CLAIMS INCURRED 2020 GENERAL RATE APPLICATION June 20, 2019



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[Provided Electronically Only]

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Net Claims Incurred

- 1 The Total Net Claims Incurred (CI) is the amount that appears on Manitoba Public
- 2 Insurance's (MPI) Statement of Operations. The Total Net CI in a given fiscal year is
- 3 the sum of the following amounts:
- reported claims incurred in the fiscal year (incurred = paid + change in case
 reserve);
- change in actuarial provisions (i.e. incurred-but-not-reported); and
- change in claims incurred financial provisions (i.e. loss adjustment expenses,
 reinsurance recoveries, premium deficiency).
- 9 The above items are described in detail in this document. The net CI represents the
- ¹⁰ Basic claims incurred from section <u>*CI.12.1.2*</u> plus the additional claims provisions
- described in sections <u>*CI.12.2 through CI.12.6*</u>.

Figure	CI- 1	Net Claims Incurred
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Line							
No.		2018/19	2019/20	2020/21	2021/22	2022/23	2023/24
1	(\$000)						
2	Claims Incurred before Financial Provisions						
3	Weekly Indemnity	\$146,040	\$90,996	\$106,186	\$108,849	\$110,094	\$111,747
4	ABO - Indexed	\$93,434	\$81,046	\$90,889	\$92,830	\$94,321	\$96,310
5	ABO – Non-Indexed	\$46,579	\$32,586	\$33,709	\$34,338	\$34,853	\$35,366
6	PIPP Enhancements	\$9,240	\$8,153	\$10,372	\$10,674	\$10,849	\$11,259
7	Public Liability - Bl	\$4,843	\$5,389	\$5,507	\$5,578	\$5,647	\$5,712
8	Collision	\$399,010	\$453,266	\$477,708	\$504,636	\$533,122	\$563,280
9	Comprehensive	\$116,358	\$104,043	\$109,435	\$115,614	\$122,130	\$128,942
10	Property Damage	\$42,810	\$46,222	\$47,160	\$48,083	\$49,024	\$49,986
11	Total	\$870,538	\$821,702	\$880,965	\$920,603	\$960,040	\$1,002,601
12	Unallocated Loss Adjustment Expenses	\$46,154	\$45,015	\$45,848	\$48,038	\$50,325	\$52,462
13	Change in Internal Loss Adjustment Expense Provision	\$4,384	\$3,005	\$7,506	\$8,472	\$8,388	\$8,388
14	Change in Reinsurance Ceded Provision	(\$13,531)	\$0	\$0	\$0	\$0	\$0
15	Other Financial Adjustments	(\$2,304)	\$0	\$0	\$0	\$0	\$0
16	Change in DPAC / Premium Deficiency Provision	(\$12,983)	(\$13,156)	(\$7,023)	\$2,601	\$3,113	\$5,574
17	Total Net Claims Incurred	\$892,258	\$856,566	\$927,297	\$979,714	\$1,021,867	\$1,069,026

The 2020/21 net CI forecast has decreased by \$23.4 million from last year's forecast
as a result of the following:

Physical Damage: \$27.4 million decrease before interest rate impacts 3 Property Damage: \$3.0 million decrease before interest rate impacts 4 • Premium Deficiency and Deferred Policy Acquisition Cost (DPAC) Write-Down: 5 ٠ \$2.8 million favourable impact 6 Unallocated Loss Adjustment Expenses: \$9.1 million favourable impact from 7 removal of DR Premium 8 Personal Injury Protection Plan (PIPP) and Bodily Injury: \$18.9 million increase 9 • before interest rate impacts 10

Claims Incurred

In this document, the CI is shown on both an accident year basis and a fiscal yearbasis.

- 13 On an accident year basis, CI represents the total of paid losses, case reserves, and
- incurred-but-not-reported (IBNR) for all claims that occur in a given accident year.
- 15 The accident year CI is used for rate setting purposes.
- ¹⁶ On a fiscal year basis, CI represents the total reported CI in a given fiscal year (i.e.
- paid + change in case reserves) plus the change in IBNR in the fiscal year. The fiscal
- 18 year basis is used for financial reporting only.

The CI forecasts on an accident year and fiscal year basis are provided in section
 <u>CI.12.1</u>.

CI.1 Forecast Methodology

- 21 The primary actuarial technique used in claims forecasting is the loss development
- 22 technique. The technique assumes that the historical development patterns in accident
- 23 year paid and incurred losses can be used to predict the development of paid and

- incurred losses in future periods. For each coverage grouping, development
- 2 assumptions are selected starting from the accident year in which the claims occur
- ³ and extending until all claims from that accident year are assumed to be closed (i.e.
- 4 ultimate). The claims forecasts in this section use the development assumptions from
- 5 the February 2019 Appointed Actuary's report (*Part VIII External Actuary Review of*
- 6 <u>Policy Liabilities Attachment A</u>). The claims development exhibits by coverage are
- 7 provided at the end of this section. For more details on the loss development
- 8 technique see the October 2018 Appointed Actuary's report (*Part VIII External Actuary*
- 9 <u>Review of Policy Liabilities Attachment B</u>).

MPI starts by forecasting the accident year ultimate incurred losses and then uses the development assumptions to project 'backwards' the paid and incurred losses from ultimate to 12 months. In general, it is assumed that the historical ultimate losses are the best predictor of future ultimate losses by accident year. However, there are circumstances where this assumption may not be appropriate because of significant changes in claims patterns (actual or expected). In these cases, the methodology used to make the forecast will be described in the applicable section of this document.

The application of assumed loss development patterns results in a projection of paid 17 and reported losses by fiscal period, from the current year until all claims are paid. 18 19 These payment 'cash flows' are discounted to a present value basis at the end of each 20 fiscal year using the assumed investment return at that date. Actuarial Provisions for Adverse Deviation (PfADs) are then applied to the discounted loss payments. The 21 assumed PfADs are from the February 2019 Appointed Actuary's report. The IBNR 22 amounts are then calculated at each fiscal year-end. The IBNR is equal to the present 23 value of all future unpaid claims including actuarial PfADs minus the projected case 24 reserves (i.e. amounts already set aside for these claims by case managers). 25

The CI by fiscal year are calculated as the reported incurred plus the change in the IBNR provision in that fiscal year.

CI.2 General Forecasting Assumptions

- 1 This section outlines the general forecasting assumptions that apply to all of the
- 2 individual forecasts.

CI.2.1 Volume Growth

- 3 For forecasts where claims growth is assumed to follow the growth in vehicle units
- 4 (e.g. Collision coverage), the forecasts in <u>Part V(i) Revenues REV.1.1</u> are based on
- 5 volume growth factors under *The Highway Traffic Act* (HTA). The assumed HTA
- 6 volume growth in this year's forecast is 1.40% per year.

CI.2.2 Development Assumptions

- 7 The details on the paid and incurred development assumptions by coverage are
- 8 provided in the October 2018 and February 2019 Appointed Actuary's reports (*Part*
- 9 <u>VIII External Actuary Review of Policy Liabilities</u>). The figure below shows the paid and
- ¹⁰ incurred assumptions for each major coverage category.

Line											
No.	Cover	1	2	3	4	5	6	7	8	9	10+
1	Accident Benefits – WI	11.25%	11.84%	6.43%	5.06%	4.38%	3.86%	3.40%	3.14%	2.94%	47.70%
2	ABO – Indexed	18.58%	21.13%	6.54%	3.51%	2.74%	2.36%	2.47%	2.44%	2.12%	38.11%
3	ABO – Non-Indexed	23.62%	32.47%	25.34%	7.45%	3.38%	1.89%	1.32%	1.05%	0.72%	2.76%
4	Bodily Injury	2.71%	15.69%	18.03%	17.25%	16.16%	11.17%	9.68%	3.90%	2.37%	3.04%
5	Collision	77.34%	21.08%	1.23%	0.25%	0.10%	0.00%	0.00%	0.00%	0.00%	0.00%
6	Comprehensive	75.39%	20.58%	3.08%	0.54%	0.20%	0.15%	0.05%	0.00%	0.00%	0.00%
7	Property Damage	56.95%	36.43%	5.19%	0.84%	0.35%	0.15%	0.10%	0.00%	0.00%	0.00%

Figure CI- 2 Percentage of Total Ultimate Paid in Each Year

Line											
No.	Cover	1	2	3	4	5	6	7	8	9	10+
1	Accident Benefits – WI	23.15%	16.83%	51.18%	2.73%	0.00%	0.00%	0.00%	0.00%	0.00%	6.11%
2	ABO – Indexed	71.47%	13.09%	3.82%	1.19%	0.90%	0.90%	0.78%	0.37%	0.23%	7.24%
3	ABO – Non-Indexed	60.49%	20.30%	13.51%	2.03%	0.96%	0.44%	0.39%	0.39%	0.34%	1.14%
4	Bodily Injury	56.98%	11.40%	12.21%	7.13%	5.79%	3.41%	2.23%	0.69%	0.10%	0.05%
5	Collision	95.46%	3.36%	0.89%	0.20%	0.10%	0.00%	0.00%	0.00%	0.00%	0.00%
6	Comprehensive	91.61%	7.01%	1.38%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
7	Property Damage	81.40%	15.52%	2.58%	0.30%	0.25%	0.10%	0.00%	-0.05%	-0.05%	-0.05%

Figure CI- 3 Percentage of Total Ultimate Incurred in Each Year

CI.2.3 Historical Ultimate Incurred Losses by Accident Year

1 The details of the assumptions used to estimate the historical accident year ultimate

2 incurred are provided in the October 2018 and February 2019 Appointed Actuary's

3 Reports (Part VIII External Actuary Review of Policy Liabilities). The CI section of the

application describes how the historical ultimate incurred losses are used for

5 forecasting purposes, but it does not restate the detailed information provided in the

6 Appointed Actuary's reports.

CI.2.4 Manitoba Inflation Rate

- 7 The projected Manitoba inflation rate is based on the average forecast from TD
- 8 Economics, RBC Economics, BMO Financial Group, and Global Insight. The Manitoba
- 9 inflation rate is forecasted at 1.8% in 2019/20 and 2.2% in 2020/21 and 2.0%

10 thereafter. Please see <u>Part VI Investments INV.14.2</u> for more information. MPI

assumes the long term forecasted inflation rate of 2.0% for the purposes of indexing.

CI.2.5 Discount Rate

- 12 As part of the Corporation's Asset and Liability Management (ALM) Strategy, a unique
- 13 portfolio for the Basic Claims assets was implemented. This portfolio includes only
- 14 fixed income assets which match the dollar and duration of the associated liabilities.
- 15 This change in the portfolio increased the discount rate from 3.26% to 3.38%, which
- 16 lowers the value of Basic claims liabilities. For an outline of the Corporation's ALM
- 17 Strategy see <u>Part VI Investments INV.16</u>. A detailed description on the claims liability

1 discount rate calculation is included in the October 2018 Appointed Actuary's Report

2 (Part VIII External Actuary Review of Policy Liabilities Attachment B).

MPI's forecasts include a calculation of the projected claims liability discount rates at 3 each fiscal year end. The forecasted discount rate is used to re-evaluate claim 4 liabilities at each fiscal year end, which results in a fiscal year net CI forecast including 5 the expected impact of interest rate changes. The figure below shows the assumed 6 discount rates at each fiscal year end. PIPP claims liabilities that are indexed annually 7 based on Manitoba inflation (i.e. Weekly Indemnity and Accident Benefits Other -8 Indexed) are discounted based on the 'real' rate (i.e. net of inflation). All other claim 9 liabilities are discounted based on the 'nominal' rate. The full details on the interest 10 rate forecast are provided in *Part VI Investments INV.14.1*. 11

12 In 2019/20, MPI will be transitioning from a consolidated portfolio to five unique

13 portfolios. A result of this change is that the discount rate for the Basic claims

14 liabilities will increase from 3.26% to 3.38% in Q1 2019/20. This is because a majority

of the assets used to match the claims liabilities are longer duration, high yield bonds,

16 compared to the shorter duration of the assets in the portfolios for the Extension and

- 17 SRE lines of business. <u>Part VI Investments INV.1.1</u> provides additional information on
- 18 this transition.

Line			
No.	Fiscal Year End	Nominal	Real
1	2018/19 (a)	3.26%	1.24%
2	2019/20	3.35%	1.32%
3	2020/21	3.30%	1.27%
4	2021/22	3.24%	1.22%
5	2022/23	3.19%	1.17%
6	2023/24	3.15%	1.12%

Figure CI- 4 Assumed Claims Liability Discount Rate

CI.2.6 Duration of Claims Liabilities

¹⁹ MPI's Investment Policy Statement (IPS) states that the duration of the fixed income

20 portfolio will match the duration of claims liabilities. Based on the projected interest

21 rates used in the fixed income asset forecast, MPI's overall claims duration was

- 1 recalculated at the end of each quarter. <u>Part VI Investments INV.4</u> provides additional
- 2 information on the fixed income duration assumptions for the forecast. The forecasted
- 3 claims liability durations including all actuarial provisions are shown in the figure
- 4 below.

Figure CI- 5 Assumed Claim Liability Modified Duration (Years)

I	_ine	

No.	Fiscal Year End	Duration
1	2018/19 (a)	10.25
2	2019/20	10.10
3	2020/21	10.08
4	2021/22	10.05
5	2022/23	10.00
6	2023/24	9.96

CI.2.7 Margins for Adverse Deviation

- 5 The margins for adverse deviation used in the claims forecast are the same as those
- 6 used in the February 2019 Appointed Actuary's report (*Part VIII External Actuary*
- 7 <u>Review of Policy Liabilities Attachment A</u>). A summary of the margins for each
- 8 coverage are provided in the figure below.

Figure CI- 6 Margins for Adverse Deviation

Line		
No.		MFAD
1	Interest Rate Margin For Adverse Deviation – All Coverages	0.50%
2	Claims Development Margin for Adverse Deviation:	
3	 Weekly Indemnity 	15.00%
4	 Accident Benefits – Other (Indexed) 	15.00%
5	 Accident Benefits – Other (Non-Indexed) 	10.00%
6	Public Liability	15.00%
7	· Collision	7.50%
8	· Comprehensive	7.50%
9	 Property Damage 	5.00%

CI.2.8 Indexed Case Reserves

¹ Prior to 2015/16, MPI did not index case reserves for coverages that are subject to

- 2 indexation. As a result, the projected *reported* incurred did not account for the
- 3 increase in benefits from indexation. MPI has since indexed its case reserves as
- 4 presented in <u>Appendix 1 Table 7</u> and <u>Appendixes 1b through 2f Table 6</u>. This change
- 5 increases the yearly reported incurred for these coverages, which is offset by an equal
- 6 decrease in IBNR. <u>Appendix 1 Tables 7 through 10</u> and <u>Appendixes 1b through 2f</u>
- 7 <u>*Tables 6 through 9*</u> are now indexed to reflect this change.

CI.2.9 2019/20 Light Vehicle Accreditation Agreement

8 As outlined in *Part IV Service Delivery Model SDM.2*, MPI negotiated new contracts

9 with the Automotive Trades Association (ATA) and Manitoba Motor Dealer Association

10 (MMDA). The impact of the new terms under these contracts are outlined in the figure

11 below and are incorporated into the ultimate forecasts for Collision and

12 Comprehensive repair claims.

As outlined in the figure below, the net effect of these changes is \$5.5 million in 2020/21. However, the Collision forecast has been reduced by \$11.5 million as a result of lower severity trends, along with the lower PST and frequency. Overall, Collision is forecasted to decrease \$25.1 million over last year's forecast of \$502.4 million. For a more detailed analysis of the ultimate Collision forecast, see <u>*CI.9.3*</u>. Some of these changes are:

19 • Removal of the \$81 DR Premium, which is reflected in the Unallocated Loss Adjustment Expenses (ULAE) forecast 20 A requirement for pre and post scans of all vehicles model 2012 year or newer 21 ٠ The provision of additional time for blending on repair claims that require paint • 22 An increased discount in Southern Manitoba, resulting in a savings on glass 23 ٠ replacement claims 24

Line										
No.	Fiscal Year	DR Premium	Collision	Hail	Glass	Theft	Rodent	Vandalism	Other	Net Total
1	(\$000)									
2	2019/20	(\$5,240)	\$12,414	\$330	(\$2,792)	\$70	\$23	\$538	\$334	\$5,677
3	2020/21	(\$6,000)	\$13,040	\$335	(\$2,880)	\$71	\$24	\$546	\$339	\$5,475
4	2021/22	(\$6,000)	\$13,040	\$335	(\$2,880)	\$71	\$24	\$546	\$339	\$5,475
5	2022/23	(\$6,000)	\$13,040	\$335	(\$2,880)	\$71	\$24	\$546	\$339	\$5,475
6	2023/24	(\$6,000)	\$13,040	\$335	(\$2,880)	\$71	\$24	\$546	\$339	\$5,475

Figure CI- 7 2019/20 Light Vehicle Accreditation Agreement

CI.2.10 PST Reduction

1 As of July 1, 2019, the provincial sales tax (PST) will be reduced from 8% to 7%. MPI

2 has adjusted all physical damage forecasts to account for this change. The savings

³ from the PST reduction are \$3.7 million in 2019/20 and \$5.9 million in 2020/21.

CI.3 Claims Incurred Before Provisions

4 The sections that follow provide the CI forecasts on an accident year and fiscal year

5 basis before the inclusion of CI financial provisions (e.g. loss adjustment expenses,

- ⁶ reinsurance recoveries, premium deficiency). The figure below shows the forecast of
- 7 fiscal year CI before financial provisions.

Fiscal Year	2019/20	2020/21	2021/22	2022/23	2023/24
(\$000)					
Weekly Indemnity	\$90,996	\$106,186	\$108,849	\$110,094	\$111,747
ABO - Indexed	\$81,046	\$90,889	\$92,830	\$94,321	\$96,310
ABO – Non-Index	ed \$32,586	\$33,709	\$34,338	\$34,853	\$35,366
PIPP Enhancemer	n ts \$8,153	\$10,372	\$10,674	\$10,849	\$11,259
Public Liability - E	SI \$5,389	\$5,507	\$5,578	\$5,647	\$5,712
Collision	\$453,266	\$477,708	\$504,636	\$533,122	\$563,280
Comprehensive	\$104,043	\$109,435	\$115,614	\$122,130	\$128,942
Property Damage	\$46,222	\$47,160	\$48,083	\$49,024	\$49,986
Basic Total	\$821,702	\$880,965	\$920,603	\$960,040	\$1,002,601

Figure CI- 8 Claims Incurred before Provisions Forecast

CI.4 Weekly Indemnity

- Weekly Indemnity provides coverage for loss of wages resulting from the insured's 1
- inability to work following an automobile accident. 2

Figure CI- 9	Claims Incurred Forecast

Line

9	Claims	Incurred	Forecast

Line						
No.	Fiscal Year	2019/20	2020/21	2021/22	2022/23	2023/24
1	(\$000)					
2	Weekly Indemnity	\$90,996	\$106,186	\$108,849	\$110,094	\$111,747

CI.4.1 Accident Year Ultimate Forecast

- Weekly Indemnity is forecasted based on the historical accident year claims counts, 3
- severity, and ultimate losses for this coverage (Appendix 1 Table 1). The figure below 4
- shows the historical experience and the forecasted ultimate losses for Weekly 5
- Indemnity along with a comparison to last year's forecast. 6

						Last Year's	Variance to
Line		Claim Count		Ultimate	Annual	Forecast	Forecast
No.	Accident Year	Incurred >\$0	Severity	(\$000)	% Change	(\$000)	(\$000)
1	2004/05	2,040	\$22,941	\$46,800	-12.99%	\$47,702	(\$902)
2	2005/06	1,942	\$30,074	\$58,404	24.79%	\$58,646	(\$242)
3	2006/07	2,102	\$36,011	\$75,694	29.60%	\$74,567	\$1,127
4	2007/08	2,051	\$36,566	\$74,996	-0.92%	\$72,882	\$2,114
5	2008/09	1,883	\$38,367	\$72,244	-3.67%	\$70,771	\$1,473
6	2009/10	1,878	\$37,094	\$69,662	-3.57%	\$66,966	\$2,696
7	2010/11	1,929	\$46,689	\$90,063	29.28%	\$85,539	\$4,524
8	2011/12	1,833	\$47,311	\$86,721	-3.71%	\$82,795	\$3,926
9	2012/13	2,026	\$45,020	\$91,204	5.17%	\$93,615	(\$2,411)
10	2013/14	1,896	\$41,303	\$78,303	-14.15%	\$78,636	(\$333)
11	2014/15	1,663	\$42,859	\$71,262	-8.99%	\$66,523	\$4,738
12	2015/16	1,813	\$47,390	\$85,921	20.57%	\$85,048	\$873
13	2016/17	1,810	\$46,844	\$84,775	-1.33%	\$81,912	\$2,864
14	2017/18	1,915	\$45,102	\$86,374	1.89%	\$76,173	\$10,201
15	2018/19	1,837	\$48,572	\$89,213	3.29%	\$76,840	\$12,373
16	5-year Trend	1,942	\$48,895	\$94,416	4.85%	\$80,827	
17	10-year Trend	1,811	\$48,102	\$87,267	0.62%	\$78,774	
18	All year Trend	1,778	\$51,874	\$93,708	-0.03%	\$86,380	
19	2019/20	1,809	\$45,584	\$82,460	-7.57%	\$76,953	\$5,507
20	2020/21	1,800	\$46,263	\$83,294	1.01%	\$77,046	\$6,248
21	2021/22	1,792	\$46,952	\$84,134	1.01%	\$77,119	\$7,015
22	2022/23	1,783	\$47,652	\$84,981	1.01%	\$77,171	\$7,810
23	2023/24	1,775	\$48,362	\$85,834	1.00%		

Figure CI- 10 Weekly Indemnity Ultimate Losses

1 As shown in the above figure, there were significant increases made to the prior year's

2 ultimate loss estimates in the February 2019 Appointed Actuary's report (*Part VIII*

3 *External Actuary Review of Policy Liabilities Attachment A*). In particular, the ultimate

4 loss estimates for the 2017/18 and 2018/19 accident years were increased by \$22.5

5 million over last year's estimates. The increase is driven primarily by the introduction

of centralized reserving. An outline of centralized reserving can be found in <u>Part VIII</u>

7 <u>External Actuary Review of Policy Liabilities Attachment A</u>.

8 The 2019/20 forecasted ultimate losses of \$82.5 million are based on the forecasted

9 non-zero claim counts and severity. Claim counts were forecasted based on the all-

¹⁰ year trend as shown in the above figure.

The 2019/20 severity (i.e. average incurred per claim) is based on the six-year 1 average of the ultimate severity, excluding the most recent year, with two years of 2 severity growth applied. Severity growth is determined by calculating a weighted 3 average severity growth based on the ultimate severity of claims broken down into 4 three groups: (i) claims with incurred between \$0 and \$100,000, (ii) claims with 5 incurred between \$100,000 and \$250,000; and (iii) claims with incurred greater than 6 \$250,000. Severity growth is then calculated based on the last eighteen years 7 (excluding the two most recent years) trend in these three groups. The two most 8 recent years are excluded because it generally takes at least two years for case 9 managers to reasonably assess the reserve requirements for serious injury claims. The 10 eighteen-year trend is used because this is the farthest back that MPI has data 11

- ¹² available in this format. A weighted average severity growth is calculated between
- 13 these three severity groups to produce the forecasted severity trend.

	Average Severity				
Accident Year	\$0-\$100,000	\$100,000-\$250,000	\$250,000+		
2004/05	\$6,326	\$174,576	\$736,909		
2005/06	\$7,210	\$160,986	\$778,107		
2006/07	\$7,429	\$165,602	\$722,441		
2007/08	\$7,337	\$150,256	\$762,275		
2008/09	\$8,750	\$152,297	\$695,201		
2009/10	\$8,553	\$151,802	\$790,011		
2010/11	\$9,842	\$150,564	\$773,561		
2011/12	\$9,504	\$156,194	\$785,816		
2012/13	\$9,411	\$151,366	\$716,924		
2013/14	\$9,163	\$148,703	\$666,896		
2014/15	\$9,316	\$148,349	\$684,225		
2015/16	\$9,700	\$149,159	\$626,491		
2016/17	\$9,280	\$188,371	\$529,576		
2017/18	\$17,429	\$153,653	\$709,283		
2018/19	\$26,701	\$150,433	\$519,901		
Severity Growth	2.99%	0.15%	-1.53%		
Total Incurred	\$241,900,122	\$86,833,181	\$884,956,914		
Weighted Average Severity Growth	-0.51%				
Indexation	2.00%				
Total Severity Growth	1.49%				

Figure CI-11	Weekly Indemnity Ultimate	Severity
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CI.4.2 Fiscal Year Claims Incurred Forecast

1 The figure below shows the historical and projected fiscal year CI for Weekly

- 2 Indemnity. The reported incurred, which are shown in *Appendix 1 Table 5* for pre-PIPP
- and <u>Appendix 1 Table 3</u>, are based on the projected ultimate losses and the incurred
- 4 development assumptions. The change in IBNR, which is shown in <u>Appendix 1 Table 5</u>
- 5 for pre-PIPP and <u>Appendix 1 Table 9</u>, is based on the projected ultimate losses,
- 6 assumed paid development factors, claims liability discount rates, and provisions for
- 7 adverse deviation. The change in IBNR is shown with and without the impact of
- 8 changing interest rates.

				Change in I	BNR				
Line			Interest Rate	Interest Rate	All Other	Total Change		Last Year's	Variance to
No.	Fiscal Year	Reported	Impact	Margin Change	Changes	in IBNR	Claims Incurred	Forecast	Forecast
1	(\$000)								
2	2014/15	\$66,093	\$56,900	\$0	\$3,977	\$60,877	\$126,971	\$126,971	\$0
3	2015/16	\$70,518	(\$34,648)	(\$17,608)	\$42,682	(\$9,573)	\$60,945	\$60,945	\$0
4	2016/17	\$93,476	(\$4,227)	\$0	\$36,334	\$32,108	\$125,584	\$125,584	\$0
5	2017/18	\$172,511	(\$7,609)	\$0	(\$35,070)	(\$42,679)	\$129,832	\$129,832	\$0
6	2018/19	\$95,902	\$20,701	\$0	\$29,437	\$50,139	\$146,040	\$88,113	\$57,927
7	2019/20	\$97,852	(\$9,599)	\$0	\$2,743	(\$6,856)	\$90,996	\$97,141	(\$6,145)
8	2020/21	\$100,432	\$5,580	\$0	\$174	\$5,754	\$106,186	\$99,358	\$6,828
9	2021/22	\$96,061	\$6,318	\$0	\$6,469	\$12,788	\$108,849	\$99,540	\$9,309
10	2022/23	\$97,327	\$5,932	\$0	\$6,836	\$12,768	\$110,094	\$100,275	\$9,820
11	2023/24	\$98,995	\$5,987	\$0	\$6,765	\$12,752	\$111,747		

Figure CI- 12 Weekly Indemnity Claims Incurred

The 2018/19 Weekly Indemnity CI was \$57.9 million higher than last year's forecast 9 as a result of several factors. Lower than expected interest rates caused an increase in 10 IBNR of \$20.7 million relative to last year's forecasted decrease of \$4.1 million. The 11 12 remaining impact stems mainly from the changes in assumptions and methodology used in the October 2018 (Part VIII External Actuary Review of Policy Liabilities 13 Attachment B) and February 2019 Appointed Actuary's reports (Part VIII External 14 Actuary Review of Policy Liabilities Attachment A), which can be broken down as 15 follows: 16

a revision of the loss development factors which caused an increase in IBNR of
 \$11.2 million

- a change in the selected IBNR which resulted in an increase in IBNR of \$18.2
 million
- 3 In 2020/21, the CI forecast increases over last year's forecast as a result of a higher
- 4 forecasted ultimates in previous years (as described above).

CI.5 Accident Benefits Other – Indexed

- 5 Accident Benefits Other Indexed provides coverage for an insured's medical and
- 6 rehabilitation expenses including travel expenses and personal care costs arising as a
- 7 result of an automobile accident.

Figure CI- 13 Claims Incurred Forecast

Line

No.	Fiscal Year	2019/20	2020/21	2021/22	2022/23	2023/24
1	(\$000)					
2	ABO - Indexed	\$81,046	\$90,889	\$92,830	\$94,321	\$96,310

CI.5.1 Accident Year Ultimate Forecast

- 8 Accident Benefits Other Indexed is forecasted based on the historical accident year
- 9 claims counts, severity, and ultimate losses for this coverage (<u>Appendix 2 Table 1</u>).
- 10 The figure below shows the historical experience and the forecasted ultimate losses for
- 11 Accident Benefits Other Indexed along with a comparison to last year's forecast.

						Last Year's	Variance to
Line		Claim Count		Ultimate	Annual	Forecast	Forecast
No.	Accident Year	Incurred >\$0	Severity	(\$000)	% Change	(\$000)	(\$000)
1	2004/05	11,327	\$5,308	\$60,119	20.54%	\$59,287	\$833
2	2005/06	10,756	\$4,742	\$51,001	-15.17%	\$51,077	(\$77)
3	2006/07	12,061	\$5,579	\$67,290	31.94%	\$67,600	(\$310)
4	2007/08	11,935	\$5,695	\$67,973	1.01%	\$67,278	\$695
5	2008/09	11,418	\$4,772	\$54,487	-19.84%	\$55,127	(\$640)
6	2009/10	11,239	\$5,292	\$59,480	9.16%	\$60,171	(\$691)
7	2010/11	11,840	\$4,592	\$54,371	-8.59%	\$54,166	\$206
8	2011/12	11,252	\$5,549	\$62,444	14.85%	\$61,460	\$984
9	2012/13	12,129	\$5,255	\$63,734	2.07%	\$63,565	\$169
10	2013/14	12,361	\$4,397	\$54,359	-14.71%	\$55,811	(\$1,453)
11	2014/15	10,715	\$4,890	\$52,393	-3.62%	\$54,637	(\$2,244)
12	2015/16	11,629	\$5,679	\$66,035	26.04%	\$69,580	(\$3,545)
13	2016/17	11,667	\$6,671	\$77,834	17.87%	\$69,406	\$8,428
14	2017/18	11,897	\$6,142	\$73,067	-6.12%	\$69,638	\$3,429
15	2018/19	11,139	\$6,623	\$73,771	0.96%	\$63,849	\$9,922
16	5-year Trend	11,744	\$7,180	\$83,557	0.13%	\$70,967	
17	10-year Trend	11,534	\$6,516	\$75,128	5.18%	\$68,828	
18	All year Trend	11,637	\$6,047	\$70,151	2.57%	\$66,103	
19	2019/20	11,803	\$6,295	\$74,302	0.72%	\$64,567	\$9,735
20	2020/21	11,827	\$6,373	\$75,373	1.44%	\$65,294	\$10,079
21	2021/22	11,852	\$6,451	\$76,458	1.44%	\$66,028	\$10,430
22	2022/23	11,876	\$6,531	\$77,559	1.44%	\$66,770	\$10,789
23	2023/24	11,900	\$6,611	\$78,675	1.44%		

Figure CI- 14 Accident Benefits Other – Indexed Ultimate Losses

1 The 2019/20 ultimate losses of \$74.3 million are based on the forecasted claim counts

and severity. Per the above figure, claim counts are forecasted based on the all year
 trend.

4 The 2019/20 severity is based on the four-year average of the ultimate severity

5 indexed to current levels, excluding the most recent year, with two years of severity

- 6 growth plus indexation applied. Severity growth is determined by calculating a
- 7 weighted average severity growth based on the ultimate severity of claims broken
- 8 down into three groups: (i) claims with incurred between \$0 and \$100,000, (ii) claims
- 9 with incurred between \$100,000 and \$250,000; and (iii) claims with incurred greater
- 10 than \$250,000. Severity growth is then calculated based on the trend in these three

- 1 groups from the last seventeen years (excluding the two most recent years). The two
- 2 most recent years are excluded because it generally takes at least two years for case
- 3 managers to reasonably assess the reserve requirements for serious injury claims. The
- 4 seventeen-year trend is used because this is the farthest back that MPI has data
- 5 available in this format. A weighted average severity growth is calculated between
- ⁶ these three severity groups to produce the forecasted severity trend.

	Average Severity					
Accident Year	\$0-\$100,000	\$100,000-\$250,000	\$250,000+			
2004/05	\$2,002	\$158,593	\$2,316,697			
2005/06	\$2,224	\$146,332	\$1,077,833			
2006/07	\$2,062	\$148,743	\$1,382,005			
2007/08	\$2,088	\$142,674	\$1,575,599			
2008/09	\$2,335	\$165,944	\$1,217,588			
2009/10	\$2,428	\$149,859	\$1,163,945			
2010/11	\$2,414	\$149,286	\$941,852			
2011/12	\$2,579	\$152,975	\$1,134,482			
2012/13	\$2,719	\$163,972	\$921,410			
2013/14	\$2,867	\$150,969	\$720,965			
2014/15	\$2,837	\$152,097	\$960,611			
2015/16	\$3,012	\$154,898	\$912,953			
2016/17	\$3,058	\$164,008	\$1,031,498			
2017/18	\$4,019	\$145,541	\$1,326,140			
2018/19	\$5,056	\$145,845	\$555,243			
Severity Growth	2.59%	0.39%	-3.95%			
Total Incurred	\$451,890,576	\$70,295,944	\$501,881,193			
Weighted Average Severity Growth	-0.77%					
Indexation	2.00%					
Total Severity Growth	1.23%					

Figure CI- 15 Accident Benefits Other – Indexed Ultimate Severity

CI.5.2 Fiscal Year Claims Incurred Forecast

- 7 The figure below shows the historical and projected fiscal year CI for Accident Benefits
- 8 Other Indexed. The reported CI, which are calculated in <u>Appendix 2 Table 3</u>, are
- ⁹ based on the projected ultimate losses and the incurred development assumptions.
- 10 The change in IBNR, which is shown in <u>Appendix 2 Table 8</u>, is based on the projected
- 11 ultimate losses, assumed paid development factors, claims liability discount rates, and

- 1 provisions for adverse deviation. The change in IBNR is shown with and without the
- 2 impact of changing interest rates in the figure below.

				Change in I					
Line		-	Interest Rate	Interest Rate	All Other	Total Change	Claims	Last Year's	Variance to
No.	Fiscal Year	Reported	Impact	Margin Change	Changes	in IBNR	Incurred	Forecast	Forecast
1	(\$000)								
2	2014/15	\$49,102	\$46,922	\$0	\$11,405	\$58,327	\$107,429	\$107,429	\$0
3	2015/16	\$59,839	(\$26,782)	(\$13,584)	\$12,566	(\$27,799)	\$32,039	\$32,039	\$0
4	2016/17	\$66,910	(\$2,969)	\$0	\$11,680	\$8,711	\$75,621	\$75,621	\$0
5	2017/18	\$46,866	(\$4,560)	\$0	(\$24,405)	(\$28,966)	\$17,901	\$17,901	\$0
6	2018/19	\$65,878	\$12,243	\$0	\$15,313	\$27,556	\$93,434	\$72,226	\$21,208
7	2019/20	\$87,192	(\$5,357)	\$0	(\$789)	(\$6,146)	\$81,046	\$78,135	\$2,911
8	2020/21	\$85,129	\$3,140	\$0	\$2,620	\$5,761	\$90,889	\$80,356	\$10,533
9	2021/22	\$85,853	\$3,571	\$0	\$3,407	\$6,978	\$92,830	\$80,943	\$11,888
10	2022/23	\$87,517	\$3,365	\$0	\$3,438	\$6,803	\$94,321	\$82,044	\$12,276
11	2023/24	\$89,265	\$3,410	\$0	\$3,635	\$7,045	\$96,310		

Figure CI- 16 Accident Benefits Other – Indexed Claims Incurred

3 The 2018/19 Accident Benefits Other - Indexed CI was \$21.2 million higher than last

4 year's forecast. Lower than expected interest rates caused an increase in IBNR of

5 \$12.2 million relative to last year's forecasted decrease of \$2.4 million. Reported was

6 \$11.0 million lower relative to last year's forecast of \$76.9 million. The lower than

⁷ expected reported was offset by an increase in IBNR, mainly from 2018/19 accident

8 year. The remaining changes in IBNR can be attributed to an increase in the ultimate

9 forecast. These changes are outlined in the October 2018 (*Part VIII External Actuary*

10 <u>Review of Policy Liabilities Attachment B</u> and February 2019 Appointed Actuary's

11 reports (*Part VIII External Actuary Review of Policy Liabilities Attachment A*).

12 In 2020/21, the CI forecast increases over last year's forecast as a result of a higher

13 forecasted ultimates in previous years (as described above).

CI.6 Accident Benefits Other – Non-Indexed

Accident Benefits Other – Non-Indexed coverage provides lump sum payments in the
 event that the insured is permanently injured or dies as a result of an automobile

16 accident.

Fiscal Year	2019/20	2020/21	2021/22	2022/23	2023/24
(\$000)					
ABO – Non-Indexed	\$32,586	\$33,709	\$34,338	\$34,853	\$35,366

Figure CI- 17 Claims Incurred Forecast

CI.6.1 Accident Year Ultimate Forecast

- 1 Accident Benefits Other Non-Indexed is forecasted based on the historical accident
- 2 year claims counts, severity, and ultimate losses for this coverage (<u>Appendix 3 Table</u>
- 3 <u>1</u>). The figure below shows the ten-year historical experience and the forecasted
- 4 ultimate losses for Accident Benefits Other Non-Indexed along with a comparison to
- 5 last year's forecast.

Line		Claim Count		Ultimate	Annual	Last Year's Forecast	Variance to Forecast
No.	Accident Year	Incurred >\$0	Severity	(\$000)	% Change	(\$000)	(\$000)
1	2004/05	1,413	\$17,523	\$24,761	-2.37%	\$24,781	(\$20)
2	2005/06	1,467	\$19,664	\$28,847	16.51%	\$28,928	(\$80)
3	2006/07	1,641	\$20,748	\$34,048	18.03%	\$34,070	(\$22)
4	2007/08	1,506	\$20,053	\$30,193	-11.32%	\$30,183	\$10
5	2008/09	1,441	\$19,885	\$28,654	-5.10%	\$29,155	(\$501)
6	2009/10	1,439	\$20,862	\$30,010	4.73%	\$29,987	\$24
7	2010/11	1,351	\$21,217	\$28,655	-4.52%	\$28,605	\$49
8	2011/12	1,602	\$20,096	\$32,185	12.32%	\$32,032	\$153
9	2012/13	1,470	\$20,800	\$30,572	-5.01%	\$30,277	\$295
10	2013/14	1,295	\$21,671	\$28,061	-8.21%	\$27,596	\$465
11	2014/15	1,138	\$24,597	\$27,995	-0.24%	\$28,224	(\$229)
12	2015/16	1,614	\$20,186	\$32,589	16.41%	\$30,723	\$1,866
13	2016/17	1,887	\$19,667	\$37,107	13.86%	\$32,139	\$4,968
14	2017/18	1,772	\$18,709	\$33,152	-10.66%	\$30,213	\$2,938
15	2018/19	1,623	\$21,745	\$35,290	6.45%	\$30,911	\$4,380
16	5-year Trend	1,945	\$18,826	\$37,773	1.06%	\$31,901	
17	10-year Trend	1,729	\$20,599	\$35,215	4.26%	\$30,807	
18	All year Trend	1,622	\$21,474	\$34,250	2.07%	\$30,919	
19	2019/20	1,541	\$21,584	\$33,266	-5.74%	\$31,350	\$1,915
20	2020/21	1,541	\$21,899	\$33,752	1.46%	\$31,796	\$1,956
21	2021/22	1,541	\$22,219	\$34,246	1.46%	\$32,249	\$1,997
22	2022/23	1,541	\$22,544	\$34,746	1.46%	\$32,707	\$2,039
23	2023/24	1,541	\$22,874	\$35,255	1.46%		

Figure CI- 18 Accident Benefits Other – Non-Indexed Ultimate Losses

- 1 The 2019/20 ultimate losses of \$33.3 million are based on the forecasted claim counts
- 2 and severity. Claim counts are forecasted based on the six-year average of the
- 3 ultimate claim counts, excluding the most recent year and remain at that level
- 4 throughout the forecast period (based on historical trends).

5 The 2019/20 severity is based on the six-year average of the ultimate severity,

- 6 excluding the most recent year, with two years of severity growth applied. Severity
- 7 growth is determined by calculating a weighted average severity growth based on the
- 8 ultimate severity of claims broken down into three groups: (i) claims with incurred
- 9 between \$0 and \$100,000, (ii) claims with incurred between \$100,000 and \$250,000;
- and (iii) claims with incurred greater than \$250,000. Severity growth is then
- 11 calculated based on the trend in these three groups from the last eighteen years
- 12 (excluding the two most recent years). The two most recent years are excluded
- 13 because it generally takes at least two years for case managers to reasonably assess
- 14 the reserve requirements for serious injury claims. The eighteen-year trend is used
- 15 because this is the farthest back that MPI has data available in this format. A weighted
- ¹⁶ average severity growth is calculated between these three severity groups to produce
- 17 the forecasted severity trend.

Line			Average Severity	
No.	Accident Year	\$0-\$100,000	\$100,000-\$250,000	\$250,000+
1	2004/05	\$12,841	\$164,375	\$301,717
2	2005/06	\$13,433	\$175,229	\$294,788
3	2006/07	\$13,779	\$170,726	\$311,590
4	2007/08	\$14,021	\$171,082	\$327,606
5	2008/09	\$13,266	\$162,018	\$337,302
6	2009/10	\$14,816	\$164,263	\$323,382
7	2010/11	\$14,832	\$165,956	\$326,787
8	2011/12	\$14,873	\$162,602	\$313,480
9	2012/13	\$14,509	\$169,969	\$337,281
10	2013/14	\$16,091	\$158,615	\$327,895
11	2014/15	\$17,034	\$178,210	\$344,828
12	2015/16	\$16,222	\$158,649	\$418,396
13	2016/17	\$15,332	\$168,148	\$351,135
14	2017/18	\$14,770	\$183,925	\$345,930
15	2018/19	\$17,570	\$183,884	\$411,731
16	Severity Growth	2.00%	-0.28%	1.40%
17	Total Incurred	\$322,461,614	\$96,854,811	\$51,427,164
18	Weighted Average Severity Growth	1.46%		
19	Indexation	0.00%		
20	Total Severity Growth	1.46%		

Figure CI- 19 Accident Benefits Other – Non-Indexed Ultimate Severity

CI.6.2 Fiscal Year Claims Incurred Forecast

- 1 The figure below shows the historical and projected fiscal year CI for Accident Benefits
- 2 Other Non-Indexed. The reported CI, which are calculated in <u>Appendix 3 Table 3</u>,
- 3 are based on the projected ultimate losses and the incurred development
- 4 assumptions. The change in IBNR, which is shown in <u>Appendix 3 Table 8</u>, is based on
- 5 the projected ultimate losses, assumed paid development factors, claims liability
- 6 discount rates, and provisions for adverse deviation. The change in IBNR is shown
- 7 with and without the impact of changing interest rates in the figure below.

				Change in I	BNR				
Line			Interest Rate	Interest Rate	All Other	Total Change		Last Year's	Variance to
No.	Fiscal Year	Reported	Impact	Margin Change	Changes	in IBNR	Claims Incurred	Forecast	Forecast
1	(\$000)								
2	2014/15	\$26,226	\$774	\$0	\$2,237	\$3,011	\$29,237	\$29,237	\$0
3	2015/16	\$27,148	(\$401)	(\$214)	(\$17)	(\$632)	\$26,515	\$26,515	\$0
4	2016/17	\$30,382	(\$49)	\$0	\$1,802	\$1,752	\$32,134	\$32,134	\$0
5	2017/18	\$34,170	(\$92)	\$0	\$3,064	\$2,972	\$37,142	\$37,142	\$0
6	2018/19	\$53,383	\$413	\$0	(\$7,216)	(\$6,803)	\$46,579	\$30,664	\$15,915
7	2019/20	\$26,029	(\$138)	\$0	\$6,695	\$6,557	\$32,586	\$31,387	\$1,199
8	2020/21	\$31,211	\$75	\$0	\$2,422	\$2,498	\$33,709	\$31,877	\$1,831
9	2021/22	\$33,153	\$81	\$0	\$1,103	\$1,184	\$34,338	\$32,325	\$2,013
10	2022/23	\$33,911	\$73	\$0	\$869	\$941	\$34,853	\$32,780	\$2,072
11	2023/24	\$34,484	\$71	\$0	\$812	\$882	\$35,366		

Figure CI- 20 Accident Benefits Other – Non-Indexed Claims Incurred

1 The 2018/19 Accident Benefits Other – Non-Indexed CI was \$15.9 million higher than

2 last year's forecast as a result of the higher than expected reported claims which were

³ \$22.8 million over last year's forecast of \$30.6 million. The higher than expected

4 reported was offset by a decrease in IBNR. The remaining increase stems mainly from

5 the changes in assumptions and methodology used in the October 2018 (Part VIII

6 <u>External Actuary Review of Policy Liabilities Attachment B</u> and February 2019

7 Appointed Actuary's reports (Part VIII External Actuary Review of Policy Liabilities

8 <u>Attachment A).</u>

9 In 2020/21, the CI forecast increases over last year's forecast as a result of higher

10 forecasted ultimates.

CI.7 PIPP Enhancements

- 11 On October 8, 2009, the provincial government enacted improvements to PIPP
- 12 benefits to claimants who meet the definition of "Catastrophic Injury". Further
- improvements to PIPP benefits were enacted on August 19, 2011 and May 1, 2015.
- 14 A list of all improvements is provided below (all figures at March 1, 2019 levels):
- 15 1. The minimum Income Replacement Indemnity for catastrophically injured 16 claimants was increased to the Industrial Average Wage;

1 2	2.	The maximum monthly Personal Care Assistance payment for catastrophically injured claimants was increased to \$5,761;
3 4	3.	The Vehicle Purchase Policy for catastrophically injured claimants was revised to allow for the purchase of a new vehicle every five years;
5 6 7 8	4.	Claimants were now entitled to an Annual Spending Allowance for extraordinary expenses for leisure and recreational activities, with biannual limits ranging from \$500 to \$4,000 depending on the extent of the claimants' injuries;
9 10 11 12	5.	Improvements to PIPP benefits due to a reinterpretation of section 138 of <i>The</i> <i>Manitoba Public Insurance Corporation Act</i> . These improvements include benefits for modification of a secondary residence, as well as reimbursement for extraordinary expenses to support continuation of pre-accident activities;
13 14 15 16 17	6.	The primary caregiver of a deceased claimant's dependents is now eligible for caregiver weekly indemnity benefits. Eligibility for this benefit depends on the deceased claimant's occupation directly preceding the accident. These payments start at \$465 per week for one dependent and \$611 per week for four or more dependents;
18 19	7.	The maximum Permanent Impairment benefit for catastrophically injured claimants was increased to \$253,664; and
20 21 22 23	8.	If death (of a claimant) occurs more than 90 days after the accident, both the Death and Permanent Impairment benefits are now payable. Previously, the Death benefit payable was offset by the Permanent Impairment benefit already paid.

Figure CI- 21 Claims Incurred Forecast

Line						
No.	Fiscal Year	2019/20	2020/21	2021/22	2022/23	2023/24
1	(\$000)					
2	PIPP Enhancements	\$8,153	\$10,372	\$10,674	\$10,849	\$11,259

CI.7.1 Accident Year Ultimate Forecast

1 MPI forecasts PIPP Enhancements based on the historical ultimates as many claimants

² are not categorized as catastrophically injured claimants until twelve or more months

³ after the date of loss. The figure below shows the historical and forecasted ultimate

4 losses for PIPP Enhancements along with a comparison to last year's forecast. The

5 detailed breakdown of the forecasts for each PIPP enhancement are included in

6 Appendices 1b, 2b, 2c, 2d, 2e, 2f, 2g, and 3b.

				Last Year's	Variance to
Line		Ultimate	Annual	Forecast	Forecast
No.	Accident Year	(\$000)	% Change	(\$000)	(\$000)
1	2004/05	\$6,950	59.47%	\$6,887	\$64
2	2005/06	\$5,871	-15.53%	\$5,814	\$57
3	2006/07	\$9,625	63.95%	\$9,902	(\$276)
4	2007/08	\$8,638	-10.25%	\$8,534	\$105
5	2008/09	\$6,503	-24.72%	\$6,290	\$213
6	2009/10	\$6,509	0.11%	\$6,380	\$130
7	2010/11	\$4,255	-34.63%	\$4,221	\$34
8	2011/12	\$5,495	29.13%	\$5,420	\$75
9	2012/13	\$5,831	6.11%	\$5,387	\$444
10	2013/14	\$3,538	-39.31%	\$4,524	(\$985)
11	2014/15	\$4,706	32.99%	\$4,828	(\$122)
12	2015/16	\$5,387	14.47%	\$6,524	(\$1,137)
13	2016/17	\$10,551	95.88%	\$9,719	\$832
14	2017/18	\$7,087	-32.83%	\$8,846	(\$1,759)
15	2018/19	\$8,005	12.96%	\$7,597	\$408
16	5-year Average	\$7,147	24.69%	\$7,503	
17	10-year Average	\$6,136	8.49%	\$6,344	
18	All year Trend	\$6,498	9.49%	\$6,933	
19	2019/20	\$7,110	-11.19%	\$7,597	(\$487)
20	2020/21	\$7,110	0.00%	\$7,597	(\$487)
21	2021/22	\$7,110	0.00%	\$7,597	(\$487)
22	2022/23	\$7,110	0.00%	\$7,597	(\$487)
23	2023/24	\$7,110	0.00%		

Figure CI- 22 PIPP Enhancement Ultimate Losses

7 Although the year-to-year changes in PIPP enhancement ultimate losses are highly

8 variable, the long term trend appears to be relatively flat. The 2019/20 ultimate losses

9 were selected based on the ten year average, with the exception of Caregiver Death

- ¹ Benefits which was forecasted at \$2.0 million. For 2020/21 and thereafter, the
- 2 ultimate losses were assumed to grow at 0%.

CI.7.2 Fiscal Year Claims Incurred Forecast

- 3 The figure below shows the historical and projected fiscal year CI for PIPP
- 4 Enhancements. The reported CI, which are calculated in Table 3 of each Appendix, are
- ⁵ based on the projected ultimate losses and the incurred development assumptions.
- 6 The change in IBNR, which is shown in Table 8 of each Appendix, is based on the
- 7 projected ultimate losses, assumed paid development factors, claims liability discount
- 8 rates, and provisions for adverse deviation. The change in IBNR is shown with and
- 9 without the impact of changing interest rates in the figure below.

				Change in	BNR				
Line			Interest Rate	Interest Rate	All Other	Total Change		Last Year's	Variance to
No.	Fiscal Year	Reported	Impact	Margin Change	Changes	in IBNR	Claims Incurred	Forecast	Forecast
1	(\$000)								
2	2014/15	\$4,905	\$12,477	\$0	(\$7,393)	\$5,084	\$9,989	\$9,989	\$0
3	2015/16	\$4,264	(\$6,607)	(\$3,285)	\$1,350	(\$8,542)	(\$4,278)	(\$4,278)	\$0
4	2016/17	\$3,988	(\$708)	\$0	\$5,629	\$4,920	\$8,908	\$8,908	\$0
5	2017/18	\$8,106	(\$1,098)	\$0	(\$4,860)	(\$5,958)	\$2,148	\$2,148	\$0
6	2018/19	\$9,137	\$2,938	\$0	(\$2,834)	\$103	\$9,240	\$8,983	\$257
7	2019/20	\$10,318	(\$1,281)	\$0	(\$884)	(\$2,165)	\$8,153	\$10,629	(\$2,475)
8	2020/21	\$8,789	\$740	\$0	\$842	\$1,583	\$10,372	\$11,095	(\$723)
9	2021/22	\$8,480	\$833	\$0	\$1,361	\$2,194	\$10,674	\$11,226	(\$553)
10	2022/23	\$8,653	\$778	\$0	\$1,418	\$2,196	\$10,849	\$11,484	(\$635)
11	2023/24	\$8,940	\$782	\$0	\$1,538	\$2,320	\$11,259		

Figure CI- 23 PIPP Enhancements Claims Incurred

10 The 2018/19 PIPP Enhancements CI was \$0.3 million higher than last year's forecast.

11 The 2020/21 PIPP Enhancement CI forecast is \$0.7 million or 6.5% lower than last

12 year's forecast of \$11.1 million. This decrease is due to lower forecasted ultimates as

a result of the lowering of prior years' ultimates, which decreased the forecast by \$0.5

14 million.

CI.8 Public Liability – Bodily Injury

- ¹ Public Liability Bodily Injury provides third-party liability protection to the insured
- 2 against a claim or suit for bodily injury arising out of the operation of a vehicle outside
- 3 of Manitoba.

Line						
No.	Fiscal Year	2019/20	2020/21	2021/22	2022/23	2023/24
1	(\$000)					
2	Public Liability – Bodily Injury	\$5,389	\$5,507	\$5,578	\$5,647	\$5,712

Figure CI- 24 Claims Incurred Forecast

CI.8.1 Accident Year Ultimate Forecast

- 4 Public Liability Bodily Injury is forecasted based on the historical claim counts,
- 5 severity, and ultimate incurred losses (*Appendix 4 Table 1*). The figure below shows
- ⁶ the historical experience and the forecast by accident year, along with a comparison to
- 7 last year's forecast.

						Last Year's	Variance to
Line		Claim Count		Ultimate	Annual	Forecast	Forecast
No.	Accident Year	Incurred >\$0	Severity	(\$000)	% Change	(\$000)	(\$000)
1	2004/05	121	\$42,943	\$5,196	31.59%	\$5,196	\$0
2	2005/06	117	\$36,140	\$4,228	-18.62%	\$4,228	\$0
3	2006/07	109	\$32,562	\$3,549	-16.06%	\$3,565	(\$16)
4	2007/08	105	\$35,919	\$3,772	6.26%	\$3,751	\$21
5	2008/09	85	\$28,606	\$2,432	-35.53%	\$2,431	\$0
6	2009/10	79	\$44,010	\$3,477	42.99%	\$3,479	(\$2)
7	2010/11	104	\$43,426	\$4,516	29.90%	\$4,444	\$72
8	2011/12	69	\$37,232	\$2,578	-42.93%	\$2,593	(\$16)
9	2012/13	75	\$49,150	\$3,668	42.31%	\$3,804	(\$136)
10	2013/14	111	\$34,776	\$3,850	4.97%	\$4,100	(\$249)
11	2014/15	116	\$49,565	\$5,763	49.68%	\$5,952	(\$188)
12	2015/16	93	\$53,237	\$4,948	-14.15%	\$5,054	(\$106)
13	2016/17	88	\$64,056	\$5,659	14.36%	\$5,555	\$103
14	2017/18	103	\$55,064	\$5,693	0.60%	\$5,624	\$69
15	2018/19	96	\$53,278	\$5,113	-10.19%	\$5,090	\$23
16	2013-2017 Average	102	\$51,340	\$5,183	11.09%	\$5,257	
17	10-year Trend	104	\$59,248	\$5,997	-5.64%	\$6,009	
18	All year Trend	90	\$57,220	\$5,249	8.12%	\$5,295	
19	2019/20	102	\$52,662	\$5,389	5.40%	\$5,159	\$230
20	2020/21	102	\$53,336	\$5,458	1.28%	\$5,229	\$229
21	2021/22	102	\$54,019	\$5,528	1.28%	\$5,299	\$229
22	2022/23	102	\$54,710	\$5,598	1.28%	\$5,371	\$228
23	2023/24	102	\$55,410	\$5,670	1.28%		

Figure CI- 25 Public Liability – Bodily Injury Ultimate Incurred

1 The 2018/19 ultimate incurred was essentially unchanged from last year's forecast.

2 The 2019/20 ultimate losses of \$5.4 million are based on the forecasted claim counts

and severity. Claim counts are forecasted based on the six-year average of the

4 ultimate claim counts, excluding the most recent year and remain at that level

5 throughout the forecast period (based on historical trends).

6 The 2019/20 severity is based on the six-year average of the ultimate severity,

7 excluding the most recent year with two years of severity growth applied. Severity

8 growth is determined by calculating a weighted average severity growth based on the

9 ultimate severity of claims broken down into two groups: (i) claims with incurred

¹⁰ between \$0 and \$100,000; and (ii) claims with incurred greater than \$100,000.

¹¹ Severity growth is then calculated in these two groups based on the trend from the

- 1 last eighteen years (excluding the two most recent years). The eighteen-year trend is
- 2 used because this is the farthest back that MPI has data available in this format. A
- ³ weighted average severity growth is calculated between these two severity groups to
- 4 produce the forecasted severity trend.

Line		Average Sev	verity
No.	Accident Year	\$0-\$100,000	\$100,000+
1	2004/05	\$14,872	\$193,639
2	2005/06	\$15,091	\$191,001
3	2006/07	\$19,772	\$218,920
4	2007/08	\$13,358	\$182,567
5	2008/09	\$17,384	\$176,357
6	2009/10	\$17,210	\$180,072
7	2010/11	\$16,842	\$170,438
8	2011/12	\$19,697	\$193,775
9	2012/13	\$16,285	\$262,718
10	2013/14	\$17,801	\$191,432
11	2014/15	\$19,751	\$227,472
12	2015/16	\$29,601	\$158,123
13	2016/17	\$38,852	\$168,994
14	2017/18	\$34,358	\$196,882
15	2018/19	\$42,646	\$161,102
16	Severity Growth	3.42%	-0.11%
17	Total Incurred	\$26,544,645	\$40,925,833
18	Weighted Average Severity Growth	1.28%	
19	Indexation	0.00%	
20	Total Severity Growth	1.28%	

Figure CI- 26 Public Liability – Bodily Injury Ultimate Severity

5 The figure below shows the historical and projected fiscal year CI for Public Liability – 6 Bodily Injury. The reported CI, which are calculated in Table 3 of each Appendix, are 7 based on the projected ultimate losses and the incurred development assumptions. 8 The change in IBNR, which is shown in Table 8 of each Appendix, is based on the 9 projected ultimate losses, assumed paid development factors, claims liability discount 10 rates, and provisions for adverse deviation. The change in IBNR is shown with and 11 without the impact of changing interest rates in the figure below.

				Change in					
Line			Interest Rate	Interest Rate	All Other	Total Change		Last Year's	Variance to
No.	Fiscal Year	Reported	Impact	Margin Change	Changes	in IBNR	Claims Incurred	Forecast	Forecast
1	(\$000)								
2	2014/15	\$5,462	\$301	\$0	\$454	\$754	\$6,216	\$6,216	\$0
3	2015/16	\$5,618	(\$185)	(\$95)	\$405	\$126	\$5,744	\$5,744	\$0
4	2016/17	\$5,209	(\$23)	\$0	\$257	\$234	\$5,443	\$5,443	\$0
5	2017/18	\$4,809	(\$37)	\$0	(\$92)	(\$129)	\$4,680	\$4,680	\$0
6	2018/19	\$4,526	\$97	\$0	\$219	\$316	\$4,843	\$5,096	(\$254)
7	2019/20	\$5,206	(\$41)	\$0	\$224	\$183	\$5,389	\$5,214	\$175
8	2020/21	\$5,328	\$24	\$0	\$156	\$179	\$5,507	\$5,271	\$236
9	2021/22	\$5,419	\$26	\$0	\$133	\$159	\$5,578	\$5,340	\$239
10	2022/23	\$5,506	\$24	\$0	\$117	\$141	\$5,647	\$5,411	\$236
11	2023/24	\$5,582	\$24	\$0	\$107	\$131	\$5,712		

Change in IDND

Figure CI- 27 Public Liability – Bodily Injury Claims Incurred

1 The 2018/19 Public Liability – Bodily Injury CI was \$0.3 million lower than last year's

2 forecast.

- 3 The 2020/21 Public Liability Bodily Injury CI is \$0.2 million, or 4.5% higher than last
- 4 year's forecast of \$5.3 million. This impact was due to minor changes to the claim
- 5 frequency and severity forecasts based on the latest information.

CI.9 Collision

- 6 Collision provides coverage for damages to the insured's vehicle caused by collision
- 7 with another vehicle or object.

Figure CI- 28 Claims Incurred Forecast

Line						
No.	Fiscal Year	2019/20	2020/21	2021/22	2022/23	2023/24
1	(\$000)					
2	Collision	\$453,266	\$477,708	\$504,636	\$533,122	\$563,280

CI.9.1 Collision Frequency

8 The figure below shows the historical (ten year) ultimate Collision frequency per HTA

9 unit.

Line

Line		Repair		Total Loss		Total	
No.	Accident Year	Frequency	% Change	Frequency	% Change	Frequency	% Change
1	2009/10	0.102	-4.99%	0.024	-0.64%	0.127	-4.18%
2	2010/11	0.110	7.86%	0.027	10.59%	0.137	8.39%
3	2011/12	0.102	-7.48%	0.026	-3.93%	0.128	-6.78%
4	2012/13	0.109	6.92%	0.027	4.76%	0.136	6.48%
5	2013/14	0.113	3.84%	0.029	7.39%	0.142	4.55%
6	2014/15	0.096	-15.02%	0.026	-11.74%	0.122	-14.35%
7	2015/16	0.093	-3.52%	0.028	6.81%	0.120	-1.33%
8	2016/17	0.097	4.21%	0.029	4.09%	0.125	4.18%
9	2017/18	0.096	-0.81%	0.029	0.01%	0.125	-0.62%
10	2018/19	0.092	-4.35%	0.027	-6.97%	0.118	-4.95%
11			Str	aight Average			
12	3-year	0.095	-0.32%	0.028	-0.96%	0.123	-0.46%
13	5-year	0.095	-3.90%	0.028	-1.56%	0.122	-3.42%
14	10-year	0.101	-1.33%	0.027	1.04%	0.128	-0.86%
15			Exp	onential Trend			
16	5-year	0.093	-0.61%	0.028	1.08%	0.121	-0.24%
17	7-year	0.088	-2.97%	0.028	0.03%	0.115	-2.33%
18	All-year	0.093	-1.31%	0.029	1.33%	0.122	-0.77%

Figure CI- 29 Ultimate Collision Frequency per HTA Unit by Claim Type

CI.9.1.1 Collision Repair Frequency

Relative to the long term average, the last five accident years have had below average
Collision frequency. Some of the reduction from the past four years is related to mild
winters; however, there has also been a reduction in summer Collision frequency over
the past seven years. For forecasting purposes, MPI has selected the 5-year average

⁵ frequency of 0.095 and a -0.60% trend rate, which is reflective of the 5-year trend.

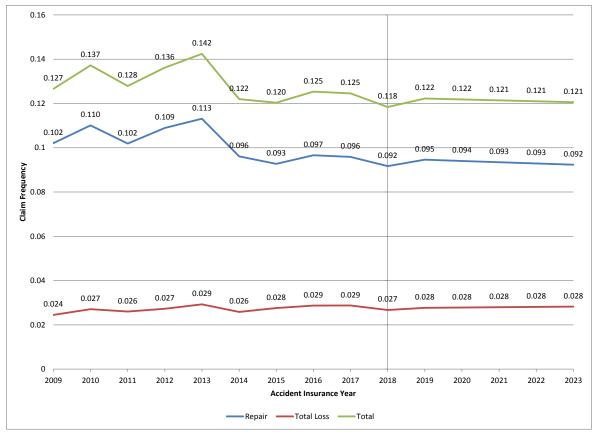
CI.9.1.2 Collision Total Loss Frequency

- 6 Collision total loss frequency has been increasing over the past decade. As vehicles
- 7 become increasingly complex and more expensive to repair, there has been an
- 8 increase in the percentage of Collision claims resulting in total losses. MPI has selected
- 9 the 5-year average frequency of 0.028 and a 0.50% trend rate, which is reflective of
- 10 the long term trends.

CI.9.1.3 Collision Frequency Forecast

- 1 The chart below shows the historical and forecasted frequencies for Collision repair
- 2 and Collision total loss.





CI.9.2 Collision Severity

- 3 The figure below shows the historical average severities and severity growth rates for
- 4 Collision repair, total loss, and overall Collision claims as at ultimate.

Line	Accident	Repair		Total Loss		Total			
No.	Year	Severity	% Change	Severity	% Change	Severity	% Change		
1	2009/10	\$1,978	3.30%	\$4,729	0.65%	\$2,510	3.13%		
2	2010/11	\$2,024	2.37%	\$4,695	-0.73%	\$2,552	1.66%		
3	2011/12	\$2,134	5.39%	\$4,912	4.62%	\$2,699	5.77%		
4	2012/13	\$2,242	5.10%	\$5,090	3.62%	\$2,812	4.20%		
5	2013/14	\$2,357	5.11%	\$5,402	6.14%	\$2,983	6.07%		
6	2014/15	\$2,470	4.79%	\$5,558	2.87%	\$3,124	4.73%		
7	2015/16	\$2,696	9.13%	\$6,015	8.23%	\$3,457	10.65%		
8	2016/17	\$2,818	4.56%	\$6,127	1.86%	\$3,577	3.46%		
9	2017/18	\$2,944	4.44%	\$6,456	5.38%	\$3,754	4.95%		
10	2018/19	\$3,055	3.78%	\$6,709	3.92%	\$3,880	3.36%		
11			St	raight Average					
12	3-year	\$2,939	4.26%	\$6,431	3.72%	\$3,737	3.92%		
13	5-year	\$2,796	5.34%	\$6,173	4.45%	\$3,558	5.43%		
14	10-year	\$2,472	4.80%	\$5,569	3.66%	\$3,135	4.80%		
15	Exponential Trend								
16	5-year	\$3,253	5.26%	\$7,045	4.58%	\$4,142	5.29%		
17	7-year	\$3,272	5.52%	\$7,066	4.69%	\$4,184	5.73%		
18	All-year	\$3,156	4.61%	\$6,708	3.37%	\$4,006	4.61%		

Figure CI- 31	Ultimate Collision Severity by Claim Type
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CI.9.2.1 Collision Repair Severity

- 1 Ultimate Collision repair severity increased by 3.78% in 2018/19, which (subject to
- 2 future claims development) was the lowest growth rate since the 2010/11 year. MPI
- 3 has experienced abnormally high severity growth of approximately 5.73%
- 4 (compounded) per year in the 2011/12 through 2016/17 period. It is too early to
- 5 determine if the latest year's results reflect a change in recent trends.

CI.9.2.2 Collision Total Loss Severity

- ⁶ Ultimate Collision total loss severity increased by 3.92% in 2018/19. The increased
- 7 total loss severity is highly correlated with the change in the average BlackBook value,
- 8 which increased by approximately 4.33% in 2018/19 relative to the 9.61% increase in
- 9 2017/18.

CI.9.2.3 Collision Severity Forecast

- 1 Based on the information provided in the previous sections, MPI has forecasted
- 2 Collision repair and total loss severity as follows:

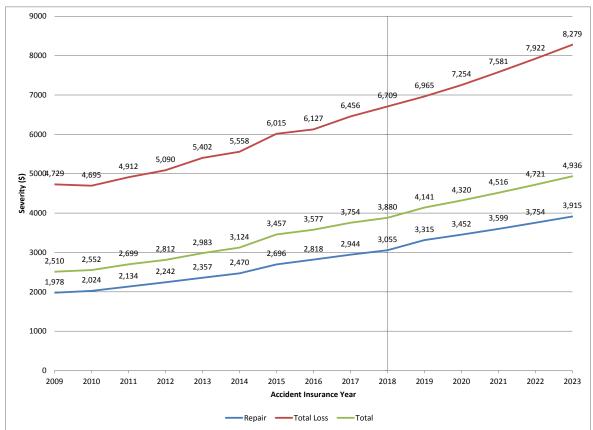


Figure CI- 32 Ultimate Basic Collision Severity per Non-Zero Claim

Figure CI- 33	Collision Ultimate Severity Growth Forecast
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LINE						
No.	Fiscal Year	2019/20	2020/21	2021/22	2022/23	2023/24
1	Collision Repairs	4.50%	4.50%	4.50%	4.50%	4.50%
2	Collision Total Loss	4.50%	4.50%	4.50%	4.50%	4.50%
3	Total Collision	4.55%	4.69%	4.69%	4.69%	4.69%

3 The Collision repair and Collision total loss severity forecasts are supported by the

- 4 recent historical growth rates. Collision repair severity growth was forecasted at
- 5 4.50% which follows the 5-year Olympic average of 4.60% and the longer term

Lino

1 growth rates. Collision total loss severity growth was forecasted at 4.50%, which

² follows the three and five-year average growth rates of approximately 4.45%.

CI.9.3 Ultimate Collision Forecast

- 3 The figure below shows the historical experience and the forecast by accident year for
- 4 Collision, along with a comparison to last year's forecast. The 2020/21 ultimate
- 5 Collision losses are forecast at \$477.3 million, or 5.0% lower than last year's forecast
- 6 of \$502.4 million. This decrease can be explained as follows:
- lower forecasted frequency: \$20.3 million favourable impact;
- lower forecasted severity from lower historical trends: \$11.5 million favourable
 impact;
- lower PST: \$4.9 million favourable impact;
- lower forecasted HTA Earned Units: \$1.4 million favourable impact; and
- the Light Vehicle Accreditation Agreement: \$13.0 million unfavourable impact.

Line		Claim		Ultimate	Annual	Last Year's Forecast	Variance to Forecast
No.	Accident Year	Frequency	Severity	(\$000)	% Change	(\$000)	(\$000)
1	2009/10	0.127	\$2,510	\$242,490	0.31%	\$242,510	(\$20)
2	2010/11	0.137	\$2,552	\$271,224	11.85%	\$271,184	\$40
3	2011/12	0.128	\$2,699	\$273,155	0.71%	\$273,139	\$16
4	2012/13	0.136	\$2,812	\$310,691	13.74%	\$310,634	\$57
5	2013/14	0.142	\$2,983	\$349,350	12.44%	\$349,215	\$135
6	2014/15	0.122	\$3,123	\$317,689	-9.06%	\$317,797	(\$109)
7	2015/16	0.120	\$3,456	\$352,243	10.88%	\$352,355	(\$112)
8	2016/17	0.125	\$3,575	\$385,820	9.53%	\$386,123	(\$302)
9	2017/18	0.125	\$3,752	\$408,218	5.81%	\$414,398	(\$6,180)
10	2018/19	0.118	\$3,881	\$405,314	-0.71%	\$438,325	(\$33,011)
11	5-year Trend	0.121	\$4,101	\$443,225	6.78%	\$472,729	
12	10-year Trend	0.120	\$4,041	\$434,309	4.30%	\$449,685	
13	All year Trend	0.122	\$3,914	\$425,639	4.40%	\$437,541	
14	2019/20	0.122	\$4,141	\$452,857	11.73%	\$469,244	(\$16,387)
15	2020/21	0.122	\$4,320	\$477,312	5.40%	\$502,411	(\$25,098)
16	2021/22	0.121	\$4,516	\$504,207	5.63%	\$537,993	(\$33,786)
17	2022/23	0.121	\$4,721	\$532,673	5.65%	\$576,172	(\$43,499)
18	2023/24	0.121	\$4,936	\$562,803	5.66%		

Figure CI- 34 Collision Ultimate Incurred

CI.9.4 Collision Fiscal Year Claims Incurred Forecast

The historical and forecasted fiscal year CI for Collision, along with a comparison to last year's forecast, is shown in the figure below. Due to the short-tail nature of this coverage (i.e. most claims are settled in less than 6 months), changing interest rates do not have a significant impact on Collision IBNR calculations. The changes to the forecast compared to last year align with the changes in the ultimate incurred forecast discussed in the previous section.

				Change in I	BNR				
Line			Interest Rate	Interest Rate	All Other	Total Change		Last Year's	Variance to
No.	Fiscal Year	Reported	Impact	Margin Change	Changes	in IBNR	Claims Incurred	Forecast	Forecast
1	(\$000)								
2	2014/15	\$329,303	\$265	\$0	(\$14,588)	(\$14,323)	\$314,980	\$314,980	\$0
3	2015/16	\$347,835	(\$141)	(\$78)	\$5,529	\$5,310	\$353,144	\$353,144	\$0
4	2016/17	\$382,916	(\$23)	\$0	\$9,604	\$9,581	\$392,497	\$392,497	\$0
5	2017/18	\$413,823	(\$50)	\$0	\$2,133	\$2,083	\$415,906	\$415,906	\$0
6	2018/19	\$399,157	\$134	\$0	(\$282)	(\$148)	\$399,010	\$438,921	(\$39,911)
7	2019/20	\$450,631	(\$61)	\$0	\$2,697	\$2,636	\$453,266	\$469,735	(\$16,468)
8	2020/21	\$475,622	\$37	\$0	\$2,050	\$2,087	\$477,708	\$502,938	(\$25,230)
9	2021/22	\$502,554	\$42	\$0	\$2,040	\$2,082	\$504,636	\$538,554	(\$33,918)
10	2022/23	\$530,938	\$41	\$0	\$2,144	\$2,184	\$533,122	\$576,775	(\$43,652)
11	2023/24	\$560,990	\$42	\$0	\$2,248	\$2,290	\$563,280		

Figure CI- 35 Collision Claims Incurred

CI.10 Comprehensive

- 7 Comprehensive provides coverage for damages to the insured's vehicle not covered
- ⁸ under Collision coverage (e.g. hail, theft, vandalism, glass, etc.).

Line No.	Fiscal Year	2019/20	2020/21	2021/22	2022/23	2023/24
1	(\$000)					
2	Comprehensive	\$104,043	\$109,435	\$115,614	\$122,130	\$128,942

Figure CI- 36 Claims Incurred Forecast

CI.10.1 Comprehensive Frequency

CI.10.1.1 Comprehensive Hail Claim Count

- 1 The figure below shows the historical (ten year) Hail claim count experience excluding
- 2 \$0 claims. Hail claim counts can be highly variable. Therefore, MPI has selected a ten-
- ³ year average of claims to reflect a more stable forecast of hail claims.

Line		Repair		Total Loss		Total				
No.	Accident Year	Claim Count	% Change	Claim Count	% Change	Claim Count	% Change			
1	2009/10	7,360	535.03%	3,597	587.76%	10,957	551.43%			
2	2010/11	4,788	-34.95%	2446	-32.00%	7,234	-33.98%			
3	2011/12	4,699	-1.86%	2,936	20.03%	7,635	5.54%			
4	2012/13	5,391	14.73%	2,012	-31.47%	7,403	-3.04%			
5	2013/14	4,263	-20.92%	1,960	-2.58%	6,223	-15.94%			
6	2014/15	2,117	-50.35%	1,055	-46.15%	3,172	-49.03%			
7	2015/16	6,154	190.76%	5,114	384.52%	11,268	255.23%			
8	2016/17	5,954	-3.25%	3,928	-23.20%	9,882	-12.30%			
9	2017/18	1,588	-73.33%	434	-88.96%	2,022	-79.54%			
10	2018/19	5,484	245.33%	4,702	984.62%	10,186	403.86%			
11			S	traight Average						
12	3-year	4,342	56.25%	3,021	290.82%	7,363	104.01%			
13	5-year	4,259	61.83%	3,046	242.16%	7,306	103.64%			
14	10-year	4,780	80.12%	2,818	175.26%	7,598	102.22%			
15	Exponential Trend									
16	5-year	4,340	5.65%	2,483	5.34%	7,120	6.35%			
17	7-year	3,496	-3.13%	2,350	3.06%	6,021	-0.55%			
18	All-year	3,189	-5.59%	1,890	-3.61%	5,238	-4.56%			

Figure CI- 37 Comprehensive Hail Claim Count Excluding \$0 Claims

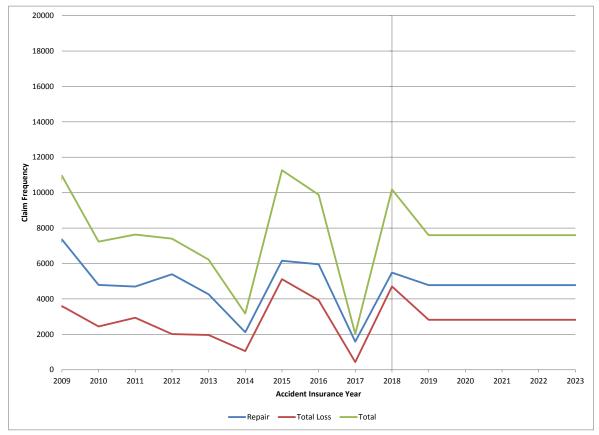


Figure CI- 38 Basic Comprehensive Hail Claim Count Excluding \$0 Claims

CI.10.1.2 Comprehensive Theft Frequency

- 1 The figure below shows the historical (ten year) Theft claim count excluding \$0 claims
- ² per HTA unit. Theft frequency for the last three to five-years has been very stable.
- 3 MPI selected a three-year average frequency for its forecast.

Line		Repair		Total Loss		Total				
No.	Accident Year	Frequency	% Change	Frequency	% Change	Frequency	% Change			
1	2009/10	0.0051	-25.18%	0.0026	-12.71%	0.0078	-21.40%			
2	2010/11	0.0038	-26.05%	0.0022	-15.54%	0.0060	-22.51%			
3	2011/12	0.0020	-47.27%	0.0017	-23.93%	0.0037	-38.69%			
4	2012/13	0.0020	-2.45%	0.0016	-7.51%	0.0035	-4.75%			
5	2013/14	0.0017	-13.18%	0.0016	5.50%	0.0033	-4.91%			
6	2014/15	0.0018	2.96%	0.0017	5.80%	0.0035	4.35%			
7	2015/16	0.0017	-5.06%	0.0018	5.91%	0.0035	0.40%			
8	2016/17	0.0018	9.85%	0.0019	4.64%	0.0038	7.11%			
9	2017/18	0.0018	-2.90%	0.0018	-6.82%	0.0036	-4.92%			
10	2018/19	0.0019	9.38%	0.0019	8.22%	0.0039	8.80%			
11			Sti	aight Average						
12	3-year	0.0018	5.44%	0.0019	2.01%	0.0037	3.66%			
13	5-year	0.0018	2.85%	0.0018	3.55%	0.0036	3.15%			
14	10-year	0.0024	-9.99%	0.0019	-3.64%	0.0043	-7.65%			
15	Exponential Trend									
16	5-year	0.0019	2.73%	0.0020	1.99%	0.0039	2.34%			
17	7-year	0.0018	0.34%	0.0020	3.42%	0.0038	1.80%			
18	All-year	0.0013	-8.73%	0.0017	-1.76%	0.0029	-5.76%			

Figure CI- 39 Comprehensive Theft Frequency Excluding \$0 Claims

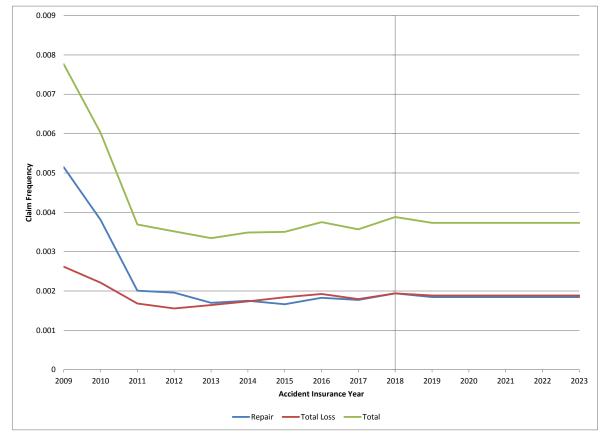


Figure CI- 40 Basic Comprehensive Theft Frequency Excluding \$0 Claims

CI.10.1.3 Comprehensive Vandalism Frequency

- 1 The figure below shows the historical (ten year) Vandalism claim count excluding \$0
- 2 claims per HTA unit. In October 2015, MPI began waiving the deductible on vandalism
- claims for customers who purchased the \$200 or \$100 reduced deductible products.
- 4 This change is believed to be a contributing factor to the 47.59% increase in
- 5 Vandalism frequency in 2015/16 and 2016/17. However, 2018/19 vandalism
- ⁶ frequency is similar to the frequency observed in the 2007/08 to 2010/11 period, so
- 7 the increase may simply be a reversion to historical vandalism rates. MPI selected a
- 8 three-year average claim frequency for its forecast.

Line		Repair		Total Loss		Total			
No.	Accident Year	Frequency	% Change	Frequency	% Change	Frequency	% Change		
1	2009/10	0.0108	5.80%	0.0010	15.44%	0.0119	6.58%		
2	2010/11	0.0100	-7.47%	0.0010	-0.87%	0.0110	-6.88%		
3	2011/12	0.0089	-10.96%	0.0010	0.09%	0.0099	-9.93%		
4	2012/13	0.0083	-7.12%	0.0011	3.85%	0.0094	-5.98%		
5	2013/14	0.0065	-20.96%	0.0010	-8.50%	0.0075	-19.52%		
6	2014/15	0.0062	-5.12%	0.0009	-7.28%	0.0071	-5.41%		
7	2015/16	0.0075	21.07%	0.0011	21.62%	0.0086	21.14%		
8	2016/17	0.0092	23.03%	0.0013	13.78%	0.0105	21.84%		
9	2017/18	0.0082	-11.58%	0.0011	-9.54%	0.0093	-11.33%		
10	2018/19	0.0090	9.71%	0.0010	-14.26%	0.0099	6.77%		
11			Sti	aight Average					
12	3-year	0.0088	7.06%	0.0011	-3.34%	0.0099	5.76%		
13	5-year	0.0080	7.42%	0.0011	0.86%	0.0091	6.60%		
14	10-year	0.0085	-0.36%	0.0011	1.43%	0.0095	-0.27%		
15	Exponential Trend								
16	5-year	0.0102	8.55%	0.0011	1.72%	0.0113	7.75%		
17	7-year	0.0091	3.95%	0.0011	1.23%	0.0102	3.64%		
18	All-year	0.0075	-1.96%	0.0011	0.69%	0.0086	-1.68%		

Figure CI- 41 Comprehensive Vandalism Frequency Excluding \$0 Claims

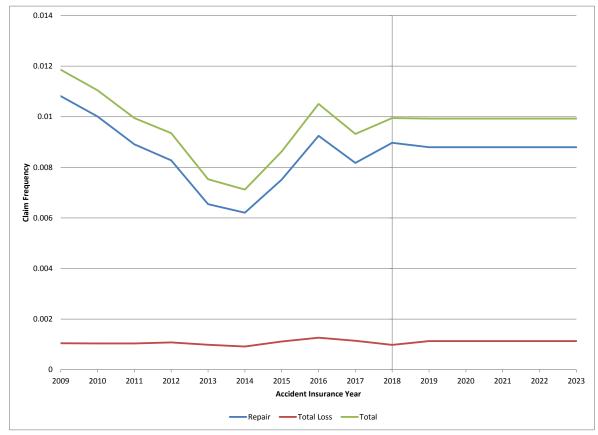


Figure CI- 42 Basic Comprehensive Vandalism Frequency Excluding \$0 Claims

CI.10.1.4 Comprehensive Glass Claim Count

- 1 Glass claims have been steadily increasing over the past ten years. MPI looked at
- 2 Glass claims gross of the Basic Deductible to see if there was a trend.

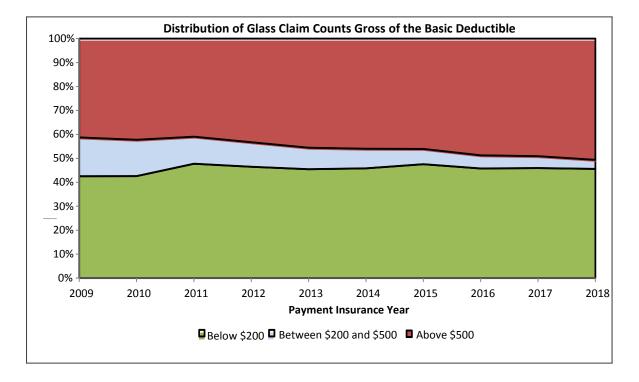


Figure CI- 43 Distribution of Glass Claim Counts Gross of the Basic Deductible

- 1 The portion of Glass claims that fall above the \$500 deductible has been increasing.
- 2 This means that as the cost of parts and labour increase, more Glass claims will move
- above the Basic deductible of \$500. MPI used Glass claims from 2018/19 and
- 4 forecasted the distribution of claim counts that would fall above the Basic deductible of
- 5 \$500. What MPI found is that the majority of Glass claims around the \$500 Basic
- ⁶ deductible have already increased to above the Basic deductible.
- 7 Based on the above, MPI believes that future increases in Basic Glass claim counts will
- 8 occur at a slower rate than in recent years. MPI selected an average claim count
- 9 growth rate of 3.00% during the forecast period.

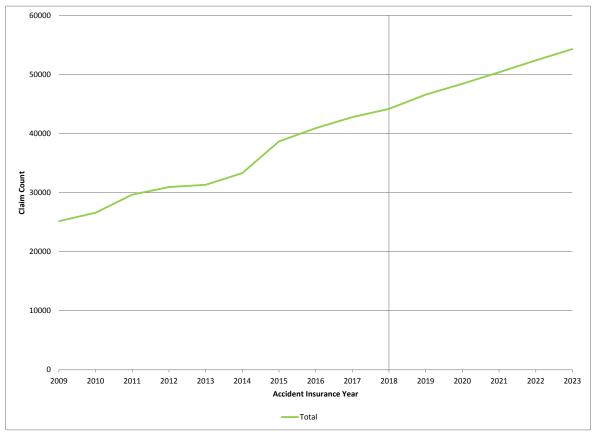


Figure CI- 44 Basic Comprehensive Glass Claim Count Excluding \$0 Claims

CI.10.1.5 Comprehensive Rodent Frequency

- 1 The figure below shows the historical (ten year) Rodent claim count excluding \$0
- 2 claims per HTA unit. The Rodent Claims Strategy was successful in reducing the repair
- 3 costs of rodent claims in 2017/18 as outlined in <u>2019 GRA Part IV Service Delivery</u>
- 4 <u>Model SDM.1.4</u>. By reducing the costs of repair claims there has been significant
- 5 reductions in the number of total loss claims. Therefore, MPI has selected the latest
- 6 total claim count and applied the latest repair and total loss ratio of 90% and 10%
- 7 respectively.

Line		Repair		Total Loss		Total				
No.	Accident Year	Frequency	% Change	Frequency	% Change	Frequency	% Change			
1	2009/10	0.0007	28.10%	0.0005	16.04%	0.0012	23.18%			
2	2010/11	0.0011	49.96%	0.0007	51.00%	0.0018	50.36%			
3	2011/12	0.0011	-0.84%	0.0006	-10.65%	0.0017	-4.63%			
4	2012/13	0.0014	29.92%	0.0007	12.85%	0.0021	23.75%			
5	2013/14	0.0015	5.86%	0.0008	11.11%	0.0023	7.59%			
6	2014/15	0.0020	34.80%	0.0011	36.52%	0.0031	35.38%			
7	2015/16	0.0022	9.60%	0.0011	7.71%	0.0034	8.95%			
8	2016/17	0.0028	25.44%	0.0013	10.43%	0.0041	20.35%			
9	2017/18	0.0017	-39.73%	0.0002	-85.10%	0.0019	-53.85%			
10	2018/19	0.0014	-15.96%	0.0002	-19.99%	0.0016	-16.36%			
11			Sti	aight Average						
12	3-year	0.0020	-10.08%	0.0005	-31.55%	0.0025	-16.62%			
13	5-year	0.0020	2.83%	0.0008	-10.09%	0.0028	-1.11%			
14	10-year	0.0016	12.71%	0.0007	2.99%	0.0023	9.47%			
15	Exponential Trend									
16	5-year	0.0015	-9.55%	0.0001	-43.51%	0.0015	-17.72%			
17	7-year	0.0020	1.88%	0.0002	-22.88%	0.0022	-3.65%			
18	All-year	0.0025	9.61%	0.0004	-8.05%	0.0029	5.40%			

Figure CI- 45 Comprehensive Rodents Frequency Excluding \$0 Claims

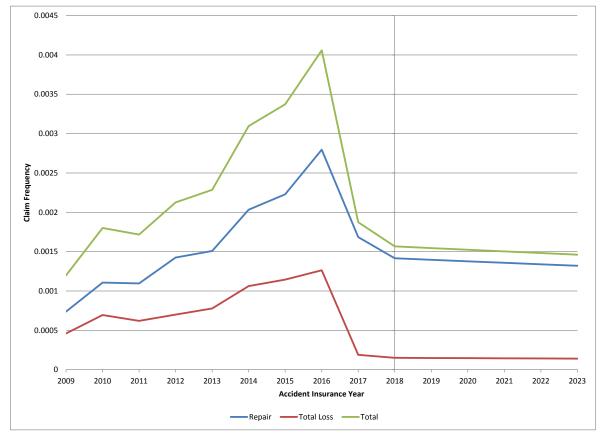


Figure CI- 46 Basic Comprehensive Rodents Frequency Excluding \$0 Claims

CI.10.1.6 Comprehensive All Other Frequency

- 1 The All Other category contains claims that do not fall into the previous categories.
- 2 These claims include fire, lightning, wind, and flood claims. The figure below shows
- 3 the historical (ten year) All Other claim count excluding \$0 claims per HTA unit. Given
- 4 the variability in claim frequency, MPI selected a longer five-year average claim
- 5 frequency for its forecast.

Line		Repair		Total Loss		Total				
No.	Accident Year	Frequency	% Change	Frequency	% Change	Frequency	% Change			
1	2009/10	0.0050	-3.14%	0.0015	8.98%	0.0065	-0.54%			
2	2010/11	0.0065	30.65%	0.0021	37.01%	0.0086	32.15%			
3	2011/12	0.0057	-13.04%	0.0016	-22.25%	0.0073	-15.29%			
4	2012/13	0.0060	6.21%	0.0017	4.97%	0.0077	5.93%			
5	2013/14	0.0054	-10.30%	0.0016	-5.58%	0.0070	-9.25%			
6	2014/15	0.0053	-0.83%	0.0018	13.55%	0.0072	2.48%			
7	2015/16	0.0063	17.39%	0.0020	11.24%	0.0083	15.82%			
8	2016/17	0.0057	-9.69%	0.0017	-15.65%	0.0074	-11.15%			
9	2017/18	0.0056	-1.72%	0.0014	-19.77%	0.0069	-5.93%			
10	2018/19	0.0053	-4.03%	0.0016	13.57%	0.0069	-0.53%			
11			Sti	aight Average						
12	3-year	0.0055	-5.15%	0.0016	-7.28%	0.0071	-5.87%			
13	5-year	0.0056	0.22%	0.0017	0.59%	0.0073	0.14%			
14	10-year	0.0057	1.15%	0.0017	2.61%	0.0074	1.37%			
15	Exponential Trend									
16	5-year	0.0054	-1.19%	0.0014	-6.80%	0.0068	-2.52%			
17	7-year	0.0055	-0.81%	0.0015	-2.26%	0.0070	-1.13%			
18	All-year	0.0056	-0.20%	0.0016	-1.07%	0.0072	-0.39%			

Figure CI- 47 Comprehensive All Other Frequency Excluding \$0 Claims

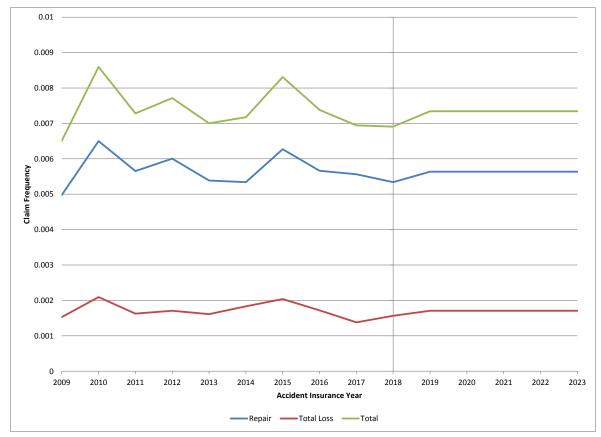


Figure CI- 48 Basic Comprehensive Other (Fire, Lightning, Other) Frequency Excluding \$0 Claims

CI.10.2 Comprehensive Severity

CI.10.2.1 Comprehensive Hail Severity

The figure below shows the historical (ten year) Hail average severities and severity 1 growth rates by repair, total loss, and overall claims at ultimate. Hail severity can be 2 highly variable based on the size and severity of the storm. In 2017 MPI implemented 3 Paintless Dent Repair for minor hail claims as outlined in 2019 GRA Part IV SDM 4 Service Delivery Model SDM.1.8. This has resulted in significant savings. However, 5 because of the low credibility (i.e. lack of sufficient data) of 2017/18 results, MPI has 6 selected a weighted average severity (33%/67%) of the last two years giving the 7 latest year the most weight. That severity is assumed to grow at the longer term 8

⁹ average severity growth rates of 4.00% for repair and total loss.

Line	Accident	Repair		Total Loss		Total	
No.	Year	Severity	% Change	Severity	% Change	Severity	% Change
1	2009/10	\$3,282	3.00%	\$2,478	-20.00%	\$3,018	-4.45%
2	2010/11	\$3,726	13.52%	\$2,602	5.03%	\$3,346	10.87%
3	2011/12	\$4,256	14.22%	\$3,103	19.26%	\$3,813	13.95%
4	2012/13	\$3,081	-27.61%	\$2,730	-12.04%	\$2,985	-21.70%
5	2013/14	\$3,662	18.87%	\$3,251	19.11%	\$3,533	18.33%
6	2014/15	\$3,820	4.31%	\$3,342	2.79%	\$3,661	3.63%
7	2015/16	\$4,496	17.69%	\$3,663	9.62%	\$4,118	12.48%
8	2016/17	\$4,268	-5.07%	\$3,606	-1.56%	\$4,005	-2.74%
9	2017/18	\$3,025	-29.14%	\$3,367	-6.63%	\$3,098	-22.65%
10	2018/19	\$4,011	32.62%	\$4,096	21.64%	\$4,050	30.74%
11			Ś	Straight Averag	je		
12	3-year	\$3,768	-0.53%	\$3,690	4.49%	\$3,718	1.78%
13	5-year	\$3,924	4.08%	\$3,615	5.17%	\$3,787	4.29%
14	10-year	\$3,763	4.24%	\$3,224	3.72%	\$3,563	3.85%
15			E	xponential Tre	nd		
16	5-year	\$3,555	-2.94%	\$3,972	3.28%	\$3,674	-0.82%
17	7-year	\$4,017	1.87%	\$4,148	4.99%	\$4,014	2.69%
18	All-year	\$3,927	0.93%	\$4,160	4.96%	\$3,957	2.05%

Figure CI- 49 Comprehensive Hail Severity Excluding \$0 Claims

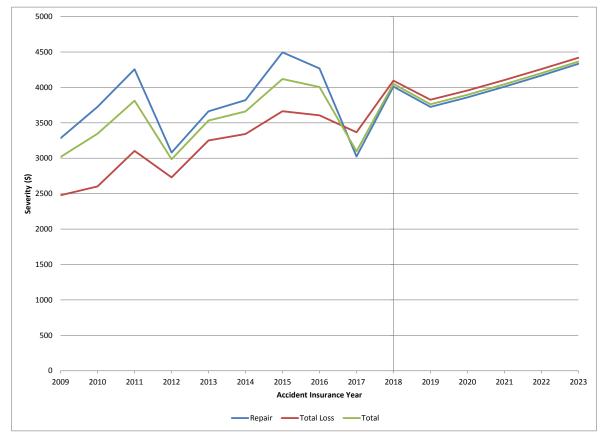


Figure CI- 50 Basic Comprehensive Hail Severity Excluding \$0 Claims

CI.10.2.2 Comprehensive Theft Severity

- 1 The figure below shows the historical (ten year) Theft average severities and severity
- 2 growth rates for repair, total loss, and overall claims at ultimate. MPI selected the
- 3 most recent severity and the longer term average severity growth rates of 6.00% and
- 4 5.00% for repair and total loss respectively.

Line	Accident	Repair		Total Loss		Total	
No.	Year	Severity	% Change	Severity	% Change	Severity	% Change
1	2009/10	\$1,671	2.68%	\$4,121	-3.86%	\$2,497	2.56%
2	2010/11	\$1,767	5.75%	\$4,130	0.21%	\$2,635	5.54%
3	2011/12	\$1,730	-2.11%	\$4,483	8.56%	\$2,985	13.28%
4	2012/13	\$2,072	19.80%	\$4,879	8.81%	\$3,314	11.04%
5	2013/14	\$2,269	9.49%	\$4,915	0.75%	\$3,569	7.67%
6	2014/15	\$2,697	18.86%	\$5,260	7.01%	\$3,973	11.33%
7	2015/16	\$3,271	21.29%	\$5,927	12.69%	\$4,666	17.45%
8	2016/17	\$2,942	-10.05%	\$6,497	9.60%	\$4,766	2.14%
9	2017/18	\$2,998	1.88%	\$6,569	1.11%	\$4,793	0.57%
10	2018/19	\$3,284	9.55%	\$7,050	7.32%	\$5,167	7.81%
11			St	raight Average			
12	3-year	\$3,075	0.46%	\$6,705	6.01%	\$4,909	3.50%
13	5-year	\$3,038	8.31%	\$6,260	7.55%	\$4,673	7.86%
14	10-year	\$2,470	7.71%	\$5,383	5.22%	\$3,837	7.94%
15			Ex	ponential Trend	ł		
16	5-year	\$3,322	3.11%	\$7,658	7.13%	\$5,495	5.68%
17	7-year	\$3,678	7.50%	\$7,624	7.00%	\$5,767	7.80%
18	All-year	\$3,812	8.84%	\$7,528	6.63%	\$5,974	8.99%

Figure CI- 51 Comprehensive Theft Severity Excluding \$0 Claims

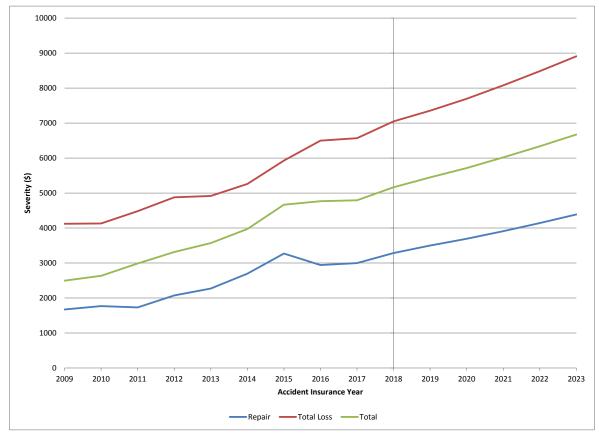


Figure CI- 52 Basic Comprehensive Theft Severity Excluding \$0 Claims

CI.10.2.3 Comprehensive Vandalism Severity

The figure below shows the historical (ten year) Vandalism average severities and 1 severity growth rates for repair, total loss, and overall claims at ultimate. In October 2 2015, MPI began waiving the deductible on vandalism claims for customers who 3 purchased the \$200 or \$100 Extension reduced deductible products. This change 4 appears to have caused an increase in the reporting of lower severity vandalism 5 claims (some of which exceed the \$500 Basic deductible threshold) resulting in a 6 lower than normal increase in Vandalism average severity growth for 2015/16 and 7 2016/17. As such, MPI selected the most recent severity and a longer term average 8 severity growth rate of 2.50% for repair and total loss. 9

Line	Accident	Repair		Total Loss		Total	
No.	Year	Severity	% Change	Severity	% Change	Severity	% Change
1	2009/10	\$1,007	6.07%	\$2,606	0.86%	\$1,148	6.06%
2	2010/11	\$1,082	7.54%	\$2,522	-3.23%	\$1,218	6.10%
3	2011/12	\$1,151	6.34%	\$2,586	2.54%	\$1,301	6.83%
4	2012/13	\$1,260	9.51%	\$2,938	13.61%	\$1,454	11.76%
5	2013/14	\$1,337	6.05%	\$3,155	7.39%	\$1,575	8.33%
6	2014/15	\$1,432	7.10%	\$3,057	-3.11%	\$1,640	4.15%
7	2015/16	\$1,479	3.28%	\$3,362	9.96%	\$1,721	4.94%
8	2016/17	\$1,492	0.92%	\$3,504	4.24%	\$1,734	0.76%
9	2017/18	\$1,469	-1.54%	\$3,447	-1.64%	\$1,712	-1.29%
10	2018/19	\$1,488	1.27%	\$3,529	2.38%	\$1,689	-1.34%
11			St	raight Average	1		
12	3-year	\$1,483	0.22%	\$3,493	1.66%	\$1,712	-0.62%
13	5-year	\$1,472	2.20%	\$3,380	2.37%	\$1,699	1.44%
14	10-year	\$1,320	4.65%	\$3,071	3.30%	\$1,519	4.63%
15			Ex	ponential Trend	d		
16	5-year	\$1,503	0.71%	\$3,707	3.17%	\$1,726	0.53%
17	7-year	\$1,575	2.63%	\$3,707	3.13%	\$1,809	2.43%
18	All-year	\$1,679	4.65%	\$3,823	4.21%	\$1,953	4.87%

Figure CI- 53 Comprehensive Vandalism Severity Excluding \$0 Claims

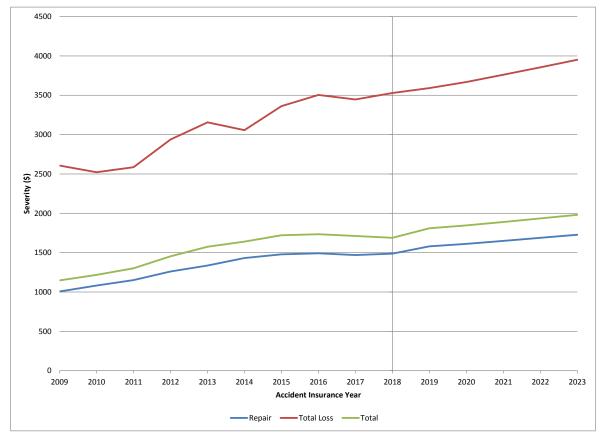


Figure CI- 54 Basic Comprehensive Vandalism Severity Excluding \$0 Claims

CI.10.2.4 Comprehensive Glass Severity

The figure below shows the historical (ten year) Glass average severities and severity 1 growth rates. Basic Comprehensive Glass covers the portion of a Glass claim over the 2 Basic deductible of \$500. As the average Glass claim gross of the Basic deductible 3 increases, the average Glass claim net of the Basic deductible increases at a higher 4 rate. This effect makes the Glass severity growth appear abnormally high on a net 5 basis, even though the severity growth is close to inflationary on a gross basis (e.g. 6 ten year average gross severity growth of 2.25%). MPI selected the all-year trend to 7 forecast average Glass claim severity gross of the Basic deductible. To calculate the 8 Basic portion, MPI subtracted the \$500 deductible. This results in a 2019/20 Glass 9 claim severity net of the Basic deductible of \$390. The severity growth gross of the 10 Basic deductible is forecasted at the all-year exponential trend rate of 2.25%. This 11 corresponds to an average severity growth net of the Basic deductible of 5.13%. 12

Line	Accident	Gross of Basic		Net of Basic	
No.	Year	Deductible	% Change	Deductible	% Change
1	2009/10	\$707	2.70%	\$207	9.88%
2	2010/11	\$722	2.16%	\$222	7.36%
3	2011/12	\$736	1.97%	\$236	6.41%
4	2012/13	\$755	2.57%	\$255	8.02%
5	2013/14	\$771	2.03%	\$271	6.00%
6	2014/15	\$792	2.78%	\$292	7.91%
7	2015/16	\$827	4.41%	\$327	11.95%
8	2016/17	\$845	2.12%	\$345	5.37%
9	2017/18	\$859	1.68%	\$359	4.12%
10	2018/19	\$873	1.72%	\$373	4.11%
11		St	traight Average		
12	3-year	\$859	1.84%	\$359	4.53%
13	5-year	\$839	2.54%	\$339	6.69%
14	10-year	\$789	2.41%	\$289	7.11%
15		Ex	ponential Trend	l	
16	5-year	\$899	2.36%	\$403	6.02%
17	7-year	\$904	2.59%	\$411	6.90%
18	All-year	\$902	2.52%	\$414	7.13%

Figure CI- 55 Comprehensive Glass Severity Excluding \$0 Claims

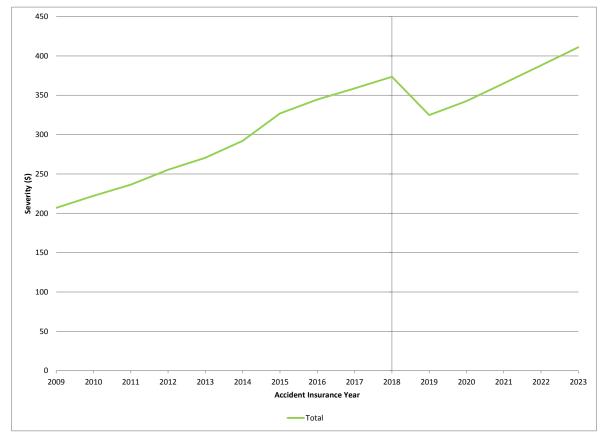


Figure CI- 56 Comprehensive Glass Severity Excluding \$0 Claims

1 Glass severity is forecast to decrease from \$373 in 2018 to \$325 in 2019. This

2 decrease is mainly due to the following:

the new Light Vehicle Accreditation Agreement includes an increased cost
 savings on glass replacements: \$3.3 million favourable impact or \$71 decrease

- 5 per claim;
- lower PST: \$0.2 million favourable impact or \$4 decrease per claim;
- glass calibrations are expected to increase severity of glass claims: \$0.5 million
 unfavourable impact or \$11 increase per claim; and
- forecasted severity growth: \$0.7 million unfavourable impact or \$16 increase
 per claim.

CI.10.2.5 Comprehensive Rodent Severity

1 The figure below shows the historical (ten year) Rodent average severities and

- 2 severity growth rates for repair, total loss, and overall claims at ultimate. The Rodent
- 3 Claims Strategy was successful in reducing the repair costs of rodent claims in
- 4 2017/18 as outlined in 2019 GRA Part IV SDM Service Delivery Model SDM.1.4. For
- 5 repair claims, MPI has selected the latest claim severity and applied a longer term
- ⁶ average severity growth rate of 3.50%. Total loss claims have drastically dropped
- ⁷ since 2017/18. As a result, very few claims are a total loss. The claims that are
- 8 determined to be total losses tend to be more severe than before. Therefore, MPI has
- 9 selected a 2-year average severity with no growth.

Line	Accident	Repair		Total Loss		Total	
No.	Year	Severity	% Change	Severity	% Change	Severity	% Change
1	2009/10	\$2,203	21.72%	\$4,917	1.91%	\$3,246	6.79%
2	2010/11	\$2,537	15.15%	\$3,977	-19.12%	\$3,093	-4.71%
3	2011/12	\$2,978	17.37%	\$4,667	17.35%	\$3,588	16.03%
4	2012/13	\$3,070	3.10%	\$4,667	-0.01%	\$3,596	0.22%
5	2013/14	\$3,542	15.38%	\$4,864	4.24%	\$3,992	11.01%
6	2014/15	\$3,438	-2.95%	\$4,274	-12.14%	\$3,725	-6.70%
7	2015/16	\$3,372	-1.91%	\$4,618	8.06%	\$3,795	1.88%
8	2016/17	\$3,265	-3.18%	\$4,597	-0.45%	\$3,680	-3.03%
9	2017/18	\$1,472	-54.92%	\$5,018	9.15%	\$1,828	-50.31%
10	2018/19	\$1,396	-5.18%	\$4,628	-7.78%	\$1,706	-6.66%
11			ę	Straight Averag	ge		
12	3-year	\$2,044	-21.09%	\$4,748	0.31%	\$2,405	-20.00%
13	5-year	\$2,589	-13.63%	\$4,627	-0.63%	\$2,947	-12.97%
14	10-year	\$2,727	0.46%	\$4,623	0.12%	\$3,225	-3.55%
15			E	xponential Tre	nd		
16	5-year	\$1,085	-23.14%	\$4,969	2.45%	\$1,392	-20.48%
17	7-year	\$1,443	-13.85%	\$4,735	0.39%	\$1,757	-12.72%
18	All-year	\$2,044	-4.27%	\$4,745	0.51%	\$2,283	-5.45%

Figure CI- 57 Comprehensive Rodents Severity Excluding \$0 Claims

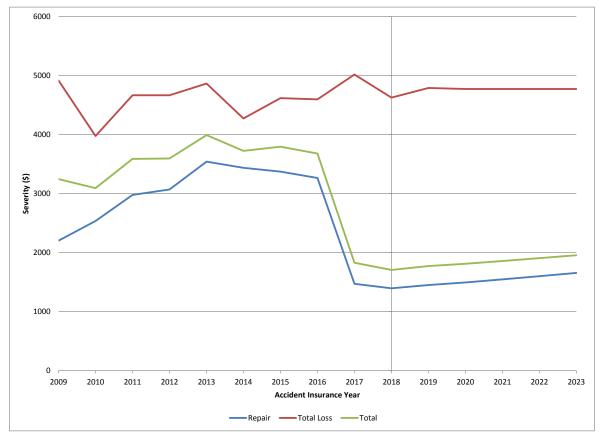


Figure CI- 58 Basic Comprehensive Rodents Severity Excluding \$0 Claims

CI.10.2.6 Comprehensive All Other Severity

1 The All Other category contains claims that do not fall into the previous categories.

2 These claims types include fire, lightning, wind, and flood claims. The figure below

3 shows the historical (ten year) 'All Other' average severities and severity growth rates

4 by repair, total loss, and overall claims at ultimate. The average severity growth rates

5 for repair and total loss have been fairly stable over the long term. For repair, MPI

6 selected the most recent repair severity and the longer term average severity growth

7 rate of 4.00%. For total loss, MPI selected a three-year average severity and a longer

8 term average severity growth rate of 3.00%.

Line	Accident	Repair		Total Loss		Total	
No.	Year	Severity	% Change	Severity	% Change	Severity	% Change
1	2009/10	\$1,449	7.43%	\$5,742	0.58%	\$2,458	7.61%
2	2010/11	\$1,738	19.93%	\$5,541	-3.50%	\$2,664	8.40%
3	2011/12	\$1,607	-7.54%	\$6,089	9.89%	\$2,609	-2.08%
4	2012/13	\$1,726	7.44%	\$5,986	-1.68%	\$2,670	2.35%
5	2013/14	\$1,870	8.34%	\$6,734	12.49%	\$2,992	12.03%
6	2014/15	\$1,952	4.40%	\$6,500	-3.48%	\$3,114	4.10%
7	2015/16	\$2,210	13.21%	\$6,420	-1.23%	\$3,243	4.14%
8	2016/17	\$2,286	3.42%	\$7,265	13.17%	\$3,446	6.25%
9	2017/18	\$2,106	-7.88%	\$8,148	12.15%	\$3,306	-4.05%
10	2018/19	\$2,123	0.82%	\$8,080	-0.83%	\$3,474	5.09%
11			St	raight Average			
12	3-year	\$2,171	-1.21%	\$7,831	8.16%	\$3,409	2.43%
13	5-year	\$2,135	2.79%	\$7,282	3.95%	\$3,317	3.10%
14	10-year	\$1,907	4.96%	\$6,650	3.76%	\$2,998	4.38%
15			Exp	onential Trend	ł		
16	5-year	\$2,210	1.20%	\$8,867	6.97%	\$3,559	2.41%
17	7-year	\$2,348	3.70%	\$8,512	5.10%	\$3,701	3.97%
18	All-year	\$2,411	4.54%	\$8,282	4.23%	\$3,714	4.11%

Figure CI- 59 Comprehensive All Other Severity Excluding \$0 Claims

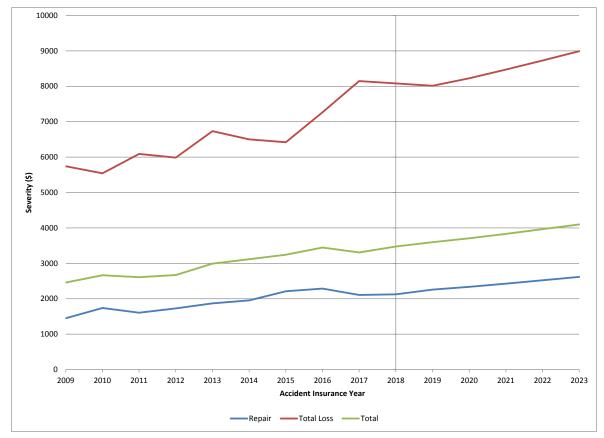


Figure CI- 60 Basic Comprehensive Other (Fire, Lightning, Other) Severity Excluding \$0 Claims

CI.10.3 Comprehensive Ultimate Forecast

- 1 The figure below shows the historical experience and forecast by accident year for
- 2 Comprehensive, along with a comparison to last year's forecast.

						Last Year's	Variance to
Line		Claim		Ultimate	Annual	Forecast	Forecast
No.	Accident Year	Frequency	Severity	(\$000)	% Change	(\$000)	(\$000)
1	2009/10	0.075	\$1,380	\$78,638	57.88%	\$78,618	\$20
2	2010/11	0.071	\$1,358	\$74,839	-4.83%	\$74,821	\$18
3	2011/12	0.070	\$1,352	\$74,631	-0.28%	\$74,634	(\$3)
4	2012/13	0.070	\$1,279	\$72,612	-2.70%	\$72,606	\$6
5	2013/14	0.066	\$1,382	\$74,788	3.00%	\$74,802	(\$14)
6	2014/15	0.065	\$1,317	\$70,995	-5.07%	\$70,979	\$17
7	2015/16	0.083	\$1,713	\$120,140	69.22%	\$120,099	\$41
8	2016/17	0.085	\$1,632	\$119,063	-0.90%	\$119,093	(\$30)
9	2017/18	0.073	\$1,173	\$74,831	-37.15%	\$73,678	\$1,154
10	2018/19	0.084	\$1,548	\$114,610	53.16%	\$99,534	\$15,075
11	5-year Trend	0.086	\$1,453	\$112,504	18.88%	\$99,883	
12	7-year Trend	0.086	\$1,536	\$117,312	24.43%	\$108,206	
13	All year Trend	0.081	\$1,509	\$110,336	11.10%	\$103,926	
14	2019/20	0.083	\$1,399	\$104,045	-9.22%	\$105,343	(\$1,298)
15	2020/21	0.084	\$1,430	\$109,350	5.10%	\$111,507	(\$2,157)
16	2021/22	0.086	\$1,468	\$115,508	5.63%	\$118,033	(\$2,525)
17	2022/23	0.087	\$1,507	\$122,013	5.63%	\$124,877	(\$2,865)
18	2023/24	0.088	\$1,549	\$128,818	5.58%		

Figure CI- 61 Comprehensive Ultimate Incurred

1 2018/19 Comprehensive is \$15.1 million or 15.15% higher than last year's forecast as

a result of higher than forecasted hail. June 2018 had the highest claim counts since

2009. Hail is \$17.5 million higher than last year's forecast of \$23.7 million.

- 4 As shown in the figure, the 2020/21 Comprehensive incurred losses are \$109.4
- 5 million, or 1.93%, lower than last year's forecast of \$111.5 million. The \$2.2 million
- 6 decrease in forecast is from the reduction in PST (\$1.4 million) and the savings in
- 7 glass replacement claims from increased discounts as a result of the new Light Vehicle
- 8 Accreditation Agreement (\$2.9 million). This is offset by increases in other

9 Comprehensive perils. Further details of the changes are given below:

- Comprehensive Glass: \$3.7 million decrease
- Comprehensive Other: \$1.3 million decrease
- Comprehensive Rodents: \$0.9 million decrease
- Comprehensive Theft and Vandalism: \$0.2 million decrease
- Comprehensive Hail: \$4.0 million increase

Fiscal Year Claims Incurred Forecast CI.10.4

The historical and forecasted fiscal year CI for Comprehensive, along with a 1

- comparison to last year's forecast, are shown in the figure below. Due to the short-tail 2
- nature of this coverage, changing interest rates do not have a significant impact on 3
- IBNR calculations. 4

				Change in I	BNR				
Line			Interest Rate	Interest Rate	All Other	Total Change		Last Year's	Variance to
No.	Fiscal Year	Reported	Impact	Margin Change	Changes	in IBNR	Claims Incurred	Forecast	Forecast
1	(\$000)								
2	2014/15	\$72,269	\$90	\$0	(\$437)	(\$347)	\$71,922	\$71,922	\$0
3	2015/16	\$119,342	(\$103)	(\$57)	\$7,164	\$7,005	\$126,346	\$126,346	\$0
4	2016/17	\$119,957	(\$13)	\$0	(\$2,739)	(\$2,752)	\$117,204	\$117,204	\$0
5	2017/18	\$73,580	(\$13)	\$0	(\$4,070)	(\$4,083)	\$69,497	\$69,497	\$0
6	2018/19	\$110,928	\$39	\$0	\$5,392	\$5,431	\$116,358	\$99,974	\$16,384
7	2019/20	\$102,257	(\$22)	\$0	\$1,807	\$1,785	\$104,043	\$105,494	(\$1,451)
8	2020/21	\$108,878	\$13	\$0	\$543	\$556	\$109,435	\$111,624	(\$2,190)
9	2021/22	\$114,917	\$15	\$0	\$682	\$697	\$115,614	\$118,151	(\$2,537)
10	2022/23	\$121,381	\$14	\$0	\$735	\$749	\$122,130	\$125,002	(\$2,872)
11	2023/24	\$128,157	\$14	\$0	\$770	\$785	\$128,942		

Figure CI- 62 Comprehensive Claims Incurred

CI.11 **Property Damage**

- Property Damage provides third-party liability protection to the insured against a claim 5
- or suit for property damage arising out of the operation of a vehicle. 6

Figure CI- 63 Claims Incurred Forecast

Line						
No.	Fiscal Year	2019/20	2020/21	2021/22	2022/23	2023/24
1	(\$000)					
2	Property Damage	\$46,222	\$47,160	\$48,083	\$49,024	\$49,986

Property Damage Frequency CI.11.1

The Property Damage frequency forecast is split into three coverage categories: Third 7

Party Deductible Transfer, Third Party Loss of Use, and Other Property Damage. Both 8

. .

- 1 Third Party Deductible Transfer and Third Party Loss of Use are highly correlated with
- 2 Collision. As shown in the graph below, we have forecasted frequency to remain flat
- 3 based on the 5-year average, with the exception of Other Property Damage which is
- ⁴ forecast at the three-year average and expected to decline 0.50% over the period.

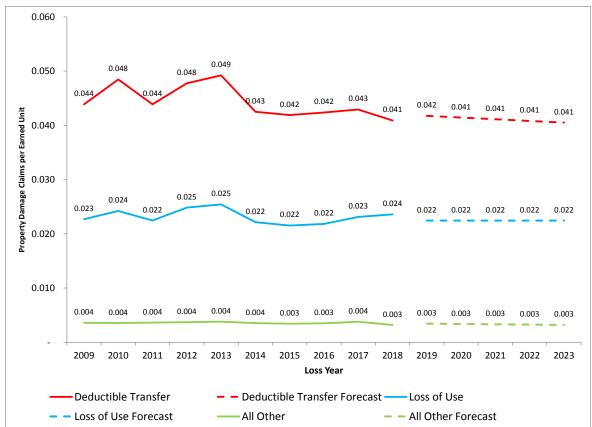


Figure CI- 64 Ultimate Basic Property Damage Frequency Excluding \$0 Claims

CI.11.2 Property Damage Severity

- 5 The figure below shows the historical property damage severities split into the three
- 6 coverage categories.

Line	Accident	Third Party Deductible		Third Party Loss			
No.	Year	Transfer Severity	% Change	of Use Severity	% Change	All Other Severity	% Change
1	2009/10	\$505	0.60%	\$413	3.35%	\$3,979	1.87%
2	2010/11	\$504	-0.13%	\$414	0.17%	\$3,878	-2.55%
3	2011/12	\$506	0.26%	\$415	0.13%	\$4,395	13.34%
4	2012/13	\$506	-0.03%	\$442	6.70%	\$4,468	1.67%
5	2013/14	\$507	0.22%	\$503	13.70%	\$4,700	5.18%
6	2014/15	\$514	1.45%	\$482	-4.27%	\$4,768	1.46%
7	2015/16	\$514	0.04%	\$491	1.93%	\$4,871	2.15%
8	2016/17	\$521	1.26%	\$496	1.10%	\$5,122	5.16%
9	2017/18	\$520	-0.18%	\$445	-10.32%	\$5,429	6.00%
10	2018/19	\$531	2.26%	\$422	-5.09%	\$5,419	-0.19%
11			Str	aight Average			
12	3-year	\$524	1.11%	\$455	-4.77%	\$5,324	3.66%
13	5-year	\$520	0.96%	\$467	-3.33%	\$5,122	2.92%
14	10-year	\$513	0.57%	\$452	0.74%	\$4,703	3.41%

Figure CI- 65 Property Damage Severity by Coverage Category Excluding \$0 Claims

CI.11.2.1 Third Party Deductible Transfer Severity

- 1 Severity is very stable as it is deductible based. Severity growth over the last ten
- 2 years has been 0.57% on average. However, there has been higher growth in recent
- 3 years as the distribution of claims changes. As such, we selected a three-year average
- 4 of \$515 with 1.00% severity growth, which follows the three and five year trends.

CI.11.2.2 Third Party Loss of Use Severity

- 5 There have been large changes in severity in the history for third party loss of use.
- ⁶ MPI has selected five-year average of \$467 with no growth.

CI.11.2.3 All Other Severity

- 7 MPI selected the latest severity of \$5,419 with 3.00% severity growth based on the
- 8 three year average growth.

CI.11.3 Property Damage Ultimate Forecast

- 1 The figure below shows the historical experience and forecast by accident year for
- 2 Property Damage, along with a comparison to last year's forecast.

Line		Claim		Ultimate	Annual	Last Year's Forecast	Variance to Forecast
No.	Accident Year	Frequency	Severity	(\$000)	% Change	(\$000)	(\$000)
1	2009/10	0.047	\$966	\$34,945	-2.85%	\$34,937	\$9
2	2010/11	0.052	\$928	\$37,344	6.87%	\$37,337	\$7
3	2011/12	0.047	\$999	\$37,484	0.37%	\$37,475	\$9
4	2012/13	0.051	\$1,005	\$41,885	11.74%	\$41,770	\$115
5	2013/14	0.053	\$1,048	\$45,620	8.92%	\$45,594	\$25
6	2014/15	0.046	\$1,077	\$41,047	-10.02%	\$41,004	\$43
7	2015/16	0.045	\$1,083	\$41,180	0.32%	\$41,203	(\$23)
8	2016/17	0.045	\$1,113	\$43,551	5.76%	\$43,652	(\$101)
9	2017/18	0.046	\$1,138	\$46,082	5.81%	\$46,445	(\$362)
10	2018/19	0.045	\$1,096	\$43,143	-6.38%	\$46,849	(\$3,707)
11	5-year Trend	0.045	\$1,129	\$45,729	2.93%	\$48,910	
12	10-year Trend	0.044	\$1,161	\$46,514	-0.13%	\$48,145	
13	All year Trend	0.045	\$1,156	\$46,662	-0.78%	\$47,904	
14	2019/20	0.045	\$1,138	\$46,233	7.16%	\$48,465	(\$2,231)
15	2020/21	0.045	\$1,145	\$47,137	1.95%	\$50,150	(\$3,013)
16	2021/22	0.045	\$1,151	\$48,059	1.96%	\$51,908	(\$3,849)
17	2022/23	0.045	\$1,157	\$49,001	1.96%	\$53,743	(\$4,742)
18	2023/24	0.045	\$1,164	\$49,962	1.96%		

Figure CI- 66 Property Damage Ultimate Incurred

- 3 Based on the ultimate frequency and severity forecasts, the 2020/21 Property
- 4 Damage ultimate is \$47.1 million, or 6.01%, lower than last year's forecast of \$50.2
- 5 million. Property Damage and Collision frequency are highly correlated, accordingly,
- 6 decreases in Collision frequency has reduced Property Damage claims by 6.25% over
- 7 last year's forecast of 0.048.

CI.11.4 Fiscal Year Claims Incurred Forecast

- 8 The historical and forecasted fiscal year CI for Property Damage, along with a
- 9 comparison to last year's forecast, are shown in the figure below. Due to the short-tail

- 1 nature of this coverage, changing interest rates do not have a significant impact on
- 2 IBNR calculations.

				Change in I	BNR				
Line			Interest Rate	Interest Rate	All Other	Total Change		Last Year's	Variance to
No.	Fiscal Year	Reported	Impact	Margin Change	Changes	in IBNR	Claims Incurred	Forecast	Forecast
1	(\$000)								
2	2014/15	\$42,359	\$107	\$0	(\$3,020)	(\$2,913)	\$39,445	\$39,445	\$0
3	2015/16	\$41,481	(\$54)	(\$30)	\$1,059	\$975	\$42,456	\$42,456	\$0
4	2016/17	\$42,478	(\$7)	\$0	\$298	\$291	\$42,769	\$42,769	\$0
5	2017/18	\$47,295	(\$12)	\$0	\$1,364	\$1,352	\$48,647	\$48,647	\$0
6	2018/19	\$41,877	\$33	\$0	\$901	\$933	\$42,810	\$46,869	(\$4,059)
7	2019/20	\$46,214	(\$15)	\$0	\$24	\$8	\$46,222	\$48,499	(\$2,277)
8	2020/21	\$46,967	\$9	\$0	\$184	\$193	\$47,160	\$50,185	(\$3,026)
9	2021/22	\$47,856	\$10	\$0	\$217	\$227	\$48,083	\$51,943	(\$3,860)
10	2022/23	\$48,795	\$9	\$0	\$221	\$230	\$49,024	\$53,779	(\$4,755)
11	2023/24	\$49,752	\$9	\$0	\$224	\$233	\$49,986		

Figure CI- 67 Property Damage Claims Incurred

CI.12 Basic Total

- 3 This section summarizes the overall forecast for Basic before and after CI financial
- 4 provisions.

CI.12.1 Claims Incurred Before Provisions

- 5 This section shows the total of all Basic coverage categories that were described in
- 6 sections <u>CI.3</u> through <u>CI.11</u>.

Figure CI- 68 Claims Incurred before Provisions Forecast

No.	Fiscal Year	2019/20	2020/21	2021/22	2022/23	2023/24
1	(\$000)					
2	Basic Total	\$821,702	\$880,965	\$920,603	\$960,040	\$1,002,601

CI.12.1.1 Accident Year Ultimate Forecast

1 The figure below shows the historical and forecasted Basic ultimate losses, along with

. . . .

2 a comparison to last year's forecast.

				Last Year's	Variance to
Line		Ultimate	Annual	Forecast	Forecast
No.	Accident Year	(\$000)	% Change	(\$000)	(\$000)
1	2014/15	\$591,849	-7.21%	\$589,944	\$1,906
2	2015/16	\$708,443	19.70%	\$710,586	(\$2,143)
3	2016/17	\$764,360	7.89%	\$747,599	\$16,761
4	2017/18	\$734,503	-3.91%	\$725,014	\$9,490
5	2018/19	\$774,460	5.44%	\$768,995	\$5,464
6	2019/20	\$805,662	4.03%	\$808,678	(\$3,016)
7	2020/21	\$838,786	4.11%	\$851,029	(\$12,244)
8	2021/22	\$875,249	4.35%	\$896,226	(\$20,977)
9	2022/23	\$913,681	4.39%	\$944,409	(\$30,728)
10	2023/24	\$954,127	4.43%		

Figure CI- 69 Total Basic Ultimate Incurred

3 The 2020/21 Total Basic Ultimate Incurred forecast is \$12.2 million or 1.44% lower

4 than last year's forecast:

- Collision: \$25.1 million decrease
- Comprehensive Glass: \$3.7 million decrease
- Property Damage: \$3.0 million decrease
- 8 Comprehensive Other: \$1.3 million decrease
- Comprehensive Rodents: \$0.9 million decrease
- Comprehensive Theft and Vandalism: \$0.2 million decrease
- PIPP and Bodily Injury: \$18.5 million increase
- Comprehensive Hail: \$4.0 million increase
- PIPP Enhancements: \$0.5 million decrease

CI.12.1.2 Fiscal Year Claims Incurred Forecast

- 14 The figure below shows the historical and projected fiscal year CI for all Basic
- 15 coverages in the 2019 GRA forecast.

				Change in I	BNR				
Line			Interest Rate	Interest Rate	All Other	Total Change		Last Year's	Variance to
No.	Fiscal Year	Reported	Impact	Margin Change	Changes	in IBNR	Claims Incurred	Forecast	Forecast
1	(\$000)								
2	2014/15	\$595,720	\$117,836	\$0	(\$4,929)	\$112,907	\$708,627	\$708,627	\$0
3	2015/16	\$676,044	(\$68,921)	(\$34,950)	\$70,739	(\$33,132)	\$642,912	\$642,912	\$0
4	2016/17	\$746,019	(\$8,019)	\$0	\$60,456	\$52,437	\$798,456	\$798,456	\$0
5	2017/18	\$801,649	(\$13,472)	\$0	(\$61,937)	(\$75,409)	\$726,240	\$726,240	\$0
6	2018/19	\$781,926	\$36,598	\$0	\$52,013	\$88,612	\$870,538	\$790,845	\$79,692
7	2019/20	\$825,699	(\$16,515)	\$0	\$12,518	(\$3,996)	\$821,702	\$846,233	(\$24,531)
8	2020/21	\$862,355	\$9,619	\$0	\$8,991	\$18,610	\$880,965	\$892,705	(\$11,739)
9	2021/22	\$894,293	\$10,896	\$0	\$15,413	\$26,309	\$920,603	\$938,021	(\$17,419)
10	2022/23	\$934,029	\$10,235	\$0	\$15,776	\$26,012	\$960,040	\$987,550	(\$27,510)
11	2023/24	\$976,165	\$10,338	\$0	\$16,099	\$26,437	\$1,002,601		

Figure CI- 70 Total Basic Claims Incurred – 2020 GRA Forecast

1 The corresponding figure from the 2019 GRA forecast, along with a comparison

2 between the 2020 GRA forecast and the 2019 GRA forecast, are shown in the figures

3 below.

Line		_	Interest Rate	Interest Rate	All Other	Total Change	
No.	Fiscal Year	Reported	Impact	Margin Change	Changes	in IBNR	Claims Incurred
1	(\$000)						
2	2013/14	\$684,675	(\$23,574)	\$0	\$18,406	(\$5,168)	\$679,507
3	2014/15	\$595,720	\$117,836	\$0	(\$4,929)	\$112,907	\$708,627
4	2015/16	\$676,044	(\$68,921)	(\$34,950)	\$70,739	(\$33,132)	\$642,912
5	2016/17	\$746,019	(\$8,019)	\$0	\$60,456	\$52,437	\$798,456
6	2017/18	\$801,649	(\$13,472)	\$0	(\$61,937)	(\$75,409)	\$726,240
7	2018/19	\$796,313	(\$7,232)	\$0	\$1,764	(\$5,468)	\$790,845
8	2019/20	\$833,674	\$7,382	\$0	\$5,178	\$12,560	\$846,233
9	2020/21	\$876,787	\$9,984	\$0	\$5,934	\$15,918	\$892,705
10	2021/22	\$923,164	\$8,682	\$0	\$6,175	\$14,857	\$938,021
11	2022/23	\$972,118	\$8,500	\$0	\$6,933	\$15,433	\$987,550

Figure CI- 71 Total Basic Claims Incurred – 2019 GRA Forecast

				Change in I	BNR		
Line			Interest Rate	Interest Rate	All Other	Total Change	
No.	Fiscal Year	Reported	Impact	Margin Change	Changes	in IBNR	Claims Incurred
1	(\$000)						
2	2014/15	\$0	\$0	\$0	\$0	\$0	\$0
3	2015/16	\$0	\$0	\$0	\$0	\$0	\$0
4	2016/17	\$0	\$0	\$0	\$0	\$0	\$0
5	2017/18	\$0	\$0	\$0	\$0	\$0	\$0
6	2018/19	(\$14,387)	\$43,830	\$0	\$50,249	\$94,079	\$79,692
7	2019/20	(\$7,975)	(\$23,897)	\$0	\$7,341	(\$16,556)	(\$24,531)
8	2020/21	(\$14,431)	(\$366)	\$0	\$3,058	\$2,692	(\$11,739)
9	2021/22	(\$28,871)	\$2,214	\$0	\$9,237	\$11,452	(\$17,419)
10	2022/23	(\$38,089)	\$1,735	\$0	\$8,844	\$10,579	(\$27,510)
11	2023/24						

Figure CI- 72 Total Basic Claims Incurred – Difference between 2020 GRA and 2019 **GRA Forecast**

As described in <u>CI.3</u> through <u>CI.11</u>, the 2018/19 fiscal year results were 10.08% or 1

\$79.7 million higher than last year's forecast mainly as a result of (i) lower than 2

expected interest rates, (ii) higher than expected increases in PIPP case reserves and 3

(iii) associated IBNR adjustments from the Appointed Actuary's reports. 4

The 2020/19 CI is forecasted at \$881.0 million, or 1.31% lower than last year's 5

forecast of \$892.7 million. Excluding interest rate impacts, the 2020/21 CI would be 6

\$871.3 million, or 1.29% lower than last year's 2020/21 forecast of \$882.7 million. 7

Similar to the previous section, the main cause of this \$11.4 million deviation from 8

9 forecast (excluding interest rate impacts) is from the Collision, Property Damage, and

Comprehensive Glass forecasts as outlined in section <u>CI.12.1.1</u>. 10

CI.12.2 Unallocated Loss Adjustment Expenses

- ULAE represents claims costs that cannot be allocated to individual claims (e.g. towing 11
- charges, payments to Manitoba Health, and medical consultants' fees). The amounts 12
- paid for ULAE are added to fiscal year net CI. 13

Line						
No.	Fiscal Year	2019/20	2020/21	2021/22	2022/23	2023/24
1	(\$000)					
2	ULAE	\$45,015	\$45,848	\$48,038	\$50,325	\$52,462

Figure CI- 73 Unallocated Loss Adjustment Expenses

CI.12.2.1 ULAE Forecast

- 1 The figure below shows the historical and forecasted ULAE, along with a comparison to
- 2 last year's forecast. The most significant ULAE item is payments to Manitoba Health
- 3 (shown below), which are calculated based on MPI's agreement with Manitoba Health.
- 4 The Direct Repair Program was implemented on March 1, 2017. As outlined in Part IV
- 5 <u>Service Delivery Model SDM.2.2.2</u>, repair shops will no longer be entitled to an \$81
- 6 Direct Repair Premium per claim. MPI has budgeted \$0.8 million for 2019/20 for the
- 7 run off of the Direct Repair Premium. For more information, please see Part IV Service
- 8 *Delivery Model SDM.2.2.2*. A detailed forecast for all other ULAE categories is shown in
- 9 <u>Appendix 8</u>.

е		Manitoba	Direct			Last Year's	Variance to
	Fiscal Year	Health	Repair	All Other	Total	Forecast	Forecast
	(\$000)						
	2014/15	\$25,418	\$0	\$11,777	\$37,195	\$37,195	\$0
	2015/16	\$26,943	\$0	\$13,081	\$40,024	\$40,024	\$0
	2016/17	\$27,240	\$0	\$12,629	\$39,869	\$39,869	\$0
	2017/18	\$29,408	\$0	\$12,844	\$42,252	\$42,252	\$0
	2018/19	\$30,637	\$3,666	\$11,851	\$46,154	\$50,135	(\$3,981)
	2019/20	\$30,667	\$760	\$13,588	\$45,015	\$52,371	(\$7,356)
	2020/21	\$31,866	\$0	\$13,982	\$45,848	\$54,921	(\$9,073)
	2021/22	\$33,325	\$0	\$14,714	\$48,038	\$57,537	(\$9,499)
	2022/23	\$35,203	\$0	\$15,122	\$50,325	\$60,210	(\$9,885)
	2023/24	\$37,178	\$0	\$15,284	\$52,462		

Figure CI- 74 Unallocated Loss Adjustment Expenses

¹⁰ The 2020/21 ULAE forecast decreased by \$9.1 million, or 16.52%, over last year's

11 forecast mainly because of the removal of the Direct Repair Premium.

CI.12.3 Change in Internal Loss Adjustment Expenses

1 The provision for ILAE refers to the unpaid amounts required to handle and maintain

- 2 claims until all claims are paid (ultimate). This provision is reviewed annually as part
- ³ of the review of policy liabilities. The change in this provision is reported in the fiscal
- 4 year net CI.

Figure CI- 75 Change in ILAE Provision Forecast

Line						
No.	Fiscal Year	2019/20	2020/21	2021/22	2022/23	2023/24
1	(\$000)					
2	Change in ILAE	\$3,005	\$7,506	\$8,472	\$8,388	\$8,388

CI.12.3.1 ILAE Forecast

- 5 The calculation of the latest ILAE is shown in detail in the February 2019 Appointed
- 6 Actuary's Report (*Part VIII External Actuary Review of Policy Liabilities Attachment A*).
- 7 ILAE margin for 2018/19 was lowered from 9.20% in 2017/18 to 9.00%. This change
- 8 reduced ILAE by \$4.1 million. This was offset by lower than forecasted interest rates
- 9 resulting in an unfavourable impact of \$3.8 million. For forecasting purposes, the
- 10 change in the ILAE at a given fiscal year end was calculated by totaling 9.00% of the
- change in unpaid claims and 9.00% of the change in IBNR for that year.

		5				
Line		Change in	Change in	Change in	Last Year's	Variance to
No.	Fiscal Year	Unpaid Claims	IBNR	ILAE	Forecast	Forecast
1	(\$000)					
2	2014/15	\$83,811	\$112,907	\$8,015	\$8,015	\$0
3	2015/16	(\$303)	(\$33,132)	\$503	\$503	\$0
4	2016/17	\$3,752	\$52,437	\$10,168	\$10,168	\$0
5	2017/18	\$35,783	(\$75,409)	(\$2,219)	(\$2,219)	\$0
6	2018/19	\$139,003	\$88,612	\$4,384	\$4,679	(\$295)
7	2019/20	\$37,388	(\$3,997)	\$3,005	\$6,988	(\$3,983)
8	2020/21	\$64,791	\$18,611	\$7,506	\$7,329	\$177
9	2021/22	\$67,827	\$26,308	\$8,472	\$7,035	\$1,438
10	2022/23	\$67,190	\$26,013	\$8,388	\$6,961	\$1,427
11	2023/24	\$66,759	\$26,439	\$8,388		

Figure CI- 76	Change in ILAE Provision
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- 1 The change in ILAE follows directly from the projected changes in unpaid claims and
- 2 IBNR for overall Basic coverages.

CI.12.4 Reinsurance Ceded Claims

- 3 Reinsurance ceded represents the actual or estimated amount of claims ceded (i.e.
- 4 transferred) to reinsurers. The change in the amount recoverable from reinsurers is
- 5 recorded as part of the fiscal year net CI.

Figure CI- 77 Reinsurance Ceded Claims Forecast

Line						
No.	Fiscal Year	2018/19	2019/20	2020/21	2021/22	2022/23
1	(\$000)					
2	Reinsurance Ceded	\$0	\$0	\$0	\$0	\$0

CI.12.4.1 Reinsurance Claims Ceded Forecast

- 6 MPI assumes there are no changes to reinsurance claims ceded amounts in the
- 7 forecast period. The figure below provides the historical changes in reinsurance ceded
- 8 amounts. A negative figure indicates amounts that were ceded to reinsurers, which
- ⁹ reduces overall CI. For more details on MPI's reinsurance programs see <u>*REV.3*</u>.

Figure CI- 78 Change in Reinsurance Ceded

Line		Change in Reinsurance
No.	Fiscal Year	Ceded
1	(\$000)	
2	2014/15	\$1,279
3	2015/16	(\$1,076)
4	2016/17	\$786
5	2017/18	(\$676)
6	2018/19	(\$13,531)

CI.12.5 Change in Premium Deficiency or DPAC Write-Down

Deferred policy acquisition costs (DPAC) represent the premium taxes and 1 commissions that are deferred to reflect the unearned portion of existing policies. As 2 part of the October and February policy liability valuations, MPI calculates the Equity 3 in the Unearned Premiums (EUP). The EUP equals the unearned premiums minus the 4 expected claim costs and expenses associated with these unearned premiums. If the 5 EUP is less than the DPAC asset, then MPI must write-down the DPAC asset to the 6 amount of the EUP. If the EUP is negative, then MPI must write-down the DPAC asset 7 to zero and post a premium deficiency equal to the amount of the negative EUP. The 8 change in the DPAC write-down or premium deficiency is recorded in the current fiscal 9 year's net claims incurred. 10

Figure CI- 79	Change in Premium Deficiency or DPAC Write-Down Forecast
---------------	--

Line						
No.	Fiscal Year	2019/20	2020/21	2021/22	2022/23	2023/24
1	(\$000)					
2	Change in Premium Deficiency/DPAC	(\$13,156)	(\$7,023)	\$2,601	\$3,113	\$5,574

CI.12.5.1 Premium Deficiency Forecast

- In 2018/19, MPI reduced the DPAC write-down by \$4.1 million and decreased the
- premium deficiency by \$8.8 million (from \$8.8 million to \$0.0 million). The favourable
- change to the DPAC write-down is largely a result of the PUB approving a naïve
- ¹⁴ interest rate forecast for 2018/19 rates instead of the Standard Interest Rate Forecast
- 15 used in previous rating years.

-		-		-
Line		This Year's	Last Year's	Variance to
No.	Fiscal Year	Forecast	Forecast	Forecast
1	(\$000)			
2	2014/15	(\$7,584)	(\$7,584)	\$0
3	2015/16	(\$14,959)	(\$14,959)	\$0
4	2016/17	\$12,971	\$12,971	\$0
5	2017/18	\$4,364	\$4,364	\$0
6	2018/19	(\$12,983)	(\$28,521)	\$15,538
7	2019/20	(\$13,156)	(\$5,380)	(\$7,776)
8	2020/21	(\$7,023)	(\$4,243)	(\$2,780)
9	2021/22	\$2,601	\$3,999	(\$1,398)
10	2022/23	\$3,113	\$7,997	(\$4,884)
11	2023/24	\$5,574		

Figure CI- 80 Change in Premium Deficiency or DPAC Write-Down

In 2019/20, MPI is forecasting a \$13.2 million decrease in the DPAC write-down (from \$27.9 million to \$14.8 million) and no change in the premium deficiency. The \$19.7 million decrease in the DPAC write-down can be largely attributed to the 2019 GRA approved rate increase of 1.80% and the ALM strategy, which segregated assets, thereby increasing the discount rate. The figure below shows how the DPAC write-down and premium deficiency are calculated.

Figure CI- 81 Equity in Unearned Premium

No.	Fiscal Year	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24
1	(\$000)						
2	Net Earned Premium	\$1,026,935	\$1,092,096	\$1,144,612	\$1,190,099	\$1,236,814	\$1,285,473
3	Operating Expenses as % of Earned Premium	8.98%	8.49%	8.10%	7.90%	7.75%	7.89%
4	Maintenance Expense Rate [(3) x 1/3]	2.99%	2.83%	2.70%	2.63%	2.58%	2.63%
5	Selected	2.99%	2.91%	2.76%	2.67%	2.61%	2.61%
6	ILAE Ratio to Losses - Selected	18.00%	18.00%	18.00%	18.00%	18.00%	18.00%
7	Net Unearned Premium	\$499,704	\$528,025	\$549,273	\$570,550	\$592,867	\$615,943
8	Additional Expected Cost of Non-Proportional Reinsurance	\$7,075	\$7,217	\$7,361	\$7,508	\$7,658	\$7,811
9	Expected Claims (Including Ext Adj Expenses)	\$396,537	\$411,676	\$422,685	\$441,689	\$461,767	\$484,231
10	Reinsurance PFAD	\$43	\$0	\$0	\$0	\$0	\$0
11	Maintenance Expense [a]	\$14,679	\$15,156	\$14,980	\$15,009	\$15,258	\$15,849
12	Internal Loss Adjustment Expense	\$71,531	\$74,102	\$76,083	\$79,504	\$83,118	\$87,162
13	Expected Claims (Including Ext Adj Expenses) - PIPP Enhancement	\$3,777	\$3,777	\$3,777	\$3,777	\$3,777	\$3,777
14	Equity in Unearned Premium [(7) - Sum((8) to (13))]	\$6,063	\$16,098	\$24,389	\$23,063	\$21,289	\$17,114
15	Carried Deferred Policy Acquisition Expenses	\$33,980	\$30,860	\$32,127	\$33,402	\$34,742	\$36,140
16	Write Down Deferred Policy Acquisition Expenses [b]	\$27,917	\$14,762	\$7,738	\$10,340	\$13,453	\$19,027
17	Change	(\$4,138)	(\$13,156)	(\$7,023)	\$2,601	\$3,113	\$5,574
18	Premium Deficiency [c]	\$0	\$0	\$0	\$0	\$0	\$0
19	Change	(\$8,845)	\$0	\$0	\$0	\$0	\$0

20 Notes:

21 [a] ((7) - (8)) x (4) x Discount to Valuation Date Without Margin

22 [b] Min((15) - (14), (15)) if greater than 0, otherwise 0

23 [c] Negative of (14) if greater than 0, otherwise 0

CI.12.6 Total Fiscal Year Net Claims Incurred

- 1 The Total Net CI is the amount that appears on MPI's Statement of Operations. This
- 2 amount represents the Basic CI from section <u>*CI.12.1.2*</u> plus the additional claims
- ³ provisions described in sections <u>*CI.12.2*</u> through <u>*CI.12.5*</u>.

CI.12.6.1 Fiscal Year Net Claims Incurred Forecast

- 4 The figure below shows the historical and projected fiscal year CI for all Basic
- 5 coverages including claims provisions.

				Change in	Other	Change in	Total Net
	Claims		Change in	Reinsurance	Financial	Premium	Claims
Fiscal Year	Incurred	ULAE	ILAE	Ceded	Adjustments De	ficiency/DPAC	Incurred
(\$000)							
2014/15	\$708,627	\$37,195	\$8,015	\$1,279	\$739	(\$7,584)	\$748,271
2015/16	\$642,912	\$40,024	\$503	(\$1,076)	(\$1,124)	(\$14,959)	\$666,280
2016/17	\$798,456	\$39,869	\$10,168	\$786	(\$2,217)	\$12,971	\$860,033
2017/18	\$726,240	\$42,252	(\$2,219)	(\$676)	(\$2,722)	\$4,364	\$767,240
2018/19	\$870,538	\$46,154	\$4,384	(\$13,531)	(\$2,304)	(\$12,983)	\$892,258
2019/20	\$821,702	\$45,015	\$3,005	\$0	\$0	(\$13,156)	\$856,566
2020/21	\$880,965	\$45,848	\$7,506	\$0	\$0	(\$7,023)	\$927,297
2021/22	\$920,603	\$48,038	\$8,472	\$0	\$0	\$2,601	\$979,714
2022/23	\$960,040	\$50,325	\$8,388	\$0	\$0	\$3,113	\$1,021,867
2023/24	\$1,002,601	\$52,462	\$8,388	\$0	\$0	\$5,574	\$1,069,026
	(\$000) 2014/15 2015/16 2016/17 2017/18 2018/19 2019/20 2020/21 2022/22 2022/23	Fiscal Year Incurred (\$000) 2014/15 \$708,627 2015/16 \$642,912 2016/17 2016/17 \$798,456 2017/18 2018/19 \$870,538 2019/20 2012/20 \$821,702 2020/21 2021/22 \$920,603 2021/22 2022/23 \$960,040 2021/20	Fiscal Year Incurred ULAE (\$000) 2014/15 \$708,627 \$37,195 2015/16 \$642,912 \$40,024 2016/17 \$798,456 \$39,869 2017/18 \$726,240 \$42,252 2018/19 \$870,538 \$46,154 2019/20 \$821,702 \$45,015 2020/21 \$880,965 \$45,848 2021/22 \$920,603 \$48,038 2022/23 \$960,040 \$50,325	Fiscal Year Incurred ULAE ILAE (\$000) 2014/15 \$708,627 \$37,195 \$8,015 2015/16 \$642,912 \$40,024 \$503 2016/17 \$798,456 \$39,869 \$10,168 2017/18 \$726,240 \$42,252 (\$2,219) 2018/19 \$870,538 \$46,154 \$4,384 2019/20 \$821,702 \$45,015 \$3,005 2020/21 \$880,965 \$45,848 \$7,506 2021/22 \$920,603 \$48,038 \$8,472 2022/23 \$960,040 \$50,325 \$8,388	Fiscal Year Incurred ULAE ILAE Ceded (\$000) 2014/15 \$708,627 \$37,195 \$8,015 \$1,279 2015/16 \$642,912 \$40,024 \$503 (\$1,076) 2016/17 \$798,456 \$39,869 \$10,168 \$786 2017/18 \$726,240 \$42,252 (\$2,219) (\$676) 2018/19 \$870,538 \$46,154 \$4,384 (\$13,531) 2019/20 \$821,702 \$45,015 \$3,005 \$0 2020/21 \$880,965 \$45,848 \$7,506 \$0 2021/22 \$920,603 \$48,038 \$8,472 \$0 2022/23 \$960,040 \$50,325 \$8,388 \$0	Fiscal YearIncurredULAEILAECededAdjustments De(\$000)2014/15\$708,627\$37,195\$8,015\$1,279\$7392015/16\$642,912\$40,024\$503(\$1,076)(\$1,124)2016/17\$798,456\$39,869\$10,168\$786(\$2,217)2017/18\$726,240\$42,252(\$2,219)(\$676)(\$2,722)2018/19\$870,538\$46,154\$4,384(\$13,531)(\$2,304)2019/20\$821,702\$45,015\$3,005\$0\$02020/21\$880,965\$45,848\$7,506\$0\$02021/22\$920,603\$48,038\$8,472\$0\$02022/23\$960,040\$50,325\$8,388\$0\$0	Fiscal YearIncurredULAEILAECededAdjustments Deficiency/DPAC(\$000)2014/15\$708,627\$37,195\$8,015\$1,279\$739(\$7,584)2015/16\$642,912\$40,024\$503(\$1,076)(\$1,124)(\$14,959)2016/17\$798,456\$39,869\$10,168\$786(\$2,217)\$12,9712017/18\$726,240\$42,252(\$2,219)(\$676)(\$2,722)\$4,3642018/19\$870,538\$46,154\$4,384(\$13,531)(\$2,304)(\$12,983)2019/20\$821,702\$45,015\$3,005\$0\$0(\$13,156)2020/21\$880,965\$45,848\$7,506\$0\$0(\$7,023)2021/22\$920,603\$48,038\$8,472\$0\$0\$2,6012022/23\$960,040\$50,325\$8,388\$0\$0\$3,113

Figure CI- 82 Total Basic Net Claims Incurred Including Claims Provisions

1 The figure below compares this year's net CI forecast to last year's forecast.

Figure CI- 83 Total Basic Net Claims Incurred Including Claims Provisions Comparison to Last Year's Forecast

Line		This Year's	Last Year's	Variance to
No.	Fiscal Year	Forecast	Forecast	Forecast
1	(\$000)			
2	2014/15	\$745,835	\$745,835	\$0
3	2015/16	\$666,404	\$666,404	\$0
4	2016/17	\$860,034	\$860,034	\$0
5	2017/18	\$767,240	\$767,240	\$0
6	2018/19	\$892,258	\$817,139	\$75,119
7	2019/20	\$856,566	\$900,212	(\$43,646)
8	2020/21	\$927,297	\$950,712	(\$23,415)
9	2021/22	\$979,714	\$1,006,592	(\$26,878)
10	2022/23	\$1,021,867	\$1,062,718	(\$40,851)
11	2023/24	\$1,069,026		

2 The 2018/19 net CI was \$75.1 million higher than last year's forecast as a result of:

• Actuarial Adjustment: \$54.9 million higher than last year's forecast;

- Increased Interest Rate Impact: \$49.1 million higher than last year's forecast;
- Comprehensive Hail: \$16.2 million higher than last year's forecast;
- Premium Deficiency and DPAC Write-Down: \$15.5 million higher than last
 year's forecast; and
- PIPP and Bodily Injury: \$6.9 million higher than last year's forecast.

- 1 These increases were offset by:
- Collision: \$40.9 million lower than last year's forecast;
- Change in Reinsurance Ceded: \$13.5 million higher than last year's forecast;
- Property Damage: \$5.3 million lower than last year's forecast;
- ULAE and ILAE: \$5.5 million lower than last year's forecast; and
- Allowance for doubtful accounts: \$2.3 million lower than last year's forecast.
- 7 The 2020/21 net CI forecast has decreased by \$23.4 million from last year's forecast,
 8 as a result of the following:
- Collision and Comprehensive: \$27.4 million decrease before interest rate
 impacts;
- ULAE: \$9.1 million favourable impact;
- Property Damage Claims: \$3.0 million favourable impact;
- Premium Deficiency and DPAC Write-Down: \$2.8 million favourable impact;
 and
- PIPP and Bodily Injury: \$18.9 million increase before interest rate impacts.