

October 29, 2020

**Undertaking #33**

MPI to provide, at each discount level, the number of vehicles in column 'D' that are registered under Pleasure Use.

**RESPONSE:**

*Figure 1* below presents an updated *CMMG (MPI) 2-1, Figure 4* based on data as at October 1, 2020. *Figure 1* also presents two additional columns. Column (f) shows the number of customers with an additional vehicle registered under Pleasure use. Column (g) shows the number of additional vehicles registered under Pleasure use. In both cases, MPI assumed that any uses not registered as a Pleasure use is the primary vehicle when the customer has more than one vehicle registered.

**Figure 1 Additional Revenue Forecast Considering the Base Amount for Additional Vehicles**

| Line No. | Discount %   | Count of Merit Eligible Vehicles as at | Count of Customers as at | Discount % | Additional Vehicles | Additional Revenue (000s) | Additional Vehicle as Pleasure |                                  |
|----------|--------------|--|--------------------------|------------|---------------------|---------------------------|--------------------------------|----------------------------------|
|          |              | October 1, 2020                        | October 1, 2020          |            |                     |                           | Count of Customers             | Count of Merit Eligible Vehicles |
| 1        |              | (a)                                    | (b)                      | (c)        | (d) = (a) - (b)     | (e) = \$1,568*(c)*(d)     | (f)                            | (g)                              |
| 2        | 33           | 347,431                                | 239,007                  | 33         | 108,424             | \$56,103                  | 49,501                         | 61,097                           |
| 3        | 30           | 37,138                                 | 25,802                   | 30         | 11,336              | \$5,332                   | 5,020                          | 6,226                            |
| 4        | 29           | 38,567                                 | 27,084                   | 29         | 11,483              | \$5,222                   | 5,015                          | 6,185                            |
| 5        | 28           | 28,799                                 | 20,762                   | 28         | 8,037               | \$3,529                   | 3,514                          | 4,224                            |
| 6        | 27           | 35,491                                 | 25,693                   | 27         | 9,798               | \$4,148                   | 4,412                          | 5,308                            |
| 7        | 26           | 35,279                                 | 25,837                   | 26         | 9,442               | \$3,849                   | 4,209                          | 5,062                            |
| 8        | 25           | 72,436                                 | 54,897                   | 25         | 17,539              | \$6,875                   | 7,799                          | 9,242                            |
| 9        | 20           | 20,901                                 | 16,707                   | 20         | 4,194               | \$1,315                   | 1,899                          | 2,212                            |
| 10       | 15           | 44,671                                 | 36,448                   | 15         | 8,223               | \$1,934                   | 3,805                          | 4,396                            |
| 11       | 10           | 43,790                                 | 36,890                   | 10         | 6,900               | \$1,082                   | 3,303                          | 3,819                            |
| 12       | 5            | 22,813                                 | 19,725                   | 5          | 3,088               | \$242                     | 1,536                          | 1,768                            |
| 13       | <b>Total</b> | <b>727,316</b>                         | <b>528,852</b>           |            | <b>198,464</b>      | <b>\$89,631</b>           | <b>90,013</b>                  | <b>109,539</b>                   |