

MANITOBA PUBLIC UTILITIES BOARD

Re: MANITOBA HYDRO

GENERAL RATE APPLICATION

2012/13 AND 2013/14

Before Board Panel:

Regis Gosselin - Board Chairman

Raymond Lafond - Board Member

Larry Soldier - Board Member

HELD AT:

Public Utilities Board

400, 330 Portage Avenue

Winnipeg, Manitoba

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Pages 957 to 1241



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PUB - MAN. HYDRO GRA 2012-13 2013-14 12-14-2012 963 --- Upon commencing at 9:01 a.m. 2 3 THE CHAIRPERSON: Good morning. I believe we're ready to start. I think everybody's in position. Today's the last day of this -- this week, a long week. So do we have any matters to attend to before we commence the cross -- recommence the crossexamination? 9 MS. PATTI RAMAGE: We don't, Mr. 10 Chairman. I spoke to Mr. Peters this morning and we do -- we are accumulating the answers to the pre-ask in 11 12 the back, and we determined it would be better -- we're 13 going to distribute them immediately prior to the lunch 14 break so that people can look at them over the lunch 15 break as opposed to giving you a few now, a few at the 16 morning break, and then a few then. So we thought that would be preferred. 17 18 THE CHAIRPERSON: I think it makes good 19 sense, thank you. 20 MR. BOB PETERS: Thank you. And good 21 morning, Mr. Chairman, Board members, witnesses, and 22 ladies and gentlemen. 23

24 MANITOBA HYDRO PANEL 2 - REVENUE REQUIREMENT, RESUMED:

25 VINCE WARDEN, Resumed

964 1 DARREN RAINKIE, Resumed 2 TERRY MILES, Resumed 3 DAVID CORMIE, Resumed CONTINUED CROSS-EXAMINATION BY MR. BOB PETERS: 6 MR. BOB PETERS: Mr. Chairman, at Tab 3 of the book of documents that I have referred to 7 yesterday and will refer to today, which is marked as PUB Exhibit 14, is a copy of the IFF11-2 selected 10 statements. 11 In addition to that, we're mindful that there's been a new IFF provided for -- called IFFMH12 12 13 (phonetic). But in dealing with the one in the book of 14 documents found at page 21 yesterday we dealt with some 15 general consumers matters and discussed, amongst other 16 things, the -- the revenues associated with that line item at the top of the IFF, together with the load 17 18 forecast and related matters. 19 I just want to work down a couple of lines this morning. And the next line on the IFF is 21 the general consumers revenue called "Additional Revenues." It's the one with the asterisk beside it. 22 23 And, Mr. Warden, that line item at additional revenues 24 is to reflect the additional revenue that is forecast 25 to be received if the rate increases as proposed are

- 1 granted.
- 2 Would you -- would you accept that as
- 3 accurate, Sir?
- 4 MR. VINCE WARDEN: Yes.
- 5 MR. BOB PETERS: And so the Board has
- 6 to follow the asterisk, if I may, in -- in this
- 7 presentation, and follow the asterisk down to the
- 8 bottom part of the page where there is a line item
- 9 called, "Additional General Consumers Revenue," Mr.
- 10 Warden.
- 11 And that represents the rate increase
- 12 that's being sought in the years under which -- which
- 13 are noted above?
- 14 MR. VINCE WARDEN: Yes, that's correct,
- 15 Mr. Peters.
- 16 MR. BOB PETERS: And we see that we are
- 17 -- in test year 2013 and test year 2014 have the --
- 18 have the rate increase numbers at the bottom. The
- 19 numbers that go past for '15 and beyond, although not
- 20 part of this General Rate Application, as much as
- 21 anything, Mr. Warden, you're forewarning the Board and
- 22 the public that that's on Manitoba Hydro's radar
- 23 screen.
- 24 MR. VINCE WARDEN: Those are indicative
- 25 rate increases based on the best information that we

- 1 have here before us today; however, they are definitely
- 2 subject to change on a year-by-year basis as conditions
- 3 change, as they inevitably will.
- 4 MR. BOB PETERS: I think the Board saw
- 5 that in spades with your IFFMH12. There's another
- 6 example of what was on, IFF11-2, a forecast rate
- 7 increase into the future for I think twelve (12) years
- 8 at 3 1/2 percent. That's been replaced now by rate
- 9 increases of 3.9 percent for eighteen (18) years in
- 10 IFF12.
- MR. VINCE WARDEN: Yes, Mr. Peters.
- 12 And -- and when we -- when you say the Board saw that
- 13 in spades, I do want to reiterate that -- that
- 14 forecasts are prepared ba -- based on the best
- 15 information available. And I might in that context
- 16 bring your -- to put that in context, might bring your
- 17 attention back to Exhibit -- Manitoba Hydro's Exhibit
- 18 number 15 in which we demonstrated on page 6 of that
- 19 exhibit the significant changes that have occurred over
- 20 the past four (4) years on an actual basis. So
- 21 forecasts change, yes, but so do actual conditions.
- I just wanted to make that point. I --
- 23 because so much has been made about forecast accuracy
- 24 and -- as though Manitoba Hydro's projections can be
- 25 absolutely accurate and I know I'm repeating myself,

- 1 but we do base those forecasts on the best information
- 2 we have available at the time and we do know that
- 3 conditions will change.
- 4 MR. BOB PETERS: And, Mr. Warden, your
- 5 bringing the Board's attention to page 6 on Manitoba
- 6 Hydro Exhibit 15 was to primarily show that the
- 7 extraprovincial revenues have decreased by over 40
- 8 percent from where Manitoba Hydro was --
- 9 MR. VINCE WARDEN: Yes.
- 10 MR. BOB PETERS: -- in '09?
- 11 MR. VINCE WARDEN: That's right. And
- 12 just as significantly, gas prices have declined by 40 -
- 13 54 percent over that same period of time.
- MR. BOB PETERS: And I suppose, Mr.
- 15 Warden, not meant to be humourous this early in the
- 16 morning, but sometimes the only thing we agree on with
- 17 your forecasts is that they're going to be wrong. You
- 18 just don't know if they're going to be wrong in which
- 19 direction?
- 20 MR. VINCE WARDEN: Well, the forecasts
- 21 are 100 percent accurate based on -- on the date we put
- 22 them together.
- 23 MR. BOB PETERS: And the next day
- 24 they're wrong. Mr. Warden, when we look at the extra -
- 25 I'm sorry, when we look at the additional revenues

- 1 that we are focussing on in the IFF, the top line is to
- 2 isolate the rate increase revenues, correct?
- 3 MR. VINCE WARDEN: The additional
- 4 revenues is -- is -- represents the rate increase
- 5 revenues, yes.
- 6 MR. BOB PETERS: When the Board looks
- 7 at page 21 at Tab 3 of the book of documents, under the
- 8 2012 year, it appears that the additional revenue is
- 9 noted as zero.
- 10 Is that correct?
- MR. VINCE WARDEN: Yes, that was
- 12 depicted that way for forecasting purposes, but as we
- 13 reviewed earlier, Mr. Peters, there are a number of
- 14 orders that have been approved on an inferim -- interim
- 15 basis and are still subject to final approval.
- 16 MR. BOB PETERS: Right. There was a 2
- 17 percent rate increase on April 1st of 2011, which would
- 18 have fallen into your fiscal '12 year that's not
- 19 reflected on the IFF?
- 20 MR. VINCE WARDEN: That's right. And
- 21 even going back further than that there's the rate
- 22 rollback of April the 1st, 2010, that would be
- 23 reflected in revenue at approved rates that would be
- 24 subject to a final approval from this Board.
- MR. BOB PETERS: But you've taken the 1

969 percent rollback revenue, Mr. Warden, have you not, and you've put it in the general consumers "at approved" rates line under the first test year, under 2013? 3 4 MR. VINCE WARDEN: Yes, and that was just the point I was making, Mr. Peters, yes. 6 7 (BRIEF PAUSE) 9 MR. BOB PETERS: And, Mr. Warden, I 10 think -- did we agree yesterday that if your numbers are a little bit different than the ones that we 11 presented to you in Tab 2, we -- we consider those to 13 be more or less rounding -- rounding errors or rounding 14 to --15 MR. VINCE WARDEN: Rounding differences, yes. 16 17 MR. BOB PETERS: Difference. Yes, 18 okay. And, Mr. Warden, when you -- when you indicate 19 that the 1 percent rollback has already been rolled into general consumer's revenues at approved rates, 21 that's money that you transferred, I suppose, from 22 either notionally or factually, I'm not sure how you do 23 it, from the deferral account? 24 MR. VINCE WARDEN: Yes, the deferral

account would be included in that line at approved

- 1 rates.
- 2 MR. BOB PETERS: When Manitoba Hydro
- 3 put that 1 percent deferral -- deferred revenue or
- 4 money into the deferral account as a result of the
- 5 interim rate arising from Board Order 5/12, did that
- 6 money also attract interest?
- 7 MR. VINCE WARDEN: In -- in -- yes, in
- 8 accordance with the Board order, it is attracting
- 9 interest at Manitoba Hydro's short-term borrowing rate.
- 10 MR. BOB PETERS: And has the interest
- 11 plus the principal been credited to the general
- 12 consumers line of addit -- of revenues at approved
- 13 rates?
- MR. VINCE WARDEN: Yes.
- THE CHAIRPERSON: Mr. Peters, are you
- 16 still on the same schedule? Are you moving on to
- 17 something else?
- 18 MR. BOB PETERS: I think I'll be moving
- 19 forward, yeah.
- 20 THE CHAIRPERSON: Do you mind if I ask
- 21 a few questions at this point?
- MR. BOB PETERS: Oh, please. Yeah,
- 23 please.
- 24 THE CHAIRPERSON: I -- I'm just trying
- 25 to understand how the numbers are behaving here in

- 1 relation to the document that Mr. Peters was examining,
- 2 which is on page 21 of the book of documents, and now
- 3 looking at the material that was submitted by Manitoba
- 4 Hydro, Exhibit 16. And so it's similar question to
- 5 what I asked yesterday. But what I find particularly
- 6 bizarre a little bit is -- is the -- the behaviour of
- 7 that -- of that line. We were talking about
- 8 additional revenue. If you look at the -- if you look
- 9 at the page 21, particularly looking out towards 21/22,
- 10 we're seeing numbers that are very similar on both
- 11 documents, which kind of surprises me.
- 12 I -- I understand that the top line on -
- 13 on the Exhibit 16 is increasing along with rates as
- 14 the rates increase but -- I'm sorry, not because of
- 15 rates in that case but because of -- of extra
- 16 consumption and so on. But the next line -- the
- 17 additional line is not behaving like I would think it
- 18 would.
- 19 And I'm just wondering what's going on
- 20 there? So, I -- it's just a general guestion, it's
- 21 just a question of --
- MR. VINCE WARDEN: Yes, well in the --
- 23 on page 21 of the PUB book of documents, the only
- 24 difference between the two (2) would be the mag -- the
- 25 quantum of the rate changes, forecasted rate changes

- 1 that is, from 3.50 to 3.95 percent per year. So when
- 2 you look at 2022, the comparable numbers are in 603
- 3 million, 619 million. Of course, that's in that year
- 4 only, so the cumulative amount --
- 5 THE CHAIRPERSON: Oh, I see.
- 6 MR. VINCE WARDEN: -- would be quite
- 7 different if you add up all --
- 8 THE CHAIRPERSON: Okay, I see.
- 9 MR. VINCE WARDEN: -- the additional
- 10 numbers.
- 11 THE CHAIRPERSON: Okay.
- 12 MR. RAYMOND LAFOND: And you have also
- 13 assumed that the -- the consumption would go up in your
- 14 IFF12 versus IFF11-2?
- MR. VINCE WARDEN: That's right.
- MR. RAYMOND LAFOND: Because --
- 17 MR. VINCE WARDEN: It's adjusted for
- 18 the current load forecast.
- 19
- 20 CONTINUED BY MR. BOB PETERS:
- MR. BOB PETERS: If I might, Mr.
- 22 Chairman, I'm just going to move down that IFF line to
- 23 the extraprovincial line item. And this is the line
- 24 item, Mr. Warden, in which Manitoba Hydro records the
- 25 second major source of Manitoba Hydros revenue, and

- 1 that's from export revenues?
- MR. VINCE WARDEN: Yes, that's right.
- MR. BOB PETERS: And we've already
- 4 heard those export revenues are either to Canada or the
- 5 United States, but predominately the United States.
- 6 MR. VINCE WARDEN: That's right.
- 7 MR. BOB PETERS: And, Mr. Cormie, in
- 8 terms of export sales, would it be correct for the
- 9 Board to consider there to be two (2) major types of
- 10 sales, one of them being dependable energy sales and
- 11 the other being opportunity sales?
- 12 MR. DAVID CORMIE: Yes, Mr. Peters.
- 13 MR. BOB PETERS: And when we talk
- 14 dependable energy sales, as we'll go through and look
- 15 at on the -- on the power resource plan, that comes
- 16 from Manitoba Hydro's dependable water flows?
- MR. DAVID CORMIE: Yes.
- 18 MR. BOB PETERS: And dependable water
- 19 flows are the water that Manitoba Hydro depends on to
- 20 be there with as great a certainty as Manitoba Hydro
- 21 can determine, because that water has been there for
- 22 the last ninety-six (96) years?
- 23 MR. DAVID CORMIE: Yes, in -- in little
- 24 bit broader terms we -- the energy that -- and the
- 25 capacity that's sold under our dependable contracts is

- 1 equivalent to the energy and capacity that we sell to
- 2 our domestic customers. It's -- it's an equivalent
- 3 product.
- 4 So the same standards for supply apply
- 5 to those contracts because those customers are using it
- 6 to serve their load in the same way Manitoba Hydro uses
- 7 that supply to serve its own load. So it -- it is a
- 8 very high quality product. It -- it's intended to be
- 9 there all the time except for the exclusions that are
- 10 provided for in the contract.
- 11 MR. BOB PETERS: Can -- can you please,
- 12 Mr. Cormie, remind the Board as to what year does
- 13 Manitoba Hydro use as the dependable year in which the
- 14 water flows were so low that it became the -- the
- 15 dependable standard?
- 16 MR. DAVID CORMIE: It's the -- the
- 17 lowest flow year on record is the year that --
- 18 1940/'41. But it's actually the -- it's actually a
- 19 dependable flow period, Mr. Peters, that starts in 1939
- 20 which creates the -- the design condition.
- 21 MR. BOB PETERS: I'm sorry, could you
- 22 repeat that last answer, sir?
- 23 MR. DAVID CORMIE: It's not a -- the
- 24 critical flow period is longer than one (1) year. It -
- 25 it's actually eighteen (18) months. It starts in

- 1 1939 and it goes through 1940 -- in -- into 1941. But
- 2 the worst single year, you're right, is 1940/'41.
- 3 MR. BOB PETERS: And when Manitoba
- 4 Hydro talks to the Board about dependable flows, that
- 5 dependable flow is -- is approximately 15,000 gigawatt
- 6 hours worth of energy. Would I have that right?
- 7 MR. DAVID CORMIE: That's the -- that's
- 8 the amount of water that will flow down the rivers in
- 9 that year.
- 10 MR. BOB PETERS: In addition to that,
- 11 as part of your de -- part of Manitoba Hydro's
- 12 dependable flows, Manitoba Hydro tries to have at least
- 13 6,000 gigawatt hours of energy in storage.
- MR. DAVID CORMIE: Yes, we can -- we
- 15 can add to that water supply by starting the reservoirs
- 16 high and drawing water out of storage during that
- 17 critical flow year. So we can add to the inflows, the
- 18 water that's taken from storage, to get a dependable
- 19 hydro which comes from inflows and from storage.
- 20 MR. BOB PETERS: Does Manitoba Hydro
- 21 start each year with full reservoirs?
- MR. DAVID CORMIE: No, we don't because
- 23 we only have to have a dependable supply -- we only
- 24 have to have an amount necessary to serve the load. We
- 25 don't need to have the gas tank full all the time. The

- 1 gas tank only needs to be as full as necessary to -- to
- 2 meet the -- the needs in that year.
- 3 MR. BOB PETERS: And generally speaking
- 4 under the -- under what you've just told the Board, if
- 5 it is a -- the lowest flow year on record with 15,000
- 6 gigawatt hours of equivalent energy that's going to
- 7 flow in the water, Manitoba Hydro also wants to have a
- 8 minimum of 6,000 gigawatt hours of energy in the gas
- 9 tank.
- 10 MR. DAVID CORMIE: No, we don't need to
- 11 have six thousand (6,000). The number will vary each
- 12 year depending upon the firm demands on -- on the
- 13 system. For example, if we were to bring Conawapa into
- 14 service we could probably meet load requirements
- 15 without having any water in storage at all. There
- 16 would be enough surplus energy from just having
- 17 Conawapa on that you could -- you could essentially
- 18 have empty reservoirs and just run the system on
- 19 inflows.
- 20 So we only -- we only support the
- 21 reservoir system to the amount that's necessary given
- 22 the -- the load that's available -- or is there in that
- 23 -- in that current year.
- 24 MR. BOB PETERS: What you're telling
- 25 the Board is that based on the generating capacity at

- 1 least that -- that exists today the dependable flow is
- 2 approximately 20,700 gigawatt hours.
- 3 MR. DAVID CORMIE: Yes. If -- if --
- 4 that's the capacity. The capability of the system. It
- 5 can -- it can produce that amount if we -- if we start
- 6 the reservoir full but it's not always necessary to
- 7 start the reservoirs full. The reservoirs can be --
- 8 only have to be as full as necessary.
- 9 MR. BOB PETERS: The point I'm -- I'm
- 10 trying to clarify maybe not so well, Mr. Cormie, is
- 11 that as full as necessary is entirely dependent on what
- 12 the water flows in the river system is forecast to be.
- MR. DAVID CORMIE: Yes, but we -- we
- 14 protect against the worst case at all times, Mr.
- 15 Peters. So we're not forecasting the -- the worst
- 16 case. We just say, Should the worse case occur next
- 17 year does Manitoba Hydro have enough water in its
- 18 reservoir storage? If we don't then we need to put
- 19 some more in.
- 20 And we as -- we as -- we operate the
- 21 power system, not based on our ability to forecast, we
- 22 make the assumption that it will -- we could have low -
- 23 the lowest flow on record next year and if that
- 24 happens, do we have enough water in our reservoirs.
- 25 And if we -- and -- and we make sure that we do have

- 1 enough so if that worst case event occurs, whether
- 2 we're successful in forecasting it or not, we have that
- 3 capability.
- 4 MR. BOB PETERS: How does Manitoba
- 5 Hydro come up with its 20,700 gigawatt hours as its
- 6 dependable hydraulic number?
- 7 MR. TERRY MILES: Okay. I'll -- I'll
- 8 attend to that one, Mr. Peters. So in our system we
- 9 use -- we use models to operate the system, to -- to
- 10 model the system, and optimize operations. Those
- 11 models do a -- a balancing or optimization of the
- 12 storage and inflows into the system.
- So in our -- in our model we look at the
- 14 amount of energy required in any given year to meet the
- 15 load in that year. And under the 1940/'41 flow year,
- 16 given the inflows that we have, we basically determine
- 17 the amount of storage that has to be in there to meet
- 18 the dependable load with the resources that we have.
- 19 And, in essence, that defines the reservoir levels that
- 20 we -- that are required to -- to do that.
- 21 So it's a -- it's an exercise. It's a
- 22 bit of an iterative exercise to -- to determine what
- 23 the dependable flow is in -- in any given year.
- 24 MR. RAYMOND LAFOND: So we can conclude
- 25 that you assume worst-case scenario in terms of water

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   flows, but the forecasting is in terms of the load
   requirements?
3
                          (BRIEF PAUSE)
 5
 6
                   MR. TERRY MILES: Yeah, I guess that's
   more or less -- more or less the case. I think -- can
   you add anything else to that?
9
                   MR. DAVID CORMIE:
                                       Yeah.
                                              Mr. Lafond,
10
   Mr. Miles indicated it was an iterative thing. And --
11
   and what we do is we -- we run the computer model with
12
   the Manitoba load. Let's say it's at -- at 20,000
13
   gigawatt hours and we run that through the power
14
            Is the system capable of serving that load?
15
   Yes. So let's try twenty-one thousand (21,000).
16
                   So you increase -- increase -- keep
17
    increasing the demand on the system until you get to
18
   the point where the system is no longer able to serve -
    - to -- to supply it. And as Mr. Miles said, this is a
   -- it's an optimization model that tries to move the
21
   water around in the reservoir system. And when it --
22
   when it's no longer able to store water and carry water
   over there'll be some months in -- in the -- in the
   year that the model runs where it's enable -- unable to
24
   -- to meet the power demand. Even though we're running
```

- 1 all our gas and all our coal and we're importing the
- 2 maximum, the system is -- is -- has -- has been
- 3 exhausted.
- And at that point that -- what -- that's
- 5 what we think the cap -- that's what we say the
- 6 capability is. And so that number is that number that
- 7 -- that Mr. Peters was referring to, the -- the
- 8 dependable capacity of -- or the dependable capability
- 9 of the -- of the power system. It's the -- the maximum
- 10 amount of electricity that -- that the power system can
- 11 produce given that assumption of river flows and -- and
- 12 all the other sources of supply.
- 13 And so it's like filling your gas tank
- 14 with -- in your car and saying, How far can I drive? I
- 15 can go 900 miles on a tank of gas. So that's the --
- 16 that -- that's what we call the capability of our
- 17 system. Now, do you have to drive 900 miles this year
- 18 in your car? No, I only have to go -- I'm only going
- 19 to Brandon, so I only put half a tank of gas in the
- 20 car.
- 21 So the difference between the capacity
- 22 of the -- of the power system and what's necessary to
- 23 actually meet the load in a -- in a given year.
- 24 THE CHAIRPERSON: But wouldn't there be
- 25 an output bias on that? I know -- it seems to me I

- 1 would want to keep my tank full all the time. You
- 2 know, if you can maximize the reserve, it's there, I
- 3 don't need it, it doesn't cost you anything, right? I
- 4 mean, once the rese -- once the water is in the tank
- 5 does it cost you anything?
- 6 MR. DAVID CORMIE: Well, it -- it does,
- 7 Mr. Chairman. If we were to keep the reservoirs full
- 8 all the time, then we would have no ability to manage
- 9 periods of higher flows. So if we're always assuming
- 10 that the lowest flow is occurring, whenever higher
- 11 flows came along the water would be spilled and be
- 12 wasted.
- So running -- operating the reservoirs
- 14 full all the time is a very expensive way of -- of
- 15 operating the power system, because it results in a
- 16 huge amount of spill. So we operate the system to --
- 17 in a manner that ensures that we have enough in -- in
- 18 the -- in reservoirs, should a drought occur, but no
- 19 more.
- 20 And because any water that you do hold
- 21 back in reservoir storage ultimately, because of the
- 22 variability in water supply, will be spilled. And we
- 23 talked about it this last -- or, a few days ago about
- 24 spilling last summer. And -- and so having water in
- 25 storage is -- it's comforting from a reliability, but I

- 1 think I'd rather have the money in the bank than have
- 2 the -- the water in -- in the reservoir. It...
- 3 THE CHAIRPERSON: So -- so looking at
- 4 this spring, and I'm -- I'm thinking specifically of
- 5 the -- the -- sort of the initial drought that we -- we
- 6 had this -- this sort of summer into the fall. And so
- 7 you would have had water to back up your power needs in
- 8 the reserve for that particular situation, and you
- 9 couldn't have predicted it would happen. But you at
- 10 least had water to -- to cover your needs.
- 11 And I guess I'm trying to understand,
- 12 you know, we -- we understood that your -- your
- 13 revenues were going down because of the drought, and
- 14 I'm trying to understand why that was if -- if we had
- 15 power -- pardon me, if you had -- if you had water and
- 16 reserves to address situations like that.
- 17 MR. DAVID CORMIE: Yes, in a -- in a
- 18 low-flow year -- not -- not the worst-flow year, but in
- 19 a low-flow year -- it makes sense to store water to --
- 20 to serve the load into the future, rather than selling
- 21 it at -- at a low value in the off peak now. It makes
- 22 sense to store the water and -- and use it next -- you
- 23 know, for the upcoming winter season.
- 24 So there's an economic choice that you
- 25 can make: Should I release the water or store the water

- 1 today? And -- and that's an economic choice that --
- 2 that Manitoba Hydro makes. And as the water supply
- 3 deteriorates, we chose to -- to store more for future
- 4 generation -- to -- to generate in -- in the future.
- 5 And that's an economic calculation that we make.
- 6 But we also do the calculation saying,
- 7 If -- if our -- if our water supply becomes the -- the
- 8 dependable inflows, should we be storing more. And if
- 9 -- if that calculation says we need to store more,
- 10 we're not then storing for economics anymore. We're
- 11 now storing for reliability.
- 12 So as we went through last spring and --
- 13 or, last winter and last spring, we were storing for
- 14 economic -- we never got to the point where we had to
- 15 say, you know, this is a reliability issue and we need
- 16 to make further reductions. And -- but had the dry
- 17 conditions persisted, we would have got to the point
- 18 where economically it would have said, release the
- 19 water from storage; but from reliability, we would have
- 20 had to -- to hold water -- more water back.
- 21
- 22 CONTINUED BY MR. BOB PETERS:
- 23 MR. BOB PETERS: Mr. Cormie, let me
- 24 continue. And I want to time travel with you back to
- 25 1939/'40/'41. Would it be correct for the Board to

- 1 understand that in that year the minimum flows that the
- 2 Corporation would have seen would have been the 15,000
- 3 gigawatt hours in that year?
- 4 MR. DAVID CORMIE: The -- the 15,000
- 5 gigawatt hours assumes that the water supply in
- 6 '40/'41, historic water supply, has been adjusted for
- 7 present use.
- 8 MR. BOB PETERS: And gone through the
- 9 generating stations you have today --
- 10 MR. DAVID CORMIE: And then --
- MR. BOB PETERS: -- that you didn't
- 12 have at that time.
- MR. DAVID CORMIE: And then -- and then
- 14 given that -- that there is upstream regulation going
- 15 on as if it were in service today. And if our
- 16 generating system were in place -- or, is in place as
- 17 of now those -- that water flow flowing through the
- 18 system, what it would produce today, given those --
- 19 those flow conditions of the past.
- 20 MR. BOB PETERS: All right. I think
- 21 you've explained it, and -- and fifteen thousand
- (15,000) is the number.
- 23 MR. DAVID CORMIE: Well it's a little
- 24 bit more now that we have Wuskwatim.
- MR. BOB PETERS: Well, that's fair.

PUB - MAN. HYDRO GRA 2012-13 2013-14 12-14-2012 985 1 MR. DAVID CORMIE: It's probably sixteen-thousand-five hundred (16,500). 3 MR. BOB PETERS: The Wuskwatim dependable, I thought it was about twelve fifty (1,250), or am I making that up? MR. DAVID CORMIE: Yes, you're right. 6 7 It's -- it would be sixteen two (16.2) --8 MR. BOB PETERS: All right. So with -with the addition of -- of Wuskwatim then what was 10 15,000 gigawatt hours of dependable water flows would -11 - would, through today's generators, be closer to 12 16,250 gigawatt hours? 13 MR. DAVID CORMIE: Yes, approximately. 14 MR. BOB PETERS: All right. And to 15 meet the dependable level of Manitoba Hydro's 16 requirements, Manitoba Hydro would have needed the equivalent, back in 1940/'41, of 6,000 gigawatt hours 17 18 in storage. 19 MR. DAVID CORMIE: To get up to the 20 twenty-one (21) --21 MR. BOB PETERS: Yes. 22 MR. DAVID CORMIE: Yes, that -- so, 23 that's the -- that's the effect if we started the 24 reservoirs full in the fall of 1939 and we drew them

down to the maximum amount through the fall of 1939,

- 1 through 1940 and -- and we got them as low as we
- 2 possibly could in the -- in -- in 1941. That's -- that
- 3 -- there would be 6,000 gigawatt hours of energy that
- 4 came out of storage. You can add that to the -- six
- 5 thousand (6,000) in that -- in that one (1) year, and
- 6 you add that to the inflows of sixteen two (16.2),
- 7 that's how you get the 21 billion kilowatt hours shown
- 8 on that table.
- 9 MR. BOB PETERS: All right. Does
- 10 Manitoba Hydro draw down the energy in storage down to
- 11 zero?
- 12 MR. DAVID CORMIE: No, it's not
- 13 physically possible.
- 14 MR. BOB PETERS: All right. And the
- 15 example you gave of being able to meet Manitoba Hydro's
- 16 dependable energy with Conawapa on stream, if that was
- 17 the assumption, without any water in storage, what
- 18 you're just telling the Board is that the river flows
- 19 would provide sufficient water under dependable
- 20 circumstances to meet today's dependable requirements?
- 21 MR. DAVID CORMIE: Yes, and I remember
- 22 back in 1990, just prior to Limestone coming into
- 23 service, we ran -- we -- we had essentially, just
- 24 before Limestone came through, we ran the reservoirs
- 25 flat. We didn't take any water out of storage, because

- 1 it wasn't necessary. Limestone was there, just -- the
- 2 new -- the water going through the new generating
- 3 station was sufficient without having to augment it
- 4 with storage operations.
- 5 MR. BOB PETERS: If it's not physically
- 6 possible to draw the storage wat -- energy in storage
- 7 down to zero, how low can you go?
- MR. DAVID CORMIE: The -- the licence -
- 9 there -- there -- licence limits allow us to take,
- 10 for example, Lake Winnipeg down to seven eleven (7.11).
- 11 But in that -- in that calculation of the 21 billion
- 12 kilowatt hours, if we were to have Lake Winnipeg at
- 13 seven eleven (7.11) at the end of that -- of that
- 14 winter of 1940/'41, there would be insufficient flow
- 15 going down -- down the Nelson River because of the ice
- 16 restrictions out of Lake Winnipeg. So like, it has to
- 17 -- it has to be higher than the minimum in order to
- 18 pass the flows.
- 19 So -- so although theoretically, there's
- 20 water in storage, it's not water that can be used to
- 21 serve load, so the -- the reservoirs have to be higher
- 22 than the minimum in order to meet the load
- 23 requirements.
- MR. BOB PETERS: Mr. Cormie, perhaps we
- 25 can address some of the discussion you and the Chairman

- 1 just had by turning to Manitoba Hydro Exhibit 15, and
- 2 turning to page 49. Let me know Sir, when you have
- 3 that document in front of you.
- 4 MR. DAVID CORMIE: I have that.
- 5 MR. BOB PETERS: Now, just to take our
- 6 discussion and the discussion you've had with the
- 7 Chairman and Board member Lafond further, when Manitoba
- 8 Hydro looks at their total energy in reservoir storage
- 9 as depicted on this graph, there's a broad range from
- 10 1977 to 2010 in the -- in the shaded beige area, I
- 11 guess.
- MR. DAVID CORMIE: Yes.
- MR. BOB PETERS: And that's telling the
- 14 Board that's approximately where energy in storage
- 15 started in April of any given year?
- MR. DAVID CORMIE: Ah, yes.
- 17 MR. BOB PETERS: And the average is the
- 18 dark black line, and the reality for the year we're in
- 19 is the red line?
- MR. DAVID CORMIE: Yes.
- 21 MR. BOB PETERS: And so energy in
- 22 storage, it shows that it appears that at some points
- 23 in time, the energy in storage has been as low as 4,000
- 24 gigawatt hours?
- MR. DAVID CORMIE: Yes.

- 1 MR. BOB PETERS: The -- does that cause
- 2 Manitoba Hydro alarm, if that situation occurs, or
- 3 would you know at that point in time that you have
- 4 enough precipitation that's fallen in the winter to
- 5 protect your dependable requirements?
- 6 MR. DAVID CORMIE: In the -- in the
- 7 situation that created the 4 terawatt hours we had
- 8 sufficient other resources available to -- to -- so
- 9 that we knew that we could meet the load requirements
- 10 without having more water in storage at the time.
- 11 Mr. Peters, just to clarify, this is --
- 12 this is not Manitoba Hydro's -- all Manitoba Hydro
- 13 reservoirs. Only four (4) of these reservoirs are
- 14 under our control. The other fourteen (14) reservoirs
- 15 are operated by others. And so all we're doing is
- 16 reflecting their operation and -- and assuming that --
- 17 you know, they -- they have their constraints.
- 18 And there's no -- it's not -- it's not
- 19 an indication of what Manitoba Hydro controls, it's
- 20 just saying this is how much water is out in reservoirs
- 21 across western Canada.
- MR. BOB PETERS: Mr. Cormie, I didn't
- 23 understand the -- the need for that qualification. The
- 24 fact that Manitoba Hydro does or does not control the
- 25 reservoir, how if -- how if at all is that reflected on

- 1 this chart on page 49?
- 2 MR. DAVID CORMIE: Well, it -- it --
- 3 this -- this is an indicator of reservoir storage.
- 4 It's not an indicator of what energy in storage is
- 5 available to Manitoba Hydro because we don't control
- 6 the majority of the reservoirs.
- 7 THE CHAIRPERSON: To that point, just
- 8 for my edi -- edification, the -- the other reservoirs
- 9 are controlled by which entities?
- 10 MR. DAVID CORMIE: They're controlled
- 11 by -- in Ontario by the Lake of the Woods Control
- 12 Board. They're controlled in Saskatchewan by the
- 13 Saskatchewan Water Corporation. In Alberta by Electric
- 14 Utilities.
- So -- but Manitoba Hydro does control --
- 16 of -- of this amount about 50 percent of the storage is
- 17 -- is under Manitoba Hydro's control because Lake
- 18 Winnipeg is the largest reservoir, and -- and we do
- 19 control that but --
- 20 THE CHAIRPERSON: Do you have any say
- 21 at all on -- on the -- on the decisions that are made
- 22 by those other reservoir-controlling entities?
- 23 MR. DAVID CORMIE: No. We -- we don't
- 24 have any decision authority, no.

- 1 CONTINUED BY MR. BOB PETERS:
- MR. BOB PETERS: Mr. Cormie, still
- 3 looking at the chart on page 49, if the Board goes back
- 4 to the most current drought situation faced by Manitoba
- 5 back in 2003/'04, what was the approximate energy in
- 6 storage at the beginning of that year?
- 7 MR. DAVID CORMIE: Four (4).
- 8 MR. BOB PETERS: So that's at the
- 9 bottom of the chart?
- 10 MR. DAVID CORMIE: Yes, that -- that
- 11 was the year that created that -- that limit.
- 12 MR. BOB PETERS: And then what was the
- 13 flow situation that Manitoba Hydro had at that point in
- 14 time in terms of river flows?
- MR. DAVID CORMIE: I think if my memory
- 16 serves me correctly we had inflows that year of
- 17 approximately 18 terawatt hours. So 3 terawatt -- 3
- 18 terawatt hours more than the fifteen (15) that you
- 19 could expect in the lowest flow year.
- 20 MR. BOB PETERS: What was -- what do
- 21 you recall hydraulic generation being that year? I
- 22 can't make these numbers add up in my head.
- 23 MR. DAVID CORMIE: I think it was very
- 24 close to eighteen (18).
- MR. BOB PETERS: Okay. So even at

- 1 eighteen (18) it would have been below the required --
- 2 or the indicated twenty thousand, seven hundred
- 3 (20,700)?
- 4 MR. DAVID CORMIE: Yes, because it
- 5 wasn't necessary to have more in storage to -- to
- 6 ensure the supply of electricity to Manitobans.
- 7 MR. BOB PETERS: All right. So there
- 8 was enough to supply Manitobans, and the export
- 9 contracts were dealt with financially as opposed to
- 10 physical supply.
- 11 MR. DAVID CORMIE: Yes. It was -- it
- 12 was more economic for us to purchase the power than to
- 13 generate it ourselves.

14

15 (BRIEF PAUSE)

- MR. BOB PETERS: I wrote down the flow
- 18 number as approximately eighteen (18) -- 18,000
- 19 gigawatt hours a year. Did I have that number right
- 20 for back in the 03/04 year?
- 21 MR. VINCE WARDEN: Yes, Mr. Peters,
- 22 that's illustrated on page 50 of Manitoba Hydro's
- 23 Exhibit number 15.
- 24 MR. DAVID CORMIE: Yes. And I remember
- 25 planning for that drought, Mr. Peters, and we had

- 1 assumed that we would have the fifteen (15). In the --
- 2 in -- in the spring of 2003, we didn't know how bad the
- 3 drought was going to be. We assumed it was going to be
- 4 a fifteen (15). It came in at eighteen (18), so we had
- 5 a -- we ended up having enough, because we had made
- 6 plans around the fifteen (15).
- 7 MR. BOB PETERS: Thank you, Mr. Cormie.
- 8 Before I get to the power resource plan, the other side
- 9 of the dependable water flows that we've been talking
- 10 about for the last fifteen (15) minutes is the
- 11 opportunity side of the business, correct?
- MR. DAVID CORMIE: Yes.
- 13 MR. BOB PETERS: And these are sales
- 14 that are available because Manitoba Hydro has surplus
- 15 energy to what it needs for its domestic customers?
- MR. DAVID CORMIE: Yes.
- 17 MR. BOB PETERS: And it follows that in
- 18 high flow years, Manitoba Hydro has more energy to
- 19 sell?
- MR. DAVID CORMIE: Yes.
- 21 MR. BOB PETERS: If the market's -- if
- 22 the market's receptive?
- MR. DAVID CORMIE: Yes.
- 24 MR. BOB PETERS: And generally that
- 25 opportunity market is approximately 7,000 gigawatt

994 hours per year in -- over and above dependable flows? 2 MR. DAVID CORMIE: Yes. In -- in the last -- at least the last five (5) or six (6) it's been up as much as 10 terawatt hours, Mr. Peters, the opportunity sales. 6 MR. BOB PETERS: All right. We'll come to that, sir. Mr. Miles, included in the book of documents at page 69 is a copy of a page pulled out of the power resource plan that you are familiar with, 10 sir? 11 MR. TERRY MILES: Yes, I am. 12 MR. BOB PETERS: And for those lucky 13 enough with --14 MR. RAYMOND LAFOND: Page 69 of which 15 Exhibit? 16 MR. BOB PETERS: Sixty-nine, sir, of Board counsel's book of documents, PUB Exhibit 14. I 17 18 should indicate that a few of us will have enlarged 19 copies if -- for ease of reference so we don't fight over the eyeglasses. 21 22 (BRIEF PAUSE) 23 24 MR. BOB PETERS: Now, Mr. Miles, thank 25 you. On page 69, at Tab 8 of Board counsel's book of

995 documents, the heading is important on this document because it's, "System Firm Energy Demand and Dependable Resources." Correct? 3 MR. TERRY MILES: That's correct. 4 5 MR. BOB PETERS: And when -- when Manitoba Hydro says "firm energy," what are you telling the Board? 7 8 9 (BRIEF PAUSE) 10 11 MR. TERRY MILES: Firm energy is energy 12 that we have an obligation to serve. 13 MR. BOB PETERS: And when you say 14 "dependable resources," these are the resources that 15 Mr. Cormie has explained have an ex -- have been there, 16 I'm going to say forever, but at least for --17 notionally have been there since the last ninety-six 18 (96) years? 19 MR. TERRY MILES: Yeah, Mr. Cormie talked about Hydro resources, dependable. We have other dependable resources. 21 22 MR. BOB PETERS: And we're going to 23 come to those. 24 MR. TERRY MILES: Okay. MR. BOB PETERS: So let's -- let's 25

- 1 start with just making sure the Board is familiar and
- 2 let's pick the two (2) test years, the 2012/2013
- 3 column, sir. In that particular column we talk about
- 4 existing Hydro plants at 20,720 gigawatt hours.
- 5 Has that been updated to include
- 6 Wuskwatim?
- 7 MR. TERRY MILES: No, it is not.
- 8 Wuskwatim is included later on in the table.
- 9 MR. BOB PETERS: Right. And it's --
- 10 why is Wuskwatim no long -- not added to the top line?
- 11 Is there any significance to that or is it just a
- 12 matter of presentation?
- 13 MR. TERRY MILES: For this it's a
- 14 matter of presentation. It was still under -- at that
- 15 point in 2011/'12, Wuskwatim was still under -- under
- 16 construction, hadn't been completed. When it is
- 17 completed, it will end up in the existing Manitoba
- 18 Hydro plants; so in the next power resource plan.
- 19 MR. BOB PETERS: So the Board members
- 20 saw in our book of documents earlier, I think way back
- 21 in Tab 5 we had some extracts from the corporate annual
- 22 report about capacity of the different plants on the
- 23 system.
- 24 What you're telling the Board in this
- 25 power resource plan is under the dependable flows,

- 1 those facilities will hydraulically generate 20,720
- 2 gigawatt hours in a year.
- 3 MR. TERRY MILES: That's correct.
- 4 MR. BOB PETERS: And can you explain
- 5 the hydro adjustment that follows, the 340 gigawatt
- 6 hours a year?
- 7 MR. TERRY MILES: Yes, I can do that.
- 8 So I think previously, or in other proceedings or
- 9 earlier in these proceedings, Mr. Cormie talked about -
- 10 I think about diversity, agreement diversity
- 11 contracts, where we have a energy exchanges between a
- 12 customer. And in the summer we provide energy to a
- 13 customer in the summer, and they return the energy back
- 14 to us in the winter.
- MR. BOB PETERS: Let me just interrupt
- 16 you on that, because we haven't spent a lot of time on
- 17 that. But it would be helpful at this point, I think,
- 18 if we did explain that. Manitoba Hydro calls those
- 19 "diversity agreements" is what you're telling the
- 20 Board?
- 21 MR. TERRY MILES: That's correct.
- MR. BOB PETERS: And est -- what you're
- 23 indicating is, We'll provide a counter-party with a
- 24 certain amount of energy when we have a surplus -- when
- 25 Manitoba Hydro has a surplus -- in exchange for them

- 1 reciprocating when they have a surplus.
- 2 MR. TERRY MILES: Yeah. And in
- 3 addition, when they have their peak load requirements
- 4 and when we have our peak load requirements, that's the
- 5 -- another benefit to each of us.
- 6 MR. BOB PETERS: Right. You're --
- 7 you're providing it to each other at their respective
- 8 peaks, and that will eliminate the need for Manitoba
- 9 Hydro to have as much resource necessarily available?
- 10 MR. TERRY MILES: That's correct.
- MR. BOB PETERS: And so the counter-
- 12 party with whom you want to enter into these
- 13 agreements, you'd like to make sure that they're not
- 14 peaking at the same time as Manitoba Hydro?
- MR. TERRY MILES: If they are, I think
- 16 it was -- if they are, there's not necessarily that
- 17 reciprocating benefit, I guess.
- MR. BOB PETERS: So Manitoba Hydro's
- 19 peak -- I think Mr. Cormie warned us of so far the
- 20 peak, but it's -- Manitoba Hydro has a winter peaking
- 21 system?
- MR. TERRY MILES: Yes.
- 23 MR. BOB PETERS: And Manitoba Hydro
- 24 expects Manitobans to reach their peak during our --
- 25 sometime in our winter months --

999 MR. TERRY MILES: That's correct. 1 MR. BOB PETERS: -- perhaps between 2 3 December and February? MR. TERRY MILES: That's correct. 4 5 MR. BOB PETERS: And so the counterparties with whom you have these reciprocal agreements or diversity agreements, do they tend to be summer-7 peaking facilities? 9 MR. TERRY MILES: They do, yes. 10 MR. BOB PETERS: And so they would need Manitoba Hydro's energy for their air conditioning load 11 12 as opposed to a heating load? 13 MR. TERRY MILES: Yes. 14 MR. BOB PETERS: All right. And so 15 this Hydro adjustment number, can you can then -- is 16 that related to the diversity agreements? 17 MR. TERRY MILES: It is. It's 18 essentially related to the characteristic of -- of 19 them. When we provide energy to -- to our counterparts in the summer, we do it under open-water conditions. We don't see the winter restrictions on our system. 21 So 22 our generation tends to be a little more efficient. We 23 don't have reductions at our stations due to ice, ice 24 restrictions, et cetera.

When they provide that energy back to

- 1 us, it is in the winter, when we have those
- 2 restrictions that are there. If we had to generate it
- 3 on our own, we would have to generate -- we could not
- 4 use the water as efficiently to generate that -- that
- 5 energy. So in essence, the hydro adjustment reflects
- 6 that. In essence it's an increase in efficiency by
- 7 them providing it to us as opposed to us having to
- 8 generate it by ourselves.
- 9 MR. BOB PETERS: It doesn't represent,
- 10 Mr. Miles, the total quantity of the diversity
- 11 agreements, does it?
- 12 MR. TERRY MILES: No, it doesn't.
- MR. BOB PETERS: You're telling the
- 14 Board that it reflects an increase in Hydro's
- 15 efficiency, which means that Manitoba Hydro can take
- 16 additional resources that it would be otherwise using
- 17 from Manitobans and sell them?
- 18 MR. TERRY MILES: Yeah, that would be
- 19 correct. I think -- I mean, in essence it's -- given
- 20 our resources that we have by doing this, we gain three
- 21 hundred (300) and fo -- well we gain, in the -- in the
- 22 particular table, it's 340 gigawatt hours of energy
- 23 through that -- through that arrangements. There's a
- 24 net gain to us because of efficiency improvements.

1001 1 (BRIEF PAUSE) 2 3 MR. BOB PETERS: And we talk also then of existing hydro on a net basis, there was some discussion with Board member Lafond yesterday about the -- the net versus the gross. This takes into account the -- the levels of the water from the inflow to the outflow of the generating stations and what the net generating capacity would be? 10 MR. TERRY MILES: It -- it does. This 11 reflects winter peaking capability. It does, yes. 12 MR. BOB PETERS: And then you've --13 you've indicated new hydro as -- as an additional 14 source of dependable energy. And you show Wuskwatim 15 coming on. And I think Mr. Warden still has some 16 homework outstanding on explaining to the Board how much of Wuskwatim came in at what point in time. 17 18 But for power resource plan purposes, 19 Manitoba Hydro has assumed that in the current fiscal year Wuskwatim will have 1,205 gigawatt hours of 21 dependable energy available? 22 MR. TERRY MILES: Yeah, that's as based 23 on the 2011/'12 power resource plan. Yes. 24 MR. BOB PETERS: And that's updated in 25 the more current one?

1002 1 MR. TERRY MILES: It is, yes. 2 MR. BOB PETERS: All right. What's the -- the new number? Do you know it off -- I can go 3 check that. 5 6 (BRIEF PAUSE) MR. BOB PETERS: Eight -- eight ninety 9 (890), is that the --10 MR. TERRY MILES: Eight ninety (890), 11 that's correct. 12 MR. BOB PETERS: -- the number that... 13 MR. TERRY MILES: Yeah. MR. BOB PETERS: And by -- one of the 14 15 points that I didn't mention when I was telling the Board members about the title of this document, this 17 document contains what is known as Manitoba Hydro's 18 recommended power resource plan? 19 MR. TERRY MILES: That's correct. 20 MR. BOB PETERS: And so what the Board 21 will see is Manitoba Hydro's generation stack and 22 sequencing, including Conawapa and Keeyask, as contained in this chart as well? 23 24 MR. TERRY MILES: That's correct. 25 MR. BOB PETERS: And following over

PUB - MAN. HYDRO GRA 2012-13 2013-14 12-14-2012 1003 Keeyask coming in service in 2020, did that change in the updated power resource plan? 3 MR. TERRY MILES: No, I believe that's still the same. 5 MR. BOB PETERS: And what about Conawapa coming in, in 2025? Did that slip a year, or 7 did that stay? 8 MR. TERRY MILES: That has slipped a 9 year in the updated power resource plan. 10 MR. BOB PETERS: All right. So I should have photocopied a different document last 11 night. But the -- what you're telling the Board is 13 that from 2011 recommended development sequence to the 14 most updated power resource plan, the in-service date 15 of Conawapa has fallen back a calendar year? 16 MR. TERRY MILES: That's correct. 17 MR. BOB PETERS: And what's the reason 18 for that? 19 20 (BRIEF PAUSE) 21 22 MR. TERRY MILES: Yeah, I think the --23 with the speed that we're working on Conawapa, in terms

believe is the earliest in-service date for Conawapa

24 of the studies and other activities, that's what we

1004 now. 2 MR. BOB PETERS: So Manitoba Hydro has delayed it a year? 3 MR. TERRY MILES: Yes. 4 5 MR. BOB PETERS: And what about the counter-parties who were expecting energy to be delivered from that resource? 7 8 9 (BRIEF PAUSE) 10 11 MR. BOB PETERS: Have any of those 12 dates changed? 13 MR. DAVID CORMIE: There's sufficient 14 surplus already in the schedule, Mr. Peters. You'll 15 notice at the bottom line for that year: 16 "A delay of one (1) year still can be 17 accommodated with the existing 18 surplus." 19 MR. BOB PETERS: I'll come back to you when we get to the bottom of the chart and you can 21 explain that further then, Mr. Cormie. What you're 22 saying, Mr. Cormie, is you didn't need to delay the --23 the contract delivery dates to -- just because Conawapa 24 got pushed back a year? 25 MR. DAVID CORMIE: Not yet, yes.

PUB - MAN. HYDRO GRA 2012-13 2013-14 12-14-2012 1005 MR. BOB PETERS: That didn't sound very 1 hopeful. 3 MR. DAVID CORMIE: Well, it -- I don't want to jump ahead, but we are still working with WPS on -- on the ramp-up at the -- at the beginning of the contract. And so to the extent that we get to that point we will deal with the -- you know, the issue of 7 the in-service date. And -- and just as we have with un -- with Minnesota Power under the existing sale with 10 them we have the option -- or we -- we've dealt with the contingencies if the station is delayed and 11 12 how we will deal with that. So that will be part of 13 the power purchase agreement with --14 MR. BOB PETERS: All right. 15 following down on the power resource plan under the

- 16 2012/'13 year, the supply hu -- the supply side
- 17 enhancement projects of Kelsey re-runnering and Pointe
- 18 du Bois rebuild, those are matters that aren't shown in
- 19 this plan, because they take place out past the
- 20 planning horizon.
- 21 Would that be correct?
- MR. TERRY MILES: No, that's -- that's
- 23 not correct. For Kelsey Re-runnering, those are
- 24 actually included in the -- they should be included now
- 25 in the base estimate, I believe. In last year's power

1006 resource plan -- do we have it in there? 2 3 (BRIEF PAUSE) 5 MR. TERRY MILES: No, I sit corrected on that. From an energy perspective, from the Kelsey Re-runnering Project we weren't expecting any 7 dependable energy. It was a capacity increase that was Sorry. Yeah, there was an increase in average energy with -- with the Kelsey Re-runnering. 10 11 MR. BOB PETERS: We'll come to that 12 chart next then, Mr. Miles, and if -- if you can recall 13 you can point it out. But what you're telling the 14 Board is that the Kelsey Project doesn't give -- it's 15 not used for any dependable energy? 16 MR. TERRY MILES: It doesn't add any additional -- the Kelsey Re-runnering Project does not 17 18 add any additional dependable energy --19 MR. BOB PETERS: Okay. You've said it better than I did. 20 21 MR. TERRY MILES: Yes. 22 MR. BOB PETERS: So because this is the 23 dependable energy chart there's no additional increment 24 as a result of the -- the re-runnering for the project? 25 MR. TERRY MILES: That's correct.

1007 1 MR. BOB PETERS: And does that same logic apply to Pointe du Bois? 3 MR. TERRY MILES: No, it doesn't apply to Pointe du Bois as well. I think if we... 5 6 (BRIEF PAUSE) 7 MR. TERRY MILES: Just to confirm, Mr. Peters, you -- we were using the 2011/'12 power 10 resource plan. Have you switched to the 2012? 11 MR. BOB PETERS: I haven't, sir. 12 MR. TERRY MILES: Okay. I thought I 13 heard you say that, sorry. 14 MR. BOB PETERS: I was still in my book 15 of documents --16 MR. TERRY MILES: Okay. 17 MR. BOB PETERS: -- using page 69. 18 changes, if they are significant, I would like you to 19 bring them to the Board's attention, but I didn't think they were that significant. 21 MR. TERRY MILES: They aren't. I just 22 was following another document. I'm sorry. 23 MR. BOB PETERS: I apologize, Mr. 24 Miles. 25 MR. TERRY MILES: Okay.

1008 1 MR. BOB PETERS: That was -- that was probably my --MR. TERRY MILES: 3 Okay. MR. BOB PETERS: -- confusing you. 5 MR. TERRY MILES: Okay. 6 MR. BOB PETERS: All right. The --MR. TERRY MILES: The -- the -- just as 7 a note, for the Pointe du Bois, actually it -- it flips over to the -- the next page that wasn't copied in here. And in 2030/'31 you'd find that Pointe du Bois 10 11 does have some additional -- the -- the rebuild does have some additional depen -- dependable energy 13 associated with it. 14 MR. BOB PETERS: How much is -- how 15 much dependable energy as a result of the rebuild? 16 17 (BRIEF PAUSE) 18 19 MR. TERRY MILES: I want to say about a hundred and forty (140). MR. BOB PETERS: I think it's a hundred 21 22 -- okay, a hundred and fifty (150), a hundred and forty 23 (140) --24 MR. TERRY MILES: A hundred and fifty 25 (150), yeah.

1009 MR. BOB PETERS: We'll take that --1 2 MR. TERRY MILES: Okay. 3 MR. BOB PETERS: -- number. Would it be fair to say that the rebuild of Pointe du Bois, spending the amount of money that's planned for 150 additional gigawatt hours doesn't on the face of it 7 look like a very good return? 8 MR. TERRY MILES: Well, I think the rebuild of the plant is replacing all of the energy and 10 capacity at the plant, not just the incremental. 11 MR. BOB PETERS: All right. And as a result of the rebuild there's some efficiencies and 13 there's an extra 150 dependable --14 MR. TERRY MILES: That's correct. 15 MR. BOB PETERS: -- gigawatt hours? 16 MR. TERRY MILES: That's correct, yeah. And I'd add that that -- the business case for that 17 18 hasn't been carried out yet. That's in a -- that -the -- the Pointe du Bois rebuild is out as a -- as a placeholder right now, out in time. There hasn't been a decision to move forward with that. 21 22 MR. BOB PETERS: I was wondering who'd 23 be the first person to use that word, the --24 MR. TERRY MILES: Well --25 MR. BOB PETERS: -- place marker --

1010 1 MR. TERRY MILES: -- maybe -- maybe that's not quite the best word, but -- but it is. I mean, our -- our activities now around -- around Pointe 3 du Bois are maintaining the facility. We've indicated that in the power resource plan, that the plans actually are to continue maintaining and operating the 7 facility such that we can continue to basically keep the same operating capacity from the plant. And at some point a decision will be made to do that. 10 Given the maintenance and that that's 11 carried out, I think it was deemed that sometime out in 12 -- ten (10) to twenty (20) years out in time a decision 13 might likely have to be made around that. It's not 14 clear 100 percent when that might be. But that's --15 that's where it is in the plan. So from a planning 16 perspective we put that in as a -- as that at that 17 point. 18 MR. RAYMOND LAFOND: So the capability 19 would have increased from seventy-five (75) to two hundred and twenty-five (225) with the rebuild at Pointe du Bois? 21 22 MR. TERRY MILES: No, it wouldn't. Ιt 23 would add -- it would go from about seventy-eight (78) 24 plus 43 megawatts.

- 1 CONTINUED BY MR. BOB PETERS:
- MR. BOB PETERS: I think Board member
- 3 Lafond was looking at the energy, not the capacity, but
- 4 --
- 5 MR. TERRY MILES: Yes, okay.
- 6 MR. BOB PETERS: -- you're telling him
- 7 that it would go from a 78 megawatt plant, you would
- 8 add approximately an additional 43 megawatts on that?
- 9 MR. TERRY MILES: Approximately, yeah.
- 10 MR. BOB PETERS: And the placeholder
- 11 that Mr. Warden has introduced as two (2) years ago
- 12 terminology, it's about a billion and a half dollars,
- 13 right? It's -- it's a Wuskwatim investment.
- 14 MR. TERRY MILES: I believe that's
- 15 what's in there for the current estimate, yeah.
- 16 MR. BOB PETERS: All right. And you're
- 17 telling the Board that the business case to -- and I'm
- 18 not talking about the -- the spillway at this point,
- 19 but in terms of rebuilding the power house, that
- 20 decision has not yet been made finally although it is
- 21 in the planning purposes?
- 22 MR. TERRY MILES: From a resource
- 23 perspective for planning we have to decide sort of what
- 24 to do with resources from a long term planning
- 25 perspective. And that's what we've done with the

1012 Pointe du Bois plant right now in order to carry out our long-term planning, yeah. 3 MR. BOB PETERS: Without rebuilding Pointe du Bois, I suppose the dependable energy that comes from it is -- is exactly zero. 6 MR. TERRY MILES: If Pointe du Bois was not rebuilt or was not maintained beyond 2030/'31 then that would result in zero dependable energy, yes. 9 10 (BRIEF PAUSE) 11 12 MR. BOB PETERS: I quess just a 13 question while we're on the topic, Mr. Miles, and Mr. 14 Warden might be perhaps able to assist too, if -- if a 15 placeholder of -- of the magnitude that we've been 16 talking about is in place for Pointe du Bois, is there 17 also a placeholder amount for decommissioning the 18 plant? 19 20 (BRIEF PAUSE) 21 22 MR. DAVID CORMIE: Mr. Peters, the --23 the spillway replacement project at Pointe du Bois is 24 designed to maintain the water regime and to be a permanent facility. To decommission the powerhouse 25

- 1 would be a relatively minor undertaking. And so the --
- 2 the -- it -- it's not -- it's not a significant amount
- 3 of money.
- 4 MR. BOB PETERS: What you're telling
- 5 the Board I think, Mr. Cormie, is that if the
- 6 Corporation spends the \$500 million on the spillway to
- 7 decommission the plant subsequently be -- for economic
- 8 reasons wouldn't add significant cost to the
- 9 Corporation.
- MR. DAVID CORMIE: Yes.
- 11 MR. BOB PETERS: All right. Thank you.
- 12 Let's keep moving. We look at Bipole 3 HVDC line, and
- 13 in the test years there's nothing attributed to Bipole
- 14 3 certainly because it's not in service. But out in
- 15 the future the Board will note that there is some
- 16 dependable energy attributed to a transmission line.
- 17 Can you explain that, Mr. Miles, to the
- 18 Board?
- 19 MR. TERRY MILES: Yeah, I believe so.
- 20 When we add the additional -- additional transmission
- 21 line that's -- that's there we'll have essentially
- 22 three (3) -- three (3) main pathways. There's a number
- 23 of lines, but three (3) main pathways when we used to
- 24 have two (2).
- 25 And the more that you load a

- 1 transmission line you tend to increase the losses along
- 2 the transmission line. At higher -- there's higher --
- 3 higher losses at higher loadings so by simply adding
- 4 the line you add another path for the energy to flow
- 5 through. So per line there's less energy flowing, in
- 6 essence there is some loss savings. And this
- 7 represents the -- the loss savings that are there.
- 8 You'll see that the loss savings are
- 9 decreased out in time. So as load grows in the system
- 10 and additional energy is flowing on those lines and new
- 11 stations actually come into place, there's additional
- 12 energy flowing on those lines. So those loss savings
- 13 diminish, if you will.
- MR. BOB PETERS: To the non-engineer at
- 15 this side of the room it would be -- there's as not as
- 16 much congestion on the two (2) lines, and it allows you
- 17 to put the energy over three (3) lines, and that has
- 18 some -- some energy gain in it. Less loss, I guess, is
- 19 the words.
- 20 MR. TERRY MILES: I -- I suppose that's
- 21 a way to look at it, yeah. Okay.
- MR. BOB PETERS: No?
- 23 MR. TERRY MILES: Sure, that's fine.
- 24 MR. BOB PETERS: Let's turn to the
- 25 thermal resources that you've talked to the Board about

1015 already. Brandon unit 5 is the -- is the coal-fired unit. Have I got that right? 3 MR. TERRY MILES: That's correct. MR. BOB PETERS: And how many units are there in the Brandon Generating Station? 6 MR. TERRY MILES: There's three (3). 7 MR. BOB PETERS: And are the other ones -- have they been converted to gas or have they been decommissioned? 10 MR. TERRY MILES: There's -- well, there's three (3) operating units at Brandon: the two 11 12 (2) gas units and the coal -- the coal unit. 13 you're referring to at -- associated with the coal 14 plant itself? 15 MR. BOB PETERS: I was at the time I asked my question, but I realize that the answer's 16 17 going to change from what --18 MR. TERRY MILES: No, there -- there 19 were five (5) units there at one point. And four (4) units are not operating right now. Just one (1), the main unit. 21 22 MR. BOB PETERS: And it's that one (1) 23 unit that's giving 811 gigawatt hours of dependable 24 energy, if it's able to be used? 25 MR. TERRY MILES: That's correct.

1016 1 MR. BOB PETERS: And the -- the other four (4) coal units, have they been decommissioned? 3 MR. DAVID CORMIE: Yes. MR. TERRY MILES: Yes. 5 MR. BOB PETERS: When were they decommissioned, approximately? 7 MR. DAVID CORMIE: I don't have the exact dates, Mr. Peters. But it was several years ago. 9 MR. BOB PETERS: Okay. The Selkirk gas 10 plant is -- is noted here as well as one (1) of the 11 thermal resources. And these are the single-cycle 12 combustion turbines? 13 MR. TERRY MILES: No, this is a -- the 14 Selkirk plant --15 MR. BOB PETERS: I'm sorry. 16 MR. TERRY MILES: --- is a -- is a gas 17 boiler, so it's like steam -- steam-generated energy. 18 So like, Brandon unit 5 was a coal-fired boiler, this 19 is a gas-fired boiler, similar technology. 20 MR. BOB PETERS: And the one I was 21 thinking of was the Brandon units 6 and 7, those are 22 the new single-cycle gas turbines? 23 MR. TERRY MILES: That's correct. 24 MR. BOB PETERS: And so there's the approximate 4,200 gigawatt hours of dependable thermal

- 1 resources that Manitoba has?
- MR. TERRY MILES: That's correct.
- 3 MR. BOB PETERS: And even if Manitoba
- 4 Hydro is not able to run the coal turbine -- sorry,
- 5 the -- the coal-generating station at Brandon, it can
- 6 still be included as a dependable resource?
- 7 MR. TERRY MILES: That's correct. It's
- 8 still permitted to operate under emergency conditions,
- 9 which I guess an extreme drought or drought is that --
- 10 falls under that category, or we assume that it falls
- 11 under that category.
- 12 MR. RAYMOND LAFOND: But not after
- 13 2020, from the chart?
- 14 MR. TERRY MILES: That's correct.
- 15 Yeah, we're assuming that we're not relying on Brandon
- 16 unit 5 generation as a coal plant after 2019/'20.

- 18 CONTINUED BY MR. BOB PETERS:
- 19 MR. BOB PETERS: I did have some
- 20 questions later on that I'll -- I'll slip in here in
- 21 response to Board member Lafond's question to you. The
- 22 legislation does not provide a sunset -- this might be
- 23 a bit unfair, unless Ms. Ramage is going to -- or is
- 24 Ms. Fernandes...?

1018 I don't want you to interpret the legislation, but I want you to give me your understanding that -- and confirm that there's no mandatory sunset clause for the 3 Brandon coal plant in the legislation. Is that your understanding? And if you don't have an understanding on that, we can -- we can defer that question. 7 (BRIEF PAUSE) 9 10 MR. TERRY MILES: You know, at this 11 time I can't. I can't answer that. 12 MR. BOB PETERS: All right. The -- the 13 point I want to get at for Board member Lafond, to 14 respond to his last question, is that if the 15 legislation doesn't require it to be out of service on 16 a specific time horizon, I'd like to explore with you 17 why Manitoba Hydro is taking it out of service, if 18 that's in fact what's happening. 19 20 (BRIEF PAUSE) 21 22 MR. TERRY MILES: I -- I can add to 23 that that, I guess, in general while the -- the 24 provincial legislation doesn't necessarily require that Brandon not operate beyond that, there is a Federal

1019 coal legislation that's recently come out that significantly restricts the operation of Brandon unit 5 as is, beyond 2020. 3 MR. BOB PETERS: All right. We'll -we'll look at that further, and thank you. In terms of the wind production, Manitoba Hydro has already told 7 the Board that it has some contracts with two (2) wind farms in Manitoba? 9 MR. TERRY MILES: That's correct. 10 MR. BOB PETERS: And the power resource plan shows the committed wind installed is about eight 11 12 hundred and nineteen (819) hours of dependable energy? 13 MR. TERRY MILES: That's correct. 14 MR. BOB PETERS: The -- are there... 15 16 (BRIEF PAUSE) 17 18 MR. BOB PETERS: Just having a quick 19 peek, Mr. Miles, at your updated power resource plan for 2012, the -- the dependable energy from the wind 21 appears to have been downgraded? 22 MR. TERRY MILES: It hasn't been 23 downgraded. It's just how it's considered in the supply 24 and demand balance. Once the wind, as a southern system resource, comes on line, the loses associated

- 1 with it get factored into the load forecast, so that
- 2 there's an offsetting load forecast versus supply. So,
- 3 it's still the same net -- if you look at that, really,
- 4 the net dependable energy after the -- after losses is
- 5 -- is what's in the 2012. The -- I think it's 777
- 6 gigawatt hours.
- 7 So, once the new -- in -- in the numbers
- 8 that were in 2011/'12, there was still wind farms that
- 9 weren't in service, they came in service this past --
- 10 this past year. And this additional capability that's
- 11 there now, in the South, it's an accounting of the
- 12 energies. When it's a new resource and we're planning
- 13 for it, we -- in the power resource plan, to compare
- 14 the supply versus demand, we move everything to the
- 15 North, in essence. So it's similar capabilities, or
- 16 has similar comparison to our -- our hydro generation.
- 17 And then we can add up the -- the supply and demand of
- 18 -- associated with that.
- 19 When -- then a resource comes online,
- 20 like the wind in the Southern Manitoba, then we don't
- 21 have to factor those -- those in anymore; the load
- 22 forecast takes it into account. So that's -- that's
- 23 what you're seeing in the difference. So there's no
- 24 net change in the wind farms; there's no net change in
- 25 the production. It's an accounting of the dependable

- 1 energy that's there. So you would see a subsequent
- 2 reduction in demand associated with that now.
- MR. BOB PETERS: Does Manitoba Hydro,
- 4 by depicting it as it does, indicate that there's no
- 5 further wind resources envisioned in the planning
- 6 horizon?
- 7 MR. TERRY MILES: In our current plans,
- 8 there is no additional wind. That's correct.
- 9 MR. BOB PETERS: When it comes to
- 10 demand-side management as a dependable resource, how
- 11 does Manitoba Hydro quantify that?
- 12 MR. TERRY MILES: I'm not sure I
- 13 understand the question, Mr. Peters.
- 14 MR. BOB PETERS: Manitoba Hydro
- 15 considers DSM as a dependable resource?
- MR. TERRY MILES: We do, yes.
- MR. BOB PETERS: And how do you
- 18 quantify the amount that you show in the -- in the 2012
- 19 test year, '12/'13 test year?
- 20 MR. TERRY MILES: Well, those values
- 21 come from the DSM program.
- MR. BOB PETERS: All right. And we did
- 23 talk with Ms. Morrison about -- about that yesterday,
- 24 so....
- MR. TERRY MILES: Yes.

- 1 MR. BOB PETERS: In terms of the
- 2 imports, can you explain to the Board what contracted
- 3 energy imports are?
- 4 MR. TERRY MILES: I will -- I will do
- 5 my best, and then maybe Mr. Cormie can -- can chime in
- 6 if I'm -- if I'm not going down the right road. But
- 7 from my understanding, the -- the contracted energy
- 8 imports are those imports associated with contracts
- 9 with customers that we -- there's -- they have a
- 10 commitment for those to be delivered to us, if we
- 11 require them or ask for them.
- 12 MR. BOB PETERS: I take from that
- 13 answer, sir, that these are not the diversity contracts
- 14 that we spoke of earlier?
- 15 MR. TERRY MILES: I believe some of
- 16 them could be, yes.
- MR. BOB PETERS: So, in a -- in
- 18 addition, are you able to tell the Board how much of
- 19 this is diversity and how much of this is energy that
- 20 is available for purchase?
- 21 MR. DAVID CORMIE: Mr. Peters, under
- 22 the diversity contracts that we have now in place with
- 23 two (2) companies, the diversity portion represents a
- 24 20 percent of the time we sell -- we're obligated to
- 25 sell them in the summer and they return the 20 percent

1023 to us in the winter time. But then there's adverse water clauses in those contracts that allow us the right to take additional energy beyond the 20 percent of the time. And so it's the combination of diversity energy and adverse water that is showing up under the contract, sir. 7 (BRIEF PAUSE) 9 10 MR. BOB PETERS: Is this a relatively new feature of the power resource plan, or has this 11 12 been a long-standing feature? 13 MR. DAVID CORMIE: No, they've always 14 been in there. 15 MR. BOB PETERS: And do they always relate to both diversity and the ability to -- to 16 17 purchase over and above the diversity? 18 MR. DAVID CORMIE: Yes. Whenever our 19 sales contracts provide for return energy, either as -as adverse water or others, those contact provisions 21 are reflected in -- in the supply. 22 MR. BOB PETERS: Are you able to -- to 23 provide the Board with quantification of how much of 24 that is the diversity agreements with the two (2) counterparties and how much of that is additional

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1024
   related to the adverse water, Mr. Cormie?
 2
                   MR. DAVID CORMIE:
                                     Yes.
 3
                   MR. BOB PETERS: You'll undertake to do
   that?
 5
                  MR. DAVID CORMIE: Yes, I will.
 6
                  MR. BOB PETERS: Okay. I appreciate
 7
   that.
 8
 9
   --- UNDERTAKING NO. 15:
                              Manitoba Hydro to provide
10
                                the Board with
11
                                quantification of how much
12
                                return energy provided for
13
                                in sales contracts is
14
                                related to the diversity
15
                                agreements with the two (2)
16
                                counterparties, and how
17
                                much of that is additional
18
                                related to the adverse
19
                                water
20
   CONTINUED BY MR. BOB PETERS:
21
22
                   MR. BOB PETERS: And then in terms of
23
   proposed energy imports, this line item in the test
24
   years is empty and it doesn't really appear -- I could
25
  check on the -- the latest one. It seems to start
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1025 appearing earlier than on the -- page 69 in the book of documents, Mr. Miles. 3 Can you tell the Board what's happening with proposed energy imports? 5 6 (BRIEF PAUSE) MR. TERRY MILES: By "earlier" -- so we're still -- now just to confirm here, we're still looking at the '11/'12 power resource plan compared to 10 now the -- the 2012/'13 power resource plan? 11 12 MR. BOB PETERS: Yes. In the --13 MR. TERRY MILES: Okay. 14 MR. BOB PETERS: -- 2011 power resource 15 plan there's no purchased export im -- sorry, purchased 16 energy imports, but -- until it gets way out until 2026. But on the latest one that was filed this week 17 18 there appears to be some proposed -- proposed imports 19 starting as early as '15. 20 21 (BRIEF PAUSE) 22 23 MR. TERRY MILES: Yeah, I believe those 24 are related to a -- the extension of the diversity 25 contract that we have -- have... Yeah, with Great

- 1 River Energy. So in the 2011/'12 power resource plan
- 2 that -- those discussions weren't at a point where we
- 3 would include those in. They are a point in the
- 4 discussions now where -- where it's appropriate to
- 5 include them in the plan, and that's what the
- 6 difference is between '11/'12 and '12/'13.
- 7 MR. BOB PETERS: You're telling the
- 8 Board that Mr. Cormie was busy between when the one
- 9 plan was prepared and when the other one was prepared?
- 10 MR. TERRY MILES: I think he'd say he's
- 11 always busy.
- 12 MR. BOB PETERS: Yeah, but he went out
- 13 and extended an arrangement he had with one (1) of your
- 14 counterparties --
- MR. TERRY MILES: That's correct.
- 16 MR. BOB PETERS: -- on the diversity
- 17 side? All right. And can you indicate to the Board --
- 18 I may have that coming up in the book of documents,
- 19 but...

20

21 (BRIEF PAUSE)

- 23 MR. BOB PETERS: Is that the extension
- 24 of the 150 megawatt arrangement? If you're able to
- 25 tell the Board.

1027 1 MR. DAVID CORMIE: Mr. Peters, just to clarify, the -- the additional import energy that's available in -- in '25/'26, we are assuming that the 500 kV line will be uprated -- upgraded at that time and that we will now have more import capability and we'll have an energy supply agreement in place that will allow us to bring additional energy north in a --7 in a drought period. 9 10 (BRIEF PAUSE) 11 12 MR. BOB PETERS: And the earlier 13 indication of the 781 gigawatt hours of dependable energy that's coming in, in 2015 by proposed energy 14 15 imports, Mr. Cormie and Mr. Miles, that's a result of 16 an extension of the Great River Energy diversity 17 agreement? 18 MR. DAVID CORMIE: Yes. 19 MR. BOB PETERS: And is the size of that 150 megawatts? 21 MR. DAVID CORMIE: The existing 22 arrangement with Great River is a hundred and fifty 23 (150). We are increasing it to two hundred (200) and 24 extending it from 2015 to 2025 or thereabouts. 25

1028 1 (BRIEF PAUSE) 2 3 MR. BOB PETERS: Where would the -where on the power resource plan would the existing arrangement with Great River Energy be shown, Mr. 6 Miles? 7 MR. TERRY MILES: That would be in the contract at energy imports. 9 MR. BOB PETERS: Okay, thank you. 10 when we come to -- well, the last item was the noncontracted energy imports, so can you -- although 11 12 they're not shown on page 69 as occurring in the test 13 years, can you explain to the Board what -- what those 14 are anticipated to be? MR. TERRY MILES: 15 Yeah. Those are -we -- we have firm import capability on our -- on the 16 17 transmission system from -- from the US and our 18 counterparties. And for those portions of the -- of 19 the transmission line -- I guess of our transmission import capability that we currently do not have contracts for, that aren't -- or that aren't 21 22 contracted, we believe that we can -- or we assume 23 anyways that we can import additional energy at those 24 times in the -- particular in the off-peak. 25 So there's enough capacity in the -- in

- 1 the -- the marketplace and there's enough firm
- 2 transmission capacity, so there's enough secured
- 3 transmission between the market and Manitoba Hydro that
- 4 we can import additional energy in the off-peak. And
- 5 we include that as dependable -- dependable energy in
- 6 our system.
- 7 MR. BOB PETERS: And this is in
- 8 addition to what you currently are proposing under
- 9 contracted energy import arrangements, two (2) lines
- 10 above that, on the power resource plan?
- 11 MR. TERRY MILES: That's correct.
- 12 MR. BOB PETERS: And as a result, this
- 13 -- this new capability coincides with -- with the new
- 14 arrangement with the counterparty that will provide
- 15 access to transmission that you currently don't have?
- 16 MR. TERRY MILES: No, I think that
- 17 would be over existing transmission that is there.
- 18 That --
- MR. BOB PETERS: I think we're saying
- 20 the same thing so maybe I -- I mis-asked the question.
- 21 But as a result of -- as a result of a new export
- 22 arrangement or renewal of an export arrangement with
- 23 different terms, Manitoba Hydro expects to have
- 24 additional firm import capability on US transmission
- 25 lines?

1030 1 MR. DAVID CORMIE: Mr. Peters, can I ask you to look at the step down in contracted energy imports that occurs in 2015/'16? You'll notice it 3 drops from twenty-seven hundred (2,700) to sixteen thirty-nine (1,639). 6 MR. BOB PETERS: Yes, sir. 7 MR. DAVID CORMIE: And you'll -- you'll see that -- and that coincides with the expiry of the existing agreement we have with NSP, the existing five hundred (500). On the -- the new sale we've acquired 10 the northbound rights to the transmission. And we have 11 12 -- we have firm transmission under that contract so 13 we're not -- we don't need to buy the energy from NSP 14 anymore as -- as we do under the existing contract. 15 And so we just put the offset in a -- in 16 a lower line. The -- the capability of the line is the same. And we -- and we don't have a contract for it, 17 18 and we don't need a contract because we have -- we now 19 own the rights to the northbound transmission. And we take -- we're taking service as if we were a load in 21 MISO and so we -- we consider that to be a firm supply. 22 23 So it -- the -- the total is essentially 24 the same. If you add the eleven hundred (1,100) to the sixteen-thirty-nine (1,639) you get around twenty-seven

- 1 hundred (2,700) which is pretty well the capability
- 2 that we had before. So we're just moving it from a --
- 3 from a contract line where we have a contract with a
- 4 counterparty to a -- to a line where it's coming from
- 5 the market but it's -- but the market rules are such
- 6 that we can consider it as a firm supply.
- 7 MR. BOB PETERS: Thank you for that
- 8 explanation. And what you're telling the Board then is
- 9 also that Manitoba Hydro can now buy from the market as
- 10 opposed to a counterparty to bring some energy
- 11 northbound?
- MR. DAVID CORMIE: Yes. We've always
- 13 been able to buy from the market. What's happening,
- 14 though, in 2015, we're buying it on firm transmission
- 15 that we -- that we control. And -- and that trans --
- 16 that MISO treats our Manitoba load as if -- with the
- 17 same firmness as it would treat its load in the United
- 18 States. And so we consider that to be a firm supply
- 19 now, and we don't need to have a cou -- a counterparty,
- 20 or a -- a utility to back it.
- 21 MR. BOB PETERS: And that would be a
- 22 firm supply during off-peak hours?
- 23 MR. DAVID CORMIE: We're assuming it's
- 24 -- it's just in the off-peak hours.
- MR. BOB PETERS: Okay. So our total

- 1 power resources for dependable energy, Mr. Miles, in
- 2 the 2012/'13 test year, looking at page 69 in Tab 8 of
- 3 the book of documents, comes out to 30,200 gigawatt
- 4 hours in that year, correct?
- 5 MR. TERRY MILES: That's correct.
- 6 MR. BOB PETERS: And then the bottom
- 7 part of the chart, if we can go there --
- 8 MR. RAYMOND LAFOND: Before we go to
- 9 the bottom part of the chart --
- MR. BOB PETERS: Yes.
- 11 MR. RAYMOND LAFOND: -- on the -- on
- 12 the above portion. I have a few questions. The three
- 13 hundred and forty (340) figure, in terms of hydro
- 14 adjustments, which are energy exchanges, is that an
- 15 ideal figure or is that limited by transmission lines
- 16 or -- in other words, is it the ideal figure or the
- 17 ideal amount for Manitoba? Or could we do -- if we
- 18 could we would look for a -- an increased amount?
- 19 MR. DAVID CORMIE: As we increase -- if
- 20 we were to increase the diversity arrangements we have
- 21 with the United States the efficiencies would go up.
- 22 It's more efficient for Manitoba Hydro to produce
- 23 electricity hydraulically in the summer than in the
- 24 winter. So this -- the -- the system is -- it can
- 25 produce more energy when we have diversity arrangements

- 1 in place. And so this is one (1) of the -- the
- 2 benefits of -- of those.
- 3 MR. RAYMOND LAFOND: Is that the ideal
- 4 amount for us, or --
- 5 MR. DAVID CORMIE: No, that's just the
- 6 amount that is available under the contracts. And we
- 7 continue to explore diversity arrangements with other
- 8 companies, and this is kind of a second-order benefit
- 9 from those.
- 10 MR. RAYMOND LAFOND: So, ideally, that
- 11 number could be increased to about how much?
- MR. BOB PETERS: At the risk of
- 13 interrupting the Board member, if we could turn to the
- 14 2012 plan, I just noted that, Mr. Miles, that that
- 15 very number that Board member Lafond is asking you
- 16 about is increasing going forward. And maybe you can
- 17 explain that in your response to his last question to
- 18 you.
- 19
- 20 (BRIEF PAUSE)
- 21
- MR. RAYMOND LAFOND: Thank you, because
- 23 I was -- my next question was going to be why was it
- 24 decreasing to two forty (240)? Now, it's rather
- 25 increasing to eight forty-four (844).

1034 1 (BRIEF PAUSE) 2 3 MR. DAVID CORMIE: Mr. Lafond, it -- it -- one (1) of the options we have for serving our export contracts is to financially settle under adverse water conditions. And so if Manitoba Hydro is not required to make physical delivery in -- in the winter 7 time, we can just buy the energy we need in the market and -- and provide that to the customer, rather than 10 having to have it go through our hydraulic generating 11 stations. 12 That number goes from two forty (240) up 13 to eight forty-four (844) because of that ability to 14 serve the sale obligation from the market under drought 15 conditions. And so we're just reflecting, in the 16 supply and demand table, the effect of having that option to financially settle under adverse water 17 18 conditions. 19 20 CONTINUED BY MR. BOB PETERS: 21 MR. BOB PETERS: What you're saying, if 22 I understand, Mr. Cormie, is that rather than deliver 23 the electrons from Manitoba Hydro's resources, Manitoba 24 Hydro will get out its chequebook and buy the energy 25 for the counterparty in a different jurisdiction?

1035 1 (BRIEF PAUSE) 2 3 MR. DAVID CORMIE: Yes, and in -- in addition it's the -- the new contracts also allow us to buy under adverse water all winter long, 100 percent of the hours. And so there's -- it's -- again it's reflecting the -- the new terms and conditions we 7 have under adverse water conditions under the sea -under the new seasonal diversity agreement. 10 MR. BOB PETERS: And so you're telling 11 the Board that there's a benefit to Manitoba Hydro's 12 dependable energy because what you -- what you have to 13 deliver on an export contract can be settled 14 financially and you can keep those hydraulic resources 15 for Manitobans. 16 MR. DAVID CORMIE: Or we can -- or we 17 can -- we can physically buy the power and bring it 18 north in the winter to serve our load. So again, 19 buying the power doesn't involve the inefficiency of the hydraulic system in the wintertime. It -- it's purchased. It's -- and it's -- it comes into Southern 21 22 Manitoba and it's used right there. 23 We're not having to operate the 24 hydraulic system in order to serve the sale. So the --25 the new terms and conditions under the adverse water

1036 conditions, both under the diversity and under the -the sale agreement, provide system benefits to Manitoba Hydro under adverse water conditions. 3 4 MR. BOB PETERS: Not to add a layer of complexity, Mr. Cormie, but there would be water rentals -- the arrangement that you're proposing in terms of buying it and bringing it north would be more 7 expensive than the water rentals that would be 9 available in Manitoba? 10 11 (BRIEF PAUSE) 12 13 MR. DAVID CORMIE: We're -- we're not -14 - I guess the additional capability is the capability 15 associated with the contracts, and -- and, you know, the -- there is -- the water rentals will show up in that. It'll show up in the IFF. I'm -- I'm not sure 17 18 whether that -- if I understand how to answer that 19 question, Mr. Peters. 20 21 (BRIEF PAUSE) 22 23 MR. RAYMOND LAFOND: My next question 24 was because we're flipping between the 2011 base load 25 forecast and -- and the 2012 base load forecast, when I

- 1 look at the 2000 -- base load forecast, which we've
- 2 just received about one-quarter (1/4) down the page,
- 3 Keeyask disappears from the 2012 base load forecast.
- 4 Am I reading this right?
- 5 MR. TERRY MILES: I'm not sure which
- 6 copy you're looking at.
- 7 MR. BOB PETERS: Mr. -- Board member
- 8 Lafond, I'm wondering if you're on page 33 of the new
- 9 power resource plan?
- MR. RAYMOND LAFOND: No, I'm on page
- 11 41.
- 12 MR. BOB PETERS: Because there was an
- 13 alternative scenario presented in the document as well,
- 14 and I -- it -- it may be, and I'll let the witnesses
- 15 answer, as to whether you were looking at an alternate
- 16 scenario.
- 17 MR. TERRY MILES: Yeah. If you're
- 18 looking at page 41 that's an alternate scenario, yes.
- 19 The recommended plan that we put forward has...
- 20 MR. RAYMOND LAFOND: Which page is it?
- 21 MR. TERRY MILES: The page that we
- 22 should be look -- the page you should be looking at is
- 23 page 33.
- 24 MR. RAYMOND LAFOND: Thank you.
- MR. TERRY MILES: Yeah.

1038 1 MR. RAYMOND LAFOND: Thank you. That helps. 3 MR. TERRY MILES: You're welcome. MR. RAYMOND LAFOND: And takes care of 4 my following question, in terms of the thermal -- new 6 thermal plants. 7 MR. TERRY MILES: Okay. Thanks. 8 9 CONTINUED BY MR. BOB PETERS: 10 MR. BOB PETERS: Mr. Cormie, I'm not 11 sure how much further we'll go on this at this time, but when -- when you look to quantify the hydro adjustment because of the ability to purchase in the 13 market, that was also something Manitoba Hydro could 14 15 have done, and actually did back in 2003/'04? 16 17 (BRIEF PAUSE) 18 19 MR. DAVID CORMIE: Yes. It's a -- it's something that -- that shows up -- we recognize the 21 benefit of -- of not having to operate the power system 22 to serve the sale. You can -- you can do it on the side and find a -- another source of power. And I 24 don't think I ever considered it a hydro adjustment, although Mr. Gordon might have thought it was an

- 1 adjustment.
- But that -- the -- that's right. The --
- 3 it's more expensive for us to supply firm power in the
- 4 winter than in the summertime. And in -- in our load
- 5 shape, whether it's created from the Manitoba load or
- 6 the export customers, to the extent that we have winter
- 7 load, we have to -- that's more expensive to serve than
- 8 summer load because of the in -- because of the ice
- 9 effects of the -- on the hydro system.
- 10 And if we had of concentrated all the
- 11 Manitoba demand and export demand in the summer, we
- 12 would -- we would -- and not have to serve anything in
- 13 the winter, we'd be financially way better off. But
- 14 that's not how people use electricity.
- 15 MR. BOB PETERS: And what -- what the
- 16 document, whether we're on page 33 of the 2012 power
- 17 resource plan or page 69 of Board counsel's book of
- 18 documents at Tab 8, what you don't have layered on top
- 19 of this dependable resource plan are the very things
- 20 that you mentioned Mr. Warden would be concerned about,
- 21 would be the cost of it?
- MR. DAVID CORMIE: Yes, the -- this
- 23 power resource plan then becomes an input into the IFF
- 24 and -- and we do all the financial calculations of, you
- 25 know, what's the cost of serving the sales and what are

- 1 the revenues associated. Those are -- those are done
- 2 outside the -- the supply and demand calculations.
- 3 MR. BOB PETERS: All right. Maybe I
- 4 can continue with the bottom part of this chart before
- 5 I seek a morning recess, sir. Under the 2012/'13,
- 6 again page 69 at Tab 8 of Board counsel's book of
- 7 documents, PUB Exhibit 14, the 2011 base load forecast
- 8 of 25,173 gigawatt hours represents the load forecast
- 9 that Ms. Morrison would have come up with.
- 10 Would that be correct?
- MR. TERRY MILES: That's correct, yes.
- 12 MR. BOB PETERS: And that contains, Mr.
- 13 Miles, both the residential customer, the commercial
- 14 customers, and the industrial customers of Manitoba?
- MR. TERRY MILES: That's my
- 16 understanding, yes.
- MR. BOB PETERS: And the non-committed
- 18 construction power -- I'm not sure why this shows on
- 19 the dependable resources, other than Manitoba Hydro
- 20 itself is going to be using more station power than
- 21 previously thought?
- MR. TERRY MILES: Yeah, I think that's
- 23 -- when we start building a facility -- I believe
- 24 that's associated with Keeyask, I think -- as we go
- 25 forward, we do need construction power and other

PUB - MAN. HYDRO GRA 2012-13 2013-14 12-14-2012 1041 aspects. There might be -- I believe that's -- that's what it is. 3 But in essence, when a -- when we start building a resource, it actually takes power at the -at the site to -- to build and that's what this represents. So that's taken off of the -- of the load, 7 yes. 8 MR. BOB PETERS: When we keep -- I'm 9 sorry? 10 MR. TERRY MILES: It's added to the 11 load, I quess, yeah. 12 MR. BOB PETERS: Yeah, it's -- it's an 13 added consumption in Manitoba? 14 MR. TERRY MILES: That's correct. 15 MR. BOB PETERS: The Board will then see under exports, the current exports, and these are 17 what we will call and discuss later today as the firm 18 exports out of dependable energy. 19 MR. TERRY MILES: That's correct. 20 MR. BOB PETERS: And if I have it 21 right, this -- these exports would be the highest-22 priced exports that Manitoba Hydro would on average 23 expect to have?

you're right. But really, Mr. Peters, they're -- they

MR. DAVID CORMIE: I think -- I think

- 1 are a fixed price. We know -- we know what they are,
- 2 and -- and they are very attractive prices, yes.
- MR. BOB PETERS: Mr. Cormie, would it
- 4 not be correct for the Board to understand that the
- 5 most valuable product that you can go on -- on the road
- 6 to market would be your firm dependable export
- 7 contracts?
- 8 MR. DAVID CORMIE: Yes, I quess I was
- 9 just saying that -- that the portion of the contract
- 10 that involves the dependable energy has that high
- 11 price, but there are also other energy obligations that
- 12 -- that may not have that same price in there. Like,
- 13 if -- if there's a market price component to the -- it
- 14 may not all be the highest price.
- MR. BOB PETERS: Okay. That's a fair
- 16 qualification, sir. You're telling the Board that the
- 17 -- while it's dependable energy, the pricing mechanisms
- 18 for it may vary under contractual arrangements?
- MR. DAVID CORMIE: Yes.
- 20 MR. BOB PETERS: All right. And does
- 21 this current export line item, Mr. Cormie and Mr.
- 22 Miles, also include the diversity arrangements that
- 23 you've spoken to the Board about in the last half hour?
- 24 MR. TERRY MILES: It does. It would
- 25 include contracted. It's -- it's exports for which we

- 1 have contracts.
- 2 MR. BOB PETERS: And so the
- 3 reciprocating portion of it, in terms of when the
- 4 counterparty provides it back to Manitoba Hydro, would
- 5 be under the contracted energy imports line found in
- 6 the -- the top half of the chart?
- 7 MR. TERRY MILES: If that was in the
- 8 contract, yes.
- 9 MR. BOB PETERS: And -- with di -- Mr.
- 10 Miles, is -- do you have -- does Manitoba Hydro have
- 11 any arrangements where you would provide diversity
- 12 arrangements to a counterparty, but nothing in return?
- MR. TERRY MILES: I -- I think -- I
- 14 think the intent of the diversity is to have a return,
- 15 otherwise it's just a sale.
- MR. BOB PETERS: Right. And so you
- 17 said, If it's in the contract it would be shown here.
- 18 But wouldn't the contract always show that you are --
- 19 you're agreeing to export on a diversity arrangement
- 20 and also you will import on a diversity arrangement?
- 21 MR. TERRY MILES: I -- I understand
- 22 that that would depend on the terms of the contract.
- 23 And that some contracts don't necessarily require a --
- 24 an import. They could just be a sale contract without
- 25 a import with it, I believe. Unless Mr. Cormie would

- 1 like to correct that.
- MR. DAVID CORMIE: Yeah, the -- the
- 3 contracts provide the buyer the right to buy the power.
- 4 And so the seller has the obligation. But there's no -
- 5 there may not be an obligation under a diversity
- 6 contract for the buyer to buy. So we have to be
- 7 prepared to supply it. And -- and so to the extent
- 8 that -- that there's that optionality there, we have to
- 9 reflect the worst-case scenario.
- Normally, we would -- we sell the energy
- 11 under the diversities in the summer time, and rarely do
- 12 we buy it back, because we don't need it. But under
- 13 this table of dependable resources, we have the right
- 14 to buy it back and so we count on it being there. So
- 15 there's a difference between what are obligations and
- 16 what -- what we may do. And that will depend on the
- 17 water conditions at the time and whether we need it and
- 18 whether it's financially attractive.
- 19 MR. BOB PETERS: When Manitoba Hydro
- 20 has a diversity obligation, Mr. Cormie, to -- to
- 21 provide -- I'm going to make this up -- energy to
- 22 Minneapolis in the heat of the summer, you're telling
- 23 the Board that you -- you have to have that available?
- MR. DAVID CORMIE: Yes.
- MR. BOB PETERS: Is -- does that come

- 1 out of dependable resources?
- 2 MR. DAVID CORMIE: Yes.
- 3 MR. BOB PETERS: And let's suppose that
- 4 Minneapolis doesn't need the energy because they have a
- 5 -- a cooler summer than anticipated. You still have to
- 6 plan that you would have to deliver it, but they don't
- 7 have to buy it from you?
- 8 MR. DAVID CORMIE: That can be the
- 9 case.
- 10 MR. BOB PETERS: And in that
- 11 circumstance, does Manitoba Hydro get notice of that at
- 12 a certain point in time so you can see if you can sell
- 13 it elsewhere?
- 14 MR. DAVID CORMIE: Oh, yes. There are
- 15 notice provisions on a seasonal basis and a day-ahead
- 16 basis. If there -- if the customer doesn't schedule it
- 17 the day -- the day ahead, then he loses the right to
- 18 buy it. And we loo -- and -- and then we're relieved
- 19 of our obligation to -- to supply it.
- 20 They can't -- having the day-ahead said,
- 21 We don't need it, they can't show up in -- with five
- 22 (5) minutes notice and say, By the way, we want our
- 23 power now. They -- there are scheduling obligations in
- 24 the contracts.
- MR. RAYMOND LAFOND: These -- these

1046 exchange agreements, if -- I mean, it entitles you to purchase or to have to deliver. But if not used because the water flows are higher than expected, et 3 cetera, does it accumulate as sort of a receivable for the future year? In other words, you can go and get it in a future year? 7 MR. DAVID CORMIE: No. 9 (BRIEF PAUSE) 10 11 CONTINUED BY MR. BOB PETERS: 12 MR. BOB PETERS: Mr. Cormie, if you're 13 able to respond to this, these diversity agreements 14 that Board member Lafond just asked you about, they --15 this is the energy portion, the electrons that we're 16 talking about that there's the obligation to provide if -- and -- and the buyer can decide whether to chose to 17 18 -- to exercise that option. Have I got that right? 19 MR. DAVID CORMIE: Yes. 20 MR. BOB PETERS: And to serve that 21 load, Manitoba Hydro has to dedicate some of its 22 capacity to serve that load? 23 MR. DAVID CORMIE: Yes. 24 MR. BOB PETERS: Would it be correct to say that Manitoba Hydro just charges an energy price

- 1 for these diversity agreements, but does not charge a
- 2 capacity component to those contracts?
- MR. DAVID CORMIE: Yes, the capacity is
- 4 exchanged at no charge. It wouldn't make sense for us
- 5 to charge and then have them charge us the same thing
- 6 in the winter. So we just -- it -- we refer it as a
- 7 "capacity swap" with energy at -- if you want energy
- 8 under the capacity then you pay for it at the -- at the
- 9 contracted price at the time.
- 10 MR. BOB PETERS: And the contracted
- 11 price at the time, I mean, it could range from setting
- 12 a fixed price or an agreement as to a market -- pick a
- 13 market pri -- pick the market price or perhaps some
- 14 variation on the market price?
- 15 MR. DAVID CORMIE: Yes. We've had
- 16 diversity agreements with all of those types of pricing
- 17 in them.
- 18 MR. BOB PETERS: Mr. Cormie, when we
- 19 take the baseline load forecast that Mr. Miles -- that
- 20 Ms. Morrison would have given you, together with the
- 21 current exports, we come up with a -- a dependable
- 22 requirement of about 28,500 gigawatt hours.
- 23 You'd agree with that, subject to my
- 24 rounding?
- 25 MR. DAVID CORMIE: That looks right for

- 1 '12/'13, yes.
- MR. BOB PETERS: Yes. And I'm on page
- 3 69 of Tab 8 still, Mr. Cormie, so thank you. And if
- 4 that's the case then we look up to the total power
- 5 resource line and we see the thirty thousand, two
- 6 hundred (30,200) number of total power resources, so
- 7 anything in addition is still available as system
- 8 surplus that could be exported?
- 9 MR. DAVID CORMIE: No, that's just the
- 10 surplus. It -- the exportable surplus is shown several
- 11 lines down.
- MR. BOB PETERS: Okay. Let's quickly
- 13 get there if we can. The adverse water adjustment is a
- 14 negative adjustment. Can you explain how that works,
- 15 Mr. Miles?
- 16 MR. TERRY MILES: I'll do my best.
- 17 Under the contracts, as I think Mr. Cormie required,
- 18 there's adverse water clauses which, under low water
- 19 conditions, we are not obligated to deliver the -- or
- 20 we can decide -- or I quess we're not obligated under
- 21 the contract to deliver a certain portion of the
- 22 energy. And in this case it will be 91 gigawatt hours.
- 23 So that we subtract off the demand under
- 24 this case, because under the dependable case we deem
- 25 that to be an adverse water condition and that would

- 1 allow us to -- to do that. However, we aren't able to
- 2 be -- because we're basically not serving that contract
- 3 under that adverse water case, we can't take that power
- 4 and then sell it to somebody else, that's not the point
- 5 of that.
- 6 So you'll see -- a little bit further
- 7 down you'll see that that amount gets added back --
- 8 back in again to net out so that that -- that energy
- 9 doesn't end up back in our -- or back in the basket for
- 10 -- for Mr. Cormie to sell again.
- 11 MR. BOB PETERS: And I got a little bit
- 12 ahead of Mr. Cormie. The -- the next adjustment then -
- 13 and we have a system surplus item that's just simply
- 14 a mathematical subtraction of your total demand from
- 15 your total power resources?
- 16 MR. TERRY MILES: That's correct.
- MR. BOB PETERS: And then against that
- 18 you've already explained that you have to take out
- 19 again or -- or offset the -- the adverse water
- 20 provision?
- 21 MR. TERRY MILES: That's correct.
- MR. BOB PETERS: And then what we
- 23 forgot -- I forgot to mention was that because Brandon
- 24 coal unit 5 is under provincial regulation to be used
- 25 only in a case of emergencies, it's not available to be

1050 exported. You have to then subtract the Brandon coal from your surplus to arrive at an exportable surplus? 3 MR. TERRY MILES: That's correct. MR. BOB PETERS: All right. All right. I hope that's not too painful. At this time, Mr. Chairman, I would suggest, subject to any questions of the Board, we could take a morning recess? 7 8 THE CHAIRPERSON: Okay. Let's do that and back in this room at eleven o'clock. Thank you. 9 10 11 --- Upon recessing at 10:49 a.m. 12 --- Upon resuming at 11:03 a.m. 13 14 Just a question that THE CHAIRPERSON: 15 I had, and I guess this is -- Mr. Cormie is probably 16 the most appropriate one to talk about this: In -- in 17 the document we've just considered, I'm trying to 18 assess the risks -- the risks would be -- the more 19 significant risk that you see with respect to that particular document over the next couple of yea -- of 21 years being considered for this application, the -- the 22 next year and maybe a year after that would be -- would 23 be what, Bipole? Is that -- is that -- Bipole 1 and 2, 24 is that the biggest risk that -- if one (1) of those 25 lines goes down that could upset the apple cart from --

- 1 from the perspective of that power resource plan.
- 2 MR. DAVID CORMIE: I -- I think -- I
- 3 think that risk is there, and I think the more likely
- 4 risk though is the risk of drought. I know next year -
- 5 you know, we do have favourable snow conditions but
- 6 if it doesn't rain next spring we could be faced with a
- 7 change in -- in the water supply up to 15 million
- 8 megawatt hours. That's the range of -- of inflow
- 9 conditions that can occur next year.
- 10 So I -- I think the -- the risk of
- 11 drought is -- is a constant risk, and it's probably
- 12 more likely than the risk of -- of a Bipole loss.
- 13 However, the consequences of the -- of the loss in the
- 14 DC to the Man -- to Manitobans would be way more
- 15 drastic than the financial consequences of the drought.
- 16 THE CHAIRPERSON: I quess the -- what
- 17 I've lost along the way is the definition of
- 18 "dependable." I guess I was under the impression
- 19 dependable was based on the sort of average flow
- 20 conditions in -- could you -- could you reconfirm that
- 21 to me, please, so that I understand what -- how we
- 22 define "dependable"?
- 23 MR. DAVID CORMIE: The -- "dependable"
- 24 is the capability of the system to serve the firm load.
- 25 And -- and what Mr. Miles is trying to do through his

- 1 process of planning is to find out the point in time
- 2 when the existing system is no longer capable of
- 3 serving the load that's forecast. And as long as he's
- 4 showing that there's a surplus at the bottom of the
- 5 table no new resources are needed.
- 6 Once we start to get into persistent
- 7 deficits that's the signal that Mr. Miles uses to add
- 8 new resources. And so -- and -- and he's making the
- 9 assumption that -- that we will use all the existing
- 10 resources to their maximum capability before we would
- 11 build anything else.
- So he's -- he's making the assumption
- 13 that -- that Manitoba Hydro will operate its -- its
- 14 reservoirs in that last year before it needs to build
- 15 them to the -- to the maximum possible. And so that's
- 16 where the assumption is, Can you have your reservoirs
- 17 full at the beginning of the drought, is important.
- But when you're five (5), or six (6), or
- 19 ten (10) years before that point in time the system
- 20 doesn't have to be operated with the reservoirs full
- 21 because we're not short of other resources. And so
- 22 it's -- it's -- the -- this is all about planning for
- 23 the day when we have insufficient resources having
- 24 maximized the use of all existing resources, and when
- 25 we have to put in a new plant.

- THE CHAIRPERSON: Now in terms of the -
- 2 of the -- the potential for Bipole 1 and 2 to have a
- 3 sort of a catastrophic impact on nearby financial
- 4 results, now in terms of probabilities are we -- are we
- 5 taking a high probability, or are we talking of a
- 6 relatively low probability?
- 7 MR. DAVID CORMIE: The -- the -- I've -
- 8 I've seen the probabilities and they're not as low as
- 9 we would like them to be. They are -- they are
- 10 relatively high given the consequences from -- from --
- 11 for Manitoba. And I think we'll probably get into this
- 12 when we -- if we -- we start talking about the Pointe
- 13 du Bois dam failure.
- 14 We talk about, you know, with -- with
- 15 infrastructure that affects society at large of
- 16 protecting against the one (1) in a thousand (1,000)
- 17 event, or the probable maximum event. You know, these
- 18 are events that, you know, over the lifetime of the
- 19 facility should -- you know, there should be a very
- 20 rare probability of -- of occurring.
- 21 We -- we believe the risk with the DC is
- 22 -- is high relative to where the -- the engineering
- 23 standard would put -- where the -- where best practices
- 24 would put the -- the acceptable levels of risk. And I
- 25 -- I don't have the actual risk numbers available but -

- 1 but for the Bipole, the loss of the DC system, and
- 2 the loss of Dorsey, you know, we think that it's --
- 3 it's way below the level that it would be -- it's
- 4 prudent to -- to be at. And that's -- that's creating
- 5 the urgency for getting the third line built as soon as
- 6 possible.
- 7 MR. RAYMOND LAFOND: I want to
- 8 understand this a bit more. This is losing Dorsey and
- 9 the DC line? Is that a short-term problem or a long-
- 10 term problem? In other words, an ice storm, yes, it's
- 11 a huge problem. But it -- I mean, you can fix it up
- 12 within a week or two (2), depending on the size of the
- 13 storm, while a drought lasts a long time.
- 14 So I'm wondering what the issue here is.
- 15 Is it a long-term issue, or a long -- or a short term?
- 16 MR. DAVID CORMIE: The -- the three (3)
- 17 -- the risks that we've talked about are -- are
- 18 drought. Drought can last as long as, you know, the --
- 19 the historic record shows seven (7) years. The
- 20 anecdotal record going back hundreds of years show them
- 21 even longer than that.
- 22 And so the consequences of running out
- 23 of energy for the -- for -- for Manitoba, it's -- it's
- 24 not an emergency, it's -- it would -- it would happen
- 25 gradually over time and we could probably adapt to

- 1 that.
- 2 The loss of the -- of the DC system, is
- 3 -- it would be an emergency event. It would surprise
- 4 everyone. If it was the line to go down, the line --
- 5 we could probably bring the line back in a couple of
- 6 weeks, because we would -- we have spare towers
- 7 available and we'd mobilize the forces. And depending
- 8 on the location, if it was in Northern Manitoba, it
- 9 would take longer than in Southern Manitoba.
- 10 The -- the converter station at Dorsey,
- 11 though, is something that would take years to repair.
- 12 And because, as Mr. Warden said, it -- it brings --
- 13 it's -- it's the source of 80 percent of our -- our
- 14 power. Having Dorsey out of service for three (3),
- 15 four (4), or five (5) years as we tried to rebuild the
- 16 system would be completely catastrophic for Manitobans
- 17 and -- and our way of life. We -- we just do not have
- 18 enough import capability or thermal generation. There
- 19 would be widespread, long lasting, rotating load sheds
- 20 across the province. And it would be -- it would be
- 21 catastrophic.
- So it's really the loss of the Dorsey
- 23 facility that -- that we're mostly concerned about.
- 24 And the risk of having a severe weather event take that
- 25 facility out, or an aeroplane flying into that

- 1 facility, we have too many assets in one (1) location.
- 2 And -- and our -- our Riel station that we're building
- 3 east of Winnipeg is just -- is -- is designed to start
- 4 splitting up the system in order to make the system
- 5 more robust.
- 6 So you're -- you're right. The -- these
- 7 are all very significant events, but the -- it is the
- 8 loss of the Dorsey facility. Fortunately, in the North
- 9 we have two (2) converter stations instead of having
- 10 one (1). They're -- and they're many miles apart, so
- 11 it's -- it's less likely that we would lose both of
- 12 those at the same time. But having all the 3,800
- 13 megawatts of capacity in -- at -- at Dorsey is -- is a
- 14 -- is our Achilles's heel right now.
- MR. RAYMOND LAFOND: Thank you.
- 16 MR. VINCE WARDEN: I may just -- just
- 17 add to that. Although we like to think the probability
- 18 is very low, and -- and we do believe it is. We did
- 19 experience, as you may recall, a tornado at Elie. If
- 20 that -- if that tornado had been a few kilometres
- 21 north, it -- it could have very well struck Dorsey and
- 22 we would have a major catastrophe there.
- 23 THE CHAIRPERSON: So hardening that --
- 24 that facility, is that an option? I mean, in terms of
- 25 hardening to deal with the kind of adverse situations

- 1 you just described, tornados.
- Is that something that you're doing or
- 3 considering?
- 4 MR. DAVID CORMIE: Yes, and we -- and
- 5 we have gone through, for the critical infrastructure
- 6 there, we have put buildings on top of buildings to
- 7 harden them, you know, the control buildings. And --
- 8 and so we have been investing in that facility. But we
- 9 still have -- there's still a threat to the overall
- 10 facility that hardening one (1) particular building
- 11 won't solve.
- 12 MR. VINCE WARDEN: And just to add
- 13 further, no amount of hardening would have withstood
- 14 the tornado that was -- was experienced at Elie.

- 16 CONTINUED BY MR. BOB PETERS:
- MR. BOB PETERS: Mr. Cormie, I too had
- 18 a difficulty understanding one of your answers to the
- 19 Chairman about drought risk relative to the power
- 20 resource plan that we had just gone through.
- 21 Would it be correct, sir, with Mr.
- 22 Miles's assistance if needed, on Tab 8 of the book of
- 23 documents, page 69, that the Board have looked at,
- 24 which was the power resource plan, the 2011 plan,
- 25 that's based on dependable resources which has

- 1 withstood every drought in the last ninety-six (96)
- 2 years, correct?
- 3 MR. DAVID CORMIE: Yes, this plan is --
- 4 has been tested against all river flows including all
- 5 the drought river flows.
- 6 MR. BOB PETERS: So, when you say the
- 7 risk of drought, I'm not sure if you said
- 8 "significant", but relative to this power resource
- 9 plan, the risk of drought is very minimal because it
- 10 would have to be a worse drought than in the last
- 11 ninety-six (96) years of historical record?
- 12 MR. DAVID CORMIE: Yes, there is --
- 13 there is a residual risk. We are -- we are only
- 14 protecting against the flow record that we have
- 15 available. And as we went through in the previous
- 16 hearing with Dr. Kubursi's and Magee, they indicated
- 17 there is uncertainty associated with how bad the
- 18 drought -- the next drought could be. And we can't
- 19 rely on historic record to say that's the worst on
- 20 record; that's just the worst in the recorded record
- 21 and the next drought could be even more worse.
- So, we -- Manitoba Hydro does have
- 23 residual risk when it comes to the water supply, but
- 24 the Corporation is comfortable that this -- this
- 25 historic record is -- and the assumptions that we make

- 1 around planning our resources gives us enous -- enough
- 2 robustness when combined with our export contracts to
- 3 deal with risk of a greater severity.
- 4 MR. BOB PETERS: And did I then
- 5 understand you to be telling the Chairman that the risk
- 6 of drought, relative to this power resource plan at
- 7 page 69 of Tab 8 of the book of documents, is greater
- 8 than the risk of Bipoles 1 and 2 failures?
- 9 MR. DAVID CORMIE: What -- only -- only
- 10 framed from a financial perspective, Mr. Peters, that -
- 11 we know that half the time we're going to be in bel -
- 12 ave -- below average water conditions and then once
- 13 in a hundred years, we'll probably be in a -- in a
- 14 drought indicated by the historical record.
- But just like we had a one (1) in three
- 16 hundred (300) year flood on the Assiniboine River two
- 17 (2) years ago, those -- droughts of that severity can
- 18 occur. There's no protect for those and we have to --
- 19 we have to be prepared for them to occur, but we -- and
- 20 we believe that our -- our power resource plan is
- 21 robust enough so that if something like that can
- 22 happen, we can probably accommodate it to some extent.
- 23 MR. BOB PETERS: Okay. I have your
- 24 point. And I want to turn to Mr. Warden because he
- 25 talked about a wind event at Elie, Manitoba. Mr.

PUB - MAN. HYDRO GRA 2012-13 2013-14 12-14-2012 1060 Warden, in the mid to late '90s there was a wind event that brought down Bipoles 1 and 2, just north of the City of Winnipeg? 3 MR. VINCE WARDEN: Yes, I believe that was in 1996. 6 MR. BOB PETERS: And that wind event took down both lines? 7 8 MR. VINCE WARDEN: Yes, it did. 9 MR. BOB PETERS: For -- for what 10 duration do you recall? 11 MR. DAVID CORMIE: It was one (1) week for the first line and two (2) weeks for the second line. 13 14 MR. BOB PETERS: And Mr. Warden, while 15 you may not remember the calendar, do you remember the 16 financial impact it had on the Corporation. What was 17 the -- what was the impact to the corporation from 18 having lost Bipole 1 and 2 in that wind event back in 19 1996 that you mentioned? 20 21 (BRIEF PAUSE) 22

23 MR. VINCE WARDEN: Mr. Peters, I do not

24 recall the financial impact. I know there was no inter

25 -- interruption of service because of the lines being

- 1 down. I -- I can't recall the amount that we
- 2 quantified that to be though, in terms of lost revenue.
- 3 It would be a loss of export revenue during that period
- 4 of time because the Manitoba load continued to be
- 5 served, but the -- the number isn't coming to me as to
- 6 what it -- what that lost revenue was.
- 7 THE CHAIRPERSON: I guess the follow-up
- 8 question is, how did you manage to serve the load if
- 9 the two (2) poles were down -- the two (2) lines were
- 10 down?
- MR. VINCE WARDEN: Well, it really
- 12 demonstrated the -- the value of our interconnections
- 13 with neighbouring utilities.
- 14
- 15 CONTINUED BY MR. BOB PETERS:
- 16 MR. BOB PETERS: You brought most of
- 17 the power in from the United States that you needed?
- MR. VINCE WARDEN: Yes.
- 19 MR. BOB PETERS: And that was enough to
- 20 serve the Manitoba load?
- MR. VINCE WARDEN: It was. And,
- 22 fortunately, it occurred at a time of the year when
- 23 that was possible. Had it happened during the winter
- 24 or peak periods, we would not have been able to do
- 25 that.

1062 1 MR. BOB PETERS: Perhaps, for the completeness of the record, Mr. Warden, if you do find the approximate quantification of the loss occ -- that 3 Manitoba Hydro suffered through loss of export revenues back -- due to the 1996 event, that would be helpful to complete the record for the Board. 7 MR. VINCE WARDEN: Yes, we can find that for sure. 9 MR. BOB PETERS: You'll take that as an 10 undertaking? 11 MR. VINCE WARDEN: We will. 12 MR. BOB PETERS: Okay. I thank you for 13 that. 14 15 --- UNDERTAKING NO. 16: Manitoba Hydro to quantify 16 the lost revenue associated 17 with the loss of Bipoles 1 18 and 2 as a result of the 1996 incident, as well as 19 20 the incident that occurred 21 in January of 2011; 22 together with the capital 23 costs that were necessary 24 to restore facilities 25 during both of those

PUB - MAN. HYDRO GRA 2012-13 2013-14 12-14-2012 1063 1 instances 2 CONTINUED BY MR. BOB PETERS: 3 4 MR. BOB PETERS: In more recent memory, Mr. Warden, perhaps there was a tower failure, I'm going to say on both Bipoles 1 and 2, back in January of 2011. Is that correct? 7 8 MR. VINCE WARDEN: Well, there was a near failure. There wasn't actually a failure -- what we would have called a failure. There was -- through 10 inspection we discovered towers that were at point of -11 - point of collapse but we were able to divert that 13 disaster. 14 MR. BOB PETERS: And as a result of 15 that discovery there was no -- no loss of service to 16 either export or domestic customers? 17 MR. DAVID CORMIE: We did have to 18 reduce the loading on the lines, so that if the towers 19 did go down, Mr. Peters, we would be able to

- 20 accommodate it. So there was -- there were loss to
- 21 export opportunities because of that risk.
- MR. BOB PETERS: Do you recall what --
- 23 what then was the financial consequence of that?
- 24 MR. DAVID CORMIE: I don't remember the
- 25 -- the numbers, Mr. Peters.

- 1 MR. BOB PETERS: Could that be added to
- 2 the undertaking that Mr. Warden had agreed to
- 3 previously to quantify?
- 4 MR. VINCE WARDEN: We'll do that.
- 5 MR. BOB PETERS: And do you also know,
- 6 Mr. Warden, as a result of the near failure as we've
- 7 now called it in January of 2011 what upgrades were
- 8 undertaken and what capital costs were incurred as a
- 9 result of that?
- 10 MR. VINCE WARDEN: We will include that
- 11 in the undertaking, as well. The undertaking is for
- 12 Manitoba Hydro to quantify the lost revenue associated
- 13 with the loss of Bipoles 1 and 2 as a result of the
- 14 2000 -- or 1996 incident, as well as the incident that
- 15 occurred in January of 2011; together with the capital
- 16 costs that were necessary to restore service -- or to -
- 17 to restore facilities during -- during both of those
- 18 instances.
- 19 MR. BOB PETERS: Mr. Miles, before the
- 20 morning recess you took the Board through the power
- 21 resource plan of Manitoba Hydro's recommended plan at
- 22 Tab 8, page 69, of the book of documents, from the 2011
- 23 power resource plan. Also in that book of documents at
- 24 Tab -- at page 70 in Tab 8 is a system supply and
- 25 demand balance sheet.

- 1 Likewise, Mr. Chairman and Board
- 2 members, there were in large copies, but I don't want
- 3 to spend much time on this, but the -- the page 70 of
- 4 the Tab 8, Mr. Miles, deals with the supply and ener --
- 5 as -- supply and demand balance of energy under average
- 6 flow conditions.
- 7 Would that be correct?
- 8 MR. TERRY MILES: You said under
- 9 average flow conditions?
- 10 MR. BOB PETERS: I did. Am I correct?
- MR. TERRY MILES: Not -- not quite, but
- 12 -- but very close. What this table depicts, and I
- 13 think -- I think Mr. Cormie tried to explain it earlier
- 14 this week, is how the revenues and -- and demands are -
- 15 are calculated for sort of year 3 and -- and beyond.
- 16 There's, sort of, year 1 and year 2 that's there.
- 17 And what we do when we calculate these
- 18 values, or what is -- what is done for those years, is
- 19 that in every load year out in time we run each flow
- 20 year of the ninety-six (96) flow years through our
- 21 model and determine what the -- what the various
- 22 generation is from the various resources that we have,
- 23 or that we require. And it goes from the -- from the
- 24 lowest of flows where you potentially require thermal
- 25 generation and imports to the highest of flows where we

- 1 may not require thermal generation and imports that's
- 2 there.
- 3 After doing that for each of the years,
- 4 we take the average of the hydro-generation that was
- 5 produced, the average of the thermal-generation that
- 6 was required, the average of the imports that were
- 7 required, and that's what this table represents for
- 8 each one of these years out in time.
- 9 So, in essence, each number on this
- 10 table, if you go to 2013/'14 in the first row under
- 11 "hydro-generation," that value, thirty thousand seven
- 12 hundred and forty-four (30,744), reflects the average
- 13 generation that -- that was obtained over the full
- 14 range of flow conditions that -- that we've
- 15 historically experienced.
- 16 So that's what each one of these numbers
- 17 represents. Hopefully that help to...
- 18 MR. BOB PETERS: I think I was close.
- 19 MR. TERRY MILES: Right. You -- you
- 20 were. You were.
- MR. BOB PETERS: All right.
- 22 MR. TERRY MILES: But I think it's -- I
- 23 -- we don't want to -- I'm always concerned when we
- 24 assign it just to the river flows --
- MR. BOB PETERS: That -- that's

- 1 correct, and thank you. What you then are telling the
- 2 Board is that the assumptions that are on this sheet
- 3 were then used in Mr. Rainkie's IFF11-2?
- 4 MR. TERRY MILES: That's correct.
- 5 MR. BOB PETERS: And so when we go down
- 6 also to exportable systems surplus, and that's in
- 7 approximately the middle of the page, and under the
- 8 first year depicted of 2013/'14, you're telling the
- 9 Board that there's approximately 4,600 gigawatt hours
- 10 of energy available under the averl -- average of all
- 11 flow conditions that could be exported?
- MR. TERRY MILES: Yeah, I think it says
- 13 -- forty-five thirty (4,530), I think is the number I
- 14 have. Is that right?
- MR. BOB PETERS: Close enough. And --
- MR. TERRY MILES: Yeah.
- 17 MR. BOB PETERS: -- forty-four forty-
- 18 two (4,442) for the next year?
- 19 MR. TERRY MILES: Excellent, yes.
- MR. BOB PETERS: Okay.
- MR. TERRY MILES: Okay.
- MR. BOB PETERS: And the point to
- 23 clarify is that that exportable system surplus is over
- 24 and above the current exports that have been listed a
- 25 couple of lines above that?

PUB - MAN. HYDRO GRA 2012-13 2013-14 12-14-2012 1068 1 MR. TERRY MILES: That's correct. 2 MR. BOB PETERS: And the current exports that are listed above that are the exports of 3 the dependable energy that's available. 5 Would that also be correct? 6 MR. TERRY MILES: That's correct. 7 MR. BOB PETERS: At page 85 in Tab 8 of the book of documents, Mr. Chairman and Board members, is a listing of -- of some of Manitoba Hydro's export 10 contracts. And, Mr. Cormie, the listing that's provided in CAC/Manitoba Hydro First Round 115A 11 12 contains the current status of the arrangements that 13 Manitoba Hydro has, with perhaps the noted exception of 14 the Great Energy River renegotiation that you mentioned 15 before the recess this morning? 16 MR. DAVID CORMIE: That's correct. 17 MR. BOB PETERS: And so on page 85 at 18 Tab 8 of Board counsel's book of documents, the 19 Northern States Power Agreement is shown as expiring in April of 2015, but then being renewed at lower

- 21 quantities for a further ten (10) years?
- MR. DAVID CORMIE: That's correct.
- 23 MR. BOB PETERS: And, Mr. Cormie, the
- 24 extra 125 megawatts shown on that chart, that is
- 25 contingent on -- I'm sorry, you said it quite well the

- 1 other day, it -- Manitoba Hydro has a condition
- 2 precedent on that that they can waive, and that is that
- 3 they would build additional generation to serve that?
- 4 MR. DAVID CORMIE: Yes, we -- we have
- 5 this arrangement with Northern States Power where, at
- 6 our option, we can require them to purchase the 125
- 7 megawatts, or we can -- or we can choose not to and the
- 8 condition precedent is whether we build new hydraulic
- 9 generation.
- 10 But Manitoba Hydro may have en -- enough
- 11 surplus depending on what the load is forecast at that
- 12 time, whether we build new generation or not, to be
- 13 able to serve the sale. So it's -- it -- in effect we
- 14 have a put on -- we can -- we can require Xcel to -- to
- 15 NSP to buy that power if we choose to.
- 16 MR. BOB PETERS: And it would be served
- 17 out of dependable energy?
- MR. DAVID CORMIE: Yes. And it's --
- 19 we're -- we're -- we -- it would be served out of
- 20 dependable energy.

21

22 (BRIEF PAUSE)

- 24 MR. BOB PETERS: Mr. Cormie, if you're
- 25 able to respond to this, sir; is there a positive

- 1 obligation on Manitoba Hydro to -- to do everything it
- 2 can to get Keeyask in place to serve that 125 megawatt
- 3 load? Or is that entirely within Manitoba Hydro's
- 4 decision making?
- 5 MR. DAVID CORMIE: It's at Manitoba
- 6 Hydro's sole discretion.
- 7 MR. BOB PETERS: And is the extension
- 8 on the 125 megawatts, that would be for -- for winter
- 9 and summer, sir?
- MR. DAVID CORMIE: Yes.
- 11 MR. BOB PETERS: And is the -- is the
- 12 term of five (5) years only to line it up with the --
- 13 with the balance of the contract, or why is that
- 14 limited to only a five (5) year arrangement?
- 15 MR. DAVID CORMIE: It takes it to the
- 16 end of the -- to -- to align with the end of the three
- 17 seventy-five (375), three twenty-five (325) contract.
- 18 MR. BOB PETERS: All right. And the
- 19 Great energy capacity arrangement that you have in
- 20 place that expires April of '15, at 150 megawatts has
- 21 been -- has been revised, or renegotiated, I think is
- 22 what we've -- we've said earlier?
- 23 MR. DAVID CORMIE: Not yet. We are in
- 24 discussions with Great River Energy and we're at the
- 25 point where we believe that it -- it's -- can be

- 1 included in the power resource plan. But we -- we
- 2 haven't formally signed any contracts yet.
- MR. BOB PETERS: It's still the subject
- 4 of what we've called "term sheets"?
- 5 MR. DAVID CORMIE: Yes.
- 6 MR. BOB PETERS: And is it a -- is it
- 7 an energy sale in -- in addition to a diversity
- 8 arrangement? Or is it only a diversity arrangement?
- 9 If you're able to respond.
- 10 MR. DAVID CORMIE: Are you talking
- 11 about the extension?
- 12 MR. BOB PETERS: No. Well --
- MR. DAVID CORMIE: The existing
- 14 contract?
- MR. BOB PETERS: No, I'm talking the
- 16 extension.
- MR. DAVID CORMIE: The extension, it's
- 18 a -- it continues to be a capacity swap with ener --
- 19 with -- with no dependable energy obligation.
- 20 MR. BOB PETERS: The existing Minnesota
- 21 Power arrangement is at -- shown here is 50 megawatts
- 22 to expire also in April of '15. But Manitoba Hydro has
- 23 renegotiated with that counterparty and has a 250-
- 24 megawatt sale to begin on June of 2020, is that
- 25 correct?

1072 1 MR. DAVID CORMIE: That's correct. 2 MR. BOB PETERS: That hasn't changed in date? 3 4 MR. DAVID CORMIE: No, those -- that --5 that contract has been signed and it's -- we're not expecting to make any changes. 7 MR. BOB PETERS: All right. The Southern Minnesota Municipal Power Agency, is that also a diversity arrangement? 10 MR. DAVID CORMIE: No, it wasn't. No. 11 MR. BOB PETERS: It's still in effect? MR. DAVID CORMIE: Till March of '13. 12 13 MR. BOB PETERS: All right. 14 Wisconsin Public Service Company, this is the -- the 15 transaction that was of a -- as much as 500 megawatts a 16 year ago, and it's been downgraded? 17 MR. DAVID CORMIE: The -- the term 18 sheet with Wisconsin Public Service is for up to 500 19 megawatts. And it's still in effect. The -- there are two (2) types of transactions. One (1) was the hundred 21 megawatts that would flow over existing transmission. 22 And that's this agreement, and we were able to come to a conclusion with WPS on that. 23 24 The balance of the 400 megawatts, it's still under negotiation, Mr. Peters. And that's

- 1 subject to the construction of the new transmission
- 2 line. And both parties would have liked to have signed
- 3 the power purchase agreement by now.
- But we're still -- because the -- the
- 5 cost and the routing of the line is still unknown,
- 6 we're still working on the -- on those things. And it
- 7 -- and it's only once both parties know that the cost
- 8 of the transmission and -- and how the arrangements in
- 9 the United States will be made, will we be able to
- 10 conclude that -- that next transaction.
- 11 So it's -- it's not that the five
- 12 hundred (500) went down to one hundred (100). The five
- 13 hundred (500) -- or, the -- the one hundred (100) was
- 14 the first tranche. And the balance, we're still
- 15 working on the balance and -- and negotiations are
- 16 still ongoing.
- MR. BOB PETERS: In the back of my --
- 18 my mind, Mr. Cormie, I recall reading somewhere that
- 19 perhaps that 400 megawatt tranche has been downgraded
- 20 to -- to 300 megawatts?
- 21 MR. DAVID CORMIE: Yes, and that's
- 22 what's in the -- in the power resource plan. But the
- 23 term sheet is still for up to five hundred (500). And
- 24 conditions are -- are in flux, Mr. Peters and we're
- 25 confident that two hun -- at least two hundred (200)

- 1 will be sold but we are having discussions with --
- 2 still in the -- in the context of up to five hundred
- 3 (500). And I'm not sure if you were aware of the
- 4 Kewaunee nuclear plant and -- and the effect on
- 5 Wisconsin Public Service but potentially that could
- 6 affect their need for new resources and -- and we would
- 7 be glad to move the bar from another two hundred (200)
- 8 up to -- up to -- up to the total four hundred (400).
- 9 So, we're still -- we're still working
- 10 on -- on that and the power resource plan does reflect
- 11 the additional two hundred (200) on top of the hundred,
- 12 and that two hundred (200) would require two hundred
- 13 (200) megawatts of transmission.
- 14 MR. BOB PETERS: Let's assume I hadn't
- 15 heard of the Kewaunee nuclear plant issue for
- 16 Wisconsin, can you just briefly explain that to the
- 17 Board?
- MR. DAVID CORMIE: Wisconsin Public
- 19 Service had a power purchase agreement with the
- 20 operator of the nuclear plant Dominion. And Dominion
- 21 has decided to shut that station down as of March of
- 22 2013. And Minnesota -- or Wisconsin Public Service
- 23 had a power purchase agreement based on that, the out -
- 24 output of that plant. And that could affect their
- 25 need for resources down the road.

- 1 MR. BOB PETERS: How large of a sale
- 2 did they get excluded from as a result of the shutdown?
- 3 MR. DAVID CORMIE: Well the -- the
- 4 plant had a capability of 600 megawatts.
- 5 MR. BOB PETERS: Was that all for WPS?
- 6 MR. DAVID CORMIE: I'm not familiar, I
- 7 don't know.
- MR. BOB PETERS: I was wondering what
- 9 the -- if WPS had a -- had a sale that is going to be
- 10 terminated, what -- what size of load are they looking
- 11 to replace, is what I guess I'm getting at.
- 12 MR. DAVID CORMIE: I'm -- I'm
- 13 not aware of that yet.
- 14 MR. BOB PETERS: All right. And
- 15 Manitoba Hydro still has the issue about needing new
- 16 transmission to go above it's 100-megawatt-capacity
- 17 sale to Wisconsin Public Service?
- MR. DAVID CORMIE: Yes, and that's been
- 19 the fly in the ointment.
- 20 MR. BOB PETERS: I had some questions
- 21 further on when we got to some capital projects, Mr.
- 22 Cormie, but we talked a little bit about transmission.
- 23 And it was Manitoba Hydro wanting this to be dedicated
- 24 transmission from the purchaser but that's a sticking
- 25 point right now in the -- in the United States.

1076 MR. DAVID CORMIE: I'm -- I'm -- I don't 1 know what your question was Mr. Peters. 3 MR. BOB PETERS: Rather than having a MISO-sponsored transmission project, this was going to be a utility-sponsored transmission project? 6 MR. DAVID CORMIE: Yes, I think as we -- as we spoke about at the hearing last time, we were 7 exploring whether the cost of -- the US cost of the line could be regionalized as a multi valued project in the United States under the MISO tariff. 10 11 Our discussions with MISO have led us to believe that that is a possibility but it would come at such a late date that it wouldn't -- we would have no 13 certainty on those -- how the cost for that line would 14 15 be paid for, what the cost that Wisconsin Public 16 Service would have to pay or Minnesota Power. 17 And -- and Manitoba Hydro has to proceed 18 with it's development plan. And we can't proceed 19 without certainty on whether that line is actually going to get built and who's going to pay for it. So, 21 the parties have concluded that the only way to get 22 that certainty is to do it as a participant-funded 23 line.

24 And that give us the certainty and

25 allows us to proceed. If we were to wait for a third

- 1 party to decide whether to build that line and have to
- 2 compete for money in -- across the MISO footprint
- 3 there's a lot of risks associated with getting that
- 4 line in service by the required date of 2020. So, in
- 5 order to bring certainty and bring closure to the
- 6 contracting process we've -- we've -- we're now
- 7 proceeding with Minnesota Power and Wisconsin Public
- 8 Service on a participant-funded line.
- 9 MR. BOB PETERS: And if I understood
- 10 previously the participant funding would be the
- 11 American utilities funding it as opposed to Manitoba
- 12 Hydro.
- 13 MR. DAVID CORMIE: The American
- 14 utilities will participate in the funding. Manitoba
- 15 Hydro may have to participate in the funding until all
- 16 the capacity of the line is contracted.

17

18 (BRIEF PAUSE)

- 20 THE CHAIRPERSON: I'm sorry, the last
- 21 part, Mr. Cormie? Manitoba Hydro will participate
- 22 until...?
- 23 MR. DAVID CORMIE: The -- the line has
- 24 a capability of -- initially will have the capability
- 25 of 750 megawatts. We have contracts -- we're working

- 1 on contracts for four hundred and fifty (450) so
- 2 there's 300 megawatts of the capacity of the line that
- 3 have yet to -- been allocated to a customer. And so
- 4 Manitoba Hydro will have to carry the cost of that 300
- 5 megawatts until the line is fully contracted for in the
- 6 United States.
- 7 THE CHAIRPERSON: I -- I understood
- 8 yest -- from previous answers that you were only paying
- 9 the portion up to the border and then the other parties
- 10 were paying beyond that. Is that...?
- MR. DAVID CORMIE: Manitoba Hydro will
- 12 be responsible for all the costs in Canada. And -- and
- 13 because we haven't fully subscribed the -- the line on
- 14 the US side there will be additional costs for Manitoba
- 15 Hydro on the US side.
- 16
- 17 CONTINUED BY MR. BOB PETERS:
- 18 MR. BOB PETERS: Is that a -- is that a
- 19 done deal, Mr. Cormie, or is that a negotiated matter
- 20 right now -- being negotiated?
- 21 MR. DAVID CORMIE: It's not a done
- 22 deal. It -- the business arrangements were -- are
- 23 being worked on but I believe that -- that there will
- 24 be some cost. Until we have enough capacity -- until
- 25 we have enough export contracts Manitoba Hydro will

- 1 have to bridge the cost of that line.
- MR. BOB PETERS: And not wanting to --
- 3 to get into disclosing anything that is confidential,
- 4 Mr. Cormie, but if the transmission line envisioned is
- 5 750 megawatts, as I understood your evidence -- that's
- 6 correct?
- 7 MR. DAVID CORMIE: Yes.
- 8 MR. BOB PETERS: And the sale -- the
- 9 amount that WPS is interested in using on that line is
- 10 about 450 megawatts?
- MR. DAVID CORMIE: No. They're
- 12 interested in -- four-fifty (450) is the combined total
- 13 between Minnesota Power and Wisconsin Public Service.
- 14 MR. BOB PETERS: All right. So there
- 15 are two (2) American utilities that want to subscribe
- 16 for about 450 megawatts of the 750 megawatt total
- 17 capacity?
- 18 MR. DAVID CORMIE: That's correct.
- 19 MR. BOB PETERS: And you would expect
- 20 that they would end up being responsible for their
- 21 proportionate share based on their subscription level.
- MR. DAVID CORMIE: That's correct.
- 23 MR. BOB PETERS: And who has made the
- 24 decision that the line would be 750 megawatts as
- 25 opposed to let's say 450 megawatts?

- 1 MR. DAVID CORMIE: Transmission lines
- 2 come in chunks, Mr. Peters. You get -- you can buy a
- 3 250-megawatt line, you can buy a three hundred and
- 4 seventy-five (375). Or you can buy a seven-hundred and
- 5 fifty (750) line. Ultimately Conawapa requires a 500
- 6 kV line. A two-thirty (230) line doesn't work for
- 7 Manitoba Hydro, or a combination of two-thirty (230)
- 8 lines.
- 9 We need a large line. And the 450
- 10 megawatts of anchor tenants that we have require a 500-
- 11 megawatt line. The alternative is two (2) 375 kV lines
- 12 but they provide the equivalent capacity but cost more.
- 13 So we've chosen to go to the 500 kV voltage.
- 14 MR. BOB PETERS: And when would this
- 15 transmission line have to be in service to -- to
- 16 consummate the sales that you're envisioning?
- 17 MR. DAVID CORMIE: The -- the line has
- 18 to be in service, under contract, June the 1st, 2020.
- 19 MR. BOB PETERS: And does Manitoba
- 20 Hydro have to -- I think your words were that you have
- 21 to -- you have to bridge -- is it bridge-finance the
- 22 line, or do you have to pay for the line and seek
- 23 recovery afterwards from whoever else subscribes for
- 24 the remaining 300 megawatts?
- 25 MR. DAVID CORMIE: There's several

1081 mechanisms for funding the -- the unsubscribed portion. And we haven't landed on one (1) yet, Mr. Peters. 3 (BRIEF PAUSE) 5 MR. BOB PETERS: 6 When -- when you talk about needing a larger line for Conawapa, Mr. Cormie, 7 you're indicating to the Board that even if 450 megawatts is subscribed June 1st of 2020, Manitoba 10 Hydro wants to have additional capacity on the line 11 available to Manitoba Hydro to make the sales of the 12 Conawapa energy? 13 MR. DAVID CORMIE: Yes. Ultimately we 14 -- we believe we have the potential of supplying 1,100 15 megawatts of firm contracts once Conawapa comes into 16 service. In the -- once Conawapa comes into service 17 potentially we can have 27,000 gigawatt hours of 18 surplus energy a year. Today, without Keeyask and 19 Conawapa online, our maximum surplus is around thirteen thousand (13,000). So we're going to be doubling the 21 amount of surplus that potentially can be avail -- made 22 available to the market. 23 We can't push -- we can't get that 24 energy to market over the existing transmission system. 25 We need -- we need a large major interconnection to

- 1 make Conawapa successful. And we've been -- we see
- 2 this as a -- a strategic move on behalf of Manitoba
- 3 Hydro, taking advantage of the willingness of a US
- 4 utility to build the transmission at this time that
- 5 gives us the certainty that we require so that we can
- 6 make the investment decision in Conawapa without having
- 7 to say, We're ready to make the investment decision in
- 8 Conawapa, but we don't have any certainty on whether a
- 9 line will be available to -- to get the energy to
- 10 market.
- 11 And so as a re -- as a result of that we
- 12 are -- are working with our US partners to build the
- 13 required line now and potentially we will subscribe
- 14 that line, but we don't have those -- we don't have
- 15 those -- we haven't -- we haven't yet fully subscribed.
- 16 MR. BOB PETERS: I may -- I'm not quite
- 17 understanding what you mean by subscribing the line.
- 18 You're really saying that Manitoba Hydro needs all that
- 19 capacity for its own sales, but until you do you'll let
- 20 other people have access to it?
- 21 MR. DAVID CORMIE: The -- the firm
- 22 sales only last as long as there's surplus dependable
- 23 energy available in Manitoba. Ultimately, when those
- 24 contracts expire in 2035, that capacity that's coming
- 25 with -- with Keeyask and Conawapa will -- will be used

- 1 for Manitobans. But in a high flow year we will still
- 2 have up to 27,000 gigawatt hours of surplus energy.
- 3 It's not dependable energy. It's just in a high water
- 4 year that energy needs to go to market.
- 5 And so in order to be able to generate
- 6 the revenue from that we need to have market access.
- 7 The price of -- of achieving that is to enter into a
- 8 firm contract that allows the US company to rate-base
- 9 the cost of the transmission and -- for the period of
- 10 the contract. And -- so they will pay their share.
- 11 But ultimately when those contracts are over the -- the
- 12 line is available for Manitoba Hydro to use in
- 13 perpetuity. So we're investing upfront for the period
- 14 of the contract, in the contract, and in our
- 15 relationship, but ultimately the transmission line will
- 16 be there in perpetuity to deal with the surplus that
- 17 will -- Manitoba Hydro will always have given the
- 18 nature of our -- our hydro system.
- 19 MR. BOB PETERS: Manitoba Hydro won't
- 20 end up owning the transmission line, will it?
- 21 MR. DAVID CORMIE: That is one (1)
- 22 option. We haven't decided whether we will be a part
- 23 owner of that line, but that potentially could happen.
- 24 THE CHAIRPERSON: When we look at the
- 25 US interconnection costs that show up in the preferred

- 1 option -- preferred development plan, those embody the
- 2 costs to bring that line south of the border as well?
- 3 MR. DAVID CORMIE: In the capital
- 4 expenditure forecasts now I believe it's -- it's just
- 5 showing the Canadian portion of the costs. And we have
- 6 yet to put the -- the -- what potentially could be some
- 7 US costs for the bridging period in there.
- 8 Ultimately Manitoba Hydro does not want
- 9 to own the transmission assets on the US side, but for
- 10 the bridging period until we have subscribed and -- and
- 11 with full subscription of the line would -- would we
- 12 transfer the ownership of the US portion of the line to
- 13 the US utility. But we may have to pay the costs
- 14 upfront until the -- the line is fully subscribed.
- THE CHAIRPERSON: Are there costs being
- 16 incurred now as we speak, with respect to the efforts
- 17 to develop that US interconnection? And -- and, I
- 18 guess, if they are costs, I guess my expectation would
- 19 be that those are deferred costs. Is that...?
- 20 MR. DAVID CORMIE: All the costs that
- 21 are being incurred on the US side are being borne by --
- 22 being borne to date by our US partners. The only costs
- 23 that are being incurred in -- by Manitoba Hydro are my
- 24 staff costs and my own costs. So we are not -- we are
- 25 not funding any of the -- the work in the United

1 States. It's being done by Minnesota Power.

- 3 CONTINUED BY MR. BOB PETERS:
- 4 MR. BOB PETERS: When Manitoba Hydro,
- 5 if -- if it does develop that Manitoba Hydro provides
- 6 monies to construct the transmission line of the size
- 7 that you've indicated, of 750 megawatts, does Manitoba
- 8 Hydro expect to be repaid by the US utilities that
- 9 subscribe for the additional 300 megawatts of currently
- 10 unsubscribed capacity?
- MR. DAVID CORMIE: One (1) of the
- 12 options is for Manitoba Hydro to own a portion of the
- 13 transmission. And we would -- we would then own the
- 14 asset. There would be -- there would be -- we would --
- 15 we would put the asset on our books as well. And at
- 16 the time we transferred the asset to the US entity, we
- 17 would then -- we would sell that asset to them and
- 18 there would be an offsetting -- the money would come
- 19 back to Manitoba Hydro.
- 20 MR. BOB PETERS: That's under one (1)
- 21 possible business model going forward?
- MR. DAVID CORMIE: Yes. And this --
- 23 this arrangement is not unusual, Mr. Peters. When we
- 24 built the first 500 kV line in 1976, with Northern
- 25 States Power, we entered into a thirteen (13) year

- 1 arrangement where we gave them 13 billion kilowatt
- 2 hours at ten dollars (\$10) a megawatt hour for the --
- 3 for that -- in order to help finance the line. So it
- 4 wasn't done through a capital contribution, it was done
- 5 through a discount to the energy price.
- So we've -- this -- you know, we only
- 7 have to build a hundred miles to get -- of line to get
- 8 it to the border on the US side. There's, you know, 5,
- 9 600 miles of line. And so there's a disproportionate
- 10 cost, and the benefits are disproportionate. And so in
- 11 order to make the transaction -- or make -- get the
- 12 line built, you know, we've -- we've entered into
- 13 arrangements that have made it economical on the US
- 14 side to happen.
- 15 And -- and we're -- we're -- those are
- 16 the things that we're studying today, how -- how do we
- 17 make this happen? Because ultimately this line will
- 18 result in increased export revenues and will be to the
- 19 benefit of our customers in perpetuity through having
- 20 lower rates than they would otherwise have.
- 21 MR. BOB PETERS: Mr. Cormie, what is
- 22 the -- the timeline that Manitoba Hydro is working on
- 23 to determine whether it -- such an arrangement will be
- 24 consummated?
- 25 MR. DAVID CORMIE: The -- the timeline

- 1 with Wisconsin Public Service is such that we will be -
- 2 be able to go to the NFAAT with these arrangements in
- 3 place.
- 4 MR. BOB PETERS: All right. Let me
- explore that answer, sir. You're telling the Board
- 6 that at the time Manitoba Hydro attends at a needs-for
- 7 and alternatives-to review hearing, there will be a
- 8 contract signed related to this arrangement for
- 9 transmission into the United States?
- 10 MR. DAVID CORMIE: That's our
- 11 expectation.
- MR. BOB PETERS: And, without putting
- 13 too many legal clauses in it, this contract would have
- 14 a condition requiring the necessary and required
- 15 approvals and regulatory approvals on behalf of
- 16 Manitoba Hydro?
- MR. DAVID CORMIE: Yes, in the same way
- 18 that the Minnesota Power contract has conditions that -
- 19 that require orders in council, National Energy Board
- 20 permits, Manitoba Hydro approval, decisions by the
- 21 Manitoba Hydro Board to build Keeyask, all those
- 22 similar conditions will be part of this other
- 23 arrangement.
- 24 MR. BOB PETERS: And to ballpark, did
- 25 you indicate this line would need to be in the -- in

- 1 the neighbourhood of a -- six hundred (600) miles in
- 2 the United States?
- 3 MR. DAVID CORMIE: I -- I don't have
- 4 the exact number but I just know that their -- their
- 5 line is much longer than our line.
- 6 MR. BOB PETERS: And so in terms of
- 7 expected cost to be incurred south of the border do you
- 8 have any -- any placeholder for that?
- 9 MR. DAVID CORMIE: I think that's part
- 10 of the new power resource plan. I -- I don't know what
- 11 that number is, no.
- MR. BOB PETERS: It's not in the IFF
- 13 though, is it?
- 14 MR. VINCE WARDEN: No, it's not.
- 15 MR. DAVID CORMIE: And the back row
- 16 says, No. I haven't told Mr. Warden yet.
- 17 MR. BOB PETERS: I appreciate your
- 18 humour.
- 19 MR. DAVID CORMIE: I'm leaving it for
- 20 the next guy or gal.
- MR. BOB PETERS: When you say it's in
- 22 the power resource plan you're saying the cost of it is
- 23 in the power resource plan?
- 24 MR. DAVID CORMIE: The cost, yeah
- MR. BOB PETERS: All right. Then I'll

- 1 -- I'll have some lunch hour reading to do.
- 2 MR. RAYMOND LAFOND: Excuse me, but it
- 3 is not included in the capital expense forecast?
- 4 MR. DAVID CORMIE: No, not yet. But --
- 5 and that's because we have yet to -- we have yet to
- 6 decide the route, we have yet to decide on the business
- 7 arrangement. And -- and we are just receiving now the
- 8 engineering estimates for the cost of building the line
- 9 on a proxy route. And we will have -- we hope to have
- 10 enough information so that at the next go round that --
- 11 that will be available.

- 13 CONTINUED BY MR. BOB PETERS:
- 14 MR. BOB PETERS: Mr. Cormie, just
- 15 before perhaps I request a lunch recess, the pow -- the
- 16 capital expenditure forecast -- and maybe Mr. Rainkie
- 17 and Mr. Warden are more conversant, shows an
- 18 approximate \$200 million of costs to get additional
- 19 interconnection to the United States in the province of
- 20 Manitoba.
- 21 MR. VINCE WARDEN: Yes, that's right.
- MR. BOB PETERS: And that, Mr. Warden,
- 23 is in conjunction with what Mr. Cormie is telling us
- 24 about getting more interconnection into the States?
- MR. VINCE WARDEN: Yes, it is but it's

- 1 to the border only.
- 2 MR. BOB PETERS: Right. And if it's
- 3 \$200 million to go sixty (60) miles in Manitoba is it
- 4 ten (10) times that for the new line in the United
- 5 States? And I'm -- I'm not sure where in the capital -
- 6 sorry, where in the power resource plan I'll find the
- 7 quantification but --
- 8 MR. DAVID CORMIE: Mr. Peters, if -- if
- 9 Manitoba Hydro intended to own the line in perpetuity
- 10 those costs would be there but really all we -- the --
- 11 the additional costs would be the carrying costs
- 12 associated with the capital in -- incremental capital
- 13 for the bridging period. So that would be five (5)
- 14 years of carrying costs, and we would then sell the
- 15 asset and recover our investment.
- 16 And so, you know, the -- we're -- we're
- 17 talking about investing \$10 billion in Conawapa. We --
- 18 we feel this is a small insurance premium that if we --
- 19 if we commit to this that will give us the certainty to
- 20 proceed with our business arrangements with -- or to
- 21 investment in Conawapa.
- 22 And in -- in absolute dollar amounts it
- 23 -- it sounds like a lot of -- a lot of money but it's
- 24 for a short period of time. And in effect it would be
- 25 the -- the cost that Manitoba Hydro will incur will be

- 1 the carrying costs for the bridging period. And we
- 2 have no intention of holding that investment in
- 3 perpetuity.
- We just need to -- we need to be able to
- 5 take advantage of the -- of the opportunity we have now
- 6 to build the big line that we need. And all these
- 7 costs will be part of the analysis that we present
- 8 through the NFAAT.
- 9 MR. BOB PETERS: Yeah, I -- I
- 10 appreciate that. Can you quantify the capital costs of
- 11 the US transmission project at all? Have you got --
- 12 have you got that information for the Board related to
- 13 what you've already told us?

14

15 (BRIEF PAUSE)

- 17 MR. DAVID CORMIE: I -- I think, Mr.
- 18 Peters, when we -- we were talk -- the line in total
- 19 was a billion dollars. I -- I think that's -- and
- 20 maybe I exaggerated when I said six hundred (600) miles
- 21 but it -- we're -- we're -- the -- the proposed line
- 22 now goes from Winnipeg to Duluth. And it's not six
- 23 hundred (600) miles to -- to Duluth, so.
- 24 MR. BOB PETERS: And that billion
- 25 dollars is on the -- on the US side of the border?

- 1 MR. DAVID CORMIE: No, I think that's
- 2 the cost -- total cost of the whole line.
- 3 MR. BOB PETERS: All right. So that
- 4 includes 200 million of the Canadian side?
- 5 MR. DAVID CORMIE: Yeah.
- 6 MR. BOB PETERS: Okay. And the
- 7 carrying costs for the bridging period that you
- 8 mentioned, Mr. Cormie, will that -- is that information
- 9 to your knowledge in IFF12?
- MR. DAVID CORMIE: No, no.
- 11 MR. BOB PETERS: It's not. It wouldn't
- 12 be put in there until you sign a contract?
- MR. DAVID CORMIE: Yes. Well, no, it
- 14 will be put in there when we're confident that -- that
- 15 we will sign the contract and that will happen later
- 16 this -- this year.
- MR. BOB PETERS: Mr. Warden, can you do
- 18 quick math on the microphone as to what the carrying
- 19 costs for Manitoba Hydro's share, which I understand to
- 20 be 300 megawatts, out of a total of 750 megawatt
- 21 transmission, would be, that would cost a billion
- 22 dollars total? And the -- the bridging period is five
- 23 (5) years?
- 24 MR. VINCE WARDEN: Mr. Peters, I'd --
- 25 I'd rather not, I think we're talking numbers that are

- 1 somewhat preliminary, maybe even speculative at this
- 2 point in time so I would rather not put that on the
- 3 record.
- 4 MR. BOB PETERS: All right, thank you.
- 5 With that answer Mr. Chairman, I'll turn over to the
- 6 Board and suggest after any Board questions it might be
- 7 an appropriate time for lunch recess.
- 8 THE CHAIRPERSON: I want to assure the
- 9 witnesses from Manitoba Hydro, it's not our intention
- 10 to hear the NFAAT at the present time. We're not --
- 11 it's really about, for us, a new panel, to understand
- 12 where Manitoba Hydro is going in the context in which
- 13 we're called upon to decide on the rate applications
- 14 before us. So, it's really about getting us to know a
- 15 little bit more about where Manitoba Hydro is going.
- 16 So, we're not -- we're not intending to -- to discuss
- 17 the merits or otherwise of that prefer -- preferred
- 18 development plan.
- 19 I have some questions before we adjourn
- 20 and just really -- just again, information. I'm
- 21 looking at Tab 8, page 70 of the -- of the book of
- 22 documents. And specifically, Mr. Miles talked about
- 23 the significance of this table and mentioned that this
- 24 was the document that -- that drives the IFF, the
- 25 values that show up in the IFF on the revenue side.

- 1 Did I get that right?
- 2 MR. TERRY MILES: It's the -- I mean,
- 3 the quantities in this table are what drive -- what --
- 4 what come out of the evaluation, the subsequent
- 5 revenues and that associated with these -- with these
- 6 values are what ends up in the -- in the --
- 7 THE CHAIRPERSON: Okay, and now that
- 8 would be true as well for the -- the test year over the
- 9 year '13/'14, is that right?
- 10 MR. TERRY MILES: That would be correct
- 11 -- that would be correct, yeah.
- 12 THE CHAIRPERSON: Okay.
- MR. TERRY MILES: I guess so. Yeah,
- 14 that's correct.
- 15 THE CHAIRPERSON: Now, I guess the
- 16 other -- the follow-up question to that is that, I -- I
- 17 notice it's the average of all flow conditions. So the
- 18 mean -- would the mean be -- would the mean be higher
- 19 than the average? In other words, if the mean is
- 20 higher in terms of the potential power resources than
- 21 the average, it means revenues would -- would
- 22 potentially be higher if you were at the mean than the
- 23 average. Did I get that right? So it's a relatively
- 24 conservative estimate?
- MR. DAVID CORMIE: The mean and the

PUB - MAN. HYDRO GRA 2012-13 2013-14 12-14-2012 1095 median, or the mean and the average are the same. The -- the --3 THE CHAIRPERSON: I misspoke. I meant the median. 5 MR. DAVID CORMIE: The average is -- is below the median, it's -- it's -- the average is at the 7 40 percentile approximately because it's skewed. 8 THE CHAIRPERSON: Right. 9 MR. DAVID CORMIE: So --10 THE CHAIRPERSON: Okay, so it's skewed 11 towards the --12 MR. DAVID CORMIE: The -- to the low 13 side, to the --14 THE CHAIRPERSON: So we're getting a 15 conservative estimate or conservative picture. 16 MR. DAVID CORMIE: But one (1) -- on a 17 probability basis, yes. But on an expected value 18 basis, the cost of drought can tend to weight the --

- 19 the cost side because the upside of the -- of the water
- 20 flow is cut off because our generating stations can't
- 21 capture all the water, you know, the upside of the
- 22 water flows.
- THE CHAIRPERSON: So, from a revenue
- 24 perspective, looking at -- looking at this '13/'14 in
- 25 particular, even though you know that -- that

1096 conditions are promising from a water perspective right now, you -- you wouldn't be adjusting the nearby IFF values to reflect -- at least, nearby net income values to reflect what seem to be promising conditions right now? 6 MR. DAVID CORMIE: We -- we -- the nearby years we assume median inflows, not that there's 7 no -- and in median inflows there's no cost of drought associated with that. So the first year of the IFF is 10 -- is current conditions. The second year of the IFF 11 is based on median inflows. The third year and 12 subsequent years are the average of all flows, which 13 tend to -- it assumes that -- it assumes that there's 14 some thermal costs in -- in that year and there may not 15 be any. 16 17 (BRIEF PAUSE) 18 19 MR. LARRY SOLDIER: In relation to the Bipole 3, if you build Keeyask, can you -- do you only 21 need Bipole 1 and 2? And if you build Conawapa do you 22 need to build Bipole 3, or what is the relationship? 23 MR. DAVID CORMIE: Bipole 3 is needed 24 to improve the reliability of the existing transmission

for the existing generating stations. Whether we build

- 1 Keeyask or Conawapa or not, we need to build Bipole 3,
- 2 because we don't have the reliability in the existing
- 3 transmission system.
- 4 Having built Bipole 3 there is enough
- 5 capacity there to bring additional energy from Keeyask
- 6 and Conawapa on Bi -- on -- on Bipole 3. But Bipole 3
- 7 is not being built for Keeyask and Conawapa, but it
- 8 makes building Keeyask and Conawapa possible.
- 9 THE CHAIRPERSON: I think we're ready
- 10 to adjourn. We -- does fifty (50) minutes do it or do
- 11 we need to -- to go a full hour? I know you have some
- 12 reading material for us.
- MS. PATTI RAMAGE: Unfortunately, I
- 14 perhaps underestimated the volume of the material.
- 15 It's over in our print services still. There -- it's
- 16 actually, just to give you an idea of the pre-asks, I
- 17 understand it's being put into a 3-inch binder to be
- 18 able to respond to it. So I think it's just taking a
- 19 little longer to run than I may -- I've been a little
- 20 overoptimistic this morning that it would be ready.
- 21 THE CHAIRPERSON: So I suggest we
- 22 adjourn and resume proceedings at one o'clock.
- 23
- 24 --- Upon recessing at 12:06 p.m.
- 25 --- Upon resuming at 1:00 p.m.

1098 1 THE CHAIRPERSON: Are we ready to resume, or should we wait for Mr. Rainkie? 3 MS. PATTI RAMAGE: No, we should just proceed. 5 THE CHAIRPERSON: Ready to -- okay. 6 MR. BOB PETERS: Thank you, Mr. 7 Chairman, Board members. 8 9 CONTINUED BY MR. BOB PETERS: 10 MR. BOB PETERS: I'd like to turn with 11 this panel and their assistance to talk, still under 12 extra-provincial revenues, but dependable versus 13 opportunity sales. And we have I think a good head-14 start on it, but we could perhaps turn to Board 15 counsel's book of documents to Tab 8 and page 74. 16 17 (BRIEF PAUSE) 18 19 MR. BOB PETERS: Mr. Cormie and Mr. Miles, I'll start with you. The -- the document on 21 page 74 of Board counsel's book of documents, which is PUB Exhibit 14, contains a list of what's called total 22 23 sales. These are the total export sales, both into 24 Canada and the United States? 25 MR. DAVID CORMIE: That's correct.

- 1 MR. BOB PETERS: And when we say
- 2 "Canada", would it be simply our interconnected sales
- 3 to Ontario and Saskatchewan in accordance with the
- 4 inter-ties that were in your presentation through Ms.
- 5 Ramage, Mr. Cormie?
- 6 MR. DAVID CORMIE: And Alberta.
- 7 MR. BOB PETERS: I was going to ask you
- 8 about that. Is -- we -- Manitoba Hydro has access to
- 9 some Alberta sales by wheeling it through Saskatchewan?
- 10 MR. DAVID CORMIE: Yes, we -- we
- 11 purchase transmission service across Saskatchewan and
- 12 sell into the Alberta market.
- 13 MR. BOB PETERS: Are you still
- 14 restricted by the transmission interconnection with --
- 15 with Saskatchewan?
- 16 MR. DAVID CORMIE: There's very limited
- 17 transmission available across Saskatchewan, so that is
- 18 a -- a barrier. And just to put those sales in
- 19 context, it's a -- it's a very small fraction of our
- 20 total revenues.
- 21 MR. BOB PETERS: I was going to get
- 22 there, but in -- in terms -- let's just start with
- 23 Saskatchewan, Ontario, and Alberta. Amongst the three
- 24 (3) of those, which one is getting the bulk of the
- 25 attention through Manitoba Hydro's exports?

- 1 MR. DAVID CORMIE: The -- the --
- 2 currently, it will be Ontario, with Saskatchewan coming
- 3 in behind.
- 4 MR. BOB PETERS: We'll get to some
- 5 volumes perhaps shortly. In this chart on page --
- 6 MR. DAVID CORMIE: Mr. Peters, just to
- 7 clarify --
- 8 MR. BOB PETERS: Yes, sir?
- 9 MR. DAVID CORMIE: -- those are the
- 10 markets, but there are market participants beyond
- 11 those, but those aren't necessarily the customers.
- 12 There are other customers who -- when we talk about
- 13 Saskatchewan, there's other -- other market
- 14 participants who buy from Manitoba Hydro at the
- 15 Saskatchewan border, and it's not necessarily
- 16 SaskPower. So, you know, I think we -- there are other
- 17 customers to Manitoba Hydro beyond just those -- those
- 18 three (3), but that's where the electricity is going.
- 19 MR. BOB PETERS: Thank -- thank you,
- 20 Mr. Cormie. I'll try to digest that.
- 21 And, Mr. Miles, I think I have to
- 22 apologize to you and your counsel. At the -- at -- at
- 23 the end of your testimony this morning, I think I had
- 24 you jumping between Power Resource Plan 2011 and Power
- 25 Resource Plan 2012, and, depending on which one you

1101 were in the second and third years of the IFF would be calculated differently. 3 And did you want an opportunity just to try to run through that, or would I -- should I come back at a later time? 6 7 (BRIEF PAUSE) 9 MR. DARREN RAINKIE: Mr. Peters, I'm 10 hesitant to jump in here because I wasn't really part of the fray, but there was one (1) thing that I wasn't 11 sure that was clear right towards the end in that -- in 13 that IFF12 for the second test year, 2013/'14 year, is based on median flows, and that's -- that's what I kind 15 of left with a puzzled look on my face. I wasn't sure if that was clear in the exchange between Mr. Cormie and -- and the Chairman. 17 18 So there was a difference in -- between 19 IFF11-2 and IFF12. Now, IFF12 is the most current information, so '13/'14 would be based on median flows 21 in that forecast. I think it's important that that's -- that's clear. But I'm not sure if that's what you're 22 23 eluding to, Mr. Peters, because that's what I took 24 away, but... 25 MR. BOB PETERS: All right. Well,

- 1 thank you. If it was unclear it is now clear. And the
- 2 reason you mention that, Mr. Rainkie, is that in IFF12
- 3 the '13/'14 test year that we're under is actually the
- 4 second year out of the forecast as opposed to the third
- 5 year out under the 2011-2IFF.
- 6 MR. DARREN RAINKIE: I think that's
- 7 right, Mr. Peters. I'm starting to loose what 11-02
- 8 was based on. I think in -- in IFF11-2 that the
- 9 2011/'12 year was pretty much actual as we discussed
- 10 the other day. The 2012/'13 year was based on expected
- 11 flows, if I remember correctly. And the 2013/'14 year
- 12 was based on average flows. And I hope I'm -- I'm
- 13 correct here.
- 14 Now, 2013/'14 and IFF12 will be based on
- 15 median flows, and we're back to our normal process of
- 16 doing the IFF in November. So the second year, as you
- 17 indicate, is a -- is a median flow year. Hopefully
- 18 that's clear.
- 19 MR. BOB PETERS: I offered you the day
- 20 off. Thank you for coming, Mr. Rainkie.
- MR. DARREN RAINKIE: Mr. Peters, you
- 22 know, no matter what position I've had in the last
- 23 twenty (20) years I've always spent time talking with
- 24 you about revenue requirements, so it wouldn't be the
- 25 same.

- 1 MR. BOB PETERS: 'Tis the season, and
- 2 thank you, Mr. Rainkie.
- I want to get back to the dependable
- 4 export sales, or the total sales that we are talking
- 5 about in terms of exports. And we've had Mr. Cormie
- 6 explain that in addition -- in addition to our
- 7 immediate neighbours, Ontario and Saskatchewan,
- 8 Manitoba Hydro also transacts business with
- 9 counterparties in the province of Alberta. And I also
- 10 took, Mr. Cormie, that some of the counterparties that
- 11 Manitoba Hydro transacts with in Saskatchewan are --
- 12 are in addition to SaskPower?
- 13 MR. DAVID CORMIE: That's correct.
- 14 MR. BOB PETERS: And I take it from
- 15 those answers that -- that you've given, Mr. Cormie,
- 16 that the province of Saskatchewan does allow parties to
- 17 make wholesale energy purposes other than the SaskPower
- 18 utility?
- MR. DAVID CORMIE: Yes, they have an
- 20 open access tariff.
- 21 MR. BOB PETERS: Well, it's not just so
- 22 much -- Manitoba Hydro has an open access tariff in
- 23 Manitoba, as well?
- 24 MR. DAVID CORMIE: That's correct.
- MR. BOB PETERS: But in Manitoba no one

- 1 is permitted to sell retain other than Manitoba Hydro.
- 2 Have I got that right?
- MR. DAVID CORMIE: That's correct.
- 4 MR. BOB PETERS: Are you suggesting in
- 5 your answers -- and you may not know the answer to this
- 6 -- but does Saskatchewan allow retail sales of energy
- 7 other than by the utility?
- 8 MR. DAVID CORMIE: I -- I don't know
- 9 that, Mr. Peters. But I -- there -- a third party
- 10 could buy from Manitoba Hydro at the
- 11 Manitoba/Saskatchewan border. They could take service
- 12 across Saskatchewan and they could then take it into
- 13 Alberta. Or they could buy power from Manitoba Hydro
- 14 at the Saskatchewan border, and then wheel it back
- 15 through Manitoba into the United States.
- 16 So because there's open access tariff --
- 17 open access in Manitoba and in Saskatchewan, the
- 18 purchaser at the Saskatchewan border may be bringing
- 19 the energy back into Manitoba and taking it to another
- 20 market, or they may be taking it through Saskatchewan
- 21 into Alberta.
- MR. BOB PETERS: Okay. And do you know
- 23 if Ontario allows the same type of arrangement where a
- 24 third party could purchase at the Ontario/Manitoba
- 25 border and either wheel it into Ontario for use, or

- 1 sale, or into the United States, or back into Manitoba?
- MR. DAVID CORMIE: No, the Ontario
- 3 market doesn't work that way, Mr. Peters. It's a --
- 4 it's an essentially dispatched market and you don't
- 5 arrange for transmission service in Ontario, and most
- 6 transactions in Ontario are -- are just financial;
- 7 there is no physical delivery involved.
- 8 THE CHAIRPERSON: Could you explain
- 9 that one? You kind of lost me there. And so most
- 10 transactions in Ontario are financial, they're not
- 11 physical. Could you explain that, please?
- 12 MR. DAVID CORMIE: The -- the
- 13 independent electricity system operator in Ontario
- 14 manages the -- the actual physical supply of
- 15 electricity, and there's no -- the -- a customer in --
- 16 in Ontario doesn't contract with a supplier outside of
- 17 Ontario and -- and bring their -- bring electricity in
- 18 from Manitoba to serve the Ontario load. They buy --
- 19 you by from the market.
- 20 Manitoba Hydro participates in the
- 21 market and there's -- and -- and the actual physical
- 22 flow across the border is not something that either
- 23 market participant is involved it, it's controlled by
- 24 the -- by the IESO. Whereas, when we're talking about
- 25 the transactions to Alberta, Manitoba Hydro will buy

- 1 transmission service; we'll supply the electricity;
- 2 we'll physically deliver the electrons into Alberta,
- 3 and you can trac -- the contract path and the physical
- 4 path are -- are exactly the same.
- 5 In Ontario it's all about just
- 6 exchanging money and taking risk on the -- on the
- 7 price. The physical delivery is -- is whatever the
- 8 market operator wants to do at the time. And an
- 9 example, we get pay -- we can get paid for electricity
- 10 that never actually goes to delivery in Ontario. Just
- 11 -- just some of the market rules are such that they
- 12 deem that we've made delivery, but they -- they don't -
- 13 they don't take delivery.
- 14 And so it's -- Ontario is -- it's --
- 15 it's not a good example of bilateral transactions.
- 16 MR. RAYMOND LAFOND: I'm sorry, I'd
- 17 like you to expand a wee about the -- I mean, deemed
- 18 delivery? They don't get it, but they pay for it?
- 19 MR. DAVID CORMIE: Yes, the Ontario
- 20 market is -- is one (1) where they would -- and -- and
- 21 the rules are -- are -- have just been changed, but for
- 22 -- since the market opened Ontario would take offers
- 23 from all their generators including those external, and
- 24 they would create their offer curve, or they're --
- 25 they're -- they'd -- they'd sort those offers in order

- 1 and that would determine the market clearing price.
- 2 But then the -- they -- they may have --
- 3 those taking deliveries from Manitoba may result in a -
- 4 in a generator in Ontario being shut down, so they
- 5 would say to Manitoba Hydro, Please -- thank you for
- 6 your offer, we'll pay you for it, but please keep your
- 7 electricity. And -- because we -- we -- the benefit of
- 8 us participating in the market lowers the price of
- 9 electricity and they're willing to keep us whole if
- 10 they choose not -- if they choose not to take delivery,
- 11 rather they'd take delivery from a local supplier.
- 12 And there's a -- a way of keeping
- 13 Manitoba Hydro whole as if we had made delivery. We --
- 14 we still -- we still are capable of -- of keeping our
- 15 profits, but we never -- we -- we'd never take deliver
- 16 -- we never actually send them a megawatt.
- 17 THE CHAIRPERSON: So your ability to
- 18 transact powers to Saskatchewan -- or via Saskatchewan
- 19 to Alberta is limited by the inter-ties that are
- 20 available in that -- in that province?
- 21 MR. DAVID CORMIE: There's limitations
- 22 on the inter-ties into Saskatchewan and there's the
- 23 limitations within Saskatchewan to move power across
- 24 Saskatchewan.

CONTINUED BY MR. BOB PETERS: 2 MR. BOB PETERS: Mr. Cormie, if we follow up on the Chairman and Board member Lafond's 3 questions, at Tab 72 of the book of documents is the average price calculations that underpin IFF11-2 and I recall Mr. Rainkie reminding the Board yesterday that this is an output document, not an input document, just 7 to put it in that context. 9 You have that, sir? 10 MR. DAVID CORMIE: I do. 11 MR. BOB PETERS: And perhaps it would 12 also assist the Board if they could locate Manitoba 13 Hydro's Exhibit 17. Manitoba Hydro Exhibit 17 was a 14 document provided by Ms. Ramage yesterday that 15 contained average unit revenue cost calculations for IFF12. 16 17 18 (BRIEF PAUSE) 19 20 MR. BOB PETERS: And, Mr. Cormie, I 21 prefer to work off of page 72 out of the book of 22 documents, but if you feel it's important to update the 23 Board on the latest material, please do so. 24 To help quantify the exports that you've

been talking to the Chairman and the Board members

1109 about respecting sales in Canada, I note on the top of page 72, in the left-hand column, about the third line down is, "Firm and Opportunity Export Sales to Canada". 3 Have you located that, sir? 4 5 MR. DAVID CORMIE: 6 MR. BOB PETERS: And I would just indicate for the Board members edification, they may have an enlarged copy of page 72 somewhere in the materials that have been -- been provided. 10 But we're looking then, Mr. Cormie, at the firm and opportunity export sales to Canada, and we 11 12 go across -- let's start with the first test here of 13 2012/'13. It appears that there's about 915 gigawatt 14 hours of energy that have been exported into Canada, 15 right --16 MR. DAVID CORMIE: Yes. 17 MR. BOB PETERS: -- extraprovinicial. 18 Of that 915 gigawatt hours, are you able to provide the 19 Board with quantification as to approximately how much is Ontario, how much is Saskatchewan, and how much would be into Alberta? 21 22 23 (BRIEF PAUSE) 24 25 MR. DAVID CORMIE: We don't usually

- 1 break it down, Mr. Peters, but I can tell you that the
- 2 majority is to Saskatchewan of that amount.
- 3 MR. BOB PETERS: I had understood the
- 4 majority was the Ontario, or did I -- am I of a
- 5 misunderstanding?
- 6 MR. DAVID CORMIE: No, for -- you --
- 7 you asked about '12/'13, nine-fifteen (915)? And --
- 8 MR. BOB PETERS: All right --
- 9 MR. DAVID CORMIE: -- the majority is to
- 10 Saskatchewan.
- MR. BOB PETERS: All right. And in
- 12 that particular year, your quantification of Ontario at
- 13 the top of the pack, was added just on a -- on a
- 14 average basis?
- MR. DAVID CORMIE: Well, that's been
- 16 our recent history.
- MR. BOB PETERS: Okay,
- 18 MR. DAVID CORMIE: And been quite a bit
- 19 more interest in the last while from Saskatchewan, and
- 20 so -- and -- and because of the change in market rules
- 21 in Ontario where they've decided that they won't pay us
- 22 for not delivering, we're seeing a shift in the -- in
- 23 Canadian activity to the west rather than to the east.
- 24 MR. BOB PETERS: And while you don't
- 25 normally track it that way, if your number -- if you

1111 said the vast majority, you're talking 800 gigawatt hours of that is into Ontario and the balance between the other western provinces? 3 4 5 (BRIEF PAUSE) 6 MR. DAVID CORMIE: I think it's about 7 60 percent to Saskatchewan, Mr. Peters. 9 MR. BOB PETERS: And you'll let me 10 assume that 20 percent to Ontario and 20 percent 11 through Ontar -- Alberta? 12 MR. DAVID CORMIE: Don't assume 13 anything for Alberta. 14 MR. BOB PETERS: All right. 15 MR. DAVID CORMIE: There will be some, but it's not -- it's not material. 17 MR. BOB PETERS: All right. So that's 18 as far as I think I'm going to push you so thank you 19 for -- for your cooperation on that. 20 The -- the line below that talks about 21 firm and opportunity sales into the United States, on 22 page 72 of Board counsel's book of documents, Tab 8, and that will -- that shows, you know, 6,337 gigawatt 23 24 hours in '12/'13, into the United States, correct?

Yes.

MR. DAVID CORMIE:

1112 MR. BOB PETERS: And so there's the 1 order of magnitude that you were talking to the Board about in terms of how much was in Canada, how much is 3 to the -- to the States --5 MR. DAVID CORMIE: That's correct. 6 MR. BOB PETERS: -- and the relative 7 positions between those lines will provide the Board with some indication of that. 9 MR. DAVID CORMIE: That's correct. 10 MR. BOB PETERS: All right, turning back to my page 74, at the same tab, 8 --11 12 MR. RAYMOND LAFOND: Mr. Peters, before 13 we turn --14 MR. BOB PETERS: Yes? Yes, sir? MR. RAYMOND LAFOND: -- back, unless 15 you plan to come back to this page, why does the -- why 17 does the firm and opportunity export sales to Canada, 18 decrease from nine-fifteen (915) to the low -- to the 19 high five hundreds in the following few years, while it was close to nine hundred (900) for the previous four 21 (4) years? 22 23 (BRIEF PAUSE) 24 25 MR. DAVID CORMIE: There's -- there's

- 1 two (2) factors there, Mr. Lafond. The -- one (1) is
- 2 we have some short-term contracts with Saskatchewan
- 3 that will flow -- go into that year, that -- that, at
- 4 the time of preparation, we had an indication that we
- 5 were going to continue them on into the subsequent
- 6 year. And the second factor is that the -- the
- 7 following year, we moved from the operating time
- 8 horizon into the planning time horizon, where we use a
- 9 -- a market model that recognizes Canadian activity in
- 10 -- not in the detail that -- that is represented in the
- 11 -- in the first two (2) years. So there's different
- 12 assumptions about how much of the surplus will go into
- 13 -- to the Canadian markets versus the US markets.
- 14 But, ultimately, that's the combined
- 15 amount of electricity, and we will move that
- 16 electricity to wherever the price is -- is the highest.
- 17 And so we're -- we're showing that the number goes down
- 18 to five eighty-nine (589) because there's a more
- 19 lucrative market in the US in that year, and -- and
- 20 it's choose -- the model is choosing to go to the
- 21 market that has the highest price, and there's just a -
- 22 there'll be a shift in the destination. The revenue
- 23 would probably make no difference.
- 24 MR. RAYMOND LAFOND: And for both these
- 25 figures, nine fifteen (915) and six thousand three

1114 thirty-seven (6,337), the decrease -- well, the six three three seven (6,337) -- the decrease from the previous year is mostly prices rather than volume? And next year for Saskatchewan and other Canadian provinces, it's also mostly prices rather than volume? 6 MR. DAVID CORMIE: We're -- we're 7 looking at -- that's -- that's all the volume effect, and it's based around the assumption of water supply and -- and the -- and the effect of the increasing Manitoba load. So if Manitoba load is going up, 10 11 there's less surplus. 12 And -- and in the -- in the first year of the forecast '11/'12, that's rec -- reflects current 13 conditions, and '12/'13 would reflect the median flow 14 15 condition, and '13/'14 would -- would represent the average of all flow conditions. So there's the varying 16 17 flow conditions occurring over time there, and -- and 18 they're producing different amounts of surplus. 19 MR. RAYMOND LAFOND: So if I combine both numbers, Canadian and US exports, and move from 2011/'12 down to 2013/'14, what I'm hearing is that the 21 22 decrease is mostly due to volume rather than prices?

attractive regardless of, you know, if -- whether it's

Yes. We are --

MR. DAVID CORMIE:

we're -- we're a price-taker, and -- and it's

23

1115 twenty dollars (\$20) or thirty-five dollars (\$35) that's coming from hydro, it's an attractive sale. 3 MR. RAYMOND LAFOND: I'm not sure that was my question -- the answer to my -- my question was in regards to the decrease in these numbers, which is substantial; is the majority of the decrease due to 7 decreased volumes or decreased prices? And I know there's a factor --9 MR. DAVID CORMIE: It's -- it's all 10 volume --11 MR. RAYMOND LAFOND: -- of both, but --12 MR. DAVID CORMIE: It's all volume. 13 MR. RAYMOND LAFOND: It's all volume. 14 Thank you. 15 16 CONTINUED BY MR. BOB PETERS: 17 MR. BOB PETERS: And, Mr. Cormie, it's 18 all volume because the IFF that you prepare that -that's -- from which this information was derived assumes lower volumes in the third year out of the IFF, 21 as opposed to the second year, correct? 22 MR. DAVID CORMIE: Yeah. In the third 23 year, that's the average of -- of the surpluses under -24 - for each -- for the low-flow cases. 25 MR. BOB PETERS: Right. And I -- I'm

1116 not sure I fully follow, but you and the Chairman were talking about that before lunch, and you -- you indicated that the average flow was less than the 3 median flow for the Corporation, if I remember 5 correctly. 6 MR. DAVID CORMIE: That's correct. 7 MR. BOB PETERS: And then you went on to say that the average flow was in the 40th percent -or the 40th percentile, or have I -- am I making that 10 up? 11 MR. DAVID CORMIE: It's -- it's around 12 there, yeah. MR. BOB PETERS: And -- and where do --13 where would the Board find the -- the median flows? 14 15 What -- what percentile would that be, approximately? 16 MR. DAVID CORMIE: Well, the median 17 flow will be the 50 percentile. Yeah. 18 MR. BOB PETERS: All right. So... 19 (BRIEF PAUSE) 20 21 22 MR. BOB PETERS: Thank you. Back to... 23 THE CHAIRPERSON: But that would 24 explain the stab -- the stability. Like, I'm looking 25 at the total demand volumes going out towards 1920. I

- 1 mean, the -- that would explain the fact they're using
- 2 imme -- average values would explain the relative
- 3 stability of that -- that number, right?
- I mean, we -- we -- it's not changing --
- 5 we would deal thirty-three (33) people all along the
- 6 line. The only thing that's changing is, is just
- 7 variations within the components of that -- that
- 8 summary -- of that total. So -- and -- and those are
- 9 value judgments, I guess, that go into that --
- 10 MR. DAVID CORMIE: That's correct.
- 11 THE CHAIRPERSON: Yeah.
- 12 MR. DAVID CORMIE: If -- if -- as long
- 13 as we don't change the generation capability of the
- 14 plant, and the -- and we're -- and the river flows are
- 15 the same, there should be lots of stability in that
- 16 total demand volume. It's just being shifted from --
- 17 if it's not needed for domestic load it will go to the
- 18 export market, and then whether it goes to Canada or
- 19 the US it's -- it's a matter of -- of where we think
- 20 the prices are favourable for -- in particular times in
- 21 the year.
- MR. RAYMOND LAFOND: Mr. Cormie, I'm
- 23 sorry but I -- I think I need to get back to my
- 24 previous question. When -- when we go from 2007/2008
- 25 to 2011/'12 there are one (1), two (2) -- there are six

- 1 (6) years of data there. It's always well above 10,000
- 2 gigawatt hours per year, and the following years we
- 3 fall around -- to -- to around seven thousand (7,000).
- 4 That's a decrease of well over 30 percent, and it's
- 5 consistent over all the pre -- the following years.
- 6 If it's all volumes that would indicate
- 7 to me that we've had much -- the volume of water flows
- 8 and -- and therefore generation thereby has been
- 9 terrific for the last five (5) years, as opposed to
- 10 what we're forecasting for the next five (5) years.
- MR. DAVID CORMIE: That's correct, Mr.
- 12 Lafond. Remember, and I -- I -- when I was going
- 13 through the presentation of the waters I indicated for
- 14 the last nine (9) years water conditions have been
- 15 average, or they were -- they were average only in one
- 16 (1) year and above average for the other eight (8).
- 17 And as a result, our hydraulic generation has been
- 18 above average for the last nine (9) years.
- 19 And -- you know, so we've been very
- 20 fortunate. And -- and that's reflected in these actual
- 21 surpluses that are available to go to the export
- 22 market. And then once you get out into the future and
- 23 you look at say 2013/'14, when you have around 7,000
- 24 gigawatt hours because we've brought Wuskwatim in -- in
- 25 line, so you -- Wuskwatim is boosting up the surplus a

- 1 little bit, but -- but now you're down in the 7,000
- 2 gigawatt hour range rather than being in the -- in the
- 3 10,400 or 10,500 gigawatt range that we experienced in
- 4 the actuals back to 2007/'08.
- So, yes, we've -- we've been in an
- 6 unprecedented period of high water, and when you look
- 7 at the history you wonder how long that's going to
- 8 sustain itself.
- 9 MR. RAYMOND LAFOND: Thank you. And --
- 10 and I guess that explains, to a large extent, the risk
- 11 factor in regards to drought, or -- or low water lev --
- 12 flows. Now, can I also assume that these were very
- 13 good years, the previous five (5) years? If ever we
- 14 had five (5) bad years these numbers would -- would go
- 15 down by 30 or 40 or 50 percent?
- 16 MR. DAVID CORMIE: Yes. And if -- if
- 17 not more. The five (5) drought years of the --
- 18 starting in 1987 going to 1992 was the drought years
- 19 that Manitoba Hydro has quantified as the cost of
- 20 drought. I think it's one (1) -- is it \$1.6 billion?
- 21 So a portion -- a portion of that -- the
- 22 cost of drought is the lost export sales, the revenue
- 23 that we have built into the forecast because of
- 24 favourable -- or of average water conditions, and so
- 25 you lose those sales. And then in addition to that,

- 1 you have the costs associated with having to buy
- 2 replacement energy, so you lose the exports and you
- 3 have then increased costs because of purchased power
- 4 and thermal-generation.
- 5 MR. RAYMOND LAFOND: Thank you very
- 6 much.

- 8 CONTINUED BY MR. BOB PETERS:
- 9 MR. BOB PETERS: And, Mr. Cormie, and -
- 10 and, perhaps, Mr. Warden and Rainkie, when the Board
- 11 looked at the previous year's history on Manitoba
- 12 Hydro's IFF forecasts for different years compared to
- 13 actuals, as I think was contained back in Tab 2 or 4 of
- 14 the Board counsel book of documents.
- The forecast compared to the actual
- 16 would show either additional export revenues or lower
- 17 export revenues, and that would simply be a -- a
- 18 function of time elapsing to get current and accurate
- 19 data based on the forecast?
- 20 MR. DARREN RAINKIE: Yes, Mr. Peters, I
- 21 would agree with that. Particularly, if you were
- 22 looking back to IFF9 which was a number of years ago.
- MR. BOB PETERS: Yes. And -- and so,
- 24 as Board Member Lafond looks forward with -- with page
- 25 72 of Board counsel's book of documents, if the water

- 1 flows are above average, which has been -- I think Mr.
- 2 Cormie said for the last nine (9) years, then there
- 3 could be expectations of revenues on the IFF higher
- 4 than what is presently on there because the water
- 5 levels would be higher?
- 6 MR. VINCE WARDEN: The actuals would be
- 7 higher than the forecast for that reason, yes.
- 8 MR. BOB PETERS: Yes. And we wont know
- 9 that until we get to that ac -- that test year?
- 10 MR. VINCE WARDEN: I'm sorry, you were
- 11 referring --
- MR. BOB PETERS: Well --
- MR. VINCE WARDEN: -- to the test year
- 14 of --
- MR. BOB PETERS: Well, the Board won't
- 16 know for certainty until we -- we get to the actual
- 17 year in which the forecast pertains to?
- MR. VINCE WARDEN: Yes, that's right.
- 19 We -- we won't know for sure until we can look
- 20 backwards at that. Yes, I -- you're absolutely right.
- 21 MR. BOB PETERS: But the forward-
- 22 looking forecasts are using, depending on how far out
- 23 they are, are using statistically derived numbers in
- 24 terms of the median and average numbers compared to --
- 25 because you don't know what the actuals going to be?

- 1 MR. VINCE WARDEN: We don't, we only
- 2 know what has occurred in history, which is being used
- 3 for projecting the future.
- 4 MR. BOB PETERS: All right. Thank you
- 5 for that. I want to keep going with you, Mr. Cormie,
- 6 on the page 74 of Board counsel's book of documents,
- 7 and under the "dependable sales" third of the chart,
- 8 the -- the dependable sales are usually, I think you've
- 9 told us, fixed price and usually for defined energy and
- 10 capacity amounts?
- 11 MR. DAVID CORMIE: Yes, the majority of
- 12 the energy sold under the dependable-sales contracts is
- 13 fixed price. But there are some dependable-sale
- 14 contracts that have -- like the diversity contracts
- 15 that are market price.
- 16 MR. BOB PETERS: Right. And I'm -- I'm
- 17 understanding your qualifications from this morning,
- 18 sir. At least since 2004/'05 on that chart, would the
- 19 dependable sales -- would those sales be a hundred
- 20 percent to the United States?
- 21 MR. DAVID CORMIE: Since which year,
- 22 Mr. Peters?
- MR. BOB PETERS: I was picking '04/'05,
- 24 Mr. Cormie, but...
- MR. DAVID CORMIE: I believe that's

- 1 correct.
- MR. BOB PETERS: To remind the Board,
- 3 these dependable export sales that occurred are coming
- 4 out of dependable resources that we reviewed with Mr.
- 5 Miles on the power resource plan, correct?
- 6 MR. DAVID CORMIE: That's correct.
- 7 MR. BOB PETERS: And would it also be
- 8 correct to say that Manitoba Hydro can count on this
- 9 revenue year after year after year, so long as the
- 10 contract is in existence?
- MR. DAVID CORMIE: Yes. It's not
- 12 subject to water risk, for example. Whereas, the
- 13 opportunity sales, if we don't have the water, we don't
- 14 have -- this revenue will show up regardless of what it
- 15 costs Manitoba Hydro to supply it.
- 16 MR. BOB PETERS: Right. And we see
- 17 Canadian dollars in the middle column and we see the
- 18 average price in terms of dollars per megawatt hour,
- 19 that may fluctuate based on, as you said, some parts of
- 20 the contract may have some market-based pricing in it
- 21 and -- and others may be by a fixed negotiated amount?
- 22 MR. DAVID CORMIE: Yes. And -- and
- 23 some contracts -- because it's the average of -- of all
- 24 the contracts, some contracts end dur -- have ended
- 25 during this period, and they -- so the average will

- 1 move because a contract is now, no longer, in -- in the
- 2 contract. And it -- then because we are expressing
- 3 this in terms of Canadian dollars, the exchange rate
- 4 effects is showing up here, as well.
- 5 MR. BOB PETERS: Fair enough. If we
- 6 turn over to the middle column, the "opportunity
- 7 sales", these again are opportunity sales both to
- 8 Canada and the United States?
- 9 MR. DAVID CORMIE: Yes.
- 10 MR. BOB PETERS: And this is made from
- 11 -- these sales are made from non-dependable Manitoba
- 12 Hydro resources?
- MR. DAVID CORMIE: Yes.
- 14 MR. BOB PETERS: But some of these
- 15 sales could also be made from the surplus -- the
- 16 exportable surplus that we saw in the power resource
- 17 plan?
- 18 MR. DAVID CORMIE: That's correct. If
- 19 there's unsold dependable energy available in the
- 20 system that's not sold, then it -- then it's available
- 21 to sell on a -- on an opportunity basis.
- MR. BOB PETERS: Try to get the highest
- 23 price for it?
- 24 MR. DAVID CORMIE: Yes, but you'll
- 25 notice, Mr. Peters, that in the dependable supply

- 1 there's -- there is a -- a large portion of the
- 2 dependable supply is thermal resources. And so to the
- 3 extent that there's a -- a surplus shown in that
- 4 exportable surplus line from dependable resources, that
- 5 surplus is mainly thermal. And Manitoba Hydro does not
- 6 have any competitive thermal resources.
- 7 So generally the opportunity sales are
- 8 made from surplus hydro sales, not from surplus thermal
- 9 resources. No one wants to buy the power off our
- 10 combustion turbines, it's too expensive.
- MR. BOB PETERS: The opportunity sales
- 12 that are in the middle of page 74 at Tab 8, Mr. Cormie,
- 13 they generally have no defined price in advance is what
- 14 you're telling the Board? They're sold at a market
- 15 price?
- MR. DAVID CORMIE: Yes, they're --
- 17 they're market-based, but they may be sold in advance
- 18 at a -- at a market -- at a for -- as a forward
- 19 contract. So we may choose in -- let's say we're in --
- 20 in Dec -- in December now, we may choose to sell for
- 21 March delivery at a forward price. And Manitoba Hydro
- 22 would entertain that transaction if that forward price
- 23 looked attractive compared to what we forecast for the
- 24 spot market price at that time.
- 25 And so we would sign a contract, fix the

PUB - MAN. HYDRO GRA 2012-13 2013-14 12-14-2012 1126 price, and -- and that would end up showing up as a -a term sale in the opportunity, that sales classification. 3 MR. BOB PETERS: And Manitoba Hydro would have to satisfy itself that if it did forwardprice some energy for sale, it has that energy in the 7 system? It has it in your reservoir storage or it's confident it has it? MR. DAVID CORMIE: Yes. All our -- all 10 our sales are backed by system resources. 11 MR. BOB PETERS: What you're telling 12 the Board is you won't speculate and attempt to 13 purchase energy to meet a forward sale? 14 MR. DAVID CORMIE: Not for the opportunity sales or the dependable sales, no. 15 16 MR. BOB PETERS: The opportunity sales 17 that are made are either of a -- sold in peak hours or 18 sold in off-peak hours. 19 Would that be correct, Mr. Cormie? 20 MR. DAVID CORMIE: Yes, or it could be 21 a -- a twenty-four (24) hour sale, Mr. Peters, it's the 22 combination of both. 23

24

25 (BRIEF PAUSE)

1127 1 MR. BOB PETERS: Just thinking of a -the second-last question I asked you, Mr. Cormie, is it not possible that Manitoba Hydro would purchase energy 3 and sell it on the opportunity market? 5 MR. DAVID CORMIE: Yes, the -- the energy may come from the market, but Manitoba Hydro has to have the capacity, if that purchase is not there, to 7 deliv -- to deliver the power. So we need a -- we need a -- we need to have the capacity resources in the system. We have to be able to point to a generator 10 even though the electricity may not ultimately come 11 12 from that generator it could be purchased, because it's 13 cheaper to purchase it than to deliver it off the 14 generator. 15 MR. BOB PETERS: All right. So your 16 thermal resources still come into play in that 17 calculation? 18 MR. DAVID CORMIE: Absolutely. 19 MR. BOB PETERS: All right. So if worst-case scenario and you had to, you would use your 21 thermal resources, but that's only if the market had -had made those attractive? 22 23 MR. DAVID CORMIE: That's correct. 24 MR. BOB PETERS: On the right-hand side of page 74 we have "System Merchant Sales," Mr. Cormie.

- 1 These are sales where no Manitoba assets are used to
- 2 gain the revenue.
- 3 Would that be correct?
- 4 MR. DAVID CORMIE: Yes, these are sales
- where Manitoba Hydro is -- is selling into the Ontario
- 6 market, Manitoba Hydro is selling into the MISO market,
- 7 we're market participants in both markets and we see
- 8 there's an opportunity to buy out of one (1) of those
- 9 markets and sell into the other market.
- 10 Generally, they're -- they're -- they
- 11 occur in the same day that the transaction is made.
- 12 They're not forward sales, they're essentially real-
- 13 time sales. And we're -- we're buying out of one (1)
- 14 market and selling into -- into the other market to
- 15 capture the price spread.
- 16 Some days the powers may flow north into
- 17 Ontario from MISO, and some days it may flow south from
- 18 Ontario back into MISO. So they -- they can go either
- 19 way. And we enter into those transactions because
- 20 we're already present in those markets.
- 21 MR. BOB PETERS: Mr. Cormie, thank you
- 22 for that. What I understood from your answer is that
- 23 Manitoba Hydro will purchase energy in the United
- 24 States and then resell that energy into Ontario. That
- 25 would be an example of a merchant transaction?

1129 1 MR. DAVID CORMIE: Yes. 2 MR. BOB PETERS: Did I also understand that you would -- would you ever go the other way? 3 Would you ever buy it in Ontario and sell it into MISO? 5 6 (BRIEF PAUSE) MR. DAVID CORMIE: Yes, in the same way 9 we would buy out of Ontario at the Manitoba-Ontario 10 border and sell it through Manitoba into the MISO through the Manitoba MISO interface. So the arbitrage 11 12 works both ways. 13 MR. BOB PETERS: And that's what these 14 are, these are arbitrage opportunities? 15 MR. DAVID CORMIE: That's correct. MR. BOB PETERS: And it's also -- these 16 -- the -- the dollars listed above those would be gross 17 18 revenues, not net revenues, would that be correct, Mr. 19 Rainkie -- sorry, Mr. Cormie? MR. DAVID CORMIE: Yes. Those -- those 20 21 aren't the -- those aren't the profits. Those are the 22 sale revenues. There -- there's costs associated with 23 those. 24 MR. BOB PETERS: And the costs generally are the associated power purchases, or fuel

- 1 that's purchased to transact those merchant sales.
- MR. DAVID CORMIE: Yes. And in
- 3 addition to the -- the cost of buying the transmission
- 4 service is -- is in addition to the fuel -- to the
- 5 energy cost.
- 6 MR. BOB PETERS: And to transport
- 7 electricity that is purchased in the MISO market into
- 8 Ontario, Manitoba Hydro has to also purchase
- 9 transmission access.
- 10 MR. DAVID CORMIE: That's correct.
- MR. BOB PETERS: Does Manitoba Hydro
- 12 own any transmission access from the MISO into Ontario?
- 13
- 14 (BRIEF PAUSE)
- 15
- 16 MR. DAVID CORMIE: We have no long-term
- 17 transmission reservations, no.
- 18 MR. BOB PETERS: In what duration are
- 19 the short-term arrangements?
- 20 MR. DAVID CORMIE: I'm not familiar
- 21 with what we actually have on the books right now but
- 22 they can be -- they -- we could take a month position.
- 23 We -- we would buy it monthly now rather than taking a
- 24 five (5) year position.
- MR. BOB PETERS: And prices are -- are

- 1 generally better on the dependable sales than they
- 2 would be under the merchant sale category with maybe
- 3 the odd exception?
- MR. DAVID CORMIE: Yes, because the --
- 5 the -- there's more value in the dependable product
- 6 from the customer's perspective, the customer's buying
- 7 capacity attributes, price stability, predictability,
- 8 all the other things that I talked about the other day.
- 9 MR. BOB PETERS: And if I turn now to
- 10 page 75 at Tab 8 of the book of documents, and we look
- 11 at the total US sales, this is an attempt to segment
- 12 out just the -- the sales to the United States, Mr.
- 13 Cormie?
- MR. DAVID CORMIE: Yes.
- MR. BOB PETERS: And if we just stay on
- 16 that merchant sales function side, the table looks a
- 17 lot less populated. Does that signal to the Board that
- 18 most of the merchant sales that are seen on page 74 are
- 19 -- are Canadian merchant sales?
- 20 MR. DAVID CORMIE: Yes, they were
- 21 destined to go into Canada.
- MR. BOB PETERS: Which means that they
- 23 would have been -- they could have been purchased in
- 24 the United States and then sold into Canada.
- 25 MR. DAVID CORMIE: Right, whereas this

1132 table shows those ones that are purchased in -- in Ontario and sold into the -- into the US. 3 MR. BOB PETERS: All right. Thank you for that, sir. While we're still on that table, again 5 the... 6 7 (BRIEF PAUSE) 9 MR. BOB PETERS: These dependable 10 sales, sir, would the Board be correct in understanding them to be sales to counterparties at the US-Canada 11 12 Border? MR. DAVID CORMIE: Yes, title changes 13 14 at the border. 15 MR. BOB PETERS: But it's a dependable sale which means you -- you didn't sell it into the 17 MISO market? You sold it to a counterparty? 18 MR. DAVID CORMIE: Yes. They would be 19 sold on a bilateral basis to a -- to a counterparty, 20 yes. 21 MR. BOB PETERS: And the -- and if the 22 title changed at the border, then it would be the 23 counterparty's responsibility to -- to transmit them to 24 their destination? 25 MR. DAVID CORMIE: Yes. With the

- 1 change in title, all risk associated with delivery in
- 2 the US is a customer risk.
- 3 MR. BOB PETERS: And in terms of
- 4 Manitoba owning transmission rights to take this
- 5 further into the States, that -- there's very little
- 6 transmission access that Manitoba owns at this point in
- 7 time?
- MR. DAVID CORMIE: No, Mr. Peters. We
- 9 hold 600 megawatts -- I think it's 600 megawatts,
- 10 approximately 600 megawatts -- of firm transmission in
- 11 the US. We hold the transmission reservations for
- 12 that.
- MR. BOB PETERS: Is that only sorth --
- 14 south going north?
- MR. DAVID CORMIE: Both ways.
- 16 MR. BOB PETERS: And that's as a result
- 17 of one (1) of your contractual arrangements with --
- MR. DAVID CORMIE: We --
- 19 MR. BOB PETERS: -- with a counterparty
- 20 on a sale of electricity?
- 21 MR. DAVID CORMIE: We've been acquiring
- 22 US transmission rights over the last few years in order
- 23 to ensure market access. So although the title changes
- 24 at the border, Manitoba Hydro may still be using its
- 25 transmission service to get the -- to get the

- 1 electricity into Minneapolis.
- 2 So the elec -- the -- the transportation
- 3 is separate from the -- who owns the electrons, and for
- 4 -- we use the -- the transmission service so that when
- 5 we're making a market sale it goes to the market on
- 6 firm transmission and then it reduces the risk of it
- 7 being curtailed.
- 8 So there's not a -- not necessarily a
- 9 counterparty associated with that, but the title will
- 10 change from Manitoba Hydro's name into -- I'm assuming
- 11 it's the market, MISO market takes ownership of the
- 12 electricity at that point.
- MR. BOB PETERS: And for providing any
- 14 transmission in the United States upon Manitoba Hydro's
- 15 US transmission rights, the cost of that is netted
- 16 against the -- the revenues from any sales?
- MR. DAVID CORMIE: No, it's -- it's --
- 18 the revenues are shown as revenues in the IFF, and the
- 19 costs are shown as in the costs. So the costs of the
- 20 transmission reservations are -- are shown not netted
- 21 against the revenues.
- MR. BOB PETERS: All right, but
- 23 Manitoba Hydro is paying the cost of transmission?
- 24 MR. DAVID CORMIE: For the point-to-
- 25 point transmission, firm transmission that we hold in

- 1 the United States, yes.
- 2 MR. BOB PETERS: Just looking over at
- 3 the opportunity sales column in the middle of page 75
- 4 of Tab 8, Mr. Cormie, the opportunity sales price for
- 5 approximately the last seven (7) years is lower than
- 6 the fixed price of dependable energy, correct?
- 7 MR. DAVID CORMIE: That's correct.
- 8 MR. BOB PETERS: And in terms of
- 9 historical matters, would -- would that be the norm?
- MR. DAVID CORMIE: Yes.
- 11 MR. BOB PETERS: And how long has there
- 12 been a MISO market in existence?
- MR. DAVID CORMIE: April 1st, 2005.
- 14 MR. BOB PETERS: And before that, what
- 15 was the US market situation?
- 16 MR. DAVID CORMIE: It was a bilater --
- 17 a bilateral market. One (1) thing that -- to note in
- 18 comparing those two (2) types of sales, Mr. Peters,
- 19 that the dependable sales tend to be the five (5) by
- 20 sixteen (16) sales, where the opportunity sales are a -
- 21 are a mix of the five (5) by sixteen (16) sales and
- 22 the off-peak sales.
- So the -- and -- and the off-peak sales
- 24 tend to di -- tend to dilute the -- the average price.
- 25 And so you could further split down those opportunity

1136 sales between the on-peak and the off-peak and -- and you'd -- you'd see a drop in both recently. But a lot of the -- the collapse in the average price has been due to volume effect of having off-peak -- high offpeak volumes that's -- that's pushing the average down. 6 MR. BOB PETERS: Since you -- Mr. Cormie, since you raised it, maybe we can take the 7 Board to page 76 of Tab 8 of Board counsel's book of documents and just spend a few minutes then on -- on 10 the off-peak/on-peak opportunity exports. 11 12 (BRIEF PAUSE) 13 14 MR. BOB PETERS: The point you wanted 15 to make, Mr. Cormie, was that the -- while both of the 16 prices may be falling in -- in general terms, it's the 17 off-peak that's fallen the -- the most? 18 MR. DAVID CORMIE: No, I was just --19 the point I wanted to make was to compare the dependable sales, the -- the fifty-five dollar (\$55) --20 21 you should compare those to the on-peak average price, 22 which is -- you know, although it's fallen 23 significantly, that's the -- that's the comparison 24 because you're comparing comparable products there. 25 It's -- it's pretty -- it's -- I don't

- 1 think it's a fair comparison to compare dependable
- 2 rates to off-peak rates, because they're different
- 3 hours of delivery. But as you -- as you can see prices
- 4 have dropped by -- from, you know, the mid-30s for the
- 5 off-peak price five (5) years ago to twenty dollars
- 6 (\$20), whereas the on-peak prices have dropped from the
- 7 mid-60s to thirty dollars (\$30). So, yeah, I think in
- 8 proportional terms the on-peak has price has dropped
- 9 more than the off-peak price.
- 10 MR. BOB PETERS: All right. Then I --
- 11 I have your point and thank you.
- 12 THE CHAIRPERSON: But clearly the
- 13 spread between on-peak versus off-peak is narrowing,
- 14 not just the prices generally, but the -- the spread,
- 15 which is probably as critical -- it's critical for
- 16 Manitoba Hydro given your strategy to -- to sell on-
- 17 peak and buy back off-peak?
- 18 MR. DAVID CORMIE: Yes, the -- the on-
- 19 peak/off-peak arbitrage opportunities are not nearly as
- 20 lucrative now as they were in the past.
- THE CHAIRPERSON: Yeah.
- 22
- 23 CONTINUED BY MR. BOB PETERS:
- 24 MR. BOB PETERS: Mr. Cormie, while
- 25 we're still on page 76 at Tab 8, book of documents, the

- 1 -- the peak energy that you talk about, that's the five
- 2 (5) days a week, sixteen (16) hours a day, starting at
- 3 7:00 in the morning?
- 4 MR. DAVID CORMIE: Yes. I think, Mr.
- 5 Peters, I should have added, it's our ending 7:00. So
- 6 it starts at 6:00, ends at seven o'clock, so we call it
- 7 our ending 7:00. But the on-peak period starts at -- at
- 8 six o'clock in -- in the morning. I wanted to clarify
- 9 that from my answer yesterday.
- 10 MR. BOB PETERS: So it starts at 6:00
- 11 a.m. for the next sixteen (16) hours?
- 12 MR. DAVID CORMIE: That's correct.
- MR. BOB PETERS: Okay.
- 14 MR. DAVID CORMIE: And that may not be
- 15 when the peak use in Manitoba is, but because we're in
- 16 an eastern market -- so you do the hour adjustment for
- 17 time, you know, that's where that -- where that
- 18 definition came from.
- 19 MR. BOB PETERS: When -- when the Board
- 20 looks at the on-peak average prices, Mr. Cormie, and
- 21 then compares then to the dependable contract sales
- 22 that you were mentioning, more around the five and a
- 23 half (5 1/2) cents a kilowatt hour, the off-peak prices
- 24 were higher back in 2008/2009 than the -- than the
- 25 contract sales of dependable energy?

1139 1 MR. DAVID CORMIE: Now which year are you comparing? 3 MR. BOB PETERS: I picked '08/'09. MR. DAVID CORMIE: '08/'09 and you're comparing the on-peak average price? 6 MR. BOB PETERS: Of -- yeah, seventyone dollars and 78 cents (\$71.78) to -- comparing it over to the chart of information on page 75 --9 MR. DAVID CORMIE: 10 MR. BOB PETERS: -- at fifty (50) --11 fifty-seven dollars (\$57) or five point seven (5.7) 12 cents. MR. DAVID CORMIE: Yes, and -- and this 13 is the -- this is the effect of the -- the term sales. 14 15 The spot market sales would not have averaged seventy-16 one dollars (\$71). But if you -- I don't know if you 17 remember that year, Mr. Peters, but oil was soaring in 18 price, Manitoba Hydro was fortunate enough to enter into some very lucrative forward contracts through the fall of 2008, and those contracts carried over all 21 through the winter. 22 So even thought the spot market had 23 collapsed, we had locked in at extremely high 24 favourable prices. And so these prices reflect those

forward contracts that we entered into. They don't

- 1 reflect the spot market price.
- 2 And so our customers were trying to
- 3 hedge against the risk of that -- the -- the market was
- 4 just exploding during the fall of 2008. And -- and
- 5 they wanted to lock in and we -- we locked in.
- 6 Ultimately, the spot market price
- 7 cleared way below that and -- and it's -- and so it --
- 8 even though the -- the spot market collapsed in the
- 9 fall of 2008, Manitoba Hydro didn't see the effects
- 10 until the end of the winter when all those opportunity
- 11 contracts that we had sold forward under had -- were --
- 12 were over. So we -- we kind of were protected for a --
- 13 for a -- a few extra months, but as we went into the
- 14 following year we were fully exposed to the spot -- to
- 15 the changed market conditions.
- 16 MR. BOB PETERS: And would it be an
- 17 expectation going forward that the on peak opportunity
- 18 would still be -- will be lower than the dependable
- 19 sales' prices?
- 20 MR. DAVID CORMIE: The -- for -- for
- 21 spot market and there's day-ahead and real-time energy,
- 22 yes.
- 23 MR. BOB PETERS: Whether that's on peak
- 24 -- I'm talking specifically on peak.
- MR. DAVID CORMIE: Yes.

1141 1 2 (BRIEF PAUSE) 3 THE CHAIRPERSON: Could I go back to Table 74 and 75 from the counsel's book of documents. And we talked about system merchant sales and I guess I 7 was working under the impression that these -- the majority of system merchant sales involve US sales because you were talking about -- you had firm transmission rights. So, what I'm noticing here is 10 11 that the -- the US system merchant sales are actually a 12 small part of -- of the overall merchant sales. 13 So when you were talking about firm 14 transmission rights, are we talking -- we're not 15 talking US market, obviously? We're... 16 The firm MR. DAVID CORMIE: 17 transmission rights don't apply to the system merchant 18 sales. 19 THE CHAIRPERSON: But the system merchant sales are -- are sales involving Canadian 21 counterparties? 22 MR. DAVID CORMIE: Yes, that's where 23 Manitoba Hydro would buy MI -- energy out of MISO, sell it to the IESO in Ontario over for -- the Michigan 24 25 interface between Ontario and Michigan.

1142 1 THE CHAIRPERSON: But that would be booked then as a Canadian -- as a Canadian sales, as opposed to a US sale because --3 MR. DAVID CORMIE: Yes, it's a Canadian sale because the counterparty who purchased energy would be the Ontario market. 7 THE CHAIRPERSON: Now, you -- you mentioned that -- you know, I'm trying to assess the risks here. I guess the -- you mentioned the fact that you have tran -- firm transmission rights limits the 10 risk; you're only using that portion to address the 11 12 sales. Are there other risks there? 13 I mean, are you -- what are the risks? 14 Are you -- I guess, one (1) of the risks would be the -15 - the counterparty to whom you're selling doesn't pay 16 the bill, I guess. 17 MR. DAVID CORMIE: On the merchant 18 sales? 19 THE CHAIRPERSON: Yes. 20 MR. DAVID CORMIE: Generally, sales are 21 to the market operator and there's a -- it -- the 22 credit rating of the market operator is extremely high, 23 so I don't believe that there's a -- a credit risk

there. There is the risk that -- that Manitoba Hydro

can purchase the energy at the -- at a fixed price

- 1 based on the expectation that it'll sell at a -- at a
- 2 profit. And at the point of actually making the sale,
- 3 the -- the -- there's a dip in price and we end up
- 4 selling at loss.
- 5 And so there are -- there are
- 6 transactions where we have lost money, but over 90
- 7 percent of the transactions we make money. And if we -
- 8 it's just the nature of that market that's there --
- 9 even at the last minute there's some uncertainty in
- 10 what the real time price will be that you can achieve.
- 11 MR. RAYMOND LAFOND: While we're still
- 12 on revenues -- I'm sorry, but I have to go back to page
- 13 72 of the book of documents. And I would like to
- 14 relate that to the IFF12. And essentially -- and I'll
- 15 be coming back with this on different lines on the IFF.
- 16 Yesterday when I said there were numbers
- 17 but I could not see the justification behind them, I
- 18 did go and read the few pages on assumptions. What I
- 19 was looking for, and in this instance more
- 20 particularly, when you look at -- when I look at the
- 21 first line, "the general consumers at approved rates,"
- 22 I go down and I do see what the in -- percent increases
- 23 are.
- Now, I would have liked on the
- 25 additional, for instance, to see a few lines, and,

- 1 namely, one (1) indicating the forecasted volume over
- 2 the period and the forecasted increases in prices. I
- 3 agree it's not necessarily that simple because you have
- 4 opportunity sales versus firm sales.
- 5 But -- and the reason for this is, when
- 6 I look at page 72 and I look at the volumes, the demand
- 7 volumes, for instance for the year 2011 -- I'm sorry,
- 8 2012/'13, in terms of sales to the US, and that applies
- 9 to Canada also, but just taking the sales to the US,
- 10 we're looking at 6.3 megawatts -- gigawatts plus six
- 11 hundred and twenty-five (625).
- 12 And when I go further to 2019/'20, on
- 13 these same two (2) lines, I see a decrease in volumes
- 14 of 10 percent. When I go down several lines and I go
- 15 to the sales amount for the same related lines, well,
- 16 there I -- and I'm on the numbers in column '12/'13 --
- 17 total export sales to Canada in millions, 33 million
- 18 720, and then the ex -- US sales, 221 million 81.
- 19 When I -- when I move further on these
- 20 two (2) lines, to, for instance 2019/2020, this is a
- 21 hundred percent plus increase. So volumes decrease by
- 22 about 10 percent, but prices increase by over a hundred
- 23 percent, which is an equivalent of 10 percent per year
- 24 compounded. And I'd like to understand the -- the
- 25 reasoning behind this.

1145 1 So -- and this is why, when I was talking about assumptions, when it's -- it's indicating the price increases and the justification for these 3 price increases, so that we can form a judgment onto -as to whether or not we think they're -- I'm sure they're okay, but how you've arrived at it, we can have 7 that understanding. MR. VINCE WARDEN: Mr. Lafond, maybe I'll just start it off. If I -- if I followed your 10 question correctly, the additional -- the line 11 "additional" that's in the integrated financial 12 forecast at page 37 -- so that's the electric 13 operations financial forecast -- the "additional" line 14 that's referenced there pertains only to the rate 15 increases that --16 MR. RAYMOND LAFOND: I'm sorry, I meant -- I meant extra-provincial, sorry. That's the line 17 18 I'm trying to compare to the other two (2) lines. 19 20 (BRIEF PAUSE) 21 22 MR. DAVID CORMIE: Mr. Lafond, the --23 the -- if we look at the US export sales, the -- the 24 row that has the underline under it, "total sales to 25 the US," and I -- that is the -- the revenue line, in

- 1 2012/'13 it's showing \$221 million. That -- that
- 2 number carries on until 2014/'15. There's an increase
- 3 occurring there because we are making assumptions about
- 4 -- the average opportunity export rate is increasing,
- 5 and so the rate for the non-firm sales is going up.
- And then, in 2015/'16, the new Xcel sale
- 7 contract, the NSP sale contract starts in, and so we
- 8 lose the legacy pricing and we go to a new price. And
- 9 so there's a -- new additional revenue generated by
- 10 that sale because of -- the rate is increasing.
- 11 And that continues on until -- it's a
- 12 combination now of increasing opportunity rates and
- 13 then -- and the additional revenues from the firm sales
- 14 until we get out to 2019/'20 when the volume goes up
- 15 again, because Keeyask comes in and we're -- and we're
- 16 seeing, in addition to that, increased opportunity sale
- 17 prices.
- 18 So the only major change in -- in
- 19 revenue associated with the contract is their -- is the
- 20 new Xcel contract, and then all -- I believe the
- 21 additional revenue is associated with a forecast of
- 22 increasing market prices for opportunity energy.
- 23 MR. RAYMOND LAFOND: And -- and the
- 24 portion with the Xcel contract, we already know the
- 25 current prices? I mean, this has been negotiated and

- 1 this is firm?
- 2 MR. DAVID CORMIE: Yes. The Xcel
- 3 contract, there is very little unknown about what those
- 4 prices will be all the way to 2025. They wanted a
- 5 fixed escalator. They wanted to know precisely what
- 6 they were going to pay, and we -- we have those values
- 7 nailed down today all the way to 2025.
- 8 MR. RAYMOND LAFOND: And -- and I'm not
- 9 sure what the percentage of the total is in terms of
- 10 opportunity sales, but why do you expect prices to go
- 11 up substantially? I mean, much more than the inflation
- 12 rates.
- MR. DAVID CORMIE: You know, although
- 14 gas prices are low, we are forecasting some real
- 15 increase in the price of natural gas. And then on nom
- 16 -- in nominal terms when you adjust for inflation,
- 17 there is additional -- the prices are going up just
- 18 with in -- with inflation.

19

20 (BRIEF PAUSE)

- 22 MR. DAVID CORMIE: In -- in addition to
- 23 that, our forecasters are anticipating that the surplus
- 24 capacity situation that's in the market today will
- 25 drastically diminish as a large portion of the coal

- 1 fleet in the United States is taken out of service due
- 2 to the EPA restrictions. And -- and so there -- the --
- 3 there'll be just less -- less reserve -- less surplus
- 4 generation available in the market which drives up
- 5 prices.
- 6 MR. RAYMOND LAFOND: It just seems to
- 7 me that increases of well over a hundred percent when
- 8 we're looking at a volume decreases of about 10
- 9 percent, which means compounding increases of over 10
- 10 percent per year, seems to be aggressive. And I'm just
- 11 trying to -- to understand whether or not it is
- 12 aggressive, or if you think they're actually
- 13 conservative.
- 14 MR. DAVID CORMIE: I -- I think in our
- 15 IFF12 you'll see a significant reduction from what we
- 16 had in IFF11 in those prices, and so there is -- is a
- 17 lowering expectation of what those revenues will be.
- 18 But we still think that there are fundamental drivers
- 19 that will raise the value of our surplus electricity
- 20 over time.
- 21 MR. RAYMOND LAFOND: Thank you.
- 22
- 23 CONTINUED BY MR. BOB PETERS:
- MR. BOB PETERS: And, Mr. Cormie, to --
- 25 to bring to Board Member Lafond's attention, Manitoba

1149 Hydro Exhibit 17 is the document that was handed out yesterday that had the average unit revenue prices on it in respect of IFF12, sir. 3 Is that correct? 4 5 MR. DAVID CORMIE: Yes. MR. BOB PETERS: And you indicated in 6 7 your second last answer that the Board would see that Manitoba Hydro's forecast of future export price opportunities has been reduced. Where will -- where 10 will he -- where will we see that on this Exhibit 17, 11 sir? 12 13 (BRIEF PAUSE) 14 15 MR. DAVID CORMIE: Yeah, if you look at 16 -- in Manitoba Hydro Exhibit 17 the column titled, "2019/'20," and if you come down that column to the 17 18 price associated with total export sales, we're now 19 showing an average of sixty-six dollars and fifty-two cents (\$66.52). 20 21 Do you see that, Monsieur Lafond? 22 MR. RAYMOND LAFOND: Yes. 23 MR. DAVID CORMIE: If you -- and you 24 can go back to page 72 for the similar table associated with IFF11-2, and you can compare that to eighty-eight

- 1 dollars and fourteen cents (\$88.14), which was the
- 2 price that we were showing in the -- in the IFF. So
- 3 our -- the consensus forecast of the price forecasters
- 4 that Manitoba Hydro uses has shown, on average, a -- a
- 5 reduction in -- in these years, and that's showing up
- 6 now in our forecasts.
- 7 What -- what's not happening though is
- 8 our long-term sale contracts. Our customers are still
- 9 seeing increases in the cost of construction to build
- 10 new facilities. And so, in spite of the cost of -- of
- 11 the inputs, like natural gas going down, being offset
- 12 by expected increase in cost and construction of
- 13 facilities, so we're not seeing a weakening in -- in
- 14 demand for Manitoba Hydro's long-term product.
- 15 And so there's -- we're -- our -- our
- 16 firm sales to customers are based on the cost of their
- 17 alternative, and -- and then that's remaining
- 18 essentially unchanged over time. They still see
- 19 Manitoba Hydro as an attractive alternative to building
- 20 their own supply, especially given the risk of what
- 21 natural gas prices could be, and the -- and the risk of
- 22 emission regulation.
- 23 MR. RAYMOND LAFOND: I understand that.
- 24 However, for Manitoba Hydro, the cost of the building
- 25 Conawapa is also much more expensive than it was to

- 1 build Limestone, for example.
- 2 MR. DAVID CORMIE: Oh, absolutely. And
- 3 to go back in history, right back to Kettle, a
- 4 generating station that we built for a few hundred
- 5 million dollars, now is -- equivalent is costing
- 6 billions and billions and billions of dollars. So
- 7 inflation has -- has affected our -- our costs and --
- 8 and will continue to affect our costs.
- 9 MR. RAYMOND LAFOND: So, therefore, the
- 10 -- the problem of our customers in the US, in terms of
- 11 alter -- costs of alternatives, is also counter-
- 12 balanced by us as a vendor in terms of our cost of
- 13 producing the additional amount of electricity?
- 14 MR. DAVID CORMIE: Yes. And -- and I -
- 15 I don't know if this is the forum to go in. This is
- 16 probably an NFAAT issue. But, in effect, we're
- 17 advancing generation and -- and even -- if you look at
- 18 the alternative development plans, other than the one
- 19 (1) that we're proposing, Conawapa is still in there.
- 20 So it -- we -- we still see building
- 21 Conawapa; we may be advancing it. So it's not -- we're
- 22 -- it's the -- is there enough advantage to making
- 23 these sales and advancing it? We -- if we're still
- 24 going to build it there seems to be an advantage there.
- MR. RAYMOND LAFOND: Thank you.

- 1 CONTINUED BY MR. BOB PETERS:
- MR. BOB PETERS: Mr. Cormie, still on
- 3 that point that you and Board member Lafond were
- 4 discussing, the fact that your American counterparties'
- 5 cost of construction is increasing is an important
- 6 factor for Manitoba Hydro to know, because it is based
- 7 on that information that Manitoba Hydro will negotiate
- 8 what price will be in your fixed-term contracts?
- 9 MR. DAVID CORMIE: Yes, that's right.
- 10 And as I mentioned this morning, we still have some
- 11 unsold long-term dependable power that -- that we are
- 12 negotiating for and seeking customers for. And so
- 13 we're not seeing a lower appetite from -- we're still
- 14 confident that we will be able to -- to sell all the
- 15 product that we have available on that basis.
- 16 MR. BOB PETERS: And would it be
- 17 correct that in negotiating these firm-fixed contracts,
- 18 you don't so much look at initially what Manitoba
- 19 Hydro's costs are to produce the energy, but you look
- 20 to see what the counterparty's alternative is in
- 21 getting that energy? If not from Manitoba Hydro, what
- 22 other source would they look to?
- 23 MR. DAVID CORMIE: That's part of the
- 24 determination of what our price will be.
- MR. BOB PETERS: Manitoba Hydro looks

- 1 to see what alternative the counterparty would resort
- 2 to if they didn't buy from Manitoba Hydro to help you
- 3 price your product?
- 4 MR. DAVID CORMIE: Absolutely.
- 5 MR. BOB PETERS: Not to diminish it,
- 6 but the cost in Manitoba would be something that would
- 7 have to be looked at once you came home with your term
- 8 sheet, I suppose, to see if Mr. Rainkie and Mr. Warden
- 9 found merit in your -- in your term sheet?
- 10 MR. DAVID CORMIE: Yes. And my job is
- 11 to bring home the best contract possible. I turn it
- 12 over to others to evaluate whether that's in Manitoba
- 13 Hydros' best interest.
- 14 MR. BOB PETERS: Good. Thank you for
- 15 that explanation, sir. I'd like to -- subject to any
- 16 questions, I'd like to turn to the last, I think it's
- 17 page 78, in Board counsel's...

18

19 (BRIEF PAUSE)

- 21 MR. BOB PETERS: I guess it was so nice
- 22 I put it in twice, it's also at page 84. But it's a --
- 23 I apologize for that confusion, but I'm looking at page
- 24 78, sir, and what I'm looking at here are export
- 25 revenues -- this is only on the opportunity side, Mr.

- 1 Cormie; you'd understand that to be correct?
- MR. DAVID CORMIE: Yes.
- MR. BOB PETERS: And a number of years
- 4 have been depicted, based on information, but
- 5 opportunity bilateral is what you've described earlier
- 6 as you have a counter -- a named counterparty on the
- 7 other end of the contract to whom you're selling,
- 8 whether it's forward selling for a few months, or maybe
- 9 up to as long as a year?
- MR. DAVID CORMIE: Yes.
- MR. BOB PETERS: And it does go as long
- 12 as a year?
- MR. DAVID CORMIE: Yes.
- 14 MR. BOB PETERS: How would Manitoba
- 15 Hydro know a year in advance that it has enough water
- 16 to meet that -- that bilateral arrangement?
- 17 MR. DAVID CORMIE: Sometimes it's quite
- 18 obvious, Mr. Peters, like in the spring on 2011 when we
- 19 had a -- a -- a flood of epic proportion. In years
- 20 when the water supply is not obvious, we tend not to go
- 21 that far forward. But we do do sensitivity studies on
- 22 the water supply to see whether we can supply that
- 23 energy. And as long as we have the capacity to produce
- 24 it, having meet our own needs under a worst case, we
- 25 will enter into these forward transactions.

- 1 MR. BOB PETERS: All right. And that -
- 2 that's the test we were going to get to then, Mr.
- 3 Cormie. As long as Manitoba Hydro can meet the needs
- 4 of Manitobans and it has surplus resources, will you
- 5 then look to these types of arrangements? These
- 6 opportunity bilateral arrangements?
- 7 MR. DAVID CORMIE: That's correct.
- 8 MR. BOB PETERS: And if you could
- 9 disclose, Mr. Cormie, if Manitoba Hydro found itself in
- 10 a situation where conditions changed and Manitoba Hydro
- 11 was not able to meet the opportunity bilateral sale,
- 12 would Manitoba Hydro then be obligated to financial
- 13 settle that arrangement?
- 14 MR. DAVID CORMIE: Yes, that would be
- 15 required.
- 16 MR. BOB PETERS: That would follow.
- 17 And we look, in terms of the opportunity bilateral
- 18 arrangements, the quantity of energy sold, in terms of
- 19 gigawatt hours, is significant, but this would only be
- 20 there if there was sufficient Manitoba Hydro resources
- 21 to meet that requirement at the time the bilateral
- 22 agreement was signed?
- 23 MR. DAVID CORMIE: That's correct.
- 24 MR. BOB PETERS: So then we do -- go
- 25 down to the market export opportunity sales that are

- 1 depicted here, and the market was divided into two (2)
- 2 parts, one (1) is called "day-ahead" and one (1) is
- 3 called "real-time", if I understand correctly?
- 4 MR. DAVID CORMIE: That's correct.
- 5 MR. BOB PETERS: You did speak of day-
- 6 ahead previously, but this would be a situation where
- 7 Manitoba Hydro would offer its energy into the day-
- 8 ahead market at a certain price?
- 9 MR. DAVID CORMIE: Yes.
- 10 MR. BOB PETERS: And you would have to
- 11 wait to see if the market was -- whether the price was
- 12 in merit, such that the market would require you to
- 13 deliver it?
- 14 MR. DAVID CORMIE: Yes. We -- we know
- 15 what the value of our electricity, what it costs us to
- 16 produce, and we would offer in at our cost plus a
- 17 reasonable profit. And if the market cleared above
- 18 that, we would be in merit and be accepted and we would
- 19 be paid. If the market cleared below that offer price,
- 20 the MISO would say: Thank you for the offer Mr.
- 21 Cormie. You're a little bit high today; sharpen your
- 22 pencil and try again tomorrow.
- 23 MR. BOB PETERS: When Manitoba Hydro
- 24 bids into the market, Mr. Cormie, on the day-ahead
- 25 side, is it totally within Manitoba Hydros discretion

1157 as to what that bid price will be? 2 MR. DAVID CORMIE: Yes. 3 MR. BOB PETERS: And likewise for the quantity? 5 MR. DAVID CORMIE: Yes. 6 7 (BRIEF PAUSE) 9 MR. BOB PETERS: When we look to the 10 real-time market this is a electronic trading arrangement that is facilitated by MISO? 11 12 MR. DAVID CORMIE: It's the -- it's 13 essentially the -- the same market except that Manitoba 14 Hydro doesn't know in advance what the price will be, 15 and we end up being a price-taker if we -- we commit to 16 making the delivery. It's only after the end of the hour do we actually find out what the -- what we will 17 18 get paid for that power. 19 So whereas the day -- in the day-ahead market you -- you know that you're going to get paid at 21 least your offer price. In the day-ahead you -- you're 22 -- you're anticipating that it will -- that it will be 23 above that price but you -- there's no guara -- there's 24 no -- there's no guarantee. 25

1158 1 (BRIEF PAUSE) 2 3 MR. BOB PETERS: I'm not sure if I misunderstood -- stood you or you misspoke but on the day-ahead market Manitoba Hydro will bid into the market and know that if it's called upon it will -- it will get at least the price at which it bid the -- the 7 energy into the market? 9 MR. DAVID CORMIE: Yes, we -- we get 10 paid a day ahead before we actually make delivery, and 11 we get paid at least the -- our offer price. 12 THE CHAIRPERSON: Now, why -- why would 13 it be higher? 14 MR. DAVID CORMIE: I'm sorry, what --15 why would what be higher? 16 THE CHAIRPERSON: When you say at least 17 what -- you're offer price then there must be 18 situations where you got more than the offer price. 19 MR. DAVID CORMIE: Oh, and that's the vast majority because we offer hydro in that -- at the 21 value of the -- of hydro production. And let's say 22 that that's our water rental cost plus our incremental 23 Let's say it's five dollars (\$5) a megawatt 24 dollar. The market could clear at fifty dollars (\$50). 25

- 1 So we're in merit. MISO says, Manitoba
- 2 Hydro you're below what the market clearing price is,
- 3 we'll accept you. And we -- we will -- so we're
- 4 getting fifty dollars (\$50) when we -- we offer them in
- 5 a -- at our -- at our cost.
- 6 Whereas in the -- in the real-time
- 7 market we -- it's -- we say we have 100 megawatts and
- 8 at the end of the hour we're prepared to accept
- 9 whatever you pay us. And they may -- the prices may go
- 10 negative and Manitoba Hydro may have a cost of five
- 11 dollars (\$5) and, you know, the -- the price could be
- 12 less than that.
- 13 So there is -- there is price risk in
- 14 the -- in the day-ahead market that we don't have in
- 15 the real-time mark -- or in the day -- there's price
- 16 risk in the real-time market that we don't have in the
- 17 day-ahead market.
- 18 THE CHAIRPERSON: I might as well take
- 19 the opportunity while we're talking. With respect to
- 20 the market clearing price, now the market clearing
- 21 price represents the average of prices at which the
- 22 energy is being sold?
- 23 MR. DAVID CORMIE: The market clearing
- 24 price is the -- the actual cost of dispatching the most
- 25 expensive generator in the region to serve the last

- 1 megawatt of load. So that determines the market
- 2 clearing price. And that's --that's set in the -- at
- 3 some point in -- in the MISO market.
- 4 And then all other prices are related to
- 5 that based on the cost of losses and the cost of
- 6 congestion back to the other commercial notes. So if
- 7 the market clearing price is set in -- in Indiana we
- 8 get paid a discount to that depending on the losses and
- 9 the congestion. So it's set by a specific generator to
- 10 serve the last megawatt of load in the region.

- 12 CONTINUED BY MR. BOB PETERS:
- MR. BOB PETERS: Mr. Cormie, just to
- 14 help me with the numerical example of that discussion
- 15 you had with the Chairman, on the day-ahead market if
- 16 Manitoba Hydro bids in -- and let's just pick
- 17 hypothetical numbers, but you bid in at half a penny a
- 18 kilowatt hour you could -- you could bid that into the
- 19 market, would you also have to bid in a quantity?
- 20 MR. DAVID CORMIE: Oh, yes. So for
- 21 each hour we -- we offer in a volume and a price. And
- 22 we can offer in -- in additional volumes and different
- 23 prices. So we will offer in our hydro in at one (1)
- 24 price and we'll offer our combustion turbines at
- 25 another price. They may accept our hydro but they may

- 1 not accept the combustion turbines. And they may
- 2 accept it in one (1) hour, they may accept it in all
- 3 hours.
- 4 MR. BOB PETERS: All right. And so if
- 5 we've got a situation where hypothetically Manitoba
- 6 bids in at half a penny a kilowatt hour, and other
- 7 energy suppliers also bid in and somebody's got a gas
- 8 plant and they bid in a five (5) cents a kilowatt hour,
- 9 and the market needs that gas producer's energy to meet
- 10 the demand, then everybody would get jumped up to five
- 11 (5) cents a kilowatt hour for their -- for their sales?
- 12 MR. DAVID CORMIE: Yes. And in that
- 13 example that assumes that there are no losses or
- 14 congestion. In a -- in a perfect world we would all
- 15 get paid the cost of that five (5) cent a -- a kilowatt
- 16 hour generator.
- 17 THE CHAIRPERSON: Just to -- again, I
- 18 want to make sure I understand you. Just -- you -- you
- 19 -- so the -- so the -- the market would be looking at
- 20 stacking its supply, right, and it would sort of start
- 21 at the bottom end and work its way up. And the last
- 22 price -- the last supplier becomes the price and
- 23 everybody else is paid based on that price?
- 24 MR. DAVID CORMIE: That -- that's
- 25 correct.

1162 1 THE CHAIRPERSON: Oh. 2 MR. DAVID CORMIE: And that -- you know, if -- if you think about a perfect bilateral 3 market where power traders are on the phone and they can talk to everybody they'll search out the highest possible price. That -- that is not possible, we can't 7 talk to enough people. So what the market operator does he does that for -- he does that for everybody and everybody gets paid that -- that -- gets paid that 10 value and -- and then they adjust it for the -- the cost of getting the energy there. 11 12 13 CONTINUED BY MR. BOB PETERS: 14 MR. BOB PETERS: Mr. Cormie, on this 15 day-ahead market that you were talking to the Chairman 16 about, can Manitoba Hydro withhold generation resources 17 that it has in excess of its own firm obligations or 18 must it bid in all of its surplus? 19 (BRIEF PAUSE) 20 21 22 MR. DAVID CORMIE: No, we have -- we 23 have no obligation to offer any amount in except the 24 capacity associated with our firm contracts. If -- if you were a generator in the MISO footprint you have an

- 1 obligation to offer all your resources in. Manitoba
- 2 Hydro is -- generation is not in, so we're -- we don't
- 3 have that must -- that we don't have the obligation of
- 4 making our resources available.
- 5 So we have complete discretion on how
- 6 much surplus we determine is available and our
- 7 incentive to offer it in is because our -- our product
- 8 is -- is generally in merit and we would be foregoing
- 9 revenue opportunities by not offering it in.
- 10 MR. BOB PETERS: If Manitoba Hydro has
- 11 to bid in the -- the capacity of its firm export
- 12 agreements, you would bid that in at the price of your
- 13 export agreement so that you -- you -- you'd be cost
- 14 neutral in the exercise?
- MR. DAVID CORMIE: No, we can offer in
- 16 at -- at our -- at our combustion cost, turbine cost if
- 17 we chose to. We can offer -- there's no limit to what
- 18 we can offer it in. We have an obligation to offer it,
- 19 but there's no limitation on how we price it. We can
- 20 price it so that it won't be dispatched if we chose --
- 21 if we chose such.
- 22 MR. BOB PETERS: Or you can price it as
- 23 coming from your gas generator? You have to pick an --
- 24 an actual generator in your system, you can't pick this
- 25 price out of the air, can you?

1164 MR. DAVID CORMIE: 1 There -- there should be a -- a relationship between your offer price and your -- and your costs. And there is a market 3 monitor that -- that looks at market participant behaviour and ensures that people aren't gaming. And, you know, Manitoba Hydro wants to be in the market for 7 the long run. And we're not interested in -- in gaming, so we -- we have a pricing policy that we stick to. 9 10 MR. BOB PETERS: And so if Manitoba 11 Hydro bids in the -- the capacity of its export 12 agreements you would bid them in at a price higher than 13 what you're receiving under the export agreements in 14 case you had to -- in case somebody purchased them and 15 then you'd have to financially settle your export 16 agreements? 17 MR. DAVID CORMIE: No, I -- I don't see 18 a reason why Manitoba Hydro wouldn't offer in the --19 the capacity that we actually felt was available at the cost associated with delivering that supply. I --20 21 there's no reason why we would artificially price our 22 product. 23 24 (BRIEF PAUSE) 25

- 1 MR. BOB PETERS: In a mathematical
- 2 example, Mr. Cormie, if Manitoba Hydro had a -- a 500
- 3 megawatt sale, what quantity would Manitoba Hydro have
- 4 to bid into the day-ahead market?
- 5 MR. DAVID CORMIE: We have to offer --
- 6 for -- for those contracts that have the must-offer
- 7 obligation, we have to make available the 500
- 8 megawatts.
- 9 MR. BOB PETERS: You don't have to
- 10 offer in the contract amount plus an equal amount over
- 11 and above that?
- MR. DAVID CORMIE: No, we only have the
- 13 obligation associated with the contract. And we only
- 14 have to offer that for the four (4) hours around the
- 15 MISO peak.
- MR. BOB PETERS: Under any
- 17 circumstances, you only have to offer in it -- for --
- 18 for the peak?
- 19 MR. DAVID CORMIE: Well, our contracts
- 20 are of varying vintage, the existing contracts don't
- 21 have the must-offer obligation. They -- they -- they
- 22 assume and -- and -- and the rules make the assumption
- 23 that for the hours, let's say it's a sixteen (16) hour
- 24 delivery, that we will have the capacity available for
- 25 the full sixteen (16) hours. Under the new contracts,

- 1 we only have the obligation to offer in for four (4)
- 2 hours.
- 3 So, whereas we have the full obligation
- 4 now, into the new contracts, the must-offer obligation
- 5 is only four (4) hours. But we have to be able to show
- 6 that -- that we have that capacity and that if it was
- 7 needed in the -- in the market, that we have the
- 8 ability to supply it.
- 9 MR. BOB PETERS: Would it be correct
- 10 for the Board to conclude at -- looking at -- at the
- 11 table at page 78 of the book of documents, that
- 12 Manitoba Hydro cannot sell all of its energy in
- 13 realtime?
- 14 MR. DAVID CORMIE: No, it's -- it's not
- 15 advisable to sell our energy in realtime. Firstly, we
- 16 -- we want to have -- we want to manage our price risk.
- 17 Secondly -- and -- and we get that price certainty by
- 18 bidding into the day-ahead market. Secondly, the day-
- 19 ahead market generally clears higher than the real-time
- 20 market. And so there's a price advantage by selling a
- 21 day ahead. I think a real-time market clears lower than
- 22 the day-ahead market about 70 percent of the time. So
- 23 it makes sense to -- if you have it, to offer it in
- 24 early.
- 25 The third thing is, if you -- MISO is

- 1 doing their generation dispatch based upon the orderly
- 2 behaviour of participants in the day-ahead market. And
- 3 they determine which combustion turbines they need to
- 4 start and stop. And if Manitoba Hydro were to withhold
- 5 all its energy and show up in the real-time market,
- 6 MISO would have put in place a schedule of starting and
- 7 stopping units that would not have been necessary. And
- 8 then Manitoba Hydro gets charged with all those extra
- 9 costs associated with now having to -- to compensate
- 10 those people for not starting and stopping their units.
- 11 And that's called the RSG charge, revenue sufficiency
- 12 quarantee.
- So, there are penalties associated with
- 14 not -- with -- with messing with the orderly operation
- 15 of the -- of the day-ahead market. And those penalties
- 16 can be extremely expensive. If -- if a generator
- 17 started a unit based on the -- on a combustion turbine
- 18 based upon the day-ahead dispatch orders, and -- and
- 19 then all of sudden it wasn't necessary to start it
- 20 because Manitoba Hydro came to the market with 1000
- 21 megawatts of its surplus hydro. Well, somehow, that
- 22 operator of that generator needs to be compensated so
- 23 they take those charges of startup and they assign
- 24 those to the people who caused the deviations.
- 25 And so, the market rules are structured

1168 so that most people make their energy available in the day-ahead market so MISO can do proper planning. And if you don't follow those -- follow those plans to the 3 extent that you're causing additional costs, you get charged with those costs. And so there's lots of incentives for Manitoba Hydro to participate as a 7 normal market participant in the day-ahead market. THE CHAIRPERSON: You said that the 8 market prices for the day-ahead market cleared higher than those in the real time. And I'm not getting that 10 from the data here. Is that -- 'cause the data 11 12 suggests that real-time prices are actually higher than 13 the day-ahead prices. I'm looking at page 78 of 14 course. 15 16 (BRIEF PAUSE) 17 18 MR. DAVID CORMIE: That's -- that's 19 what I -- I see here as well, but when you compare the day -- the day-ahead price for a particular hour to the 21 actual hourly price you'll -- you'll see that that 22 spread is there. It doesn't show up here because these 23 aren't necessarily the same time periods. 24

(BRIEF PAUSE)

PUB - MAN. HYDRO GRA 2012-13 2013-14 12-14-2012 1169 1 MR. DAVID CORMIE: And I've also been advised that there are ancillary services associated with the real-time market that generates additional revenue that's showing up in this number, and that will affect this calculation. 6 7 CONTINUED BY MR. BOB PETERS: 8 MR. BOB PETERS: Mr. Cormie, has 9 Manitoba Hydro ever been subject to those RSG payments, 10 or revenue sufficiency guarantee payments that you had 11 indicated? 12 MR. DAVID CORMIE: Yes, we have. 13 MR. BOB PETERS: And is that a constant 14 re-occurring issue? MR. DAVID CORMIE: Yes. It's a -- it's 15 a cost of participating in the real-time market. And 17 the rules around that are changing, Mr. Peters, and we expect that we will be experiencing less RSG charges in 18 19 the future. But they are -- they are there and -- and those are built into our results. MR. BOB PETERS: They're netted against 21 22 the revenues?

25 the revenue side. It's a billage (phonetic) we get

23

24

show up in the energy purchase line, Mr. Peters, not in

MR. DAVID CORMIE: I believe that they

- 1 after the fact. It doesn't show up in the energy
- 2 charges.
- 3 MR. BOB PETERS: You'd given an example
- 4 to the Board as to what would cause those to arise.
- 5 Can you give a more specific example as to Manitoba
- 6 Hydro's conduct that would make it subject to an RSG
- 7 penalty?
- 8 MR. DAVID CORMIE: Well, and this is
- 9 the reason that we are anticipating the rule change.
- 10 We can be dispatched down in real-time. So we're
- 11 behaving different than what we had committed to in
- 12 day-ahead. The markets say, You've now deviated from
- 13 your day-ahead schedule, there's a penalty associated
- 14 with that.
- And we said, But we're being dispatched
- 16 down based upon your instructions. So MISO tells us to
- 17 -- to cut our schedules. But then they send us a bill
- 18 for doing that. And we say, Well that's -- why -- you
- 19 know, the rules aren't fair. You're asking us to do
- 20 this. This is in the ben -- this is for the benefit of
- 21 eve -- of everybody but -- but you're charging --
- 22 sending us the bill for the -- the -- for doing that.
- 23 And that's an example of why the rules
- 24 are changing. And a reason why it would -- might go
- 25 the other way is...

1171 1 (BRIEF PAUSE) 2 3 MR. DAVID CORMIE: If we have an emergency on our system and we have to cut our dayahead schedules and it causes some start up costs for another generator to serve the load that's not 7 reflected in the energy charge, then those costs could get passed onto Manitoba Hydro. 9 MR. BOB PETERS: Could you please 10 provide the Board with the order of magnitude of those 11 charges, say for the last year? 12 MR. DAVID CORMIE: Yes. 13 MR. BOB PETERS: Do -- do you know it, 14 or is it something you'll have --15 MR. DAVID CORMIE: I think -- I think it's a few million dollars. It's not a lot of money, Mr. Peters, in relative terms but -- but it's in the 17 18 millions, and we'll get you that number. Yes, Manitoba Hydro will undertake to provide a history of RSG 20 charges. 21 22 --- UNDERTAKING NO. 17: Manitoba Hydro to provide a 23 history of RSG charges 24 25 CONTINUED BY MR. BOB PETERS:

1172 1 MR. BOB PETERS: And, Mr. -- Mr. Cormie, to follow up on that discussion you had with the Chairman about the day-ahead prices on 70 percent of the time settling higher than real-time prices, have you any -- have you any printouts that you could provide that would demonstrate that to the -- to the Board? Is there a way to demonstrate that 7 approximation? 9 MR. DAVID CORMIE: Yes, we can do that 10 analysis. I stand to be corrected on the 70 percent but I know it's -- it's more than half -- more than 11 12 half the time. 13 MR. BOB PETERS: That would be 14 appreciated, if you would undertake to do that, sir. 15 Thank you. And lastly I think on --16 MR. DAVID CORMIE: Manitoba Hydro will 17 provide an analysis of day-ahead versus real-time 18 prices. 19 20 --- UNDERTAKING NO. 18: Manitoba Hydro to provide 21 an analysis of day-ahead 22 versus real-time prices 23 24 CONTINUED BY MR. BOB PETERS: 25 MR. BOB PETERS: Mr. Cormie, before I

1173 leave page 78, Tab 8 of the book of documents, merchant sales revenues are shown on this chart, and these sales revenues are -- is it both Canadian and US-sourced? MR. DAVID CORMIE: The majority of these revenues are a Canadian source. 6 MR. BOB PETERS: And they'd have to be netted against the -- the merchant purchases? 7 8 MR. DAVID CORMIE: The purchase and -and the cost of transmission service. 10 MR. BOB PETERS: Can you undertake to -- to provide that with this table, the merchant 11 purchases and the associated merchant transmission? 13 MR. DAVID CORMIE: Yes. 14 MR. BOB PETERS: Just -- just for the 15 year shown, please. 16 MR. DAVID CORMIE: Yes, we will. 17 MR. BOB PETERS: Thank you. 18 19 --- UNDERTAKING NO. 19: Manitoba Hydro to provide 20 merchant purchases and associated merchant 21 22 transmission 23 24 CONTINUED BY MR. BOB PETERS: 25 MR. BOB PETERS: Mr. Cormie, if we

1174 could continue on to Tab 9 of the book of documents and look at some components of extraprovincial revenues. 3 (BRIEF PAUSE) 5 6 MR. BOB PETERS: We see at page 89 of the book of documents that -- and we've been through 7 the quantity in the top half of the chart and the -the reduced forecasts. It would be correct in following up on Board Member Lafond's question to 10 11 indicate that, some of the revenue being lost in the 12 forward years, near the far right-hand side of the 13 chart, would be as a result of volume adjustments as 14 well as price reductions, would that be true? 15 MR. DAVID CORMIE: The price reductions 16 meaning the lower forecast prices compared to the previous estimates? 17 18 MR. BOB PETERS: Yes, sir. 19 MR. DAVID CORMIE: Yes. And the volume adjustments -- there'll be a -- an adjustment on volume 21 in those later years because of changes in domestic 22 demand. If the forecast demand has gone down there'll 23 be an increase in opportunity sales, if it's gone the 24 other way there'll be a decrease in opportunity sales. 25 MR. BOB PETERS: If we look with the

- 1 Board to the bottom half of page 89, and we look at
- 2 energy sales only, the intention here, Mr. Cormie, is
- 3 to remove the merchant trading transactions, would that
- 4 be understood?
- 5 MR. DAVID CORMIE: Yes.
- 6 MR. BOB PETERS: And under the
- 7 dependable firm contracts only, I think yesterday you
- 8 indicated to the Board that the pricing was in the
- 9 range of five point three-nine (5.39) cents, and was
- 10 that November of 2011?
- 11 MR. DAVID CORMIE: I -- I gave both the
- 12 '11 and '12 price for November.
- MR. BOB PETERS: All right. But they
- 14 were -- they were approximately five point three nine
- 15 (5.39), I think the other one I wrote down was five
- 16 point two two (5.22). But subject to check, that's --
- 17 that's the range in which those dependable firm
- 18 contracts are holding?
- 19 MR. DAVID CORMIE: Yes, those are the
- 20 numbers I provided in my direct.
- MR. BOB PETERS: And under the
- 22 opportunity revenues of 152 million, when that's added
- 23 with the dependable firm exports we come up with total
- 24 energy sales of \$327 million. And we contrast that
- 25 with the three hundred and sixty-three (363) found in

1176 the IFF, as seen at the top of the page. There's a \$36 million difference between those two (2), Mr. Cormie. 3 Do you -- do you see where my math is? MR. DAVID CORMIE: Yes, I do. 5 MR. BOB PETERS: And we'd have to remove the merchant trading, which, from the previous charts, I assume to be \$17 million. And we're still 7 \$19 million lower at the bottom half of the -- of the chart than we are at the top half. Do you accept --10 MR. DAVID CORMIE: Mr. -- Mr. Peters, have -- have we not already excluded merchant trading 11 12 revenues from this table? I --13 MR. BOB PETERS: Yes. 14 MR. DAVID CORMIE: So what are you --15 MR. BOB PETERS: My fancy math was 16 this, Mr. Cormie -- was I was trying to reconcile 17 Manitoba Hydro's extraprovincial revenue line item on 18 the IFF of 363 million to what Manitoba Hydro is 19 selling as dependable as well as opportunity. And I come up with 327 million. And I'm wondering why there's a difference. 21 22 And the first thing I would add back would be the -- the merchant sales that would have been 24 on the top line but not on the -- on the bottom line, 25 so --

1177 1 MR. DAVID CORMIE: Yes, I understand what you're doing, yes. 3 MR. BOB PETERS: So I'm still \$19 million light in trying to reconcile the two (2), and I wondered if you could provide the Board with any explanation at this time as to what that might be from. 7 (BRIEF PAUSE) 9 10 MR. DAVID CORMIE: IFF11-2 showed \$363 million in -- in export revenues, \$10 million of which 11 was a forecast adjustment that was made at the last 13 moment because the water conditions were quickly 14 changing. And rather than go back through the process 15 of running computer models and generating the reports, we -- we just put a line item "additional revenues" in. 17 So that explains a portion of that difference, Mr. 18 Peters. 19 MR. BOB PETERS: Is there any other significant number that would have been included in the 21 -- in the top line of extraprovincial revenues but 22 doesn't show up when we back out the energy sales, 23 other than the merchant trading, and now this -- I'll 24 call it a subjective adju -- adjustment, if that's 25 fair?

1178 1 (BRIEF PAUSE) 2 3 MR. DAVID CORMIE: Mr. Peters, we -- we talked earlier about these -- making deliveries to Ontario for which -- or making sales to Ontario for which we actually don't get deliveries, and of Ontario making Manitoba Hydro -- making whole payments. So 7 those are called "congestion settlement management credits." 9 10 So they're -- they're revenue that Manitoba Hydro gets that's not associated with an 11 actual delivery. And so that's -- that makes up the 13 balance of the difference. So it's a lump-sum revenue 14 that Manitoba Hydro receives from Ontario, and we -- we 15 make forecast of -- of what those would be over time. 16 MR. BOB PETERS: And that's coming to 17 an end? 18 MR. DAVID CORMIE: Yes. 19 MR. BOB PETERS: How soon? MR. DAVID CORMIE: It ended on October 20 the 1st. 21 22 23 (BRIEF PAUSE) 24 25 MR. BOB PETERS: Mr. Cormie, are you

1179 and/or Mr. Gawne able to tell if there's any transmission revenues associated with -- with the numbers shown on the -- in the IFF of \$363 million? 3 4 5 (BRIEF PAUSE) 6 7 MR. DAVID CORMIE: Those transmission revenues are net against transmission costs and they don't show up in the revenue table. 10 MR. BOB PETERS: Thank you. Mr. 11 Chairman, in light of the hour, this might be an 12 opportune time for the afternoon recess, subject to 13 your questions. 14 THE CHAIRPERSON: Let's take ten (10) 15 minutes, please. 16 17 --- Upon recessing at 2:50 p.m. 18 --- Upon resuming at 3:07 p.m. 19 THE CHAIRPERSON: I think we should 20 21 call Ms. Morrison back to explain this pamphlet to us. 22 23 (BRIEF PAUSE) 24 25 MS. PATTI RAMAGE: You'll have your

- 1 chance with Ms. Morrison, I'm sure. We've distributed
- 2 a number of documents at the break, the first of which
- 3 is a binder of materials. The binder contains tabs for
- 4 all of the PUB pre-asks. There's three (3) still
- 5 outstanding in there; they would be at Tab 2, 3, and
- 6 18. But we will get those filed.
- 7 And similar to Board counsel's book of
- 8 documents, we just -- we suggest this be given Manitoba
- 9 Hydro Exhibit 18 and we'll get those pre-asks in --
- 10 inserted into -- into those tabs in due course.

11

- 12 --- EXHIBIT NO. MH-18: Tabs for all of the PUB
- 13 pre-asks

- 15 MS. PATTI RAMAGE: That deals with the
- 16 -- both depreciation and Pointe du Bois pre-asks from
- 17 the PUB. I would comment, in fairness to Mr. Peters,
- 18 he did tell me he wanted summaries of reports, and this
- 19 is what the engineers tell me are summaries of reports.
- 20 So I understand there's a room of materials, probably,
- 21 to back this up.
- But that's -- just to let Mr. Peters off
- 23 the hook there. I don't think he certainly knew he was
- 24 asking for quite this volume.
- The next document that I suggest be

- 1 given Manitoba Hydro Exhibit 19 is the letter we
- 2 referred to during Mr. Stokke's presentation -- or that
- 3 he referred to, that is from Manitoba Hydro to Mr.
- 4 Stokke, dated April 26th of 2012, and this deals with
- 5 the Pointe du Bois spillway.
- I should add, Mr. Stokke referred to it
- 7 as a dam safety report. Manitoba Hydro would not
- 8 characterize this as a dam safety report. This would
- 9 be a response to his concerns from our integrity
- 10 officer. It's a -- the result of fairly detailed
- 11 investigation, but it wouldn't be the dam safety
- 12 report. You do have one (1) of those in the binder of
- 13 materials.

14

- 15 --- EXHIBIT NO. MH-19: Letter from Manitoba Hydro
- to Mr. Stokke, dated April
- 17 26th, 2012 that deals with
- 18 the Pointe du Bois spillway

- 20 MS. PATTI RAMAGE: Lastly, would be the
- 21 replacing your furnace or wat -- or water heater
- 22 document that Ms. Morrison referred to in her
- 23 testimony. It is filed in response to Undertaking
- 24 number 14 at page 945 of the transcript, and we're
- 25 suggesting it be assigned Manitoba Hydro Exhibit 20.

1182 --- EXHIBIT NO. MH-20: Response to Undertaking 14 2 3 MS. PATTI RAMAGE: And if I could just add, we are hoping to get a few more documents to you before the close of today. So prior to closing if we could just have a moment to caucus and see -- they're attempting to copy and produce in the back room, so if 7 we can get more out to you I think the -- the more the better before the weekend. 10 11 (BRIEF PAUSE) 12 13 MR. LARRY SOLDIER: Ms. Ramage, would 14 you know when the last dam safety report on Pointe du 15 Bois was done? 16 MS. PATTI RAMAGE: I don't have the exact information, but I -- I see that the -- the dam 17 18 safety report that was filed is dated 2008, and I -- I think I asked the same question you're getting at. That was the last dam safety report where Pointe Du 21 Bois took a primary -- or was the focus of the report. 22 And I think that is the report where the decisions were 23 based. It was the answer I received. 24 So while there -- there's a -- the dam safety report is produced on an annual basis, but it

1183 will have different focusses depending on the decisions that need to be made. So that is the report that focussed on Pointe Du Bois, but they do produce one (1) 3 annually is what I was advised. 5 MR. LARRY SOLDIER: Can we get a copy of that report or the -- the 2008 report? 7 MS. PATTI RAMAGE: You have the 2008 report. It is -- if you go to Tab 17 of the binders at Attachment 4, you'll see the dam safety report for 10 2008. 11 MR. LARRY SOLDIER: Thank you. 12 13 (BRIEF PAUSE) 14 MS. PATTI RAMAGE: Our back row has 15 pointed out to me that Attachment 1, for example -there's a number of attachments, and Attachment 1 is a 17 18 more recent document. It's from KGS Acres. It also 19 constitutes a -- a dam safety report. And it's December 2nd, 2011. So there's a number of documents 21 here pertaining to this. The one (1) I pointed out was 22 the Manitoba Hydro summary document from 2008. 23 THE CHAIRPERSON: Mr. Stokke will see 24 all these documents. I guess he'll have an opportunity 25 to -- to read them. We -- I think we did undertake to

- 1 make them available to him.
- 2 MS. PATTI RAMAGE: Yes. The Board -- I
- 3 think the Board undertook. We wouldn't normally
- 4 communicate with Mr. Stokke. We can. I -- I would
- 5 assume we have his address, but I'm not sure. Oh, Mr.
- 6 Singh is nodding.
- 7 MR. BOB PETERS: I think it was Mr.
- 8 Peters who opened his mouth and suggested that Mr.
- 9 Stokke would be provided copies, because it is a public
- 10 -- it's publicly filed and he may not know how to
- 11 access it. So perhaps I'll take responsibility to work
- 12 with the Board office in -- in getting him a paper copy
- 13 of what's been filed related to this matter.
- 14 MS. PATTI RAMAGE: It -- it may also
- 15 simply things. I would assume Mr. Stokke has emails --
- 16 email, and this will be posted on the Manitoba Hydro
- 17 website as a filing.
- 18 MR. BOB PETERS: We'll alert him to
- 19 both -- both instances. And I -- I apologize to Ms.
- 20 Ramage in advance, but Board member Soldier's question
- 21 was about the last dam safety report. And the one done
- 22 by Manitoba Hydro is Attachment 4. And I'm wondering
- 23 if Ms. Ramage is -- is being advised by her colleagues
- 24 that this is the -- this is only the summary of it, and
- 25 there is an entire document should someone wish to

1185 inspect it. MS. PATTI RAMAGE: I don't think 2 there's an entire document. I -- what I'm hearing it's 3 almost a room sort of thing of various different supporting documents. So this is a summary of the various supporting documents that come together. 7 MR. BOB PETERS: All right. I thank Ms. Ramage for that indication. 9 10 (BRIEF PAUSE) 11 12 CONTINUED BY MR. BOB PETERS: 13 MR. BOB PETERS: Mr. Cormie, can we pick up where we left off before the afternoon recess, 14 15 sir? We were discussing the IFF extraprovincial revenue line items, and then we're looking to remove 16 17 the energy sales to see what else may have been 18 included in the extraprovincial revenue line. 19 Have you given that some more thought, 20 sir? 21 MR. DAVID CORMIE: Yes. Just to 22 clarify, extraprovincial revenue includes several items 23 that aren't energy-related. And so, in order to do the average price calculation, we remove items such as the 24 system merchant sales, congestion management credits,

1186 those are the revenues that we receive from Ontario, the revenues that we receive for the sale of ancillary services, and the charges associated with 3 transmissions, service charges for transmission service held in the United States. And the transmission revenues are included in total extraprovincial 7 revenues, so that -- that's already in the 363 million. So in IFF11-2 there were \$63 million of 8 9 charges that were subtracted from the extraprovincial 10 revenue item -- line item to get the \$300 million in --11 in sales in order to calculate the average price for 12 the energy that was sold. 13 14 (BRIEF PAUSE) 15 16 MR. BOB PETERS: Thank you, Mr. Cormie. I'll -- I'll work that through. Is that information 17 18 contained also on the -- the summary, or the -- the 19 average pricing and revenue information sheets? Would that be depicted on there? 21 MR. DAVID CORMIE: That's -- that's the method that was used to calculate those numbers that 22 23 are shown in there. So non-energy related revenues --

- it reduces the extraprovincial revenue. They're

or non -- non-energy related costs are -- are reduced -

1187 netted out. 2 MR. BOB PETERS: Can you undertake to provide a listing of those, and I would suggest just for the years shown on page 89, if you can? 5 MR. DAVID CORMIE: MR. BOB PETERS: Thank you, sir. 6 --- UNDERTAKING NO. 20: Manitoba Hydro to provide a 9 list of non-energy costs 10 for the years listed on 11 page 89 of Board counsel's 12 book of documents 13 14 CONTINUED BY MR. BOB PETERS: 15 MR. BOB PETERS: Mr. Cormie, if we could turn to page 92 of the book of documents. This chart is an effort to show the Board the relationship 17 18 between firm contract pricing and opportunity market pricing, and these figures are consecutive in -- in terms of years. But when the Board would look at 21 Manitoba Hydro's extraprovincial revenues there's a --22 there's a baseline provided which is generally your --23 your firm long-term contracts that you have committed. 24 Would that be correct? 25 MR. DAVID CORMIE: Are you referring to

- 1 the red line, Mr. Peters?
- MR. BOB PETERS: Yes, that's -- that
- 3 for example would be one (1) of Manitoba Hydro's long-
- 4 term firm contracts --
- 5 MR. DAVID CORMIE: Yes.
- 6 MR. BOB PETERS: -- at vary -- and in--
- 7 MR. DAVID CORMIE: And just to clarify,
- 8 Mr. Peters, this is the information, I'm assuming, is -
- 9 is available from the NEB data that Manitoba Hydro
- 10 files?
- MR. BOB PETERS: Correct.
- MR. DAVID CORMIE: And just to clarify,
- 13 NEB is only concerned about energy that actually flows
- 14 over the border. It -- it -- there's actually a
- 15 physical export. So this isn't sales data; this is
- 16 physical deliveries. And so you -- you -- and -- and
- 17 under the contract, there may be -- under the licence
- 18 there may be dependable energy and opportunity energy
- 19 sold that's associated with that licence. So, it's --
- 20 these numbers don't necessarily reconcile with other
- 21 sources of -- because it only shows a part of the
- 22 information and -- and the NEB's definition of "firm"
- 23 doesn't necessarily align with Manitoba Hydros
- 24 definition of "dependable energy".
- 25 But having said that, I'll -- I'll offer

- 1 those comments and...
- MR. BOB PETERS: No, I think that's
- 3 helpful. And it's just to demonstrate to the Board that
- 4 the long-term commitments, whether they are for a fixed
- 5 price or whether they are on a dependable basis or have
- 6 some opportunity components to them, they'd all get
- 7 lumped into -- into the same report by the NEB.
- MR. DAVID CORMIE: Yes, and a good
- 9 example is you see in 2009/'10, in the -- in the -- in
- 10 the May to August period, there's the step up where it
- 11 goes from about 190 gigawatt hours a month to somewhere
- 12 in the range of three (3) to four hundred (400). So,
- 13 that's a mix of the dependable energy plus sales of
- 14 some opportunity energy on that transmission that's
- 15 associated with the sale, and -- and it all gets sold -
- 16 exported under the licence.
- MR. BOB PETERS: And --
- MR. DAVID CORMIE: And --
- 19 MR. BOB PETERS: I'm sorry, and the
- 20 opportunity sales would dilute the actual value or the
- 21 cost of the dependable energy associated.
- MR. DAVID CORMIE: Right, and so when
- 23 you do that -- when you do the unit price calculation,
- 24 you can see that it drops from around 6 cents in April
- 25 to four (4) and then three and a half $(3\ 1/2)$ because

- 1 it's being averaged down by the opportunity sales. And
- 2 then to make that the opposite point of in November and
- 3 Dec -- through March of 2010/'11, you see how the
- 4 volume dips down.
- 5 That's because during those months,
- 6 Manitoba financially settled for a portion of our
- 7 obligation. And so that just reflects the amount of
- 8 energy that was physically delivered. We met the
- 9 balance of the obligation with purchase power, and
- 10 we're not re -- required to report to the NEB energy
- 11 that we purchase in the United States to serve the
- 12 sale.
- So, again, it -- it causes the price to
- 14 jump up to 6 1/2 cents because you're amortizing the
- 15 demand charge into the number of megawatt hours that
- 16 are physically del -- delivered and the physical
- 17 delivery goes down, the revenue stays exactly the same
- 18 so the unit prices goes up. So just to explain some of
- 19 those fluctuations in price.
- 20 MR. BOB PETERS: I think that's
- 21 helpful, Mr. Cormie. On the same line, Mr. Cormie, are
- 22 you able to advise the Board that in '11/'12, in the
- 23 months of December and January, was there also
- 24 financial settlement in respect of some obligations
- 25 under a fixed-term agreement?

1191 1 MR. DAVID CORMIE: Yeah, and -- and -and this is the -- the -- what I mentioned the other night when we were at the 43 or 4400 megawatt peak. We 3 were serving our sale obligations, United States, with purchase power. And so for several days over the winter when the load in Manitoba is very high, rather than running our gas turbines to serve the sale, it's 7 more economical for us to purchase the power. 9 And so physical deliveries of energy 10 under the contracts in those months goes down. We're still fulfilling our obligations; we're still showing 11 12 it as a sale. But we're not showing it as a delivery. 13 MR. BOB PETERS: And the month of 14 February, shown on the 2011/'12 chart, what's the 15 significance of the relatively low price of average 16 energy in -- in that -- in that period, sir, for that 17 delivery? Are you able to indicate? 18 MR. DAVID CORMIE: Well, I sure hope we 19 didn't charge them a dollar seventy-six (\$1.76) for that power. I -- I think that's an error. I can check 21 into that, but it's -- that's something that we would -22 - that's not a price that I'm ever familiar with. 23 MR. BOB PETERS: Well, perhaps if you

could undertake to just verify what the -- what the

average price should have been for that month. If it

24

1192 wasn't -- wasn't one seventy-six (1.76), let -- let us know. From the NEB data, not from any internal data. 3 MR. DAVID CORMIE: Yeah, we'll look into that and see if we can explain it, Mr. Peters. 5 6 --- UNDERTAKING NO. 21: Manitoba Hydro to provide the correct number to 7 replace \$1.76 shown for the 9 month of February on the 10 2011/'12 chart on page 92 11 of Board counsel's book of 12 documents 13 CONTINUED BY MR. BOB PETERS: 14 15 MR. BOB PETERS: All right but the -and let's also step back and not -- not just look at 17 the red line or the red-shaded area, but also above 18 that is -- is an area that is unshaded. 19 That reflects that there have been other firm commitments. Would that be fair? 21 MR. DAVID CORMIE: Yes, we have licences associated with most of our long-term 22 23 contracts. And some of them are seasonal because 24 they're diversity contracts, and so you'll see them peak in the summertime and they won't be there in the

- 1 wintertime. And then there are other long-term firm
- 2 contracts that go continuously over the year, so that
- 3 white area represents the other licences that we export
- 4 under on a firm basis.
- 5 MR. BOB PETERS: And I think you --
- 6 you're indicating to the Board that the seasonal
- 7 diversity is usually in the -- in the summer months,
- 8 you'd -- you'd have the ability to export additional
- 9 revenues pursuant to those agreements?
- 10 MR. DAVID CORMIE: Yes. And -- and for
- 11 the last couple of years, we've been exporting under
- 12 the diversity contract year round. We were able to
- 13 negotiate an arrangement where it was favourable for
- 14 Manitoba Hydro to use the firm transmission associated
- 15 with the diversity contract, and -- and we've had to
- 16 get an en -- a revision to our NEB licence to allow
- 17 that to happen.
- MR. BOB PETERS: How does a year-round
- 19 diversity agreement work in terms of what Manitoba
- 20 Hydro would expect in return?
- 21 MR. DAVID CORMIE: Well, it doesn't
- 22 change our capacity obligations; it just allows us to
- 23 sell energy on the trans -- transmission line in the
- 24 wintertime.
- So it doesn't change the swap-out

1194 capacity. It just says if there's -- there's transmission available from Manitoba to the United States in the wintertime, we can use that to export in hours when we have surplus. And -- and our NEB permit needed to be revised to allow that to happen. 6 MR. BOB PETERS: Is there an additional 7 cost to Manitoba Hydro for that? 8 MR. DAVID CORMIE: To...? 9 MR. BOB PETERS: To have access to that 10 transmission year round? 11 MR. DAVID CORMIE: No, no. It's a very profitable arrangement we worked out because of the 13 grandfathered nature of the transmission associated 14 with the diversity. 15 MR. BOB PETERS: Speaking of then the opportunity sales, they would be in the -- in the grey shaded area at the top part of the chart. And there 17 18 again the Board will see that the opportunity sales are generally higher in the summer months when -- when there's surplus capacity in the Manitoba system? 21 MR. DAVID CORMIE: That's correct. 22 23 (BRIEF PAUSE) 24 25 MR. BOB PETERS: Without any specific

- 1 month or year, Mr. Cormie, but the -- the relative
- 2 pricing as between fixed and firm is shown on this
- 3 chart as well, subject to the caveat that, on some of
- 4 your long-term arrangements, there may also be some
- 5 opportunity sales thrown in?
- 6 MR. DAVID CORMIE: Yes. I'm not -- I'm
- 7 not sure where those numbers were calculated, whether
- 8 they're NEB numbers. I'm -- I'm not aware of that
- 9 number, but those -- but that's what they appear to be.
- 10 MR. BOB PETERS: And, Mr. Cormie,
- 11 yesterday you told the Board, I think it was in your
- 12 direct evidence, that the long-term contracts were at
- 13 approximately five point two (5.2) or five point three
- 14 (5.3) cents a kilowatt hour.
- 15 You recall that?
- MR. DAVID CORMIE: Yes.
- MR. BOB PETERS: And then the on-peak
- 18 opportunity was around the two dollar (\$2) -- or the --
- 19 the two point eight (2.8) cents a kilowatt hour?
- 20 MR. DAVID CORMIE: For November?
- 21 MR. BOB PETERS: Yes. You -- you had -
- 22 you picked the month of November in two (2)
- 23 successive years.
- 24 What was the price of the off-peak in
- 25 the -- in -- by comparison to the -- to the on-peak

1196 prices in those years? MR. DAVID CORMIE: November of 2012 was 2 nineteen dollars and fifty cents (\$19.50) a megawatt hour compared to a year ago when it was at fifteen dollars and fifty-six cents (\$15.56) a megawatt hour. 6 MR. BOB PETERS: So, off-peak, less than two (2) cents; on-peak, between two (2) and three (3); and your firm, above five (5)? 9 MR. DAVID CORMIE: Yes. 10 MR. BOB PETERS: Thank you. 11 12 (BRIEF PAUSE) 13 14 MR. BOB PETERS: Mr. Cormie, in -- in the NEB reporting on Manitoba Hydro's sales, what 15 16 percent of Manitoba Hydro's sales are reported as physical sales by the National Energy Board? 17 18 MR. DAVID CORMIE: What percent of the 19 sales are actually delivered? 20 MR. BOB PETERS: Yes. 21 22 (BRIEF PAUSE) 23 24 MR. DAVID CORMIE: I don't have that number exactly in front of me, but I suspect it's a

- 1 very high proportion.
- 2 MR. BOB PETERS: Can you ballpark that
- 3 for us?
- 4 MR. DAVID CORMIE: I would say more
- 5 than 90 percent.
- 6 MR. BOB PETERS: Okay. Which means in
- 7 converse that Manitoba Hydro is financially settling as
- 8 much as 10 percent of their sales.
- 9 MR. DAVID CORMIE: Yes, which is a good
- 10 thing.
- MR. BOB PETERS: And why is it a good
- 12 thing?
- MR. DAVID CORMIE: Well, if -- if we
- 14 had to run our combustion turbines to serve the sale we
- 15 would be spending -- the cost of serving the sale would
- 16 be, you know, maybe twice what it would cost us to buy
- 17 the electricity in the market. So our -- our cost
- 18 would go up. Our revenues wouldn't change, so the
- 19 profitability of those sales would go down.
- 20 And, you know -- and in our -- in our
- 21 planning we -- we assume that if we have to we'll run
- 22 those -- the combustion turbines. And I think in Mr.
- 23 Miles's forecast under, "Dependable Conditions," he
- 24 assumes that we run our thermal to serve our sales.
- But in most years, water conditions are

- 1 fav -- more favourable or lower-cost imp -- purchase
- 2 power in the market is available. And -- and so it's -
- 3 it's a rare time that we actually have to -- are
- 4 forced to use those expensive sources of power when we
- 5 have all these abilities to purchase power and -- and
- 6 save the Corporation money.
- 7 MR. BOB PETERS: What it also means is
- 8 Manitoba Hydro doesn't have the hydraulic resources
- 9 available to -- to meet that obligation?
- MR. DAVID CORMIE: Yes, because the
- 11 water conditions are unfavourable. And -- and -- you
- 12 know, we talked about a dependable supply under worst-
- 13 case water conditions of around 30,000 gigawatt hours.
- 14 And of that thirty-thousand (30,000) under that flow
- 15 case, only fifteen thousand (15,000) are coming from --
- 16 from energy from inflows.
- So if you -- you know, under the worst
- 18 case we're exposed to up to 50 percent of our supply
- 19 from thermal resources. If the reservoirs were full,
- 20 then it would be 21 gigawatt hour -- 21,000 gigawatt
- 21 hours out of the thirty (30) would be from hydro. But
- 22 we -- we would be exposed to, you know, about a third
- 23 of our production under that as being thermal.
- And that was the situation in 2003/'04.
- 25 Rather than running our thermal resources, we chose to

- 1 keep them as back -- backup supplies and -- and to rely
- 2 on the market to the extent that we could. And that's
- 3 why our -- our therm -- our purchases in that year were
- 4 so high relative to what we had in the -- in the
- 5 dependable supply and demand tables.
- 6 MR. BOB PETERS: Well, while we're on
- 7 the IFF purchasing -- purchasing of power and fuel, the
- 8 Board will note back on Tab 3 of Board counsel's book
- 9 of documents under the IFF that one of the expense line
- 10 items in approximately the middle of the page deals
- 11 with fuel and power purchases. And, Mr. Cormie, this
- 12 would be the line item where Manitoba Hydro would --
- 13 would record its expenses if it had to fire up the --
- 14 the thermal units?
- 15 MR. DAVID CORMIE: Yes. And that's
- 16 where -- you know, we do -- we do run them for training
- 17 and proficiency. And so those -- the cost of running
- 18 Brandon 5 and the running of CTs is -- is in there but
- 19 it's in -- in a normal year it's a minor amount. And
- 20 the difference is -- is the power purchases in the
- 21 market to financially settle some of those contracts
- 22 and the -- and the wind energy purchases.
- 23 MR. BOB PETERS: All of the wind
- 24 purchases would be under that line item of "Fuel and
- 25 Power Purchased"?

1200 1 MR. DAVID CORMIE: Yes. 2 3 (BRIEF PAUSE) 5 MR. BOB PETERS: When the Board looks at the assumptions that underpinned IFF11, found on 7 page 72 of the Board counsel book of documents, just to provide the Board with a reference to it; it's also in one (1) of those enlarged sheets the Board may have. 10 Generally speaking, Mr. Cormie, Manitoba 11 Hydro's generation from the '07/'08 year through to 12 2010/'11 has been in the 34,000 gigawatt hours a year 13 range? 14 MR. DAVID CORMIE: Yes. 15 MR. BOB PETERS: And the domestic 16 consumption is probably closer to 24,000 gigawatt hours per year? 17 18 MR. DAVID CORMIE: Yes. 19 MR. BOB PETERS: And that'll leave Manitoba Hydro about 10,000 gigawatt hours a year that 21 it can export? 22 MR. DAVID CORMIE: Yes. 23 MR. BOB PETERS: And we've already 24 talked that some of that is firm and dependable --25 MR. DAVID CORMIE: Yes.

1201 1 MR. BOB PETERS: -- but there's also -also considerable opportunity, as we've also seen from the previous statistics, correct? 3 MR. DAVID CORMIE: 4 Yes. 5 MR. BOB PETERS: Now, to support some of those export arrangements, Manitoba Hydro will also 7 buy some power and ship it back to Manitoba? 8 MR. DAVID CORMIE: 9 MR. BOB PETERS: And Manitoba Hydro 10 does that so that it can leave water in the reservoir storage and -- and use it at a later time? 11 12 MR. DAVID CORMIE: Most of that is 13 buying overnight, Mr. Peters, to serve the Manitoba load so that the water -- water levels in front of the 14 15 dams can build up overnight so that we can sell back to 16 the export market in the daytime. 17 So -- and -- and that happens in the 18 wintertime, so they're arbitrage transactions. and nat -- and due to the nature of the ice restrictions, that's -- that's a very normal thing. Even in the highest-flow years there's -- there are 21 22 opportunities to buy at night in the winter to sell 23 back in the daytime. 24 MR. BOB PETERS: I'm sorry, could you

25

repeat that?

1202 1 MR. DAVID CORMIE: Oh, even in the highest of flow years we will do that, because the -the high-flow years the flows on the -- in -- in the 3 rivers in the wintertime aren't high enough to allow us to displace all the -- to -- to meet all the market opportunities there that exist. 7 MR. BOB PETERS: Does that not, Mr. Cormie, involve an element of speculation of the market 9 prices? 10 MR. DAVID CORMIE: No, it's -- it's --11 those -- those off-peak purchases for on-peak sale are 12 made on a day-to-day basis. We know what -- we know 13 where the market -- like, remember we talked about in 14 the day ahead market we get -- we get to offer in our 15 power. We know what we're offering in at and we also 16 have the right to set the price at which we're going to 17 buy. 18 So we'll -- we'll purchase in the day-19 ahead market and sell in the day-ahead market and we 20 can quarantee that we will do that at a profit, there's 21 no speculation involved. 22 23 (BRIEF PAUSE) 24 25 MR. BOB PETERS: When the Board

- 1 considers the gross export revenues, they'd have to
- 2 take the extraprovincial revenue line of the IFF and
- 3 also then subtract the fuel and fow -- and power
- 4 purchases that have go -- gone in to support that
- 5 export agreements or arrangements.
- 6 Would that not be correct?
- 7 MR. DAVID CORMIE: Yes.
- 8 MR. BOB PETERS: And so on the test
- 9 years if the Board has IFF3 -- sorry, IFF11-2 at Tab 3
- 10 of Board counsel's book of documents, and we take the
- 11 2013 year -- test year and subtract from the
- 12 extraprovincial revenues the fuel and power purchases,
- 13 the net is -- the net revenue is around \$159 million of
- 14 -- of net export revenues, Mr. Cormie?
- 15 You'd accept that, subject to check?
- 16 MR. DAVID CORMIE: Well, I -- I would
- 17 disagree with that calculation, because it assumes that
- 18 all fuel and power purchase as associated with an
- 19 export activity. The only reason we're -- we run
- 20 proficiency runs at the Brandon generating station and
- 21 at the combustion turbines of the coal plant is to
- 22 ensure a reliable supply for the domestic customer.
- 23 So those aren't costs that are -- are --
- 24 that our export sales are responsible for. And the --
- 25 you know, so I -- I think you have to -- if you want to

- 1 do the calculation correctly you have to isolate which
- 2 of the costs of -- are incurred associated with the
- 3 extraprovincial sales, and one (1) of those costs
- 4 rightly are the power purchased at night in order to
- 5 sell it back in the daytime. That's a fair cost that
- 6 you can assign to extraprovincial revenues.
- 7 But I don't think it's fair to assign
- 8 all the -- all the fuel and power purchases to those so
- 9 it's an indication but it's -- it -- you really need to
- 10 do a much more careful calculation before you charge
- 11 the extraprovincial sales with all those costs.
- MR. BOB PETERS: And from your previous
- 13 evidence a few minutes ago, those proficiency runs that
- 14 you mentioned on firing up the -- the Brandon barbecue,
- 15 or the -- the Selkirk gas, those -- those costs, I
- 16 thought you indicated, were relatively minor?
- MR. DAVID CORMIE: Yes. They are --
- 18 they are small, yes, in -- in terms.
- 19 MR. BOB PETERS: But your -- your point
- 20 to the Board is if you want precision you better go --
- 21 you're better to go through each of the -- each of the
- 22 ledger items as to why the -- the fuel or power
- 23 purchase was made.
- 24 MR. DAVID CORMIE: Yes. And -- and one
- 25 (1) of those costs are the transmission service

1205 reservations associated with the exports. It's fair to charge the \$27 million in -- in charges because that's what gives us access to the market. And so you have to 3 make sure that you charge those costs to -- to those customers. 6 MR. BOB PETERS: And I think we're headed the same -- oh, I'm sorry, Mr. Warden, I didn't 7 mean to cut you off. 9 MR. VINCE WARDEN: Sorry. I was just 10 going to point out diesel fuel is also included in the 11 fuel and power -- power purchase line on the IFF. 12 MR. BOB PETERS: And that's significant because that's diesel fuel for the -- for the diesel 13 14 zone? 15 MR. VINCE WARDEN: Yes, that's right. 16 17 (BRIEF PAUSE) 18 19 MR. BOB PETERS: Mr. Warden, I'm just wondering, when Manitoba Hydro presented its IFF12 and 21 the downturn, or the further downturn in the export 22 market, there was an approximate \$3 billion over the 23 long run of -- of reduced extraprovincial revenues? 24 MR. VINCE WARDEN: Over the twenty (20) year forecast period, yes.

1206 MR. BOB PETERS: And of that \$3 1 billion, was that all net export revenues, or was -was there still to be a netting out of fuel and power 3 purchase arrangements respecting that? 5 6 7 (BRIEF PAUSE) 9 MR. VINCE WARDEN: Yes, Mr. Peters, in 10 answer to your question it -- it is net -- net of fuel, power purchase, water rentals, export sales, fuel --11 12 minus fuel and power purchased and water rentals. 13 MR. BOB PETERS: It essentially made 14 the adjustments that Mr. Cormie had suggested would be 15 needed to have a proper indication of what the -- what the net number was? 16 17 MR. VINCE WARDEN: No. It was just a 18 simple net of those -- those lines on the financial 19 forecast I just mentioned. 20 21 (BRIEF PAUSE) 22 23 MR. TERRY MILES: Just -- that's from 24 IFF10 to 11, is that the drop that we're talking about? 25 The \$3 billion decrease is IFF --

1207 MR. BOB PETERS: IFF11-2 to IFF12 was 1 my intention on that, Mr. Miles. If I misspoke, I apologize. 3 MR. TERRY MILES: Okay. No, that's fine. I -- I didn't hear the question --6 MR. BOB PETERS: All right. 7 MR. TERRY MILES: -- because I was looking at something else at the time. 9 10 (BRIEF PAUSE) 11 12 MR. VINCE WARDEN: Mr. Miles just 13 pointed out, which is important, that it's not solely due to a drop in export revenues. There is a deferral 14 15 of Cona -- one (1) year deferral of Conawapa in there as well that affects the \$2.9 billion that we were referencing earlier. 17 18 MR. BOB PETERS: Mr. Miles, 19 approximately 80 percent of that price reduction, or of that loss of revenue attributed to the extraprovincial 21 line was -- was due to the price reduction, and 20 22 percent was related to the deferral of Conawapa? 23 24 (BRIEF PAUSE) 25

- 1 MR. VINCE WARDEN: Mr. Peters, you are
- 2 correct. We refer to that in IFF12, on -- at the
- 3 bottom of page 5.
- 4 MR. BOB PETERS: Yes, thank you Mr.
- 5 Warden. Mr. Cormie, stay with me if you will with the
- 6 Board on page 90 of Tab 9 of the book of documents.
- 7 And what we see on the top half of the page under
- 8 various years is the extraprovincial amount shown in
- 9 IFF11-2 and then a simple subtraction of the fuel and
- 10 power purchases to come up with a net export revenue.
- 11 And you've given us qualifications to
- 12 say that that's -- that's imprecise because there may
- 13 be some -- some amounts that should -- should not be
- 14 subtracted because they weren't in an effort to either
- 15 protect, raise, or obtain export revenue.
- 16 MR. DAVID CORMIE: Yes, I see that.
- MR. BOB PETERS: Okay. But relatively
- 18 in terms of directions on a -- on a fairly high level,
- 19 if we then take the energy sales that Manitoba Hydro
- 20 has reported and subtract from that the -- the fuel and
- 21 power purchase costs of energy, we -- we come up with
- 22 another net export revenue line dealing with only the
- 23 energy purchases. And it appears that there's about
- 24 \$10 million of other revenues in IFF11-2 under -- under
- 25 the extraprovincial revenue.

1209 1 That number may -- may in fact be -- is that the order of magnitude of those adjustments or... 3 MR. DAVID CORMIE: Yeah, that's the non-energy-related revenues. 5 MR. BOB PETERS: When you say nonenergy related, non-energy related to the exports? 7 MR. DAVID CORMIE: Yes. MR. BOB PETERS: And then if we go over a year, Mr. Cormie, to the test year of 2012/'13, we see that the -- the other net -- the non-energy items 10 11 increases to as much as 33 million. 12 MR. DAVID CORMIE: Yes. 13 MR. BOB PETERS: Is that -- do you know 14 the composition of that, in -- in terms of other 15 aspects that would be included, without necessarily the 16 ___ 17 MR. DAVID CORMIE: Yes. I -- there was 18 a -- a \$10 million in additional revenue and \$10 million in reduced costs that we threw into the forecast at the last minute to recognize the changing water conditions at -- at the time the IFF was 21 22 prepared. And rather than going back and doing weeks and weeks of work to -- to figure out what that detail 24 would be, we -- we thought that was a reasonable estimate of the value of the changed conditions. And

- 1 in retrospect, we should have done more; but that's
- 2 what we put into the IFF.
- Actually, that was Mr. Warden that did
- 4 that, not me. He didn't -- he didn't -- you know, when
- 5 you're sitting in your office and it's raining and --
- 6 and I come in and say it's dry, he doesn't believe you
- 7 --
- 8 MR. BOB PETERS: Okay.
- 9 MR. DAVID CORMIE: -- and he makes up
- 10 his own numbers.
- MR. VINCE WARDEN: That's that -- we're
- 12 always striving to get the perfect forecast.
- MR. BOB PETERS: And Mr. Cormie, is
- 14 the -- is the -- IFF12 doesn't have that same
- 15 subjective aspect to it?
- 16 MR. DAVID CORMIE: No, we -- we had
- 17 lots of time to put IFF12 together. Followed the
- 18 normal procedures, and I think we're on track there.
- 19 MR. BOB PETERS: In addition to that
- 20 \$20 million, Mr. Cormie, does the -- the remaining \$13
- 21 million under test year '13 then fall into those fuel
- 22 and power purchase items that would not be attributed
- 23 to export revenues?
- MR. DAVID CORMIE: Yes, and I -- you
- 25 know, that includes the condition management settlement

- 1 credits. And we don't show those in the long run becau
- 2 -- and -- and when Mr. Miles takes over the forecast,
- 3 you know, he wasn't including any of those numbers.
- 4 And fortunately -- or, unfortunately, that opportunity
- 5 has disappeared, and we -- we won't be showing that in
- 6 the forecast from now on because we're not able to
- 7 generate those revenues.
- But we always had those kind of short-
- 9 term revenue opportunities put in as we knew -- we were
- 10 pretty confident in the short term they would be there.
- 11 Whether they would be there in the long run for the
- 12 twenty (20) years of the IFF, we didn't have that
- 13 confidence, and so we've left those out in the long
- 14 run. But the -- those were in for '11/'12 and '12/'13.
- MR. BOB PETERS: What about in '13/'14,
- 16 sir?
- 17 MR. DAVID CORMIE: Yeah, we made the
- 18 same management adjustment in '13/'14, 20 million to
- 19 the revenue and a \$10 million reduction to cost,
- 20 because we -- what we felt was that the change in water
- 21 supply conditions were such that there would be
- 22 carryover effects into fiscal '13 and '14 as a result
- 23 of the turnaround in water conditions that we were
- 24 seeing. So we adjusted both years.

1212 1 (BRIEF PAUSE) 2 3 MR. BOB PETERS: Would merchant trading revenues have to be also considered in the -- in the difference, Mr. Cormie? 6 MR. DAVID CORMIE: Yes, that -- that 7 would be an -- a factor. With the spreads between the markets really diminished in the last few years, the net profitability of that activity is measured in -it's a few million dollars, Mr. Peters. And -- and, 10 you know, we can justify that in the short term, but we 11 12 -- we don't include that in the long run as a -- as 13 part of the -- the balance of the eighteen (18) --14 balance of the eighteen (18) years of the forecast. We 15 -- we're just not confident that it's there. 16 17 (BRIEF PAUSE) 18 19 MR. DAVID CORMIE: So in the '12/'13 number, the merchant net revenue was 4 million. And 21 after that we've just -- we assumed it was zero. 22 MR. BOB PETERS: Mr. Cormie, it sounds 23 like those numbers are relatively at hand. Could you 24 undertake to provide the details of that other revenues 25 and costs, excluding sales of Manitoba Hydro-generated

1213 energy that appear in the IFF for the test years under extraprovincial revenue and fuel and power --3 MR. DAVID CORMIE: Yes. MR. BOB PETERS: -- purchases? 5 MR. DAVID CORMIE: We will. 6 MR. BOB PETERS: I think that would --7 MR. DAVID CORMIE: For which years, Mr. Peters? 9 MR. BOB PETERS: Let's just do for the 10 years depicted, if you have it. 11 MR. DAVID CORMIE: So up to '15/'16? 12 MR. BOB PETERS: That's far enough, 13 yeah. 14 MR. DAVID CORMIE: Yes, we'll undertake 15 to provide those other revenues for those years. 16 17 --- UNDERTAKING NO. 22: Manitoba Hydro to provide 18 the details of the other 19 revenues and costs, 20 excluding sales of Manitoba 21 Hydro-generated energy that 22 appear in the IFF for the 23 test years under 24 extraprovincial revenue and 25 fuel and power for the

1214 1 years depicted up to 15/116 2 3 CONTINUED BY MR. BOB PETERS: 5 MR. BOB PETERS: And is the -- is the reason that the apparent drop off in other net revenues 7 in the forward years of '15 and '16 is because of the -- the management adjustment that hasn't been carried 9 forward? 10 MR. DAVID CORMIE: Yes. We didn't think that our ability to forecast improved water 11 12 conditions would go out that far. 13 MS. PATTI RAMAGE: If I could just jump 14 in, Mr. Peters, the undertaking you requested, I think 15 we've already provided an undertaking for that, but 16 either way, you'll get it. But if the record shows two 17 (2), our -- our notes indicate you've got that one. 18 MR. BOB PETERS: Thank you. 19 CONTINUED BY MR. BOB PETERS: 20 21 MR. BOB PETERS: Mr. Cormie, I'd like 22 to turn to page 91 of the book of documents and explain 23 and discuss with you to explain to the Board the --24 perhaps the relationship between exports and imports. 25 This table attempts to summarize export and infor --

- 1 export information and import information provided in
- 2 the -- in the doc -- in the filings.
- But one (1) of the things noticed is
- 4 that there's -- there's perhaps two (2) different
- 5 levels of export sales volumes for the same year
- 6 provided. Is that just a -- a lack of reconciliation,
- 7 or is there some -- would there be some reason why --
- 8 why that would occur?
- 9 MR. DAVID CORMIE: The total exparts --
- 10 exports are total sales. So in the first column, it
- 11 says ten thousand one hundred and seven (10,107). So
- 12 that's how many gigawatt hours we sold. How many of
- 13 those we actually physically delivered is the ninety-
- 14 eight eighteen (9,818). So it's the difference between
- 15 physical deliveries and sales.

16

17 (BRIEF PAUSE)

- 19 MR. BOB PETERS: When the contract
- 20 information is -- is put across the various years for
- 21 which data was provided, the contract prices are -- are
- 22 simply averaged. This may contain, Mr. Cormie, then
- 23 the opportunity sales under a long-term contract that
- 24 would -- would also suppress the average price.
- 25 Would that be -- would that be accurate?

1216 1 (BRIEF PAUSE) 2 3 MR. DAVID CORMIE: I'm un -- I'm unsure what you mean by the contract. Are these the term sales, Mr. Peters? I -- I didn't prepare this 6 document. 7 MR. BOB PETERS: No, I -- what I was trying to get at was that the -- the contract line contained the reported sales by Mani -- by Manitoba Hydro through NEB, pursuant to what were long-term 10 11 arrangements? 12 MR. DAVID CORMIE: So if -- if those 13 two (2) lines represent the NEP -- NEB data then the contract sales would be those that -- under which we 14 15 had firm licences and the day-ahead and real-time would 16 have gone under the general purpose export licence. 17 MR. BOB PETERS: And -- and the -- the 18 contract sales would be the dependable energy sales, 19 like the long-term contracts together with any bilateral contracts that Manitoba Hydro would have? 21 MR. DAVID CORMIE: Well, I think rather 22 than "contract" that you should describe them as those sales that are sold under the firm licences, because 24 under the firm licences you can sell dependable energy and opportunity energy. I note that if you add those

- 1 two (2) lines, the day-ahead, real-time to the contract
- 2 you get the physical sales. And all you're doing is
- 3 separating out those that are done under the general
- 4 licence to the ones that apply to the specific
- 5 contract. So their -- their contract includes -- it --
- 6 it's actually licence sales versus the general purpose
- 7 sales.
- 8 MR. BOB PETERS: All right. We'll --
- 9 we'll check that, but I think the reference was from --
- 10 from data provided by Manitoba Hydro in response to the
- 11 Information Request, so I -- I may have been incorrect
- 12 in suggesting the source on that, Mr. Cormie. But in
- 13 terms of the data, the -- the day-ahead market prices
- 14 and the real-time were -- were combined in terms of
- 15 volumes to -- to come up with an average price.
- 16 And according to this data, in 20 --
- 17 let's pick 2011/'12, Manitoba Hydro would have sold
- 18 approximately 3,899 gigawatt hours on the day-ahead and
- 19 real-time market. And on average would have received
- 20 two point one (2.1) cents?
- 21 MR. DAVID CORMIE: Yes, I -- I see
- 22 that.
- 23 MR. BOB PETERS: Would -- would it be
- 24 correct for the Board to assume and conclude that
- 25 Manitoba Hydro's bid price on the day-ahead would have

1218 averaged below the two point one (2.1) cents? MR. DAVID CORMIE: 2 Yes. 3 MR. BOB PETERS: And that's because Manitoba Hydro could -- could bid it in lower than two point one (2.1) cents, maybe even much lower than two point one (2.1) cents and still be the beneficiary of whatever the market was cleared at? 7 MR. DAVID CORMIE: Yes. Our -- our costs for incremental generation are less than two point one (2.1) cent. 10 11 MR. BOB PETERS: And that's the basis on which Manitoba Hydro routinely decides what price to 13 bid into the market, Mr. Cormie? 14 MR. DAVID CORMIE: Yes, we -- for each 15 offer that we make we determine what the source of the 16 energy is going to be. If it's coming out of -- out of 17 Hydro it will be our water rental costs, our O&M costs 18 adjusted to the border converted into US dollars plus a margin. If it's coming from energy that's purchased at night then it will reflect the cost of purchased energy 21 plus a margin. 22 23 (BRIEF PAUSE) 24 25 MR. BOB PETERS: Mr. Cormie, from what

- 1 you've told the Board would it be correct that there's
- 2 no guarantee of any sale or of any price if energy is
- 3 sold in the real-time market?
- 4 MR. DAVID CORMIE: Yes. The -- the
- 5 price that's achieved in the real-time market is
- 6 determined on five (5) minute increments. They're not
- 7 known in advance. And at the end of the hour the MISO
- 8 averages those five (5) minute prices out to get a --
- 9 to calculate an hourly price. And you get -- you --
- 10 you find out what that price is after the fact. And
- 11 it's a highly volatile price.
- MR. BOB PETERS: So it's possible, Mr.
- 13 Cormie, that Manitoba Hydro may not -- may get shut out
- 14 of an energy sale on a particular day.
- 15 MR. DAVID CORMIE: If the -- if the
- 16 price were to drop below our -- our production costs
- 17 then we -- we would not want to make that transaction
- 18 and we would leave the water in the reservoir to sell
- 19 it the next -- at a -- at another time.
- 20 MR. BOB PETERS: But is there
- 21 sufficient time on the day-ahead market to -- to leave
- 22 it in the reservoir, or has the water already left the
- 23 reservoir and is on it's way to the generating stations
- 24 to -- to meet that obligation?
- MR. DAVID CORMIE: No, there -- there

- 1 are -- there are balancing reservoirs in front of each
- 2 of the generating stations. And -- and we have a
- 3 significant reservoir at the Nelson River plants that -
- 4 that has a huge ability to store energy in response
- 5 to these types of market price fluctuations.
- But we don't have infinite storage and
- 7 so we couldn't not participate in the market for many
- 8 days before we'd have to open the spillway in order to
- 9 manage the water.
- 10 MR. BOB PETERS: Can you indicate to
- 11 the Board, sir, how often Manitoba Hydro does not
- 12 achieve sales that they've bid in to the -- to the
- 13 market?
- 14 MR. DAVID CORMIE: Are you speaking in
- 15 the day-ahead market?
- MR. BOB PETERS: Yes, sir.
- 17 MR. DAVID CORMIE: I think it would be
- 18 very rare that our hydro energy wouldn't clear the
- 19 market. And our offer of our thermal resources into
- 20 the market rarely clear. So we -- we have either
- 21 really cheap power to offer or we have really
- 22 expensive. The -- the low-cost power all -- almost
- 23 always clears and the very expensive rarely clears.
- 24 MR. BOB PETERS: And in the real-time
- 25 market, sir, do you find Manitoba Hydro ever gets shut

- 1 out of that market?
- MR. DAVID CORMIE: What's happening --
- 3 been happening over the last few years that -- that
- 4 real-time prices are being affected during periods of
- 5 high wind generation in the region, driving the real-
- 6 time price at the MISO -- Manitoba Hydro's MISO
- 7 commercial load to very low values, and to the point
- 8 where we -- we may not want to participate in the
- 9 market because to sell into the market we would have to
- 10 pay. Like the prices can go negative and we would have
- 11 to pay.
- 12 What we do in those events when prices
- 13 go negative is we cut our day-ahead schedules. So
- 14 energy that we sold day ahead at thirty dollars (\$30),
- 15 we cut those schedules and we're required to replace
- 16 them. So we get paid to replace them.
- 17 So we hold the -- keep the water in the
- 18 reservoir, and we have cut our schedules. But we're
- 19 financially obligated to cover the costs, but then it's
- 20 a negative price so we can make money. So even when
- 21 prices go negative, Mr. Peters, we not -- may not want
- 22 to sell, we want to buy, and we want to get paid to
- 23 buy. So low prices aren't necessarily -- negative
- 24 prices aren't necessarily a bad thing as long as it
- 25 doesn't create spillage for us.

1222 1 MR. BOB PETERS: Is the -- is the amount -- is the price at which Manitoba Hydro bids into the market commercially sensitive, Mr. Cormie? 3 Or can you indicate to the Board whether it's generally below one (1) cent or below two (2) cents? Can you -how -- how fine can you --7 MR. DAVID CORMIE: Well, it's -- it -for the hydraulic resources it's -- it's -- if it's coming from hydro energy, it's below -- it's below 10 cents. If it's coming from purchase power, like 10 energy that we're buying at night in order to support 11 12 an on-peak sale, it will reflect the cost of replacing 13 that at another time with more purchases. So -- and 14 then it will be -- it will be tied to a market price. 15 What -- and -- and it's valued at, what will it cost Manitoba Hydro to replace that energy 16 having sold it out of the reser -- out of -- out of the 17 18 system, because now the water levels in front of the 19 dam go down, we need -- we need to get them back. we look forward and say, well, having sold in the day-21 ahead market, reservoir is lower, we need to re-22 establish that level, what is it going to cost us to 23 replace it. 24 And so that becomes the basis for pricing the energy, and everyday we establish a value

- 1 of water in reservoir storage and the traders trade
- 2 around that. That's -- you know, what's the cost of
- 3 your inventory at this moment in time. And so we trade
- 4 around the value of the inventory.
- 5 MR. BOB PETERS: I'm not sure if I
- 6 understand, you say that you could -- if it's a
- 7 hydraulic resource you could bid in at ten (10) cents,
- 8 was it -- I thought I heard ten (10) cents but you're -
- 9 ten dollars (\$10) a megawatt --
- 10 MR. DAVID CORMIE: One (1) cent -- ten
- 11 dollars (\$10) a megawatt hour, it's less than ten
- 12 dollars (\$10) a megawatt hour.
- MR. BOB PETERS: Right, okay. So, a
- 14 penny or less would be -- per kilowatt hour would be
- 15 the bid. And as you say, that would usually clear
- 16 unless prices even go negative. And would the negative
- 17 price only be because of wind generation coming on at a
- 18 subsidy?
- 19 MR. DAVID CORMIE: There will -- there
- 20 will be times when prices could go negative because of
- 21 lack of load and base load thermal resources running.
- 22 But it's -- it's mainly now the effect of -- of the
- 23 10,000 megawatts of wind that are now in the MISO
- 24 footprint and -- and mainly in the off-peak. So it is
- 25 -- it is driven by the wind.

- 1 MR. BOB PETERS: Mr. Cormie, to quickly
- 2 then review the top half of the chart on page 91, the
- 3 Board will see that from '08/'09, the contract prices
- 4 line where they were at about six (6) cents, they fell
- 5 to four point two (4.2). And they've fallen a bit more
- 6 and -- and come out around four point zero (4.0).
- 7 MR. DAVID CORMIE: Mr. Peters, these --
- 8 these numbers don't reflect the demand charge, so these
- 9 are just the energy charges under those contracts. The
- 10 NEB doesn't calculate the all-in price. So, that four
- 11 (4) cents for '11/'12 is -- it's missing the -- the
- 12 demand revenue. And when Manitoba Hydro calculates the
- 13 revenues on a unit basis for its contract sales, we
- 14 include the demand charge.
- MR. BOB PETERS: You -- you include the
- 16 revenues in your average price calculation?
- MR. DAVID CORMIE: Yes.
- 18 MR. BOB PETERS: And can you explain to
- 19 the Board how you are able to charge both an energy
- 20 rate and a capacity rate? That's a negotiated matter
- 21 in the contract?
- MR. DAVID CORMIE: Yes, it's
- 23 negotiated.
- 24 MR. BOB PETERS: And does that mean
- 25 that Manitoba Hydro will keep a certain amount of

- 1 capacity dedicated to serve that sale and that's the
- 2 compensation to Manitoba Hydro for doing that?
- 3 MR. DAVID CORMIE: Yes, it's -- it's
- 4 designed to be equivalent to the purchasers alternative
- 5 cost of capacity in that or -- in -- you know, to
- 6 reflect that that's the value of capacity.
- 7 MR. BOB PETERS: That's the proxy
- 8 that's used by Hydro?
- 9 MR. DAVID CORMIE: Well, generally,
- 10 their capacity charge is more but we -- we -- we like
- 11 to have a demand component in there to guarantee us
- 12 that revenue whether we sell a megawatt hour or not.
- 13 MR. BOB PETERS: But there's no
- 14 capacity charges related to the day-ahead or the real-
- 15 time market, correct?
- 16 MR. DAVID CORMIE: Absolutely, there's
- 17 -- that's -- you're just getting paid for energy.
- 18 MR. BOB PETERS: And so there, the
- 19 Board will see that from '08/'09 through to '11/'12,
- 20 the average price has fallen from four (4) cents, down
- 21 to closer to two (2) cents.
- MR. DAVID CORMIE: Yes.
- 23 MR. BOB PETERS: And if we then look to
- 24 see what Manitoba Hydro has done in terms of
- 25 purchasing, we look to the bottom half of the schedule

- 1 and these are total energy purchases from the data that
- 2 was -- was used. This purchase of electricity would
- 3 show up in the fuel and power purchases line on the
- 4 IFF, correct?
- 5 MR. DAVID CORMIE: Yes
- 6 MR. BOB PETERS: And again, because
- 7 Hydro sells more electricity than it hydraulically
- 8 generates, it often will buy energy from the MISO
- 9 market and -- and resell it.
- MR. DAVID CORMIE: Yes.
- MR. BOB PETERS: I'm not sure if Mr.
- 12 Miles answered this question for me earlier, but I --
- 13 does Manitoba Hydro have a fixed-price contract to buy
- 14 energy from counterparties?
- MR. DAVID CORMIE: Not in the export
- 16 market. We have no fixed-price obligation, only for
- 17 the -- under the wind power purchase agreements.
- 18 MR. BOB PETERS: Okay. Thank you. It
- 19 appears, on looking at this chart on page 91 of Tab 9
- 20 of the book of documents, Mr. Cormie, that Manitoba
- 21 Hydro's energy purchases from 2008/'09 going through to
- 22 the '11/'12 year, the -- the amount purchased has --
- 23 has increased.
- MR. DAVID CORMIE: Yes.
- MR. BOB PETERS: And significantly so

1227 in the '11/'12 year, sir. What made that year a year worthy of almost doubling the -- the purchase commitments? 3 MR. DAVID CORMIE: That's when the St. Joseph wind farm came into service. 6 MR. BOB PETERS: Is there any --7 anything on this chart that reflects purchases from the Wuskwatim Power Limited Partnership? 9 MR. DAVID CORMIE: No. 10 11 (BRIEF PAUSE) 12 13 MR. BOB PETERS: Just a thought back to 14 a -- just the second-last answer you gave me, Mr. 15 Cormie, that Manitoba Hydro's purchased energy is made 16 up of dependable energy through wind purchases then. 17 Is that correct? Wind is considered 18 dependable energy that I reviewed with Mr. Miles this 19 morning? 20 MR. DAVID CORMIE: Yes. 21 MR. BOB PETERS: And even though it's considered dependable, it's not dispatchable by 22 23 Manitoba Hydro in that they can use it when they want 24 to? 25 MR. DAVID CORMIE: It's not

- 1 dispatchable.
- 2 MR. BOB PETERS: So then the -- the
- 3 hydraulic resources are needed to -- to back it up or
- 4 to firm it up?
- 5 MR. DAVID CORMIE: That's correct.
- 6 MR. BOB PETERS: On the wind --
- 7 dependable purchases including wind line, is the price
- 8 a matter that fluctuates or is it a matter that's
- 9 negotiated through the power purchase agreements with
- 10 the wind farm operators?
- MR. DAVID CORMIE: The prices are
- 12 established under formula in the power purchase
- 13 agreements and they don't fluctuate.

14

15 (BRIEF PAUSE)

- MR. BOB PETERS: Mr. Cormie, if the
- 18 Board looks at the dependable purchases including the
- 19 wind, and looks at the prices, on the face of it the
- 20 purchase cost for the dependable energy including wind
- 21 appears to be higher than the opportunity sales prices
- 22 that Manitoba Hydro is getting in -- in terms of sales.
- Would that be generally consistent and
- 24 correct?
- MR. DAVID CORMIE: Yes, and it's very

- 1 similar to the difference that you see between the
- 2 contract sale prices and the real-time prices on the
- 3 export contracts. The contract sales reflect the co --
- 4 the value of having that resource to the customer on --
- 5 as a -- as a dependable supply. And it doesn't
- 6 necessarily reflect the market value of the energy that
- 7 is produced. So you see on the -- the difference
- 8 between our dependable sale contracts at -- you know,
- 9 around five and a half (5 1/2) cents. And you're
- 10 comparing that to a spot market price of two and a half
- 11 (2 1/2) cents. And you would say, Well -- to a
- 12 customer, you know, Why did you buy that from Manitoba
- 13 Hydro at five and a half (5 1/2) cents?
- 14 Because they're getting more than the
- 15 energy. They're getting that resource. And that's the
- 16 same thing that we're -- we're paying our -- our
- 17 suppliers under the PPAs for wind an all-in price that
- 18 reflects having that resource on the Manitoba Hydro
- 19 system.
- 20 And that doesn't necessarily match the
- 21 spot market value of the energy at that time. And Mr.
- 22 Miles can now include those wind power purchase
- 23 agreements in as a dependable source of energy in the
- 24 system. And so they are -- they have more value than
- 25 just the spot market value of energy.

- So you're -- it's -- it's a comparison
- 2 of apples and oranges. It's an all-in cost compared to
- 3 the marginal value of the energy.
- 4 MR. BOB PETERS: Does Manitoba Hydro
- 5 ever bid into the day-ahead export market its wind
- 6 purchases?
- 7 MR. DAVID CORMIE: No, because we can't
- B forecast that in advance. The wind energy is generally
- 9 offered in -- with -- within the hour it's produced.
- 10 MR. BOB PETERS: It's the real-time
- 11 sales.
- 12 MR. DAVID CORMIE: It forms -- forms a
- 13 portion of the real time sales.
- 14 MR. BOB PETERS: But again at the wind
- 15 prices that Manitoba Hydro is -- is paying to buy it,
- 16 wind from Manitoba Hydro would seldom be in merit then
- 17 on the -- on the real-time market?
- 18 MR. DAVID CORMIE: Well, the -- the
- 19 wind power purchase agreements are take or pay. So,
- 20 you know, the -- the actual cost of buying it is regard
- 21 -- is not relevant. We have to pay that anyways. So
- 22 what we're trying to do is we're taking that energy to
- 23 market and trying to maximize its value. And we're not
- 24 -- we don't have the choice of not purchasing the wind
- 25 energy.

- 1 MR. BOB PETERS: Which means, Mr.
- 2 Cormie, that you're buying it at six (6) cents and you
- 3 could be selling it at two (2) cents, but that's --
- 4 that's simply the economics of that transaction.
- 5 MR. DAVID CORMIE: Well, if you assume
- 6 that wind is at the -- is the marginal resource. And
- 7 every generating station in our system produces surplus
- 8 energy so why would you say that -- that the wind is --
- 9 is the marginal resource?
- 10 Every hydro station has a dependable
- 11 component of its energy and it has a surplus. And --
- 12 and the amount of surplus goes up when the water flows
- 13 are high. And so I don't think it's fair to take any
- 14 particular resource and put it at the margin. It -- it
- 15 unfairly penalizes that. And if you did that with
- 16 every resource you'd never -- you'd never be giving any
- 17 resource in the system its full value.
- 18 So it -- it's fair -- it's -- it's more
- 19 fair to think that is part of the Manitoba Hydro
- 20 resources and -- and give it the average value that the
- 21 system has, not stick it on the margin, whether that's
- 22 Wuskwatim or wind or the -- the incremental generation
- 23 that comes out of Limestone or -- even Pine Falls
- 24 that's been in the system for sixty (60) years. It
- 25 produces surplus energy beyond its dependable

- 1 capability.
- 2 MR. BOB PETERS: The average of your
- 3 surplus of your system is then what -- what Manitoba
- 4 Hydro uses in terms of bidding into the market. I'm
- 5 sorry, in terms of -- in terms of servicing for example
- 6 a real-time market.
- 7 MR. DAVID CORMIE: The -- the way the
- 8 wind effects our -- our activities in the market is --
- 9 it goes to serve load, it frees up a hydraulic
- 10 resource, and the hydraulic resource is offered and not
- 11 -- not the wind but it's through displacement.
- Be -- because the wind has no capacity
- 13 behind it it's -- it's the hydro that you have to offer
- 14 in because you offer it in for a fixed schedule for an
- 15 hour. And -- and so there has to be a resource that
- 16 can carry the sale for the hour. Wind doesn't do that.

17

18 (BRIEF PAUSE)

- 20 MR. BOB PETERS: Mr. Chairman, I just
- 21 had a bit more on this area, but I also want to
- 22 recognize Ms. Ramage wanted an opportunity before we
- 23 closed today to address any additional information that
- 24 Manitoba Hydro may have prepared, and the Board
- 25 themselves may have questions.

1233 1 So perhaps what I'll do is I'll stand down and defer to the Board as well as Ms. Ramage on anything further. 3 THE CHAIRPERSON: Mr. Lafond has some 4 5 questions. 6 (BRIEF PAUSE) 9 MR. RAYMOND LAFOND: One (1) question 10 to Mr. Cormie. The last few sentences where you 11 indicated that it would not be fair for any source of power to use the marginal cost or the marginal revenue. 13 However, if Manitoba Hydro decides to build a power station five (5) or ten (10) years earlier than would 14 15 have been really needed by Manitobans -- and -- and I 16 would say really needed, that is for instance, you could say before we need the full amount or the -- the 17 18 power we will start by importing a certain amount and 19 only at that point it's worth building. 20 So, therefore, if you do build in 21 advance is it not the marginal rates again -- revenues that should count if it's really for the purposes of 22 23 exports for the first five (5) to ten (10) years? 24 MR. DAVID CORMIE: Oh, I -- I don't disagree with you there, Mr. Lafond. If the purpose of

1234 building the resource is to attract additional export revenues it is the marginal resource. It's -- you -you need to look at the revenues that are being 3 generated. 5 And so I -- it -- it depends on the 6 situation. 7 (BRIEF PAUSE) 9 10 MR. LARRY SOLDIER: Mr. Cormie, I know Mr. Warden had talked about Limestone costing a cent to 11 12 a cent and a half to produce the power. And -- and I 13 know Wuskwatim it's a much higher rate. But what you're looking at is when you make your sales, you're 15 taking the whole system, the -- all the assets and the 16 cost of producing that power. So even though, say 17 Conawapa is coming in at ten (10) cents a kilowatt, 18 it's because of the other resources your -- your cost 19 of power is reduced. 20 Is that my understanding? MR. DAVID CORMIE: Yes. The embedded 21 22 costs of -- of Manitoba Hydro's generation fee is 23 relatively low. When you add in the cost of a new 24 resource the overall embedded cost -- the overall cost goes up on an -- on an average basis.

1235 1 MR. LARRY SOLDIER: And I quess the contention is that eventually those resources are going to expire or become not use -- not usable because of 3 the age. And -- and I guess looking at Pointe du Bois there's a -- you're looking at like the -- whether or not it should be replaced or you're looking at even 7 though it's -- the cost of the power it's producing is So eventually you're going to have to replace the -- all the assets over -- over a one hundred (100) 10 year period. 11 Is that my -- my understanding? 12 MR. DAVID CORMIE: I -- yes, I -- I 13 believe you're right. In the -- in the long run no -no generating station will last forever and it will 14 15 need to be reinvested in. 16 MR. RAYMOND LAFOND: When -- when you 17 negotiate contracts with a partner under new power 18 plants or stations, what kind of a basis do use -- do 19 you use for allocation of revenues? Is it actually the average across the system or some other formula? 21 MR. DAVID CORMIE: Our -- our objective 22 in negotiating is to maximize the value of the contract 23 to Manitoba Hydro and -- and -- without putting the sale at risk. And, you know, there's a limit to what 24

the customer is willing to pay, and that's based on his

- 1 alternative costs.
- 2 And -- and then the contract is -- comes
- 3 back to Manitoba Hydro and the organization evaluates
- 4 whether it's in the financial interests of the Company,
- 5 given all the costs associated with serving that sale.
- 6 Does it make financial sense to engage in that
- 7 transaction?
- 9 at the cost of serving the sale. I'm -- I'm out there
- 10 to maximize -- maximize the revenue.
- 11 MR. RAYMOND LAFOND: What I'm getting
- 12 at is it is new for Manitoba Hydro to have partners in
- 13 the development of new plants, including Wuskwatim and
- 14 now Keeyask. So to -- and yesterday we were talking
- 15 about the pro -- the sharing of the profitability,
- 16 which means costs are relatively easy to allocate to
- 17 the specific plant, but the revenue -- what basis do
- 18 you use for the allocation of revenues?
- 19 MR. DAVID CORMIE: I think I'll let Mr.
- 20 Warden speak to that on the revenue-sharing aspect of -
- 21 with the -- with the partnership, First Nations.
- MR. RAYMOND LAFOND: To be more
- 23 precise, is -- that's in relation to the question in
- 24 terms of marginal revenues when you build an advance
- 25 and for export purposes.

- 1 MR. VINCE WARDEN: Well, with specific
- 2 reference to Wuskwatim, there is a revenue-sharing
- 3 formula that is based on -- primarily on contractual
- 4 export sales. I -- I don't have that formula right in
- 5 front of me, but -- but it's for -- formula-based
- 6 revenue sharing that -- that is used for the Wuskwatim
- 7 partnership and determining what is credited back to
- 8 the Wuskwatim partnership.
- 9 MR. RAYMOND LAFOND: But it is based
- 10 mostly on -- on export prices rather than the average
- 11 price of all sales, including --
- MR. VINCE WARDEN: Yes.
- MR. RAYMOND LAFOND: -- Manitobans and
- 14 exports?
- MR. VINCE WARDEN: It's based entirely
- 16 on export sales, yes.

- 18 CONTINUED BY MR. BOB PETERS:
- 19 MR. BOB PETERS: Excuse me, Mr.
- 20 Chairman. I might assist Mr. Warden, or attempt to
- 21 assist Mr. Warden. At Tab 24 of Board counsel's second
- 22 book of documents is a response from Manitoba Hydro to
- 23 the PUB in Question First Round 134. It's found on
- 24 page 255 at the top right-hand corner.
- I wondered if Mr. Warden could advise

- 1 the Board whether the formula that he was referring in
- 2 response to Board member Lafond's question is contained
- 3 in this response.
- 4 MR. VINCE WARDEN: Yes. Thank you, Mr.
- 5 Peters. It is.
- 6 MR. DAVID CORMIE: Mr. Peters, maybe I
- 7 can speak to the Undertaking number 21 that we took on.
- 8 We identified the error in the National Energy Board
- 9 table that you had provided us where it showed one
- 10 point seven six (1.76) cents per kilowatt hour for
- 11 licence number 224. The revenue was shown in the table
- 12 as two hundred and fifty-nine thousand, nine hundred
- 13 and thirty-six dollars (\$259,936).
- 14 That is incorrect. It should be eight
- 15 million, five hundred and seventy-two thousand dollars,
- 16 five hundred and ninety-four (\$8,572,594). And when
- 17 you do the math using that revenue, that dollar seventy
- 18 -- one point seven six (1.76) cents per kilowatt hour
- 19 works out to five point eight (5.8) cents per kilowatt
- 20 hour.
- 21 MR. BOB PETERS: It was an error in the
- 22 -- in the table?
- MR. DAVID CORMIE: Yes.
- 24 MR. BOB PETERS: Okay. Thank you very
- 25 much for clarifying that.

1239 1 (BRIEF PAUSE) 2 3 THE CHAIRPERSON: Are you done, Mr. Peters? Yes...? 5 MR. BOB PETERS: I think, for purposes of today, Mr. Chairman, I will stop my questions. 7 I would, in my last comments, just remind parties that I'll continue on revenue requirement on Monday and have my -- my pencil out over the weekend to make sure I'm 10 removing any duplication, because we have covered quite 11 a bit of information in the last few days. 12 But I would remind parties that on 13 Tuesday, subject to Ms. Ramage's confirmation, as well 14 as Wednesday, Mr. Larry Kennedy is available from 15 Gannett Fleming. And he is assisting the panel related 16 to depreciation. 17 So we will jump from the exciting 18 discussion of export revenues to depreciation on 19 Tuesday morning. And remind parties to be prepared, because I will answer -- ask my questions is the 21 intent. And then I'll turn to Mr. Williams, followed 22 by Mr. Gange, followed by Mr. Hacault to pose their 23 questions of Mr. Kennedy while he's in town for the two 24 (2) days. And we suspect we -- we won't need the full 25 two (2) days.

1240 1 (PANEL RETIRES) 2 3 MS. PATTI RAMAGE: And before everyone departs for the weekend, Manitoba Hydro is -- have we distributed? Oh, we are about to distribute another exhibit; we're suggesting this be Exhibit 21. 7 This is a package of IR responses. Ιn the -- in the IR process, there was a number of questions where Manitoba Hydro responded, where the 10 question requested information ba -- based on IFF12, or 11 we've responded we would need IFF12, in order to 12 respond. 13 So, this is a package of responses to 14 those IRs based on IFF12, and I'm suggesting they --15 this be marked as an exhibit in one (1) package. We 16 went up to twenty (20), I believe, so I believe this is 17 twenty-one (21); Mr. Singh is nodding, yes. 18 19 --- EXHIBIT NO. MH-21: Package of IR responses 20 based on IFF12 21 22 MR. PATTI RAMAGE: And -- and that's all we have for now. There may be -- and I -- and I 24 don't want to make any promises. If we do get more 25 done over the weekend, we were thinking we may

1241 distribute by email and then enter them on the -- in the morning of Monday, but if -- if they are done, we'll try to get them out that way, just so people get to see them ahead of time. 5 THE CHAIRPERSON: Thank you for that. I don't know that there are any other matters to address. If not, we will adjourn shortly, and we'll 7 see each other again on Monday morning at nine o'clock. 9 So thanks very much. I hope everyone has a good weekend and we'll see you on Monday at nine 10 11 o'clock. We're adjourned. 12 --- Upon adjourning at 4:31 p.m. 13 14 15 16 17 Certified Correct, 18 19 20 21 22 Cheryl Lavigne, Ms. 23 24 25

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1191:19	\$50 1158:24	1057:10	1.76 1192:1	1075:16
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