Manitoba Hydro Wholesale Electricity Business Workshop

Ken Adams Senior Vice President Power Supply May 31, 2010 June 1, 2010





"A brief intensive educational program for a relatively small group of people that emphasizes <u>participation</u> in problem solving."





••• Objectives

- Explain what Manitoba Hydro does today, expects to do in the future, and why.
- Develop common perspective of Manitoba electricity business environment today and likely future environment. – or at least identify differences in perspectives.







 Develop common understanding of how Manitoba Hydro manages its 'wholesale' supply obligations and opportunities.

lanitoba



••• Format

- o Informal
- o Brief presentations
- Discussion
- No minutes, no transcripts
- o 2 days, 3rd if required





• • • Program

- Overview
 - Corporation
 - Domestic customers
 - Extra-Provincial partners



- Governance and Planning Processes
 - External
 - Internal







• Wholesale planning and operations

- Wholesale concepts
- Supply/Demand planning
- Export markets
- Market considerations



••• Manitoba Hydro

- MH Act
 - Continuance, adequate for Manitoba
 - Promote economy and efficiency
 In- Province power and services
 Outside province power



• MHEB Interpretation:

Within the context of contemporary values and conditions

- Highest reasonable level of reliability for Manitoba customers
- Lowest reasonable energy costs for Manitoba customers



• • • Manitoba Hydro - How

1920 – Federal Government Survey of Nelson River

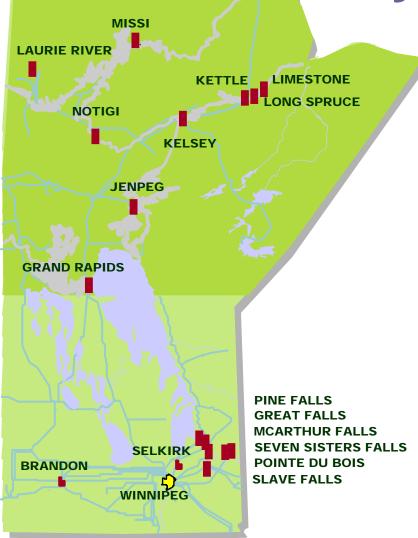
1963 – Study of Hydro Electric Potential of the Nelson River

1966 – Federal and Provincial government Agreement on Nelson River Development

- HVDC Transmission 1967-1972
- Churchill River Diversion
- Lake Winnipeg Regulation
- Series of Generating Stations 1967- 1972

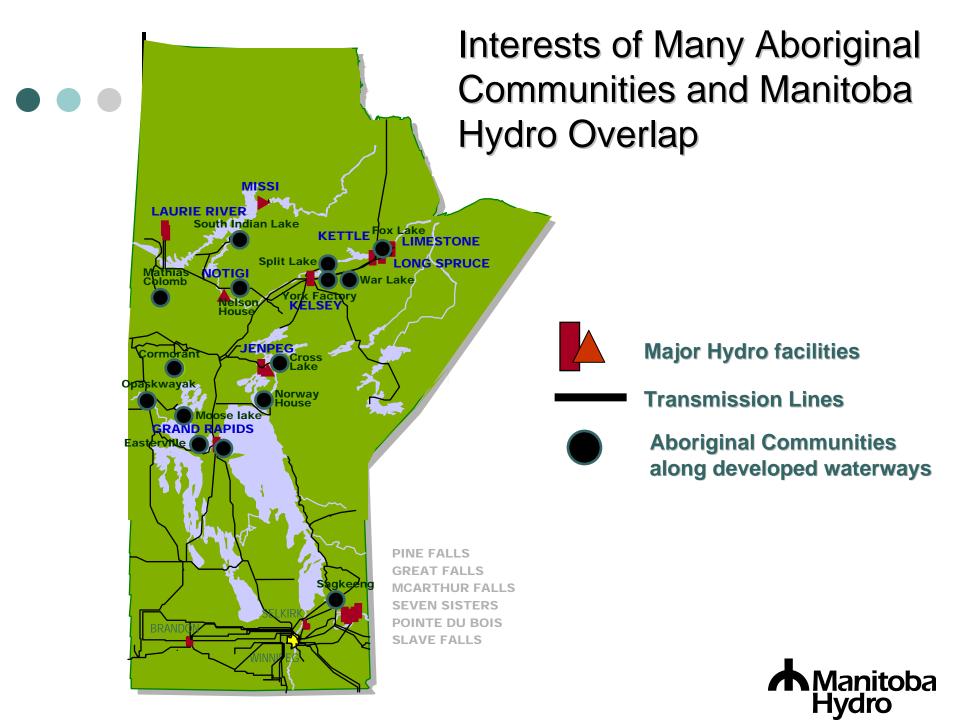
Irrevocably established the essence of Manitoba Hydro as we know it today.

Our Existing System



- Generation facilities
- Transmission lines
- Waterways influenced by hydro development
- 75% of our generation capacity is in northern Manitoba. Aboriginal communities are located in the vicinity of these projects.
 - ~5000 MW of hydraulic generation ~500 MW thermal generation





Characteristics of Manitoba Hydro



• Hydro-electric

- Not thermal
- Not nuclear
- Energy supply un-controlled
- Power sources distant

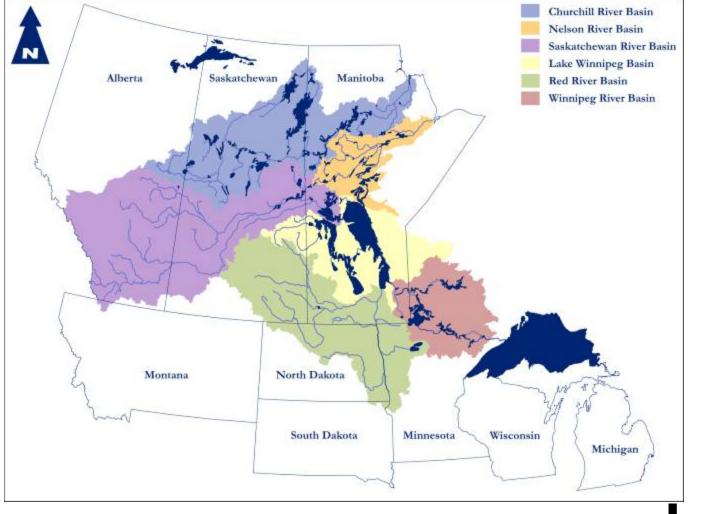
from customers

Extensively interconnected

to neighbors

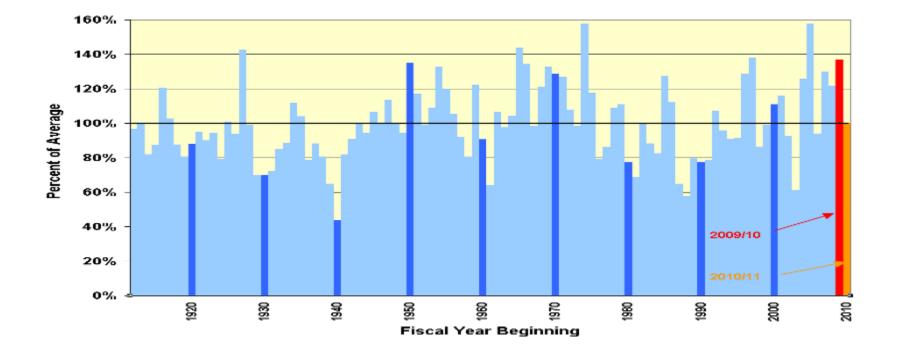
- Capital intensive
- Very long planning/development horizon
- Complex relations with impacted communities

Essential Characteristics Hydrologic Resources



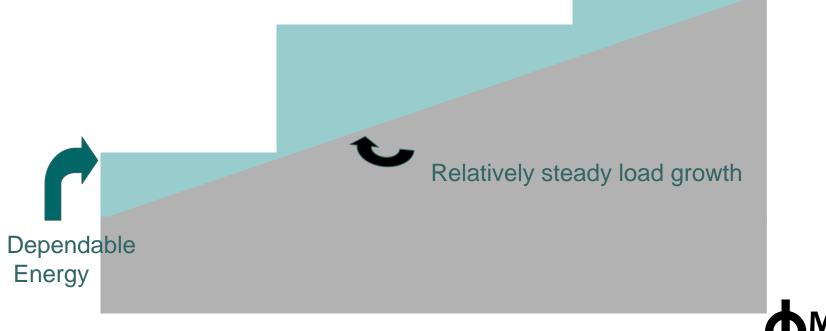
A Manitoba Hydro

••• **Essential Characteristics** Water Supply Variability

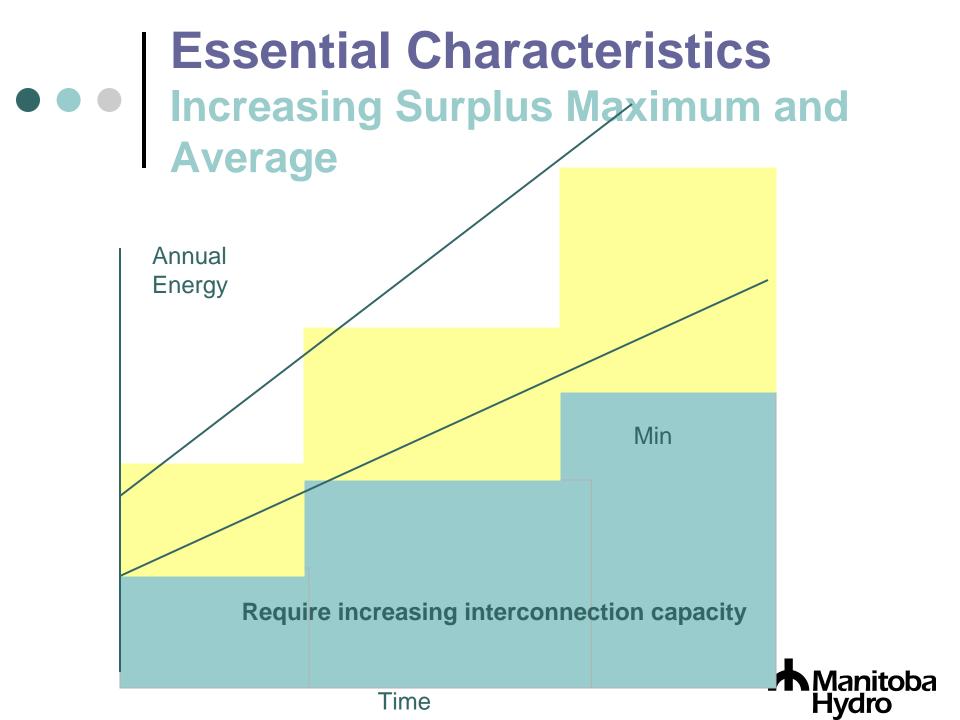




Essential Characteristics Large Supply Increments in relation to Domestic Load Growth







- Improve reliability
- Market surplus power
- Purchase power
- Optimize development and operations
- Diversity exchanges
- Cycling, temporal arbitrage
- Emergency support

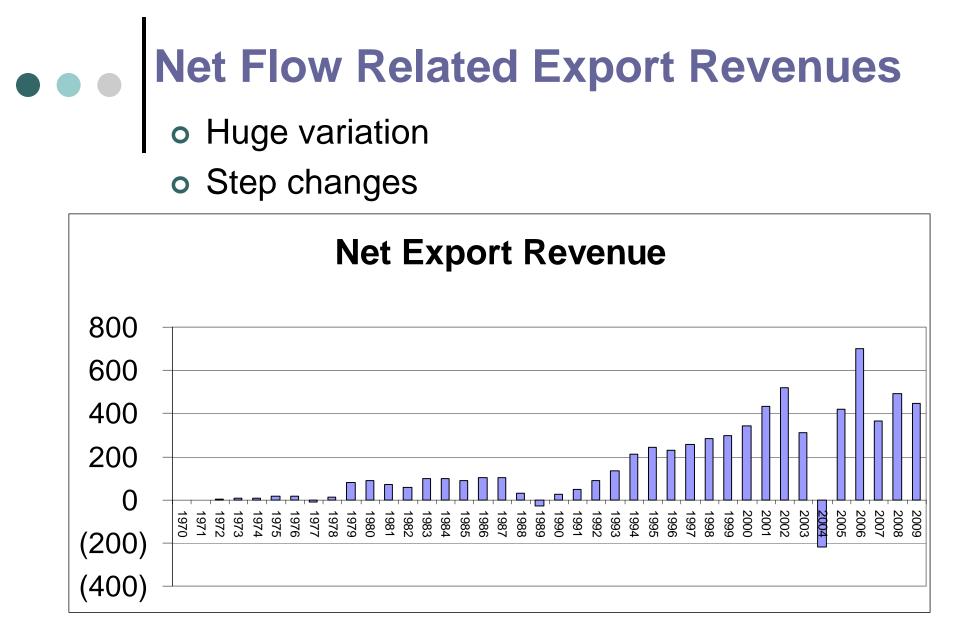
"Must be mutually beneficial"



Interconnections Bring Obligations

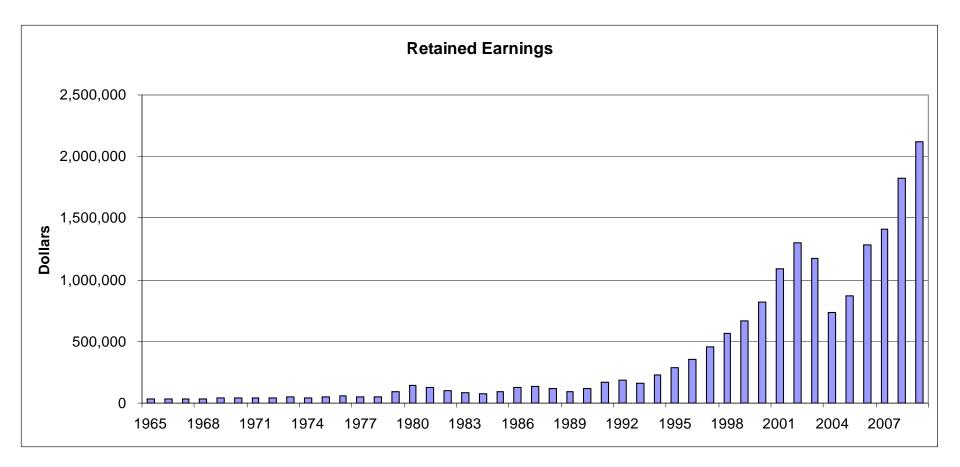
Reliability	Market
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\checkmark	\checkmark
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	Reliability Image: Constraint of the second seco

▲ Manitoba Hydro





Retained Earnings





Manitoba Customers

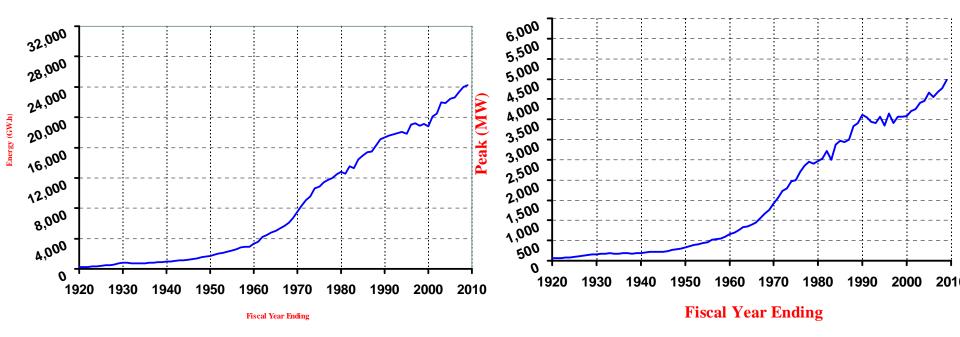
- Primary Market
 - Reliability of supply
 - Cost of energy







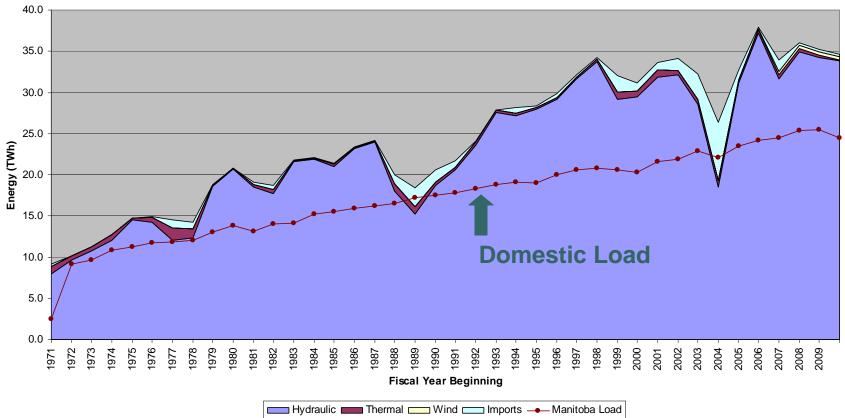






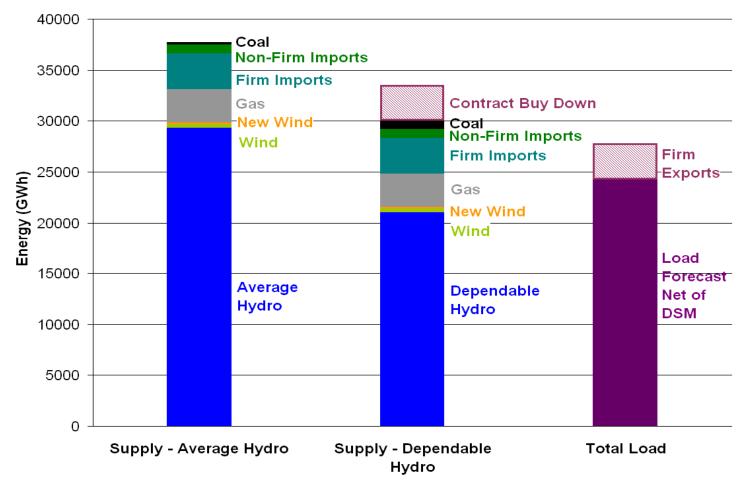


Manitoba Electric Supply





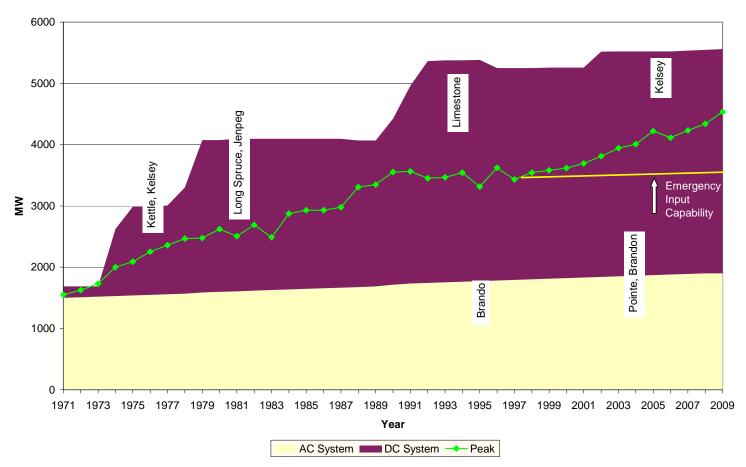
Reliability - Bulk Energy Supply – 2010/11





• • • Reliability – Bulk Delivery System

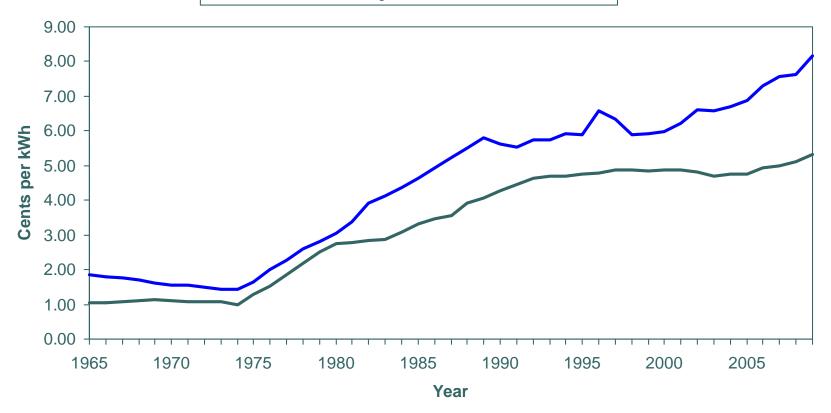
Manitoba Installed Capacity







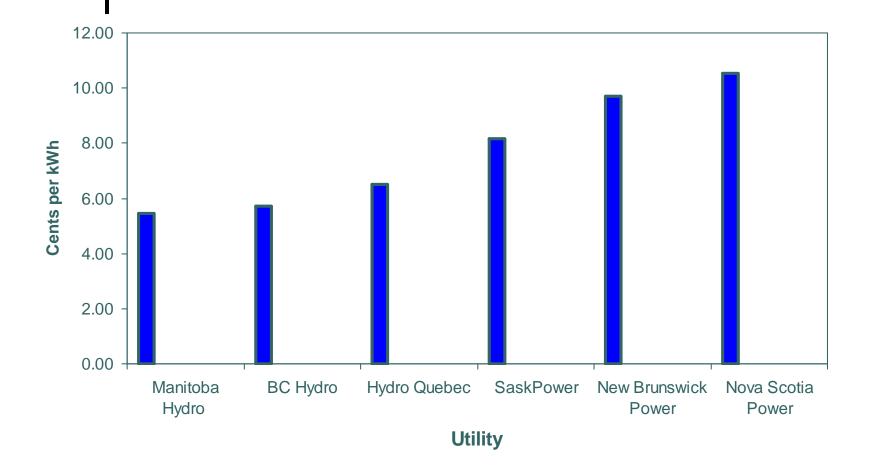
- Manitoba Hydro - SaskPower





Source: Annual Reports

Omestic Customers Average Retail Rate

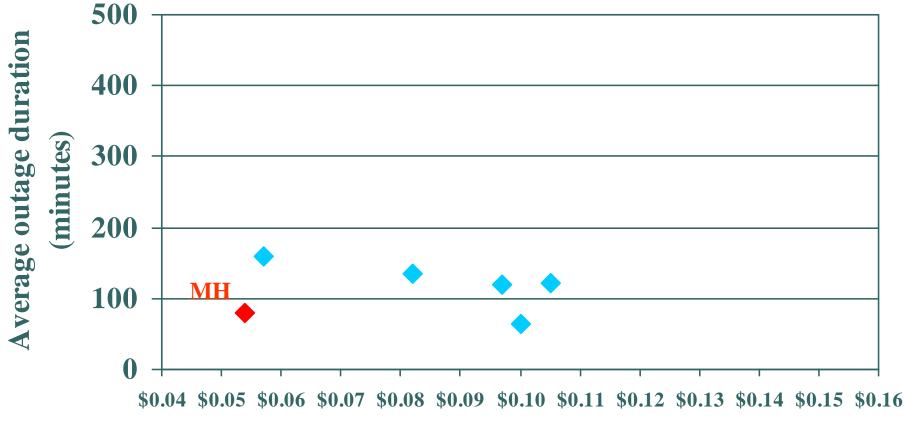


Source: Edison Electric Institute January 1, 2010 Annual Reports



2009 Average domestic electricity rate vs. 2009 Average customer outage duration in minutes

Canadian Utilities



Average domestic electricity rate per kilowatt-hour

Hydro

Manitoba Hydro's Success (at Wholesale Level)

Strong and adequate interconnectionsEffective exploitation of

- Available surplus energy
- Available extra-provincial opportunities





o Ms. Wray

Governance and Planning Processes

Mr. Cormie, Ms. Flynn Wholesale Planning and Operations

