INVESTMENTS 2023 GENERAL RATE APPLICATION July 12, 2022



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Attachment A:	Mercer Report RFI	P Asset Liabilit	y Management ((ALM) Stud
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Attachment B: Mercer Report Asset Liability Study – Phase One
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Investments

INV.1 Executive Summary

- 1 With over \$3.5 billion in investment assets, the Investment Income forecast is a major
- 2 component of the financial forecast of Manitoba Public Insurance (MPI). At the
- 3 2021/22 fiscal year-end (FYE), the investment loss allocated to the universal
- 4 compulsory automobile insurance line of business (Basic) was \$47.2 million. In
- 5 2022/23, investment income is forecasted to be \$136.1 million. This chapter explains
- 6 how MPI forecasts the investment income of Basic for FYEs 2022/23 to 2026/27.

INV.1.1 Current Year Investment Themes - Summary

7 Economic Recovery from Pandemic and Increasing Inflation

- 8 Similar to 2020, throughout 2021, the COVID-19 pandemic continued to play a major
- 9 role in the economy. In the spring of 2021, the COVID-19 vaccine became widely
- available to most Canadians and the combination of high uptake (over 80% of eligible
- 11 Canadians were vaccinated by September) and the efficacy of the vaccines resulted in
- a loosening restrictions in spring and summer of 2021. Markets responded with the
- 13 S&P/TSX index increasing 11.2% (29.0% annualized) in the five-month span from
- 14 March 31, 2021 to August 31, 2021.
- 15 Increases in cases caused by the highly contagious Delta variant negatively impacted
- equity markets in September 2021 (the S&P/TSX declined by 2.2%), but the concern
- was short lived, and the markets rallied in October (5% gain by the S&P/TSX) and
- continued the upward trend throughout the rest of 2021.
- 19 In January of 2022, the Omicron-variant wave led to further lockdowns and
- 20 restrictions worldwide, including in some Canadian provinces. While this had a
- 21 negative impact on the markets (-0.13% S&P/ TSX return total for January and
- February), more importantly, it caused worldwide supply shortages. The Russian
- invasion of Ukraine put further stress on the supply chains and propelled the

- 1 Consumer Price Index (CPI) to a reading of 6.7%, the highest year-over-year (YoY)
- 2 increase in 30 years.
- 3 Within Basic Claims, corporate bonds returned -5.1% while provincial bonds returned -
- 4 5.6%, mid-duration private debt fund within the Rate Stabilization Reserve (RSR)
- 5 returned 2.5% while long-duration private debt fund within the Employee Future
- 6 Benefits (EFB) portfolio returned -5.3%. In 2021/22, the MPI Canadian equity portfolio
- 7 returned 26.3%, the global equity portfolio returned 8.7%, the infrastructure portfolio
- grew by 3.4%, while the pooled real estate fund returned 16.8%.

9 Asset Liability Management Study & Strategy

- MPI is close to completing its asset-liability management (ALM) study and filed the
- reports received from Mercer in accordance with PUB Directive 11.19 from the 2022
- General Rate Application (GRA). As Mercer completed its analysis; the next step is for
- MPI to select the asset mix for each portfolio.
- MPI will adopt International Financial Reporting Standards (IFRS) 9 and 17 MPI on
- April 1, 2023 with a comparative year for IFRS 17 starting on April 1, 2022. MPI asked
- Mercer to comment on the impacts of implementing IFRS 9 and 17 on its investment
- strategy in the next ALM study. This issue was addressed in Section 2 of its Phase One
- 18 Report.
- 19 MPI anticipates that there will be no impact to the Basic claims investment portfolio
- from adopting IFRS 9, other than the fact that MUSH bonds will be reported at market
- value. Currently the Claims Discount Rate (CDR) is based upon the yield of the
- underlying assets; under IFRS 17 the CDR will be based on characteristics of the
- 23 liabilities. As a result of adopting IFRS 17 a market-based yield curve will be used for
- discounting claims liability cash flows rather than a single discount rate (see INV.2.4).
- 25 MPI implemented its then new ALM strategy in June 2021 with the assistance of
- 26 Addenda Capital in order to better protect MPI from both parallel and non-parallel
- 27 changes in interest rates. The strategy is a hybrid methodology comprised of cash flow

- 1 matching and moment matching to manage the interest rate risk associated with the
- 2 Basic Claims liabilities.
- 3 The strategy is working well, with a year-to-date net impact of interest rates of \$4.2
- 4 million on a corporate-basis (\$8.2 million for Basic Claims) at March 31, 2022.

5 Interest Rate Forecasting

- 6 The Board of Directors (BoD) and Management of MPI continue to believe that a naïve
- 7 interest rate forecast is the best estimate of future interest rates. The forecast for
- 8 each category of fixed income assets uses the yield on the Government of Canada
- 9 (GoC) 10-year bond as the base, to which a "spread" is added in order to arrive at the
- absolute yield for the fixed income asset. The naïve forecast holds the GoC 10-year
- bond yield as of March 31, 2022 constant for the entire five-year forecast. The actual
- 12 yield on the GoC 10-year bond on March 31, 2022 was 2.41%; this rate forms the
- basis for all interest rate forecasts in this application. All fixed income asset types are
- also assumed to maintain a constant "spread" above the yield of the GoC 10-year
- 15 bond.

16 IFRS 17 Discount Rate Methodology

- MPI elected use of the Top-Down approach rather than the Bottom-Up approach. For
- additional information please see our IFRS position papers included as *Appendices to*
- 19 <u>the Pro Forma Section</u> of the GRA filing.
- 20 MPI outsourced to Addenda Capital the development of the discount curves to be used
- 21 with its adoption of IFRS 17. For over 15 years Addenda generated yield curves for
- 22 their own use.

INV.1.2 Investment Income Forecast - Summary

- 23 MPI forecasts ten asset classes in the financial model. These asset classes include:
- cash, provincial bonds, corporate bonds, MUSH bonds, Canadian equities, global
- equities, low volatility global equities, real estate (Cityplace and a pooled fund),

- infrastructure, and private debt. The forecast also includes the impact of investment
- 2 fees and pension expenses. This document details the accounting treatment, capital
- 3 and income return, turnover, and funding assumptions under each asset class. Finally,
- 4 this document provides a comparison of the investment income forecast of the present
- year (2023 GRA) to the prior year (2022 GRA). The tables below show figures for the
- 6 Basic line of business, which includes 100% of the Basic Claims investment portfolio,
- 7 100% of the RSR investment portfolio and the allocation assigned to Basic of the EFB
- 8 investment portfolio (based on the payroll ratio of 74.8% in 2021/22 and over the
- 9 forecast period).

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- **Figure INV-1** provides an investment income summary for the Basic line of business over a 10-year period (four years historical, current projected year-end and five years forecasted). See section <u>INV.18</u> for a summary of investment income and asset allocation for the Basic Claims, RSR, and EFB portfolios over the five-year forecast period.
 - **Figure INV-2** provides the asset values and percentage of the total combined Basic line of business portfolio for each asset class over the same 10-year period.
 - **Figure INV-3** shows the naïve interest rate forecast for the present year based on the GoC 10-year bond rate as of March 31, 2022, compared to the naïve interest rate forecast used in the 2022 GRA.
 - **Figure INV-4** provides a summary of the major assumptions used in the 2022 and 2023 GRAs, and the corresponding section in this document where the current assumptions are supported.

Figure INV- 1 Summary of Basic Line of Business Investment Income

Asset Class	Reference Section #	2017/18 Actual	2018/19 Actual	*2019/20 Actual	2020/21 Actual	2021/22 Actual	2022/23 Budget	2023/24 Forecast	2024/25 Forecast	2025/26 Forecast	2026/27 Forecast
(C\$000s, except where noted)											
Interest Income During Period											
Cash/Short Term Investments	INV.3	565	2,192	3,641	454	93	664	586	593	599	599
Provincial Bonds	INV.4	34,147	32,514	80,710	84,694	81,430	38,169	39,967	42,124	43,818	45,230
Corporate Bonds	INV.4	-	3,702	-	-	-	24,780	26,514	27,863	29,269	30,300
MUSH	INV.5	25,349	24,950	-	-	-	19,328	18,254	17,184	16,205	15,142
Private Debt	INV.9	-	-	1,254	2,998	4,800	6,619	7,522	6,812	7,220	6,888
Total		60,060	63,358	85,604	88,146	86,323	89,561	92,843	94,576	97,111	98,159
Dividend and other Income											
Canadian Equities	INV.6	7,774	8,781	3,097	3,080	5,258	2,678	2,737	2,881	3,215	3,090
US/Global Equities	INV.7	2,619	2,996	797	1,019	3,578	2,263	2,622	2,933	3,244	3,185
Global Low Volatility	INV.7	-	-	2,182	-	-	1,169	1,312	1,464	1,645	1,539
Investment Properties (CityPlace)	INV.8	2,972	3,094	1,390	(765)	148	350	359	367	374	382
Infrastructure	INV.9	1,731	11,533	2,620	1,621	1,961	1,510	1,002	940	1,056	1,066
Total		15,096	26,404	10,086	4,955	10,945	7,970	8,033	8,584	9,534	9,262
Gains During Period - Profit & Loss											
Marketable Bonds Unrealized Gains/(Loss)	INV.4	8,079	8,718	(16,827)	(10,645)	(123,025)	6,325	133	144	149	146
Marketable Bonds Realized Gains/(Loss)	INV.4	(3,490)	5,459	22,346	11,296	(3,975)	(10,254)	(304)	(285)	(299)	(211)
Canadian Equities Realized Gains	INV.6	20,060	48,239	(39,207)	1,028	5,943	25,784	6,942	3,648	4,127	3,621
US/Global Equities Realized Gains	INV.7	4,928	56,550	572	1,561	4,807	9,824	6,577	3,746	4,629	4,294
Global Low Volatility	INV.7	-	-	3,652	6,452	1,571	8,320	2,675	2,124	2,636	2,509
Real Estate	INV.8	25,058	17,443	6,516	(878)	15,342	10,987	7,085	7,725	7,499	7,532
Infrastructure	INV.9	5,376	1,635	7,679	1,945	111	5,869	3,921	3,687	4,137	4,178
Total		60,011	138,046	(15,269)	10,756	(99,226)	56,854	27,029	20,789	22,879	22,070
Other											
Investment Fees Paid	INV.10	(3,641)	(3,576)	(4,038)	(4,111)	(4,802)	(4,353)	(4,448)	(4,578)	(4,846)	(4,730)
Amortization of Bond Premium/Discount	INV.10	(3,069)	(3,553)	(6,083)	(8,994)	(6,962)	(2,698)	(3,083)	(3,311)	(3,448)	(3,399)
Pension Expense	INV.10	(11,619)	(12,170)	(10,686)	(11,249)	(11,439)	(11,237)	(11,511)	(11,789)	(11,789)	(11,789)
Venture Capital Income	INV.10	412	-	-	-	-	-	-	-	-	-
Investment Write-Down		(930)	-	-	10,022	(22,023)	-	-	-	-	-
Total		(18,847)	(19,298)	(20,807)	(14,329)	(45,226)	(18,288)	(19,042)	(19,678)	(20,083)	(19,918)
Total Basic LOB Investment Income		116,320	208,510	59,614	89,528	(47,184)	136,097	108,862	104,271	109,441	109,572

^{*}Includes pro-rata securitiy write-downs.

Figure INV- 2 Investment Portfolio Asset Values for the Basic Line of Business

_											
Line	Reference	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2024/25	2025/26	2026/27
No.	Section #	Actual*	Actual*	Actual*	Actual	Actual**	Budget	Forecast	Forecast	Forecast	Forecast
1	Ending Asset Values (C\$ 000,000's)										
2	Cash/Short Term Investments	76	166	187	139	153	97	99	100	100	100
3	Provincial Bonds	984	1,111	1,199	1,230	1,036	1,172	1,257	1,337	1,391	1,481
4	Corporate Bonds	99	99	478	617	576	625	651	682	703	739
5	MUSH	527	491	520	494	468	440	413	387	360	337
6	Private Debt	0	0	79	115	137	155	141	150	144	159
7	Canadian Equities	226	267	56	110	118	96	103	110	109	120
8	US/Global Equities	124	133	107	146	139	129	139	148	149	164
9	Global LV Equities	0	0	54	82	78	66	71	75	73	81
10	Real Estate Investments	259	286	97	86	129	115	123	130	131	142
11	Infrastructure & Venture Capital	87	96	77	73	74	65	70	74	75	81
12	Total Assets	2,381	2,649	2,853	3,092	2,909	2,960	3,066	3,193	3,234	3,405
13	Ending Rebalanced Allocations (%)										
14	Cash/Short Term Investments	3.2%	6.3%	6.5%	4.5%	5.3%	3.3%	3.2%	3.1%	3.1%	2.9%
15	Provincial Bonds	41.3%	42.0%	42.0%	39.7%	35.6%	39.6%	41.0%	41.9%	43.0%	43.5%
16	Corporate Bonds	4.2%	3.7%	16.7%	19.9%	19.8%	21.1%	21.2%	21.4%	21.7%	21.7%
17	MUSH	22.1%	18.5%	18.2%	16.0%	16.1%	14.9%	13.5%	12.1%	11.1%	9.9%
18	Private Debt	0.0%	0.0%	2.8%	3.7%	4.7%	5.2%	4.6%	4.7%	4.4%	4.7%
19	Canadian Equities	9.5%	10.1%	2.0%	3.6%	4.1%	3.2%	3.4%	3.4%	3.4%	3.5%
20	US/Global Equities	5.2%	5.0%	3.7%	4.7%	4.8%	4.4%	4.5%	4.6%	4.6%	4.8%
21	Global LV Equities	0.0%	0.0%	1.9%	2.7%	2.7%	2.2%	2.3%	2.4%	2.3%	2.4%
22	Real Estate Investments	10.9%	10.8%	3.4%	2.8%	4.4%	3.9%	4.0%	4.1%	4.0%	4.2%
23	Infrastructure & Venture Capital	3.6%	3.6%	2.7%	2.4%	2.5%	2.2%	2.3%	2.3%	2.3%	2.4%
24	Total Assets	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

^{25 *} Actual (2014/15 - 2018/19) based on long-term basic line of business allocation applied to the entire portfolio

^{*} 2019/20 and thereafter basic line of business has a segregated allocation and based on Basic Claims, RSR and pro-rata EFB asset values.

^{27 **} Investment balances reflect March 31, 2022 actuals.

Figure INV- 3 Interest Rate Forecast

							Claims					Claims					Claims
	Calendar	Fiscal	91-Day	GoC 10 Yr	Mrk. Bond	MUSH	Discount	91-Day	GoC 10 Yr	Mrk. Bond	MUSH	Discount	91-Day	GoC 10 Yr	Mrk. Bond	MUSH	Discount
Line	Year/ <i>Quarter</i>	Year/ Quarter	T.Bill Rate 2023 GRA	Rate 2023 GRA	Yield 2023 GRA	Yield 2023 GRA	Rate 2023 GRA	T.Bill Rate 2022 GRA	Rate 2022 GRA	Yield 2022 GRA	Yield 2022 GRA	Rate 2022 GRA	T.Bill Rate Difference	Rate Difference	Yield Difference	Yield Difference	Rate Difference
No.		.,															
1	22:01	2022/23 Q1	0.60%	2.41%	2.70%	4.28%	3.51%	0.09%	1.56%	2.46%	4.32%	2.81%	0.51%	0.85%	0.24%	-0.04%	0.71%
2	22:02	2022/23 Q2	0.60%	2.41%	2.70%	4.28%	3.56%	0.09%	1.56%	2.46%	4.31%	2.80%	0.51%	0.85%	0.24%	-0.02%	0.76%
3	22:03	2022/23 Q3	0.60%	2.41%	2.70%	4.28%	3.55%	0.09%	1.56%	2.46%	4.30%	2.79%	0.51%	0.85%	0.24%	-0.01%	0.77%
4	22:04	2022/23 Q4	0.60%	2.41%	2.70%	4.28%	3.55%	0.09%	1.56%	2.46%	4.28%	2.78%	0.51%	0.85%	0.24%	0.00%	0.78%
5	23:01	2023/24 Q1	0.60%	2.41%	2.70%	4.28%	3.54%	0.09%	1.56%	2.46%	4.27%	2.76%	0.51%	0.85%	0.24%	0.01%	0.78%
6	23:02	2023/24 Q2	0.60%	2.41%	2.70%	4.28%	3.54%	0.09%	1.56%	2.46%	4.26%	2.75%	0.51%	0.85%	0.24%	0.03%	0.79%
7	23:03	2023/24 Q3	0.60%	2.41%	2.70%	4.28%	3.53%	0.09%	1.56%	2.46%	4.24%	2.74%	0.51%	0.85%	0.24%	0.04%	0.79%
8	23:04	2023/24 Q4	0.60%	2.41%	2.70%	4.28%	3.53%	0.09%	1.56%	2.46%	4.23%	2.73%	0.51%	0.85%	0.24%	0.05%	0.80%
9	24:01	2024/25 Q1	0.60%	2.41%	2.70%	4.29%	3.52%	0.09%	1.56%	2.46%	4.22%	2.72%	0.51%	0.85%	0.24%	0.08%	0.80%
10	24:02	2024/25 Q2	0.60%	2.41%	2.70%	4.30%	3.52%	0.09%	1.56%	2.46%	4.20%	2.71%	0.51%	0.85%	0.24%	0.10%	0.81%
11	24:03	2024/25 Q3	0.60%	2.41%	2.70%	4.31%	3.51%	0.09%	1.56%	2.46%	4.19%	2.70%	0.51%	0.85%	0.24%	0.12%	0.81%
12	24:04	2024/25 Q4	0.60%	2.41%	2.70%	4.32%	3.51%	0.09%	1.56%	2.46%	4.17%	2.69%	0.51%	0.85%	0.24%	0.14%	0.82%
13	25:01	2025/26 Q1	0.60%	2.41%	2.70%	4.30%	3.50%	0.09%	1.56%	2.46%	4.16%	2.68%	0.51%	0.85%	0.24%	0.14%	0.82%
14	25:02	2025/26 Q2	0.60%	2.41%	2.70%	4.28%	3.50%	0.09%	1.56%	2.46%	4.15%	2.67%	0.51%	0.85%	0.24%	0.14%	0.83%
15	25:03	2025/26 Q3	0.60%	2.41%	2.70%	4.27%	3.50%	0.09%	1.56%	2.46%	4.13%	2.66%	0.51%	0.85%	0.24%	0.13%	0.84%
16	25:04	2025/26 Q4	0.60%	2.41%	2.70%	4.25%	3.50%	0.09%	1.56%	2.46%	4.12%	2.65%	0.51%	0.85%	0.24%	0.13%	0.85%

^{17 * 2023} GRA is based on the March 2022 Naïve Interest Rate Forecast

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Figure INV- 4 Major Asset Class Summary

No. Provincial Bonds 2022 GRM 200% 1 mrower 20% 20% 3 marketable Bonds Dynamic Table Dynamic Table 4 Overall Duration Gap 0.0 years 0.0 years 5 Corporate Bonds Turnover 46% Basic Claims, 49% RSR, 22% EFB 37% Basic Claims, 65% RSR, 38% EFB 6 Turnover Division Gap 0.0 years 0.0 years 7 MUSH WUSH Spread on New Purchases Quarterly MUSH purchases forecasted New MUSH Purchases	Line			
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3 Marketable Bonds Oynamic Table Oynamic Table Oynamic Table 4 Overall Duration Gap 0.0 years 0.0 years 6 Corporate Bonds Tumover 46% Basic Claims, 49% RSR, 22% EFB 3.7% Basic Claims, 65% RSR, 38% EFB 7 Marketable Bonds Oynamic Table Oynamic Table 8 Voverall Duration Gap 0.0 years Outstand MUSH purchases forecasted on years Quarterly MUSH purchases Quarterly MUSH purchases Quarterly MUSH purchases Quarterly MUSH purchases <td></td> <td>Provincial Bonds</td> <td></td> <td></td>		Provincial Bonds		
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5 Corporate Bonds Turmover 46% Basic Claims, 49% RSR, 22% EFB 37% Basic Claims, 65% RSR, 38% EFB 6 Turmover 46% Basic Claims, 49% RSR, 22% EFB 37% Basic Claims, 65% RSR, 38% EFB 7 Mursh Dynamic Table Dynamic Table 8 Overall Duration Gap 0.0 years 0.0 years 9 MUSH Spread on New Purchases Quarterly MUSH purchases forecasted Quarterly MUSH purchases forecasted 10 MUSH Spread on New Purchases \$100 MQ Quarterly MUSH purchases forecasted Quarterly MUSH purchases forecasted 11 Private Debt Purchases \$100 MQ Quarterly MUSH purchases forecasted Quarterly MUSH purchases forecasted 12 Private Debt Purchases Initial funding complete, Additional funding continues in 2021/22 \$100 MQ Quarterly MUSH purchases forecasted			Dynamic Table	•
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7 Marketable Bonds Dynamic Table Overall Duration Gap 0.0 years 0.0 years 0.0 years MWSH MWSH Spread on New Purchases Quartenty MUSH purchases forecasted 10 Mew MUSH Purchases \$10M Quartenty (\$40M Annually) \$5M Quartenty (\$20M Annually) 12 Private Debt Purchases Initial funding complete, Additional funding continues in 2021/22 0.99% Long Duration & 1.35% Mid Duration 15 Canadian Equities 6.6% 6.6% 6.6% 16 Total Return 1.0% dot all Return 1.0% dot and thereafter 2.9% 2022/23, 2.9% 2023/24, 2.9% 2024/25 and thereafter 17 Dividend Yield 2.8% 2021/22, 3.0% 2022/23, 2.8% 2023/122 and thereafter 2.9% 2022/23, 2.9% 2023/24, 2.9% 2024/25 and thereafter 18 Capital Return Total Return-Dividend Yield = Capital Return Total Return-Dividend Yield = Capital Return 2 Global Equities 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 2Dividend Yield 1.9% 2021/22, 2.0% 2022/23 and 2	5	Corporate Bonds		
8 Overall Duration Gap 0.0 years 0.0 years 9 MUSH Spread on New Purchases Quarterly MUSH purchases forecasted Quarterly MUSH purchases forecasted 10 MUSH Spread on New Purchases Quarterly MUSH purchases forecasted Quarterly (\$40M Annually) \$5M Quarterly (\$20M Annually) 12 Private Debt Private Debt Spread 0.85% Long Duration & 1.10% Mid Duration 0.99% Long Duration & 1.35% Mid Duration 15 Canadian Equities Full funding complete, Additional funding continues in 2021/122 2021/122 Full funded 16 Total Return 6.6% 6.6% 2.9% 2022/23, 2.9% 2023/24, 2.9% 2042/25 and 16.6% 6.6% 17 Dividend Yield 2.8% 2021/22, 3.0% 2022/23, 2.8% 2023/24 and thereafter 2.9% 2022/23, 2.9% 2023/24, 2.9% 2042/25 and 16.6% 6.6% 18 Capital Return Total Return - Dividend Yield = Capital Return 7.0 <td></td> <td>Turnover</td> <td>46% Basic Claims, 49% RSR, 22% EFB</td> <td>37% Basic Claims, 65% RSR, 38% EFB</td>		Turnover	46% Basic Claims, 49% RSR, 22% EFB	37% Basic Claims, 65% RSR, 38% EFB
9 MUSH MUSH Spread on New Purchases Quarterly MUSH purchases forecasted Quarterly MUSH purchases forecasted 1 New MUSH Purchases \$10M Quarterly (\$40M Annually) \$5M Quarterly (\$20M Annually) 12 Private Debt Det Firable Det Det Spread 0.85% Long Duration & 1.10% Mid Duration 0.99% Long Duration & 1.35% Mid Duration 14 Private Debt Purchases Initial funding complete, Additional funding continues in 2021/22 Captal Return 6.6% 16 Total Return 6.6% 6.6% 2.9% 2022/23, 2.9% 2023/24, 2.9% 2024/25 and thereafter 17 Dividend Yield 2.8% 2021/22, 3.0% 2022/23, 2.8% 2023/24 and thereafter 2.9% 2022/23, 2.9% 2022/23, 2.9% 2022/23, 2.9% 2022/23 and thereafter 18 Capital Return Total Return - Dividend Yield - Capital Return Total Return Total Return Total Return 6.6% 2.9% 2022/23, 2.9% 2023/24, 2.9% 2022/23 and thereafter 2 Obvidend Yield 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 2 Obvidend Yield 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter	7	Marketable Bonds		Dynamic Table
MUSH Spread on New Purchases Quarterly MUSH purchases forecasted New MUSH Purchases \$10M Quarterly (\$40M Annually) \$5M Quarterly (\$20M		Overall Duration Gap	0.0 years	0.0 years
11 New MUSH Purchases \$10M Quarterly (\$40M Annually) \$5M Quarterly (\$20M Annually) 12 Private Debt Private Debt Spread 0.85% Long Duration & 1.10% Mid Duration 0.99% Long Duration & 1.35% Mid Duration 14 Private Debt Purchases Initial funding complete, Additional funding continues in 2021/22 Fully funded 15 Canadian Equities Total Return 6.6% 2.9% 2022/23, 2.9% 2023/24, 2.9% 2024/25 and thereafter 6.6% 17 Dividend Yield 2.8% 2021/22, 3.0% 2022/23, 2.8% 2023/24 and thereafter 2.9% 2022/23, 2.9% 2023/24, 2.9% 2024/25 and thereafter 13% for 2022/23 and thereafter 19 Tumover Ratio (Annual) 15% for 2021/22 and thereafter 1.8% 67 2022/23, 2.2% 2023/24 and 2.2% thereafter 20 Dividend Yield 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 21 Turnover Ratio (Annual) Total Return - Dividend Yield = Capital Return Total Return Total Return Total Return Total Return 1.2% for 2022/23 and 2.2% thereafter 25 Global Low Volatility Equities Total Return 1.0% for 2022/23 and 2.2% thereafter 1.2% for 2022/23, 2.2% 2023/24 and 2.2% thereafter 26<	9	MUSH		
12 Private Debt 13 Private Debt Spread 0.85% Long Duration & 1.10% Mid Duration 0.99% Long Duration & 1.35% Mid Duration 14 Private Debt Purchases Initial funding complete, Additional funding continues in 2021/22 5 Fully funded 15 Canadian Equities 6.6% 6.6% 16 Total Return 6.6% 2.9% 2022/23, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2024/25 and thereafter 18 Capital Return Total Return - Dividend Yield = Capital Return Total Return - Dividend Yield = Capital Return 19 Total Return 1.5% for 2021/22 and thereafter 13% for 2022/23 and 2.2% thereafter 20 Global Equities 6.6% 6.6% 21 Total Return 6.6% 6.6% 22 Dividend Yield 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 23 Capital Return Total Return - Dividend Yield = Capital Return Total Return - Dividend Yield = Capital Return 24 Dividend Yield 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 25 Global Low Volatility Equities 6.0% <td>10</td> <td>MUSH Spread on New Purchases</td> <td>Quarterly MUSH purchases forecasted</td> <td>Quarterly MUSH purchases forecasted</td>	10	MUSH Spread on New Purchases	Quarterly MUSH purchases forecasted	Quarterly MUSH purchases forecasted
13 Private Debt Spread 0.85% Long Duration & 1.10% Mid Duration 0.99% Long Duration & 1.35% Mid Duration 14 Private Debt Purchases Initial funding complete, Additional funding continues in 2021/22 0.99% Long Duration & 1.35% Mid Duration 15 Canadian Equities Canadian Equities 2.9% 2021/23, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2023/24 and thereafter 16 Capital Return Total Return - Dividend Yield = Capital Return Total Return - Dividend Yield = Capital Return 20 Global Equities 6.6% 6.6% 6.6% 21 Total Return 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 23 Capital Return Total Return - Dividend Yield = Capital Return 1.2% for 2022/23 and thereafter 24 Total Return + Dividend Yield = Capital Return 6.0% 6.0% 25 Global Low Volatility Equities 6.0% 6.0% 26 Capital Return 6.0% 6.0% 27 Dividend Yield 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2	11	New MUSH Purchases	\$10M Quarterly (\$40M Annually)	\$5M Quarterly (\$20M Annually)
Private Debt Purchases Initial funding complete, Additional funding continues in 2021/22 Canadian Equities	12	Private Debt		
15 Canadian Equities 6.6% 6.6% 16 Total Return 6.6% 6.6% 17 Dividend Yield 2.8% 2021/22, 3.0% 2022/23, 2.8% 2023/24 and thereafter 2.9% 2022/23, 2.9% 2023/24, 2.9% 2024/25 and thereafter 18 Capital Return Total Return - Dividend Yield = Capital Return Total Return - Dividend Yield = Capital Return 20 Global Equities 6.6% 6.6% 21 Total Return 6.6% 6.6% 22 Dividend Yield 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 23 Capital Return Total Return - Dividend Yield = Capital Return Total Return - Dividend Yield = Capital Return 24 Turnover Ratio (Annual) 14% for 2021/22 and thereafter 12% for 2022/23, 2.2% 2023/24 and 2.2% thereafter 25 Global Low Volatility Equities 6.0% 6.0% 27 Dividend Yield 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 28 Capital Return Total Return - Dividend Yield = Capital Return Total Return - Dividend Yield = Capital Return 29 Turno	13	Private Debt Spread	0.85% Long Duration & 1.10% Mid Duration	0.99% Long Duration & 1.35% Mid Duration
16 Total Return 6.6% 2.8% 2021/22, 3.0% 2022/23, 2.8% 2023/24 and thereafter 6.6% 17 Dividend Yield 2.8% 2021/22, 3.0% 2022/23, 2.8% 2023/24 and thereafter 2.9% 2022/23, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2024/25 and thereafter 18 Capital Return Total Return - Dividend Yield = Capital Return Total Return - Dividend Yield = Capital Return 19 Total Return 6.6% 3.6% 20 Global Equities 6.6% 6.6% 21 Dividend Yield 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 23 Capital Return Total Return - Dividend Yield = Capital Return Total Return - Dividend Yield = Capital Return 24 Turnover Ratio (Annual) 14% for 2021/22 and thereafter 12% 2022/23, 2.2% 2023/24 and 2.2% thereafter 25 Global Low Volatility Equities 6.0% 6.0% 6.0% 27 Dividend Yield 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 28 Capital Return Total Return - Dividend Yield = Capital Return 7 total Return 50% for 2021/22 and thereafter 29 Tu	14	Private Debt Purchases	Initial funding complete, Additional funding continues in 2021/22	Fully funded
17 Dividend Yield 2.8% 2021/22, 3.0% 2022/23, 2.8% 2023/24 and thereafter 2.9% 2022/23, 2.9% 2023/24, 2.9% 2024/25 and thereafter 18 Capital Return Total Return – Dividend Yield = Capital Return Total Return – Dividend Yield = Capital Return 19 Turnover Ratio (Annual) 15% for 2021/22 and thereafter Total Return – Dividend Yield = Capital Return 20 Global Equities 6.6% 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 21 Total Return 6.6% 6.6% 6.6% 22 Dividend Yield 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 23 Capital Return Total Return – Dividend Yield = Capital Return Total Return – Dividend Yield = Capital Return 25 Global Low Volatility Equities 6.0% 6.0% 27 Dividend Yield 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 28 Capital Return Total Return – Dividend Yield = Capital Return Total Return – Dividend Yield = Capital Return 29 Turnover Ratio (Annual) 50% for 2021/22 and thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 30<	15	Canadian Equities		
18 Capital Return Total Return - Dividend Yield = Capital Return 19 Turnover Ratio (Annual) 15% for 2021/22 and thereafter 13% for 2022/23 and thereafter 20 Global Equities	16	Total Return	6.6%	6.6%
19 Turnover Ratio (Annual) 15% for 2021/22 and thereafter 13% for 2022/23 and thereafter 20 Global Equities 21 Total Return 6.6% 6.6% 22 Dividend Yield 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 23 Capital Return Total Return - Dividend Yield = Capital Return Total Return - Dividend Yield = Capital Return 25 Global Low Volatility Equities 5 26 Total Return 6.0% 6.0% 27 Dividend Yield 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 28 Capital Return Total Return - Dividend Yield = Capital Return Total Return - Dividend Yield = Capital Return 29 Turnover Ratio (Annual) 50% for 2021/22 and thereafter 50% for 2022/23, 2.2% 2023/24 and 2.2% thereafter 20 Real Estate Pooled Fund CPI + 4%: 5.9% in 2021/22, 6.0% in 2022/23, CPI + 4%: 7.8% in 2022/23, 6.3% in 2024/25, 30 Return CPI + 4%: 5.9% in 2021/22, 6.0% in 2022/23, CPI + 4%: 7.8% in 2022/23, 6.3% in 2024/25, 31 Investment Properties (Cityplace)	17	Dividend Yield	2.8% 2021/22, 3.0% 2022/23, 2.8% 2023/24 and thereafter	2.9% 2022/23, 2.9% 2023/24, 2.9% 2024/25 and thereafter
20 Global Equities 21 Total Return 6.6% 22 Dividend Yield 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 23 Capital Return Total Return - Dividend Yield = Capital Return Total Return - Dividend Yield = Capital Return 24 Turnover Ratio (Annual) 14% for 2021/22 and thereafter 12% for 2022/23 and thereafter 25 Global Low Volatility Equities 6.0% 6.0% 27 Dividend Yield 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 28 Capital Return Total Return - Dividend Yield = Capital Return Total Return - Dividend Yield = Capital Return 29 Turnover Ratio (Annual) 50% for 2021/22 and thereafter 50% for 2022/23, 2.2% 2023/24 and 2.2% thereafter 30 Real Estate Pooled Fund Real Estate Pooled Fund CPI + 4%: 5.9% in 2021/22, 6.0% in 2022/23, CPI + 4%: 7.8% in 2022/23, 6.3% in 2024/25, 31 Return 5.9% in 2023/24 and 6.0% thereafter and 6.0% thereafter 32 Investment Properties (Cityplace) \$0 funding over the five year forecast <	18	Capital Return	Total Retum - Dividend Yield = Capital Return	Total Return - Dividend Yield = Capital Return
21 Total Return 6.6% 6.6% 22 Dividend Yield 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 23 Capital Return Total Return - Dividend Yield = Capital Return Total Return - Dividend Yield = Capital Return 24 Turnover Ratio (Annual) 14% for 2021/22 and thereafter 12% for 2022/23 and thereafter 25 Global Low Volatility Equities 6.0% 6.0% 26 Total Return 6.0% 6.0% 27 Dividend Yield 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 28 Capital Return Total Return - Dividend Yield = Capital Return Total Return - Dividend Yield = Capital Return 29 Turnover Ratio (Annual) 50% for 2021/22 and thereafter 50% for 2022/23, 2.2% 2023/24 and 2.2% thereafter 30 Real Estate Pooled Fund Return CPI + 4%: 5.9% in 2021/22, 6.0% in 2022/23, CPI + 4%: 7.8% in 2022/23, 6.3% in 2024/25, 32 Funding 5.9% in 2023/24 and 6.0% thereafter 30 funding over the five year forecast \$0 funding over the five year forecast 34 Investment Properties (C	19	Turnover Ratio (Annual)	15% for 2021/22 and thereafter	13% for 2022/23 and thereafter
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37 Return CPI + 5%: 6.9% in 2021/22, 7.0% in 2022/23, CPI + 5%: 8.8% in 2022/23, 7.3% in 2023/24,	35	Investment Property Income	Based on manager's projections	Based on manager's projections
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38 Funding 6.9% in 2023/24 and 7.0% thereafter and 7.0% thereafter	37	Return	CPI + 5%: 6.9% in 2021/22, 7.0% in 2022/23,	CPI + 5%: 8.8% in 2022/23, 7.3% in 2023/24,
	38	Funding	6.9% in 2023/24 and 7.0% thereafter	and 7.0% thereafter

INV.2 Current Year Investment Themes

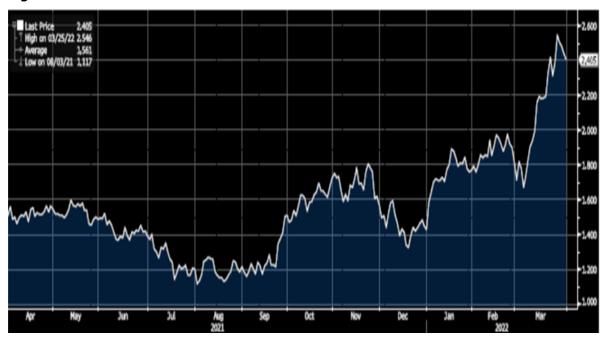
- 1 This section summarizes the investment themes of the current year, which include:
- 1. Economic Recovery from Pandemic and Increasing Inflation;
- 3 2. ALM:
- a) Update on ALM Study;
- b) Update on Current ALM Strategy

INV.2.1 Economic Recovery from Pandemic and Increasing Inflation

- 6 As in 2020, the COVID-19 Pandemic continued to play a big role in the economy
- throughout 2021. Spring of 2021 is when the COVID-19 vaccine became widely
- 8 available to most Canadians and the combination of high uptake (over 80% of eligible
- 9 Canadians were vaccinated by September) and the vaccines effectiveness led to
- loosening restrictions in spring and summer of 2021. The markets responded with the
- 11 S&P/TSX index increasing 11.2% (29.0% annualized) in the five-month span from
- 12 March 31, 2021 to August 31, 2021.
- 13 Increases in cases caused by the highly contagious Delta variant negatively impacted
- equity markets in September (the S&P/TSX declined by 2.2%) but the concern was
- short lived, and the markets rallied in October (5% gain by the S&P/TSX) and
- continued the upward trend throughout the rest of the calendar year.
- 17 In January of 2022 the Omicron wave led to further lockdowns and restrictions
- worldwide, including in some Canadian provinces. While this had a negative impact on
- the markets (-0.13% S&P/ TSX return total for January and February), more
- 20 importantly, it caused worldwide supply shortages. The Russian invasion of Ukraine
- 21 put further stress on supply chains and propelled Canadian CPI to the highest YoY
- 22 reading (6.7%) in 30 years.
- As per the chart below, government bond yields declined until mid Aug 2021, with the
- 24 GoC 10-year bond reaching 1.14% on August 20, 2021 and then rose throughout the

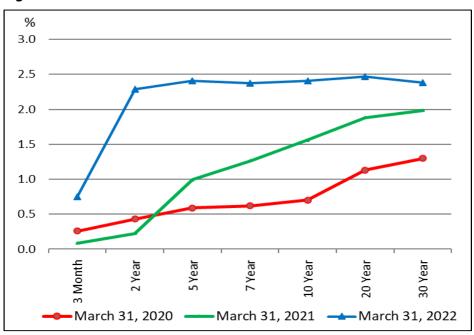
- year, peaking at 2.55% on March 25, 2022. The yield started the fiscal year at 1.56%
- and ended at 2.41% on March 31, 2022. As a result of rising bond yields, Provincial
- bonds within the Basic Claims portfolio declined by 5.6% to March 31, 2022. Since
- 4 peaking on March 18, the yield on the GoC 10-year bond has remained in a range of
- 5 2.40% to 3.1%.

Figure INV- 5 10 Year Government Bond Yields



- 1 As shown below, the yield curve for government bonds steepened in the short-end of
- the curve and flattened in the long-end as two year yields increased by 2.06% while
- three-month yields increased by only 0.66%. The long term 30-year yields increased
- 4 by only 0.40% from March 2021.

Figure INV- 6 Canadian Government Yield Curve



- 5 As shown below, corporate bond spreads increased by about 50 basis points during
- 6 the year. The spread was steady most of the year, but high inflation and central bank
- 7 rate hikes increased the spread in March 2022.

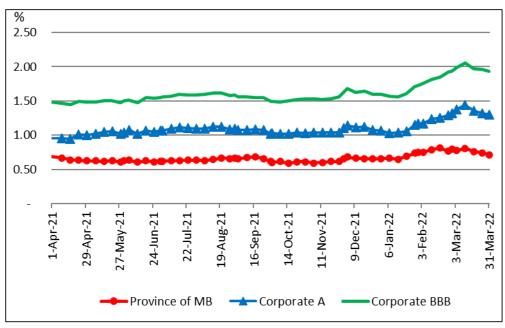
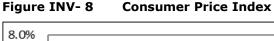
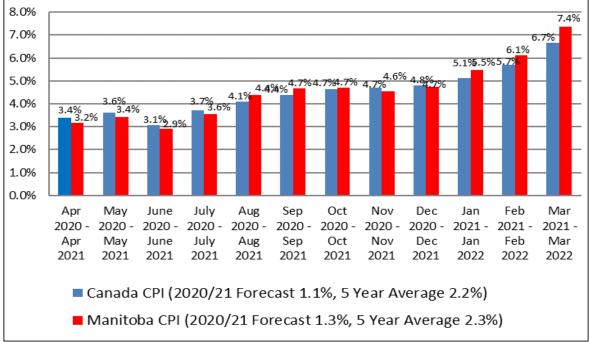


Figure INV- 7 Spread Over GoC 10 Year Bond Yield

- 1 Canadian average annual CPI increased from 2.2% at March 31, 2021 to 6.7% at
- 2 March 31, 2022 (as shown in the chart below). March 2021 was the last month where
- 3 inflation was close to the long-term target of the Bank of Canada of 2.0%. Inflation
- 4 jumped sharply in April 2021 (from 2.2% to 3.4%) followed by gradual increases for
- 5 most of the 2021 calendar year (ending at 4.8%). The initial jump in April 2021 was
- 6 caused by base-year effects resulting from a steep decline in prices in April 2020
- 7 (caused by COVID-19 lockdowns worldwide). The increases for the remainder of the
- 8 2021 calendar year were largely due to unfavorable weather conditions during the
- 9 growing season and supply chain disruptions that put upward pressure on prices.
- 10 Supply chain disruptions also led to higher prices for durable goods, including
- passenger vehicles and household appliances, while higher construction costs and the
- increased frequency and severity of weather events contributed to rising home and
- 13 mortgage insurance costs.
- 14 Inflation continued to rise in early 2022 with big jumps in February (1.0% m/m) and
- March (1.4% m/m), in part due to the unexpected conflict in Ukraine, which resulted
- in substantial supply constraints and had an impact on energy, commodity and

- 1 agricultural markets. Part of the increase was also as a result of sustained price
- 2 pressure in the Canadian housing market.
- 3 Since March 2021 inflation has continued to increase (6.8% In April 2022) and is
- 4 expected to climb over 7% in May. Part of the expected May increase is due to
- 5 Statistics Canada updating the basket weights for CPI and introducing used vehicles
- 6 into the CPI calculation. Additionally, big jumps in energy prices will also contribute to
- 7 the increase.
- 8 One area that may pull down CPI for the next year is housing. The combination of
- 9 historically low interest rates and a lessening house supply led to surging real estate
- prices across Canada in 2021, especially in the largest markets like Toronto and
- 11 Vancouver. By the end of 2021 the Canadian MLS home price index was up a record
- 12 26.6%, or nearly \$170,000 YoY. Rising interest rates have started to lead to falling
- home prices (especially in the GTA and Vancouver markets) which may continue to
- 14 decline up to 10%.





- 1 The Russian invasion of Ukraine has had a drastic impact on commodity prices, most
- 2 notably oil. West Texas intermediate (WTI) futures reached a high of \$123.70 USD in
- early March after ending 2021 at \$75.21 USD (a 64% increase). Russia is the second
- 4 largest oil producer in the world and accounts for roughly 10% of the global market.
- 5 Since the start of the war sanctions imposed on Russia by other major economies
- 6 have reduced Russian oil sales and as a result reduced global supplies, leading to price
- 7 increases.
- 8 The Canadian unemployment rate fell from a peak of 8.0% in April 2021 to 5.3% in
- 9 March 2022, which is 1.7% below the five-year average, as businesses fully reopened
- and fiscal and monetary stimulus encouraged spending. Employment returned to pre-
- pandemic level in September 2021. The unemployment rate in March 2022 (5.3%)
- was the lowest on record since comparable data became available in 1976.

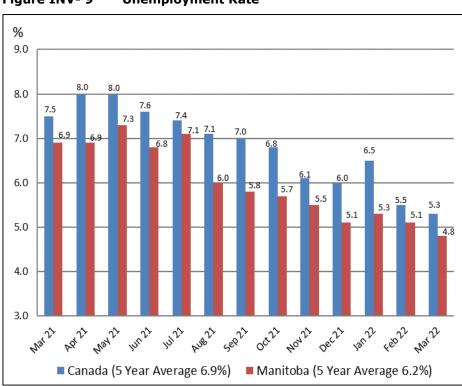


Figure INV- 9 Unemployment Rate

1 Impact on Fixed Income Portfolio

- 2 In 2022/23 all bond yields increased. The table below depicts the yield of corporate
- bonds rated "A" and "BBB" as well as the yield Provincial and Federal bonds.

Figure INV- 10 Bond Yield Changes

Line No.	Bond Type	Yield at 3/31/2021	Yield at 3/31/2022	Change
1	Corporate BBB	2.59%	4.07%	1.48%
2	Corporate A	2.13%	3.62%	1.49%
3	Provincial	2.06%	3.05%	0.99%
4	GCAN 10 year	1.56%	2.41%	0.85%

- 5 Source: FTSE Russell Debt Market Indices Report & Bloomberg
- 4 As shown in <u>Figure INV-10</u> above, from March 31, 2021 to March 31, 2022 corporate
- 5 bond yields increase by 148 bps for BBB rated bonds and by 149 bps for A rated
- 6 bonds. In addition, the yield on the GoC 10-year bond increased by 85 bps.
- 7 The yield on the Basic Claims corporate bond portfolio increased by 109 bps over the
- 8 year, resulting in a return of -5.1%. Over the same period the yield on the Basic
- 9 Claims Provincial bond portfolio increased by 94 bps, resulting in a return of -5.6%.
- Over the 12 months ended at March 31, 2022 the yield on the mid-duration private
- debt fund within the RSR portfolio increased by 108 bps, while the yield on the long-
- duration private debt fund within the EFB portfolio increased by 55 bps, producing
- returns of -2.5% and -5.3%, respectively. Since bond prices move inversely with
- interest rates, rising interest rates produce capital losses on bond investments.

15 Impact on Equity Portfolio

- 16 Equity markets continued to have strong performance, especially in Canada, in early
- 2021 as the availability and the effectiveness of the vaccine allowed for loosening of
- restrictions in most of the developed nations across the world, including Canada. The
- 19 S&P/TSX index had only two months in the year with negative returns (September and
- 20 January) and both coincided with increased concerns over COVID-19 cases due to new
- 21 highly contagious variants (Delta and Omicron). Global markets, particularly in the

- 1 United States, saw a sharp drop in the first quarter of 2022 as the fast-rising inflation,
- 2 and breakout of war in Ukraine led to a sell off. The MSCI world index was up 17.4%
- 3 from March 31, 2021 December 31, 2021, then declined -7.4% in the first two
- 4 months of 2022. In 2021/22, the MPI Canadian equity portfolio returned 26.3% and
- 5 its global equity portfolio returned 8.7%. Both portfolios outperformed their
- 6 benchmarks (7.9% for Canadian equity and 1.2% for Global equity).
- 7 Over the 12 months ended at March 31, 2022, the MPI infrastructure portfolio
- 8 increased by 3.4% while the pooled real estate fund returned 16.8% over the same
- 9 period.

10 Impact on Forecasts

- 11 The forecast of bond yields is based upon two components: the GOC 10-year bond
- 12 yield and spreads. The forecast of the GOC 10-year bond yield is based upon the
- actual yield at March 31, 2022, which was 85 bps higher than the yield at March 31,
- 2021 (2.41% vs. 1.56%). The forecasted spreads for marketable bonds are based
- upon actual spreads at March 31, 2022 which are 79 bps higher than the spreads in
- the 2022 GRA (172 bps vs. 93 bps). *See Figure INV-3* for details. Income generated
- by the fixed income portfolio is based upon the actual weighted average coupon rate
- of the portfolio at March 31, 2022 and is only impacted by changes in market yields to
- the extent that there is turnover within the portfolio and bonds are purchased at
- 20 current yields.

INV.2.2 Asset-Liability Management

21 Update on ALM Study

- MPI issued a request for proposals (RFP) for a consultant to assist with completing an
- asset-liability management study on November 17, 2021 (see Appendix 12
- 24 Attachment A for the RFP); responses were received on December 7. After reviewing
- the responses Mercer was selected and work began on the study in late December.

- MPI sent detailed data to Mercer regarding its claims liabilities and current investment
- 2 portfolio, sensitivity of Basic/Special Risk Extension (SRE)/Extension/EFB liabilities to
- 3 changes in interest rates & inflation, Investment Policy Statement, Asset-Liability
- 4 Management policy, returns for MPI & other institutional investors and information
- related to its pension plan (from December 21 to January 20).
- 6 Phase One Mercer report covered the following topics: (Appendix 13-Attachment B)
- IFRS 9 & 17 Impact on Investment Strategy
 - Merits of Adding New Fixed Income Asset Classes
- Merits of Adding Non-Fixed Income Asset Classes for Long Tail Basic Liabilities
- Interest Rate Risk Management Policy Review
- Capital Markets Assumptions
- MPI Forecasting Methodology
- Phase Two Mercer completed the following reports: (Appendices 14-19 Attachment
- 14 C- H)

8

- Phase Two Report
- New Asset Classes for Consideration
- Comparison of MPI returns vs. Other Institutional Investors
- Discussion Paper on Levered Bonds, Real Return Bonds & Mortgages
- Asset Mix Optimization: Efficient Frontier Analysis for Basic Insurance
- 20 Component
- Asset Mix Optimization: Efficient Frontier Analysis for RSR, EXT, SRE and EFB
- 22 Portfolios
- 23 New asset classes being considered for the Basic Claims portfolio include:
- Real Return Bonds
- Commercial Mortgages
- Real Estate
- 3x Levered Long Provincial Bonds
- 3x Levered Real return Bonds

1

Canadian & Global Equities

- 2 MPI is currently reviewing the optimizations for the basic & non-basic portfolios and
- 3 considering the merits of the recommended asset classes and evaluating the various
- 4 asset mixes. We are currently gathering information regarding levered bond strategies
- 5 as we view the inclusion or exclusion of leverage as a key decision. No decisions have
- 6 been made at this point.

7 Update on Current ALM Strategy

- 8 A new AL strategy was implemented in June 2021 with the assistance of Addenda
- 9 Capital in order to better protect MPI from both parallel and non-parallel changes in
- interest rates. The new strategy is a hybrid methodology comprised of cash flow
- matching and moment matching to manage the interest rate risk associated with the
- 12 Basic Claims liabilities. A portion of the Basic Claims liabilities have been carved out by
- Addenda to match the cash flows from the MUSH bond portfolio; a duration-based
- comparison is used to monitor this portion of the strategy. The remaining liabilities are
- matched to the marketable bond portfolio through a moment matching approach.
- 16 Addenda Capital is responsible for ensuring that the duration of the MUSH bond
- 17 portfolio matches the duration of the associated claims liabilities on a daily basis.
- 18 Addenda also monitors the first and second moments (similar in concept to duration
- and convexity) of the Provincial bonds and corporate bonds and will adjust the first
- and second moments of the completion portfolio as required in order to ensure that
- the total marketable bond portfolio has a similar sensitivity to interest rate changes as
- 22 the Basic claims liabilities.
- The strategy is working well, with a year-to-date net impact of interest rates of \$4.2
- million on a corporate basis (\$8.2 million for Basic Claims) at March 31, 2022.
- 25 The asset allocation targets remain unchanged.

Figure INV- 11 Asset Allocation Targets

Line No.	Target Weights	Basic Claims	RSR	Employee Future Benefits
1	Fixed Income			
2	Provincial Bonds	60.0%	20.0%	0.0%
3	Corporate Bonds	20.0%	10.0%	20.0%
4	MUSH	20.0%	0.0%	0.0%
5	Private Debt	0.0%	20.0%	20.0%
6	Total Fixed Income	100.0%	50.0%	40.0%
7	Public Equities			
8	Canadian Equities	0.0%	12.0%	10.0%
9	Global Equities	0.0%	13.0%	18.0%
10	Global Low Volatility	0.0%	10.0%	7.0%
11	Total Equities	0.0%	35.0%	35.0%
12	Alternatives			
13	Canadian Real Estate	0.0%	10.0%	15.0%
14	Infrastructure	0.0%	5.0%	10.0%
15	Total Alternatives	0.0%	15.0%	25.0%

INV.2.3 Naïve Interest Rate Forecast

- 1 Interest rate forecasting risk continues to be a significant concern for MPI. Inaccurate
- 2 forecasts have in the recent past had material negative impacts on the financial
- results of the Basic line of business. Interest rate forecasting risk, for the purpose of
- 4 this GRA, is the uncertainty related to setting premium rates based on forecasted
- 5 interest rates rather than based on future actual interest rates, and the impact of the
- 6 difference between those interest rates.
- 7 PUB Order 159/18 Directive 11.21 states:
- 8 "The Naïve interest rate forecast shall be used for rate-setting and the 9 target capital analysis purposes."
- MPI is required to base its GRA on best estimates, and for the 2023 GRA, its BoD and
- management continue to believe that the naïve forecast is the best estimate.

INV.2.4 IFRS 17 Discount Rate Methodology

- 1 The discount rate methodology under IFRS 17 will be a change from current practice.
- 2 Under IFRS 17, the claims discount rate is independent of assets and cannot reflect
- 3 asset-specific characteristics. There will no longer be a direct linkage between the
- 4 insurance liabilities and the backing assets. Accordingly, the insurance liabilities will
- only have an indirect relationship; that is, only to the extent that underlying financial
- 6 variables are common. The claims discount rate must reflect the characteristics of the
- 7 insurance liabilities (regardless of the characteristics of the assets which back them).
- 8 For example, with non-fixed income instruments, excess spreads are generally viewed
- 9 to be entirely attributable to the assets and therefore would not affect the claims
- 10 discount rate.
- 11 The standard outlines two approaches, Top-Down or Bottom-Up, but puts minimal
- constraints on the application of the approaches other than making use of market
- information where available. The Canadian Institute of Actuaries (CIA) has released
- reference yield curves (i.e., liquid/illiquid curves) for both observable and
- unobservable periods. The IFRS 17 discount rate should be compliant with the
- standard and calibrated considering the CIA references and, where appropriate,
- 17 leverage methods or inputs released by the CIA.
- 18 Top-Down vs. Bottom-Up approach and differences between the
- 19 methodologies:
- 20 The standard does not stipulate the application of a specific methodology, but instead,
- 21 requires that the discount rate used in the calculation of the insurance contract liability
- must be based on the characteristics of the insurance liability, incorporating
- 23 characteristics such as currency, duration and liquidity. The curve is required to be
- 24 consistent with financial instruments with similar cash flows and liquidity
- 25 characteristics.
- 26 This curve can be determined in one of two ways:

- 1. A "Bottom-Up" approach which calculates the rate based on adding a liquidity premium to a risk-free rate, or
- 2. A "Top-Down" approach which uses a reference portfolio and removes items
 that are not aligned with the characteristics of the insurance liability (such as
 credit risk) from the yield curve, but is not required to adjust the yield curve
 for differences in liquidity characteristics of the insurance contracts and the
 reference portfolio
- 8 MPI has selected the Top-Down approach as:
- 9 Based on the attributes listed in the comparison table above, many of the cons are the
- same between the two approaches (e.g., subjectivity in parameters and extrapolation
- beyond the observable period). While Bottom-Up is expected to be more common in
- industry, Top-Down is more consistent with the current approach.
- 13 Two typically key relevant factors limiting the application of the Top-Down approach
- 14 within the Canadian P&C industry are operational complexity (i.e., determining and
- monitoring asset portfolios) and materiality (i.e., limited impact of discounting on
- short term P&C liabilities). Companies often do not wish to develop new complicated
- 17 procedures with limited impact to their financials. However, MPI does not align with
- many Canadian P&C insurers given the following characteristics of its business and
- 19 capabilities:

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- Relatively long duration of policy liabilities, which are more sensitive to interest rate changes
 - its robust existing ALM process, which can be leveraged
- Cost efficient and highly experienced resources from a third-party capital
 management firm (i.e., ADDENDA Capital) for the calibration and justification
 of key inputs (i.e., credit risk adjustments, etc.)
- The major cons considered by other companies are thus irrelevant in the case of MPI.
- 27 MPI has determined it will apply the Top-Down approach to minimize the impact of the
- move from the current approach as well as to facilitate the ALM exercises as much as

- possible. MPI will be taking prescriptive guidelines from the CIA as reference to derive
- 2 the key inputs.
- 3 As we have chosen the Top-Down Approach we will need the following inputs:
- Confirmation of adoption of the Top-Down approach
- Selection of the reference portfolio
- Selection of the credit risk adjustment
- Execution plan that considers processes, information technology and data
- 8 requirements

INV.3 Cash/Short Term

- 1 The actual 2021/22 FYE cash balance represented 5.3% of the Basic line of business,
- 2 which includes 100% of the Basic Claims portfolio, 100% of the RSR portfolio and the
- allocation of the EFB portfolio assigned to Basic. Cash has a target weight of 0%, and
- 4 a projected weight of 3.3% to 2.9% throughout the forecast. The projected weight
- 5 reflects a maximum of \$100 million cash balance which is held for operational
- 6 purposes; the forecast assumes zero cash within the investment portfolios.

INV.3.1 Summary Table

Figure INV- 12 Short Term Summary

Line						
No.	Description	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s, except where noted)					
2	Ending Market Value	97,438	98,508	100,000	100,000	100,000
3	Total Investment Income	664	586	593	599	599
4	Forecasted Yield	0.60%	0.60%	0.60%	0.60%	0.60%
5	% of the Portfolio	3.3%	3.2%	3.1%	3.1%	2.9%

INV.3.2 Definition and Accounting Treatment

7 **Definition**: Cash and Short-Term holdings are defined as cash and fixed income investments having a maturity of less than one year at the time of purchase. Cash and short-term securities are managed by the Department of Finance.

11 **Accounting**: Cash is reported at face value on the financial statements. Interest income flows through the Profit and Loss statement.

INV.3.3 Return Assumption

The five year forecasted cash returns are based on the GoC three-month Treasury-bill yield from Bloomberg as of March 31, 2022.

INV.4 Marketable Bonds

- 1 Marketable bonds made up 55.4% of the Basic line of business as of 2021/22 FYE,
- which consisted of 35.6% provincial bonds and 19.8% corporate bonds (as per *Figure*
- 3 <u>INV-2</u>). The Government bond portfolio was renamed Provincial bonds at the end of
- 4 Q4 2018/19 as very few GoC bonds are actually held within this portfolio and the
- 5 portfolio primarily consists of Provincial bonds.
- The target weights for Provincial bonds are 60% for Basic claims, 20% for RSR and
- 7 0% for EFB. For corporate bonds, the target weights are 20% for Basic claims, 10%
- 8 for RSR and 20% for EFB.

INV.4.1 Basic Summary Tables

Figure INV- 13 Total Marketable Bond Summary Table

Line						
No.	Description	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s, except where noted)					
2	Interest	62,950	66,482	69,987	73,087	75,530
3	Unrealized Gains/(Losses)	6,325	133	144	149	146
4	Realized Gains/(Losses)	(10,254)	(304)	(285)	(299)	(211)
5	Total Investment Income	59,021	66,310	69,846	72,937	75,465
6	Market Value	1,797,004	1,908,158	2,018,616	2,093,906	2,219,993
7	% of Portfolio	60.7%	62.2%	63.2%	64.7%	65.2%
8	GoC 10 Year Rate end of year forecast	2.41%	2.41%	2.41%	2.41%	2.41%
9	Marketable Bond Yield	4.85%	4.85%	4.85%	4.85%	4.85%
10	(GoC 10 Yr Bond Rate + Spread)					

Figure INV- 14 Provincial Bond Summary Table

Line						
No.	Description	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s, except where noted)					
2	Interest	38,169	39,967	42,124	43,818	45,230
3	Unrealized Gains/(Losses)	2,052	180	189	196	193
4	Realized Gains/(Losses)	(3,404)	(255)	(214)	(218)	(206)
5	Total Investment Income	36,817	39,893	42,099	43,797	45,217
6	Market Value	1,172,152	1,257,429	1,336,644	1,391,155	1,481,062
7	% of Portfolio	39.6%	41.0%	41.9%	43.0%	43.5%
8	GoC 10 Year Rate end of year forecast	2.41%	2.41%	2.41%	2.41%	2.41%
9 10	Government/Provincial Bond Yield (GoC 10 Yr Bond Rate + Spread)	3.12%	3.10%	3.09%	3.08%	3.07%

Figure INV- 15 Corporate Bond Summary Table

Line						
No.	Description	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s, except where noted)					
2	Interest	24,780	26,514	27,863	29,269	30,300
3	Unrealized Gains/(Losses)	4,273	(48)	(45)	(47)	(47)
4	Realized Gains/(Losses)	(6,850)	(49)	(71)	(82)	(4)
5	Total Investment Income	22,203	26,417	27,747	29,140	30,249
6	Market Value	624,852	650,729	681,972	702,750	738,931
7	% of Portfolio	21.1%	21.2%	21.4%	21.7%	21.7%
8	GoC 10 Year Rate end of year forecast	2.41%	2.41%	2.41%	2.41%	2.41%
9	Corporate Bond Yield	4.13%	4.13%	4.13%	4.13%	4.13%
10	(GoC 10 Yr Bond Rate + Spread)					

INV.4.2 Definition and Accounting Treatment

Definition: Marketable bonds include all fixed income securities with a maturity of one year or more at the time of purchase and include Canada,
Manitoba, other Provincial, municipal, corporate bonds, floating rate notes, and debentures that are tradable in the fixed income market.
The Department of Finance manages a portion of the Provincial bonds and all cash/short-term investments; Addenda Capital manages all corporate bonds and some government bonds (in the completion

portfolio which is used to implement the moment matching ALM strategy); private debt is managed by Sun Life.

Accounting: Unrealized and realized gains/losses, amortization, and interest income flow through the Profit and Loss statement because marketable bonds within the Basic claims portfolio are classified as FVTPL. Note: newly purchased corporate bonds within the EFB and RSR portfolios will be classified as Available for Sale (AFS).

INV.4.3 Interest and Capital Return Assumptions

- 8 Income from the marketable bond portfolio is separated into two components: interest
- 9 income and capital return (both realized and unrealized gains/losses).

INV.4.3.1 Interest Income

10 Marketable bond interest income is calculated on a quarterly basis using the weighted average coupon rate for bonds currently within the portfolio, the yield for newly 11 purchased bonds, and the forecasted bond turnover rate. In each quarter, the 12 weighted average coupon yield of the previous quarter is adjusted by: (1) the 13 marketable bond turnover rate; and (2) the forecasted marketable bond yield in order 14 to calculate the new weighted average coupon yield for the entire marketable bond 15 16 portfolio for that quarter. These components are discussed in further detail below. The 17 interest income calculation is the same for both provincial and corporate bonds. With that said, it is important to note that spreads have minimal impact on interest income, 18 other than through the coupon yields of newly purchased bonds. 19

INV.4.3.2 Weighted Average Coupon for Existing Bonds

The weighted average coupon is used to calculate the interest from the marketable bond portfolio (Provincial bonds and corporate bonds). To illustrate the concept of the weighted average coupon, a theoretical \$1 billion dollar bond held at par value with a weighted average coupon of 5.0% will generate \$50 million dollars in interest within one year.

- 1 The weighted average coupon for provincial bonds as of March 31, 2022 was 3.86% in
- 2 Basic and 2.88% in RSR. Whereas the weighted average coupon for corporate bonds
- was 4.03% in Basic, 3.26% in RSR and 4.45% in EFB. These coupon rates were used
- 4 as the initial coupon rate in the model in Q1 2022/23. Coupon rate differentials are
- 5 attributable to the compositional and duration differences of the underlying
- 6 marketable bonds within Basic, RSR, and EFB portfolios. Provincial and corporate bond
- 7 yields are lower within the RSR portfolio due to shorter duration bonds held within the
- 8 portfolio. Provincial coupon rates were provided by Bloomberg for Basic and the PC
- 9 Bond Index for RSR as of March 31, 2022. Whereas corporate coupon rates were
- provided by the corporate bond manager for the Basic, RSR, and EFB portfolios as of
- 11 March 31, 2022.

INV.4.3.3 Turnover

- 12 The weighted average coupon of the marketable bond portfolio (Provincial bonds and
- corporate bonds) for each successive quarter is calculated by adjusting the weighted
- average coupon of the previous quarter for the impact of turnover (i.e., buying and
- selling of bonds) in the current quarter. If new bonds are purchased at a lower
- (higher) yield than the weighted average coupon in the model, then the weighted
- average coupon of the marketable bond will decrease (increase).
- 18 Turnover indicates how often marketable bond holdings are sold in the portfolio.
- 19 Turnover can be reported in two ways: the percentage of the portfolio holdings sold in
- one year (turnover ratio) or the number of years to turn over the entire portfolio
- 21 (which is the inverse of the turnover ratio).
- 22 Since August 31, 2019 corporate bond management has since been outsourced to
- 23 Addenda Capital. Turnover within the Provincial bond portfolio managed by the
- 24 Province of Manitoba is projected to be 20% in the Basic claims portfolio (see *Figure*
- 25 <u>INV-16</u>) and 0% in the RSR and EFB portfolios based on the minimal trading that has
- occurred within those portfolios. Corporate bond turnover was provided by Addenda
- 27 Capital and is expected to be 37% for the corporate bonds within the Basic claims
- portfolio, 65% for the pooled fund within the RSR portfolio and 38% for the long-

- duration pooled fund within the EFB portfolio. *Figure INV-17* shows the sensitivity of
- 2 marketable bond turnover on Basic investment income.

Figure INV- 16 Provincial Bond Turnover

Line No.	Date*	Beginning	End Period	Average	Minimum Buys/Sells	Ratio	Years to Turnover the Portfolio
1	(C\$000s, except where noted)						
2	Mar 2022	1,311,148	1,150,787	1,230,967	340,362	28%	3.62
3	Mar 2021	1,242,782	1,311,148	1,276,965	268,312	21%	4.76
4	Mar 2020	1,304,588	1,242,782	1,273,685	255,447	20%	4.99
5	*Fiscal year-ends						

Figure INV- 17 Marketable Bond Turnover Sensitivity on Basic Investment Income

Line						
No.	Description	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s, except when	re noted)				
2	0.00	136,765	108,586	106,191	111,786	112,333
3	0.20	136,203	107,275	103,942	108,292	109,200
4	0.35	135,802	106,410	102,813	106,867	107,643
5	0.40	135,657	106,179	102,445	106,555	107,297
6	0.60	135,132	105,315	101,504	105,768	105,156
7	0.80	134,558	104,668	100,906	105,332	104,801
8	1.00	134,041	104,222	100,540	105,092	104,631

Assumption: The turnover ratio for provincial bonds is forecasted to be 0.20 within
Basic claims, 0.00 within RSR and EFB; turnover for corporate bonds
in Basic Claims is forecasted to be 0.37, within RSR 0.65 and within
EFB 0.38 over the five-year forecast period. Income generated due to
turnover within the EFB portfolio over the forecast period is applied to
the pension liability and not included within the Basic line of business.

INV.4.3.4 Yield to Maturity Calculation

- 1 There are two marketable fixed income asset classes which are modeled separately for
- the Basic claims and the RSR portfolios: 1) Provincial bonds; and 2) Corporate bonds.

3 Provincial Bond Spread for Basic Claims

- 4 The Provincial bond duration spread over the GoC 10-year bond rate as of March 31,
- 5 2022 is calculated using the March 31, 2022 FTSE Russel Provincial Bond index
- 6 (previously the PC Bond Index). Duration spreads were gathered based on three-,
- 7 five-, 10- and 15-year duration values and then linearly interpolated. The spread of
- 8 Provincial bonds over GoC 10-year bonds was used as a proxy for the provincial bond
- 9 portfolio yield.
- Given the sensitivity of the claims duration to changes in interest rates, marketable
- bonds that have duration between 3 years and 16 years are linearly interpolated by
- 12 the model.
- 13 To illustrate how the provincial bond spread is calculated using the naïve interest rate
- 14 forecast:
- The actual duration of the Provincial bond portfolio was 12.68 years at March 15 31, 2022. The duration spread over the GoC 10-year bond at 12.68 years is 71 16 basis points. Therefore, the Provincial bond yield to maturity as at March 31, 17 2022 is 3.12% (2.41% GoC 10-year bond rate plus 0.71%). In the 2022 GRA, 18 the duration of the Provincial bond portfolio was 10.43 years as of March 31, 19 2021. The duration spread over the GoC 10-year bond at 10.43 years was 64 20 basis points. Therefore, the forecasted Provincial bond yield to maturity as at 21 March 31, 2021 was 2.20% (1.56% GoC 10-year bond rate plus 0.64%). The 7 22 bps increase in spreads over the year largely reflects market concerns related 23 to uncertainty and volatility due to looming fears of recession due to the 24 increasing inflationary environment. 25

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By Q4 of 2026/27, the duration of the Provincial bond portfolio falls to 9.71 years, causing the duration spread to equal 66 basis points resulting in a Provincial bond yield to maturity of 3.07% (2.41% GoC 10-year bond rate plus 0.66%).

Figure INV- 18 Provincial Bond Yield Spread

Line No.	Duration	Provincial Bond Spread
1	7.0 years	51 bps
2	8.0 years	57 bps
3	9.0 years	62 bps
4	10.0 years	68 bps
5	11.0 years	73 bps
6	12.0 years	77 bps
7	13.0 years	81 bps

5 Provincial Bond Spread for RSR

- 6 The duration for Provincial bonds in the RSR portfolio is based on 50% of the FTSE
- 7 Russel Short-Term Provincial Bond Index (2.71 years) and 50% of the FTSE Russell
- 8 Mid-Term Provincial Bond Index (6.65 years) for a combined duration of 4.68 years as
- 9 at March 31, 2022 (4.74 duration in 2022 GRA). A Provincial bond with a duration of
- 4.68 years is assumed to have a spread over a GoC 10-year bond of 0.37% based on
- the Provincial bond spread as at March 31, 2022. As a result, the yield to maturity for
- Provincial bonds in the RSR portfolio with the naïve forecast is 2.78% (2.41% GoC 10-
- year bond yield plus 0.37% duration spread). In the 2022 GRA, the projected yield for
- Provincial bonds was 1.29% (1.56% GoC 10-year bond yield plus -0.27% spread). The
- 15 64 bps YoY increase in spreads largely reflects the increased liquidity premiums due to
- the looming fear of recession caused by the increasing inflationary environment.

17 Corporate Bond Spread for Basic Claims

- 18 The duration for corporate bonds in the Basic Claims portfolio was 10.22 years based
- on information received from the Financial Reporting Department of MPI as at March
- 31, 2022 (10.43 duration in the 2022 GRA). The weighted average yield on the
- corporate bond holdings was 4.13%, implying a spread of 172 bps over the GoC 10-

- year bond yield of 2.41%. In the 2022 GRA, corporate bonds had a projected yield of
- 2 3.17% (1.56% GoC 10-year bond yield plus 1.61% spread). The 11 bps YoY increase
- 3 in spreads largely reflects an increased liquidity and credit premiums present at the
- 4 onset of the inflation concerns.

5 Corporate Bond Spread for RSR

- The duration for corporate bonds in the RSR portfolio was 6.40 years based on the
- 7 corporate bond pooled fund holdings as at March 31, 2022. The weighted average
- yield on the pooled fund holdings was 3.85%, implying a spread of 144 bps over the
- 9 GoC 10-year bond yield of 2.41%. In the 2022, GRA corporate bonds in the RSR
- portfolio had a yield of 2.19% (1.56% GoC 10-year bond yield plus 0.63% spread).
- 11 The 81 bps YoY increase in spreads largely reflects an increased liquidity and credit
- premiums present at the onset of inflation concerns.

INV.4.3.5 Capital Return

- 13 Rising interest rates and increased spreads result in unrealized losses in the
- marketable bond portfolio and falling interest rates and decreased spreads result in
- unrealized gains. The model uses the forecasted GoC 10-year bond rate to calculate
- the change in interest rates on a quarterly basis (which is zero since we assume that
- the yield at March 31, 2022 is unchanged). Additionally, spreads are assumed to be
- static throughout the forecast period. The marketable bond duration, convexity, and
- change in interest rate are used to calculate the capital return.

INV.4.3.6 Duration

- 20 Duration measures the impact of changes in interest rates on the market values of
- 21 fixed income assets. The higher the duration, the greater the interest rate sensitivity
- of a bond. The duration of the Basic claims fixed income portfolio as of March 31, 2022
- was 11.14 years as per Addenda (10.3 year duration in the 2022 GRA). The duration
- increased mainly because of the implementation of the moment matching strategy in
- 25 mid-2021.

- 1 As per Section 8.4 of the IPS (<u>Appendix 1 Investment Policy Statement</u>), the
- 2 marketable bond duration is matched to the Basic claims duration to minimize the
- 3 interest rate risk to MPI.
- 4 Within the model the Provincial bond duration changes so that the total marketable bond
- 5 portfolio duration (Provincial and corporate bonds) is matched to the claims duration of
- 6 the previous quarter. This quarter lag between matching the Provincial bond duration
- 7 and claims liability duration reflects the reality that the claims liability duration must be
- 8 known before the fixed income duration can be changed to match. Corporate bond
- 9 duration is assumed to be static at 10.22 years (10.43 duration in the 2022 GRA) for
- 10 the entire five-year forecast.
- 11 Figure INV-19 provides the forecasted marketable and non-marketable bond duration,
- the claims duration and the duration gap that is calculated by the model at each year
- 13 end.

Figure INV- 19 Duration Assumption in Model

Line		Marketable and Non Marketable	Claims Duration with PfAD	Duration
No.	Year Ending	Bond Duration	(prior quarter)	Gap
1	Mar 22	9.3	9.3	-
2	Mar 23	9.2	9.2	-
3	Mar 24	9.2	9.2	-
4	Mar 25	9.1	9.1	-
5	Mar 26	9.1	9.1	-

- 14 Section <u>INV.11</u> on rebalancing discusses the dollar matching of the fixed income
- portfolio to Basic claims liabilities on an annual basis. Please see *Appendix 2* –
- 16 Operational ALM Policy for more detailed information on the Operational ALM Policy of
- the Investment Committee Working Group. Finally, please see section *INV.16* for a
- discussion of interest rate risk and further detail on the ALM program.
- 19 **Assumption**: A duration gap target of 0.0 years is assumed for the entire forecast period.

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INV.4.3.7 Convexity

- 1 Convexity¹ measures the changes in bond prices that are not explained by duration.
- Convexity of the Basic claims Provincial bond portfolio was 1.85 as of March 31,
 2022, as calculated by Bloomberg (1.72 in the 2022 GRA).
- Convexity of the Basic claims corporate bond portfolio was 1.51 as of March 31,
 2022, as provided by the corporate bond manager (1.63 in the 2022 GRA).
 - Convexity for Provincial bonds within RSR was 0.31, based on 50/50 FTSE Russell Short & Mid-Term Provincial Bond Index as at March 31, 2022 (0.32 in the 2022 GRA).
- Convexity for corporate bonds within RSR was 0.80, as provided by the corporate bond manager and based on our actual pooled fund holdings as at March 31, 2022 (0.89 in the 2022 GRA).

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¹ Convexity accounts for the non-linearity of changes in bond prices due to changes in interest rates (i.e., the amount of curvature in the price/interest rate graph). It is the second order derivative of the change in bond price.

INV.5 Non-Marketable Bonds (MUSH) And Private Debt

- 1 Non-marketable bonds made up 16.1% of the Basic line of business² at 2021/22 FYE.
- 2 Annual purchases of MUSH bonds are forecasted to be \$20 million³. As a result, MUSH
- 3 bonds are forecasted to represent 9.9% of the Basic line of business portfolio by the
- 4 end of 2026/27.
- 5 Private debt funding began in July 2019; the initial commitments from MPI have been
- 6 fully drawn by Sun Life, follow-on commitments were not fully drawn at March 31 (see
- 7 <u>INV 2.2</u> for more information). Private debt comprised 5.2% of the Basic line of
- 8 business at 2022/23 FYE. Private debt has a target weight of 0% for Basic claims,
- 9 20% for RSR and 20% for EFB.

INV.5.1 Summary Table

Figure INV- 20 MUSH Summary Table

Line						
No.	Description	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s, except where noted)					
2	MUSH Book Value	440,475	413,036	386,568	360,135	337,390
3	Total Investment Income	19,328	18,254	17,184	16,205	15,142
4	End of Period MUSH Yield	4.30%	4.32%	4.34%	4.39%	4.37%
5	% of Portfolio	14.9%	13.5%	12.1%	11.1%	9.9%

² The Basic line of business includes 100% of the Basic claims portfolio, 100% of the RSR portfolio and the allocation assigned to Basic of the EFB portfolio based on the payroll ratio.

³ Additional purchases of MUSH bonds will be limited as only \$20 million of new MUSH bonds are expected to be issued annually (mostly by municipalities).

Figure INV- 21 Private Debt Summary Table

Line						
No.	Description	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s, except where noted)					_
2	Market Value (Mid-duration)	90,643	74,429	79,778	70,667	82,732
3	Market Value (Long-duration)	64,096	66,943	69,917	73,023	76,266
4	Total Investment Income	6,619	7,522	6,812	7,220	6,888
5	End of Period Yield (Mid-duration)	5.06%	5.06%	5.06%	5.06%	5.06%
6	End of Period Yield (Long-duration)	4.37%	4.37%	4.37%	4.37%	4.37%
7	% of Portfolio (Mid & Long-duration)	5.2%	4.6%	4.7%	4.4%	4.7%

INV.5.2 Definition and Accounting Treatment

1 2 3 4	Definition:	MUSH bonds are bonds and debentures issued by Manitoba rural municipalities, school divisions, and health care facilities which are not traded in the fixed income market. All MUSH bonds are managed by the Treasury Division of the Province of Manitoba.
5		Private debt is privately held debt that is not traded publicly in the
6		market. Private debt is investment grade and managed by an external
7		pooled fund manager (Sun Life).
8	Accounting:	MUSH bonds are held at book value on the financial statements as
9		they are classified as Held to Maturity. Interest payments flow through
10		the Profit and Loss statement. Private debt will be classified as
11		Available for Sale. Unrealized gains/losses will flow through

INV.5.3 Interest Income Assumption

- 14 MUSH bonds provide additional yield over a GoC 10-year bond and the yield on the
- existing portfolio was forecasted for the next five years. There are \$20M in annual
- MUSH purchases forecasted (\$5M per quarter) over the five-year forecast horizon (last

Accumulated Other Comprehensive Income (AOCI) until realized and

interest income will flow through the Profit and Loss statement.

year \$40M in MUSH bond purchases were assumed and approximately \$21.2M were

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- actually purchased). These purchases are projected to be comprised primarily of
- 2 municipal issuances which have attractive yields relative to regular MUSH bonds.
- 3 Private debt is forecasted to have a yield of 5.06% (3.29% in the 2022 GRA) for the
- 4 mid-duration fund and a yield of 4.37% (3.66% in the 2022 GRA) for the long-
- 5 duration fund (1.35% spread over the FTSE Russell Canada All Corporate Bond Index
- 6 and 0.99% spread over the FTSE Russell Canada Long Term Overall Bond Index
- 7 respectively at March 31, 2022). Expected yields for both mid and long-term durations
- 8 are a function of the credit composition of the underlying assets. The yield earned on
- 9 private debt does not impact the new money yield used for rate setting purposes as
- private debt is not held in the Basic claims portfolio.

INV.5.4 MUSH Book Value and Yield Forecasting

- MUSH book values and forecasted MUSH yields were calculated over the five-year
- 12 forecast and entered into the financial model. The ending book values were based on
- the forecasted principal amortization of the existing MUSH holdings as of Q4 2021/22.

INV.5.5 Private Debt Capital Returns

- Private debt has an assumed duration of 6.1 years (6.6 years in the 2022 GRA) within
- the RSR portfolio and 15.2 years (15.3 years in the 2022 GRA) within the EFB portfolio
- (based upon actual durations at March 31, 2022). Changes in the forecasted GoC 10-
- year bond yield are forecasted to not impact private debt capital returns as exposure
- to the asset class is held within a pooled fund investment vehicle, underlying debt
- issuances are held-to-maturity, and no turnover of the pooled fund units is assumed
- 20 to occur over the forecast period.

INV.6 Canadian Equities

- 1 In the RSR portfolio, Canadian equities have a 12% target allocation, with a range of
- 2 7% to 17%. Whereas, in the EFB portfolio Canadian equities have a 10% target
- allocation, with a range of 5% to 15%. Canadian equities have a 0% weight in the
- 4 Basic claims portfolio.

INV.6.1 Summary Table

Figure INV- 22 Canadian Equity Summary Table

Line						
No.	Description	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s, except where noted)					
2	Dividend Income	2,678	2,737	2,881	3,215	3,090
3	Realized Gains/(Losses) (P&L)	25,784	6,942	3,648	4,127	3,621
4	Total Investment Income	28,462	9,680	6,529	7,343	6,711
5	Forecasted Dividend Yield	2.76%	2.92%	2.88%	2.88%	2.88%
6	Ending Market Value	95,547	103,010	110,117	108,809	120,484
7	% of Portfolio	3.2%	3.4%	3.4%	3.4%	3.5%

INV.6.2 Definition and Accounting Treatment

5	Definition :	The Canadian equity portfolio includes publicly traded common stocks
6		and preferred shares which are listed on a Canadian stock exchange.
7		The Canadian equity portfolio is managed by two active managers
8		under contract with the Province of Manitoba (Foyston, Gordon &
9		Payne and QV Investors).

Accounting: Realized gains/losses and dividend income flow through the Profit and
Loss statement. Unrealized gains/losses are located in the Other
Comprehensive Income statement.

INV.6.3 Total Return Assumption

- As per the forecasting methodology directed by PUB Order 157/12, the annual total
- return on Canadian equity investments is forecasted to be 6.6% (6.6% in the 2022
- GRA) over the five -year forecast period. The 6.6% return is based on the 5th

- percentile 20-year Canadian equity return using index data starting in 1956 to March
- 2 31, 2022.
- 3 The model splits total return into dividend yield and capital return:
- 4 Total Return = Dividend Yield + Capital Return.

INV.6.4 Dividend Yield

- 5 The dividend yield is used to calculate the dividend income in the model. Dividend
- 6 income for each quarter is calculated using the quarterly market value of the Canadian
- 7 equity portfolio multiplied by the quarterly dividend yield. All dividends are re-invested
- 8 back into the Canadian equity portfolio.
- 9 The dividend yield for Canadian equities is based upon a forecast obtained from
- 10 Bloomberg. Bloomberg only forecasts dividend yields three years into the future. The
- 11 forecasted dividend yield for the S&P/TSX for the next 3 fiscal years is as follows:
- 2022/23: 2.8%
- 2023/24: 2.9%
- 2024/25 and thereafter: 2.9%
- 15 **Assumption**: The Canadian equity dividend yield is forecasted to be 2.8%, 2.9%
- and 2.9% in 2022/23, 2023/24 and 2024/25 respectively. 2.9% is
- used for 2025/26 and 2026/27. (2.8%, 3.0% and 2.8% in the 2022
- 18 GRA)

INV.6.5 Capital Return

- 19 The capital return determines the increase of the Canadian equity portfolio in market
- 20 value over each period. Increases in market value from the capital return are
- unrealized gains, which are held in AOCI. Therefore, the capital return component
- does not impact net income unless there are sales (turnover) of holdings within the
- 23 portfolio. The capital return for each forecasted year is determined by subtracting the
- 24 dividend yield from the total rate of return of 6.6%.

INV.6.6 Turnover

- 1 The turnover ratio, as programmed in the model, indicates how often equity holdings
- 2 are sold. When equities are sold, the corresponding unrealized gains in AOCI are then
- 3 realized and flow through net income. All equity investments are held through pooled
- 4 funds; no units of the pooled funds are expected to be sold. However, there will be
- turnover of the holdings within the pooled funds and any gains as a result of this
- turnover will be distributed at the FYE of the fund. The forecasted turnover rate is
- based on manager turnover expectations for the holdings within the fund over the
- 8 forecast period.
- 9 **Assumption:** The forecasted equity turnover ratio is a weighted average based on the turnover expectations of the manager and is projected to be 13% in 2022/23 and thereafter. There will be turnover of the holdings within the pooled funds and any gains realized as a result of this turnover will be distributed at the FYE of the fund.

INV.7 Global Equities and Global Low Volatility

- For 2022/23, the target weights for global equities are 0% for Basic Claims, 13% for
- 2 RSR and 18% for EFB. For low volatility global equities, the target weights are 0% for
- Basic Claims, 10% for RSR and 7% for EFB.

INV.7.1 Summary Table

Figure INV- 23 Global Equities Summary Table

Line						
No.	Description	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s, except where noted)					
2	Dividend Income	2,263	2,622	2,933	3,244	3,185
3	Realized Gains/(Losses) (P&L)	9,824	6,577	3,746	4,629	4,294
4	Total Investment Income	12,087	9,200	6,679	7,873	7,479
5	Forecasted Dividend Yield	1.93%	2.05%	2.15%	2.15%	2.15%
6	Ending Market Value	129,128	138,915	148,432	148,952	163,667
7	% of Portfolio	4.4%	4.5%	4.6%	4.6%	4.8%

Figure INV- 24 Global Low Volatility Equities Summary Table

Line						
No.	Description	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s, except where noted)					_
2	Dividend Income	1,169	1,312	1,464	1,645	1,539
3	Realized Gains/(Losses) (P&L)	8,320	2,675	2,124	2,636	2,509
4	Total Investment Income	9,489	3,987	3,587	4,281	4,048
5	Forecasted Dividend Yield	1.93%	2.05%	2.15%	2.15%	2.15%
6	Ending Market Value	65,652	70,742	75,449	73,049	81,367
7	% of Portfolio	2.2%	2.3%	2.4%	2.3%	2.4%

INV.7.2 Definition and Accounting Treatment

Global equities are publicly traded stocks, which are listed on a recognized stock exchange in the U.S., Europe, or Asia (developed markets predominately with potential for limited emerging market exposure).

- Global low volatility equities are publicly traded stocks in the same markets as global equities. Low volatility stocks have less volatility than other stocks in their parent index.
- 4 **Accounting**: Unrealized and Realized gains/losses and dividends flow through the Profit and Loss statement.

INV.7.3 Total Return Assumption

- 6 The total return on the global equity portfolio is forecasted to be 6.6% (6.6% in the
- ⁷ 2022 GRA), which matches the Canadian equity total return. The forecasted total
- 8 return for global low volatility stocks is 6.0%, which is 0.6% lower. This return
- 9 difference is based on the capital market assumptions provided by Mercer in the 2018
- and 2022 ALM studies⁴. In the 2022 GRA, the identical methodology applied (i.e., the
- forecasted return for global low volatility equities was 6.0%, which is 0.6% lower).

INV.7.4 Dividend Yield

- The dividend yield is used to calculate the global equity/ low volatility global equity
- dividend income in the financial model. Dividend income for each quarter is calculated
- by using the quarterly market value of the equity portfolio multiplied by the quarterly
- dividend yield. All dividends are re-invested back into the global equity/ low volatility
- 16 global equity portfolio.
- 17 The dividend yield for the global equity/ low volatility global equity portfolio is based
- upon a forecast from Bloomberg. Bloomberg only forecasts 3-years into the future.
- 19 For the global equity and low volatility global equity, the MSCI World Index forecasted
- 20 dividend yield was used for 2022/23 and thereafter.

-

 $^{^{4}}$ The return difference in the 2022 capital market assumptions provided by Mercer was 0.5%

Figure INV- 25 Bloomberg Expected Dividend Yield Forecast

Line		
No.	Index	MSCI World
1	2022/23	1.9%
2	2023/24	2.1%
3	2024/25	2.2%
4	Thereafter	2.2%

1 **Assumption:** The global equity and low volatility global equity dividend yield is forecasted to be 1.9% for 2022/23, 2.1% for 2023/24 and 2.2% thereafter. (1.90%, 2.04% and 2.16% thereafter in the 2022 GRA).

INV.7.5 Capital Return

- 4 The capital return determines the increase of the global equity/ low volatility global
- 5 equity portfolio in market value over each quarter. Increases in market value from the
- 6 capital return create unrealized gains, which are held in AOCI. Therefore, the capital
- 7 return component does not impact net income unless there are sales (turnover) in the
- 8 portfolio. The capital return for each year is determined by subtracting the dividend
- 9 yield (section <u>INV.7.4</u>) for each forecasted year from the total equity return (6.6% and
- 10 6.0%) for global equity and low volatility global equity respectively (section *INV.7.3*).

INV.7.6 Turnover Ratio

- 11 The turnover ratio is based on manager turnover expectations and forecasted to be
- 12 12% for global equities and 50% for low volatility global equities in 2022/23 and
- thereafter. Both asset classes will be held within pooled funds; no units of the pooled
- 14 fund are expected to be sold. However, there will be turnover of the holdings within
- the pooled funds and any gains as a result of this turnover will be distributed at the
- 16 FYE of the fund. The forecasted turnover rate is based on manager turnover
- expectations for the holdings within the fund over the forecast period.
- 18 **Assumption:** The turnover ratio for global equity/ low volatility global equities for 2022/23 and beyond is forecasted to be 12% and 50% respectively.

INV.8 Real Estate

- 1 As of 2022/23 FYE, the real estate portfolio had an actual weight of 3.9% within the
- 2 Basic line of business. There are two main components to the real estate portfolio;
- 3 first are holdings in a real estate pooled fund managed by TD Asset Management,
- 4 which had a weight of 3.7%. The second is the investment portion of Cityplace (MPI-
- 5 owned office and retail complex), which had a weight of 0.2%. Target weights for real
- estate are 0% for Basic claims, 10% for RSR, and 15% for EFB.

INV.8.1 Real Estate Summary Table

Figure INV- 26 Real Estate Summary Table

Line						
No.	Description	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s, except where noted)					
2	Real Estate Pooled Fund					
3	Ending Market Value	109,001	117,047	124,991	125,541	136,986
4	% of Portfolio	3.7%	3.8%	3.9%	3.9%	4.0%
5	Forecasted Return	7.8%	6.3%	6.0%	6.0%	6.0%
6	Real Estate Gains (P&L)	10,987	7,085	7,725	7,499	7,532
7	Investment Properties (Cityplace)					
8	Ending Market Value	5,757	5,603	5,448	5,293	5,138
9	% of Portfolio	0.2%	0.2%	0.2%	0.2%	0.2%
10	Investment Property Income	350	359	367	374	382

INV.8.2 Accounting Treatment of the Pooled Fund

- 7 Assets in the real estate portfolio are separated into two categories, the Real Estate
- 8 Pooled Fund and Investment Properties since they have different accounting
- treatments. Investment Properties (e.g., Cityplace) are discussed in section *INV.8.4*.

10	Definition:	As of March 31, 2022, approximately \$181.9M was invested in a
11		diversified Canadian real estate pooled fund (total portfolio), which is
12		managed by TD Asset Management.

Accounting: All unrealized and realized gains/losses flow through the Profit and Loss statement. Realized gains/losses would only arise if fund units were sold.

INV.8.3 Real Estate Pooled Fund Return Assumption

- 1 The return on the Real Estate portfolio of MPI is based on the forecast for the
- 2 Canadian Consumer Price Index (CPI) plus a spread of 4%. This assumption for real
- 3 estate has been unchanged since the first investment by MPI in the asset class in
- 4 2009. Please see *Figure INV-39* for the Canadian CPI forecast. As per *Figure INV-26*
- the forecasted return was 7.8% to 6.0%. In the 2022 GRA, forecasted pooled fund
- 6 returns were 5.9% in 2021/22, 6.0% in 2022/23, 5.9% in 2023/24 and 6.0%
- 7 thereafter.

INV.8.4 Cityplace Accounting Treatment

8	Definition:	Investment Property includes an investment in the parking lots
9		surrounding Cityplace with an appraised value of approximately
10		\$21.6M ⁵ .

11	Accounting:	The value of the investment property is measured at amortized cost;
12		as such, changes in the appraised market value are not reflected in
13		investment income or other comprehensive income. Income from
14		investment property is in the form of rental income from the portion of
15		the property rented to commercial tenants. All rental income from
16		Cityplace is net of rental expenses and amortization and flows through
17		the Profit and Loss statement.

INV.8.5 Cityplace Return Assumption

- 18 The return forecast is based on projections provided by the property manager fewer
- 19 capital improvements and associated depreciation.

⁵ The parking lots have a book value of \$13.7 million. The CityPlace building was reclassified from an investment asset to a corporate asset on March 31, 2021.

INV.9 Infrastructure

- 1 The target allocations for infrastructure are 0% for Basic claims, 5% for RSR, and 10%
- 2 for EFB. Like real estate, infrastructure is privately held and is not a liquid asset class.

INV.9.1 Summary Table

Figure INV- 27 Infrastructure Summary Table

Line						
No.	Description	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s, except where noted)					
2	Income	1,510	1,002	940	1,056	1,066
3	Infrastructure Gains (P&L)	5,869	3,921	3,687	4,137	4,178
4	Forecasted Return	8.8%	7.3%	7.0%	7.0%	7.0%
5	MV	65,343	69,829	73,871	74,613	80,818
6	% of Portfolio	2.2%	2.3%	2.3%	2.3%	2.4%

INV.9.2 Definition and Accounting Treatment

- 3 **Definition:** Infrastructure is defined as an essential service with high barriers to entry that often operate in a monopolistic and regulated environment.
- Infrastructure investment contracts are held by the Province of
- 6 Manitoba.

7

8

- **Accounting:** Income and unrealized gains/losses flow through the Profit and Loss statement. Realized gains or losses were not included in the model since sales of infrastructure were not originally forecasted during the five-year
- 10 forecast period.

INV.9.3 Return Assumption

- Infrastructure is expected to provide a total return of 8.8% for 2022/23, 7.3% for
- 12 2023/24, and 7.0% thereafter. This forecasted return is based on the Canadian CPI
- forecast plus a spread of 5%. Please see *Figure INV-34* for the CPI forecast for the
- current year. In the 2022 GRA, infrastructure was expected to provide a total return of
- 15 6.9% for 2021/22, 7.0% for 2022/23, 6.9% for 2023/24 and 7.0% thereafter.

- 1 The total infrastructure return is comprised of two components: yield and capital
- 2 return. Capital return is projected to represent 80% of the total return on
- 3 infrastructure and yield the remaining 20%, which is based on historical returns and
- 4 unchanged from the assumption of the previous year.

INV.10 Other Investment Income Impacts

- 1 This section discusses the other investment income impacts: investment management
- 2 fees; pension expense; bond amortization; venture capital; and line of business
- 3 allocations.

INV.10.1 Investment Management Fees

- 4 In order to forecast fees for the Basic line of business, investment management fees
- 5 were split into four categories by type of manager. The first category includes the fees
- 6 paid to the Department of Finance. The second category includes the fees paid to the
- 7 corporate bond manager. The third category includes fees paid to equity managers.
- 8 The fourth category includes fees paid to all other managers (real estate, private debt,
- 9 and infrastructure managers).

Figure INV- 28 Investment Manager Fees

Line						
No.	Description	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s)					
2	Fees to the Department of Finance	1205	1203	1227	1232	1172
3	Fees to the Corporate Bond Manager	680	722	751	787	812
4	Fees to the Equity Managers	1020	1065	1136	1264	1220
5	Fees to the Alternative Assets	1448	1459	1464	1563	1526
6		4.353	4.448	4.578	4.846	4.730

INV.10.1.1 Department of Finance

- 100% of the Provincial bond fixed income portfolio was managed by the Department
- of Finance until May 31, 2021, at which time Addenda Capital started to manage some
- 12 Provincial bonds as part of the implementation of the moment matching strategy
- 13 (referred to as the "completion portfolio"). The Department of Finance charges a
- management fee of 7.5 basis points on the first \$2 billion for fixed income, with no
- 15 fees on assets above that. For all other asset classes, the fee charged by the
- Department of Finance is 3.0 basis points.

INV.10.1.2 Corporate Bond Manager

- 1 The corporate bond portfolio is managed by an external bond manager (Addenda
- 2 Capital). The investment management fees are based on assets under management.
- For the first \$100 million the fee is 0.20%, on the next \$100 million the fee is 0.14%,
- 4 on the next \$200 million the fee is 0.10%; for amounts greater than \$400 million (on
- 5 the excess) the fee is 0.08%. The weighted average investment fee is forecasted to be
- 6 0.11%.

INV.10.1.3 Alternative Assets

- 7 The investment management fees are based on assets under management for public
- 8 equities, real estate and private debt.

INV.10.1.4 Canadian Equities

- 9 A weighted average fee of 0.33% was used based on March 31, 2022 relative
- 10 Canadian Equity manager weights and associated management fees charged by
- 11 Foyston, Gordon & Payne and QV Investors.

INV.10.1.5 Global Equities/Global Low Volatility

- 12 Guardian Capital manages global equities, and their forecasted fee is 0.44%. Acadian
- manages Global Low volatility equity, and their forecasted fee is 0.30%.

INV.10.1.6 Real Estate Pooled Fund

- The sliding fee schedule for the real estate pooled fund managed by TD Asset
- 15 Management was used to forecast investment fees. For the first \$10 million the fee is
- 1.00%, for the next \$25 million the fee is 0.80%, for the next \$65 million the fee is
- 17 0.60%, on the balance over \$100 million the fee is 0.50%.

INV.10.1.7 Private Debt Manager

- 1 The private debt portfolio is managed by an external manager (SLC Asset
- 2 Management or Sun Life). The weighted average investment management fee is based
- on assets under management and is forecasted to be 0.38%. Fees are calculated
- 4 based upon invested capital. As of March 31, 2022 100% of the total commitment of
- 5 MPI to the Sun Life long duration fund (within the EFB portfolio) has been drawn.
- 6 Follow-on commitments to the Sun Life mid-duration fund (within the EXT and SRE
- portfolio) were fully drawn in early 2022/23.

INV.10.1.8 Infrastructure

- 8 The infrastructure portfolio consists of assets held in funds and through direct
- 9 investment. The weighted average investment fee is forecasted to be 0.41%.

INV.10.2 Pension Expense

- 10 The pension expense line, in investment income, is calculated by applying the pension
- discount rate to the opening pension liability. The pension discount rate has been used
- in the March 31, 2022 actuarial analysis of the provision for EFB. The pension discount
- rate was determined by applying the pension liability cash flows to the Canadian
- 14 Institute of Actuaries Method Accounting Discount Rate Curve published by Fiera
- 15 Capital; the rate was set at 4.01% (3.34% at March 31, 2021).
- For 2019/20 and thereafter, investment assets and the underlying income have been
- 17 segregated and are calculated independently for each investment portfolio.
- 18 Investment assets on the Statement of Financial Position and investment income on
- the Income Statement for the Basic Financial statements will include both Basic claims
- 20 and RSR portfolio assets and investment income as well as the portion of the EFB
- 21 portfolio assets and investment income relating to Basic.
- 22 The figure below represents the forecasted investment income earned on the
- 23 employee future benefit investment asset portfolio, net of the pension expense (or
- 24 interest cost) requirement (which is not additive when compared with Basic line of

- 1 business). Investment income is accounted for in the "Provision for EFB" within the
- 2 Statement of Financial Position.

Figure INV- 29 Investment Income on Employee Future Benefits

Line						
No.	Investment Summary During Period	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s)					
2	Interest Income During Period	4,027	4,298	4,525	4,730	4,926
3	Dividend and Other Income During Period	9,648	10,204	10,796	11,469	12,124
4	Gains During Period - Profit & Loss	22,527	19,666	19,893	20,205	21,067
5	Investment Fees Paid	(2,218)	(2,354)	(2,463)	(2,580)	(2,722)
6	Amortization/Accretion During Period	(88)	(85)	(81)	(78)	(74)
7	Pension Expense	(15,020)	(15,386)	(15,758)	(15,758)	(15,758)
8	Investment Income	18,876	16,343	16,912	17,988	19,564

INV.10.2.1 Defined Benefit Pension Plan Funding

- 3 MPI currently operates its defined benefit pension plan as a payment funding employer
- 4 within the plan administered by the Civil Service Superannuation Fund (CSSF).
- 5 Funding of the employer portion (MPI) to the CSSF occurs as benefits are paid. To
- 6 prepare and ensure adequate funds will be available in the future, a specific
- 7 investment fund has been established by MPI with a tailored investment approach and
- 8 funding policy.
- 9 The BoD approved Management to engage Government to seek a change of the
- 10 funding status from payment funding to pre-funding under the Civil Service
- Superannuation Act (CSSA). MPI is currently working with the relevant stakeholders
- 12 within Government to seek the appropriate authorizations and if approved, the change
- would be expected to take place in fiscal 2023/24.
- 14 The primary motivation for seeking this change is the reduction of financial statement
- volatility. As a payment funding employer, MPI carries a pension obligation on its
- balance sheet and sets aside assets dedicated to backing the pension liability. Prior to
- 2019 MPI placed a general provision against its general assets equal to the amount of
- the pension liability. After execution of the 2018 asset liability strategy the corporation
- now has a specific portfolio designated to meets its pension obligations.

- 1 The defined benefit obligation is measured as the present value of the estimated
- 2 future cash outflows, using a discount rate based on market yields for high quality
- 3 corporate fixed income securities. Because this market yield, known as the Fiera
- 4 curve, changes constantly the valuation of the pension liability also changes
- 5 constantly. As the liability is backed by approximately 30% fixed income securities,
- 6 70% of the liability remains unhedged.
- 7 Pension valuation changes flow through Other Comprehensive Income and will
- 8 continue to do so, however the mark to market of the corresponding assets will flow
- 9 through the statement of profit and loss upon adoption of IFRS 9 in 2023/24, adding
- 10 additional volatility to the P&L.
- 11 Prefunding participants are required to match contributions contributed to the Fund by
- the employees at prescribed rates, which are recorded as operating expenses. Under
- the CSSA, corporations have no further pension liabilities.
- 14 There are no material impacts to Basic rate setting, however depending on market
- rates and conditions at time of a potential transition, there may be an accounting gain
- 16 (or loss) that will impact the total equity position of MPI (and Basic). Because the
- going concern yield assumption is currently higher than the accounting discount rate,
- a gain would be anticipated upon implementation of this change. Based upon 2021/22
- 19 year-end values this gain is estimated to be approximately \$150 million. This amount
- 20 is subject to change based upon interest rate movements leading up to the settlement
- transaction and the final actuarial determination of the amount required to settle and
- transfer to the CSSF.
- 23 This funding change and resulting transaction is subject to Government review and
- approval and as such are not reflected in the financial forecasts in the 2023 GRA.

INV.10.3 Amortization of Bond Premium/Discount

- 25 The financial model calculates the amortization of the bond premium/discount for
- 26 provincial and corporate bonds. The premium or discount is calculated as the
- 27 difference between the face value of the bond and the actual purchase price. A bond

- 1 purchased at a higher (lower) price than its face value will have a premium (discount)
- 2 that is amortized over the remaining time to maturity of the bond. The amortization of
- 3 this premium (discount) effectively reduces (increases) the interest income received
- 4 based on the coupon rate of the bond.

INV.10.4 Venture Capital

- 5 At March 31, 2022 venture capital represented 0.0% of the total portfolio. Given the
- 6 limited allocation to venture capital, investment income from venture capital is not
- 7 forecasted in the model. Please see the summary investment *Figure INV-1* to see the
- 8 historical investment income from venture capital.

INV.10.5 Allocation of Investment Income to Lines of Business

- 9 The allocation of investment income throughout the forecast period has been reviewed
- and approved by the BoD. The 2022/23 and subsequent forecast period applies
- investment income based on the direct proportion of investment assets available to
- each line of business with the exception of EFB which uses the payroll ratio (with
- 13 74.8% allocated to Basic Claims). No changes have been made to the allocation
- methodology since March 1, 2019. The current Investment Income Allocation Policy is
- provided in <u>Appendix 8 Investment Income Allocation Policy</u>.

INV.10.6 Impaired Securities

- 16 As of March 31, 2022, there were \$29.2M in impaired securities (corporate total).
- 17 Corporate bonds, private debt and provincial bonds were written down by \$14.5M,
- \$13.9M and \$0.8M. From the total write-downs, \$28.4M were allocated to the EFB
- portfolio (corporate bonds and private debt) and \$0.8M to the RSR portfolio (provincial
- 20 bonds). As of March 31, 2022, there were no write-downs within the Basic Claims
- portfolio. From March 31, 2021 to March 31, 2022, corporate and provincial bonds
- declined by 4.6% and 5.6% respectively, due to rising interest rates.

INV.10.7 Investment Portfolio Performance in 2021/2022

- 23 Transitional benchmarks were developed for each portfolio which more closely
- reflected the actual asset allocation of the portfolios until Fiscal Year 2020/21. By July

- 1 2021, the transitions to the new asset allocation as defined in the 2018 ALM Study
- 2 were substantially funded, and the calculation of transitional benchmarks was
- 3 discontinued.
- 4 Performance is presented for the Basic Claims, RSR & EFB portfolios over the 12
- 5 months ended at March 31, 2022.
- 6 The Basic Claims portfolio returned -2.8%, outperforming the IPS benchmark by 2.0%
- 7 (see <u>Appendix 9 Actual vs. Benchmark Returns</u>). This was attributed primarily to
- 8 outperformance of MUSH bonds, which are reported at book value (i.e., with no capital
- 9 gains or losses). If MUSH bonds were reported at their implied market value (i.e.,
- marked to market using the current yield on newly issued MUSH bonds) the total
- portfolio return would have decreased to -5.4% and underperformed the benchmark
- by 0.6%. The transitional benchmark calculations for this portfolio were discontinued
- after March 2020 as the portfolio was substantially funded at that time. Investment
- income was -\$47.2 million in 2021/22.
- 15 The RSR portfolio returned 4.8%, outperforming the IPS benchmark by 1.0%. This
- was mainly due to large & small-cap Canadian equities, real estate, private debt and
- low volatility global equites outperforming their benchmarks by 6.8%, 6.3%, 2.2%,
- 18 2.0% and 0.2%, respectively. Provincial bonds, global equities and infrastructure
- 19 underperformed their benchmarks. The transitional benchmark calculations for this
- portfolio were discontinued after June 2021 as the portfolio was substantially funded.
- 21 Investment income was \$24.9 million in 2021/22.
- The EFB portfolio returned 6.2%, outperforming the IPS benchmark by 1.5%. This was
- 23 largely due to large & small-cap Canadian equites, real estate and private debt
- outperforming their benchmarks by 8.2%, 6.3%, 5.9% and 0.3%, respectively. Global
- 25 equities and infrastructure underperformed their benchmarks. Investment income was
- -\$2.4 million in 2021/22 (-\$17.7 million after the provision for pension).
- 27 Similar to the Basic Claims portfolio, the transitional benchmark calculations for this
- portfolio were discontinued after March 2020 as the portfolio was substantially funded.
- 29 By June 2020, the initial allocation to Private Debt was entirely funded.

INV.10.8 MPI Performance Relative to Other Institutional Investors

- 1 Minimum Filing Request C.5 stated:
- 2 "Please provide a 5-year comparison of the Corporation's total annual
- investment return rates with the corresponding annual return rates of:
- a) Insurance Corporation of British Columbia, and
- b) Saskatchewan Auto Fund, and please provide commentary on any significant differences."
- 7 The performance of the consolidated investment portfolio belonging to MPI was
- 8 compared against the Insurance Corporation of British Columbia (ICBC) and
- 9 Saskatchewan Government Insurance (SGI), Workers' Compensation Board Manitoba
- 10 (WCB), Civil Service Superannuation Board (CSSB), and the Manitoba Teachers'
- 11 Retirement Allowance Fund (TRAF) over the last five years.
- During this period SGI, ICBC and MPI changed their FYEs to March 31; SGI changed
- from December 31 in 2016, ICBC changed from December 31 in 2017 and MPI
- changed from February 28 in 2020. The FYE of other funds is December 31. As a
- result, the performance for each fund is reported for their appropriate FYE along with
- the performance of MPI over the same period. The result is that in each year, the
- performance of MPI is reported over the 12 months ended at both March 31 and
- 18 December 31. This ensures that its performance is always calculated over a period
- that matches the reporting periods of the other funds.
- 20 The return for MPI was presented for the consolidated portfolio (i.e., the total of all
- 21 five new portfolios) for 2021 to be consistent with prior periods.
- In 2021, the investment portfolio of MPI underperformed ICBC & SGI by 2.3% and
- 23 9.5% respectively. In addition, the investment portfolio of MPI also underperformed
- TRAF, CSSB & WCB by 13.5%, 7.9% and 6.8% respectively (see *Figure INV-30*). Over
- the last five years, MPI outperformed ICBC by 0.6% but underperformed TRAF, CSSB,
- 26 SGI and WCB by 3.3%, 2.4%, 2.3% and 2.0% respectively.

- 1 The asset allocation of these funds is very different than the asset allocation of the
- 2 MPI fund. When the asset allocations of other funds were adjusted to match its asset
- allocation, MPI outperformed ICBC by 0.1%, but underperformed TRAF by 4.5%, WCB
- 4 by 1.8%, CSSB by 1.3% and SGI by 0.9% (see Figure INV-31) in 2021. Adjusted
- 5 returns are presented for 2019, 2020 and 2021 only because the data required to
- 6 calculate adjusted returns was not available for every fund prior to 2019.

Figure INV- 30 Fiscal Year Gross Annual Returns

Line		TRAF	CSSB	WCB	ICBC	SGI	MP	l
No.	Year-end Period	31-Dec	31-Dec	31-Dec	31-Mar	31-Mar	31-Dec	31-Mar
1	2017	9.2%	10.8%	8.3%	5.2%	8.3%	6.3%	6.0%
2	2018	3.1%	-0.9%	1.5%	1.7%	7.2%	4.9%	4.8%
3	2019	12.0%	13.7%	12.4%	5.3%	5.6%	8.8%	6.5%
4	2020	6.9%	9.0%	9.0%	1.4%	0.4%	7.9%	1.5%
5	2021	16.6%	11.0%	9.9%	11.2%	18.4%	3.1%	8.9%
6	Annualized Return							
7	over the 5 year period:	9.5%	8.6%	8.2%	4.9%	7.8%	*6.2% / 5.59	% / 5.5%
8	MPI Value Added	-3.3%	-2.4%	-2.0%	0.6%	-2.3%		

^{9 *6.2%:} Comparative return to TRAF, CSSB, WCB (returns to Dec 31), 5.5%: Comparative return to ICBC, 5.5%: Comparative return to SGI

Figure INV- 31 Fiscal Year Gross Annual Returns - Adjusted

Line		TRAF	CSSB	WCB	ICBC	SGI	MP	
No.	Year-end Period	31-Dec	31-Dec	31-Dec	31-Mar	31-Mar	31-Dec	31-Mar
1	2019	9.7%	10.8%	8.6%	5.1%	5.8%	8.8%	6.5%
2	2020	7.2%	8.8%	8.1%	2.0%	3.7%	7.9%	1.5%
3	2021	7.6%	4.4%	4.9%	8.8%	9.8%	3.1%	8.9%
4	MPI Value Added	-4.5%	-1.3%	-1.8%	0.1%	-0.9%		

- 7 MPI asked Mercer to review its performance relative to these institutional investors as
- 8 part of the ALM study. Mercer concluded that MPI should compare the performance of
- 9 its investment managers to relevant benchmarks set out in its Investment Policy
- Statement and relevant peer universes for each asset manager. Mercer further
- concluded that MPI should not "continue with peer comparison at the total fund return
- level". In other words, MPI should not compare itself to pension plans or even other
- insurance companies as they may have very different liability profiles, regulatory
- requirements, risk appetites and performance objectives.

INV.11 Rebalancing

- 1 Rebalancing is a major component of the financial model and ensures that the asset
- 2 classes stay within the tolerance ranges defined in the IPS. This section discusses the
- 3 rebalancing assumptions in the model for:
 - Basic claims portfolio supporting the claims liabilities; and
- RSR and EFB.

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INV.11.1 Basic Claims Portfolio supporting Basic Claims Liabilities Rebalancing

- 6 The Basic claims portfolio rebalancing rules are as follows:
- The dollar amount of the Basic fixed income portfolio is rebalanced to match the present value of Basic claims liabilities on an annual basis.
 - The marketable bond duration is matched to the claims duration of the previous quarter. Duration matching occurs in the first quarter of each fiscal year based on the claim duration at the previous FYE.
 - Rebalancing to ensure dollar matching occurs within the financial model only once a year and only if the dollar difference between Basic claims assets and Basic claims liabilities exceeds +/- \$20 million. Any transfers would be funded by the RSR portfolio.

Figure INV- 32 Basic Claims Portfolio Asset Allocation

Line				
No.	Basic Claims Asset Allocation	Minimum	Target	Max
1	Fixed Income			
2	Provincial Bonds	50.0%	60.0%	70.0%
3	Corporate Bonds	10.0%	20.0%	30.0%
4	MUSH	0.0%	20.0%	30.0%
5	Total Fixed Income		100.0%	
6	Public Equities			
7	Canadian Equities		0.0%	
8	Global Equities		0.0%	
9	Global Low Volatility		0.0%	
10	Total Equities		0.0%	
11	Alternatives			
12	Canadian Real Estate		0.0%	
13	Infrastructure		0.0%	
14	Total Alternatives		0.0%	

1 Rebalancing

- 2 In order to ensure dollar matching is maintained within the model, any surplus (or
- 3 deficit) between the Basic claims fixed income portfolio and Basic claims liabilities is
- 4 transferred to (or funded from) the liquid asset classes within the RSR portfolio. The
- allocation ratios are shown in the figure below.

Figure INV- 33 Allocation Ratio

Line			
No.	Description	Target Weight	Allocation Ratio
1	Basic Line of Business Portfolio		
2	Provincial Bonds	60.0%	75.0%
3	Corporate Bonds	20.0%	25.0%
4	Total	80.0%	100.0%
5	RSR Asset Classes		
6	Provincial Bonds	20.0%	30.8%
7	Corporate Bonds	10.0%	15.4%
8	Canadian Equities	12.0%	18.5%
9	Global Equities	13.0%	20.0%
10	Global Low Volatility	10.0%	15.4%
11	Total	65.0%	100.0%

- 1 To illustrate, using a hypothetical \$100 million dollar shortfall in Q1 between the Basic
- 2 claims fixed income portfolio and the Basic claims liabilities, the model will transfer
- 3 \$30.8M, \$15.4M, \$18.5M, \$20.0M and \$15.4M from the Provincial, corporate,
- 4 Canadian equity, global equity and global low volatility asset classes in the RSR
- 5 portfolio, respectively. This money will be invested in Provincial and corporate bonds
- 6 within the Basic claims portfolio in a 75%/25% ratio.

INV.11.2 RSR and EFB Rebalancing Assumptions

7 The next two figures show the RSR and EFB asset allocations.

Figure INV- 34 RSR Asset Allocation

Line				
No.	Description	Minimum	Target	Max
1	Fixed Income			
2	Provincial Bonds	10.0%	20.0%	30.0%
	Corporate Bonds	0.0%	10.0%	20.0%
3	MUSH Bonds	0.0%	0.0%	0.0%
4	Private Debt	15.0%	20.0%	25.0%
5	Total Fixed Income	40.0%	50.0%	60.0%
6	Public Equities			
7	Canadian Equities	7.0%	12.0%	17.0%
8	Global Equities	8.0%	13.0%	18.0%
9	Global Low Volatility	5.0%	10.0%	15.0%
10	Total Equities	25.0%	35.0%	45.0%
11	Alternatives			
12	Canadian Real Estate	7.0%	10.0%	20.0%
13	Infrastructure	2.0%	5.0%	8.0%
14	Total Alternatives	10.0%	15.0%	20.0%

Figure INV- 35 Employee Future Benefits Asset Allocation

Line				
No.	Description	Minimum	Target	Max
1	Fixed Income			
2	Corporate Bonds	10.0%	20.0%	30.0%
3	Private Debt	10.0%	20.0%	30.0%
4	Total Fixed Income	30.0%	40.0%	50.0%
5	Public Equities			
6	Canadian Equities	5.0%	10.0%	15.0%
7	Global Equities	13.0%	18.0%	23.0%
8	Global Low Volatility	2.0%	7.0%	12.0%
9	Total Equities	25.0%	35.0%	45.0%
10	Alternatives			
11	Canadian Real Estate	12.0%	15.0%	18.0%
12	Infrastructure	7.0%	10.0%	13.0%
13	Total Alternatives	20.0%	25.0%	30.0%

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1 The rebalancing rules for the RSR and EFB portfolios are summarized below.

1. Marketable Bonds (Provincial and Corporate Bonds)

If Provincial and corporate bonds remain outside their tolerance ranges for two consecutive quarters, the asset class will be adjusted to the target weight in the following quarter. The total portfolio reallocation requirements will be sourced from or reallocated from the equity portfolio.

2. Equities

For Canadian equities, global equities and global low volatility equities, when the asset class remains outside the maximum or minimum allocation limit for two consecutive quarters, then the asset class will be adjusted to the target weight in the following quarter. Inflows or outflows required for rebalancing will come from marketable bonds.

3. Illiquid Asset Classes (MUSH, Private Debt, Real Estate, Infrastructure)

MUSH, private debt, real estate and infrastructure are illiquid and are not automatically rebalanced in the model (as a result of asset class modeling constraints). However, transfers from Extension to RSR are modeled to rebalance all assets classes (independent of illiquidity) to target. The forecasted MUSH and real estate values do not fall outside of their respective tolerance ranges during the five-year forecast period. Private debt within the RSR portfolio is within the tolerable ranges during the five-year forecast period as this is expected to be fully funded in 2022/23.

INV.12 Comparison of Forecast

- 1 This section compares the forecasts of the current and previous years. *Figure INV-36*
- 2 provides detailed investment income information from the 2023 GRA interest rate
- forecast scenario. Figure INV-37 provides information from the 2022 GRA and Figure
- 4 <u>INV-38</u> compares the difference between <u>Figure INV-36</u> and <u>Figure INV-37</u>.

Figure INV- 36 2023 GRA Investment Income (Basic Line of Business)

		•		•	
Category	2021/22P	2022/23F	2023/24F	2024/25F	2025/26F
('000s)					
Short Term Interest	93	664	586	593	599
Marketable Bonds	81,430	62,950	66,482	69,987	73,087
MUSH	0	19,328	18,254	17,184	16,205
Long-Term Bond Income	81,430	82,278	84,735	87,171	89,292
Marketable Unrealized Gains/(Loss)	(123,025)	6,325	133	144	149
Marketable Realized Gains/(Loss)	(3,975)	(10,254)	(304)	(285)	(299)
Total Marketable Gain/Loss	(127,000)	(3,929)	(172)	(141)	(150)
Income	4,800	6,619	7,522	6,812	7,220
Gain/Loss	0	0	(1,348)	0	(757)
Private Debt	4,800	6,619	6,174	6,812	6,463
Total Fixed Income	e (40,677)	85,632	91,323	94,435	96,204
Canadian Equities	5,258	2,678	2,737	2,881	3,215
Global Equities	3,578	2,263	2,622	2,933	3,244
Global Low Vol		1,169	1,312	1,464	1,645
Equity Dividends	8,836	6,110	6,672	7,277	8,105
Canadian Equities	5,943	25,784	6,942	3,648	4,127
Global Equities	4,807	9,824	6,577	3,746	4,629
Global Low Vol	1,571	8,320	2,675	2,124	2,636
Equity Realized Gain/Loss	12,321	43,928	16,195	9,518	11,393
Total Equities	21,157	50,038	22,867	16,795	19,497
Real Estate (Pooled Fund)	15,342	10,987	7,085	7,725	7,499
Real Estate (CityPlace)	148	350	359	367	374
Infrastructure	2,072	7,379	4,922	4,627	5,192
Venture Capital	0	0	0	0	0
Total Alternatives	17,562	18,716	12,366	12,719	13,066
Management Fees	(4,802)	(4,353)	(4,448)	(4,578)	(4,846)
Pension Expense	(11,439)	(11,237)	(11,511)	(11,789)	(11,789)
Bond Amortization	(6,962)	(2,698)	(3,083)	(3,311)	(3,448)
Investment Write-Down	(22,023)	0	0	0	0
Total Other	(45,226)	(18,288)	(19,042)	(19,678)	(20,083)
Basic LOB Total	(47,184)	136,097	107,515	104,271	108,684

Figure INV- 37 2022 GRA Investment Income (Basic Line of Business)

Category	2021/22F	2022/23F	2023/24F	2024/25F	2025/26F
('000s)					
Short Term Interest	98	90	90	90	90
Marketable Bonds	60,916	58,966	57,581	58,445	60,035
MUSH	20,940	20,134	19,317	18,486	17,682
Long-Term Bond Income	81,856	79,100	76,898	76,931	77,716
Marketable Unrealized Gains/(Loss)	(1,684)	(650)	160	170	182
Marketable Realized Gains/(Loss)	1,996	1,090	(215)	(227)	(241)
Total Marketable Gain/Loss	312	440	(56)	(58)	(59)
Income	4,418	5,255	7,195	7,804	8,471
Gain/Loss		0	0	0	0
Private Debt	4,418	5,255	7,195	7,804	8,471
Total Fixed Income	86,684	84,884	84,127	84,767	86,218
Canadian Equities	3,254	3,567	3,722	4,078	4,467
Global Equities	2,904	3,389	3,884	4,231	4,610
Global Low Vol	1,638	1,900	2,185	2,394	2,624
Equity Dividends	7,796	8,855	9,791	10,702	11,701
Canadian Equities	6,872	4,714	4,716	4,786	4,915
Global Equities	4,571	4,436	4,882	5,344	5,845
Global Low Vol	2,036	2,561	3,078	3,503	3,915
Equity Realized Gain/Loss	13,478	11,710	12,676	13,633	14,675
Total Equities	21,274	20,566	22,467	24,335	26,376
Real Estate (Pooled Fund)	4,708	7,126	7,805	8,623	9,375
Real Estate (CityPlace)	1,128	1,117	1,107	1,093	1,093
Infrastructure	5,085	5,371	5,820	6,367	6,872
Venture Capital	0	0	0	0	0
Total Alternatives	10,921	13,614	14,732	16,083	17,340
Management Fees	(4,595)	(4,976)	(5,422)	(5,777)	(6,064)
Pension Expense	(10,992)	(11,263)	(11,538)	(11,817)	(11,817)
Bond Amortization	(2,742)	(3,101)	(3,333)	(4,938)	(6,733)
Investment Write-Down	0	0	0	0	0
Total Other	(18,329)	(19,340)	(20,293)	(22,532)	(24,614)
Basic LOB Total	100,549	99,724	101,032	102,654	105,319

Figure INV- 38 This Year vs Last Year Basic Line of Business Investment Income

Line	Catagory	2021/22P	2022/23F	2023/24F	2024/25F	2025/26F
No. 1	Category ('000s)	2021/225	2022/23F	2023/246	2024/23F	2023/206
2	Short Term Interest	(5)	574	496	503	509
3	Marketable Bonds	20,514	3,984	8,901	11,542	13,052
4	MUSH	(20,940)	(806)	(1,064)	(1,302)	(1,476)
5	Long-Term Bond Income	(426)	3,178	7,837	10,240	11,576
6	Marketable Unrealized Gains/(Loss)	(121,341)	6,974	(27)	(26)	(32)
7	Marketable Realized Gains/(Loss)	(5,971)	(11,343)	(89)	(58)	(58)
8	Total Marketable Gain/Loss	(127,312)	(4,369)	(116)	(84)	(90)
9	Income	382	1,364	327	(992)	(1,251)
10	Gain/Loss	0	0	(1,348)	0	(757)
11	Private Debt	382	1,364	(1,021)	(992)	(2,008)
12	Total Fixed Income	3,662	2,679	2,446	2,531	3,421
13	Canadian Equities	2,004	(889)	(985)	(1,197)	(1,252)
14	US Equities/Global Equities	674	(1,126)	(1,261)	(1,298)	(1,366)
15	Global Low Vol	(1,638)	(731)	(872)	(931)	(979)
16	Equity Dividends	1,040	(2,746)	(3,119)	(3,425)	(3,596)
17	Canadian Equities	(929)	21,070	2,226	(1,137)	(788)
18	US Equities/Global Equities	236	5,388	1,696	(1,598)	(1,216)
19	Global Low Vol	(465)	5,759	(403)	(1,379)	(1,279)
20	Equity Realized Gain/Loss	(1,157)	32,217	3,519	(4,114)	(3,282)
21	Total Equities	(117)	29,472	400	(7,540)	(6,878)
22	Real Estate (Pooled Fund)	10,634	3,861	(720)	(898)	(1,875)
23	Real Estate (CityPlace)	(980)	(767)	(748)	(726)	(719)
24	Infrastructure	(3,013)	2,008	(898)	(1,740)	(1,680)
25	Venture Capital	0	0	0	0	0
26	Total Alternatives	6,641	5,102	(2,366)	(3,364)	(4,274)
27	Management Fees	(207)	623	974	1,200	1,218
28	Pension Expense	(447)	27	27	28	28
29	Bond Amortization	(4,220)	403	250	1,627	3,285
30	Investment Write-Down	(22,023)	0	0	0	0
31	Total Other	(26,897)	1,052	1,252	2,854	4,531
32	Basic LOB Total	(147,733)	36,373	6,482	1,618	3,365

INV.12.1 Explanation of Major Differences between 2023 GRA and 2022 GRA Forecasted Years (2022/23 to 2025/26)

1 Long Term Bond Income

Long term interest income was \$6.5M higher on average over the five-year projection period compared to the forecast from the previous year, driven primarily by marketable bonds and slightly dragged down by MUSH. This was caused by increasing long-term provincial interest rates since the 2022 GRA as well as a decrease in the assumed amount of MUSH bonds that MPI will purchase over the forecasted period (2022 GRA: \$40 million per year, 2023 GRA: \$20 million per year)

9 Marketable Bonds Losses

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 As MPI used a naïve forecast in both the 2022 and 2023 GRAs, there is a \$121 million unrealized loss on marketable bonds as a result of increase in interest rates.

13 Canadian, Global Equities & Low Volatility Global Equities

- Equity dividends were higher by \$1M compared to the forecast of the previous year for 2021/22 and lower by \$2.7M in 2022/23. Equity dividends are based upon a forecast of dividend yields from Bloomberg. Dividend yields declined significantly from March 2022 to March 2023, which impacted forecasted dividend income.
- Realized gains are forecasted to be on average \$5.4M higher throughout the
 forecast due largely to an accumulation of unrealized equity gains, which
 become realized due to normal turnover throughout the forecast period. The
 unrealized gains are largely associated with increases in equity share prices
 from March 2021 to March 2022. Realized gains in 2022/23 were \$32.2M
 higher than projected in 2022 due to a \$100M transfer from RSR to Basic
 Claims in May 2022 which was funded by the sale of equities and some fixed
 income assets and resulted in the realization of gains.

INV.12.2 Explanation of Major Differences in 2021/22 Actuals vs. Forecast

- In the 2022 GRA, total Basic investment income for 2021/22 was forecasted to be
- 2 \$100.5 million. Actual investment income for 2021/22 was \$147.7 million lower than
- 3 forecast at -\$47.2 million. This difference can be primarily attributed to higher-than-
- 4 expected capital loss for marketable bonds (due to rising interest rates) and write
- 5 downs. These unexpected losses are partially offset by higher-than-expected gains
- 6 from the pooled real estate fund and higher than expected realized gains in equities.
- 7 Losses due to rising interest rates were also offset by decreases in the present value
- 8 of the claims liability.

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- 9 See the previous figure for the detailed breakdown highlights are provided below.
- Dividends from equities were \$1.0 million higher than forecasted.
- Realized gains on equities were \$1.2 million lower than forecasted.
- Total capital gains/losses for marketable bonds were \$127.3 million lower than forecasted due to rising interest rates. Rising interest rates reduced the Basic claims liabilities by \$132.8 million.
 - Interest income was \$0.5 million lower than forecasted.
- Gains from the pooled real estate fund were \$10.6 million higher than forecasted.
- Net rental income from Cityplace was \$0.9 million lower than forecasted.
- Infrastructure investment income was \$3.0 million lower than forecasted.
- Bond amortization was \$4.2 million higher than forecasted.
- The write off of impaired securities were \$22 million higher than forecasted.

INV.13 Changes To the Investment Income Model

- 1 No major changes to the current investment income model have been made. It is
- 2 expected that once the 2022 ALM study is finalized and the new asset mix for each
- portfolio is approved by the BoD, the necessary changes will be made to the financial
- 4 model. At present these changes are not expected to be made until the 2024 GRA.

INV.14 Interest Rate Forecasts and CPI Forecast Detail

- 1 This section shows detail on the interest rate forecasts and the CPI forecast. For the
- 2 naïve interest rate forecast used in the 2023 rate application, see *Figure INV-3* for the
- 3 10-year GoC bond yield, the marketable bond yield, MUSH yield, and claims discount
- 4 rate.

INV.14.1 Interest Rate Forecast

- 5 The naïve interest rate forecast is based on the March 31, 2022 GoC 10-year bond
- 6 yield, which was 2.41%; this interest rate is used throughout the entire five-year
- 7 forecast for the 2023 GRA. Additionally, the 90-Day T-Bill yield on March 31, 2022 was
- 8 0.60%. This yield was used over the forecast period as well.

INV.14.2 Canadian and Manitoba CPI Forecast

- 9 The Canadian CPI forecast is used in the calculation of real estate and infrastructure
- returns. The Manitoba CPI forecast is used in the calculation of projected indexation
- rates for Personal Injury Protection Plan (PIPP) benefits.

INV.14.2.1 Canadian CPI Forecast

Figure INV- 39 Canadian CPI Forecast

Line									
No.	Year	Qtr	Scotia	CIBC	RBC	TD	BMO NB	Global	Average
1	2022	Q1	4.5%	4.9%	5.3%	4.7%	5.3%	5.1%	5.0%
2		Q2	4.3%	3.7%	5.2%	4.1%	5.1%	5.4%	4.6%
3		Q3	4.3%	2.7%	4.1%	3.2%	4.5%	4.4%	3.9%
4		Q4	3.9%	2.0%	3.1%	2.3%	4.1%	3.8%	3.2%
5	2023	Q1	3.7%	1.7%	2.4%	2.1%		2.8%	2.5%
6		Q2	3.4%	1.9%	2.2%	2.1%		1.6%	2.2%
7		Q3	3.0%	2.0%	2.3%	2.2%		1.8%	2.3%
8		Q4	2.7%			2.2%		1.9%	2.3%
9	Annual								
10	2022		4.3%	3.3%	4.4%	3.6%		3.2%	3.8%
11	2023		3.2%	1.9%	2.3%	2.2%		2.1%	2.3%
12	2024							2.0%	2.0%
13	2025							2.0%	2.0%
14	2026							2.0%	2.0%

¹⁵ Bloomberg

Assumption: Canadian CPI is forecasted to be 3.8% in 2022/23, 2.3% in 2023/24, and 2.0% thereafter.

Figure INV- 40 Manitoba CPI Forecast

Line						
No.	Source	2022	2023	2024	2025	2026
1	Global Insight	2.5%	1.9%	2.2%	2.0%	2.0%
2	RBC Royal Bank	4.7%	2.2%			
3	BMO Capital Market Economics	5.4%	3.2%	2.4%	2.0%	
4	Overall Average	4.2%	2.4%	2.3%	2.0%	2.0%

- 5 Sources
- 6 Global Insight, "Canadian Provincial Forecast and Analysis", January 2022
- 7 RBC Economics, "Provincial Outlook", March 2022
- 8 BMO Financial Group, "Provincial Economic Outlook", April 2022

3 **Assumption**: Manitoba CPI is forecasted to be 4.2% in 2022/23, 2.4% in 2023/24, 2.3% in 2024/25 and 2.0% thereafter.

¹⁶ Global Insight, "Canadian Forecast and Analysis", April 2022

INV.15 Accounting by Asset Class

- 1 This section summarizes the accounting treatment for each asset class, as per the
- 2 Annual Review of Accounting Policies Classification of Financial Instruments.

3 Basic Claims

- 4 100% of Basic claims will be allocated to fixed income. As the sole purpose of the
- 5 portfolio is to back outstanding claims liabilities, these assets (excluding MUSH) will be
- 6 designated as FVTPL in order to hedge movements in the interest rate sensitive claims
- 7 liabilities and therefore reduce accounting mismatch and interest rate risk.
- 8 MUSH bonds will continue to be classified as Held to Maturity (HTM), as MPI intends to
- 9 hold these securities to maturity. They will roll off the portfolio as the various issues
- 10 mature over time.

11 Rate Stabilization Reserve

- 12 Fixed income within the RSR portfolio is not principally bought to recognize short term
- trading gains and does not address accounting mismatch. However, these securities are
- 14 not necessarily intended to be held to maturity and therefore new assets assigned to
- the portfolio will be classified as Available for Sale.

16 Extension

- 17 Fixed income within Extension is not principally bought to recognize short term trading
- gains and does not predominately address accounting mismatch. The Extension
- portfolio backs both claims and surplus; because the underlying claims are short term
- in nature (1 year duration), and not particularly interest rate sensitive, and because
- 21 surplus currently represents approximately 80% of the value, the Extension portfolio
- 22 is considered essentially surplus. These securities are not necessarily intended to be
- 23 HTM and therefore new assets assigned to the portfolio will be classified as AFS.

Employee Future Benefits

- 2 40% of EFB will be allocated to fixed income. The EFB portfolio backs pension and
- 3 other future employee obligations. While the EFB liability is sensitive to changing
- 4 interest rates, these re-measurement gains/losses are recognized in Other
- 5 Comprehensive Income and therefore the fixed income backing EFB will be classified
- 6 as AFS.

7 Applicable to all Portfolios with allocations to growth assets

- 8 Equities do not meet the criteria to be classified as FVTPL or HTM and therefore will be
- 9 classified as AFS within all portfolios.
- 10 Infrastructure and Real Estate are not principally bought to recognize short term
- trading gains and they do not address accounting mismatch. These alternative assets
- will be designated as FVTPL on the basis that they are managed, and their
- performance is evaluated on a fair value basis, as appraisal gains are a significant
- 14 component of their total return.
- 15 There will be no changes to the investment portfolio as a result of IFRS 17. Upon
- adoption of IFRS 9 on April 1, 2023 all investments will be reclassified as fair value
- 17 through profit and loss (FVTPL).

INV.16 Asset Liability Management Program

INV.16.1 Background on ALM Program

- 1 MPI uses duration and dollar matching, referred to as the ALM program, in order to
- 2 manage the interest rate risk associated with its assets and liabilities. In June 2021,
- moment matching was introduced to manage interest rate risk associated with Basic
- 4 Claims liabilities. Moment Matching is an immunization method that integrates actuarial
- 5 discount rates in the computation of the present value and interest rate sensitivity of
- 6 the liabilities. Interest rate risk for Basic Claims is managed by matching the first and
- 7 second moments of the marketable bond portfolio (including government bonds,
- 8 corporate bonds, floating rate notes and short-term investments) to the first and second
- 9 moments of the Basic Claims liabilities of MPI (excluding the liabilities matched to the
- 10 MUSH bond portfolio) with the present value of the liabilities calculated using a market-
- 11 based yield curve.
- Section <u>INV.8.4</u> of its IPS (<u>Appendix 1 Investment Policy Statement</u>) states the
- 13 following:
- "Interest rate risk for Basic Claims is managed by matching the
- duration of the marketable bond portfolio (including government bonds
- and corporate bonds) and floating rate notes to the actuarially
- 17 determined duration of the Corporation's Basic claims liabilities. The
- duration of the government bond portfolio will be adjusted as
- 19 necessary to ensure that the duration of the marketable bond portfolio
- 20 matches the duration of the Corporation's Basic claims liabilities. See
- 21 the Operational Asset Liability Management Policy for additional
- information on managing interest rate risk."
- 23 Reducing interest rate risk has been a focus of MPI since 2014.
- In 2014, the duration bandwidth was changed from \pm 2.0 years to \pm 1.0
- year. This reduction was an intermediate step designed to reduce the interest
- rate, forecasting, and rate-setting risks of MPI until the ALM Study was
- completed.

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- In 2015, an ALM Study was completed with assistance from Aon, and the fixed income portfolio duration was fully matched (within +/- 0.25 years) to the corporate claims liability duration.
- In late 2017, the most recent ALM Study was completed with assistance from Mercer, which recommended the separation of the commingled investment portfolio into 5 unique portfolios that back the liabilities and surplus of MPI.
 - In 2018, the duration of the claims liabilities was matched to the duration of the marketable bond portfolio (i.e., excluding MUSH bonds) instead of being matched to the duration of the total fixed income portfolio (i.e., including MUSH bonds). This change is due to the change in the calculation methodology for the claims discount rate, which is now based upon the dollar weighted yield of the fixed income portfolio rather than the duration weighted yield of the fixed income portfolio. The net result is that the duration of the marketable bond portfolio was decreased by approximately 2 years.
- On March 1, 2019, a unique portfolio for the Basic claims assets was implemented that includes only fixed income assets. The change to a 100% fixed income portfolio for Basic claims reduced interest rate risk for the Basic line of business. This is discussed further in section *INV.16.2.2*.
 - On May 31, 2021 a refinement to the current dollar and duration matching strategy was implemented in order to better protect the corporation from both parallel and non-parallel changes in interest rates. This was accomplished by establishing a new portfolio, called the "completion portfolio", to be managed by Addenda Capital. Going forward Addenda will be responsible for ensuring that the dollar value, duration and convexity of the total Basic Claims asset portfolio matches the dollar value, duration and convexity of the Basic Claims liabilities on a daily basis. Addenda will monitor the duration and convexity of the Provincial bonds, non-marketable bonds and corporate bonds and will adjust the duration of the completion portfolio as required in order to ensure that that the overall duration and convexity are matched to the claims liabilities. This strategy is called moment matching and is expected to reduce

the interest rate risk of MPI by 40% - 50% with minimal impact on the yield of the portfolio.

INV.16.2 Interest Rate Risk Definitions

- 3 **Interest rate risk,** for the purpose of this application, is the net impact of changes in
- 4 interest rates on claims liabilities and the gain or loss for marketable bonds. Interest
- rate risk is shown on a Basic basis in sections <u>INV.16.2.1</u> and <u>INV.16.2.2</u>.
- Interest rate forecasting risk, for the purpose of this application, is the uncertainty
- 7 related to setting premium rates based on forecasted interest rates rather than future
- actual interest rates and the impact of the difference between them.

INV.16.2.1 Basic Interest Rate Risk with Naïve Forecast

Figure INV- 41 Basic Investment and Claims Net Interest Rate Impact with Naïve Forecast

Line No.		2017/18 Actual	2018/19 Actual	2019/20 Actual	2020/21 Actual	2021/22 Actual	2022/23 Forecast	2023/24 Forecast	2024/25 Forecast	2025/26 Forecast	2026/27 Forecast
1	(in Millions of Dollars)										
2	Marketable Bond Yield	3.04%	2.88%	2.69%	2.50%	2.52%	3.44%	3.43%	3.42%	3.41%	3.40%
3	YoY Change	0.13%	-0.16%	-0.19%	-0.19%	0.01%	0.92%	-0.01%	-0.01%	-0.01%	-0.01%
4	Claims Discount Rate	3.47%	3.26%	3.09%	2.88%	3.54%	3.55%	3.53%	3.51%	3.50%	3.47%
5	YoY Change	0.08%	-0.21%	-0.17%	-0.21%	0.66%	0.01%	-0.02%	-0.02%	-0.01%	-0.03%
6	Duration Gap (Years)*	0.1	(0.1)	0.9	(0.2)	0.1	-	-	-	-	-
7	Investments										
8	Investment Income	116.3	208.5	59.6	89.5	(47.2)	136.1	107.5	104.3	108.7	109.6
9	(1) Marketable Bond Gain/(Loss)	4.6	14.2	5.5	0.7	(127.0)	(3.9)	(0.2)	(0.1)	(0.1)	(0.1)
10	Investment Income excluding Marketable Bond G/L	111.7	194.3	54.1	88.9	79.8	140.0	107.7	104.4	108.8	109.6
11	Claims										
12	Net Claims Incurred	783.0	892.3	761.5	653.8	838.6	885.5	927.8	970.7	1,016.6	1,071.8
13	(2) Claims Interest Rate Impact	(15.8)	40.9	(8.9)	44.2	(132.8)	(2.5)	4.8	4.5	2.9	6.2
14	Claims Excluding Interest Rate Impact	798.8	851.4	770.4	609.6	971.3	888.1	923.0	966.2	1,013.7	1,065.6
15	Net Interest Rate Impact										
16	(1) Marketable Bond Gain/Loss	4.6	14.2	5.5	0.7	(127.0)	(4.0)	(0.2)	(0.1)	(0.2)	(0.1)
17	(2) Claims Interest Rate Impact	(15.8)	40.9	(8.9)	44.2	(132.8)	(2.5)	4.8	4.5	2.9	6.2
18	Net Impact of Changes in Interest Rates [(1) - (2)]	20.4	(26.7)	14.4	(43.5)	5.8	(1.5)	(4.9)	(4.6)	(3.0)	(6.3)

⁹ The net impact of changes in interest rates from 2022/23 to 2026/27 is on average

^{(\$4.1} million) per year based on the naïve interest rate forecast. This is in comparison

- to the prior 2021/22 to 2025/26 average net impact of changes in interest rate of (\$11.1
- 2 million). The decline of the negative net impact is primarily due to the increasing MUSH
- 3 yield. As MUSH bonds are reported at their historical book value and book yield, they
- 4 do not reflect the current high interest rate environment. Therefore, newly purchased
- 5 MUSH bonds increase the weighted average yield of the MUSH bond portfolio. This
- 6 impact cannot be hedged. MUSH yield increases from 4.28% at the beginning of the
- 7 forecast period to 4.37% by the end of the forecast period as older lower yielding MUSH
- 8 bonds mature. This factor positively impacts the claims discount rate and the present
- 9 value of the claims liabilities with no offsetting impact from the fixed income portfolio.

INV.16.2.2 Reduction in Basic Interest Rate Risk

- Interest rate risk has been significantly reduced by creating a unique asset allocation
- for Basic claims. To illustrate, for each year from 2022/23 to 2024/25, the GoC 10-
- 12 year bond rate was increased by 100 bps on the last day of the fiscal year. Figure INV-
- $\frac{42}{2}$ shows the net impact on the Basic line of business in the 2022 GRA compared to
- 14 the 2023 GRA.
- 15 Forecasted interest rate risk decreased from the 2022 GRA to the 2023 GRA. On
- average the net impact was \$7.0M in the 2022 GRA and -\$4.1M in the 2023 GRA
- 17 (2022/23 to 2024/25).

Figure INV- 42 +100 Bps GoC 10 Year Bond Comparison 2022 GRA to 2021 GRA

Line				
No.	Description	2022/23	2023/24	2024/25
1	2022 GRA			
2	Marketable Bond G/L	(157.6)	(166.6)	(176.9)
3	Claims Interest Rate Impact	(163.8)	(173.4)	(184.9)
4	Net Impact	6.1	6.8	8.1
5	2023 GRA			
6	Marketable Bond G/L	(160.7)	(158.8)	(164.4)
7	Claims Interest Rate Impact	(154.4)	(154.5)	(162.6)
8	Net Impact	(6.3)	(4.2)	(1.8)

INV.16.3 Discount Rate Used for the Calculation of the Interest Rate Impact on Claims Incurred

1 Minimum Filing Request H.6 asked for the following:

- 2 "Please provide the discount rate used for the calculation of the interest rate impact
- 3 on claims incurred, and include the calculations used in the calculation of the discount
- 4 rate."
- 5 The interest rate impact on claims incurred is the difference between net claims
- 6 incurred using the current discount rate and evaluating the net claims incurred using
- 7 the discount rate from last year for each fiscal year. The claims discount rate can be
- 8 found in *Figure INV-3*.
- 9 For example, to calculate the interest rate impact on net claims incurred for 2022/23
- 10 Interest Rate Impact 2022/23 = (Net Claims Incurred @ 2022/23 Claims Discount
- 11 Rate) (Net Claims Incurred @ 2021/22 Claims Discount Rate)

INV.16.4 Historical Fixed Income Duration and Claims Duration

- 12 The figure below shows the quarterly fixed income duration and the quarterly claim
- liability duration communicated to the bond manager each month to maintain a duration
- matching strategy in compliance with the ALM program. Additionally, March 31, 2022
- 15 fixed income and claims liability durations are provided.

Figure INV- 43 Fixed Income Duration and Claims Duration

Line No.	Date	Fixed Income Duration	Claims Duration*	Difference (Fixed Income Duration - Claims Duration)
1	Feb-20	10.48	10.68	-0.2
2	May-20	10.57	10.35	0.2
3	Aug-20	10.41	10.57	-0.2
4	Nov-20	10.50	10.58	-0.1
5	Feb-21	10.69	10.66	0.0
6	Mar-21	10.38	10.35	0.0
7	Jun-21	10.42	10.18	0.2
8	Sep-21	10.37	10.13	0.2
9	Dec-21	10.66	10.17	0.5
10	Mar-22	9.58	9.50	0.1

^{*} Claims Duration is one month lagged

INV.17 Investment Policy Statement - Changes

- 1 The IPS is reviewed on an annual basis (at a minimum). The policy was last updated
- in May 2021 (see <u>Appendix 1 Investment Policy Statement</u>).
- No changes have been made to the IPS since May 2021. It is expected that changes to
- 4 the IPS will be made once the 2022 ALM study is finalized and the final asset
- allocations for each portfolio are approved by the BoD.

INV.18 Investment Income Summary by Portfolio

- 1 The investment income and asset allocation for Basic Claims, RSR, and EFB for
- 2 2022/23 to 2026/27 is covered in this section.
- 3 In the RSR portfolio all asset classes are within the approved minimum and maximum
- 4 weights, but the corporate operational cash target of \$100 million is included in this
- 5 portfolio, which prevents the fixed income asset classes from reaching their target
- 6 weights. Private debt is within the minimum weight of 15% throughout the five-year
- 7 forecast period.
- 8 Within the EFB portfolio all asset classes are within the approved minimum and
- 9 maximum weights. (See *Figure INV-49*).

Figure INV- 44 Basic Claims Investment Income

Line						
No.	Investment Summary During Period	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s)					
2	Interest Income During Period	77,741	79,172	80,557	81,873	83,780
3	Dividend and Other Income During Period	-	-	-	-	-
4	Gains During Period - Profit & Loss	(0)	(0)	(0)	(0)	(0)
5	Investment Fees Paid	(1,430)	(1,457)	(1,492)	(1,505)	(1,512)
6	Amortization/Accretion During Period	(2,701)	(3,092)	(3,286)	(3,416)	(3,350)
7	Pension Expense	-	-	-	-	
8	Investment Income	73,609	74,624	75,778	76,952	78,918

Figure INV- 45 Basic Claims Asset Allocation

Line						
No.	Investment Summary During Period	2022/23	2023/24	2024/25	2025/26	2026/27
1	Cash/Short Term Investments	-	-	-	-	-
2	Provincial Bonds	1,126,634	1,183,000	1,256,866	1,320,489	1,398,330
3	Corporate Bonds	520,912	541,422	567,792	590,814	618,551
4	MUSH	440,475	413,036	386,568	360,135	337,390
5	Total Assets	2,088,022	2,137,459	2,211,226	2,271,438	2,354,271
6	Percentage Allocation					
7	Cash/Short Term Investments	0%	0%	0%	0%	0%
8	Provincial Bonds	54%	55%	57%	58%	59%
9	Corporate Bonds	25%	25%	26%	26%	26%
10	MUSH	21%	19%	17%	16%	14%
11	Total	100%	100%	100%	100%	100%

Figure INV- 46 RSR Investment Income

Line						
No.	Investment Summary During Period	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s)					
2	Interest Income During Period	2,189	2,934	3,822	4,479	3,805
3	Dividend and Other Income During Period	7,371	7,920	7,319	8,174	7,079
4	Gains During Period - Profit & Loss	40,002	10,969	5,907	7,007	6,309
5	Investment Fees Paid	(1,264)	(1,230)	(1,243)	(1,411)	(1,182)
6	Amortization/Accretion During Period	69	72	36	26	7
7	Investment Income	48.366	20.665	15.841	18.275	16.018

Figure INV- 47 RSR Asset Allocation

Line						
No.	Investment Summary During Period	2022/23	2023/24	2024/25	2025/26	2026/27
1	Cash/Short Term Investments	97,438	98,508	100,000	100,000	100,000
2	Provincial Bonds	45,518	74,429	79,778	70,667	82,732
3	Corporate Bonds	34,040	37,214	39,889	35,333	41,366
4	MUSH	-	-	-	-	-
5	Private Debt	90,643	74,429	79,778	70,667	82,732
6	Total Fixed Income	267,639	284,580	299,445	276,667	306,830
7	Canadian Equities	40,848	44,657	47,867	42,400	49,639
8	Global Equities	44,252	48,379	51,856	45,933	53,776
9	Global LV Equities	34,040	37,214	39,889	35,333	41,366
10	Real Estate Investments	39,797	42,817	45,337	40,626	46,504
11	Infrastructure & Venture Capital	17,020	18,607	19,945	17,667	20,683
12	Total Growth Assets	175,958	191,675	204,892	181,960	211,968
13	Total Assets	443,597	476,254	504,337	458,626	518,797
14	Percentage Allocation					
15	Cash/Short Term Investments	22.0%	20.7%	19.8%	21.8%	19.3%
16	Provincial Bonds	10.3%	15.6%	15.8%	15.4%	15.9%
17	Corporate Bonds	7.7%	7.8%	7.9%	7.7%	8.0%
18	MUSH	0.0%	0.0%	0.0%	0.0%	0.0%
19	Private Debt	20.4%	15.6%	15.8%	15.4%	15.9%
20	Total Fixed Income	60.3%	59.8%	59.4%	60.3%	59.1%
21	Canadian Equities	9.2%	9.4%	9.5%	9.2%	9.6%
22	Global Equities	10.0%	10.2%	10.3%	10.0%	10.4%
23	Global LV Equities	7.7%	7.8%	7.9%	7.7%	8.0%
24	Real Estate Investments	9.0%	9.0%	9.0%	8.9%	9.0%
25	Infrastructure & Venture Capital	3.8%	3.9%	4.0%	3.9%	4.0%
26	Total Growth Assets	39.7%	40.2%	40.6%	39.7%	40.9%
27	Total	100.0%	100.0%	100.0%	100.0%	100.0%

Figure INV- 48 Employee Future Benefits Investment Income

Line						
No.	Investment Summary During Period	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s)					
2	Interest Income During Period	4,027	4,298	4,525	4,730	4,926
3	Dividend and Other Income During Period	9,648	10,204	10,796	11,469	12,124
4	Gains During Period - Profit & Loss	22,527	19,666	19,893	20,205	21,067
5	Investment Fees Paid	(2,218)	(2,354)	(2,463)	(2,580)	(2,722)
6	Amortization/Accretion During Period	(88)	(85)	(81)	(78)	(74)
7	Pension Expense	(15,020)	(15,386)	(15,758)	(15,758)	(15,758)
8	Investment Income	18,876	16,343	16,912	17,988	19,564

Figure INV- 49 Employee Future Benefit Asset Allocation

Line						
No.	Investment Summary During Period	2022/23	2023/24	2024/25	2025/26	2026/27
1	Cash/Short Term Investments	-	-	-	-	-
2	Provincial Bonds	-	-	-	-	-
3	Corporate Bonds	93,433	96,364	99,304	102,394	105,617
4	MUSH	-	-	-	-	-
5	Private Debt	85,676	89,482	93,457	97,608	101,944
6	Total Fixed Income	179,109	185,846	192,761	200,002	207,561
7	Canadian Equities	73,115	77,999	83,210	88,768	94,697
8	Global Equities	113,452	121,019	129,092	137,704	146,890
9	Global LV Equities	42,255	44,816	47,532	50,414	53,469
10	Real Estate Investments	100,199	106,712	113,755	120,580	127,815
11	Infrastructure & Venture Capital	64,592	68,468	72,083	76,120	80,382
12	Total Growth Assets	393,613	419,013	445,671	473,584	503,254
13	Total Assets	572,722	604,859	638,432	673,587	710,815
14	Percentage Allocation					
15	Cash/Short Term Investments	0.0%	0.0%	0.0%	0.0%	0.0%
16	Provincial Bonds	0.0%	0.0%	0.0%	0.0%	0.0%
17	Corporate Bonds	16.3%	15.9%	15.6%	15.2%	14.9%
18	MUSH	0.0%	0.0%	0.0%	0.0%	0.0%
19	Private Debt	15.0%	14.8%	14.6%	14.5%	14.3%
20	Total Fixed Income	31.3%	30.7%	30.2%	29.7%	29.2%
21	Canadian Equities	12.8%	12.9%	13.0%	13.2%	13.3%
22	Global Equities	19.8%	20.0%	20.2%	20.4%	20.7%
23	Global LV Equities	7.4%	7.4%	7.4%	7.5%	7.5%
24	Real Estate Investments	17.5%	17.6%	17.8%	17.9%	18.0%
25	Infrastructure & Venture Capital	11.3%	11.3%	11.3%	11.3%	11.3%
26	Total Growth Assets	68.7%	69.3%	69.8%	70.3%	70.8%
27	Total	100.0%	100.0%	100.0%	100.0%	100.0%

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Attachment A: Mercer Report RFP Asset Liability Management (ALM) Study

Attachment B: Mercer Report Asset Liability Study – Phase One Attachment C: Mercer Report Asset Liability Study – Phase Two

Attachment D: Mercer Report New Asset Classes for Consideration

Attachment E: Mercer Report Review of MPIs Returns vs Peers

Attachment F: Mercer Report Discussion Paper

Attachment G: Mercer Report Asset Mix Optimization

Attachment H: Mercer Report Asset Mix Optimization RSR EXT SRE and EFB Portfolios

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Investments

INV.1 Executive Summary

- 1 With over \$3.5 billion in investment assets, the Investment Income forecast is a major
- 2 component of the financial forecast of Manitoba Public Insurance (MPI). At the
- 3 2021/22 fiscal year-end (FYE), the investment loss allocated to the universal
- 4 compulsory automobile insurance line of business (Basic) was \$47.2 million. In
- 5 2022/23, investment income is forecasted to be \$136.1 million. This chapter explains
- 6 how MPI forecasts the investment income of Basic for FYEs 2022/23 to 2026/27.

INV.1.1 Current Year Investment Themes - Summary

7 Economic Recovery from Pandemic and Increasing Inflation

- 8 Similar to 2020, throughout 2021, the COVID-19 pandemic continued to play a major
- 9 role in the economy. In the spring of 2021, the COVID-19 vaccine became widely
- available to most Canadians and the combination of high uptake (over 80% of eligible
- 11 Canadians were vaccinated by September) and the efficacy of the vaccines resulted in
- a loosening restrictions in spring and summer of 2021. Markets responded with the
- 13 S&P/TSX index increasing 11.2% (29.0% annualized) in the five-month span from
- 14 March 31, 2021 to August 31, 2021.
- 15 Increases in cases caused by the highly contagious Delta variant negatively impacted
- equity markets in September 2021 (the S&P/TSX declined by 2.2%), but the concern
- was short lived, and the markets rallied in October (5% gain by the S&P/TSX) and
- continued the upward trend throughout the rest of 2021.
- 19 In January of 2022, the Omicron-variant wave led to further lockdowns and
- 20 restrictions worldwide, including in some Canadian provinces. While this had a
- 21 negative impact on the markets (-0.13% S&P/ TSX return total for January and
- February), more importantly, it caused worldwide supply shortages. The Russian
- invasion of Ukraine put further stress on the supply chains and propelled the

- 1 Consumer Price Index (CPI) to a reading of 6.7%, the highest year-over-year (YoY)
- 2 increase in 30 years.
- 3 Within Basic Claims, corporate bonds returned -5.1% while provincial bonds returned -
- 4 5.6%, mid-duration private debt fund within the Rate Stabilization Reserve (RSR)
- 5 returned 2.5% while long-duration private debt fund within the Employee Future
- 6 Benefits (EFB) portfolio returned -5.3%. In 2021/22, the MPI Canadian equity portfolio
- 7 returned 26.3%, the global equity portfolio returned 8.7%, the infrastructure portfolio
- grew by 3.4%, while the pooled real estate fund returned 16.8%.

9 Asset Liability Management Study & Strategy

- MPI is close to completing its asset-liability management (ALM) study and filed the
- reports received from Mercer in accordance with PUB Directive 11.19 from the 2022
- General Rate Application (GRA). As Mercer completed its analysis; the next step is for
- MPI to select the asset mix for each portfolio.
- MPI will adopt International Financial Reporting Standards (IFRS) 9 and 17 MPI on
- April 1, 2023 with a comparative year for IFRS 17 starting on April 1, 2022. MPI asked
- Mercer to comment on the impacts of implementing IFRS 9 and 17 on its investment
- strategy in the next ALM study. This issue was addressed in Section 2 of its Phase One
- 18 Report.
- 19 MPI anticipates that there will be no impact to the Basic claims investment portfolio
- from adopting IFRS 9, other than the fact that MUSH bonds will be reported at market
- value. Currently the Claims Discount Rate (CDR) is based upon the yield of the
- underlying assets; under IFRS 17 the CDR will be based on characteristics of the
- 23 liabilities. As a result of adopting IFRS 17 a market-based yield curve will be used for
- discounting claims liability cash flows rather than a single discount rate (see INV.2.4).
- 25 MPI implemented its then new ALM strategy in June 2021 with the assistance of
- 26 Addenda Capital in order to better protect MPI from both parallel and non-parallel
- 27 changes in interest rates. The strategy is a hybrid methodology comprised of cash flow

- 1 matching and moment matching to manage the interest rate risk associated with the
- 2 Basic Claims liabilities.
- 3 The strategy is working well, with a year-to-date net impact of interest rates of \$4.2
- 4 million on a corporate-basis (\$8.2 million for Basic Claims) at March 31, 2022.

5 Interest Rate Forecasting

- 6 The Board of Directors (BoD) and Management of MPI continue to believe that a naïve
- 7 interest rate forecast is the best estimate of future interest rates. The forecast for
- 8 each category of fixed income assets uses the yield on the Government of Canada
- 9 (GoC) 10-year bond as the base, to which a "spread" is added in order to arrive at the
- absolute yield for the fixed income asset. The naïve forecast holds the GoC 10-year
- bond yield as of March 31, 2022 constant for the entire five-year forecast. The actual
- 12 yield on the GoC 10-year bond on March 31, 2022 was 2.41%; this rate forms the
- basis for all interest rate forecasts in this application. All fixed income asset types are
- also assumed to maintain a constant "spread" above the yield of the GoC 10-year
- 15 bond.

16 IFRS 17 Discount Rate Methodology

- MPI elected use of the Top-Down approach rather than the Bottom-Up approach. For
- additional information please see our IFRS position papers included as *Appendices to*
- 19 <u>the Pro Forma Section</u> of the GRA filing.
- 20 MPI outsourced to Addenda Capital the development of the discount curves to be used
- 21 with its adoption of IFRS 17. For over 15 years Addenda generated yield curves for
- 22 their own use.

INV.1.2 Investment Income Forecast - Summary

- MPI forecasts ten asset classes in the financial model. These asset classes include:
- cash, provincial bonds, corporate bonds, MUSH bonds, Canadian equities, global
- equities, low volatility global equities, real estate (Cityplace and a pooled fund),

- infrastructure, and private debt. The forecast also includes the impact of investment
- 2 fees and pension expenses. This document details the accounting treatment, capital
- 3 and income return, turnover, and funding assumptions under each asset class. Finally,
- 4 this document provides a comparison of the investment income forecast of the present
- 5 year (2023 GRA) to the prior year (2022 GRA). The tables below show figures for the
- 6 Basic line of business, which includes 100% of the Basic Claims investment portfolio,
- 7 100% of the RSR investment portfolio and the allocation assigned to Basic of the EFB
- 8 investment portfolio (based on the payroll ratio of 74.8% in 2021/22 and over the
- 9 forecast period).

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- **Figure INV-1** provides an investment income summary for the Basic line of business over a 10-year period (four years historical, current projected year-end and five years forecasted). See section <u>INV.18</u> for a summary of investment income and asset allocation for the Basic Claims, RSR, and EFB portfolios over the five-year forecast period.
 - **Figure INV-2** provides the asset values and percentage of the total combined Basic line of business portfolio for each asset class over the same 10-year period.
 - **Figure INV-3** shows the naïve interest rate forecast for the present year based on the GoC 10-year bond rate as of March 31, 2022, compared to the naïve interest rate forecast used in the 2022 GRA.
 - **Figure INV-4** provides a summary of the major assumptions used in the 2022 and 2023 GRAs, and the corresponding section in this document where the current assumptions are supported.

Figure INV- 1 Summary of Basic Line of Business Investment Income

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Asset Class	Reference Section #	2017/18 Actual	2018/19 Actual	*2019/20 Actual	2020/21 Actual	2021/22 Actual	2022/23 Budget	2023/24 Forecast	2024/25 Forecast	2025/26 Forecast	2026/27 Forecast
(C\$000s, except where noted)											
Interest Income During Period											
Cash/Short Term Investments	INV.3	565	2,192	3,641	454	93	664	586	593	599	599
Provincial Bonds	INV.4	34,147	32,514	80,710	84,694	81,430	38,169	39,967	42,124	43,818	45,230
Corporate Bonds	INV.4	-	3,702	-	-	-	24,780	26,514	27,863	29,269	30,300
MUSH	INV.5	25,349	24,950	-	-	-	19,328	18,254	17,184	16,205	15,142
Private Debt	INV.9	-	-	1,254	2,998	4,800	6,619	7,522	6,812	7,220	6,888
Total		60,060	63,358	85,604	88,146	86,323	89,561	92,843	94,576	97,111	98,159
Dividend and other Income											
Canadian Equities	INV.6	7,774	8,781	3,097	3,080	5,258	2,678	2,737	2,881	3,215	3,090
US/Global Equities	INV.7	2,619	2,996	797	1,019	3,578	2,263	2,622	2,933	3,244	3,185
Global Low Volatility	INV.7	-	-	2,182	-	-	1,169	1,312	1,464	1,645	1,539
Investment Properties (CityPlace)	INV.8	2,972	3,094	1,390	(765)	148	350	359	367	374	382
Infrastructure	INV.9	1,731	11,533	2,620	1,621	1,961	1,510	1,002	940	1,056	1,066
Total		15,096	26,404	10,086	4,955	10,945	7,970	8,033	8,584	9,534	9,262
Gains During Period - Profit & Loss											
Marketable Bonds Unrealized Gains/(Loss)	INV.4	8,079	8,718	(16,827)	(10,645)	(123,025)	6,325	133	144	149	146
Marketable Bonds Realized Gains/(Loss)	INV.4	(3,490)	5,459	22,346	11,296	(3,975)	(10,254)	(304)	(285)	(299)	(211)
Canadian Equities Realized Gains	INV.6	20,060	48,239	(39,207)	1,028	5,943	25,784	6,942	3,648	4,127	3,621
US/Global Equities Realized Gains	INV.7	4,928	56,550	572	1,561	4,807	9,824	6,577	3,746	4,629	4,294
Global Low Volatility	INV.7	-	-	3,652	6,452	1,571	8,320	2,675	2,124	2,636	2,509
Real Estate	INV.8	25,058	17,443	6,516	(878)	15,342	10,987	7,085	7,725	7,499	7,532
Infrastructure	INV.9	5,376	1,635	7,679	1,945	111	5,869	3,921	3,687	4,137	4,178
Total		60,011	138,046	(15,269)	10,756	(99,226)	56,854	27,029	20,789	22,879	22,070
Other											
Investment Fees Paid	INV.10	(3,641)	(3,576)	(4,038)	(4,111)	(4,802)	(4,353)	(4,448)	(4,578)	(4,846)	(4,730)
Amortization of Bond Premium/Discount	INV.10	(3,069)	(3,553)	(6,083)	(8,994)	(6,962)	(2,698)	(3,083)	(3,311)	(3,448)	(3,399)
Pension Expense	INV.10	(11,619)	(12,170)	(10,686)	(11,249)	(11,439)	(11,237)	(11,511)	(11,789)	(11,789)	(11,789)
Venture Capital Income	INV.10	412	-	-	-	-	-	-	-	-	-
Investment Write-Down		(930)	-	-	10,022	(22,023)	-	-	-		-
Total		(18,847)	(19,298)	(20,807)	(14,329)	(45,226)	(18,288)	(19,042)	(19,678)	(20,083)	(19,918)
Total Basic LOB Investment Income		116,320	208,510	59,614	89,528	(47,184)	136,097	108,862	104,271	109,441	109,572

^{*}Includes pro-rata securitiy write-downs.

Figure INV- 2 Investment Portfolio Asset Values for the Basic Line of Business

Line No.	Reference Section #	2017/18 Actual*	2018/19 Actual*	2019/20 Actual*	2020/21 Actual	2021/22 Actual**	2022/23 Budget	2023/24 Forecast	2024/25 Forecast	2025/26 Forecast	2026/27 Forecast
1	Ending Asset Values (C\$ 000,000's)	7101001	710101	71010101	7101001	7101001	244901	1 0100001	1 0100001	1 0100001	1 0100001
2	Cash/Short Term Investments	76	166	187	139	153	97	99	100	100	100
3	Provincial Bonds	984	1,111	1,199	1,230	1,036	1,172	1,257	1,337	1,391	1,481
4	Corporate Bonds	99	99	478	617	576	625	651	682	703	739
5	MUSH	527	491	520	494	468	440	413	387	360	337
6	Private Debt	0	0	79	115	137	155	141	150	144	159
7	Canadian Equities	226	267	56	110	118	96	103	110	109	120
8	US/Global Equities	124	133	107	146	139	129	139	148	149	164
9	Global LV Equities	0	0	54	82	78	66	71	75	73	81
10	Real Estate Investments	259	286	97	86	129	115	123	130	131	142
11	Infrastructure & Venture Capital	87	96	77	73	74	65	70	74	75	81
12	Total Assets	2,381	2,649	2,853	3,092	2,909	2,960	3,066	3,193	3,234	3,405
13	Ending Rebalanced Allocations (%)										
14	Cash/Short Term Investments	3.2%	6.3%	6.5%	4.5%	5.3%	3.3%	3.2%	3.1%	3.1%	2.9%
15	Provincial Bonds	41.3%	42.0%	42.0%	39.7%	35.6%	39.6%	41.0%	41.9%	43.0%	43.5%
16	Corporate Bonds	4.2%	3.7%	16.7%	19.9%	19.8%	21.1%	21.2%	21.4%	21.7%	21.7%
17	MUSH	22.1%	18.5%	18.2%	16.0%	16.1%	14.9%	13.5%	12.1%	11.1%	9.9%
18	Private Debt	0.0%	0.0%	2.8%	3.7%	4.7%	5.2%	4.6%	4.7%	4.4%	4.7%
19	Canadian Equities	9.5%	10.1%	2.0%	3.6%	4.1%	3.2%	3.4%	3.4%	3.4%	3.5%
20	US/Global Equities	5.2%	5.0%	3.7%	4.7%	4.8%	4.4%	4.5%	4.6%	4.6%	4.8%
21	Global LV Equities	0.0%	0.0%	1.9%	2.7%	2.7%	2.2%	2.3%	2.4%	2.3%	2.4%
22	Real Estate Investments	10.9%	10.8%	3.4%	2.8%	4.4%	3.9%	4.0%	4.1%	4.0%	4.2%
23	Infrastructure & Venture Capital	3.6%	3.6%	2.7%	2.4%	2.5%	2.2%	2.3%	2.3%	2.3%	2.4%
24	Total Assets	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

^{25 *} Actual (2014/15 - 2018/19) based on long-term basic line of business allocation applied to the entire portfolio

^{26 * 2019/20} and thereafter basic line of business has a segregated allocation and based on Basic Claims, RSR and pro-rata EFB asset values.

^{27 **} Investment balances reflect March 31, 2022 actuals.

Figure INV- 3 Interest Rate Forecast

							Claims					Claims					Claims
Lina	Calendar	Fiscal Year/	91-Day T.Bill Rate	GoC 10 Yr Rate	Mrk. Bond Yield	MUSH Yield	Discount Rate	91-Day T.Bill Rate	GoC 10 Yr Rate	Mrk. Bond Yield	MUSH Yield	Discount Rate	91-Day T.Bill Rate	GoC 10 Yr	Mrk. Bond Yield	MUSH Yield	Discount Rate
Line No.	Year/ <i>Quarter</i>	Quarter	2023 GRA	2023 GRA	2023 GRA	2023 GRA	2023 GRA	2022 GRA	2022 GRA	2022 GRA	2022 GRA	2022 GRA	Difference	Rate Difference	Difference	Difference	Difference
1	22:01	2022/23 Q1	0.60%	2.41%	2.70%	4.28%	3.51%	0.09%	1.56%	2.46%	4.32%	2.81%	0.51%	0.85%	0.24%	-0.04%	0.71%
2	22:02	2022/23 Q2	0.60%	2.41%	2.70%	4.28%	3.56%	0.09%	1.56%	2.46%	4.31%	2.80%	0.51%	0.85%	0.24%	-0.02%	0.76%
3	22:03	2022/23 Q3	0.60%	2.41%	2.70%	4.28%	3.55%	0.09%	1.56%	2.46%	4.30%	2.79%	0.51%	0.85%	0.24%	-0.01%	0.77%
4	22:04	2022/23 Q4	0.60%	2.41%	2.70%	4.28%	3.55%	0.09%	1.56%	2.46%	4.28%	2.78%	0.51%	0.85%	0.24%	0.00%	0.78%
5	23:01	2023/24 Q1	0.60%	2.41%	2.70%	4.28%	3.54%	0.09%	1.56%	2.46%	4.27%	2.76%	0.51%	0.85%	0.24%	0.01%	0.78%
6	23:02	2023/24 Q2	0.60%	2.41%	2.70%	4.28%	3.54%	0.09%	1.56%	2.46%	4.26%	2.75%	0.51%	0.85%	0.24%	0.03%	0.79%
7	23:03	2023/24 Q3	0.60%	2.41%	2.70%	4.28%	3.53%	0.09%	1.56%	2.46%	4.24%	2.74%	0.51%	0.85%	0.24%	0.04%	0.79%
8	23:04	2023/24 Q4	0.60%	2.41%	2.70%	4.28%	3.53%	0.09%	1.56%	2.46%	4.23%	2.73%	0.51%	0.85%	0.24%	0.05%	0.80%
9	24:01	2024/25 Q1	0.60%	2.41%	2.70%	4.29%	3.52%	0.09%	1.56%	2.46%	4.22%	2.72%	0.51%	0.85%	0.24%	0.08%	0.80%
10	24:02	2024/25 Q2	0.60%	2.41%	2.70%	4.30%	3.52%	0.09%	1.56%	2.46%	4.20%	2.71%	0.51%	0.85%	0.24%	0.10%	0.81%
11	24:03	2024/25 Q3	0.60%	2.41%	2.70%	4.31%	3.51%	0.09%	1.56%	2.46%	4.19%	2.70%	0.51%	0.85%	0.24%	0.12%	0.81%
12	24:04	2024/25 Q4	0.60%	2.41%	2.70%	4.32%	3.51%	0.09%	1.56%	2.46%	4.17%	2.69%	0.51%	0.85%	0.24%	0.14%	0.82%
13	25:01	2025/26 Q1	0.60%	2.41%	2.70%	4.30%	3.50%	0.09%	1.56%	2.46%	4.16%	2.68%	0.51%	0.85%	0.24%	0.14%	0.82%
14	25:02	2025/26 Q2	0.60%	2.41%	2.70%	4.28%	3.50%	0.09%	1.56%	2.46%	4.15%	2.67%	0.51%	0.85%	0.24%	0.14%	0.83%
15	25:03	2025/26 Q3	0.60%	2.41%	2.70%	4.27%	3.50%	0.09%	1.56%	2.46%	4.13%	2.66%	0.51%	0.85%	0.24%	0.13%	0.84%
16	25:04	2025/26 Q4	0.60%	2.41%	2.70%	4.25%	3.50%	0.09%	1.56%	2.46%	4.12%	2.65%	0.51%	0.85%	0.24%	0.13%	0.85%

^{17 * 2023} GRA is based on the March 2022 Naïve Interest Rate Forecast

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Figure INV- 4 Major Asset Class Summary

No. Provincial Bonds 2022 GRM 200% 1 mrower 20% 20% 3 marketable Bonds Dynamic Table Dynamic Table 4 Overall Duration Gap 0.0 years 0.0 years 5 Corporate Bonds Turnover 46% Basic Claims, 49% RSR, 22% EFB 37% Basic Claims, 65% RSR, 38% EFB 6 Turnover Division Gap 0.0 years 0.0 years 7 MUSH WUSH Spread on New Purchases Quarterly MUSH purchases forecasted New MUSH Purchases	Line			
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7 Marketable Bonds Dynamic Table Overall Duration Gap 0.0 years 0.0 years 0.0 years MWSH MWSH Spread on New Purchases Quartenty MUSH purchases forecasted 10 Mew MUSH Purchases \$10M Quartenty (\$40M Annually) \$5M Quartenty (\$20M Annually) 12 Private Debt Purchases Initial funding complete, Additional funding continues in 2021/22 0.99% Long Duration & 1.35% Mid Duration 15 Canadian Equities 6.6% 6.6% 6.6% 16 Total Return 1.0% dot all Return 1.0% dot and thereafter 2.9% 2022/23, 2.9% 2023/24, 2.9% 2024/25 and thereafter 17 Dividend Yield 2.8% 2021/22, 3.0% 2022/23, 2.8% 2023/122 and thereafter 2.9% 2022/23, 2.9% 2023/24, 2.9% 2024/25 and thereafter 18 Capital Return Total Return-Dividend Yield = Capital Return Total Return-Dividend Yield = Capital Return 2 Global Equities 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 2Dividend Yield 1.9% 2021/22, 2.0% 2022/23 and 2	5	Corporate Bonds		
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9 MUSH MUSH Spread on New Purchases Quarterly MUSH purchases forecasted Quarterly MUSH purchases forecasted 1 New MUSH Purchases \$10M Quarterly (\$40M Annually) \$5M Quarterly (\$20M Annually) 12 Private Debt Det **** **** 13 Private Debt Purchases Initial funding complete, Additional funding continues in 2021/22 **** **** 16 Total Return 6.6% 6.6% *** 6.6% 17 Dividend Yield 2.8% 2021/22, 3.0% 2022/23, 2.8% 2023/24 and thereafter 2.9% 2022/23, 2.9% 2023/24, 2.9% 2024/25 and thereafter 1.0% 2021/22 and thereafter 1.3% for 2022/23 and thereafter 1.3% for 2022/23 and thereafter 1.3% for 2022/23 and thereafter 2.9% 2022/23, 2.9% 2023/24, 2.9% 2024/25 and thereafter 2.9% 2022/23, 2.9% 2023/24, 2.9% 2024/25 and thereafter 1.3% for 2022/23 and thereafter 1.3% for 2022/23 and thereafter 1.3% for 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 2.1% 202	7	Marketable Bonds		Dynamic Table
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13 Private Debt Spread 0.85% Long Duration & 1.10% Mid Duration 0.99% Long Duration & 1.35% Mid Duration 14 Private Debt Purchases Initial funding complete, Additional funding continues in 2021/22 0.99% Long Duration & 1.35% Mid Duration 15 Canadian Equities Canadian Equities 2.9% 2021/23, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2023/24, 2.9% 2023/24 and thereafter 16 Capital Return Total Return - Dividend Yield = Capital Return Total Return - Dividend Yield = Capital Return 20 Global Equities 6.6% 6.6% 6.6% 21 Total Return 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 23 Capital Return Total Return - Dividend Yield = Capital Return 1.2% for 2022/23 and thereafter 24 Total Return + Dividend Yield = Capital Return 6.0% 6.0% 25 Global Low Volatility Equities 6.0% 6.0% 26 Capital Return 6.0% 6.0% 27 Dividend Yield 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2	11	New MUSH Purchases	\$10M Quarterly (\$40M Annually)	\$5M Quarterly (\$20M Annually)
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18 Capital Return Total Return - Dividend Yield = Capital Return 19 Turnover Ratio (Annual) 15% for 2021/22 and thereafter 13% for 2022/23 and thereafter 20 Global Equities	16	Total Return	6.6%	6.6%
19 Turnover Ratio (Annual) 15% for 2021/22 and thereafter 13% for 2022/23 and thereafter 20 Global Equities 21 Total Return 6.6% 6.6% 22 Dividend Yield 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 23 Capital Return Total Return - Dividend Yield = Capital Return Total Return - Dividend Yield = Capital Return 25 Global Low Volatility Equities 5 26 Total Return 6.0% 6.0% 27 Dividend Yield 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 28 Capital Return Total Return - Dividend Yield = Capital Return Total Return - Dividend Yield = Capital Return 29 Turnover Ratio (Annual) 50% for 2021/22 and thereafter 50% for 2022/23, 2.2% 2023/24 and 2.2% thereafter 20 Real Estate Pooled Fund CPI + 4%: 5.9% in 2021/22, 6.0% in 2022/23, CPI + 4%: 7.8% in 2022/23, 6.3% in 2024/25, 30 Return CPI + 4%: 5.9% in 2021/22, 6.0% in 2022/23, CPI + 4%: 7.8% in 2022/23, 6.3% in 2024/25, 31 Investment Properties (Cityplace)	17	Dividend Yield	2.8% 2021/22, 3.0% 2022/23, 2.8% 2023/24 and thereafter	2.9% 2022/23, 2.9% 2023/24, 2.9% 2024/25 and thereafter
20 Global Equities 21 Total Return 6.6% 22 Dividend Yield 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 23 Capital Return Total Return - Dividend Yield = Capital Return Total Return - Dividend Yield = Capital Return 24 Turnover Ratio (Annual) 14% for 2021/22 and thereafter 12% for 2022/23 and thereafter 25 Global Low Volatility Equities 6.0% 6.0% 27 Dividend Yield 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 28 Capital Return Total Return - Dividend Yield = Capital Return Total Return - Dividend Yield = Capital Return 29 Turnover Ratio (Annual) 50% for 2021/22 and thereafter 50% for 2022/23, 2.2% 2023/24 and 2.2% thereafter 30 Real Estate Pooled Fund Real Estate Pooled Fund CPI + 4%: 5.9% in 2021/22, 6.0% in 2022/23, CPI + 4%: 7.8% in 2022/23, 6.3% in 2024/25, 31 Return 5.9% in 2023/24 and 6.0% thereafter and 6.0% thereafter 32 Investment Properties (Cityplace) \$0 funding over the five year forecast <	18	Capital Return	Total Retum - Dividend Yield = Capital Return	Total Return - Dividend Yield = Capital Return
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24 Turnover Ratio (Annual) 14% for 2021/22 and thereafter 12% for 2022/23 and thereafter 25 Global Low Volatility Equities 6.0% 6.0% 26 Total Return 6.0% 6.0% 27 Dividend Yield 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 28 Capital Return Total Return - Dividend Yield = Capital Return Total Return - Dividend Yield = Capital Return 29 Turnover Ratio (Annual) 50% for 2021/22 and thereafter 50% for 2022/23 and thereafter 30 Real Estate Pooled Fund Return CPI + 4%: 5.9% in 2021/22, 6.0% in 2022/23, CPI + 4%: 7.8% in 2022/23, 6.3% in 2024/25, 31 Return CPI + 4%: 5.9% in 2023/24 and 6.0% thereafter and 6.0% thereafter 32 Funding 5.9% in 2023/24 and 6.0% thereafter \$0 funding over the five year forecast 34 Investment Properties (Cityplace) Based on manager's projections Based on manager's projections 36 Infrastructure CPI + 5%: 6.9% in 2021/22, 7.0% in 2021/23, 0.0% in 2022/23, 0.0% in 2022/	22	Dividend Yield	1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter	2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter
Global Low Volatility Equities 26 Total Return 6.0% 6.0% 27 Dividend Yield 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 28 Capital Return Total Return - Dividend Yield = Capital Return Total Return - Dividend Yield = Capital Return 29 Turnover Ratio (Annual) 50% for 2021/22 and thereafter 50% for 2022/23 and thereafter 30 Real Estate Pooled Fund Return CPI + 4%: 5.9% in 2021/22, 6.0% in 2022/23, CPI + 4%: 7.8% in 2022/23, 6.3% in 2024/25, 32 Funding 5.9% in 2023/24 and 6.0% thereafter and 6.0% thereafter 33 Investment Properties (Cityplace) Investment Properties (Cityplace) 34 Investment Property Income Based on manager's projections Based on manager's projections 36 Infrastructure 37 Return CPI + 5%: 6.9% in 2021/22, 7.0% in 2022/23, CPI + 5%: 8.8% in 2022/23, 7.3% in 2023/24,	23	Capital Return	Total Return - Dividend Yield = Capital Return	Total Return - Dividend Yield = Capital Return
26 Total Return 6.0% 6.0% 27 Dividend Yield 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 28 Capital Return Total Return - Dividend Yield = Capital Return Total Return - Dividend Yield = Capital Return 29 Turnover Ratio (Annual) 50% for 2021/22 and thereafter 50% for 2022/23 and thereafter 30 Real Estate Pooled Fund Return CPI + 4%: 5.9% in 2021/22, 6.0% in 2022/23, CPI + 4%: 7.8% in 2022/23, 6.3% in 2024/25, 32 Funding 5.9% in 2023/24 and 6.0% thereafter and 6.0% thereafter 33 Investment Properties (Cityplace) Investment Properties (Cityplace) 34 Investment Property Income Based on manager's projections Based on manager's projections 36 Infrastructure 37 Return CPI + 5%: 6.9% in 2021/22, 7.0% in 2022/23, CPI + 5%: 8.8% in 2022/23, 7.3% in 2023/24,	24	Turnover Ratio (Annual)	14% for 2021/22 and thereafter	12% for 2022/23 and thereafter
27 Dividend Yield 1.9% 2021/22, 2.0% 2022/23 and 2.2% thereafter 2.1% 2022/23, 2.2% 2023/24 and 2.2% thereafter 28 Capital Return Total Return - Dividend Yield = Capital Return Total Return - Dividend Yield = Capital Return 29 Turnover Ratio (Annual) 50% for 2021/22 and thereafter 50% for 2022/23 and thereafter 30 Real Estate Pooled Fund	25	Global Low Volatility Equities		
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31 Return CPI + 4%: 5.9% in 2021/22, 6.0% in 2022/23, CPI + 4%: 7.8% in 2022/23, 6.3% in 2024/25, 32 Funding 5.9% in 2023/24 and 6.0% thereafter and 6.0% thereafter 33 \$0 funding over the five year forecast \$0 funding over the five year forecast 34 Investment Properties (Cityplace) Based on manager's projections Based on manager's projections 36 Infrastructure CPI + 5%: 6.9% in 2021/22, 7.0% in 2022/23, CPI + 5%: 8.8% in 2022/23, 7.3% in 2023/24,	29	Turnover Ratio (Annual)	50% for 2021/22 and thereafter	50% for 2022/23 and thereafter
Funding 5.9% in 2023/24 and 6.0% thereafter and 6.0% thereafter 3.0% in 2023/24 and 6.0% in 2023/2	30	Real Estate Pooled Fund		
\$1 standard Superior	31	Return	CPI + 4%: 5.9% in 2021/22, 6.0% in 2022/23,	CPI + 4%: 7.8% in 2022/23, 6.3% in 2024/25,
34 Investment Properties (Cityplace) Based on manager's projections Based on manager's projections 35 Investment Property Income Based on manager's projections Based on manager's projections 36 Infrastructure 37 Return CPI + 5%: 6.9% in 2021/22, 7.0% in 2022/23, CPI + 5%: 8.8% in 2022/23, 7.3% in 2023/24,	32	Funding	5.9% in 2023/24 and 6.0% thereafter	and 6.0% thereafter
34 Investment Properties (Cityplace) 35 Investment Property Income Based on manager's projections Based on manager's projections 36 Infrastructure 37 Return CPI + 5%: 6.9% in 2021/22, 7.0% in 2022/23, CPI + 5%: 8.8% in 2022/23, 7.3% in 2023/24,	33		\$0 funding over the five year forecast	\$0 funding over the five year forecast
36 Infrastructure 37 Return CPI + 5%: 6.9% in 2021/22, 7.0% in 2022/23, CPI + 5%: 8.8% in 2022/23, 7.3% in 2023/24,	34	Investment Properties (Cityplace)	·	·
37 Return CPI + 5%: 6.9% in 2021/22, 7.0% in 2022/23, CPI + 5%: 8.8% in 2022/23, 7.3% in 2023/24,	35	Investment Property Income	Based on manager's projections	Based on manager's projections
1.00.000 1.00	36	Infrastructure	· · ·	
38 Funding 6.9% in 2023/24 and 7.0% thereafter and 7.0% thereafter	37	Return	CPI + 5%: 6.9% in 2021/22, 7.0% in 2022/23,	CPI + 5%: 8.8% in 2022/23, 7.3% in 2023/24,
	38	Funding	6.9% in 2023/24 and 7.0% thereafter	and 7.0% thereafter

INV.2 Current Year Investment Themes

- 1 This section summarizes the investment themes of the current year, which include:
 - 1. Economic Recovery from Pandemic and Increasing Inflation;
- 3 2. ALM:

2

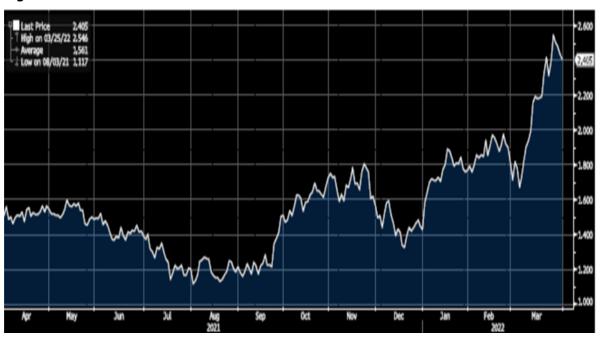
- a) Update on ALM Study;
- b) Update on Current ALM Strategy

INV.2.1 Economic Recovery from Pandemic and Increasing Inflation

- 6 As in 2020, the COVID-19 Pandemic continued to play a big role in the economy
- throughout 2021. Spring of 2021 is when the COVID-19 vaccine became widely
- 8 available to most Canadians and the combination of high uptake (over 80% of eligible
- 9 Canadians were vaccinated by September) and the vaccines effectiveness led to
- 10 loosening restrictions in spring and summer of 2021. The markets responded with the
- 11 S&P/TSX index increasing 11.2% (29.0% annualized) in the five-month span from
- 12 March 31, 2021 to August 31, 2021.
- 13 Increases in cases caused by the highly contagious Delta variant negatively impacted
- equity markets in September (the S&P/TSX declined by 2.2%) but the concern was
- short lived, and the markets rallied in October (5% gain by the S&P/TSX) and
- continued the upward trend throughout the rest of the calendar year.
- 17 In January of 2022 the Omicron wave led to further lockdowns and restrictions
- worldwide, including in some Canadian provinces. While this had a negative impact on
- the markets (-0.13% S&P/ TSX return total for January and February), more
- importantly, it caused worldwide supply shortages. The Russian invasion of Ukraine
- 21 put further stress on supply chains and propelled Canadian CPI to the highest YoY
- reading (6.7%) in 30 years.
- As per the chart below, government bond yields declined until mid Aug 2021, with the
- 24 GoC 10-year bond reaching 1.14% on August 20, 2021 and then rose throughout the

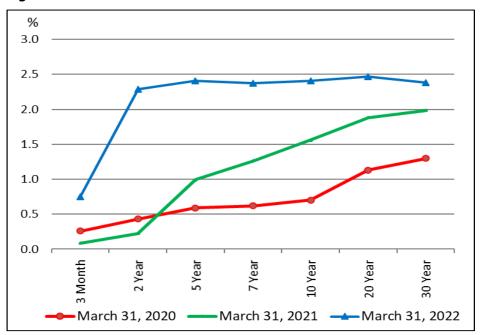
- year, peaking at 2.55% on March 25, 2022. The yield started the fiscal year at 1.56%
- and ended at 2.41% on March 31, 2022. As a result of rising bond yields, Provincial
- bonds within the Basic Claims portfolio declined by 5.6% to March 31, 2022. Since
- 4 peaking on March 18, the yield on the GoC 10-year bond has remained in a range of
- 5 2.40% to 3.1%.

Figure INV- 5 10 Year Government Bond Yields



- 1 As shown below, the yield curve for government bonds steepened in the short-end of
- the curve and flattened in the long-end as two year yields increased by 2.06% while
- three-month yields increased by only 0.66%. The long term 30-year yields increased
- 4 by only 0.40% from March 2021.

Figure INV- 6 Canadian Government Yield Curve



- 5 As shown below, corporate bond spreads increased by about 50 basis points during
- 6 the year. The spread was steady most of the year, but high inflation and central bank
- 7 rate hikes increased the spread in March 2022.

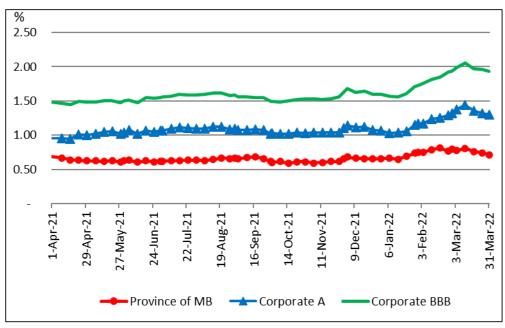


Figure INV- 7 Spread Over GoC 10 Year Bond Yield

- 1 Canadian average annual CPI increased from 2.2% at March 31, 2021 to 6.7% at
- 2 March 31, 2022 (as shown in the chart below). March 2021 was the last month where
- 3 inflation was close to the long-term target of the Bank of Canada of 2.0%. Inflation
- 4 jumped sharply in April 2021 (from 2.2% to 3.4%) followed by gradual increases for
- 5 most of the 2021 calendar year (ending at 4.8%). The initial jump in April 2021 was
- caused by base-year effects resulting from a steep decline in prices in April 2020
- 7 (caused by COVID-19 lockdowns worldwide). The increases for the remainder of the
- 8 2021 calendar year were largely due to unfavorable weather conditions during the
- 9 growing season and supply chain disruptions that put upward pressure on prices.
- 10 Supply chain disruptions also led to higher prices for durable goods, including
- passenger vehicles and household appliances, while higher construction costs and the
- increased frequency and severity of weather events contributed to rising home and
- 13 mortgage insurance costs.
- 14 Inflation continued to rise in early 2022 with big jumps in February (1.0% m/m) and
- March (1.4% m/m), in part due to the unexpected conflict in Ukraine, which resulted
- in substantial supply constraints and had an impact on energy, commodity and

- 1 agricultural markets. Part of the increase was also as a result of sustained price
- 2 pressure in the Canadian housing market.
- 3 Since March 2021 inflation has continued to increase (6.8% In April 2022) and is
- 4 expected to climb over 7% in May. Part of the expected May increase is due to
- 5 Statistics Canada updating the basket weights for CPI and introducing used vehicles
- 6 into the CPI calculation. Additionally, big jumps in energy prices will also contribute to
- 7 the increase.
- 8 One area that may pull down CPI for the next year is housing. The combination of
- 9 historically low interest rates and a lessening house supply led to surging real estate
- prices across Canada in 2021, especially in the largest markets like Toronto and
- 11 Vancouver. By the end of 2021 the Canadian MLS home price index was up a record
- 12 26.6%, or nearly \$170,000 YoY. Rising interest rates have started to lead to falling
- home prices (especially in the GTA and Vancouver markets) which may continue to
- 14 decline up to 10%.

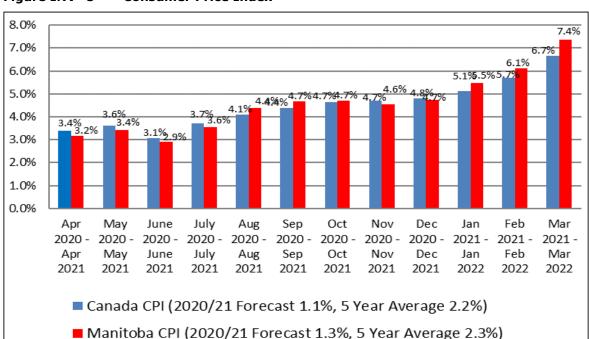


Figure INV- 8 Consumer Price Index

- The Russian invasion of Ukraine has had a drastic impact on commodity prices, most 1
- notably oil. West Texas intermediate (WTI) futures reached a high of \$123.70 USD in 2
- early March after ending 2021 at \$75.21 USD (a 64% increase). Russia is the second 3
- largest oil producer in the world and accounts for roughly 10% of the global market.
- Since the start of the war sanctions imposed on Russia by other major economies 5
- have reduced Russian oil sales and as a result reduced global supplies, leading to price
- 7 increases.
- The Canadian unemployment rate fell from a peak of 8.0% in April 2021 to 5.3% in 8
- March 2022, which is 1.7% below the five-year average, as businesses fully reopened 9
- and fiscal and monetary stimulus encouraged spending. Employment returned to pre-10
- 11 pandemic level in September 2021. The unemployment rate in March 2022 (5.3%)
- 12 was the lowest on record since comparable data became available in 1976.

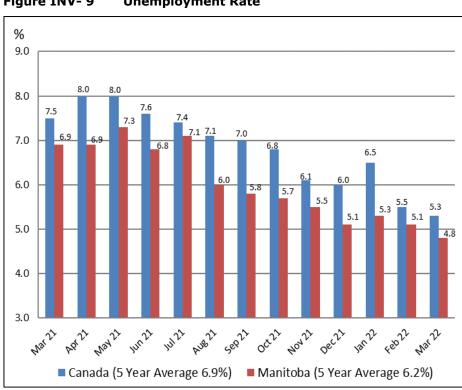


Figure INV-9 **Unemployment Rate**

1 Impact on Fixed Income Portfolio

- 2 In 2022/23 all bond yields increased. The table below depicts the yield of corporate
- 3 bonds rated "A" and "BBB" as well as the yield Provincial and Federal bonds.

Figure INV- 10 Bond Yield Changes

Line No.	Bond Type	Yield at 3/31/2021	Yield at 3/31/2022	Change
1	Corporate BBB	2.59%	4.07%	1.48%
2	Corporate A	2.13%	3.62%	1.49%
3	Provincial	2.06%	3.05%	0.99%
4	GCAN 10 year	1.56%	2.41%	0.85%

- 5 Source: FTSE Russell Debt Market Indices Report & Bloomberg
- 4 As shown in *Figure INV-10* above, from March 31, 2021 to March 31, 2022 corporate
- 5 bond yields increase by 148 bps for BBB rated bonds and by 149 bps for A rated
- 6 bonds. In addition, the yield on the GoC 10-year bond increased by 85 bps.
- 7 The yield on the Basic Claims corporate bond portfolio increased by 109 bps over the
- 8 year, resulting in a return of -5.1%. Over the same period the yield on the Basic
- 9 Claims Provincial bond portfolio increased by 94 bps, resulting in a return of -5.6%.
- Over the 12 months ended at March 31, 2022 the yield on the mid-duration private
- debt fund within the RSR portfolio increased by 108 bps, while the yield on the long-
- duration private debt fund within the EFB portfolio increased by 55 bps, producing
- returns of -2.5% and -5.3%, respectively. Since bond prices move inversely with
- interest rates, rising interest rates produce capital losses on bond investments.

15 Impact on Equity Portfolio

- 16 Equity markets continued to have strong performance, especially in Canada, in early
- 2021 as the availability and the effectiveness of the vaccine allowed for loosening of
- restrictions in most of the developed nations across the world, including Canada. The
- 19 S&P/TSX index had only two months in the year with negative returns (September and
- 20 January) and both coincided with increased concerns over COVID-19 cases due to new
- 21 highly contagious variants (Delta and Omicron). Global markets, particularly in the

- 1 United States, saw a sharp drop in the first quarter of 2022 as the fast-rising inflation,
- 2 and breakout of war in Ukraine led to a sell off. The MSCI world index was up 17.4%
- 3 from March 31, 2021 December 31, 2021, then declined -7.4% in the first two
- 4 months of 2022. In 2021/22, the MPI Canadian equity portfolio returned 26.3% and
- 5 its global equity portfolio returned 8.7%. Both portfolios outperformed their
- 6 benchmarks (7.9% for Canadian equity and 1.2% for Global equity).
- 7 Over the 12 months ended at March 31, 2022, the MPI infrastructure portfolio
- 8 increased by 3.4% while the pooled real estate fund returned 16.8% over the same
- 9 period.

10 Impact on Forecasts

- 11 The forecast of bond yields is based upon two components: the GOC 10-year bond
- 12 yield and spreads. The forecast of the GOC 10-year bond yield is based upon the
- actual yield at March 31, 2022, which was 85 bps higher than the yield at March 31,
- 2021 (2.41% vs. 1.56%). The forecasted spreads for marketable bonds are based
- upon actual spreads at March 31, 2022 which are 79 bps higher than the spreads in
- the 2022 GRA (172 bps vs. 93 bps). *See Figure INV-3* for details. Income generated
- by the fixed income portfolio is based upon the actual weighted average coupon rate
- of the portfolio at March 31, 2022 and is only impacted by changes in market yields to
- 19 the extent that there is turnover within the portfolio and bonds are purchased at
- 20 current yields.

INV.2.2 Asset-Liability Management

21 Update on ALM Study

- MPI issued a request for proposals (RFP) for a consultant to assist with completing an
- asset-liability management study on November 17, 2021 (see Attachment A for the
- 24 RFP); responses were received on December 7. After reviewing the responses Mercer
- was selected and work began on the study in late December.

- MPI sent detailed data to Mercer regarding its claims liabilities and current investment
- 2 portfolio, sensitivity of Basic/Special Risk Extension (SRE)/Extension/EFB liabilities to
- 3 changes in interest rates & inflation, Investment Policy Statement, Asset-Liability
- 4 Management policy, returns for MPI & other institutional investors and information
- related to its pension plan (from December 21 to January 20).
- 6 Phase One Mercer report covered the following topics: (Attachment B)
- IFRS 9 & 17 Impact on Investment Strategy
- Merits of Adding New Fixed Income Asset Classes
- Merits of Adding Non-Fixed Income Asset Classes for Long Tail Basic Liabilities
- Interest Rate Risk Management Policy Review
- Capital Markets Assumptions
- MPI Forecasting Methodology
- Phase Two Mercer completed the following reports: (Attachment C- H)
- Phase Two Report
- New Asset Classes for Consideration
- Comparison of MPI returns vs. Other Institutional Investors
- Discussion Paper on Levered Bonds, Real Return Bonds & Mortgages
- Asset Mix Optimization: Efficient Frontier Analysis for Basic Insurance
- 19 Component
- Asset Mix Optimization: Efficient Frontier Analysis for RSR, EXT, SRE and EFB
 Portfolios
- New asset classes being considered for the Basic Claims portfolio include:
- Real Return Bonds
- Commercial Mortgages
- Real Estate
- 3x Levered Long Provincial Bonds
- 3x Levered Real return Bonds
- Canadian & Global Equities

- 1 MPI is currently reviewing the optimizations for the basic & non-basic portfolios and
- 2 considering the merits of the recommended asset classes and evaluating the various
- 3 asset mixes. We are currently gathering information regarding levered bond strategies
- 4 as we view the inclusion or exclusion of leverage as a key decision. No decisions have
- 5 been made at this point.

6 Update on Current ALM Strategy

- 7 A new AL strategy was implemented in June 2021 with the assistance of Addenda
- 8 Capital in order to better protect MPI from both parallel and non-parallel changes in
- 9 interest rates. The new strategy is a hybrid methodology comprised of cash flow
- matching and moment matching to manage the interest rate risk associated with the
- 11 Basic Claims liabilities. A portion of the Basic Claims liabilities have been carved out by
- 12 Addenda to match the cash flows from the MUSH bond portfolio; a duration-based
- comparison is used to monitor this portion of the strategy. The remaining liabilities are
- matched to the marketable bond portfolio through a moment matching approach.
- 15 Addenda Capital is responsible for ensuring that the duration of the MUSH bond
- portfolio matches the duration of the associated claims liabilities on a daily basis.
- 17 Addenda also monitors the first and second moments (similar in concept to duration
- and convexity) of the Provincial bonds and corporate bonds and will adjust the first
- and second moments of the completion portfolio as required in order to ensure that
- the total marketable bond portfolio has a similar sensitivity to interest rate changes as
- 21 the Basic claims liabilities.
- The strategy is working well, with a year-to-date net impact of interest rates of \$4.2
- million on a corporate basis (\$8.2 million for Basic Claims) at March 31, 2022.
- 24 The asset allocation targets remain unchanged.

Figure INV- 11 Asset Allocation Targets

		_		Employee
Line		Basic		Future
No.	Target Weights	Claims	RSR	Benefits
1	Fixed Income			
2	Provincial Bonds	60.0%	20.0%	0.0%
3	Corporate Bonds	20.0%	10.0%	20.0%
4	MUSH	20.0%	0.0%	0.0%
5	Private Debt	0.0%	20.0%	20.0%
6	Total Fixed Income	100.0%	50.0%	40.0%
7	Public Equities			
8	Canadian Equities	0.0%	12.0%	10.0%
9	Global Equities	0.0%	13.0%	18.0%
10	Global Low Volatility	0.0%	10.0%	7.0%
11	Total Equities	0.0%	35.0%	35.0%
12	Alternatives			
13	Canadian Real Estate	0.0%	10.0%	15.0%
14	Infrastructure	0.0%	5.0%	10.0%
15	Total Alternatives	0.0%	15.0%	25.0%

INV.2.3 Naïve Interest Rate Forecast

- 1 Interest rate forecasting risk continues to be a significant concern for MPI. Inaccurate
- 2 forecasts have in the recent past had material negative impacts on the financial
- 3 results of the Basic line of business. Interest rate forecasting risk, for the purpose of
- 4 this GRA, is the uncertainty related to setting premium rates based on forecasted
- 5 interest rates rather than based on future actual interest rates, and the impact of the
- 6 difference between those interest rates.
- 7 PUB Order 159/18 Directive 11.21 states:
- 8 "The Naïve interest rate forecast shall be used for rate-setting and the 9 target capital analysis purposes."
- MPI is required to base its GRA on best estimates, and for the 2023 GRA, its BoD and
- management continue to believe that the naïve forecast is the best estimate.

INV.2.4 IFRS 17 Discount Rate Methodology

- 1 The discount rate methodology under IFRS 17 will be a change from current practice.
- 2 Under IFRS 17, the claims discount rate is independent of assets and cannot reflect
- 3 asset-specific characteristics. There will no longer be a direct linkage between the
- 4 insurance liabilities and the backing assets. Accordingly, the insurance liabilities will
- only have an indirect relationship; that is, only to the extent that underlying financial
- 6 variables are common. The claims discount rate must reflect the characteristics of the
- 7 insurance liabilities (regardless of the characteristics of the assets which back them).
- 8 For example, with non-fixed income instruments, excess spreads are generally viewed
- 9 to be entirely attributable to the assets and therefore would not affect the claims
- 10 discount rate.
- 11 The standard outlines two approaches, Top-Down or Bottom-Up, but puts minimal
- constraints on the application of the approaches other than making use of market
- information where available. The Canadian Institute of Actuaries (CIA) has released
- reference yield curves (i.e., liquid/illiquid curves) for both observable and
- unobservable periods. The IFRS 17 discount rate should be compliant with the
- standard and calibrated considering the CIA references and, where appropriate,
- 17 leverage methods or inputs released by the CIA.
- 18 Top-Down vs. Bottom-Up approach and differences between the
- 19 methodologies:
- The standard does not stipulate the application of a specific methodology, but instead,
- 21 requires that the discount rate used in the calculation of the insurance contract liability
- must be based on the characteristics of the insurance liability, incorporating
- 23 characteristics such as currency, duration and liquidity. The curve is required to be
- 24 consistent with financial instruments with similar cash flows and liquidity
- 25 characteristics.
- 26 This curve can be determined in one of two ways:

- 1. A "Bottom-Up" approach which calculates the rate based on adding a liquidity premium to a risk-free rate, or
- 2. A "Top-Down" approach which uses a reference portfolio and removes items
 that are not aligned with the characteristics of the insurance liability (such as
 credit risk) from the yield curve, but is not required to adjust the yield curve
 for differences in liquidity characteristics of the insurance contracts and the
 reference portfolio
- 8 MPI has selected the Top-Down approach as:
- 9 Based on the attributes listed in the comparison table above, many of the cons are the
- same between the two approaches (e.g., subjectivity in parameters and extrapolation
- beyond the observable period). While Bottom-Up is expected to be more common in
- industry, Top-Down is more consistent with the current approach.
- 13 Two typically key relevant factors limiting the application of the Top-Down approach
- within the Canadian P&C industry are operational complexity (i.e., determining and
- monitoring asset portfolios) and materiality (i.e., limited impact of discounting on
- short term P&C liabilities). Companies often do not wish to develop new complicated
- 17 procedures with limited impact to their financials. However, MPI does not align with
- many Canadian P&C insurers given the following characteristics of its business and
- 19 capabilities:

22

- Relatively long duration of policy liabilities, which are more sensitive to interest rate changes
 - its robust existing ALM process, which can be leveraged
- Cost efficient and highly experienced resources from a third-party capital
 management firm (i.e., ADDENDA Capital) for the calibration and justification
 of key inputs (i.e., credit risk adjustments, etc.)
- The major cons considered by other companies are thus irrelevant in the case of MPI.
- MPI has determined it will apply the Top-Down approach to minimize the impact of the
- move from the current approach as well as to facilitate the ALM exercises as much as

- possible. MPI will be taking prescriptive guidelines from the CIA as reference to derive
- 2 the key inputs.
- 3 As we have chosen the Top-Down Approach we will need the following inputs:
- Confirmation of adoption of the Top-Down approach
- Selection of the reference portfolio
 - Selection of the credit risk adjustment
- Execution plan that considers processes, information technology and data
- 8 requirements

INV.3 Cash/Short Term

- 1 The actual 2021/22 FYE cash balance represented 5.3% of the Basic line of business,
- which includes 100% of the Basic Claims portfolio, 100% of the RSR portfolio and the
- allocation of the EFB portfolio assigned to Basic. Cash has a target weight of 0%, and
- 4 a projected weight of 3.3% to 2.9% throughout the forecast. The projected weight
- 5 reflects a maximum of \$100 million cash balance which is held for operational
- 6 purposes; the forecast assumes zero cash within the investment portfolios.

INV.3.1 Summary Table

Figure INV- 12 Short Term Summary

Line No.	Description	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s, except where noted)					
2	Ending Market Value Total Investment Income	97,438 664	98,508 586	100,000 593	100,000 599	100,000 599
4	Forecasted Yield	0.60%	0.60%	0.60%	0.60%	0.60%
5	% of the Portfolio	3.3%	3.2%	3.1%	3.1%	2.9%

INV.3.2 Definition and Accounting Treatment

7 **Definition**: Cash and Short-Term holdings are defined as cash and fixed income investments having a maturity of less than one year at the time of purchase. Cash and short-term securities are managed by the Department of Finance.

11 **Accounting**: Cash is reported at face value on the financial statements. Interest income flows through the Profit and Loss statement.

INV.3.3 Return Assumption

The five year forecasted cash returns are based on the GoC three-month Treasury-bill yield from Bloomberg as of March 31, 2022.

INV.4 Marketable Bonds

- 1 Marketable bonds made up 55.4% of the Basic line of business as of 2021/22 FYE,
- which consisted of 35.6% provincial bonds and 19.8% corporate bonds (as per *Figure*
- 3 <u>INV-2</u>). The Government bond portfolio was renamed Provincial bonds at the end of
- 4 Q4 2018/19 as very few GoC bonds are actually held within this portfolio and the
- 5 portfolio primarily consists of Provincial bonds.
- The target weights for Provincial bonds are 60% for Basic claims, 20% for RSR and
- 7 0% for EFB. For corporate bonds, the target weights are 20% for Basic claims, 10%
- 8 for RSR and 20% for EFB.

INV.4.1 Basic Summary Tables

Figure INV- 13 Total Marketable Bond Summary Table

Line						
No.	Description	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s, except where noted)					
2	Interest	62,950	66,482	69,987	73,087	75,530
3	Unrealized Gains/(Losses)	6,325	133	144	149	146
4	Realized Gains/(Losses)	(10,254)	(304)	(285)	(299)	(211)
5	Total Investment Income	59,021	66,310	69,846	72,937	75,465
6	Market Value	1,797,004	1,908,158	2,018,616	2,093,906	2,219,993
7	% of Portfolio	60.7%	62.2%	63.2%	64.7%	65.2%
8	GoC 10 Year Rate end of year forecast	2.41%	2.41%	2.41%	2.41%	2.41%
9	Marketable Bond Yield	4.85%	4.85%	4.85%	4.85%	4.85%
10	(GoC 10 Yr Bond Rate + Spread)					

Figure INV- 14 Provincial Bond Summary Table

Line						
No.	Description	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s, except where noted)					
2	Interest	38,169	39,967	42,124	43,818	45,230
3	Unrealized Gains/(Losses)	2,052	180	189	196	193
4	Realized Gains/(Losses)	(3,404)	(255)	(214)	(218)	(206)
5	Total Investment Income	36,817	39,893	42,099	43,797	45,217
6	Market Value	1,172,152	1,257,429	1,336,644	1,391,155	1,481,062
7	% of Portfolio	39.6%	41.0%	41.9%	43.0%	43.5%
8	GoC 10 Year Rate end of year forecast	2.41%	2.41%	2.41%	2.41%	2.41%
9 10	Government/Provincial Bond Yield (GoC 10 Yr Bond Rate + Spread)	3.12%	3.10%	3.09%	3.08%	3.07%

Figure INV- 15 Corporate Bond Summary Table

Line						
No.	Description	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s, except where noted)					
2	Interest	24,780	26,514	27,863	29,269	30,300
3	Unrealized Gains/(Losses)	4,273	(48)	(45)	(47)	(47)
4	Realized Gains/(Losses)	(6,850)	(49)	(71)	(82)	(4)
5	Total Investment Income	22,203	26,417	27,747	29,140	30,249
6	Market Value	624,852	650,729	681,972	702,750	738,931
7	% of Portfolio	21.1%	21.2%	21.4%	21.7%	21.7%
8	GoC 10 Year Rate end of year forecast	2.41%	2.41%	2.41%	2.41%	2.41%
9	Corporate Bond Yield	4.13%	4.13%	4.13%	4.13%	4.13%
10	(GoC 10 Yr Bond Rate + Spread)					

INV.4.2 Definition and Accounting Treatment

Definition: Marketable bonds include all fixed income securities with a maturity of one year or more at the time of purchase and include Canada,
Manitoba, other Provincial, municipal, corporate bonds, floating rate notes, and debentures that are tradable in the fixed income market.
The Department of Finance manages a portion of the Provincial bonds and all cash/short-term investments; Addenda Capital manages all corporate bonds and some government bonds (in the completion

portfolio which is used to implement the moment matching ALM strategy); private debt is managed by Sun Life.

Accounting: Unrealized and realized gains/losses, amortization, and interest income flow through the Profit and Loss statement because marketable bonds within the Basic claims portfolio are classified as FVTPL. Note: newly purchased corporate bonds within the EFB and RSR portfolios will be classified as Available for Sale (AFS).

INV.4.3 Interest and Capital Return Assumptions

- 8 Income from the marketable bond portfolio is separated into two components: interest
- 9 income and capital return (both realized and unrealized gains/losses).

INV.4.3.1 Interest Income

10 Marketable bond interest income is calculated on a quarterly basis using the weighted average coupon rate for bonds currently within the portfolio, the yield for newly 11 purchased bonds, and the forecasted bond turnover rate. In each quarter, the 12 weighted average coupon yield of the previous quarter is adjusted by: (1) the 13 marketable bond turnover rate; and (2) the forecasted marketable bond yield in order 14 to calculate the new weighted average coupon yield for the entire marketable bond 15 16 portfolio for that quarter. These components are discussed in further detail below. The 17 interest income calculation is the same for both provincial and corporate bonds. With that said, it is important to note that spreads have minimal impact on interest income, 18 other than through the coupon yields of newly purchased bonds. 19

INV.4.3.2 Weighted Average Coupon for Existing Bonds

The weighted average coupon is used to calculate the interest from the marketable bond portfolio (Provincial bonds and corporate bonds). To illustrate the concept of the weighted average coupon, a theoretical \$1 billion dollar bond held at par value with a weighted average coupon of 5.0% will generate \$50 million dollars in interest within one year.

- 1 The weighted average coupon for provincial bonds as of March 31, 2022 was 3.86% in
- 2 Basic and 2.88% in RSR. Whereas the weighted average coupon for corporate bonds
- was 4.03% in Basic, 3.26% in RSR and 4.45% in EFB. These coupon rates were used
- 4 as the initial coupon rate in the model in Q1 2022/23. Coupon rate differentials are
- 5 attributable to the compositional and duration differences of the underlying
- 6 marketable bonds within Basic, RSR, and EFB portfolios. Provincial and corporate bond
- 7 yields are lower within the RSR portfolio due to shorter duration bonds held within the
- 8 portfolio. Provincial coupon rates were provided by Bloomberg for Basic and the PC
- 9 Bond Index for RSR as of March 31, 2022. Whereas corporate coupon rates were
- 10 provided by the corporate bond manager for the Basic, RSR, and EFB portfolios as of
- 11 March 31, 2022.

INV.4.3.3 Turnover

- 12 The weighted average coupon of the marketable bond portfolio (Provincial bonds and
- corporate bonds) for each successive quarter is calculated by adjusting the weighted
- average coupon of the previous quarter for the impact of turnover (i.e., buying and
- selling of bonds) in the current quarter. If new bonds are purchased at a lower
- (higher) yield than the weighted average coupon in the model, then the weighted
- average coupon of the marketable bond will decrease (increase).
- 18 Turnover indicates how often marketable bond holdings are sold in the portfolio.
- 19 Turnover can be reported in two ways: the percentage of the portfolio holdings sold in
- one year (turnover ratio) or the number of years to turn over the entire portfolio
- 21 (which is the inverse of the turnover ratio).
- 22 Since August 31, 2019 corporate bond management has since been outsourced to
- 23 Addenda Capital. Turnover within the Provincial bond portfolio managed by the
- 24 Province of Manitoba is projected to be 20% in the Basic claims portfolio (see *Figure*
- 25 <u>INV-16</u>) and 0% in the RSR and EFB portfolios based on the minimal trading that has
- occurred within those portfolios. Corporate bond turnover was provided by Addenda
- 27 Capital and is expected to be 37% for the corporate bonds within the Basic claims
- portfolio, 65% for the pooled fund within the RSR portfolio and 38% for the long-

- duration pooled fund within the EFB portfolio. *Figure INV-17* shows the sensitivity of
- 2 marketable bond turnover on Basic investment income.

Figure INV- 16 Provincial Bond Turnover

Line No.	Date*	Beginning	End Period	Average	Minimum Buys/Sells	Ratio	Years to Turnover the Portfolio
1	(C\$000s, except where noted)						
2	Mar 2022	1,311,148	1,150,787	1,230,967	340,362	28%	3.62
3	Mar 2021	1,242,782	1,311,148	1,276,965	268,312	21%	4.76
4	Mar 2020	1,304,588	1,242,782	1,273,685	255,447	20%	4.99
5	*Fiscal year-ends						

Figure INV- 17 Marketable Bond Turnover Sensitivity on Basic Investment Income

Line						
No.	Description	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s, except when	re noted)				
2	0.00	136,765	108,586	106,191	111,786	112,333
3	0.20	136,203	107,275	103,942	108,292	109,200
4	0.35	135,802	106,410	102,813	106,867	107,643
5	0.40	135,657	106,179	102,445	106,555	107,297
6	0.60	135,132	105,315	101,504	105,768	105,156
7	0.80	134,558	104,668	100,906	105,332	104,801
8	1.00	134,041	104,222	100,540	105,092	104,631

Assumption: The turnover ratio for provincial bonds is forecasted to be 0.20 within
Basic claims, 0.00 within RSR and EFB; turnover for corporate bonds
in Basic Claims is forecasted to be 0.37, within RSR 0.65 and within
EFB 0.38 over the five-year forecast period. Income generated due to
turnover within the EFB portfolio over the forecast period is applied to
the pension liability and not included within the Basic line of business.

INV.4.3.4 Yield to Maturity Calculation

- 1 There are two marketable fixed income asset classes which are modeled separately for
- the Basic claims and the RSR portfolios: 1) Provincial bonds; and 2) Corporate bonds.

3 Provincial Bond Spread for Basic Claims

- 4 The Provincial bond duration spread over the GoC 10-year bond rate as of March 31,
- 5 2022 is calculated using the March 31, 2022 FTSE Russel Provincial Bond index
- 6 (previously the PC Bond Index). Duration spreads were gathered based on three-,
- 7 five-, 10- and 15-year duration values and then linearly interpolated. The spread of
- 8 Provincial bonds over GoC 10-year bonds was used as a proxy for the provincial bond
- 9 portfolio yield.
- Given the sensitivity of the claims duration to changes in interest rates, marketable
- bonds that have duration between 3 years and 16 years are linearly interpolated by
- 12 the model.
- 13 To illustrate how the provincial bond spread is calculated using the naïve interest rate
- 14 forecast:
- The actual duration of the Provincial bond portfolio was 12.68 years at March 15 31, 2022. The duration spread over the GoC 10-year bond at 12.68 years is 71 16 basis points. Therefore, the Provincial bond yield to maturity as at March 31, 17 2022 is 3.12% (2.41% GoC 10-year bond rate plus 0.71%). In the 2022 GRA, 18 the duration of the Provincial bond portfolio was 10.43 years as of March 31, 19 2021. The duration spread over the GoC 10-year bond at 10.43 years was 64 20 basis points. Therefore, the forecasted Provincial bond yield to maturity as at 21 March 31, 2021 was 2.20% (1.56% GoC 10-year bond rate plus 0.64%). The 7 22 bps increase in spreads over the year largely reflects market concerns related 23 to uncertainty and volatility due to looming fears of recession due to the 24 increasing inflationary environment. 25

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By Q4 of 2026/27, the duration of the Provincial bond portfolio falls to 9.71 years, causing the duration spread to equal 66 basis points resulting in a Provincial bond yield to maturity of 3.07% (2.41% GoC 10-year bond rate plus 0.66%).

Figure INV- 18 Provincial Bond Yield Spread

Line No.	Duration	Provincial Bond Spread
1	7.0 years	51 bps
2	8.0 years	57 bps
3	9.0 years	62 bps
4	10.0 years	68 bps
5	11.0 years	73 bps
6	12.0 years	77 bps
7	13.0 years	81 bps

5 Provincial Bond Spread for RSR

- 6 The duration for Provincial bonds in the RSR portfolio is based on 50% of the FTSE
- 7 Russel Short-Term Provincial Bond Index (2.71 years) and 50% of the FTSE Russell
- 8 Mid-Term Provincial Bond Index (6.65 years) for a combined duration of 4.68 years as
- 9 at March 31, 2022 (4.74 duration in 2022 GRA). A Provincial bond with a duration of
- 4.68 years is assumed to have a spread over a GoC 10-year bond of 0.37% based on
- the Provincial bond spread as at March 31, 2022. As a result, the yield to maturity for
- Provincial bonds in the RSR portfolio with the naïve forecast is 2.78% (2.41% GoC 10-
- year bond yield plus 0.37% duration spread). In the 2022 GRA, the projected yield for
- Provincial bonds was 1.29% (1.56% GoC 10-year bond yield plus -0.27% spread). The
- 15 64 bps YoY increase in spreads largely reflects the increased liquidity premiums due to
- the looming fear of recession caused by the increasing inflationary environment.

17 Corporate Bond Spread for Basic Claims

- 18 The duration for corporate bonds in the Basic Claims portfolio was 10.22 years based
- on information received from the Financial Reporting Department of MPI as at March
- 31, 2022 (10.43 duration in the 2022 GRA). The weighted average yield on the
- corporate bond holdings was 4.13%, implying a spread of 172 bps over the GoC 10-

- 1 year bond yield of 2.41%. In the 2022 GRA, corporate bonds had a projected yield of
- 2 3.17% (1.56% GoC 10-year bond yield plus 1.61% spread). The 11 bps YoY increase
- 3 in spreads largely reflects an increased liquidity and credit premiums present at the
- 4 onset of the inflation concerns.

5 Corporate Bond Spread for RSR

- 6 The duration for corporate bonds in the RSR portfolio was 6.40 years based on the
- 7 corporate bond pooled fund holdings as at March 31, 2022. The weighted average
- 8 yield on the pooled fund holdings was 3.85%, implying a spread of 144 bps over the
- 9 GoC 10-year bond yield of 2.41%. In the 2022, GRA corporate bonds in the RSR
- portfolio had a yield of 2.19% (1.56% GoC 10-year bond yield plus 0.63% spread).
- 11 The 81 bps YoY increase in spreads largely reflects an increased liquidity and credit
- premiums present at the onset of inflation concerns.

INV.4.3.5 Capital Return

- 13 Rising interest rates and increased spreads result in unrealized losses in the
- marketable bond portfolio and falling interest rates and decreased spreads result in
- unrealized gains. The model uses the forecasted GoC 10-year bond rate to calculate
- the change in interest rates on a quarterly basis (which is zero since we assume that
- the yield at March 31, 2022 is unchanged). Additionally, spreads are assumed to be
- static throughout the forecast period. The marketable bond duration, convexity, and
- change in interest rate are used to calculate the capital return.

INV.4.3.6 Duration

- 20 Duration measures the impact of changes in interest rates on the market values of
- 21 fixed income assets. The higher the duration, the greater the interest rate sensitivity
- of a bond. The duration of the Basic claims fixed income portfolio as of March 31, 2022
- was 11.14 years as per Addenda (10.3 year duration in the 2022 GRA). The duration
- 24 increased mainly because of the implementation of the moment matching strategy in
- 25 mid-2021.

- 1 As per Section 8.4 of the IPS (<u>Appendix 1 Investment Policy Statement</u>), the
- 2 marketable bond duration is matched to the Basic claims duration to minimize the
- 3 interest rate risk to MPI.
- 4 Within the model the Provincial bond duration changes so that the total marketable bond
- 5 portfolio duration (Provincial and corporate bonds) is matched to the claims duration of
- 6 the previous quarter. This quarter lag between matching the Provincial bond duration
- 7 and claims liability duration reflects the reality that the claims liability duration must be
- 8 known before the fixed income duration can be changed to match. Corporate bond
- 9 duration is assumed to be static at 10.22 years (10.43 duration in the 2022 GRA) for
- 10 the entire five-year forecast.
- 11 Figure INV-19 provides the forecasted marketable and non-marketable bond duration,
- the claims duration and the duration gap that is calculated by the model at each year
- 13 end.

Figure INV- 19 Duration Assumption in Model

Line		Marketable and Non Marketable	Claims Duration with PfAD	Duration
No.	Year Ending	Bond Duration	(prior quarter)	Gap
1	Mar 22	9.3	9.3	-
2	Mar 23	9.2	9.2	-
3	Mar 24	9.2	9.2	-
4	Mar 25	9.1	9.1	-
5	Mar 26	9.1	9.1	-

- 14 Section <u>INV.11</u> on rebalancing discusses the dollar matching of the fixed income
- portfolio to Basic claims liabilities on an annual basis. Please see *Appendix 2* –
- 16 Operational ALM Policy for more detailed information on the Operational ALM Policy of
- the Investment Committee Working Group. Finally, please see section *INV.16* for a
- discussion of interest rate risk and further detail on the ALM program.
- Assumption: A duration gap target of 0.0 years is assumed for the entire forecast period.

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INV.4.3.7 Convexity

- 1 Convexity¹ measures the changes in bond prices that are not explained by duration.
- Convexity of the Basic claims Provincial bond portfolio was 1.85 as of March 31,
 2022, as calculated by Bloomberg (1.72 in the 2022 GRA).
- Convexity of the Basic claims corporate bond portfolio was 1.51 as of March 31,
 2022, as provided by the corporate bond manager (1.63 in the 2022 GRA).
 - Convexity for Provincial bonds within RSR was 0.31, based on 50/50 FTSE Russell Short & Mid-Term Provincial Bond Index as at March 31, 2022 (0.32 in the 2022 GRA).
 - Convexity for corporate bonds within RSR was 0.80, as provided by the corporate bond manager and based on our actual pooled fund holdings as at March 31, 2022 (0.89 in the 2022 GRA).

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¹ Convexity accounts for the non-linearity of changes in bond prices due to changes in interest rates (i.e., the amount of curvature in the price/interest rate graph). It is the second order derivative of the change in bond price.

INV.5 Non-Marketable Bonds (MUSH) And Private Debt

- Non-marketable bonds made up 16.1% of the Basic line of business² at 2021/22 FYE.
- 2 Annual purchases of MUSH bonds are forecasted to be \$20 million³. As a result, MUSH
- bonds are forecasted to represent 9.9% of the Basic line of business portfolio by the
- 4 end of 2026/27.
- 5 Private debt funding began in July 2019; the initial commitments from MPI have been
- fully drawn by Sun Life, follow-on commitments were not fully drawn at March 31 (see
- 7 <u>INV 2.2</u> for more information). Private debt comprised 5.2% of the Basic line of
- 8 business at 2022/23 FYE. Private debt has a target weight of 0% for Basic claims,
- 9 20% for RSR and 20% for EFB.

INV.5.1 Summary Table

Figure INV- 20 MUSH Summary Table

Line						
No.	Description	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s, except where noted)					
2	MUSH Book Value	440,475	413,036	386,568	360,135	337,390
3	Total Investment Income	19,328	18,254	17,184	16,205	15,142
4	End of Period MUSH Yield	4.30%	4.32%	4.34%	4.39%	4.37%
5	% of Portfolio	14.9%	13.5%	12.1%	11.1%	9.9%

² The Basic line of business includes 100% of the Basic claims portfolio, 100% of the RSR portfolio and the allocation assigned to Basic of the EFB portfolio based on the payroll ratio.

³ Additional purchases of MUSH bonds will be limited as only \$20 million of new MUSH bonds are expected to be issued annually (mostly by municipalities).

Figure INV- 21 Private Debt Summary Table

Line						
No.	Description	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s, except where noted)					
2	Market Value (Mid-duration)	90,643	74,429	79,778	70,667	82,732
3	Market Value (Long-duration)	64,096	66,943	69,917	73,023	76,266
4	Total Investment Income	6,619	7,522	6,812	7,220	6,888
5	End of Period Yield (Mid-duration)	5.06%	5.06%	5.06%	5.06%	5.06%
6	End of Period Yield (Long-duration)	4.37%	4.37%	4.37%	4.37%	4.37%
7	% of Portfolio (Mid & Long-duration)	5.2%	4.6%	4.7%	4.4%	4.7%

INV.5.2 Definition and Accounting Treatment

1	Definition:	MUSH bonds are bonds and debentures issued by Manitoba rural
2		municipalities, school divisions, and health care facilities which are not
3		traded in the fixed income market. All MUSH bonds are managed by
4		the Treasury Division of the Province of Manitoba.
5		Private debt is privately held debt that is not traded publicly in the
6		market. Private debt is investment grade and managed by an external
7		pooled fund manager (Sun Life).
8	Accounting:	MUSH bonds are held at book value on the financial statements as
9		they are classified as Held to Maturity. Interest payments flow through
10		the Profit and Loss statement. Private debt will be classified as
11		Available for Sale. Unrealized gains/losses will flow through
12		Accumulated Other Comprehensive Income (AOCI) until realized and
13		interest income will flow through the Profit and Loss statement.

INV.5.3 Interest Income Assumption

- 14 MUSH bonds provide additional yield over a GoC 10-year bond and the yield on the
- existing portfolio was forecasted for the next five years. There are \$20M in annual
- MUSH purchases forecasted (\$5M per quarter) over the five-year forecast horizon (last
- year \$40M in MUSH bond purchases were assumed and approximately \$21.2M were

- actually purchased). These purchases are projected to be comprised primarily of
- 2 municipal issuances which have attractive yields relative to regular MUSH bonds.
- 3 Private debt is forecasted to have a yield of 5.06% (3.29% in the 2022 GRA) for the
- 4 mid-duration fund and a yield of 4.37% (3.66% in the 2022 GRA) for the long-
- 5 duration fund (1.35% spread over the FTSE Russell Canada All Corporate Bond Index
- and 0.99% spread over the FTSE Russell Canada Long Term Overall Bond Index
- 7 respectively at March 31, 2022). Expected yields for both mid and long-term durations
- 8 are a function of the credit composition of the underlying assets. The yield earned on
- 9 private debt does not impact the new money yield used for rate setting purposes as
- private debt is not held in the Basic claims portfolio.

INV.5.4 MUSH Book Value and Yield Forecasting

- MUSH book values and forecasted MUSH yields were calculated over the five-year
- 12 forecast and entered into the financial model. The ending book values were based on
- the forecasted principal amortization of the existing MUSH holdings as of Q4 2021/22.

INV.5.5 Private Debt Capital Returns

- Private debt has an assumed duration of 6.1 years (6.6 years in the 2022 GRA) within
- the RSR portfolio and 15.2 years (15.3 years in the 2022 GRA) within the EFB portfolio
- (based upon actual durations at March 31, 2022). Changes in the forecasted GoC 10-
- year bond yield are forecasted to not impact private debt capital returns as exposure
- to the asset class is held within a pooled fund investment vehicle, underlying debt
- issuances are held-to-maturity, and no turnover of the pooled fund units is assumed
- 20 to occur over the forecast period.

INV.6 Canadian Equities

- 1 In the RSR portfolio, Canadian equities have a 12% target allocation, with a range of
- 2 7% to 17%. Whereas, in the EFB portfolio Canadian equities have a 10% target
- allocation, with a range of 5% to 15%. Canadian equities have a 0% weight in the
- 4 Basic claims portfolio.

INV.6.1 Summary Table

Figure INV- 22 Canadian Equity Summary Table

Line						
No.	Description	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s, except where noted)					
2	Dividend Income	2,678	2,737	2,881	3,215	3,090
3	Realized Gains/(Losses) (P&L)	25,784	6,942	3,648	4,127	3,621
4	Total Investment Income	28,462	9,680	6,529	7,343	6,711
5	Forecasted Dividend Yield	2.76%	2.92%	2.88%	2.88%	2.88%
6	Ending Market Value	95,547	103,010	110,117	108,809	120,484
7	% of Portfolio	3.2%	3.4%	3.4%	3.4%	3.5%

INV.6.2 Definition and Accounting Treatment

5	Definition :	The Canadian equity portfolio includes publicly traded common stocks
6		and preferred shares which are listed on a Canadian stock exchange.
7		The Canadian equity portfolio is managed by two active managers
8		under contract with the Province of Manitoba (Foyston, Gordon &
9		Payne and QV Investors).

Accounting: Realized gains/losses and dividend income flow through the Profit and
Loss statement. Unrealized gains/losses are located in the Other
Comprehensive Income statement.

INV.6.3 Total Return Assumption

- As per the forecasting methodology directed by PUB Order 157/12, the annual total
- return on Canadian equity investments is forecasted to be 6.6% (6.6% in the 2022
- GRA) over the five -year forecast period. The 6.6% return is based on the 5th

- percentile 20-year Canadian equity return using index data starting in 1956 to March
- 2 31, 2022.
- 3 The model splits total return into dividend yield and capital return:
- 4 Total Return = Dividend Yield + Capital Return.

INV.6.4 Dividend Yield

- 5 The dividend yield is used to calculate the dividend income in the model. Dividend
- 6 income for each quarter is calculated using the quarterly market value of the Canadian
- 7 equity portfolio multiplied by the quarterly dividend yield. All dividends are re-invested
- 8 back into the Canadian equity portfolio.
- 9 The dividend yield for Canadian equities is based upon a forecast obtained from
- 10 Bloomberg. Bloomberg only forecasts dividend yields three years into the future. The
- 11 forecasted dividend yield for the S&P/TSX for the next 3 fiscal years is as follows:
- 2022/23: 2.8%
- 2023/24: 2.9%
- 2024/25 and thereafter: 2.9%
- 15 **Assumption**: The Canadian equity dividend yield is forecasted to be 2.8%, 2.9%
- and 2.9% in 2022/23, 2023/24 and 2024/25 respectively. 2.9% is
- used for 2025/26 and 2026/27. (2.8%, 3.0% and 2.8% in the 2022
- 18 GRA)

INV.6.5 Capital Return

- 19 The capital return determines the increase of the Canadian equity portfolio in market
- 20 value over each period. Increases in market value from the capital return are
- unrealized gains, which are held in AOCI. Therefore, the capital return component
- does not impact net income unless there are sales (turnover) of holdings within the
- 23 portfolio. The capital return for each forecasted year is determined by subtracting the
- 24 dividend yield from the total rate of return of 6.6%.

INV.6.6 Turnover

- 1 The turnover ratio, as programmed in the model, indicates how often equity holdings
- 2 are sold. When equities are sold, the corresponding unrealized gains in AOCI are then
- 3 realized and flow through net income. All equity investments are held through pooled
- 4 funds; no units of the pooled funds are expected to be sold. However, there will be
- 5 turnover of the holdings within the pooled funds and any gains as a result of this
- turnover will be distributed at the FYE of the fund. The forecasted turnover rate is
- based on manager turnover expectations for the holdings within the fund over the
- 8 forecast period.

9	Assumption:	The forecasted equity turnover ratio is a weighted average based on
10		the turnover expectations of the manager and is projected to be 13%
11		in 2022/23 and thereafter. There will be turnover of the holdings
12		within the pooled funds and any gains realized as a result of this
13		turnover will be distributed at the FYE of the fund.

INV.7 Global Equities and Global Low Volatility

- For 2022/23, the target weights for global equities are 0% for Basic Claims, 13% for
- 2 RSR and 18% for EFB. For low volatility global equities, the target weights are 0% for
- Basic Claims, 10% for RSR and 7% for EFB.

INV.7.1 Summary Table

Figure INV- 23 Global Equities Summary Table

Line						
No.	Description	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s, except where noted)					
2	Dividend Income	2,263	2,622	2,933	3,244	3,185
3	Realized Gains/(Losses) (P&L)	9,824	6,577	3,746	4,629	4,294
4	Total Investment Income	12,087	9,200	6,679	7,873	7,479
5	Forecasted Dividend Yield	1.93%	2.05%	2.15%	2.15%	2.15%
6	Ending Market Value	129,128	138,915	148,432	148,952	163,667
7	% of Portfolio	4.4%	4.5%	4.6%	4.6%	4.8%

Figure INV- 24 Global Low Volatility Equities Summary Table

Line						
No.	Description	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s, except where noted)					_
2	Dividend Income	1,169	1,312	1,464	1,645	1,539
3	Realized Gains/(Losses) (P&L)	8,320	2,675	2,124	2,636	2,509
4	Total Investment Income	9,489	3,987	3,587	4,281	4,048
5	Forecasted Dividend Yield	1.93%	2.05%	2.15%	2.15%	2.15%
6	Ending Market Value	65,652	70,742	75,449	73,049	81,367
7	% of Portfolio	2.2%	2.3%	2.4%	2.3%	2.4%

INV.7.2 Definition and Accounting Treatment

Global equities are publicly traded stocks, which are listed on a recognized stock exchange in the U.S., Europe, or Asia (developed markets predominately with potential for limited emerging market exposure).

- Global low volatility equities are publicly traded stocks in the same markets as global equities. Low volatility stocks have less volatility than other stocks in their parent index.
- 4 **Accounting**: Unrealized and Realized gains/losses and dividends flow through the Profit and Loss statement.

INV.7.3 Total Return Assumption

- 6 The total return on the global equity portfolio is forecasted to be 6.6% (6.6% in the
- ⁷ 2022 GRA), which matches the Canadian equity total return. The forecasted total
- return for global low volatility stocks is 6.0%, which is 0.6% lower. This return
- 9 difference is based on the capital market assumptions provided by Mercer in the 2018
- and 2022 ALM studies⁴. In the 2022 GRA, the identical methodology applied (i.e., the
- forecasted return for global low volatility equities was 6.0%, which is 0.6% lower).

INV.7.4 Dividend Yield

- The dividend yield is used to calculate the global equity/ low volatility global equity
- dividend income in the financial model. Dividend income for each quarter is calculated
- by using the quarterly market value of the equity portfolio multiplied by the quarterly
- dividend yield. All dividends are re-invested back into the global equity/ low volatility
- 16 global equity portfolio.
- 17 The dividend yield for the global equity/ low volatility global equity portfolio is based
- upon a forecast from Bloomberg. Bloomberg only forecasts 3-years into the future.
- 19 For the global equity and low volatility global equity, the MSCI World Index forecasted
- 20 dividend yield was used for 2022/23 and thereafter.

4

⁴ The return difference in the 2022 capital market assumptions provided by Mercer was 0.5%

Figure INV- 25 Bloomberg Expected Dividend Yield Forecast

Line		
No.	Index	MSCI World
1	2022/23	1.9%
2	2023/24	2.1%
3	2024/25	2.2%
4	Thereafter	2.2%

1 **Assumption:** The global equity and low volatility global equity dividend yield is forecasted to be 1.9% for 2022/23, 2.1% for 2023/24 and 2.2% thereafter. (1.90%, 2.04% and 2.16% thereafter in the 2022 GRA).

INV.7.5 Capital Return

- 4 The capital return determines the increase of the global equity/ low volatility global
- 5 equity portfolio in market value over each quarter. Increases in market value from the
- 6 capital return create unrealized gains, which are held in AOCI. Therefore, the capital
- 7 return component does not impact net income unless there are sales (turnover) in the
- 8 portfolio. The capital return for each year is determined by subtracting the dividend
- 9 yield (section <u>INV.7.4</u>) for each forecasted year from the total equity return (6.6% and
- 6.0%) for global equity and low volatility global equity respectively (section *INV.7.3*).

INV.7.6 Turnover Ratio

- 11 The turnover ratio is based on manager turnover expectations and forecasted to be
- 12 12% for global equities and 50% for low volatility global equities in 2022/23 and
- thereafter. Both asset classes will be held within pooled funds; no units of the pooled
- 14 fund are expected to be sold. However, there will be turnover of the holdings within
- the pooled funds and any gains as a result of this turnover will be distributed at the
- 16 FYE of the fund. The forecasted turnover rate is based on manager turnover
- expectations for the holdings within the fund over the forecast period.
- 18 **Assumption:** The turnover ratio for global equity/ low volatility global equities for 2022/23 and beyond is forecasted to be 12% and 50% respectively.

INV.8 Real Estate

- 1 As of 2022/23 FYE, the real estate portfolio had an actual weight of 3.9% within the
- 2 Basic line of business. There are two main components to the real estate portfolio;
- 3 first are holdings in a real estate pooled fund managed by TD Asset Management,
- 4 which had a weight of 3.7%. The second is the investment portion of Cityplace (MPI-
- 5 owned office and retail complex), which had a weight of 0.2%. Target weights for real
- estate are 0% for Basic claims, 10% for RSR, and 15% for EFB.

INV.8.1 Real Estate Summary Table

Figure INV- 26 Real Estate Summary Table

Line						
No.	Description	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s, except where noted)					
2	Real Estate Pooled Fund					
3	Ending Market Value	109,001	117,047	124,991	125,541	136,986
4	% of Portfolio	3.7%	3.8%	3.9%	3.9%	4.0%
5	Forecasted Return	7.8%	6.3%	6.0%	6.0%	6.0%
6	Real Estate Gains (P&L)	10,987	7,085	7,725	7,499	7,532
7	Investment Properties (Cityplace)					
8	Ending Market Value	5,757	5,603	5,448	5,293	5,138
9	% of Portfolio	0.2%	0.2%	0.2%	0.2%	0.2%
10	Investment Property Income	350	359	367	374	382

INV.8.2 Accounting Treatment of the Pooled Fund

- 7 Assets in the real estate portfolio are separated into two categories, the Real Estate
- 8 Pooled Fund and Investment Properties since they have different accounting
- treatments. Investment Properties (e.g., Cityplace) are discussed in section *INV.8.4*.

10	Definition:	As of March 31, 2022, approximately \$181.9M was invested in a
11		diversified Canadian real estate pooled fund (total portfolio), which is
12		managed by TD Asset Management.

Accounting: All unrealized and realized gains/losses flow through the Profit and Loss statement. Realized gains/losses would only arise if fund units were sold.

INV.8.3 Real Estate Pooled Fund Return Assumption

- 1 The return on the Real Estate portfolio of MPI is based on the forecast for the
- 2 Canadian Consumer Price Index (CPI) plus a spread of 4%. This assumption for real
- 3 estate has been unchanged since the first investment by MPI in the asset class in
- 4 2009. Please see *Figure INV-39* for the Canadian CPI forecast. As per *Figure INV-26*
- the forecasted return was 7.8% to 6.0%. In the 2022 GRA, forecasted pooled fund
- 6 returns were 5.9% in 2021/22, 6.0% in 2022/23, 5.9% in 2023/24 and 6.0%
- 7 thereafter.

INV.8.4 Cityplace Accounting Treatment

8	Definition:	Investment Property includes an investment in the parking lots
9		surrounding Cityplace with an appraised value of approximately
10		\$21.6M ⁵ .

11	Accounting:	The value of the investment property is measured at amortized cost;
12		as such, changes in the appraised market value are not reflected in
13		investment income or other comprehensive income. Income from
14		investment property is in the form of rental income from the portion of
15		the property rented to commercial tenants. All rental income from
16		Cityplace is net of rental expenses and amortization and flows through
17		the Profit and Loss statement.

INV.8.5 Cityplace Return Assumption

- 18 The return forecast is based on projections provided by the property manager fewer
- 19 capital improvements and associated depreciation.

⁵ The parking lots have a book value of \$13.7 million. The CityPlace building was reclassified from an investment asset to a corporate asset on March 31, 2021.

INV.9 Infrastructure

- 1 The target allocations for infrastructure are 0% for Basic claims, 5% for RSR, and 10%
- 2 for EFB. Like real estate, infrastructure is privately held and is not a liquid asset class.

INV.9.1 Summary Table

Figure INV- 27 Infrastructure Summary Table

Line						
No.	Description	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s, except where noted)					
2	Income	1,510	1,002	940	1,056	1,066
3	Infrastructure Gains (P&L)	5,869	3,921	3,687	4,137	4,178
4	Forecasted Return	8.8%	7.3%	7.0%	7.0%	7.0%
5	MV	65,343	69,829	73,871	74,613	80,818
6	% of Portfolio	2.2%	2.3%	2.3%	2.3%	2.4%

INV.9.2 Definition and Accounting Treatment

- 3 **Definition:** Infrastructure is defined as an essential service with high barriers to
- 4 entry that often operate in a monopolistic and regulated environment.
- 5 Infrastructure investment contracts are held by the Province of
- 6 Manitoba.
- 7 **Accounting:** Income and unrealized gains/losses flow through the Profit and Loss
- 8 statement. Realized gains or losses were not included in the model since
- sales of infrastructure were not originally forecasted during the five-year
- 10 forecast period.

INV.9.3 Return Assumption

- 11 Infrastructure is expected to provide a total return of 8.8% for 2022/23, 7.3% for
- 12 2023/24, and 7.0% thereafter. This forecasted return is based on the Canadian CPI
 - 3 forecast plus a spread of 5%. Please see *Figure INV-34* for the CPI forecast for the
- current year. In the 2022 GRA, infrastructure was expected to provide a total return of
- 15 6.9% for 2021/22, 7.0% for 2022/23, 6.9% for 2023/24 and 7.0% thereafter.

- 1 The total infrastructure return is comprised of two components: yield and capital
- 2 return. Capital return is projected to represent 80% of the total return on
- 3 infrastructure and yield the remaining 20%, which is based on historical returns and
- 4 unchanged from the assumption of the previous year.

INV.10 Other Investment Income Impacts

- 1 This section discusses the other investment income impacts: investment management
- 2 fees; pension expense; bond amortization; venture capital; and line of business
- 3 allocations.

INV.10.1 Investment Management Fees

- 4 In order to forecast fees for the Basic line of business, investment management fees
- 5 were split into four categories by type of manager. The first category includes the fees
- 6 paid to the Department of Finance. The second category includes the fees paid to the
- 7 corporate bond manager. The third category includes fees paid to equity managers.
- 8 The fourth category includes fees paid to all other managers (real estate, private debt,
- 9 and infrastructure managers).

Figure INV- 28 Investment Manager Fees

Line						
No.	Description	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s)					
2	Fees to the Department of Finance	1205	1203	1227	1232	1172
3	Fees to the Corporate Bond Manager	680	722	751	787	812
4	Fees to the Equity Managers	1020	1065	1136	1264	1220
5	Fees to the Alternative Assets	1448	1459	1464	1563	1526
6		4,353	4,448	4,578	4,846	4,730

INV.10.1.1 Department of Finance

- 100% of the Provincial bond fixed income portfolio was managed by the Department
- of Finance until May 31, 2021, at which time Addenda Capital started to manage some
- 12 Provincial bonds as part of the implementation of the moment matching strategy
- 13 (referred to as the "completion portfolio"). The Department of Finance charges a
- management fee of 7.5 basis points on the first \$2 billion for fixed income, with no
- 15 fees on assets above that. For all other asset classes, the fee charged by the
- Department of Finance is 3.0 basis points.

INV.10.1.2 Corporate Bond Manager

- 1 The corporate bond portfolio is managed by an external bond manager (Addenda
- 2 Capital). The investment management fees are based on assets under management.
- For the first \$100 million the fee is 0.20%, on the next \$100 million the fee is 0.14%,
- 4 on the next \$200 million the fee is 0.10%; for amounts greater than \$400 million (on
- the excess) the fee is 0.08%. The weighted average investment fee is forecasted to be
- 6 0.11%.

INV.10.1.3 Alternative Assets

- 7 The investment management fees are based on assets under management for public
- 8 equities, real estate and private debt.

INV.10.1.4 Canadian Equities

- 9 A weighted average fee of 0.33% was used based on March 31, 2022 relative
- 10 Canadian Equity manager weights and associated management fees charged by
- Foyston, Gordon & Payne and QV Investors.

INV.10.1.5 Global Equities/Global Low Volatility

- 12 Guardian Capital manages global equities, and their forecasted fee is 0.44%. Acadian
- manages Global Low volatility equity, and their forecasted fee is 0.30%.

INV.10.1.6 Real Estate Pooled Fund

- The sliding fee schedule for the real estate pooled fund managed by TD Asset
- 15 Management was used to forecast investment fees. For the first \$10 million the fee is
- 1.00%, for the next \$25 million the fee is 0.80%, for the next \$65 million the fee is
- 17 0.60%, on the balance over \$100 million the fee is 0.50%.

INV.10.1.7 Private Debt Manager

The private debt portfolio is managed by an external manager (SLC Asset 1

CLEAN

- Management or Sun Life). The weighted average investment management fee is based 2
- on assets under management and is forecasted to be 0.38%. Fees are calculated 3
- based upon invested capital. As of March 31, 2022 100% of the total commitment of
- MPI to the Sun Life long duration fund (within the EFB portfolio) has been drawn.
- Follow-on commitments to the Sun Life mid-duration fund (within the EXT and SRE 6
- portfolio) were fully drawn in early 2022/23. 7

Infrastructure INV.10.1.8

- The infrastructure portfolio consists of assets held in funds and through direct 8
- investment. The weighted average investment fee is forecasted to be 0.41%.

INV.10.2 Pension Expense

- The pension expense line, in investment income, is calculated by applying the pension 10
- discount rate to the opening pension liability. The pension discount rate has been used 11
- in the March 31, 2022 actuarial analysis of the provision for EFB. The pension discount 12
- rate was determined by applying the pension liability cash flows to the Canadian 13
- Institute of Actuaries Method Accounting Discount Rate Curve published by Fiera 14
- Capital; the rate was set at 4.01% (3.34% at March 31, 2021). 15
- For 2019/20 and thereafter, investment assets and the underlying income have been 16
- segregated and are calculated independently for each investment portfolio. 17
- Investment assets on the Statement of Financial Position and investment income on
- the Income Statement for the Basic Financial statements will include both Basic claims 19
- and RSR portfolio assets and investment income as well as the portion of the EFB 20
- portfolio assets and investment income relating to Basic. 21
- The figure below represents the forecasted investment income earned on the 22
- employee future benefit investment asset portfolio, net of the pension expense (or 23
- interest cost) requirement (which is not additive when compared with Basic line of 24

- business). Investment income is accounted for in the "Provision for EFB" within the
- 2 Statement of Financial Position.

Figure INV- 29 Investment Income on Employee Future Benefits

Line						
No.	Investment Summary During Period	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s)					
2	Interest Income During Period	4,027	4,298	4,525	4,730	4,926
3	Dividend and Other Income During Period	9,648	10,204	10,796	11,469	12,124
4	Gains During Period - Profit & Loss	22,527	19,666	19,893	20,205	21,067
5	Investment Fees Paid	(2,218)	(2,354)	(2,463)	(2,580)	(2,722)
6	Amortization/Accretion During Period	(88)	(85)	(81)	(78)	(74)
7	Pension Expense	(15,020)	(15,386)	(15,758)	(15,758)	(15,758)
8	Investment Income	18,876	16,343	16,912	17,988	19,564

INV.10.2.1 Defined Benefit Pension Plan Funding

- 3 MPI currently operates its defined benefit pension plan as a payment funding employer
- 4 within the plan administered by the Civil Service Superannuation Fund (CSSF).
- 5 Funding of the employer portion (MPI) to the CSSF occurs as benefits are paid. To
- 6 prepare and ensure adequate funds will be available in the future, a specific
- 7 investment fund has been established by MPI with a tailored investment approach and
- 8 funding policy.
- 9 The BoD approved Management to engage Government to seek a change of the
- 10 funding status from payment funding to pre-funding under the Civil Service
- Superannuation Act (CSSA). MPI is currently working with the relevant stakeholders
- 12 within Government to seek the appropriate authorizations and if approved, the change
- would be expected to take place in fiscal 2023/24.
- 14 The primary motivation for seeking this change is the reduction of financial statement
- volatility. As a payment funding employer, MPI carries a pension obligation on its
- balance sheet and sets aside assets dedicated to backing the pension liability. Prior to
- 2019 MPI placed a general provision against its general assets equal to the amount of
- the pension liability. After execution of the 2018 asset liability strategy the corporation
- now has a specific portfolio designated to meets its pension obligations.

- 1 The defined benefit obligation is measured as the present value of the estimated
- 2 future cash outflows, using a discount rate based on market yields for high quality
- 3 corporate fixed income securities. Because this market yield, known as the Fiera
- 4 curve, changes constantly the valuation of the pension liability also changes
- 5 constantly. As the liability is backed by approximately 30% fixed income securities,
- 6 70% of the liability remains unhedged.
- 7 Pension valuation changes flow through Other Comprehensive Income and will
- 8 continue to do so, however the mark to market of the corresponding assets will flow
- 9 through the statement of profit and loss upon adoption of IFRS 9 in 2023/24, adding
- 10 additional volatility to the P&L.
- 11 Prefunding participants are required to match contributions contributed to the Fund by
- the employees at prescribed rates, which are recorded as operating expenses. Under
- the CSSA, corporations have no further pension liabilities.
- 14 There are no material impacts to Basic rate setting, however depending on market
- rates and conditions at time of a potential transition, there may be an accounting gain
- 16 (or loss) that will impact the total equity position of MPI (and Basic). Because the
- going concern yield assumption is currently higher than the accounting discount rate,
- a gain would be anticipated upon implementation of this change. Based upon 2021/22
- 19 year-end values this gain is estimated to be approximately \$150 million. This amount
- 20 is subject to change based upon interest rate movements leading up to the settlement
- transaction and the final actuarial determination of the amount required to settle and
- transfer to the CSSF.
- 23 This funding change and resulting transaction is subject to Government review and
- approval and as such are not reflected in the financial forecasts in the 2023 GRA.

INV.10.3 Amortization of Bond Premium/Discount

- 25 The financial model calculates the amortization of the bond premium/discount for
- 26 provincial and corporate bonds. The premium or discount is calculated as the
- 27 difference between the face value of the bond and the actual purchase price. A bond

- 1 purchased at a higher (lower) price than its face value will have a premium (discount)
- 2 that is amortized over the remaining time to maturity of the bond. The amortization of
- 3 this premium (discount) effectively reduces (increases) the interest income received
- 4 based on the coupon rate of the bond.

INV.10.4 Venture Capital

- 5 At March 31, 2022 venture capital represented 0.0% of the total portfolio. Given the
- 6 limited allocation to venture capital, investment income from venture capital is not
- 7 forecasted in the model. Please see the summary investment *Figure INV-1* to see the
- 8 historical investment income from venture capital.

INV.10.5 Allocation of Investment Income to Lines of Business

- 9 The allocation of investment income throughout the forecast period has been reviewed
- and approved by the BoD. The 2022/23 and subsequent forecast period applies
- investment income based on the direct proportion of investment assets available to
- each line of business with the exception of EFB which uses the payroll ratio (with
- 13 74.8% allocated to Basic Claims). No changes have been made to the allocation
- methodology since March 1, 2019. The current Investment Income Allocation Policy is
- provided in <u>Appendix 8 Investment Income Allocation Policy</u>.

INV.10.6 Impaired Securities

- As of March 31, 2022, there were \$29.2M in impaired securities (corporate total).
- 17 Corporate bonds, private debt and provincial bonds were written down by \$14.5M,
- \$13.9M and \$0.8M. From the total write-downs, \$28.4M were allocated to the EFB
- portfolio (corporate bonds and private debt) and \$0.8M to the RSR portfolio (provincial
- 20 bonds). As of March 31, 2022, there were no write-downs within the Basic Claims
- portfolio. From March 31, 2021 to March 31, 2022, corporate and provincial bonds
- declined by 4.6% and 5.6% respectively, due to rising interest rates.

INV.10.7 Investment Portfolio Performance in 2021/2022

- 23 Transitional benchmarks were developed for each portfolio which more closely
- reflected the actual asset allocation of the portfolios until Fiscal Year 2020/21. By July

- 1 2021, the transitions to the new asset allocation as defined in the 2018 ALM Study
- 2 were substantially funded, and the calculation of transitional benchmarks was
- 3 discontinued.
- 4 Performance is presented for the Basic Claims, RSR & EFB portfolios over the 12
- 5 months ended at March 31, 2022.
- 6 The Basic Claims portfolio returned -2.8%, outperforming the IPS benchmark by 2.0%
- 7 (see <u>Appendix 9 Actual vs. Benchmark Returns</u>). This was attributed primarily to
- 8 outperformance of MUSH bonds, which are reported at book value (i.e., with no capital
- 9 gains or losses). If MUSH bonds were reported at their implied market value (i.e.,
- marked to market using the current yield on newly issued MUSH bonds) the total
- portfolio return would have decreased to -5.4% and underperformed the benchmark
- by 0.6%. The transitional benchmark calculations for this portfolio were discontinued
- after March 2020 as the portfolio was substantially funded at that time. Investment
- income was -\$47.2 million in 2021/22.
- 15 The RSR portfolio returned 4.8%, outperforming the IPS benchmark by 1.0%. This
- was mainly due to large & small-cap Canadian equities, real estate, private debt and
- low volatility global equites outperforming their benchmarks by 6.8%, 6.3%, 2.2%,
- 18 2.0% and 0.2%, respectively. Provincial bonds, global equities and infrastructure
- 19 underperformed their benchmarks. The transitional benchmark calculations for this
- portfolio were discontinued after June 2021 as the portfolio was substantially funded.
- 21 Investment income was \$24.9 million in 2021/22.
- The EFB portfolio returned 6.2%, outperforming the IPS benchmark by 1.5%. This was
- 23 largely due to large & small-cap Canadian equites, real estate and private debt
- outperforming their benchmarks by 8.2%, 6.3%, 5.9% and 0.3%, respectively. Global
- 25 equities and infrastructure underperformed their benchmarks. Investment income was
- -\$2.4 million in 2021/22 (-\$17.7 million after the provision for pension).
- 27 Similar to the Basic Claims portfolio, the transitional benchmark calculations for this
- portfolio were discontinued after March 2020 as the portfolio was substantially funded.
- 29 By June 2020, the initial allocation to Private Debt was entirely funded.

4

MPI Performance Relative to Other Institutional Investors INV.10.8

- Minimum Filing Request C.5 stated: 1
- 2 "Please provide a 5-year comparison of the Corporation's total annual investment return rates with the corresponding annual return rates of: 3
- a) Insurance Corporation of British Columbia, and
- b) Saskatchewan Auto Fund, and please provide commentary on any 5 significant differences."
- The performance of the consolidated investment portfolio belonging to MPI was 7
- compared against the Insurance Corporation of British Columbia (ICBC) and 8
- Saskatchewan Government Insurance (SGI), Workers' Compensation Board Manitoba 9
- (WCB), Civil Service Superannuation Board (CSSB), and the Manitoba Teachers' 10
- Retirement Allowance Fund (TRAF) over the last five years. 11
- During this period SGI, ICBC and MPI changed their FYEs to March 31; SGI changed 12
- from December 31 in 2016, ICBC changed from December 31 in 2017 and MPI 13
- changed from February 28 in 2020. The FYE of other funds is December 31. As a 14
- result, the performance for each fund is reported for their appropriate FYE along with 15
- the performance of MPI over the same period. The result is that in each year, the 16
- 17 performance of MPI is reported over the 12 months ended at both March 31 and
- December 31. This ensures that its performance is always calculated over a period 18
- that matches the reporting periods of the other funds. 19
- The return for MPI was presented for the consolidated portfolio (i.e., the total of all 20
- five new portfolios) for 2021 to be consistent with prior periods. 21
- In 2021, the investment portfolio of MPI underperformed ICBC & SGI by 2.3% and 22
- 9.5% respectively. In addition, the investment portfolio of MPI also underperformed
- TRAF, CSSB & WCB by 13.5%, 7.9% and 6.8% respectively (see *Figure INV-30*). Over 24
- the last five years, MPI outperformed ICBC by 0.6% but underperformed TRAF, CSSB, 25
- SGI and WCB by 3.3%, 2.4%, 2.3% and 2.0% respectively. 26

- 1 The asset allocation of these funds is very different than the asset allocation of the
- 2 MPI fund. When the asset allocations of other funds were adjusted to match its asset
- allocation, MPI outperformed ICBC by 0.1%, but underperformed TRAF by 4.5%, WCB
- 4 by 1.8%, CSSB by 1.3% and SGI by 0.9% (see *Figure INV-31*) in 2021. Adjusted
- 5 returns are presented for 2019, 2020 and 2021 only because the data required to
- 6 calculate adjusted returns was not available for every fund prior to 2019.

Figure INV- 30 Fiscal Year Gross Annual Returns

Line	e TR/		CSSB	WCB	ICBC	SGI	MPI		
No.	Year-end Period	31-Dec	31-Dec	31-Dec	31-Mar	31-Mar	31-Dec	31-Mar	
1	2017	9.2%	10.8%	8.3%	5.2%	8.3%	6.3%	6.0%	
2	2018	3.1%	-0.9%	1.5%	1.7%	7.2%	4.9%	4.8%	
3	2019	12.0%	13.7%	12.4%	5.3%	5.6%	8.8%	6.5%	
4	2020	6.9%	9.0%	9.0%	1.4%	0.4%	7.9%	1.5%	
5	2021	16.6%	11.0%	9.9%	11.2%	18.4%	3.1%	8.9%	
6	Annualized Return								
7	over the 5 year period:	9.5%	8.6%	8.2%	4.9%	7.8%	*6.2% / 5.5% / 5.5%		
8	MPI Value Added	-3.3%	-2.4%	-2.0%	0.6%	-2.3%			

^{9 *6.2%:} Comparative return to TRAF, CSSB, WCB (returns to Dec 31), 5.5%: Comparative return to ICBC, 5.5%: Comparative return to SGI

Figure INV- 31 Fiscal Year Gross Annual Returns - Adjusted

Line		TRAF	CSSB	WCB	ICBC	SGI	MP	
No.	Year-end Period	31-Dec	31-Dec	31-Dec	31-Mar	31-Mar	31-Dec	31-Mar
1	2019	9.7%	10.8%	8.6%	5.1%	5.8%	8.8%	6.5%
2	2020	7.2%	8.8%	8.1%	2.0%	3.7%	7.9%	1.5%
3	2021	7.6%	4.4%	4.9%	8.8%	9.8%	3.1%	8.9%
4	MPI Value Added	-4 5%	-1 3%	-1 8%	0.1%	-0.9%		

- 7 MPI asked Mercer to review its performance relative to these institutional investors as
- 8 part of the ALM study. Mercer concluded that MPI should compare the performance of
- 9 its investment managers to relevant benchmarks set out in its Investment Policy
- 10 Statement and relevant peer universes for each asset manager. Mercer further
- concluded that MPI should not "continue with peer comparison at the total fund return
- level". In other words, MPI should not compare itself to pension plans or even other
- insurance companies as they may have very different liability profiles, regulatory
- requirements, risk appetites and performance objectives.

INV.11 Rebalancing

- 1 Rebalancing is a major component of the financial model and ensures that the asset
- 2 classes stay within the tolerance ranges defined in the IPS. This section discusses the
- 3 rebalancing assumptions in the model for:
 - Basic claims portfolio supporting the claims liabilities; and
- RSR and EFB.

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INV.11.1 Basic Claims Portfolio supporting Basic Claims Liabilities Rebalancing

- 6 The Basic claims portfolio rebalancing rules are as follows:
 - The dollar amount of the Basic fixed income portfolio is rebalanced to match the present value of Basic claims liabilities on an annual basis.
 - The marketable bond duration is matched to the claims duration of the previous quarter. Duration matching occurs in the first quarter of each fiscal year based on the claim duration at the previous FYE.
 - Rebalancing to ensure dollar matching occurs within the financial model only once a year and only if the dollar difference between Basic claims assets and Basic claims liabilities exceeds +/- \$20 million. Any transfers would be funded by the RSR portfolio.

Figure INV- 32 Basic Claims Portfolio Asset Allocation

Line				
No.	Basic Claims Asset Allocation	Minimum	Target	Max
1	Fixed Income			
2	Provincial Bonds	50.0%	60.0%	70.0%
3	Corporate Bonds	10.0%	20.0%	30.0%
4	MUSH	0.0%	20.0%	30.0%
5	Total Fixed Income		100.0%	
6	Public Equities			
7	Canadian Equities		0.0%	
8	Global Equities		0.0%	
9	Global Low Volatility		0.0%	
10	Total Equities		0.0%	
11	Alternatives			
12	Canadian Real Estate		0.0%	
13	Infrastructure		0.0%	
14	Total Alternatives		0.0%	

1 Rebalancing

- 2 In order to ensure dollar matching is maintained within the model, any surplus (or
- 3 deficit) between the Basic claims fixed income portfolio and Basic claims liabilities is
- 4 transferred to (or funded from) the liquid asset classes within the RSR portfolio. The
- 5 allocation ratios are shown in the figure below.

Figure INV- 33 Allocation Ratio

Line			
No.	Description	Target Weight	Allocation Ratio
1	Basic Line of Business Portfolio		
2	Provincial Bonds	60.0%	75.0%
3	Corporate Bonds	20.0%	25.0%
4	Total	80.0%	100.0%
5	RSR Asset Classes		
6	Provincial Bonds	20.0%	30.8%
7	Corporate Bonds	10.0%	15.4%
8	Canadian Equities	12.0%	18.5%
9	Global Equities	13.0%	20.0%
10	Global Low Volatility	10.0%	15.4%
11	Total	65.0%	100.0%

- 1 To illustrate, using a hypothetical \$100 million dollar shortfall in Q1 between the Basic
- 2 claims fixed income portfolio and the Basic claims liabilities, the model will transfer
- 3 \$30.8M, \$15.4M, \$18.5M, \$20.0M and \$15.4M from the Provincial, corporate,
- 4 Canadian equity, global equity and global low volatility asset classes in the RSR
- 5 portfolio, respectively. This money will be invested in Provincial and corporate bonds
- 6 within the Basic claims portfolio in a 75%/25% ratio.

INV.11.2 RSR and EFB Rebalancing Assumptions

7 The next two figures show the RSR and EFB asset allocations.

Figure INV- 34 RSR Asset Allocation

Line				
No.	Description	Minimum	Target	<u>Max</u>
1	Fixed Income			
2	Provincial Bonds	10.0%	20.0%	30.0%
	Corporate Bonds	0.0%	10.0%	20.0%
3	MUSH Bonds	0.0%	0.0%	0.0%
4	Private Debt	15.0%	20.0%	25.0%
5	Total Fixed Income	40.0%	50.0%	60.0%
6	Public Equities			
7	Canadian Equities	7.0%	12.0%	17.0%
8	Global Equities	8.0%	13.0%	18.0%
9	Global Low Volatility	5.0%	10.0%	15.0%
10	Total Equities	25.0%	35.0%	45.0%
11	Alternatives			
12	Canadian Real Estate	7.0%	10.0%	20.0%
13	Infrastructure	2.0%	5.0%	8.0%
14	Total Alternatives	10.0%	15.0%	20.0%

Figure INV- 35 Employee Future Benefits Asset Allocation

Line				
No.	Description	Minimum	Target	Max
1	Fixed Income			
2	Corporate Bonds	10.0%	20.0%	30.0%
3	Private Debt	10.0%	20.0%	30.0%
4	Total Fixed Income	30.0%	40.0%	50.0%
5	Public Equities			
6	Canadian Equities	5.0%	10.0%	15.0%
7	Global Equities	13.0%	18.0%	23.0%
8	Global Low Volatility	2.0%	7.0%	12.0%
9	Total Equities	25.0%	35.0%	45.0%
10	Alternatives			
11	Canadian Real Estate	12.0%	15.0%	18.0%
12	Infrastructure	7.0%	10.0%	13.0%
13	Total Alternatives	20.0%	25.0%	30.0%

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1 The rebalancing rules for the RSR and EFB portfolios are summarized below.

1. Marketable Bonds (Provincial and Corporate Bonds)

If Provincial and corporate bonds remain outside their tolerance ranges for two consecutive quarters, the asset class will be adjusted to the target weight in the following quarter. The total portfolio reallocation requirements will be sourced from or reallocated from the equity portfolio.

2. Equities

For Canadian equities, global equities and global low volatility equities, when the asset class remains outside the maximum or minimum allocation limit for two consecutive quarters, then the asset class will be adjusted to the target weight in the following quarter. Inflows or outflows required for rebalancing will come from marketable bonds.

3. Illiquid Asset Classes (MUSH, Private Debt, Real Estate, Infrastructure)

MUSH, private debt, real estate and infrastructure are illiquid and are not automatically rebalanced in the model (as a result of asset class modeling constraints). However, transfers from Extension to RSR are modeled to rebalance all assets classes (independent of illiquidity) to target. The forecasted MUSH and real estate values do not fall outside of their respective tolerance ranges during the five-year forecast period. Private debt within the RSR portfolio is within the tolerable ranges during the five-year forecast period as this is expected to be fully funded in 2022/23.

INV.12 Comparison of Forecast

- 1 This section compares the forecasts of the current and previous years. *Figure INV-36*
- 2 provides detailed investment income information from the 2023 GRA interest rate
- forecast scenario. *Figure INV-37* provides information from the 2022 GRA and *Figure*
- 4 <u>INV-38</u> compares the difference between <u>Figure INV-36</u> and <u>Figure INV-37</u>.

Figure INV- 36 2023 GRA Investment Income (Basic Line of Business)

		•		•	
Category	2021/22P	2022/23F	2023/24F	2024/25F	2025/26F
('000s)					
Short Term Interest	93	664	586	593	599
Marketable Bonds	81,430	62,950	66,482	69,987	73,087
MUSH	0	19,328	18,254	17,184	16,205
Long-Term Bond Income	81,430	82,278	84,735	87,171	89,292
Marketable Unrealized Gains/(Loss)	(123,025)	6,325	133	144	149
Marketable Realized Gains/(Loss)	(3,975)	(10,254)	(304)	(285)	(299)
Total Marketable Gain/Loss	(127,000)	(3,929)	(172)	(141)	(150)
Income	4,800	6,619	7,522	6,812	7,220
Gain/Loss	0	0	(1,348)	0	(757)
Private Debt	4,800	6,619	6,174	6,812	6,463
Total Fixed Income	e (40,677)	85,632	91,323	94,435	96,204
Canadian Equities	5,258	2,678	2,737	2,881	3,215
Global Equities	3,578	2,263	2,622	2,933	3,244
Global Low Vol		1,169	1,312	1,464	1,645
Equity Dividends	8,836	6,110	6,672	7,277	8,105
Canadian Equities	5,943	25,784	6,942	3,648	4,127
Global Equities	4,807	9,824	6,577	3,746	4,629
Global Low Vol	1,571	8,320	2,675	2,124	2,636
Equity Realized Gain/Loss	12,321	43,928	16,195	9,518	11,393
Total Equities	21,157	50,038	22,867	16,795	19,497
Real Estate (Pooled Fund)	15,342	10,987	7,085	7,725	7,499
Real Estate (CityPlace)	148	350	359	367	374
Infrastructure	2,072	7,379	4,922	4,627	5,192
Venture Capital	0	0	0	0	0
Total Alternatives	17,562	18,716	12,366	12,719	13,066
Management Fees	(4,802)	(4,353)	(4,448)	(4,578)	(4,846)
Pension Expense	(11,439)	(11,237)	(11,511)	(11,789)	(11,789)
Bond Amortization	(6,962)	(2,698)	(3,083)	(3,311)	(3,448)
Investment Write-Down	(22,023)	0	0	0	0
Total Other	(45,226)	(18,288)	(19,042)	(19,678)	(20,083)
Basic LOB Total	(47,184)	136,097	107,515	104,271	108,684

Figure INV- 37 2022 GRA Investment Income (Basic Line of Business)

Category	2021/22F	2022/23F	2023/24F	2024/25F	2025/26F
('000s)					
Short Term Interest	98	90	90	90	90
Marketable Bonds	60,916	58,966	57,581	58,445	60,035
MUSH	20,940	20,134	19,317	18,486	17,682
Long-Term Bond Income	81,856	79,100	76,898	76,931	77,716
Marketable Unrealized Gains/(Loss)	(1,684)	(650)	160	170	182
Marketable Realized Gains/(Loss)	1,996	1,090	(215)	(227)	(241)
Total Marketable Gain/Loss	312	440	(56)	(58)	(59)
Income	4,418	5,255	7,195	7,804	8,471
Gain/Loss		0	0	0	0
Private Debt	4,418	5,255	7,195	7,804	8,471
Total Fixed Income	86,684	84,884	84,127	84,767	86,218
Canadian Equities	3,254	3,567	3,722	4,078	4,467
Global Equities	2,904	3,389	3,884	4,231	4,610
Global Low Vol	1,638	1,900	2,185	2,394	2,624
Equity Dividends	7,796	8,855	9,791	10,702	11,701
Canadian Equities	6,872	4,714	4,716	4,786	4,915
Global Equities	4,571	4,436	4,882	5,344	5,845
Global Low Vol	2,036	2,561	3,078	3,503	3,915
Equity Realized Gain/Loss	13,478	11,710	12,676	13,633	14,675
Total Equities	21,274	20,566	22,467	24,335	26,376
Real Estate (Pooled Fund)	4,708	7,126	7,805	8,623	9,375
Real Estate (CityPlace)	1,128	1,117	1,107	1,093	1,093
Infrastructure	5,085	5,371	5,820	6,367	6,872
Venture Capital	0	0	0	0	0
Total Alternatives	10,921	13,614	14,732	16,083	17,340
Management Fees	(4,595)	(4,976)	(5,422)	(5,777)	(6,064)
Pension Expense	(10,992)	(11,263)	(11,538)	(11,817)	(11,817)
Bond Amortization	(2,742)	(3,101)	(3,333)	(4,938)	(6,733)
Investment Write-Down	0	0	0	0	0
Total Other	(18,329)	(19,340)	(20,293)	(22,532)	(24,614)
Total Other	. , ,			. , ,	

Figure INV- 38 This Year vs Last Year Basic Line of Business Investment Income

CLEAN

Line No.	Category	2021/22P	2022/23F	2023/24F	2024/25F	2025/26F
1	('000s)					
2	Short Term Interest	(5)	574	496	503	509
3	Marketable Bonds	20,514	3,984	8,901	11,542	13,052
4	MUSH	(20,940)	(806)	(1,064)	(1,302)	(1,476)
5	Long-Term Bond Income	(426)	3,178	7,837	10,240	11,576
6	Marketable Unrealized Gains/(Loss)	(121,341)	6,974	(27)	(26)	(32)
7	Marketable Realized Gains/(Loss)	(5,971)	(11,343)	(89)	(58)	(58)
8	Total Marketable Gain/Loss	(127,312)	(4,369)	(116)	(84)	(90)
9	Income	382	1,364	327	(992)	(1,251)
10	Gain/Loss	0	0	(1,348)	0	(757)
11	Private Debt	382	1,364	(1,021)	(992)	(2,008)
12	Total Fixed Income	3,662	2,679	2,446	2,531	3,421
13	Canadian Equities	2,004	(889)	(985)	(1,197)	(1,252)
14	US Equities/Global Equities	674	(1,126)	(1,261)	(1,298)	(1,366)
15	Global Low Vol	(1,638)	(731)	(872)	(931)	(979)
16	Equity Dividends	1,040	(2,746)	(3,119)	(3,425)	(3,596)
17	Canadian Equities	(929)	21,070	2,226	(1,137)	(788)
18	US Equities/Global Equities	236	5,388	1,696	(1,598)	(1,216)
19	Global Low Vol	(465)	5,759	(403)	(1,379)	(1,279)
20	Equity Realized Gain/Loss	(1,157)	32,217	3,519	(4,114)	(3,282)
21	Total Equities	(117)	29,472	400	(7,540)	(6,878)
22	Real Estate (Pooled Fund)	10,634	3,861	(720)	(898)	(1,875)
23	Real Estate (CityPlace)	(980)	(767)	(748)	(726)	(719)
24	Infrastructure	(3,013)	2,008	(898)	(1,740)	(1,680)
25	Venture Capital	0	0	0	0	0
26	Total Alternatives	6,641	5,102	(2,366)	(3,364)	(4,274)
27	Management Fees	(207)	623	974	1,200	1,218
28	Pension Expense	(447)	27	27	28	28
29	Bond Amortization	(4,220)	403	250	1,627	3,285
30	Investment Write-Down	(22,023)	0	0	0	0
31	Total Other	(26,897)	1,052	1,252	2,854	4,531
32	Basic LOB Total	(147,733)	36,373	6,482	1,618	3,365

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INV.12.1 Explanation of Major Differences between 2023 GRA and 2022 GRA Forecasted Years (2022/23 to 2025/26)

1 Long Term Bond Income

Long term interest income was \$6.5M higher on average over the five-year projection period compared to the forecast from the previous year, driven primarily by marketable bonds and slightly dragged down by MUSH. This was caused by increasing long-term provincial interest rates since the 2022 GRA as well as a decrease in the assumed amount of MUSH bonds that MPI will purchase over the forecasted period (2022 GRA: \$40 million per year, 2023 GRA: \$20 million per year)

9 Marketable Bonds Losses

As MPI used a naïve forecast in both the 2022 and 2023 GRAs, there is a \$121
 million unrealized loss on marketable bonds as a result of increase in interest
 rates.

13 Canadian, Global Equities & Low Volatility Global Equities

- Equity dividends were higher by \$1M compared to the forecast of the previous year for 2021/22 and lower by \$2.7M in 2022/23. Equity dividends are based upon a forecast of dividend yields from Bloomberg. Dividend yields declined significantly from March 2022 to March 2023, which impacted forecasted dividend income.
- Realized gains are forecasted to be on average \$5.4M higher throughout the forecast due largely to an accumulation of unrealized equity gains, which become realized due to normal turnover throughout the forecast period. The unrealized gains are largely associated with increases in equity share prices from March 2021 to March 2022. Realized gains in 2022/23 were \$32.2M higher than projected in 2022 due to a \$100M transfer from RSR to Basic Claims in May 2022 which was funded by the sale of equities and some fixed income assets and resulted in the realization of gains.

INV.12.2 Explanation of Major Differences in 2021/22 Actuals vs. Forecast

- 1 In the 2022 GRA, total Basic investment income for 2021/22 was forecasted to be
- 2 \$100.5 million. Actual investment income for 2021/22 was \$147.7 million lower than
- 3 forecast at -\$47.2 million. This difference can be primarily attributed to higher-than-
- 4 expected capital loss for marketable bonds (due to rising interest rates) and write
- 5 downs. These unexpected losses are partially offset by higher-than-expected gains
- 6 from the pooled real estate fund and higher than expected realized gains in equities.
- 7 Losses due to rising interest rates were also offset by decreases in the present value
- 8 of the claims liability.

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- 9 See the previous figure for the detailed breakdown highlights are provided below.
- Dividends from equities were \$1.0 million higher than forecasted.
- Realized gains on equities were \$1.2 million lower than forecasted.
- Total capital gains/losses for marketable bonds were \$127.3 million lower than forecasted due to rising interest rates. Rising interest rates reduced the Basic claims liabilities by \$132.8 million.
 - Interest income was \$0.5 million lower than forecasted.
- Gains from the pooled real estate fund were \$10.6 million higher than forecasted.
- Net rental income from Cityplace was \$0.9 million lower than forecasted.
- Infrastructure investment income was \$3.0 million lower than forecasted.
- Bond amortization was \$4.2 million higher than forecasted.
- The write off of impaired securities were \$22 million higher than forecasted.

INV.13 Changes To the Investment Income Model

- 1 No major changes to the current investment income model have been made. It is
- 2 expected that once the 2022 ALM study is finalized and the new asset mix for each
- portfolio is approved by the BoD, the necessary changes will be made to the financial
- 4 model. At present these changes are not expected to be made until the 2024 GRA.

INV.14 Interest Rate Forecasts and CPI Forecast Detail

- 1 This section shows detail on the interest rate forecasts and the CPI forecast. For the
- 2 naïve interest rate forecast used in the 2023 rate application, see *Figure INV-3* for the
- 3 10-year GoC bond yield, the marketable bond yield, MUSH yield, and claims discount
- 4 rate.

INV.14.1 Interest Rate Forecast

- 5 The naïve interest rate forecast is based on the March 31, 2022 GoC 10-year bond
- 6 yield, which was 2.41%; this interest rate is used throughout the entire five-year
- forecast for the 2023 GRA. Additionally, the 90-Day T-Bill yield on March 31, 2022 was
- 8 0.60%. This yield was used over the forecast period as well.

INV.14.2 Canadian and Manitoba CPI Forecast

- 9 The Canadian CPI forecast is used in the calculation of real estate and infrastructure
- returns. The Manitoba CPI forecast is used in the calculation of projected indexation
- rates for Personal Injury Protection Plan (PIPP) benefits.

INV.14.2.1 Canadian CPI Forecast

Figure INV- 39 Canadian CPI Forecast

Line									
No.	Year	Qtr	Scotia	CIBC	RBC	TD	BMO NB	Global	Average
1	2022	Q1	4.5%	4.9%	5.3%	4.7%	5.3%	5.1%	5.0%
2		Q2	4.3%	3.7%	5.2%	4.1%	5.1%	5.4%	4.6%
3		Q3	4.3%	2.7%	4.1%	3.2%	4.5%	4.4%	3.9%
4		Q4	3.9%	2.0%	3.1%	2.3%	4.1%	3.8%	3.2%
5	2023	Q1	3.7%	1.7%	2.4%	2.1%		2.8%	2.5%
6		Q2	3.4%	1.9%	2.2%	2.1%		1.6%	2.2%
7		Q3	3.0%	2.0%	2.3%	2.2%		1.8%	2.3%
8		Q4	2.7%			2.2%		1.9%	2.3%
9	Annual								
10	2022		4.3%	3.3%	4.4%	3.6%		3.2%	3.8%
11	2023		3.2%	1.9%	2.3%	2.2%		2.1%	2.3%
12	2024							2.0%	2.0%
13	2025							2.0%	2.0%
14	2026							2.0%	2.0%

¹⁵ Bloomberg

Assumption: Canadian CPI is forecasted to be 3.8% in 2022/23, 2.3% in 2023/24, and 2.0% thereafter.

Figure INV- 40 Manitoba CPI Forecast

Line						
No.	Source	2022	2023	2024	2025	2026
1	Global Insight	2.5%	1.9%	2.2%	2.0%	2.0%
2	RBC Royal Bank	4.7%	2.2%			
3	BMO Capital Market Economics	5.4%	3.2%	2.4%	2.0%	
4	Overall Average	4.2%	2.4%	2.3%	2.0%	2.0%

- 5 Sources
- 6 Global Insight, "Canadian Provincial Forecast and Analysis", January 2022
- 7 RBC Economics, "Provincial Outlook", March 2022
- 8 BMO Financial Group, "Provincial Economic Outlook", April 2022
- 3 **Assumption**: Manitoba CPI is forecasted to be 4.2% in 2022/23, 2.4% in 2023/24, 2.3% in 2024/25 and 2.0% thereafter.

¹⁶ Global Insight, "Canadian Forecast and Analysis", April 2022

INV.15 Accounting by Asset Class

- 1 This section summarizes the accounting treatment for each asset class, as per the
- 2 Annual Review of Accounting Policies Classification of Financial Instruments.

3 Basic Claims

- 4 100% of Basic claims will be allocated to fixed income. As the sole purpose of the
- 5 portfolio is to back outstanding claims liabilities, these assets (excluding MUSH) will be
- 6 designated as FVTPL in order to hedge movements in the interest rate sensitive claims
- 7 liabilities and therefore reduce accounting mismatch and interest rate risk.
- 8 MUSH bonds will continue to be classified as Held to Maturity (HTM), as MPI intends to
- 9 hold these securities to maturity. They will roll off the portfolio as the various issues
- 10 mature over time.

11 Rate Stabilization Reserve

- 12 Fixed income within the RSR portfolio is not principally bought to recognize short term
- trading gains and does not address accounting mismatch. However, these securities are
- 14 not necessarily intended to be held to maturity and therefore new assets assigned to
- the portfolio will be classified as Available for Sale.

16 Extension

- 17 Fixed income within Extension is not principally bought to recognize short term trading
- 18 gains and does not predominately address accounting mismatch. The Extension
- portfolio backs both claims and surplus; because the underlying claims are short term
- in nature (1 year duration), and not particularly interest rate sensitive, and because
- 21 surplus currently represents approximately 80% of the value, the Extension portfolio
- 22 is considered essentially surplus. These securities are not necessarily intended to be
- 23 HTM and therefore new assets assigned to the portfolio will be classified as AFS.

Employee Future Benefits

- 2 40% of EFB will be allocated to fixed income. The EFB portfolio backs pension and
- 3 other future employee obligations. While the EFB liability is sensitive to changing
- 4 interest rates, these re-measurement gains/losses are recognized in Other
- 5 Comprehensive Income and therefore the fixed income backing EFB will be classified
- 6 as AFS.

7 Applicable to all Portfolios with allocations to growth assets

- 8 Equities do not meet the criteria to be classified as FVTPL or HTM and therefore will be
- 9 classified as AFS within all portfolios.
- 10 Infrastructure and Real Estate are not principally bought to recognize short term
- trading gains and they do not address accounting mismatch. These alternative assets
- will be designated as FVTPL on the basis that they are managed, and their
- performance is evaluated on a fair value basis, as appraisal gains are a significant
- 14 component of their total return.
- 15 There will be no changes to the investment portfolio as a result of IFRS 17. Upon
- adoption of IFRS 9 on April 1, 2023 all investments will be reclassified as fair value
- 17 through profit and loss (FVTPL).

INV.16 Asset Liability Management Program

INV.16.1 Background on ALM Program

- 1 MPI uses duration and dollar matching, referred to as the ALM program, in order to
- 2 manage the interest rate risk associated with its assets and liabilities. In June 2021,
- moment matching was introduced to manage interest rate risk associated with Basic
- 4 Claims liabilities. Moment Matching is an immunization method that integrates actuarial
- 5 discount rates in the computation of the present value and interest rate sensitivity of
- 6 the liabilities. Interest rate risk for Basic Claims is managed by matching the first and
- 7 second moments of the marketable bond portfolio (including government bonds,
- 8 corporate bonds, floating rate notes and short-term investments) to the first and second
- moments of the Basic Claims liabilities of MPI (excluding the liabilities matched to the
- 10 MUSH bond portfolio) with the present value of the liabilities calculated using a market-
- 11 based yield curve.
- Section <u>INV.8.4</u> of its IPS (<u>Appendix 1 Investment Policy Statement</u>) states the
- 13 following:
- "Interest rate risk for Basic Claims is managed by matching the
- duration of the marketable bond portfolio (including government bonds
- and corporate bonds) and floating rate notes to the actuarially
- 17 determined duration of the Corporation's Basic claims liabilities. The
- duration of the government bond portfolio will be adjusted as
- 19 necessary to ensure that the duration of the marketable bond portfolio
- 20 matches the duration of the Corporation's Basic claims liabilities. See
- 21 the Operational Asset Liability Management Policy for additional
- information on managing interest rate risk."
- 23 Reducing interest rate risk has been a focus of MPI since 2014.
- In 2014, the duration bandwidth was changed from \pm 2.0 years to \pm 1.0
- 25 year. This reduction was an intermediate step designed to reduce the interest
- rate, forecasting, and rate-setting risks of MPI until the ALM Study was
- completed.

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- In 2015, an ALM Study was completed with assistance from Aon, and the fixed income portfolio duration was fully matched (within +/- 0.25 years) to the corporate claims liability duration.
- In late 2017, the most recent ALM Study was completed with assistance from Mercer, which recommended the separation of the commingled investment portfolio into 5 unique portfolios that back the liabilities and surplus of MPI.
 - In 2018, the duration of the claims liabilities was matched to the duration of the marketable bond portfolio (i.e., excluding MUSH bonds) instead of being matched to the duration of the total fixed income portfolio (i.e., including MUSH bonds). This change is due to the change in the calculation methodology for the claims discount rate, which is now based upon the dollar weighted yield of the fixed income portfolio rather than the duration weighted yield of the fixed income portfolio. The net result is that the duration of the marketable bond portfolio was decreased by approximately 2 years.
- On March 1, 2019, a unique portfolio for the Basic claims assets was implemented that includes only fixed income assets. The change to a 100% fixed income portfolio for Basic claims reduced interest rate risk for the Basic line of business. This is discussed further in section *INV.16.2.2*.
 - On May 31, 2021 a refinement to the current dollar and duration matching strategy was implemented in order to better protect the corporation from both parallel and non-parallel changes in interest rates. This was accomplished by establishing a new portfolio, called the "completion portfolio", to be managed by Addenda Capital. Going forward Addenda will be responsible for ensuring that the dollar value, duration and convexity of the total Basic Claims asset portfolio matches the dollar value, duration and convexity of the Basic Claims liabilities on a daily basis. Addenda will monitor the duration and convexity of the Provincial bonds, non-marketable bonds and corporate bonds and will adjust the duration of the completion portfolio as required in order to ensure that that the overall duration and convexity are matched to the claims liabilities. This strategy is called moment matching and is expected to reduce

the interest rate risk of MPI by 40% - 50% with minimal impact on the yield of the portfolio.

INV.16.2 Interest Rate Risk Definitions

- 3 **Interest rate risk,** for the purpose of this application, is the net impact of changes in
- 4 interest rates on claims liabilities and the gain or loss for marketable bonds. Interest
- 5 rate risk is shown on a Basic basis in sections <u>INV.16.2.1</u> and <u>INV.16.2.2</u>.
- Interest rate forecasting risk, for the purpose of this application, is the uncertainty
- 7 related to setting premium rates based on forecasted interest rates rather than future
- 8 actual interest rates and the impact of the difference between them.

INV.16.2.1 Basic Interest Rate Risk with Naïve Forecast

Figure INV- 41 Basic Investment and Claims Net Interest Rate Impact with Naïve Forecast

Line No.		2017/18 Actual	2018/19 Actual	2019/20 Actual	2020/21 Actual	2021/22 Actual	2022/23 Forecast	2023/24 Forecast	2024/25 Forecast	2025/26 Forecast	2026/27 Forecast
1	(in Millions of Dollars)										
2	Marketable Bond Yield	3.04%	2.88%	2.69%	2.50%	2.52%	3.44%	3.43%	3.42%	3.41%	3.40%
3	YoY Change	0.13%	-0.16%	-0.19%	-0.19%	0.01%	0.92%	-0.01%	-0.01%	-0.01%	-0.01%
4	Claims Discount Rate	3.47%	3.26%	3.09%	2.88%	3.54%	3.55%	3.53%	3.51%	3.50%	3.47%
5	YoY Change	0.08%	-0.21%	-0.17%	-0.21%	0.66%	0.01%	-0.02%	-0.02%	-0.01%	-0.03%
6	Duration Gap (Years)*	0.1	(0.1)	0.9	(0.2)	0.1	-	-	-	-	-
7	Investments										
8	Investment Income	116.3	208.5	59.6	89.5	(47.2)	136.1	107.5	104.3	108.7	109.6
9	(1) Marketable Bond Gain/(Loss)	4.6	14.2	5.5	0.7	(127.0)	(3.9)	(0.2)	(0.1)	(0.1)	(0.1)
10	Investment Income excluding Marketable Bond G/L	111.7	194.3	54.1	88.9	79.8	140.0	107.7	104.4	108.8	109.6
11	Claims										
12	Net Claims Incurred	783.0	892.3	761.5	653.8	838.6	885.5	927.8	970.7	1,016.6	1,071.8
13	(2) Claims Interest Rate Impact	(15.8)	40.9	(8.9)	44.2	(132.8)	(2.5)	4.8	4.5	2.9	6.2
14	Claims Excluding Interest Rate Impact	798.8	851.4	770.4	609.6	971.3	888.1	923.0	966.2	1,013.7	1,065.6
15	Net Interest Rate Impact										
16	(1) Marketable Bond Gain/Loss	4.6	14.2	5.5	0.7	(127.0)	(4.0)	(0.2)	(0.1)	(0.2)	(0.1)
17	(2) Claims Interest Rate Impact	(15.8)	40.9	(8.9)	44.2	(132.8)	(2.5)	4.8	4.5	2.9	6.2
18	Net Impact of Changes in Interest Rates [(1) - (2)]	20.4	(26.7)	14.4	(43.5)	5.8	(1.5)	(4.9)	(4.6)	(3.0)	(6.3)

⁹ The net impact of changes in interest rates from 2022/23 to 2026/27 is on average

^{0 (\$4.1} million) per year based on the naïve interest rate forecast. This is in comparison

- to the prior 2021/22 to 2025/26 average net impact of changes in interest rate of (\$11.1
- 2 million). The decline of the negative net impact is primarily due to the increasing MUSH
- yield. As MUSH bonds are reported at their historical book value and book yield, they
- 4 do not reflect the current high interest rate environment. Therefore, newly purchased
- 5 MUSH bonds increase the weighted average yield of the MUSH bond portfolio. This
- 6 impact cannot be hedged. MUSH yield increases from 4.28% at the beginning of the
- 7 forecast period to 4.37% by the end of the forecast period as older lower yielding MUSH
- 8 bonds mature. This factor positively impacts the claims discount rate and the present
- 9 value of the claims liabilities with no offsetting impact from the fixed income portfolio.

INV.16.2.2 Reduction in Basic Interest Rate Risk

- 10 Interest rate risk has been significantly reduced by creating a unique asset allocation
- for Basic claims. To illustrate, for each year from 2022/23 to 2024/25, the GoC 10-
- 12 year bond rate was increased by 100 bps on the last day of the fiscal year. Figure INV-
- $\frac{42}{2}$ shows the net impact on the Basic line of business in the 2022 GRA compared to
- 14 the 2023 GRA.
- 15 Forecasted interest rate risk decreased from the 2022 GRA to the 2023 GRA. On
- average the net impact was \$7.0M in the 2022 GRA and -\$4.1M in the 2023 GRA
- 17 (2022/23 to 2024/25).

Figure INV- 42 +100 Bps GoC 10 Year Bond Comparison 2022 GRA to 2021 GRA

Line				
No.	Description	2022/23	2023/24	2024/25
1	2022 GRA			
2	Marketable Bond G/L	(157.6)	(166.6)	(176.9)
3	Claims Interest Rate Impact	(163.8)	(173.4)	(184.9)
4	Net Impact	6.1	6.8	8.1
5	2023 GRA			
6	Marketable Bond G/L	(160.7)	(158.8)	(164.4)
7	Claims Interest Rate Impact	(154.4)	(154.5)	(162.6)
8	Net Impact	(6.3)	(4.2)	(1.8)

INV.16.3 Discount Rate Used for the Calculation of the Interest Rate Impact on Claims Incurred

Minimum Filing Request H.6 asked for the following:

- 2 "Please provide the discount rate used for the calculation of the interest rate impact
- 3 on claims incurred, and include the calculations used in the calculation of the discount
- 4 rate."
- 5 The interest rate impact on claims incurred is the difference between net claims
- 6 incurred using the current discount rate and evaluating the net claims incurred using
- 7 the discount rate from last year for each fiscal year. The claims discount rate can be
- 8 found in *Figure INV-3*.
- 9 For example, to calculate the interest rate impact on net claims incurred for 2022/23
- 10 Interest Rate Impact 2022/23 = (Net Claims Incurred @ 2022/23 Claims Discount
- 11 Rate) (Net Claims Incurred @ 2021/22 Claims Discount Rate)

INV.16.4 Historical Fixed Income Duration and Claims Duration

- 12 The figure below shows the quarterly fixed income duration and the quarterly claim
- liability duration communicated to the bond manager each month to maintain a duration
- matching strategy in compliance with the ALM program. Additionally, March 31, 2022
- 15 fixed income and claims liability durations are provided.

Figure INV- 43 Fixed Income Duration and Claims Duration

Line No.	Date	Fixed Income Duration	Claims Duration*	Difference (Fixed Income Duration - Claims Duration)
1	Feb-20	10.48	10.68	-0.2
2	May-20	10.57	10.35	0.2
3	Aug-20	10.41	10.57	-0.2
4	Nov-20	10.50	10.58	-0.1
5	Feb-21	10.69	10.66	0.0
6	Mar-21	10.38	10.35	0.0
7	Jun-21	10.42	10.18	0.2
8	Sep-21	10.37	10.13	0.2
9	Dec-21	10.66	10.17	0.5
10	Mar-22	9.58	9.50	0.1

^{*} Claims Duration is one month lagged

INV.17 Investment Policy Statement - Changes

- 1 The IPS is reviewed on an annual basis (at a minimum). The policy was last updated
- in May 2021 (see <u>Appendix 1 Investment Policy Statement</u>).
- No changes have been made to the IPS since May 2021. It is expected that changes to
- 4 the IPS will be made once the 2022 ALM study is finalized and the final asset
- allocations for each portfolio are approved by the BoD.

INV.18 Investment Income Summary by Portfolio

- 1 The investment income and asset allocation for Basic Claims, RSR, and EFB for
- 2 2022/23 to 2026/27 is covered in this section.
- 3 In the RSR portfolio all asset classes are within the approved minimum and maximum
- 4 weights, but the corporate operational cash target of \$100 million is included in this
- 5 portfolio, which prevents the fixed income asset classes from reaching their target
- 6 weights. Private debt is within the minimum weight of 15% throughout the five-year
- 7 forecast period.
- 8 Within the EFB portfolio all asset classes are within the approved minimum and
- 9 maximum weights. (See *Figure INV-49*).

Figure INV- 44 Basic Claims Investment Income

Line						
No.	Investment Summary During Period	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s)					
2	Interest Income During Period	77,741	79,172	80,557	81,873	83,780
3	Dividend and Other Income During Period	-	-	-	-	-
4	Gains During Period - Profit & Loss	(0)	(0)	(0)	(0)	(0)
5	Investment Fees Paid	(1,430)	(1,457)	(1,492)	(1,505)	(1,512)
6	Amortization/Accretion During Period	(2,701)	(3,092)	(3,286)	(3,416)	(3,350)
7	Pension Expense	-	-	-	-	-
8	Investment Income	73,609	74,624	75,778	76,952	78,918

Figure INV- 45 Basic Claims Asset Allocation

Line						
No.	Investment Summary During Period	2022/23	2023/24	2024/25	2025/26	2026/27
1	Cash/Short Term Investments	-	-	-	-	-
2	Provincial Bonds	1,126,634	1,183,000	1,256,866	1,320,489	1,398,330
3	Corporate Bonds	520,912	541,422	567,792	590,814	618,551
4	MUSH	440,475	413,036	386,568	360,135	337,390
5	Total Assets	2,088,022	2,137,459	2,211,226	2,271,438	2,354,271
6	Percentage Allocation					
7	Cash/Short Term Investments	0%	0%	0%	0%	0%
8	Provincial Bonds	54%	55%	57%	58%	59%
9	Corporate Bonds	25%	25%	26%	26%	26%
10	MUSH	21%	19%	17%	16%	14%
11	Total	100%	100%	100%	100%	100%

Figure INV- 46 RSR Investment Income

Line						
No.	Investment Summary During Period	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s)					
2	Interest Income During Period	2,189	2,934	3,822	4,479	3,805
3	Dividend and Other Income During Period	7,371	7,920	7,319	8,174	7,079
4	Gains During Period - Profit & Loss	40,002	10,969	5,907	7,007	6,309
5	Investment Fees Paid	(1,264)	(1,230)	(1,243)	(1,411)	(1,182)
6	Amortization/Accretion During Period	69	72	36	26	7
7	Investment Income	48,366	20,665	15,841	18,275	16,018

Figure INV- 47 RSR Asset Allocation

Line						
No.	Investment Summary During Period	2022/23	2023/24	2024/25	2025/26	2026/27
1	Cash/Short Term Investments	97,438	98,508	100,000	100,000	100,000
2	Provincial Bonds	45,518	74,429	79,778	70,667	82,732
3	Corporate Bonds	34,040	37,214	39,889	35,333	41,366
4	MUSH	-	-	-	-	-
5	Private Debt	90,643	74,429	79,778	70,667	82,732
6	Total Fixed Income	267,639	284,580	299,445	276,667	306,830
7	Canadian Equities	40,848	44,657	47,867	42,400	49,639
8	Global Equities	44,252	48,379	51,856	45,933	53,776
9	Global LV Equities	34,040	37,214	39,889	35,333	41,366
10	Real Estate Investments	39,797	42,817	45,337	40,626	46,504
11	Infrastructure & Venture Capital	17,020	18,607	19,945	17,667	20,683
12	Total Growth Assets	175,958	191,675	204,892	181,960	211,968
13	Total Assets	443,597	476,254	504,337	458,626	518,797
14	Percentage Allocation					
15	Cash/Short Term Investments	22.0%	20.7%	19.8%	21.8%	19.3%
16	Provincial Bonds	10.3%	15.6%	15.8%	15.4%	15.9%
17	Corporate Bonds	7.7%	7.8%	7.9%	7.7%	8.0%
18	MUSH	0.0%	0.0%	0.0%	0.0%	0.0%
19	Private Debt	20.4%	15.6%	15.8%	15.4%	15.9%
20	Total Fixed Income	60.3%	59.8%	59.4%	60.3%	59.1%
21	Canadian Equities	9.2%	9.4%	9.5%	9.2%	9.6%
22	Global Equities	10.0%	10.2%	10.3%	10.0%	10.4%
23	Global LV Equities	7.7%	7.8%	7.9%	7.7%	8.0%
24	Real Estate Investments	9.0%	9.0%	9.0%	8.9%	9.0%
25	Infrastructure & Venture Capital	3.8%	3.9%	4.0%	3.9%	4.0%
26	Total Growth Assets	39.7%	40.2%	40.6%	39.7%	40.9%
27	Total	100.0%	100.0%	100.0%	100.0%	100.0%

Figure INV- 48 Employee Future Benefits Investment Income

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Line						
No.	Investment Summary During Period	2022/23	2023/24	2024/25	2025/26	2026/27
1	(C\$000s)					
2	Interest Income During Period	4,027	4,298	4,525	4,730	4,926
3	Dividend and Other Income During Period	9,648	10,204	10,796	11,469	12,124
4	Gains During Period - Profit & Loss	22,527	19,666	19,893	20,205	21,067
5	Investment Fees Paid	(2,218)	(2,354)	(2,463)	(2,580)	(2,722)
6	Amortization/Accretion During Period	(88)	(85)	(81)	(78)	(74)
7	Pension Expense	(15,020)	(15,386)	(15,758)	(15,758)	(15,758)
8	Investment Income	18,876	16,343	16,912	17,988	19,564

Figure INV- 49 Employee Future Benefit Asset Allocation

Line						
No.	Investment Summary During Period	2022/23	2023/24	2024/25	2025/26	2026/27
1	Cash/Short Term Investments	-	-	-	-	-
2	Provincial Bonds	-	-	-	-	-
3	Corporate Bonds	93,433	96,364	99,304	102,394	105,617
4	MUSH	-	-	-	-	-
5	Private Debt	85,676	89,482	93,457	97,608	101,944
6	Total Fixed Income	179,109	185,846	192,761	200,002	207,561
7	Canadian Equities	73,115	77,999	83,210	88,768	94,697
8	Global Equities	113,452	121,019	129,092	137,704	146,890
9	Global LV Equities	42,255	44,816	47,532	50,414	53,469
10	Real Estate Investments	100,199	106,712	113,755	120,580	127,815
11	Infrastructure & Venture Capital	64,592	68,468	72,083	76,120	80,382
12	Total Growth Assets	393,613	419,013	445,671	473,584	503,254
13	Total Assets	572,722	604,859	638,432	673,587	710,815
14	Percentage Allocation					
15	Cash/Short Term Investments	0.0%	0.0%	0.0%	0.0%	0.0%
16	Provincial Bonds	0.0%	0.0%	0.0%	0.0%	0.0%
17	Corporate Bonds	16.3%	15.9%	15.6%	15.2%	14.9%
18	MUSH	0.0%	0.0%	0.0%	0.0%	0.0%
19	Private Debt	15.0%	14.8%	14.6%	14.5%	14.3%
20	Total Fixed Income	31.3%	30.7%	30.2%	29.7%	29.2%
21	Canadian Equities	12.8%	12.9%	13.0%	13.2%	13.3%
22	Global Equities	19.8%	20.0%	20.2%	20.4%	20.7%
23	Global LV Equities	7.4%	7.4%	7.4%	7.5%	7.5%
24	Real Estate Investments	17.5%	17.6%	17.8%	17.9%	18.0%
25	Infrastructure & Venture Capital	11.3%	11.3%	11.3%	11.3%	11.3%
26	Total Growth Assets	68.7%	69.3%	69.8%	70.3%	70.8%
27	Total	100.0%	100.0%	100.0%	100.0%	100.0%