

**PROVINCE OF MANITOBA
BEFORE THE PUBLIC UTILITY BOARD**

Manitoba Hydro)
2010/11 & 2011/12 General Rate)
Application)

Case No. 17/10

**DIRECT TESTIMONY OF
PAUL CHERNICK
ON BEHALF OF
RESOURCE CONSERVATION MANITOBA
AND
TIME TO RESPECT EARTH'S ECOSYSTEMS**

Resource Insight, Inc.

DECEMBER 10, 2010

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Exhibit PLC-1	<i>Professional Qualifications of Paul Chernick</i>
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1 **I. Identification and Qualifications**

2 **Q: Mr. Chernick, please state your name, occupation and business address.**

3 A: I am Paul L. Chernick. I am the president of Resource Insight, Inc., 5 Water
4 Street, Arlington, Massachusetts.

5 **Q: Summarize your professional education and experience.**

6 A: I received an SB degree from the Massachusetts Institute of Technology in June
7 1974 from the Civil Engineering Department, and an SM degree from the
8 Massachusetts Institute of Technology in February 1978 in technology and
9 policy. I have been elected to membership in the civil engineering honorary
10 society Chi Epsilon, and the engineering honor society Tau Beta Pi, and to
11 associate membership in the research honorary society Sigma Xi.

12 I was a utility analyst for the Massachusetts Attorney General for more
13 than three years, and was involved in numerous aspects of utility rate design,
14 costing, load forecasting, and the evaluation of power supply options. Since
15 1981, I have been a consultant in utility regulation and planning, first as a
16 research associate at Analysis and Inference, after 1986 as president of PLC,
17 Inc., and in my current position at Resource Insight. In these capacities, I have
18 advised a variety of clients on utility matters.

19 My work has considered, among other things, integrated resource planning,
20 the cost-effectiveness of prospective new generation plants and transmission
21 lines, retrospective review of generation-planning decisions, ratemaking for
22 plant under construction, ratemaking for excess and/or uneconomical plant
23 entering service, conservation program design, cost recovery for utility
24 efficiency programs, the valuation of environmental externalities from energy
25 production and use, allocation of costs of service between rate classes and

1 jurisdictions, design of retail and wholesale rates, and performance-based
2 ratemaking (PBR) and cost recovery in restructured gas and electric industries.
3 My professional qualifications are further summarized in Exhibit PLC-1.

4 **Q: Have you testified previously in utility proceedings?**

5 A: Yes. I have testified over two hundred times on utility issues, before regulators
6 in thirty U.S. jurisdictions and five Canadian provinces. My previous testimony
7 is listed in my resume.

8 **Q: Have you testified previously before this Board?**

9 A: Yes. I testified in Manitoba PUB 136-07, the 2008/09 general rate application of
10 Manitoba Hydro (“the Company” or “Hydro”), and Hydro’s 2008 Energy-
11 Intensive Industrial Rate proceeding.

12 **II. Introduction**

13 **Q: On whose behalf are you testifying?**

14 A: My testimony is sponsored by the Resource Conservation Manitoba (“RCM”)
15 and Time to Respect Earth’s Ecosystems (“TREE”).

16 **Q: What is the purpose of your direct testimony?**

17 A: My sponsors have asked me to evaluate the revenue allocation, rate design and
18 demand-side management (“DSM”) proposals of Manitoba Hydro, in light of
19 the Public Utility Board’s concern about below-cost pricing and environmental
20 emissions:

1 The Board seeks to assure itself that MH's rate design and rates are
2 consistent with the pursuit of the environmental objectives of The
3 Sustainable Development Act (SDA). Energy efficiency presents the
4 potential for a virtuous circle, wherein lower domestic consumption results
5 in reduced customer bills, higher MH aggregate net export revenue and net
6 income, and lower carbon emissions by MH's American export customers.
7 (PUB Order 117/06, p. 3)

8 **Q: What specific issues does your testimony address?**

9 A: I address the following issues:

- 10 • the reviewability of Hydro's Cost of Service Study ("COSS") and rate
11 design proposals and proof of revenue calculations;
- 12 • the reasonableness of the COSS for use in revenue allocation and rate
13 design;
- 14 • inclusion of market prices, T&D costs, losses, and environmental values in
15 the estimate of marginal costs;
- 16 • Hydro's rate design proposals in light of the Board's interest in promoting
17 more efficient energy use. The Board's initiatives include the following
18 measures:
 - 19 ▪ elimination of declining-block-rate schedules and introduction of
20 inverted rates,
 - 21 ▪ introduction of time-of-use rates, initially for large volume non-
22 residential customers,
 - 23 ▪ demand-energy rebalancing to move cost recovery from demand to
24 energy charges,
 - 25 ▪ implementation of a marginal-cost-based rate for new high
26 consumption firm customers or large expansions.
- 27 • Alternative uses of revenues from exports, new-customer marginal rates,
28 and increased tail blocks.
- 29 • Evaluation of Manitoba Hydro's efforts to promote DSM.

1 **III. Reviewability of Manitoba Hydro's Workproducts**

2 **Q: Has the Company provided adequate documentation of its COS Study and**
3 **rate design calculations?**

4 A: No. Hydro's submittal was limited in detail. The COS Study documentation did
5 not even provide a table of the allocation factors or the resulting class rates of
6 return. The Company's Proof-of-Revenues tables lacked the calculations and
7 billing unit forecasts. The Company provided all documents as PDF files only in
8 Appendices 10.1, 10.2, 11.1 and 11.2.

9 My review of the issues relevant to this proceeding has been further
10 complicated by Hydro's refusal to provide materials requested in discovery. For
11 example, Hydro refused to provide the following information in Excel-readable
12 form:

- 13 • a working copy of its COSS model, with formulas intact (RCM/TREE/MH
14 I-3a),
- 15 • tables of important values, such as external and internal allocators (IR
16 RCM/TREE/MH I-3b-c),
- 17 • the derivation of external allocators and direct assignments, which includes
18 the aggregation of load research data and application of reconciliation
19 factors (IR RCM/TREE/MH I-3d),
- 20 • the marginal costs and calculations used in deriving the generation allocator
21 (RCM/TREE/MH I-3e),
- 22 • the summary load-research schedules in Tab 7 of the Company's filing
23 (RCM/TREE/MH 1-5a),
- 24 • estimated loads by time period and revenue class for a six-year period
25 (RCM/TREE/MH 1-6a and b),

- 1 • the calculation of bill comparisons presented in Appendices 10.5 and 10.6
2 of the filing (RCM/TREE/MH 1-8a),
3 • the calculation of the Proof of Revenues (RCM/TREE/MH 1-9).

4 **Q: Why is access to native Excel versions of data and spreadsheets essential to**
5 **regulatory review?**

6 A: When data, calculations, and models are provided in Excel format, intervenors
7 are able to check the Company's calculations, confirm their understanding of the
8 Company's methodologies, evaluate the impact of Company proposals on rate
9 classes and bills, and/or develop alternative COS Study methods or rate designs.

10 **Q: Can PDF tables be translated into Excel?**

11 A: Yes, but at an inordinate cost to intervenors. The analyst must not only copy the
12 PDF tables into Excel but also reproduce the formulas. Because of resource
13 limitations, I have attempted this process with only a few tables. I discovered
14 that the PDF documents were worse than I expected, for the following reasons:

- 15 • Some tables had to be typed over by hand because they were images that
16 could be only partly read electronically (for example, Appendix 11.1,
17 Schedule D2).
- 18 • Some of the PDF tables are internally inconsistent. For example, in the
19 residential-rate proof-of-revenue calculation table, Hydro reports second
20 block Diesel sub-class revenues of \$158,107. (MIPUG/MH I-20a, p. 2)
21 Given the 6.3¢/kWh rate and 2,350,911 kW.h specified in that table, the
22 revenues for that class should be \$148,107. Indeed, the total Diesel
23 revenue in that table is consistent with the correct \$148,017 value, but not
24 with the \$158,017 Hydro shows for second-block revenue. Two problems
25 are evident from this single observation: there is an error in Hydro's proof-

1 of-revenue computation, and the totals in that computation are not derived
2 from the sub-totals shown.

3 • Some tables cannot be reproduced because essential information is
4 missing. For example, it appears that the forecast of class energy use by
5 period used for the generation allocator is drawn from the five-year historic
6 average load shape for each rate class. However, Hydro provides these
7 historical data for only the major rate classes. For five small classes
8 (residential and general service water heating and seasonal rates, and street
9 lighting), the forecasted time-differentiated energy use by period cannot be
10 checked against historic data. (Appendix 38, Attachments 1 and 4).

11 **Q: What is Hydro’s explanation for refusing to provide this information?**

12 A: Hydro contends that limiting intervenor access to Company data and models
13 provides the following benefits:

- 14 • promoting regulatory efficiency,
- 15 • allowing the Company to protect its work product,
- 16 • preventing the release of information that “may” be confidential.

17 The Company explains its position in detail in response to RCM/TREE/MH I-
18 3a:

19 First, the models used by the Corporation are large and complex. Manitoba
20 Hydro expects that an independent analyst, untrained with Manitoba
21 Hydro’s models, would need to invest a significant amount of time and
22 effort to be capable of operating the model correctly. Allowing other parties
23 to work in and modify spreadsheets and pose questions in Information
24 Requests and on cross-examination based on the modified schedules, will
25 also require Manitoba Hydro to invest a significant amount of time
26 analyzing the changes made to the spreadsheets and to understanding their
27 potential impacts. This approach is inefficient, would require additional
28 time to be provided within the regulatory process and would make the
29 regulatory process more cumbersome.

1 Second, spreadsheets contain metadata, which includes working notes and
2 references made by the staff responsible for the files. In order to remove
3 metadata, the file must be converted to an Adobe Acrobat portable
4 document format (pdf) file....

5 Third, Manitoba Hydro notes that some of the Corporation's models may
6 be subject to intellectual property rights reserved by third parties and are
7 not available to be shared in the regulatory process. In addition, some
8 spreadsheets may contain competitive or commercially sensitive
9 information which is not appropriate to be disclosed.

10 **Q: Do Hydro's arguments justify its refusal to provide its models?**

11 A: No. Numbers on pages are not sufficient to support the reliability of the
12 Company's estimates of class rates of return and projected retail revenues. These
13 numbers are based on calculations, projections and judgments on which
14 qualified participants may reasonably disagree. However, Hydro appears to take
15 the position that intervenor review of the Company's rate studies is not worth
16 the time and effort of the Company or of the Board.

17 The COSS model and revenue proof calculations are straightforward in
18 concept. Utilities have made their COSS models available for review in many
19 other jurisdictions. I cannot recall *any* other utility company that has refused to
20 make its proof-of-revenues calculations available.

21 Finally, the Company raises only the *possibility* of confidentiality
22 problems. It does not identify any actual problems.

23 **Q: Does Hydro propose an alternative to providing Excel spreadsheets, with or
24 without formulas?**

25 A: Yes. It proposes to rerun its models in response to Intervenor requests:

26 it is preferable for Intervenor to propose, through the interrogatory pro-
27 cess, that Manitoba Hydro run specific scenarios using its models, changing
28 the assumptions as requested, and providing updated results for all parties
29 to examine. Manitoba Hydro is of the view that this is the most appropriate
30 and efficient approach to test new scenarios. (RCM/TREE/ I-3a)

1 **Q: Will Hydro's proposal provide an adequate substitute for intervenor access**
2 **to the Company's data, calculations and models?**

3 A: No. Hydro's offer to run its models with intervenor inputs is not a feasible
4 solution.

5 A proof-of-revenue spreadsheet, which Hydro refuses to provide, includes
6 the assumptions and calculations that are essential to a rate case. As Hydro
7 makes important rate-design changes, such as merging the Small and Medium
8 General Service classes and eliminating the 70% winter demand ratchets, its
9 proof of revenues will grow more complicated and less transparent. Without
10 access to the underlying spreadsheets, the Board cannot confirm that the rates it
11 approves are actually designed to collect the allowed revenues.

12 In the case of the COSS, refusing access to the model prevents independent
13 evaluation for the following reasons:

- 14 • a review of the inputs and formulas, which is required to understand fully
15 the workings of the model, is not possible;
- 16 • the derivation of allocators from the raw load research and unit cost data,
17 which uses reconciliation to actuals or forecasts, averages, adjustments,
18 and other calculations, is not documented.

19 Relying on Hydro to run its COSS model with alternative inputs is not a
20 workable solution, for the following reasons:

- 21 • The data needed to develop alternative inputs to the COSS are also in PDF
22 files, and therefore not readily accessible to third parties.
- 23 • The discovery process creates long leadtimes between intervenor requests
24 for modifications and receipt of model run results.
- 25 • It would be time-consuming, if not impossible, to make sure from PDF
26 documents that Hydro correctly understood and made the desired
27 modifications;

- 1 • If the results seem counter-intuitive or incorrect, intervenors would not be
- 2 able to check the model for a possible explanation.
- 3 • To the extent that the number of runs would be limited, it would not be
- 4 possible to estimate the importance and direction of the effects of changes
- 5 in the various allocators.
- 6 • Intervenors would have to divulge their work product.

7 **Q: In your experience, do other utilities make their COSS models and work**
8 **papers available in Excel spreadsheets?**

9 A: Yes. For example, in the following projects, the companies provided their data
10 and work papers in Excel spreadsheets either with their filing or on request:

- 11 • ATCO Electric, in Alberta EB Application No. 1500878, provided COSS-
- 12 related files and other requested information in Excel spreadsheets (with
- 13 formulas intact).
- 14 • In its most recent three rate cases before the Utah PSC (Dockets Nos. 07-
- 15 035-93, 08-035-38, and 09-035-23), Rocky Mountain Power (the Utah
- 16 subsidiary of PacifiCorp) provided a working copy of its COSS model
- 17 (both interstate and intrastate), training sessions, and all other exhibits and
- 18 information responses in Word and Excel;
- 19 • Berkshire Gas Company, in Massachusetts DTE Docket No. 01-56 (2001),
- 20 and Columbia Gas, in Maryland PSC Case No. 9159 (2008/2009), also
- 21 provided a working copy of the COSS, exhibits, tables and information
- 22 responses in Excel;
- 23 • Baltimore Gas & Electric, in Maryland PSC Case No. 9036 (2005), pro-
- 24 vided its COS study in Excel format, but without formulas; in its most
- 25 recent rate proceeding, it provided multiple gas and electric COS studies
- 26 with all functions operating, including macros.

1 **IV. Use of Cost-of-Service Study in Allocation and Rate Design**

2 **Q: What role should the study of embedded costs of service play in revenue**
3 **allocation and rate design?**

4 A: The study should serve only as a guide to allocation and rate design, not as a
5 determinant. Consideration of marginal cost and incentive effects, not embedded
6 cost, should be the primary basis of rate design.

7 **Q: Do the Board and Manitoba Hydro agree that the COSS should be regarded**
8 **as a guide, not a determinant, of allocation and rate design?**

9 A: Yes. In the Board's view, the COSS is only one of the many guides to rate
10 design and cost allocation:

11 COSS neither determines nor changes rates but serves as an assist in rate
12 setting. The COSS is a tool used to assist in evaluating whether customer
13 classes pay their fair share of costs through rates, and serves as one test of
14 the fairness of rates between customer classes. (PUB Order 117-06, p. 8)

15 Hydro agrees that the COSS is approximate and judgmental:

16 Although the study has the appearance of exactness, it does not disclose the
17 actual cost of serving a particular customer or group of customers within a
18 customer class, it only provides an approximation of such costs. This is
19 because there are many judgements involved in the process of classifying
20 and allocating costs, particularly those costs related to capital investment.
21 (Appendix 11.1 PCOSS 10, p. 1)

22 **Q: Have you identified specific problems with using Manitoba Hydro's COSS**
23 **as a guide in rate design?**

24 A: Yes. The COSS is based on faulty concepts of cost causality. In particular,
25 Hydro's COSS has the following flaws:

- 26 • understating the diversity of load on subtransmission,
27 • understating the diversity of load on substations,
28 • overstating the portion of distribution costs that are customer-related, and

- 1 • ignoring the effects of energy use on distribution costs.

2 **A. Allocation of Subtransmission**

3 **Q: How does the COSS classify and allocate subtransmission?**

4 A: In the PCOSS10 (pp. 6, 67–69), subtransmission is classified as 100% demand-
5 related and allocated based on class Non-Coincident Peak (“NCP”) demands.

6 **Q: How does allocation of subtransmission based on class NCP understate the
7 diversity of load on this equipment?**

8 A: The purpose of subtransmission is to “bring power from the common bus
9 network to specific load centres” (Appendix 11.1, PCOSS10, p. 21). These load
10 centers are likely to include a mix of customers of different sizes, types and load
11 shapes and from various rate classes. Class NCP is appropriate only for
12 allocating specific subtransmission lines that serve customers from a single rate
13 class.

14 **Q: How should subtransmission be allocated?**

15 A: It should be allocated based on transmission factor D14 (Average Winter and
16 Summer Coincident Peak), adjusted to exclude customers that are served at the
17 transmission level.

18 **B. Allocation of Distribution**

19 **Q: How does the COSS classify and allocate distribution?**

20 A: The PCOSS treats these costs as follows (Appendix 11.1 PCOSS10, p. 6;
21 RCM/TREE/MH I-2b):

- 22 • Substations and line transformers are classified as 100% demand-related
23 and allocated on the basis of class NCP.

- 1 • Lines and poles are classified as 60% demand-related and 40% customer
2 related. The demand-related portion is allocated on the basis of NCP.
3 • The remaining distribution plant (including service and meters) is
4 classified as customer-related and allocated on the basis of weighted
5 customer number.

6 **Q: How did Hydro allocate substation costs?**

7 A: Hydro used the sum of estimated class non-coincident peaks (“NCPs”).
8 Specifically, Hydro determined when in the 2008/2009 power year the peak
9 occurred for each rate class, considered separately, and added up the results.

10 **Q: Is class NCP an appropriate allocator for substation costs?**

11 A: No. This allocator would be appropriate if each substation overwhelmingly
12 served a single class, and if the substation peaks occurred roughly at the time of
13 the class peak. Neither of these conditions actually applies to Hydro’s system,
14 for the following reasons:

- 15 • Most substations serve more than one rate class. Residential and various
16 types of general service loads are intermingled geographically and are thus
17 served from the same substations.
- 18 • Some 58 of Hydro’s 357 substations, representing 25% of the peak
19 substation loads, and about 30% of installed capacity, are most heavily
20 stressed in the summer, due to a combination of higher summer loads and
21 lower summer capacity (RCM/TREE/MH I-7 (p)). Yet none of the
22 distribution-level classes peak in the summer (RCM/TREE/MH I-5 (e)).
23 Thus, roughly 30% of Hydro’s substation costs are driven by loads ignored
24 in class NCPs.
- 25 • Of the five distribution classes (residential, GS non-demand-metered, GS
26 small demand-metered, GS medium, GS large <30 kV), two classes,

1 representing 61% of the class NCPs, had 2008/2009 NCPs in December,
2 and the other three had January NCPs. But every one of the 29 substations
3 for which Hydro provides 2008/2009 winter peak data experienced that
4 peak in January. Again, the (largely December) NCPs do not match the
5 (entirely January) substation peaks.

6 • Of the winter substation peaks, 2% of the capacity peaked at 9 am, 9% at
7 10 AM, 19% at 11 AM, 25% at noon, 21% at 5 PM, and 23% at 6 PM. The
8 residential-class NCP was at 7 PM and the GS non-demand-metered NCP
9 was at 2 PM. The other three classes peaked at 10 and 11 AM. Again, the
10 majority of NCPs did not coincide with any substation peaks, and the
11 majority of substation peaks did not coincide with any NCPs. In particular,
12 the substations peaking in the late morning, when most people who are
13 going to have left home for the day, are probably driven by non-residential
14 loads.¹

15 **Q: How should Hydro allocate substation costs?**

16 A: Hydro should estimate the contribution of each class to the most constrained
17 loading (i.e., the hours when load on the substation is the highest percentage of
18 its seasonal rating) on each substation, or a representative sample of substations.
19 The resulting allocator should reflect the variety of seasons and times at which
20 substations peak.

21 **Q: What is the basis of Hydro's classification of lines and poles as 40%
22 customer-related?**

23 A: Manitoba Hydro bases this classification on a 1990 evaluation of its COSS
24 prepared by Ernst & Young (Appendix 27) and has been accepted for use in

¹Similarly, most of the summer substation peaks occur in the mid-afternoon, before most residential customers return home.

1 revenue allocation since 1991 (Appendix 11.1 PCOSS10, p. 6; RCM/TREE/MH
2 I-2c, Appendix 27, p. IV-1 to 10).

3 **Q: What was the basis of Ernst & Young’s evaluation of Hydro’s distribution**
4 **classification?**

5 A: The study surveyed classification approaches from the following sources:

- 6 • The consultant’s experience with other utilities who had, like Hydro,
7 adopted a “fixed proportion” classification without a study of cost-
8 causation. These utilities assumed conductors and poles to be between 30%
9 and 100% demand-related (Appendix 27, p. IV-5).
- 10 • A session with Hydro employees on the design of the Company’s
11 distribution system. This discussion does not appear to have led to a clear
12 consensus about the drivers of distribution investment:

13 our staff was told by Manitoba Hydro employees that the distribution
14 system is sometimes “designed to serve new customers whether the
15 demand is low or high.” This design criterion could justify classifying
16 the cost of lines entirely as customer related. However, the same
17 session resulted in notes identifying the general criteria of voltage
18 drop and expected loads on the system over a 20 year period.
19 (Appendix 27, p. IV-5)

- 20 • Two “accepted” calculation techniques for classifying distribution: The
21 Minimum-System Method and the Zero-Intercept Method. (Appendix 27,
22 p. IV-9).

23 **Q: Did the 1990 Ernst & Young Study perform any analysis to support**
24 **Hydro’s distribution classification, for example, by using a minimum-**
25 **system approach?**

26 A: No. Ernst & Young found that Hydro did not have the data required for a cost-
27 causation analysis of its distribution system (Appendix 27, p. IV-10). Instead of
28 a cost analysis, Ernst & Young simply accepted that Hydro’s classification of

1 pole and wire was “within acceptable limits on an overall basis,” not a difficult
2 standard to meet given that Ernst & Young reported customer-classification
3 factors that ranged from 0% to 100%.

4 **Q: Would a minimum distribution-system analysis provide a reliable basis for**
5 **classifying distribution investment?**

6 A: No. Both methods are seriously flawed, and overstate the portion of distribution
7 that is customer-related.

8 *1. Minimum-Distribution-System Approaches*

9 **Q: Approaches to classifying plant as customer- or demand-related?**

10 A: In concept, the minimum-system approaches separate demand- and customer-
11 related distribution costs according to these simple rules:

- 12 • The number of units (feet of line, number of meters) is due to the number
13 of customers.
- 14 • The size of units is due to the load.

15 **Q: Are these rules based on a realistic view of an electric distribution system?**

16 A: No. This view is overly simplistic, for three reasons. First, much of the cost of a
17 distribution system is required to cover an area, and is not really sensitive to
18 either load or customer number. For example, serving many customers in one
19 multi-family building is no more expensive than serving one commercial
20 customer of the same size, other than metering. The distribution cost of serving
21 a geographical area for a given load is roughly the same whether that load is
22 from concentrated commercial or dispersed residential customers.

23 Second, load levels help determine the *number* of units, as well as their
24 size. As load grows, utilities add distribution feeders and transformers in parallel

1 with existing equipment, such as adding a transformer to serve one end of a
2 block, as load grows beyond the capability of the transformer originally serving
3 the block. Indeed, large customers may be served by multiple transformers to
4 increase reliability.

5 In general, more small electric customers than large customers can be
6 served from one transformer. Higher loads require larger service drops and
7 secondary wires, so more transformers are added to reduce the length of the
8 wires. This multiplication of transformer number is expensive because (1)
9 transformers show large economies of scale in dollars of investment per kVA of
10 capacity and (2) dispersed transformers have lower diversity than transformers
11 serving many customers, increasing the total installed kVA required to meet
12 customer load.

13 Third, load can determine the type of equipment installed, in addition to
14 size and number. Electric distribution systems are often relocated from overhead
15 to underground (which is more expensive) because the weight of lines required
16 to meet load makes overhead service infeasible. Voltages may also be increased
17 to carry more load, increasing the costs of equipment (e.g., insulation
18 requirements for transformers and lines).

19 **Q: How is the cost of the “minimum distribution system” generally derived?**

20 A: The most common methods used are:

- 21 • The Minimum-System Method,
- 22 • The Zero-Intercept Method.

23 Ernst & Young refers to both approaches in its survey.

24 **Q: Please describe the Minimum-System Method.**

25 A: A minimum-system analysis attempts to calculate the cost (in constant dollars)
26 of the utility’s installed units (transformers, poles, conductor-feet, etc.), were

1 each of them the minimum-sized unit of that type of equipment that would ever
2 be used on the system. The analysis asks, How much would it have cost to
3 install the same number of units (poles, conductor-feet, transformers), but with
4 the size of the units installed limited to the current minimum unit normally
5 installed? This cost will be customer-related, and the remaining cost will be
6 demand-related.²

7 The ratio of the costs of the minimum system to the actual system (in the
8 same year's dollars) produces a percentage of plant that is claimed to be
9 customer-related.

10 **Q: Please describe the Zero-Intercept Method.**

11 A: The Zero-Intercept Method attempts to extrapolate from the cost of actual
12 equipment (including actual minimum-sized equipment) to the cost of hypotheti-
13 cal equipment that carries zero load, as in 0-kVA transformers, or the smallest
14 units legally allowed (as 25-foot poles), or the smallest units physically feasible
15 (e.g., the thinnest conductors that will support their own weight in overhead
16 spans). The idea is that this procedure identifies the amount of equipment
17 required to connect existing customers, even if they had virtually no load.

18 **Q: Is the first approach, the minimum-system method, successful in separating**
19 **customer-related from demand-related investment?**

20 A: No, for the following reasons:

²Calculating this ratio is not straightforward. The customer-related portion (which is computed in constant dollars) must be compared to the actual installed cost of the entire account (in mixed dollars); translating actual mixed dollars into constant dollars can be difficult, especially under conditions of technical change and different inflation rates for large and small installations (small installations are often more related to labour costs than are large ones, for example).

- 1 • The “minimum system” would still meet a large portion of the average
2 customer’s demand requirements.
- 3 • Minimum-system analyses tend to use the current minimum unit, not the
4 minimum size ever installed. The current minimum system is sized to carry
5 expected demand. Consequently, as demand has risen over time, so has the
6 minimum size of equipment installed. In fact, utilities usually stop stocking
7 some less-expensive small equipment because rising demand has resulted
8 in very rare use of the small equipment and the cost of maintaining stock
9 became no longer warranted.
- 10 • Minimum-system analyses usually ignore the effect of loads on the *number*
11 of units installed, or the *type* of equipment installed. Hence, a portion of
12 the costs allocated to customer number is really driven by demand.
- 13 • Minimum systems analyses fundamentally assume that all area-spanning
14 investment is caused by the number of customers. As discussed above, this
15 is not true.

16 **Q: How should the number of units installed be categorized as customer or**
17 **demand-related?**

18 A: A piece of equipment (e.g., conductor, pole, service drop, or meter) should be
19 considered customer-related only if the removal of one customer eliminates the
20 unit. The number of meters and, for the most part, services (although not the
21 size) are customer-related, while feet of conductor and number of poles should
22 be largely demand-related, especially in non-rural areas.

23 Reducing the number of customers, without reducing the demand in an
24 area, will only

- 25 • sometimes eliminate a span of secondary conductor, if the customer is the
26 furthest one from the transformer on that secondary;

- 1 • rarely eliminate a pole, if the customer is at the end of the primary line.
2 In many situations, additional conductors are added to increase capacity,
3 rather than to reach an additional customer.

4 **Q: Can the zero-intercept method be relied on to determine the customer-**
5 **related portion of plant?**

6 A: No. The determination of the number of units required for a zero-demand
7 system are far from simple. A system designed to connect customers but provide
8 zero load would look very different from the existing system. A zero-capacity
9 electric system would not use the overlapping primary and secondary systems
10 and line transformers that the real system uses. A system with very low loads
11 would use a single distribution voltage, which eliminates many conductor-feet,
12 reduces the required height of many poles, and eliminates the need for line
13 transformers.

14 The zero-intercept method is so abstract that it can be interpreted in many
15 ways, and can produce a wide range of results. Any use of this method must be
16 grounded in a firm understanding of the purpose and conceptual framework for
17 defining a zero-intercept.

18 2. *Effect of Energy Use on Distribution Costs*

19 **Q: How does energy use affect distribution costs?**

20 A: The sizing of transformers and underground lines is driven by the energy use on
21 the equipment in high-load periods, in addition to maximum hourly loads.

22 **Q: How does energy use in high-load hours affect the cost and sizing of**
23 **transformers?**

24 A: At least three energy-use factors determine the cost of transformers. The first
25 two—the number of hours in the day in which the transformer operates near its

1 peak period and the load factor on the transformer—affect the maximum load
2 the transformer can tolerate without catastrophic overheating. The third factor is
3 the effect of periodic overloads on useful transformer life.

4 Short peaks and low off-peak currents allow the transformer to cool
5 between peaks, so that it can tolerate a higher peak current. The limit for very-
6 short-duration loads (e.g., 30 minutes) is generally stated as 200% of rated
7 capacity, while utility practice for high load factors (e.g., 80%) and long peak
8 periods (e.g., 8 hours) often limits loadings to 100%–120% of rated capacity,
9 especially for underground service.

10 Thus, only about half the installed transformer capacity would be necessary
11 to meet the brief peak loads measured by demand charges, were it not for the
12 neighboring hours of high utilization and the relatively high off-peak loads on
13 peak days. Even considering only system reliability criteria, only 50%–60% of
14 transformer capacity can be attributed to the single-hour peak load.

15 Energy usage also affects the service life of transformers, due to over-
16 heating of the insulation. For example, a transformer that is overloaded by 20%
17 for eight hours (due to high load, or failure of another transformer in a network)
18 will lose about 0.25% of its useful life. With ten overloads annually at this level,
19 the transformer would last 40 years, by which time accidents, corrosion, and
20 other problems would likely lead to its retirement. Long overloads and higher
21 load levels increase the rate of aging per overload, and frequent overloads lead
22 to rapid failure of the transformer.

23 In a low-load-factor system, these high loads will occur less frequently, and
24 the heavy loading will not last as long. If the only high-demand hours were the
25 ones on which the peak loads are based, the chances of a first contingency
26 coinciding with the peak would be small, and most transformers would be
27 retired for other reasons before they experienced many overloads. In this

1 situation, larger losses of service life per overload would be acceptable, and the
2 short peak would allow greater overloads for the same loss of service life.

3 With high load factors, there are many hours of the year when the
4 transformers are at or near full loads.³ Thus, the size of the transformer must be
5 increased to limit overloads to the small amount that is compatible with
6 acceptable loss of service life per overload for this frequency of overloads, or
7 the transformer will burn out far too rapidly.

8 **Q: Will a higher load factor affect the cost of other components of the T&D**
9 **system?**

10 A: Yes. Load factor has similar effects on the sizing of underground transmission,
11 primary, and secondary lines. Since heat builds up around the lines, the length of
12 peak loads and the amount of load relief in the off-peak period affects the sizing
13 of underground lines. An underground line may be able to carry twice as much
14 load for a needle peak as for an eight-hour peak with a high daily load factor. To
15 reduce losses and the build-up of heat, utilities must install larger cables, or
16 more cables, than they would to meet shorter loads.⁴ Since the number and
17 sizing of underground lines is a function of load factor, a portion of the cost of
18 the lines should be recovered through energy charges, even if demand charges
19 could reasonably measure the contribution of customer loads to peak demands
20 on distribution equipment.

21 **Q: What changes do you recommended to Hydro's COSS methodology?**

22 A: I recommend the following changes to the distribution classification and
23 allocation factors:

³In networks, failure of other transformers or lines will frequently cause overloading at such times.

⁴Both lines and transformers are sized, in part, to reduce the costs of energy losses.

- 1 • Allocate subtransmission on the transmission Coincident-Peak allocator
2 D14, adjusted to exclude customers that are served at the transmission
3 level.
4 • Allocate substation costs according to the contribution of each class to the
5 most constrained loading of all substations (or on a representative sample
6 of substations).
7 • Eliminate the allocation of conductors and poles on customer number.⁵
8 • Recognize the effect of high energy use in the allocation of demand-related
9 distribution plant, especially for the summer-peaking portions of the
10 system.

11 **V. Estimate of Marginal Costs for Rate Design and DSM Evaluation**

12 **Q: Has the Company provided up-to-date marginal cost data as required by**
13 **the Board?**

14 A: No (Tab 13–PUB Directives, pp. 16-17).

15 **Q: Why are marginal costs important for Hydro’s planning and ratemaking?**

16 A: Marginal costs indicate the value of load reductions and the cost of load
17 increases. Those values are important in both the evaluation of DSM options and
18 the design of rates (e.g. Inclining block rate with tail block charge set at
19 marginal cost).

⁵Initially, conductors and poles would be allocated on the class NCP allocator. As I describe above in reference to substations, the class NCP does not reflect the range of loads that drive the sizing of equipment. Once Hydro has completed the substation analysis described above, it should extend that approach to the distribution feeders and should recognize that some conductor costs are energy-related.

1 **A. Estimate of Marginal Generation Cost**

2 **Q: What are Hydro’s estimates of marginal generation cost?**

3 A: Hydro provides a number of estimates of marginal generation cost, including the
4 following:

- 5 • Lost short-term firm export revenues of 5.75 cents per kW.h (including
6 both demand and energy components of 0.9 cents per kW.h and 4.85 cents
7 per kW.h, respectively), for use in a proposed 2010 Energy Intensive
8 Industrial Rate (Application for Approval of EIIR, Tab A, Page 3);
- 9 • Short-term time-differentiated estimates of marginal energy costs (for use
10 in deriving the COSS generation cost allocator), as follows:

	Hour-Weighted Average Price		
	<i>Canadian Dollars per kW.h</i>		
	Peak	Shoulder	Off-Peak
<i>Spring</i>	\$0.059	\$0.051	\$0.030
<i>Summer</i>	\$0.075	\$0.054	\$0.022
<i>Fall</i>	\$0.061	\$0.050	\$0.031
<i>Winter</i>	\$0.084	\$0.058	\$0.046

Source: Attachment 3 to RCM/TREE/MH I-3(e)(iii)

- 11 • A 30-year levelized cost of 6.9 cents per kW.h (which includes 14% total
12 losses at the distribution level), for use in DSM evaluation (OCS IR
13 RCM/TREE/MH II-4b(iii));
- 14 • A generation capacity cost of \$78 per kW per year (including losses) for
15 use in determining the value of curtailable loads, based on the costs of a
16 new combustion turbine (Appendix 10.8: Curtailable Rate Program, p. 13).

17 **Q: What is the basis of the short-term cost estimate of 5.75 cents per kW.h?**

18 A: The estimate was based on the average price of energy sold under dependable
19 export contracts for fiscal years 2008/09 and 2009/10. The prices after December
20 1 2009 were forecast (EIIR Application, Tab 1, p. 3).

21 **Q: What sales are included in the “dependable contracts” category?**

1 A: According to the Company, dependable contracts include
2 only the Long Term Firm sales including energy sold in both on peak and
3 off peak hours. However, given the terms of the long term contracts, the
4 vast majority of energy sold was in the on peak hours (RCM/TREE/MH II-
5 1c)

6 **Q: What is the basis for the marginal generation cost for used in the COS**
7 **Study?**

8 A: Hydro estimated marginal generation costs from historical and projected daily
9 prices charged to Surplus Energy Program customers.

10 **Q: If the marginal generation costs are based on projected SEP prices, are they**
11 **reasonably complete estimates of Hydro's marginal generation costs?**

12 A: No. SEP prices are for interruptible energy, set weekly, without capacity.
13 Marginal generation costs would include the costs of the higher-priced periods
14 in which Manitoba Hydro interrupts SEP supply, as well as firm capacity and
15 other costs of firming supply.

16 **Q: Do you expect the long-run marginal generation cost to exceed the cost**
17 **estimates used in the EIR proposal and the COS Study?**

18 A: Yes. It is likely that long-term prices, including the costs of new capacity and
19 carbon allowances, would exceed the near-term prices.

20 **Q: How did Hydro derive a marginal generation cost for DSM evaluation?**

21 A: The Company used a production-costing model "to simulate the operation of its
22 reservoir and generating facilities" (RCM/TREE/MH II-4b(iii)). Hydro ran this
23 model under 94 possible flow conditions

1 to determine the value of the small increment of energy and capacity. This
2 value is dependent on the mix of thermal and import energy and the
3 quantity of export energy associated with each of the flow conditions. In
4 low flow conditions, the marginal benefit is derived from the displacement
5 of high-cost thermal and import energy, while in median to high flow
6 conditions the benefit is derived primarily from new export sales. Benefits
7 may be very small or even nonexistent in extremely high flows when tie-
8 lines may be saturated and reservoirs filled to capacity.

9 In other words, the estimate of marginal generation costs largely depends
10 on Hydro's forecast of future export contracts, for which Hydro has refused to
11 provide any documentation. While Hydro asserts that the marginal-cost value
12 includes the value of generation capacity, Hydro refuses to provide any
13 information about its projections of capacity prices (RCM/TREE/MH II-4b(iv)).

14 **Q: What is the best available set of marginal generation costs for rate design?**

15 A: The marginal-cost estimate for DSM is most appropriate because it is a long-
16 term estimate that includes both generation capacity and energy costs. Since
17 Hydro estimates the DSM marginal energy costs for a constant load, rather than
18 for a typical retail load shape, the DSM marginal energy costs are somewhat
19 understated for rate-design purposes.

20 **B. *Estimate of Marginal Transmission and Distribution Cost***

21 **Q: Has Hydro estimated marginal T&D?**

22 A: Yes. For purposes of its DSM evaluation, Hydro (RCM/TREE/MH I-7f and II-
23 4b(v)) estimates as follows:

- 24 • a marginal transmission cost of is 0.93 cents per kW.h (based on a marginal
25 value of \$73.87/kW/year in 2009 dollars and a 91% load factor),
- 26 • a marginal distribution cost of 0.56 cents per kW.h (based on a marginal
27 value of \$44.78/kW/year in 2009 dollars and a 91% load factor).

28 **Q: What was the basis of these marginal T&D cost estimates?**

1 A: The estimates were taken from a September 23, 2004 report “Marginal
2 Transmission and Distribution Cost Estimates. SPD 04/05” and inflated to 2009
3 dollars. As this report describes, Hydro applied the “One-Year Deferral Method
4 to the most recent (at the time) ten-year forecast of expenditures: “T&D Capital
5 Expenditure Forecast (CEF03-1), 2003/04–2013/14 (Appendix 49).

6 **Q: Have you identified problems with this analysis?**

7 A: Yes. I have identified the following four flaws. The analysis of costs per kW-
8 year

- 9 • eliminated the costs of the transmission and subtransmission projects that
10 were already underway or committed, but did not subtract out the load
11 growth served by these investments;
- 12 • excluded overhead transformers and secondary lines as customer-related
13 and unavoidable by DSM. This treatment is inconsistent with the
14 Company’s classification of this equipment in its COS Study. (Appendix
15 49, p. 17, fn. 8);
- 16 • excluded operation and maintenance costs, failing to recognize that the
17 O&M associated with load-related projects is also load-related (Appendix
18 49, p. 20);
- 19 • incorrectly considered the Roblin South Station 230-KV Reactor project to
20 be 0% demand-related (Appendix 49, Table B.4). Reactors should be
21 included as 100% load-related, because they are required to prevent the
22 overloading of lines by the combination of real and reactive power.

23 There may be other projects that Hydro classified as 100% customer-
24 related, which were due to the overloading or premature aging of existing
25 equipment, and therefore demand-related. However, there is not enough detail in

1 Appendix B to identify the cause of “poor conditions,” “operating and
2 maintenance concerns,” and “deficiencies.”

3 In addition, the 91% load factor is very high, and thus understates the cost
4 of transmission and distribution per kW.h for most customers and applications.

5 **C. Estimate of Transmission and Distribution Losses**

6 **Q: What is Hydro’s estimate of the distribution loss factors for various classes?**

7 **A:** Manitoba Hydro (PCOSS10 (Appendix 11.1)) makes the following estimates:

- 8 • average distribution energy losses of 5.79% (p. 56),
- 9 • peak distribution losses of 7.98% (p. 56),
- 10 • peak transmission losses of 8.4% (p. 56),⁶
- 11 • transmission energy losses of 5.79% (p. 55).

12 Hydro further disaggregates the distribution energy and peak demand
13 losses as shown in Table 1. The sales-weighted average of these losses match
14 Hydro’s estimates of average losses.

15 **Table 1: Manitoba Hydro Estimates of Distribution Losses**

Class	Distribution Energy Losses	Distribution Peak Losses
<i>Residential</i>	7%	10.1%
<i>GS Small—Single Phase</i>	7%	10.1%
<i>GS Small—Three Phase</i>	5.3%	7.7%
<i>GS Medium</i>	5.3%	7.7%
<i>GS Large (less than 30 kV)</i>	4.4%	6.5%
<i>GS Large 30–100 kV</i>	1.5%	2.1%
<i>GS Large (greater than 100 kV)</i>	—%	—%

Source: PCOSS10 (Appendix 11.1), p. 56

16 Note that all of these loss estimates are for average, rather than marginal
17 deliveries. In other words, they represent Hydro’s estimate of total losses in an

⁶I computed this loss factor from the generation and common bus losses.

1 hour, divided by total deliveries in the hour, rather than the marginal losses of
2 the marginal megawatt-hour delivered. Marginal distribution losses would be
3 considerably greater than these average losses.⁷

4 **D. Estimate of Marginal Cost by Rate Class**

5 **Q: Has Hydro provided estimates of total marginal cost for each rate class?**

6 A: No.

7 **Q: Did Manitoba Hydro apply loss factors in computing all marginal cost**
8 **components?**

9 A: No. The transmission-and-distribution marginal costs, as described in Appendix
10 49, do not include line losses. On the other hand, line losses of 14% were
11 included in the marginal generation cost of 6.90 cents per kW.h estimated for
12 DSM (RCM/TREE/MH II-4b(xi)).

13 **Q: What are your best estimates of marginal costs, including firm generation**
14 **supply?**

15 A: I used the sum of the following:

- 16 • Hydro's estimate of long-run marginal generation costs of 6.90 cents per
17 kW.h (adjusted for the differences in line loss factors among rate classes).
18 • A marginal transmission cost of is 0.93 cents per kW.h and a marginal
19 distribution cost of 0.56 cents per kW.h, plus peak losses.

20 The results of these computations are set forth in Table 2.

⁷The situation for transmission is more complex, and depends on the mix of fixed losses (from transformer cores and AC-DC converters) and variable losses (from lines), as well as the differing generation patterns at various load levels.

1

Table 2: Marginal Cost by Rate Schedule

Rate Schedule	Generation	Transmission	Distribution	Total
<i>Residential</i>	6.9	1.0	0.6	8.5
<i>GS Small, Non-Demand</i>	6.9	1.0	0.6	8.5
<i>GS Small, Demand-metered</i>	6.8	1.0	0.5	8.3
<i>GS Medium</i>	6.8	1.0	0.5	8.3
<i>GS Large (less than 30Kv)</i>	6.7	1.0	0.4	8.2
<i>GS Large (30–100Kv)</i>	6.5	1.0	0.2	7.7
<i>GS Large (more than 100kv)</i>	6.4	1.0	–	7.5

2 **Q: Do these direct costs include all the costs of domestic consumption of**
3 **electricity?**

4 A: No. Reducing domestic sales either increases exports, reduces purchases, or
5 reduces Manitoba Hydro’s thermal generation. Any of these effects will reduce
6 emissions of conventional pollutants—various combinations of particulates,
7 SO₂, and NO_x, depending on the thermal units turned down—and CO₂. The
8 costs of some of the conventional pollutants are internalized for U.S. utilities
9 through cap-and-trade systems, but the costs of greenhouse gases are currently
10 not internalized. The total social cost of domestic consumption of electricity is
11 thus greater than the direct costs above.

12 **Q: What is the significance of these results for rate design?**

13 A: Hydro’s marginal costs exceed proposed tail-block energy rates for all classes,
14 even without including any environmental costs; see Table 3.

15 **Table 3: Comparison of Energy Rates to Hydro’s Estimates of Marginal Costs**

Class	Tail-Block Charges (cents per kW.h)			Marginal Cost
	<i>2010/11</i>	<i>Interim</i>	<i>2011/12</i>	
Residential	6.75	6.57	7.23	8.5
GS Small	3.05	3.05	3.20	8.5
GS Medium	3.05	3.05	3.20	8.3
GS Large (less than 30 kV)	2.88	2.88	3.01	8.3
GS Large 30–100 kV	2.69	2.69	2.81	8.2

GS Large (greater than 100 kV) 2.62 2.62 2.73 7.7

1 Thus, inclining-block rates are needed to provide customers with
2 appropriate marginal price signals.

3 ***E. Estimate of Marginal Cost for Evaluation of Demand-Side Management***

4 **Q: What marginal costs did Manitoba Hydro use in evaluating DSM?**

5 A: Hydro says the “marginal value used for the analysis in the 2009 Power Smart
6 Plan was 8.26 cents per kW.h (at meter)” (RCM/TREE/MH I-10(d)(i)).

7 **Q: How did Manitoba Hydro derive this values?**

8 A: Hydro refused to explain the derivation. “The marginal cost contains the
9 expected value of electricity exports, is commercially sensitive and therefore,
10 detailed information on the derivation of the avoided cost can not be provided”
11 (RCM/TREE/MH I-10(d)(i)).

12 **Q: Can you review Hydro’s economic evaluation of DSM without this
13 information?**

14 A: No.

15 **Q: Do utilities generally release the derivation of their estimates of avoided
16 costs for DSM evaluation?**

17 A: Yes. I cannot recall a similar situation in which a utility has so broadly refused
18 to document its estimates of avoided costs.⁸

⁸In some cases, utilities will request protected status for certain inputs, such as detailed forecasts of market prices, releasing that information only to parties who are not engaged in power trading. In more than 20 years of reviewing avoided-cost estimates, I cannot recall a situation in which the utility has refused to even break out generation energy and capacity costs, transmission costs, distribution costs, and losses.

1 In New England, the regional avoided costs (excluding losses and T&D,
2 which are added by individual utilities) are derived in a collaborative process
3 (for which I have been one of the consultants in three of the five biennial rounds)
4 of the electric and gas utilities, consumer representatives, environmental
5 interests and regulators.⁹ This work shows detailed avoided-cost projections.
6 Similar details on the derivation of avoided costs in California, developed
7 through a public process of comments and workshops, are described at
8 www.ethree.com/cpuc_avoidedcosts.html.

9 Forecasts of avoided costs, and their derivation, have been publicly
10 available since the early 1980s, when they were used to value non-utility
11 generation.

12 **Q: Is the Company's estimate of 8.26 cents per kW.h an appropriate avoided**
13 **cost for all DSM at the distribution level?**

14 A: No. Avoided costs vary among end uses and measures, for many of the same
15 reasons that marginal costs vary among classes, particularly energy load shapes
16 and load factors.¹⁰ The 8.26 cents per kWh assumes that the DSM measure has a
17 flat load curve (RCM/TREE/MH II-4); a DSM measure that is load-following or
18 weather-sensitive is more valuable.

⁹Most recently, Hornby, Rick, Paul Chernick, Carl Swanson, David White, Ian Goodman, Bob Grace, Bruce Biewald, Chris James, Ben Warfield, Jason Gifford, and Max Chang. 2009. "Avoided Energy Supply Costs in New England: 2009 Report." Northborough, Mass.: Avoided-Energy-Supply-Component Study Group, c/o National Grid < <http://www.resourceinsight.com/work/aesc-09.pdf>>. This report provides detailed avoided-cost projections.

¹⁰Unlike marginal costs for rate-design purposes, which end at the customer meter, avoided costs include costs all the way to the end use, which is almost always at secondary voltage. Hence, even for customers metered at primary or transmission voltage, losses and avoided T&D should be computed to secondary distribution.

1 **F. Estimate of Environmental Costs**

2 **Q: How did Manitoba Hydro treat environmental costs in its DSM valuation?**

3 A: Hydro assumes that emissions costs are reflected in the export prices on which
4 its marginal cost estimates are based:

5 The marginal cost estimate of 8.26 cents per kW.h does not include an explicit
6 environmental cost component. The avoided GHG and other emissions are
7 implicitly valued in the determination of marginal cost because the forecast of
8 export prices includes consideration of potential environmental costs that may
9 be associated with electricity production in Manitoba Hydro's export markets.
10 (RCM/TREE/MH II-4(b)(vii))

11 **Q: Has Hydro provided an estimate of CO₂ values?**

12 A: No. The Company refused to discuss its consideration of the impact of CO₂
13 legislation (RCM/TREE/MH II-4(b)(vii)).

14 **VI. Changes to Rate Structure**

15 **Q: What rate-design changes do you address in this section of your testimony?**

16 A: In several past Orders, the Board has called for the promotion of efficient energy
17 use through sweeping changes in rate design, including phasing out of declining
18 block rates and introduction of inverted rates, rebalancing of demand and energy
19 charges, elimination of winter demand ratchets, implementation of time-of-use
20 (TOU) rates, introduction of a marginal-cost-based rate for new large energy-
21 intensive customers, and preparation of a marginal cost study for use in the COS
22 Study (Tab 13: PUB Directives; Order 150/08). Hydro has eliminated the winter
23 demand ratchets from its proposed rates. I address the Board's other rate design
24 initiatives in the following sections of my testimony.

1 **A. *Inverted or Inclining-Block Rate Design***

2 **Q: Please provide a brief description of the Board’s inverted-rate initiative.**

3 A: In Directive 4(d) in PUB Order 117/06 (as well as previous Orders), the Board
4 directed the Company to introduce inverted rates, initially for large non-
5 residential customers, with the tail block energy charges set at marginal cost. In
6 PUB Order 116/08, the Board extended the inverted-rate initiative to all classes:

7 The Board encourages MH to develop plans to employ an inverted rate
8 structure for all customer classes, initially to be designed on a revenue
9 neutral (to MH) basis and to send a “price signal” for every kilowatt hour
10 of energy used, to promote conservation. (Order 116/08 at 306)

11 **Q: What is Manitoba Hydro’s proposal for the residential class?**

12 A: Manitoba Hydro proposes to collect the residential rate increase solely through
13 the energy charges, to reduce customer charges by shifting revenue recovery
14 from the customer charge to the energy charges and to raise the tail block more
15 than the first block, as follows:

	Basic Monthly	First-Block Energy	Tail-Block Energy	Incline
<i>Base</i>	\$6.85	\$0.0625	\$0.0630	0.8%
<i>Interim</i>	\$6.85	\$0.0638	\$0.0657	3.0%
<i>2010/11</i>	\$5.85	\$0.0637	\$0.0675	6.0%
<i>2011/12</i>	\$4.85	\$0.0647	\$0.0723	11.7%

16 **Q: What is your evaluation of the Company’s basic residential-class rate
17 proposal?**

18 A: The Company’s residential rate proposal provides significant improvement both
19 in economic efficiency and low-income customer rate impacts. In future cases,
20 the Company should continue to shift revenue recovery into the tail block
21 charge, bringing it closer to marginal cost.

1 **Q: What has Hydro’s response been to the Board’s recent inverted-rate**
2 **directives?**

3 A: Manitoba Hydro has proposed an inclining-block rate only for the residential
4 class. It has not presented any proposals or plans for inverting the rates of
5 General Service customers.

6 **Q: How might inclining-block general-service rates be structured?**

7 A: Designing inclining general-service rates is complicated by the fact that Hydro
8 (like most utilities) has several such rates, for customers of different sizes. If the
9 bills for a large customer in one class (e.g., GS Small) are larger than they
10 would be if it became a small customer in the next higher schedule (in this
11 example, GS Medium), that customer will have an incentive to increase usage to
12 move up to the more favourable schedule. Similarly, a small GS Medium
13 customer would have an incentive to maintain its usage level to avoid being
14 reclassified as a GS Small customer. The same effects would occur at the
15 interface between GS Medium and GS Large.

16 One approach to getting around this problem is to charge each customer
17 traditional embedded costs based on that customer’s use in an historical base
18 period, such as 2005–2010. For any deviation from the historical baseline, the
19 customer would pay or be credited at marginal-cost-based rates. Thus, any
20 saving of energy, whether through investments that might be encouraged by an
21 enhanced Power Smart program or through improvements in maintenance or
22 operation, would be rewarded at marginal cost. The increased benefit from
23 efficiency investments would allow Power Smart to pay much lower incentives
24 for the same energy savings. Similarly, any waste of energy would be charged at
25 marginal cost. In making any decision to increase power use, the customer
26 would face the full cost of that usage (as it faces the full costs of labour,

1 materials, and equipment) and would have incentives to make the choice with
2 the lowest total cost.

3 Under this approach, customers with stable consumption would pay
4 embedded-cost rates, customers with falling consumption (including hard-
5 pressed companies with declining operations) would receive lower bills, and
6 only customers with booming operations would pay greater-than-embedded
7 costs.

8 If the larger general-service schedule rates are modified in this manner, the
9 smallest general-service schedule can be converted to an inclining-block energy
10 structure without the interface problems described above.

11 **Q: Has this approach been used elsewhere?**

12 A: British Columbia Hydro has implemented a limited version of this approach for
13 large distribution customers (BCUC Order G-110-10, June 29, 2010).

14 **Q: What details need to be resolved before Hydro can implement these**
15 **marginal-cost-based rates?**

16 A: The important issues are as follows:

- 17 • Whether the initial baseline will be revised to reflect changes in usage over
18 time, and if so, how. Revision might include setting the baseline from a
19 long-term (e.g., ten-year) rolling average consumption.
- 20 • How baselines will be set for new customers. These baselines can be based
21 on the usage for efficient customers of the same type.
- 22 • How “new customer” will be defined in this context.
- 23 • Whether major expansion of existing facilities will be treated differently
24 from other causes of increased consumption, perhaps as partly new
25 customers.

- 1 • How the rate design will treat customers who reduce operations drama-
2 tically or go out of business, potentially resulting in negative bills.
- 3 • Whether the rate design will be phased in.

4 **Q: How should the Board proceed with the design of marginal-cost-based rates**
5 **for the general-service schedules?**

6 A: The Board should require that Hydro consult with customers and other
7 stakeholders (including RCM/TREE) on the design of marginal-cost-based
8 general-service rates and file a specific proposal in its next rate proceeding, with
9 implementation of the initial steps of transition to marginal-cost-based general-
10 service rates occurring in 2013.

11 **B. Demand-Energy Rebalancing**

12 **Q: What is the purpose of the Board's Demand-Energy Rebalancing Directive?**

13 A: The Board's Order 116/08 explains the purpose of demand-energy rebalancing
14 as follows:

15 Energy and demand balancing is a policy issue that speaks to the fairness of
16 rates to individual customers within a class. The argument for reducing
17 demand charges, and increasing energy charges, is that it does send an
18 improved price signal and thus promotes conservation. As the change
19 occurs, Demand and Energy Cost recoveries will be brought more into line
20 with cost causation principles. (Order 116/08, p. 308)

21 **Q: What energy-demand rebalancing does Manitoba Hydro propose in this**
22 **case?**

23 A: Hydro proposes that 100% of the revenue increase be recovered in the energy
24 charges. The Company considers this to represent significant progress in rebal-
25 ancing energy and demand charges, at least compared to the energy and demand
26 costs indicated in the 2008 COSS (Appendix 13-7, pp. 4–5).

27 **Q: What is the basis of Manitoba Hydro's claim?**

1 A: Hydro compares the demand and energy revenues of each class to the results of
2 the filed 2008 COS Study and finds that the energy charge in every General
3 Service rate exceeds embedded generation cost (Appendix 13.7, pp. 4-5).

4 **Q: If Manitoba Hydro adjusts the balance to be consistent with its COSS, will**
5 **the “appropriate” balance be achieved?**

6 A: No, for the following reasons:

- 7 • Hydro’s COSS classification factors ignore the effect of energy on distri-
8 bution costs, as discussed in detail above.
- 9 • Embedded costs do not provide efficient pricing signals. Rate design
10 should be based on marginal, not embedded, cost considerations. As shown
11 above, the energy charges of General Service customers do not even cover
12 marginal generation costs. As a result, customers may make inefficient
13 consumption decisions.¹¹
- 14 • Embedded costs are based on coincident or non-coincident peak, not
15 individual maximum demand.
- 16 • Demand charges do not provide appropriate incentives to conserve, even
17 during high load hours.
- 18 • Demand charges can be burdensome and inequitable.

19 **Q: Please explain why demand charges do not provide the appropriate**
20 **incentives.**

¹¹For example, the MTS Centre recently converted from all-gas heating to a system in which it will use electricity for most of its heating and switch to gas only to avoid demand charges at the time of the building’s maximum loads (“MTS Centre Switches to Green Heating,” Wiebe, L, *Winnipeg Free Press*, Oct 30 2007). The low rates for electric energy encourage the MTS Centre to use electricity rather than gas (for which it pays prices much closer to marginal cost), even on the peak hours for the generation, transmission, and local distribution systems.

1 A: Demand charges are a particularly ineffective means for giving price signals, for
2 the following reasons:

- 3 • The demand-charge portion of the electric bill is determined by the
4 customer's individual maximum demand. Capacity costs are driven by
5 coincident loads at the times of the peak loads, not by the non-coincident
6 maximum demands of individual customers. The customer's individual
7 peak hour is not likely to coincide with the peak hours of the other
8 customers sharing a piece of equipment, especially since the peaks on the
9 secondary system, line transformer, primary tap, feeder, substations, sub-
10 transmission lines, and transmission lines occur at varying times.¹² In fact,
11 Hydro acknowledges that T&D capacity is driven by diversified demand,
12 not by billing demand (RCM/TREE/MH I-12(k)).
- 13 • Demand charges provide little or no incentive to control or shift load from
14 those times that are off the customers' peak hours but that are very much
15 on the generation and T&D peak hours. Customers can avoid demand
16 charges merely by redistributing load within the peak period. Some of
17 those customers will be shifting loads from their own peak to the peak hour
18 on the local distribution system, on the transmission peak, or on the peak
19 load hour of Manitoba Hydro. This will cause customers to increase their
20 contribution to maximum or critical loads on the local distribution system,
21 the transmission system, or the regional generation system.
- 22 • Demand charges are difficult to avoid; even a single failure to control load
23 results in the same demand charge as if the same demand had been reached
24 in every day or every hour.

¹²This diversity is demonstrated for substations in RCM/TREE/MH I-7(p)); substations peak at different times, on different days, in different months, and in different seasons.

- 1 • Rather than promoting conservation at high-cost times, or shifting of load
2 from system peak periods, demand charges encourage customers to waste
3 resources on the arbitrary tasks of flattening their personal maximum loads,
4 even if those occur at low-cost times. For instance, in order to respond to
5 demand charges effectively, customers will need to install equipment to
6 monitor loads, interrupt discretionary load, and schedule deferrable loads.
7 Moreover, lower energy charges will encourage increased electric use,
8 some of which will likely occur in the peak period.

9 **Q: What pricing signals do demand charges give to customers?**

10 A: Not only are demand charges ineffective in shifting loads off high-cost hours,
11 they may cause some customers to shift loads in ways that increase costs.

12 **Q: Should demand charges be eliminated entirely from rates?**

13 A: Yes. When time-of-use energy charges are introduced, demand charges should
14 be eliminated, and the revenues currently collected through demand charges
15 instead collected through peak-period energy charges. In other words, all system
16 and regional transmission, substation, and feeder costs should be recovered
17 through on-peak energy charges. This time-of-use rate design will encourage
18 reduction of usage in high-load periods, when transmission-and-distribution
19 equipment is heavily loaded.

20 **Q: Has Manitoba acknowledged that TOU rates could effectively replace
21 demand charges?**

22 A: Yes. Hydro “accepts in principle the rationale that some costs, which are
23 demand-related, could be collected in a peak period energy charge....”
24 (Appendix 13.7, p. 5).

1 **C. Introduction of Time-of-Use Rates**

2 **Q: Has the Board required Manitoba Hydro to submit proposals for Time-of-**
3 **Use rates in this proceeding?**

4 A: Yes. Board Order 117/06 (p. 24) directed Manitoba Hydro to
5 file proposals for the appropriate implementations of Time of Use Rates for
6 non-residential customers....

7 **Q: Has Hydro provided any TOU rate plans in response to the Board's**
8 **requirement?**

9 A: No. Hydro has failed to pursue any analysis of TOU rates since the Board issued
10 its directive, even though the Company acknowledges that TOU rates can
11 provide efficient pricing signals and that peak energy charges can substitute for
12 demand charges in energy-demand rebalancing (Appendix 13.7, pp. 1, 6).

13 **Q: Does Hydro explain why it has not filed a TOU rate plan in this**
14 **proceeding?**

15 A: No. Nothing has been filed in this case. The Company's response to the
16 Directive has only been the following:

17 Manitoba Hydro intends to bring a proposal to its Board of Directors at the
18 January 21, 2010, meeting. Such a proposal will address, in an integrated
19 fashion, the role of TOU Rates and/or Inverted Rates in conjunction with
20 any Energy Intensive Rate proposal and any revisions to Service Extension
21 Policy for General Service Large customers served at higher than 30 kV. As
22 soon thereafter as practicable, Manitoba Hydro will file same with the
23 PUB. (Tab 13, p. 17)

24 **Q: Is it feasible to design a TOU rate that signals the highest cost hours?**

25 A: Yes. A three-period (peak, shoulder, and off-peak), seasonally differentiated rate,
26 with a narrow "critical peak" period, for example, would provide a useful price
27 signal.

1 **Q: Do all TOU pricing systems use fixed-pricing approaches?**

2 A: Not all TOU pricing systems use fixed periods or fixed on-peak prices. Some
3 pricing systems for large customers flow prices through in real time, with the
4 price of power in each hour determined in that hour. Another approach, which
5 California is currently exploring, charges a premium price during certain critical
6 hours, which may be defined based on energy prices, load levels, or reliability of
7 the supply and delivery systems. The timing of those critical hours is determined
8 based on short-term (hour-ahead or day-ahead) conditions, but the premium
9 price is fixed in advance.

10 **VII. Use of Revenues from Exports and Marginal-Cost-Based Rates**

11 **Q: How would marginal-cost-based rate designs increase revenues?**

12 A: Since Hydro's rates are well below marginal costs, raising the tail-block energy
13 rates towards marginal costs would increase revenues, all else equal. Similarly,
14 charging marginal costs for the energy used by new large General Service loads
15 and for net increases in sales to other General Service customers would increase
16 revenues.

17 In addition, higher tail-block rates should encourage customers to use
18 energy more efficiently and more carefully, increasing the energy available for
19 export and the resulting revenues.

20 **Q: How should Manitoba Hydro use the export revenues and the additional**
21 **revenues from higher tail blocks and marginal-cost pricing of new large**
22 **loads?**

23 A: Appropriate uses for the additional revenues include the following:

- 24
- reducing or eliminating customer charges;

- 1 • reducing or eliminating demand charges, especially as Manitoba Hydro
- 2 phases in time-of-use energy rates;
- 3 • reducing inner blocks;
- 4 • funding assistance to low-income customers and aboriginal communities;
- 5 • funding economic-development activities (including potentially infra-
- 6 marginal discounts on power charges);
- 7 • funding expanded energy-efficiency and fuel-switching programs,
- 8 especially for low-income and electric-heating customers;
- 9 • improving Hydro's financial structure;
- 10 • reducing tax burdens on Manitoba businesses and households.

11 In any case, the redistribution of revenue should not promote additional
12 usage.

13 **VIII. Evaluation of Hydro's Efforts in Promoting Demand-Side Management**

14 **Q: How have you reviewed the aggressiveness of Hydro's efforts in promoting**
15 **DSM?**

16 A: I looked at the following two ratios:

- 17 • the savings rate, computed as the ratio of annual incremental DSM energy
- 18 savings from energy efficiency, divided by total retail sales;
- 19 • the spending rate, computed as the ratio of annual utility energy-efficiency
- 20 expenditures, divided by total retail sales.

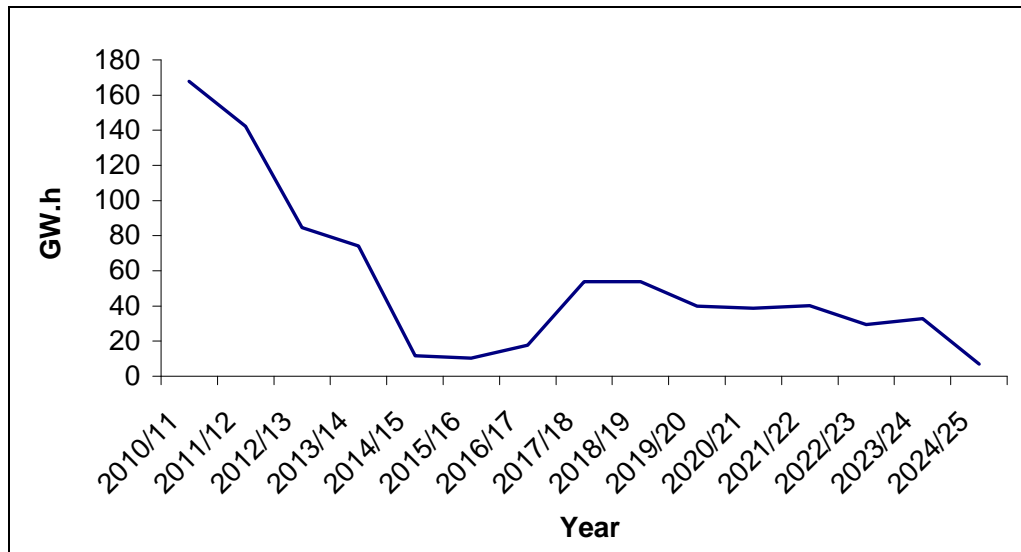
21 **Q: What did you conclude from your review?**

22 A: Manitoba projects a precipitous decline in its DSM efforts and annual
23 incremental savings.

24 **Q: What is Manitoba's projected savings rate?**

1 A: According to Hydro's 2009 PowerSmart Plan (Appendix 9.1), Appendix A.3,
2 Manitoba Hydro expects to increase its annual conservation savings by about
3 150 GW.h (at the meter) in the years 2010/11 and 2011/12, but only by 30 GW.h
4 on average in the years 2013/14 through 2024/25. These projections are shown
5 in Figure 1.

6 **Figure 1: Manitoba Hydro's Planned DSM Savings**



7
8

Source: 2009 Power Smart Plan (Appendix 9.1), Appendix A.3

9 Manitoba's 2009 load forecast (Appendix 7.1, Table 1) projects sales of
10 24,600 GW.h in 2010/11 and 25,159 in 2011/12. Hydro's planned savings rate is
11 thus 0.7% in 2010/11, 0.6% in 2011/12, and much less (closer to 0.1%) in later
12 years.

13 **Q: What is Hydro's current rate of spending on DSM?**

14 A: The 2009 PowerSmart Plan (Appendix 9.1), Appendix A.5, indicates that
15 Manitoba Hydro expected to spend \$27.7 million on conservation in 2009/10,
16 rising to \$30.7 million in 2010/11, falling to \$29 million in 2011/12, and then
17 declining rapidly to \$15.9 million in 2014/15 and \$4.4 million in 2024/25.

18 Hydro's planned spending rate is thus \$1.25/MW.h of sales in 2010/11,
19 \$1.15/MW.h in 2011/12, and much less thereafter.

1 **Q: How does the Company’s savings ratios compare to those of other energy-**
 2 **efficiency programs in North America?**

3 A: Hydro’s savings plans are modest compared to those of many other North
 4 American jurisdictions, including some with long histories of extensive savings
 5 (e.g., California, Massachusetts, Vermont) as well as others with little DSM
 6 experience (e.g., Illinois and Indiana). Table 4 shows the ratio of target energy-
 7 efficiency savings to retail sales for twenty U.S. states and Manitoba Hydro.
 8 Most of these states are targetting savings in excess of 1% in at least some years,
 9 and several have annual targets over 2%, far more aggressive than Hydro’s plan,
 10 which averages 0.6% over the first three years and 0.2% for the next eight years.

11 **Table 4: Comparison of DSM Target Savings Ratios**

	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
AZ		1.03%	1.02%	1.20%	1.58%	1.56%	1.54%	1.51%	1.49%	1.47%	1.45%	1.43%
CA	1.31%	1.26%	1.27%	1.28%	1.41%	0.92%	0.88%	0.90%	0.90%	0.91%	0.90%	0.89%
CO	0.53%	0.76%	0.80%	0.85%	0.90%	0.95%	1.00%	1.05%	1.10%	1.15%	1.20%	1.20%
CT	1.0%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%
DE	0.5%	0.8%	1.3%	2.5%	3.0%	3.0%	4.0%					
HI	0.6%	0.6%	0.8%	0.8%	1.0%	1.0%	1.3%	1.3%	1.5%	1.5%	1.8%	1.8%
IL	0.4%	0.6%	0.8%	1.0%	1.4%	1.8%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
IN		0.3%	0.5%	0.7%	0.9%	1.1%	1.3%	1.5%	1.7%	1.9%	2.0%	2.0%
IA	1.0%	1.2%	1.3%	1.4%	1.4%							
MD	1.0%	1.2%	1.7%	2.2%	2.7%	2.6%	3.1%					
MA	1.0%	1.5%	2.0%	2.4%	2.4%	2.4%	2.4%	2.4%	2.4%	2.4%	2.4%	2.4%
MI	0.3%	0.5%	0.8%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
MN		1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%
NM		0.9%	0.9%	0.8%	0.8%	0.8%	0.6%	0.6%	0.6%	0.6%	0.8%	0.8%
NY	2.1%	2.1%	2.2%	2.2%	2.2%	2.2%	2.3%					
OH	0.3%	0.5%	0.7%	0.8%	0.9%	1.0%	1.0%	1.0%	1.0%	1.0%	2.0%	2.0%
PA			1.0%	1.0%	1.0%							
RI	1.2%	1.2%	1.1%									
TX	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
VT	2.6%	2.6%	2.6%									
WA	0.7%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
MB	0.6%	0.7%	0.6%	0.3%	0.3%	0.0%	0.0%	0.1%	0.2%	0.2%	0.1%	0.1%

Targets have not been set for the years in grey.

Sources: “Advancing Energy Efficiency in Arkansas,” M. Neubauer, et al., American Council for an Energy-Efficient Economy, June 2010, Table 14; Manitoba savings from Appendix 9.1, Appendix A.3; Manitoba sales from Appendix 7.1, Table 1.

1 **Q: How does the Company's spending rate compare to those of other energy-**
2 **efficiency programs in North America?**

3 A: By this measure as well, Hydro is far from a leader in North America. See Table
4 5, which shows the 2009 budget for energy-efficiency programs for Hydro and
5 for the U.S. states with higher levels of utility funding of efficiency programs.

6 **Table 5: Comparison of 2009 Electric DSM Spending Rates per MW.h**

<i>Jurisdiction</i>	Total Sales (MW.h)	2009 Budget (\$M)	Budget per MW.h
<i>VT</i>	5,496,513	\$30.7	\$5.59
<i>RI</i>	7,617,629	\$29.5	\$3.87
<i>CA</i>	259,583,623	\$998.3	\$3.85
<i>HI</i>	10,126,185	\$35.5	\$3.51
<i>MA</i>	54,359,198	\$183.8	\$3.38
<i>NY</i>	140,034,397	\$378.3	\$2.70
<i>CT</i>	29,715,764	\$73.4	\$2.47
<i>ME</i>	11,282,967	\$20.8	\$1.84
<i>OR</i>	47,566,897	\$84.7	\$1.78
<i>NJ</i>	75,779,853	\$132.3	\$1.75
<i>MN</i>	64,004,463	\$111.2	\$1.74
<i>UT</i>	27,586,700	\$45.4	\$1.65
<i>WA</i>	90,164,701	\$146.5	\$1.62
<i>WI</i>	66,286,439	\$101.1	\$1.53
<i>NH</i>	10,698,493	\$15.2	\$1.42
<i>ID</i>	22,753,779	\$31.5	\$1.38
<i>IA</i>	43,641,195	\$55.6	\$1.27
<i>NV</i>	34,283,654	\$41.9	\$1.22
<i>MB</i>	24,080,000	\$27.7	\$1.15

Note: Native dollars (U.S. for U.S. states, Canadian for Manitoba)

Source: "2010 State Energy Efficiency Scorecard," American Council for an Energy-Efficient Economy, October 2010, Report E107, Table 4.; Manitoba Filing Appendix 7-1, Table 1.

7 Hydro is spending less in total than much smaller jurisdictions, such as
8 Vermont, Rhode Island, and Hawai'i. Eighteen states spent more per megawatt-
9 hour of 2009 sales than did Hydro. Some states not in Table 5 (such as
10 Colorado, at \$0.92/MWh in 2009, Arizona and Pennsylvania at \$0.67/MWh,
11 Illinois at \$0/66/MWh, Maryland at \$0.61/MWh) are expecting to increase their

1 program savings considerably in the next few years (as shown in Table 4), and
2 will probably soon be spending more than Hydro did in 2009, while Hydro is
3 forecasting that its DSM activities will decline sharply. Since the U.S. dollar is
4 worth slightly more than the Canadian dollar, the differences are actually some-
5 what larger than indicated in Table 5.

6 **Q: What do you conclude from these comparison?**

7 A: I believe that Hydro should be able to double or triple its energy-efficiency
8 spending and savings from current levels and maintain those higher levels for
9 the planning period.

10 My opinion is buttressed by Dunskey et al. (Appendix 25), who note that
11 Hydro lags behind leading jurisdictions in the following areas:

- 12 • comprehensiveness of program coverage, especially for small commercial
13 and low-income multi-family retrofit, and new construction (pp. 13, 18);
- 14 • use of upstream strategies, turnkey installation and market outreach
15 (Appendix 25, p. 14); the setting of aggressive savings targets (p. 15);
- 16 • improvement in industrial-process programs (p. 18).

17 Dunskey et al. also urge that Hydro abandon the use of the rate-impact
18 measure (RIM) to screen program design and limit program effects (p. 15);
19 Hydro has indicated it will continue using the RIM (Appendix 71, pp. 7–8).

20 Manitoba Hydro may require more encouragement from the Board if
21 Manitoba is ever to become a leader in energy efficiency. Hydro proposes to
22 benchmark its programs to those of BC Hydro (Appendix 71, p. 7), rather than
23 the “three leading providers” identified by Dunskey et al.: Pacific Gas & Electric
24 (California), Efficiency Vermont, and Xcel Energy (Minnesota). Vermont and
25 PG&E have achieved and are planning much more intensive savings than BC
26 Hydro; Dunskey et al. frequently cite aspects of the leading providers’ portfolios

1 that are superior to the Company's programs. Manitoba may have much less to
2 learn from BC Hydro's programs than it could from the leading providers.

3 **Q: What are the benefits of implementation of enhanced DSM programs?**

4 A: Enhancing DSM programs would reduce bills for Manitoba consumers, reduce
5 Manitoba's dependence on local and imported fossil energy, reduce greenhouse
6 gas emissions and other pollution, and reduce the risk of drought for Manitoba
7 Hydro.

8 **IX. Recommendations**

9 **Q: Please summarize your recommendations to the Board on cost-allocation**
10 **issues.**

11 A: The Board should recognize that Hydro's existing cost-of-service methodology
12 overstates the costs of serving residential customers in the following ways:

- 13 • The costs of the subtransmission system, driven by the coincident loads of
14 customers of all classes other than GS Large >100kV, are currently
15 allocated on class non-coincident peaks.
- 16 • The costs of substations—driven by a mix of peak loadings in different
17 seasons, months, days, and times, resulting from various mixes of class
18 loads on each substation—are currently allocated on class non-coincident
19 peaks, representing entirely winter loads, including class peaks that do not
20 coincide with any identified substation peaks.
- 21 • An arbitrary 40% of conductor and pole costs are allocated equally to each
22 distribution customer, regardless of size, even though little if any of these
23 costs are caused by the number of customers.

- 1 • Energy usage over many hours of the year contributes to the cost of dis-
2 tribution plant, especially for the summer-peaking portions of the system,
3 but Hydro allocates no distribution costs on energy.

4 The Board should instruct Hydro to address and correct these problems in
5 its ongoing redesign of its cost-of-service methodology. Until a new cost-of-
6 service methodology is adopted, the Board should not shift cost responsibility
7 onto residential consumers.

8 **Q: What are your recommendations to the Board on rate design issues?**

9 A: The Board should instruct Hydro to modify rates in the following ways over the
10 next several years:

- 11 • increase tail-block energy rates to marginal costs, including environmental
12 costs.
- 13 • implement marginal-cost-based rates for larger GS customers, using a two-
14 part rate if necessary.
- 15 • use the increased revenues from tail-block sales to reduce customer
16 demand and inner-block energy charges; fund enhanced energy-efficiency
17 programs, low-income-customer discounts, and economic development;
18 and improve Hydro’s financial structure.
- 19 • implement time-of-use energy charges, starting with the largest customers,
20 and move revenue-collection from demand charges to time-of-use energy
21 charges.

22 Implementation of all of these initiatives—meaning actual changes in retail
23 rates—can start in Hydro’s next rate proceeding. Time-of-use rates will require
24 appropriate metering, but even that can be implemented for many large cus-
25 tomers in the next proceeding.

1 If the Board increases funding for DSM, low-income programs, economic
2 development, or strengthening Hydro's balance sheet, the additional costs
3 should be recovered through energy rates and through tail-block energy charges
4 where possible.

5 In order to make any of these improvements a reality, the Board must be
6 able to compel Hydro to comply with the Board's directives to file studies and
7 implement rate-design changes. Hydro has repeatedly ignored previous Board
8 directives. The Board should consider its alternatives if Hydro continues to
9 stonewall, including the possibility of disallowing some management compensa-
10 tion and of appointing an independent party to conduct analyses and design
11 rates.

12 **Q: Please summarize your recommendations to the Board on DSM issues.**

13 A: Hydro's DSM efforts are modest compared to those of many other North
14 American jurisdictions. The Board should require Hydro to increase its
15 efficiency investments and achievements to reach the 90th percentile of North
16 American jurisdictions. Hydro should start by adopting the recommendations of
17 Dunsky et. al., including expanding program coverage, improving program
18 designs, and abandoning the use of the RIM in program design or screening.

19 **Q: Does this conclude your testimony?**

20 A: Yes.

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SUMMARY OF PROFESSIONAL EXPERIENCE

- 1986–Present* **President, Resource Insight, Inc.** Consults and testifies in utility and insurance economics. Reviews utility supply-planning processes and outcomes: assesses prudence of prior power planning investment decisions, identifies excess generating capacity, analyzes effects of power-pool-pricing rules on equity and utility incentives. Reviews electric-utility rate design. Estimates magnitude and cost of future load growth. Designs and evaluates conservation programs for electric, natural-gas, and water utilities, including hook-up charges and conservation cost recovery mechanisms. Determines avoided costs due to cogenerators. Evaluates cogeneration rate risk. Negotiates cogeneration contracts. Reviews management and pricing of district heating systems. Determines fair profit margins for automobile and workers' compensation insurance lines, incorporating reward for risk, return on investments, and tax effects. Determines profitability of transportation services. Advises regulatory commissions in least-cost planning, rate design, and cost allocation.
- 1981–86* **Research Associate, Analysis and Inference, Inc.** (Consultant, 1980–81). Researched, advised, and testified in various aspects of utility and insurance regulation. Designed self-insurance pool for nuclear decommissioning; estimated probability and cost of insurable events, and rate levels; assessed alternative rate designs. Projected nuclear power plant construction, operation, and decommissioning costs. Assessed reasonableness of earlier estimates of nuclear power plant construction schedules and costs. Reviewed prudence of utility construction decisions. Consulted on utility rate-design issues, including small-power-producer rates; retail natural-gas rates; public-agency electric rates, and comprehensive electric-rate design for a regional power agency. Developed electricity cost allocations between customer classes. Reviewed district-heating-system efficiency. Proposed power-plant performance standards. Analyzed auto-insurance profit requirements. Designed utility-financed, decentralized conservation program. Analyzed cost-effectiveness of transmission lines.
- 1977–81* **Utility Rate Analyst, Massachusetts Attorney General.** Analyzed utility filings and prepared alternative proposals. Participated in rate negotiations, discovery, cross-examination, and briefing. Provided extensive expert testimony before various regulatory agencies. Topics included demand forecasting, rate design, marginal costs, time-of-use rates, reliability issues, power-pool operations, nuclear-power cost projections, power-plant cost-benefit analysis, energy conservation, and alternative-energy development.

EDUCATION

SM, Technology and Policy Program, Massachusetts Institute of Technology, February 1978.

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HONORS

Chi Epsilon (Civil Engineering)

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Institute Award, Institute of Public Utilities, 1981.

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“Utility Rate Shock,” National Conference of State Legislatures; Boston, Massachusetts, August 6 1984.

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EXPERT TESTIMONY

1. **MEFSC 78-12/MDPU 19494**, Phase I; Boston Edison 1978 forecast; Massachusetts Attorney General; June 12 1978.

Appliance penetration projections, price elasticity, econometric commercial forecast, peak demand forecast. Joint testimony with Susan C. Geller.

2. **MEFSC 78-17**; Northeast Utilities 1978 forecast; Massachusetts Attorney General; September 29 1978.

Specification of economic/demographic and industrial models, appliance efficiency, commercial model structure and estimation.

3. **MEFSC 78-33**; Eastern Utilities Associates 1978 forecast; Massachusetts Attorney General; November 27 1978.

Household size, appliance efficiency, appliance penetration, price elasticity, commercial forecast, industrial trending, peak demand forecast.

4. **MDPU 19494**; Phase II; Boston Edison Company Construction Program; Massachusetts Attorney General; April 1 1979.

Review of numerous aspects of the 1978 demand forecasts of nine New England electric utilities, constituting 92% of projected regional demand growth, and of the NEPOOL demand forecast. Joint testimony with S.C. Geller.

5. **MDPU 19494**; Phase II; Boston Edison Company Construction Program; Massachusetts Attorney General; April 1 1979.

Reliability, capacity planning, capability responsibility allocation, customer generation, co-generation rates, reserve margins, operating reserve allocation. Joint testimony with S. Finger.

6. **ASLB, NRC 50-471**; Pilgrim Unit 2, Boston Edison Company; Commonwealth of Massachusetts; June 29 1979.

Review of the Oak Ridge National Laboratory and NEPOOL demand forecast models; cost-effectiveness of oil displacement; nuclear economics. Joint testimony with S.C. Geller.

7. **MDPU 19845**; Boston Edison Time-of-Use Rate Case; Massachusetts Attorney General; December 4 1979.

Critique of utility marginal cost study and proposed rates; principles of marginal cost principles, cost derivation, and rate design; options for reconciling costs and revenues. Joint testimony with S.C. Geller. Testimony eventually withdrawn due to delay in case.

8. **MDPU 20055**; Petition of Eastern Utilities Associates, New Bedford G. & E., and Fitchburg G. & E. to purchase additional shares of Seabrook Nuclear Plant; Massachusetts Attorney General; January 23 1980.

Review of demand forecasts of three utilities purchasing Seabrook shares; Seabrook power costs, including construction cost, completion date, capacity factor, O&M expenses, interim replacements, reserves and uncertainties; alternative energy sources, including conservation, cogeneration, rate reform, solar, wood and coal conversion.

9. **MDPU 20248**; Petition of MMWEC to Purchase Additional Share of Seabrook Nuclear Plant; Massachusetts Attorney General; June 2 1980.

Nuclear power costs; update and extension of MDPU 20055 testimony.

10. **MDPU 200**; Massachusetts Electric Company Rate Case; Massachusetts Attorney General; June 16 1980.

Rate design; declining blocks, promotional rates, alternative energy, demand charges, demand ratchets; conservation: master metering, storage heating, efficiency standards, restricting resistance heating.

11. **MEFSC 79-33**; Eastern Utilities Associates 1979 Forecast; Massachusetts Attorney General; July 16 1980.

Customer projections, consistency issues, appliance efficiency, new appliance types, commercial specifications, industrial data manipulation and trending, sales and resale.

12. **MDPU 243**; Eastern Edison Company Rate Case; Massachusetts Attorney General; August 19 1980.

Rate design: declining blocks, promotional rates, alternative energy, master metering.

13. **Texas PUC 3298**; Gulf States Utilities Rate Case; East Texas Legal Services; August 25 1980.

Inter-class revenue allocations, including production plant in-service, O&M, CWIP, nuclear fuel in progress, amortization of canceled plant residential rate design; interruptible rates; off-peak rates. Joint testimony with M. B. Meyer.

14. **MEFSC 79-1**; Massachusetts Municipal Wholesale Electric Company Forecast; Massachusetts Attorney General; November 5 1980.

Cost comparison methodology; nuclear cost estimates; cost of conservation, co-generation, and solar.

15. **MDPU 472**; Recovery of Residential Conservation Service Expenses; Massachusetts Attorney General; December 12 1980.

Conservation as an energy source; advantages of per-kWh allocation over per-customer-month allocation.

16. **MDPU 535**; Regulations to Carry Out Section 210 of PURPA; Massachusetts Attorney General; January 26 1981 and February 13 1981.

Filing requirements, certification, qualifying facility (QF) status, extent of coverage, review of contracts; energy rates; capacity rates; extra benefits of QFs in specific areas; wheeling; standardization of fees and charges.

17. **MEFSC 80-17**; Northeast Utilities 1980 Forecast; Massachusetts Attorney General; March 12 1981 (not presented).

Specification process, employment, electric heating promotion and penetration, commercial sales model, industrial model specification, documentation of price forecasts and wholesale forecast.

18. **MDPU 558**; Western Massachusetts Electric Company Rate Case; Massachusetts Attorney General; May 1981.

Rate design including declining blocks, marginal cost conservation impacts, and promotional rates. Conservation, including terms and conditions limiting renewable, cogeneration, small power production; scope of current conservation program; efficient insulation levels; additional conservation opportunities.

19. **MDPU 1048**; Boston Edison Plant Performance Standards; Massachusetts Attorney General; May 7 1982.

Critique of company approach, data, and statistical analysis; description of comparative and absolute approaches to standard-setting; proposals for standards and reporting requirements.

20. **DCPSC FC785**; Potomac Electric Power Rate Case; DC People’s Counsel; July 29 1982.

Inter-class revenue allocations, including generation, transmission, and distribution plant classification; fuel and O&M classification; distribution and service allocators. Marginal cost estimation, including losses.

21. **NHPUC DE1-312**; Public Service of New Hampshire-Supply and Demand; Conservation Law Foundation, et al.; October 8 1982.

Conservation program design, ratemaking, and effectiveness. Cost of power from Seabrook nuclear plant, including construction cost and duration, capacity factor, O&M, replacements, insurance, and decommissioning.

22. **Massachusetts Division of Insurance**; Hearing to Fix and Establish 1983 Automobile Insurance Rates; Massachusetts Attorney General; October 1982.

Profit margin calculations, including methodology, interest rates, surplus flow, tax flows, tax rates, and risk premium.

23. **Illinois Commerce Commission 82-0026**; Commonwealth Edison Rate Case; Illinois Attorney General; October 15 1982.

Review of Cost-Benefit Analysis for nuclear plant. Nuclear cost parameters (construction cost, O&M, capital additions, useful life, capacity factor), risks, discount rates, evaluation techniques.

24. **New Mexico PSC 1794**; Public Service of New Mexico Application for Certification; New Mexico Attorney General; May 10 1983.

Review of Cost-Benefit Analysis for transmission line. Review of electricity price forecast, nuclear capacity factors, load forecast. Critique of company ratemaking proposals; development of alternative ratemaking proposal.

25. **Connecticut Public Utility Control Authority 830301**; United Illuminating Rate Case; Connecticut Consumers Counsel; June 17 1983.

Cost of Seabrook nuclear power plants, including construction cost and duration, capacity factor, O&M, capital additions, insurance and decommissioning.

26. **MDPU 1509**; Boston Edison Plant Performance Standards; Massachusetts Attorney General; July 15 1983.

Critique of company approach and statistical analysis; regression model of nuclear capacity factor; proposals for standards and for standard-setting methodologies.

27. **Massachusetts Division of Insurance**; Hearing to Fix and Establish 1984 Automobile Insurance Rates; Massachusetts Attorney General; October 1983.

Profit margin calculations, including methodology, interest rates.

- 28. Connecticut Public Utility Control Authority** 83-07-15; Connecticut Light and Power Rate Case; Alloy Foundry; October 3 1983.

Industrial rate design. Marginal and embedded costs; classification of generation, transmission, and distribution expenses; demand versus energy charges.

- 29. MEFSC** 83-24; New England Electric System Forecast of Electric Resources and Requirements; Massachusetts Attorney General; November 14 1983, Rebuttal, February 2 1984.

Need for transmission line. Status of supply plan, especially Seabrook 2. Review of interconnection requirements. Analysis of cost-effectiveness for power transfer, line losses, generation assumptions.

- 30. Michigan PSC** U-7775; Detroit Edison Fuel Cost Recovery Plan; Public Interest Research Group in Michigan; February 21 1984.

Review of proposed performance target for new nuclear power plant. Formulation of alternative proposals.

- 31. MDPU** 84-25; Western Massachusetts Electric Company Rate Case; Massachusetts Attorney General; April 6 1984.

Need for Millstone 3. Cost of completing and operating unit, cost-effectiveness compared to alternatives, and its effect on rates. Equity and incentive problems created by CWIP. Design of Millstone 3 phase-in proposals to protect ratepayers: limitation of base-rate treatment to fuel savings benefit of unit.

- 32. MDPU** 84-49 and 84-50; Fitchburg Gas & Electric Financing Case; Massachusetts Attorney General; April 13 1984.

Cost of completing and operating Seabrook nuclear units. Probability of completing Seabrook 2. Recommendations regarding FG&E and MDPU actions with respect to Seabrook.

- 33. Michigan PSC** U-7785; Consumers Power Fuel Cost Recovery Plan; Public Interest Research Group in Michigan; April 16 1984.

Review of proposed performance targets for two existing and two new nuclear power plants. Formulation of alternative policy.

- 34. FERC** ER81-749-000 and ER82-325-000; Montaup Electric Rate Cases; Massachusetts Attorney General; April 27 1984.

Prudence of Montaup and Boston Edison in decisions regarding Pilgrim 2 construction: Montaup's decision to participate, the Utilities' failure to review their earlier analyses and assumptions, Montaup's failure to question Edison's decisions, and the utilities' delay in canceling the unit.

- 35. Maine PUC** 84-113; Seabrook 1 Investigation; Maine Public Advocate; September 13 1984.

Cost of completing and operating Seabrook Unit 1. Probability of completing Seabrook 1. Comparison of Seabrook to alternatives. Rate effects. Recommendations regarding utility and PUC actions with respect to Seabrook.

- 36. MDPU 84-145; Fitchburg Gas and Electric Rate Case; Massachusetts Attorney General; November 6 1984.**

Prudence of Fitchburg and Public Service of New Hampshire in decision regarding Seabrook 2 construction: FGE's decision to participate, the utilities' failure to review their earlier analyses and assumptions, FGE's failure to question PSNH's decisions, and utilities' delay in halting construction and canceling the unit. Review of literature, cost and schedule estimate histories, cost-benefit analyses, and financial feasibility.

- 37. Pennsylvania PUC R-842651; Pennsylvania Power and Light Rate Case; Pennsylvania Consumer Advocate; November 1984.**

Need for Susquehanna 2. Cost of operating unit, power output, cost-effectiveness compared to alternatives, and its effect on rates. Design of phase-in and excess capacity proposals to protect ratepayers: limitation of base-rate treatment to fuel savings benefit of unit.

- 38. NHPUC 84-200; Seabrook Unit 1 Investigation; New Hampshire Public Advocate; November 15 1984.**

Cost of completing and operating Seabrook Unit 1. Probability of completing Seabrook 1. Comparison of Seabrook to alternatives. Rate and financial effects.

- 39. Massachusetts Division of Insurance; Hearing to Fix and Establish 1985 Automobile Insurance Rates; Massachusetts Attorney General; November 1984.**

Profit margin calculations, including methodology and implementation.

- 40. MDPU 84-152; Seabrook Unit 1 Investigation; Massachusetts Attorney General; December 12 1984.**

Cost of completing and operating Seabrook. Probability of completing Seabrook 1. Seabrook capacity factors.

- 41. Maine PUC 84-120; Central Maine Power Rate Case; Maine PUC Staff; December 11 1984.**

Prudence of Central Maine Power and Boston Edison in decisions regarding Pilgrim 2 construction: CMP's decision to participate, the utilities' failure to review their earlier analyses and assumptions, CMP's failure to question Edison's decisions, and the utilities' delay in canceling the unit. Prudence of CMP in the planning and investment in Sears Island nuclear and coal plants. Review of literature, cost and schedule estimate histories, cost-benefit analyses, and financial feasibility.

- 42. Maine PUC 84-113; Seabrook 2 Investigation; Maine PUC Staff; December 14 1984.**

Prudence of Maine utilities and Public Service of New Hampshire in decisions regarding Seabrook 2 construction: decisions to participate and to increase ownership share, the utilities' failure to review their earlier analyses and assumptions, failure to question PSNH's decisions, and the utilities' delay in halting construction and canceling the unit. Review of literature, cost and schedule estimate histories, cost-benefit analyses, and financial feasibility.

- 43. MDPU 1627;** Massachusetts Municipal Wholesale Electric Company Financing Case; Massachusetts Executive Office of Energy Resources; January 14 1985.

Cost of completing and operating Seabrook nuclear unit 1. Cost of conservation and other alternatives to completing Seabrook. Comparison of Seabrook to alternatives.

- 44. Vermont PSB 4936;** Millstone 3; Costs and In-Service Date; Vermont Department of Public Service; January 21 1985.

Construction schedule and cost of completing Millstone Unit 3.

- 45. MDPU 84-276;** Rules Governing Rates for Utility Purchases of Power from Qualifying Facilities; Massachusetts Attorney General; March 25 1985, and October 18 1985.

Institutional and technological advantages of Qualifying Facilities. Potential for QF development. Goals of QF rate design. Parity with other power sources. Security requirements. Projecting avoided costs. Capacity credits. Pricing options. Line loss corrections.

- 46. MDPU 85-121;** Investigation of the Reading Municipal Light Department; Wilmington (MA) Chamber of Commerce; November 12 1985.

Calculation on return on investment for municipal utility. Treatment of depreciation and debt for ratemaking. Geographical discrimination in street-lighting rates. Relative size of voluntary payments to Reading and other towns. Surplus and disinvestment. Revenue allocation.

- 47. Massachusetts Division of Insurance;** Hearing to Fix and Establish 1986 Automobile Insurance Rates; Massachusetts Attorney General and State Rating Bureau; November 1985.

Profit margin calculations, including methodology, implementation, modeling of investment balances, income, and return to shareholders.

- 48. New Mexico PSC 1833, Phase II;** El Paso Electric Rate Case; New Mexico Attorney General; December 23 1985.

Nuclear decommissioning fund design. Internal and external funds; risk and return; fund accumulation, recommendations. Interim performance standard for Palo Verde nuclear plant.

- 49. Pennsylvania PUC R-850152;** Philadelphia Electric Rate Case; Utility Users Committee and University of Pennsylvania; January 14 1986.

Limerick 1 rate effects. Capacity benefits, fuel savings, operating costs, capacity factors, and net benefits to ratepayers. Design of phase-in proposals.

- 50. MDPU 85-270;** Western Massachusetts Electric Rate Case; Massachusetts Attorney General; March 19 1986.

Prudence of Northeast Utilities in generation planning related to Millstone 3 construction: decisions to start and continue construction, failure to reduce ownership share, failure to pursue alternatives. Review of industry literature, cost and schedule histories, and retrospective cost-benefit analyses.

- 51. Pennsylvania PUC R-850290;** Philadelphia Electric Auxiliary Service Rates; Albert Einstein Medical Center, University of Pennsylvania and AMTRAK; March 24 1986.

Review of utility proposals for supplementary and backup rates for small power producers and cogenerators. Load diversity, cost of peaking capacity, value of generation, price signals, and incentives. Formulation of alternative supplementary rate.

- 52. New Mexico PSC 2004;** Public Service of New Mexico, Palo Verde Issues; New Mexico Attorney General; May 7 1986.

Recommendations for Power Plant Performance Standards for Palo Verde nuclear units 1, 2, and 3.

- 53. Illinois Commerce Commission 86-0325;** Iowa-Illinois Gas and Electric Co. Rate Investigation; Illinois Office of Public Counsel; August 13 1986.

Determination of excess capacity based on reliability and economic concerns. Identification of specific units associated with excess capacity. Required reserve margins.

- 54. New Mexico PSC 2009;** El Paso Electric Rate Moderation Program; New Mexico Attorney General; August 18 1986. (Not presented).

Prudence of EPE in generation planning related to Palo Verde nuclear construction, including failure to reduce ownership share and failure to pursue alternatives. Review of industry literature, cost and schedule histories, and retrospective cost-benefit analyses.

Recommendation for rate-base treatment; proposal of power plant performance standards.

- 55. City of Boston, Public Improvements Commission;** Transfer of Boston Edison District Heating Steam System to Boston Thermal Corporation; Boston Housing Authority; December 18 1986.

History and economics of steam system; possible motives of Boston Edison in seeking sale; problems facing Boston Thermal; information and assurances required prior to Commission approval of transfer.

- 56. Massachusetts Division of Insurance;** Hearing to Fix and Establish 1987 Automobile Insurance Rates; Massachusetts Attorney General and State Rating Bureau; December 1986 and January 1987.

Profit margin calculations, including methodology, implementation, derivation of cash flows, installment income, income tax status, and return to shareholders.

- 57. MDPU 87-19;** Petition for Adjudication of Development Facilitation Program; Hull (MA) Municipal Light Plant; January 21 1987.

Estimation of potential load growth; cost of generation, transmission, and distribution additions. Determination of hook-up charges. Development of residential load estimation procedure reflecting appliance ownership, dwelling size.

- 58. New Mexico PSC 2004;** Public Service of New Mexico Nuclear Decommissioning Fund; New Mexico Attorney General; February 19 1987.

Decommissioning cost and likely operating life of nuclear plants. Review of utility funding proposal. Development of alternative proposal. Ratemaking treatment.

- 59. MDPU 86-280;** Western Massachusetts Electric Rate Case; Massachusetts Energy Office; March 9 1987.

Marginal cost rate design issues. Superiority of long-run marginal cost over short-run marginal cost as basis for rate design. Relationship of consumer reaction, utility planning process, and regulatory structure to rate design approach. Implementation of short-run and long-run rate designs. Demand versus energy charges, economic development rates, spot pricing.

- 60. Massachusetts Division of Insurance 87-9;** 1987 Workers' Compensation Rate Filing; State Rating Bureau; May 1987.

Profit margin calculations, including methodology, implementation, surplus requirements, investment income, and effects of 1986 Tax Reform Act.

- 61. Texas PUC 6184;** Economic Viability of South Texas Nuclear Plant #2; Committee for Consumer Rate Relief; August 17 1987.

STNP operating parameter projections; capacity factor, O&M, capital additions, decommissioning, useful life. STNP 2 cost and schedule projections. Potential for conservation.

- 62. Minnesota PUC ER-015/GR-87-223;** Minnesota Power Rate Case; Minnesota Department of Public Service; August 17 1987.

Excess capacity on MP system; historical, current, and projected. Review of MP planning prudence prior to and during excess; efforts to sell capacity. Cost of excess capacity. Recommendations for ratemaking treatment.

- 63. Massachusetts Division of Insurance 87-27;** 1988 Automobile Insurance Rates; Massachusetts Attorney General and State Rating Bureau; September 2 1987. Rebuttal October 8 1987.

Underwriting profit margins. Effect of 1986 Tax Reform Act. Biases in calculation of average margins.

- 64. MDPU 88-19;** Power Sales Contract from Riverside Steam and Electric to Western Massachusetts Electric; Riverside Steam and Electric; November 4 1987.

Comparison of risk from QF contract and utility avoided cost sources. Risk of oil dependence. Discounting cash flows to reflect risk.

- 65. Massachusetts Division of Insurance 87-53;** 1987 Workers' Compensation Rate Refiling; State Rating Bureau; December 14 1987.

Profit margin calculations, including updating of data, compliance with Commissioner's order, treatment of surplus and risk, interest rate calculation, and investment tax rate calculation.

- 66. Massachusetts Division of Insurance;** 1987 and 1988 Automobile Insurance Remand Rates; Massachusetts Attorney General and State Rating Bureau; February 5 1988.

Underwriting profit margins. Provisions for income taxes on finance charges. Relationships between allowed and achieved margins, between statewide and nationwide data, and between profit allowances and cost projections.

- 67. MDPU 86-36;** Investigation into the Pricing and Ratemaking Treatment to be Afforded New Electric Generating Facilities which are not Qualifying Facilities; Conservation Law Foundation; May 2 1988.

Cost recovery for utility conservation programs. Compensating for lost revenues. Utility incentive structures.

- 68. MDPU 88-123;** Petition of Riverside Steam & Electric Company; Riverside Steam and Electric Company; May 18 1988, and November 8 1988.

Estimation of avoided costs of Western Massachusetts Electric Company. Nuclear capacity factor projections and effects on avoided costs. Avoided cost of energy interchange and power plant life extensions. Differences between median and expected oil prices. Salvage value of cogeneration facility. Off-system energy purchase projections. Reconciliation of avoided cost projection.

- 69. MDPU 88-67;** Boston Gas Company; Boston Housing Authority; June 17 1988.

Estimation of annual avoidable costs, 1988 to 2005, and levelized avoided costs. Determination of cost recovery and carrying costs for conservation investments. Standards for assessing conservation cost-effectiveness. Evaluation of cost-effectiveness of utility funding of proposed natural gas conservation measures.

- 70. Rhode Island PUC Docket 1900; Providence Water Supply Board Tariff Filing; Conservation Law Foundation, Audubon Society of Rhode Island, and League of Women Voters of Rhode Island; June 24 1988.**

Estimation of avoidable water supply costs. Determination of costs of water conservation. Conservation cost-benefit analysis.

- 71. Massachusetts Division of Insurance 88-22; 1989 Automobile Insurance Rates; Massachusetts Attorney General and State Rating Bureau; Profit Issues, August 12 1988, supplemented August 19 1988; Losses and Expenses, September 16 1988.**

Underwriting profit margins. Effects of 1986 Tax Reform Act. Taxation of common stocks. Lag in tax payments. Modeling risk and return over time. Treatment of finance charges. Comparison of projected and achieved investment returns.

- 72. Vermont PSB 5270, Module 6; Investigation into Least-Cost Investments, Energy Efficiency, Conservation, and the Management of Demand for Energy; Conservation Law Foundation, Vermont Natural Resources Council, and Vermont Public Interest Research Group; September 26 1988.**

Cost recovery for utility conservation programs. Compensation of utilities for revenue losses and timing differences. Incentive for utility participation.

- 73. Vermont House of Representatives, Natural Resources Committee; House Act 130; "Economic Analysis of Vermont Yankee Retirement"; Vermont Public Interest Research Group; February 21 1989.**

Projection of capacity factors, operating and maintenance expense, capital additions, overhead, replacement power costs, and net costs of Vermont Yankee.

- 74. MDPU 88-67, Phase II; Boston Gas Company Conservation Program and Rate Design; Boston Gas Company; March 6 1989.**

Estimation of avoided gas cost; treatment of non-price factors; estimation of externalities; identification of cost-effective conservation.

- 75. Vermont PSB 5270; Status Conference on Conservation and Load Management Policy Settlement; Central Vermont Public Service, Conservation Law Foundation, Vermont Natural Resources Council, Vermont Public Interest Research Group, and Vermont Department of Public Service; May 1 1989.**

Cost-benefit test for utility conservation programs. Role of externalities. Cost recovery concepts and mechanisms. Resource allocations, cost allocations, and equity considerations. Guidelines for conservation preapproval mechanisms. Incentive mechanisms and recovery of lost revenues.

- 76. Boston Housing Authority Court 05099;** Gallivan Boulevard Task Force vs. Boston Housing Authority, et al.; Boston Housing Authority; June 16 1989.

Effect of master-metering on consumption of natural gas and electricity. Legislative and regulatory mandates regarding conservation.

- 77. MDPU 89-100;** Boston Edison Rate Case; Massachusetts Energy Office; June 30 1989.

Prudence of BECo's decision to spend \$400 million from 1986–88 on returning the Pilgrim nuclear power plant to service. Projections of nuclear capacity factors, O&M, capital additions, and overhead. Review of decommissioning cost, tax effect of abandonment, replacement power cost, and plant useful life estimates. Requirements for prudence and used-and-useful analyses.

- 78. MDPU 88-123;** Petition of Riverside Steam and Electric Company; Riverside Steam and Electric; July 24 1989. Rebuttal, October 3 1989.

Reasonableness of Northeast Utilities' 1987 avoided cost estimates. Projections of nuclear capacity factors, economy purchases, and power plant operating life. Treatment of avoidable energy and capacity costs and of off-system sales. Expected versus reference fuel prices.

- 79. MDPU 89-72;** Statewide Towing Association, Police-Ordered Towing Rates; Massachusetts Automobile Rating Bureau; September 13 1989.

Review of study supporting proposed increase in towing rates. Critique of study sample and methodology. Comparison to competitive rates. Supply of towing services. Effects of joint products and joint sales on profitability of police-ordered towing. Joint testimony with I. Goodman.

- 80. Vermont PSB 5330;** Application of Vermont Utilities for Approval of a Firm Power and Energy Contract with Hydro-Quebec; Conservation Law Foundation, Vermont Natural Resources Council, Vermont Public Interest Research Group; December 19 1989. Surrebuttal February 6 1990.

Analysis of a proposed 450-MW, 20 year purchase of Hydro-Quebec power by twenty-four Vermont utilities. Comparison to efficiency investment in Vermont, including potential for efficiency savings. Analysis of Vermont electric energy supply. Identification of possible improvements to proposed contract.

Critique of conservation potential analysis. Planning risk of large supply additions. Valuation of environmental externalities.

- 81. MDPU 89-239;** Inclusion of Externalities in Energy Supply Planning, Acquisition and Dispatch for Massachusetts Utilities; December 1989; April 1990; May 1990.

Critique of Division of Energy Resources report on externalities. Methodology for evaluating external costs. Proposed values for environmental and economic externalities of fuel supply and use.

- 82. California PUC;** Incorporation of Environmental Externalities in Utility Planning and Pricing; Coalition of Energy Efficient and Renewable Technologies; February 21 1990.

Approaches for valuing externalities for inclusion in setting power purchase rates. Effect of uncertainty on assessing externality values.

- 83. Illinois Commerce Commission** Docket 90-0038; Proceeding to Adopt a Least Cost Electric Energy Plan for Commonwealth Edison Company; City of Chicago; May 25 1990. Joint rebuttal testimony with David Birr, August 14 1990.

Problems in Commonwealth Edison's approach to demand-side management. Potential for cost-effective conservation. Valuing externalities in least-cost planning.

- 84. Maryland PSC 8278;** Adequacy of Baltimore Gas & Electric's Integrated Resource Plan; Maryland Office of People's Counsel; September 18 1990.

Rationale for demand-side management, and BG&E's problems in approach to DSM planning. Potential for cost-effective conservation. Valuation of environmental externalities. Recommendations for short-term DSM program priorities.

- 85. Indiana Utility Regulatory Commission;** Integrated Resource Planning Docket; Indiana Office of Utility Consumer Counselor; November 1 1990.

Integrated resource planning process and methodology, including externalities and screening tools. Incentives, screening, and evaluation of demand-side management. Potential of resource bidding in Indiana.

- 86. MDPU 89-141, 90-73, 90-141, 90-194, and 90-270;** Preliminary Review of Utility Treatment of Environmental Externalities in October QF Filings; Boston Gas Company; November 5 1990.

Generic and specific problems in Massachusetts utilities' RFPs with regard to externality valuation requirements. Recommendations for corrections.

- 87. MEFSC 90-12/90-12A;** Adequacy of Boston Edison Proposal to Build Combined-Cycle Plant; Conservation Law Foundation; December 14 1990.

Problems in Boston Edison's treatment of demand-side management, supply option analysis, and resource planning. Recommendations of mitigation options.

- 88. Maine PUC 90-286;** Adequacy of Conservation Program of Bangor Hydro Electric; Penobscot River Coalition; February 19 1991.

Role of utility-sponsored DSM in least-cost planning. Bangor Hydro's potential for cost-effective conservation. Problems with Bangor Hydro's assumptions about customer investment in energy efficiency measures.

- 89. Virginia State Corporation Commission** PUE900070; Order Establishing Commission Investigation; Southern Environmental Law Center; March 6 1991.

Role of utilities in promoting energy efficiency. Least-cost planning objectives of and resource acquisition guidelines for DSM. Ratemaking considerations for DSM investments.

- 90. MDPU 90-261-A;** Economics and Role of Fuel-Switching in the DSM Program of the Massachusetts Electric Company; Boston Gas Company; April 17 1991.

Role of fuel-switching in utility DSM programs and specifically in Massachusetts Electric's. Establishing comparable avoided costs and comparison of electric and gas system costs. Updated externality values.

- 91. Private arbitration;** Massachusetts Refusetech Contractual Request for Adjustment to Service Fee; Massachusetts Refusetech; May 13 1991.

NEPCo rates for power purchases from the NESWC plant. Fuel price and avoided cost projections vs. realities.

- 92. Vermont PSB 5491;** Cost-Effectiveness of Central Vermont's Commitment to Hydro Quebec Purchases; Conservation Law Foundation; July 19 1991.

Changes in load forecasts and resale markets since approval of HQ purchases. Effect of HQ purchase on DSM.

- 93. South Carolina PSC 91-216-E;** Cost Recovery of Duke Power's DSM Expenditures; South Carolina Department of Consumer Affairs; September 13 1991. Surrebuttal October 2 1991.

Problems with conservation plans of Duke Power, including load building, cream skimming, and inappropriate rate designs.

- 94. Maryland PSC 8241, Phase II;** Review of Baltimore Gas & Electric's Avoided Costs; Maryland Office of People's Counsel; September 19 1991.

Development of direct avoided costs for DSM. Problems with BG&E's avoided costs and DSM screening. Incorporation of environmental externalities.

- 95. Bucksport Planning Board;** AES/Harriman Cove Shoreland Zoning Application; Conservation Law Foundation and Natural Resources Council of Maine; October 1 1991.

New England's power surplus. Costs of bringing AES/Harriman Cove on line to back out existing generation. Alternatives to AES.

- 96. MDPU 91-131;** Update of Externalities Values Adopted in Docket 89-239; Boston Gas Company; October 4 1991. Rebuttal, December 13 1991.

Updates on pollutant externality values. Addition of values for chlorofluorocarbons, air toxics, thermal pollution, and oil import premium. Review of state regulatory actions regarding externalities.

- 97. Florida PSC 910759;** Petition of Florida Power Corporation for Determination of Need for Proposed Electrical Power Plant and Related Facilities; Floridians for Responsible Utility Growth; October 21 1991.

Florida Power's obligation to pursue integrated resource planning and failure to establish need for proposed facility. Methods to increase scope and scale of demand-side investment.

- 98. Florida PSC 910833-EI;** Petition of Tampa Electric Company for a Determination of Need for Proposed Electrical Power Plant and Related Facilities; Floridians for Responsible Utility Growth; October 31 1991.

Tampa Electric's obligation to pursue integrated resource planning and failure to establish need for proposed facility. Methods to increase scope and scale of demand-side investment.

- 99. Pennsylvania PUC I-900005, R-901880;** Investigation into Demand Side Management by Electric Utilities; Pennsylvania Energy Office; January 10 1992.

Appropriate cost recovery mechanism for Pennsylvania utilities. Purpose and scope of direct cost recovery, lost revenue recovery, and incentives.

- 100. South Carolina PSC 91-606-E;** Petition of South Carolina Electric and Gas for a Certificate of Public Convenience and Necessity for a Coal-Fired Plant; South Carolina Department of Consumer Affairs; January 20 1992.

Justification of plant certification under integrated resource planning. Failures in SCE&G's DSM planning and company potential for demand-side savings.

- 101. MDPU 92-92;** Adequacy of Boston Edison's Street-Lighting Options; Town of Lexington; June 22 1992.

Efficiency and quality of street-lighting options. Boston Edison's treatment of high-quality street lighting. Corrected rate proposal for the Daylux lamp. Ownership of public street lighting.

- 102. South Carolina PSC 92-208-E;** Integrated Resource Plan of Duke Power Company; South Carolina Department of Consumer Affairs; August 4 1992.

Problems with Duke Power's DSM screening process, estimation of avoided cost, DSM program design, and integration of demand-side and supply-side planning.

- 103. North Carolina Utilities Commission E-100, Sub 64;** Integrated Resource Planning Docket; Southern Environmental Law Center; September 29 1992.

General principles of integrated resource planning, DSM screening, and program design. Review of the IRPs of Duke Power Company, Carolina Power & Light Company, and North Carolina Power.

- 104. Ontario Environmental Assessment Board** Ontario Hydro Demand/Supply Plan Hearings; *Environmental Externalities Valuation and Ontario Hydro's Resource Planning* (3 vols.); October 1992.

Valuation of environmental externalities from fossil fuel combustion and the nuclear fuel cycle. Application to Ontario Hydro's supply and demand planning.

- 105. Texas PUC 110000;** Application of Houston Lighting and Power Company for a Certificate of Convenience and Necessity for the DuPont Project; Destec Energy, Inc.; September 28 1992.

Valuation of environmental externalities from fossil fuel combustion and the application to the evaluation of proposed cogeneration facility.

- 106. Maine Board of Environmental Protection;** In the Matter of the Basin Mills Hydroelectric Project Application; Conservation Intervenors; November 16 1992.

Economic and environmental effects of generation by proposed hydro-electric project.

- 107. Maryland PSC 8473;** Review of the Power Sales Agreement of Baltimore Gas and Electric with AES Northside; Maryland Office of People's Counsel; November 16 1992.

Non-price scoring and unquantified benefits; DSM potential as alternative; environmental costs; cost and benefit estimates.

- 108. North Carolina Utilities Commission E-100, Sub 64;** Analysis and Investigation of Least Cost Integrated Resource Planning in North Carolina; Southern Environmental Law Center; November 18 1992.

Demand-side management cost recovery and incentive mechanisms.

- 109. South Carolina PSC 92-209-E;** In Re Carolina Power & Light Company; South Carolina Department of Consumer Affairs; November 24 1992.

DSM planning: objectives, process, cost-effectiveness test, comprehensiveness, lost opportunities. Deficiencies in CP&L's portfolio. Need for economic evaluation of load building.

- 110 Florida Department of Environmental Regulation** hearings on the Power Plant Siting Act; Legal Environmental Assistance Foundation, December 1992.

Externality valuation and application in power-plant siting. DSM potential, cost-benefit test, and program designs.

- 111. Maryland PSC 8487;** Baltimore Gas and Electric Company, Electric Rate Case; January 13 1993. Rebuttal Testimony: February 4 1993.

Class allocation of production plant and O&M; transmission, distribution, and general plant; administrative and general expenses. Marginal cost and rate design.

- 112. Maryland PSC 8179;** for Approval of Amendment No. 2 to Potomac Edison Purchase Agreement with AES Warrior Run; Maryland Office of People’s Counsel; January 29 1993.

Economic analysis of proposed coal-fired cogeneration facility.

- 113. Michigan PSC U-10102;** Detroit Edison Rate Case; Michigan United Conservation Clubs; February 17 1993.

Least-cost planning; energy efficiency planning, potential, screening, avoided costs, cost recovery, and shareholder incentives.

- 114. Ohio PUC 91-635-EL-FOR, 92-312-EL-FOR, 92-1172-EL-ECP;** Cincinnati Gas and Electric demand-management programs; City of Cincinnati. April 1993.

DSM planning, program designs, potential savings, and avoided costs.

- 115. Michigan PSC U-10335;** Consumers Power Rate Case; Michigan United Conservation Clubs; October 1993.

Least-cost planning; energy efficiency planning, potential, screening, avoided costs, cost recovery, and shareholder incentives.

- 116. Illinois Commerce Commission 92-0268,** Electric-Energy Plan for Commonwealth Edison; City of Chicago. Direct testimony, February 1 1994; rebuttal, September 1994.

Cost-effectiveness screening of demand-side management programs and measures; estimates by Commonwealth Edison of costs avoided by DSM and of future cost, capacity, and performance of supply resources.

- 117. FERC 2422 et al.,** Application of James River–New Hampshire Electric, Public Service of New Hampshire, for Licensing of Hydro Power; Conservation Law Foundation; 1993.

Cost-effective energy conservation available to the Public Service of New Hampshire; power-supply options; affidavit.

- 118. Vermont PSB 5270-CV-1,-3, and 5686;** Central Vermont Public Service Fuel-Switching and DSM Program Design, on behalf of the Vermont Department of Public Service. Direct, April 1994; rebuttal, June 1994.

Avoided costs and screening of controlled water-heating measures; risk, rate impacts, participant costs, externalities, space- and water-heating load, benefit-cost tests.

- 119. Florida PSC 930548-EG–930551–EG,** Conservation goals for Florida electric utilities; Legal Environmental Assistance Foundation, Inc. April 1994.

Integrated resource planning, avoided costs, rate impacts, analysis of conservation goals of Florida electric utilities.

- 120. Vermont PSB 5724**, Central Vermont Public Service Corporation rate request; Vermont Department of Public Service. Joint surrebuttal testimony with John Plunkett. August 1994.
- Costs avoided by DSM programs; Costs and benefits of deferring DSM programs.
- 121. MDPU 94-49**, Boston Edison integrated resource-management plan; Massachusetts Attorney General. August 1994.
- Least-cost planning, modeling, and treatment of risk.
- 122. Michigan PSC U-10554**, Consumers Power Company DSM Program and Incentive; Michigan Conservation Clubs. November 1994.
- Critique of proposed reductions in DSM programs; discussion of appropriate measurements of cost-effectiveness, role of DSM in competitive power markets.
- 123. Michigan PSC U-10702**, Detroit Edison Company Cost Recovery, on behalf of the Residential Ratepayers Consortium. December 1994.
- Impact of proposed changes to DSM plan on energy costs and power-supply-cost-recovery charges. Critique of proposed DSM changes; discussion of appropriate measurements of cost-effectiveness, role of DSM in competitive power markets.
- 124. New Jersey Board of Regulatory Commissioners EM92030359**, Environmental costs of proposed cogeneration; Freehold Cogeneration Associates. November 1994.
- Comparison of potential externalities from the Freehold cogeneration project with that from three coal technologies; support for the study “The Externalities of Four Power Plants.”
- 125. Michigan PSC U-10671**, Detroit Edison Company DSM Programs; Michigan United Conservation Clubs. January 1995.
- Critique of proposal to scale back DSM efforts in light of potential for competition. Loss of savings, increase of customer costs, and decrease of competitiveness. Discussion of appropriate measurements of cost-effectiveness, role of DSM in competitive power markets.
- 126. Michigan PSC U-10710**, Power-supply-cost-recovery plan of Consumers Power Company; Residential Ratepayers Consortium. January 1995.
- Impact of proposed changes to DSM plan on energy costs and power-supply-cost-recovery charges. Critique of proposed DSM changes; discussion of appropriate measurements of cost-effectiveness, role of DSM in competitive power markets.
- 127. FERC 2458 and 2572**, Bowater–Great Northern Paper hydropower licensing; Conservation Law Foundation. February 1995.

Comments on draft environmental impact statement relating to new licenses for two hydropower projects in Maine. Applicant has not adequately considered how energy conservation can replace energy lost due to habitat-protection or -enhancement measures.

- 128. North Carolina Utilities Commission E-100, Sub 74, Duke Power and Carolina Power & Light avoided costs; Hydro-Electric–Power Producer’s Group. February 1995.**

Critique and proposed revision of avoided costs offered to small hydro-power producers by Duke Power and Carolina Power and Light.

- 129. New Orleans City Council UD-92-2A and -2B, Least-cost IRP for New Orleans Public Service and Louisiana Power & Light; Alliance for Affordable Energy. Direct, February 1995; rebuttal, April 1995.**

Critique of proposal to scale back DSM efforts in light of potential competition.

- 130. DCPS Form 917, II, Prudence of DSM expenditures of Potomac Electric Power Company; Potomac Electric Power Company. Rebuttal testimony, February 1995.**

Prudence of utility DSM investment; prudence standards for DSM programs of the Potomac Electric Power Company.

- 131. Ontario Energy Board EBRO 490, DSM cost recovery and lost-revenue–adjustment mechanism for Consumers Gas Company; Green Energy Coalition. April 1995.**

DSM cost recovery. Lost-revenue–adjustment mechanism for Consumers Gas Company.

- 132. New Orleans City Council CD-85-1, New Orleans Public Service rate increase; Alliance for Affordable Energy. Rebuttal, May 1995.**

Allocation of costs and benefits to rate classes.

- 133. MDPU Docket DPU-95-40, Mass. Electric cost-allocation; Massachusetts Attorney General. June 1995.**

Allocation of costs to rate classes. Critique of cost-of-service study. Implications for industry restructuring.

- 134. Maryland PSC 8697, Baltimore Gas & Electric gas rate increase; Maryland Office of People’s Counsel. July 1995**

Rate design, cost-of-service study, and revenue allocation.

- 135. North Carolina Utilities Commission E-2, Sub 669. December 1995.**

Need for new capacity. Energy-conservation potential and model programs.

- 136. Arizona Commerce Commission U-1933-95-317, Tucson Electric Power rate increase; Residential Utility Consumer Office. January 1996.**

- Review of proposed rate settlement. Used-and-usefulness of plant. Rate design. DSM potential.
- 137. Ohio PUC 95-203-EL-FOR;** Campaign for an Energy-Efficient Ohio. February 1996
Long-term forecast of Cincinnati Gas and Electric Company, especially its DSM portfolio. Opportunities for further cost-effective DSM savings. Tests of cost effectiveness. Role of DSM in light of industry restructuring; alternatives to traditional utility DSM.
- 138 Vermont PSB 5835;** Vermont Department of Public Service. February 1996.
Design of load-management rates of Central Vermont Public Service Company.
- 139. Maryland PSC 8720,** Washington Gas Light DSM; Maryland Office of People’s Counsel. May 1996.
Avoided costs of Washington Gas Light Company; integrated least-cost planning.
- 140. MDPU DPU 96-100;** Massachusetts Utilities’ Stranded Costs; Massachusetts
A. Attorney General. Oral testimony in support of “estimation of Market Value, Stranded Investment, and Restructuring Gains for Major Massachusetts Utilities,” July 1996.
Stranded costs. Calculation of loss or gain. Valuation of utility assets.
- 141. MDPU DPU 96-70;** Massachusetts Attorney General. July 1996.
Market-based allocation of gas-supply costs of Essex County Gas Company.
- 142. MDPU DPU 96-60;** Massachusetts Attorney General. Direct testimony, July 1996; surrebuttal, August 1996.
Market-based allocation of gas-supply costs of Fall River Gas Company.
- 143. Maryland PSC 8725;** Maryland Office of People’s Counsel. July 1996.
Proposed merger of Baltimore Gas & Electric Company, Potomac Electric Power Company, and Constellation Energy. Cost allocation of merger benefits and rate reductions.
- 144. New Hampshire PUC DR 96-150,** Public Service Company of New Hampshire stranded costs; New Hampshire Office of Consumer Advocate. December 1996.
Market price of capacity and energy; value of generation plant; restructuring gain and stranded investment; legal status of PSNH acquisition premium; interim stranded-cost charges.
- 145. Ontario Energy Board EBRO 495,** LRAM and shared-savings incentive for DSM performance of Consumers Gas; Green Energy Coalition. March 1997.
LRAM and shared-savings incentive mechanisms in rates for the Consumers Gas Company Ltd.

- 146. New York PSC Case 96-E-0897**, Consolidated Edison restructuring plan; City of New York. April 1997.
- Electric-utility competition and restructuring; critique of proposed settlement of Consolidated Edison Company; stranded costs; market power; rates; market access.
- 147. Vermont PSB 5980**, proposed statewide energy plan; Vermont Department of Public Service. Direct, August 1997; rebuttal, December 1997.
- Justification for and estimation of statewide avoided costs; guidelines for distributed IRP.
- 148. MDPU 96-23**, Boston Edison restructuring settlement; Utility Workers Union of America. September 1997.
- Performance incentives proposed for the Boston Edison company.
- 149. Vermont PSB 5983**, Green Mountain Power rate increase; Vermont Department of Public Service. Direct, October 1997; rebuttal, December 1997.
- In three separate pieces of prefiled testimony, addressed the Green Mountain Power Corporation's (1) distributed-utility-planning efforts, (2) avoided costs, and (3) prudence of decisions relating to a power purchase from Hydro-Quebec.
- 150. MDPU 97-63**, Boston Edison proposed reorganization; Utility Workers Union of America. October 1997.
- Increased costs and risks to ratepayers and shareholders from proposed reorganization; risks of diversification; diversion of capital from regulated to unregulated affiliates; reduction in Commission authority.
- 151. MDTE 97-111**, Commonwealth Energy proposed restructuring; Cape Cod Light Compact. Joint testimony with Jonathan Wallach, January 1998.
- Critique of proposed restructuring plan filed to satisfy requirements of the electric-utility restructuring act of 1997. Failure of the plan to foster competition and promote the public interest.
- 152. NH PUC Docket DR 97-241**, Connecticut Valley Electric fuel and purchased-power adjustments; City of Claremont, N.H. February 1998.
- Prudence of continued power purchase from affiliate; market cost of power; prudence disallowances and cost-of-service ratemaking.
- 153. Maryland PSC 8774**; APS-DQE merger; Maryland Office of People's Counsel. February 1998.
- Power-supply arrangements between APS's operating subsidiaries; power-supply savings; market power.
- 154. Vermont PSB 6018**, Central Vermont Public Service Co. rate increase; Vermont Department of Public Service. February 1998.

Prudence of decisions relating to a power purchase from Hydro-Quebec. Reasonableness of avoided-cost estimates. Quality of DU planning.

- 155. Maine PUC 97-580**, Central Maine Power restructuring and rates; Maine Office of Public Advocate. May 1998; Surrebuttal, August 1998.

Determination of stranded costs; gains from sales of fossil, hydro, and biomass plant; treatment of deferred taxes; incentives for stranded-cost mitigation; rate design.

- 156. MDTE 98-89**, purchase of Boston Edison municipal streetlighting, Towns of Lexington and Acton. Affidavit, August 1998.

Valuation of municipal streetlighting; depreciation; applicability of unbundled rate.

- 157. Vermont PSB 6107**, Green Mountain Power rate increase, Vermont Department of Public Service. Direct, September 1998; Surrebuttal drafted but not filed, November 2000.

Prudence of decisions relating to a power purchase from Hydro-Quebec. Least-cost planning and prudence. Quality of DU planning.

- 158. MDTE 97-120**, Western Massachusetts Electric Company proposed restructuring; Massachusetts Attorney General. Joint testimony with Jonathan Wallach, October 1998. Joint surrebuttal with Jonathan Wallach, January 1999.

Market value of the three Millstone nuclear units under varying assumptions of plant performance and market prices. Independent forecast of wholesale market prices. Value of Pilgrim and TMI-1 asset sales.

- 159. Maryland PSC 8794 and 8804**; BG&E restructuring and rates; Maryland Office of People's Counsel. Direct, December 1998; rebuttal, March 1999.

Implementation of restructuring. Valuation of generation assets from comparable-sales and cash-flow analyses. Determination of stranded cost or gain.

- 160. Maryland PSC 8795**; Delmarva Power & Light restructuring and rates; Maryland Office of People's Counsel. December 1998.

Implementation of restructuring. Valuation of generation assets and purchases from comparable-sales and cash-flow analyses. Determination of stranded cost or gain.

- 161. Maryland PSC 8797**; Potomac Edison Company restructuring and rates; Maryland Office of People's Counsel. Direct, January 1999; rebuttal, March 1999.

Implementation of restructuring. Valuation of generation assets and purchases from comparable-sales and cash-flow analyses. Determination of stranded cost or gain.

- 162. Connecticut DPUC 99-02-05**; Connecticut Light and Power Company stranded costs; Connecticut Office of Consumer Counsel. April 1999.

Projections of market price. Valuation of purchase agreements and nuclear and non-nuclear assets from comparable-sales and cash-flow analyses.

- 163. Connecticut DPUC 99-03-04;** United Illuminating Company stranded costs; Connecticut Office of Consumer Counsel. April 1999.
- Projections of market price. Valuation of purchase agreements and nuclear assets from comparable-sales and cash-flow analyses.
- 164. Washington UTC UE-981627;** PacifiCorp–Scottish Power Merger, Office of the Attorney General. June 1999.
- Review of proposed performance standards and valuation of performance. Review of proposed low-income assistance.
- 165. Utah PSC 98-2035-04;** PacifiCorp–Scottish Power Merger, Utah Committee of Consumer Services. June 1999.
- Review of proposed performance standards and valuation of performance.
- 166. Connecticut DPUC 99-03-35;** United Illuminating Company proposed standard offer; Connecticut Office of Consumer Counsel. July 1999.
- Design of standard offer by rate class. Design of price adjustments to preserve rate decrease. Market valuations of nuclear plants. Short-term stranded cost
- 167. Connecticut DPUC 99-03-36;** Connecticut Light and Power Company proposed standard offer; Connecticut Office of Consumer Counsel. Direct, July 1999; Supplemental, July 1999.
- Design of standard offer by rate class. Design of price adjustments to preserve rate decrease. Market valuations of nuclear plants. Short-term stranded cost.
- 168. W. Virginia PSC 98-0452-E-GI;** electric-industry restructuring, West Virginia Consumer Advocate. July 1999.
- Market value of generating assets of, and restructuring gain for, Potomac Edison, Monongahela Power, and Appalachian Power. Comparable-sales and cash-flow analyses.
- 169. Ontario Energy Board RP-1999-0034;** Ontario Performance-Based Rates; Green Energy Coalition. September 1999.
- Rate design. Recovery of demand-side-management costs under PBR. Incremental costs.
- 170. Connecticut DPUC 99-08-01;** standards for utility restructuring; Connecticut Office of Consumer Counsel. Direct, November 1999; Supplemental January 2000.
- Appropriate role of regulation. T&D reliability and service quality. Performance standards and customer guarantees. Assessing generation adequacy in a competitive market.

- 171. Connecticut Superior Court CV 99-049-7239;** Connecticut Light and Power Company stranded costs; Connecticut Office of Consumer Counsel. Affidavit, December 1999.

Errors of the CDPUC in deriving discounted-cash-flow valuations for Millstone and Seabrook, and in setting minimum bid price.

- 172. Connecticut Superior Court CV 99-049-7597;** United Illuminating Company stranded costs; Connecticut Office of Consumer Counsel. December 1999.

Errors of the CDPUC, in its discounted-cash-flow computations, in selecting performance assumptions for Seabrook, and in setting minimum bid price.

- 173. Ontario Energy Board RP-1999-0044;** Ontario Hydro transmission-cost allocation and rate design; Green Energy Coalition. January 2000.

Cost allocation and rate design. Net vs. gross load billing. Export and wheeling-through transactions. Environmental implications of utility proposals.

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- 201. Vermont PSB 6596;** Vermont Electric Power Company and Green Mountain Power Northwest Reliability transmission plan; Conservation Law Foundation. December 2003.

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