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MANITOBA PUBLIC UTILITIES BOARD

Re: MANITOBA HYDRO'S APPLICATION  
FOR APPROVAL OF NEW ELECTRICITY RATES  
FOR 2010/11 AND 2011/12

Before Board Panel:

Graham Lane - Board Chairman  
Robert Mayer, Q.C. - Board Member

HELD AT:

Public Utilities Board  
400, 330 Portage Avenue  
Winnipeg, Manitoba  
May 6, 2011  
Pages 6230 to 6414

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15  
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18  
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21  
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23  
24  
25

TABLE OF CONTENTS

Page No.

List of Exhibits	6233
List of Undertakings	6234
INDEPENDENT EXPERTS PANEL:	
DR. ATIF KUBURSI, Resumed	
DR. LONNIE MAGEE, Resumed	
Continued Cross-Examination by Ms. Anita Southall	6236
Certificate of Transcript	6414

1	List of Exhibits		
2	Exhibit No.	Description	Page No.
3	MH-145	MH-KM Pre-ask 1 and 2	6379
4	PUB-21	Set of Questions Posed to KM	6408
5			
6			
7			
8			
9			
10			
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			
21			
22			
23			
24			
25			

	LIST OF UNDERTAKINGS		
	No.	Description	Page No.
1			
2			
3	141	KM to provide, through consultation	
4		with Manitoba Hydro, a description	
5		of what the process and work would be,	
6		on the part of Manitoba Hydro, to	
7		bring in the common platform approach	
8		to modelling that they've been	
9		proposing and the practicality of it	
10		and to encapsulate any difficulties	
11		that Manitoba Hydro may put forward	6268
12	142	KM to provide what the cost of a five	
13		(5) year drought and a seven (7) year	
14		drought would be with finance costs	
15		included	6313
16	143	KM to examine recently provided	
17		information and to comment on whether	
18		or not Manitoba Hydro effectively	
19		has the internal responsibility	
20		system that was recommended in terms	
21		of best practice and whether it	
22		covers off the concern that KM	
23		raised before.	6319
24			
25			

	LIST OF UNDERTAKINGS (cont'd)		
	No.	Description	Page No.
1			
2			
3	144	KM to examine page 37 from the KPMG	
4		middle and back-office assessment,	
5		to examine the current and proposed	
6		recommended middle-office structures,	
7		and to indicate whether or not KM	
8		agree with the recommendations of	
9		KPMG, also their opinion of the	
10		recommendations on page 6 of the	
11		KPMG Report	8339
12	145	KM to, after reviewing Manitoba Hydro	
13		Exhibit 88, comment on the action	
14		plan being undertaken by Manitoba	
15		Hydro and determine whether it would	
16		be in accordance with KM's	
17		recommendations	6352
18	146	Doctors Kubursi and Magee to respond to	
19		Manitoba Hydro's Pre-asks	6411
20			
21			
22			
23			
24			
25			

1 --- Upon commencing at 9:32 a.m.

2

3 THE CHAIRPERSON: Okay. Good morning,  
4 everyone. I realize it sounds -- it feels a little bit  
5 like Groundhog Day. I don't know if you saw the movie or  
6 not, but, Ms. Southall, anytime.

7 MS. ANITA SOUTHALL: Thank you very much,  
8 Mr. Chairman.

9

10 INDEPENDENT EXPERTS PANEL:

11

12 DR. ATIF KUBURSI, Resumed

13 DR. LONNIE MAGEE, Resumed

14

15 CONTINUED CROSS-EXAMINATION BY MS. ANITA SOUTHALL:

16 MS. ANITA SOUTHALL: Welcome back,  
17 Doctors. Kubursi and Magee, and Mr. Wood. I'm going to  
18 move on to the -- another NYC assertion that, Doctors  
19 Kubursi and Magee, that you examined as part of your  
20 analysis under the terms of reference. And this is the  
21 assertion that it would not be appropriate to use water  
22 level data pre-1942. Do you recall that?

23 DR. ATIF KUBURSI: Yes, we do.

24 MS. ANITA SOUTHALL: Specifically though,  
25 I'm -- I'm also going to direct you to Tab 16 in the PUB

1 Council book of documents for this KM cross-examination,  
2 PUB Exhibit 20, so Tab 16.

3 And this is a response of KM to an MH IR,  
4 and it's MH-KM 27. And at sub (b) of the response to the  
5 question the statement is made:

6 "KM statement about water flow data  
7 being less accurate (in a relative  
8 sense) post-1942 is based on the fact  
9 that the earlier series includes  
10 intrapolation (phonetic) and extensions  
11 that are not based on actual readings  
12 and measurements of these flows from  
13 monitoring stations."

14 Is that correct? That was the response?

15 DR. ATIF KUBURSI: Well, what we found is  
16 that the data from 1942 onward was based on readings from  
17 a number of gauging stations. The previous years they  
18 probably didn't have the same number. They were still  
19 based on gauging station -- gauging stations at major  
20 locations, but one would easily say yes, the accuracy of  
21 the data in 1942 onward is higher, but this is no  
22 argument to discard. This is information that will  
23 inform and will enrich the basis on which we base  
24 decisions and evaluate likelihood of recurrence of  
25 droughts.



1 MR. ROBERT MAYER: Doctor, I'm assuming  
2 that that should read, pre-1942.

3

4 CONTINUED BY MS. ANITA SOUTHALL:

5 MS. ANITA SOUTHALL: That -- sorry, that  
6 is the specific issue I -- I wanted to go to.

7 DR. ATIF KUBURSI: No, no, it should be  
8 "pre."

9 MR. ROBERT MAYER: Yeah, I thought so.

10 DR. LONNIE MAGEE: Can I add -- add --  
11 can I add something there? I think the -- the -- the way  
12 it's -- we've worded it in the very first line:

13 "The accuracy before 1942 is not high."

14 It's -- is not quite the right -- the best  
15 way of putting it. It's not as accurate as post-1942.  
16 And it -- it's probably not even -- focussing on 1942 are  
17 -- as we understand it is not really even that  
18 appropriate either. It's just that at the beginning of  
19 1912 there were already enough gauging stations, as Atif  
20 said, to get a -- a good picture.

21 And then since then gradually more gauging  
22 stations have been added, and the accuracy has increased.  
23 So before 1942 it was not as high as it is now but still  
24 sufficiently high.

25 DR. ATIF KUBURSI: I mean, I meant to

1 really say, you know, less accurate than data -- but  
2 anyway.

3

4 CONTINUED BY MS. ANITA SOUTHALL:

5 MS. ANITA SOUTHALL: I -- I wanted to ask  
6 you about the -- whether or not you examined that concept  
7 of the gauging stations and the -- and the change in  
8 accuracy of the data. And, specifically, my follow-up  
9 question is:

10 Between the period 1950 and 1970, for  
11 example, did you turn your mind to the number of gauging  
12 stations or how Manitoba Hydro calculated the water flow  
13 data in that period?

14 DR. ATIF KUBURSI: Okay, two (2) -- two  
15 (2) things here. Answering directly your question, we  
16 did not look at this data as coming from this gauging  
17 station, monitoring station, or another. But we looked  
18 at the evaluation that KPMG has done of this data because  
19 what -- what's the issue. The issue is that does it --  
20 this data before, if it was included, would it bias the  
21 flows in any particular way.

22 If it biases it upward, it would give you  
23 a rosier picture. If it bi -- biases it downward, it  
24 would be a more conservative and cons -- in a less  
25 optimistic way. The record shows that if you take the

1 averages of this data be -- before 1942 -- before 1942,  
2 it's lower than -- okay. Yeah.

3                   So we -- we looked at this data the way it  
4 was evaluated by KPMG, who took these numbers and create  
5 the averages. Actually, we -- we calculate the average  
6 ourselves when we had all the flow data. We calculated  
7 the averages on yearly, on group of years. And what we  
8 found, that if there is any bias, this bias is towards  
9 being on the low side. So this is a kind of bias that  
10 would not particularly worry us. It would have worried  
11 us a bit if it was more on the optimistic side, on the  
12 high side.

13                   MS. ANITA SOUTHALL: Could you just  
14 describe what would actually be done in terms of a ba --  
15 calculation; the -- I think the word is "intrapolation"  
16 in the response to the IR?

17                   DR. ATIF KUBURSI: This is a typical  
18 technique. You have missing data, and you want to see if  
19 you can use some proxies to estimate the missing data.  
20 So if you really have a trend, and you see everything is  
21 rising and there is a missing point, you just go back and  
22 put it on the trend in the sense that there is a pattern  
23 that you could fall back and use.

24                   So interpolation is basically trying to  
25 see if there is any regularity in the data that one can

1 exploit in order to fill in missing data.

2 MS. ANITA SOUTHALL: I -- if you wish,  
3 refer to your direct examination document for the next  
4 point I'm going to reference, which has been -- been  
5 marked as KM Exhibit 4, page 45 on this issue of  
6 historical water flow data and KM's finding number 2.

7 MR. GAVIN WOOD: I'm sorry, did you say  
8 finding number 2?

9 MS. ANITA SOUTHALL: Finding number 2,  
10 yes, model inputs, historical water flow data, page 45.

11 DR. ATIF KUBURSI: I have it, yes.

12

13 CONTINUED BY MS. ANITA SOUTHALL:

14 MS. ANITA SOUTHALL: There is a statement  
15 in the second line of that finding, Doctors:

16 "The use of the historical series as if  
17 it is the only reliable series on which  
18 to base calculations of dependable  
19 energy is also not recommended."

20 That's correct?

21 DR. ATIF KUBURSI: Yes, what we thought,  
22 Counsel, is that this data can be used as part of a  
23 statistical process, to drive a statistical process, that  
24 we can generate -- as you can see, we talked about  
25 million runs, so we didn't want to say that this only

1 reading of a particular chronology is going to be the  
2 only one.

3                   What if were to sample it and assume that  
4 this is generated by this process, the autoregressive 3,  
5 and we test it to see if it has robustness? And I can  
6 ask my colleague to corroborate it. And we found that it  
7 has very high statistical properties that would make that  
8 process a good representation. And then we allowed this  
9 process to generate thousands, hundreds of thousands,  
10 actually nine hundred ninety-nine thousand nine hundred  
11 ninety-six (999,996), just about.

12                   Okay. I'll say a million. All right.  
13 And in that respect, we felt that, yes, it is a rich set  
14 -- set of data. We like to use it, but we don't want to  
15 be solely reliable, as if it's the only one that is  
16 possibly representative what might happen in the future.  
17 And that's why we -- we went and sampled this.

18                   Maybe, Lonnie, you want to add.

19                   DR. LONNIE MAGEE: Yeah. I don't think  
20 we don't want to try to oversell this AR3 as the thing  
21 that they should be doing instead, but it's -- it's just  
22 kind of illustrating a -- a possibility. And this --  
23 this issue that we're talking about now is a separate  
24 issue from the -- the pre versus post-1942. We -- we --  
25 we're just pointing out that, if you use the actual data

1 set to estimate a statistical model that you assume  
2 generate that -- generated that process, it wouldn't have  
3 to be AR3. They could experiment and find something they  
4 like better.

5                   They could then simulate hypothetical  
6 water flows that would have a -- a richer set of  
7 possibilities incorporated in their results than just  
8 sampling the actual ninety-four (94) years. Even though  
9 that seems like a lot, there could easily -- things could  
10 easily have turned out differently. And as long as  
11 you're willing to make that jump to basing it on a -- a  
12 statistical random process rather than on what we  
13 actually saw, you -- you'd be comfortable with that.

14                   MS. ANITA SOUTHALL: And perhaps it's --  
15 perhaps you're -- you're really now saying what I'm --  
16 what I'm going to ask you to go to and look at next, but  
17 the next question in this -- in this subject matter on  
18 this topic, I believe, I want to take you and everyone  
19 who's following to page 177 of the main report, so of the  
20 KM Report.

21

22                   (BRIEF PAUSE)

23

24                   DR. ATIF KUBURSI: Oh, so Section 5212?

25                   MS. ANITA SOUTHALL: It is, that's

1 correct. Has the panel located their KM Report? Thank  
2 you.

3 Paragraph 2 on page 177 starts out by  
4 talking about that pre-1942 data with respect to KPMG's  
5 commentary and the elements you mentioned a moment ago  
6 about the conservatism in the data, is that fair?

7 DR. ATIF KUBURSI: It is fair, and -- and  
8 it is, Counsel, what we tried to explain, that the issue  
9 -- there are two (2) issues here. Suppose that it was a  
10 perfect, accurate data and nobody is in doubt and  
11 nobody's raising any question on it. We still felt that  
12 to use this actual chronological series alone, and not to  
13 probe it and see if there could possibly be generated, by  
14 this random process that we used, different minimums, so  
15 to speak, because the issue here is to see to what extent  
16 there could possibly be a drought of longer and more  
17 severity than the actual one experienced between 1937 and  
18 1942.

19 And we said you don't need to base it only  
20 on the historical data. Let's see, if we were to probe  
21 this with that process and see to what extent can we get  
22 a minimum distribution and fit the actual one with it.  
23 And we found that it -- it -- the average of the minimum  
24 of all these thousands, the numbers that we use to get  
25 dependable energy, especially if use 1937-1942, it's

1 comfortably in -- in that -- close to that minimum.

2                   And this would give you a comfort level  
3 that the expectation that there won't be something worse,  
4 no, there could be something worse. But on average, that  
5 number seems to be very close to what the average is of  
6 all these random processes were. We could allow it to do  
7 hun -- a million times things -- of possibilities that  
8 could be generated. It falls within that average that  
9 gives you a level of comfort.

10                   MS. ANITA SOUTHALL: And -- and just to  
11 finish off, I -- I think you may have gone on to talk  
12 about the second sentence in that paragraph that I was  
13 going to take you to, which is the observation by  
14 yourselves, the statement:

15                   "This is an interesting point of view,  
16 but does not detract from the  
17 seriousness of the claim that the  
18 specific constructive series upon which  
19 MH bases much of its planning of  
20 dependable energy has to be verified  
21 statistically."

22                   Is that the same point you've just made?

23                   DR. ATIF KUBURSI: Absolutely. And --  
24 and -- and we felt like we -- we did that verification.

25



1 (BRIEF PAUSE)

2

3 MS. ANITA SOUTHALL: And -- and the --  
4 the finding then is in -- in simple language, that after  
5 the -- after those thousands of runs that what -- what  
6 Manitoba Hydro doing is a -- is using -- is a good fit  
7 within that distribution?

8 DR. ATIF KUBURSI: We said we -- we feel  
9 comfortable about it. I mean, this does not deny the  
10 fact that there may be worse, but the likelihood of  
11 something getting worse, it came in under the 2.5 percent  
12 in -- in -- interval of the two point five (2.5) of the  
13 frequency of these things.

14 DR. LONNIE MAGEE: There's -- there's a  
15 kind of a separate issue about the -- the pre versus  
16 post-1942 data and then our simulation exercise. They're  
17 kind of separate issues. But just going to the -- the  
18 pre-1942 data, if -- if it's -- if we just focus on that  
19 word that -- interpolation that you mentioned earlier,  
20 just the fact that there was some interpolation doesn't  
21 really tell -- that -- that fact in itself doesn't really  
22 say exactly how inaccurate or accurate something is.

23 So for example, if you know 80 percent of  
24 what you'd want to know, and the 20 percent left over,  
25 let -- which in this case could be measurements from

1 gauging stations that didn't exist before 1942, those  
2 things were not known but you have a good idea of how  
3 those were related to the ones you do know from what  
4 you've seen since 1942, then you can interpolate those  
5 unknown numbers and -- and then you can figure out what  
6 the result would have been and be pretty comfortable with  
7 it.

8                   On the other hand, if you -- and that I --  
9 I -- that's our impression that -- that's sort of roughly  
10 what -- what the actual case is. But just based on the  
11 word interpolation alone, you might think, well maybe  
12 they only knew 5 percent of what they know now and they  
13 had to guess the other 95 percent. But the -- in our  
14 opinion that's not the case.

15                   It's more like the first case I mentioned,  
16 that even before 1942 what they knew in terms of the  
17 important water flow locations, they knew most of it and  
18 they just -- to use the data they had to interpolate  
19 another -- or estimate a little bit of it.

20                   MR. ROBERT MAYER:   Doct -- Doctor, do you  
21 know where the pre-1942 gauging --

22                   DR. LONNIE MAGEE:   Well --

23                   MR. ROBERT MAYER:   -- stations were?

24                   DR. LONNIE MAGEE:   They -- they could  
25 give a more accurate answer, but I think the key one (1)

1 is the Lake Winnipeg gauging station, but there were some  
2 other important ones that -- that exist right --

3 MR. ROBERT MAYER: I -- I would expect  
4 that they're gauging the Winnipeg River --

5 DR. LONNIE MAGEE: Okay, yeah.

6 MR. ROBERT MAYER: -- the Red and  
7 Assiniboine River. Some of the rivers -- I know they are  
8 now gauging some of the rivers on the east side. I  
9 paddled by the one (1) on the Bloodvein, and I think I  
10 saw one (1) on the Manigotagon.

11 DR. LONNIE MAGEE: M-hm.

12 MR. ROBERT MAYER: I'm assuming that they  
13 were gauging the Saskatchewan River. And once you got  
14 most of those, it appears to me that you will know where  
15 most of your water is coming from. And the extra  
16 stations, I'm assuming, gauge somewhat less important  
17 inflows. Am I correct in that?

18 DR. LONNIE MAGEE: That -- that's our  
19 impression as well, yeah.

20

21 CONTINUED BY MS. ANITA SOUTHALL:

22 MS. ANITA SOUTHALL: Doctors, in terms of  
23 supplementing the historical information with stochastic  
24 modelling, I know that's a word that's been used in your  
25 recommendations, is that what we've just been talking

1 about?

2 DR. ATIF KUBURSI: Part of it. I mean,  
3 it's a little bit more general, but definitely this is a  
4 stochastic process we used.

5 MS. ANITA SOUTHALL: Could you comment,  
6 Doctors Kubursi and Magee, on whether or not based on the  
7 fact that Manitoba Hydro certainly has much more flow  
8 information and has been gaining that greater flow  
9 information in its system since, for example, Lake  
10 Winnipeg regulation, Churchill River diversion in the  
11 late '70s, just as picking a point of time, would it make  
12 sense and improve the accuracy for Manitoba Hydro if they  
13 went back and attempted to reconstruct the earlier flow  
14 data using the more accurate data from the modern history  
15 of flows? Would that improve the accuracy of what  
16 they're doing?

17 DR. ATIF KUBURSI: Yeah, I mean, the  
18 issue of accuracy is -- is a bit technical here. It will  
19 enrich the data set, no question about it. Whether it is  
20 more accurate or not, I mean, it has to be validated.  
21 But the issue here, in our view, is that even when you  
22 get the actual data and you extend it by ten (10), twenty  
23 (20), thirty (30) years, it -- it's not sufficient.

24 We wanted to see to what extent we can  
25 probe all possible -- manipulate, you know, possible

1 series of chronologies would come, and then see if this  
2 reasonably would approximate where the actual one and how  
3 does it fit within that general class that we have  
4 created stochastically. And this is really where the  
5 level of comfort we got, is that this minimum of the  
6 actual series is not far away from all the minimum we get  
7 from all these thousands and thousands of chronologies  
8 that we created randomly.

9

10 (BRIEF PAUSE)

11

12 MS. ANITA SOUTHALL: Moving off that  
13 topic, Doctors Kubursi and Magee, I want to take you to  
14 the discussion with respect to the interrelationship  
15 between the HERMES and SPLASH models. You, in your  
16 direct evidence, commented on the NYC's assertion with  
17 respect to that. I want to focus on your recommendation  
18 of a common platform for the two (2) models.

19 Could you just explain what is actually  
20 meant by the term "platform" and -- and, in particular,  
21 in terms of bringing HERMES and SPLASH to a common  
22 platform?

23 DR. ATIF KUBURSI: As we know, we have  
24 several models. And these models are for different  
25 chronologies. The most is operational on hourly basis.

1 HERMES is more on daily, weekly basis. And then SPLASH  
2 goes to forty (40) years. So they're different  
3 chronologies and different uses. We recognize these  
4 differences. I mean, MOST is for control. HERMES is for  
5 optimizing releases and operational planning. SPLASH is  
6 for planning purposes, for considering alternatives and  
7 the economic things.

8           But despite that, we felt that we can try  
9 to integrate them because they have some commonalities.  
10 All of them have the same common solvers: they're all  
11 linear programming systems. All of them tend to use the  
12 same data. I mean, data flows from MOST into HERMES,  
13 HERMES into SPLASH, and there is quite a bit of  
14 interaction and input and output relationships.

15           There's an optic here that sometimes they  
16 use different assumptions, like on the issue that she has  
17 pointed out in terms of two (2) things. One is the  
18 ending balances in the lakes, and the other one is the  
19 energy coefficient, all right, that translates flows and  
20 head into generation.

21           Let's take, for example, the first  
22 question, which is the lake balances. SPLASH makes an  
23 assumption that it knows with perfect foresight exactly  
24 the amount of water, and we can solve for it, that would  
25 be necessarily stored in order to begin the period with

1 that level of flow that would make sure that it will meet  
2 all the load in the critical period.

3           HERMES gets this number as part of the  
4 solution of the optimization. In the energy coefficient,  
5 HERMES solves for this and keeps an iterative process  
6 until it gets a convergence on this energy coefficient.  
7 SPLASH uses an average over the months.

8           Now, let's say there is a difference  
9 between the two. What difference would this make? Look,  
10 if -- if you overestimated the energy coefficient, and  
11 you assumed the system to be more efficient than it  
12 actually is, then you release less water into the system  
13 because you're going to get more electricity from it. If  
14 you made a mistake, you probably generated less energy  
15 that you could have sold, and you lose money. The  
16 question is: How much? And those who have done the  
17 estimation found that it really is not much, but there is  
18 an optic here that you're using the same coefficient in a  
19 different way between two (2) models.

20           We wanted to say, Look, the system is  
21 three (3) different systems: there's a financial system,  
22 there's a generation system, and there is an operations  
23 system. And -- and these cannot be separated. I mean,  
24 we went and proved, with our limited knowledge, that we  
25 can integrate these things in a set of equations in

1 Appendix B. And with all the information that resides  
2 within Manitoba Hydro, it's a very simple thing to do.

3           And there would be some compromises, we  
4 recognize, because of different purposes, but we felt  
5 like these compromises probably are worth it because  
6 there are so many, in our view, benefits that could be  
7 reaped. You create a common solver. You could -- any  
8 changes to one system, it carries to all systems. You  
9 create seamless knowledge within the organization and an  
10 expertise that is transferrable. If one guy got sick,  
11 there is one guy from MOST that could come in here, and  
12 there would be a community of models. There is economies  
13 of scale and scope. If you want to vet the system with  
14 an oversight from outside, it's common to all of them.

15           And these were basically the reasons we  
16 felt strongly that it would be worth looking into this  
17 and preventing people raising questions of the sort: Oh,  
18 you're using different coefficients. Oh, you know, the  
19 generation estimates and the results from HERMES and this  
20 are at variance.

21           In our view, there are tangible and  
22 recognizable and reasonable benefits to putting all these  
23 things on a common platform.

24           MR. GAVIN WOOD: Did you have anything to  
25 add?



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CONTINUED BY MS. ANITA SOUTHALL:

MS. ANITA SOUTHALL: And -- and thank you for that elaboration, Dr. Kubursi. Can I also ask you then what -- what it means to have them? Like what the actual term "platform" specifically means?

DR. ATIF KUBURSI: That you integrate them. They become maybe huge, humongous model, but it would be one (1) model instead of models, yes. And -- and the segments, and time, and uses, would be different where you run the system.

MS. ANITA SOUTHALL: And -- and just on that point, there are a couple of comments that I wanted to bring to your attention.

First at Tab 18. This is an excerpt from the transcript of this hearing, and I believe it's Mr. Cormie's testimony. If you could turn to -- specifically to page 5,662, and lines 2 to 6.

MR. GAVIN WOOD: Could I ask you just -- to give him just a moment just to -- the context.

MS. ANITA SOUTHALL: Absolutely.

(BRIEF PAUSE)

1 CONTINUED BY MS. ANITA SOUTHALL:

2 MS. ANITA SOUTHALL: Thank you, Sir. So  
3 specifically starting at line 2 on page 5,662, all the  
4 way down to Mr. Cormie's commentary at line 14, there's  
5 reference to SPLASH and HERMES operating on the same  
6 database, as I understand it. And then -- and then  
7 reference to SPLASH has to run ten thousand (10,000)  
8 times, HERMES has to only run once, and the comment:

9 "And Mr. Surminski can't wait. If we  
10 were to model the system at the level  
11 of HERMES, and run it ten thousand  
12 (10,000), he'd -- you know, he'd --  
13 he'd -- he would have to come back in a  
14 couple of weeks to get his answer, and  
15 that's not very -- not a very practical  
16 thing."

17 And then the separate comment, but  
18 carrying on in the same section:

19 "And Mr. Rose referred to that as an  
20 implementation failure. Great model,  
21 but results that, you know, are useless  
22 because you wait forever."

23 So you've had an opportunity to review  
24 that section?

25 DR. ATIF KUBURSI: Yes.

1 MS. ANITA SOUTHALL: Is it a requirement  
2 that -- in other words, will that be a implementation  
3 problem in terms of these models being on the same  
4 platform? Could you just comment on that?

5 DR. ATIF KUBURSI: In my opinion, it  
6 won't. I mean, I am quite happy to see the recognition  
7 here that they have the same common database. And if  
8 they're processing the same data, but processing it in a  
9 different context, then the same model that I'm talking  
10 about is not going to lose this flexibility and this  
11 capacity to be run in different ways.

12 But the issue that I -- I don't think -- I  
13 think is wrong here, it's not Mr. Sur -- Surminski can't  
14 wait, it's Mr. Cormie can't wait. Mr. Surminski has to  
15 wait for ten thousand (10,000). But Mr. Cormie needs it,  
16 you know, right now and things. You know, he has forty  
17 (40) years to look at -- all right.

18 So in many respects -- I mean, this issue,  
19 I don't think, you know, would -- would in any way  
20 compromise the recommendation, or would make it -- all --  
21 all it would do is that there will be different uses of  
22 the same model. And -- and that's very natural. I have  
23 generated models that can be used for short term, for  
24 long term, for medium term. I can solve for output. I  
25 can solve for value added. I can solve for prices. I

1 can solve for an enormous number of things. This doesn't  
2 mean I -- every time I want to solve for a particular  
3 purpose I have to use a different model.

4 MS. ANITA SOUTHALL: So -- so on the same  
5 platform, you could run HERMES once, and separately you  
6 could run SPLASH ten thousand (10,000) times, for  
7 example?

8 DR. ATIF KUBURSI: Yeah, I -- I don't see  
9 any difference. The -- the whole thing that would be  
10 required here is the way I aggregate the -- the data and  
11 the -- the output batch.

12 MS. ANITA SOUTHALL: Could you comment on  
13 whether bringing HERMES and SPLASH together in one (1)  
14 platform would improve the IFF forecast process?

15 DR. ATIF KUBURSI: I'm talking here about  
16 different things. We're talking about the way you would  
17 deal with the issues that you use these models for. The  
18 model accuracy, whether of HERMES and SPLASH, are -- are  
19 different matters. These pertain to the actual forecast  
20 and looking at the forecast error and trying to see if  
21 these forecast errors are coming because of some  
22 structural defects or structural -- missing variables,  
23 wider lags. These are different issues.

24 I mean, I could integrate three (3) models  
25 and get the same bad forecast than if I had to do them on

1 one (1) by itself. That's not the issue. Alternatively,  
2 I could -- could get -- integrate and get good forecast  
3 from the three (3) models. I mean, this is not the  
4 issue.

5

6 (BRIEF PAUSE)

7

8 MS. ANITA SOUTHALL: I -- I specifically  
9 turn to the IFF issue, Dr. Kubursi, Dr. Magee. I'll  
10 refer you though to a response that Manitoba Hydro's  
11 provided in rebuttal on this issue. Do you have access  
12 to the Manitoba Hydro rebuttal document? We'll give you  
13 a moment, and we'll locate that for you.

14 DR. ATIF KUBURSI: Yeah, please. We have  
15 our response, but we don't have the...

16

17 (BRIEF PAUSE)

18

19 DR. ATIF KUBURSI: So can I just read it  
20 or do you want to refer me to particular points?

21 MS. ANITA SOUTHALL: I actually would  
22 like you -- you know, feel free to read the whole section  
23 if you wish, but my questions on the IFF derive from the  
24 last paragraph on page 78 of the Manitoba Hydro rebuttal  
25 evidence.

1 (BRIEF PAUSE)

2

3 MR. GAVIN WOOD: And, Ms. Southall, I'm  
4 just referring him to their -- their response paper, to -  
5 - to that page, so he'll just be a second.

6

7 (BRIEF PAUSE)

8

9 CONTINUED BY MS. ANITA SOUTHALL:

10 MS. ANITA SOUTHALL: So, Doctors, in the  
11 last paragraph on page 78 of Manitoba Hydro's rebuttal  
12 evidence Hydro states:

13 "As opposed to KM's opinion that 'the  
14 real danger lies in the fact that they  
15 can and have produced different  
16 results,' Manitoba Hydro is confident  
17 that HERMES and SPLASH produce very  
18 similar results, as the different  
19 groups use the same fundamental input  
20 data, compare model outcomes, and  
21 annual -- annually explain the  
22 variances as part of the IFF process."

23 That's the section I wanted you to focus  
24 on. And -- and in terms of the -- and really, I  
25 apologize, I could have referred you to that earlier in

1 terms of my IFF question, but could you please comment on  
2 whether or not, to the extent that they have to consider  
3 variances between the models as part of the IFF process,  
4 putting them on the same platform addresses that issue,  
5 or are you able to comment on that?

6 DR. ATIF KUBURSI: Okay. Two issues.  
7 They use different coefficients. That's in the nature of  
8 the system. I mean, this is -- has been verified, they  
9 use different coefficients. The next issue is: What  
10 difference would this use of different coefficients  
11 result in? On the first one, I think, yeah, they're  
12 using different coefficients because one is average of  
13 months, the other one is a convergence on a shorter  
14 period. The results, I agree, did not make much  
15 difference, but there's an optic here, as I said, that --  
16 as if you're using different things.

17 And it would be -- if you do it on --  
18 within a common platform, ultimately the two (2) must  
19 have -- must be reconciled. And this reconciliation, it  
20 -- it improves the -- not the accuracy, if you want to,  
21 but the perception that this is a system that does not  
22 have -- the fact that this NYC was really probing for  
23 issues, she found one. The question is, it's not  
24 important, but it's there. And our argument is that if  
25 you put them on a common platform, these issues would not

1 arise.

2 MR. ROBERT MAYER: Doctor, if the only  
3 issue is one of perception, and the facts are that it  
4 really makes no difference, I think Manitoba Hydro might  
5 be somewhat justified in saying, Well, why would we  
6 bother. Somebody's made an allegation that makes no  
7 difference.

8 Why would we, therefore, change a system  
9 that our people all know how to use in order to put it  
10 into a common platform?

11 DR. ATIF KUBURSI: Fair enough, but we --  
12 we gave eight (8) other reasons, all right? We said  
13 there is economies of scale and scope, there is now the  
14 commonality of experience that would be shared, we talked  
15 about the -- easier to make any change to it that would  
16 be shared commonly, it would have a common solver, it  
17 would bring all this expertise within house to bear on  
18 it, it would be an easier process to verify, vet and --  
19 and -- and oversee.

20 DR. LONNIE MAGEE: Another way to look at  
21 it is that the -- in this particular case, the numbers  
22 came out much the same, but it could be on a common  
23 platform that it's less likely to have a potential for  
24 coefficient differences of things that could, in another  
25 situation, result in a bigger difference.



1                   THE CHAIRPERSON:    If Manitoba Hydro  
2   accepted your recommendation and undertook the work and  
3   did it, would it provide, in your view, more support for  
4   their preferred development plan, or could?

5                   DR. ATIF KUBURSI:    As I mentioned, this -  
6   - this is an issue that is not related to accuracy of the  
7   models.  It's more in terms of saving on resources,  
8   creating a more comfort level with the fact that you are  
9   all using same system and you're on the common page, so  
10  to speak, and ability to integrate and create a community  
11  of modellers that would be focussed.

12                   The issue of accuracy, I think, is a  
13  little bit more difficult here, and I and Lonnie, we --  
14  we felt that maybe we need to move into this more  
15  sophisticated system of dynamic programming, stochastic  
16  programming, where we think and have some level of  
17  experience from which we can talk -- because I've worked  
18  with dynamic programming and linear programming,  
19  stochastic and deterministic, and I know the complexity  
20  of the latter system is far larger than the first one.  
21  It would involve more resources, I -- I grant this.  And  
22  in a perfect world, these wishes would be great, but  
23  there may be other compromises.

24                   But in terms of accuracy, and dealing with  
25  the kind of issue that you're talking about, Mr.

1 Chairman, I feel that the non-linear systems, the dynamic  
2 programming, the stochastic, would have a bearing on it  
3 in a way that the linear system, static system,  
4 deterministic system, would not.

5 THE CHAIRPERSON: In other words, if they  
6 did do it, it's -- it potentially could some -- have some  
7 bearing on the degree of support, or non-support, for the  
8 development plan.

9 DR. ATIF KUBURSI: A degree, but the  
10 issues are how you structure the problem, what data do  
11 you use, what discount rate would you use, what is your  
12 forecast of the expected prices in the future, what can  
13 you generate and encapsulate in your contracts.

14 There's so many variables on these things,  
15 but as far as the models used in order to cho -- choose  
16 the preferred sequence, if you use exactly the same sets  
17 of data on both sides, the latter are likely to give you  
18 a marginal improvement over the former.

19 THE CHAIRPERSON: What I'm getting at is  
20 your -- your recommendation isn't what you would call an  
21 academic nicety. You're -- you're suggesting it's a  
22 significant improvement in their approach.

23 DR. ATIF KUBURSI: Yeah. It -- it's not  
24 just academic nicety. I am also suggesting that it would  
25 handle the kind of problems that you're dealing in a more

1 legitimate and recognizable way.

2 THE CHAIRPERSON: What level of effort is  
3 required to put into practice what you recommend?

4 DR. ATIF KUBURSI: I recognize that this  
5 would involve resources. It would involve retraining.  
6 It will involve quite a bit of a different mindset on  
7 things, no question about that.

8 I mean, this is not something that you  
9 could just discard one (1) system, and bring another  
10 system, and expect that the capacities are all in place  
11 and would not take a learning period before these can be  
12 -- can be -- be put in place. But -- but my feeling is  
13 that if you're going to go with the trend as most people  
14 are now moving into that direction, you have to start  
15 someplace, and the better to start now.

16 THE CHAIRPERSON: So if you -- if you  
17 were doing it, and you were part of Manitoba Hydro, just  
18 rough estimate, how much resources and how long would it  
19 take?

20 DR. ATIF KUBURSI: Yeah, I -- I need to  
21 study this a little bit more carefully, I mean, than just  
22 -- you know --

23 THE CHAIRPERSON: May -- maybe you could  
24 think on it.

25 DR. ATIF KUBURSI: -- but I -- I -- we

1 should really. I mean, because I have -- we have  
2 experience of others who have done it, so maybe I need to  
3 go back and see what sort of level of skills and time and  
4 resources this had --

5 THE CHAIRPERSON: Would you take that  
6 then as an undertaking? Thank you. And so --

7 MR. ROBERT MAYER: Doctor, I have a  
8 couple -- well, just basically one (1) question. While  
9 you're -- while somebody is developing the system that  
10 you are suggesting, I have to assume that they must  
11 continue to operate the old system because as you know,  
12 from day to day, Hydro has to make these decisions. So  
13 basically you've got to start over here, and do something  
14 else, but you must continue to operate the systems they  
15 presently have.

16 So I have no idea how much space, and how  
17 many bodies it takes to operate the equipment that we're  
18 presently talking about, nor how much space and how many  
19 bodies it would take to construct, operate, and train  
20 another group to operate the new system. But it sounds  
21 to me like it could be a relatively expensive and time  
22 consuming matter.

23 DR. ATIF KUBURSI: That's why, Mr. Mayer,  
24 I was not willing to give you an estimate. But I -- I  
25 think there's an issue here. You know, the assumption

1 here is that you're getting the system, and you're going  
2 to get a new system, and you're going to operate them  
3 together. Not for long. If the system that we are  
4 thinking of bringing in is the way I'm talking about it,  
5 it should replace it ultimately.

6 And it would be the new system. You know,  
7 this is -- and it would be probably so, you know, use on  
8 the -- you know, you could use the same machinery, same  
9 equipment, it's just a different system. It's like  
10 taking Excel and using -- give me a name -- I mean, move  
11 from Quattro --

12 MR. ROBERT MAYER: Don't ask me.

13 DR. ATIF KUBURSI: -- we move from  
14 Quattro Pro to Excel. Okay. Or something. Or Lotus,  
15 whatever it is. That's what it is.

16 MR. GAVIN WOOD: Just a moment, please.

17

18 (BRIEF PAUSE)

19

20 MR. GAVIN WOOD: Sirs, the doctors would,  
21 in that undertaking, go so far as if they can talk as  
22 they've always been able to with the Manitoba Hydro  
23 people, they would be able to give you an estimate of the  
24 kind of costs that would be involved as well. So when  
25 we're talking resources, they would actually be able to

1 give you some estimate.

2 THE CHAIRPERSON: So we're talking about  
3 time, money, significance.

4 MR. GAVIN WOOD: The -- I mean, I  
5 appreciate they'll give you some descriptions and such,  
6 but I -- I appreciate from your perspective you would  
7 really -- yeah, they -- they would -- ultimately, one (1)  
8 of the important things for yourselves would be the costs  
9 involved, and -- and, for that matter, for Manitoba Hydro  
10 too, obviously.

11 THE CHAIRPERSON: Well, you're  
12 contrasting it to the significant plans. But you've  
13 under -- the undertaking would be helpful, and we  
14 certainly don't have any problem with you consulting with  
15 Manitoba Hydro. It makes perfect sense. They've been  
16 cooperative before.

17 Mr. Wood, how do you --

18 MR. GAVIN WOOD: Yeah.

19 THE CHAIRPERSON: How would you frame it?

20 MR. GAVIN WOOD: The -- the doctors are  
21 proposing that through consultation with Manitoba Hydro  
22 they would give a description of -- of what the process  
23 and -- and work would be involved on the part of Manitoba  
24 Hydro to bring in the -- the common platform approach to  
25 modelling that -- that they're -- they've been proposing

1 in their -- their various works and as -- as -- in -- in  
2 a des -- in a narrative descriptive way, and the  
3 practicality of it through talking to Manitoba Hydro.  
4 And -- and finally some estimate of the costs that would  
5 be involved in that.

6 THE CHAIRPERSON: And in that report,  
7 since you'd be consulting with Manitoba Hydro, you might  
8 be able to encapsulate any difficulties that they may --

9 MR. GAVIN WOOD: And -- and --

10 THE CHAIRPERSON: -- put forward.

11 MR. GAVIN WOOD: And so the undertaking  
12 would also involve, if -- if through consultations with  
13 Manitoba Hydro, there's an indication of -- of  
14 difficulties or problems that would be involved in -- in  
15 doing so, that -- that they would certainly set those out  
16 to the Board as well.

17 MS. PATTI RAMAGE: If I could just jump  
18 in. What I heard also was it wasn't simply common  
19 platform, it was to go non-linear, stochastic, and  
20 dynamic as part of that approach.

21 THE CHAIRPERSON: That's a good  
22 contribution, yes.

23

24 --- UNDERTAKING NO. 141: KM to provide, through  
25 consultation with Manitoba

1 Hydro, a description of what  
2 the process and work would  
3 be, on the part of Manitoba  
4 Hydro, to bring in the common  
5 platform approach to  
6 modelling that they've been  
7 proposing and the  
8 practicality of it and to  
9 encapsulate any difficulties  
10 that Manitoba Hydro may put  
11 forward

12

13 DR. LONNIE MAGEE: On -- on that --

14 THE CHAIRPERSON: Dr. Magee, yes.

15 DR. LONNIE MAGEE: Oh, sorry. Yeah. On  
16 -- on that point, I think one (1) thing we could feel  
17 comfortable saying right now is that the -- the two (2)  
18 separate -- the -- the upgrading of the solvers to  
19 dynamic and nonlinear solvers would -- is -- is more  
20 something that you could assign a small number of people  
21 to work with on the side while everything else is going  
22 on as usual, and could be developed and slipped into the  
23 -- the system. Whereas the common platform issue, which  
24 is related, but it -- it's more of a complicated -- I'd  
25 say, logistically complicated thing to -- to figure out



1 how to do.

2 THE CHAIRPERSON: Well, you could cover  
3 that off in your response. And we're quite aware of the  
4 other recommendations which seem consistent with various  
5 reports with respect to the documentations of the current  
6 systems and things of that particular nature. So I  
7 imagine they'd play a role too.

8 Ms. Southall...?

9

10 CONTINUED BY MS. ANITA SOUTHALL:

11 MS. ANITA SOUTHALL: Actually, my next  
12 series of questions arise from the -- the last part of  
13 that interchange with respect to the transformation into  
14 the stochastic model. I'm not sure if dynamic modelling  
15 is the same thing, but perhaps you could just give a  
16 description of -- of -- I see Dr. Kubursi saying no, so  
17 could you explain the difference between the change to  
18 more dynamic modelling?

19 And then you've -- you've talked a bit, at  
20 my direction, I acknowledge, around the issue of the  
21 stochastic change to the model, but could you please just  
22 attempt to briefly address both of those items?

23 DR. ATIF KUBURSI: Okay. We're proposing  
24 three (3) things here. One is the current structure of  
25 the models is linear, so there is an issue here of moving



1 issues, three (3) separate questions to deal with. The  
2 dynamic versus static, deterministic versus stochastic,  
3 linear versus non-linear. And our hope would be is that  
4 we will say something and we will discuss with Manitoba  
5 Hydro these issues and see how we can deal with this  
6 issue.

7 THE CHAIRPERSON: See, the other part of  
8 it, to be direct, is -- is the -- the reference that was  
9 made to -- in Manitoba Hydro's rebuttal, to priority. I  
10 mean, that -- that's a significant aspect of all this.

11 DR. ATIF KUBURSI: Yeah, we recognize  
12 that. I mean, the -- the issue here involves what  
13 resources, what skills, what time, what is available,  
14 what complications would it really put in. In our view,  
15 I mean, it would be very hard to suggest that we know  
16 what the priority is, and we're not going to be  
17 presumptuous to tell Manitoba Hydro what -- what we would  
18 like to do is to show what other utilities, where they  
19 have used some of these systems, what did it take and how  
20 this may have improved or not improved. I mean, I'm --  
21 we're trying, you know, here to see and evaluate in an  
22 open-mind and objective way.

23 Always, Mr. Chairman, you told us we have  
24 to be helpful. We're going to be helpful.

25

1 (BRIEF PAUSE)

2

3 THE CHAIRPERSON: It's okay, Ms.  
4 Southall.

5 MR. GAVIN WOOD: Whenever you're ready.  
6 Thanks.

7

8 CONTINUED BY MS. ANITA SOUTHALL:

9 MS. ANITA SOUTHALL: I just wanted you --  
10 to direct you -- I was locating a section of the report.  
11 It's -- it's on the same issue of HERMES --  
12 recommendations for improvements to HERMES. It's in the  
13 vicinity of page 180 of your main report, finding -- and  
14 related to finding number 4. I don't know that you need  
15 to go there, but my next -- my next question, and it may  
16 be that it's -- and I apologize for my ignorance on this.

17 But whether the -- a reference to coupling  
18 HERMES with a standard risk tool is the same issue as the  
19 stochastic modelling, could you just explain whether or  
20 not in fact you're talking about the same issue in terms  
21 of adding uncertainties to the model?

22 DR. ATIF KUBURSI: Certainly PRISM would  
23 be a system that, once it's integrated with the rest,  
24 would -- would lend an element of stochasticity to the --  
25 to the system. But we're talking about even more general

1 things, but certainly there's a role here, and maybe when  
2 we move into the stochastic specification PRISM would --  
3 would have a very important role to play.

4 MS. ANITA SOUTHALL: So -- so the risk  
5 tool is a separate issue. Is that correct?

6 DR. ATIF KUBURSI: Would -- it's not a  
7 separate issue. I said it would -- it's not the only  
8 issue. See, it's not -- it's definitely part of it, but  
9 it's not the only one (1) because it's also about the way  
10 you specify the equations and how you put them into the  
11 model.

12 MR. GAVIN WOOD: Just -- just a moment,  
13 please.

14

15 (BRIEF PAUSE)

16

17 MR. GAVIN WOOD: And just -- and Ms.  
18 Southall, just -- just for your understanding, the way  
19 the doctor is understanding the undertaking, he would be  
20 dealing with that as part -- as part of it.

21 MS. ANITA SOUTHALL: That -- specifically  
22 the use of PRISM? Thank you.

23

24 (BRIEF PAUSE)

25

1 CONTINUED BY MS. ANITA SOUTHALL:

2 MS. ANITA SOUTHALL: I'm not entirely  
3 sure how large this response to the undertaking is meant  
4 to be, so bear with me if you could because I had other  
5 questions and I'm not sure whether or not you would  
6 intend to cover them.

7 The -- the questions are, if -- if a risk  
8 tool is incorporated, or PRISM is somehow integrated, for  
9 example, with the other models, is that going to assist  
10 Manitoba Hydro in its risk mitigation?

11 DR. ATIF KUBURSI: Yeah, I mean, we're  
12 doing it with a purpose here, is that we're trying to  
13 improve the way you deal with -- with risk, and the  
14 strategies that probably one (1) can derive from these  
15 models. I mean, you're not doing it just for the beauty  
16 of it. I mean there is -- it's done with -- with a  
17 purpose. And that the understanding we have here is that  
18 once you get PRISM to work with other systems, you  
19 improve the handling of risk, the identification, the  
20 quantification, and these are important ingredients in  
21 the way you formulate responses and mitigation.

22 MS. ANITA SOUTHALL: And PRISM, could you  
23 just take a moment and describe what that particular  
24 model, to your -- to the best of your knowledge, what  
25 it's used for, or what the status of it is right now at

1 Manitoba Hydro, and what the core, the @RISK core of  
2 PRISM could be used for in terms of risk quantification.

3 DR. ATIF KUBURSI: We've seen already --  
4 we were at Manitoba Hydro, and we've seen twice the use  
5 of PRISM. And the way it's used at the moment is that it  
6 takes outputs from HERMES and from SPLASH, and estimates  
7 the cost of the drought. In the event you have five (5)  
8 year drought, or seven (7) year drought, they use the  
9 chronology. Once you are in the first year load is a  
10 given year. And then the chronology that follows that  
11 year is all built in and will estimate exactly the way  
12 our chapter 6 is structured, the reference case, and then  
13 they change to lower water levels, the way it would  
14 affect the generation at given assumptions about prices.

15 And all these things that we talked about,  
16 you fix these numbers. Like if you want to talk about  
17 water, you put the water. Every other variable in the  
18 system in the way you calculate net revenue becomes a  
19 stochastic process. You have a probability density  
20 function. And then you get the net revenue from this.  
21 And then you use on the net revenue a Monte Carlo 1000 --  
22 exactly the same way that we described we've got our  
23 results.

24 The issue here is I don't want this PRISM  
25 to be a separate way of doing things. The question is

1 how would you integrate PRISM in a way in which these  
2 models become all talking to one another, and some of  
3 the, for example, forecasting prices of energy is no  
4 longer just a string of numbers but maybe a probability  
5 solution, and then to see how these might ultimately  
6 influence the estimation of net revenues from different  
7 strategies, alternative sequences.

8                   And -- and this, in my view, would be an  
9 improvement over just taking one (1) single forecast and  
10 saying, Well, it is optimistic, you know, it's  
11 pessimistic. I mean, I would prefer to see a more  
12 sophisticated way of using these things.

13                   MS. ANITA SOUTHALL: I -- I take it that  
14 the risk tool, assuming it's PRISM, that -- that would be  
15 integrated in accordance with that recommendation, would  
16 then become part of the drought risk planning, risk  
17 preparedness -- drought risk preparedness process?

18                   DR. ATIF KUBURSI: Yeah, well, certainly  
19 it's -- it's a component. But, as you know, the drought-  
20 preparedness plan is far more elaborate, about  
21 responsibilities, about governance, about vetting. So  
22 it's a component, yes.

23                   MS. ANITA SOUTHALL: I'd like to ask you  
24 a couple of questions also in finding number 4. I  
25 believe it's page 181 of the original KM Report. And the



1 -- also, if -- if you wish to have reference, it's Tab 15  
2 in our reference book of documents. And in that tab it  
3 would be starting at the second page of the tab and the  
4 KM response to PUB-KM-35, the IR.

5 MR. GAVIN WOOD: He's got all of that  
6 now.

7 MS. ANITA SOUTHALL: Thank you.

8

9 CONTINUED BY MS. ANITA SOUTHALL:

10 MS. ANITA SOUTHALL: Here there's a  
11 recommendation that Manitoba Hydro consider a  
12 hydrological submodel to compliment HERMES and SPLASH as  
13 water management issues become more complicated under  
14 possible climatic change.

15 Could you just comment on the underlying  
16 rationale, Doctors, as to the benefits of such a  
17 submodel?

18

19 (BRIEF PAUSE)

20

21 DR. ATIF KUBURSI: I'm sure you can  
22 appreciate, Counsel, we're not hydrologists, all right.  
23 And the issue here is we handled and we examined the  
24 antecedent forecasts, right. I mean, the way we now deal  
25 with things is that we look at the previous period and

1 see how it relates to a current period, and we use the  
2 current period to forecast the next period.

3                   So it is a hydrology of sorts but  
4 literally structured on lags. It may be possible to  
5 think that this can be complemented by a precipitation  
6 model, prediction of the precipitation. And if we  
7 integrate the precipitation, you don't need the past to  
8 tell you what's going to be in the future. You might  
9 really have a separate forecast on the level of  
10 precipitation. So the hydrology we're talking about is  
11 the precipitation level.

12                   There may be other variables. I mean, you  
13 take a basin of water. There is inflow, right, coming  
14 from precipitation. There is outflow as you take it out,  
15 plus the evaporation losses. If you take all these  
16 variables into account, you could complement this  
17 antecedent forecast by this structural forecast that  
18 would come from using the information from hydrology on  
19 the likelihood of having water at a given level.

20                   MR. ROBERT MAYER: Doctor, again, maybe  
21 I'm venturing into something I don't know any -- very  
22 much about, but I do know a little bit about weather  
23 forecasting, and I know that Environment Canada will tell  
24 you that although they can give you reasonably accurate  
25 forecasting a couple of days out with respect to your

1 weather, they can't -- they can't do that with respect to  
2 precipitation.

3                   So I'm -- I'm wondering what kind of  
4 forecast we're talking about when presumably the agency  
5 in Canada that is most responsible for coming up with  
6 that information readily admits that they haven't figured  
7 out how to do it yet.

8                   DR. ATIF KUBURSI:    I hate to tell you,  
9 Mr. Mayer, that they are better forecasters than  
10 economists --

11                   MR. ROBERT MAYER:    That's scary.

12                   DR. ATIF KUBURSI:    -- but it doesn't say  
13 -- yeah, it is.  And their models have improved quite a  
14 bit.  I mean, what we're suggesting here is that -- and -  
15 - and it's worth probing again.  I mean, I know resources  
16 are not infinite, and one has to balance the benefits  
17 from a particular addition to the cost of these, but  
18 you're talking about hydrology, and we're talking about  
19 some structural breaks that are likely to come into the  
20 system because of climatic changes.  And therefore the  
21 past would become a very poor estimate of the future.

22                   And what we're suggesting here is to  
23 probe, to evaluate, to integrate, maybe with the  
24 University of Manitoba hydrologists -- I understand now  
25 that Manitoba Hydro is already investing quite a bit of

1 money in a chair and other people -- to what extent some  
2 of this information, some of the modelling, some of the  
3 abilities and experiences that these people bring to  
4 bear, because I don't believe hydrologists are absolutely  
5 people without any sufficient or interesting things they  
6 can contribute. And these -- these are the kind of  
7 things we're talking about.

8 MR. ROBERT MAYER: Doctor, it may  
9 interest you to know that when we heard the Clean  
10 Environment Commission hearings with respect to the  
11 construction of Wuskwatim, we did get some significant  
12 evidence from Manitoba Hydro to the effect, at that time  
13 in any event, they were relatively confident with climate  
14 change there would be more rain.

15 The problem was they had no -- were unable  
16 to give any estimate as to what would happen as a result  
17 of evaporation. That is the evidence we heard. And that  
18 was a number of years ago, of course, but I'm not sure  
19 that they got that problem solved yet.

20 DR. ATIF KUBURSI: I -- I mean, nobody is  
21 suggesting here that the -- the issue is very simple. I  
22 -- as you know, the science is still not very strong on  
23 these things, but there is now almost a consensus that --  
24 that the precipitation in the northern part is going to  
25 rise, but the temperature is also going to rise, so

1 you're going to get increase in inflow but also increase  
2 in outflow. What is the net balance?

3 I mean, I'm hanging by the skin of my  
4 teeth on issues like this, so I'm not going to pronounce  
5 or -- or say things. But all we're really saying is that  
6 if there is something that could be gained from  
7 hydrologists and they can contribute to this issue here,  
8 I want to see that we experiment with models that do not  
9 depend purely on historical lags but that they could  
10 possibly integrate into them structural variables of the  
11 sort, that's all.

12 DR. LONNIE MAGEE: Can -- can I add --  
13 add --

14

15 CONTINUED BY MS. ANITA SOUTHALL:

16 MS. ANITA SOUTHALL: I'm sorry. Yes, of  
17 course.

18 DR. LONNIE MAGEE: So we're -- we're not  
19 only talking about using weather forecasts and -- and  
20 climate change issues, but just, as economists, we're --  
21 the other -- other social scientists kind of make fun of  
22 our tendency to grab everything we can find that's  
23 available that might help to predict things. So we -- we  
24 had the impression that -- that the model's specification  
25 that were being used for these forecasts are -- they're

1 very similar for -- in structure from one (1) case to the  
2 next, which suggests that there's -- there could be more  
3 exploring on a case-by-case basis as to maybe the river  
4 flow in one (1) system could be -- the -- the water flow  
5 could be pre -- predicted better if you use some recent  
6 information from some other system, related water system,  
7 or it -- since we -- we never saw that sort of thing we  
8 just felt in general that there could be more kind of  
9 playing around or experimenting, looking for whatever  
10 information that's available that could be thrown in to  
11 these equations to improve their predictive power.

12 DR. ATIF KUBURSI: Just to add, you know,  
13 because I didn't want to be technical, but let -- let me  
14 be technical for just five (5) seconds. In the equations  
15 that are used you find that the T-score of the  
16 coefficient, which means the significance of a  
17 coefficient, like previous year in predicting future  
18 years, instead of being zero, there's sufficient reason  
19 to believe it's different from zero and, therefore, it's  
20 contributing to this.

21 But there is something called R-squared  
22 which is the coefficient of multiple determination in the  
23 -- in the sense that whether the -- you have covered all  
24 the variables that will help you predict. If you covered  
25 them all and the variance in these is explaining the

1 variance in the dependent variable, the one (1) you want  
2 to predict, then you feel comfortable.

3                   In most of the equations that we looked at  
4 we found the T-score is high, but the R-squared is not  
5 high. This automatically leaves you with the impression,  
6 and I'll let my colleague who's far more versed in this  
7 than I, it says that there is probably a missing  
8 variable, a missed specifications. That there -- there  
9 is extra information you could bring to bear into these  
10 equations.

11                   And then if you said, Well, there is more  
12 information that comes to bear, by God, what is better  
13 than looking at some hydrological variables. That's  
14 precisely the kind of logic we went through and -- and  
15 Lonnie, you know...

16                   DR. LONNIE MAGEE: Just -- yeah, there  
17 may be many cases where the R-squared is low and the  
18 model doesn't predict that well, but that's just the way  
19 it is. There may be no way to predict better, in which  
20 case you just go ahead with what you've got. It's better  
21 than -- than nothing. So it wouldn't -- I just want to  
22 make clear, it wouldn't be wrong to use a model that  
23 doesn't predict well as long as it's better than not  
24 using it at all.

25                   THE CHAIRPERSON: Okay. I think we'll

1 take our break now. Thank you.

2

3 --- Upon recessing at 10:49 a.m.

4 --- Upon resuming at 11:12 a.m.

5

6 THE CHAIRPERSON: Okay. Welcome back,  
7 everyone. Ms. Southall, whenever you're ready.

8

9 CONTINUED BY MS. ANITA SOUTHALL:

10 MS. ANITA SOUTHALL: Just one (1) last  
11 specific question on the PRISM model, Doctors Kubursi and  
12 Magee. With respect to current input in -- input in  
13 PRISM, are there -- are there any inputs which are a  
14 prediction of future inflows, a prediction as opposed to  
15 an output of one (1) of the other two (2) models?

16 DR. ATIF KUBURSI: No, not that I know  
17 of.

18 MS. ANITA SOUTHALL: I want to move on to  
19 ask you some questions associated with the SPLASH model  
20 and your recommendations. And in the main report, the  
21 original KM Report, it would be at page 180.

22

23 (BRIEF PAUSE)

24

25 MS. ANITA SOUTHALL: There's a suggestion



1 -- oh, first of all, let me confirm that you agree,  
2 Doctors Kubursi and Magee, that the SPLASH model is  
3 integral to the long-term planning and the financial  
4 forecasting of the Corporation, and as well the rate  
5 setting by the PUB.

6 DR. ATIF KUBURSI: Yes.

7 MS. ANITA SOUTHALL: You suggest the  
8 SPLASH model requires internal and external validation.  
9 That's one (1) of the recommendations, correct?

10 DR. ATIF KUBURSI: Correct.

11 MS. ANITA SOUTHALL: What would be  
12 internal validation in accordance with your  
13 recommendation?

14 DR. ATIF KUBURSI: Validation involves  
15 two (2) issues. One (1) is the structure of the model in  
16 the sense that you have the correct relationships, the  
17 correct inputs. And then there's validation in terms of  
18 the output, particularly in terms of some models in terms  
19 of their prediction accuracy.

20 You look at a forecast and see to what  
21 extent what you have forecast is consistent with what  
22 actually happened. So there are really two (2) issues  
23 here. And -- and we wanted basically people to look and  
24 see and review and evaluate these models. There should  
25 be some sort of a mechanism where peers review the works

1 of their peers. I mean, this is a well-established  
2 criteria for evaluation.

3           The other one would be to bring outside  
4 subject-matter experts who can review these. And we felt  
5 that this is an important issue because quite a bit -- a  
6 number of these models are internally developed and would  
7 always be a good comfort level if they were reviewed,  
8 evaluated by outside subject-matter experts, people who  
9 are working with these types of models or who have  
10 experience in their application, and in running and  
11 evaluating results.

12           MS. ANITA SOUTHALL: And in terms of the  
13 internal validation, did -- did you turn your minds and -  
14 - to the issue of and are you able to speak to the issue  
15 of the -- the frequency of process? Would there be --  
16 would that be done with any particular frequency during  
17 the year?

18           Are you thinking along the lines of some  
19 sort of validation reports by -- by a peer at Hydro, for  
20 example?

21           DR. ATIF KUBURSI: There is a number of  
22 ways of doing this. I mean, I know that for us  
23 professors, whenever we publish things it gets reviewed.  
24 I mean, one (1) way would be for members of the staff  
25 that use these models to probably publish or go to

1 conferences and get reviewed and get refereed, but  
2 internally there are different ways of -- of doing it.

3           Departments in the university or sections  
4 in the United Nations are reviewed periodically but  
5 consistently. Every department knows that they would be  
6 reviewed at least once every two (2) years. And these  
7 people, wherever you are, is called IOS, Office of  
8 Investigation and Oversight. They would come and look at  
9 financial and also at intellectual and substantive work.

10           I mean, they would like to see that your  
11 publications and the numbers you use and the procedures  
12 you use are all on standards that the United Nations  
13 would like things. And I -- I understand in OGS, the  
14 graduate schools, the courses, the outlines, the  
15 professors, every -- every how many years, Lonnie?

16           DR. LONNIE MAGEE:     Seven (7) years.

17           DR. ATIF KUBURSI:    Every seven (7) years.

18 I mean there should be some sort of a periodic and non-  
19 periodic evaluation that we tender as a good procedure to  
20 always make sure that you're on the frontier of the  
21 developments and that these models are accredited, so to  
22 speak, you know.

23           The word -- I mean, we go through  
24 accreditation -- formal accreditation, but, I mean, there  
25 is some sort of a vetting process that is periodic,

1 official, and a procedure that would be carried forward  
2 and gives a level of security that what you're doing  
3 inside is reviewed inside.

4                   And then you don't want to restrict it to  
5 -- just purely to an inside review, that it could also  
6 include an outside review.

7                   MS. ANITA SOUTHALL: With respect to  
8 SPLASH, you're also recommending, as I believe was the  
9 case with HERMES, formal documentation of the model,  
10 correct?

11                   DR. ATIF KUBURSI: That's correct.

12                   MS. ANITA SOUTHALL: Was there any formal  
13 documentation available or provided to for your review,  
14 or did you seek it with respect to the SPLASH model?

15                   DR. ATIF KUBURSI: Yes, we did.

16                   MS. ANITA SOUTHALL: So there -- there  
17 was some degree of formal documentation?

18                   DR. ATIF KUBURSI: There is documentation  
19 that is used, there is things. I mean, the way we want  
20 it to be is a user and a technical manual. I mean, there  
21 are some standard ways, but surely -- I mean, we were  
22 given a description of the system, the various  
23 simulations it goes with, some of the sample results.  
24 There is documentation. All we're -- we want is this  
25 documentation to be formatted and in a formal way,

1 consistent with what we call the typical things that are  
2 available with any model that you buy. If you buy  
3 WordPerfect or you buy Excel, you get a user manual and a  
4 technical manual.

5 MS. ANITA SOUTHALL: There's also a  
6 recommendation on page 180 of the KM Report in the last  
7 paragraph that SPLASH requires oversight.

8 Is -- is that a reference, Doctors, to the  
9 internal and external validation, or is that a different  
10 concept?

11 DR. ATIF KUBURSI: No, same concept, and  
12 it's not only restricted to SPLASH. We thought that it  
13 should be done for every one.

14 MS. ANITA SOUTHALL: And I take it that  
15 there are different model operators that do not at  
16 present come together for these various models at  
17 Manitoba Hydro. I -- I believe that was your  
18 observation. There are -- there's a working group for  
19 SPLASH, there's a separate working group for HERMES, is  
20 that valid?

21 DR. ATIF KUBURSI: It's not actually  
22 because we saw that they come together, and we -- all we  
23 wanted to do is to formalize it.

24 MS. ANITA SOUTHALL: So can the -- can  
25 the people who operate HERMES turn to the operation of

1 SPLASH, if that was required, for instance, at -- the way  
2 that it's currently structured?

3 DR. ATIF KUBURSI: No. I mean, now those  
4 who run HERMES are running HERMES, those who run SPLASH  
5 run SPLASH, those who run MOST -- we found out that some  
6 of the people running MOST were in HERMES, and then some  
7 people who are in HERMES are in SPLASH. So there is  
8 really some cross-referencing here. What we wanted is  
9 this cross-reference to become formalized, that a  
10 modelling committee and community can be developed and  
11 made a formal structure that they would meet on a regular  
12 basis, not an informal one.

13 I mean, at one time, it was kind of  
14 interesting. We wanted to know how many people work with  
15 MOST, so we asked Manitoba Hydro to organize it. We all  
16 came together. We were -- we got a level of comfort that  
17 there are all these people who know each other. I mean,  
18 we sat back on the sides and saw what kind of a  
19 relationship and how well it's working. We were -- and  
20 how many, yes. I mean, okay. How many? How many, yes.  
21 Ten (10), twelve (12). We said it yesterday. All right.

22 And -- and -- and all we really wanted  
23 here is to get just a formal presence and increase the  
24 flow of information and the fluidity with these people  
25 coming together. They're working almost on a number of

1 issues where they need to be in a position to exchange  
2 information and inputs and review outputs. All what we  
3 were asking about is a formalized structure that would  
4 bring these people on a regular basis, and there would be  
5 attention paid to making sure that this community is  
6 formally -- and integrated in a way that would be regular  
7 and frequent rather than an informal one.

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(BRIEF PAUSE)

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MS. ANITA SOUTHALL: You spoke a little  
bit earlier about -- when we were talking about the  
bringing together of HERMES and SPLASH on a common  
platform. I believe, in some of your response, you made  
passing reference to incorporating up-to-date solvers.

That's a term of art, I take it, Dr.  
Kubursi, Dr. Magee?

DR. ATIF KUBURSI: Yeah. I mean, we --  
we -- we -- we said -- I mean, they're using standard and  
well-tested systems. I mean, CPLEX and -- and SPLASH,  
and MINOS, I presume, and HERMES, and -- and -- and these  
are top of the line things, but there has been new  
advances in the system that can handle the non-linear and  
the stochastic. One (1) called General Applied  
Mathematical Systems, using the world bank, called GAMS,

1 and I said there is the other one (1), AIMMS, A-I-M-M-S,  
2 I think, Advanced Integrated Mathematical something.

3 MS. ANITA SOUTHALL: So could -- I mean,  
4 I'm just looking for a layperson's description of what a  
5 solver actually is.

6 DR. ATIF KUBURSI: Oh, a solver, all  
7 right. You see, you formulate your problem and you have  
8 a processor, all right, a computer program that would  
9 take this data and would find a solution. And then it  
10 would give you an ability to process the output and  
11 results in tables and graphs, and will allow you a  
12 capacity that you want to test sensitivity.

13 Like in CPLEX, and I could be corrected,  
14 MINOS, you really have to go back into the things and do  
15 it. In AIMMS you have a picture. You take the mouse and  
16 you extend one (1). It would change the constraint and  
17 run the system again. I mean, there are some advances  
18 and making things faster and generating post-processing  
19 utilities that are richer.

20

21 (BRIEF PAUSE)

22

23 MS. ANITA SOUTHALL: I want to turn now,  
24 Doctors Kubursi and Magee to -- it would still be in the  
25 last paragraph of your KM Report on page 180. And your



1 commentary in the last part of the last paragraph on that  
2 page on the assumption of perfect foresight in SPLASH.

3                   You make the statement in part that -- if  
4 I can paraphrase from the last several lines of the  
5 paragraph, perfect foresight leads to solutions that are  
6 not relevant in the uncertain real world and may lead to  
7 results that would preclude optimal responses. Do you  
8 see that? I -- I've definitely not read it as a quote,  
9 but I think I've --

10                   DR. ATIF KUBURSI: It's almost a quote.

11                   MS. ANITA SOUTHALL: -- I've -- I've  
12 paraphrased it, yes.

13                   DR. ATIF KUBURSI: No, it's almost a  
14 quote, yes.

15                   MS. ANITA SOUTHALL: Could you explain  
16 that particular statement?

17                   DR. ATIF KUBURSI: I mean, as you know,  
18 SPLASH assumes that you know perfectly what is the level  
19 of water that you would need to meet the load in a  
20 critical period, and assumes that this water is always  
21 there and the level of storage is there exactly in  
22 sufficient amount to meet all these demands. And they  
23 know exactly when the drought is going to happen because  
24 they fixed the sequence to be exactly what that drought  
25 is.

1                   We felt that this is a bit problematic in  
2 the sense that it may lead to different costs. Suppose  
3 that the world would be in a way in which you have less  
4 water, and then you would end up importing. And you  
5 might be really importing at the time that you did not  
6 build into the system, and the import costs could be so  
7 high that whatever estimate of a drought cost that would  
8 come from the perfect foresight would be an underestimate  
9 of what the actual cost is going to be because you did  
10 not figure correctly the amount of water that you have  
11 and generation you can bring forward. And you must  
12 import now at prices that probably are far higher.

13                   I mean, it could happen that you would  
14 import at cheaper prices, but we're talking about a  
15 situation in which you have high import prices and water  
16 shortages. And this is a possibility, all right. And --  
17 and -- and we examined the thing. You'll be in a  
18 position where you would have an underestimation of the  
19 drought costs and, therefore, probably the -- the way we  
20 put it, maybe too strongly, that you would not get the  
21 proper response and mitigation that would be required,  
22 given these escalated costs of the drought.

23                   MR. ROBERT MAYER: Doctor, I'm having a  
24 little trouble with this again. And -- and I have to  
25 assume that Manitoba Hydro, at any given day and

1 virtually at any gi -- any given time, if they can't tell  
2 you -- tell you right off, they can very quickly  
3 determine how much water they have in Lake Winnipeg, how  
4 much water they have at Stevens Lake, how much water they  
5 have in the forebays at Limestone and -- and Long Spruce,  
6 and how much water they got in the Winnipeg River.

7                   Now, I'm assuming that is all measurable  
8 at any one of those particular stations, and those  
9 stations are all connected in such a way that it would  
10 take virtually no time at all to determine that. So why  
11 do we have to -- I mean, surely that's in input into a  
12 model. If you're doing your -- the one (1) you talked  
13 about, MOST, that turns out hourly, I'm assuming that  
14 information is available to the people who are using that  
15 particular piece of equipment.

16                   I'm having a little trouble understanding  
17 why we have to get all fancy about that when, quite  
18 frankly, you can measure it within moments.

19                   DR. ATIF KUBURSI: We know it now. We  
20 know it yesterday. We don't know very well what's going  
21 to be required tomorrow if things change on us. And what  
22 happened in a drought is that say April, May, even July,  
23 you have a -- given the snow pack and the precipitation,  
24 you have some idea. But then things could turn adversely  
25 on you.

1                   And if you assume that you have all the  
2 water and you continue to operate on the assumption you  
3 have all the water that you need, you may mistakes, and  
4 that's what we're saying. It's the issue of not what we  
5 know now, what we know yesterday, is what we think is  
6 going to be the future and the future turns out to be a  
7 different one.

8                   MR. ROBERT MAYER:    Oh, okay, I understand  
9 that, but now we're talking about predictions.

10                  DR. ATIF KUBURSI:    Yeah, and that's  
11 perfect foresight. They -- you know, what -- what HERM -  
12 - what HERMES does -- it doesn't do that. What SPLASH  
13 does, it says, Ah, I know exactly how much I need to have  
14 water and I'm going to keep it, and I would have it  
15 exactly in what the model would do to optimize the net  
16 revenue over the stream of years.

17                  MR. ROBERT MAYER:    Doctor, this year  
18 excluded, I am quite sure that most people at Manitoba  
19 Hydro and some of us who just sort of look at it  
20 understand that if we don't have any -- if we don't have  
21 any rainfall from April to June we might have a problem.  
22 I'm assuming that somebody would adjust for that and not  
23 rely on the fact that the computer or the model tells you  
24 you're going to have it.

25                  I -- I -- perfect foresight is perfect

1 foresight. I -- I don't think there's any such thing.  
2 And if we're going to suggest -- if we're using all  
3 possible alternatives, we go to Ouija boards and whatever  
4 else, but that doesn't strike me as something that --  
5 that is necessary. You're going to know -- although  
6 Environment Canada can't tell you, you'll know if you had  
7 any rain and you'll know if you haven't had it.

8                   And at some point in time you're going to  
9 realize, relatively soon, I trust, that you might be a  
10 little short of water, and what are you going to do  
11 about?

12                   DR. ATIF KUBURSI: I -- I mean, I -- I am  
13 on -- on your side on this one, all right, and -- but let  
14 me tell you where I differ. We're both on the same side.  
15 I wish we had perfect foresight, all right. To assume it  
16 when -- in a world where it's -- things are uncertain,  
17 this is where the problem is. And this is probably  
18 because of this and because we know that these models are  
19 ultimately going to depend on the amount of information  
20 and what you do them.

21                   And just mentioning that, we know -- once  
22 we are in April to July, we know exactly what's going to  
23 happen and things, or we have a better idea of what's  
24 going on. We want a DPP, a drought-preparation plan,  
25 with all these triggers, with all these things that will

1 provoke us to do things, that we are now more certain as  
2 we iterate towards -- in time, towards the impending  
3 drought or the changes and situation. That's precisely  
4 the issue.

5

6 CONTINUED BY MS. ANITA SOUTHALL:

7 MS. ANITA SOUTHALL: If I could, still on  
8 the SPLASH model, it's my understanding that the outputs  
9 of the SPLASH model are the basis for the integrated  
10 financial forecast that Manitoba Hydro prepares. Do you  
11 know that to be the case?

12 DR. ATIF KUBURSI: I mean, I am familiar  
13 enough with these models and with models. They are not a  
14 substitute for people's judgment and for people's  
15 decisions; they are support systems.

16 I mean, I find it very difficult for me to  
17 believe that these models are entered into the system  
18 without any qualification and accepted as they are. They  
19 are backstopped by professional, by engineers, by  
20 accountants, by economists, by hydrologists. So I would  
21 say yes, of course. I mean, what else these models for?  
22 I mean, they should help decisions, but they don't  
23 replace, and they don't come automatic and without any  
24 coherence, acceptance and evaluation into the system.

25 MS. ANITA SOUTHALL: Is it used in the

1 IFF, though, Dr. Kubursi?

2 DR. ATIF KUBURSI: Oh, yeah, precisely,  
3 in any place. So the IFF is one (1) important place,  
4 yeah.

5 MS. ANITA SOUTHALL: So to the extent  
6 that the SPLASH model based on perfect foresight is used  
7 in the IFF, and I accept what you're saying about there  
8 has to be a measure of judgment, then, in terms of how  
9 those outputs are -- are placed into the forecast, it has  
10 the potential to generate overly optimistic forecasts, is  
11 that valid?

12 DR. ATIF KUBURSI: That's valid, but we  
13 also know we learn from mistakes, and I'm sure year after  
14 year they must have found that this situation is not the  
15 correct one, and I'm sure, as any system that learns from  
16 the past, they must have made things. And the evidence  
17 is -- is that they're not accepting these things totally;  
18 they're -- definitely there's no one-to-one  
19 correspondence between IFF and the SPLASH.

20 MS. ANITA SOUTHALL: And did you examine  
21 that particular issue?

22 DR. ATIF KUBURSI: We -- not in the  
23 details I would have loved to, or liked to and things,  
24 and I admit that, but we've looked to see if there is  
25 one-to-one correspondences, and we did not find. If we

1 did, we could have modelled it. We were trying to model  
2 IFF.

3

4 (BRIEF PAUSE)

5

6 MS. ANITA SOUTHALL: Could I ask you --  
7 and -- and I actually think it comes out of a comment you  
8 made a few moments ago in terms of perfect foresight and  
9 the -- the potential you may run into a situation where  
10 you have to end up purchasing higher-cost energy than you  
11 would have anticipated. If you could, and those who are  
12 following, turn to tab 20 in the reference book of  
13 documents.

14 And I'll -- I'll just give you a moment to  
15 review those pages, Doctors Kubursi and Magee.

16

17 (BRIEF PAUSE)

18

19 CONTINUED BY MS. ANITA SOUTHALL:

20 MS. ANITA SOUTHALL: Looking at -- first  
21 of all, pages 5355 and then turning to 5356, I take Mr.  
22 Cormie's answer to Mr. William's discussion about the  
23 SPLASH model on these pages to mean that non-firm energy  
24 is not included in SPLASH, but would be available to  
25 reduce the cost of a drought?



1 DR. ATIF KUBURSI: I mean, that's exactly  
2 the argument here. SPLASH assumes that all you need of  
3 imports can be obtained and it's all from firm energy.  
4 And there's a general presumption here is that, if we  
5 allow for non-firm energy to come, it's usually purchased  
6 at lower price and, therefore, that issue of -- of  
7 underestimating the cost of a drought would not arise.

8 MS. ANITA SOUTHALL: And so if the non-  
9 firm energy included a higher cost of energy to serve,  
10 the inclusion of the hi -- the non-firm energy would not  
11 be available to reduce the cost of a drought, I take it?

12 DR. ATIF KUBURSI: Yeah. I mean, it's  
13 based on the presumption here that the non-firm energy is  
14 cheaper than firm energy, which is typically the case,  
15 except there are changes where this may not be.

16 MS. ANITA SOUTHALL: I -- I included as  
17 well the third page, which you see is not -- doesn't  
18 follow in sequence, but it's the last page at Tab 20 and  
19 it's an excerpt of page 5349 of the transcript. Again,  
20 Mr. Cormie makes the statement starting on line 3:

21 "Yes, I think in -- in our forecasts of  
22 drought costs we had not, up to that  
23 time, included those types of costs in  
24 our financial planning. For example,  
25 when you realize that you -- you need

1 to use the firm transmission coming  
2 north, and if you have to go and pay a  
3 fee for that and you roll that fee into  
4 the cost of the energy, the energy  
5 starts looking pretty expensive."

6 Do you see that?

7 DR. ATIF KUBURSI: Yeah, I see it.

8 MS. ANITA SOUTHALL: In -- in terms of  
9 the current state of affairs for Manitoba Hydro, and --  
10 and when I say "current state of affairs," without that  
11 new transmission availability to them under term sheets,  
12 for example, and some of those issues associated with  
13 their future planning, the -- the same cost of firm  
14 transmission would result in -- in higher power costs.

15 In other words, if they needed it during a  
16 drought period, that higher transmission costs, as a  
17 result of congestion, for example, would actually lead to  
18 a higher power cost.

19 Is that -- is that true? Can you comment  
20 on that?

21 DR. ATIF KUBURSI: Yeah. I mean, if the  
22 transmission costs are really high, this would have to be  
23 factored in the cost of energy use and -- and it would  
24 raise it.

25 But the -- the issue here is to what

1 extent this congestion prices are going to hold in -- in  
2 a period of drought year that would be -- one that  
3 consists of a time in which there is very limited  
4 capacity to transmit energy north.

5

6 (BRIEF PAUSE)

7

8 MS. ANITA SOUTHALL: I want to turn now  
9 to the issue of model governance, please, Doctors Kubursi  
10 and Magee. And it's finding number 5. Your reference  
11 section, I believe, would be page 182 of your original  
12 report. And you've also -- if -- if you wish to have  
13 reference to it, at Tab 15, we had looked at that on  
14 previous NYC assertions, but you've also provided a  
15 response to PUB/KM-35.

16 So let me state that on your review you  
17 noted that,

18 "The New York consultant claimed that  
19 the front office engages in self-  
20 evaluation with -- without any vetting  
21 and validation by middle office raising  
22 serious issues about the lack of checks  
23 and balances in review of validating  
24 the model's inconsistencies among the  
25 model inputs and outputs."

1                   That's a fair characterization of what you  
2 believe the NYC was asserting?

3                   And just -- if you could just answer "yes"  
4 or "no" because I have other questions.

5                   DR. ATIF KUBURSI:    Yes.

6                   MS. ANITA SOUTHALL:   I'm sorry to be  
7 abrupt.  Now I want to take you, sirs, to the paragraph  
8 above the boxed finding number 5 on page 182, so it would  
9 be the third paragraph on page 182.  There's a statement  
10 made:

11                               "The front office alone is running the  
12 models, interpreting their results,  
13 validating the forecasts, reporting on  
14 forecasting accuracy, inputting the  
15 data, and backstopping the entire  
16 systems.  The middle office is  
17 conspicuously absent from this arena."

18                   Do you see that?

19                   DR. ATIF KUBURSI:    Yes.

20                   MS. ANITA SOUTHALL:   And is that accurate  
21 in terms of what your finding was based on your  
22 examination of that matter?

23                   DR. ATIF KUBURSI:    It's an exaggerated  
24 view of it.  We -- we felt ourselves, and that's why our  
25 finding is that it would be always nice and comforting to

1 have two (2) pairs of eyes, two (2) sets of people. The  
2 middle office should be involved. But she has gone to  
3 hyperbole by suggesting that the front office is cooking  
4 the numbers and things. I mean -- I mean, this is  
5 totally not our experience and it's not our findings.

6 But the fact that the front office is  
7 doing this without the middle office involved, that's a  
8 reality.

9 MS. ANITA SOUTHALL: I just want to make  
10 sure that that was your finding, Dr. Kubursi.

11 DR. ATIF KUBURSI: That statement?

12 MS. ANITA SOUTHALL: Yes.

13 DR. ATIF KUBURSI: No, I'm reporting NYC.

14 MS. ANITA SOUTHALL: Could you -- yes,  
15 please take a moment and review that.

16 MR. GAVIN WOOD: Sorry, I was just saying  
17 I'm just going to get him to go back to the previous page  
18 and put it in context.

19

20 (BRIEF PAUSE)

21

22 DR. ATIF KUBURSI: I -- I'm certainly  
23 reporting here the NYC concerns, but it's -- it's ones  
24 that we have shared with them on this one.

25

1 CONTINUED BY MS. ANITA SOUTHALL:

2 MS. ANITA SOUTHALL: Is this wha -- is  
3 this what you found to be the case? I'm referring you  
4 back to that third paragraph.

5 When you examined the situation at  
6 Manitoba Hydro, did you find that to be the case?

7 DR. ATIF KUBURSI: At that time, we found  
8 that the middle office was not involved.

9 MS. ANITA SOUTHALL: You recommend that  
10 the middle office should play a role in the verification  
11 and -- and checking of deals that Manitoba Hydro's  
12 making.

13 Could you take a moment to comment on  
14 that, please, both, if you wish.

15 DR. ATIF KUBURSI: I mean, remember here  
16 what we were trying to do is to look at best practice,  
17 and then see if this best practice that is now confirmed  
18 and affirmed different organizations is also the way the  
19 risk management is organized at Manitoba Hydro.

20 The best practice always requires two (2)  
21 sets of eyes and that there would be greater involvement  
22 of the middle office in vetting and verifying and  
23 checking and checking and balancing what comes from the  
24 front office.

25 On that basis, we really made the

1 recommendation that we wanted the middle office to be  
2 involved in this process, and much of what is considered  
3 and recognized as the best practice.

4 MS. ANITA SOUTHALL: Is there a reduction  
5 of risk exposure having the middle office involved in  
6 terms of those issues that are addressed at paragraph 3  
7 on page 182?

8 DR. ATIF KUBURSI: I mean, the best  
9 practice did not come on a theoretical basis, it came  
10 also from reviewing the performance and the ability of  
11 different governance structures to deal with risk  
12 mitigation.

13 And the involvement of the middle office  
14 has always been seen as a better way of checking and  
15 balancing the operations with a view to reducing and  
16 minimizing the possibility of laxity in risk management.

17 MS. ANITA SOUTHALL: Thank you. I'm  
18 actually going to turn now to a -- a different subject  
19 matter, which is the -- the issue of drought risk,  
20 volumetric and drought risk, and -- and cost of drought.

21 At your direct evidence at page 13, you,  
22 it's my understanding, estimated cost of a one (1) year  
23 drought, based on your analysis, \$748 million, 3.34  
24 billion for a five (5) year drought, and 4.5 billion for  
25 a seven (7) year drought. I'll just pause and let you

1 locate that spot and confirm those numbers.

2

3

(BRIEF PAUSE)

4

5 DR. LONNIE MAGEE: These various  
6 probabilities came from simulating a whole slew of  
7 numbers from the model that we've already talked about.  
8 The AR(3) model that was fitted to the -- the actual  
9 data, and so it -- it's -- it's as if we're pretending  
10 that we can see what happens for another million years,  
11 according to these assumptions.

12 And then, once you've got those numbers,  
13 you just kind of look at them and count -- count up how  
14 many years in a row are below a certain level to -- and -  
15 - and mechanically then compute what fraction of the time  
16 that happened. So that's the -- the basic method that  
17 produced those probability estimates.

18 So we should mention that -- I mean, we  
19 keep saying, you know, a million. This is a big number,  
20 but we should note that if you use a different model to  
21 generate the numbers, you'd get different answers. It's  
22 not -- so the million just means that these probabilities  
23 are -- given the model that we estimated, these  
24 probabilities are pretty much exactly what that model  
25 says what the probabilities are. A different model could



1 give different probabilities.

2 DR. ATIF KUBURSI: And then we took these  
3 estimates and saw where the minimum water would be, and  
4 this is the data that we would fix into the @RISK and  
5 then allow all this probability densities on all the  
6 other variables, and then compute the net returned  
7 earnings that we will end up with. And so the seven  
8 eighty-eight (788) that you're talking about in Table  
9 6.2, I presume, would have come from this.

10 MS. ANITA SOUTHALL: That particular  
11 analysis allowed you to be satisfied that Manitoba  
12 Hydro's magnitude of drought was closer to the  
13 appropriate estimate than the New York Consultant's, for  
14 example, that -- that the analysis you did allowed you to  
15 draw that particular conclusion, correct?

16 DR. ATIF KUBURSI: This and other things.  
17 I mean -- and -- and certainly we came to a much higher  
18 number than actually both Manitoba Hydro and the New York  
19 Consultant.

20 MS. ANITA SOUTHALL: Did the analysis  
21 that -- that you've completed, and -- and based on the  
22 numbers that I've read into the record and that are found  
23 at least in one (1) spot in your direct evidence on page  
24 13, did those particular drought losses include increased  
25 finance costs over the years of the drought?

1 DR. ATIF KUBURSI: Actually, as you can  
2 notice in Table 6.2, we ran two (2) types of simulations:  
3 one inclusive of the interest rate and one exclusive of  
4 the interest rate. All the numbers that you have are in  
5 -- exclusive of the finance costs. The -- the -- in  
6 Table 6.2, all are exclusive of the interest costs.

7 MS. ANITA SOUTHALL: And is there another  
8 table, then, that we would look to for the inclusion of  
9 finance costs?

10 DR. ATIF KUBURSI: Yeah.

11 MS. ANITA SOUTHALL: Thank you. I'll  
12 just give you a moment.

13 DR. ATIF KUBURSI: Yeah, please.

14

15 (BRIEF PAUSE)

16

17 DR. ATIF KUBURSI: Okay. I -- you can  
18 find it in our report on page 233, and it's in table 6.3  
19 on 235.

20

21 (BRIEF PAUSE)

22

23 MS. ANITA SOUTHALL: Sorry, Dr. Kubursi,  
24 were you referring us to figure 6.5 and indicating that -  
25 - I might have misunderstood you, indicating that finance

1 costs are included there?

2 DR. ATIF KUBURSI: No. I am asking you  
3 to look at figure 6.6 on page 234. But the discussion  
4 that preceded it is on page 233. And then the reporting  
5 of the data is in table 6.3, which is on page 235.

6

7 (BRIEF PAUSE)

8

9 MS. ANITA SOUTHALL: Would you please  
10 undertake to let us know what the cost -- based on your  
11 analysis, what the cost of a five (5) year drought and a  
12 seven (7) year drought would be with finance costs  
13 included?

14 DR. ATIF KUBURSI: The numbers that you  
15 have in our direct on page 13 of a five (5) year drought  
16 and a seven (7) year drought are both exclusive of  
17 interest costs, exclusive. We did not include the  
18 interest costs.

19 MS. ANITA SOUTHALL: And we'd like the --  
20 the calculation that's inclusive, if you would be  
21 prepared to do it by way of undertaking. Yes, you're  
22 indicating yes you will?

23 DR. ATIF KUBURSI: Yes, yes, we will.

24 MS. ANITA SOUTHALL: Thank you.

25

1 --- UNDERTAKING NO. 142: KM to provide what the cost  
2 of a five (5) year drought  
3 and a seven (7) year drought  
4 would be with finance costs  
5 included  
6

7 (BRIEF PAUSE)

8

9 CONTINUED BY MS. ANITA SOUTHALL:

10 MS. ANITA SOUTHALL: And just -- just to  
11 be clear, and maybe this is obvious to you, Doctors  
12 Kubursi and Magee, but you'll tell us what your  
13 assumption is with respect to what the financing costs  
14 would be over that period of time, is that understood?

15 DR. ATIF KUBURSI: Yes, that's  
16 understood. But let me -- let me work with you what we  
17 do. The -- that's why the discussion on page 233 is  
18 important. We look at the debt of 7.2 billion. We look  
19 at the average payment in the period to be four fifty-  
20 seven (457). We divide one (1) by the other. We say,  
21 this is the effective interest rate, and then we use...

22

23 (BRIEF PAUSE)

24

25 MR. ROBERT MAYER: Are we all looking at

1 the same page? There was some confusion yesterday about  
2 whether the pages we had and the pages Dr. Kubursi had  
3 were the same ones because I'm seeing some confusion over  
4 there.

5 DR. ATIF KUBURSI: Yeah. No, we're --  
6 we're using the same one, right. Our -- our -- our  
7 copies were -- were different margins that changed the ru  
8 -- the -- the numbering, but we're using exactly the one  
9 that you all have, page 233. It's under Figure 6.5, the  
10 discussion under 6.5.

11

12 CONTINUED BY MS. ANITA SOUTHALL:

13 MS. ANITA SOUTHALL: Ju -- and just so  
14 that you know what I'm talking about, Dr. Kubursi, in  
15 terms of what I'm asking for as to the assumption of  
16 finance costs, we're -- we're asking you to assume that  
17 there will be less money available through the drought  
18 period and that more borrowing will have to occur. So  
19 we're on the same page on that, sir?

20 DR. ATIF KUBURSI: Yes. And we will put  
21 all our assumptions so you see, and we could also give  
22 you different assumptions on the interest rate and see  
23 the effects of it.

24

25

(BRIEF PAUSE)

1 THE CHAIRPERSON: Okay, we're going to  
2 take the lunch break now. We'll be back at 1:15. Thank  
3 you.

4  
5 --- Upon recessing at 12:00 p.m.

6 --- Upon resuming at 1:21 p.m.

7  
8 THE CHAIRPERSON: Okay. Welcome back,  
9 everyone. It's Friday afternoon, 1:22. Everybody's  
10 seemingly looking forward -- apparently it's 19 degrees  
11 above outside and we're in here, but, anyway.

12 MR. ROBERT MAYER: And the roof -- and  
13 the rooftop --

14 THE CHAIRPERSON: It's not your fault,  
15 Doctors Kubursi and Magee. We're not blaming you.

16 MR. ROBERT MAYER: And the rooftop patio  
17 is open.

18 THE CHAIRPERSON: I think Mr. Mayer is  
19 suggesting we retire right there at this point. Ms.  
20 Southall, do you want to --

21 MR. ROBERT MAYER: It would probably  
22 solve all the problems.

23 MR. GAVIN WOOD: Mis -- Mr. Chair, if I  
24 could just raise one (1) matter. Ms Ramage was kind  
25 enough at -- over the noon hour to point out to Dr.

1 Kubursi and myself one (1) matter that he spoke about  
2 this morning that he -- he was apparently incorrect on,  
3 and it's a kind of a matter that it would be better to  
4 put it on the record as -- as early we can.

5           And what she's done is provided the doctor  
6 with a co -- copy of a document headed, "Manitoba Hydro  
7 Corporate Risk Profile." And it turns out, and Ms.  
8 Ramage has confirmed this to us, that there are risk  
9 documents in place with regards to a large number of  
10 categories, and then a person assigned as accountable  
11 with regards to dealing with each of these risks.

12           And as is turns out, apparently it was  
13 just simply something that in all the contacts that the  
14 doctors had with Hydro staff it just had never come up  
15 that these risk profile documents were available. I've  
16 shown it to Dr. Kubursi now, and Ms. Ramage is -- is here  
17 now, and I'm sure she can confirm that as well.

18           THE CHAIRPERSON: Ms. Ramage...?

19           MS. PATTI RAMAGE: I missed the beginning  
20 of that, but yes, I --

21           THE CHAIRPERSON: He was just indicating  
22 that during the break they had been supplied with some  
23 information that supplemented their knowledge of Manitoba  
24 Hydro's approach to the assignment of responsibility with  
25 respect to particular risks.

1 MS. PATTI RAMAGE: Yes, that's correct.  
2 We've provided that to Mr. Wood to provide to his clients  
3 and I --

4 MR. GAVIN WOOD: And I understand there's  
5 actual documents in that regard?

6 MS. PATTI RAMAGE: Yes, for -- there will  
7 be long-term profiles for, I believe, each of the risks.  
8 And in addition, for some there would be something closer  
9 to the binders that Dr. Kubursi referred to. Not  
10 binders, but like more detailed for example.

11 Now I'm going to give evidence for a  
12 second. I was involved in the infectious disease one (1)  
13 and I know that there's one (1) that's not -- the record  
14 could show I'm -- it's about a centimetre thick. You  
15 know, that sort of -- yeah, and -- so that's my  
16 understanding of them. So for some of those there are in  
17 fact something quite substantial.

18 MR. ROBERT MAYER: When -- when you get  
19 them, Dr. Kubursi, I'd really be interested to know -- I  
20 know that we are listed as one (1) of Manitoba Hydro's  
21 risks. I'd like to know who's in charge of us.

22 MR. GAVIN WOOD: And -- and there's a big  
23 ast -- and there's a big asterisk beside your name.

24 THE CHAIRPERSON: No, it doesn't have --  
25 hurt to have a little bit of humour. Okay. Ms.



1 Southall...?

2

3 CONTINUED BY MS. ANITA SOUTHALL:

4 MS. ANITA SOUTHALL: If I could, please,  
5 just so that I'm of an understanding, is it in the  
6 intention of Doctors Kubursi and Magee to examine that  
7 information and -- and then comment on whether or not  
8 they effectively have the internal responsibility system  
9 that was recommended in terms of best practice?

10 DR. ATIF KUBURSI: Yeah, I guess we'll do  
11 that. It seems like there is -- what we have been  
12 calling for is a name assigned to every risk category.

13 MS. ANITA SOUTHALL: That would be an  
14 undertaking, correct?

15 MR. GAVIN WOOD: We -- we can make it so.

16

17 (BRIEF PAUSE)

18

19 CONTINUED BY MS. ANITA SOUTHALL:

20 MS. ANITA SOUTHALL: Dr. Kubursi, I take  
21 it was a discussion, but that -- with Manitoba Hydro, but  
22 that you haven't actually been given the documentation  
23 yet, or is that in hand now?

24 DR. ATIF KUBURSI: Now we just received  
25 it.



1 was recommended in terms of  
2 best practice and whether it  
3 covers off the concern that  
4 KM raised before.

5

6 CONTINUED BY MS. ANITA SOUTHALL:

7 MS. ANITA SOUTHALL: Okay. I take it  
8 it's been pointing out -- pointed out that what stands  
9 between myself and libations at the end of the day are my  
10 series of questions this afternoon.

11 Nevertheless, I intend to plow ahead and  
12 I'd left off on a section that was talking about drought  
13 costs, Doctor Kubursi and Magee. Is there a way for you  
14 to describe what the difference is between your  
15 calculation of drought, based on your analysis, which  
16 you've already testified about, and Manitoba Hydro's  
17 number?

18 Do they have other factors that aren't  
19 taken into account that you take into account, or can you  
20 briefly explain what you believe is the difference?

21 DR. ATIF KUBURSI: I -- I believe we have  
22 a number of differences. Let me begin, we're using  
23 different data. We use the public-record data of  
24 Statistics Canada about the generation, about exports,  
25 about the different prices of exports, prices of imports,

1 and then the detailed accounts that Stat Can lists as for  
2 the costs, item by item. So what we have is the same  
3 calculation of what we consider to be net income, which  
4 is total revenue minus total cost. And the only thing  
5 that was excluded from total cost in our calculations was  
6 in -- interest costs, but then you're asking us to go  
7 back and re-examine this.

8           The other issue would be the probability  
9 distributions that we have assigned to the different  
10 components of this equation. We thought we went into a  
11 methodical selection of this probability distribution  
12 based on statistical criteria, and on the basis of this  
13 we generated our results.

14           I noticed that when we were looking at the  
15 PRISM, they do exactly the same thing, but we have chosen  
16 different distributions. This would raise some  
17 differences, not the full difference. The full  
18 difference is going to come primarily because of the  
19 different data that we use, but the methodology and the  
20 system, they're both the same.

21

22   (BRIEF PAUSE)

23

24           MS. ANITA SOUTHALL: I realize that --  
25 and that you've answered a number of questions on this

1 issue of the -- the challenges in looking at probability  
2 of combining two (2) variables, being low flow with high  
3 prices. And we have heard your testimony, and then I've  
4 asked you certain follow-up questions associated with  
5 that.

6 I just have a couple of -- more, if -- if  
7 I may. First of all, are you aware if Manitoba Hydro has  
8 done the correlation analysis to relate prices to flows?  
9 Is such a thing possible?

10 DR. ATIF KUBURSI: No -- no question, you  
11 can run correlation between any two (2) sets of  
12 variables. The issue here is that, suppose that you find  
13 the correlation high or low. What difference would it  
14 make? It -- it makes a difference, but the story here is  
15 that, suppose you don't find any causal correlation, and  
16 even causal correlation is maybe too strong, significant,  
17 say, statistically significant correlation. It doesn't  
18 mean that these things may not happen, may not occur.

19 Our position is that we're agnostic. All  
20 what we want to see is what would happen if these two (2)  
21 were occurring at the same time, what would be the  
22 downside risk to this.

23 MS. ANITA SOUTHALL: Can you comment on  
24 whether or not there's benefit to Manitoba Hydro from  
25 running that particular correlation? I -- I'm not sure

1 if you've already answered. That's why I apologize if --  
2 if that's either implicit or even explicit in your last  
3 response.

4 DR. ATIF KUBURSI: No, no, that's fair.  
5 What we're contending with here is a -- is a situation in  
6 which we would like to see if there is any joint  
7 probability, and correlation would be a -- a way in which  
8 you can probe this joint probability.

9 The issue with us here is that we didn't  
10 want to base all this joint probability on this  
11 particular correlation. What we want to see is that in  
12 the event that these two (2) things, and we ran all these  
13 Monte Carlo things, these are the consequences that would  
14 follow.

15 Now, some people might want to raise the  
16 question: All right, these two (2) you're assuming  
17 happening, with what probability would these two (2)  
18 happen? I'm not so sure that the correlation is going to  
19 give you the exact probability. It would really tell you  
20 to what extent they may or may not be associated. A high  
21 correlation that's statistically significant would say  
22 that these are likely to be happening at the same time.  
23 A low probability would -- would suggest that these two  
24 (2) are totally uncorrelated and may be totally  
25 independent, all right?

1                   And I'll maybe ask my -- my colleague  
2 because there is a bit of an issue here to what extent  
3 correlation can be a significant test of independence or  
4 not.

5                   DR. LONNIE MAGEE:    Atif's been talking  
6 about the -- this -- our six point two (6.2), that kind  
7 of long -- which is a long-term planning kind of  
8 exercise.  So for that, I think, yeah, the correlation is  
9 one (1) thing, but when you get way out in the extreme  
10 values of -- of the two (2) variables, the -- the -- the  
11 shape of the distribution matters as well, and the  
12 correlation -- interpreting the correlation involves kind  
13 of an implicit assumption that the varia -- the -- the  
14 relation between the two (2) variables is linear.  And it  
15 could be that it's not.

16                   So there's a lot of -- of issues there  
17 that -- and as you get out in the -- the extreme end of  
18 the distribution where you -- even though you might have  
19 a lot of data, you don't have a lot of data out there.  
20 It's pretty hard to say definitive things about the  
21 probabilities.

22                   But I -- I just -- another point too is  
23 that form a shorter-term planning perspective, the --  
24 what -- what's implied by those findings, and I suspect  
25 that Hydro is already aware of this, but if they see a

1 drought occurring, then -- or -- or they suspect the  
2 probability of a drought is increasing as they monitor  
3 weather events, it would -- becomes more important to pay  
4 a lot of attention to forecasts over the short-term  
5 horizon of -- of energy import prices.

6 MS. ANITA SOUTHALL: I -- I believe, Dr.  
7 Kubursi, when you were testifying on this issue yesterday  
8 you made reference to the fact that Manitoba Hydro did  
9 face this very same set of circumstances of low water  
10 flow conditions and high import prices in 2003/'04,  
11 correct?

12 DR. ATIF KUBURSI: Yeah. Sorry, can you  
13 repeat this, Counsel?

14 MS. ANITA SOUTHALL: Yes. I -- I  
15 indicated I believe that when you were testifying on this  
16 probability issue, and I believe it was yesterday, that  
17 you indicated Manitoba Hydro did face this very same set  
18 of circumstances of low water flow conditions and high  
19 import prices in 2003/'04. Is that correct?

20 DR. ATIF KUBURSI: That's correct.

21 MS. ANITA SOUTHALL: We've included --  
22 let me just locate the tab. Just a moment, please.

23

24

(BRIEF PAUSE)

25



1 MS. ANITA SOUTHALL: We've included at  
2 Tab 24 of the reference book an excerpt of the  
3 RiskAdvisory report from January 18, 2005 prepared for  
4 Manitoba Hydro.

5 DR. ATIF KUBURSI: Yeah, I see it.

6 MS. ANITA SOUTHALL: And there's a  
7 statement in the -- I would call it the third paragraph,  
8 the second paragraph under the heading "The '03 drought,"  
9 on page 7 of that document, that is the comment:

10 "In January '03, the power sales and  
11 operations division had estimated that  
12 the potential reduction in net revenue  
13 mainly caused by a drought and  
14 continued high natural gas prices could  
15 reach as much as 700 million."

16 Do -- do you see that?

17 DR. ATIF KUBURSI: I see it.

18 MS. ANITA SOUTHALL: Is that consistent  
19 with what information you were able to obtain in terms of  
20 the 2003/'04 drought?

21 DR. ATIF KUBURSI: This is exactly the  
22 kind of issues we were really dealing with, yes.

23 MS. ANITA SOUTHALL: And you may be happy  
24 to hear this is my final question on this subject matter.  
25 Should Manitoba Hydro be doing a correlation analysis for

1 other risk factors?

2 DR. ATIF KUBURSI: I mean, any  
3 information you could get and get informed on is  
4 absolutely helpful. The issue is what do you do with  
5 this information. Suppose that we find a very high  
6 correlation or no correlation whatsoever between high  
7 import prices and -- or macroeconomic variables and  
8 drought. Does this invalidate considering the  
9 possibility that these might really happen together? In  
10 my view, no.

11 MS. ANITA SOUTHALL: Thank you. I am  
12 going to move on to the concept of enterprise risk  
13 management and the risk-management framework and some  
14 questions on that subject matter. The reference page in  
15 your main report would be page 194. I don't know that  
16 you necessarily need to turn there, but, of course,  
17 please have it available if you wish. And for those  
18 following in our reference book of documents, PUB Exhibit  
19 20, it would be Tab 6.

20

21 (BRIEF PAUSE)

22

23 MS. ANITA SOUTHALL: You have that  
24 available, sir?

25 DR. ATIF KUBURSI: Yes, I do.

1 MS. ANITA SOUTHALL: You made some  
2 comments in terms of the corporate structure that you  
3 found at Manitoba Hydro, and one (1) of the arguments, I  
4 believe, or -- or positions you advanced was that the  
5 risk function at Manitoba Hydro should be moved up and  
6 have greater prominence within the organization, correct?

7 DR. ATIF KUBURSI: That's correct.

8 MS. ANITA SOUTHALL: Does Tab 6, the  
9 organogram that you refer to on page 194 of your report,  
10 indicating that corporate risk management is a -- near  
11 the bottom level on the far left-hand side of the  
12 schematic, is that the same document you're referring to  
13 as organogram?

14 DR. ATIF KUBURSI: Yeah, that's the same  
15 thing.

16

17 (BRIEF PAUSE)

18

19 MS. ANITA SOUTHALL: And is the  
20 suggestion that corporate risk management needs to be  
21 moved to the first slot, would that be up at the top of  
22 that same column, in the senior vice-president, finance,  
23 and administration level?

24 DR. ATIF KUBURSI: That's correct.

25 MS. ANITA SOUTHALL: You've also argued

1 in your report for more visible and credible quantitative  
2 assessments of risks. I -- I'm reading what may even be  
3 a quote, but it -- it may just be a paraphrase so -- let  
4 me just start again:

5                   "...for a more visible and credible  
6                   quantitative assessment of risks based  
7                   on a simultaneous evaluation of the  
8                   impacts of all identified risks on a  
9                   coherent basis with focussed approach  
10                  and integrated administrative  
11                  structure. And that this could thus be  
12                  achieved through joint risk-management  
13                  committees organized and supervised by  
14                  the middle office through the corporate  
15                  risk-management committee."

16                  Is -- is that fair?

17                  DR. ATIF KUBURSI:    Yeah, that's fair.

18                  MS. ANITA SOUTHALL:   Are -- are you able  
19                  to offer any comments on how the joint risk-management  
20                  committee should be established or, beyond the comments  
21                  in your report, how that could be enhanced?

22                  DR. ATIF KUBURSI:    The issue here for us  
23                  was to see that risk identification, measurement,  
24                  quantification, is not done by only one (1) group, like  
25                  only by the operation group in the front office, but that

1 it would really be quite a useful exercise to get  
2 subject-matter experts and the middle office to work  
3 jointly on these things. So there would be always checks  
4 and balances and vetting and reconsideration.

5 MS. ANITA SOUTHALL: Just taking you to a  
6 specific quote on page 194 of your main report, in the  
7 second paragraph, there's a sentence towards the end of  
8 the paragraph that starts "At this time," and it's -- and  
9 the sentence reads:

10 "At this time the CRMC is only an  
11 advisory body and is without any  
12 executive powers."

13 The next sentence is:

14 "The front office argues that it is not  
15 needed since 70 percent of the risks  
16 are volumetric and these can be easily,  
17 more efficiently and effectively,  
18 handled by the front office."

19 Do you see that?

20 DR. ATIF KUBURSI: Yes.

21 MS. ANITA SOUTHALL: And that was the  
22 position being advanced by the front office during your  
23 report work?

24 DR. ATIF KUBURSI: Only with one (1)  
25 discussion.

1 MS. ANITA SOUTHALL: I take it that in  
2 terms of the role of the middle office, you're suggesting  
3 not just a role for verification, but a role for -- for  
4 an active part of decision making? In other words,  
5 there's a -- and the reason I brought your attention to  
6 the first sentence was that when you did your study it  
7 appears it was only an advisory body and was without  
8 executive powers.

9 Was -- was there a specific reason why you  
10 were making that statement and as part of your  
11 recommendation that they be more empowered?

12 DR. ATIF KUBURSI: When we examined the  
13 situation we found that there were three (3) major  
14 committees with lots of executive power. All others,  
15 including the PRC, Program Review Committee and others,  
16 they were advisory. We felt, to a great extent that --  
17 that being advisory but not connected to some power would  
18 remain in the realm of optics and not reality. We -- we  
19 want them to be substantive. And the argument here is to  
20 get the middle office in a substantive position. And  
21 there we thought, where it is located is quite  
22 indicative.

23 I mean, I know you'd like me to say things  
24 in a brief way, but let me -- let me tell you a little  
25 bit about my experience of this, and if you don't think

1 it's relevant, I'll be quiet. I work for a number of  
2 ministries around the world, and usually it's about the  
3 Ministry of Planning. And in several governments, this  
4 Ministry of Planning is put on the same level as any  
5 other ministry. And then the Ministry of Planning is  
6 supposed to coordinate other ministries. But then they  
7 are exactly on the same level. No ministry would ever  
8 listen to them.

9           And I have really made it a career of  
10 going to governments and say, If you really want a  
11 Ministry of Planning to coordinate and to bring coherence  
12 to your plans, then it has to be in the Prime Minister's  
13 office because as long as it is on the same level as  
14 anybody else or lower level -- and actually, in several  
15 countries, the Ministry of Planning was even at a lower  
16 level; it was called Planning Board. It was literally a  
17 name. It was a shopping list, a collection of what we'd  
18 really like to do. It's pie in the sky. If you really  
19 want something effective, you want it to be done, it has  
20 to be at a level commensurate with the responsibilities  
21 you're going to give it.

22           In my view, if you keep the risk-  
23 management function to be one (1) little committee and  
24 done at a very low level that even it doesn't have a -- a  
25 single bracket for it, it's not going to be taken

1 seriously. And if it's going to remain purely advisory  
2 but not connected to some decision-making executive  
3 power, it would not have the teeth that I'm talking about  
4 that risk functions, resilience, and capacity to deal  
5 with probabilistic things would require.

6 MR. ROBERT MAYER: Dr. Kubursi, this  
7 Board, having its power restricted to setting Hydro  
8 rates, knows exactly what you're talking about when it  
9 comes into advisory stuff.

10 DR. ATIF KUBURSI: I guess, yes.

11

12 CONTINUED BY MS. ANITA SOUTHALL:

13 MS. ANITA SOUTHALL: Doctors Kubursi and  
14 Magee, are you in a position to elaborate on what you  
15 suggest be done? And this may be, and I believe it is  
16 probably, you're recommending that it be lodged in the  
17 middle office, but what specifically be done to evolve or  
18 grow the ability to quantify risk?

19 DR. ATIF KUBURSI: It doesn't have to be  
20 only at the middle office. I mean, some people in the  
21 front office do -- dealing with volumetric things, they  
22 can -- they certainly can and should and would make major  
23 contributions to this assessment, but it should not  
24 reside there. It should also be communicated, and the  
25 reactions and maybe double-checking, you know, that



1 should really be done at the middle office.

2                   The middle office is about risk  
3 management, all right? So nothing that should be done in  
4 the other places where it could be done because they have  
5 the skills and expertise, but this is an argument that  
6 you probably have to have the skill and expertise and the  
7 tools at the middle office to deal with these issues and  
8 responsibilities that you would like to assign to the  
9 middle office.

10                   MS. ANITA SOUTHALL: Yes. Now, if I  
11 could ask you, then, just to address -- and it's really  
12 to the extent that you can, and I appreciate it may be  
13 difficult, you know, to feel you would be in a position  
14 to do it comprehensively, but what are the details  
15 associated with the actual quantification of risk that  
16 would be needed?

17                   DR. ATIF KUBURSI: I think Manitoba Hydro  
18 has done a great job identifying the qualitative risks,  
19 and they have a good listing. Forty-eight (48)  
20 categories and -- eleven (11) categories and forty-eight  
21 (48) sub-categories. I -- I think maybe one (1) or two  
22 (2) or three (3) we can quibble about missing, but they  
23 have really very good qualitative things.

24                   They've done what I thought would -- is a  
25 nice, interesting colour-coding of these risks, and now I

1 see that there is an internal responsibility matrix that  
2 we would be looking at.

3                   What I really want to see is the use of  
4 risk tools, risk procedures, statistical methods,  
5 variance, covariance, value at risk, all these techniques  
6 and matrix that are typically used to assess the risk  
7 exposure of activities and events.

8                   And this -- you could talk about them in  
9 qualitative terms, but they would remain very nebulous  
10 and would not be taken as seriously and we would not get  
11 a handle on them unless you're able to quantify them and  
12 put the stress test and the confidence levels on them.

13                   So what we're asking here is for  
14 quantification, the use of statistical tools and risk  
15 tools and getting these estimates in the proper language  
16 that risk managers and risk management would entail.

17                   MR. ROBERT MAYER: Dr. Kubursi, the Chair  
18 and I have just been going over the tab that Board  
19 counsel referred us all to, Tab 6 of the book of  
20 documents, Hydro's organizational chart. And we have  
21 noticed with interest that the corporate planning is as  
22 you say it shouldn't be, right along that line of vice-  
23 presidents, second from the extreme right.

24                   We also appear to note that corporate risk  
25 management doesn't even have a box around it, and we're

1 assuming that might be the middle office there, right at  
2 the bottom under the senior vice-president and financial  
3 administration and chief financial officer. I take it  
4 that isn't where you suspect either of these two (2)  
5 positions ought to be?

6 DR. ATIF KUBURSI: Mr. Mayer, you're  
7 getting me in trouble. But let me say we -- we focussed  
8 on the risk management, and we don't like it to be there.  
9 I did not go to the risk planning because I really don't  
10 know fully the kind of roles you would. But I -- I  
11 certainly think that a planning function that  
12 coordinates, if this is exactly what it is, and it's not  
13 done in -- by the senior vice-presidents in other places.  
14 There is always room here to look to see to what extent  
15 you're asking people to coordinate, and they don't have  
16 the capacity or the authority to do it.

17

18 CONTINUED BY MS. ANITA SOUTHALL:

19 MS. ANITA SOUTHALL: If I could ask the  
20 doctors, please, and those following to turn to Tab 8 of  
21 the reference book of documents. Doctors Kubursi and  
22 Magee, you may be aware that KPMG did a middle and back-  
23 office assessment for Manitoba Hydro as an adjunct  
24 project for Manitoba Hydro in May, 2010. Were you aware  
25 of that or have you subsequently seen that particular

1 assessment?

2 DR. ATIF KUBURSI: I'm -- I'm not aware  
3 of it, unless I've seen it in a different thing. Is it  
4 in any -- was -- just a matter of query here. Was it in  
5 any of the appendices to the final report, or this was  
6 totally separate?

7 MS. ANITA SOUTHALL: Yes, it was totally  
8 separate, and it was marked as a separate exhibit when  
9 KPMG testified, so it would have been at the end of  
10 February/early March that it was tabled in this hearing  
11 process.

12 DR. ATIF KUBURSI: Yeah. I've seen the  
13 transcripts, but I have not really zeroed on this one in  
14 any particular way.

15 MS. ANITA SOUTHALL: I'm just going to  
16 ask you then, if I could, please, to -- maybe the first  
17 question's going to be easier, and then the second I'm  
18 not sure. But if you want time for both of them, please  
19 indicate that. First, I wanted to ask you to turn to the  
20 -- what I believe is the third page in the tab, which is  
21 a chart that's from page 37 of this document that I've  
22 referred to as KPMG middle and back-office assessment,  
23 May 20, 2010. And it's a recommended middle office  
24 structure. My understanding is KPMG depicts a current  
25 structure, and then a proposed structure.

1 Do you see that, sir?

2 DR. ATIF KUBURSI: Yes, I do.

3 MS. ANITA SOUTHALL: I know this is the  
4 first time you've seen it. Would you be able to comment  
5 on whether or not you agree with what KPMG is proposing?

6 DR. ATIF KUBURSI: It -- it would be very  
7 cursory and, if Counsel doesn't mind, I would like to  
8 take my time reviewing this.

9 MS. ANITA SOUTHALL: Yes, please. If you  
10 could just undertake to provide us with an answer to that  
11 we'd appreciate it. And that's a yes?

12 DR. ATIF KUBURSI: Yes.

13 MR. GAVIN WOOD: Once again for the  
14 wording, the wording of the -- of the undertaking,  
15 please.

16 MS. ANITA SOUTHALL: We've asked Doctors  
17 Kubursi and Magee to examine page 37 from the KPMG middle  
18 and back-office assessment, to examine the current and  
19 proposed recommended middle-office structures, and to  
20 indicate whether or not Doctors KM agree with the  
21 recommendations of KPMG. Thank you.

22 THE CHAIRPERSON: Could that be extended  
23 to get their opinion of the recommendations on page 6 of  
24 the KPMG Report?

25 MS. ANITA SOUTHALL: Absolutely. Let's

1 add that because that, I think, Mr. Chairman, would speed  
2 things up. Doctors Kubursi and Magee, did that make  
3 sense to you what we were talking about in that last  
4 exchange?

5 DR. ATIF KUBURSI: It does.

6 MS. ANITA SOUTHALL: And the undertaking  
7 will be made?

8 DR. ATIF KUBURSI: It will be made.

9 MS. ANITA SOUTHALL: Thank you.

10

11 --- UNDERTAKING NO. 144: KM to examine page 37 from  
12 the KPMG middle and back-  
13 office assessment, to examine  
14 the current and proposed  
15 recommended middle-office  
16 structures, and to indicate  
17 whether or not KM agree with  
18 the recommendations of KPMG,  
19 also their opinion of the  
20 recommendations on page 6 of  
21 the KPMG Report

22

23 (BRIEF PAUSE)

24

25 MR. ROBERT MAYER: While -- while we

1 appear to having a brief interlude here, as you know, I  
2 read your report. But unfortunately, I hadn't noticed it  
3 until just now, and it's the last page in what I have,  
4 page 313, Table C-1, Manitoba Hydro System Uncontrolled  
5 Inflow KCFS. Is that redacted and that's why it's blank  
6 on the page I have?

7 DR. ATIF KUBURSI: Yes, sir.

8 MR. ROBERT MAYER: Manitoba Hydro System  
9 Uncontrolled Inflows. I -- I'm assuming that's -- that's  
10 streams, that it -- it's water coming into somewhere?

11 DR. ATIF KUBURSI: We have all the data  
12 by months of the streams from 1912 all the way to 2005.

13 MR. ROBERT MAYER: I've seen some of that  
14 stuff before and I don't understand why it's been  
15 redacted, but -- I haven't seen all of it, but I've seen  
16 some of it. I've seen inflows from the various rivers,  
17 as a matter of fact, that I like to paddle.

18 MS. PATTI RAMAGE: I think you have see -  
19 - I -- well, I don't know what you've seen actually, but  
20 you probably have seen the historic inflows. This is  
21 manipulated data by Manitoba Hydro.

22 MR. ROBERT MAYER: Manipulated data,  
23 okay.

24 MS. PATTI RAMAGE: Yeah --

25 MR. ROBERT MAYER: Okay, I'll --

1 MS. PATTI RAMAGE: -- to -- to represent  
2 present-use conditions. That would -- it represents the  
3 -- the -- Lake Winnipeg regulation and -- and controls  
4 outside the province, that sort of -- so -- which  
5 wouldn't have existed at one (1) time, but it's  
6 manipulated so --

7 MR. ROBERT MAYER: I'm not that old.

8

9 (BRIEF PAUSE)

10

11 THE CHAIRPERSON: All right. Just  
12 another sideline question and I -- I apologize if it's a  
13 stupid question, but from the -- and I -- and I did look  
14 at the KPMG Report, but at the top of the proposed  
15 schedule, what's CF?

16

17 (BRIEF PAUSE)

18

19 THE CHAIRPERSON: Just -- what does CF  
20 stand for?

21 MS. PATTI RAMAGE: I would -- looking at  
22 what's there, I'm thinking chief financial officer.

23 THE CHAIRPERSON: If there was an 'O'  
24 there I would -- I would agree that...

25



1 (BRIEF PAUSE)

2

3 THE CHAIRPERSON: Well, we'll assume it's  
4 the chief financial officer unless you come back and tell  
5 us different, okay?

6

7 (BRIEF PAUSE)

8

9 MS. PATTI RAMAGE: For what it's worth --  
10 I like testifying. The -- under the current -- the  
11 current, that's definitely the org chart that would end  
12 up with the chief financial officer at the top, so I'm  
13 going to -- I think it's safe to assume --

14 THE CHAIRPERSON: They just left off the  
15 'O'?

16 MS. PATTI RAMAGE: Yes.

17 THE CHAIRPERSON: Thank you.

18

19 CONTINUED BY MS. ANITA SOUTHALL:

20 MS. ANITA SOUTHALL: Just -- just  
21 carrying on, Doctors Kubursi and Magee, can -- can you  
22 explain specifically what role the middle office ought to  
23 have, in your opinion, with respect to review of long-  
24 term contracts?

25 DR. ATIF KUBURSI: I mean, one (1) of the

1 major criticisms that have been voiced by KPMG, by ICF,  
2 and we concurred with it, is that long-term contracts  
3 involve risks, and these risks should be identified,  
4 measured, quantified, and strategies to deal with them,  
5 whether it is allocation of risk capital or whatever the  
6 way one would deal.

7                   This is a very crucial element of risk,  
8 and if the middle office is going to be entrusted with  
9 the authority and responsibility for risk management,  
10 then it can't possibly be excluded from this position.  
11 It has to be involved in identifying the kind of  
12 exposure, measuring this exposure, and dealing with ways  
13 and evaluate even contracts in terms of whether they  
14 address and sufficiently capture what would it take and  
15 what would be an appropriate response to the risk  
16 exposure.

17                   MS. ANITA SOUTHALL: You've spoken a few  
18 times about the concept of value at risk. Are you able  
19 to comment as to the -- describe the concept and what  
20 value that particular analysis brings to the risk  
21 measurement?

22                   DR. ATIF KUBURSI: Yeah. Actually, we  
23 have a discussion of this in chapter 2 of our report, but  
24 let me briefly -- and in layman's terms, what you try to  
25 do is to find that side of the distribution where the

1 largest exposure of risk is likely to be, and you try to  
2 give a confidence interval within which this risk is,  
3 like exposures, lies, and the probability of it  
4 happening. And then this would also give you a chance to  
5 see what would it entail in terms of your risk  
6 management.

7           Okay. Take a corporation, for example,  
8 and distribute all its returns. Anything positive you're  
9 happy with, you're not going to be worried about. What  
10 would grab your attention is the possibility that your  
11 returns are going to be negative. So you plot all these  
12 frequencies where you expect that your returns could be  
13 negative. And then you would like to see that you don't  
14 want to be negative by more than, say, 4 percent that you  
15 could tolerate. Then you'd like to know in what  
16 confidence level does this 4 percent exposure and loss  
17 lies. And then you would really know that you have a 95  
18 percent confidence that you're going to get a return  
19 higher than it.

20           So it would give you a partitioning of the  
21 level at which your concern can be bracketed, at what  
22 level of frequency it will happen, and what is that  
23 maximum level that you have to worry about. So in -- in  
24 one (1) way, this value at risk is a quantitative measure  
25 of the exposure, the extent of which, and the probability

1 of it happening.

2 MS. ANITA SOUTHALL: What is the actual  
3 output of a value at risk calculation? What is the  
4 result?

5 DR. ATIF KUBURSI: Counsel, if I may ask  
6 you to look at our report, there is a page in which I can  
7 probably walk you through the example.

8 MS. ANITA SOUTHALL: Yes, please.

9

10 (BRIEF PAUSE)

11

12 MR. ROBERT MAYER: Don't let it be page  
13 302.

14 DR. ATIF KUBURSI: Page 41. The example  
15 is on page 42. We look at a company on the ticker tape  
16 and look at their returns at the particular time. The  
17 month was March, 1999, and there were fourteen hundred  
18 (1400) points, and you look at the frequency  
19 distribution. And you can see that the average is about  
20 the 1 percent level. And then you get negative returns  
21 and you get positive returns.

22 You don't find it to be something you  
23 worry about if you have positive returns, so you're going  
24 to only look at the tail to the left of the 1 percent.  
25 And there, you're going to look and see the worst 5

1 percent of these daily returns. You're going to find  
2 them into that area to the left of the 5 percent, okay.  
3 And you'll find there they go between 4 percent and 8  
4 percent. Can you see that?

5 MS. ANITA SOUTHALL: Yes.

6 DR. ATIF KUBURSI: All right. I wish it  
7 -- if you have it in colour it would really be nice, but  
8 if it's not in colour, it's all right. So the la -- the  
9 lowest 5 percent to daily returns are in this, and you  
10 could have seen them if it was in colour. If anybody has  
11 in colour, it is in red; everything else is in green.

12 And then you know that you can you say  
13 that with 95 percent confidence that the worst daily loss  
14 will not exceed 4 percent.

15 MR. GAVIN WOOD: He's on page 43 at the  
16 top now.

17 DR. ATIF KUBURSI: Yeah. I mean, this  
18 would really tell you that if you are worried about your  
19 exposure to loss, that you have 95 percent confidence  
20 that your losses will never be larger than 4 percent. I  
21 mean, that's a very important piece of information to  
22 know. You really want to know what's your downside risk,  
23 and you want to bracket it at what level of confidence  
24 can you say I would not slip into that downside risk.

25 So value at risk is basically a

1 quantification of the confidence interval, the likelihood  
2 of a particular loss, and the magnitude of this loss. In  
3 that respect, I mean, this is useful. Now, there are  
4 lots of provisos about this. This is a frequency  
5 distribution. Some people say, Well, can we generalize  
6 it. And some people -- it so happens here it looks so  
7 beautifully it's standard normal distribution, and  
8 standard normal distribution is a beautiful distribution.  
9 You only need two (2) parameters to characterize  
10 everything: the average, the mean, and the standard  
11 deviation.

12                   And there is something called Chebychev  
13 inequality that will tell you that the mean plus one  
14 point nine six (1.96) of the standard deviation would  
15 capture 67 percent of the observations. And if you took  
16 three (3) standard deviations from it, which would be  
17 really on the left, your worst, worst case, you're 99  
18 percent confident that it would not really be more than  
19 that.

20                   No, three (3) is ninety-nine (99), right?

21                   DR. LONNIE MAGEE:   Even -- even more than  
22 that.

23                   DR. ATIF KUBURSI:   Even more than that.

24                   DR. LONNIE MAGEE:   Yeah, even more than  
25 that.

1 DR. ATIF KUBURSI: Even more; ninety-nine  
2 point (99.) something, yeah. So these are the kind of  
3 issues your manager -- you're dealing with risk. You  
4 would like to know what's your worst situation to be and  
5 at what level of confidence you'd like to be that you  
6 would not slip into this kind of loss.

7 Some people say, Well, the VAR is very  
8 much contingent on the distribution, and sometimes the  
9 assumption of a normal distribution is too far-fetched  
10 for it, unless there is sy -- symmetry in the way the  
11 returns fall, as in this simple case.

12 Some people say that even VAR is a short-  
13 term thing; you can't really use it. Systems are so  
14 unstable, and you could get them to be stable within a  
15 very bracketed short period, that if you extend this  
16 analysis to cover all time and all eventualities, it  
17 breaks down. No.

18 But with these provisos all what we're  
19 really saying here is that we'd like to see some metrics.  
20 We'd like to see some tools. We'd like to see PRISM used  
21 more. We'd like to variance/covariance estimation. And  
22 any statistician, even just with a undergraduate degree,  
23 would be quite helpful. What we have asked for are two  
24 (2) things. We said that this middle office should have  
25 a statistician or actuarial people, and we'd like them to

1 get a variety of risk tools that can aid them, help them,  
2 bracket specified exposures to every one (1) of these  
3 risks that they have identified that could be quantified.

4

5 CONTINUED BY MS. ANITA SOUTHALL:

6 MS. ANITA SOUTHALL: I am still in the --  
7 in the risk-governance area, and I -- I would turn away  
8 from that subject matter for a moment and back to one (1)  
9 of the comments that the New York consultant -- or one  
10 (1) of the assertions that were made was that -- was that  
11 there was concealment and manipulation of data, and  
12 that's in terms of the operation of the models is my --  
13 my best recollection.

14 Doctors, you examined that issue and  
15 concluded that there was no foundation for that  
16 allegation?

17 DR. ATIF KUBURSI: I would like to re-  
18 assert it, there is no foundation to this.

19 MS. ANITA SOUTHALL: And was it based on  
20 your questioning of the persons involved in operation of  
21 the models, and maybe others, or did you have any ability  
22 to verify that independently?

23 DR. ATIF KUBURSI: Well, I mean the  
24 people were willing to run the system in front of us,  
25 we've seen the numbers, we asked questions. We could go



1 to the board and ask, do this, do that. I mean, anybody  
2 who's trying to conceal things is not going to share  
3 these impromptu demonstration of the system, I think.  
4 And knowing enough now about the NYC and having talked to  
5 her and try to pry things from her, she has a,  
6 unfortunately, a proclivity to hyperbole.

7

8 (BRIEF PAUSE)

9

10 MS. ANITA SOUTHALL: To the extent that  
11 there is any kind of risk exposure from -- from those --  
12 from the conditions that would allow for that kind of  
13 activity, and I acknowledge you said you've seen no  
14 evidence of it, greater risk control and verification and  
15 independent oversight would eliminate the conditions that  
16 would allow those things to develop, I take it?

17 DR. ATIF KUBURSI: Absolutely. I mean,  
18 this is why you want always two (2) pair of eyes and  
19 oversight verification, more than one (1) office looking  
20 at things. All these things are basically to prepare the  
21 situation in a way that would not permit things like  
22 this, not that they exist, that you would even work on  
23 the remote possibility that they may exist.

24

25 (BRIEF PAUSE)

1 MS. ANITA SOUTHALL: And perhaps this  
2 would be a fruitful spot for a further undertaking  
3 because I think you will need to be afforded the  
4 opportunity to examine it. I ask you to turn to Tab 10  
5 of the reference materials.

6

7 (BRIEF PAUSE)

8

9 MS. ANITA SOUTHALL: And at Tab 10 of the  
10 PUB reference materials for this cross-examination,  
11 Manitoba Hydro has undertaken to file, and -- and this is  
12 the filing, Exhibit MH-88, a table detailing each of the  
13 recommendations made by KPMG and the Corporation's  
14 position relative to each. And this is a three (3) page  
15 document.

16 Do you see that, Dr. Kubursi, Dr. Magee?

17 DR. ATIF KUBURSI: Yes, I see it.

18 MS. ANITA SOUTHALL: If you could please  
19 review those recommendations, perhaps in conjunction with  
20 the earlier undertaking. And here specifically though,  
21 the undertaking is to comment on the action plan being  
22 undertaken by Manitoba Hydro, in your view, would that be  
23 in accordance with your recommendation or would you have  
24 anything further to add once you examine Manitoba Hydro  
25 Exhibit 88.

1                   Would you undertake to do that?

2                   DR. ATIF KUBURSI:    We will.

3                   MS. ANITA SOUTHALL:   Thank you.

4

5    --- UNDERTAKING NO. 145:    KM to, after reviewing  
6                                   Manitoba Hydro Exhibit 88,  
7                                   comment on the action plan  
8                                   being undertaken by Manitoba  
9                                   Hydro and determine whether  
10                                  it would be in accordance  
11                                  with KM's recommendations

12

13                                   (BRIEF PAUSE)

14

15   CONTINUED BY MS. ANITA SOUTHALL:

16                                  MS. ANITA SOUTHALL:    Thank you.  I'm just  
17   organizing my documents here for the next set of  
18   questions.

19                                  I'm now going to turn to finding 12 in the  
20   direct evidence of Doctors KM.  It would be page 53.  
21   This is the document that's been marked KM Exhibit 4.

22                                  MR. GAVIN WOOD:       That would be page 53 of  
23   the direct exam.

24                                  MS. ANITA SOUTHALL:    Yes, correct.

25

1 CONTINUED BY MS. ANITA SOUTHALL:

2 MS. ANITA SOUTHALL: Have you got that  
3 available?

4 DR. ATIF KUBURSI: Yes, we have.

5 MS. ANITA SOUTHALL: There's the  
6 statement made at the beginning of finding 12:

7 "Contract prices embedded in long-term  
8 contracts are sufficiently higher than  
9 historical average spot MISO prices.  
10 These prices are carefully constructed  
11 using weighted long-term forecasts and  
12 hopefully estimates of the long-run  
13 marginal cost of counterparties."

14 Is -- is that an accurate read-in of the  
15 first part of that finding?

16 DR. ATIF KUBURSI: Yeah. Counsel, I just  
17 want to let you know here that there may be some  
18 confidential material that we're not allowed to talk  
19 about.

20 MS. ANITA SOUTHALL: Yes, and -- and  
21 thank you, actually, Dr. Kubursi, for being mindful of  
22 that. As I said when I started the cross-examination, if  
23 -- if there is anything you cannot respond to on that  
24 basis, please, either consult with your counsel or just  
25 let us know. Thank you.

1 (BRIEF PAUSE)

2

3 MS. ANITA SOUTHALL: Were you able to  
4 review the long-run marginal cost calculations of  
5 Manitoba Hydro?

6 DR. ATIF KUBURSI: We did not.

7 MS. ANITA SOUTHALL: And can you explain  
8 why you didn't examine that?

9 DR. ATIF KUBURSI: We -- we did not look  
10 into details of these calculations. We know of the  
11 methodology that is used. What we're trying here was to  
12 look at what's known as the avoided-cost system, avoided  
13 costs of the counterparty. And there is an elaborate  
14 procedure that Manitoba Hydro shared with us on this, but  
15 I cannot really go with the details of these things. And  
16 we did not pursue this matter sufficiently.

17 We knew that they're using an avoided  
18 cost, long-term avoided cost, but we did not follow  
19 through. We read from KPMG is that they shared the same  
20 thing with KPMG, the methodology, and that in one (1)  
21 instance they have provided, you know, the procedure of  
22 the calculation. We did not see this.

23 MS. ANITA SOUTHALL: Are you able to  
24 comment on how the long-run marginal cost compares with  
25 the incremental cost of the new generation and

1 transmission assets?

2 DR. ATIF KUBURSI: No, we're not in a  
3 position to do that, or to discuss it, actually.

4 MS. ANITA SOUTHALL: Are you aware that  
5 the incremental costs of the projects are over ten (10)  
6 cents a kilowatt hour, including Bipole 3?

7 DR. ATIF KUBURSI: I've seen some, you  
8 know, reference to this in the transcript, yes.

9 MS. ANITA SOUTHALL: Since -- in the  
10 preferred development plan, these projects are being  
11 advanced for export.

12 Should the proposed term sheet or contract  
13 prices be designed to recover a portion or all of the  
14 incremental cost of the new generation and transmission  
15 investments?

16 DR. ATIF KUBURSI: Yes. I mean, I would  
17 recommend that the long-term prices should be high enough  
18 not only to recover the incremental costs, but also some  
19 of the fixed costs.

20 MS. ANITA SOUTHALL: If the prices in the  
21 contracts are designed to recover only a portion of the  
22 incremental generation and transmission investment costs,  
23 the shortfall must be picked up by domestic ratepayers.

24 Is that fair to say?

25 DR. ATIF KUBURSI: I mean, there is a

1 total cost, and you have to allocate it. If you don't  
2 get the export to pay for it, then somebody else. But  
3 the issue here is an appropriate assessment of the  
4 independent incremental and fixed cost allocated to  
5 exports.

6 MS. ANITA SOUTHALL: I don't -- is that  
7 all you wanted to say on that subject? Okay, thank you.  
8 I did -- I didn't want you to...

9

10 (BRIEF PAUSE)

11

12 MS. ANITA SOUTHALL: Manitoba Hydro has  
13 regularly described its hydro generation as low cost  
14 electricity.

15 While that is clearly the case with  
16 respect to generation stations and accompanying  
17 transmission and distribution assets constructed in the  
18 late 1980s and before that, is it still the case with the  
19 preferred development plan? Are you able to address  
20 that?

21 DR. ATIF KUBURSI: No, I -- I just want  
22 to say that there is no question about it, and this is  
23 universally recognized that Manitoba Hydro is one (1) of  
24 the lowest cost utilities in North America.

25 MS. ANITA SOUTHALL: But will it still be

1 low cost electricity after the preferred development  
2 plan? Are you able to comment on where that will put the  
3 electricity costs?

4 DR. ATIF KUBURSI: I mean, I -- I need to  
5 know a little bit more about the final cost, capital  
6 cost, of the preferred plan.

7

8 (BRIEF PAUSE)

9

10 MS. ANITA SOUTHALL: Doctors Kubursi and  
11 Magee, in your direct evidence at page 53 I understand  
12 there's a reference to an expected decline in the MISO  
13 spot market beyond 2011 that would make these planned  
14 contracts for Manitoba Hydro more valuable.

15 Is that fair to say? Is that a conclusion  
16 you make?

17 DR. ATIF KUBURSI: Yes. I mean, you know  
18 that you have really two (2) prices; you know, the prices  
19 that are a day ahead, realtime, and you have the long-  
20 term prices negotiated. It's quite important that the  
21 negotiated long-term prices be much higher -- let's say  
22 higher than the MISO prices. I mean, this is an  
23 expectation that people would like to have.

24 But the way things are now, it seems very  
25 easy for these negotiated prices to be higher because the



1 spot prices and the day ahead -- the whole MI -- MISO  
2 opportunity sales prices have been considerably lower  
3 than previous years.

4 MS. ANITA SOUTHALL: And have you  
5 examined forecasts that indicate declining MISO spot  
6 prices beyond 2011?

7 DR. ATIF KUBURSI: I've seen a few of  
8 these, yes.

9 MS. ANITA SOUTHALL: Can you indicate if  
10 you believe these MISO spot prices are predicated on the  
11 availability of inexpensive shale gas? Is that one (1)  
12 of the factors that's going to affect them?

13 DR. ATIF KUBURSI: There is no question  
14 the decline in the natural gas prices because of shale  
15 gas discoveries and technology have put a very strong  
16 downward pressure on these prices.

17 MS. ANITA SOUTHALL: If you could turn  
18 the page and in your direct evidence look at the top of  
19 page 54 of your direct evidence. There's a statement:

20 "The inclusion of wind and out-of-money  
21 thermal energy in dependable energy is  
22 a stretch, but they represent such a  
23 small portion of total generation that  
24 their inclusion or exclusion is not a  
25 material concern."

1 Do you see that?

2 DR. ATIF KUBURSI: Yes, I do.

3 MS. ANITA SOUTHALL: And I believe we've  
4 given -- put it in front of you in preparation for this  
5 afternoons testimony, but if you could please access the  
6 regular series book of documents for this hearing process  
7 of PUB counsel. It would be Tab 32 of that book.

8 DR. ATIF KUBURSI: I have it.

9 MR. BYRON WILLIAMS: Ms. Southall, which  
10 exhibit number, PUB...

11

12 (BRIEF PAUSE)

13

14 MR. GAVIN WOOD: PUB-60.

15 MR. BYRON WILLIAMS: Thank you.

16

17 (BRIEF PAUSE)

18

19 MR. GAVIN WOOD: He's got it and he's  
20 just reviewing it.

21

22 (BRIEF PAUSE)

23

24 CONTINUED BY MS. ANITA SOUTHALL:

25 MS. ANITA SOUTHALL: Yes, I'm sorry, if I

1 could direct you specifically to a page, it's the table  
2 1A, Recommended Development Plan System Firm Energy  
3 Demand and Dependable Resources 2009 Base Load Forecast.

4

5 (BRIEF PAUSE)

6

7 DR. ATIF KUBURSI: No, we have it. Yes.

8 MS. ANITA SOUTHALL: And if you could  
9 look, Doctors Kubursi and Magee, specifically to the  
10 column that addresses the 2012/'13 year.

11 Would you agree that thermal and wind  
12 represent a significant component approximately 5,000  
13 gigawatt hours of Manitoba Hydro's total dependable  
14 energy of approximately 31,000 gigawatt hours?

15

16 (BRIEF PAUSE)

17

18 DR. ATIF KUBURSI: Yes, we have 811  
19 Brandon, 953 Selkirk. Brandon Unit 6 and 7, 2354, 1254  
20 from wind and demand-side management 819, but between  
21 these, you see, you have around three thousand five  
22 hundred (3,500), yeah, about five thousand (5,000)  
23 something.

24 MS. ANITA SOUTHALL: Given that firm  
25 commitments including firm export contracts and domestic

1 are about 29,000 gigawatt hours, would you agree that  
2 both wind and thermal represent a material portion of  
3 Manitoba Hydro's energy available for export?

4 DR. ATIF KUBURSI: I mean, it's part of  
5 the dependable, but I don't know whether it's just  
6 available for export.

7 MS. ANITA SOUTHALL: Total domestic  
8 demand is -- is about twenty-nine thousand (29,000) in  
9 that year?

10 DR. ATIF KUBURSI: 2013 --

11 MS. ANITA SOUTHALL: With exports, sorry.

12 At the --

13 DR. ATIF KUBURSI: I mean, the way I...  
14 Oh, sorry, twenty-five seven eight three (25,783).

15 MS. ANITA SOUTHALL: And then with  
16 exports the total demand is twenty-nine thousand fifty-  
17 two (29,052)?

18 DR. ATIF KUBURSI: Yes.

19 MS. ANITA SOUTHALL: So on that basis,  
20 without wind and thermal, would you be able to deliver  
21 the twenty-nine thousand (29,000)?

22 DR. ATIF KUBURSI: I mean, the  
23 calculation here is -- depends how much imports you're  
24 getting from this. I mean, you could easily think you  
25 have firm imports. They may be cheaper than running your

1 own thermal. So, I mean, this is an open question in  
2 terms of what would it take in terms of a choice between  
3 thermal and imports.

4 I mean, I -- I can -- I can deliver this  
5 and I import. I don't need to get it from the thermal.  
6 But in a -- in an event of a situation of a shortfall,  
7 there is this potential existing capacity that you could  
8 go to.

9 MS. ANITA SOUTHALL: Thank you.

10

11 (BRIEF PAUSE)

12

13 MS. ANITA SOUTHALL: I want to turn to  
14 some questions associated with negotiated contract price  
15 and your evidence on page -- sorry, Direct Evidence page  
16 54, please.

17 DR. ATIF KUBURSI: Yes.

18 MS. ANITA SOUTHALL: Again, sir, I'm not  
19 asking you to divulge any confidential information.

20 Understood; yes?

21 DR. ATIF KUBURSI: Yes.

22 MS. ANITA SOUTHALL: Your conclusion that  
23 the prices in the term sheets are higher than forecasts,  
24 are they based on 2008 vintage forecasts?

25 DR. ATIF KUBURSI: Actually, they were

1 basically the 2008 forecasts.

2 MS. ANITA SOUTHALL: Can you confirm that  
3 only a portion of the negotiated price is fixed?

4 DR. ATIF KUBURSI: I don't know what you  
5 mean, Counsel, by "a portion." What portion?

6 MS. ANITA SOUTHALL: A portion of the  
7 price in the negotiated contracts, is it a fixed price?

8 DR. ATIF KUBURSI: There is -- there are  
9 escalators, if this is what you mean. There is fixed  
10 price, plus escalators.

11

12 (BRIEF PAUSE)

13

14 MS. ANITA SOUTHALL: The specific  
15 question is: Are you aware whether or not, in the term  
16 sheets, a portion of the negotiated price is at a fixed  
17 price, and a portion is at market price?

18 DR. ATIF KUBURSI: My understanding is  
19 that the contract that I looked at, and some of the term  
20 sheets that I looked at, it looked like the largest  
21 proportion is fixed.

22 MS. ANITA SOUTHALL: Which means a  
23 portion of it is market?

24 DR. ATIF KUBURSI: There was one (1)  
25 question that I can't recall at the moment, Counsel, that

1 might have involved this, but I knew that all the way,  
2 even one (1) of the escalator options was to use, say,  
3 energy price escalators and was discounted because it  
4 would have detracted from the fact they wanted a fixed-  
5 price contract.

6 MS. ANITA SOUTHALL: Can you confirm that  
7 the prices in the term sheets are not settled as yet into  
8 contracts, and Manitoba Hydro has indicated that the term  
9 sheets are subject to still further negotiation?

10 DR. ATIF KUBURSI: That's my  
11 understanding.

12

13 (BRIEF PAUSE)

14

15 MS. ANITA SOUTHALL: I'm just going to  
16 sum up and -- and comment and bring -- bring your  
17 thoughts back to the changes since 2008; the advent of  
18 shale gas and its impact on electricity prices; the fact  
19 that carbon regulation has yet to develop as envisioned  
20 in 2008; the 30 to 40 percent lower prices forecasted by  
21 ICF, we talked about that in earlier cross-examination.

22 Would you agree that a change in forecasts  
23 of export prices could have some bearing on what the  
24 prices that are ultimately negotiated from those term  
25 sheets?

1 DR. ATIF KUBURSI: I hope not.

2 MS. ANITA SOUTHALL: Could they have a  
3 bearing, sir?

4 DR. ATIF KUBURSI: I mean, it may, but  
5 the advantage is the -- the rent that has been always the  
6 strategy of Manitoba Hydro to negotiate would make these  
7 a bit independent of any particular set of conditions  
8 that would be the conditions that would influence the  
9 negotiation. I mean, you're talking about fifteen (15),  
10 twenty (20) years.

11 If I were negotiating, I certainly would  
12 not allow the present circumstances that could very  
13 easily change to be the determining factors, and that I  
14 would position, and I'm sure Manitoba Hydro is  
15 positioning itself in the negotiation that it's offering  
16 something of such a benefit, access to clean energy, that  
17 may really be the possibility of and has done it in the  
18 past, to negotiate comfortable prices.

19 MS. ANITA SOUTHALL: Thank you. I'd like  
20 to ask everyone and Doctors Kubursi and Magee to turn to  
21 our reference book of documents for this cross-  
22 examination to tab 25. And here, Doctors Kubursi and  
23 Magee, we have excerpted out a series of your tables from  
24 your original report.

25 Can you just take a moment to confirm? I



1 believe we've included here Tables 3.1, over a series of  
2 pages, through to Table 3.5. Do you see that?

3 DR. ATIF KUBURSI: Yes, I see.

4 MS. ANITA SOUTHALL: First I -- I would  
5 like you to turn your attention to Table 3.1 on the first  
6 page at this tab, which is excerpted from page 72 of your  
7 report. The table is entitled, "Forecast and actual  
8 generation 1999 to 2009," agreed?

9 DR. ATIF KUBURSI: Agree.

10 MS. ANITA SOUTHALL: We have forecasted  
11 an actual generation, and then variances shown, and the  
12 percentage variance. Is that correct?

13 DR. ATIF KUBURSI: That's correct.

14 MS. ANITA SOUTHALL: Would you agree that  
15 post-1999/2000 the HERMES model under predicted total  
16 generation in five (5) of ten (10) years for an aggregate  
17 of 300,974 gigawatt hours? So that's under prediction of  
18 total generation, where the variances are positive.

19 I'll just give you a moment.

20 DR. ATIF KUBURSI: Yeah, the -- the  
21 negative numbers are under predictions, all right. But I  
22 -- I'm not here to calculate these things. All I  
23 recognize here is that we have calculated the absolute  
24 errors of 3.3 percent. The absolute errors of forecast,  
25 you take the forecast value minus the actual. You take

1 the absolute value of it because any error above or below  
2 is considered to be an error, and then you average them;  
3 it is only 3.3 percent.

4 But I did not take these numbers. You  
5 know, I look at them. I can see that the average would  
6 be three thousand (3,000). I mean, you have eight  
7 hundred (800), eight sixty-two (862), two four five one  
8 (2,451), one three nine four (1,394). My God, no, I  
9 can't corroborate that three thousand (3,000) would be  
10 the average.

11 MS. ANITA SOUTHALL: No, I don't think I  
12 said average. I think I said aggregate.

13 DR. ATIF KUBURSI: Oh, aggregate. That -  
14 - yeah, they could add to it.

15 MS. ANITA SOUTHALL: Five (5) of -- five  
16 (5) of the ten (10) years of under prediction of total  
17 generation shown on this chart --

18 DR. ATIF KUBURSI: Yeah, I agree --

19 MS. ANITA SOUTHALL: -- in the aggregate.

20 DR. ATIF KUBURSI: Yeah. I agree that  
21 the under prediction is one (1), two (2), three (3), four  
22 (4), five (5), yes. The total is the summation of these  
23 things, but that total is not meaningful.

24 MS. ANITA SOUTHALL: And why is that?

25 DR. ATIF KUBURSI: Because you really

1 need the average of the forecast and percentage them at  
2 3.3 percent. This is because -- more restrict than what  
3 you're talking. I'm -- I'm considering a positive error.  
4 You know, if you over predict is equally a bad error, all  
5 right, and that's why I don't think you add the  
6 negatives, and then you can arrive to a good judgment.

7 MS. ANITA SOUTHALL: I want to talk to  
8 you about -- about the years when there's a under  
9 prediction variance.

10 Would you agree that with existing tie  
11 line limits on peak energy sales the consequences of  
12 under forecasting would not have been large; no  
13 additional firm or peak sales would have been possible,  
14 in any event?

15 DR. ATIF KUBURSI: I mean, if you have  
16 restrictions, yes.

17 MS. ANITA SOUTHALL: Now I'd like to ask  
18 you about the same table and the over prediction of  
19 generation. Post-1999/2000, over prediction of  
20 generation occurred in four (4) of ten (10) years?

21 DR. ATIF KUBURSI: Correct.

22 MS. ANITA SOUTHALL: And the aggregate,  
23 by our calculations, is 5,513 gigawatt hours?

24 DR. ATIF KUBURSI: Yeah, but again I'm --  
25 Counsel, I'm saying that the aggregate is not that

1 meaningful.

2 MS. ANITA SOUTHALL: For the same reasons  
3 you commented on a moment ago?

4 DR. ATIF KUBURSI: Yeah, absolutely. I  
5 mean, what you really need is to know what's the average  
6 error, positive or negative, that -- of equal value.

7 MS. ANITA SOUTHALL: Would you agree that  
8 overestimating surplus energy has potentially high  
9 consequence when energy from storage is used for low  
10 price off-peak sales but must be replaced by  
11 significantly higher priced winter off-peak and winter  
12 peak energy?

13 DR. ATIF KUBURSI: Yeah. If you put it  
14 that way, yes.

15 MS. ANITA SOUTHALL: Did KM also examine  
16 the hydraulic generation component as opposed to total  
17 generation in this table?

18 DR. ATIF KUBURSI: No, we took the exact  
19 numbers that we were given.

20 MS. ANITA SOUTHALL: If thermal  
21 generation was used in low flow years, would the over  
22 prediction of hydraulic generation have been even  
23 greater?

24 DR. ATIF KUBURSI: I -- I can't really  
25 comment on this without knowing what the facts are

1 exactly.

2 MS. ANITA SOUTHALL: If you could turn to  
3 table 3.2, please, which is the next page in the tab on  
4 page -- an excerpt from page 73 of your report.

5 DR. ATIF KUBURSI: I have it.

6 MS. ANITA SOUTHALL: Table 3.2 is  
7 forecast an actual total export revenue, 1999 to 2009,  
8 correct?

9 DR. ATIF KUBURSI: Correct.

10

11 (BRIEF PAUSE)

12

13 MS. ANITA SOUTHALL: Were you aware  
14 whether or not the export IFF revenue forecast included  
15 merchant trading sales?

16 DR. ATIF KUBURSI: Yes.

17 MS. ANITA SOUTHALL: Yes, it did include  
18 merchant trading sales?

19 DR. ATIF KUBURSI: Yeah, I believe so.

20 MS. ANITA SOUTHALL: In the absence of  
21 merchant sales, would the revenue forecast variance be  
22 greater?

23 DR. ATIF KUBURSI: I -- I have to look at  
24 these things in details. At this moment with what I have  
25 here, I cannot make this estimation.

1 MS. ANITA SOUTHALL: You didn't turn your  
2 mind to it when you were preparing the table, I take it?

3 DR. ATIF KUBURSI: No. I mean, I have to  
4 basically work with numbers I have.

5 MS. ANITA SOUTHALL: Could you turn to  
6 table 3.3, please. And this would be an excerpt from  
7 page 75 of your report.

8 DR. ATIF KUBURSI: Yes, I have it.

9 MS. ANITA SOUTHALL: It's entitled,  
10 Forecast and Actual Total Cost 1999 to 2009, correct?

11 DR. ATIF KUBURSI: Correct.

12 MS. ANITA SOUTHALL: Did you -- when you  
13 reviewed Manitoba Hydro's total cost with respect to  
14 exports, did you recognize that these included all fuel  
15 and power purchases?

16 DR. ATIF KUBURSI: No -- yes. I mean,  
17 this is total cost.

18 MS. ANITA SOUTHALL: Did it include  
19 export and domestic water rentals?

20 DR. ATIF KUBURSI: I'm sure it does.

21

22 (BRIEF PAUSE)

23

24 MS. ANITA SOUTHALL: Could you please  
25 turn to table 3.4 on the excerpt from page 76 of your

1 report. It's at the same tab. It's entitled Forecast  
2 and Actual Net Revenue 1999 to 2009.

3 DR. ATIF KUBURSI: Yes. Just one (1)  
4 correction here. It's Actual Net Export Revenue.

5 MS. ANITA SOUTHALL: Thank you for that.  
6 Can you confirm, Doctors Kubursi and Magee, that Manitoba  
7 Hydro's forecasts of net export revenue were understated  
8 in four (4) of ten (10) years and that aggregate amount  
9 of the understatements is 198 million?

10 DR. ATIF KUBURSI: It's understated in  
11 how many years? Sorry, Counsel.

12 MS. ANITA SOUTHALL: Yes, four (4) of ten  
13 (10) years understated.

14 DR. ATIF KUBURSI: Four (4), yeah. Yeah,  
15 four (4). Yes, maybe five (5). No, four (4). Wait, one  
16 (1), two (2) -- one (1), two (2), three (3), four (4).  
17 Four (4), yes.

18 MS. ANITA SOUTHALL: And subject to your  
19 check, are aggregation of the understatement of those  
20 amounts for those years was \$198 million?

21 DR. ATIF KUBURSI: Yeah, yeah, you could.  
22 You see, but there is -- there is an issue here which is  
23 interesting, is that you don't mind underestimating,  
24 because, I mean, you -- these are revenues. You under  
25 estimate, you get better, that's -- that's even something

1 that you should be happy about.

2 I wish all our models underestimate our  
3 revenues. It becomes a problem when it's costs, but when  
4 it's revenues, underestimation -- overestimation would be  
5 a problem, but not underestimation.

6 MS. ANITA SOUTHALL: Right. And let's  
7 talk about overestimation.

8 MS. ANITA SOUTHALL: Right, and let's  
9 talk about overestimation. In six (6) of the ten (10)  
10 years, it's overestimation, in accordance with this Table  
11 3.4, correct?

12 DR. ATIF KUBURSI: That's correct.

13 MS. ANITA SOUTHALL: And the aggregation  
14 of the overestimation of those six (6) years is 367  
15 million?

16 DR. ATIF KUBURSI: Subject to the  
17 appropriate --

18 MS. ANITA SOUTHALL: Subject to the  
19 check?

20 DR. ATIF KUBURSI: Yeah.

21 MS. ANITA SOUTHALL: This table shows  
22 that the largest variances were negative variances. I'll  
23 ask you to confirm that by looking at year 2002/'03, a  
24 minus 20 percent variance; 2003/'04, a minus 79 percent  
25 variance; 2006/'07, a minus 29 percent variance.



1 DR. ATIF KUBURSI: Yeah, these are  
2 correct numbers.

3 DR. LONNIE MAGEE: Just if I could  
4 interject briefly, I think for -- for something like net  
5 revenue, it would be more appropriate to look at the --  
6 the size of the variance rather than the percentage  
7 difference between the two (2) because it's a difference  
8 between costs and revenues rather than -- so -- so you  
9 could have, for example, an actual that's zero, and you  
10 get a percentage where you're dividing by zero and get a  
11 -- a number that's very unreliable in -- in percentage  
12 terms.

13 MS. ANITA SOUTHALL: And so, if we were  
14 looking at the actual variance, it would be the -- the  
15 fourth column, the first column being the fiscal year,  
16 then forecasted, actual, and then the actual variance.  
17 Is that what you're commenting on, Dr. Magee?

18 DR. LONNIE MAGEE: Yeah. I'd be more  
19 comfortable looking at the actual, yeah, the second-last  
20 column than -- than the last column.

21 MS. ANITA SOUTHALL: And -- and in this  
22 case, it happens that we actually have one (1) variance  
23 in 2005/'06 in terms of an absolute value that falls in  
24 the high range as well, correct?

25 DR. LONNIE MAGEE: Yes.

1 MS. ANITA SOUTHALL: If I could ask you  
2 to please turn to Table 3.5 at page 77, which -- sorry,  
3 it's page 77, which is an excerpt from your main report,  
4 and it's the last page in this particular Tab 25 of PUB  
5 Exhibit 20. Table 3.5 is forecast and actual exports,  
6 '99 -- 1999 to 2009, correct?

7 DR. ATIF KUBURSI: It is.

8 MS. ANITA SOUTHALL: Can we agree that  
9 Table 3.5 indicates greatly improved accuracy for summer  
10 export forecasts as compared to the previous fall's  
11 export forecasts?

12 DR. ATIF KUBURSI: Yes.

13 MS. ANITA SOUTHALL: Would you agree that  
14 it's appropriate to assume that the April to July runoff  
15 is derived from snow melt and spring rain, that in most  
16 years the peak Lake Winnipeg inflow has occurred by the  
17 end of June?

18 DR. ATIF KUBURSI: Yeah, that's correct.

19 MS. ANITA SOUTHALL: Would you agree that  
20 because Churchill River diversion outflows are relatively  
21 constant, Manitoba Hydro could reliably base total  
22 hydraulic generation output projections in any given year  
23 on Lake Winnipeg inflows available for outflow in the  
24 last four (4) months of the fiscal year?

25 DR. ATIF KUBURSI: We're not in a

1 position to affirm this.

2 MR. ROBERT MAYER: Would you repeat that  
3 question, please? I didn't understand it. I thought we  
4 were -- started talking about Churchill River diversion  
5 and it ended up talking about Lake Winnipeg regulation.

6

7 CONTINUED BY MS. ANITA SOUTHALL:

8 MS. ANITA SOUTHALL: The -- the specific  
9 question was: Would you agree that because Churchill  
10 River diversion outflows are relatively constant,  
11 Manitoba Hydro could reliably base total hydraulic  
12 generation output projections in any given year on Lake  
13 Winnipeg inflows available for outflow in the last four  
14 (4) months of the fiscal year? And I believe Doctors  
15 Kubursi and Magee are not in a position to address that.

16 DR. ATIF KUBURSI: And I tell you why. I  
17 mean, in some sense, the issue here, no question about  
18 it, Lake Winnipeg is a more variable situation than the  
19 diversion. The -- the only issue here is that -- and --  
20 and what you phrased it is available because sometimes  
21 there are issues about how much you can -- you have  
22 enough elevation to take it out or not depending on the  
23 amount of ice that's left and other considerations.

24 MS. ANITA SOUTHALL: Would you agree that  
25 one (1) problem Manitoba Hydro faces is that while the

1 first four (4) months of the fiscal year of average flow  
2 may suggest maximum exports the entire summer, subsequent  
3 low flows in the next four (4) months could still result  
4 in a significant winter energy shortfall?

5 DR. ATIF KUBURSI: I mean, we -- we --  
6 the numbers themselves speak up. That once you do  
7 forecasts in July when you have the hindsight of what  
8 happened in the spring, you have a much better forecast.

9 MS. ANITA SOUTHALL: But you could have  
10 the situation I just posed?

11 DR. ATIF KUBURSI: If exactly the way you  
12 put it, yes.

13 MS. ANITA SOUTHALL: Would you agree that  
14 Manitoba Hydro's first forecast, being in the fall of the  
15 prior year, as reflected in Table 3.5, reflects mean or  
16 average flow conditions without recognition of actual  
17 watershed conditions?

18 DR. ATIF KUBURSI: I mean, we're  
19 comparing actual numbers here.

20

21 (BRIEF PAUSE)

22

23 MS. ANITA SOUTHALL: Mr. Chairman, I --  
24 I'm not sure what we're doing today in terms of afternoon  
25 break or...?

1 THE CHAIRPERSON: I think that's probably  
2 a good idea.

3 MS. ANITA SOUTHALL: Okay. Thank you.

4

5 --- Upon recessing at 2:50 p.m.

6 --- Upon resuming at 3:14 p.m.

7

8 THE CHAIRPERSON: Okay, welcome back.

9 Ms. Southall...?

10 MS. ANITA SOUTHALL: I'm just going to  
11 pause for a moment and turn to Ms. Ramage. I believe she  
12 wants to put a KM pre-ask on the record.

13 MS. PATTI RAMAGE: Yes.

14 THE CHAIRPERSON: Ms. Ramage...?

15 MS. PATTI RAMAGE: At the break Manitoba  
16 Hydro distributed a pre-ask it's been working on, and it  
17 -- it appears timely in terms of the questions this  
18 afternoon. And now the question is does the Board have  
19 the pre-ask? We just thought we'd put it on the record  
20 this afternoon. And Ms. Murphy will also send --  
21 distribute it by --

22 THE CHAIRPERSON: Thanks.

23 MS. PATTI RAMAGE: -- email. And --

24 THE CHAIRPERSON: Unfortunately, Mr.  
25 Singh's attending to another function. We don't have a

1 large staff, as you know, so we'll make due with this.

2 Thank you very much.

3 MS. PATTI RAMAGE: Okay. Ms. Murphy --  
4 Ms. Boyd, I'm sorry, advises me that it's on Mr. Singh's  
5 chair, the copies, just so the -- the Board has it. And  
6 we'll be distributing by email also, but we thought we'd  
7 get it out this afternoon so parties would see, and then  
8 they could prepare accordingly, knowing that these  
9 questions were being asked.

10 THE CHAIRPERSON: We should give it an  
11 exhibit number.

12

13 (BRIEF PAUSE)

14

15 MS. PATTI RAMAGE: And I guess we did  
16 provide these to Mr. Wood and his clients. And I guess  
17 the -- the one (1) thing we didn't discuss, and I -- I  
18 don't mean to put you on the spot, but it was our hope  
19 and, I -- I believe, this side of the room's hope, that  
20 we'd be able to get the responses with -- before we're  
21 back on again if -- if that's possible.

22 DR. ATIF KUBURSI: No.

23 MR. GAVIN WOOD: We'll certainly -- we'll  
24 certainly try.

25 THE CHAIRPERSON: I suppose it'd probably

1 be best if you could take it as an undertaking.

2 MS. PATTI RAMAGE: And that should  
3 probably be given a Manitoba Hydro exhibit number, which  
4 --

5 THE CHAIRPERSON: Would mis --

6 MS. PATTI RAMAGE: No Mr. Singh. No Ms.  
7 Fernandez. Let me just turn -- Ms. Boyd is not on top of  
8 this one, so we'll get that done.

9 THE CHAIRPERSON: We'll -- we'll give it  
10 a number when we have someone that can put a number to  
11 it.

12

13 (BRIEF PAUSE)

14

15 MS. PATTI RAMAGE: We believe that's  
16 Exhibit 145.

17 THE CHAIRPERSON: Check then, MH-145.

18

19 --- EXHIBIT NO. MH-145: MH-KM Pre-ask 1 and 2

20

21 THE CHAIRPERSON: And for the record it  
22 is -- it is MH-KM Pre-ask 1 and MH-KM Pre-ask 2. Pre-ask  
23 1 the reference is determination of cost for a five (5)  
24 year and seven (7) year drought. The MH-KM Pre-ask 2 is  
25 -- reference is estimate of annual drought losses in 2015

1 and 2020. Thank you.

2

3 CONTINUED BY MS. ANITA SOUTHALL:

4 MS. ANITA SOUTHALL: Thank you, Mr.  
5 Chairman. I'd -- I'd like to ask Doctors Kubursi and  
6 Magee to turn their minds back to the issue of use of --  
7 their recommendation regarding use of storage reserve and  
8 the concept of how that should work in conjunction with  
9 retained earnings. Specifically, there is some reference  
10 to this, and -- and I don't need you necessarily to look  
11 at it, but if you wish to, in your main report, to page  
12 245.

13 And you certainly have testified on this  
14 already in -- in your direct evidence, correct?

15 DR. ATIF KUBURSI: Correct.

16 MS. ANITA SOUTHALL: Could you add any  
17 further detail on how a proposed rate rider would be  
18 developed? I'm sorry, that's a different issue. I  
19 apologize.

20 I wanted to bring your attention though to  
21 -- to this concept and -- and then if you don't mind I --  
22 that was context. I wanted to turn to the issue of the  
23 rate rider though, in particular, so I apologize for that  
24 misdirection. But just on that specific issue of the  
25 rate rider, if you could address that question, thank



1 you.

2 DR. ATIF KUBURSI: The real issue here is  
3 that we don't -- we did not think it is appropriate or  
4 reasonable or productive to keep all the insurance  
5 against drought or other risks to fall only on the  
6 retained earnings.

7 We felt the retained earnings play  
8 multiple functions and we wanted to complement the  
9 mitigation capacities and abilities by adding other  
10 riders or other sources, one (1) of which you mentioned  
11 was the water. But then we thought that you could split  
12 the rates into two (2) parts. A part that would be the  
13 one (1) that you'd typically and usually use, and the  
14 Board gives these increases. But that if you were to  
15 also leave room here for an additional value, and you  
16 allocated over the different parties the way you allocate  
17 the general rate. But that rate we thought would be  
18 important because it would invite the ratepayers to  
19 become partners in protecting themselves against rate  
20 shocks, and the necessity at one (1) time to increase the  
21 debt.

22 So it was a precautionary type of  
23 arrangement. And we thought along lines that we as  
24 ratepayers in Ontario have had to do for years, as I  
25 mentioned, that there is now this debt that Manitoba

1 Hydro had incurred. And now it's asking ratepayers to  
2 have a rider on the actual rates they pay where they  
3 break it into the regular payments and another section  
4 which is just simply money earmarked to pay the debt.

5               So we thought, to a great extent, we have  
6 an issue here. The ratepayers, in the absence of any  
7 insurance, would have themselves to pay for these. And  
8 then ultimately there may be a situation which may arise  
9 from a very long drought or a very severe drought that  
10 would require large increases.

11               So as a protection against these rate  
12 shocks, and as a protection against major borrowing that  
13 may be required, that there will be a proactive way in  
14 which you could design these rates that would allow the  
15 ratepayers to participate as stakeholders in protecting  
16 themselves. I mean, they -- yes, they're giving it to  
17 the Utility, but in some sense, this is themselves  
18 insuring, or taking insurance, by paying some very  
19 little, limited amount that would accumulate over time  
20 that would protect them against these rate shocks or  
21 having to contend with larger debts that they ultimately  
22 would pay as taxpayers.

23               MS. ANITA SOUTHALL: Would the -- the  
24 additional charge, which would compose the rate rider,  
25 would you be recommending that that be held as a separate

1 reserve or would it simply fall into retained earnings?

2 DR. ATIF KUBURSI: I mean, these issues  
3 of financial management may have to really be ultimately  
4 decided by people who have more knowledge than we do on  
5 these things. But our recommendation -- and I understand  
6 there is a reticence here to have sink -- you know,  
7 sinking funds.

8 What really counts here is that this money  
9 should be available when it's needed, particularly as an  
10 insurance against sudden shortfalls of revenues, be it  
11 from long-term contracts, from drought, but basically and  
12 fundamentally, things that would preclude the possibility  
13 of having to shake and shock the ratepayers with large  
14 increases to cover the operations.

15 THE CHAIRPERSON: Does your proposal have  
16 anything to do with the -- the issue of intergenerational  
17 equity, the fact that the current generation takes on  
18 risks that potentially could be -- fall to future  
19 ratepayers to assume?

20 DR. ATIF KUBURSI: Absolutely, Mr.  
21 Chairman. I mean, this is one (1) also of the  
22 considerations is that now we're going to do something  
23 that -- the consequences of which, if we are not  
24 prepared, is going to fall on future generations. So in  
25 some sense, this is particularly this generation trying

1 to protect itself and the future generations from having  
2 to pay rates that are not considered to be reasonable or  
3 -- or equitable.

4 MR. ROBERT MAYER: But, Dr. Kubursi,  
5 let's look at the other side of the equation. If Hydro  
6 is correct and this -- this future project turns out to  
7 be another Limestone, then the future generations will  
8 reap the benefits for which this generation will have  
9 paid for.

10 DR. ATIF KUBURSI: But -- but this is the  
11 flip side, but -- but I'm talking about also the flip  
12 side is that we didn't get any preparation, and now we're  
13 going to say to the future generations, You pay for our  
14 mistakes for not really taking the precaution and the  
15 necessary step to mitigate these risks.

16

17 CONTINUED BY MS. ANITA SOUTHALL:

18 MS. ANITA SOUTHALL: And I told you just  
19 prior to completion of the break this afternoon that if -  
20 - if you didn't appreciate how brave a person I was, that  
21 I was going to go to page 246 of your main report and ask  
22 you about the equation there.

23

24

(BRIEF PAUSE)

25

1 DR. ATIF KUBURSI: Well, I -- I thought  
2 you were going to be more brave than this. This is the  
3 easiest equation, all right? I mean, this is a very  
4 simple, linear -- what we call linear, which means -- oh.  
5 Oh, sorry. I'm happy to answer it.

6 MS. ANITA SOUTHALL: You -- you can go on  
7 and finish that explanation, Dr. Kubursi, but maybe I  
8 could ask my question and you could combine it with what  
9 you were about to address.

10 You've certainly identified the variables  
11 immediately below the equation on page 246. What I am  
12 asking, and you'll see maybe I'm not so brave, is the  
13 rationale for that particular equation. In other words,  
14 what were you hoping to offer to Manitoba Hydro and its  
15 stakeholders in terms of offering up that particular  
16 equation in terms of the way that all of those variables  
17 could coalesce.

18 DR. ATIF KUBURSI: Sorry, Counsel, but as  
19 you notice, I have more answers even when there are no  
20 questions. But, I mean, this is qui -- quite simple. I  
21 mean, what we're really saying is that we don't want to  
22 depend on only one (1) mechanism, which is the retained  
23 earnings, so we added three (3) others.

24 And the other one is a water system above  
25 a certain amount that is considered to be the minimum you

1 need in order to meet in the critical period. The other  
2 one is to have this rider over what is the typical ride -  
3 - the typical rate. And then there is some sort of a  
4 borrowing that you would like to put some sort of a  
5 cutoff on -- on how much borrowing, you know, you would  
6 allow.

7 I mean, you want to work all these four  
8 (4) things in combinations. And we left these alphas  
9 which are the weights that should be put. Like I'm going  
10 to depend 50 percent on retained earnings above a  
11 minimum, and then 10 percent, 30 percent, I mean, until I  
12 exhaust this.

13 You have infinite number of choices for  
14 the alpha 1, alpha 2, alpha 3. But this should really be  
15 worked out not by us, but by the Board representing the  
16 people of Manitoba that can gauge the sensitivity. I  
17 mean, I'm sure ratepayers or people who represent them  
18 are going to be jumping up, What do you mean, raise it  
19 more than we already have.

20 But on -- on the other hand, we're saying,  
21 Look, there is no gain without pain, and -- and you're  
22 going to gain by protecting yourself and avoiding these  
23 big shocks that could come in -- in the event we don't  
24 prepare ourselves. So these are weights that should  
25 reflect the tradeoffs that you would -- how much would

1 you want this multiple stakeholders, all right, because  
2 we're bringing things from Manitoba Hydro.

3                   The water is also Manitoba Hydro. The  
4 rate -- the -- the rider is the ratepayers. The  
5 borrowing is ratepayers and the government. So you're  
6 trying to say, Look, this is an issue that involves  
7 everybody, and we want to act as partners, preparing  
8 ourselves as partners into creating a mechanism that  
9 would allow you -- and a capacity that would allow you to  
10 avoid difficulties if and when they arrive.

11                   We all know that there's going to be  
12 drought problems. We all know that there may be risks in  
13 long-term contracts. The issue here is what do we do  
14 about it and how and how much should we be prepared. I  
15 mean, should we be a hundred percent prepared maybe?  
16 maybe a hundred ten (110)?

17                   I mean, the issue here, you could bring  
18 actuarial. You could get into amounts and tradeoffs that  
19 would bring all these multiple stakeholders into a  
20 consensus in a way in which they all participate in the  
21 protection of themselves and this important economic node  
22 from any financial stress or difficulties in the future.

23                   MS. ANITA SOUTHALL: In the equation,  
24 water storage is water level in storage above the minimum  
25 determined by dependable -- dependable energy targets,

1 correct?

2 DR. ATIF KUBURSI: And these are the kind  
3 of things that we saw from the rule curve and other  
4 things in -- in SPLASH.

5 MS. ANITA SOUTHALL: So did I capture  
6 though what WS means in the equation?

7 DR. ATIF KUBURSI: This is exactly what  
8 we're saying, is that there is in the SPLASH calculations  
9 of what is the amount of water that you keep in storage  
10 in such a way that you have sufficient water all the way  
11 through the critical period to deliver what your  
12 commitments are to load and to firm exports, minus firm  
13 imports I hope.

14 MS. ANITA SOUTHALL: And so in terms of  
15 water storage in this calculation as a storage reserve  
16 measure, you're talking about some amount above that or  
17 in addition to that minimum, I take it?

18 DR. ATIF KUBURSI: Yeah, addition to the  
19 minimum. I know -- I mean, here we're talking -- I mean,  
20 the general calculation that I've seen is that 1 foot in  
21 Lake Winnipeg -- you only have two (2) places to where  
22 you could store things, right: Cedar Lake and Lake  
23 Winnipeg. And 1 foot in Lake Winnipeg is around 2,000  
24 gigawatt hours, of -- of that sort. Depending on the  
25 price, it translates into a monetary value. So if you



1 keep -- if you keep 2 feet, maybe that's too much, you  
2 have -- at fifty dollars (\$50), you have 2 -- you know,  
3 you have 200 million. So it -- it has to be worked out  
4 with the hydrological engineers, with the people who run  
5 the -- the operation.

6 But I would like to see, you know, some  
7 sort, and -- and this has -- in our view it plays a deus  
8 ex machina, you know, this is two (2) -- okay, I use  
9 English, two (2) purposes here: 1) is that it forces  
10 Manitoba Hydro to become more conservative, all right,  
11 which is always good in the face of impending drought or  
12 things, and 2) that you have, in some sense, a -- a value  
13 to this that you could always say it's available in case  
14 we need it.

15 MS. ANITA SOUTHALL: Doctors Kubursi and  
16 Magee, you're no doubt aware of the Manitoba Hydro  
17 rebuttal position.

18 Manitoba Hydro disagrees that it should  
19 change its current practice of managing minimum reservoir  
20 storage to keep additional storage as a drought buffer,  
21 or as an additional hedge, correct?

22 DR. ATIF KUBURSI: Yeah, correct.

23 MS. ANITA SOUTHALL: And Manitoba Hydro  
24 has suggested that the use of reservoir storage would not  
25 be an efficient way to mitigate against drought impact,

1 preferring targeted level of retained earnings, rather  
2 than targeted level of reservoirs, if I can summarize.

3 DR. ATIF KUBURSI: Yeah.

4 MS. ANITA SOUTHALL: You're aware --  
5 you're aware that they take that position?

6 DR. ATIF KUBURSI: No, no. Yeah, we are  
7 aware.

8 MS. ANITA SOUTHALL: Are you able -- I --  
9 you, to some extent, I think, covered this in your direct  
10 testimony, but could you just summarize what your  
11 position is relative to their rebuttal argument? And  
12 here I -- I do want to bring your attention to the  
13 excerpt of transcript at page 29 of the reference book of  
14 documents. And I'll give you a moment just to review  
15 that. It's an exchange between -- sorry, our reference  
16 book of documents for this cross-examination of PUB  
17 counsel.

18 Tab 29, yes. It contains excerpts of the  
19 transcript from pages 5,613 to 5,617, and is an exchange  
20 between Mr. Hacault and Mr. Cormie on this subject  
21 matter.

22 DR. ATIF KUBURSI: Give me a few minutes  
23 to look, okay.

24 MS. ANITA SOUTHALL: Yes, absolutely.

25 DR. ATIF KUBURSI: I read it before, but

1 I --

2 MS. ANITA SOUTHALL: Yeah, absolutely.

3 DR. ATIF KUBURSI: All right.

4

5 (BRIEF PAUSE)

6

7 DR. ATIF KUBURSI: I've read it.

8 MS. ANITA SOUTHALL: My read indicates  
9 that in that exchange in the transcript Manitoba Hydro  
10 contends that by holding back water in reserve it  
11 increases the likelihood of spilling water when high-flow  
12 years follow.

13 Did you notice that, or did you recognize  
14 that in the position of Manitoba Hydro?

15 DR. ATIF KUBURSI: Right, but I mean,  
16 basically tendering this for exactly opposite conditions,  
17 all right? I mean, the -- the appropriate frame of  
18 reference, in our view, would be a time of a period where  
19 there is low water flow, and that you have the storage in  
20 place. And we're talking about the minimum level, a  
21 little bit above a minimum level.

22 MS. ANITA SOUTHALL: Doctors Kubursi and  
23 Magee, Manitoba Hydro contends holding back water reserve  
24 is an inefficient way to ensure the financial future of  
25 the company as compared to sufficient retained earnings.

1 DR. ATIF KUBURSI: I mean, no question, I  
2 would like to have money instead of water, but, I mean,  
3 the issue that we basically and fundamentally came to  
4 argue about is that we don't want to depend on retained  
5 earnings only.

6 Retained earnings, for reasons that the  
7 Chair had really talked about, includes all these other  
8 assets, and besides, I mean, this is something that  
9 people take into account when they look at the financial  
10 health of the utility, and it has to have a debt, you  
11 know, equity ratio, it would have to have ICCs, the  
12 investment coverage ratio, ICRs, the interest coverage  
13 ratio.

14 I mean, I don't want to basically leave  
15 only this. And then our calculations, too, Madam  
16 Counsel, showed that, even with the present and even  
17 higher levels of retained earnings, they may not be  
18 sufficient if things happen to be incredibly severe and -  
19 - and -- and last for a long time.

20 I'd like to really have the comfort that  
21 there are other things that could come to the aid. I --  
22 I recognize that it depends on the storage capacity, it  
23 depends on the price at which we can sell, but these  
24 things can -- can be managed, and -- and -- and  
25 economists, a great economist, Hotelling, H-O-T-E-L-L-I-

1 N-G, the man argued that, you see, if you have zero  
2 storage costs, maybe not exactly zero, but there is a  
3 mechanism on how you could optimize your water storage.

4           You typically would store more if the  
5 expected price of electricity in the future minus cost of  
6 coverage is larger than the real interest rate, because  
7 the story is you can take the money, put it in the -- in  
8 the bank and get 2 percent, but if the price is going to  
9 rise by more than 2 percent, then why take it now and put  
10 it in a bank at 2 percent when you could wait, keep it  
11 there, and sell it for more than 3 percent increase in  
12 the -- in the price?

13           So, I mean, there are ways we can do this  
14 on an optimal, efficient way, and we're not saying here  
15 dispense with all efficiencies, forget about Hotelling.  
16 No. We're saying, look, all we really need you here is  
17 to recognize and to project to the world, to the rest of  
18 the community, the financial or otherwise and to the  
19 people of Manitoba, that we are being very conservative  
20 and that we are going to basically and fundamentally not  
21 exclusively depend on only one (1) variable.

22           MS. ANITA SOUTHALL: Thank you. Turning  
23 to a slightly different issue, Doctors Kubursi and Magee,  
24 can you confirm that KPMG recommended that the Utility's  
25 long-standing target debt-equity ratio, that being 75:25

1 as indicated by the Chairman, that the target could be  
2 beneficially reviewed, given the pending planned capital  
3 expenditures of Manitoba Hydro?

4 Did you -- did you -- first of all, do you  
5 know that KPMG made that recommendation?

6 DR. ATIF KUBURSI: Yes, ma'am.

7 MS. ANITA SOUTHALL: Do you have a view  
8 on what that target should be, given that Manitoba Hydro  
9 plans to borrow an additional \$15 billion ahead of  
10 profitable results arising from the development?

11 DR. ATIF KUBURSI: Yes. I mean, we -- we  
12 know all too well that rating homes, houses, you know,  
13 and different groups that assess the financial viability  
14 and prowess of a particular institution, typically use  
15 this debt/equity ratio as a sort of an indicator of the  
16 financial balance within this.

17 And it -- nothing etched in stone, and you  
18 can't really say exactly, but I think there is a general  
19 consensus in the financial community that they would  
20 prefer companies that have higher equity-to-debt ratios  
21 and that there is some magical number of this one (1) to  
22 three (3) that's -- that's the 25:75 that seem to have  
23 really been etched into the operating performance  
24 criteria of -- of many of these homes.

25 So if you're going to violate this, you

1 might as well not extend it, and there should really be  
2 measures and levels of retained earnings that could  
3 balance these things because there is the concern here  
4 that if you don't have these retained earnings, you're  
5 not going to be able to pay for the debt should the  
6 interest rate rise or some problems emerge.

7 I am willing to say that this debt/equity  
8 ratio is extremely important; that you could really  
9 tolerate some deviation but only small amounts and for --  
10 for short period of times; and that the Corporation  
11 should embark on this investment with very cautious and  
12 clear appreciation that long-term deviation and going out  
13 of this magical ratio is something to be concerned about.

14 MS. ANITA SOUTHALL: I -- I would now  
15 like to ask you to go to your Direct evidence on page 67.  
16 And this is item number 7, or question number 7 perhaps  
17 is the way to phrase it, on page 67.

18 MR. GAVIN WOOD: Just give -- give him a  
19 moment, would you?

20 MS. ANITA SOUTHALL: Yes, for sure.

21

22 (BRIEF PAUSE)

23

24 MR. GAVIN WOOD: It'S actually Dr. Magee.

25

1 CONTINUED BY MS. ANITA SOUTHALL:

2 MS. ANITA SOUTHALL: Dr. Magee, this is  
3 the question, I believe. Do you have any opinion as to  
4 whether Hydro has identified and considered carefully all  
5 available development scenarios? And I take it you're  
6 the designate.

7 DR. LONNIE MAGEE: Well, we -- it -- it's  
8 hard to imagine what all the development scenarios could  
9 have been.

10 MS. ANITA SOUTHALL: I'm going to --

11 DR. LONNIE MAGEE: But --

12 MS. ANITA SOUTHALL: -- stop you right  
13 there if I could.

14 DR. LONNIE MAGEE: Okay.

15 MS. ANITA SOUTHALL: And -- and because  
16 my question is: Did Manitoba Hydro identify to you other  
17 development scenarios beyond the preferred sequence and  
18 the no-sale scenario?

19 DR. ATIF KUBURSI: Maybe -- maybe I'll  
20 answer this. We looked at the two (2) -- the two (2)  
21 alternatives.

22 MS. ANITA SOUTHALL: So -- so no other  
23 development scenarios?

24 DR. ATIF KUBURSI: Not that we know of,  
25 no.



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(BRIEF PAUSE)

MS. ANITA SOUTHALL: Doctors Kubursi and Magee, I'll maybe direct you to -- to now another reference tab in our book of documents, please, for the next series of questions; it's Tab 26.

(BRIEF PAUSE)

MS. ANITA SOUTHALL: And it displays Exhibit -- MH Figure 3.17, Lake Winnipeg Critical Period Trajectory, and is an excerpt and an enlarged version of figure 3.17 from your main report at page 91, correct?

DR. ATIF KUBURSI: Yes, correct.

MS. ANITA SOUTHALL: With reference to this particular figure, I have a number of questions. Could you please confirm if Manitoba Hydro's drought management strategy, specifically Lake Winnipeg operation, calls for minimizing the use of energy and storage in years 1 and 2 of the drought?

MR. GAVIN WOOD: I just -- I -- I wonder, Mr. Chair, if Ms. Southall is going into a series of pre-ask questions that we had been provided with. My point being in part, if -- if -- if they are set out in

1 writing, it would help the doctor in terms of seeing  
2 them.

3 MS. ANITA SOUTHALL: Yes. So to the  
4 extent they're going to be answered in the pre-asks we're  
5 -- we're fine with that, and I will come to the  
6 introduction of the pre-ask questions on the record in a  
7 couple of moments. So I accept that direction, Mr. Wood.

8

9 (BRIEF PAUSE)

10

11 CONTINUED BY MS. SOUTHALL:

12 MS. ANITA SOUTHALL: I have a further  
13 question on this particular figure 3.17 and in  
14 conjunction with your finding, which is on page 222 of  
15 your main report, please, and it's in the last paragraph  
16 identified as -- as item 8th, E-I-G-H-T-H.

17

18 (BRIEF PAUSE)

19

20 DR. ATIF KUBURSI: Yeah, I see it, yes.

21 MS. ANITA SOUTHALL: And I take it,  
22 Doctors, you suggest that a statistical process confirms  
23 that Manitoba Hydro is correctly using low flow years as  
24 the base of -- basis of its dependable energy  
25 calculations?

1 MR. GAVIN WOOD: Sorry, we're at the --  
2 we're at the wrong spot. Could you --

3 DR. ATIF KUBURSI: Which -- which --

4 MR. GAVIN WOOD: Page 222.

5 DR. ATIF KUBURSI: Page -- which -- which  
6 --

7

8 CONTINUED BY MS. ANITA SOUTHALL:

9 MS. ANITA SOUTHALL: It's -- it's -- in  
10 my version it's on the bottom of page 222.

11 DR. ATIF KUBURSI: Which is the number  
12 eighth?

13 MS. ANITA SOUTHALL: Eighth, yes.

14 DR. ATIF KUBURSI: Yeah, yeah. Okay.

15 MS. ANITA SOUTHALL: And it's, I believe,  
16 the last sentence of that paragraph on that page.

17

18 (BRIEF PAUSE)

19

20 DR. ATIF KUBURSI: Okay. I -- I've read  
21 it, yeah.

22 MS. ANITA SOUTHALL: And here I'm also  
23 going to -- would you please just look at Tab 28 in our  
24 reference book, which is PUB/MH 1-206. And -- and if you  
25 require this as an undertaking, please, please let me

1 know.

2 Do you have those in front of you, sir?

3 DR. ATIF KUBURSI: Sorry, yes, I have.

4 MS. ANITA SOUTHALL: Would you please  
5 indicate whether Manitoba Hydro's five (5) year drought  
6 portrayal in PUB/MH 1-206(a) is consistent with Manitoba  
7 Hydro's drought management strategy in reference to  
8 figure 3.17?

9 DR. ATIF KUBURSI: Yeah. Sorry, counsel,  
10 I mean, this is something that I would not be able to do  
11 here.

12 MS. ANITA SOUTHALL: Are -- are you able  
13 to undertake to answer that?

14 DR. ATIF KUBURSI: This is something we  
15 really need to discuss because we're not hydrologists,  
16 all right? I mean, we're basically trying to use  
17 hydrology and see the extent to which we can factor it in  
18 and see how it may impinge on generation, and then using  
19 the various metrics of revenue and others to make  
20 statements. Some of these questions really would assume  
21 or presume that we have expertise and knowledge in  
22 hydrology far beyond what is really our terms of  
23 reference.

24 MR. GAVIN WOOD: And --

25

1 CONTINUED BY MS. ANITA SOUTHALL:

2 MS. ANITA SOUTHALL: So is your answer  
3 that you're not in a position to respond to that?

4 MR. GAVIN WOOD: If I could just -- just  
5 a moment. Just so that the Board understands where the  
6 doctors are at, my friend was good enough to provide an  
7 extensive set of pre-asks before the hearing last week,  
8 and Dr. Kubursi's just pointing out to me that -- why he  
9 was able so quickly to respond is it -- it's -- this  
10 particular document at Tab 28 is included in the set of  
11 materials that he received last week. And -- and his --  
12 his concern is about the -- the request, given their  
13 expertise.

14 The other thing that I think the doctors  
15 would need some direction from yourselves on is the  
16 utility, particularly if my friends are ultimately going  
17 to ask, I think it's about, twenty-six (26) questions, or  
18 some -- or some part of them, that my understanding would  
19 require them to be going back into ex -- extensive work  
20 in terms of the databases they've assembled and things of  
21 that nature.

22 And there's concern on their part as well  
23 about frankly the utility of it, given what they've been  
24 -- what they've been asked to apply their expertise to up  
25 until now, and the questions of costs. My understanding

1 -- and again, my friends have been good enough to  
2 certainly give us a -- them a chance to go through all  
3 this stuff. There's a -- there's a concern about the --  
4 the costs.

5                   And the final thing, and I think it -- it  
6 -- you should, at least in -- in terms of a sense of it,  
7 is I've had extensive conversations with Ms. Ramage.  
8 She's certainly, and her people are certainly aware of  
9 these questions. I know ultimately -- and she can speak  
10 for herself, but as of yesterday, she advised me that,  
11 for whatever reason, it sounded as if she wasn't going to  
12 get into this issue about whether or not the doctors  
13 should be giving undertakings on this -- these matters.

14                   My understanding, though, is that Manitoba  
15 Hydro is concerned that there's underlying assumptions  
16 and other concerns in the set of questions, that they're  
17 concerned as well about Doctors Kubursi and Magee getting  
18 into the middle of what, I think, if my friend Ms.  
19 Ramage, I understood her correctly yesterday, are really  
20 matters that should be asked of Manitoba Hydro rather  
21 than -- than these -- these persons.

22                   Having said that, sirs, you appreciate  
23 that the doctors' whole approach to this matter,  
24 particularly with you gentlemen, is to be as helpful as  
25 they can be. They -- they appreciated the retainer that

1 they've been given, the work that they've done, and if  
2 you ultimately conclude that these matters should be  
3 undertaken by them, they're -- they're -- they are  
4 prepared to -- to undertake to do what they can.

5 THE CHAIRPERSON: We'll -- we're -- we're  
6 not aware of all of these questions, so we'll have to  
7 have a look at them and -- but it's not going to happen  
8 today, I wouldn't think.

9 MS. ANITA SOUTHALL: No, Mr. Chairman.  
10 In fact, I -- I intended to enter them on the record as  
11 my last step today. They were circulated on April 25th  
12 to all counsel.

13 Our position would be that we would be  
14 asking Doctors Kubursi and Magee to answer the questions  
15 to the best of their ability. If they don't believe they  
16 -- they can answer certain of them, either it's beyond  
17 what they believe to be -- be beyond their scope or  
18 beyond their expertise, they're certainly able to answer  
19 it that way.

20 If they require additional information or  
21 resources to answer the questions, those that they  
22 believe they can, they certainly can ask -- access those  
23 resources. If there is a question of additional costs,  
24 certainly it would be appropriate, I believe, for them to  
25 submit what they believe that cost estimate would be for

1 the Board's consideration.

2                   Nonetheless, this is the first of its kind  
3 in terms of risk analysis. These independent experts  
4 have been retained on the broad terms of reference under  
5 Order 30/'10. And to forestall the putting of the series  
6 of pre-asks that Board counsel and its advisors have  
7 assembled would, in our view, not be the prudent way to  
8 approach it. Rather the experts can, as I've indicated,  
9 take all those steps and, to the best of their ability,  
10 answer the questions that they're capable of answering.  
11 That would be our submission.

12                   And I will be putting them on the record  
13 as my last step today.

14                   MR. GAVIN WOOD:    And -- and...

15                   THE CHAIRPERSON:    Yeah, okay.

16                   MS. ANITA SOUTHALL:   And sorry, lastly,  
17 the last position I had for Manitoba Hydro was that they  
18 didn't object to the pre-asks as presented.

19                   MR. GAVIN WOOD:    And -- and may --

20                   THE CHAIRPERSON:    Please proceed.

21                   MR. GAVIN WOOD:    And -- and may I say  
22 that, just so the Board and Ms. Southall under --  
23 understand, I believe the doctors can attempt to answer  
24 most of those questions. But given the underlying  
25 discussions that lead up to this exchange, I -- with all



1 respect, I -- I think Manitoba Hydro and PUB counsel  
2 should be talking between themselves because they'll --  
3 they'll do it if -- if you want them to do it, but --  
4 being -- being within their capacity. But my  
5 understanding is we're talking considerable work.

6 THE CHAIRPERSON: You're saying it's  
7 considerable work even under the terms that Ms.  
8 Southall's talking about?

9 MR. GAVIN WOOD: Well, sure. I mean,  
10 there -- there's -- we -- we were -- in terms of the back  
11 and forth, they've understood what PUB counsel and -- and  
12 the internal experts were -- were looking -- were looking  
13 for them to do. And I guess it -- ultimately it's a  
14 question of utility, but they -- they feel they can --  
15 they can try to answer them if -- if the -- if necessary.

16 And unless Manitoba Hydro sees fit to step  
17 in and explain why they have the concerns that they've  
18 talked to us about off the record, and we just don't  
19 know. But, again, to be fair, Ms. Ramage had indicated  
20 to us yesterday they weren't going to get involved, so.

21 THE CHAIRPERSON: Well, the one (1) thing  
22 --

23 MR. ROBERT MAYER: Can I -- can I suggest  
24 a possibility here. Don't bother reading all the  
25 questions into the record. Everybody has a copy of them

1 I'm told. Assign some numbers to them. We -- we haven't  
2 seen them. It's four o'clock Friday afternoon. If  
3 there's going to be some issues, I think we want counsel  
4 to sort those issues out.

5 We are not scheduled back here to  
6 somewhere near the end of May. I'm thinking that those  
7 issues should be resolved by that time. I'm thinking  
8 we're going to have to be talking about, gentlemen,  
9 September, at some point. I don't know, but we're --  
10 we're losing time here rapidly and I -- I don't know  
11 where -- where we're going to end up.

12 But I really think that -- put numbers on  
13 those pre-asks. Counsel get together. Doctors, I  
14 understand, you've told us a hundred times, you're not  
15 hydrologists. If the diagram of Lake Winnipeg -- and it  
16 looks like hydrology to me. And -- and we've had some  
17 discussion about at what point you can actually still  
18 take water out of that lake, and I don't expect you to  
19 have had those discussions. So if some of those things  
20 are clearly outside your area of expertise, just say so,  
21 and that's the end of it.

22 MR. GAVIN WOOD: Yeah, but understand,  
23 Mr. Mayer, given the extent of the study they've done in  
24 the last year, they have developed a base of knowledge  
25 that they -- they can attempt to answer them. That's --

1 it's just, you know --

2 MR. ROBERT MAYER: We could then -- I'm  
3 assuming that you will have your discussions with Hydro  
4 as to whether that falls within -- within the terms of  
5 the expertise which have been requested and permitted by  
6 the Board to this point.

7 THE CHAIRPERSON: We also prefer some  
8 degree of transparency here, so Mr. Mayer's proposed an  
9 approach. Ms. Southall, does it sound okay to you?

10 MS. ANITA SOUTHALL: Yes. In fact, I do  
11 have the package of questions in this exact form they  
12 were circulated on April 25th. My intention today was  
13 simply to mark this as a PUB exhibit for the record. And  
14 I'm perfectly happy to follow the recommendations of the  
15 panel in terms of process.

16 THE CHAIRPERSON: Okay. Very good.

17 MS. ANITA SOUTHALL: So it would be the  
18 next PUB exhibit. I believe it's 21.

19

20 --- EXHIBIT NO. PUB-21: Set of Questions Posed to KM

21

22 MS. ANITA SOUTHALL: And we can circulate  
23 that --

24 THE CHAIRPERSON: Could you distribute  
25 it, please.

1 MS. ANITA SOUTHALL: Yes.

2

3 (BRIEF PAUSE)

4

5 MS. PATTI RAMAGE: Mr. Chairman, while  
6 that's being distributed, I've sat fairly silent, and  
7 will try to -- to keep it that way, but just by way of  
8 comment in terms of Manitoba Hydro's expect --  
9 expectations with some of these questions, and it may  
10 assist, Manitoba Hydro is indicating that it doesn't have  
11 any objections, it was on the basis that the doctors may  
12 respond to the questions.

13 That doesn't necessarily mean answers --  
14 answer the question. It's respond to the question. And  
15 we -- we would expect -- our expectation is that there's  
16 questions in there that they simply won't be able to  
17 answer, but it's for them to make that determination  
18 whether -- whether they can. And we would deal with that  
19 answer after the fact.

20 MR. GAVIN WOOD: And -- and on that,  
21 before Ms. Ramage goes further, would the doctors have  
22 access to people at Manitoba Hydro to check on the --  
23 some of the underlying assumptions in those questions?  
24 Because --

25 THE CHAIRPERSON: I think this is part of

1 the discussion we were talking about --

2 MR. GAVIN WOOD: Okay. Be -- be --

3 THE CHAIRPERSON: -- between the  
4 counsels.

5 MR. GAVIN WOOD: -- because Ms. Ramage  
6 has told me certain problems with the questions that I've  
7 tried to convey in my limited understanding of the  
8 complexity of some of them. But it would really help if  
9 -- if they -- if the doctors could talk directly to the  
10 people with the skills at Manitoba Hydro.

11 THE CHAIRPERSON: Well, I -- I can't see  
12 how we're going to work this out at 4:06 on a Friday  
13 afternoon. I think we're going to have to leave it with  
14 Ms. Southall, yourself, and Ms. -- Ms. Ramage.

15 MR. ROBERT MAYER: And in the end result  
16 with the doctors. If they don't feel comfortable  
17 answering the questions, I think you're entitled to say,  
18 Go to hell.

19 THE CHAIRPERSON: If it's -- if it's  
20 outside your -- your expertise you'll -- you'll comment  
21 that. You said you picked up a considerable degree of  
22 knowledge through your work to date. We recognize the  
23 fact that you're attempting to help the hearing in every  
24 which way and we greatly appreciate that.

25 DR. ATIF KUBURSI: Yeah. No, we

1 appreciate that. I mean, we take this to be something we  
2 can live with, yeah.

3 THE CHAIRPERSON: And Manitoba Hydro has  
4 been cooperative with you before, showed you models,  
5 you've been appreciative of that. It's PUB-21 then.

6 MR. GAVIN WOOD: And -- and, Mr. -- Mr.  
7 Chair, just for the reporter, I'm going to -- I would ask  
8 you then, with your permission, to note that as  
9 undertaking 6, with all the parameters that have been set  
10 on it, just so that I can approach the assembly of the  
11 undertakings for them for next week in -- in that way.

12 THE CHAIRPERSON: That's fine.

13

14 --- UNDERTAKING NO. 146: Doctors Kubursi and Magee to  
15 respond to Manitoba Hydro's  
16 Pre-asks

17

18 MS. PATTI RAMAGE: There was one (1)  
19 other point that I -- I wish to make on that, and that  
20 was a caveat with respect to Manitoba Hydro's "respond,  
21 not answer." There are also questions in there that --  
22 in which the doctors are asked to represent what Manitoba  
23 Hydro would do in certain circumstances. And Manitoba  
24 Hydro doesn't believe that that's fair to ask those --  
25 the doctors those type of questions.

1 THE CHAIRPERSON: I would imagine, given  
2 their level of expertise, that they'll come to a rational  
3 conclusion on such items.

4 MR. ROBERT MAYER: We did, however, have  
5 a brief discussion about psychics earlier today, but I  
6 don't think we intended to introduce that into evidence.

7 MS. ANITA SOUTHALL: And finally, as my  
8 last wrap-up matter in my cross-examination, panel, we  
9 have three (3) technical undertakings that we'd like to  
10 pose to Doctors Kubursi and Magee. I can prepare those  
11 in writing though and enter them as a PUB exhibit  
12 immediately at the commencement of the next day of  
13 hearing. And that way I don't have to take the time  
14 today to read them into the record.

15 THE CHAIRPERSON: And you can --

16 MS. ANITA SOUTHALL: If that's  
17 acceptable.

18 THE CHAIRPERSON: -- you can provide them  
19 with them during the interim?

20 MS. ANITA SOUTHALL: Absolutely. They  
21 would be circulated in the interim.

22 THE CHAIRPERSON: And in the -- in the  
23 same attempt at hearing efficiency, if we pick up a few  
24 extra questions from our reflections, we may add them to  
25 the list.

1 MS. ANITA SOUTHALL: Thank you, Mr.  
2 Chairman. That concludes -- subject to those -- to those  
3 follow-ups, that concludes my cross-examination of this  
4 panel.

5 Thank you very much, Doctors Kubursi and  
6 Magee and Mr. Wood.

7 DR. ATIF KUBURSI: Thank you.

8 THE CHAIRPERSON: Thank you, Ms.  
9 Southall, and thank you, Doctors and Mr. Wood and  
10 everyone else that's been present for these three (3)  
11 days.

12 It's been -- I believe the next time we  
13 come together is May the 26th, which is a considerable  
14 period of time, and Mr. Mayer's concerns undoubtedly are  
15 echoed by everyone. So we'll have to try and determine  
16 whether we can find additional days, or to try and bring  
17 this whole process to a conclusion within normal human  
18 time frames.

19 So with that, we stand adjourned. Thank  
20 you.

21

22 (INDEPENDENT EXPERT PANEL RETIRES)

23

24 --- Upon adjourning at 4:08 p.m.

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1 Certified Correct

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6 Cheryl Lavigne, Ms.

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