Needs For and Alternatives to (NFAT) MH Exhibit 104-16 (Revision 2) Page 1 of 2

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Plan 4 K19/Gas40/250MW (Hypothetical) with Level 2 DSM is added to the table which shows the incremental NPV relative to All Gas with Base DSM.

Note: Plan 4 is considered hypothetical from a business perspective as a 250 MW interconnection would require renegotiation of a contract with Minnesota Power which would not be expected to result in the same level of benefits given that the entire economic analysis is now in the public forum. MP has taken the position in its Certificate of Need filing on October 21, 2013 (Section 7.4.2.1 page 77) that "such a project would not meet the long-term needs of the region and would not prove to be cost-effective for customers or environmentally preferable over the long-term." The 250MW interconnection is not likely to be approved by US authorities and proceed.

INCREMENTAL ECONOMICS - TOTAL RESOURCE COST VIEW

		Total Pos	ource Cost - Plans 1	2 / 5 6 and 1/		
		Total Resource Cost – Plans 1, 2, 4, 5, 6 and 14				
		Base, Levels 1, 2, 3 DSM Without Pipeline Load				
		Level 2, 3 DSM With Pipeline Load				
		Includes Total Resource Costs and no lost domestic revenue				
		Incremental NPV (millions of 2014\$) Relative to All Gas at base DSM				
DSM Level	All Gas	Plan 2	Plan 4	Plan 5	Plan 6	Plan 14
		K/Gas	Hypothetical	K19/Gas/750MW	K19/Gas/750MW	K19/C/750MW
		•	K19/Gas/250MW			, ,
Base DSM	0	164		377		374
	Gas 2023	K 2023		Gas 2026		C 2026
Level 1 DSM	535			874		659
	Gas 2028			Gas 2047		C 2030
Level 2 DSM	1351	1313	1955	1761	1737	1396
	Gas 2031	K 2031	Gas 2040	Gas 2031	Gas 2040	C 2031
Level 3 DSM	1302			1675		1295
	Gas 2033			Gas 2033		C 2033
Level 2 DSM	644			983		783
With pipeline	Gas 2024			Gas 2030		C 2030
Level 3 DSM	584			944		698
With pipeline	Gas 2029			Gas 2030		C 2030

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