# Quarterly Financial Report

### **2nd QUARTER**

Six months ended August 31, 2019



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#### **Management Discussion and Analysis**

Management's discussion and analysis provides a review of the financial results and future outlook of Manitoba Public Insurance. It should be read in conjunction with the unaudited condensed interim financial statements and supporting notes for the second quarter ended August 31, 2019 included herein and the 2018/19 annual audited financial statements and supporting notes and the Corporation's 2018 Annual Report available at mpi.mb.ca. Certain information in this report may consist of forward-looking statements. These statements are based on various techniques and assumptions including predictions about future events which may not occur. Actual results could deviate significantly from the forward-looking statements.

## Corporate Performance Measures and Targets Second quarter results 2019/20

Net Income n millions	\$72.8	Asset-Liability Manag	ement – Interest Rate	Impact on:
¢161 2 ¢01	PAST Q2 2018/19	Investment Income		<b>-</b> \$114.4
\$164.2 \$94. ACTUAL Q2 2019/20 TARGET Q2 201	1	Net Claims Incurred		\$94.0
				\$20.4
Net Premiums Earned n millions	\$643.0 PAST Q2 2018/19	Net Income \$0		ACTUAL Q2 2019/20
<b>\$676.7 \$673</b>		Investment Income		\$4.3
ACTUAL Q2 2019/20 TARGET Q2 201		Net Claims Incurred		\$15.3
Net Claims Incurred	¢171 1	Net Income		\$(11.0)
In millions	PAST Q2 2018/19	\$0		PAST Q2 2018/19
\$510.5 ACTUAL Q2 2019/20 TARGET Q2 201	··· · · · ·	Total Return — Investr	nents	2.79% PAST Q2 2018/15
Loss Ratio Net Claims Incurred / Net Premiums Earned)		6.00% ACTUAL Q2 2019/20	<b>1.61%</b> TARGET Q2 2019/20	3.24%
75.4% 65.2%	73.3% PAST Q2 2018/19	- Organizational H		
ACTUAL Q2 2019/20 TARGET Q2 201	73.6% 9/20 ANNUAL TARGET 2019/20	Capital Adequacy (Mir Basic	limum Capital Test)	
Loss Ratio excluding Catastrophic Claim		97% ACTUAL Q2 2019/20	<b>100%</b> TARGET Q2 2019/20	55% PAST Q2 2018/15
		Extension		
75.3%		273%	200%	501%
	73.3%	ACTUAL Q2 2019/20 Special Risk Extension	TARGET Q2 2019/20	PAST Q2 2018/15
ACTUAL Q2 2019/20	PAST Q2 2018/19	259%	300%	365%
☆ Operational Excellence		ACTUAL Q2 2019/20	TARGET Q2 2019/20	PAST Q2 2018/15
Combined Expense Ratio		Total Full-Time Equiva	alent (Average)	
Claims Expenses + Operating Expenses) / Net Prer		*****	*********	<b>1,762</b> PAST Q2 2018/19
20.9% 22.3%	22.1% PAST Q2 2018/19	1,795	1,917	1,910
	22.6%	ACTUAL Q2 2019/20	TARGET Q2 2019/20	ANNUAL TARGET 2019/20

#### **Results of Operations**

Manitoba Public Insurance reported net income of \$164.2 million for the six months ended August 31, 2019, compared to net income of \$72.8 million for the same period last year. This includes net income of \$119.5 million (August 31, 2018 - \$39.4 million) from the Basic insurance line of business. Corporate net income increased from the previous year by \$91.4 million due to:

- i) an increase in earned revenues of \$35.7 million; and
- an increase in investment income of \$99.0 million mainly due to higher unrealized gains on Fair Value Through Profit or Loss bonds of \$105.3 million, higher gains on sale of US equities of \$6.6 million and higher gains on sale of Fair Value Through Profit or Loss bonds of \$4.8 million offset primarily by lower gains on sale of Canadian equities of \$11.3 million and lower pooled real estate income of \$7.1 million; offset by
- iii) an increase in total claims costs and total expenses of \$41.0 million and \$0.6 million respectively; and
- iv) a decrease in the gain on disposal of property and equipment of \$1.8 million.

#### **Current Year and Last Year**

Total earned revenues for the six months ended August 31, 2019, increased from the previous year by \$35.7 million. This increase is primarily attributed to motor vehicle earned revenues which increased by \$24.2 million or 4.2 per cent. The increase in earned revenues is primarily due to the growth in the number of vehicles on the road in Manitoba and the value of these vehicles as well as as well as increases associated with demerit drivers on the Driver Safety Rating scale which resulted in higher premiums and the Public Utilities Board approved 1.8 per cent overall rate increase to average Basic insurance rates.

Claims costs for the six months ended August 31, 2019, increased by \$41.0 million or 7.5 per cent compared to last year due primarily to an increase of \$50.0 million in bodily injury claims incurred offset by a decrease of \$10.8 million in physical damage claims incurred. The increase in bodily injury claims is primarily due to an unfavorable interest rate impact on unpaid claims of \$78.7 million offset by a decrease of \$32.0 million in personal injury plan costs compared to last year. The unfavorable impact on unpaid claims caused by changes in prevailing interest rates is largely offset by corresponding impacts on investment income through the Corporations asset-liability matching program. The \$10.8 million decrease in physical damage claims is due to a decrease in comprehensive claims incurred offset by an increase in collision claims incurred. Excluding the impact of changing interest rates, Net claims incurred decreased year over year by \$39.6 million or 8.7 per cent. Claims expenses increased by \$1.4 million or 7.7 per cent.

Total expenses increased by \$0.6 million compared to last year due primarily to increases of \$1.8 million or 4.4 per cent in commissions and \$1.1 million or 5.5 per cent in premium taxes. These increases were offset by decreases in operating expenses of \$2.4 million.

#### **Retained Earnings**

Net income of \$164.2 million for the first six months ending August 31, 2019, increased retained earnings to \$676.0 million (August 31, 2018 – \$425.4 million). Retained earnings are comprised of \$429.3 million from Basic insurance (August 31, 2018 - \$210.3 million) and \$246.7 million from non-Basic lines of business (August 31, 2018 - \$215.1 million).

#### **Total Equity**

Total equity of \$614.7 million (August 31, 2018 – \$475.5 million) are comprised of \$676.0 million retained earnings and \$61.3 million accumulated other comprehensive loss (August 31, 2018 - \$50.1 million accumulated other comprehensive income).

#### **Capital Management**

The Corporation's Board of Directors has approved risk-based capital adequacy target levels by line of business. Targets are based upon the capital management framework of the Office of the Superintendent of Financial Institutions Canada (OSFI) and the Minimum Capital Test (MCT). The MCT is a ratio of capital available to capital required and utilizes a risk-based formula to assess the capital adequacy of an insurance company. The Corporation's capital targets are determined based on the underlying risks and the competitive nature of each line of business.

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The Corporation's Board of Directors' current capital target for Basic Insurance is 100 per cent MCT. This target was selected to appropriately reflect the lower risk level of the Basic monopoly insurance program, while also aligning with industry best practice on capital targets. In Order No. 159/18, issued December 3, 2018 the Public Utilities Board established a lower total equity target of \$140.0 million and an upper total equity target of \$315.0 million. The MCT equivalent to the Public Utilities Board targets are 34 per cent and 88 per cent respectively. On April 12, 2019, the Manitoba Public Insurance Corporation Act Reserves Regulation 76/2019 specified 100 per cent MCT as the capital requirement for Basic.

The Corporation ended the quarter with Basic MCT of 97 per cent which is slightly below the Reserves Regulation target of 100 per cent. As it is expected to continually hover near 100 per cent, the Corporation is considered to be in compliance with the Regulation if it is forecasted to return to 100 per cent within a five year period as outlined in its Capital Management Plan contained in the 2020/21 general rate application to the Public Utilities Board.

The Corporation's Board of Directors' current target for Extension is 200 per cent MCT. This target was selected to reflect the higher relative risk level of operating in a competitive environment, while also aligning with private sector industry average MCT ratios. The Corporation ended the quarter with Extension MCT at 273 per cent.

The Corporation's Board of Directors' current target for Special Risk Extension is 300 per cent MCT. This target was selected to reflect the higher risk exposure of commercial trucking fleets operating out-of-province. The Corporation ended the quarter with Extension MCT at 259 per cent.

#### Outlook

The Corporation remains committed to achieving its Corporate goals. Actual results will be monitored, and corrective actions taken when necessary, to ensure that expected outcomes are realized.

As approved by the Public Utilities Board, effective March 1, 2019, there was a 1.8 per cent overall rate increase to average Basic insurance rates for the 2019/20 insurance year. On June 20, 2019, Manitoba Public Insurance filed its general rate application for the 2020/21 fiscal year with the Public Utilities Board requesting a 0.1 per cent overall rate increase. On October 4, 2019, Manitoba Public Insurance filed an amended general rate application for the 2020/21 fiscal year with the Public Utilities Board requesting a 0.6 per cent overall rate decrease.

The requested 0.6 per cent overall general rate decrease does not mean that rates for all vehicles within each major class will decrease by this amount. Based on MPI's rate design, major vehicle classes will be impacted as follows:

- Private passenger (-0.9 per cent change)
- Commercial (+0.7 per cent change)
- Public (+10.4 per cent change)
- Motorcycle (+5.1 per cent change)
- Trailers (-5.2 per cent change)
- Off-road vehicles (-12.5 per cent change)
- Total overall (-0.6 per cent change)

Over 727,043 vehicles (62.6 per cent) will experience either no change or a reduction in rates from the previous year. Rates paid by individual policyholders within each class will be determined based on their driving record, the registered vehicle (make and model and year), the purpose for which the vehicle is driven and the territory in which the policyholder resides. The breakdown of vehicles receiving a reduction, no change or an increase is as follows:

- 610,430 (52.6 per cent) of vehicles receiving a decrease in rate
- 116,613 (10.0 per cent) of vehicles receiving no change in rate
- 434,116 (37.4 per cent) of vehicles receiving an increase in rate

Manitoba Public Insurance is committed to keeping rates stable over the long term. Manitoba Public Insurance continues to have one of the lowest rates of year-over-year premium increases of all Canadian provinces.

#### **Condensed Interim Financial Statements**

(Unaudited - in thousands of Canadian dollars)	Notes	August 31, 2019	February 28, 2019 (Restated)
Assets			(
Cash and cash equivalents	5	110,600	193,108
Investments	5	3,159,810	2,839,530
Investment property	5	48,444	49,027
Due from other insurance companies		853	1,603
Accounts receivable		497,297	496,108
Prepaid expenses		3,159	1,603
Deferred policy acquisition costs		32,290	32,510
Reinsurers' share of unearned premiums		9,022	142
Reinsurers' share of unpaid claims		7,259	9,814
Property and equipment		115,625	114,936
Deferred development costs		51,417	57,562
		4,035,776	3,795,943
Liabilities			
Due to other insurance companies		5,941	2,369
Accounts payable and accrued liabilities		82,348	109,676
Lease obligation		7,082	3,918
Unearned premiums and fees		665,419	673,414
Provision for employee current benefits		22,193	22,840
Provision for employee future benefits		463,484	456,926
Provision for unpaid claims	4	2,174,597	2,084,632
		3,421,064	3,353,775
Equity			
Retained Earnings		676,033	511,823
Accumulated Other Comprehensive Income (Loss)		(61,321)	(69,655)
		614,712	442,168
		4,035,776	3,795,943

#### **Condensed Interim Statement of Financial Position**

	Three Mon	ths Ended	Six Months	Ended
	August 31,	August 31,	August 31,	August 31,
(Unaudited - in thousands of Canadian Notes	2019	2018	2019	2018
Earned Revenues				
Gross premiums written	335,426	322,284	707,983	679,493
Premiums ceded to reinsurers	(381)	(37)	(18,747)	(15,144)
Net premiums written	335,045	322,247	689,236	664,349
(Increase) decrease in gross				
unearned premiums	14,642	10,940	(21,402)	(28,848)
Increase (decrease) in reinsurers'				
share of unearned premiums	(4,486)	(3,796)	8,880	7,478
Net premiums earned	345,201	329,391	676,714	642,979
Service fees and other revenue	10,211	9,073	19,882	17,890
The Drivers and Vehicles Act				
operations recovery	7,563	7,563	15,125	15,126
Total Earned Revenues	362,975	346,027	711,721	675,995
Claims Costs				
Direct claims incurred - gross	261,154	262,285	511,612	486,248
Claims recovered ceded to				
reinsurers	(499)	(14,756)	(1,077)	(14,862)
Net claims incurred	260,655	247,529	510,535	471,386
Claims expense	34,951	34,418	73,216	71,782
Loss prevention/Road safety	3,238	3,197	5,782	5,369
Total Claims Costs	298,844	285,144	589,533	548,537
Expenses				
Operating	29,227	30,593	60,351	62,744
Commissions	22,226	21,405	44,041	42,195
Premiums taxes	10,503	9,997	20,598	19,520
Regulatory/Appeal	1,068	1,045	2,019	1,950
Total Expenses	63,024	63,040	127,009	126,409
Underwriting income (loss)	1,107	(2,157)	(4,821)	1,049
Investment income 6	69,948	41,287	169,031	70,048
Gain on disposal of property and equipment	-	(1)	-	1,759
Net income from operations	71,055	39,129	164,210	72,856

#### **Condensed Interim Statement of Operations**

#### **Condensed Interim Statement of Comprehensive Income (Loss)**

	Three Months Ended		Six Months Ended	
	August 31,	August 31,	August 31,	August 31,
(Unaudited - in thousands of Canadian	2019	2018	2019	2018
Net income from operations	71,055	39,129	164,210	72,856
Other Comprehensive Income (Loss)				
Items that will be reclassified to income				
Unrealized gains on Available for				
Sales assets	13,774	(10,240)	24,542	23,030
Reclassification of net realized gains				
related to Available for Sale assets	(3,293)	(551)	(16,208)	(19,334)
Net unrealized gains (losses) on				
Available for Sale assets	10,481	(10,791)	8,334	3,696
Other Comprehensive Income (Loss) for				
the period	10,481	(10,791)	8,334	3,696
Total Comprehensive Income	81,536	28,338	172,544	76,552

#### **Condensed Interim Statement of Changes in Equity**

		Accumulated Other mprehensive	
(Unaudited - in thousands of Canadian dollars)	Earnings	Income	Equity
Balance as at March 1, 2018	352,608	46,407	399,015
Net income from operations for the period	72,856	-	72,856
Other comprehensive income for the period	-	3,696	3,696
Balance as at August 31, 2018	425,464	50,103	475,567
Balance as at March 1, 2019 - restated	511,823	(69,655)	442,168
Net income from operations for the period	164,210	-	164,210
Other comprehensive loss for the period	-	8,334	8,334
Balance as at August 31, 2019	676,033	(61,321)	614,712

#### **Condensed Interim Statement of Cash Flows**

	Six Month	s Ended
	August 31,	August 31,
(Unaudited - in thousands of Canadian dollars) Notes	2019	2018
Cash Flows from (to) Operating Activities:		
Net income from operations	164,210	72,856
Non-cash items:		
Depreciation of property and equipment	2,680	2,311
Amortization of deferred development costs	8,680	11,600
Amortization of bond discount and premium	2,698	1,937
Gain on sale of investments	(118,917)	(27,458)
Unrealized (gain) loss on Fair Value Through Profit or Loss bonds	(103,229)	2,075
Unrealized (gain) loss on pooled real estate fund	87,626	(11,601)
Unrealized (gain) loss on infrastructure investments	1,788	1,623
Gain on disposal of property and equipment	-	-
Impairment of Available for Sale investments	-	-
Impairment of deferred development costs	1,778	859
	47,314	54,202
Net change in non-cash balances:		
Due from other insurance companies	750	(7)
Accounts receivable and prepaid expenses	(2,745)	(13,749)
Deferred policy acquisition costs	220	(1,391)
Reinsurers' share of unearned premiums and unpaid claims	(6,325)	(22,332)
Due to other insurance companies	3,572	3,765
Accounts payable and accrued liabilities	(27,328)	15,106
Unearned premiums and fees	(7,995)	2,052
Provision for employee current benefits	(647)	(483)
Provision for employee future benefits	6,558	7,169
Provision for unpaid claims	89,965	63,170
	56,025	53,300
	103,339	107,502
Cash Flows from (to) Investment Activities:		
Purchase of investments	(1,108,128)	(487,539)
Proceeds from sale of investments	926,799	448,526
Acquisition of property and equipment net of proceeds from disposals	(3,370)	354
Lease obligations	3,164	(51)
Deferred development costs incurred	(4,312)	(8,780)
	(185,847)	(47,490)
Increase in Cash and Cash Equivalents	(82,508)	60,012
Cash and cash equivalents beginning of period	193,108	89,006
Cash and Cash Equivalents end of period 4	110,600	149,018

#### **Notes to Financial Statements**

#### **1. Status of Corporation**

The Manitoba Public Insurance Corporation (the "Corporation") was incorporated as a Crown Corporation under *The Automobile Insurance Act* in 1970. The Corporation is owned by the Province of Manitoba and the financial results of the Corporation are included in the consolidated financial statements of the Province of Manitoba. In 1974, *The Automobile Insurance Act* was revised and became *The Manitoba Public Insurance Corporation Act* (Chapter A180 of the continuing consolidation of the Statutes of Manitoba). In 1988, the Act was re-enacted in both official languages as Chapter P215 of the Statutes of Manitoba. The address of the Corporation's registered office is 234 Donald Street, Winnipeg, Manitoba.

Under the provisions of its Act and regulations, the Corporation operates an automobile insurance division and a discontinued general insurance division. The lines of business for the automobile insurance division provide for Basic Universal Compulsory Automobile Insurance, Extension and Special Risk Extension coverages. For financial accounting purposes, the lines of business for the automobile insurance division and the discontinued general insurance division are regarded as separate operations and their revenues and expenses are allocated on a basis described in the summary of significant accounting policies. For financial reporting purposes, due to the immateriality of the financial results of the discontinued general insurance operations, the operations are reported as part of the Special Risk Extension line of business. The Basic Universal Compulsory Automobile Insurance line of business rates are approved by the Public Utilities Board of Manitoba.

Under *The Drivers and Vehicles Act* (DVA), the Corporation is responsible for DVA operations pertaining to driver safety, vehicle registration and driver licensing, including all related financial, administrative and data processing services.

#### 2. Basis of Reporting

#### **Statement of Compliance**

The financial statements of the Corporation are in such form as prescribed by Section 43(1) of The Manitoba Public Insurance Corporation Act and are presented in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

#### **Basis of Presentation**

The Corporation presents its Statement of Financial Position broadly in order of liquidity.

These statements are presented in thousands of Canadian dollars which is the Corporation's functional and presentational currency except as otherwise specified.

#### Seasonality

The automobile insurance business, which reflects the primary business of the Corporation, is seasonal in nature. While net premiums earned are generally stable from quarter to quarter, underwriting income is typically highest in the first and second quarter of each year and lowest in the fourth quarter of each year. This is driven mainly by weather conditions which may vary significantly between quarters.

#### **Basis of Measurement**

The Corporation prepares its financial statements as a going concern, using the historical cost basis, except for financial instruments and insurance contract liabilities and reinsurers' share of unpaid claims. Measurement of the financial instruments is detailed in Note 3 of the 2018/19 Annual Audited Financial Statements and the 2018 Annual Report. Insurance contract liabilities and reinsurers' share of unpaid claims are measured on a discounted basis in accordance with accepted actuarial practice (which in the absence of an active market provides a reasonable proxy for fair value).

#### **Estimates and Judgments**

The preparation of financial statements requires management to make estimates and judgments that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ materially from these estimates.

#### **3. Summary of Significant Accounting Policies**

Refer to the 2018/19 Annual Audited Financial Statements for a summary outlining those accounting policies followed by the Corporation that have a significant effect on the condensed interim financial statements.

#### 4. Provision for Unpaid Claims

The provision for unpaid claims, including adjustment expenses, represents an estimate for the full amount of all costs and the projected final settlement of claims incurred.

The pro vision for unpaid claims, including adjustment expenses, is subject to variability. This variability is related to future events that arise from the date the loss was reported to the ultimate settlement of the claims. Accordingly, short-tail claims such as physical damage claims tend to be more reasonably predictable than long-term claims such as Personal Injury Protection Plan (PIPP) and public liability claims. Factors such as the receipt of additional claims information during the claims settlement process, changes in severity and frequencies of claims from historical trends, and effect of inflationary trends contribute to this variability.

The determination of the provision for unpaid claims, including adjustment expenses, relies on judgment, analysis of historical claims trends, investment rates of return and expectation on the future development of claims. The process of establishing this provision necessarily involves risks which could cause the actual results to deviate, perhaps substantially, from the best determinable estimate.

#### **5. Cash and Investments**

Cash consists of cash net of cheques issued in excess of amounts on deposit.

Cash equivalent investments have a total principal amount of \$102.8 million (August 31, 2018 – \$142.5 million) comprised of provincial short-term deposits with effective interest rates of 1.62 to 1.73 per cent (August 31, 2018 – 1.35 per cent), with interest receivable at varying dates.

The Corporation has an unsecured operating line of credit with its principal banker in the amount of \$5.0 million (August 31, 2018 - \$5.0 million). The unsecured operating line of credit remained unutilized at August 31, 2019 (August 31, 2018 – nil).

#### Cash and Investments

Financial Instruments					
				Non-	Total
As at August 31, 2019	Classified	Classified	Classified	Financial	Carrying
(in thousands of Canadian dollars)	as AFS	as HTM	as FVTPL	Instruments	Value
Cash and cash equivalents	110,600	-	-	-	110,600
Bonds					
Federal	-	-	49,053	-	49,053
Manitoba:					
Provincial	-	-	129,414	-	129,414
Municipal	-	24,652	37,367	-	62,019
Schools	-	525,173	-	-	525,173
Other provinces:					
Provincial	92,273	-	1,037,896	-	1,130,169
Municipal	-	-	77,995	-	77,995
Corporations	173,856	-	409,373	-	583,229
	266,129	549,825	1,741,098	-	2,557,052
Private debt	16,600	-	3,700	-	20,300
Other investments	378	-	-	-	378
Infrastructure	-	-	109,904	-	109,904
Equity investments	359,374	-		-	359,374
Pooled real estate fund	-	-	112,802	-	112,802
Investments	642,481	549,825	1,967,504	-	3,159,810
Investment property	-	-	-	48,444	48,444
Total	753,081	549,825	1,967,504	48,444	3,318,854

**Financial Instruments** 

					Total
As at August 31, 2018	Classified	Classified	Classified as	Non-Financial	Carrying
(in thousands of Canadian dollars)	as AFS	as HTM	FVTPL	Instruments	Value
Cash and cash equivalents	149,018	-	-	-	149,018
Bonds					
Federal	-	-	28,533	-	28,533
Manitoba:					
Provincial	-	-	127,316	-	127,316
Municipal	-	27,027	32,641	-	59,668
Schools	-	569,737	-	-	569,737
Other provinces:					
Provincial	-	-	952,522	-	952,522
Municipal	-	-	69,884	-	69,884
Corporations	-	-	115,549	-	115,549
	-	596,764	1,326,445	-	1,923,209
Other investments	1,309	-	-	-	1,309
Infrastructure	-	-	100,233	-	100,233
Equity investments	438,268	-	-	-	438,268
Pooled real estate fund	-	-	274,622	-	274,622
Investments	439,577	596,764	1,701,300	-	2,737,641
Investment property	-	-	-	39,987	39,987
Total	588,595	596,764	1,701,300	39,987	2,926,646

Gross unrealized gains and gross unrealized losses included in AOCI on AFS equity and other investments are comprised as follows:

As at August 31, 2019		Unrealized	
(in thousands of Canadian dollars)	Book Value	Gains/Losses	Fair Value
Equity Investments			
With unrealized gains	242,396	4,957	247,353
With unrealized losses	120,432	(8,411)	112,021
Subtotal - Equity Investments	362,828	(3,454)	359,374
Bonds			
With unrealized gains	213,308	9,133	222,441
With unrealized losses	43,781	(93)	43,688
Subtotal - Bonds	257,089	9,040	266,129
Private Debt			
With unrealized gains	16,600	-	16,600
Subtotal - Private Debt	16,600	-	16,600
Other Investments			
With unrealized gains	314	64	378
Subtotal - Other Investments	314	64	378
Total AFS Equity, Bonds, Private Debt			
and Other Investments	636,831	5,650	642,481
As at August 31, 2018		Unrealized	
(in thousands of Canadian dollars)	Book Value	Gains/Losses	Fair Value
Equity Investments			
With unrealized gains	292,900	123,284	416,184
With unrealized losses	25,799	(3,715)	22,084
Subtotal - Equity Investments	318,699	119,569	438,268
Other Investments			
With unrealized gains	<b></b>	000	1 200
	341	968	1,309
Subtotal - Other Investments	<u> </u>	968	1,309

AFS financial assets where the investment's underlying cost is greater than the fair value, the loss has not been recognized in net income either because:

319,040

120,537

439.577

- there is not objective evidence of impairment, or
- the loss is not considered to be significant or prolonged.

#### **Fair Value Measurement**

Total AFS Equity and Other Investments

Financial assets that are measured at fair value are classified by their level within the fair value hierarchy. The fair value hierarchy consists of three levels that are defined on the basis of the type of inputs used to measure fair value. The classification cannot be higher than the lowest level of input that is significant to the measurement:

Level 1 – Fair value is determined based on unadjusted quoted prices of identical assets in active markets. Inputs include prices from exchanges where equity and debt securities are actively traded.

Level 2 – Level 2 valuations utilize inputs other than quoted market prices included in Level 1 that are observable, directly or indirectly, for the asset. These inputs include quoted prices for similar assets in active markets and observable inputs other than quoted prices, such as interest rates and yield curves. The fair values for some Level 2 securities were obtained from a pricing service. Pricing service inputs may include benchmark yields, reported trades, broker/dealer quotes and bid/ask spreads.

Level 3 – Fair value measurements using significant inputs that are not based on observable market data are Level 3. This mainly consists of derivatives and private equity investments. In these cases prices may be determined by internal pricing models utilizing all available financial information, including direct comparison and industry sector data. For some investments, valuations are obtained annually. For periods between valuations, management assesses the validity of the valuation for current reporting purposes.

The following table presents financial instruments measured at fair value in the Statement of Financial Position, classified by level within the fair value hierarchy.

As at August 31, 2019			
(in thousands of Canadian dollars)	Level 1	Level 2	Level 3
FVTPL financial assets			
Bonds	31,887	1,694,894	14,317
Private Debt	-	3,700	-
Infrastructure	-	-	109,904
Pooled real estate fund	-	112,802	-
Total FVTPL financial assets	31,887	1,811,396	124,221
AFS financial assets			
Cash and cash equivalents	110,600	-	-
Bonds	-	266,129	-
Private Debt	-	16,600	-
Other investments	-	-	378
Equity investments	-	359,374	-
Total AFS financial assets	110,600	642,103	378
Total assets measured at fair value	142,487	2,453,499	124,599
As at August 31, 2018			
(in thousands of Canadian dollars)	Level 1	Level 2	Level 3
FVTPL financial assets			
Bonds	32,056	1,280,027	14,362
Infrastructure	-	-	100,233
Pooled real estate fund	-	274,622	-
Total FVTPL financial assets	32,056	1,554,649	114,595
Total FVTPL financial assets AFS financial assets	32,056	1,554,649	114,595
	32,056 149,018	1,554,649	- 114,595
AFS financial assets	•	1,554,649 - -	114,595 - 1,309
AFS financial assets Cash and cash equivalents	•	1,554,649 - - - -	-
AFS financial assets Cash and cash equivalents Other investments	149,018	1,554,649 - - - - - 1,554,649	-

Fair value measurement of instruments included in Level 3

	FVTPL		AFS	
(in thousands of Canadian dollars)	2019	2018	2019	2018
Balance at March 1	126,313	114,447	378	1,351
Total gains/(losses)				
Included in net income	(1,787)	(1,624)	-	-
Included in OCI	-	-	-	16
Purchases	-	30,635	-	-
Sales	-	(28,863)	-	(58)
Return of capital	(305)	-	-	-
Balance at August 31	124,221	114,595	378	1,309

The fair value of HTM bonds, which include schools and certain municipalities, is based on their carrying value, which approximates fair value.

#### **6. Investment Income**

For the six months ended August 31		
(in thousands of Canadian dollars)	2019	2018
Interest income	33,168	28,059
Gain on sale of FVTPL bonds	11,148	6,354
Unrealized gain (loss) on FVTPL bonds	103,229	(2,075)
Realized gain on pooled real estate fund	92,080	-
Unrealized gain (loss) on pooled real estate fund	(87,626)	11,601
Dividends on infrastructure investments	1,214	832
Realized gain on instrastructure investments	-	1,771
Unrealized gain (loss) on infrastructure investments	(1,779)	(1,623)
Foreign exchange gain (loss) on infrastructure investments	(9)	-
Dividend income	3,065	6,005
Gain on sale of equities and other investments	15,690	19,333
Gain/(loss) on foreign exchange	-	(32)
Income from investment property	916	1,824
Investment management fees	(2,065)	(2,001)
Total	169,031	70,048

#### 7. Employee Future Benefits Expense

The total benefit costs included in expenses are as follows:

For the six months ended August 31		
(in thousands of Canadian dollars)	2019	2018
Pension benefits	13,910	14,026
Other post-retirement benefits	1,089	1,071
Total	14,999	15,097

#### 8. Depreciation and Amortization

The total depreciation and amortization included in expenses are as follows:

For the six months ended August 31		
(in thousands of Canadian dollars)	2019	2018
Amortization - Deferred Development	8,680	11,600
Depreciation - Property and Equipment	2,680	2,311
Total	11,360	13,911

For more information contact:

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