## Estimates of cost of capital for a payday lender

This table is a comprehensive additional response to PUB/CAC IR 1-33, 1-34, PUB/CPLA IR 25 and additional oral commentary from Board staff that the Manitoba corporate tax rate is 27% for large companies and 11% for small companies. In all combinations nominal debt rate is 10% and expected inflation 2% Cost Weight Weighted Equity rate: Bond Yield + Risk Premium of 4%. Tax rate of 27% Debt 0.052 0.1500.008 0.118 0.850 0.100 Equity WACC 10.8% Equity rate: Bond Yield + Risk Premium of 4%. Tax rate of 27% Debt 0.052 0.600 0.031 0.400 0.047 Equity 0.118 WACC 7.8% Equity rate: Bond Yield + Risk Premium of 4%. Tax rate of 11% Debt 0.068 0.150 0.010 Equity 0.118 0.850 0.100 WACC 11.0% Equity rate: Bond Yield + Risk Premium of 4%. Tax rate of 11% Debt 0.068 0.600 0.041 0.118 0.400 0.047 Equity WACC 8.8% Equity rate: CAPM with beta = 1.4. Tax rate of 27% Debt 0.052 0.150 0.008 0.076 0.850 0.065 Equity 7.3% WACC Equity rate: CAPM with beta = 1.4 Tax rate of 27% Debt 0.052 0.600 0.031 0.076 0.400 0.031 Equity WACC 6.2% Equity rate: Bond Yield + Risk Premium of 4%. Tax

rate of 11%			
Debt	0.068	0.150	0.010
Equity	0.076	0.850	0.065
WACC			7.5%
Equity rate: Bond Yield + Risk Premium of			n of 4%. Tax
rate of 11%			
Debt	0.068	0.600	0.041
Equity	0.076	0.400	0.031
WACC			7.1%

Considering all of the variations of possible values in this table, and other variations that would be possible, Dr. Robinson maintains his opinion that 8% is a reasonable estimate of the real weighted average cost of capital for a payday lender.