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October 31, 2017

Mr. William Harper
Econalysis Consulting Services
Suite 1102, 34 King Street East
Toronto, ON
M5C 2X8

Dear Mr. Harper:

Re: Manitoba Hydro – 2017/18 and 2018/19 General Rate Application

I am writing on behalf of Winnipeg Harvest and the Consumers' Association of Canada, Manitoba Branch (together “the Consumers Coalition”) to formally retain your assistance with respect to the Manitoba Hydro 2017/18 and 2018/19 General Rate Application (GRA).

Background

In May 2017, Manitoba Hydro applied to the Public Utilities Board for approval for its 2017/18 and 2018/19 GRA. Our clients, the Consumers Coalition, applied for intervener status on June 5, 2017. On June 30, 2017, the Consumers Coalition was granted intervener status. The hearing into Manitoba Hydro's GRA will begin in December 2017.

Terms of Retainer

I am writing on behalf of our clients, the Consumers Coalition, to retain your services to assist our clients with their participation in the Public Utilities Board review of the Application on issues related to the Interim Rate Request, Economic Outlook – Forecast Assumptions, Operation, Maintenance and Administration costs, Regulatory Deferral Accounts, Rate Design, implementation of the Cost of Service Order and its implications for rate-setting, and general oversight of the expert team.

Your duties will include:

- Reviewing the evidence, identifying initial issues, briefing the clients, assisting the Public Interest Law Centre with the work plan;
- Providing support for the interim rate request process;
- Preparing first round of Information Request for the GRA;
- Reviewing Information Request responses & preparing second round of Information Requests for the GRA;

- Preparing Econalysis Consulting Service Evidence;¹
- Reviewing Intervener evidence, preparing Information Requests;
- Providing cross-examination support;
- Preparing for and attending the hearing for the provision of Econalysis Consulting Service expert evidence; and,
- Providing support for final submissions.

Duty to the Public Utilities Board

It is your duty to provide evidence that:

- is fair, objective and non-partisan;
- is related only to matters that are within your area of expertise; and
- to provide such additional assistance as the Public Utilities Board may reasonably require to determine an issue.

Your duty in providing assistance and giving evidence is to help the Public Utilities Board. This duty overrides any obligation to the Consumers Coalition. By signing this letter of retainer, you confirm that you will comply with this duty.

Financial Terms

[Financial terms have been omitted as they are not relevant to the question as posed or to the determination of a just and reasonable rates]

Reporting and Hours Incurred

We request that you provide us with updates of time spent until the end of the hearing. For the purpose of this proceeding we will require a detailed bill of costs itemizing the date you worked on a particular task, the number of hours or percentage of time spent on that task and a brief description of each task. In the event that you expect there to be a material increase in your actual bill of costs, I would ask that you contact me at your earliest possible convenience to discuss this matter and to receive my approval for any material increase.

Conclusion

If you find the terms of this retainer acceptable, I would ask that you sign and return to my attention one copy of this letter. Please keep another copy for your own records.

Thank you for your consideration of this request. If you have any questions, please feel welcome to telephone me at (204) 985-8533.

Yours truly,

¹ Current discussions suggest that evidence may be required regarding specific issues (e.g. Cost of Service Study Implementation and Rate Design Proposals). A contingency provision is made here.

[Signature in original]

BYRON WILLIAMS
DIRECTOR

BW/KD/km

cc. *Consumers Coalition (Manitoba Branch of the Consumers' Association of Canada and
Winnipeg Harvest)*

I accept the terms of this retainer this day of , 2017.

[Signature and date in original]

William Harper