## Appendix 8: <br> Average Regular Salary by Classification

Figure EXP App 8-1 below contains a figure displaying an average annual regular salary per full time equivalent employee (FTE), categorized into 4 general classifications: clerical, technical/professional, supervisor and management. The figure shows regular salaries as an approximate average of an FTE (per respective classification), earned in normal operations. Please note that regular salaries do not include overtime, banked vacation, accrued vacation or retirement allowance.

Calculation for the 5 -year actual figure is derived by dividing the total regular salaries of all employees by the number of employees within each of the classifications. Calculating the average figure involved converting the salaries of part-time and hourly employees into FTE annual salaries. Calculation of historical values involves the use of point-in-time data. Calculation of the five years of forecast data (2022/23 through to 2026/27) requires the application of step-in-scale and economic increases to the 2021/22 projected amounts.

Figure EXP App 8-1 Average Annual Regular Salary by Classification

| Line |  | 2017-18A | 2018-19A | 2019-20A | 2020-21A | 2021-22A | 2022-23FB |  | 2023-24F |  | 2024-25F |  | 2025-26F |  | 2026-27F |  | Compounded Annual Growth Rates |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Classification |  |  |  |  |  |  |  | $2018 / 19-202122$ (4 years) |  |  |  | $\begin{gathered} \text { 20233124-2024/25* } \\ \text { (2 years) } \end{gathered}$ |  |  |  | $\begin{gathered} \text { 2022233-2026/27 } \\ (5 \text { years) } \end{gathered}$ |
| 1 | (CSOOO's, except where noted) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 | Clerical | 47,878 | 49,026 | 49,274 | 50,714 | 50,447 |  | 53,639 |  |  |  | 55,997 |  |  |  | 57,626 |  | 59,729 |  | 61,909 | 1.21\% |  | 3.65\% |  | 4.26\% |
| 3 | Technical/Professional | 69,404 | 70,732 | 72,481 | 72,695 | 72,222 |  | 77,097 |  | 79,911 |  | 82,828 |  | 85,851 |  | 88,985 | 1.00\% |  | 3.65\% |  | 4.26\% |
| 4 | Supervisor | 75,032 | 76,971 | 78,328 | 82,341 | 82,466 |  | 88,033 |  | 91,246 |  | 94,576 |  | 98,028 |  | 101,006 | 2.39\% |  | 3.65\% |  | 4.26\% |
| 5 | Management | 116,501 | 118,404 | 122,184 | 123,164 | 127,415 | 136,015 | 131,556 | 440,980 | 142,738 | 446,126 | 149,161 | 451,460 | 157,216 | 156,988 | 165,706 | 2.26\% | 3.65\% | 6.48\% | 4.26\% | 5.40\% |
| 6 | Corporate Average | 66,399 | 67,908 | 69,015 | 70,803 | 71,333 | -76,101 | 76,101 | -80,294 | 80,265 | -83,486 | 83,458 | -87,094 | 87,071 | -90,857 | 90,847 | 1.81\% | 4.74\% | 4.72\% |  | 4.96\% |
|  | \% increase over prior year | 2.30\% | 2.27\% | 1.63\% | 2.59\% | 0.75\% | 6.68\% | 6.68\% | 5.51\% | 5.47\% | 3.08\% | 3.98\% | 4.32\% | 4.33\% | 4.32\% | 4.34\% |  |  |  |  |  |
| , | Manitoba (CPI) | 1.60 | 2.50 | 2.20 | 0.50 | 1.10 |  | 4.20 |  | 2.40 |  | 2.30 |  | 2.00 |  | 2.00 | 2.62\% |  | 4.58\% |  | 3.46\% |

10 Note: Regular salaries does not include overtime, banked vacation, accrued vacation, refirement allowance.
11 * Rating Years

1 Increases seen in the historical trend of average salaries do not always align with the Consumer Price Index, as a result of negotiated 2 increases under the Collective Bargaining Agreement, in addition to market adjustments. Please see Expense Chapter Section EXP.3.1.2

3 hereof for details regarding negotiated increases and salary growth rate forecasts.

Figure EXP App 8-1 Average Annual Regular Salary by Classification

|  |  |  |  |  |  |  |  |  |  |  |  | Compounded Annual Growth Rates |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Line No. | Classification | 2017-18A | 2018-19A | 2019-20A | 2020-21A | 2021-22A | 2022-23FB | 2023-24F | 2024-25F | 2025-26F | 2026-27F | 2018/19-2021/22 <br> ( 4 years) | $\begin{aligned} & \text { 2023/24-2024/25* } \\ & \text { (2 years) } \end{aligned}$ | $\begin{gathered} \hline 2022 / 23-2026 / 27 \\ \text { ( } 5 \text { years) } \\ \hline \end{gathered}$ |
| 1 | (C\$000's, except where noted) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 | Clerical | 47,878 | 49,026 | 49,274 | 50,714 | 50,247 | 53,639 | 55,597 | 57,626 | 59,729 | 61,909 | 1.21\% | 3.65\% | 4.26\% |
| 3 | Technical/Professional | 69,404 | 70,732 | 72,481 | 72,695 | 72,222 | 77,097 | 79,911 | 82,828 | 85,851 | 88,985 | 1.00\% | 3.65\% | 4.26\% |
| 4 | Supervisor | 75,032 | 76,971 | 78,328 | 82,341 | 82,466 | 88,033 | 91,246 | 94,576 | 98,028 | 101,606 | 2.39\% | 3.65\% | 4.26\% |
| 5 | Management | 116,501 | 118,404 | 122,184 | 123,164 | 127,415 | 131,556 | 142,738 | 149,161 | 157,216 | 165,706 | 2.26\% | 6.48\% | 5.40\% |
| 6 | Corporate Average | 66,399 | 67,908 | 69,015 | 70,803 | 71,333 | 76,101 | 80,265 | 83,458 | 87,071 | 90,847 | 1.81\% | 4.72\% | 4.96\% |
| 7 | \% increase |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 8 | over prior year | 2.30\% | 2.27\% | 1.63\% | 2.59\% | 0.75\% | 6.68\% | 5.47\% | 3.98\% | 4.33\% | 4.34\% |  |  |  |
| 9 | Manitoba (CPI) | 1.60 | 2.50 | 2.20 | 0.50 | 1.10 | 4.20 | 2.40 | 2.30 | 2.00 | 2.00 | 2.62\% | 4.58\% | 3.46\% |

10 Note: Regular salaries does not include overtime, banked vacation, accrued vacation, retirement allowance.
11 * Rating Years

1 Increases seen in the historical trend of average salaries do not always align with the Consumer Price Index, as a result of negotiated 2 increases under the Collective Bargaining Agreement, in addition to market adjustments. Please see Expense Chapter Section EXP.3.1.2
3 hereof for details regarding negotiated increases and salary growth rate forecasts.

