EXHIBIT LIST FOR MANITOBA PUBLIC INSURANCE 2013/2014 INSURANCE RATES

Nov.-5-12

THE PUBLIC UTILITIES BOARD'S EXHIBITS

| 11111 | TODBIC OTTBITIED I | OARD D EXHILD | .10 | | | | | | |
|-------|--------------------|--|------------------------------|--------------------------|--|--|--|--|--|
| Ex. | #PUB-1 | Notice of Public Hearing and PHC dated June 15, 2012 - filed at Pre-Hearing Conference | | | | | | | |
| Ex. | #PUB-2 | | | | Rules of Practice e-Hearing Conference | | | | |
| Ex. | #PUB-3 | Proposed tim Conference - | | filed at | Pre-Hearing | | | | |
| Ex. | #PUB-4 | Reminder Notice of Public Hearing dated August 14, 2012 | | | | | | | |
| Ex. | #PUB/MPI-5-1 | The Publi Board's I Requests Public In Responses | Informa and Ma Isuranc | ation anitoba ce's | Directors and Audit Committee Minutes | | | | |
| Ex. | #PUB/MPI-5-2 | " | " | W | Refile of T1.15, T1.15A | | | | |
| Ex. | #PUB/MPI-5-3 | N | " | W | Refile of T1.14, T1.15, T1.15A | | | | |
| Ex. | #PUB/MPI-5-4 | w. | " | W | Annual Report | | | | |
| Ex. | #PUB/MPI-5-5 | w. | " | W | IFRS, IT projects | | | | |
| Ex. | #PUB/MPI-5-6 | w. | " | W | Investment Management | | | | |
| Ex. | #PUB/MPI-5-7 | W | w | w | Real Estate & Infrastructure Investment | | | | |
| Ex. | #PUB/MPI-5-8 | W | w | w | A1.9 Investment Portfolio Composition | | | | |
| Ex. | #PUB/MPI-5-9 | W | " | w | A1.9 Schedule 6 Investments | | | | |
| Ex. | #PUB/MPI-5-10 | W | " | N | Forecast Investment Returns | | | | |
| Ex. | #PUB/MPI-5-11 | N | " | W | Held for trading investments | | | | |
| Ex. | #PUB/MPI-5-12 | W | " | w | Investment Unrealized gains | | | | |

| | | | 2 - | | | |
|-----|---------------|----|-----|----|---|--|
| Ex. | #PUB/MPI-5-13 | " | " | " | | Investment Allocation Formula |
| Ex. | #PUB/MPI-5-14 | " | ** | ** | | Investment Policy Statement |
| Ex. | #PUB/MPI-5-15 | " | w | " | | Impact of change in yield curve |
| Ex. | #PUB/MPI-5-16 | ** | " | W | | Valuation of Policy Liabilities - runoff |
| Ex. | #PUB/MPI-5-17 | " | w | W | | Valuation of Discounting & PFAD |
| Ex. | #PUB/MPI-5-18 | " | w | " | | Valuation of related work |
| Ex. | #PUB/MPI-5-19 | " | w | " | | Valuation of policy liabilities |
| Ex. | #PUB/MPI-5-20 | w | w | w | | T1.17 reconciliations pg 52 |
| Ex. | #PUB/MPI-5-21 | " | w | " | | T1.17 Exhibits - graphs |
| Ex. | #PUB/MPI-5-22 | " | w | " | | T1.17 Models - attributes |
| Ex. | #PUB/MPI-5-23 | w | " | ** | | T1.4, T1.17 |
| Ex. | #PUB/MPI-5-24 | ** | w | " | | Claims forecasting |
| Ex. | #PUB/MPI-5-25 | ** | w | " | | Frequencies, severities and loss costs |
| Ex. | #PUB/MPI-5-26 | w | ** | ** | w | Revenue requirement T1.2 |
| Ex. | #PUB/MPI-5-27 | W | " | ** | W | Changes in methodology and assumptions in GRA filing |
| Ex. | #PUB/MPI-5-28 | w | w | ** | w | CLEAR, Benefit Ratings |
| Ex. | #PUB/MPI-5-29 | w | ** | ** | w | Claims incurred |
| Ex. | #PUB/MPI-5-30 | w | w | w | w | PIPP costs |
| Ex. | #PUB/MPI-5-31 | w | w | w | w | PIPP costs |
| Ex. | #PUB/MPI-5-32 | w | w | " | w | Trend analysis |
| Ex. | #PUB/MPI-5-33 | w | w | w | u | Operational and Claims history |

| | | | - 3 - | - | | |
|-----|---------------|---|-------|----|---|--|
| Ex. | #PUB/MPI-5-34 | " | ** | " | " | Expense Allocation Formulas |
| Ex. | #PUB/MPI-5-35 | " | w | " | w | Expense Allocation Formulas |
| Ex. | #PUB/MPI-5-36 | w | w | " | " | Expense Allocation Improvements |
| Ex. | #PUB/MPI-5-37 | w | W | w | w | Allocation of expenses to basic |
| Ex. | #PUB/MPI-5-38 | W | " | w | " | Corporate expenses |
| Ex. | #PUB/MPI-5-39 | w | W | " | W | Forecast vs actual increases in expenses |
| Ex. | #PUB/MPI-5-40 | " | ** | w | w | Improvement initiatives |
| Ex. | #PUB/MPI-5-41 | " | ** | w | w | Improvement initiatives |
| Ex. | #PUB/MPI-5-42 | " | ** | w | w | Improvement initiatives |
| Ex. | #PUB/MPI-5-43 | w | " | w. | w | benchmarking |
| Ex. | #PUB/MPI-5-44 | w | " | w. | w | Benchmarking |
| Ex. | #PUB/MPI-5-45 | " | W | w | " | Benchmarking - return of premium |
| Ex. | #PUB/MPI-5-46 | " | ** | w | w | Compensation increases |
| Ex. | #PUB/MPI-5-47 | w | ** | w | w | Staffing levels |
| Ex. | #PUB/MPI-5-48 | w | " | w | w | Average salary levels |
| Ex. | #PUB/MPI-5-49 | w | " | " | w | Capital expenditures |
| Ex. | #PUB/MPI-5-50 | w | " | " | w | Capital expenses |
| Ex. | #PUB/MPI-5-51 | W | " | w | w | IT optimization |
| Ex. | #PUB/MPI-5-52 | w | " | " | w | IT optimization budget |
| Ex. | #PUB/MPI-5-53 | w | " | w | " | Business process review |
| Ex. | #PUB/MPI-5-54 | W | w | w | " | Deferred development costs |
| Ex. | #PUB/MPI-5-55 | w | ** | " | w | Information technology |
| Ex. | #PUB/MPI-5-56 | w | ** | " | w | HRMS replacement |
| Ex. | #PUB/MPI-5-57 | w | w | " | " | IFRS implementation |

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|-------------------|--|---------------------------|-----------------------------|----|---------------------------------|
| Ex. #PUB/MPI-5-58 | " | ** | ** | " | RSR target |
| Ex. #PUB/MPI-5-59 | " | ** | w | " | Risk analysis |
| Ex. #PUB/MPI-5-60 | W | w | w | ** | DCAT, driver safety rating |
| Ex. #PUB/MPI-5-61 | w | w | w | " | Anti theft initiative |
| Ex. #PUB/MPI-5-62 | W | " | w | " | WATSS |
| Ex. #PUB/MPI-5-63 | W | " | w | " | Anti theft initiative |
| Ex. #PUB/MPI-5-64 | W | " | w | " | Road safety |
| Ex. #PUB/MPI-5-65 | W. | w | w | ** | Road safety |
| Ex. #PUB/MPI-5-66 | W | " | w | w | Enforcement integrated calendar |
| Ex. #PUB/MPI-5-67 | " | ** | " | ** | Wildlife Project |
| Ex. #PUB/MPI-5-68 | " | ** | " | ** | Distracted driving |
| Ex. #PUB/MPI-5-69 | " | " | " | ** | Impaired driving |
| Ex. #PUB/MPI-5-70 | u. | W | " | ** | Light cameras and photo radar |
| Ex. #PUB/MPI-5-71 | " | w | ** | ** | Infrastructure funding |
| Ex. #PUB/MPI-5-72 | w | w | w | | Graduated licensing |
| Ex. #PUB/MPI-5-73 | W | " | w | | Insurance coverage comparison |
| Ex. #PUB/MPI-5-74 | " | " | w | | Family transfers |
| Ex. #PUB/MPI-5-75 | " | " | w | | Claim buybacks |
| Ex. #PUB/MPI-5-76 | " | " | w | | PAYD |
| Ex. #PUB/MPI-5-77 | " | w | " | | Reinsurance |
| Ex. #PUB/MPI-6-1 | The Publi Board's I Requests Public Ir Responses | Inform and M nsuran | nation Nanitoba Nce's | | Audit Committee Meeting |
| Ex. #PUB/MPI-6-2 | w | w | w | | Volume factor |
| Ex. #PUB/MPI-6-3 | " | " | W | | Investment Committee |
| Ex. #PUB/MPI-6-4 | w | w | " | | Investment Committee |

| Ex. | #PUB/MPI-6-5 | w | w | " | | Investment Committee |
|-----|---------------|----|----|----|---|--------------------------------|
| Ex. | #PUB/MPI-6-6 | w | w | " | | Real estate fees |
| Ex. | #PUB/MPI-6-7 | ** | w | " | | Investments |
| Ex. | #PUB/MPI-6-8 | " | ** | " | | Claims |
| Ex. | #PUB/MPI-6-9 | w | w | ** | | PIPP indexation |
| Ex. | #PUB/MPI-6-10 | w | w | " | | Inflation rates |
| Ex. | #PUB/MPI-6-11 | ** | w | ** | | Loss ratios |
| Ex. | #PUB/MPI-6-12 | w | w | ** | | Drift assumptions |
| Ex. | #PUB/MPI-6-13 | ** | w | ** | | "MPI RG" |
| Ex. | #PUB/MPI-6-14 | w | w | " | | Claims reduction 2011 |
| Ex. | #PUB/MPI-6-15 | w | w | " | | Increases in expenses |
| Ex. | #PUB/MPI-6-16 | w | w | " | | Growth rate |
| Ex. | #PUB/MPI-6-17 | w | w | " | | Basic costs |
| Ex. | #PUB/MPI-6-18 | W | W | w | | Comparison ICBC & SGI (PUB43c) |
| Ex. | #PUB/MPI-6-19 | W | w | w | | Comparable covers (PUB 44a) |
| Ex. | #PUB/MPI-6-20 | W | w | w | | Staffing levels (PUB 47d,e) |
| Ex. | #PUB/MPI-6-21 | w | W | W | | Capital expense (CAC121d) |
| Ex. | #PUB/MPI-6-22 | W | w | w | | Wages and benefits (PUB48b) |
| Ex. | #PUB/MPI-6-23 | w | " | " | | IT spending (PUB51) |
| Ex. | #PUB/MPI-6-24 | w | ** | " | | IT spending |
| Ex. | #PUB/MPI-6-25 | w | ** | " | | Savings (PUB52a) |
| Ex. | #PUB/MPI-6-26 | w | " | ** | w | IT optimization (PUB55b) |
| Ex. | #PUB/MPI-6-27 | w | " | ** | w | Compensation (PUB55b) |
| Ex. | #PUB/MPI-6-28 | w | " | ** | w | Project charter (PUB56d) |
| Ex. | #PUB/MPI-6-29 | w | w | w | w | Risk analysis (PUB59) |

| Ex. | #PUB/MPI-6-30 | w | ** | w | " | Minimum capital (PUB60) |
|-----|---------------|---------------------------|----|---|--------|--|
| Ex. | #PUB/MPI-6-31 | W | " | " | ** | DCAT change |
| Ex. | #PUB/MPI-6-32 | W | ** | w | w | Base care amended (CAC4) |
| Ex. | #PUB/MPI-6-33 | W | ** | w | w | Road safety (PUB64) |
| Ex. | #PUB/MPI-6-34 | W | ** | w | w | Road safety (PUB65) |
| Ex. | #PUB/MPI-6-35 | W | ** | w | W | Transport Canada Standards (PUB65f) |
| Ex. | #PUB/MPI-6-36 | W | " | " | ** | Claims costs (PUB70b) |
| Ex. | #PUB/MPI-6-37 | " | ** | w | W. | All perils coverage (PUB73) |
| Ex. | #PUB/MPI-6-38 | " | ** | w | u | Road safety |
| Ex. | #PUB-7 | Transcript hearing Cor | | | June 2 | 29, 2012 |
| Ex. | #PUB-8 | Procedural Order No. | | | July 5 | 5, 2012 |
| Ex. | #PUB-9 | Board Book Documents | of | | | |

MANITOBA PUBLIC INSURANCE CORPORATION'S EXHIBITS

| Ex. #MPI-1 | Spreadsheet of costs to MPI associated with past GRAs - filed at Pre-Hearing Conference | | | | | | | |
|--------------|---|--|--|--|--|--|--|--|
| Ex. #MPI-2 | Chart showing the number of Information Requests from 1990 GRA to 2012 GRA - filed at Pre-Hearing Conference | | | | | | | |
| Ex. #MPI-3-1 | Affidavit of Darlene Porter sworn July 16, 2012, with attached exhibits stating that all interested parties were served Notice of Public Hearing and Pre-Hearing Conference and rate application. | | | | | | | |
| Ex. #MPI-3-2 | Affidavit of Kate Fenske sworn August 29, 2012, with attached exhibits of Notice of Public Hearing and Pre-Hearing Conference dated June 15, 2012 published in the required newspapers. | | | | | | | |
| Ex. #MPI-3-3 | Affidavit of Kate Fenske sworn August 29, 2012, with attached exhibits of Reminder Notice of Public Hearing dated August 14, 2012 published in the required newspapers. | | | | | | | |
| Ex. #MPI-4 | MPI 2013 Rate Application - Vo 2012 - filed at Pre-Hearing Co | | | | | | | |
| Ex. #MPI-5 | MPI 2013 Rate Application - Volume II, Part 1 and 2 filed June 15, 2012 - filed at Pre-Hearing Conference | | | | | | | |
| Ex. #MPI-6 | MPI 2013 Rate Application - Vo 2012 - filed at Pre-Hearing Co | | | | | | | |
| Ex. #MPI-7 | Undertaking #1 | Base number reflected for year of Application, 2013/14 sits relative to each mean and median of the output of stochastic modeling. | | | | | | |
| Ex. #MPI-8 | Undertaking #4 | Comparison of loss amounts by accident year and in total for "accident benefits other indexed" from valuation as at February 2012 versus those from using a zero percent trend assumption. | | | | | | |
| Ex. #MPI-9 | Normal Operations Expense Category | Corporate and Basic share in \$ and % share. | | | | | | |
| | | | | | | | | |
| Ex. #MPI-10 | Undertaking #10 | Family transfers | | | | | | |

| Ex. #MPI-12 | Undertaking #9 | Problem intersections |
|-------------|--|---------------------------------|
| Ex. #MPI-13 | Yield on CDN-T Bills and CDN Bonds over 10 yrs. 1936 to present. | |
| Ex. #MPI-14 | 4 Year Budgeted Compounded Relative to 5 th Percentile. | |
| Ex. #MPI-15 | Undertaking #6 | Cash holdings |
| Ex. #MPI-16 | Undertaking #15 | Evidence of Mr. Parkinson |
| Ex. #MPI-17 | Driver Safety Premiums | Comparison 2012/2013 |
| Ex. #MPI-18 | Undertaking #2 | Inter-Company recovery |
| Ex. #MPI-19 | Undertaking #3 | Run-off liabilities |
| Ex. #MPI-20 | Undertaking #5 | Investment allocations |
| Ex. #MPI-21 | Undertaking #8 | Cash flows |
| Ex. #MPI-22 | Undertaking #11 | Basic cost allocation |
| Ex. #MPI-23 | Undertaking #12 | Staffing levels |
| Ex. #MPI-24 | Undertaking #13 | Consultants costs |
| Ex. #MPI-25 | Undertaking #18 | Budgetary guidelines 11/12 |
| Ex. #MPI-26 | Undertaking #19 | Budgetary guidelines 12/13 |
| Ex. #MPI-27 | Undertaking #16 & 17 | Compounded investments returns |
| Ex. #MPI-28 | 2012 DCAT Report | Amended October 5, 2012 |
| Ex. #MPI-29 | MPI Restated Figures from CAC Ex. 8 | October 5, 2012 |
| Ex. #MPI-30 | 2 nd Quarter Financial | August 31, 2012 |
| Ex. #MPI-31 | Report External Review of the DCAT Report | Joe Cheng - October 16, 2012 |
| Ex. #MPI-32 | Rebuttal Evidence of Simpson - Presentation by Luke Johnston | October 23, 2012 |
| Ex. #MPI-33 | Closing Argument | October 25, 2012 |

CONSUMERS' ASSOCIATION OF CANADA (MANITOBA) INC. EXHIBITS

| Ex. #CAC/MPI-1-1 | Consumers' of Canada Branch's I Requests a Public Ins Responses | (Man: Informand Massurand | itoba matio: anito: ce's | DCAT methodology | |
|-------------------|---|------------------------------|-----------------------------------|------------------|---------------------------|
| Ex. #CAC/MPI-1-2 | w | w | ** | w | DCAT methodology & RSR |
| Ex. #CAC/MPI-1-3 | w | " | " | w | DCAT methodology & RSR |
| Ex. #CAC/MPI-1-4 | w. | w | ** | w | DCAT methodology & RSR |
| Ex. #CAC/MPI-1-5 | W | w | ** | w | Annual Report pg 31 RSR |
| Ex. #CAC/MPI-1-6 | W | w | w | w | RSR |
| Ex. #CAC/MPI-1-7 | W | w | w | w | DCAT Report |
| Ex. #CAC/MPI-1-8 | W | w | w | w | MCT & DCAT |
| Ex. #CAC/MPI-1-9 | W | " | w | w | T1.14 |
| Ex. #CAC/MPI-1-10 | W | w | " | w | Decline in equity markets |
| Ex. #CAC/MPI-1-11 | w | w | ** | w | DCAT Reports |
| Ex. #CAC/MPI-1-12 | W | w | w | w | DCAT Reports |
| Ex. #CAC/MPI-1-13 | W | " | ** | w | DCAT Reports |
| Ex. #CAC/MPI-1-14 | w | w | ** | w | DCAT Reports |
| Ex. #CAC/MPI-1-15 | w | " | " | w | DCAT Reports |
| Ex. #CAC/MPI-1-16 | w | w | ** | w | DCAT Reports |
| Ex. #CAC/MPI-1-17 | w | w | w | w | DCAT Reports |
| Ex. #CAC/MPI-1-18 | W | w | w | w | DCAT Reports |
| Ex. #CAC/MPI-1-19 | W | w | ** | w | Claims increase |
| Ex. #CAC/MPI-1-20 | w | w | w | w | Claims incurred |
| Ex. #CAC/MPI-1-21 | w | w | w | w | Annual Report |
| Ex. #CAC/MPI-1-22 | w | w | w | w | Annual Report |
| Ex. #CAC/MPI-1-23 | u, | w | ** | " | Annual Report |

| Ex. | #CAC/MPI-1-24 | W | " | w | w | An | nual | Report |
|-----|---------------|----|---|----|---|------|------|--------|
| Ex. | #CAC/MPI-1-25 | w | " | " | w | An | nual | Report |
| Ex. | #CAC/MPI-1-26 | w | " | " | w | An | nual | Report |
| Ex. | #CAC/MPI-1-27 | w | " | " | " | An | nual | Report |
| Ex. | #CAC/MPI-1-28 | " | " | ** | w | An | nual | Report |
| Ex. | #CAC/MPI-1-29 | " | " | " | w | An | nual | Report |
| Ex. | #CAC/MPI-1-30 | W | " | " | w | An | nual | Report |
| Ex. | #CAC/MPI-1-31 | w. | " | " | w | An | nual | Report |
| Ex. | #CAC/MPI-1-32 | W | " | " | " | An | nual | Report |
| Ex. | #CAC/MPI-1-33 | w | " | " | " | An | nual | Report |
| Ex. | #CAC/MPI-1-34 | " | " | " | w | An | nual | Report |
| Ex. | #CAC/MPI-1-35 | w. | " | w | " | An | nual | Report |
| Ex. | #CAC/MPI-1-36 | W | " | ** | w | An | nual | Report |
| Ex. | #CAC/MPI-1-37 | w | " | " | " | An | nual | Report |
| Ex. | #CAC/MPI-1-38 | w | " | " | " | An | nual | Report |
| Ex. | #CAC/MPI-1-39 | w | " | " | " | An | nual | Report |
| Ex. | #CAC/MPI-1-40 | " | " | ** | w | An | nual | Report |
| Ex. | #CAC/MPI-1-41 | " | " | " | w | An | nual | Report |
| Ex. | #CAC/MPI-1-42 | w. | " | " | w | An | nual | Report |
| Ex. | #CAC/MPI-1-43 | w | " | " | " | An | nual | Report |
| Ex. | #CAC/MPI-1-44 | w | " | " | " | An | nual | Report |
| Ex. | #CAC/MPI-1-45 | w | " | " | " | An | nual | Report |
| Ex. | #CAC/MPI-1-46 | w | " | " | w | An | nual | Report |
| Ex. | #CAC/MPI-1-47 | " | " | " | w | An | nual | Report |
| Ex. | #CAC/MPI-1-48 | n | " | " | w | An | nual | Report |
| Ex. | #CAC/MPI-1-49 | w | " | • | ` | " An | nual | Report |
| Ex. | #CAC/MPI-1-50 | W | " | • | ` | " An | nual | Report |

| Ex. | #CAC/MPI-1-51 | ** | W | w | " | Basic ratemaking methodology |
|-----|---------------|----|----|----|----|-------------------------------------|
| Ex. | #CAC/MPI-1-52 | w | " | " | " | Basic ratemaking methodology |
| Ex. | #CAC/MPI-1-53 | " | u | W | w | Comparative claims forecast |
| Ex. | #CAC/MPI-1-54 | w | " | " | " | Basic claim incurred |
| Ex. | #CAC/MPI-1-55 | w | u | " | W | Forecast initial vs actual |
| Ex. | #CAC/MPI-1-56 | " | u | w | w | Efficacy of forecasting methodology |
| Ex. | #CAC/MPI-1-57 | " | ** | w | " | Policy liabilities |
| Ex. | #CAC/MPI-1-58 | " | " | w | " | Policy liabilities |
| Ex. | #CAC/MPI-1-59 | w | " | ** | ** | Lifetime claimants |
| Ex. | #CAC/MPI-1-60 | w | " | " | ** | Decrease in liabilities |
| Ex. | #CAC/MPI-1-61 | w | w | w | W | PIPP benefit enhancements |
| Ex. | #CAC/MPI-1-62 | " | " | w | " | Salvage vehicles |
| Ex. | #CAC/MPI-1-63 | w | " | ** | ** | Injury claims |
| Ex. | #CAC/MPI-1-64 | w | " | ** | ** | Claims reserve estimate |
| Ex. | #CAC/MPI-1-65 | " | u | w | w | Deferred policy write down |
| Ex. | #CAC/MPI-1-66 | " | " | w | " | Internal loss |
| Ex. | #CAC/MPI-1-67 | " | " | w | " | Losses from catastrophes |
| Ex. | #CAC/MPI-1-68 | " | " | w | " | Claims frequency |
| Ex. | #CAC/MPI-1-69 | w | " | " | ** | PIPP covers |
| Ex. | #CAC/MPI-1-70 | w | " | ** | ** | Direct PIPP claims |
| Ex. | #CAC/MPI-1-71 | w | " | " | ** | PIPP indexing |
| Ex. | #CAC/MPI-1-72 | W | w | w | W | Repair rates growth factors |
| Ex. | #CAC/MPI-1-73 | w | ** | ** | w | eGlass claims |

| | | | - 12 | _ | | |
|-----|---------------|----|------|----|----|--------------------------------|
| Ex. | #CAC/MPI-1-74 | ** | " | ** | w | Claims paid expenses |
| Ex. | #CAC/MPI-1-75 | " | u | u | w | Unallocated loss expenses |
| Ex. | #CAC/MPI-1-76 | " | " | " | ** | Administration of PIPP |
| Ex. | #CAC/MPI-1-77 | w | " | " | ** | Claims management system |
| Ex. | #CAC/MPI-1-78 | w | " | " | " | Actuarial principles |
| Ex. | #CAC/MPI-1-79 | w | " | " | ** | Investment income |
| Ex. | #CAC/MPI-1-80 | w | " | " | ** | Investment income |
| Ex. | #CAC/MPI-1-81 | w | " | " | ** | Properties sold |
| Ex. | #CAC/MPI-1-82 | w | " | " | ** | Investment performance |
| Ex. | #CAC/MPI-1-83 | w | " | " | w | Investment write down |
| Ex. | #CAC/MPI-1-84 | w | " | " | w | Investment management fees |
| Ex. | #CAC/MPI-1-85 | " | " | " | ** | Fair value of assets |
| Ex. | #CAC/MPI-1-86 | ** | " | " | ** | Real estate income |
| Ex. | #CAC/MPI-1-87 | " | " | " | ** | Investment rebalancing |
| Ex. | #CAC/MPI-1-88 | w | " | " | ** | Parking lot development |
| Ex. | #CAC/MPI-1-89 | w | w | w | w | Investment Policy Statement |
| Ex. | #CAC/MPI-1-90 | w | " | " | ** | Expense allocation |
| Ex. | #CAC/MPI-1-91 | w | " | " | ** | Road safety expense |
| Ex. | #CAC/MPI-1-92 | w | ** | ** | w | Improvement initiatives |
| Ex. | #CAC/MPI-1-93 | w | w | w | w | Improvement initiatives |
| Ex. | #CAC/MPI-1-94 | w | w | w | " | Cost allocation Methodology |
| Ex. | #CAC/MPI-1-95 | w | W | W | w | Cost allocation Methodology |
| Ex. | #CAC/MPI-1-96 | w | W | W | " | Cost allocation Methodology |
| Ex. | #CAC/MPI-1-97 | w | w | w | " | Cost allocation Methodology |

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|--------------------|---|------|----|----|--------------------------------|
| Ex. #CAC/MPI-1-98 | W | W | ** | " | Cost allocation Methodology |
| Ex. #CAC/MPI-1-99 | W | " | ** | w | Net income/operations |
| Ex. #CAC/MPI-1-100 | " | w | w | w | Road safety |
| Ex. #CAC/MPI-1-101 | " | ** | w | w | Road safety |
| Ex. #CAC/MPI-1-102 | w | w | " | " | Road safety |
| Ex. #CAC/MPI-1-103 | " | w | " | w | Road safety |
| Ex. #CAC/MPI-1-104 | w | w | " | w | Causality rates |
| Ex. #CAC/MPI-1-105 | w | w | " | w | Road safety expenses |
| Ex. #CAC/MPI-1-106 | w | w | " | w | IFRS |
| Ex. #CAC/MPI-1-107 | W | w | " | " | Inter-jurisdictional rates |
| Ex. #CAC/MPI-1-108 | " | ** | ** | w | Broker services |
| Ex. #CAC/MPI-1-109 | W | w | ** | " | Payments benefits per claim |
| Ex. #CAC/MPI-1-110 | W | " | w | w | Driver premiums/DSR |
| Ex. #CAC/MPI-1-111 | " | w | ** | ** | Experience rate adjustments |
| Ex. #CAC/MPI-1-112 | u | w | " | " | Experience rate adjustments |
| Ex. #CAC/MPI-1-113 | W | " | w | w | Volume & upgrade factors |
| Ex. #CAC/MPI-1-114 | u | w | " | " | Basic earned vehicle units |
| Ex. #CAC/MPI-1-115 | u | w | " | " | Insurance rate costs growth |
| Ex. #CAC/MPI-1-116 | " | w | " | ** | Gross unearned premiums |
| Ex. #CAC/MPI-1-117 | W | w | " | " | Initiatives/cost benefits |
| Ex. #CAC/MPI-1-118 | " | ** | ** | w | Gartner CIO Report |
| Ex. #CAC/MPI-1-119 | " | w | ** | w | BPR Projects |
| Ex. #CAC/MPI-1-120 | " | w | ** | w | DDVI projects/costs |
| Ex. #CAC/MPI-1-121 | w | w | " | ** | Data Centre Optimization |

| Ex. | #CAC/MPI-1-122 | w | w | " | " | Business changes in basic |
|-----|----------------|---|----|----|---|---|
| Ex. | #CAC/MPI-1-123 | w | " | w | " | Gartner/IT risk and value |
| Ex. | #CAC/MPI-1-124 | w | " | w | " | Gartner Team player organization |
| Ex. | #CAC/MPI-1-125 | w | w | w | w | Gartner Report |
| Ex. | #CAC/MPI-1-126 | w | w | w | w | Gartner Scorecard |
| Ex. | #CAC/MPI-1-127 | w | w | w. | w | Gartner Quarterly Report |
| Ex. | #CAC/MPI-1-128 | w | " | w | " | IBM/MPI Master Services Agreement |
| Ex. | #CAC/MPI-1-129 | w | w | w | w | IBM statement of work |
| Ex. | #CAC/MPI-1-130 | w | " | w | " | Transfer of \$65M to Basic Retained Earnings |
| Ex. | #CAC/MPI-1-131 | w | w | w. | w | IT spending |
| Ex. | #CAC/MPI-1-132 | w | " | w | " | IT disaster Recovery budget |
| Ex. | #CAC/MPI-1-133 | w | w | ** | " | IT optimization Charter V07 |
| Ex. | #CAC/MPI-1-134 | w | " | " | w | IT \$45M projects |
| Ex. | #CAC/MPI-1-135 | w | w | " | w | IT optimization time chart |
| Ex. | #CAC/MPI-1-136 | w | " | " | w | Bodily injury initiative |
| Ex. | #CAC/MPI-1-137 | w | " | " | w | Cost controls |
| Ex. | #CAC/MPI-1-138 | w | w | " | w | Claims expenses/increases |
| Ex. | #CAC/MPI-1-139 | w | w | w | w | Cost restraint |
| Ex. | #CAC/MPI-1-140 | w | " | w | " | Operating cost/50% industry average |
| Ex. | #CAC/MPI-1-141 | w | w | w | w | Taxes or premium rebates |
| Ex. | #CAC/MPI-1-142 | w | w | w | w | Depreciation rates |
| Ex. | #CAC/MPI-1-143 | w | ** | w | w | Pension Benefit Plan |

| | | - 15 | · – | | |
|--------------------|----|------|-----|---|--|
| Ex. #CAC/MPI-1-144 | " | " | " | w | Costs/daycare/parkade |
| Ex. #CAC/MPI-1-145 | w | " | ** | " | Compensation management |
| Ex. #CAC/MPI-1-146 | W | ** | ** | w | Increases in unit costs for claims |
| Ex. #CAC/MPI-1-147 | w | " | ** | w | Expenses/claims/operation |
| Ex. #CAC/MPI-1-148 | " | " | " | w | Net claims incurred |
| Ex. #CAC/MPI-1-149 | w | ** | ** | w | T1.7B expenses & stats |
| Ex. #CAC/MPI-1-150 | w | " | " | " | Basic expenses |
| Ex. #CAC/MPI-1-151 | w | " | " | " | Basic expenses |
| Ex. #CAC/MPI-1-152 | " | ** | ** | w | Compensation increases |
| Ex. #CAC/MPI-1-153 | " | ** | ** | w | Compensation reports |
| Ex. #CAC/MPI-1-154 | " | " | ** | " | Staffing changes |
| Ex. #CAC/MPI-1-155 | " | ** | ** | w | Consultants |
| Ex. #CAC/MPI-1-156 | W | ** | ** | w | External audit & actuary fees |
| Ex. #CAC/MPI-1-157 | " | ** | " | w | Expenses |
| Ex. #CAC/MPI-1-158 | " | w | ** | w | Operating expenses reductions |
| Ex. #CAC/MPI-1-159 | " | ** | ** | w | Lawson upgrade |
| Ex. #CAC/MPI-1-160 | " | ** | ** | w | Human Resource System |
| Ex. #CAC/MPI-1-161 | " | ** | ** | w | MPI internal indicators |
| Ex. #CAC/MPI-1-162 | " | ** | ** | w | Trend analysis |
| Ex. #CAC/MPI-1-163 | W | ** | ** | w | Donations and sponsorship |
| Ex. #CAC/MPI-1-164 | " | ** | " | w | MPI indicators |
| Ex. #CAC/MPI-1-165 | " | ** | ** | w | Claims & operating stats |
| Ex. #CAC/MPI-1-166 | ** | " | " | w | Risk mitigation strategy |
| Ex. #CAC/MPI-1-167 | " | ** | w | w | Joint technical risk management strategy |
| Ex. #CAC/MPI-1-168 | w | " | ** | w | Risk management methods |

| Ex. | #CAC/MPI-1-169 | w | W | ** | W | Road safety, customer service and physical damage claims |
|-----|----------------|--|------------------------------------|-------------------------------------|-----------------|--|
| Ex. | #CAC/MPI-1-170 | W | " | ** | W | Business continuity/disaster recovery |
| Ex. | #CAC/MPI-1-171 | W | W | w | w | Documents risk management policies |
| Ex. | #CAC/MPI-1-172 | w | " | w | " | reinsurance |
| Ex. | #CAC/MPI-1-173 | W | W | w | " | Asset/liability duration matching |
| Ex. | #CAC/MPI-1-174 | W | W | w | " | Audit Committee Minutes 2011/12 |
| Ex. | #CAC/MPI-1-175 | w | ** | " | " | Budgeting for less |
| Ex. | #CAC/MPI-1-176 | w | W | " | " | Corporate Strategic Plan Changes |
| Ex. | #CAC/MPI-1-177 | w | W | " | " | Constraints for PUB consideration |
| Ex. | #CAC/MPI-1-178 | W | W | w | " | Financial transactions under consideration |
| Ex. | #CAC/MPI-1-179 | " | " | w | ** | Crown Corporation Council Quarterly Reports |
| Ex. | #CAC/MPI-1-180 | w | " | w | ** | Compliance to Legislation/Audit Report |
| Ex. | #CAC/MPI-1-181 | W | " | " | " | Risk profile |
| Ex. | #CAC/MPI-2-1 | Consumer of Canad Branch's Requests Public I Response | a (Mar Infor and N nsurar | nitoba rmatio Manito nce's | a) on oba | DCAT methodology & RSR |
| Ex. | #CAC/MPI-2-2 | w | " | ** | " | DCAT methodology & RSR |
| Ex. | #CAC/MPI-2-3 | " | w | ** | w | DCAT methodology |
| Ex. | #CAC/MPI-2-4 | W | W | w | w | Minimum Capital Test /Interest Rate |
| Ex. | #CAC/MPI-2-5 | " | ** | ** | " | Equity asset value decline |

| Ex. | #CAC/MPI-2-6 | ** | " | w | ** | Equity asset value decline |
|-----|---------------|----|----|----|----|----------------------------|
| Ex. | #CAC/MPI-2-7 | " | ** | w | W | Equity asset value decline |
| Ex. | #CAC/MPI-2-8 | ** | w | " | w | Equity asset value decline |
| Ex. | #CAC/MPI-2-9 | w | " | " | w | RSR/financial markets |
| Ex. | #CAC/MPI-2-10 | w | w | ** | w | Loss development factors |
| Ex. | #CAC/MPI-2-11 | w | w | w | w | Loss development factors |
| Ex. | #CAC/MPI-2-12 | w | w | w | w | DCAT report |
| Ex. | #CAC/MPI-2-13 | w | w | ** | w | DCAT report |
| Ex. | #CAC/MPI-2-14 | w | " | " | w | DCAT report |
| Ex. | #CAC/MPI-2-15 | w | " | " | w | DCAT report |
| Ex. | #CAC/MPI-2-16 | w | w | ** | w | DCAT report |
| Ex. | #CAC/MPI-2-17 | w | " | " | w | RSR/MCT/DCAT |
| Ex. | #CAC/MPI-2-18 | w | " | " | ** | MCT/private sector test |
| Ex. | #CAC/MPI-2-19 | w | " | " | ** | MCT/RSR |
| Ex. | #CAC/MPI-2-20 | w | ** | " | ** | MCT/DCAT |
| Ex. | #CAC/MPI-2-21 | w | " | " | ** | MCT/DCAT |
| Ex. | #CAC/MPI-2-22 | w | w | ** | w | MCT/DCAT |
| Ex. | #CAC/MPI-2-23 | w | " | " | w | MCT/DCAT |
| Ex. | #CAC/MPI-2-24 | w | " | " | " | Economic Capital |
| Ex. | #CAC/MPI-2-25 | w | " | " | ** | PUB RSR Target |
| Ex. | #CAC/MPI-2-26 | w | " | " | w | DCAT methdology |
| Ex. | #CAC/MPI-2-27 | w | " | " | ** | DCAT methodology |
| Ex. | #CAC/MPI-2-28 | w | " | " | ** | DCAT methodology |
| Ex. | #CAC/MPI-2-29 | w | ** | " | ** | RSR premium |
| Ex. | #CAC/MPI-2-30 | w | w | w | w | RSR range |

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|-----|---------------|---|------|----|----|------------------------------|
| Ex. | #CAC/MPI-2-31 | w | " | ** | ** | RSR/DCAT |
| Ex. | #CAC/MPI-2-32 | w | w | w | ** | RSR |
| Ex. | #CAC/MPI-2-33 | w | w | " | ** | DCAT methodology |
| Ex. | #CAC/MPI-2-34 | " | " | w | W | RSR/exposure/equity assets |
| Ex. | #CAC/MPI-2-35 | w | w | " | ** | OFRS |
| Ex. | #CAC/MPI-2-36 | w | w | " | ** | Gartner CIO score card |
| Ex. | #CAC/MPI-2-37 | w | w | " | " | Network Equipment |
| Ex. | #CAC/MPI-2-38 | w | w | " | " | DART |
| Ex. | #CAC/MPI-2-39 | " | " | w | W | Broker refresh initiative |
| Ex. | #CAC/MPI-2-40 | " | " | W | W | MPI/HP process transition |
| Ex. | #CAC/MPI-2-41 | w | w | " | " | IT/business efficiency |
| Ex. | #CAC/MPI-2-42 | w | w | " | " | Revenue/company employee |
| Ex. | #CAC/MPI-2-43 | w | w | " | " | IT FTE |
| Ex. | #CAC/MPI-2-44 | w | w | ** | w | Loss ratios |
| Ex. | #CAC/MPI-2-45 | w | w | " | " | IBNR |
| Ex. | #CAC/MPI-2-46 | w | w | ** | w | Loss ratios |
| Ex. | #CAC/MPI-2-47 | w | w | ** | w | Loss ratios |
| Ex. | #CAC/MPI-2-48 | w | w | ** | w | IT spending |
| Ex. | #CAC/MPI-2-49 | w | w | " | w | Actuarial Report |
| Ex. | #CAC/MPI-2-50 | w | ** | w | w | Actuarial Report |
| Ex. | #CAC/MPI-2-51 | w | ** | w | w | Actuarial Report |
| Ex. | #CAC/MPI-2-52 | w | ** | w | w | Actuarial Report |
| Ex. | #CAC/MPI-2-53 | w | w | w | w | Bodily injury coverage |
| Ex. | #CAC/MPI-2-54 | w | " | " | w | Innovation |
| Ex. | #CAC/MPI-2-55 | w | " | w | ** | Organization Chart |
| Ex. | #CAC/MPI-2-56 | w | w | ** | " | Claims cost/bodily |

| | | | - 19 | _ | | |
|-----|---------------|-----------|--------|-----|----|--|
| | | | | | | injury property |
| Ex. | #CAC/MPI-2-57 | W | w | w | w | Write-down |
| Ex. | #CAC/MPI-2-58 | W | " | ** | " | Claims incurred expenses |
| Ex. | #CAC/MPI-2-59 | W | w | " | " | PIPP costs |
| Ex. | #CAC/MPI-2-60 | W | w | " | ** | Claims expense increases |
| Ex. | #CAC/MPI-2-61 | W | w | " | ** | Rate comparisons |
| Ex. | #CAC/MPI-2-62 | W | " | " | w | Premium dollars to motorists |
| Ex. | #CAC/MPI-2-63 | w | w | w | ** | Family transfers |
| Ex. | #CAC/MPI-2-64 | W | " | " | ** | Old vs new allocation methodology |
| Ex. | #CAC/MPI-2-65 | " | " | w | ** | Cost allocation methodology |
| Ex. | #CAC/MPI-2-66 | W | w | w | " | Unearned premiums |
| Ex. | #CAC/MPI-2-67 | W | w | w | " | Data centre outsourcing |
| Ex. | #CAC/MPI-2-68 | " | " | w | ** | Investment/people and process |
| Ex. | #CAC/MPI-2-69 | W | w | w | w | IT initiative |
| Ex. | #CAC/MPI-2-70 | " | " | w | ** | Bodily injury improvement initiative |
| Ex. | #CAC/MPI-2-71 | W | " | " | w | Actuarial report |
| Ex. | #CAC/MPI-2-72 | W | w | w | w | Basic expenses |
| Ex. | #CAC/MPI-2-73 | W | " | " | w | Actuary valuation fees |
| Ex. | #CAC/MPI-2-74 | W | " | " | w | Unpaid claims |
| Ex. | #CAC/MPI-2-75 | W | " | " | w | Corporate Strategic Plan |
| Ex. | #CAC/MPI-2-76 | W | ** | " | w | Claims & Operating Stats |
| Ex. | #CAC/MPI-2-77 | " | w | " | w | Performance Indicators |
| Ex. | #CAC/MPI-2-78 | W | ** | " | w | Financial Leverage |
| Ex. | #CAC-3 | CAC Evide | ence | | | Prof. Wayne Simpson - Sept 14, 2012 |
| Ex. | #CAC-4 | Setting (| Just a | ınd | | |

Reasonable Rates - The Regulatory Test - The Regulatory Context

| Ex. #CAC-5 | Excerpts from the record | October 2, 2012 |
|-------------|---|---|
| Ex. #CAC-6 | Illustration of effect of 1% increase in interest rates. | |
| Ex. #CAC-7 | Addendum to "MPI Rate Risk Management and the RSR" | Prof. Simpson Evidence |
| Ex. #CAC-8 | Accident Benefits - Other | |
| Ex. #CAC-9 | Excerpts from the record | PUB Order 110/96 and Transcripts 2012/13 GRA |
| Ex. #CAC-10 | Resume Prof. Wayne Simpson | |
| Ex. #CAC-11 | PowerPoint Presentation of Prof. Simpson | |
| Ex. #CAC-12 | MPI 2013/14 General Rate Application Excerpts from the Record | |
| Ex. #CAC-13 | Does Process Matter A Regulatory Leap of Faith | |

COALITION OF MANIOBA MOTORCYCLE GROUPS' EXHIBITS

| Ex. | #CMMG/MPI-1-1 | Coalition Motorcycl Informati Manitoba Insurance 1 st Round | le Gro lon Re Publi | oups' equest .c | s and | Projected vs actual loss data for motorcycles |
|-----|----------------|---|-------------------------------------|---------------------------------|-------|---|
| Ex. | #CMMG/MPI-1-2 | w | W | W | w | Motorcycle specific road safety programs |
| Ex. | #CMMG/MPI-1-3 | " | " | w | w | Wildlife collision claims initiative |
| Ex. | #CMMG/MPI-1-4 | " | " | w | w | Changes in initiatives |
| Ex. | #CMMG/MPI-1-5 | u | " | w | w | Fenced corridor/ Whiteshell |
| Ex. | #CMMG/MPI-1-6 | " | w | ** | w | Losses incurred/motorcycles |
| Ex. | #CMMG/MPI-1-7 | " | w | ** | w | PIPP extra provincial truckers |
| Ex. | #CMMG/MPI-1-8 | " | ** | ** | w | PIPP extra provincial truckers |
| Ex. | #CMMG/MPI-1-9 | w | ** | " | w | Repair rates motorcycles |
| Ex. | #CMMG/MPI-1-10 | w | w | w | w | Payout differences/motorcycles |
| Ex. | #CMMG/MPI-1-11 | u | " | w | w | Claims costs/rural/urban wildlife collisions |
| Ex. | #CMMG/MPI-1-12 | w | " | " | w | Motorcycle initiatives |
| Ex. | #CMMG/MPI-1-13 | " | w | ** | w | Motorcycle initiatives safety |
| Ex. | #CMMG/MPI-1-14 | " | " | w | w | Motorcycle safety training |
| Ex. | #CMMG/MPI-1-15 | w | W | w | w | Rate requirements motorcycles |
| | #CMMG/MPI-2-1 | Coalition Motorcycl Informati Manitoba Insurance 2 nd Round | le Gro lon Re Publi e's Re | oups' equest .c espons | s and | Loss rates |
| Ex. | #CMMG/MPI-2-2 | " | ** | w | " | 2011 loss rates |

| Ex. | #CMMG/MPI-2-3 | W | W | w | w | Rural collision/prevention | |
|-----|----------------|--|---|----|----|---|--|
| Ex. | #CMMG/MPI-2-4 | W | w | w | w | Cost of Whiteshell corridor | |
| Ex. | #CMMG/MPI-2-5 | " | w | " | w | Motorcycle losses 2011 | |
| Ex. | #CMMG/MPI-2-6 | " | w | ** | W. | Current labour rates | |
| Ex. | #CMMG/MPI-2-7 | W | " | w | " | Estimating bulletins/guidelines | |
| Ex. | #CMMG/MPI-2-8 | " | w | " | w | Premium dollar difference | |
| Ex. | #CMMG/MPI-2-9 | W | W | W | " | Insurance allocation in license fee | |
| Ex. | #CMMG/MPI-2-10 | " | w | ** | w | Non-paying PIPP vehicles | |
| Ex. | #CMMG/MPI-2-11 | W | W | w | " | Manitobans with PIPP benefits | |
| Ex. | #CMMG/MPI-2-12 | W | W | w | " | PIPP claims for non vehicle owners | |
| Ex. | #CMMG/MPI-2-13 | N | W | W | w | PIPP claims for unlicensed non-vehicle owners | |
| Ex. | #CMMG/MPI-2-14 | W | W | W | " | PIPP benefits/ bicycles/ATV/snowmobiles | |
| Ex. | #CMMG/MPI-2-15 | W | W | W | " | PIPP benefits/ bicycles/ATV/snowmobiles | |
| Ex. | #CMMG/MPI-2-16 | W | " | " | " | Uniform PIPP costs allocation | |
| Ex. | #CMMG/MPI-2-17 | W | W | " | w | Uniform PIPP costs allocation | |
| Ex. | #CMMG/MPI-3-1 | Coalition of Manitoba September 18, 2012 Motorcycle Groups' Pre- Ask Questions and MPI's responses | | | | | |
| Ex. | CMMG/MPI-3-2 | " | w | w | w | | |