

<http://ibam.mb.ca/industry-jobs/autopac-sales-associate-sage-creek-winnipeg-western-financial-group/>

Autopac Sales Associate



Western Financial Group

Winnipeg, MB – Sage Creek Branch

Truthfulness | Fairness | Value | Loyalty

For 100 years Western Financial Group, a Canadian insurance brokerage has listened to and cared for over 1 million customers. A career at Western will challenge you while offering opportunities for continuous development.

Autopac Sales Associate

Provide our clients the coverage they need by building strong business relationships.

As an Autopac Sales Associate, you are responsible for the sales of Auto insurance and generating referrals for other insurance needs. Every day you will be building lasting relationships with your customers, helping to protect what matters most to them.

Accountabilities

- Assist customers with their daily insurance needs via phone, in person and by email
- Provide quotes and sell new auto plan policies to customers
- Manage walk-in queries, sales and up-selling of products to new and existing clients
- Remain up to date on product knowledge and build relationships with insurance providers
- Continue self-development through industry and training and other courses
- Generate leads through existing clients
- Knowledge of each Insurance Company's products, endorsements, packages and payment plans

Our Team Environment

We work together every day to build authentic relationships, with our customers and with each other. We enjoy a fast-paced, multi-faceted environment, and make an effort to celebrate everyone's successes on the team. We value hard work and making sure our customers have the accurate coverage they need because we can see the difference this makes in our community.

Specifics

- Solid understanding of policy wordings/coverage's

- Strong experience and knowledge of MPI an asset
- Experience achieving sales targets individual and as a team
- Well versed in navigating multiple computer programs at once
- Proficient with Microsoft systems; Excel, Word, Outlook
- Strong attention to detail and high work accuracy

Hours: Full Time 37.5 hrs/week, 2 evening shifts/week, 2 Saturdays/month

Location: Winnipeg, MB – Wyatt Dowling Office – Sage Creek

Requisition: #57065

Western provides our employees with a competitive compensation package. Full time: 3 weeks' vacation plus paid personal days, Company Matched investment and saving programs, extended health and dental benefits, including a Health Care Spending Account, 50% premium paid.

Western Financial Group has its own charitable foundation, check it out here, [Western Communities Foundation](#).

<http://ibam.mb.ca/industry-jobs/client-care-associate-kildonan-green-western-financial-group/>

Client Care Associate



Western Financial Group

Winnipeg, MB – Wyatt Dowling Office – Kildonan Green

Website:

<http://www.westernfinancialgroup.ca/>

Truthfulness | Fairness | Value | Loyalty

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Client Care Associate

Provide our clients the coverage they need by building strong business relationships.

As a Client Care Associate, you are responsible for the sales of Auto insurance and generating referrals for other insurance needs. Every day you will be build lasting relationships with your customers, helping to protect what matters most to them.

Accountabilities

- Assist customers with their daily insurance needs via phone, in person and by email
- Provide quotes and sell new auto plan policies to customers
- Manage walk-in queries, sales and up-selling of products to new and existing clients
- Remain up to date on product knowledge and build relationships with insurance providers
- Continue self-development through industry and training and other courses
- Generate leads through existing clients
- Knowledge of each Insurance Company's products, endorsements, packages and payment plans

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Specifics

- Solid understanding of policy wordings/coverage's
- Strong experience and knowledge of MPI an asset
- Experience achieving sales targets individual and as a team
- Well versed in navigating multiple computer programs at once
- Proficient with Microsoft systems; Excel, Word, Outlook
- Strong attention to detail and high work accuracy

Hours: 37.5

Location: Winnipeg, MB – Wyatt Dowling Office – Kildonan Green

Requisition #: 57046

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<http://ibam.mb.ca/industry-jobs/client-services-representative-csr-autopac-kildonan-one-insurance-group/>

Client Services Representative (CSR) – Autopac



ONE Insurance Group

Kildonan Branch

Website:

<http://oneinsurance.ca/>

Email:

HR@oneinsurancegroup.ca

One Insurance has proudly served the insurance needs of customers across Manitoba for over 65 years. We have earned our customers' trust by providing the guarantee of exceptional insurance products along with exceptional service. We are seeking *experienced* insurance professionals to join our growing team.

About this Opportunity:

Reporting to the Branch Manager, our Autopac CSR's primary responsibility is to provide outstanding and professional counsel to our clients on their Autopac and Driver Licensing products and coverages. This begins with ensuring that all customers feel immediately welcomed in the branch. Building solid rapport with existing, assigned, and new clients is essential while providing coverage options that suit their individual needs. The successful candidate will also become familiar with ONE Insurance's other lines of business in order to make clients aware of our wide variety of products/services.

Performance Objectives:

- Create an exceptional customer service experience for all clients
- Action all Autopac transactions immediately in a professional and friendly manner and use the Prospector Program to generate leads with every transaction
- Follow the ONE Insurance Autopac Customer Service Standards to ensure optimum coverage options are offered with every Autopac transaction
- Actively cross sell auto extension options available through Special Risk Extension, Saskatchewan Mutual Insurance, the ONE Insurance ORV program as well as offer Travel/Health Insurance through Blue Cross, TuGo and Royal Sun Alliance
- Provide support to Personal Lines with processing and other duties as required

Qualifications/Skills:

- Minimum one (1) year of insurance industry or comparable customer service experience is preferred
- Manitoba General Insurance License and IWS Certification are not required but considered an asset
- Familiarity with TAM and/or EPIC is considered an asset
- Organized and efficient with strong attention to detail and the ability to multitask
- Flexibility and a positive team player approach with effective communication skills

What makes us the ONE to choose?

- We are a leading insurance brokerage with 13 branches, located either a short drive from Winnipeg or within the city. Each branch is exciting, unique, and provides a customer focused ONE Insurance family atmosphere.
- We provide it all; a pension plan, benefits with premiums paid fully by the company (excluding STD & LTD), industry leading training, continuing education, and competitive compensation programs. We even provide you with a book of business!
- We like to work with the best! Our engaging staff demonstrate ONE Insurance's core values each day – positive attitude, integrity, honesty, trust, teamwork and accountability.

This is your opportunity to bring your skills and passion for clients to a career with a progressive and well respected company! Visit our website at www.oneinsurancegroup.ca to learn more about our branches and teams. Please note that reasonable accommodation is available during the recruitment process.

Ready to Apply? We are excited to meet you! Please apply by email to HR@oneinsurancegroup.ca or forward your resume to:

Human Resources at ONE Insurance Group
363 Main Street
Selkirk, Manitoba R1A 1T5

<http://ibam.mb.ca/industry-jobs/client-services-representative-csr-autopac-oakbank-one-insurance-group/>

Client Services Representative (CSR) – Autopac



ONE Insurance Group

Oakbank Branch

Website:

<http://oneinsurance.ca/>

Email:

HRstaff@oneinsurancegroup.ca

One Insurance has proudly served the insurance needs of customers across Manitoba for over 65 years. We have earned our customers' trust by providing the guarantee of exceptional insurance products along with exceptional service. We are seeking *experienced* insurance professionals to join our growing team.

About this Opportunity:

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363 Main Street

Selkirk, Manitoba R1A 1T5

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Client Services Representative (CSR) – Autopac



ONE Insurance Group

Selkirk Main Branch

Website:

<http://oneinsurance.ca/>

Email:

HR@oneinsurancegroup.ca

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Selkirk, Manitoba R1A 1T5

<http://ibam.mb.ca/industry-jobs/client-services-representative-csr-autopac-teulon-one-insurance-group/>

Client Services Representative (CSR) – Autopac



ONE Insurance Group

Teulon Branch

Website:

<http://oneinsurance.ca/>

Email:

HRstaff@oneinsurancegroup.ca

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