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2	MANITOBA PUBLIC UTILITIES BOARD
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6	RE:
7	CENTRA GAS MANITOBA INC.
8	2009/10 TO 2010/11
9	GENERAL RATE APPLICATION
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14	Before Board Panel:
15	Graham Lane - Board Chairman
16	Monica Girouard - Board Member
17	Len Evans - Board Member
18	
19	HELD AT:
20	Public Utilities Board
21	400, 330 Portage Avenue
22	Winnipeg, Manitoba
23	June 5, 2009
24	
25	Pages 730 to 826

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1 --- Upon commencing at 9:06 a.m.
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- THE CHAIRPERSON: Okay. Good morning,
- 4 everyone. Welcome back, to Day 4, I believe.
- 5 Mr. Peters...?
- 6 MR. BOB PETERS: Yes, Mr. Chairman,
- 7 there's I think three (3) matters of housekeeping as I
- 8 would call them and the first one I'll turn over to Ms.
- 9 Murphy to -- to just take care of the first matter.
- 10 MS. MARLA MURPHY: Thank you. Good
- 11 morning. Mr. Chairman, I wanted to clarify for the
- 12 record at pages 672 and 673 of the transcript. I
- 13 volunteered an answer yesterday, as related to the
- 14 publication of the names of the forecasters that you find
- in the revised response to PUB-198, and the information I
- 16 volunteered was not quite accurate, as it turns out.
- 17 The -- the names of forecasters there,
- 18 some are public, the ones that are the banks and whatnot;
- 19 the others are proprietary and regardless of the passage
- 20 of time we do have to obtain their consent. That has
- 21 been done and they're included in the response, but the
- 22 information I gave you yesterday as to the passage of
- 23 time affecting our requirement for that consent was not
- 24 correct.
- 25 THE CHAIRPERSON: So they can stay on the

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1 record, then?
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- MS. MARLA MURPHY: They can stay on the
- 3 record, as we have the consents, yes.
- 4 THE CHAIRPERSON: Okay, thank you.
- 5 Mr. Peters...?
- MR. BOB PETERS: That's just another
- 7 example, Mr. Chairman of -- it's why lawyers ask the
- 8 questions, not answer them. It's a --
- 9 MS. MARLA MURPHY: I'll try and refrain.
- 10 MR. BOB PETERS: -- not as easy as we
- 11 think.
- There are two (2) other matters, Mr.
- 13 Chairman. On transcript page 581 there's recorded
- 14 Undertaking Number 3 for Mr. Derksen to provide a
- 15 breakdown as to the proportion of meter reading down
- 16 internally and that -- that is contracted out to MHUS.
- 17 I'm going to withdraw that undertaking. The indication
- 18 was it's moving towards a higher number but I don't need
- 19 a precise number. He's explained that amount so I just
- 20 want to indicate on the record that Undertaking Number 3
- 21 is withdrawn.
- 22 And likewise, Undertaking Number 4, on
- 23 transcript page 596; this was with Mr. Warden. We were
- 24 discussing I think a \$5 million increase in the cost of
- 25 the office tower from \$278 million to \$283 million. I --

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1
     I had asked if he could identify where in the schedule
 2
     that we had produced the increase was going to come. And
 3
     in my words, I believe his answer was to the effect it
 4
     was going to be sprinkled throughout all of the line
 5
     items and it wasn't one (1) major line item. So to that
 6
     extent I also withdraw that undertaking. We don't need
 7
     the specifics of that at this time.
 8
                    Those complete the housekeeping matters,
 9
     Mr. Chairman.
10
     CENTRA'S REVENUE REQUIREMENT, DSM, COST ALLOCATION,
11
12
     AND RATE DESIGN PANEL RESUMED:
13
14
                      VINCE WARDEN, Resumed
15
                      WILLY DERKSEN, Resumed
16
                    GREGORY BARNLUND, Resumed
17
                     DAVID PETURRSON, Resumed
18
                      LLOYD KUCZEK, Resumed
19
20
     CONTINUED CROSS-EXAMINATION BY MR. BOB PETERS:
21
                    MR. BOB PETERS:
                                      And with the panel I
22
     want to pick up where we left off yesterday, relative to
23
     the Brandon Unodourized Natural Gas Pipeline Improvement
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And, Mr. Petursson, we had agreed that

24

25

Project.

1 there was an existing unodourized pipeline that served 2 the special contract customer as well as, in my words, 3 looping to serve the City of Brandon, as well as for the 4 communities in southwestern Manitoba? 5 MR. DAVID PETURSSON: 6 MR. BOB PETERS: And we agreed that when 7 the power station customer was added to the Centra gas 8 system in approximately 2002, Centra tapped into the 9 unodourized pipeline that then existed to serve the new 10 power station customer? 11 MR. DAVID PETURSSON: Yes. And we also 12 added pipeline, at that time, to help provide the gas 13 required. 14 15 (BRIEF PAUSE) 16 17 MR. BOB PETERS: When you tapped into the existing unodourized line you then extended the pipeline 18 19 to the customer? 20 MR. DAVID PETURSSON: Yeah, we -- when we 21 tapped into the existing pipeline we also provided some 22 looping, you know, between the source of supply of 23 Transcanada and where the customer was, so that -- to add

capacity to that unodourized pipeline.

MR. BOB PETERS: At the time you did

24

25

- 1 that, Centra knew they had a contractual obligation to
- 2 the special contract customer to deliver natural gas at a
- 3 specified pressure?
- 4 MR. DAVID PETURSSON: Yes.
- 5 MR. BOB PETERS: I'm not sure the record
- 6 is clear in terms of what that contract pressure was.
- 7 Was it 650 PSI gauge or was it 630 PSIG?
- MR. DAVID PETURSSON: It was 651 PSIG.
- 9 MR. BOB PETERS: You've checked the
- 10 contract for that amount, sir?
- MR. GREG BARNLUND: I'm aware of that
- 12 amount, sir.
- 13 MR. BOB PETERS: And we know PSI is
- 14 generally pounds per square inch, and that's an absolute
- 15 measurement. And then we -- when we talk PSIG, that's
- 16 pounds per square inch gauge; is that the engineering
- 17 term?
- 18 MR. DAVID PETURSSON: Yes, that's
- 19 correct.
- MR. BOB PETERS: It's a slightly
- 21 different measurement but for the -- it has the same --
- the same idea behind it?
- MR. DAVID PETURSSON: Yes. P -- gauge
- 24 pressure, PSIG, is the common term that we would use -- a
- 25 common measurement we would use for delivery of gas

- 1 pressure to customers.
- 2 MR. BOB PETERS: If the contractual
- 3 obligation to the special contract customer was 651 PSIG,
- 4 you told the Board yesterday that your contract with TCPL
- 5 was for them to supply it to you at 580 PSIG, correct?
- 6 MR. DAVID PETURRSON: Yes, we mentioned
- 7 that. The contract pressure of 651 was contingent upon
- 8 certain pressures received from Transcanada Pipelines.
- 9 MR. BOB PETERS: Your contractual
- 10 relationship with the special contract customer has a
- 11 pressure that's defined in the contract and that pressure
- 12 fluctuates, based on what TCPL delivers at?
- MR. GREG BARNLUND: Mr. Peters, perhaps I
- 14 could provide some information on this. I'm aware of the
- 15 contract that's in existence between Centra and a special
- 16 contract customer.
- 17 The contract with the special contract
- 18 class customer basically references a -- a design
- 19 situation where, assuming that we receive an inlet
- 20 pressure, in excess of, I believe it's 780 PSI, we're
- 21 able to provide a pressure to the special contract
- 22 customer of 651 PSI at their -- at the inlet to their
- 23 facility. And even though -- oh, I'm sorry, I think it's
- 24 720 is the threshold by which the minimum pressure we
- 25 would -- if we saw a minimum pressure of 720 PSI at the

- 1 inlet from Transcanada, we could still provide 651 PSI to
- 2 the special contract customer.
- 3 A special contract customer is aware that
- 4 we're not making any representation that we would always
- 5 be able to provide 651 PSI to that customer. Obviously,
- 6 given that the Transcanada tariff only guarantees a
- 7 pressure of 580 pounds, there's no way that we could
- 8 represent providing a pressure of 651 PSI to the special
- 9 contract class in all cases.
- 10 What we are doing is providing the
- 11 parameters by which our system provides the capacity to
- 12 that customer, under the pressure assumptions contained
- 13 in the contract.
- 14 MR. BOB PETERS: What is your obligation
- 15 to the special contract customer if Transcanada
- 16 Pipeline's pressure drops below the guaranteed 580 PSI?
- 17 MR. GREG BARNLUND: I believe we would
- 18 have a force majeure situation on our hands. Clearly
- 19 we're not guaranteeing any minimum -- or any guaranteed
- 20 level of pressure to the customer in this case. We're
- 21 simply establishing the parameters, assuming a certain
- 22 inlet pressure from Transcanada.
- Clearly, if the inlet pressure from
- 24 Transcanada drops below 720 PSI, it's -- it would not --
- 25 we would not be able to provide the required pressure of

1 651 to the special contract class customer, but we are

- 2 not legally obligated to do so.
- MR. BOB PETERS: To date, Centra has been
- 4 able to deliver gas to the special contract customer in
- 5 accordance with the pressure requirements in the contract
- 6 of at least 651 PSI?
- 7 MR. DAVID PETURSSON: That is correct.
- MR. BOB PETERS: However, what you're
- 9 telling the Board in this Application is that if there
- 10 ever is competing interests on the unodourized pipeline
- 11 as between the power station and the special contract
- 12 customer, the power station has -- has gratuitously
- 13 backed off on their gas requirements, so that you could
- 14 serve the special contract customer.
- 15 MR. GREG BARNLUND: Mr. Peters, perhaps I
- 16 could help you there. I'll just get you to repeat the
- 17 question again.
- 18 MR. BOB PETERS: You've told the Board
- 19 that you've been able to honour the contractual
- 20 commitment to deliver at 651 PSI to the special contract
- 21 customer to date without exception.
- 22 Is that correct?
- MR. GREG BARNLUND: I believe that we
- 24 have been able to do so, yes.
- 25 MR. BOB PETERS: And going forward, what

- 1 you're seeing is, on some occasions, Transcanada's
- 2 pressure is -- is dropping from the assumed 720 PSI; it's
- 3 coming down lower than that, correct?
- 4 MR. DAVID PETURSSON: I'll -- I'll
- 5 address -- I'll tackle this one. We've seen --
- 6 historically, we've seen pressures that have been well
- 7 above 800 pounds on an historic basis, and that's been
- 8 fairly steady.
- 9 However, recently we've started seeing
- 10 pressures that have, you know, dropped below 800 on a
- 11 more frequent basis. Now, the -- when we get the
- 12 pressures start dropping below that level, it is -- you
- 13 know, we cannot serve both the -- those large customers
- on the unodourized system and meet their pressure and
- 15 volume requirements.
- 16 And the -- you know, if we -- we're
- 17 comfortable with the pressures at historic levels, we
- 18 would not have an issue. But it's these more frequent
- 19 drops in pressure from Transcanada that necessitate this
- 20 action.
- MR. BOB PETERS: Has Transcanada
- 22 explained why their pressure, on occasion, drops?
- MR. DAVID PETURSSON: I don't believe
- 24 we've addressed that with Transcanada in a, you know,
- 25 specific sense. I know there are a number of factors

- 1 that can cause that. Part of this is their -- just the
- 2 nature of their operations.
- 3
 We've talked -- we've talked to them about
- 4 trying to maintain this higher level of pressure, but
- 5 we've been unsuccessful at trying to negotiate any kind
- 6 of a higher minimum pressure.
- 7 MR. BOB PETERS: To date, has the power
- 8 station customer had to curtail its plans because the
- 9 pressure from Transcanada Pipeline hasn't been sufficient
- 10 for Centra to serve both the special contract customer
- 11 and the power station customer?
- 12 MR. DAVID PETURSSON: I cannot answer
- 13 conclusively one way or the other on that one.
- 14 MR. BOB PETERS: You're not aware?
- 15 MR. DAVID PETURSSON: I'm not aware.
- 16 MR. BOB PETERS: And if I look down the
- 17 table to Mr. Warden, I'm not sure he'd have any knowledge
- 18 of that, but have you heard anything on the Hydro side of
- 19 the Brandon Gas Turbine having to curtail just so that
- 20 the special contract customer can be served?
- MR. VINCE WARDEN: I have not, Mr.
- 22 Peters.
- MR. BOB PETERS: Okay. So, at this point
- 24 in time, would it be correct to say that the Brandon
- 25 Project is preventative in nature rather than mandatorily

- 1 required at this point in time?
- 2 MR. DAVID PETURSSON: It's -- in that
- 3 sense, you know, we're addressing it before the -- the
- 4 problems manifest themselves, yes. The -- the drops in
- 5 pressure, you know, below the historic levels though are
- 6 a reality, and that -- that part of it is definitely
- 7 happening.
- 8 MR. GREG BARNLUND: Mr. Peters, I might
- 9 add that at the outset, when the Brandon turbine was
- 10 constructed and put into service, it was anticipated that
- 11 its usage would be very intermittent and very infrequent.
- 12 And under the circumstances that existed at the time we
- 13 had experienced more reliable pressures from Transcanada,
- 14 in the neighbourhood of what Mr. Petursson was referring
- 15 to before and given that the anticipated usage patterns
- of the generating station were going to be very
- 17 intermittent.
- But there was enough diversity of load
- 19 possible between -- between the power station and the
- 20 rest of the load on the system, and the pressures from
- 21 Transcanada being historically experienced would have
- 22 been high enough that there wouldn't have been a risk of
- 23 -- of conflict or causing a pressure drop situation in
- 24 that regard.
- We have -- as you alluded to previously,

- 1 the power station would -- had -- had agreed to
- 2 voluntarily reduce its usage in certain circumstances if
- 3 -- if there was a pressure drop from Transcanada that
- 4 required that to happen. However, since -- since the
- 5 time of -- of the original construction of the capacity
- 6 and attaching the power station, and looking forward into
- 7 the future, it's conceivable that the usage pattern for
- 8 the generating station will be much different than what
- 9 was originally anticipated.
- 10 Conceivably it could fire more frequently
- 11 and may fire for, you know, more essential reasons that
- 12 would prevent them from being able to curtail their usage
- 13 upon a call from us and therefore, that increases the
- 14 risk to them and to the other customers on the system
- 15 that there may be less diversity of load at a time when
- 16 the operating pressures from Transcanada may be at a
- 17 reduced level and which could cause some significant
- 18 difficulties in terms of providing sufficient pressure to
- 19 the remaining customers on the system.
- MR. BOB PETERS: So you've now told the
- 21 Board there's two (2) things that have changed since
- 22 2002, Mr. -- on that, Mr. Barnlund. You've said Number 1
- 23 Transcanada doesn't always deliver at the high pressures
- 24 that you were historically accustomed to and Number 2 the
- 25 power station customer is changing its use patterns?

- 1 MR. GREG BARNLUND: Yes.
- MR. BOB PETERS: And if you knew back in
- 3 2002 what you know today, you would you have designed the
- 4 pipe differently, correct?
- 5 MR. DAVID PETURSSON: We would have --
- 6 yes, what we -- we would have designed the pipe to have
- 7 the -- the looping going the full length of the line as
- 8 opposed to the partial looping that we did in 2002. In
- 9 essence, the -- the looping that we are doing now would
- 10 have been done, you know, back then had we had that
- 11 knowledge at that point in time.
- 12 MR. BOB PETERS: And had you had that
- 13 knowledge back in 2002, you would have at that time
- 14 approached the customer for a contribution; would that
- 15 also be correct?
- 16 MR. GREG BARNLUND: Yes, that's correct.
- 17 I should say that we obtained a contribution from the
- 18 customer at that time, but the total amount of the
- 19 contribution would have been larger because of the
- 20 additional facilities that would have been considered at
- 21 that time.
- MR. BOB PETERS: All right; you're
- 23 refreshing my memory then on that, Mr. Barnlund. In
- 24 fact, Centra did receive a customer contribution at the
- 25 time of the 2002 initial partial looping?

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1
                    MR. GREG BARNLUND: Yes, that's correct.
 2
     The contract was entered into based on the results of the
 3
     feasibility study that was run that considered the cost
 4
     of the looping and all the remaining costs that were
 5
     associated with attaching that customer.
 6
 7
                           (BRIEF PAUSE)
 8
 9
                    MR. BOB PETERS:
                                     Mr. Warden, is this the
10
     first that you think this Board is hearing that the
     Brandon gas turbine is going to be utilized differently
11
12
     than it has historically?
13
                    MR. VINCE WARDEN:
                                        Mr. Peters, my
14
     understanding of this issue is not so much that the
15
     Brandon plant is going to be used all that differently in
16
     the future. It's more so the fact that we have been
     having some difficulties with Transcanada, whereas in the
17
18
     past, as it was indicated, Transcanada allowed us to
19
     exceed the pressure, the -- the contractual pressure.
20
     That isn't the case any longer.
21
                    So we've been having more correspondence
22
     with Transcanada to keep the pressure below the contract
23
     -- or at the contract level. And whenever they want to
24
     fire up Brandon -- the power station for purposes of
25
     testing, or whatever they do -- they don't need it often
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- 1 for power requirements -- but whenever they want to do
- 2 that they have to check with the other customer to make
- 3 sure that it's not going to inter -- interfere with the
- 4 operations.
- 5 So operationally it is a very difficult
- 6 situation that we have right now and should the situation
- 7 change in the -- in the future whereby we do need
- 8 Brandon, be it for emergency or low growth in that area,
- 9 then it could present a -- a very difficult situation for
- 10 us.
- MR. BOB PETERS: From that answer, Mr.
- 12 Warden, it doesn't sound like Brandon intends to use less
- 13 coal and more gas as a generation strategy?
- 14 MR. VINCE WARDEN: Definitely --
- 15 definitely less coal. We're -- we're phasing out the
- 16 coal plant at Brandon and will only be used after, I
- 17 believe, it's 2011, December 2011, I believe the date is
- 18 that the coal plant will only be used for emergency
- 19 purposes.
- MR. BOB PETERS: But there's not a
- 21 corresponding increase in the need then for the gas
- 22 turbine?
- MR. VINCE WARDEN: Not necessarily.
- 24 Brandon was used primarily for export purposes when it
- 25 was in the money, the Brandon coal plant, that is, and

- 1 it's not likely that the gas plant will be in the money
- 2 as much as the coal plant was.
- 3 MR. BOB PETERS: I summarize the -- the
- 4 last answer -- the second-last answer, Mr. Warden, is to
- 5 say that Hydro isn't so much changing its plans of
- 6 operations, relative to the gas plant in Brandon, but it
- 7 wants to have that flexibility if and when it needs to
- 8 use the gas plant in Brandon.
- 9 MR. VINCE WARDEN: That's a fair
- 10 summation, yes.
- 11 MR. BOB PETERS: All right. And in terms
- 12 of the customer contribution, Mr. Barnlund, can you
- 13 explain to the Board why it is only relatively recently
- 14 in the last ten (10) days when a decision was made to
- 15 seek customer contribution for the \$5.5 million capital
- 16 upgrade cost of this additional unodourized pipe looping?
- 17 MR. GREG BARNLUND: Well, I think it's
- 18 correct to say that -- that -- that the contribution was
- 19 contemplated prior to that. Obviously, for whatever
- 20 reason, it wasn't included in the capital expenditure
- 21 forecast and not reflected in our original filing.
- But in terms of our updated information we
- 23 viewed it as appropriate to incorporate that into our --
- 24 our -- our Information and -- that we filed or in terms
- of our update that we filed here on May 29th.

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1 MR. BOB PETERS: I -- I appreciate the
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- 2 timeline. What was it that precipitated the decision or
- 3 the -- that twigged somebody to realized that this
- 4 should've been funded by way, at least initially, of --
- 5 by customer contribution and not through consumer rates?
- 6 MR. GREG BARNLUND: I'm -- I'm not sure
- 7 in terms of the -- I -- I think that there was always a
- 8 general assumption that, based on the contract terms,
- 9 that this would be funded through -- by way of a
- 10 contribution as opposed to rates. But as I say, it -- it
- 11 was inadvertently left out in terms of the original
- 12 Application and so we caught it as a -- as a clean-up
- 13 item here when we filed the update.
- 14 MR. BOB PETERS: Would it be correct, Mr.
- 15 Barnlund, to look at the cover page at book of documents,
- 16 Tab 29, and see that there's at least five (5) signatures
- 17 that -- that five (5) other parties may have also missed
- 18 the requirement for a customer contribution?
- 19 MR. GREG BARNLUND: I'm not sure that the
- 20 matter of a contribution or the existence of a
- 21 contribution would be relevant to the Capital Project
- 22 Justification document itself. Obviously we plan our
- 23 capital expenditures and ultimately when those -- that
- 24 plant is constructed and put into service, we may be
- 25 revenue-testing some of those expenditures and some

- 1 customers may make a contribution with respect to some --
- 2 some aspects of that capital investment.
- MR. BOB PETERS: Is -- your answer
- 4 suggest then, that those who prepare the capital plans
- 5 would -- should probably have noted this first, and not
- 6 necessarily the engineering approvals?
- 7 MR. GREG BARNLUND: Could you repeat
- 8 that, Mr. Peters?
- 9 MR. BOB PETERS: Well, in -- in terms of
- 10 the requirement for a capital contribution, can you
- 11 explain to the Board which department should have known
- 12 or did know that there was a capital contribution needed
- 13 and explain why that didn't get translated to the
- 14 Application.
- MR. GREG BARNLUND: The contribution
- 16 would probably be determined by the Customer Service
- 17 Department in evaluating the extension to a customer.
- 18 But I'm really -- I -- I'm not aware as to why, you know,
- 19 that information may or may not have been related to
- 20 other parties with respect to this -- this particular
- 21 document.
- MR. BOB PETERS: If there are cost
- 23 overruns on the construction of this unodourized natural
- 24 gas pipeline improvement, Mr. Barnlund, will those cost
- 25 overruns also be paid for by way of customer

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1 contribution?
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- 2 MR. GREG BARNLUND: They would, because
- 3 the contract that exists with the power station customer
- 4 indicates that the power station customer is responsible
- 5 for -- for the costs and for the -- any contribution that
- 6 could be required to be made to those costs is their
- 7 responsibility.
- 8 So if the actual cost of constructing the
- 9 plant were greater than what were originally forecast,
- 10 those would be reflected in a true-up calculation at the
- 11 end of the contract term and would be taken into
- 12 consideration in terms of the overall level of
- 13 contribution that would be required from that customer.
- 14 MR. BOB PETERS: And with Centra's true-
- ups, they're normally after five (5) years, but you're
- 16 telling the Board this one is after ten (10) years?
- 17 MR. GREG BARNLUND: That's correct. The
- 18 agreement -- the contract with the power stations are
- 19 somewhat unique compared to other customer contracts we
- 20 may have in that they are ten (10) year agreements and
- 21 the provision is that there would be a final true-up
- 22 completed at the end of the ten (10) year term.
- MR. BOB PETERS: And as with Centra's
- 24 true-ups, if additional monies are required, will they be
- 25 sought from the customer?

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1 MR. GREG BARNLUND: Well, I believe that
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- 2 the true-ups for this particular project -- for the large
- 3 industrial projects, in other words, for the power
- 4 stations and I believe for an extension that was made to
- 5 an industrial customer in Portage some years ago, the
- 6 true-up is indeed a two (2) way calculation.
- 7 In other words, if additional monies are
- 8 required at the end of the period because either costs
- 9 were different or revenues were different than originally
- 10 forecast, the customer -- power station customer and that
- 11 other industrial customer would have been accountable for
- 12 -- for those changed in -- changed contributions.
- 13 MR. BOB PETERS: Thank you. I'd like to
- 14 turn to -- in PUB-71 there was a question asked about
- 15 Morden, Manitoba, and the Board would understand then
- 16 that last September -- September the 2nd, 2008 -- the
- 17 Town of Morden experienced a town-wide gas outage.
- 18 Is that correct?
- 19 MR. DAVID PETURSSON: That is correct.
- MR. BOB PETERS: How does the gas get
- 21 shut off to an entire town, Mr. Petursson?
- MR. DAVID PETURSSON: It -- wi -- in that
- 23 particular case, the -- there was a -- a valve that was
- 24 closed that should have been opened. It was closed in
- 25 association with switching supplies for purposes of

- 1 system operation leading to some maintenance work. And,
- 2 in short, a valve was closed and was not reopened at the
- 3 appropriate time.
- 4 MR. BOB PETERS: Was that done by a
- 5 contractor or by a Manitoba Hydro gas worker?
- MR. DAVID PETURSSON: That was done by
- 7 Manitoba Hydro.
- 8 MR. BOB PETERS: If the outage happened
- 9 on September the 2nd, 2008, if my date is correct, when
- 10 did the last customer get returned to service?

11

12 (BRIEF PAUSE)

13

- 14 MR. DAVID PETURSSON: Mr. Peters, were
- 15 you asking when the last customer was -- was finally
- 16 connected -- or supply was restored to the last customer?
- MR. BOB PETERS: Yes, and I may have
- 18 asked -- asked it more awkwardly than that and I
- 19 apologize.
- But, yeah, how long was this outage for
- 21 the last customer -- I mean, for the customers in -- by
- 22 virtue of who was the last customer to be restored and
- 23 how long did that take for that to happen?
- MR. DAVID PETURSSON: Well, the -- this
- 25 happened on September 2nd. At the conclusion of

```
1
     September 4th, you know, twenty-three hundred and eight
 2
     (2,308) of the twenty-four hundred and fifty-six (2,456)
 3
     services were restored. I don't not -- do not have the
 4
     answer handy as to when the last customer was restored.
 5
                    MR. BOB PETERS: You could check that and
 6
    get back to the Board, by way of an Undertaking on that,
 7
     sir?
 8
                    MR. DAVID PETURSSON: Yes, we will check
 9
    that.
10
11
                                 Centra to indicate who was
     --- UNDERTAKING NO. 9:
12
                                 the last customer to be
13
                                 restored, during the
14
                                 September 2nd, 2008, Morden
15
                                 power outage, and how long
16
                                 was it before they were
17
                                 restored
18
19
    CONTINUED BY MR. BOB PETERS:
20
                    MR. BOB PETERS: And why would the outage
21
    be longer for some than for others?
22
                    MR. DAVID PETURSSON: There's -- the gas
23
    would have been restored to the entire town, but the
24
    process of restoring the customers would involve
25
     individual turn-ons, you know, by customer. In some
```

- 1 cases where a customer -- customer may not have been
- 2 home, if the -- we would not have access to do the turn-
- 3 on and make sure the equipment is operating properly, so
- 4 that there could be delays on that account.
- 5 MR. BOB PETERS: Mr. Petursson, did you
- 6 quantify the cost to Centra for connecting -- or
- 7 correcting the outage?
- 8 MR. DAVID PETURSSON: Yes, the -- the
- 9 cost to rectify the problem and relight the appliances
- 10 after the outage was two hundred and four thousand
- 11 dollars (\$204,000).
- 12 MR. BOB PETERS: That's not incremental
- 13 costs, as Mr. Derksen taught me; it would be -- that
- 14 would be part of the O&M costs of the Company and
- included in their O&M expenditures?
- 16 MR. DAVID PETURSSON: Yes, that is
- 17 correct.
- MR. BOB PETERS: And can you indicate
- 19 whether any customers have made claims against Centra for
- 20 business interruption or similar claims?
- MR. DAVID PETURSSON: No, I cannot answer
- 22 that.
- MR. BOB PETERS: I don't think I'll
- 24 cross-examine Ms. Murphy on that, but -- are you telling
- 25 the Board that there were no -- there -- there have been

- 1 no claims made against the Utility, or you're not aware
- 2 of whether any have?
- 3 MR. DAVID PETURSSON: I'm not aware of
- 4 whether any have.
- 5 MR. BOB PETERS: In the instances where
- 6 claims are made against the Utility for business
- 7 interruption, is that an insured loss -- an insured -- is
- 8 that covered by insurance, or is it, as we say, self-
- 9 insured?

10

11 (BRIEF PAUSE)

12

- 13 MR. VINCE WARDEN: Mr. -- Mr. Peters,
- 14 that would be covered under self-insurance. There is a -
- 15 there is a limit, though, at which the insurance
- 16 provision does kick in and I do -- I think I have that,
- 17 if I could -- could put that on the record a bit -- in a
- 18 few minutes.
- 19 MR. BOB PETERS: Certainly, sir. I -- I
- 20 guess the question that -- that does remain outstanding,
- 21 though, is: Is this hypothetical or have there, in fact,
- 22 been business interruption claims filed against the
- 23 Company? And maybe Mr. Petursson can -- can check that
- 24 by way of Undertaking and -- and notify the Board in
- 25 writing at some other point in time.

```
1
                    MR. DAVID PETURSSON:
                                           Certainly.
 2
                    MR. BOB PETERS:
                                      Thank you, sir.
 3
 4
     --- UNDERTAKING NO. 10:
                                 Centra to advise the Board if
 5
                                 there have been business
 6
                                 interruption claims filed
 7
                                 against the Company
 8
    CONTINUED BY MR. BOB PETERS:
9
10
                    MR. BOB PETERS:
                                      Mr. Petursson, my
11
    understanding of the tendering policies of the
12
    Corporation are that Centra will try to do all of the
13
    construction with its internal human resources, and only
14
     if it doesn't have the capacity will it then out-source
15
    or go to contractors.
16
                    Would that be correct?
17
                    MR. DAVID PETURSSON:
                                           Generally, yes.
18
                    MR. BOB PETERS: All right. And would it
    also be correct that approximately 50 to 66 percent of
19
20
     the projects have some tendering components on them?
21
                    MR. DAVID PETURSSON:
                                           I'm not sure of the
22
    exact percentage. I would expect that the vast majority
23
    of our projects would have a tendering component as we
    do tender materials.
24
25
                    MR. BOB PETERS: Does that imply that
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1 Centra then doesn't keep an inventory of materials?
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- 2 MR. DAVID PETURSSON: We keep an
- 3 inventory of materials, but for most of them -- you know,
- 4 for most of our materials we will go for tender for the
- 5 supply of those materials, whether they're supplied
- 6 directly to a job site or brought into inventory.
- 7 MR. BOB PETERS: And the lowest bidder is
- 8 the -- is always the successful party on those tenders?
- 9 MR. DAVID PETURSSON: The lowest bidder
- 10 subject to a technical analysis to make sure that the
- 11 product is acceptable. Yes, we go with the low bidder.
- 12 MR. BOB PETERS: And generally when you
- 13 tender for materials, how many counter-parties respond to
- 14 the tender and put in offers?
- 15 MR. DAVID PETURSSON: That would depend
- 16 on the particular materials that we are going for.
- 17 MR. BOB PETERS: Am I correct that in
- some of the projects 50 percent of the project may be
- 19 submitted to tender and 50 percent would be done
- 20 internally by Manitoba Hydro Gas employees?
- MR. DAVID PETURSSON: Are you talking
- 22 about the labour component or the overall total project?
- MR. BOB PETERS: I was trying to
- 24 assimilate PUB-52, the Information provided, and it
- 25 wasn't clear whether it was just the materials that were

- 1 tendered out or whether some of the labour was also
- 2 tendered out on -- on your projects.
- 3 MR. DAVID PETURSSON: On the number of
- 4 the projects where the labour is done externally that
- 5 would be tendered, also. On PUB-52, there are a number
- of costs that are done internally that we do not tender.
- 7 There would be -- we would have costs of our own internal
- 8 staff.
- 9 We also have costs of -- for -- costs
- 10 within the total property -- or total -- I'm sorry --
- 11 costs within the total project cost, including things
- 12 such as property acquisition. By its nature, we would
- 13 not be able to tender that.
- 14 MR. BOB PETERS: Do you split a project
- 15 where part of the labour is done internally and part of
- 16 it is contracted out?
- MR. DAVID PETURSSON: Yes. There -- that
- 18 -- it happens where we will contract out a portion of the
- 19 labour, but there are certain aspects of the project that
- 20 we will do internally.
- MR. BOB PETERS: Why wouldn't you just --
- 22 instead of having two (2) projects where 50 percent is --
- is tendered, why don't you just have one (1) where 100
- 24 percent is tendered, and do the other one 100 percent
- 25 internally?

Τ	MR. DAVID PETURSSON: The some of the
2	projects require our internal staff because of their
3	level of expertise. For example, if a project requires
4	stopping and tapping on some high pressures mains, that
5	is that work on our system we do internally.
6	We do not contract that work out, hence we
7	might have the that component would be supplied
8	internally, and there would be a a construction of a
9	pipeline, say, that would attach to that other point
10	would be done externally by contract.
11	MR. BOB PETERS: All right. Recognizing
12	that that high pressure main taps may be specialized
13	work, there would be other work that could be done
14	equally as well by contractors as by internal resources,
15	would you agree with that?
16	MR. DAVID PETURSSON: Yes.
17	MR. BOB PETERS: And in those instances,
18	have you ever compared whether internal costs are cheaper
19	than the tendered costs?
20	
21	(BRIEF PAUSE)
22	
23	MR. DAVID PETURSSON: Mr. Peters, could
24	you repeat that question, please?
25	MR. BOB PETERS: Recognizing that there

- 1 are some projects where the work, in Centra's view, can
- 2 be equally as well done by internal resources as it can
- 3 by tendered resources. I'm wondering if you have
- 4 compared the costs of the two (2) different methods of
- 5 doing that job?
- 6 MR. DAVID PETURSSON: In some cases, we
- 7 have, yes.
- 8 MR. BOB PETERS: On -- on which type of
- 9 cases would those be?
- 10 MR. DAVID PETURSSON: We've looked at
- 11 that for some residential main installations.
- 12 MR. BOB PETERS: And what have you found?
- 13 MR. DAVID PETURSSON: Well, the -- we ha
- 14 -- that will part of the report we have coming June 30th,
- 15 where we have tendered some four (4) party installations
- 16 and the analysis in -- contained in the report in June
- 17 30th. We'll have that information.
- MR. BOB PETERS: You're not providing a
- 19 sneak preview today?
- MR. DAVID PETURSSON: No, I'm not.
- MR. BOB PETERS: Okay. Have you been
- 22 able to attract out-of-province contractors back to
- 23 Manitoba to do work?
- MR. DAVID PETURSSON: On occasion, yes,
- 25 where the -- where we have work that will, you know, on

```
1
     occasion, but it just depends on the nature of the work
 2
     actually.
 3
                    MR. BOB PETERS:
                                      Has it become easier to
 4
     -- to -- to get contractors than it was a year or two
 5
     ago?
 6
 7
                          (BRIEF PAUSE)
 8
 9
                    MR. DAVID PETURSSON:
                                           Mr. Peters, the
10
     nature of the work that we've been tendering has really
11
     not led to the out-of-province contractors being in --
     you know, being interested or being successful, anyway,
12
13
     at getting that work.
14
                    MR. BOB PETERS: What is the nature of
15
     that work?
16
                    MR. DAVID PETURSSON:
                                           It's primarily our
17
     general mains and services contracts, you know, the --
     typically the out of province contractors are attracted
18
19
     by simil -- larger project work. Our general mains and
20
     services contract is -- is and has been for quite a while
21
     supplied internally within the province.
22
                    MR. BOB PETERS:
                                      Is the Brandon
23
     unodourized pipe improvement contracted out?
24
                    MR. DAVID PETURSSON:
                                           Yes, it is.
25
                    MR. BOB PETERS: So -- to somebody from
```

- 1 out of province?
- 2 MR. DAVID PETURSSON: Oh, I'm -- I'm
- 3 sorry. It will be contrac -- I thought you were asking
- 4 --
- 5 MR. BOB PETERS: Oh.
- 6 MR. DAVID PETURSSON: -- is it going to
- 7 be contracted. It -- it will be contracted. It hasn't -
- 8 the -- the tender has not been let yet.
- 9 MR. BOB PETERS: But you -- you also
- 10 contract out what I'll call "base business" and you've
- 11 maybe called it "residential main extensions," that's a
- 12 type of work you do contract out?
- 13 MR. DAVID PETURSSON: We will contract
- 14 that work out, yeah, at times. But that's also some of
- 15 the work that we do internally too.
- 16 MR. BOB PETERS: All right. When you
- 17 contract out that type of base business, perhaps
- including the four (4) party trench, is that contracted
- 19 out for a period of time or is it by project by project?
- 20 MR. DAVID PETURSSON: That is contracted
- 21 out on a period-of-time basis.
- MR. BOB PETERS: And what is that period
- 23 of time in which contractors can get your base business
- 24 by way of contract?
- 25 MR. DAVID PETURSSON: It's contracted out

- 1 on a -- a -- I believe it's a two (2) year basis and --
- 2 and what contractors can get it, I would suggest it would
- 3 be low bidder.
- 4 MR. BOB PETERS: Can you tell the Board
- 5 whether construction costs have come down from a year or
- 6 two ago?
- 7 MR. DAVID PETURSSON: No, they have not.
- 8 MR. BOB PETERS: Are they escalating as -
- 9 as rapidly as they were a year ago?
- 10 MR. DAVID PETURSSON: I know they are
- 11 going up, as to the rate of escalation of them, I don't
- 12 have that information handy.
- MR. BOB PETERS: I just need to
- 14 understand your last answer. They're now increasing but
- 15 you're not aware of whether it's as high a rate as it was
- 16 previously?
- MR. DAVID PETURSSON: My understanding is
- 18 that they are -- the costs are not going down, they --
- 19 they are going up. As to comparing with the -- the rate
- 20 toda -- the rate of increase today versus the rate of
- 21 increase a year ago, I just don't have the numbers in
- 22 front of me to be able to quantify that comparison.
- MR. BOB PETERS: In terms of the four (4)
- 24 party trench that you mentioned to the Board, as I
- 25 understand it, four (4) party trench methodology is more

- 1 expensive than conventional installations.
- 2 Is that correct?
- 3 MR. DAVID PETURSSON: You're looking for
- 4 that preview of the report, aren't you?
- 5 MR. BOB PETERS: Well, all right. I
- 6 thought we had covered that ground before, but if -- but
- 7 the cost is going to be compared to conventional
- 8 installations, and in the -- in the report due later this
- 9 month?
- 10 MR. DAVID PETURSSON: Well, here, I'll
- 11 give you a little peek. The -- when we talk about costs
- 12 on the -- what we -- the costs that we will be addressing
- in that report look at the full cost of development of an
- 14 area. The -- the one thing that we do know for sure is
- 15 four (4) party does cost more initially to put in,
- 16 however the services that subsequently go in cost less.
- 17 And the only true method of evaluating it
- is to look at the total cost picture, including the cost
- 19 of mains, the subsequent costs of services, and some
- 20 impact on the O&M. That wou -- that -- that's what we'll
- 21 be addressing in the June 30th report to show the total
- 22 cost picture between the two (2).
- MR. BOB PETERS: I think I'll leave those
- 24 questions and that area then until the Board has an
- 25 opportunity to see the report.

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1 Mr. Barnlund, you'd be familiar with and
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- 2 perhaps Mr. Peter -- Petursson, as well, that the
- 3 economic feasibility test that the Corporation now uses
- 4 is often called a thirty (30) year net present value
- 5 test?
- 6 MR. GREG BARNLUND: That's correct.
- 7 MR. BOB PETERS: And there's a desire to
- 8 make sure by the end of the fifth year the revenue to
- 9 cost ratio is above one (1), meaning that it's
- 10 contributing and not being subsidized by other consumers?
- MR. GREG BARNLUND: That's fair.
- 12 MR. BOB PETERS: Am I correct that the
- 13 Corporation has not revised their economic feasibility to
- 14 test to reflect falling residential consumptions?
- 15 MR. GREG BARNLUND: That's correct.
- MR. BOB PETERS: Why don't you use the
- 17 more accurate residential consumptions in the feasibility
- 18 tests that you now do?
- 19 MR. GREG BARNLUND: Well, it's a matter
- 20 that's currently under study. We're -- we're taking a
- 21 look at -- at that assumption to see if there -- if it --
- 22 any change is warranted. Anecdotally, though, what we're
- 23 seeing is that the mix of customers that are being served
- 24 by new service extensions, that are being revenue tested
- 25 using the feasibility study, present a different

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1 appliance mix, a different load mix than what you would
```

- 2 probably associate with the average usage on the system.
- 3 And so there -- has been some anecdotal
- 4 evidence or some information that suggests that the
- 5 average usage of those new customers is probably slightly
- 6 higher than the overall system average that we would be
- 7 reporting in each rate case. It's safe to say, we are
- 8 looking at it, and if we determine that a change is
- 9 warranted we would be advising the PUB of that.
- 10 MR. BOB PETERS: Well, conceptually then,
- 11 Mr. Barnlund, if a feasibility test is done using the
- 12 conventional installation costs and volume assumptions
- 13 that you've had in past, even though four (4) party
- 14 trench is the method of installation, it may understate
- 15 what if any customer contribution is needed.
- Would you agree with that?
- MR. GREG BARNLUND: Well, to the extent
- 18 that the revenue assumption may vary -- the actual
- 19 revenues may vary from what is used as the assumption in
- 20 the feasibility study would have an impact on the outcome
- 21 of the contribution.
- MR. BOB PETERS: And if you're studying
- 23 it, when do you expect to have reached a conclusion that
- 24 you would be prepared to present to this Board?
- 25 MR. GREG BARNLUND: I'm not aware of the

- 1 exact timeline with regards to that. I know the work is
- 2 underway currently, but we would endeavour to advise the
- 3 Board, you know, once that information is available.
- 4 MR. BOB PETERS: Maybe one (1) last area,
- 5 Mr. Petursson and Mr. Barnlund, on the capital. When
- 6 there is a main extension that caught the Board's eye in
- 7 the RM of Wallace, it was an extension to serve one (1)
- 8 customer.
- 9 Are you familiar with that?
- 10 MR. GREG BARNLUND: Can you provide a
- 11 reference for that, Mr. Peters?
- 12 MR. BOB PETERS: PUB-121 will be -- be
- 13 the -- the Information Request, and I think it's down to
- 14 sub-L, Attachment 3.
- MR. GREG BARNLUND: If you can just give
- 16 me a minute, I'm going to pull that up.
- MR. BOB PETERS: All right.

18

19 (BRIEF PAUSE)

20

- MR. GREG BARNLUND: And can you direct me
- 22 to the atta -- the specific attachment, Mr. Peters.
- 23 Sorry, there's a lot there.
- MR. BOB PETERS: Attachment 3, page 1 of
- 25 3.

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1 MR. GREG BARNLUND: I have that.
```

- MR. BOB PETERS: And can you explain --
- 3 this is for a commercial customer, correct?
- 4 MR. GREG BARNLUND: I'll take that
- 5 subject to check. I'm not, you know, intimately aware
- 6 with -- of this particular one, but let me try and answer
- 7 your question, sir.
- 8 MR. BOB PETERS: All right, well, fair
- 9 enough. But the volumes used in the assumptions are the
- 10 same volumes as for a residential customer.
- 11 Do you agree?
- MR. GREG BARNLUND: They appear to be.
- MR. BOB PETERS: So whether this customer
- 14 is residential or commercial -- maybe nothing hinges on
- 15 that, but here's a customer who wants to use what is
- 16 equivalent to, in your feasibility test, residential
- 17 volumes and as a result of this has to pay seventy-six
- thousand dollars (\$76,000) to get natural gas.
- 19 Is that correct?
- MR. GREG BARNLUND: I'm going to take
- 21 that subject to check, but I think what this might be --
- 22 it may be an extension to pick up a grain dryer or a crop
- 23 dryer application.
- 24 Under those circumstances, we use very,
- 25 very conservative revenue assumptions in our feasibility

- 1 study. So let me just describe the situation, assuming
- 2 that this is a grain dryer because the numbers look like
- 3 it would be representative of an attachment of a crop
- 4 dryer or grain dryer.
- 5 They're very intermittent usage loads.
- 6 They may not be using them every year. They may use them
- 7 every second year, so we build in some very conservative
- 8 assumptions from the revenue side into the feasibility
- 9 study.
- 10 We fully cost the service installation
- 11 reflective of a commercial-size load that's being
- 12 attached, so the costs are, you know, reasonably
- 13 significant. The revenue assumptions are very, very
- 14 conservative and it produces the contribution -- a fairly
- 15 sizeable contribution as we can see from this particular
- 16 example.
- MR. BOB PETERS: After the true-up was
- done for this particular customer, it was determined that
- 19 the customer contribution should be about seventy-five
- 20 thousand dollars (\$75,000) and, therefore, there was a
- 21 refund of only about eight hundred dollars (\$800) to the
- 22 customer.
- Do you recall that being the case as well?
- MR. GREG BARNLUND: I'll have to take
- 25 that subject to check, sir.

```
1
                    MR. BOB PETERS: And you'll see that on
 2
    Attachment 4, page 1 of 3, dated March 31, 2009.
 3
                    MR. GREG BARNLUND:
                                        Yes, I have that.
 4
                    MR. BOB PETERS: Does that -- does that
 5
    not strike you as unusual, Mr. Barnlund, that a customer
 6
    would pay seventy-six thousand dollars ($76,000)
 7
     initially after using the gas for a number of years.
 8
     contribution reflects that his usage was such that the --
 9
     that the correct contribution was seventy-five thousand
10
     dollars ($75,000) -- still a significant number for what
11
     amounts to residential input volumes.
12
                    MR. GREG BARNLUND: If you could just
13
    give me a second, Mr. Peters. I just have to check one
14
     (1) thing.
15
16
                          (BRIEF PAUSE)
17
18
                    MR. GREG BARNLUND:
                                         Certainly on the face
19
     of it, it seems unusual. But in terms of -- assuming
20
     this is a crop dryer installation because it -- it looks
21
     typical to what we would see in that regard. Usually an
22
     -- an agricultural customer, in installing a crop dryer,
23
    has two (2) choices: They can burn propane; or they can
24
    request gas service from us. And we would, you know,
25
    provide them gas service based upon, you know, them
```

- 1 paying a contribution.
- 2 It may be that the customer is willing to
- 3 pay a seventy five thousand dollars (\$75,000)
- 4 contribution to have that service available for that
- 5 crop-dryer application as opposed to paying significantly
- 6 higher prices for propane over the course of the use of
- 7 that equipment. That's very long-lived equipment so
- 8 they're making a long-term investment decision based on
- 9 that.
- 10 It's really hard to interpret from just
- 11 looking at the -- the outcome of a feasibility study in
- 12 terms of their motivations but it's not unusual, from our
- 13 experience, in terms of the agricultural community in
- 14 making those decisions.
- MR. BOB PETERS: All right. And without
- 16 asking for an undertaking, perhaps you can check that and
- if your speculation, if I can call it that, has been
- incorrect, you can advise the Board in writing through
- 19 your counsel as to what a -- a more correct understanding
- 20 of the facts would include without disclosing the
- 21 customer's name.
- MR. GREG BARNLUND: Certainly.
- MR. BOB PETERS: Thank you.
- In turning to the Corporate Strategic
- 25 Plan, at Tab 30 of the book of documents is some

- 1 information. But before I get there, Mr. Warden, you may
- 2 have told your colleagues on the -- on the gas panel and
- 3 this panel that an outline of a bench-marking study is
- 4 being requested by the Public Utilities Board from
- 5 Manitoba Hydro's electric side. You recall that Board
- 6 Order 150 of '09, sir?
- 7 MR. VINCE WARDEN: Yes, I do.
- 8 MR. BOB PETERS: And if you don't recall,
- 9 would you agree that the date for that also is the end of
- 10 June of 2009?
- 11 MR. VINCE WARDEN: It is.
- 12 MR. BOB PETERS: And that benchmarking
- 13 study, will the Board expect that, Mr. Warden, to also
- 14 contain an outline as to what would be looked at from --
- 15 for gas operations or would it simply be restricted to
- 16 electrical operations?
- 17 MR. VINCE WARDEN: It will include
- 18 natural gas as well, Mr. Peters.
- 19 MR. BOB PETERS: And, of course, in
- 20 benchmarking studies, Mr. Warden, the desire is to
- 21 compare apples to apples, correct?
- MR. VINCE WARDEN: Yes.
- MR. BOB PETERS: All right. And in terms
- 24 of the Corporate Strategic Plan, one (1) of the -- one
- 25 (1) of the strategies of the Corporation is to have the

1 lowest gas distribution rates in North America. 2 MR. VINCE WARDEN: I think we state that 3 as being among -- among the lowest. 4 MR. BOB PETERS: All right. And maybe at 5 the time that was the plan the distribution rates were 6 the four -- fourth lowest in Canada, they became the 7 second lowest in Canada in the end of '07, and then at 8 the end of '09 they were down again to the fourth lowest 9 in Canada, is that correct? 10 MR. VINCE WARDEN: Yes. 11 MR. BOB PETERS: Can you explain to this Board what steps Centra will be using to reach its goal 12 13 of having among the lowest distribution rates in North 14 America? 15 16 (BRIEF PAUSE) 17 18 Well, Mr. Peters, MR. VINCE WARDEN: achieving that objective is somewhat difficult in -- for 19 20 the gas utility, although it's a go -- still a good 21 objective to have. It depends on a number of different 22 factors, including what we're talking here is -- is the --23 - includes the commodity price as well.

So we are somewhat a victim of what's

happening to commodity supply, and in fact total -- as --

24

25

- 1 as far as the commodity price is concerned, we're almost
- 2 totally dependent on obtaining gas from -- from Alberta.
- 3 We -- we can influence that price to some extent by our
- 4 hedging program and our storage but we have limited
- 5 control over the price of natural gas.
- 6 With respect to the distribution of that
- 7 gas, we -- we do have more control in how we operate the
- 8 business driving productivity savings throughout the
- 9 Corporation. The four (4) party trench is probably a
- 10 part of that. Are we doing things as efficiently as we -
- 11 as we can? So there's a number of different factors
- 12 that we have to consider in striving -- always striving -
- 13 to achieve this goal of being the lowest -- among the
- 14 lowest in North America.
- 15 MR. BOB PETERS: You'd agree with me, Mr.
- 16 Warden, that other jurisdictions also face the market
- 17 price for natural gas?
- 18 MR. VINCE WARDEN: Absolutely they do,
- 19 yes.
- 20 MR. BOB PETERS: And that's a constant in
- 21 terms of a comparator. Whether it's Manitoba or some
- 22 other jurisdiction, everybody has to --
- MR. VINCE WARDEN: Yes, the -- the
- 24 transportation costs are different, of course, depending
- on where the Utility is located geographically, but as

- 1 far as the commodity at a certain hub, that those costs
- 2 are the same.
- MR. BOB PETERS: So it's recognized then
- 4 that distribution rates are the place where the
- 5 Corporation can have the greatest impact on meeting this
- 6 strategic goal.
- 7 MR. VINCE WARDEN: Distribution,
- 8 transportation, storage, capacity management revenues --
- 9 all of those things together enter into the equation.
- MR. BOB PETERS: Mr. Warden, are you
- 11 aware as to why a strategic goal would be to have a
- 12 certain percentage of commodity sales handled by the Gas
- 13 Company as opposed to perhaps direct purchase?
- 14 MR. VINCE WARDEN: I think it's always
- 15 been just a sort of a somewhat of a benchmark. If that -
- 16 if that percentage varies significantly -- if it goes
- down significantly from what it has been historically, it
- 18 might be an indicator that we're doing -- not serving the
- 19 customer as well as we -- we should be.
- 20 So, it's not a -- a real strong area of
- 21 focus, but it is just one (1) of those indicators that we
- 22 monitor from time to time.
- MR. BOB PETERS: All right, and on a
- 24 cost-per-customer basis for operating administration and
- 25 maintenance costs for natural gas, it's the -- shown also

- 1 on PUB/CENTRA-3K which is at Tab 30 of the book of
- 2 documents.
- 3 The cost-per-customer measurement, while
- 4 perhaps of some value early, it appears that the target
- 5 is regularly in -- moving upwards. The target itself is
- 6 moving.
- 7 MR. VINCE WARDEN: Well, the cost per
- 8 customer will move simply because of increase --
- 9 increasing costs due to normal cost pressures, inflation
- 10 and higher cost of doing business. So this represents
- 11 what we have in our operating forecast for -- for
- 12 operating and administrative costs simply divided by the
- 13 number of customers we serve.
- So it's -- unless we're serving an inc --
- an ever-increasing number of customers, this cost will
- 16 naturally rise over time.
- MR. BOB PETERS: Rise by more than
- 18 inflation?
- 19 MR. VINCE WARDEN: No, as a matter of
- 20 fact, I believe it's very closely aligned with inflation
- 21 and might even be slightly under inflation over the
- 22 longer term.
- MR. BOB PETERS: If the -- if the goal
- 24 line keeps moving, how do we -- how does Centra monitor
- 25 the success on -- on this particular matter?

- 1 MR. VINCE WARDEN: Keep changing the goal
- 2 line. And that's -- you know --
- MR. BOB PETERS: But the goal line --
- 4 MR. VINCE WARDEN: -- to -- to be
- 5 expected, we have a different target every year that we -
- 6 that we moner -- monitor against.
- 7 MR. BOB PETERS: You're saying the -- the
- 8 goal line will move by a factor close to inflation every
- 9 year.
- 10 MR. VINCE WARDEN: Well, just as we
- 11 revise our budgets every year to reflect updated cost
- 12 estimates, this number would also change.
- 13 MR. BOB PETERS: Thank you. I'd like to
- 14 turn to Tab 31 of the book of documents and look at the
- 15 Return on Rate Base Schedule 5.9.3.
- 16 And am I correct, Mr. Derksen -- and, Mr.
- 17 Chairman, this would have been a May 29th, 2009 update
- 18 that I'm looking at. I'll ask Mr. Derksen to confirm
- 19 that it hasn't been further updated.
- 20 MR. WILLY DERKSEN: It has not been
- 21 further updated.
- MR. BOB PETERS: And so some parties will
- 23 -- I think it's in the Board's book of documents and
- 24 others will have it on the yellow paper circulated on May
- 25 29th.

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1 This schedule has been updated to reflect
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- 2 the removal of the Brandon unodourized pipeline
- 3 improvement from rate base?
- 4 MR. WILLY DERKSEN: Yes.
- 5 MR. BOB PETERS: And it's also been
- 6 amended to re -- to reflect the adjustment in the
- 7 weighting for long-term debt and short-term debt?
- MR. WILLY DERKSEN: Yes.
- 9 MR. BOB PETERS: And the equity
- 10 percentage has also reflected -- has been updated to
- 11 reflect Mr. Warden's preliminary update of the net income
- 12 and the retained earnings of Centra?
- MR. WILLY DERKSEN: Yes, it has.
- MR. BOB PETERS: All right. Mr. Derksen,
- 15 perhaps the one (1) number that hasn't been revised, in
- 16 terms of how it's calculated, is the cost rate applied to
- 17 the equity.
- That number hasn't been updated, has it?
- 19 MR. WILLY DERKSEN: It has not.
- MR. BOB PETERS: That, to remind the
- 21 Board, Mr. Derksen, is based on a formula that was
- established back in Order 49 of 1995?
- MR. WILLY DERKSEN: I believe that's
- 24 correct, Mr. Peters, yes.
- 25 MR. BOB PETERS: And the formula that was

- 1 established by the Board did have certain parameters
- 2 built into it, and if the parameters were breached that
- 3 was supposed to indicate a need for updating the cost
- 4 rate on equity.
- 5 Do you recall that?
- MR. WILLY DERKSEN: Yes, there was a
- 7 timeframe as well as a -- a debt rate that was embedded
- 8 in those parameters.
- 9 MR. BOB PETERS: And you'd agree that the
- 10 -- the parameters have -- have been breached, as it were?
- MR. WILLY DERKSEN: Yes.
- MR. BOB PETERS: And there are apparently
- 13 no plans by Centra to seek to revise or provide evidence
- 14 to the Board to seek to revise the cost rate.
- Would that also be correct?
- 16 MR. WILLY DERKSEN: Yes, that's correct.
- 17 MR. BOB PETERS: You're aware that the
- 18 National Energy Board and the Ontario Energy Board have
- 19 embarked on it in various stages of reviewing cost of
- 20 capital issues?
- MR. WILLY DERKSEN: I'm aware of that,
- 22 yes.
- MR. BOB PETERS: And if the formula used
- 24 in Manitoba was modernized, if I can use that word, would
- 25 the 8.36 percent cost rate on equity, in your view,

- 1 increase or decrease?
- MR. WILLY DERKSEN: My understanding, Mr.
- 3 Peters, is that the utilities feel that it would have to
- 4 increase and therefore our cost -- our equity return rate
- 5 would increase.
- 6 MR. BOB PETERS: And while that may be
- 7 the Utility's view, it may not be the consumer's view?
- MR. WILLY DERKSEN: That's why we have
- 9 hearings on these things, I believe.
- MR. BOB PETERS: And -- but we're not
- 11 planning to have a hearing, according to Centra, on this
- 12 issue?
- MR. WILLY DERKSEN: We're not proposing
- 14 to have that looked at, that's right.
- 15 MR. BOB PETERS: Do you think it would be
- 16 appropriate for Centra to simply adopt the results that
- 17 come out of other jurisdictions or do you think it has to
- 18 be a matter -- a number that is calculated and based here
- 19 in Manitoba?
- 20 MR. WILLY DERKSEN: I think we should
- 21 look at the circumstances for Manitoba and apply it
- 22 against this Utility itself. There are certainly
- 23 different factors that have to apply, based upon the size
- 24 of the utility and other factors as well.
- Our Application is based primarily on the

- 1 cost-of-service basis with the rate base rate of return
- 2 information supplied as -- as backup. So it -- and --
- 3 and given that there is no external shareholder that
- 4 would profit or -- or lose from this -- this calculation,
- 5 it's not as relevant, at least from my perspective, in
- 6 this jurisdiction in our situation, as it is in some of
- 7 these other jurisdictions where there are private
- 8 shareholders involved.
- 9 MR. BOB PETERS: If there were private
- 10 shareholders involved, Mr. Derksen, the -- the equity
- 11 return would be in the range of \$12 million for the first
- 12 year -- test year and \$12.3 million for the second test
- 13 year?
- 14 MR. WILLY DERKSEN: That would be,
- assuming the 8.36 percent equity rate, yes.
- 16 MR. BOB PETERS: I want to turn to a new
- 17 topic with you, Mr. Derksen, and that is the common
- 18 assets. I got to thinking about what you've helped the
- 19 Board with in the last day or two (2), in terms of the
- 20 accounting.
- 21 Would I be correct that up until a few
- 22 years ago, there was one (1) balance sheet for Centra and
- 23 then there was another balance sheet for Manitoba Hydro
- 24 for their assets that they acquired?
- 25 MR. WILLY DERKSEN: Yes, that's still the

- 1 case. However, there are assets that are shared now that
- 2 -- on one (1) balance sheet that are shared by both
- 3 utilities.
- 4 MR. BOB PETERS: So what -- and that's
- 5 the point that I maybe didn't understand yesterday, Mr.
- 6 Derksen, is that when you -- when -- when Manitoba Hydro
- 7 acquired the shares of Centra it also required -- it also
- 8 acquired the balance sheet assets of Centra and kept that
- 9 balance sheet?
- 10 MR. WILLY DERKSEN: Yes.
- 11 MR. BOB PETERS: And likewise on the
- 12 Hydro side, there were assets that were acquired pre-
- 13 acquisition of Centra Gas and they remain on a separate
- 14 Manitoba Hydro balance sheet?
- MR. WILLY DERKSEN: Yes, that's correct.
- 16 MR. BOB PETERS: But now -- now, you can
- 17 perhaps tell the Board starting when all assets that are
- 18 acquired are considered common assets?
- 19 MR. WILLY DERKSEN: The operational
- 20 assets for the gas utility are still being acquired by
- 21 Centra and maintained on the Centra Gas balance sheet.
- 22 It's the general plant assets that are now being acquired
- 23 solely by Manitoba Hydro and allocated -- the costs,
- 24 which are allocated to each utility based upon various
- 25 cost driver factors.

- 1 So the general plant assets would include
- 2 things like facilities, computer system development,
- 3 vehicles, tools, those sorts of things.
- 4 MR. BOB PETERS: Included in that answer,
- 5 Mr. Derksen, are you telling the Board that now all
- 6 common assets are shown only on the Manitoba Hydro
- 7 balance sheet?
- 8 MR. WILLY DERKSEN: All newly acquired
- 9 common assets are acquired by Manitoba Hydro and are
- 10 shown only on the Manitoba Hyd -- Hydro balance sheet.
- 11 Centra Gas assets that still exist have been maintained
- 12 on the Centra Gas balance sheet, but over time they will
- 13 -- they will be retired and Centra, at some point in
- 14 time, will no longer have those types of assets on its
- 15 balance sheet.
- 16 MR. BOB PETERS: And if we turn with the
- Board to tab of documents 32, we'll see a schedule of
- 18 common assets from PUB-CENTRA-50 sub-B, Mr. Derksen. And
- 19 the Centra column reflects the original Centra owned and
- 20 acquired assets pre-acquisition of its shares by Manitoba
- 21 Hydro?
- MR. WILLY DERKSEN: Yes. Those would be
- 23 the ones that are still remaining in Centra.
- MR. BOB PETERS: And so there's a total
- of \$26 million of such assets?

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1 MR. WILLY DERKSEN: Yes.
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- 2 MR. BOB PETERS: And Manitoba Hydro shows
- 3 \$627 million of such -- of -- of common assets. Those
- 4 would include both what were acquired before shares of
- 5 Centra were acquired by Manitoba Hydro and also the now
- 6 common assets acquired?
- 7 MR. WILLY DERKSEN: Yes. That's correct.
- 8 MR. BOB PETERS: And the Manitoba Hydro -
- 9 the Manitoba Hydro balance sheet -- schedule of common
- 10 assets includes the new head office?
- 11 MR. WILLY DERKSEN: It will include the
- 12 new head office, yes.
- 13 MR. BOB PETERS: And as you've told the
- 14 Board in, I think, an answer -- your third or fourth
- 15 answer -- that the -- the cost of ownership of these
- 16 common assets is now allocated to each of Centra and
- 17 Manitoba Hydro, based on cost drivers?
- 18 MR. WILLY DERKSEN: Yes, that's correct.
- MR. BOB PETERS: If we look at a longer
- 20 term view of the common assets as found on the next page,
- 21 at Tab 32 of the book of documents -- this is PUB-CENTRA-
- 22 50, sub C, dated -- attachment dated March 31, 2009 --
- 23 this demonstrates, Mr. Derksen, that Manitoba Hydro's
- 24 common assets are -- are increasing from \$654 million up
- 25 to a billion dollars by the second test year -- by 2011.

1	MR. WILLY DERKSEN: Yes.
2	MR. BOB PETERS: And the Board would be
3	correct in understanding that the new headquarters is the
4	primary driver of that increase?
5	MR. WILLY DERKSEN: Yes.
6	MR. BOB PETERS: Turning to the third
7	document at Tab 32, PUB/CENTRA-50 sub "D" attachment,
8	page 1 of 2, this is a depiction, Mr. Derksen, of the
9	common assets that are charged from Manitoba Hydro's
10	column over to Centra Gas.
11	MR. WILLY DERKSEN: Yes.
12	MR. BOB PETERS: And when we look at this
13	interest on the common assets, again, we have the
14	Corporation's assurance that no part of this interest
15	allocated to Centra is related to the new headquarters
16	building?
17	MR. WILLY DERKSEN: That's correct, yes.
18	
19	(BRIEF PAUSE)
20	
21	MR. BOB PETERS: Centra now operates with
22	one (1) common overhead pool, not two (2).
23	Is that also correct?
24	MR. WILLY DERKSEN: Yes, that's correct.
25	MR. BOB PETERS: And we see at Tab 33 of

- 1 the book of documents, which is PUB/CENTRA-38 attachment,
- 2 page 2 of 2, that approximately 27 percent in '07/'08 of
- 3 -- of the common ass -- common overheads were allocated
- 4 to the Gas Company?
- 5 MR. WILLY DERKSEN: The rate that's shown
- 6 here is the add-on rate to activity charges. So the am -
- 7 the percentage of -- of overhead that's charged to
- 8 Centra or allocated to Centra would be the split of the
- 9 activity rates, which is roughly 11 percent.
- 10 If Centra had incurred 11 percent of the
- 11 activity charges, then it would get 11 percent of the
- 12 overhead through this methodology.
- 13 MR. BOB PETERS: When we look at the
- 14 total common overhead pool at line 5, Mr. Derksen,
- 15 there's no headquarter costs included in either of those
- 16 two (2) years as show, is there?
- 17 MR. WILLY DERKSEN: That's correct.
- 18 There's no new head office costs.
- MR. BOB PETERS: And by way of example,
- 20 what would be included in the common overhead pool?
- MR. WILLY DERKSEN: The 820 Taylor
- 22 Building, depreciation, interest, taxes, repairs and
- 23 maintenance, the 444 St. Mary Avenue Building, other
- 24 buildings that are shared by both Utility personnel.
- 25 There'd be a computer system, development and computer

- 1 systems that are used by both organizations, and there'd
- 2 be administrative and general costs -- accounting,
- 3 executive, human resources -- those sorts of things.
- 4 And as well, there would be common tools
- 5 and work equipment that are included in that category.
- 6 MR. BOB PETERS: We don't see what the
- 7 common overhead pool total is, including the
- 8 headquarters, on this sheet, do we, Mr. Derksen?
- 9 MR. WILLY DERKSEN: No, you don't.
- 10 MR. BOB PETERS: So we have no way of
- 11 knowing what common overheads will -- will stay with the
- 12 parent company for the test years.
- 13 MR. WILLY DERKSEN: Well, I think you can
- 14 get comfort that the overhead rate has not gone up. If
- 15 the new head office had been allocated and included in
- 16 the common overhead pool, there would be an increase to
- 17 that overhead pool in the order of, I'm thinking, \$20 to
- 18 \$30 million, and that would give rise to an overhead rate
- increase in the order of 6 percent -- 5 or 6 percent.
- 20 So the fact that the overhead rate stays
- 21 at the 27 percent pre-new-head-office level demonstrates
- 22 that the new head office is not in there.
- MR. BOB PETERS: Are the -- are the
- 24 common overhead costs of the new headquarters then just
- 25 put as a journal entry to Manitoba Hydro, or how are they

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1 allocated to Manitoba Hydro?
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- MR. WILLY DERKSEN: They are allocated --
- 3 they are maintained -- the -- they're classified as -- as
- 4 common assets on the schedule even though they are -- the
- 5 costs are fully allocated to the Electric operation.
- 6 MR. BOB PETERS: And that allocation is
- 7 by way of journal entry?
- MR. WILLY DERKSEN: Yes.
- 9 MR. BOB PETERS: All right, so when I
- 10 look at these percentage figures, maybe the point I
- 11 didn't appreciate was that the percentage would increase
- if the common overhead pool had increased.
- So it's not just that the percentage
- 14 remains the same, but whatever that pool is, that
- 15 percentage would change based on the num -- the dollar
- 16 amount of -- of common overheads.
- MR. WILLY DERKSEN: Yes, that's correct.
- 18 MR. BOB PETERS: All right. Thank you
- 19 for that.
- 20 Because you allocate the new headquarters
- 21 building by way of a journal entry to the electric side
- 22 of the Business, can the Board conclude that these same
- 23 percentage overheads are utilized on the Manitoba Hydro
- 24 side?
- 25 MR. WILLY DERKSEN: Yes, they are. It's

a common rate for both gas and electric. 1 2 3 (BRIEF PAUSE) 4 5 MR. BOB PETERS: We talked about 6 operating and administrative expenses, and I guess in 7 fairness to Mr. Warden, I should draw the Board's 8 attention to -- to them specifically. 9 The -- the book of documents Schedule 10 3.0.0 shows \$59 million and \$60 million, respectively, 11 for the two (2) test years of operating and 12 administrative expenses. 13 That's a number you -- you can -- you're 14 familiar with or can -- can confirm, Mr. Derksen? 15 MR. WILLY DERKSEN: Yes. 16 MR. BOB PETERS: And 100 percent of 17 Centra's O&A expenses are derived through the integrated cost allocation methodology? 18 19 MR. WILLY DERKSEN: Yes. 20 MR. BOB PETERS: And that integrated cost 21 allocation methodology will be the subject of a review at 22 some point in time? 23 Yes, we have been MR. WILLY DERKSEN: 24 directed to review that and -- and our expectation is

that it's appropriate to do that after the implications

25

of International Financial Reporting Standards are fully

- 2 understood and put in place.
- MR. BOB PETERS: And -- and while you say
- 4 that, Mr. Derksen, you're not able to provide the Board
- 5 with a date or a range -- a period of time in which that
- 6 is expected?
- 7 MR. WILLY DERKSEN: Well, Mr. Warden, I
- 8 believe, briefly alluded to that yesterday and it would
- 9 be sometime after April of 2011 when we are fully
- 10 operating under the -- when we -- we are expected to be
- 11 fully operating under IFRS.
- 12 MR. BOB PETERS: To be clear, Mr.
- 13 Derksen, is the study outline able to be constructed
- 14 earlier than April of 2011, or do you need to wait till
- 15 that point in time to -- to develop the study outline?
- 16 MR. WILLY DERKSEN: I -- I think we could
- 17 develop a study outline prior to that, but it would not
- 18 be appropriate to develop that outline as of yet. So
- 19 sometime when the -- when the understanding of the
- 20 implications is a bit further and we understand what
- 21 changes we'll have to make to our cost allocation
- 22 methodology would be -- it would be appropriate to
- 23 prepare an outline.
- MR. BOB PETERS: Is that suggesting
- 25 January/February, 2010?

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1
                    MR. WILLY DERKSEN: I think
 2
     January/February 2011 would be more along my way of
 3
    thinking.
 4
                    MR. BOB PETERS: I won't negotiate on the
 5
    microphone, and it's not for me to negotiate, in any
 6
    event.
 7
                    THE CHAIRPERSON: Mr. Peters, would this
8
    be too early to take a break?
9
                    MR. BOB PETERS: No.
                                           This would be fine.
10
                    THE CHAIRPERSON: Okay.
11
                    MR. BOB PETERS:
                                     We'll talk about O&A
12
    costs by business unit on our return in Tab 32 of the
13
    book of documents, Mr. Chairman, and -- and --
                    THE CHAIRPERSON: We await with eager
14
15
    anticipation.
16
                    MR. BOB PETERS: All right. Thank you.
17
    --- Upon recessing at 10:31 a.m.
18
    --- Upon resuming at 10:58 a.m.
19
20
21
                    THE CHAIRPERSON: Okay. Welcome back,
22
    everyone.
23
                   Mr. Peters...?
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MR. BOB PETERS: Thank you, Mr. Chairman.

THE CHAIRPERSON: We've heat up here now,

24

25

- 1 you'll be happy to know.
- MS. MARLA MURPHY: Sorry, Mr. Peters,
- 3 just before you begin, we have a couple of points of
- 4 clarification. Mr. Warden wanted to just address the
- 5 issue of the comment he'd made just before the break with
- 6 respect to the Brandon Coal Plant and its operations.
- 7 MR. BOB PETERS: Yes. Please.
- 8 MR. VINCE WARDEN: Yes. I just wanted to
- 9 clarify, I think I did mention that the -- the data which
- 10 Brandon Coal Plant could only be used for emergency
- 11 purposes was December 31st, 2011. Actually, I'm not sure
- 12 how I got that in my mind, but that isn't correct.
- The effective date of the new regulations
- 14 are January the 1st, 2010, so it's not that far away. We
- 15 -- and the regulations are still being developed, but it
- 16 is highly likely that the -- the combustion turbines will
- 17 be running more frequently.
- 18 The only time that Brandon Coal will be
- 19 allowed to be run will be for -- in drought situations.
- 20 Other system emergencies will require the running of the
- 21 CTs (phonetic) first, so the amount of gas consumed at --
- 22 at Brandon for the combustion turbines will -- will
- 23 increase quite significantly in the future.
- MS. MARLA MURPHY: Mr. Chairman, while
- 25 we're at it, there's one (1) more point of clarification

- 1 unless there's something further you wanted to follow up
- 2 with Mr. Warden? But Mr. Barnlund can also offer some
- 3 information with respect to the customer in the RM of
- 4 Wallace.
- 5 MR. GREG BARNLUND: Yes. Thank you. The
- 6 service extension to the customer in the RM of Wallace
- 7 was -- for non-residential extension it was an
- 8 intermittent small industrial load. It was actually for
- 9 a -- an oil battery, which is an oil well installation, 4
- 10 kilometre extension, regarding that usage.
- 11 And the circumstances are similar to that
- 12 that we experience for these rural extensions for
- 13 intermittent usage applications like crop dryers or, in
- 14 this case, for an oil battery.

15

- 16 CONTINUED BY MR. BOB PETERS:
- MR. BOB PETERS: Mr. Warden, just back to
- 18 the Brandon Coal Plant issue. Can I take from -- from
- 19 the opportunity you've had to reflect on it and perhaps
- 20 gather more information that there will in fact be a
- 21 change in the operation of the gas turbines then that is
- 22 now intended?
- MR. VINCE WARDEN: Yes. That's not
- 24 totally determined yet because the regulations haven't
- 25 been finalized that we do expect that by the end of --

- 1 end of the summer, by the fall. There are options we --
- 2 the -- rather than run the combustion turbines, if we
- 3 find that's going to be required on a frequent basis, we
- 4 may look at building another transmission line into
- 5 Brandon to provide the voltage support that is needed in
- 6 the western part of the province.
- 7 So there are still some options being
- 8 considered, but at this time the likelihood is that the
- 9 combustion turbines will be run more frequently than they
- 10 have in the past.
- 11 MR. BOB PETERS: And from your answer,
- 12 the -- the Brandon Turbine, right now, is used as a
- 13 reserve capacity on the MISO Export Market requirements.
- 14 MR. VINCE WARDEN: It is, but it's run
- 15 very infrequently. The Brandon Coal Plant is run first
- 16 because it's a lower cost.
- 17 MR. BOB PETERS: Will -- will those two
- 18 (2) then be switched, where the Brandon Coal Plant will
- 19 remain a -- available for reserve requirements under the
- 20 MISO commitments?
- MR. VINCE WARDEN: No, I don't believe --
- 22 again, subject to check -- I don't think that -- that
- 23 Brandon will be allowed as a reserve under MISO. It will
- 24 be used solely for drought support.
- 25 MR. BOB PETERS: All right, thank you for

- 1 that, sir.
- I want to get back to operating and
- 3 administration -- administration expenses and turning to
- 4 the book of documents, Tab 34, was the total spending by
- 5 Business unit and line 19, Mr. Chairman and Board
- 6 members, of PUB/CENTRA-159B sets out the total
- 7 capitalized operating and maintenance expenses.
- 8 Mr. Derksen, these are in addition to
- 9 those expenses on the bottom half of the page, correct?
- 10 MR. WILLY DERKSEN: Yes, that's correct.
- MR. BOB PETERS: And the very last line
- 12 on the page indicates that back from 2004, Centra was
- 13 capitalizing approximately 16 percent of its overheads
- 14 and now it's forecast to capitalize 20 percent of its
- 15 overheads going forward.
- 16 MR. WILLY DERKSEN: What that percentage
- is really telling you is that the percentage of internal
- 18 costs capitalized relative to the percentage of operating
- 19 costs has moved from 16 percent to 20 percent. It's not
- 20 saying that 16 percent of the total costs were
- 21 capitalized in the early year and 20 percent in latter
- 22 years. It's -- it's a different metric that's
- 23 shown on this page than what you described.
- MR. BOB PETERS: All right, thank you for
- 25 that clarification.

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1 Again, all of these would be allocations
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- 2 from the total Manitoba O&A expenses.
- MR. WILLY DERKSEN: Yes.
- 4 MR. BOB PETERS: And turning to the next
- 5 document at book of documents, Tab 34, there is a
- 6 Schedule 4.7.1 and on page 2 of 2, line 8, there's an
- 7 indication for environmental management which has had --
- 8 which is forecast to have some significant increase in
- 9 the test years.
- 10 Can you explain that, Mr. Derksen?
- 11 MR. WILLY DERKSEN: Yes. That increase
- 12 relates to environmental monitoring that will be required
- 13 and is being performed at 35 Sutherland Avenue. Through
- 14 the last few years there has been work in place to get
- 15 consensus and agreement with -- with several parties as
- 16 to what action to take with the 35 Sutherland site.
- 17 Centra has proposed a monitoring program
- 18 which will cost in the order of two hundred (200) or
- 19 three hundred thousand (300,000) a year, depending upon
- 20 the -- the specific cycle of monitoring activities.
- 21 And so this 2009/'10 increase relates to
- the monitoring program at Sutherland.
- MR. BOB PETERS: In addition to the
- 24 monitoring expenses, is there going to be remediation
- 25 expenses incurred?

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1 MR. WILLY DERKSEN: That won't be able to
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- 2 be determined until such time as the agencies that Centra
- 3 is dealing with -- and I believe it's city, province and
- 4 -- and federal -- come to agreement as to what course of
- 5 action is necessary there. Centra has proposed a
- 6 monitoring program.
- 7 MR. BOB PETERS: But is the monitoring
- 8 program to identify whether there's an ongoing
- 9 environmental issue, or is it just to make sure the
- 10 environmental issue that presently exists doesn't get
- 11 worse?
- 12 MR. WILLY DERKSEN: I believe it's the
- 13 latter.
- 14 MR. BOB PETERS: Is there an
- 15 environmental issue there.
- 16 MR. WILLY DERKSEN: That site was the --
- 17 was a former coal/gas generating plant and, yes, there
- 18 are residuals in the ground there that are considered
- 19 environmentally harmful. Yes, they -- they considered
- 20 stable or they are stable right now. Our monitoring is
- 21 showing that they are stable at this point.
- MR. BOB PETERS: And is -- is there a
- 23 contingent liability that the Corporation has, with
- 24 respect to that property?
- 25 MR. WILLY DERKSEN: The -- it is

- 1 referenced in its notes to financial statements, however,
- 2 the amount of remediation is not necessary -- if any, is
- 3 not able to be quantified so there is no liability itself
- 4 on the balance sheet.
- 5 MR. BOB PETERS: Is the monitoring
- 6 process that is going to be embarked upon, is that going
- 7 to determine whether there is site cleanup needed?
- MR. WILLY DERKSEN: I would say that,
- 9 yes, if -- if in fact the monitoring shows that site
- 10 cleanup is needed, then it will -- then that's what will
- 11 likely have to happen. But the monitoring is to assess
- 12 whether or not, and to what extent, further site cleanup
- 13 might be necessary.
- 14 MR. BOB PETERS: And just while we've
- 15 been talking about it, can you explain to the Board, if
- 16 you know, Mr. Derksen, what IFRS treatment would be of
- 17 that -- of that perhaps liability?
- 18 MR. WILLY DERKSEN: I -- I don't think it
- 19 would be any different, Mr. Peters, but, you know, it --
- 20 I -- it's -- it is, I think, if you can't measure the
- 21 value of a liability it's hard to represent it on your
- 22 balance sheet. And -- and that's what our situation is
- 23 right now, with respect to that -- that site.
- MR. BOB PETERS: In turning to the O --
- 25 O&A cost per customer, Mr. Derksen, at Tab 35 of the book

of documents, we have PUB/CENTRA-28A attachment, page 1

- 2 of 4 set out.
- 3 Have you located that?
- 4 MR. WILLY DERKSEN: Yes, I have that.
- 5 MR. BOB PETERS: And from 2003/'04 the
- 6 O&A costs per customer were two hundred and eight dollars
- 7 (\$208) and in the test years they're rising to two
- 8 hundred and twenty-three (223) and two hundred and
- 9 twenty-six (226) respectively?
- 10 MR. WILLY DERKSEN: Yes.
- 11 MR. BOB PETERS: Would it be correct, as
- 12 depicted on line 23, that from '03/'04 to '07/'08, the
- 13 O&A expenses increased at a rate of 1.6 percent a year?
- 14 MR. WILLY DERKSEN: Yes, the O&A expenses
- 15 increased at that rate, yes.
- 16 MR. BOB PETERS: And then for the last
- 17 three (3) years, or including the two (2) test years --
- 18 sorry, from '08/'09, plus the two (2) test years, the
- 19 forecast is to increase at 2 percent a year?
- MR. WILLY DERKSEN: Yes.
- 21 MR. BOB PETERS: Mr. Warden had commented
- 22 earlier that they were tracking -- the O&A was tracking
- 23 less than inflation and that appears to be what you're
- 24 depicting here?
- MR. WILLY DERKSEN: Yes.

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1 MR. BOB PETERS: And is that primarily
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- 2 due to more cost being capitalized, Mr. Derksen?
- 3 MR. WILLY DERKSEN: No, sir.
- 4 MR. BOB PETERS: What do you attribute it
- 5 to?
- 6 MR. WILLY DERKSEN: Well, it's a
- 7 combination of things. I think, you know, there have
- 8 been, certainly with -- with Hydro acquiring Centra there
- 9 are further synergies and productivities that are
- 10 occurring.
- I -- I think, you know, they're -- they're
- 12 doing a very good job of -- of managing the costs. The
- 13 escalation for most of that period was not all that high
- 14 and -- however, more recently there has been higher
- 15 escalation factors embedded. So it's -- it's a --
- 16 it's a matter of, I think, good management in cost
- 17 control.
- 18 MR. BOB PETERS: Is there also a
- 19 productivity factor embedded into the O&A costs that are
- 20 seen here? Is this the -- where the 1 percent would be
- 21 located?
- MR. WILLY DERKSEN: Ye -- yes, there
- 23 would have to be enhanced productivity. And that's what
- 24 I was referring to earlier, synergies and productivity
- 25 savings over the timeframe. You know, things like

- 1 implementing a common billing system help tremendously;
- 2 two (2) bills in one (1) envelope help in that fac --
- 3 sharing of computer systems and so on; and as well
- 4 operational efficiencies.
- 5 MR. BOB PETERS: In terms of comparisons
- 6 with other utilities that will be a subject of the
- 7 benchmarking study that we've talked about previously?
- 8 MR. WILLY DERKSEN: That is what the PUB
- 9 has asked for in their directive. Yes.
- 10 MR. BOB PETERS: And as part of that
- 11 benchmarking study, is there a compensation review
- 12 contemplated?
- 13 MR. WILLY DERKSEN: Similar to Mr.
- 14 Petursson's answer earlier, I -- I think you're ahead of
- 15 the game. We have not submitted that outline yet, and we
- 16 anticipate submitting it June 30th.
- MR. BOB PETERS: So you'll take that as
- 18 an idea to consider, and the Board will find out when
- 19 it's filed whether or not compensation study is part of
- 20 the proposed framework for the report?
- MR. VINCE WARDEN: I might just mention,
- 22 Mr. Peters, though, we do on a regular basis compensation
- 23 -- independent of benchmarking, we do conduct
- 24 compensation surveys with other utilities, other
- 25 organizations across Canada.

1 MR. BOB PETERS: Thank you. When was the

- 2 most current one done, to your knowledge, Mr. Warden?
- 3 MR. VINCE WARDEN: Typically, we would do
- 4 them every two (2) years, and I think we're just
- 5 embarking on one (1), at -- at this time, so the --
- 6 probably the most recent one we have would be
- 7 approximately two (2) years old.
- 8 MR. BOB PETERS: Well, then we'll wait
- 9 with baited breath for this report. Turning to the EFT
- 10 issues. Equivalent full-time employees is a calculated
- 11 number as opposed to a identified individual, would that
- 12 also be correct?
- 13 MR. WILLY DERKSEN: Yes. That's correct.
- MR. BOB PETERS: And approximately
- 15 nineteen hundred and sixteen (1,916) activity hours per
- 16 year equate to an EFT?
- MR. WILLY DERKSEN: Yes. That's correct.
- 18 MR. BOB PETERS: And that's because
- 19 there's no Centra employees. They're all Manitoba Hydro
- 20 employees with Centra responsibilities?
- MR. WILLY DERKSEN: Yes.
- MR. BOB PETERS: And 75 percent, I think
- 23 you've told me earlier, of the activity charges relate to
- 24 payroll?
- 25 MR. WILLY DERKSEN: On average. Yes.

1	(BRIEF PAUSE)
2	
3	MR. BOB PETERS: In terms of the EFTs at
4	the book of document, Tab 36, we have a a Schedule 32
5	PUB-32B, and it appears, Mr. Derksen, that the EFTs
6	are falling in absolute number from in '03/'04, three
7	hundred and fifty-three (353) EFTs on the Centra side
8	down to three hundred and twelve (312)?
9	MR. WILLY DERKSEN: Yes. That's what
10	it's showing.
11	MR. BOB PETERS: And while it shows
12	there's been a drop in the EFTs, there's also been an
13	increase in the activity charge per EFT?
14	MR. WILLY DERKSEN: Yes.
15	MR. BOB PETERS: And that would that
16	would encompass not only an increase in the wages, but
17	any other allocated overheads towards that EFT position?
18	MR. WILLY DERKSEN: Yes. That's correct.
19	MR. BOB PETERS: One (1) of the requests
20	made, Mr. Barnlund, in the Notice of Application to the
21	Board was Centra wanted to update its activity rates for
22	chargeable services, do you recall that?
23	MR. GREG BARNLUND: Yes. That's correct
24	MR. BOB PETERS: And that would be I
25	think way back at Tab 1 of the book of documents. It's

- 1 item number 1C, I think, if I've noted it correctly.
- 2 That was a matter that Centra has recently provided
- 3 information on --
- 4 MR. GREG BARNLUND: Yes. Mr. Peters, I
- 5 believe that we filed a response to a Information
- 6 Request, I think, in our June 2nd update material that
- 7 would provide the proposed company labour rates that we
- 8 would be seeking to have approved. If we could turn that
- 9 up.
- MR. BOB PETERS: Yes, thank you. Mr.
- 11 Chairman, I have those -- I have the response to
- 12 PUB/CENTRA-120, and I have it on yellow pa -- paper which
- 13 is dated June the 1st of 2009. So it would have been in
- 14 materials provided just prior to the commencement of the
- 15 Hearing.
- 16 Without going through this in -- in detail
- on the record, Mr. Barnlund, you've indicated that there
- 18 are some labour rates that you would like increased
- 19 effective August 1st, 2009.
- MR. GREG BARNLUND: Yes, that's correct.
- MR. BOB PETERS: You've provided the
- 22 current rate, you've provided the proposed rate, you've
- 23 given us the difference. What you haven't given us is
- 24 the reason for the requested increase on -- on these
- 25 matters.

```
1
                    Can you -- can you provide that now?
 2
                    MR. GREG BARNLUND: Yes, and I think in
 3
     the Information Response we've stated that the changes --
 4
     the differences between the previous approved rates from
 5
     two (2) years ago compared to the rates that we're
 6
     seeking approval for now, the cost increases are related
 7
     to basically general inflationary increases attributable
 8
     to, what we call, higher labour and motor vehicle costs.
 9
                    But, essentially, these -- these company
10
     labour rates come from or arise from the activity charges
11
     that Mr. Derksen has been describing over the course of
12
    his testimony.
13
                    MR. BOB PETERS:
                                      Thank you for that
14
     answer. When I look to the bottom portion of the chart
15
     that's attached to PUB-120 dated June 1st, 2009, the
16
     increase or decrease -- in this case, it's all increases
     -- by percentage is set out, and it strikes me that some
17
18
     of those items are higher than what would be considered
19
     regular inflation increases.
20
                    MR. GREG BARNLUND:
                                         There's two (2)
21
    things: First of all, these are not an annual change.
22
     The previous approved would have been in our last GRA
23
    over two (2) years ago, so we're looking at a compounding
```

of two (2) years worth of cost changes incorporated here.

25

24

1	The other aspect that we need to consider
2	is that there are likely changes in the number of hours
3	that were used in the calculation of these rates. So
4	cost change is one (1) aspect. The number of budgeted
5	hours would be the other relevant factor in terms of
6	those changes.
7	Those two (2) things, taken in
8	combination, could produce, obviously, an increase or a
9	change in excess of what the annual cost of inflation
10	could be.
11	MR. BOB PETERS: Would you be able to
12	provide the the calculation for the damage repairs,
13	Winnipeg East, Interlake, and then also metering service
14	increases? Could you provide the the work-up of your
15	calculations?
16	MR. GREG BARNLUND: We can undertake to
17	do that.
18	MR. BOB PETERS: All right, that would be
19	satisfactory. Thank you for that.
20	
21	UNDERTAKING NO. 11: Centra to provide the
22	calculations, with work-up,
23	for the damage repairs,
24	Winnipeg East, Interlake, and
25	also metering service

1	increases
2	
3	CONTINUED BY MR. BOB PETERS:
4	MR. BOB PETERS: If your calculation, Mr.
5	Barnlund, can compare it to what was last approved by the
6	Board and then reconcile it with the new rate, that would
7	be most appreciated.
8	MR. GREG BARNLUND: We will endeavour to
9	do that.
LO	
L1	(BRIEF PAUSE)
L2	
L3	MR. BOB PETERS: Mr. Derksen, before I
L 4	turn to Mr. Kuczek with some questions, I went back in
L5	the transcript from yesterday where you and the Chairman,
L 6	as well as myself and Mr. Warden and yourself, had some
L 7	discussions on pensions.
L8	Did I understand from your evidence of
L 9	yesterday, Mr. Derksen, that an actuary would have
20	undertaken a solvency calculation relative to the pension
21	for Centra?
22	MR. WILLY DERKSEN: Yes.
23	MR. BOB PETERS: Just so I maybe I
24	should have started back.
25	With Centra not having any employees, the

- 1 pension liability on Centra, does it flow from a prior
- 2 arrangement or is a -- an allocated share of Manitoba
- 3 Hydro's pension liability?
- 4 MR. WILLY DERKSEN: The -- the pension
- 5 that we're talking about specifically was the curtailed
- 6 Centra pension plan, so that liability still exists for
- 7 employees, subsequent to the acquisition by Manitoba
- 8 Hydro. There's a liability relative to the
- 9 superannuation board, as well as the curtailed plan.
- 10 MR. BOB PETERS: All right. Maybe I'm
- 11 understanding better today. The curtailed Centra pension
- 12 plan reflects the pension for Centra employees as it was
- 13 when Westcoast Energy still held the shares?
- 14 MR. WILLY DERKSEN: Yes. That's correct.
- MR. BOB PETERS: And that's the plan that
- 16 has -- that is showing a \$24 million deficit, as of March
- 17 31, 2009?
- 18 MR. WILLY DERKSEN: Yes.
- 19 MR. BOB PETERS: All right. If the -- if
- 20 your actuary -- did you say the actuary has undertaken a
- 21 solvency calculation?
- MR. WILLY DERKSEN: We -- they do that
- 23 every year. I haven't seen the results of this last
- 24 fiscal year, so I'd have to check on the last date.
- 25 MR. BOB PETERS: Well, if one has been

```
1
    done for the fiscal year ending March 31, 2009, could you
 2
    undertake to file that with the Board?
 3
                    MR. WILLY DERKSEN: Yes. I'll check on
 4
    that.
 5
 6
     --- UNDERTAKING NO. 12: Centra to file solvency
 7
                                calculation, fiscal year
 8
                                 ending March 31, 2009
9
    CONTINUED BY MR. BOB PETERS:
10
11
                    MR. BOB PETERS:
                                      All right. You would
    expect that any actuarial calculations would indicate a
12
13
     larger deficit than the $24 million that you've
14
     indicated, from an accounting standpoint?
15
                    MR. WILLY DERKSEN: I would expect that.
16
    Yes.
17
18
                          (BRIEF PAUSE)
19
20
                    MR. BOB PETERS: Mr. Derksen, in terms of
21
    the actuarial deficits that need to be addressed, are
22
    there now two (2) that have to be considered, relative to
23
    Centra Gas, or only one (1)?
24
                    MR. WILLY DERKSEN:
                                         There -- there would
25
    be two (2): The ongoing superannuation board deficit, as
```

- 1 well as the curtailed plan.
- 2 MR. BOB PETERS: And in terms of the
- 3 curtailed plan, the number you put on the record
- 4 yesterday was \$24 million.
- 5 MR. WILLY DERKSEN: Yes.
- 6 MR. BOB PETERS: And in terms of whether
- 7 it's more than that, from an actuarial perspective,
- 8 you're going to get back to the Board on?
- 9 MR. WILLY DERKSEN: I -- I just want to
- 10 clarify, the 24 million is also actuarially developed.
- 11 It's the basis of the calculation. For accounting
- 12 purposes, there is one (1) set of assumptions that are
- 13 used for solvency calculation required by legislation.
- 14 They have to use a -- a more -- a stringent set of -- of
- 15 assumptions.
- 16 And -- and as The Chairman mentioned
- 17 yesterday, one (1) of the most significant factors would
- 18 be a lower assumed interest rate on the liability, which
- 19 has the consequence of showing a higher liability and
- 20 therefore a higher deficit.
- MR. BOB PETERS: All right. Walk me
- 22 through then the reluc -- the liability that relates to
- 23 the -- I think you called it the superannuation board
- 24 plan, that would relate to Manitoba Hydro's employees?
- MR. WILLY DERKSEN: Yes.

- 1 MR. BOB PETERS: And that liability is
- 2 currently approximately 200 million, if I heard you -- or
- 3 understood correctly?
- 4 MR. WILLY DERKSEN: The deferred expense
- 5 relating to that liability is in the order of 200
- 6 million. The liability itself is something substantially
- 7 higher than that.
- 8 MR. BOB PETERS: And that liability is
- 9 reflected on the consolidated financial statements of the
- 10 Corporation?
- MR. WILLY DERKSEN: Yes, it is.
- 12 MR. BOB PETERS: And to what extent is
- 13 that an obligation of Centra?
- 14 MR. WILLY DERKSEN: The cost consequences
- of the pension and the -- and the liability would flow
- 16 approximately 10 percent Centra/90 percent Manitoba
- 17 Hydro, based upon its -- the current apportionment of --
- 18 of operating and -- and capital costs.
- 19 MR. BOB PETERS: And if 10 percent of
- 20 that liability flows to Centra, yesterday you were
- 21 indicating to the Chairman that approximately 10 percent
- 22 of that again would be -- would be shown as a -- as a
- 23 liability for Centra on a annual revenue requirement
- 24 basis?
- 25 MR. WILLY DERKSEN: Yes. Ten percent of

- 1 the cost consequences of that liability would be included
- 2 in Centra's revenue requirement, that's right.
- 3 THE CHAIRPERSON: Mr. Derksen, while Mr.
- 4 Peters is thinking out through his questions, just one
- 5 (1) follow up. The curtailed plan for Centra would
- 6 relate to service years going back before the ownership
- 7 change, correct?
- 8 MR. WILLY DERKSEN: Yes, that's correct.
- 9 THE CHAIRPERSON: So, with the CSFF plan,
- 10 the one that would involve the same employees, would it
- 11 not, or do they stay with the curtailed plan?
- 12 MR. WILLY DERKSEN: It involves the same
- 13 employees. Centra employees -- or employees of Centra
- 14 who are still employees now would have pension benefits
- 15 under each of those plans.
- 16 THE CHAIRPERSON: So when you say
- 17 10 percent of the 200 million, not to split hairs, is
- 18 Centra's, does that take into account the fact that a
- 19 significant amount of their service lives would actually
- 20 be in the curtailed plan and would be direct charges
- 21 against Centra?
- So would the 10 percent not be high with
- 23 respect to the 200 million?
- MR. WILLY DERKSEN: Yes, it would be
- 25 high. So, in fact, what we do in order to offset that is

- 1 we pool the costs of both of those plans together,
- 2 similar to the common asset approach, and charge the
- 3 costs, the annual cost consequences of those -- of those
- 4 plans to each of the utilities, based upon activity
- 5 charges.
- 6 THE CHAIRPERSON: Thank you.

7

- 8 CONTINUED BY MR. BOB PETERS:
- 9 MR. BOB PETERS: Could you undertake to
- 10 file your calculation of how you come up with the actual
- 11 percentage, whether it's 10 percent or slightly more or
- 12 less, Mr. Derksen?
- 13 MR. WILLY DERKSEN: The 10 percent that
- 14 I'm talking about is the activity charge split between,
- its eighty-nine/eleven (89:11), I think in this
- 16 application, so that's -- I'm -- I'm rounding that to 10
- 17 percent. So I think the materials in this application
- 18 have provided that.
- MR. BOB PETERS: And just following it
- 20 down to a revenue requirement impact, what is the revenue
- 21 requirement impact as a result of the increased deficit?
- MR. WILLY DERKSEN: Well, as I tried to
- 23 explain yesterday, it depends. But if we move --
- 24 ultimately the cost consequences of a \$200 million
- 25 approximate deferred tax expense would be a total of

1 about \$20 million annually, of which about 2 million of

- 2 it would flow to Centra.
- MR. BOB PETERS: And in terms of the
- 4 other fund, the curtailed Centra Pension Plan Fund, that
- 5 one that was sitting with a \$24 million deficit as of
- 6 March 31, 2009, that may have recovered since then or it
- 7 may be on a recovery mode, based on the markets. Would
- 8 that be fair?
- 9 MR. WILLY DERKSEN: Well, we're hoping
- 10 that. I think we -- markets have rebounded a little bit
- 11 since March 31st, yes.
- 12 MR. BOB PETERS: And for revenue
- 13 requirement purposes what, if -- what impact, if any,
- 14 does that have on the current filing?
- MR. WILLY DERKSEN: On the current filing
- 16 there is no revenue requirement impact that we've
- 17 included. For the year 2000 -- and for the second test
- 18 year, 2010/'11, there may be cost consequences, depending
- 19 upon the amount of recovery that occurs.
- 20 MR. BOB PETERS: You won't know that
- 21 until the next calendar year-end?
- MR. WILLY DERKSEN: We won't.
- MR. BOB PETERS: Yeah. Or the next --
- 24 next fiscal year-end?
- MR. WILLY DERKSEN: That's right, yes.

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1
                    MR. BOB PETERS: All right.
 2
                    THE CHAIRPERSON: And again you also
 3
    mentioned that on top of that there is IFRS implications
 4
    possible. And under IFRS, if I recall your testimony
 5
     yesterday, potentially the whole liability could show up?
 6
                    MR. WILLY DERKSEN:
                                         Yes, under IFRS the
 7
     amount of the deferred expense relating to those
 8
     liabilities, there's an election that Hydro could choose
 9
     to charge the full amount to retained earnings. I -- I
10
    don't think that that's a likely election at this point
11
     in time.
12
                    The other consequence of IFRS is to
13
    accelerate the amortization or the cost consequence of
14
    that deferred expense. And the estimate that we've given
15
     in the response to CAC/MSOS/CENTRA-2-153, is that it
16
    would have a $2 million impact on Centra in -- in the
17
     second test year.
18
    CONTINUED BY MR. BOB PETERS:
19
20
                                      The answer you just
                    MR. BOB PETERS:
21
    provided the Chairman was contained in Centra Exhibit 8,
22
    which were the June 3rd, 2009 Responses to Information
23
    Requests, and you drew the Chairman's attention to,
24
     specifically, CAC/MSOS/CENTRA-153?
25
                    MR. WILLY DERKSEN:
                                         Yes.
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1
                    MR. BOB PETERS: All right, thank you.
 2
     In terms of how that $2 million was calculated or
 3
     estimated, Mr. Derksen, are you able to provide a -- a
 4
     written undertaking response as to how you came to that
 5
     number?
 6
                    MR. WILLY DERKSEN:
                                         Yes.
 7
                    MR. BOB PETERS: All right, thank you.
 8
     --- UNDERTAKING NO. 13:
9
                                 Regarding the cost
10
                                 consequence of the deferred
11
                                 expense in response to
12
                                 CAC/MSOS/CENTRA-2-153, Centra
13
                                 to indicate how they arrived
14
                                 at $2 million
15
     CONTINUED BY MR. BOB PETERS:
16
17
                    MR. BOB PETERS:
                                      I'd like to turn to
     demand side management questions presumably with Mr.
18
     Kuczek for the balance of my questions.
19
20
                    And, Mr. Kuczek, would the Board be
21
     correct in suggesting that gas demand side management is
22
     relatively new to Centra?
23
                    MR. LLOYD KUCZEK:
                                        I might have said that
24
     last year, but I wouldn't say that anymore, no.
25
                    MR. BOB PETERS: It was started in
```

- 1 approximately October of 2004?
- 2 MR. LLOYD KUCZEK: Correct.
- MR. BOB PETERS: And that's when gas
- 4 demand side management, or DSM, was added to the Power
- 5 Smart Program of Manitoba Hydro?
- 6 MR. LLOYD KUCZEK: Yes. We had done some
- 7 -- I -- I guess we were promoting some initiatives prior
- 8 to that -- more customer service initiatives -- but
- 9 that's when we developed a formal plan and I believe it
- 10 was 2005, if I'm not mistaken.
- 11 MR. BOB PETERS: And the 2008 Power Smart
- 12 Plan is updated for your current Gas DSM Program, and
- 13 that was included as Attachment 2 to Tab 12 of the
- 14 Application.
- 15 MR. LLOYD KUCZEK: That's correct.
- 16 MR. BOB PETERS: And can it now be seen
- from the gas perspective that there's a new program
- 18 planned which would be fifteen (15) year -- over a
- 19 fifteen (15) year period rather than the previous ten
- 20 (10)?
- MR. LLOYD KUCZEK: Correct.
- 22 MR. BOB PETERS: And it also has a -- a
- 23 component for the lower income households.
- MR. LLOYD KUCZEK: Correct.
- 25 MR. BOB PETERS: Mr. Kuczek, in terms of

- 1 the goals of the natural gas Demand Side Management
- 2 Program, it's primarily to save residential consumers gas
- 3 -- save money on gas?
- 4 MR. LLOYD KUCZEK: It's primarily to
- 5 achieve energy efficiencies with all our customers, not
- 6 just residential.
- 7 MR. BOB PETERS: All right, fair enough.
- 8 And in addition to that, there would be a corresponding
- 9 reduction in global greenhouse gases?
- 10 MR. LLOYD KUCZEK: Correct.
- MR. BOB PETERS: The budget for Power
- 12 Smart Gas DSM is now \$138 million going forward?
- 13 MR. LLOYD KUCZEK: Correct. That's
- 14 excluding the furnace dollars that contribute towards
- 15 energy savings as well.
- 16 MR. BOB PETERS: And it also excludes the
- 17 affordable energy monies that would be available for
- 18 natural gas.
- MR. LLOYD KUCZEK: Correct.
- 20 MR. BOB PETERS: Just on the first point
- 21 you mentioned, the furnace replacement funds; those would
- 22 be approximately \$5 million that are available to add to
- 23 the DSM budget for Gas?
- MR. LLOYD KUCZEK: I think the total
- 25 funds available is six point one (6.1) plus interest

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that's accruing on the -- the amount.
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- 2 MR. BOB PETERS: And only five hundred
- 3 thousand (500,000) of that has been expended?
- 4 MR. LLOYD KUCZEK: I believe a little
- 5 less than that's been expended.
- 6 MR. BOB PETERS: All right, we'll come
- 7 and review that.
- 8 In terms of the Affordable Energy Fund, do
- 9 you know the dollar amount of the \$26 million that was
- 10 set aside for energy efficiency matters that will be for
- 11 Gas rather than Electric?

12

13 (BRIEF PAUSE)

14

- MR. LLOYD KUCZEK: We don't necessarily
- 16 allocate the dollars to Gas or Electric. What we do is
- 17 allocate them to specific initiatives.
- In response to PUB-207, we made our best
- 19 efforts estimate of how it could be allocated, but we
- 20 don't specifically do it that way.
- 21 MR. BOB PETERS: All right. In terms of
- 22 the historic and test year costs, if we turn to book of
- 23 documents at Tab 37, there should be a copy of PUB-CENTRA
- 24 Information Request 113, Attachment 1, page 1 of 1. Have
- 25 you located that?

1	MR. LLOYD KUCZEK: I have.
2	MR. BOB PETERS: And what this is the
3	point in time, Mr. Chairman, where I should've reminded
4	parties to change to the green coloured cover book as
5	opposed to the blue one, but the tab numbers are
6	sequential, so I trust parties have found it.
7	And you've broken down the DSM spending to
8	date, as well as the forecast essentially by customer
9	class, correct?
10	MR. LLOYD KUCZEK: Correct.
11	MR. BOB PETERS: And line 16 will set out
12	the total expenditures to date plus the forecast test
13	year amounts?
14	MR. LLOYD KUCZEK: Correct.
15	MR. BOB PETERS: The portion of the chart
16	that talks about allocation to base rates, that is now
17	based on a five (5) year amortization period?
18	MR. GREG BARNLUND: That's correct.
19	MR. BOB PETERS: Okay.
20	
21	(BRIEF PAUSE)
22	
23	MR. BOB PETERS: Total spending for
24	which you're asking this Board to approve and include in
25	rates is 14.1 million for the first test year of

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1 2009/'10?
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- 2 MR. LLOYD KUCZEK: Correct.
- MR. BOB PETERS: And as well, for
- 4 2010/'11, it's \$13.3 million?
- 5 MR. LLOYD KUCZEK: Correct.
- 6 MR. BOB PETERS: You've built up the
- 7 costs for the test years on this -- Centra has built up
- 8 the costs for the test years, is it conceivable that
- 9 there will be movement of programs or monies between
- 10 different rates classes?
- 11 MR. LLOYD KUCZEK: I -- I don't know if I
- 12 would call it movement of money. It -- there -- there
- 13 certainly will be deviations from what we spend to what
- 14 we forecast we're going to spend.
- MR. BOB PETERS: Maybe put another way,
- 16 if you're not going to spend \$8.5 million on residential
- 17 DSM in the first test year, would you use some of that
- 18 that you're not spending for other rate classes?
- MR. LLOYD KUCZEK: That's not the plan.
- 20 No.
- MR. BOB PETERS: All right. In terms of
- the plan and the programs, if we turn to book of
- 23 documents, Tab 38.
- MR. GREG BARNLUND: Mr. Peters, just to
- 25 clarify, what we would be including in rates would be

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1 found on line 26 and not on line 16, so we're proposing
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- 2 to incorporate the amortized amounts, which for the
- 3 '9/'10 test year would be about 6. -- almost \$7 million,
- 4 for the '10/'11 test year about \$9.8 million to be
- 5 incorporated into rates.
- 6 MR. BOB PETERS: The point you're making
- 7 on that, Mr. Barnlund, is to alert the Board that while
- 8 the expenditures may be 13 or \$14 million, it'll only be
- 9 7 and \$10 million going into rates?
- 10 MR. GREG BARNLUND: That's correct.
- MR. BOB PETERS: All right. And the 7
- 12 and \$10 million respectively going into rates is a
- 13 reflection of the amortization plans which include some
- 14 of the fifteen (15) year amortization plus some of the
- more current five (5) year amortization?
- 16 MR. GREG BARNLUND: It -- it's -- it's
- 17 based on the amounts flowing from the amortization, so
- 18 there will be a bit of a -- a mix there, I -- I would
- 19 think.
- MR. WILLY DERKSEN: Mr. Peters, it would
- 21 all be at five (5) years. All of the previous
- 22 expenditures are now being amortized at five (5) years,
- 23 as well.

24

25 (BRIEF PAUSE)

1 2 MR. BOB PETERS: Thank you for that, Mr. 3 Derksen and Mr. Barnlund. In terms of DSM programs, if 4 we could turn to Tab 38 of the book of documents, there's 5 a listing of programs in PUB-CENTRA-135, 'B' Attachment, 6 which is the only document at this tab. 7 When we look to the residential portion of 8 the -- of the program, the payback periods are also 9 included. Has that been calculated by Centra, based on 10 actual measurement or is that forecast? 11 12 (BRIEF PAUSE) 13 14 MS. MARLA MURPHY: Mr. Chairman, perhaps 15 we could start our lunch break a little early. Mr. 16 Kuczek's not feeling very well and I think a -- a break might be warranted. 17 18 MR. BOB PETERS: Certainly, from my 19 perspective. 20 THE CHAIRPERSON: That's fine. Would it 21 be all right if we came back at 1:00? Is that all right? 22 MS. MARLA MURPHY: Yes, we'll do our 23 best. Thank you.

THE CHAIRPERSON: Well, if not, just let

24

25

us know, okay?

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1
                    MS. MARLA MURPHY: Certainly.
 2
                    THE CHAIRPERSON: Thank you.
 3
                    MS. MARLA MURPHY:
                                        Thanks.
 4
                    THE CHAIRPERSON: Yes.
 5
 6
                   (CENTRA'S REVENUE REQUIREMENT,
                       DSM, COST ALLOCATION,
 7
                   AND RATE DESIGN PANEL RETIRES)
8
9
10
     --- Upon adjourning at 11:42 a.m.
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     Certified correct,
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     Cheryl Lavigne, Ms.
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