

PROOF OF REVENUE

Current April 1, 2011 Rates vs Proposed April 1, 2012 Rates

for year ended March 31, 2013

| | Calculated Revenue Current Rate | Calculated Revenue Prop. Rate | Diff. in Revenue Dollars | Diff. in Revenue Percent |
|---------------------------|--|--|---|---|
| Basic | 514,850,181 | 532,870,320 | \$18,020,139 | 3.5% |
| Diesel | 562,772 | 582,319 | \$19,547 | 3.5% |
| Seasonal | 7,096,251 | 7,298,508 | \$202,257 | 2.9% |
| FRWH | 1,145,914 | 1,185,896 | \$39,983 | 3.5% |
| Residential | \$523,655,117 | \$541,937,042 | \$18,281,926 | 3.5% |
| Small Non-Demand | \$124,530,299 | \$128,925,952 | \$4,395,653 | 3.5% |
| Small Demand | \$122,632,796 | \$126,889,335 | \$4,256,539 | 3.5% |
| Seasonal | \$519,967 | \$539,143 | \$19,176 | 3.7% |
| FRWH | \$498,740 | \$516,197 | \$17,458 | 3.5% |
| GS Small | \$248,181,801 | \$256,870,627 | \$8,688,825 | 3.5% |
| GS Medium | \$171,453,007 | \$177,517,288 | \$6,064,281 | 3.5% |
| Large 750 V-30 kV | \$81,211,415 | \$84,165,391 | \$2,953,976 | 3.6% |
| Large 30 - 100 kV | \$42,268,955 | \$43,751,780 | \$1,482,825 | 3.5% |
| Large > 100 kV | \$179,063,718 | \$185,471,849 | \$6,408,131 | 3.6% |
| GS Large | \$302,544,089 | \$313,389,020 | \$10,844,932 | 3.6% |
| Diesel GS & Gov. | \$5,469,941 | \$5,474,571 | \$4,629 | 0.1% |
| SEP | \$888,862 | \$888,862 | \$0 | 0.0% |
| General Service | \$728,537,699 | \$754,140,367 | \$25,602,668 | 3.5% |
| A & R Lighting | \$20,381,566 | \$21,092,981 | \$711,415 | 3.6% |
| DSM Reduction | (\$12,228,826) | (\$12,670,430) | (\$441,603) | 3.5% |
| Misc. Rev & Adjs | \$7,074,368 | \$7,322,470 | \$248,103 | 3.5% |
| GENERAL CONSUMERS | \$1,267,419,924 | \$1,311,822,431 | \$44,402,508 | 3.5% |