## PUB (MPI) Pre-Ask 1

| Part and <br> Chapter: | MPI Exhibit \#50 | Page No.: |  |
| :--- | :--- | :--- | :--- |
| PUB Approved <br> Issue No: |  |  |  |
| Topic: |  |  |  |
| Sub Topic: |  |  |  |

## Question:

Please provide a corrected Rate Update:
a) MPI has provided the Rate Update using a Naïve interest rate based on a twoyear bond yield. The current agreed methodology for the Naïve selection of the New Money Yield (NMY) uses the average duration of the claims liabilities (approximately 10 years, not two years). The Naïve NMY should be equal to the Marketable Bond Yield as shown on page 53 of 55 of MPI_050, assuming it was properly calculated. Please refile the Rate Update using the current methodology for the selection of the Naïve forecast.
b) The letter from Mr. Guerra dated October 12, 2022, indicates explanations for significant variances between the July 12 and October 12, 2022 rates are provided in Appendix 1. There are no explanations provided for any of the changes in the rate indications. Please provide the following:
i. For each assumption that has changed from the 2023 GRA, please provide the prior value, the current value, the rationale for why it was changed, any calculations performed to calculate the change, and the impact of the change on the rate indication and on each of 2022/23, 2023/24 and 2024/25 fiscal years. For greater clarity, please provide details on every change made from the 2023 GRA to the Rate Update.
c) PF-5 Explanation of Significant Variances 2022/23 Comparative, page 17 of MPI_050 currently shows in line no. 7 a - $\$ 131,718$ lower than forecasted interest rate impact. Page 16, line 16 shows a - $\$ 62,290$ impact. When providing the corrected Rate Update, please verify that these two numbers are aligned.
d) Please provide a PF-7, which would provide a comparative for 2024/25, the second of the two fiscal years in which the proposed rates would be effective.
e) When calculating the available rebate, please use the proposed methodology as laid out by MPI in Part VII Rate Stabilization Reserve of the 2023 GRA. If MPI wishes to show an alternative calculation, whereby an adjustment is made regarding AOCI for EFB, additional exhibits may be added. The base exhibits are to be based on the proposed methodology without modification.
f) Please include the determination of the marketable bond yield that is shown in figure INV-13, in the format provided for PUB (MPI) 1-34.
g) Please provide the claims discount rate, and the determination thereof, in the format provided for PUB (MPI) 1-35.

## RESPONSE:

NOTE: While preparing the revised Rate Update per part a) of this pre-ask, MPI discovered that the net income in the original rate update was overstated by $\$ 57$ million. Claims incurred included interest rate impacts as at August 31, 2022; whereas Investment income included interest rate impacts as at July 31, 2022 causing this \$57 million difference. The pro formas have been revised to ensure that the interest rate impacts and Investment income interest rate impacts are as at August 31, 2022. Both Pre-Ask 1 and $\underline{2}$ reflect this change.
a) As requested, we are providing supplementary exhibits using the NMY at the average duration of the unpaid claims rather than the average duration of the premium liabilities (approximately 10 years, not two years). Please refer to

Appendix 1. This includes the alternative rate indication. However, using the 2year premium duration is actuarially sound based on Canadian Institute of Actuaries Standard of Practice on Ratemaking: Property and Casualty Insurance (SOP 2620.15). The investment return rate for calculating the present value of cash flows would reflect the investment income to be earned on assets that might be acquired with the net cash flows resulting from the revenue at the indicated rate.
b) Please refer to the table below for an explanation of changes from the 2023 GRA to the rate update:

| Description | Prior Value | Current Value | Impact | Explanation |
| :---: | :---: | :---: | :---: | :---: |
| a. Provisional Filing |  |  | -0.9\% |  |
| b. Claims Forecast (per unit) | 690.10 | 692.76 | 0.9\% | Increase to the Light Vehicle Accreditation Agreement |
| c. Inflation | 4.2\% in 2023, <br> 2.4\% in 2024, <br> 2.3\% in 2025, <br> 2.0\% thereafter | 7.6\% in 2023, <br> $3.7 \%$ in 2024, <br> 2.5\% in 2025, <br> 2.0\% thereafter | 0.5\% | Update inflation assumption as of July 2023 (impact indexing for PIPP) |
| d. Interest Rate | 3.43\% | 4.05\% | -1.3\% | Update to interest rate as of August 2023, including moving to a NMY at 2-year duration rather than 10 year and removing 7 bps for investment fees |
| e. Increase in expenses (per unit) | 194.54 | 206.11 | 1.4\% | Increase is primarily due to additional headcounts |
| f. ILAE Adjustment | 19\% | 18\% | -0.8\% | Decrease in ILAE as a percentage ultimate |
| Update 2023 GRA (sum of a to f) |  |  | -0.1\% | Note that total do not sum up to $-0.1 \%$ due to rounding |

c) Please refer to Appendix 2, PF-5 Explanation of Significant Variances 2022/23 Comparative, whereby line no. 7 of page 17 and line no 16 of page 16 are now aligned at - $\$ 131,718$ million lower than forecasted interest rate impact. In addition, the October 12 Rate Update filing has been revised to capture the effects of this change.

The change is a result of the misalignment of timing on ALM interest rate impacts. The interest rate impact on Investments were previously measured at July 31, 2022 interest rates. The revised rate update and Pre-Ask 1 filing now assumes an interest rate impact on Investments based on August 31, 2022 interest rates. The interest rate impact on claims continues to be measured at August 31, 2022 interest rates.
d) Please refer to Appendix 2, which includes PF.7. In addition, the October 12 Rate Update filing has been revised to include PF.7.
e) The proposed methodology for calculating available rebate as laid out by MPI in Part VII Rate Stabilization Reserve of the 2023 GRA has been applied in Appendix 2.
f) Please see below figure for the marketable bond yield as of August 2022 using the GCAN10YR bond rate.

| Line |  | 2022/23 |  |  |  | 2023/24 |  |  |  | 2024/25 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. |  | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
| 1 | Government Bonds |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 | Weight | 70.48\% | 70.56\% | 70.53\% | 70.56\% | 70.97\% | 70.99\% | 71.02\% | 71.04\% | 71.12\% | 71.14\% | 71.16\% | 71.19\% |
| 3 | Yield | 3.04\% | 3.14\% | 3.96\% | 3.93\% | 3.93\% | 3.93\% | 3.92\% | 3.92\% | 3.92\% | 3.92\% | 3.92\% | 3.92\% |
| 4 | Duration | 11.69 | 10.95 | 10.80 | 9.76 | 9.77 | 9.59 | 9.56 | 9.52 | 9.32 | 9.27 | 9.23 | 9.20 |
| 5 | Corporate Bonds |  |  |  |  |  |  |  |  |  |  |  |  |
| 6 | Weight | 29.52\% | 29.44\% | 29.47\% | 29.44\% | 29.03\% | 29.01\% | 28.98\% | 28.96\% | 28.88\% | 28.86\% | 28.84\% | 28.81\% |
| 7 | Yield | 4.13\% | 4.13\% | 5.01\% | 5.01\% | 5.01\% | 5.01\% | 5.01\% | 5.01\% | 5.01\% | 5.01\% | 5.01\% | 5.01\% |
| 8 | Duration | 10.22 | 10.22 | 10.22 | 10.22 | 10.22 | 10.22 | 10.22 | 10.22 | 10.22 | 10.22 | 10.22 | 10.22 |
| 9 | Government Bonds Weighted Yield | 2.14\% | 2.21\% | 2.79\% | 2.77\% | 2.79\% | 2.79\% | 2.79\% | 2.79\% | 2.79\% | 2.79\% | 2.79\% | 2.79\% |
| 10 | Corporate Bonds Weighted Yield | 1.22\% | 1.22\% | 1.48\% | 1.47\% | 1.45\% | 1.45\% | 1.45\% | 1.45\% | 1.45\% | 1.45\% | 1.44\% | 1.44\% |
| 11 | Marketable Bond Yield | 3.36\% | 3.43\% | 4.27\% | 4.25\% | 4.24\% | 4.24\% | 4.24\% | 4.24\% | 4.23\% | 4.23\% | 4.23\% | 4.23\% |

g) Please see below for the claims discount rate, and the determination thereof as of August 2022 using the GCAN10YR bond rate.

| Line |  | 2022/23 |  |  |  | 2023/24 |  |  |  | 2024/25 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. |  | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
| Government Bonds |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 | Weight | 53.63\% | 54.13\% | 53.49\% | 53.84\% | 55.59\% | 55.91\% | 56.24\% | 56.57\% | 57.08\% | 57.38\% | 57.68\% | 57.97\% |
| 3 | Yield | 3.04\% | 3.14\% | 3.96\% | 3.93\% | 3.93\% | 3.93\% | 3.92\% | 3.92\% | 3.92\% | 3.92\% | 3.92\% | 3.92\% |
| 4 | Duration | 11.69 | 10.95 | 10.80 | 9.76 | 9.77 | 9.59 | 9.56 | 9.52 | 9.32 | 9.27 | 9.23 | 9.20 |
| 5 | Corporate Bonds |  |  |  |  |  |  |  |  |  |  |  |  |
| 6 | Weight | 22.46\% | 22.59\% | 22.35\% | 22.47\% | 22.74\% | 22.85\% | 22.95\% | 23.06\% | 23.18\% | 23.27\% | 23.37\% | 23.46\% |
| 7 | Yield | 4.13\% | 4.13\% | 5.01\% | 5.01\% | 5.01\% | 5.01\% | 5.01\% | 5.01\% | 5.01\% | 5.01\% | 5.01\% | 5.01\% |
| 8 | Duration | 10.22 | 10.22 | 10.22 | 10.22 | 10.22 | 10.22 | 10.22 | 10.22 | 10.22 | 10.22 | 10.22 | 10.22 |
| 9 | MUSH |  |  |  |  |  |  |  |  |  |  |  |  |
| 10 | Weight | 23.92\% | 23.28\% | 24.16\% | 23.70\% | 21.66\% | 21.24\% | 20.81\% | 20.38\% | 19.74\% | 19.35\% | 18.95\% | 18.56\% |
| 11 | Yield | 4.28\% | 4.29\% | 4.29\% | 4.31\% | 4.32\% | 4.34\% | 4.35\% | 4.37\% | 4.38\% | 4.40\% | 4.41\% | 4.43\% |
| 12 | Duration | 4.88 | 4.88 | 4.88 | 4.88 | 4.88 | 4.88 | 4.88 | 4.88 | 4.88 | 4.88 | 4.88 | 4.88 |
| 13 | Government Bonds Weighted Yield | 1.63\% | 1.70\% | 2.12\% | 2.12\% | 2.18\% | 2.19\% | 2.21\% | 2.22\% | 2.24\% | 2.25\% | 2.26\% | 2.27\% |
| 14 | Corporate Bonds Weighted Yield | 0.93\% | 0.93\% | 1.12\% | 1.13\% | 1.14\% | 1.14\% | 1.15\% | 1.15\% | 1.16\% | 1.17\% | 1.17\% | 1.18\% |
| 15 | MUSH Weighted Yield | 1.02\% | 1.00\% | 1.04\% | 1.02\% | 0.94\% | 0.92\% | 0.91\% | 0.89\% | 0.86\% | 0.85\% | 0.84\% | 0.82\% |
| 16 | Portfolio Management Fee Adjustment | -0.07\% | -0.07\% | -0.07\% | -0.07\% | -0.07\% | -0.07\% | -0.07\% | -0.07\% | -0.07\% | -0.07\% | -0.07\% | -0.07\% |
| 17 | Claims Discount Rate | 3.51\% | 3.56\% | 4.20\% | 4.19\% | 4.19\% | 4.19\% | 4.19\% | 4.20\% | 4.20\% | 4.20\% | 4.20\% | 4.20\% |

Figure INV -5
GoC 10 Year Bond Yield Spread

| Line | Yield at <br> $\mathbf{1 2 / 3 1 / 2 0 2 1}$ | Yield at <br> $\mathbf{8 / 3 1 / 2 0 2 2}$ | Change |  |
| :--- | :--- | ---: | ---: | ---: |
| No. | Bond Type | $2.75 \%$ | $5.23 \%$ | $2.48 \%$ |
| 1 | Corporate BBB | $2.34 \%$ | $4.79 \%$ | $2.45 \%$ |
| 2 | Corporate A | $2.06 \%$ | $3.94 \%$ | $1.88 \%$ |
| 3 | Provincial | $1.43 \%$ | $3.12 \%$ | $1.69 \%$ |

5 Source: FTSE Russell - Debt Market Indices Report \& Bloomberg

Figure INV - 13
Total Marketable Bond Summary Table

| $\begin{aligned} & \text { Line } \\ & \text { No. } \end{aligned}$ | Description | 2022/23 | 2023/24 | 2024/25 | 2025/26 | 2026/27 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | (C\$000s, except where noted) |  |  |  |  |  |
| 2 | Interest | 61,210 | 69,915 | 76,966 | 81,680 | 86,157 |
| 3 | Unrealized Gains/(Losses) | $(95,626)$ | (601) | (578) | (554) | (547) |
| 4 | Realized Gains/(Losses) | $(16,862)$ | $(2,995)$ | (34) | 186 | 194 |
| 5 | Total Investment Income | $(51,278)$ | 66,318 | 76,354 | 81,312 | 85,804 |
| 6 | Market Value | 1,647,166 | 1,823,083 | 1,917,148 | 1,992,195 | 2,098,921 |
| 7 | \% of Portfolio | 58.4\% | 62.6\% | 64.0\% | 64.7\% | 65.5\% |
| 8 | GoC 10 Year Rate end of year forecast* | 3.12\% | 3.12\% | 3.12\% | 3.12\% | 3.12\% |
| 9 | Marketable Bond Yield* | 4.25\% | 4.24\% | 4.23\% | 4.23\% | 4.22\% |
| 10 | *as at August 31, 2022 |  |  |  |  |  |
| 11 | For comparison, Marketable Bond Yield as at March 31, 2022 | 3.44\% | 3.43\% | 3.42\% | 3.41\% | 3.40\% |

Figure INV -18
Provincial Bond Yield Spread

| Line | Provincial |  |
| :--- | ---: | ---: |
| No. | Duration | Provi <br> Bond Spread |
| 1 | $\mathbf{7 . 0}$ years | 75 bps |
| 2 | $\mathbf{8 . 0}$ years | 77 bps |
| 3 | $\mathbf{9 . 0}$ years | 79 bps |
| 4 | $\mathbf{1 0 . 0}$ years | 82 bps |
| 5 | $\mathbf{1 1 . 0}$ years | 84 bps |
| 6 | $\mathbf{1 2 . 0}$ years | 87 bps |
| 7 | $\mathbf{1 3 . 0}$ years | 90 bps |

Figure INV - 22

## Canadian Equity Summary Table as of August 2022

| Line |  | $\mathbf{2 0 2 2 / 2 3}$ | $\mathbf{2 0 2 3 / 2 4}$ | $\mathbf{2 0 2 4 / 2 5}$ | $\mathbf{2 0 2 5 / 2 6}$ | $\mathbf{2 0 2 6 / 2 7}$ |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: |
| No. | Description |  |  |  |  |  |
|  | (C\$000s, except where noted) | 2,458 | 2,388 | 2,493 | 2,665 | 2,841 |
| 2 | Dividend Income | 16,362 | 9,496 | 4,427 | 3,780 | 3,758 |
| 3 | Realized Gains/(Losses) (P\&L) | $\mathbf{1 8 , 8 2 0}$ | $\mathbf{1 1 , 8 8 4}$ | $\mathbf{6 , 9 1 9}$ | $\mathbf{6 , 4 4 5}$ | $\mathbf{6 , 5 9 9}$ |
| 4 | Total Investment Income | $2.76 \%$ | $2.92 \%$ | $2.88 \%$ | $2.88 \%$ | $2.88 \%$ |
| 5 | Forecasted Dividend Yield | 98,465 | 88,235 | 91,275 | 97,302 | 103,709 |
| 6 | Ending Market Value | $3.5 \%$ | $3.0 \%$ | $3.0 \%$ | $3.2 \%$ | $3.2 \%$ |

Appendix 1:
Rate Indication Table and MCT \% after Rebate and Capital Management Plan

| Line |  | New <br> Money | AAP <br> Breakeven Rate | Rebate (in million) |  |  |  | Transfer from Extension (in million) |  |  |  | MCT \% After <br> Basic Rebate, Transfer from Extension and Capital Build / Release |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. | Scenario | Yield | Indication | 22/23 | 23/24 | 24/25 | 25/26 | 22/23 | 23/24 | 24/25 | 25/26 | 22/23 | 23/24 | 24/25 | 25/26 |
| 1 | +50 bps | 4.67\% | -1.23\% | (96.8) | - | - | (104.3) | 61.4 | 36.7 | 41.2 | 52.4 | 100.0\% | 106.9\% | 113.3\% | 100.0\% |
| 2 | +25 bps | 4.42\% | -0.77\% | (75.0) | - | - | (96.0) | 59.8 | 36.7 | 41.4 | 52.5 | 100.0\% | 106.0\% | 112.1\% | 100.0\% |
| 3 | Rate Update - August 2022 | 4.17\% | -0.29\% | - | (74.6) | - | - | 58.2 | 36.7 | 41.4 | 52.8 | 114.2\% | 100.0\% | 105.7\% | 115.2\% |
| 4 | -25 bps | 3.92\% | 0.21\% | - | - | - | (114.3) | 56.6 | 36.6 | 41.6 | 52.8 | 108.5\% | 112.9\% | 118.2\% | 100.0\% |
| 5 | $-50 \mathrm{bps}$ | 3.67\% | 0.72\% | - | - | - | (83.6) | 54.9 | 36.6 | 41.8 | 53.0 | 103.1\% | 106.3\% | 111.4\% | 100.0\% |
| 6 | 50/50 | 4.08\% | -0.11\% | - | - | (90.4) | - | 58.2 | 36.6 | 41.4 | 52.8 | 114.6\% | 117.7\% | 100.0\% | 108.9\% |
| 7 | SIRF | 4.00\% | 0.05\% | - | - | - | (116.2) | 58.2 | 36.5 | 41.3 | 52.9 | 114.5\% | 115.3\% | 119.2\% | 100.0\% |

## PF-1 Statement of Operations: $\mathbf{- 0 . 3 \%}$ Basic Rate Change

Multi-year - Statement of Operations

| Line No. | 2023/24 Basic AAP Break even rate change of -0.3\% <br> (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | (C\$ 000s, rounding may affect totals) | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2 | BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| 3 | Motor Vehicles | 1,092,643 | 1,116,144 | 1,153,724 | 1,194,462 | 1,237,318 | 1,281,676 |
| 4 | Capital Release Provision | $(73,275)$ | $(57,857)$ | - | - | - | - |
| 5 | Drivers | 61,511 | 59,444 | 63,390 | 65,996 | 68,165 | 70,094 |
| 6 | Reinsurance Ceded | $(15,659)$ | $(16,386)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| 7 | Total Net Premiums Written | 1,065,220 | 1,101,345 | 1,200,271 | 1,243,110 | 1,287,615 | 1,333,366 |
| 8 | Net Premiums Earned |  |  |  |  |  |  |
| 9 | Motor Vehicles | 1,094,496 | 1,105,705 | 1,135,264 | 1,174,451 | 1,216,266 | 1,259,887 |
| 10 | Capital Release Provision | $(36,176)$ | $(66,536)$ | $(28,420)$ | - | - | - |
| 11 | Drivers | 63,747 | 60,389 | 61,452 | 64,716 | 67,100 | 69,147 |
| 12 | Reinsurance Ceded | $(15,659)$ | $(16,363)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| 13 | Total Net Premiums Earned | 1,106,408 | 1,083,195 | 1,151,453 | 1,221,819 | 1,265,498 | 1,310,630 |
| 14 | Service Fees \& Other Revenues | 24,652 | 28,073 | 27,841 | 27,285 | 28,460 | 28,569 |
| 15 | Total Earned Revenues | 1,131,060 | 1,111,268 | 1,179,294 | 1,249,104 | 1,293,958 | 1,339,199 |
| 16 | Claims Incurred | 838,574 | 923,837 | 938,522 | 987,369 | 1,035,886 | 1,084,509 |
| 17 | DPAC $\backslash$ Premium Deficiency Adjustment | - | - |  | - |  | 7,678 |
| 18 | (a) Claims Incurred - Interest Rate Impact | $(132,765)$ | $(134,263)$ | (362) | $(1,048)$ | $(2,720)$ | 993 |
| 19 | Total Claims Incurred | 705,809 | 789,574 | 938,160 | 986,321 | 1,033,166 | 1,093,180 |
| <U |  |  |  |  |  |  |  |
| 20 | Claims Expense | 146,277 | 151,542 | 157,376 | 158,005 | 156,360 | 153,311 |
| 21 | Road Safety/Loss Prevention | 10,337 | 12,469 | 14,975 | 14,054 | 14,403 | 14,813 |
| 22 | Total Claims Costs | 862,423 | 953,585 | 1,110,511 | 1,158,380 | 1,203,929 | 1,261,304 |
| 23 | Expenses |  |  |  |  |  |  |
| 24 | Operating | 75,945 | 89,578 | 107,488 | 108,141 | 107,803 | 106,209 |
| 25 | Commissions | 44,925 | 47,913 | 51,740 | 58,503 | 58,310 | 57,346 |
| 26 | Premium Taxes | 28,966 | 32,988 | 32,812 | 37,177 | 38,503 | 36,099 |
| 27 | Regulatory/Appeal | 4,530 | 4,618 | 4,815 | 4,428 | 4,508 | 4,606 |
| 28 | Total Expenses | 154,366 | 175,097 | 196,855 | 208,249 | 209,124 | 204,260 |
| 29 | Underwriting Income (Loss) | 114,271 | $(17,414)$ | $(128,072)$ | $(117,525)$ | $(119,095)$ | $(126,365)$ |
| 30 | Investment Income | 79,813 | 125,669 | 121,147 | 117,902 | 124,481 | 130,055 |
| 31 | (b) Investment Income - Interest Rate Impact | $(126,997)$ | $(124,386)$ | (346) | (320) | (303) | (294) |
| 32 | Net Investment Income | $(47,184)$ | 1,283 | 120,801 | 117,582 | 124,178 | 129,761 |
| 33 | Gain (Loss) on Sale of Property | 104 | - | - | - | - | - |
| 34 | Net Income (Loss) from Annual Operations | 67,191 | $(16,131)$ | $(7,271)$ | 57 | 5,083 | 3,396 |
| 35 | Total net Impact due to interest rate change (b) - (a) | 5,768 | 9,877 | 16 | 728 | 2,417 | $(1,287)$ |

## PF-2 Statement of Financial Position: -0.3\% Basic Rate Change

Multi-year - Statement of Financial Position


## PF-3 Statement of Changes in Equity: -0.3\% Basic Rate Change

Multi-year - Statement of Changes in Equity


| 2023/24 Basic AAP Break even rate change of -0.3\% |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| Total Equity |  |  |  |  |  |  |
| Retained Earnings |  |  |  |  |  |  |
| Beginning Balance | 448,678 | 359,335 | 401,390 | 356,193 | 397,684 | 455,533 |
| Net Income (Loss) from annual operations | 67,191 | $(16,131)$ | $(7,271)$ | 57 | 5,083 | 3,396 |
| Rebate to Policyholders | $(156,534)$ | - | $(74,600)$ | - | - | $(125,800)$ |
| Transfer from Extension Retained Earnings | - | 58,186 | 36,674 | 41,434 | 52,766 | 65,094 |
| Total Retained Earnings | 359,335 | 401,390 | 356,193 | 397,684 | 455,533 | 398,223 |
| Total Accumulated Other Comprehensive Income |  |  |  |  |  |  |
| Beginning Balance | $(14,700)$ | 51,429 | 61,976 | 59,173 | 60,012 | 61,697 |
| Other Comprehensive Income on Available for Sale Assets | 25,485 | $(51,545)$ | $(2,803)$ | 839 | 1,685 | 4,084 |
| Change in Remeasurement of Employee Future Benefits | 40,644 | 62,092 | - | - | - | - |
| Total Accumulated Other Comprehensive Income | 51,429 | 61,976 | 59,173 | 60,012 | 61,697 | 65,781 |
| Total Accumulated Other Comprehensive Income Balance |  |  |  |  |  |  |
| Employee Future Benefits Portfolio |  |  |  |  |  |  |
| Available for Sale Assets | 44,591 | 22,983 | 22,857 | 23,179 | 23,936 | 25,064 |
| Employee Future Benefits Liabilities | $(26,941)$ | 35,382 | 35,382 | 35,382 | 35,382 | 35,382 |
| Rate Stabilization Reserve Portfolio |  |  |  |  |  |  |
| Available for Sale Assets | 33,778 | 3,611 | 934 | 1,451 | 2,379 | 5,335 |
| Total Accumulated Other Comprehensive Income Balance | 51,429 | 61,976 | 59,173 | 60,012 | 61,697 | 65,781 |
| Total Equity Balance | 410,764 | 463,366 | 415,366 | 457,696 | 517,230 | 464,004 |
| MINIMUM CAPITAL TEST (C\$ 000s) |  |  |  |  |  |  |
| Total Equity Balance | 410,761 | 463,366 | 415,366 | 457,696 | 517,230 | 464,004 |
| Less: Assets Requiring 100\% Capital | 44,687 | 45,258 | 49,415 | 52,467 | 52,085 | 43,686 |
| Capital Available | 366,074 | 418,108 | 365,951 | 405,229 | 465,145 | 420,318 |
| Minimum Capital Required (100\% MCT) | 384,411 | 366,123 | 365,858 | 383,245 | 403,928 | 420,233 |
| MCT Ratio \% (Line 26) / (Line 27) | 95.2\% | 114.2\% | 100.0\% | 105.7\% | 115.2\% | 100.0\% |
| MCT Ratio \% - (Excludes AOCI unrealized gains on EFB Liability) | 95.2\% | 103.7\% | 89.5\% | 95.7\% | 105.7\% | 90.9\% |

## PF-5 Statement of Operations - 2022/23 Comparative

| Line No. |  | $\begin{array}{r} 2023 \text { GRA } \\ 2022-23 F B \end{array}$ | $\begin{array}{r} 2023 \text { GRA } \\ \text { Rate Update } \\ 2022-23 F B \\ \hline \end{array}$ | Inc (dec) | Ref. | Increase / (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | ( $C \$ 000 \mathrm{~s}$, except where noted) | \$ | \$ | \$ |  | \% |
| 2 | Net Premiums Written |  |  |  |  |  |
| 3 | Motor Vehicles | 1,061,370 | 1,058,287 | $(3,083)$ |  | (0.3) |
| 4 | Drivers | 59,927 | 59,444 | (483) |  | (0.8) |
| 5 | Reinsurance Ceded | $(16,352)$ | $(16,386)$ | (34) |  | 0.2 |
| 6 | Total Net Premiums Written | 1,104,945 | 1,101,345 | $(3,600)$ | (1) | (0.3) |
| 7 | Net Premiums Earned |  |  |  |  |  |
| 8 | Motor Vehicles | 1,040,737 | 1,039,169 | $(1,568)$ |  | (0.2) |
| 9 | Drivers | 60,635 | 60,389 | (246) |  | (0.4) |
| 10 | Reinsurance Ceded | $(16,352)$ | $(16,363)$ | (11) |  | 0.1 |
| 11 | Total Net Premiums Earned | 1,085,020 | 1,083,195 | $(1,825)$ |  | (0.2) |
| 12 | Service Fees \& Other Revenues | 27,967 | 28,073 | 106 |  | 0.4 |
| 13 | Total Earned Revenues | 1,112,987 | 1,111,268 | $(1,719)$ |  | (0.2) |
| 14 | Net Claims Incurred | 885,524 | 923,837 | 38,313 |  | 4.3 |
| 15 | DPAC $\backslash$ Premium Deficiency Adjustment | - | - | - |  |  |
| 16 | (a) Claims Incurred - Interest rate impact | $(2,545)$ | $(134,263)$ | (131,718) |  | 5,175.6 |
| 17 | Total Claims Incurred | 882,979 | 789,574 | $(93,405)$ | (2) | (10.6) |
| 18 | Claims Expense | 151,982 | 151,542 | (440) | (4) | (0.3) |
| 19 | Road Safety/Loss Prevention | 12,267 | 12,469 | 202 | (4) | 1.6 |
| 20 | Total Claims Costs | 1,047,228 | 953,585 | $(93,643)$ |  | (8.9) |
| 21 | Expenses |  |  |  |  |  |
| 22 | Operating | 89,477 | 89,578 | 101 | (4) | 0.1 |
| 23 | Commissions | 47,977 | 47,913 | (64) |  | (0.1) |
| 24 | Premium Taxes | 33,043 | 32,988 | (55) |  | (0.2) |
| 25 | Regulatory/Appeal | 4,620 | 4,618 | (2) | (4) | (0.0) |
| 26 | Total Expenses | 175,117 | 175,097 | (20) |  | (0.0) |
| 27 | Underwriting Income (Loss) | $(109,358)$ | $(17,414)$ | 91,944 |  | (84.1) |
| 28 | Investment Income | 136,097 | 125,669 | $(10,428)$ |  | (7.7) |
| 29 | (b) Investment Income - Interest rate impact | - | $(124,386)$ | $(124,386)$ |  |  |
| 30 | Total Investment Income | 136,097 | 1,283 | $(134,814)$ | (3) | (99.1) |
| 31 | Gain on Sale of Property |  | - |  |  |  |
| 32 | Net Income (Loss) from Annual Operations | 26,739 | $(16,131)$ | $(42,870)$ |  | (160.3) |
| 33 | Allocated Corporate Expenses |  |  |  |  |  |
| 34 | Claims Expense | 151,982 | 151,542 | (440) |  | (0.3) |
| 35 | Road Safety/Loss Prevention | 12,267 | 12,469 | 202 |  | 1.6 |
| 36 | Operating | 89,477 | 89,578 | 101 |  | 0.1 |
| 37 | Regulatory/Appeal | 4,620 | 4,618 | (2) |  | (0.0) |
| 38 | Total Allocated Corporate Expenses | 258,346 | 258,207 | (139) |  | (0.1) |
| 39 | Allocated Corporate Expenses |  |  |  |  |  |
| 40 | Normal Operations | 237,045 | n/a | - | (4) | - |
| 41 | Initiatives Implementation | 21,301 | n/a | - | (4) | - |
| 42 | Initiatives Ongoing | - | n/a | - | (4) |  |
| 43 | Total Allocated Corporate Expenses | 258,346 | 258,207 | (139) |  | (0.1) |
| 44 | *Total net positive impact due to interest rates | 2,545 | 9,877 | 7,332 |  | 288.1 |

## PF-5 Explanation of Significant Variances - 2022/23 Comparative

| Line No. | Ref. | Category | (C\$ 000s) | Explanation |
| :---: | :---: | :---: | :---: | :---: |
| 1 | (1) | Net Premiums Written | 1,104,945 | 2023 GRA |
| 2 |  |  | $(3,083)$ | Lower Motor Vehicle premium |
| 3 |  |  | (483) | Lower Driver premium |
| 4 |  |  | (34) | Higher Reinsurance ceded |
| 5 |  |  | 1,101,345 | 2023 GRA - Rate Update |
| 6 | (2) | Net Claims Incurred | 882,979 | 2023 GRA |
| 7 |  |  | $(131,718)$ | Lower than forecasted Interest Rate Impact |
| 8 |  |  | $(48,956)$ | Lower than forecasted Collision claims |
| 9 |  |  | 78,194 | Increased forecasted PIPP and Liability claims |
| 10 |  |  | $(3,014)$ | Lower than forecasted Property Damage claims |
| 11 |  |  | (754) | Lower than forecasted non-proportional ILAE |
| 12 |  |  | 8,238 | Increased forecasted ILAE |
| 13 |  |  | 4,605 | Increased forecasted Comprehensive claims |
| 14 |  |  | 789,574 | 2023 GRA - Rate Update |
| 15 | (3) | Investment Income | 136,097 | 2023 GRA |
| 16 |  |  | $(10,428)$ | Lower than expected gains on direct investment income |
| 17 |  |  | $(124,386)$ | Lower than expected ALM Investment interest rate impacts |
| 18 |  |  | 1,283 | 2023 GRA - Rate Update |
| 19 | (4) | Allocated Corporate Expenses | 258,346 | 2023 GRA |
| 20 |  |  | (139) | Lower than forecast due to small allocated and other changes |
| 21 |  |  | 258,207 | 2023 GRA - Rate Update |

## PF-6 Statement of Operations - 2023/24 Comparative

|  |  |  | 2023 GRA |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Line No. |  | $\begin{gathered} 2023 \text { GRA } \\ 2023-24 F \end{gathered}$ | Rate Update 2023-24F | Inc (dec) | Ref. | Increase / (Decrease) |
| 1 | (C\$ 000s, except where noted) | \$ | \$ | \$ |  | \% |
| 2 | Net Premiums Written |  |  |  |  |  |
| 3 | Motor Vehicles | 1,150,299 | 1,153,724 | 3,425 |  | 0.3 |
| 4 | Drivers | 63,390 | 63,390 | - |  | - |
| 5 | Reinsurance Ceded | $(16,843)$ | $(16,843)$ | - |  | - |
| 6 | Total Net Premiums Written | 1,196,846 | 1,200,271 | 3,425 | (1) | 0.3 |
| 7 | Net Premiums Earned |  |  |  |  |  |
| 8 | Motor Vehicles | 1,106,616 | 1,106,844 | 228 |  | 0.0 |
| 9 | Drivers | 61,689 | 61,452 | (237) |  | (0.4) |
| 10 | Reinsurance Ceded | $(16,843)$ | $(16,843)$ | - |  | - |
| 11 | Total Net Premiums Earned | 1,151,462 | 1,151,453 | (9) |  | (0.0) |
| 12 | Service Fees \& Other Revenues | 27,483 | 27,841 | 358 |  | 1.3 |
| 13 | Total Earned Revenues | 1,178,945 | 1,179,294 | 349 |  | 0.0 |
| 14 | Net Claims Incurred | 927,756 | 938,522 | 10,766 |  | 1.2 |
| 15 | DPAC \Premium Deficiency Adjustment | - | - | - |  |  |
| 16 | (a) Claims Incurred - Interest rate impact | 4,768 | (362) | $(5,130)$ |  | (107.6) |
| 17 | Total Claims Incurred | 932,524 | 938,160 | 5,636 | (2) | 0.6 |
| 18 | Claims Expense | 162,764 | 157,376 | $(5,388)$ | (4) | (3.3) |
| 19 | Road Safety/Loss Prevention | 12,667 | 14,975 | 2,308 | (4) | 18.2 |
| 20 | Total Claims Costs | 1,107,955 | 1,110,511 | 2,556 |  | 0.2 |
| 21 | Expenses |  |  |  |  |  |
| 22 | Operating | 95,966 | 107,488 | 11,522 | (4) | 12.0 |
| 23 | Commissions | 51,674 | 51,740 | 66 |  | 0.1 |
| 24 | Premium Taxes | 35,051 | 32,812 | $(2,239)$ |  | (6.4) |
| 25 | Regulatory/Appeal | 4,481 | 4,815 | 334 | (4) | 7.5 |
| 26 | Total Expenses | 187,172 | 196,855 | 9,683 |  | 5.2 |
| 27 | Underwriting Income (Loss) | $(116,182)$ | $(128,072)$ | $(11,890)$ |  | 10.2 |
| 28 | Investment Income | 107,515 | 121,147 | 13,632 |  | 12.7 |
| 29 | (b) Investment Income - Interest rate impact | - | (346) | (346) |  |  |
| 30 | Total Investment Income | 107,515 | 120,801 | 13,286 | (3) | 12.4 |
|  |  | - | - |  |  |  |
| 31 | Net Income (Loss) | $(8,667)$ | $(7,271)$ | 1,396 |  | (16.1) |
| 32 | Allocated Corporate Expenses |  |  |  |  |  |
| 33 | Claims Expense | 162,764 | 157,376 | $(5,388)$ |  | (3.3) |
| 34 | Road Safety/Loss Prevention | 12,667 | 14,975 | 2,308 |  | 18.2 |
| 35 | Operating | 95,966 | 107,488 | 11,522 |  | 12.0 |
| 36 | Regulatory/Appeal | 4,481 | 4,815 | 334 |  | 7.5 |
| 37 | Total Allocated Corporate Expenses | 275,878 | 284,654 | 8,776 |  | 3.2 |
| 38 | Allocated Corporate Expenses |  |  |  |  |  |
| 39 | Normal Operations | 252,042 | 263,076 | 11,034 | (4) | 4.4 |
| 40 | Initiatives Implementation | 17,395 | 21,578 | 4,183 | (4) | 24.0 |
| 41 | Initiatives Ongoing | 6,441 | - | $(6,441)$ | (4) |  |
| 42 | Total Allocated Corporate Expenses | 275,878 | 284,654 | 8,776 |  | 3.2 |
| 43 | *Total impact due to interest rates | $(4,768)$ | 16 | 4,784 |  | (100.3) |

## PF-6 Explanation of Significant Variances - 2023/24 Comparative

| Line No. | Ref. | Category | (C\$ 000s) | Explanation |
| :---: | :---: | :---: | :---: | :---: |
| 1 | (1) | Net Premiums Written | 1,196,846 | 2023 GRA |
| 2 |  |  | $(3,194)$ | Lower 2022/23 premiums |
| 3 |  |  | 6,619 | 2023 GRA initial vs rate update change (-0.9\% vs $-0.3 \%$ ) |
| 4 |  |  | 1,200,271 | 2023 GRA - Rate Update |
| 5 | (2) | Net Claims Incurred | 932,524 | 2023 GRA |
| 6 |  |  | $(5,130)$ | Lower than forecasted Interest Rate Impact |
| 7 |  |  | $(1,799)$ | Lower than forecasted ILAE |
| 8 |  |  | (292) | Lower than forecasted Comprehensive claims |
| 9 |  |  | (68) | Lower than forecasted Property Damage claims |
| 10 |  |  | 6,613 | Increased forecasted PIPP and Liability claims |
| 11 |  |  | 5,930 | Increased forecasted Collision claims |
| 12 |  |  | 381 | Increased forecasted non-proportional LAE |
| 13 |  |  | 938,160 | 2023 GRA - Rate Update |
| 14 | (3) | Investment Income | 107,515 | 2023 GRA |
| 15 |  |  | 6,655 | Higher than forecasted Interest Income |
| 16 |  |  | 7,528 | Lower than forecasted Bond Amortization |
| 17 |  |  | $(1,740)$ | Lower than Expected Dividend Income |
| 18 |  |  | 843 | Other |
| 19 |  |  | 120,801 | 2023 GRA - Rate Update |
| 20 | (4) | Allocated Corporate Expenses | 275,878 | 2023 GRA |
| 21 |  |  | $(1,649)$ | Lower than expected special services expense |
| 22 |  |  | $(1,049)$ | Lower than expected data processing expense |
| 23 |  |  | (731) | Lower than expected amortization expense |
| 24 |  |  | (601) | Lower than expected merchant fees |
| 25 |  |  | 8,439 | Higher than expected compensation expense |
| 26 |  |  | 1,936 | Higher than expected loss prevention/road safety expense |
| 27 |  |  | 589 | Higher than expected driver education program expenses |
| 28 |  |  | 569 | Higher than expected travel and vehicle expense |
| 29 |  |  | 1,273 | Other |
| 30 |  |  | 284,654 | 2023 GRA - Rate Update |

## PF-7 Statement of Operations - 2024/25 Comparative

|  |  |  | 2023 GRA |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Line No. |  | $2023 \text { GRA }$ | Rate Update 2024-25F | Inc (dec) | Ref. | Increase / (Decrease) |
| 1 | ( $C \$ 000 \mathrm{~s}$, except where noted) | \$ | \$ | \$ |  | \% |
| 2 | Net Premiums Written |  |  |  |  |  |
| 3 | Motor Vehicles | 1,190,917 | 1,194,462 | 3,545 |  | 0.3 |
| 4 | Drivers | 65,996 | 65,996 | - |  | - |
| 5 | Reinsurance Ceded | $(17,348)$ | $(17,348)$ | - |  | - |
| 6 | Total Net Premiums Written | 1,239,565 | 1,243,110 | 3,545 | (1) | 0.3 |
| 7 | Net Premiums Earned |  |  |  |  |  |
| 8 | Motor Vehicles | 1,170,965 | 1,174,451 | 3,486 |  | 0.3 |
| 9 | Drivers | 64,716 | 64,716 | - |  | - |
| 10 | Reinsurance Ceded | $(17,348)$ | $(17,348)$ | - |  | - |
| 11 | Total Net Premiums Earned | 1,218,333 | 1,221,819 | 3,486 |  | 0.3 |
| 12 | Service Fees \& Other Revenues | 26,923 | 27,285 | 362 |  | 1.3 |
| 13 | Total Earned Revenues | 1,245,256 | 1,249,104 | 3,848 |  | 0.3 |
| 14 | Net Claims Incurred | 970,720 | 987,369 | 16,649 |  | 1.7 |
| 15 | DPAC $\backslash$ Premium Deficiency Adjustment | - | - | - |  |  |
| 16 | (a) Claims Incurred - Interest rate impact | 4,487 | $(1,048)$ | $(5,535)$ |  | (123.4) |
| 17 | Total Claims Incurred | 975,207 | 986,321 | 11,114 | (2) | 1.1 |
| 18 | Claims Expense | 164,739 | 158,005 | $(6,734)$ | (4) | (4.1) |
| 19 | Road Safety/Loss Prevention | 12,721 | 14,054 | 1,333 | (4) | 10.5 |
| 20 | Total Claims Costs | 1,152,667 | 1,158,380 | 5,713 |  | 0.5 |
| 21 | Expenses |  |  |  |  |  |
| 22 | Operating | 96,292 | 108,141 | 11,849 | (4) | 12.3 |
| 23 | Commissions | 58,274 | 58,503 | 229 |  | 0.4 |
| 24 | Premium Taxes | 37,072 | 37,177 | 105 |  | 0.3 |
| 25 | Regulatory/Appeal | 4,283 | 4,428 | 145 | (4) | 3.4 |
| 26 | Total Expenses | 195,921 | 208,249 | 12,328 |  | 6.3 |
| 27 | Underwriting Income (Loss) | $(103,332)$ | $(117,525)$ | $(14,193)$ |  | 13.7 |
| 28 | Investment Income | 104,271 | 117,902 | 13,631 |  | 13.1 |
| 29 | (b) Investment Income - Interest rate impact | - | (320) | (320) |  |  |
| 30 | Total Investment Income | 104,271 | 117,582 | 13,311 | (3) | 12.8 |
|  |  |  | - |  |  |  |
| 31 | Net Income (Loss) | 939 | 57 | (882) |  | (93.9) |
| 32 | Allocated Corporate Expenses |  |  |  |  |  |
| 33 | Claims Expense | 164,739 | 158,005 | $(6,734)$ |  | (4.1) |
| 34 | Road Safety/Loss Prevention | 12,721 | 14,054 | 1,333 |  | 10.5 |
| 35 | Operating | 96,292 | 108,141 | 11,849 |  | 12.3 |
| 36 | Regulatory/Appeal | 4,283 | 4,428 | 145 |  | 3.4 |
| 37 | Total Allocated Corporate Expenses | 278,035 | 284,628 | 6,593 |  | 2.4 |
| 38 | Allocated Corporate Expenses |  |  |  |  |  |
| 39 | Normal Operations | 253,749 | 258,899 | 5,150 | (4) | 2.0 |
| 40 | Initiatives Implementation | 18,150 | 22,546 | 4,396 | (4) | 24.2 |
| 41 | Initiatives Ongoing | 6,136 | 3,183 | $(2,953)$ | (4) |  |
| 42 | Total Allocated Corporate Expenses | 278,035 | 284,628 | 6,593 |  | 2.4 |
| 43 | *Total impact due to interest rates | $(4,487)$ | 728 | 5,215 |  | (116.2) |

## PF-7 Explanation of Significant Variances - 2024/25 Comparative

| Line No. | Ref. | Category | (C\$ 000s) | Explanation |
| :---: | :---: | :---: | :---: | :---: |
| 1 | (1) | Net Premiums Written | 1,239,565 | 2023 GRA |
| 2 |  |  | $(3,194)$ | Lower 2022/23 premiums |
| 3 |  |  | 6,739 | 2023 GRA initial vs rate update change (-0.9\% vs -0.3\%) |
| 4 |  |  | 1,243,110 | 2023 GRA - Rate Update |
| 5 | (2) | Net Claims Incurred | 975,207 | 2023 GRA |
| 6 |  |  | 9,875 | Increased forecasted PIPP and Liability claims |
| 7 |  |  | 5,064 | Increased forecasted Collision claims |
| 8 |  |  | 3,105 | Increased forecasted non-proportional ILAE |
| 9 |  |  | $(5,535)$ | Lower than forecasted Interest Rate Impact |
| 10 |  |  | $(1,341)$ | Lower than forecasted ILAE |
| 11 |  |  | (48) | Lower than forecasted Comprehensive claims |
| 12 |  |  | (8) | Lower than forecasted Property Damage claims |
| 13 |  |  | 986,321 | 2023 GRA - Rate Update |
| 14 | (3) | Investment Income | 104,271 | 2023 GRA |
| 15 |  |  | 6,986 | Higher than forecasted Interest Income |
| 16 |  |  | 7,806 | Lower than forecasted Bond Amortization |
| 17 |  |  | (827) | Lower than forecasted Dividend Income |
| 18 |  |  | (669) | Lower than forecasted Gains/(Loss) on Alternative Investments |
| 19 |  |  | 15 | Other |
| 20 |  |  | 117,582 | 2023 GRA - Rate Update |
| 21 | (4) | Allocated Corporate Expenses | 278,035 | 2023 GRA |
| 22 |  |  | $(2,785)$ | Lower than expected special services expense |
| 23 |  |  | $(1,427)$ | Lower than expected amortization expense |
| 24 |  |  | (957) | Lower than expected building expense |
| 25 |  |  | 5,166 | Higher than expected compensation expense |
| 26 |  |  | 3,023 | Higher than expected loss on dataprocessing expense |
| 27 |  |  | 1,813 | Higher than expected loss prevention/road safety expense |
| 28 |  |  | 524 | Higher than expected driver education program expense |
| 29 |  |  | 496 | Higher than expected corporate training expense |
| 30 |  |  | 493 | Higher than expected travel/vehicle expense |
| 31 |  |  | 247 | Other |
| 32 |  |  | 284,628 | 2023 GRA - Rate Update |

## EPF-1 Extension Statement of Operations: Basic Rate Change of -0.3\%

Multi-year - Statement of Operations

| 2023/24 Basic AAP Break even rate change of - $0.3 \%$ (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| EXTENSION | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| Motor Vehicles | 180,476 | 187,902 | 193,228 | 199,871 | 206,808 | 214,031 |
| Reinsurance Ceded | $(1,949)$ | $(2,007)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| Total Net Premiums Written | 178,527 | 185,895 | 191,165 | 197,746 | 204,619 | 211,777 |
| Net Premiums Earned |  |  |  |  |  |  |
| Motor Vehicles | 170,804 | 184,309 | 190,651 | 196,657 | 203,452 | 210,536 |
| Reinsurance Ceded | $(1,949)$ | $(2,004)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| Total Net Premiums Earned | 168,855 | 182,305 | 188,588 | 194,532 | 201,263 | 208,282 |
| Service Fees \& Other Revenues | 10,725 | 12,939 | 13,292 | 13,420 | 13,853 | 14,104 |
| Total Earned Revenues | 179,580 | 195,244 | 201,880 | 207,952 | 215,116 | 222,386 |
| Net Claims Incurred | 75,510 | 90,439 | 92,108 | 93,259 | 94,438 | 95,528 |
| (a) Claims Incurred - Interest Rate Impact | (702) | (257) | 8 | - | - | - |
| Total Claims Incurred | 74,808 | 90,182 | 92,116 | 93,259 | 94,438 | 95,528 |
| Claims Expense | 11,817 | 15,001 | 15,346 | 16,534 | 16,186 | 17,439 |
| Road Safety/Loss Prevention | 872 | 1,199 | 1,526 | 1,325 | 1,399 | 1,402 |
| Total Claims Costs | 87,497 | 106,382 | 108,988 | 111,118 | 112,023 | 114,369 |
| Expenses |  |  |  |  |  |  |
| Operating | 7,979 | 10,565 | 12,142 | 12,908 | 13,268 | 13,733 |
| Commissions | 33,664 | 32,656 | 34,049 | 34,462 | 33,664 | 33,137 |
| Premium Taxes | 5,124 | 5,530 | 5,720 | 5,900 | 6,104 | 6,316 |
| Regulatory/Appeal | 18 | 12 | 13 | 12 | 13 | 13 |
| Total Expenses | 46,785 | 48,763 | 51,924 | 53,282 | 53,049 | 53,199 |
| Underwriting Income (Loss) | 45,298 | 40,099 | 40,968 | 43,552 | 50,044 | 54,818 |
| Investment Income | 4,368 | 10,707 | 6,957 | 6,840 | 7,256 | 7,652 |
| (b) Investment Income - Interest Rate Impact | (76) | (15) | 10 | 4 | 3 | 3 |
| Net Investment Income | 4,292 | 10,692 | 6,967 | 6,844 | 7,259 | 7,655 |
| Gain (Loss) on Sale of Property | 9 | - | - | - | - | - |
| Net Income (Loss) from Annual Operations | 49,598 | 50,791 | 47,935 | 50,396 | 57,303 | 62,473 |
| Total net Impact due to interest rate change (b) - (a) | 626 | 242 | 2 | 4 | 3 | 3 |

## EPF-3 Extension Statement of Changes in Equity: Basic Rate Change of $\mathbf{- 0 . 3} \%$

Multi-year - Statement of Changes in Equity

| (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| EXTENSION | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| Total Equity |  |  |  |  |  |  |
| Retained Earnings |  |  |  |  |  |  |
| Beginning Balance | 86,234 | 78,832 | 71,446 | 82,708 | 91,670 | 96,206 |
| Net Income (Loss) from annual operations | 49,598 | 50,800 | 47,937 | 50,395 | 57,303 | 62,472 |
| Transfer (to) / from DVA Retained Earnings | $(57,000)$ | - | - |  |  |  |
| Transfer (to) / from Basic Retained Earnings |  | $(58,186)$ | $(36,674)$ | $(41,434)$ | $(52,766)$ | $(65,094)$ |
| Total Retained Earnings | 78,832 | 71,446 | 82,709 | 91,669 | 96,207 | 93,584 |
| Total Accumulated Other Comprehensive Income |  |  |  |  |  |  |
| Beginning Balance | 10,706 | 15,832 | 9,841 | 9,445 | 9,128 | 9,009 |
| Other Comprehensive Income on Available for Sale Assets | 1,692 | $(11,202)$ | (396) | (317) | (119) | 55 |
| Change in Remeasurement of Employee Future Benefits | 3,434 | 5,210 | - | - | - | - |
| Total Accumulated Other Comprehensive Income | 15,832 | 9,840 | 9,445 | 9,128 | 9,009 | 9,064 |
| Total Accumulated Other Comprehensive Income Balance |  |  |  |  |  |  |
| Employee Future Benefits Portfolio |  |  |  |  |  |  |
| Available for Sale Assets | 3,768 | 1,929 | 1,918 | 1,945 | 2,009 | 2,103 |
| Employee Future Benefits Liabilities | $(2,277)$ | 2,969 | 2,969 | 2,969 | 2,969 | 2,969 |
| Extension Portfolio |  |  |  |  |  |  |
| Available for Sale Assets | 14,340 | 4,943 | 4,558 | 4,214 | 4,031 | 3,991 |
| Total Accumulated Other Comprehensive Income Balance | 15,832 | 9,841 | 9,445 | 9,128 | 9,009 | 9,063 |
| Total Equity Balance | 94,664 | 81,287 | 92,153 | 100,797 | 105,215 | 102,648 |
| MINIMUM CAPITAL TEST (C\$ 000s) |  |  |  |  |  |  |
| Total Equity Balance | 94,664 | 81,287 | 92,153 | 100,797 | 105,215 | 102,648 |
| Less: Assets Requiring 100\% Capital | 3,701 | 10,085 | 18,491 | 24,185 | 25,249 | 19,046 |
| Capital Available | 90,963 | 71,202 | 73,662 | 76,612 | 79,966 | 83,602 |
| Minimum Capital Required ( $100 \%$ MCT) | 45,159 | 35,601 | 36,831 | 38,306 | 39,983 | 41,801 |
| MCT Ratio \% (Line 26) / (Line 27) | 201\% | 200\% | 200\% | 200\% | 200\% | 200\% |

Appendix 1:
PF-1 Statement of Operations
2023 GRA Base with August 30, 2022 + 25 bps interest Rate Forecast 2023/24 Basic AAP break even rate change -0.77\%

Multi-year - Statement of Operations

## 2023/24 Basic AAP Break even rate change of -0.77\%

Line

| (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| Motor Vehicles | 1,092,643 | 1,116,144 | 1,148,191 | 1,188,734 | 1,231,385 | 1,275,531 |
| Capital Release | $(73,275)$ | $(57,857)$ | - | - | - | - |
| Drivers | 61,511 | 59,444 | 63,390 | 65,996 | 68,165 | 70,094 |
| Reinsurance Ceded | $(15,659)$ | $(16,386)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| Total Net Premiums Written | 1,065,220 | 1,101,345 | 1,194,738 | 1,237,382 | 1,281,682 | 1,327,221 |
| Net Premiums Earned |  |  |  |  |  |  |
| Motor Vehicles | 1,094,496 | 1,105,705 | 1,132,449 | 1,168,819 | 1,210,434 | 1,253,846 |
| Capital Release | $(36,176)$ | $(66,536)$ | $(28,420)$ | - | - | - |
| Drivers | 63,747 | 60,389 | 61,452 | 64,716 | 67,100 | 69,147 |
| Reinsurance Ceded | $(15,659)$ | $(16,363)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| Total Net Premiums Earned | 1,106,408 | 1,083,195 | 1,148,638 | 1,216,187 | 1,259,666 | 1,304,589 |
| Service Fees \& Other Revenues | 24,652 | 28,073 | 27,748 | 27,751 | 27,807 | 28,463 |
| Total Earned Revenues | 1,131,060 | 1,111,268 | 1,176,386 | 1,243,938 | 1,287,473 | 1,333,052 |
| Claims Incurred | 838,574 | 923,837 | 937,717 | 986,487 | 1,034,935 | 1,083,506 |
| DPAC $\backslash$ Premium Deficiency Adjustment |  | - | - | - |  | 7,815 |
| (a) Claims Incurred - Interest Rate Impact | $(132,765)$ | $(169,809)$ | $(2,591)$ | $(2,385)$ | $(3,738)$ | (464) |
| Total Claims Incurred | 705,809 | 754,028 | 935,126 | 984,102 | 1,031,197 | 1,090,857 |
| Claims Expense | 146,277 | 151,542 | 157,376 | 157,770 | 156,115 | 153,073 |
| Road Safety/Loss Prevention | 10,337 | 12,469 | 14,975 | 14,028 | 14,375 | 14,786 |
| Total Claims Costs | 862,423 | 918,039 | 1,107,477 | 1,155,900 | 1,201,687 | 1,258,716 |
| Expenses |  |  |  |  |  |  |
| Operating | 75,945 | 89,578 | 107,488 | 107,986 | 107,639 | 106,050 |
| Commissions | 44,925 | 47,913 | 51,639 | 58,259 | 58,064 | 57,103 |
| Premium Taxes | 28,966 | 30,738 | 34,966 | 37,008 | 35,448 | 39,692 |
| Regulatory/Appeal | 4,530 | 4,618 | 4,815 | 4,428 | 4,508 | 4,606 |
| Total Expenses | 154,366 | 172,847 | 198,908 | 207,681 | 205,659 | 207,451 |
| Underwriting Income (Loss) | 114,271 | 20,382 | $(129,999)$ | $(119,643)$ | $(119,873)$ | $(133,115)$ |
| Investment Income | 79,813 | 125,669 | 122,075 | 122,311 | 128,304 | 132,702 |
| (b) Investment Income - Interest Rate Impact | $(126,997)$ | $(159,022)$ | (483) | (447) | (438) | (407) |
| Net Investment Income | $(47,184)$ | $(33,353)$ | 121,592 | 121,864 | 127,866 | 132,295 |
| Gain (Loss) on Sale of Property | 104 | - | - | - | - | - |
| Net Income (Loss) from Annual Operations | 67,191 | $(12,971)$ | $(8,407)$ | 2,221 | 7,993 | (820) |
| Total net Impact due to interest rate change (b) | 5,768 | 10,787 | 2,108 | 1,938 | 3,300 | 57 |

## Appendix 1:

PF-2 Statement of Financial Position 2023 GRA Base with August 30, 2022 + 25 bps interest Rate Forecast
2023/24 Basic AAP break even rate change - $0.77 \%$

Multi-year - Statement of Financial Position

2023/24 Basic AAP Break even rate change of -0.77\%

## Line

(C\$ 000s, rounding may affect totals)

For the Years Ended March 31,

| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
|  |  |  |  |  |  |
| 153,131 | 136,169 | 121,272 | 115,269 | 80,090 | 72,217 |
| $2,750,044$ | $2,677,227$ | $2,790,072$ | $2,902,250$ | $2,955,994$ | $3,124,264$ |
| 5,912 | 5,735 | 5,566 | 5,398 | 5,230 | 5,062 |
| 14 | - | - | - | - | - |
| 398,612 | 360,664 | 391,303 | 405,121 | 419,656 | 434,701 |
| 37,672 | 37,111 | 41,287 | 43,141 | 42,817 | 35,982 |
| - | 23 | 23 | 23 | 23 | 23 |
| 2,457 | - | - | - | - | - |
| 111,880 | 134,472 | 143,777 | 154,630 | 178,076 | 179,228 |
| 44,687 | 45,258 | 49,415 | 52,473 | 52,093 | 43,697 |
| $3,504,409$ | $3,396,659$ | $3,542,715$ | $3,678,305$ | $3,733,979$ | $3,895,174$ |

Liabilities
Due to other insurance companies
Accounts payable and accrued liabilites
Financing lease obligation
Unearned premiums and fees
Provision for employee current benefits
Provision for employee future benefits
Provision for unpaid claims

| 369 | 325 | 325 | 325 | 325 | 325 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 60,876 | 70,072 | 69,620 | 72,037 | 70,982 | 71,336 |
| 5,361 | 5,282 | 5,159 | 5,036 | 4,913 | 4,791 |
| 548,725 | 570,352 | 617,817 | 640,484 | 664,087 | 688,432 |
| 19,281 | 19,995 | 20,672 | 21,349 | 22,026 | 22,703 |
| 355,244 | 287,502 | 298,833 | 310,166 | 321,499 | 332,831 |
| $2,103,789$ | $2,036,039$ | $2,097,491$ | $2,151,655$ | $2,204,885$ | $2,262,645$ |
| $\mathbf{3 , 0 9 3 , 6 4 5}$ | $\mathbf{2 , 9 8 9 , 5 6 7}$ | $\mathbf{3 , 1 0 9 , 9 1 7}$ | $\mathbf{3 , 2 0 1 , 0 5 2}$ | $\mathbf{3 , 2 8 8 , 7 1 7}$ | $\mathbf{3 , 3 8 3 , 0 6 3}$ |

Equity
Retained Earnings
Accumulated Other Comprehensive Income
Total Equity
Total Liabilities \& Equity

| 359,335 | 331,186 | 359,476 | 403,076 | 367,603 | 431,753 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 51,429 | 75,905 | 73,322 | 74,177 | 77,657 | 80,359 |
| 410,764 | 407,091 | 432,798 | 477,253 | 445,260 | 512,112 |
|  |  |  |  |  |  |
| $3,504,409$ | $3,396,658$ | $3,542,715$ | $3,678,305$ | $3,733,977$ | $3,895,175$ |

Appendix 1:
PF-3 Statement of Changes in Equity 2023 GRA Base with August 30, 2022 +25 bps interest Rate Forecast 2023/24 Basic AAP break even rate change -0.77\%

Multi-year - Statement of Changes in Equity

| (CS 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| Total Equity |  |  |  |  |  |  |
| Retained Earnings |  |  |  |  |  |  |
| Beginning Balance | 448,678 | 359,335 | 331,186 | 359,476 | 403,076 | 367,603 |
| Net Income (Loss) from annual operations | 67,191 | $(12,971)$ | $(8,407)$ | 2,221 | 7,993 | (820) |
| Rebate to Policyholders | $(156,534)$ | $(74,999)$ | - | - | $(96,000)$ | - |
| Transfer from Extension Retained Earnings | - | 59,821 | 36,697 | 41,379 | 52,534 | 64,970 |
| Total Retained Earnings | 359,335 | 331,186 | 359,476 | 403,076 | 367,603 | 431,753 |
| Total Accumulated Other Comprehensive Income |  |  |  |  |  |  |
| Beginning Balance | $(14,700)$ | 51,429 | 75,905 | 73,322 | 74,177 | 77,657 |
| Other Comprehensive Income for the Year | 25,485 | $(51,545)$ | $(2,583)$ | 855 | 3,480 | 2,702 |
| Change in Remeasurement of Employee Future Benefits | 40,644 | 76,021 | - | - | - | - |
| Total Accumulated Other Comprehensive Income | 51,429 | 75,905 | 73,322 | 74,177 | 77,657 | 80,359 |
| Total Accumulated Other Comprehensive Income Balance |  |  |  |  |  |  |
| Employee Future Benefits Portfolio |  |  |  |  |  |  |
| Available for Sale Assets | 44,591 | 22,983 | 22,853 | 23,174 | 23,932 | 25,062 |
| Employee Future Benefits Liabilities | $(26,941)$ | 49,311 | 49,311 | 49,311 | 49,311 | 49,311 |
| Rate Stabilization Reserve Portfolio |  |  |  |  |  |  |
| Available for Sale Assets | 33,778 | 3,611 | 1,158 | 1,692 | 4,414 | 5,986 |
| Total Accumulated Other Comprehensive Income Balance | 51,429 | 75,905 | 73,322 | 74,177 | 77,657 | 80,360 |
| Total Equity Balance | 410,764 | 407,091 | 432,798 | 477,253 | 445,260 | 512,112 |
| MINIMUM CAPITAL TEST (C\$ 000s) |  |  |  |  |  |  |
| Total Equity Balance | 410,761 | 407,091 | 432,798 | 477,253 | 445,260 | 512,112 |
| Less: Assets Requiring 100\% Capital | 44,687 | 45,258 | 49,415 | 52,473 | 52,093 | 43,697 |
| Capital Available | 366,074 | 361,833 | 383,383 | 424,780 | 393,167 | 468,415 |
| Minimum Capital Required ( $100 \%$ MCT) | 384,411 | 361,828 | 361,788 | 379,085 | 393,147 | 417,957 |
| MCT Ratio \% (Line 25) / (Line 26) | 95.2\% | 100.0\% | 106.0\% | 112.1\% | 100.0\% | 112.1\% |
| MCT Ratio \% - (Excludes AOCI unrealized gains on EFB Liability) | 95.2\% | 85.2\% | 91.2\% | 98.0\% | 86.4\% | 99.3\% |

## Appendix 1:

EPF-1 Extension Statement of Operations
2023 GRA Base with August 30, 2022 + 25 bps interest Rate Forecast 2023/24 Basic AAP break even rate change -0.77\%

Multi-year - Statement of Operations

| 2023/24 Basic AAP Break even rate change of -0.77\% |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
|  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| EXTENSION | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| Motor Vehicles | 180,476 | 187,902 | 193,228 | 199,871 | 206,808 | 214,031 |
| Reinsurance Ceded | $(1,949)$ | $(2,007)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| Total Net Premiums Written | 178,527 | 185,895 | 191,165 | 197,746 | 204,619 | 211,777 |
| Net Premiums Earned |  |  |  |  |  |  |
| Motor Vehicles | 170,804 | 184,309 | 190,651 | 196,657 | 203,452 | 210,536 |
| Reinsurance Ceded | $(1,949)$ | $(2,004)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| Total Net Premiums Earned | 168,855 | 182,305 | 188,588 | 194,532 | 201,263 | 208,282 |
| Service Fees \& Other Revenues | 10,725 | 12,939 | 13,294 | 13,514 | 13,762 | 14,105 |
| Total Earned Revenues | 179,580 | 195,244 | 201,882 | 208,046 | 215,025 | 222,387 |
| Net Claims Incurred | 75,510 | 90,439 | 92,111 | 93,259 | 94,438 | 95,528 |
| (a) Claims Incurred - Interest Rate Impact | (702) | (320) | 5 | - | - | - |
| Total Claims Incurred | 74,808 | 90,119 | 92,116 | 93,259 | 94,438 | 95,528 |
| Claims Expense | 11,817 | 15,001 | 15,346 | 16,656 | 16,305 | 17,561 |
| Road Safety/Loss Prevention | 872 | 1,199 | 1,526 | 1,337 | 1,411 | 1,414 |
| Total Claims Costs | 87,497 | 106,319 | 108,988 | 111,252 | 112,154 | 114,503 |
| Expenses |  |  |  |  |  |  |
| Operating | 7,979 | 10,565 | 12,142 | 12,981 | 13,341 | 13,807 |
| Commissions | 33,664 | 32,656 | 34,049 | 34,462 | 33,664 | 33,137 |
| Premium Taxes | 5,124 | 5,530 | 5,720 | 5,900 | 6,104 | 6,316 |
| Regulatory/Appeal | 18 | 12 | 13 | 12 | 13 | 13 |
| Total Expenses | 46,785 | 48,763 | 51,924 | 53,355 | 53,122 | 53,273 |
| Underwriting Income (Loss) | 45,298 | 40,162 | 40,970 | 43,439 | 49,749 | 54,611 |
| Investment Income | 4,368 | 10,707 | 7,030 | 6,908 | 7,334 | 7,741 |
| (b) Investment Income - Interest Rate Impact | (76) | (35) | 10 | 4 | 3 | 2 |
| Net Investment Income | 4,292 | 10,672 | 7,040 | 6,912 | 7,337 | 7,743 |
| Gain (Loss) on Sale of Property | 9 | - | - | - | - | - |
| Net Income (Loss) from Operations | 49,598 | 50,834 | 48,010 | 50,351 | 57,086 | 62,354 |
| Total net Impact due to interest rate change (b) - (a) | 626 | 285 | 5 | 4 | 3 | 2 |

## Appendix 1:

EPF-3 Extension Statement of Changes in Equity 2023 GRA Base with August 30, 2022 + 25 bps interest Rate Forecast 2023/24 Basic AAP break even rate change -0.77\%

Multi-year - Statement of Changes in Equity

2023/24 Basic AAP Break even rate change of -0.77\%
(C\$ 000s, rounding may affect totals)

EXTENSION
Total Equity
Retained Earnings
Beginning Balance
Net Income (Loss) from annual operations
Transfer (to) / from DVA Retained Earnings
Transfer (to) / from Basic Retained Earnings
Total Retained Earnings

Total Accumulated Other Comprehensive Income Beginning Balance
Other Comprehensive Income on Available for Sale Assets
Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income

Total Accumulated Other Comprehensive Income Balance
Employee Future Benefits Portfolio
Available for Sale Assets
Employee Future Benefits Liabilities
Extension Portfolio
Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance

Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required ( $100 \%$ MCT)
MCT Ratio \% (Line 26) / (Line 27)

For the Years Ended March 31,

| For the Years Ended March 31, |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 2022A | 2023 FB | 2024 F | 2025 F | 2026 F | 2027 F |


| 2021/22A | $2022 / 23 F B$ | $2023 / 24 F$ | $2024 / 25 F$ | $2025 / 26 F$ | $2026 / 27 F$ |
| :--- | :--- | :--- | :--- | :--- | :--- |


| 86,234 | 78,832 | 69,855 | 81,170 | 90,141 | 94,693 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 49,598 | 50,844 | 48,012 | 50,350 | 57,086 | 62,353 |
| $(57,000)$ |  |  |  |  |  |
|  | $(59,821)$ | $(36,697)$ | $(41,379)$ | $(52,534)$ | $(64,970)$ |
| 78,832 | 69,855 | 81,170 | 90,141 | 94,693 | 92,076 |


| 10,706 | 15,832 | 11,009 | 10,589 | 10,272 | 10,154 |
| ---: | :---: | :---: | :---: | :---: | :---: |
| 1,692 | $(11,202)$ | $(420)$ | $(318)$ | $(118)$ | 58 |
| 3,434 | 6,379 | - | - | - | - |
| 15,832 | 11,009 | 10,589 | 10,271 | 10,154 | 10,212 |


| 3,768 | 1,929 | 1,918 | 1,945 | 2,008 | 2,103 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $(2,277)$ | 4,138 | 4,138 | 4,138 | 4,138 | 4,138 |
|  |  |  |  |  |  |
| 14,340 | 4,943 | 4,534 | 4,189 | 4,008 | 3,971 |
| 15,831 | 11,009 | 10,589 | 10,272 | 10,154 | 10,212 |
|  |  |  |  |  |  |
| $\mathbf{9 4 , 6 6 4}$ | $\mathbf{8 0 , 8 6 5}$ | $\mathbf{9 1 , 7 5 9}$ | $\mathbf{1 0 0 , 4 1 3}$ | $\mathbf{1 0 4 , 8 4 6}$ | $\mathbf{1 0 2 , \mathbf { 2 8 7 }}$ |


| 94,664 | 80,865 | 91,759 | 100,413 | 104,846 | 102,287 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 3,701 | 10,085 | 18,491 | 24,183 | 25,245 | 19,041 |
| 90,963 | 70,780 | 73,268 | 76,230 | 79,601 | 83,246 |
|  |  |  |  |  |  |
| 45,159 | 35,390 | 36,634 | 38,114 | 39,800 | 41,623 |
| $\mathbf{2 0 1 \%}$ | $\mathbf{2 0 0 \%}$ | $\mathbf{2 0 0 \%}$ | $\mathbf{2 0 0 \%}$ | $\mathbf{2 0 0 \%}$ | $\mathbf{2 0 0 \%}$ |

## Appendix 1:

PF-1 Statement of Operations

## 2023 GRA Base with August 30, 2022 -25 bps interest Rate Forecast 2023/24 Basic AAP break even rate change +0.21\%

Multi-year - Statement of Operations

## 2023/24 Basic AAP Break even rate change of $+0.21 \%$

| (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| Motor Vehicles | 1,092,643 | 1,116,144 | 1,159,729 | 1,200,678 | 1,243,755 | 1,288,344 |
| Capital Release | $(73,275)$ | $(57,857)$ | - | - | - | - |
| Drivers | 61,511 | 59,444 | 63,390 | 65,996 | 68,165 | 70,094 |
| Reinsurance Ceded | $(15,659)$ | $(16,386)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| Total Net Premiums Written | 1,065,220 | 1,101,345 | 1,206,276 | 1,249,326 | 1,294,052 | 1,340,034 |
| Net Premiums Earned |  |  |  |  |  |  |
| Motor Vehicles | 1,094,496 | 1,105,705 | 1,138,319 | 1,180,563 | 1,222,595 | 1,266,442 |
| Capital Release | $(36,176)$ | $(66,536)$ | $(28,420)$ | - |  |  |
| Drivers | 63,747 | 60,389 | 61,452 | 64,716 | 67,100 | 69,147 |
| Reinsurance Ceded | $(15,659)$ | $(16,363)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| Total Net Premiums Earned | 1,106,408 | 1,083,195 | 1,154,508 | 1,227,931 | 1,271,827 | 1,317,185 |
| Service Fees \& Other Revenues | 24,652 | 28,073 | 27,943 | 27,390 | 28,017 | 28,681 |
| Total Earned Revenues | 1,131,060 | 1,111,268 | 1,182,451 | 1,255,321 | 1,299,844 | 1,345,866 |
| Claims Incurred | 838,574 | 923,838 | 939,365 | 988,288 | 1,036,882 | 1,085,568 |
| DPAC \Premium Deficiency Adjustment |  |  |  |  |  | 7,396 |
| (a) Claims Incurred - Interest Rate Impact | $(132,765)$ | $(97,043)$ | 1,792 | 478 | $(1,363)$ | 1,926 |
| Total Claims Incurred | 705,809 | 826,795 | 941,157 | 988,766 | 1,035,519 | 1,094,890 |
| Claims Expense | 146,277 | 151,542 | 157,376 | 158,252 | 156,608 | 153,549 |
| Road Safety/Loss Prevention | 10,337 | 12,469 | 14,975 | 14,081 | 14,431 | 14,840 |
| Total Claims Costs | 862,423 | 990,806 | 1,113,508 | 1,161,099 | 1,206,558 | 1,263,279 |
| Expenses |  |  |  |  |  |  |
| Operating | 75,945 | 89,578 | 107,488 | 108,306 | 107,968 | 106,367 |
| Commissions | 44,925 | 47,913 | 51,851 | 58,766 | 58,577 | 57,608 |
| Premium Taxes | 28,966 | 32,988 | 35,142 | 37,360 | 35,265 | 40,069 |
| Regulatory/Appeal | 4,530 | 4,618 | 4,815 | 4,428 | 4,508 | 4,606 |
| Total Expenses | 154,366 | 175,097 | 199,296 | 208,860 | 206,318 | 208,650 |
| Underwriting Income (Loss) | 114,271 | $(54,635)$ | $(130,353)$ | $(114,638)$ | $(113,032)$ | $(126,063)$ |
| Investment Income | 79,813 | 125,669 | 117,454 | 115,207 | 121,190 | 123,020 |
| (b) Investment Income - Interest Rate Impact | $(126,997)$ | $(87,835)$ | (193) | (178) | (174) | (161) |
| Net Investment Income | $(47,184)$ | 37,834 | 117,261 | 115,029 | 121,016 | 122,859 |
| Gain (Loss) on Sale of Property | 104 | - | - | - | - | - |
| Net Income (Loss) from Annual Operations | 67,191 | $(16,801)$ | $(13,092)$ | 391 | 7,984 | $(3,204)$ |
| Total net Impact due to interest rate change (b) - (a) | 5,768 | 9,208 | $(1,985)$ | (656) | 1,189 | $(2,087)$ |

## Appendix 1:

## PF-2 Statement of Financial Position

## 2023 GRA Base with August 30, 2022 -25 bps interest Rate Forecast 2023/24 Basic AAP break even rate change $\mathbf{+ 0 . 2 1 \%}$

Multi-year - Statement of Financial Position

2023/24 Basic AAP Break even rate change of $+0.21 \%$

## Line

| ( $C \$ 000$ s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| Assets |  |  |  |  |  |  |
| Cash and cash equivalents | 153,131 | 199,857 | 186,724 | 179,521 | 67,989 | 60,018 |
| Investments | 2,750,044 | 2,754,210 | 2,867,569 | 2,984,205 | 3,099,248 | 3,270,360 |
| Investment property | 5,912 | 5,735 | 5,566 | 5,398 | 5,230 | 5,062 |
| Due from other insurance companies | 14 | - | - | - | - |  |
| Accounts receivable | 398,612 | 360,664 | 395,235 | 409,191 | 423,872 | 439,068 |
| Deferred policy acquisition costs | 37,672 | 37,111 | 41,702 | 43,575 | 43,247 | 36,841 |
| Reinsurers' share of unearned premiums | - | 23 | 23 | 23 | 23 | 23 |
| Reinsurers' share of unpaid claims | 2,457 | - | - | - | - |  |
| Property and equipment | 111,880 | 134,472 | 143,777 | 154,630 | 178,076 | 179,228 |
| Deferred development costs | 44,687 | 45,258 | 49,415 | 52,462 | 52,076 | 43,675 |
|  | 3,504,409 | 3,537,330 | 3,690,011 | 3,829,005 | 3,869,761 | 4,034,275 |
| Liabilities |  |  |  |  |  |  |
| Due to other insurance companies | 369 | 325 | 325 | 325 | 325 | 325 |
| Accounts payable and accrued liabilites | 60,876 | 70,072 | 69,620 | 72,037 | 70,982 | 71,336 |
| Financing lease obligation | 5,361 | 5,282 | 5,159 | 5,036 | 4,913 | 4,791 |
| Unearned premiums and fees | 548,725 | 570,352 | 623,485 | 646,351 | 670,163 | 694,726 |
| Provision for employee current benefits | 19,281 | 19,995 | 20,672 | 21,349 | 22,026 | 22,703 |
| Provision for employee future benefits | 355,244 | 315,360 | 326,692 | 338,024 | 349,357 | 360,690 |
| Provision for unpaid claims | 2,103,789 | 2,108,806 | 2,176,289 | 2,235,117 | 2,292,669 | 2,354,881 |
|  | 3,093,645 | 3,090,192 | 3,222,242 | 3,318,239 | 3,410,435 | 3,509,452 |
| Equity |  |  |  |  |  |  |
| Retained Earnings | 359,335 | 399,090 | 422,644 | 464,642 | 411,199 | 473,244 |
| Accumulated Other Comprehensive Income | 51,429 | 48,047 | 45,124 | 46,122 | 48,124 | 51,581 |
| Total Equity | 410,764 | 447,137 | 467,768 | 510,764 | 459,323 | 524,825 |
| Total Liabilities \& Equity | 3,504,409 | 3,537,329 | 3,690,010 | 3,829,003 | 3,869,758 | 4,034,277 |

Appendix 1:
PF-3 Statement of Changes in Equity 2023 GRA Base with August 30, 2022-25 bps interest Rate Forecast 2023/24 Basic AAP break even rate change +0.21\%

Multi-year - Statement of Changes in Equity

## 2023/24 Basic AAP Break even rate change of $+0.21 \%$

## BASIC

Total Equity
Retained Earnings
Beginning Balance
Net Income (Loss) from annual operations
Rebate to Policyholders
Transfer from Extension Retained Earnings
Total Retained Earnings
Total Accumulated Other Comprehensive Income Beginning Balance
Other Comprehensive Income for the Year
Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income

Total Accumulated Other Comprehensive Income Balance
Employee Future Benefits Portfolio
Available for Sale Assets
Employee Future Benefits Liabilities
Rate Stabilization Reserve Portfolio Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance
Total Equity Balance

## MINIMUM CAPITAL TEST (C\$ 000s)

Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required ( $100 \%$ MCT)
MCT Ratio \% (Line 26) / (Line 27)
MCT Ratio \% - (Excludes AOCI unrealized gains on EFB Liability)

For the Years Ended March 31,

| For the Years Ended March 31, |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2021/22A | 2022/23FB | $2023 / 24 \mathrm{~F}$ | $2024 / 25 \mathrm{~F}$ | 2025/26F | 2026/27F |
|  |  |  |  |  |  |
| 448,678 | 359,335 | 399,090 | 422,644 | 464,642 | 411,199 |
| 67,191 | $(16,801)$ | $(13,092)$ | 391 | 7,984 | $(3,204)$ |
| $(156,534)$ | - | - | - | $(114,256)$ | - |
| - | 56,556 | 36,646 | 41,607 | 52,829 | 65,249 |
| 359,335 | 399,090 | 422,644 | 464,642 | 411,199 | 473,244 |
|  |  |  |  |  |  |
| $(14,700)$ | 51,429 | 48,047 | 45,124 | 46,122 | 48,124 |
| 25,485 | $(51,545)$ | $(2,923)$ | 998 | 2,002 | 3,457 |
| 40,644 | 48,163 | - | - | - | - |
| 51,429 | 48,047 | 45,124 | 46,122 | 48,124 | 51,581 |


| 44,591 | 22,983 | 22,861 | 23,185 | 23,942 | 25,068 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $(26,941)$ | 21,453 | 21,453 | 21,453 | 21,453 | 21,453 |
|  |  |  |  |  |  |
| 33,778 | 3,611 | 810 | 1,484 | 2,729 | 5,060 |
| 51,429 | 48,047 | 45,123 | 46,122 | 48,124 | 51,580 |
|  |  |  |  |  |  |
| 410,764 | 447,137 | $\mathbf{4 6 7 , 7 6 8}$ | $\mathbf{5 1 0 , 7 6 4}$ | $\mathbf{4 5 9 , 3 2 3}$ | $\mathbf{5 2 4 , 8 2 5}$ |


| 410,761 | 447,137 | 467,768 | 510,764 | 459,323 | 524,825 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 44,687 | 45,258 | 49,415 | 52,462 | 52,076 | 43,675 |
| 366,074 | 401,879 | 418,353 | 458,302 | 407,247 | 481,150 |
| 384,411 | 370,301 | 370,448 | 387,725 | 407,332 | 432,528 |
| $95.2 \%$ | $108.5 \%$ | $112.9 \%$ | $118.2 \%$ | $100.0 \%$ | $111.2 \%$ |
| $95.2 \%$ | $102.2 \%$ | $106.7 \%$ | $112.2 \%$ | $94.3 \%$ | $105.9 \%$ |

## Appendix 1:

EPF-1 Extension Statement of Operations 2023 GRA Base with August 30, 2022 -25 bps interest Rate Forecast 2023/24 Basic AAP break even rate change +0.21\%

Multi-year - Statement of Operations

| 2023/24 Basic AAP Break even rate change of $+0.21 \%$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
|  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| EXTENSION | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| Motor Vehicles | 180,476 | 187,902 | 193,228 | 199,871 | 206,808 | 214,031 |
| Reinsurance Ceded | $(1,949)$ | $(2,007)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| Total Net Premiums Written | 178,527 | 185,895 | 191,165 | 197,746 | 204,619 | 211,777 |
| Net Premiums Earned |  |  |  |  |  |  |
| Motor Vehicles | 170,804 | 184,309 | 190,651 | 196,657 | 203,452 | 210,536 |
| Reinsurance Ceded | $(1,949)$ | $(2,004)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| Total Net Premiums Earned | 168,855 | 182,305 | 188,588 | 194,532 | 201,263 | 208,282 |
| Service Fees \& Other Revenues | 10,725 | 12,939 | 13,290 | 13,418 | 13,758 | 14,101 |
| Total Earned Revenues | 179,580 | 195,244 | 201,878 | 207,950 | 215,021 | 222,383 |
| Net Claims Incurred | 75,510 | 90,440 | 92,104 | 93,258 | 94,438 | 95,528 |
| (a) Claims Incurred - Interest Rate Impact | (702) | (194) | 13 | - | - | - |
| Total Claims Incurred | 74,808 | 90,246 | 92,117 | 93,258 | 94,438 | 95,528 |
| Claims Expense | 11,817 | 15,001 | 15,346 | 16,401 | 16,052 | 17,303 |
| Road Safety/Loss Prevention | 872 | 1,199 | 1,526 | 1,312 | 1,385 | 1,388 |
| Total Claims Costs | 87,497 | 106,446 | 108,989 | 110,971 | 111,875 | 114,219 |
| Expenses |  |  |  |  |  |  |
| Operating | 7,979 | 10,565 | 12,142 | 12,825 | 13,185 | 13,647 |
| Commissions | 33,664 | 32,656 | 34,049 | 34,462 | 33,664 | 33,137 |
| Premium Taxes | 5,124 | 5,530 | 5,720 | 5,900 | 6,104 | 6,316 |
| Regulatory/Appeal | 18 | 12 | 13 | 12 | 13 | 13 |
| Total Expenses | 46,785 | 48,763 | 51,924 | 53,199 | 52,966 | 53,113 |
| Underwriting Income (Loss) | 45,298 | 40,035 | 40,965 | 43,780 | 50,180 | 55,051 |
| Investment Income | 4,368 | 10,707 | 6,892 | 6,770 | 7,177 | 7,562 |
| (b) Investment Income - Interest Rate Impact | (76) | 7 | 10 | 5 | 4 | 4 |
| Net Investment Income | 4,292 | 10,714 | 6,902 | 6,775 | 7,181 | 7,566 |
| Gain (Loss) on Sale of Property | 9 | - | - | - | - | - |
| Net Income (Loss) from Operations | 49,598 | 50,749 | 47,867 | 50,555 | 57,361 | 62,617 |
| Total net Impact due to interest rate change (b) - (a) | 626 | 201 | (3) | 5 | 4 | 4 |

## Appendix 1:

EPF-3 Extension Statement of Changes in Equity 2023 GRA Base with August 30, 2022 -25 bps interest Rate Forecast 2023/24 Basic AAP break even rate change +0.21\%

Multi-year - Statement of Changes in Equity

2023/24 Basic AAP Break even rate change of $+0.21 \%$
(C\$ 000s, rounding may affect totals)

EXTENSION
Total Equity
Retained Earnings
Beginning Balance
Net Income (Loss) from annual operations
Transfer (to) / from DVA Retained Earnings
Transfer (to) / from Basic Retained Earnings
Total Retained Earnings

Total Accumulated Other Comprehensive Income Beginning Balance
Other Comprehensive Income on Available for Sale Assets
Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income

Total Accumulated Other Comprehensive Income Balance
Employee Future Benefits Portfolio
Available for Sale Assets
Employee Future Benefits Liabilities
Extension Portfolio
Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance

Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required ( $100 \%$ MCT)
MCT Ratio (\%)

For the Years Ended March 31,

| 2022A | $2023 F B$ | $2024 F$ | $2025 F$ | $2026 F$ | 2027 F |
| :---: | :---: | :---: | :---: | :---: | :---: |


| 2021/22A | $2022 / 23 F B$ | $2023 / 24 F$ | $2024 / 25 F$ | $2025 / 26 F$ | $2026 / 27 F$ |
| :--- | :--- | :--- | :--- | :--- | :--- |


| 86,234 | 78,832 | 73,035 | 84,257 | 93,206 | 97,737 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 49,598 | 50,759 | 47,868 | 50,556 | 57,361 | 62,616 |
| $(57,000)$ |  |  |  |  |  |
|  | $(56,556)$ | $(36,646)$ | $(41,607)$ | $(52,829)$ | $(65,249)$ |
| 78,832 | 73,035 | 84,257 | 93,206 | 97,738 | 95,104 |


| 10,706 | 15,832 | 8,672 | 8,294 | 7,977 | 7,856 |
| ---: | ---: | :---: | :---: | :---: | :---: |
| 1,692 | $(11,202)$ | $(377)$ | $(318)$ | $(121)$ | 51 |
| 3,434 | 4,041 | - | - | - | - |
| $\mathbf{1 5 , 8 3 2}$ | $\mathbf{8 , 6 7 1}$ | $\mathbf{8 , 2 9 5}$ | $\mathbf{7 , 9 7 6}$ | $\mathbf{7 , 8 5 6}$ | $\mathbf{7 , 9 0 7}$ |


| 3,768 | 1,929 | 1,918 | 1,946 | 2,009 | 2,103 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $(2,277)$ | 1,800 | 1,800 | 1,800 | 1,800 | 1,800 |
|  |  |  |  |  |  |
| 14,340 | 4,943 | 4,576 | 4,231 | 4,046 | 4,003 |
| $\mathbf{1 5 , 8 3 1}$ | 8,672 | 8,294 | 7,977 | $\mathbf{7 , 8 5 6}$ | 7,907 |
|  |  |  |  |  |  |
| 94,664 | 81,707 | 92,551 | 101,182 | $\mathbf{1 0 5 , 5 9 3}$ | $\mathbf{1 0 3 , 0 1 1}$ |
|  |  |  |  |  |  |
| 94,664 | 81,707 | 92,551 | 101,182 | 105,593 | 103,011 |
| 3,701 | 10,085 | 18,491 | 24,188 | 25,253 | 19,052 |
| 90,963 | 71,622 | 74,060 | 76,994 | 80,340 | 83,959 |
|  |  |  |  |  |  |
| 45,159 | 35,811 | 37,030 | 38,497 | 40,170 | 41,979 |
| $\mathbf{2 0 1 . 4 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ |

## Appendix 1:

PF-1 Statement of Operations

## 2023 GRA Base with August 30, 2022 + 50 bps interest Rate Forecast 2023/24 Basic AAP break even rate change -1.23\%

## Multi-year - Statement of Operations

## 2023/24 Basic AAP Break even rate change of -1.23\%

LineNo.
(C\$ 000s, rounding may affect totals)

BASIC
Motor Vehicles
Capital Release
Drivers
Reinsurance Ceded
Total Net Premiums Written

Net Premiums Earned
Motor Vehicles
Capital Release
Drivers
Reinsurance Ceded
Total Net Premiums Earned
Service Fees \& Other Revenues
Total Earned Revenues

Claims Incurred
DPAC \Premium Deficiency Adjustment
(a) Claims Incurred - Interest Rate Impact

Total Claims Incurred

Claims Expense
Road Safety/Loss Prevention
Total Claims Costs

Expenses
Operating
Commissions
Premium Taxes
Regulatory/Appeal
Total Expenses

Underwriting Income (Loss)
Investment Income
(b) Investment Income - Interest Rate Impact

Net Investment Income
Gain (Loss) on Sale of Property
Net Income (Loss) from Annual Operations
Total net Impact due to interest rate change (b) - (a)

For the Years Ended March 31,

| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| ---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| 2021/22A | $\mathbf{2 0 2 2 / 2 3 F B}$ | $\mathbf{2 0 2 3 / 2 4 F}$ | $\mathbf{2 0 2 4 / 2 5 F}$ | $\mathbf{2 0 2 5 / 2 6 F}$ | $\mathbf{2 0 2 6 / 2 7 F}$ |
| $\mathbf{1 , 0 9 2 , 6 4 3}$ | $1,116,144$ | $\mathbf{1 , 1 4 2 , 7 7 5}$ | $\mathbf{1 , 1 8 3 , 1 2 8}$ | $1,225,578$ | $1,269,517$ |
| $(73,275)$ | $(57,857)$ | - | - | - | - |
| 61,511 | 59,444 | 63,390 | 65,996 | 68,165 | 70,094 |
| $(15,659)$ | $(16,386)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| $\mathbf{1 , 0 6 5 , 2 2 0}$ | $\mathbf{1 , 1 0 1 , 3 4 5}$ | $\mathbf{1 , 1 8 9 , 3 2 2}$ | $\mathbf{1 , 2 3 1 , 7 7 6}$ | $\mathbf{1 , 2 7 5 , 8 7 5}$ | $\mathbf{1 , 3 2 1 , 2 0 7}$ |


| $1,094,496$ | $1,105,705$ | $1,129,694$ | $1,163,306$ | $1,204,726$ | $1,247,934$ |
| ---: | ---: | ---: | :---: | ---: | ---: |
| $(36,176)$ | $(66,536)$ | $(28,420)$ | - | - | - |
| 63,747 | 60,389 | 61,452 | 64,716 | 67,100 | 69,147 |
| $(15,659)$ | $(16,363)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| $\mathbf{1 , 1 0 6 , 4 0 8}$ | $\mathbf{1 , 0 8 3 , 1 9 5}$ | $\mathbf{1 , 1 4 5 , 8 8 3}$ | $\mathbf{1 , 2 1 0 , 6 7 4}$ | $\mathbf{1 , 2 5 3 , 9 5 8}$ | $\mathbf{1 , 2 9 8 , 6 7 7}$ |
| 24,652 | 28,073 | 27,656 | 27,819 | 27,708 | 28,361 |
| $\mathbf{1 , 1 3 1 , 0 6 0}$ | $\mathbf{1 , 1 1 1 , 2 6 8}$ | $\mathbf{1 , 1 7 3 , 5 3 9}$ | $\mathbf{1 , 2 3 8 , 4 9 3}$ | $\mathbf{1 , 2 8 1 , 6 6 6}$ | $\mathbf{1 , 3 2 7 , 0 3 8}$ |


| 838,574 | 923,837 | 936,943 | 985,644 | $1,034,025$ | $1,082,542$ |
| :---: | :---: | :---: | :---: | :---: | ---: |
| - | - | - | - | - | 8,002 |
| $(132,765)$ | $(203,891)$ | $(4,659)$ | $(3,652)$ | $(4,908)$ | $(1,627)$ |
| 705,809 | 719,946 | 932,284 | 981,992 | $\mathbf{1 , 0 2 9 , 1 1 7}$ | $\mathbf{1 , 0 8 8 , 9 1 7}$ |


| 146,277 | 151,542 | 157,376 | 157,537 | 155,885 | 152,835 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 10,337 | 12,469 | 14,975 | 14,003 | 14,349 | 14,759 |
| $\mathbf{8 6 2 , 4 2 3}$ | $\mathbf{8 8 3 , 9 5 7}$ | $\mathbf{1 , 1 0 4 , 6 3 5}$ | $\mathbf{1 , 1 5 3 , 5 3 2}$ | $\mathbf{1 , 1 9 9 , 3 5 1}$ | $\mathbf{1 , 2 5 6 , 5 1 1}$ |


| 75,945 | 89,578 | 107,488 | 107,831 | 107,485 | 105,892 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 44,925 | 47,913 | 51,539 | 58,021 | 57,823 | 56,866 |
| 28,966 | 30,085 | 34,883 | 36,842 | 35,027 | 39,514 |
| 4,530 | 4,618 | 4,815 | 4,427 | 4,507 | 4,606 |
| $\mathbf{1 5 4 , 3 6 6}$ | $\mathbf{1 7 2 , 1 9 4}$ | 198,725 | $\mathbf{2 0 7 , 1 2 1}$ | $\mathbf{2 0 4 , 8 4 2}$ | $\mathbf{2 0 6 , 8 7 8}$ |
|  |  |  |  |  |  |
| $\mathbf{1 1 4 , 2 7 1}$ | $\mathbf{5 5 , 1 1 7}$ | $(129,821)$ | $(122,160)$ | $(122,527)$ | $(136,351)$ |
| 79,813 | 125,669 | 124,623 | 126,255 | 132,081 | 137,328 |
| $(126,997)$ | $(191,663)$ | $(616)$ | $(580)$ | $(546)$ | $(527)$ |
| $(47,184)$ | $(65,994)$ | $\mathbf{1 2 4 , 0 0 7}$ | $\mathbf{1 2 5 , 6 7 5}$ | $\mathbf{1 3 1 , 5 3 5}$ | $\mathbf{1 3 6 , 8 0 1}$ |
| $\mathbf{1 0 4}$ | - | - | - | - | - |
| $\mathbf{6 7 , 1 9 1}$ | $(10,877)$ | $\mathbf{( 5 , 8 1 4 )}$ | $\mathbf{3 , 5 1 5}$ | $\mathbf{9 , 0 0 8}$ | $\mathbf{4 5 0}$ |
|  |  |  |  |  |  |
| 5,768 | 12,228 | 4,043 | 3,072 | 4,362 | 1,100 |

## Appendix 1:

## PF-2 Statement of Financial Position

 2023 GRA Base with August 30, 2022 +50 bps interest Rate Forecast2023/24 Basic AAP break even rate change -1.23\%

## Multi-year - Statement of Financial Position

2023/24 Basic AAP Break even rate change of -1.23\%
Line
(C\$ 000s, rounding may affect totals)

BASIC
Assets
Cash and cash equivalents
Investments
Investment property
Due from other insurance companies
Accounts receivable
Deferred policy acquisition costs
Reinsurers' share of unearned premiums
Reinsurers' share of unpaid claims
Property and equipment
Deferred development costs

| For the Years Ended March 31, |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2021/22A | 2022/23FB | $\mathbf{2 0 2 3 / 2 4 F}$ | $\mathbf{2 0 2 4 / 2 5 F}$ | $2025 / 26 F$ | $\mathbf{2 0 2 6 / 2 7 F}$ |
|  |  |  |  |  |  |
| 153,131 | 122,040 | 106,805 | 100,464 | 86,062 | 78,244 |
| $2,750,044$ | $2,639,227$ | $2,751,807$ | $2,863,414$ | $2,887,328$ | $3,054,495$ |
| 5,912 | 5,735 | 5,566 | 5,398 | 5,230 | 5,062 |
| 14 | - | - | - | - | - |
| 398,612 | 360,664 | 389,458 | 403,210 | 417,677 | 432,651 |
| 37,672 | 37,111 | 41,092 | 42,938 | 42,615 | 35,589 |
| - | 23 | 23 | 23 | 23 | 23 |
| 2,457 | - | - | - | - | - |
| 111,880 | 134,472 | 143,777 | 154,630 | 178,076 | 179,228 |
| 44,687 | 45,258 | 49,415 | 52,478 | 52,101 | 43,707 |
| $3,504,409$ | $3,344,530$ | $3,487,943$ | $3,622,555$ | $3,669,112$ | $3,828,999$ |

Liabilities
Due to other insurance companies
Accounts payable and accrued liabilites
Financing lease obligation
Unearned premiums and fees
Provision for employee current benefits
Provision for employee future benefits
Provision for unpaid claims

| 369 | 325 | 325 | 325 | 325 | 325 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 60,876 | 70,072 | 69,620 | 72,037 | 70,982 | 71,336 |
| 5,361 | 5,282 | 5,159 | 5,036 | 4,913 | 4,791 |
| 548,725 | 570,352 | 615,157 | 637,730 | 661,234 | 685,477 |
| 19,281 | 19,995 | 20,672 | 21,349 | 22,026 | 22,703 |
| 355,244 | 273,573 | 284,904 | 296,236 | 307,569 | 318,902 |
| $2,103,789$ | $2,001,958$ | $2,060,568$ | $2,112,622$ | $2,163,772$ | $2,219,405$ |
| $\mathbf{3 , 0 9 3 , 6 4 5}$ | $\mathbf{2 , 9 4 1 , 5 5 7}$ | $\mathbf{3 , 0 5 6 , 4 0 5}$ | $\mathbf{3 , 1 4 5 , 3 3 5}$ | $\mathbf{3 , 2 3 0 , 8 2 1}$ | $\mathbf{3 , 3 2 2 , 9 3 9}$ |

Equity
Retained Earnings
Accumulated Other Comprehensive Income
Total Equity
Total Liabilities \& Equity

| 359,335 | 313,140 | 344,055 | 388,808 | 345,892 | 411,177 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 51,429 | 89,835 | 87,483 | 88,413 | 92,399 | 94,887 |
| 410,764 | 402,975 | 431,538 | 477,221 | 438,291 | 506,064 |
|  |  |  |  |  |  |
| $3,504,409$ | $3,344,532$ | $\mathbf{3 , 4 8 7 , 9 4 3}$ | $\mathbf{3 , 6 2 2 , 5 5 6}$ | $\mathbf{3 , 6 6 9 , 1 1 2}$ | $\mathbf{3 , 8 2 9 , 0 0 3}$ |

Appendix 1:
PF-3 Statement of Changes in Equity 2023 GRA Base with August 30, 2022 +50 bps interest Rate Forecast 2023/24 Basic AAP break even rate change -1.23\%

Multi-year - Statement of Changes in Equity

2023/24 Basic AAP Break even rate change of -1.23\%
Line

## BASIC

Total Equity
Retained Earnings
Beginning Balance
Net Income (Loss) from annual operations
Rebate to Policyholders
Transfer from Extension Retained Earnings
Total Retained Earnings
Total Accumulated Other Comprehensive Income Beginning Balance
Other Comprehensive Income for the Year Change in Remeasurement of Employee Future Benefits Total Accumulated Other Comprehensive Income

Total Accumulated Other Comprehensive Income Balance
Employee Future Benefits Portfolio Available for Sale Assets
Employee Future Benefits Liabilities
Rate Stabilization Reserve Portfolio Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance

Total Equity Balance

## MINIMUM CAPITAL TEST (C\$ 000s)

Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required ( $100 \%$ MCT)
MCT Ratio \% (Line 26) / (Line 27)
MCT Ratio \% - (Excludes AOCI unrealized gains on EFB Liability)

For the Years Ended March 31,

| For the Years Ended March 31, |  |  |  |  |  |  |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |  |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |  |
|  |  |  |  |  |  |  |
| 448,678 | 359,335 | 313,140 | 344,055 | 388,808 | 345,892 |  |
| 67,191 | $(10,877)$ | $(5,814)$ | 3,515 | 9,008 | 450 |  |
| $(156,534)$ | $(96,763)$ | - | - | $(104,300)$ | - |  |
| - | 61,445 | 36,729 | 41,238 | 52,376 | 64,835 |  |
| $\mathbf{3 5 9 , 3 3 5}$ | 313,140 | 344,055 | 388,808 | 345,892 | 411,177 |  |
|  |  |  |  |  |  |  |
| $(14,700)$ | 51,429 | 89,835 | 87,483 | 88,413 | 92,399 |  |
| 25,485 | $(51,545)$ | $(2,352)$ | 930 | 3,986 | 2,488 |  |
| 40,644 | 89,951 | - | - | - | - |  |
| 51,429 | 89,835 | 87,483 | 88,413 | 92,399 | 94,887 |  |


| 44,591 | 22,983 | 22,850 | 23,170 | 23,929 | 25,063 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $(26,941)$ | 63,241 | 63,241 | 63,241 | 63,241 | 63,241 |
|  |  |  |  |  |  |
| 33,778 | 3,611 | 1,392 | 2,001 | 5,229 | 6,583 |
| 51,429 | 89,835 | 87,482 | 88,412 | 92,398 | 94,887 |
|  |  |  |  |  |  |
| $\mathbf{4 1 0 , 7 6 4}$ | $\mathbf{4 0 2 , 9 7 5}$ | $\mathbf{4 3 1 , 5 3 8}$ | $\mathbf{4 7 7 , 2 2 1}$ | $\mathbf{4 3 8 , 2 9 1}$ | $\mathbf{5 0 6 , 0 6 4}$ |


| 410,761 | 402,975 | 431,538 | 477,221 | 438,291 | 506,064 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 44,687 | 45,258 | 49,415 | 52,478 | 52,101 | 43,707 |
| 366,074 | 357,717 | 382,123 | 424,743 | 386,190 | 462,357 |
| 384,411 | 357,574 | 357,462 | 374,901 | 386,237 | 410,605 |
| $95.2 \%$ | $100.0 \%$ | $106.9 \%$ | $113.3 \%$ | $100.0 \%$ | $112.6 \%$ |
| $95.2 \%$ | $80.9 \%$ | $87.7 \%$ | $95.0 \%$ | $82.2 \%$ | $95.9 \%$ |

## Appendix 1:

## EPF-1 Extension Statement of Operations

2023 GRA Base with August 30, 2022 +50 bps interest Rate Forecast 2023/24 Basic AAP break even rate change -1.23\%

Multi-year - Statement of Operations

| 2023/24 Basic AAP Break even rate change of -1.23\% |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
|  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| EXTENSION | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| Motor Vehicles | 180,476 | 187,902 | 193,228 | 199,871 | 206,808 | 214,031 |
| Reinsurance Ceded | $(1,949)$ | $(2,007)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| Total Net Premiums Written | 178,527 | 185,895 | 191,165 | 197,746 | 204,619 | 211,777 |
| Net Premiums Earned |  |  |  |  |  |  |
| Motor Vehicles | 170,804 | 184,309 | 190,651 | 196,657 | 203,452 | 210,536 |
| Reinsurance Ceded | $(1,949)$ | $(2,004)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| Total Net Premiums Earned | 168,855 | 182,305 | 188,588 | 194,532 | 201,263 | 208,282 |
| Service Fees \& Other Revenues | 10,725 | 12,939 | 13,296 | 13,542 | 13,764 | 14,108 |
| Total Earned Revenues | 179,580 | 195,244 | 201,884 | 208,074 | 215,027 | 222,390 |
| Net Claims Incurred | 75,510 | 90,439 | 92,114 | 93,260 | 94,438 | 95,528 |
| (a) Claims Incurred - Interest Rate Impact | (702) | (385) | 3 | - | - | - |
| Total Claims Incurred | 74,808 | 90,054 | 92,117 | 93,260 | 94,438 | 95,528 |
| Claims Expense | 11,817 | 15,001 | 15,346 | 16,789 | 16,438 | 17,684 |
| Road Safety/Loss Prevention | 872 | 1,199 | 1,526 | 1,351 | 1,425 | 1,427 |
| Total Claims Costs | 87,497 | 106,254 | 108,989 | 111,400 | 112,301 | 114,639 |
| Expenses |  |  |  |  |  |  |
| Operating | 7,979 | 10,565 | 12,142 | 13,064 | 13,424 | 13,882 |
| Commissions | 33,664 | 32,656 | 34,049 | 34,462 | 33,664 | 33,137 |
| Premium Taxes | 5,124 | 5,530 | 5,720 | 5,900 | 6,104 | 6,316 |
| Regulatory/Appeal | 18 | 12 | 13 | 12 | 13 | 13 |
| Total Expenses | 46,785 | 48,763 | 51,924 | 53,438 | 53,205 | 53,348 |
| Underwriting Income (Loss) | 45,298 | 40,227 | 40,971 | 43,236 | 49,521 | 54,403 |
| Investment Income | 4,368 | 10,707 | 7,085 | 6,976 | 7,414 | 7,829 |
| (b) Investment Income - Interest Rate Impact | (76) | (54) | 10 | 3 | 2 | 2 |
| Net Investment Income | 4,292 | 10,653 | 7,095 | 6,979 | 7,416 | 7,831 |
| Gain (Loss) on Sale of Property | 9 | - | - | - | - | - |
| Net Income (Loss) from Operations | 49,598 | 50,880 | 48,066 | 50,215 | 56,937 | 62,234 |
| Total net Impact due to interest rate change (b) - (a) | 626 | 331 | 7 | 3 | 2 | 2 |

## Appendix 1:

EPF-3 Extension Statement of Changes in Equity 2023 GRA Base with August 30, 2022 +50 bps interest Rate Forecast 2023/24 Basic AAP break even rate change -1.23\%

## Multi-year - Statement of Changes in Equity

(C\$ 000s, rounding may affect totals)
EXTENSION
Total Equity
Retained Earnings
Beginning Balance
Net Income (Loss) from annual operations
Transfer (to) / from DVA Retained Earnings
Transfer (to) / from Basic Retained Earnings
Total Retained Earnings
Total Accumulated Other Comprehensive Income
Beginning Balance
Other Comprehensive Income on Available for Sale Assets
Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income

Total Accumulated Other Comprehensive Income Balance Employee Future Benefits Portfolio

Available for Sale Assets
Employee Future Benefits Liabilities
Extension Portfolio
Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance

Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required ( $100 \%$ MCT)
MCT Ratio (\%)

|  |  |  |  |  |  |
| ---: | :---: | :---: | :---: | :---: | :---: |
| 10,706 | 15,832 | 12,178 | 11,750 | 11,432 | 11,315 |
| 1,692 | $(11,202)$ | $(428)$ | $(318)$ | $(117)$ | 61 |
| 3,434 | 7,548 | - | - | - | - |
| 15,832 | 12,178 | 11,750 | 11,432 | 11,315 | 11,376 |

For the Years Ended March 31,

| For the Years Ended March 31, |  |  |  |  |  |  |  |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |  |  |
|  |  |  |  |  |  |  |  |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |  |  |
|  |  |  |  |  |  |  |  |
| 86,234 | 78,832 | 68,277 | 79,615 | 88,592 | 93,153 |  |  |
| 49,598 | 50,890 | 48,067 | 50,215 | 56,938 | 62,233 |  |  |
| $(57,000)$ |  |  |  |  |  |  |  |
|  | $(61,445)$ | $(36,729)$ | $(41,238)$ | $(52,376)$ | $(64,835)$ |  |  |
| 78,832 | 68,277 | 79,615 | 88,592 | 93,154 | 90,551 |  |  |


| 3,768 | 1,929 | 1,917 | 1,944 | 2,008 | 2,103 |
| :---: | ---: | ---: | ---: | ---: | ---: |
| $(2,277)$ | 5,307 | 5,307 | 5,307 | 5,307 | 5,307 |
|  |  |  |  |  |  |
| 14,340 | 4,943 | 4,526 | 4,181 | 4,001 | 3,966 |
| 15,831 | 12,178 | 11,750 | 11,432 | 11,315 | 11,376 |
|  |  |  |  |  |  |
| $\mathbf{9 4 , 6 6 4}$ | $\mathbf{8 0 , 4 5 6}$ | $\mathbf{9 1 , 3 6 5}$ | $\mathbf{1 0 0 , 0 2 4}$ | $\mathbf{1 0 4 , 4 6 8}$ | $\mathbf{1 0 1 , 9 2 8}$ |
| 94,664 | 80,456 | 91,365 | 100,024 | 104,468 | 101,928 |
| 3,701 | 10,085 | 18,491 | 24,180 | 25,240 | 19,036 |
| 90,963 | 70,371 | $\mathbf{7 2 , 8 7 4}$ | $\mathbf{7 5 , 8 4 4}$ | $\mathbf{7 9 , 2 2 8}$ | 82,892 |
|  |  |  |  |  |  |
| $\mathbf{4 5 , 1 5 9}$ | $\mathbf{3 5 , 1 8 5}$ | 36,437 | 37,922 | 39,614 | 41,446 |
| $\mathbf{2 0 1 . 4 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ |

## Appendix 1:

PF-1 Statement of Operations

## 2023 GRA Base with August 30, 2022 -50 bps interest Rate Forecast 2023/24 Basic AAP break even rate change 0.72\%

## Multi-year - Statement of Operations

## 2023/24 Basic AAP Break even rate change of 0.72\%

| (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| Motor Vehicles | 1,092,643 | 1,116,144 | 1,165,733 | 1,206,893 | 1,250,193 | 1,295,012 |
| Capital Release | $(73,275)$ | $(57,857)$ | - | - | - |  |
| Drivers | 61,511 | 59,444 | 63,390 | 65,996 | 68,165 | 70,094 |
| Reinsurance Ceded | $(15,659)$ | $(16,386)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| Total Net Premiums Written | 1,065,220 | 1,101,345 | 1,212,280 | 1,255,541 | 1,300,490 | 1,346,702 |
| Net Premiums Earned |  |  |  |  |  |  |
| Motor Vehicles | 1,094,496 | 1,105,705 | 1,141,374 | 1,186,675 | 1,228,923 | 1,272,996 |
| Capital Release | $(36,176)$ | $(66,536)$ | $(28,420)$ | - |  |  |
| Drivers | 63,747 | 60,389 | 61,452 | 64,716 | 67,100 | 69,147 |
| Reinsurance Ceded | $(15,659)$ | $(16,363)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| Total Net Premiums Earned | 1,106,408 | 1,083,195 | 1,157,563 | 1,234,043 | 1,278,155 | 1,323,739 |
| Service Fees \& Other Revenues | 24,652 | 28,073 | 28,045 | 27,496 | 28,127 | 28,796 |
| Total Earned Revenues | 1,131,060 | 1,111,268 | 1,185,608 | 1,261,539 | 1,306,282 | 1,352,535 |
| Claims Incurred | 838,574 | 923,837 | 940,243 | 989,251 | 1,037,923 | 1,086,672 |
| DPAC $\backslash$ Premium Deficiency Adjustment | - |  |  |  |  | 7,263 |
| (a) Claims Incurred - Interest Rate Impact | $(132,765)$ | $(58,220)$ | 4,199 | 1,978 | (85) | 3,598 |
| Total Claims Incurred | 705,809 | 865,617 | 944,442 | 991,229 | 1,037,838 | 1,097,533 |
| Claims Expense | 146,277 | 151,542 | 157,376 | 158,498 | 156,855 | 153,801 |
| Road Safety/Loss Prevention | 10,337 | 12,469 | 14,975 | 14,108 | 14,459 | 14,869 |
| Total Claims Costs | 862,423 | 1,029,628 | 1,116,793 | 1,163,835 | 1,209,152 | 1,266,203 |
| Expenses |  |  |  |  |  |  |
| Operating | 75,945 | 89,578 | 107,488 | 108,471 | 108,132 | 106,536 |
| Commissions | 44,925 | 47,913 | 51,961 | 59,030 | 58,844 | 57,871 |
| Premium Taxes | 28,966 | 32,988 | 35,234 | 37,543 | 36,373 | 40,266 |
| Regulatory/Appeal | 4,530 | 4,618 | 4,815 | 4,428 | 4,508 | 4,607 |
| Total Expenses | 154,366 | 175,097 | 199,498 | 209,472 | 207,857 | 209,280 |
| Underwriting Income (Loss) | 114,271 | $(93,457)$ | $(130,683)$ | $(111,768)$ | $(110,727)$ | $(122,948)$ |
| Investment Income | 79,813 | 125,669 | 113,950 | 110,296 | 115,573 | 118,352 |
| (b) Investment Income - Interest Rate Impact | $(126,997)$ | $(49,315)$ | (37) | (24) | (26) | (24) |
| Net Investment Income | $(47,184)$ | 76,354 | 113,913 | 110,272 | 115,547 | 118,328 |
| Gain (Loss) on Sale of Property | 104 | - | - | - | - | - |
| Net Income (Loss) from Annual Operations | 67,191 | $(17,103)$ | $(16,770)$ | $(1,496)$ | 4,820 | $(4,620)$ |
| Total net Impact due to interest rate change (b) - (a) | 5,768 | 8,905 | $(4,236)$ | $(2,002)$ | 59 | $(3,622)$ |

## Appendix 1:

## PF-2 Statement of Financial Position

 2023 GRA Base with August 30, 2022 -50 bps interest Rate Forecast 2023/24 Basic AAP break even rate change 0.72\%
## Multi-year - Statement of Financial Position

## 2023/24 Basic AAP Break even rate change of 0.72\%

Line

Line
(C\$ 000s, rounding may affect totals)

BASIC
Assets
Cash and cash equivalents
Investments
Investment property
Due from other insurance companies
Accounts receivable
Deferred policy acquisition costs
Reinsurers' share of unearned premiums
Reinsurers' share of unpaid claims
Property and equipment
Deferred development costs

Liabilities

Equity
Retained Earnings
Accumulated Other Comprehensive Income
Total Equity
Total Liabilities \& Equity

|  |  | 309 | 325 | 325 | 325 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Due to other insurance companies | 369 | 325 | 325 | 325 | 70,982 | 71,336 |
| Accounts payable and accrued liabilites | 60,876 | 70,072 | 69,620 | 72,037 | 5,036 | 4,913 |
| Financing lease obligation | 5,361 | 5,282 | 5,159 | 5,091 |  |  |
| Unearned premiums and fees | 548,725 | 570,352 | 626,434 | 649,404 | 673,325 | 698,001 |
| Provision for employee current benefits | 19,281 | 19,995 | 20,672 | 21,349 | 22,026 | 22,703 |
| Provision for employee future benefits | 355,244 | 329,290 | 340,621 | 351,954 | 363,286 | 374,619 |
| Provision for unpaid claims | $2,103,789$ | $2,147,629$ | $2,218,397$ | $2,279,687$ | $2,339,559$ | $2,404,547$ |
|  | $3,093,645$ | $\mathbf{3 , 1 4 2 , 9 4 5}$ | $\mathbf{3 , 2 8 1 , 2 2 8}$ | $\mathbf{3 , 3 7 9 , 7 9 2}$ | $\mathbf{3 , 4 7 4 , 4 1 6}$ | $\mathbf{3 , 5 7 6 , 3 2 2}$ |

For the Years Ended March 31,

| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| 153,131 | 194,305 | 180,862 | 173,404 | 79,208 | 71,769 |
| $2,750,044$ | $2,796,649$ | $2,910,358$ | $3,027,928$ | $3,155,401$ | $3,326,651$ |
| 5,912 | 5,735 | 5,566 | 5,398 | 5,230 | 5,062 |
| 14 | - | - | - | - | - |
| 398,612 | 360,664 | 397,282 | 411,309 | 426,066 | 441,340 |
| 37,672 | 37,111 | 41,918 | 43,800 | 43,471 | 37,203 |
| - | 23 | 23 | 23 | 23 | 23 |
| 2,457 | - | - | - | - | - |
| 111,880 | 134,472 | 143,777 | 154,630 | 178,076 | 179,228 |
| 44,687 | 45,258 | 49,415 | 52,456 | 52,067 | 43,664 |
| $3,504,409$ | $3,574,217$ | $3,729,201$ | $3,868,948$ | $3,939,542$ | $4,104,940$ |


| 359,335 | 397,154 | 417,004 | 457,285 | 431,466 | 492,226 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 51,429 | 34,117 | 30,967 | 31,872 | 33,659 | 36,395 |
| 410,764 | 431,271 | 447,971 | 489,157 | 465,125 | 528,621 |
|  |  |  |  |  |  |
| $3,504,409$ | $3,574,216$ | $3,729,199$ | $3,868,949$ | $3,939,541$ | $\mathbf{4 , 1 0 4 , 9 4 3}$ |

## Appendix 1:

PF-3 Statement of Changes in Equity 2023 GRA Base with August 30, 2022 -50 bps interest Rate Forecast 2023/24 Basic AAP break even rate change 0.72\%

Multi-year - Statement of Changes in Equity

2023/24 Basic AAP Break even rate change of 0.72\%

Total Equity
Retained Earnings
Beginning Balance

Net Income (Loss) from annual operations
Rebate to Policyholders
Transfer from Extension Retained Earnings
Total Retained Earnings
Total Accumulated Other Comprehensive Income Beginning Balance
Other Comprehensive Income for the Year
Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income

Total Accumulated Other Comprehensive Income Balance Employee Future Benefits Portfolio Available for Sale Assets Employee Future Benefits Liabilities
Rate Stabilization Reserve Portfolio
Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance

Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required (100\% MCT)
MCT Ratio \% (Line 26) / (Line 27) MCT Ratio \% - (Excludes AOCI unrealized gains on EFB Liability)

For the Years Ended March 31,

| For the Years Ended March 31, |  |  |  |  |  |
| ---: | :---: | :---: | :---: | :---: | ---: |
| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | $2025 / 26 F$ | $2026 / 27 \mathrm{~F}$ |
|  |  |  |  |  |  |
| 448,678 | 359,335 | 397,154 | 417,004 | 457,285 | 431,466 |
| 67,191 | $(17,103)$ | $(16,770)$ | $(1,496)$ | 4,820 | $(4,620)$ |
| $(156,534)$ | - | - | - | $(83,629)$ | - |
| - | 54,922 | 36,620 | 41,777 | 52,990 | 65,380 |
| 359,335 | 397,154 | $\mathbf{4 1 7 , 0 0 4}$ | $\mathbf{4 5 7 , 2 8 5}$ | 431,466 | 492,226 |


| $(14,700)$ | 51,429 | 34,117 | 30,967 | 31,872 | 33,659 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 25,485 | $(51,545)$ | $(3,150)$ | 905 | 1,787 | 2,736 |
| 40,644 | 34,233 | - | - | - | - |
| $\mathbf{5 1 , 4 2 9}$ | 34,117 | $\mathbf{3 0 , 9 6 7}$ | $\mathbf{3 1 , 8 7 2}$ | $\mathbf{3 3 , 6 5 9}$ | $\mathbf{3 6 , 3 9 5}$ |


| 44,591 | 22,983 | 22,866 | 23,193 | 23,950 | 25,074 |
| :---: | ---: | ---: | ---: | ---: | ---: |
| $(26,941)$ | 7,523 | 7,523 | 7,523 | 7,523 | 7,523 |
|  |  |  |  |  |  |
| 33,778 | 3,611 | 578 | 1,156 | 2,185 | 3,797 |
| $\mathbf{5 1 , 4 2 9}$ | 34,117 | 30,967 | 31,872 | 33,659 | 36,395 |
|  |  |  |  |  |  |
| $\mathbf{4 1 0 , 7 6 4}$ | $\mathbf{4 3 1 , 2 7 1}$ | $\mathbf{4 4 7 , 9 7 1}$ | $\mathbf{4 8 9 , 1 5 7}$ | $\mathbf{4 6 5 , 1 2 5}$ | $\mathbf{5 2 8 , 6 2 1}$ |


| 410,761 | 431,271 | 447,971 | 489,157 | 465,125 | 528,621 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 44,687 | 45,258 | 49,415 | 52,456 | 52,067 | 43,664 |
| 366,074 | 386,013 | 398,556 | 436,701 | 413,058 | 484,957 |
|  |  |  |  |  |  |
| 384,411 | 374,564 | 375,050 | 392,144 | 412,977 | 435,795 |
| $95.2 \%$ | $103.1 \%$ | $106.3 \%$ | $111.4 \%$ | $100.0 \%$ | $111.3 \%$ |
| $95.2 \%$ | $100.9 \%$ | $104.1 \%$ | $109.3 \%$ | $98.0 \%$ | $109.4 \%$ |

## Appendix 1:

EPF-1 Extension Statement of Operations

## 2023 GRA Base with August 30, 2022 -50 bps interest Rate Forecast 2023/24 Basic AAP break even rate change 0.72\%

Multi-year - Statement of Operations

| 2023/24 Basic AAP Break even rate change of 0.72\% |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
|  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| EXTENSION | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| Motor Vehicles | 180,476 | 187,902 | 193,228 | 199,871 | 206,808 | 214,031 |
| Reinsurance Ceded | $(1,949)$ | $(2,007)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| Total Net Premiums Written | 178,527 | 185,895 | 191,165 | 197,746 | 204,619 | 211,777 |
| Net Premiums Earned |  |  |  |  |  |  |
| Motor Vehicles | 170,804 | 184,309 | 190,651 | 196,657 | 203,452 | 210,536 |
| Reinsurance Ceded | $(1,949)$ | $(2,004)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| Total Net Premiums Earned | 168,855 | 182,305 | 188,588 | 194,532 | 201,263 | 208,282 |
| Service Fees \& Other Revenues | 10,725 | 12,939 | 13,288 | 13,416 | 13,756 | 14,099 |
| Total Earned Revenues | 179,580 | 195,244 | 201,876 | 207,948 | 215,019 | 222,381 |
| Net Claims Incurred | 75,510 | 90,439 | 92,101 | 93,257 | 94,438 | 95,528 |
| (a) Claims Incurred - Interest Rate Impact | (702) | (131) | 18 | - | - | - |
| Total Claims Incurred | 74,808 | 90,308 | 92,119 | 93,257 | 94,438 | 95,528 |
| Claims Expense | 11,817 | 15,001 | 15,346 | 16,268 | 15,917 | 17,181 |
| Road Safety/Loss Prevention | 872 | 1,199 | 1,526 | 1,298 | 1,371 | 1,375 |
| Total Claims Costs | 87,497 | 106,508 | 108,991 | 110,823 | 111,726 | 114,084 |
| Expenses |  |  |  |  |  |  |
| Operating | 7,979 | 10,565 | 12,142 | 12,742 | 13,103 | 13,573 |
| Commissions | 33,664 | 32,656 | 34,049 | 34,462 | 33,664 | 33,137 |
| Premium Taxes | 5,124 | 5,530 | 5,720 | 5,900 | 6,104 | 6,316 |
| Regulatory/Appeal | 18 | 12 | 13 | 12 | 12 | 12 |
| Total Expenses | 46,785 | 48,763 | 51,924 | 53,116 | 52,883 | 53,038 |
| Underwriting Income (Loss) | 45,298 | 39,973 | 40,961 | 44,009 | 50,410 | 55,259 |
| Investment Income | 4,368 | 10,707 | 6,835 | 6,701 | 7,096 | 7,470 |
| (b) Investment Income - Interest Rate Impact | (76) | 28 | 8 | 5 | 5 | 4 |
| Net Investment Income | 4,292 | 10,735 | 6,843 | 6,706 | 7,101 | 7,474 |
| Gain (Loss) on Sale of Property | 9 | - | - | - | - | - |
| Net Income (Loss) from Operations | 49,598 | 50,708 | 47,804 | 50,715 | 57,511 | 62,733 |
| Total net Impact due to interest rate change (b) - (a) | 626 | 159 | (10) | 5 | 5 | 4 |

Appendix 1:
EPF-3 Extension Statement of Changes in Equity 2023 GRA Base with August 30, 2022 -50 bps interest Rate Forecast 2023/24 Basic AAP break even rate change 0.72\%

Multi-year - Statement of Changes in Equity

## 2023/24 Basic AAP Break even rate change of 0.72\%

(C\$ 000s, rounding may affect totals)

## EXTENSION

Total Equity
Retained Earnings
Beginning Balance
Net Income (Loss) from annual operations
Transfer (to) / from DVA Retained Earnings
Transfer (to) / from Basic Retained Earnings
Total Retained Earnings

Total Accumulated Other Comprehensive Income
Beginning Balance
Other Comprehensive Income on Available for Sale Assets
Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income

Total Accumulated Other Comprehensive Income Balance Employee Future Benefits Portfolio

Available for Sale Assets
Employee Future Benefits Liabilities
Extension Portfolio
Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance

Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required (100\% MCT)
MCT Ratio (\%)

For the Years Ended March 31,

| For the Years Ended March 31, |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
|  |  |  |  |  |  |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
|  |  |  |  |  |  |
| 86,234 | 78,832 | 74,628 | 85,813 | 94,751 | 99,272 |
| 49,598 | 50,717 | 47,805 | 50,715 | 57,512 | 62,732 |
| $(57,000)$ |  |  |  |  |  |
|  | $(54,665)$ | $(36,620)$ | $(41,776)$ | $(53,084)$ | $(65,379)$ |
| 78,832 | 74,628 | 85,812 | 94,751 | 99,272 | 96,627 |


| 10,706 | 15,832 | 7,503 | 7,139 | 6,821 | 6,697 |
| ---: | :---: | :---: | :---: | :---: | :---: |
| 1,692 | $(11,202)$ | $(364)$ | $(318)$ | $(123)$ | 48 |
| 3,434 | 2,873 | - | - | - | - |
| 15,832 | 7,503 | 7,139 | 6,821 | 6,698 | 6,745 |


| 3,768 | 1,929 | 1,919 | 1,946 | 2,010 | 2,104 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $(2,277)$ | 631 | 631 | 631 | 631 | 631 |
|  |  |  |  |  |  |
| 14,340 | 4,943 | 4,589 | 4,243 | 4,056 | 4,009 |
| 15,831 | 7,503 | 7,139 | 6,821 | 6,697 | 6,745 |
|  |  |  |  |  |  |
| $\mathbf{9 4 , 6 6 4}$ | $\mathbf{8 2 , 1 3 1}$ | $\mathbf{9 2 , 9 5 1}$ | $\mathbf{1 0 1 , 5 7 1}$ | $\mathbf{1 0 5 , 9 6 9}$ | $\mathbf{1 0 3 , 3 6 9}$ |
|  |  |  |  |  |  |
| 94,664 | 82,131 | 92,951 | 101,571 | 105,969 | 103,369 |
| 3,701 | 10,085 | 18,491 | 24,191 | 25,257 | 19,057 |
| 90,963 | $\mathbf{7 2 , 0 4 6}$ | 74,460 | $\mathbf{7 7 , 3 8 0}$ | 80,712 | 84,312 |
|  |  |  |  |  |  |
| 45,159 | 36,023 | 37,230 | 38,690 | 40,356 | 42,157 |
| $\mathbf{2 0 1 . 4 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ |

Appendix 1:
PF-1 Statement of Operations 2023 GRA Base with August 30, 2022 50/50 interest Rate Forecast
2023/24 Basic AAP break even rate change -0.11\%

Multi-year - Statement of Operations

2023/24 Basic AAP Break even rate change of $-0.11 \%$
(C\$ 000s, rounding may affect totals)

BASIC
Motor Vehicles
Capital Release
Drivers
Reinsurance Ceded
Total Net Premiums Written
Net Premiums Earned
Motor Vehicles
Capital Release
Drivers
Reinsurance Ceded
Total Net Premiums Earned
Service Fees \& Other Revenues
Total Earned Revenues
Claims Incurred DPAC \Premium Deficiency Adjustment
(a) Claims Incurred - Interest Rate Impact

Total Claims Incurred

Claims Expense
Road Safety/Loss Prevention
Total Claims Costs
Expenses
Operating
Commissions
Premium Taxes
Regulatory/Appeal
Total Expenses
Underwriting Income (Loss)
Investment Income
(b) Investment Income - Interest Rate Impact

Net Investment Income
Gain (Loss) on Sale of Property
Net Income (Loss) from Annual Operations
Total net Impact due to interest rate change (b) - (a)

For the Years Ended March 31,

| 2022A | 2023FB | 2024F | 2025F | $\mathbf{2 0 2 6 F}$ | $\mathbf{2 0 2 7 F}$ |
| ---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| 2021/22A | 2022/23FB | $\mathbf{2 0 2 3 / 2 4 F}$ | $\mathbf{2 0 2 4 / 2 5 F}$ | $\mathbf{2 0 2 5 / 2 6 F}$ | $\mathbf{2 0 2 6 / 2 7 F}$ |
| $\mathbf{1 , 0 9 2 , 6 4 3}$ | $1,116,144$ | $1,155,961$ | $1,196,778$ | $1,239,716$ | $1,284,160$ |
| $(73,275)$ | $(57,857)$ | - | - | - | - |
| 61,511 | 59,444 | 63,390 | 65,996 | 68,165 | 70,094 |
| $(15,659)$ | $(16,386)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| $\mathbf{1 , 0 6 5 , 2 2 0}$ | $\mathbf{1 , 1 0 1 , 3 4 5}$ | $\mathbf{1 , 2 0 2 , 5 0 8}$ | $\mathbf{1 , 2 4 5 , 4 2 6}$ | $\mathbf{1 , 2 9 0 , 0 1 3}$ | $\mathbf{1 , 3 3 5 , 8 5 0}$ |


| $1,094,496$ | $1,105,705$ | $1,136,403$ | $1,176,728$ | $1,218,624$ | $1,262,329$ |
| ---: | :---: | ---: | :---: | ---: | ---: |
| $(36,176)$ | $(66,536)$ | $(28,420)$ | - | - | - |
| 63,747 | 60,389 | 61,452 | 64,716 | 67,100 | 69,147 |
| $(15,659)$ | $(16,363)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| $\mathbf{1 , 1 0 6 , 4 0 8}$ | $\mathbf{1 , 0 8 3 , 1 9 5}$ | $\mathbf{1 , 1 5 2 , 5 9 2}$ | $\mathbf{1 , 2 2 4 , 0 9 6}$ | $\mathbf{1 , 2 6 7 , 8 5 6}$ | $\mathbf{1 , 3 1 3 , 0 7 2}$ |
| 24,652 | 28,073 | 27,879 | 27,325 | 27,949 | 29,275 |
| $\mathbf{1 , 1 3 1 , 0 6 0}$ | $\mathbf{1 , 1 1 1 , 2 6 8}$ | $\mathbf{1 , 1 8 0 , 4 7 1}$ | $\mathbf{1 , 2 5 1 , 4 2 1}$ | $\mathbf{1 , 2 9 5 , 8 0 5}$ | $\mathbf{1 , 3 4 2 , 3 4 7}$ |
|  |  |  |  |  |  |
| 838,574 | 923,837 | 938,516 | 988,085 | $1,036,694$ | $1,085,284$ |
| - | - | - | - | - | 8,129 |
| $(132,765)$ | $(134,540)$ | 31,237 | 1,542 | $(5,183)$ | $(5,934)$ |
| 705,809 | 789,297 | 969,753 | 989,627 | $\mathbf{1 , 0 3 1 , 5 1 1}$ | $\mathbf{1 , 0 8 7 , 4 7 9}$ |
| 146,277 | 151,542 | 157,376 | 158,003 | 156,547 | 153,501 |
| 10,337 | 12,469 | 14,975 | 14,054 | 14,424 | 14,835 |
| $\mathbf{8 6 2 , 4 2 3}$ | $\mathbf{9 5 3 , 3 0 8}$ | $\mathbf{1 , 1 4 2 , 1 0 4}$ | $\mathbf{1 , 1 6 1 , 6 8 4}$ | $\mathbf{1 , 2 0 2 , 4 8 2}$ | $\mathbf{1 , 2 5 5 , 8 1 5}$ |


| 75,945 | 89,578 | 107,488 | 108,141 | 107,927 | 106,336 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 44,925 | 47,913 | 51,782 | 58,601 | 58,410 | 57,444 |
| 28,966 | 32,988 | 35,085 | 34,533 | 38,573 | 36,932 |
| 4,530 | 4,618 | 4,815 | 4,428 | 4,508 | 4,606 |
| $\mathbf{1 5 4 , 3 6 6}$ | $\mathbf{1 7 5 , 0 9 7}$ | $\mathbf{1 9 9 , 1 7 0}$ | $\mathbf{2 0 5 , 7 0 3}$ | $\mathbf{2 0 9 , 4 1 8}$ | $\mathbf{2 0 5 , 3 1 8}$ |
|  |  |  |  |  |  |
| $\mathbf{1 1 4 , 2 7 1}$ | $\mathbf{( 1 7 , 1 3 7 )}$ | $\mathbf{( 1 6 0 , 8 0 3 )}$ | $\mathbf{( 1 1 5 , 9 6 6 )}$ | $\mathbf{( 1 1 6 , 0 9 5 )}$ | $\mathbf{( 1 1 8 , 7 8 6 )}$ |
| 79,813 | 125,669 | 121,160 | 117,532 | 120,704 | 125,818 |
| $(126,997)$ | $(123,370)$ | 31,615 | 1,098 | $(3,746)$ | $(8,245)$ |
| $(47,184)$ | $\mathbf{2 , 2 9 9}$ | $\mathbf{1 5 2 , 7 7 5}$ | $\mathbf{1 1 8 , 6 3 0}$ | $\mathbf{1 1 6 , 9 5 8}$ | $\mathbf{1 1 7 , 5 7 3}$ |
| $\mathbf{1 0 4}$ | - | - | - | - | - |
| $\mathbf{6 7 , 1 9 1}$ | $\mathbf{( 1 4 , 8 3 8 )}$ | $\mathbf{( 8 , 0 2 8 )}$ | $\mathbf{2 , 6 6 4}$ | $\mathbf{8 6 3}$ | $\mathbf{( 1 , 2 1 3 )}$ |
| 5,768 | 11,170 | 378 | $(444)$ | $\mathbf{1 , 4 3 7}$ | $(2,311)$ |

## Appendix 1:

## PF-2 Statement of Financial Position

 2023 GRA Base with August 30, 2022 50/50 interest Rate Forecast2023/24 Basic AAP break even rate change -0.11\%

Multi-year - Statement of Financial Position

2023/24 Basic AAP Break even rate change of -0.11\%

## Line

| ( $C \$ 000 \mathrm{~s}$, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| Assets |  |  |  |  |  |  |
| Cash and cash equivalents | 153,131 | 203,145 | 190,169 | 93,666 | 83,719 | 61,333 |
| Investments | 2,750,044 | 2,717,000 | 2,868,267 | 2,986,873 | 3,102,650 | 3,181,706 |
| Investment property | 5,912 | 5,735 | 5,566 | 5,398 | 5,230 | 5,062 |
| Due from other insurance companies | 14 | - | - | - |  |  |
| Accounts receivable | 398,612 | 360,664 | 393,952 | 407,862 | 422,495 | 437,642 |
| Deferred policy acquisition costs | 37,672 | 37,111 | 41,566 | 43,433 | 43,106 | 35,965 |
| Reinsurers' share of unearned premiums | - | 23 | 23 | 23 | 23 | 23 |
| Reinsurers' share of unpaid claims | 2,457 | - | - | - |  |  |
| Property and equipment | 111,880 | 134,472 | 143,777 | 154,630 | 178,076 | 179,228 |
| Deferred development costs | 44,687 | 45,258 | 49,415 | 52,467 | 52,082 | 43,682 |
|  | 3,504,409 | 3,503,408 | 3,692,735 | 3,744,352 | 3,887,381 | 3,944,641 |
| Liabilities |  |  |  |  |  |  |
| Due to other insurance companies | 369 | 325 | 325 | 325 | 325 | 325 |
| Accounts payable and accrued liabilites | 60,876 | 70,072 | 69,620 | 72,037 | 70,982 | 71,336 |
| Financing lease obligation | 5,361 | 5,282 | 5,159 | 5,036 | 4,913 | 4,791 |
| Unearned premiums and fees | 548,725 | 570,352 | 621,634 | 644,435 | 668,179 | 692,670 |
| Provision for employee current benefits | 19,281 | 19,995 | 20,672 | 21,349 | 22,026 | 22,703 |
| Provision for employee future benefits | 355,244 | 301,480 | 322,343 | 334,080 | 344,343 | 353,225 |
| Provision for unpaid claims | 2,103,789 | 2,071,308 | 2,167,388 | 2,227,076 | 2,280,621 | 2,334,689 |
|  | 3,093,645 | 3,038,814 | 3,207,141 | 3,304,338 | 3,391,389 | 3,479,739 |
| Equity |  |  |  |  |  |  |
| Retained Earnings | 359,335 | 402,666 | 431,240 | 384,876 | 438,555 | 402,223 |
| Accumulated Other Comprehensive Income | 51,429 | 61,927 | 54,351 | 55,136 | 57,434 | 62,678 |
| Total Equity | 410,764 | 464,593 | 485,591 | 440,012 | 495,989 | 464,901 |
| Total Liabilities \& Equity | 3,504,409 | 3,503,407 | 3,692,732 | 3,744,350 | 3,887,378 | 3,944,640 |

## Appendix 1:

PF-3 Statement of Changes in Equity 2023 GRA Base with August 30, 2022 50/50 interest Rate Forecast 2023/24 Basic AAP break even rate change -0.11\%

Multi-year - Statement of Changes in Equity

## 2023/24 Basic AAP Break even rate change of -0.11\%

(C\$ 000s, rounding may affect totals)

BASIC
Total Equity
Retained Earnings
Beginning Balance

Net Income (Loss) from annual operations
Rebate to Policyholders
Transfer from Extension Retained Earnings
Total Retained Earnings
Total Accumulated Other Comprehensive Income Beginning Balance
Other Comprehensive Income for the Year Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income
Total Accumulated Other Comprehensive Income Balance Employee Future Benefits Portfolio Available for Sale Assets Employee Future Benefits Liabilities
Rate Stabilization Reserve Portfolio
Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance
Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required ( $100 \%$ MCT)
MCT Ratio \% (Line 26) / (Line 27)
MCT Ratio \% - (Excludes AOCI unrealized gains on EFB Liability)

| For the Years Ended March 31, |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
|  |  |  |  |  |  |
| 448,678 | 359,335 | 402,666 | 431,240 | 384,876 | 438,555 |
| 67,191 | $(14,838)$ | $(8,028)$ | 2,664 | 863 | $(1,213)$ |
| $(156,534)$ | - | - | $(90,409)$ | - | $(100,478)$ |
| - | 58,169 | 36,602 | 41,381 | 52,816 | 65,359 |
| 359,335 | 402,666 | 431,240 | 384,876 | 438,555 | 402,223 |
|  |  |  |  |  |  |
| $(14,700)$ | 51,429 | 61,927 | 54,351 | 55,136 | 57,434 |
| 25,485 | $(51,545)$ | 1,956 | 1,189 | 1,228 | 2,794 |
| 40,644 | 62,043 | $(9,532)$ | $(404)$ | 1,070 | 2,450 |
| 51,429 | 61,927 | 54,351 | 55,136 | 57,434 | 62,678 |


| 44,591 | 22,983 | 25,861 | 26,307 | 26,726 | 27,088 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $(26,941)$ | 35,333 | 25,801 | 25,397 | 26,467 | 28,917 |
|  |  |  |  |  |  |
| 33,778 | 3,611 | 2,690 | 3,433 | 4,242 | 6,673 |
| 51,429 | 61,927 | 54,351 | 55,137 | 57,435 | 62,679 |
|  |  |  |  |  |  |
| 410,764 | 464,593 | 485,591 | 440,012 | 495,989 | 464,901 |


| 410,761 | 464,593 | 485,591 | 440,012 | 495,989 | 464,901 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 44,687 | 45,258 | 49,415 | 52,467 | 52,082 | 43,682 |
| 366,074 | 419,335 | 436,176 | 387,545 | 443,907 | 421,219 |
| 384,411 | 365,941 | 370,473 | 387,608 | 407,743 | 421,174 |
| $95.2 \%$ | $114.6 \%$ | $117.7 \%$ | $100.0 \%$ | $108.9 \%$ | $100.0 \%$ |
| $95.2 \%$ | $\mathbf{1 0 4 . 1 \%}$ | $\mathbf{1 1 0 . 2 \%}$ | $92.9 \%$ | $\mathbf{1 0 1 . 8 \%}$ | $\mathbf{9 2 . 6 \%}$ |

## Appendix 1:

EPF-1 Extension Statement of Operations

## 2023 GRA Base with August 30, 2022 50/50 interest Rate Forecast 2023/24 Basic AAP break even rate change -0.11\%

Multi-year - Statement of Operations

| 2023/24 Basic AAP Break even rate change of -0.11\% |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
|  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| EXTENSION | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| Motor Vehicles | 180,476 | 187,902 | 193,228 | 199,871 | 206,808 | 214,031 |
| Reinsurance Ceded | $(1,949)$ | $(2,007)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| Total Net Premiums Written | 178,527 | 185,895 | 191,165 | 197,746 | 204,619 | 211,777 |
| Net Premiums Earned |  |  |  |  |  |  |
| Motor Vehicles | 170,804 | 184,309 | 190,651 | 196,657 | 203,452 | 210,536 |
| Reinsurance Ceded | $(1,949)$ | $(2,004)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| Total Net Premiums Earned | 168,855 | 182,305 | 188,588 | 194,532 | 201,263 | 208,282 |
| Service Fees \& Other Revenues | 10,725 | 12,939 | 13,291 | 13,419 | 13,759 | 14,215 |
| Total Earned Revenues | 179,580 | 195,244 | 201,879 | 207,951 | 215,022 | 222,497 |
| Net Claims Incurred | 75,510 | 90,439 | 92,107 | 93,258 | 94,438 | 95,529 |
| (a) Claims Incurred - Interest Rate Impact | (702) | (256) | 60 | 2 | (5) | (12) |
| Total Claims Incurred | 74,808 | 90,183 | 92,167 | 93,260 | 94,433 | 95,517 |
| Claims Expense | 11,817 | 15,001 | 15,346 | 16,537 | 16,070 | 17,336 |
| Road Safety/Loss Prevention | 872 | 1,199 | 1,526 | 1,325 | 1,386 | 1,391 |
| Total Claims Costs | 87,497 | 106,383 | 109,039 | 111,122 | 111,889 | 114,244 |
| Expenses |  |  |  |  |  |  |
| Operating | 7,979 | 10,565 | 12,142 | 12,908 | 13,196 | 13,669 |
| Commissions | 33,664 | 32,656 | 34,049 | 34,462 | 33,664 | 33,137 |
| Premium Taxes | 5,124 | 5,530 | 5,720 | 5,900 | 6,104 | 6,316 |
| Regulatory/Appeal | 18 | 12 | 13 | 12 | 13 | 13 |
| Total Expenses | 46,785 | 48,763 | 51,924 | 53,282 | 52,977 | 53,135 |
| Underwriting Income (Loss) | 45,298 | 40,098 | 40,916 | 43,547 | 50,156 | 55,118 |
| Investment Income | 4,368 | 10,707 | 6,919 | 6,777 | 7,184 | 7,614 |
| (b) Investment Income - Interest Rate Impact | (76) | (14) | 24 | 4 | 2 | - |
| Net Investment Income | 4,292 | 10,693 | 6,943 | 6,781 | 7,186 | 7,614 |
| Gain (Loss) on Sale of Property | 9 | - | - | - | - | - |
| Net Income (Loss) from Operations | 49,598 | 50,791 | 47,859 | 50,328 | 57,342 | 62,732 |
| Total net Impact due to interest rate change (b) - (a) | 626 | 242 | (36) | 2 | 7 | 12 |

## Appendix 1:

EPF-3 Extension Statement of Changes in Equity 2023 GRA Base with August 30, 2022 50/50 interest Rate Forecast
2023/24 Basic AAP break even rate change -0.11\%

Multi-year - Statement of Changes in Equity

## 2023/24 Basic AAP Break even rate change of -0.11\%

(C\$ 000s, rounding may affect totals)

## EXTENSION

Total Equity
Retained Earnings
Beginning Balance
Net Income (Loss) from annual operations
Transfer (to) / from DVA Retained Earnings
Transfer (to) / from Basic Retained Earnings
Total Retained Earnings

Total Accumulated Other Comprehensive Income Beginning Balance
Other Comprehensive Income on Available for Sale Assets Change in Remeasurement of Employee Future Benefits Total Accumulated Other Comprehensive Income

Total Accumulated Other Comprehensive Income Balance Employee Future Benefits Portfolio

Available for Sale Assets
Employee Future Benefits Liabilitios
Extension Portfolio
Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance

Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required (100\% MCT)
MCT Ratio (\%)

For the Years Ended March 31,

| For |  |  |  |  | 2024 F |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 2022 A | 2023 FB | 2024 F | 2025 F | 2026 F | 2027 F |


| $2021 / 22 A$ | $2022 / 23 F B$ | $2023 / 24 F$ | $2024 / 25 F$ | $2025 / 26 F$ | $2026 / 27 F$ |
| :--- | :--- | :--- | :--- | :--- | :--- |


| 86,234 | 78,832 | 71,464 | 82,723 | 91,670 | 96,196 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 49,598 | 50,801 | 47,861 | 50,328 | 57,342 | 62,732 |
| $(57,000)$ |  |  |  |  |  |
|  | $(58,169)$ | $(36,602)$ | $(41,381)$ | $(52,816)$ | $(65,359)$ |
| 78,832 | 71,464 | 82,723 | 91,670 | 96,196 | 93,569 |


| 10,706 | 15,832 | 9,836 | 9,746 | 9,443 | 9,290 |
| ---: | :---: | :---: | :---: | :---: | :---: |
| 1,692 | $(11,202)$ | 710 | $(269)$ | $(243)$ | $(233)$ |
| 3,434 | 5,206 | $(800)$ | $(34)$ | 90 | 206 |
| 15,832 | 9,836 | 9,746 | 9,443 | 9,290 | 9,263 |


| 3,768 | 1,929 | 2,170 | 2,207 | 2,243 | 2,273 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $(2,277)$ | 2,965 | 2,165 | 2,131 | 2,221 | 2,427 |
|  |  |  |  |  |  |
| 14,340 | 4,943 | 5,411 | 5,105 | 4,826 | 4,563 |
| 15,831 | 9,836 | 9,746 | 9,443 | 9,290 | 9,263 |
|  |  |  |  |  |  |
| 94,664 | $\mathbf{8 1 , 3 0 1}$ | $\mathbf{9 2 , 4 6 9}$ | $\mathbf{1 0 1 , 1 1 3}$ | $\mathbf{1 0 5 , 4 8 6}$ | $\mathbf{1 0 2 , 8 3 2}$ |
|  |  |  |  |  |  |
| 94,664 | 81,301 | 92,469 | 101,113 | 105,486 | 102,832 |
| 3,701 | 10,085 | 18,491 | 24,185 | 25,250 | 19,048 |
| 90,963 | 71,216 | 73,978 | 76,928 | 80,236 | 83,784 |
|  |  |  |  |  |  |
| 45,159 | 35,608 | 36,989 | 38,464 | 40,118 | 41,892 |
| $\mathbf{2 0 1 . 4 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ |

## Appendix 1:

PF-1 Statement of Operations

## 2023 GRA Base with August 30, 2022 SIRF interest Rate Forecast 2023/24 Basic AAP break even rate change 0.05\%

Multi-year - Statement of Operations

## 2023/24 Basic AAP Break even rate change of 0.05\%

Line

| (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| Motor Vehicles | 1,092,643 | 1,116,144 | 1,157,845 | 1,198,728 | 1,241,736 | 1,286,252 |
| Capital Release | $(73,275)$ | $(57,857)$ | - | - | - | - |
| Drivers | 61,511 | 59,444 | 63,390 | 65,996 | 68,165 | 70,094 |
| Reinsurance Ceded | $(15,659)$ | $(16,386)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| Total Net Premiums Written | 1,065,220 | 1,101,345 | 1,204,392 | 1,247,376 | 1,292,033 | 1,337,942 |
| Net Premiums Earned |  |  |  |  |  |  |
| Motor Vehicles | 1,094,496 | 1,105,705 | 1,137,361 | 1,178,645 | 1,220,610 | 1,264,385 |
| Capital Release | $(36,176)$ | $(66,536)$ | $(28,420)$ | - | - | - |
| Drivers | 63,747 | 60,389 | 61,452 | 64,716 | 67,100 | 69,147 |
| Reinsurance Ceded | $(15,659)$ | $(16,363)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| Total Net Premiums Earned | 1,106,408 | 1,083,195 | 1,153,550 | 1,226,013 | 1,269,842 | 1,315,128 |
| Service Fees \& Other Revenues | 24,652 | 28,073 | 27,910 | 27,359 | 27,984 | 28,647 |
| Total Earned Revenues | 1,131,060 | 1,111,268 | 1,181,460 | 1,253,372 | 1,297,826 | 1,343,775 |
| Claims Incurred | 838,574 | 923,837 | 938,520 | 988,837 | 1,037,540 | 1,086,096 |
| DPAC $\backslash$ Premium Deficiency Adjustment |  |  |  |  |  | 8,799 |
| (a) Claims Incurred - Interest Rate Impact | $(132,765)$ | $(134,359)$ | 63,937 | 4,138 | $(7,766)$ | $(13,750)$ |
| Total Claims Incurred | 705,809 | 789,478 | 1,002,457 | 992,975 | 1,029,774 | 1,081,145 |
| Claims Expense | 146,277 | 151,542 | 157,376 | 158,005 | 156,745 | 153,707 |
| Road Safety/Loss Prevention | 10,337 | 12,469 | 14,975 | 14,054 | 14,447 | 14,858 |
| Total Claims Costs | 862,423 | 953,489 | 1,174,808 | 1,165,034 | 1,200,966 | 1,249,710 |
| Expenses |  |  |  |  |  |  |
| Operating | 75,945 | 89,578 | 107,488 | 108,141 | 108,060 | 106,473 |
| Commissions | 44,925 | 47,913 | 51,816 | 58,684 | 58,494 | 57,526 |
| Premium Taxes | 28,966 | 32,988 | 35,113 | 37,302 | 35,147 | 40,008 |
| Regulatory/Appeal | 4,530 | 4,618 | 4,815 | 4,428 | 4,508 | 4,607 |
| Total Expenses | 154,366 | 175,097 | 199,232 | 208,555 | 206,209 | 208,614 |
| Underwriting Income (Loss) | 114,271 | $(17,318)$ | $(192,580)$ | $(120,217)$ | $(109,349)$ | $(114,549)$ |
| Investment Income | 79,813 | 125,669 | 120,915 | 114,253 | 119,063 | 122,129 |
| (b) Investment Income - Interest Rate Impact | $(126,997)$ | $(123,287)$ | 64,658 | 2,603 | $(7,420)$ | $(16,673)$ |
| Net Investment Income | $(47,184)$ | 2,382 | 185,573 | 116,856 | 111,643 | 105,456 |
| Gain (Loss) on Sale of Property | 104 | - | - | - | - | - |
| Net Income (Loss) from Annual Operations | 67,191 | $(14,936)$ | $(7,007)$ | $(3,361)$ | 2,294 | $(9,093)$ |
| Total net Impact due to interest rate change (b) - (a) | 5,768 | 11,072 | 721 | $(1,535)$ | 346 | $(2,923)$ |

## Appendix 1:

## PF-2 Statement of Financial Position

 2023 GRA Base with August 30, 2022 SIRF interest Rate Forecast 2023/24 Basic AAP break even rate change 0.05\%
## Multi-year - Statement of Financial Position

2023/24 Basic AAP Break even rate change of 0.05\%

| Line |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. | (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| 1 |  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2 | BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| 3 | Assets |  |  |  |  |  |  |
| 4 | Cash and cash equivalents | 153,131 | 203,098 | 190,007 | 182,594 | 70,727 | 62,805 |
| 5 | Investments | 2,750,044 | 2,717,125 | 2,906,954 | 3,024,287 | 3,125,141 | 3,273,305 |
| 6 | Investment property | 5,912 | 5,735 | 5,566 | 5,398 | 5,230 | 5,062 |
| 7 | Due from other insurance companies | 14 | - | - | - | - | - |
| 8 | Accounts receivable | 398,612 | 360,664 | 394,594 | 408,526 | 423,184 | 438,355 |
| 9 | Deferred policy acquisition costs | 37,672 | 37,111 | 41,634 | 43,504 | 43,177 | 35,366 |
| 10 | Reinsurers' share of unearned premiums | - | 23 | 23 | 23 | 23 | 23 |
| 11 | Reinsurers' share of unpaid claims | 2,457 | - | - | - | - | - |
| 12 | Property and equipment | 111,880 | 134,472 | 143,777 | 154,630 | 178,076 | 179,228 |
| 13 | Deferred development costs | 44,687 | 45,258 | 49,415 | 52,467 | 52,080 | 43,677 |
| 14 |  | 3,504,409 | 3,503,486 | 3,731,970 | 3,871,429 | 3,897,638 | 4,037,821 |
| 15 | Liabilities |  |  |  |  |  |  |
| 16 | Due to other insurance companies | 369 | 325 | 325 | 325 | 325 | 325 |
| 17 | Accounts payable and accrued liabilites | 60,876 | 70,072 | 69,620 | 72,037 | 70,982 | 71,336 |
| 18 | Financing lease obligation | 5,361 | 5,282 | 5,159 | 5,036 | 4,913 | 4,791 |
| 19 | Unearned premiums and fees | 548,725 | 570,352 | 622,560 | 645,393 | 669,171 | 693,698 |
| 20 | Provision for employee current benefits | 19,281 | 19,995 | 20,672 | 21,349 | 22,026 | 22,703 |
| 21 | Provision for employee future benefits | 355,244 | 301,529 | 331,928 | 344,092 | 353,221 | 359,527 |
| 22 | Provision for unpaid claims | 2,103,789 | 2,071,489 | 2,200,272 | 2,263,309 | 2,315,116 | 2,362,180 |
| 23 |  | 3,093,645 | 3,039,044 | 3,250,536 | 3,351,541 | 3,435,754 | 3,514,560 |
| 24 | Equity |  |  |  |  |  |  |
| 25 | Retained Earnings | 359,335 | 402,563 | 432,091 | 470,066 | 409,094 | 465,438 |
| 26 | Accumulated Other Comprehensive Income | 51,429 | 61,878 | 49,341 | 49,820 | 52,786 | 57,823 |
| 27 | Total Equity | 410,764 | 464,441 | 481,432 | 519,886 | 461,880 | 523,261 |
| 28 | Total Liabilities \& Equity | 3,504,409 | 3,503,485 | 3,731,968 | 3,871,427 | 3,897,634 | 4,037,821 |

## Appendix 1:

PF-3 Statement of Changes in Equity 2023 GRA Base with August 30, 2022 SIRF interest Rate Forecast 2023/24 Basic AAP break even rate change 0.05\%

Multi-year - Statement of Changes in Equity

2023/24 Basic AAP Break even rate change of 0.05\%
(C\$ 000s, rounding may affect totals)

BASIC
Total Equity
Retained Earnings Beginning Balance
Net Income (Loss) from annual operations
Rebate to Policyholders
Transfer from Extension Retained Earnings
Total Retained Earnings
Total Accumulated Other Comprehensive Income Beginning Balance
Other Comprehensive Income for the Year
Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income
Total Accumulated Other Comprehensive Income Balance
Employee Future Benefits Portfolio

## Available for Sale Assets

Employee Future Benefits Liabilities
Rate Stabilization Reserve Portfolio Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance

Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required (100\% MCT)
MCT Ratio \% (Line 26) / (Line 27)
MCT Ratio \% - (Excludes AOCI unrealized gains on EFB Liability)

For the Years Ended March 31,

| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| ---: | :---: | :---: | :---: | :---: | ---: |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
|  |  |  |  |  |  |
| 448,678 | 359,335 | 402,563 | 432,091 | 470,066 | 409,094 |
| 67,191 | $(14,936)$ | $(7,007)$ | $(3,361)$ | 2,294 | $(9,093)$ |
| $(156,534)$ | - | - | - | $(116,200)$ | - |
| - | 58,164 | 36,535 | 41,336 | 52,934 | 65,437 |
| $\mathbf{3 5 9 , 3 3 5}$ | 402,563 | 432,091 | 470,066 | 409,094 | 465,438 |
|  |  |  |  |  |  |
| $(14,700)$ | 51,429 | 61,878 | 49,341 | 49,820 | 52,786 |
| 25,485 | $(51,546)$ | 6,531 | 1,311 | 762 | 10 |
| 40,644 | 61,995 | $(19,068)$ | $(832)$ | 2,204 | 5,027 |
| 51,429 | 61,878 | 49,341 | 49,820 | 52,786 | 57,823 |


| 44,591 | 22,983 | 28,943 | 29,521 | 29,585 | 29,149 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $(26,941)$ | 35,284 | 16,217 | 15,385 | 17,589 | 22,616 |
|  |  |  |  |  |  |
| 33,778 | 3,611 | 4,181 | 4,915 | 5,613 | 6,058 |
| 51,429 | 61,879 | 49,342 | 49,821 | 52,787 | 57,824 |
|  |  |  |  |  |  |
| 410,764 | 464,441 | 481,432 | 519,886 | $\mathbf{4 6 1 , 8 8 0}$ | $523, \mathbf{2 6 1}$ |


| 410,761 | 464,441 | 481,432 | 519,886 | 461,880 | 523,261 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 44,687 | 45,258 | 49,415 | 52,467 | 52,080 | 43,677 |
| 366,074 | 419,183 | 432,017 | 467,419 | 409,800 | 479,584 |
| 384,411 | 365,962 | 374,730 | 392,093 | 409,735 | 430,433 |
| $95.2 \%$ | $114.5 \%$ | $115.3 \%$ | $119.2 \%$ | $100.0 \%$ | $111.4 \%$ |
| $95.2 \%$ | $104.1 \%$ | $110.6 \%$ | $115.0 \%$ | $95.4 \%$ | $105.7 \%$ |

## Appendix 1:

EPF-1 Extension Statement of Operations 2023 GRA Base with August 30, 2022 SIRF interest Rate Forecast 2023/24 Basic AAP break even rate change 0.05\%

Multi-year - Statement of Operations

| 2023/24 Basic AAP Break even rate change of 0.05\% |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
|  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| EXTENSION | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| Motor Vehicles | 180,476 | 187,902 | 193,228 | 199,871 | 206,808 | 214,031 |
| Reinsurance Ceded | $(1,949)$ | $(2,007)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| Total Net Premiums Written | 178,527 | 185,895 | 191,165 | 197,746 | 204,619 | 211,777 |
| Net Premiums Earned |  |  |  |  |  |  |
| Motor Vehicles | 170,804 | 184,309 | 190,651 | 196,657 | 203,452 | 210,536 |
| Reinsurance Ceded | $(1,949)$ | $(2,004)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| Total Net Premiums Earned | 168,855 | 182,305 | 188,588 | 194,532 | 201,263 | 208,282 |
| Service Fees \& Other Revenues | 10,725 | 12,939 | 13,291 | 13,418 | 13,758 | 14,101 |
| Total Earned Revenues | 179,580 | 195,244 | 201,879 | 207,950 | 215,021 | 222,383 |
| Net Claims Incurred | 75,510 | 90,439 | 92,108 | 93,258 | 94,438 | 95,528 |
| (a) Claims Incurred - Interest Rate Impact | (702) | (256) | 111 | 4 | (10) | (23) |
| Total Claims Incurred | 74,808 | 90,183 | 92,219 | 93,262 | 94,428 | 95,505 |
| Claims Expense | 11,817 | 15,001 | 15,346 | 16,534 | 15,970 | 17,217 |
| Road Safety/Loss Prevention | 872 | 1,199 | 1,526 | 1,325 | 1,376 | 1,379 |
| Total Claims Costs | 87,497 | 106,383 | 109,091 | 111,121 | 111,774 | 114,101 |
| Expenses |  |  |  |  |  |  |
| Operating | 7,979 | 10,565 | 12,142 | 12,908 | 13,134 | 13,594 |
| Commissions | 33,664 | 32,656 | 34,049 | 34,462 | 33,664 | 33,137 |
| Premium Taxes | 5,124 | 5,530 | 5,720 | 5,900 | 6,104 | 6,316 |
| Regulatory/Appeal | 18 | 12 | 13 | 12 | 12 | 12 |
| Total Expenses | 46,785 | 48,763 | 51,924 | 53,282 | 52,914 | 53,059 |
| Underwriting Income (Loss) | 45,298 | 40,098 | 40,864 | 43,547 | 50,333 | 55,223 |
| Investment Income | 4,368 | 10,707 | 6,881 | 6,713 | 7,114 | 7,582 |
| (b) Investment Income - Interest Rate Impact | (76) | (14) | 38 | 5 | - | (4) |
| Net Investment Income | 4,292 | 10,693 | 6,919 | 6,718 | 7,114 | 7,578 |
| Gain (Loss) on Sale of Property | 9 | - | - | - | - | . |
| Net Income (Loss) from Operations | 49,598 | 50,791 | 47,783 | 50,265 | 57,447 | 62,801 |
| Total net Impact due to interest rate change (b) - (a) | 626 | 242 | (73) | 1 | 10 | 19 |

# Appendix 1: <br> EPF-3 Extension Statement of Changes in Equity 2023 GRA Base with August 30, 2022 SIRF interest Rate Forecast 2023/24 Basic AAP break even rate change 0.05\% 

## Multi-year - Statement of Changes in Equity

| Line |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. | (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| 1 |  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2 | EXTENSION | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| 3 | Total Equity |  |  |  |  |  |  |
| 4 | Retained Earnings |  |  |  |  |  |  |
| 5 | Beginning Balance | 86,234 | 78,832 | 71,468 | 82,718 | 91,647 | 96,160 |
| 6 | Net Income (Loss) from annual operations | 49,598 | 50,800 | 47,785 | 50,265 | 57,447 | 62,801 |
| 7 | Transfer (to) / from DVA Retained Earnings | $(57,000)$ |  |  |  |  |  |
| 8 | Transfer (to) / from Basic Retained Earnings |  | $(58,164)$ | $(36,535)$ | $(41,336)$ | $(52,934)$ | $(65,437)$ |
| 9 | Total Retained Earnings | 78,832 | 71,468 | 82,718 | 91,647 | 96,160 | 93,524 |
| 10 | Total Accumulated Other Comprehensive Income |  |  |  |  |  |  |
| 11 | Beginning Balance | 10,706 | 15,832 | 9,832 | 10,060 | 9,769 | 9,583 |
| 12 | Other Comprehensive Income on Available for Sale Assets | 1,692 | $(11,202)$ | 1,827 | (221) | (370) | (523) |
| 13 | Change in Remeasurement of Employee Future Benefits | 3,434 | 5,202 | $(1,600)$ | (70) | 185 | 422 |
| 14 | Total Accumulated Other Comprehensive Income | 15,832 | 9,832 | 10,059 | 9,769 | 9,584 | 9,482 |
| 15 | Total Accumulated Other Comprehensive Income Balance |  |  |  |  |  |  |
| 16 | Employee Future Benefits Portfolio |  |  |  |  |  |  |
| 17 | Available for Sale Assets | 3,768 | 1,929 | 2,429 | 2,477 | 2,483 | 2,446 |
| 18 | Employee Future Benefits Liabilities | $(2,277)$ | 2,961 | 1,361 | 1,291 | 1,476 | 1,898 |
| 19 | Extension Portfolio |  |  |  |  |  |  |
| 20 | Available for Sale Assets | 14,340 | 4,943 | 6,270 | 6,000 | 5,625 | 5,138 |
| 21 | Total Accumulated Other Comprehensive Income Balance | 15,831 | 9,832 | 10,060 | 9,769 | 9,583 | 9,482 |
|  |  |  |  |  |  |  |  |
| 16 | Total Equity Balance | 94,664 | 81,301 | 92,777 | 101,415 | 105,743 | $\underline{ }$ |
| 17 | MINIMUM CAPITAL TEST (C\$ 000s) |  |  |  |  |  |  |
| 18 | Total Equity Balance | 94,664 | 81,301 | 92,777 | 101,415 | 105,743 | 103,005 |
| 19 | Less: Assets Requiring 100\% Capital | 3,701 | 10,085 | 18,491 | 24,185 | 25,251 | 19,051 |
| 20 | Capital Available | 90,963 | 71,216 | 74,286 | 77,230 | 80,492 | 83,954 |
| 21 | Minimum Capital Required (100\% MCT) | 45,159 | 35,608 | 37,143 | 38,615 | 40,246 | 41,977 |
| 22 | MCT Ratio (\%) | 201.4\% | 200.0\% | 200.0\% | 200.0\% | 200.0\% | 200.0\% |

Figure RM- 15
Proposed Average Rate Change by Major Class

| Line <br> No. | Major Class | Current <br> Average Rate | Before DSR Change |  | After DSR Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Proposed Average Rate | Proposed Rate Change | Proposed Average Rate | Proposed Rate Change |
| 1 | Private Passenger | \$1,170 | \$1,176 | 0.5\% | \$1,172 | 0.2\% |
| 2 | Commercial | \$890 | \$931 | 4.6\% | \$930 | 4.5\% |
| 3 | Public | \$2,236 | \$2,282 | 2.0\% | \$2,280 | 1.9\% |
| 4 | Motorcycles | \$908 | \$937 | 3.2\% | \$933 | 2.8\% |
| 5 | Trailers | \$69 | \$63 | -9.3\% | \$63 | -9.3\% |
| 6 | Off-Road Vehicles | \$6 | \$6 | 0.0\% | \$6 | 0.0\% |
| 7 | Overall | \$888 | \$893 | 0.6\% | \$890 | 0.3\% |
| 8 | DSR Scale Movement and Expansion |  |  | -0.9\% |  | -0.6\% |
| 9 | Overall including DSR Scale Movement |  |  | -0.3\% |  | -0.3\% |

Figure RM- 15
Required Rate Changes by Major Class Adjusted for DSR Discount Changes

|  |  | 2023/24 Prem Change Based | Major Class | 2023/24 Prem Cha | Breakdown | Full Credibility | Required Chan | Breakdown |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Line <br> No. | Major Class | on Required Change | \% of Total Discount | DSR Discount Change | Rate Change | Required Change | DSR Discount Change | Rate Change |
| 1 |  | [1] | [2] | [3] | [4] | [5] | [6] | [7] |
| 2 | Private Passenger | $(\$ 5,070,830)$ | 97.4\% | (\$10,429,093) | \$5,358,263 | -0.5\% | -1.0\% | 0.5\% |
| 3 | Commercial | \$2,335,740 | 0.2\% | $(\$ 23,745)$ | \$2,359,485 | 5.1\% | -0.1\% | 5.1\% |
| 4 | Public | \$677,238 | 0.4\% | $(\$ 43,058)$ | \$720,296 | 2.5\% | -0.2\% | 2.7\% |
| 5 | Motorcycles | \$458,824 | 2.0\% | (\$209,603) | \$668,427 | 2.5\% | -1.1\% | 3.6\% |
| 6 | Trailers | (\$1,880,716) | 0.0\% | \$11 | (\$1,880,727) | -10.9\% | 0.0\% | -10.9\% |
| 7 | Off-Road Vehicles | $(\$ 5,608)$ | 0.0\% | \$0 | $(\$ 5,608)$ | -1.1\% | 0.0\% | -1.1\% |
| 8 | Overall | (\$3,485,352) | 100.0\% | (\$10,705,499) | \$7,220,146 | -0.3\% | -0.9\% | 0.6\% |
| 9 | Notes: |  |  |  |  |  |  |  |
| 10 | [1] Figure RM-13; Premium Change $=23 / 24$ Average Rate Without Rate Change * Full Credibility Required Change *23/24 Units |  |  |  |  |  |  |  |
| 11 |  |  |  |  |  |  |  |  |
| 12 | [3] Overall $=-0.9 \%$ * \$927.58 * 1,282,369 (RM.4.2.6 \& Figure RM-14; allocated to the major classes based on 'Major Class \% of Total Discount') |  |  |  |  |  |  |  |
| 13 | [4] $=$ [1] - [3] |  |  |  |  |  |  |  |
| 14 | [5] Figure RM-13; Reflects the change from both DSR discount change and rate change |  |  |  |  |  |  |  |
| 15 | [6] $=[3] /[1] *[5]$ |  |  |  |  |  |  |  |
| 16 | $[7]=[5]-[6]$; The Applied for Change in RM-14 |  |  |  |  |  |  |  |

Figure RM- 15
Rating Year 2023/24 Major Classification Required Rate Changes - Breakeven Rates

| Line | Overall | Private <br> Pass | Comm | Public | Motor- <br> Cycle | Trailer | ORV |  |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| No. | Coverage | $1,282,369$ | 877,000 | 49,800 | 11,900 | 20,700 | 238,969 | 84,000 |
| 1 | 23/24 Units | 691.43 | 918.00 | 713.99 | $1,779.85$ | 705.65 | 41.18 | 4.75 |
| 2 | Claims | 118.62 | 157.48 | 122.48 | 305.33 | 121.05 | 7.06 | 0.81 |
| 3 | Claims Expense | 11.32 | 15.13 | 15.13 | 15.13 | 15.13 | 0.00 | 0.00 |
| 4 | Road Safety | 85.24 | 113.93 | 113.93 | 113.93 | 113.93 | 0.00 | 0.00 |
| 5 | Operating Expense | 3.60 | 4.82 | 4.82 | 4.82 | 4.82 | 0.00 | 0.00 |
| 6 | Regulatory/Appeal | 40.59 | 53.81 | 42.69 | 100.61 | 40.66 | 2.84 | 0.26 |
| 7 | Commission: Vehicle | 28.32 | 37.54 | 29.78 | 70.19 | 28.37 | 1.98 | 0.18 |
| 8 | Prem Tax: Vehicle | 3.33 | 4.45 | 4.45 | 4.45 | 4.45 | 0.00 | 0.00 |
| 9 | Comm \& Prem Tax: Driver | 4.40 | 5.88 | 5.88 | 5.88 | 5.88 | 0.00 | 0.00 |
| 10 | Commission Flat Fee | 1.47 | 1.97 | 1.97 | 1.97 | 1.97 | 0.00 | 0.00 |
| 11 | Reins: Casualty | 11.86 | 12.92 | 12.92 | 12.92 | 0.00 | 12.92 | 0.00 |
| 12 | Reins: Catastrophe | 15.32 | 20.93 | 20.93 | 20.93 | 0.00 | 0.00 | 0.00 |
| 13 | Fleet Rebates | 0.54 | 0.80 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 14 | Anti-Theft Discount | 50.46 | 67.44 | 67.44 | 67.44 | 67.44 | 0.00 | 0.00 |
| 15 | Driver Prem | 21.54 | 28.80 | 28.80 | 28.80 | 28.80 | 0.00 | 0.00 |
| 16 | Service Fees | 944.07 | $1,251.44$ | 992.75 | $2,339.79$ | 945.68 | 65.98 | 6.00 |
| 17 | Req Rate (Raw) | 924.92 | $1,226.06$ | 972.61 | $2,292.34$ | 926.51 | 64.64 | 5.88 |
| 18 | Req Rate (Bal) | 880.17 | $1,160.32$ | 881.90 | $2,215.31$ | 899.56 | 68.47 | 5.95 |
| 19 | 22/23 Average Rate | $5.4 \%$ | $6.2 \%$ | $5.0 \%$ | $0.9 \%$ | $0.5 \%$ | $5.9 \%$ | $0.0 \%$ |
| 20 | Major Class Drift |  |  |  |  |  |  |  |
| 21 | 23/24 Average Rate | 927.58 | $1,231.84$ | 925.71 | $2,235.42$ | 904.34 | 72.51 | 5.95 |
| 22 | Without Rate Change |  |  |  |  |  |  |  |
| 23 | Full Cred Req Change | $-0.3 \%$ | $-0.5 \%$ | $5.1 \%$ | $2.5 \%$ | $2.5 \%$ | $-10.9 \%$ | $-1.1 \%$ |
| 24 | Applied for Change | $-0.3 \%$ | $-0.5 \%$ | $5.1 \%$ | $2.5 \%$ | $2.5 \%$ | $-10.9 \%$ | $-1.1 \%$ |
| 25 | Credibility |  | $99.3 \%$ | $89.2 \%$ | $66.5 \%$ | $77.5 \%$ | $97.6 \%$ | $93.3 \%$ |
| 26 | Cred Wtd Change | $-0.5 \%$ | $4.5 \%$ | $1.6 \%$ | $1.8 \%$ | $-10.6 \%$ | $-1.1 \%$ |  |
| 27 | Cred Wtd Req Rate |  | $1,226.16$ | 967.29 | $2,271.13$ | 921.00 | 64.83 | 5.88 |
| 28 | Cred Wtd Req Rate (Bal) | 924.92 | $1,226.67$ | 967.69 | $2,272.09$ | 921.39 | 64.86 | 5.88 |
| 29 | Cred Wtd Change (Bal) |  | $-0.4 \%$ | $4.5 \%$ | $1.6 \%$ | $1.9 \%$ | $-10.6 \%$ | $-1.0 \%$ |
|  |  |  |  |  |  |  |  |  |

Figure RM- 15
Rating Year 2023/24 Major Classification Required Rate Changes - Breakeven Rates Adjusted for DSR Discount Changes

| Line |  | Overall | Private <br> Pass | Comm | Public | Motor- <br> Cycle | Trailer | ORV |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| No. | Coverage | $1,282,369$ | 877,000 | 49,800 | 11,900 | 20,700 | 238,969 | 84,000 |
| 1 | 23/24 Units | 691.43 | 918.00 | 713.99 | $1,779.85$ | 705.65 | 41.18 | 4.75 |
| 2 | Claims | 118.62 | 157.48 | 122.48 | 305.33 | 121.05 | 7.06 | 0.81 |
| 3 | Claims Expense | 11.32 | 15.13 | 15.13 | 15.13 | 15.13 | 0.00 | 0.00 |
| 4 | Road Safety | 85.24 | 113.93 | 113.93 | 113.93 | 113.93 | 0.00 | 0.00 |
| 5 | Operating Expense | 3.60 | 4.82 | 4.82 | 4.82 | 4.82 | 0.00 | 0.00 |
| 6 | Regulatory/Appeal | 40.59 | 53.81 | 42.69 | 100.61 | 40.66 | 2.84 | 0.26 |
| 7 | Commission: Vehicle | 28.32 | 37.54 | 29.78 | 70.19 | 28.37 | 1.98 | 0.18 |
| 8 | Prem Tax: Vehicle | 3.33 | 4.45 | 4.45 | 4.45 | 4.45 | 0.00 | 0.00 |
| 9 | Comm \& Prem Tax: Driver | 4.40 | 5.88 | 5.88 | 5.88 | 5.88 | 0.00 | 0.00 |
| 10 | Commission Flat Fee | 1.47 | 1.97 | 1.97 | 1.97 | 1.97 | 0.00 | 0.00 |
| 11 | Reins: Casualty | 11.86 | 12.92 | 12.92 | 12.92 | 0.00 | 12.92 | 0.00 |
| 12 | Reins: Catastrophe | 15.32 | 20.93 | 20.93 | 20.93 | 0.00 | 0.00 | 0.00 |
| 13 | Fleet Rebates | 0.54 | 0.80 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 14 | Anti-Theft Discount | 50.46 | 67.44 | 67.44 | 67.44 | 67.44 | 0.00 | 0.00 |
| 15 | Driver Prem | 21.54 | 28.80 | 28.80 | 28.80 | 28.80 | 0.00 | 0.00 |
| 16 | Service Fees | 944.07 | $1,251.44$ | 992.75 | $2,339.79$ | 945.68 | 65.98 | 6.00 |
| 17 | Req Rate (Raw) | 924.92 | $1,226.06$ | 972.61 | $2,292.34$ | 926.51 | 64.64 | 5.88 |
| 18 | Req Rate (Bal) | 880.17 | $1,160.32$ | 881.90 | $2,215.31$ | 899.56 | 68.47 | 5.95 |
| 19 | 22/23 Average Rate | $5.4 \%$ | $6.2 \%$ | $5.0 \%$ | $0.9 \%$ | $0.5 \%$ | $5.9 \%$ | $0.0 \%$ |
| 20 | Major Class Drift |  |  |  |  |  |  |  |
| 21 | 23/24 Average Rate | 927.58 | $1,231.84$ | 925.71 | $2,235.42$ | 904.34 | 72.51 | 5.95 |
| 22 | Without Rate Change |  |  |  |  |  |  |  |
| 23 | Full Cred Req Change | $-0.3 \%$ | $-0.5 \%$ | $5.1 \%$ | $2.5 \%$ | $2.5 \%$ | $-10.9 \%$ | $-1.1 \%$ |
| 24 | Applied for Change | $0.6 \%$ | $0.5 \%$ | $5.1 \%$ | $2.7 \%$ | $3.6 \%$ | $-10.9 \%$ | $-1.1 \%$ |
| 25 | Credibility |  | $99.3 \%$ | $89.2 \%$ | $66.5 \%$ | $77.5 \%$ | $97.6 \%$ | $93.3 \%$ |
| 26 | Cred Wtd Change | $0.5 \%$ | $4.6 \%$ | $2.0 \%$ | $2.9 \%$ | $-10.6 \%$ | $-1.0 \%$ |  |
| 27 | Cred Wtd Req Rate | $1,237.84$ | 968.58 | $2,280.12$ | 930.51 | 64.85 | 5.89 |  |
| 28 | Cred Wtd Req Rate (Bal) | 933.13 | $1,238.26$ | 968.91 | $2,280.89$ | 930.82 | 64.87 | 5.89 |
| 29 | Cred Wtd Change (Bal) |  | $0.5 \%$ | $4.7 \%$ | $2.0 \%$ | $2.9 \%$ | $-10.5 \%$ | $-1.0 \%$ |

## Figure RM- 15

Major Class Summary Report

| Line No. | Major Class | Vehicle Count | Current Average Rate | Proposed Average Rate |  | Proposed Rate Change |  | Indicated <br> Rate Change* |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Without <br> DSR <br> Change | With DSR Change | Without <br> DSR <br> Change | With DSR Change |  |
| 1 | Private Passenger | 845,488 | \$1,170 | \$1,176 | \$1,172 | 0.5\% | 0.2\% | 0.5\% |
| 2 | Commercial | 48,716 | \$890 | \$931 | \$930 | 4.6\% | 4.5\% | 5.1\% |
| 3 | Public | 11,272 | \$2,236 | \$2,282 | \$2,280 | 2.0\% | 1.9\% | 2.7\% |
| 4 | Motorcycles | 19,508 | \$908 | \$937 | \$933 | 3.2\% | 2.8\% | 3.6\% |
| 5 | Trailers | 225,418 | \$69 | \$63 | \$63 | -9.3\% | -9.3\% | -10.9\% |
| 6 | Off-Road Vehicles | 79,294 | \$6 | \$6 | \$6 | 0.0\% | 0.0\% | -1.1\% |
| 7 | Overall | 1,229,696 | \$888 | \$893 | \$890 | 0.6\% | 0.3\% | 0.6\% |
| 8 | *Per Figure RM-14; | change |  |  |  |  |  |  |

Figure RM- 18 SUMMARY OF PREMIUM INCREASES/DECREASES BY MAJOR CLASS, TERRITORY AND VEHICLE TYPE (INCLUDES CHANGES TO THE DRIVER SAFETY RATING VEHICLE DISCOUNTS)


|  | No. of Vehicles | $2022$ <br> Avg. Rate | $2023$ <br> Avg. Rate | $\begin{array}{r} 2022 \\ \text { Premium } \end{array}$ | $\begin{array}{r} 2023 \\ \text { Premium } \end{array}$ | Premium Change \$ | Premium Change \% | \% of 2023 Premium |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| VEHICLE TYPE |  |  |  |  |  |  |  |  |
| BUS | 4,630 | 1,114 | 1,125 | 5,156,319 | 5,207,022 | 50,703 | 0.98 | 0.48 |
| MCYCL | 17,980 | 952 | 976 | 17,122,066 | 17,553,958 | 431,892 | 2.52 | 1.60 |
| MHOME | 4,548 | 790 | 814 | 3,594,902 | 3,701,817 | 106,915 | 2.97 | 0.34 |
| MOPED | 1,632 | 372 | 411 | 606,956 | 669,960 | 63,004 | 10.38 | 0.06 |
| ORV | 79,294 | 6 | 6 | 475,764 | 475,764 | 0 | 0.00 | 0.04 |
| PASVE | 624,888 | 1,236 | 1,241 | 772,067,992 | 775,623,718 | 3,555,726 | 0.46 | 70.84 |
| TRAIL | 225,418 | 69 | 63 | 15,576,767 | 14,123,124 | -1,453,643 | -9.33 | 1.29 |
| TRUCK | 264,794 | 1,016 | 1,017 | 269,084,670 | 269,251,886 | 167,216 | 0.06 | 24.59 |
| VARIA | 6,512 | 1,216 | 1,276 | 7,921,609 | 8,306,437 | 384,828 | 4.86 | 0.76 |
| Total - All Vehicle Types | 1,229,696 | 888 | 890 | 1,091,607,045 | 1,094,913,686 | 3,306,641 | 0.30 | 100.00 |

Figure RM- 19 DOLLAR DISTRIBUTION - ALL CLASSIFICATION AND RATE ADJUSTMENTS

|  | All Vehicles - 2023 |  |  | Private Passenger Vehicles - 2023 |  |  | Commercial Vehicles - 2023 |  |  | Public Vehicles - 2023 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \# of Vehicles | $\%$ of Vehicles | Cumulative \% of Vehicles | \# of Vehicles | $\%$ of Vehicles | Cumulative \% of Vehicles | \# of Vehicles | $\%$ of Vehicles | Cumulative \% of Vehicles | \# of Vehicles | $\%$ of Vehicles | Cumulative \% of Vehicles |
| Decreasing |  |  |  |  |  |  |  |  |  |  |  |  |
| \$300 or more | 20 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 18 | 0.04 | 0.04 | 0 | 0.00 | 0.00 |
| \$250 to \$300 | 10 | 0.00 | 0.00 |  | 0.00 | 0.00 | 2 | 0.00 | 0.04 | 2 | 0.02 | 0.02 |
| \$200 to \$250 | 339 | 0.03 | 0.03 | 181 | 0.02 | 0.02 | 70 | 0.14 | 0.18 | 78 | 0.69 | 0.71 |
| \$150 to \$200 | 4,524 | 0.37 | 0.40 | 4,251 | 0.50 | 0.52 | 96 | 0.20 | 0.38 | 133 | 1.18 | 1.89 |
| \$100 to \$150 | 41,953 | 3.41 | 3.81 | 41,170 | 4.87 | 5.39 | 484 | 0.99 | 1.38 | 163 | 1.45 | 3.34 |
| \$90 to \$100 | 22,174 | 1.80 | 5.61 | 21,716 | 2.57 | 7.96 | 357 | 0.73 | 2.11 | 51 | 0.45 | 3.79 |
| \$80 to \$90 | 22,895 | 1.86 | 7.47 | 22,413 | 2.65 | 10.61 | 401 | 0.82 | 2.93 | 44 | 0.39 | 4.18 |
| \$70 to \$80 | 30,304 | 2.46 | 9.94 | 30,084 | 3.56 | 14.17 | 77 | 0.16 | 3.09 | 78 | 0.69 | 4.87 |
| \$60 to \$70 | 34,476 | 2.80 | 12.74 | 34,216 | 4.05 | 18.22 | 77 | 0.16 | 3.25 | 47 | 0.42 | 5.29 |
| \$50 to \$60 | 38,060 | 3.10 | 15.84 | 37,082 | 4.39 | 22.60 | 67 | 0.14 | 3.38 | 505 | 4.48 | 9.77 |
| \$40 to \$50 | 42,098 | 3.42 | 19.26 | 40,081 | 4.74 | 27.34 | 126 | 0.26 | 3.64 | 106 | 0.94 | 10.71 |
| \$30 to \$40 | 67,533 | 5.49 | 24.75 | 44,165 | 5.22 | 32.57 | 80 | 0.16 | 3.81 | 269 | 2.39 | 13.09 |
| \$20 to \$30 | 57,500 | 4.68 | 29.43 | 41,413 | 4.90 | 37.47 | 108 | 0.22 | 4.03 | 320 | 2.84 | 15.93 |
| \$10 to \$20 | 63,748 | 5.18 | 34.61 | 44,878 | 5.31 | 42.77 | 147 | 0.30 | 4.33 | 764 | 6.78 | 22.71 |
| \$1 to \$10 | 76,571 | 6.23 | 40.84 | 53,371 | 6.31 | 49.09 | 826 | 1.70 | 6.03 | 588 | 5.22 | 27.93 |
| Total Decreasing | 502,205 | 40.84 |  | 415,022 | 49.09 |  | 2,936 | 6.03 |  | 3,148 | 27.93 |  |
| No change | 158,531 | 12.89 | 53.73 | 2,945 | 0.35 | 49.44 | 209 | 0.43 | 6.46 | 2 | 0.02 | 27.95 |
| Increasing |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1 to \$10 | 133,490 | 10.86 | 64.59 | 57,245 | 6.77 | 56.21 | 127 | 0.26 | 6.72 | 562 | 4.99 | 32.93 |
| \$10 to \$20 | 63,518 | 5.17 | 69.75 | 58,971 | 6.97 | 63.18 | 1,815 | 3.73 | 10.44 | 1,571 | 13.94 | 46.87 |
| \$20 to \$30 | 61,753 | 5.02 | 74.77 | 44,531 | 5.27 | 68.45 | 14,433 | 29.63 | 40.07 | 1,596 | 14.16 | 61.03 |
| \$30 to \$40 | 39,315 | 3.20 | 77.97 | 31,998 | 3.78 | 72.23 | 5,175 | 10.62 | 50.69 | 264 | 2.34 | 63.37 |
| \$40 to \$50 | 40,033 | 3.26 | 81.23 | 29,337 | 3.47 | 75.70 | 8,746 | 17.95 | 68.64 | 108 | 0.96 | 64.33 |
| Decrease or less than \$50 | 998,845 | 81.23 |  | 640,049 | 75.70 |  | 33,441 | 68.64 |  | 7,251 | 64.33 |  |
| \$50 to \$60 | 33,928 | 2.76 | 83.99 | 26,120 | 3.09 | 78.79 | 6,526 | 13.40 | 82.04 | 57 | 0.51 | 64.83 |
| \$60 to \$70 | 37,916 | 3.08 | 87.07 | 33,688 | 3.98 | 82.78 | 1,909 | 3.92 | 85.96 | 165 | 1.46 | 66.30 |
| \$70 to \$80 | 35,268 | 2.87 | 89.94 | 30,888 | 3.65 | 86.43 | 3,115 | 6.39 | 92.35 | 65 | 0.58 | 66.87 |
| \$80 to \$90 | 35,649 | 2.90 | 92.84 | 33,396 | 3.95 | 90.38 | 1,388 | 2.85 | 95.20 | 280 | 2.48 | 69.36 |
| \$90 to \$100 | 28,761 | 2.34 | 95.18 | 27,672 | 3.27 | 93.65 | 582 | 1.19 | 96.40 | 204 | 1.81 | 71.17 |
| Decrease or less than \$100 | 1,170,367 | 95.18 |  | 791,813 | 93.65 |  | 46,961 | 96.40 |  | 8,022 | 71.17 |  |
| \$100 to \$150 | 51,558 | 4.19 | 99.37 | 48,070 | 5.69 | 99.34 | 973 | 2.00 | 98.39 | 1,922 | 17.05 | 88.22 |
| \$150 to \$200 | 6,181 | 0.50 | 99.87 | 4,605 | 0.54 | 99.88 | 419 | 0.86 | 99.25 | 1,111 | 9.86 | 98.07 |
| Decrease or less than \$200 | 1,228,106 | 99.87 |  | 844,488 | 99.88 |  | 48,353 | 99.25 |  | 11,055 | 98.07 |  |
| \$200 to \$250 | 341 | 0.03 | 99.90 | 29 | 0.00 | 99.89 | 129 | 0.26 | 99.52 | 174 | 1.54 | 99.62 |
| \$250 to \$300 | 228 | 0.02 | 99.92 | 30 | 0.00 | 99.89 | 194 | 0.40 | 99.92 | 3 | 0.03 | 99.65 |
| Decrease or less than \$300 | 1,228,675 | 99.92 |  | 844,547 | 99.89 |  | 48,676 | 99.92 |  | 11,232 | 99.65 |  |
| \$300 or more | 1,021 | 0.08 | 100.00 | 941 | 0.11 | 100.00 | 40 | 0.08 | 100.00 | 40 | 0.35 | 100.00 |
| Total Increasing | 568,960 | 46.27 |  | 427,521 | 50.56 |  | 45,571 | 93.54 |  | 8,122 | 72.05 |  |
| Grand Total | 1,229,696 | 100.00 |  | 845,488 | 100.00 |  | 48,716 | 100.00 |  | 11,272 | 100.00 |  |

Figure RM- 19 DOLLAR DISTRIBUTION - ALL CLASSIFICATION AND RATE ADJUSTMENTS

|  | Motorcycles - 2023 |  |  | Trailers - 2023 |  |  | Off-Road Vehicles - 2023 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { \# of } \\ \text { Vehicles } \end{gathered}$ | $\% \text { of }$ Vehicles | Cumulative \% of Vehicles | \# of Vehicles | \% of Vehicles | Cumulative \% of Vehicles | \# of Vehicles | \% of Vehicles | Cumulative \% of Vehicles |
| Decreasing |  |  |  |  |  |  |  |  |  |
| \$300 or more | 2 | 0.01 | 0.01 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 |
| \$250 to \$300 | 5 | 0.03 | 0.04 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 |
| \$200 to \$250 | 10 | 0.05 | 0.09 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 |
| \$150 to \$200 | 44 | 0.23 | 0.31 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 |
| \$100 to \$150 | 136 | 0.70 | 1.01 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 |
| \$90 to \$100 | 50 | 0.26 | 1.27 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 |
| \$80 to \$90 | 37 | 0.19 | 1.46 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 |
| \$70 to \$80 | 65 | 0.33 | 1.79 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 |
| \$60 to \$70 | 136 | 0.70 | 2.49 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 |
| \$50 to \$60 | 406 | 2.08 | 4.57 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 |
| \$40 to \$50 | 567 | 2.91 | 7.47 | 1,218 | 0.54 | 0.54 | 0 | 0.00 | 0.00 |
| \$30 to \$40 | 748 | 3.83 | 11.31 | 22,271 | 9.88 | 10.42 | 0 | 0.00 | 0.00 |
| \$20 to \$30 | 459 | 2.35 | 13.66 | 15,200 | 6.74 | 17.16 | 0 | 0.00 | 0.00 |
| \$10 to \$20 | 1,044 | 5.35 | 19.01 | 16,915 | 7.50 | 24.67 | 0 | 0.00 | 0.00 |
| \$1 to \$10 | 2,375 | 12.17 | 31.19 | 19,411 | 8.61 | 33.28 | 0 | 0.00 | 0.00 |
| Total Decreasing | 6,084 | 31.19 |  | 75,015 | 33.28 |  | 0 | 0.00 |  |
| No change | 71 | 0.36 | 31.55 | 76,010 | 33.72 | 67.00 | 79,294 | 100.00 | 100.00 |
| Increasing |  |  |  |  |  |  |  |  |  |
| \$1 to \$10 | 1,163 | 5.96 | 37.51 | 74,393 | 33.00 | 100.00 | 0 | 0.00 | 100.00 |
| \$10 to \$20 | 1,161 | 5.95 | 43.46 | 0 | 0.00 | 100.00 | 0 | 0.00 | 100.00 |
| \$20 to \$30 | 1,193 | 6.12 | 49.58 | 0 | 0.00 | 100.00 | 0 | 0.00 | 100.00 |
| \$30 to \$40 | 1,878 | 9.63 | 59.21 | 0 | 0.00 | 100.00 | 0 | 0.00 | 100.00 |
| \$40 to \$50 | 1,842 | 9.44 | 68.65 | 0 | 0.00 | 100.00 | 0 | 0.00 | 100.00 |
| Decrease or less than $\$ 50$ | 13,392 | 68.65 |  | 225,418 | 100.00 |  | 79,294 | 100.00 |  |
| \$50 to \$60 | 1,225 | 6.28 | 74.93 | 0 | 0.00 | 100.00 | - | 0.00 | 100.00 |
| \$60 to \$70 | 2,154 | 11.04 | 85.97 | 0 | 0.00 | 100.00 | 0 | 0.00 | 100.00 |
| \$70 to \$80 | 1,200 | 6.15 | 92.12 | 0 | 0.00 | 100.00 | 0 | 0.00 | 100.00 |
| \$80 to \$90 | 585 | 3.00 | 95.12 | 0 | 0.00 | 100.00 | , | 0.00 | 100.00 |
| \$90 to \$100 | 303 | 1.55 | 96.67 | 0 | 0.00 | 100.00 | 0 | 0.00 | 100.00 |
| Decrease or less than \$100 | 18,859 | 96.67 |  | 225,418 | 100.00 |  | 79,294 | 100.00 |  |
| \$100 to \$150 | 593 | 3.04 | 99.71 | 0 | 0.00 | 100.00 | - | 0.00 | 100.00 |
| \$150 to \$200 | 46 | 0.24 | 99.95 | 0 | 0.00 | 100.00 | 0 | 0.00 | 100.00 |
| Decrease or less than \$200 | 19,498 | 99.95 |  | 225,418 | 100.00 |  | 79,294 | 100.00 |  |
| \$200 to \$250 | 9 | 0.05 | 99.99 | 0 | 0.00 | 100.00 | 0 | 0.00 | 100.00 |
| \$250 to \$300 | 1 | 0.01 | 100.00 | 0 | 0.00 | 100.00 | 0 | 0.00 | 100.00 |
| Decrease or less than \$300 | 19,508 | 100.00 |  | 225,418 | 100.00 |  | 79,294 | 100.00 |  |
| \$300 or more | 0 | 0.00 | 100.00 | 0 | 0.00 | 100.00 | 0 | 0.00 | 100.00 |
| Total Increasing | 13,353 | 68.45 |  | 74,393 | 33.00 |  | 0 | 0.00 |  |
| Grand Total | 19,508 | 100.00 |  | 225,418 | 100.00 |  | 79,294 | 100.00 |  |

Figure RM- 20 PERCENT DISTRIBUTION - ALL CLASSIFICATION AND RATE ADJUSTMENTS

|  | All Vehicles - 2023 |  |  | Private Passenger Vehicles - 2023 |  |  | Commercial Vehicles - 2023 |  |  | Public Vehicles - 2023 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { \# of } \\ \text { Vehicles } \\ \hline \end{gathered}$ | $\begin{gathered} \% \text { ot } \\ \text { Vehicles } \end{gathered}$ | Cumulative \% of Vehicles | $\begin{gathered} \text { \# ot } \\ \text { Vehicles } \end{gathered}$ | $\begin{gathered} \% \text { ot } \\ \text { Vehicles } \end{gathered}$ | Cumulative \% of Vehicles |  | Vehicles | Cumulative \% of Vehicles |  | Vehicles | Cumulative \% of Vehicles |
| Decreasing |  |  |  |  |  |  |  |  |  |  |  |  |
| 20\% or more | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 |
| 19 to 20\% | 8 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 8 | 0.02 | 0.02 | 0 | 0.00 | 0.00 |
| 18 to 19\% | 1 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 1 | 0.00 | 0.02 | 0 | 0.00 | 0.00 |
| 17 to 18\% | 24 | 0.00 | 0.00 | 17 | 0.00 | 0.00 | 7 | 0.01 | 0.03 | 0 | 0.00 | 0.00 |
| 16 to 17\% | 4,864 | 0.40 | 0.40 | 69 | 0.01 | 0.01 | 270 | 0.55 | 0.59 | 0 | 0.00 | 0.00 |
| 15 to 16\% | 325 | 0.03 | 0.42 | 250 | 0.03 | 0.04 | 73 | 0.15 | 0.74 | 1 | 0.01 | 0.01 |
| 14 to 15\% | 19,794 | 1.61 | 2.03 | 920 | 0.11 | 0.15 | 622 | 1.28 | 2.01 | 2 | 0.02 | 0.03 |
| 13 to 14\% | 5,004 | 0.41 | 2.44 | 1,988 | 0.24 | 0.38 | 89 | 0.18 | 2.20 | 1 | 0.01 | 0.04 |
| 12 to $13 \%$ | 10,250 | 0.83 | 3.27 | 4,082 | 0.48 | 0.87 | 46 | 0.09 | 2.29 | 9 | 0.08 | 0.12 |
| 11 to 12\% | 28,459 | 2.31 | 5.59 | 11,307 | 1.34 | 2.20 | 11 | 0.02 | 2.31 | 10 | 0.09 | 0.20 |
| 10 to $11 \%$ | 26,060 | 2.12 | 7.71 | 20,461 | 2.42 | 4.62 | 18 | 0.04 | 2.35 | 21 | 0.19 | 0.39 |
| 9 to 10\% | 34,403 | 2.80 | 10.51 | 27,921 | 3.30 | 7.93 | 52 | 0.11 | 2.46 | 17 | 0.15 | 0.54 |
| 8 to 9\% | 29,387 | 2.39 | 12.90 | 27,357 | 3.24 | 11.16 | 75 | 0.15 | 2.61 | 47 | 0.42 | 0.96 |
| 7 to 8\% | 36,813 | 2.99 | 15.89 | 34,972 | 4.14 | 15.30 | 48 | 0.10 | 2.71 | 82 | 0.73 | 1.69 |
| 6 to 7\% | 41,341 | 3.36 | 19.25 | 38,315 | 4.53 | 19.83 | 95 | 0.20 | 2.90 | 145 | 1.29 | 2.97 |
| 5 to 6\% | 38,688 | 3.15 | 22.40 | 31,264 | 3.70 | 23.53 | 86 | 0.18 | 3.08 | 86 | 0.76 | 3.73 |
| 4 to 5\% | 37,616 | 3.06 | 25.46 | 35,229 | 4.17 | 27.69 | 120 | 0.25 | 3.33 | 106 | 0.94 | 4.68 |
| 3 to 4\% | 43,616 | 3.55 | 29.00 | 42,934 | 5.08 | 32.77 | 95 | 0.20 | 3.52 | 142 | 1.26 | 5.94 |
| 2 to 3\% | 43,311 | 3.52 | 32.53 | 42,053 | 4.97 | 37.75 | 138 | 0.28 | 3.81 | 609 | 5.40 | 11.34 |
| 1 to 2\% | 46,120 | 3.75 | 36.28 | 43,772 | 5.18 | 42.92 | 195 | 0.40 | 4.21 | 1,123 | 9.96 | 21.30 |
| 0 to 1\% | 56,121 | 4.56 | 40.84 | 52,111 | 6.16 | 49.09 | 887 | 1.82 | 6.03 | 747 | 6.63 | 27.93 |
| Total Decreasing | 502,205 | 40.84 |  | 415,022 | 49.09 |  | 2,936 | 6.03 |  | 3,148 | 27.93 |  |
| No change | 158,531 | 12.89 | 53.73 | 2,945 | 0.35 | 49.44 | 209 | 0.43 | 6.46 | 2 | 0.02 | 27.95 |
| Thcreasing |  |  |  |  |  |  |  |  |  |  |  |  |
| 0 to 1\% | 55,555 | 4.52 | 58.25 | 53,097 | 6.28 | 55.72 | 155 | 0.32 | 6.77 | 1,145 | 10.16 | 38.10 |
| 1 to 2\% | 80,602 | 6.55 | 64.80 | 76,928 | 9.10 | 64.81 | 1,669 | 3.43 | 10.20 | 1,550 | 13.75 10.26 | 51.85 6.11 |
| 2 to 3\% | 55,662 | 4.53 | 69.33 | 52,801 | 6.25 | 71.06 | 810 | 1.66 | 11.86 | 1,156 | 10.26 798 | 62.11 70.09 |
| 3 to 4\% | 44,925 | 3.65 | 72.98 | 34,304 50784 | 4.06 | 75.12 | 8,951 | 18.37 | 30.24 | 899 | 7.98 | 70.09 |
| 4 to 5\% | 85,926 | 6.99 | 79.97 | 50,784 685881 | 6.01 | 81.12 | 6,265 | 12.86 | 43.10 | ${ }_{6}^{682}$ | 6.05 | 76.14 |
| Decrease or less than + 5\% | 983,406 | 79.97 |  | 685,881 | 81.12 |  | 20,995 | 43.10 |  | 8,582 | 76.14 |  |
| 5 to 6\% | 54,532 | 4.43 | 84.41 | 47,971 | 5.67 | 86.80 | 5,110 | 10.49 | 53.59 | 445 | 3.95 | 80.08 |
| 6 to 7\% | 56,106 | 4.56 | 88.97 | 40,962 | 4.84 | 91.64 | 11,258 | 23.11 | 76.70 | 1,300 | 11.53 | 91.62 |
| 7 to 8\% | 53,920 | 4.38 | 93.35 | 39,747 | 4.70 | 96.34 | 1,238 | 2.54 | 79.24 | 490 | 4.35 | 95.96 |
| 8 to 9\% | 18,619 | 1.51 | 94.87 | 16,916 | 2.00 | 98.34 | 746 3 | 1.53 | 80.77 88.39 | 61 16 | 0.54 0.14 | 96.50 |
| 9 to $10 \%$ | 10,258 | 0.83 | 95.70 | 6,244 | 0.74 | 99.08 | 3,711 | 7.62 | 88.39 | 16 | 0.14 | 96.65 |
| Decrease or less than +10\% | 1,176,841 | 95.70 |  | 837,721 | 99.08 |  | 43,058 | 88.39 |  | 10,894 | 96.65 |  |
| 10 to 11\% | 5,249 | 0.43 | 96.13 | 1,205 | 0.14 | 99.22 | 3,493 | 7.17 | 95.56 |  | 0.59 | 97.23 |
| 11 to $12 \%$ | 4,875 | 0.40 | 96.53 | 2,611 1 | 0.31 0.18 | 99.53 9971 | 352 <br> 127 <br> 1 | 0.72 0.26 | 96.28 96.54 | 68 121 | 0.60 1.07 | 97.84 9891 |
| 12 to 13\% | 2,053 | 0.17 | 96.69 | 1,524 | 0.18 0.05 | 99.71 9976 | 127 141 | 0.26 0.29 | 96.54 96.83 | 121 89 | 1.07 | 98.91 9970 |
| 13 to $14 \%$ | ${ }^{901}$ | 0.07 | ${ }_{99} 96.77$ | 386 857 | 0.05 0.10 | 99.76 99.86 | 141 1.501 | 0.29 3.08 | ${ }_{99}^{96.83}$ | 89 | 0.79 0.23 | 98.70 99.93 |
| Decrease or $\begin{aligned} & 14 \text { to 15s than } \\ & \text { (15\% }\end{aligned}$ | r $\begin{array}{r}\text { 38,541 }\end{array}$ | 3.13 99.90 | 99.90 | 857 844,304 | 0.10 99.86 | 99.86 | 1,501 48,672 | 3.08 99.91 | 99.91 | 26 11,264 | 0.23 99.93 | 99.93 |
| 15 to 16\% | 1,228,269 | 0.02 | 99.92 | -251 | 0.03 | 99.89 | 48 | 0.04 | 99.95 | 1,20 | 0.00 | 99.93 |
| 16 to 17\% | 113 | 0.01 | 99.93 | 103 | 0.01 | 99.90 | 2 | 0.00 | 99.95 | 8 | 0.07 | 100.00 |
| 17 to 18\% | 86 | 0.01 | 99.94 | 65 | 0.01 | 99.91 | 21 | 0.04 | 99.99 | 0 | 0.00 | 100.00 |
| 18 to 19\% | 49 | 0.00 | 99.94 | 48 | 0.01 | 99.92 | 1 | 0.00 | 100.00 | 0 | 0.00 | 100.00 |
| 19 to 20\% | - 127 |  | 99.95 | 126 844,897 | 0.01 99.93 | 99.93 |  | 0.00 10000 | 100.00 | 0 | 0.00 10000 | 100.00 |
| Decrease or less than +20\% 20\% or more | $\begin{array}{r} 1,229,104 \\ 592 \end{array}$ | $\begin{array}{r} 99.95 \\ 0.05 \end{array}$ | 100.00 | $\begin{array}{r} 844,897 \\ 591 \end{array}$ | $\begin{array}{r} 99.93 \\ 0.07 \end{array}$ | 100.00 | 48,715 ${ }_{1}$ | $\begin{array}{r} 100.00 \\ 0.00 \end{array}$ | 100.00 | 11,272 | 100.00 0.00 | 100.00 |
| Total Increasing | 568,960 | 46.27 |  | 427,521 | 50.56 |  | 45,571 | 93.54 |  | 8,122 | 72.05 |  |
| Grand Total | 1,229,696 | 100.00 |  | 845,488 | 100.00 |  | 48,716 | 100.00 |  | 11,272 | 100.00 |  |

Figure RM- 20 PERCENT DISTRIBUTION - ALL CLASSIFICATION AND RATE ADJUSTMENTS

|  | Motorcycles - 2023 |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { \# ot } \\ \text { Vehicles } \end{gathered}$ | $\begin{gathered} \text { \% ot } \\ \text { Vehicles } \end{gathered}$ | Cumulative \% of Vehicles |
| Decreasing |  |  |  |
| 20\% or more | 0 | 0.00 | 0.00 |
| 19 to 20\% | 0 | 0.00 | 0.00 |
| 18 to 19\% | 0 | 0.00 | 0.00 |
| 17 to 18\% | 0 | 0.00 | 0.00 |
| 16 to 17\% | 0 | 0.00 | 0.00 |
| 15 to 16\% | 1 | 0.01 | 0.01 |
| 14 to 15\% | 0 | 0.00 | 0.01 |
| 13 to 14\% | 0 | 0.00 | 0.01 |
| 12 to 13\% | 3 | 0.02 | 0.02 |
| 11 to 12\% | 15 | 0.08 | 0.10 |
| 10 to $11 \%$ | 23 | 0.12 | 0.22 |
| 9 to 10\% | 102 | 0.52 | 0.74 |
| 8 to 9\% | 43 | 0.22 | 0.96 |
| 7 to 8\% | 70 | 0.36 | 1.32 |
| 6 to 7\% | 269 | 1.38 | 2.70 |
| 5 to 6\% | 386 | 1.98 | 4.68 |
| 4 to 5\% | 876 | 4.49 | 9.17 |
| 3 to 4\% | 379 | 1.94 | 11.11 |
| 2 to 3\% | 511 | 2.62 | 13.73 |
| 1 to 2\% | 1,030 | 5.28 | 19.01 |
| 0 to 1\% | 2,376 | 12.18 | 31.19 |
| Total Decreasing | 6,084 | 31.19 |  |
| No change | 71 | 0.36 | 31.55 |
| Tncreasing |  |  |  |
| 0 to 1\% | 1,158 | 5.94 | 37.49 |
| 1 to 2\% | 455 | 2.33 | 39.82 |
| 2 to 3\% | 895 | 4.59 | 44.41 |
| 3 to 4\% | 771 | 3.95 | 48.36 |
| 4 to 5\% | 701 | 3.59 | 51.95 |
| Decrease or less than + 5\% | 10,135 | 51.95 |  |
| 5 to 6\% | 1,006 | 5.16 | 57.11 |
| 6 to 7\% | 2,586 | 13.26 | 70.37 |
| 7 to 8\% | 2,992 | 15.34 | 85.70 |
| 8 to 9\% | 896 | 4.59 | 90.30 |
| 9 to 10\% | 287 | 1.47 | 91.77 |
| Decrease or less than $\mathbf{+ 1 0 \%}$ | 17,902 | 91.77 |  |
| 10 to 11\% | 485 | 2.49 | 94.25 |
| 11 to 12\% | 555 | 2.84 | 97.10 |
| 12 to 13\% | 281 | 1.44 | 98.54 |
| 13 to 14\% | 285 | 1.46 | 100.00 |
| 14 to 15\% | 0 | 0.00 | 100.00 |
| Decrease or less than +15\% | 19,508 | 100.00 |  |
| 15 to $16 \%$ | 0 | 0.00 | 100.00 |
| 16 to 17\% | 0 | 0.00 | 100.00 |
| 17 to 18\% | 0 | 0.00 | 100.00 |
| 18 to 19\% 19 to 20\% | 0 0 | 0.00 0.00 | 100.00 100.00 |
| Decrease or less than $\mathbf{+ 2 0 \%}$ | 19,508 | 100.00 |  |
| 20 to 21\% | 0 | 0.00 | 100.00 |
| Total Increasing | 13,353 | 68.45 |  |
| Grand Total | 19,508 | 100.00 |  |


| Trailers - 2023 |  |  |
| :---: | :---: | :---: |
| $\begin{gathered} \text { \# ot } \\ \text { Vehicles } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \% \text { ot } \\ \text { Vehicles } \end{gathered}$ | Cumulative \% of Vehicles |
| 0 | 0.00 | 0.00 |
| 0 | 0.00 | 0.00 |
| 0 | 0.00 | 0.00 |
| 0 | 0.00 | 0.00 |
| 4,525 | 2.01 | 2.01 |
| 0 | 0.00 | 2.01 |
| 18,250 | 8.10 | 10.10 |
| 2,926 | 1.30 | 11.40 |
| 6,110 | 2.71 | 14.11 |
| 17,116 | 7.59 | 21.71 |
| 5,537 | 2.46 | 24.16 |
| 6,311 | 2.80 | 26.96 |
| 1,865 | 0.83 | 27.79 |
| 1,641 | 0.73 | 28.52 |
| 2,517 | 1.12 | 29.63 |
| 6,866 | 3.05 | 32.68 |
| 1,285 | 0.57 | 33.25 |
| 66 | 0.03 | 33.28 |
| 0 | 0.00 | 33.28 |
| 0 | 0.00 | 33.28 |
| 0 | 0.00 | 33.28 |
| 75,015 | 33.28 |  |
| 76,010 | 33.72 | 67.00 |
| 0 | 0.00 | 67.00 |
| 0 | 0.00 | 67.00 |
| 0 | 0.00 | 67.00 |
| 0 | 0.00 | 67.00 |
| 27,494 | 12.20 | 79.19 |
| 178,519 | 79.19 |  |
| 0 | 0.00 | 79.19 |
| 0 | 0.00 | 79.19 |
| 9,453 | 4.19 | 83.39 |
| 0 | 0.00 | 83.39 |
| 0 | 0.00 | 83.39 |
| 187,972 | 83.39 |  |
| 0 | 0.00 | 83.39 |
| 1,289 | 0.57 | 83.96 |
| 0 | 0.00 0.00 | 83.96 |
| 36,157 | 0.00 16.04 | 83.96 100.00 |
| 225,418 | 100.00 |  |
| 0 | 0.00 | 100.00 |
| 0 | 0.00 | 100.00 |
| 0 | 0.00 | 100.00 |
| 0 | 0.00 | 100.00 |
| 225,418 | 0.00 100.00 | 100.00 |
| 0 | 0.00 | 100.00 |
| 74,393 | 33.00 |  |
| 225,418 | 100.00 |  |


| Off-Road Vehicles - 2023 |  |  |
| :---: | :---: | :---: |
| $\begin{gathered} \text { \# ot } \\ \text { Vehicles } \end{gathered}$ | $\begin{gathered} \hline \% \text { ot } \\ \text { Vehicles } \\ \hline \end{gathered}$ | Cumulative \% of Vehicles |
| 0 | 0.00 | 0.00 |
| 0 | 0.00 | 0.00 |
| 0 | 0.00 | 0.00 |
| 0 | 0.00 | 0.00 |
| 0 | 0.00 | 0.00 |
| 0 | 0.00 | 0.00 |
| 0 | 0.00 | 0.00 |
| 0 | 0.00 | 0.00 |
| 0 | 0.00 | 0.00 |
| 0 | 0.00 | 0.00 |
| 0 | 0.00 | 0.00 |
| 0 | 0.00 | 0.00 |
| 0 | 0.00 | 0.00 |
| 0 | 0.00 | 0.00 |
| 0 | 0.00 | 0.00 |
| 0 | 0.00 | 0.00 |
| 0 | 0.00 | 0.00 |
| 0 | 0.00 | 0.00 |
| 0 | 0.00 | 0.00 |
| 0 | 0.00 | 0.00 |
| 0 | 0.00 | 0.00 |
| 0 | 0.00 |  |
| 79,294 | 100.00 | 100.00 |
| 0 | 0.00 | 100.00 |
| 0 | 0.00 | 100.00 |
| 0 | 0.00 | 100.00 |
| 0 | 0.00 | 100.00 |
| 0 | 0.00 | 100.00 |
| 79,294 | 100.00 |  |
| 0 | 0.00 | 100.00 |
| 0 | 0.00 | 100.00 |
| 0 | 0.00 | 100.00 |
| 0 | 0.00 | 100.00 |
| 0 | 0.00 | 100.00 |
| 79,294 | 100.00 |  |
| 0 | 0.00 | 100.00 |
| 0 | 0.00 | 100.00 |
| 0 | 0.00 0 | 100.00 |
| 0 | 0.00 | 100.00 |
| 79,294 | 100.00 |  |
| 0 | 0.00 | 100.00 |
| 0 | 0.00 | 100.00 |
| 0 | 0.00 | 100.00 |
| 0 | 0.00 | 100.00 |
| 79,294 | 0.00 100.00 |  |
| 0 | 0.00 | 100.00 |
| 0 | 0.00 |  |
| 79,294 | 100.00 |  |

## Appendix 1: Blackline

## Rate Indication Table and MCT \% after Rebate and Capital Management Plan

| Line |  | New* Money | AAP <br> Breakeven Rate | Rebate (in million) |  | Transfer from Extension (in million) |  |  | MCT** \% After <br> Basic Rebate, Transfer from Extension and Capital Build / Release |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. | Scenario | Yield | Indication | 22/23 | 23/24 | 22/23 | 23/24 | 24/25 | 22/23 | 23/24 | 24/25 |
| 1 | +50 bps | 4.55\% | -1.01\% | (86.0) | - | 61.3 | 36.7 | 41.2 | 100.0\% | 107.3\% | 114.4\% |
| 2 | +25 bps | 4.30\% | -0.54\% | (79.3) | - | 59.6 | 36.7 | - 41.4 | 100.0\% | 106.3\% | 113.0\% |
| 3 | Naïve - August 2022 | 4.05\% | -0.05\% | - | (95.6) | 58.0 | 36.7 | - 41.4 | 119.4\% | 100.0\% | 106.3\% |
| 4 | $-25 \mathrm{bps}$ | 3.80\% | 0.45\% | - | (85.5) | 56.3 | 36.6 | - 41.6 | 117.6\% | 100.0\% | 105.9\% |
| 5 | -50 bps | 3.55\% | 0.98\% | - | (75.6) | 54.7 | 36.6 | - 41.8 | 115.9\% | 100.0\% | 105.5\% |
| 6 | 50/50 | 3.85\% | 0.35\% | (77.1) | - | 58.0 | 36.6 | -41.5 | 100.0\% | 106.1\% | 112.5\% |
| 7 | SIRF | 3.64\% | 0.79\% | (77.1) | - | 58.0 | 36.5 | 41.4 | 100.0\% | 107.0\% | 113.2\% |

$8 \quad$ *New Money Yield under the Naïve forecast is now based on 2 year Corporate and Provincial bond duration indices published by FTSE Russell.
$9{ }^{* *}$ For the purposes of calculating the potential 120\% rebate threshold, MPI has removed the AOCI impact of interest rate remeasurement of unrealized gains on the EFB liability.

## Appendix 1: Clean

## Rate Indication Table and MCT \% after Rebate and Capital Management Plan

| Line |  | New* <br> Money | AAP <br> Breakeven Rate | Rebate (in million) |  |  |  | Transfer from Extension (in million) |  |  |  | MCT** \% After <br> Basic Rebate, Transfer from Extension and Capital Build / Release |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. | Scenario | Yield | Indication | 22/23 | 23/24 | 24/25 | 25/26 | 22/23 | 23/24 | 24/25 | 25/26 | 22/23 | 23/24 | 24/25 | 25/26 |
| 1 | +50 bps | 4.55\% | -1.01\% | - | - | (86.7) | - | 61.5 | 36.7 | 41.1 | 52.4 | 107.0\% | 115.2\% | 100.0\% | 110.7\% |
| 2 | +25 bps | 4.30\% | -0.54\% | - | - | - | (121.7) | 59.8 | 36.7 | 41.3 | 52.5 | 105.3\% | 112.3\% | 119.1\% | 100.0\% |
| 3 | Naïve - August 2022 | 4.05\% | -0.05\% | - | - | - | (110.3) | 58.2 | 36.7 | 41.4 | 52.7 | 103.7\% | 109.7\% | 116.2\% | 100.0\% |
| 4 | -25 bps | 3.80\% | 0.45\% | - | - | - | (96.1) | 56.6 | 36.6 | 41.6 | 52.8 | 102.2\% | 107.0\% | 113.2\% | 100.0\% |
| 5 | -50 bps | 3.55\% | 0.98\% | - | - | - | - | 54.9 | 36.6 | 41.8 | 53.0 | 100.9\% | 104.5\% | 110.4\% | 119.3\% |
| 6 | 50/50 | 3.85\% | 0.35\% | - | - | - | (115.8) | 58.2 | 36.6 | 41.4 | 52.8 | 104.1\% | 110.9\% | 117.4\% | 100.0\% |
| 7 | SIRF | 3.64\% | 0.79\% | - | - | - | (118.6) | 58.2 | 36.5 | 41.3 | 52.9 | 104.1\% | 111.7\% | 118.1\% | 100.0\% |
| 8 | *New Money Yield under the Naïve forecast is based on 2 year Corporate and Provincial bond duration indices published by FTSE Russell. <br> ${ }^{* *}$ For the purposes of calculating the potential $120 \%$ rebate threshold, MPI has removed the AOCI impact of interest rate remeasurement of unrealized gains on the EFB liability. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 9 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## PF-1 Statement of Operations: -0.1\% Basic Rate Change Blackline

## Multi-year - Statement of Operations

| Line No. | 2023/24 Basic AAP Break even rate change of -0.1\% <br> (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 |  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2 | BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| 3 | Motor Vehicles | -1,092,643 | 1,116,144 | 1,156,668 | -1,197,509 | 1,240,473 | -1,284,945 |
| 4 | Capital Release Provision | - $(73,275)$ | - $(57,857)$ |  |  |  |  |
| 5 | Drivers | -61,511 | -59,444 | -63,390 | -65,996 | -68,165 | 70,094 |
| 6 | Reinsurance Ceded | $(15,659)$ | - 16,386 ) | - 16,843$)$ | $(17,348)$ | (17,868) | $(18,404)$ |
| 7 | Total Net Premiums Written | -1,065,220 | 1,101,345 | 1,203,215 | 1,246,157 | 1,290,770 | 1,336,635 |
| 8 | Net Premiums Earned |  |  |  |  |  |  |
| 9 | Motor Vehicles | 1,094,496 | 1,105,705 | 1,136,762 | 1,177,447 | -1,219,369 | 1,263,100 |
| 10 | Capital Release Provision | $(36,176)$ | - $(66,536)$ | - $(28,420)$ |  |  |  |
| 11 | Drivers | 63,747 | 60,389 | 61,452 | -64,716 | -67,100 | -69,147 |
| 12 | Reinsurance Ceded | - (15,659) | - (16,363) | - 16,843 ) | - (17,348) | - 177,868$)$ | (18,404) |
| 13 | Total Net Premiums Earned | 1,106,408 | 1,083,195 | 1,152,954 | 1,224,815 | 1,268,601 | 1,313,843 |
| 14 | Service Fees \& Other Revenues | 24,652 | 28,073 | 27,890 | 27,335 | 28,667 | -28,623 |
| 15 | Total Earned Revenues | 1,131,060 | 1,111,268 | 1,180,841 | 1,252,150 | 1,297,268 | 1,342,466 |
| 16 | Claims Incurred | -838,574 | -854,409 | -938,522 | -987,369 | -1,035,887 | -1,084,509 |
| 17 | DPAC \Premium Deficiency Adjustment |  |  |  |  |  | 6,188 |
| 18 | (a) Claims Incurred - Interest Rate Impact | - (132,765) | - $(64,835)$ | - (360) | (1,008) | - 2,754 ) | -1,115 |
| 19 | Total Claims Incurred | -705,809 | -789,574 | -938,162 | -986,361 | 1,033,133 | 1,091,812 |
| 20 | Claims Expense | -146,277 | -151,542 | -157,376 | -158,005 | -156,360 | -153,311 |
| 21 | Road Safety/Loss Prevention | 10,337 | -12,469 | 14,975 | 14,054 | 14,403 | 14,813 |
| 22 | Total Claims Costs | -862,423 | -953,585 | 1,110,513 | 1,158,420 | 1,203,896 | 1,259,936 |
| 23 | Expenses |  |  |  |  |  |  |
| 24 | Operating | 75,945 | -89,578 | -107,488 | -108,141 | -107,803 | -106,209 |
| 25 | Commissions | 44,925 | -47,913 | -51,795 | -58,632 | -58,441 | -57,474 |
| 26 | Premium Taxes | 28,966 | -32,988 | -32,227 | - 37,267 | -38,596 | -35,793 |
| 27 | Regulatory/Appeal | - 4,530 | - 4,618 | - 4,815 | - 4,428 | - 4,508 | -4,606 |
| 28 | Total Expenses | -154,366 | -175,097 | -196,325 | -208,468 | -209,348 | -204,082 |
| 29 | Underwriting Income (Loss) | -114,274 | (17,414) | $(125,997)$ | (114,738) | (115,976) | (121,552) |
| 30 | Investment Income | -79,813 | -125,669 | -121,167 | -117,297 | -123,988 | -129,662 |
| 31 | (b) Investment Income - Interest Rate Impact | - $(126,997)$ | - 66,910$)$ | - (346) | - (320) | - (303) | - (294) |
| 32 | Net Investment Income | $(47,184)$ | -58,760 | - 120,821 | -116,977 | -123,685 | -129,368 |
| 33 | Gain (Loss) on Sale of Property | 104 |  |  |  |  |  |
| 34 | Net Income (Loss) from Annual Operations | -67,191 | -41,346 | - $(5,176)$ | - 2,239 | -7,709 | -7,816 |
| 35 | Total net Impact due to interest rate change (b) - (a) | -5,768 | - $(2,075)$ | - 14 | -688 | 2,451 | - 1,409$)$ |

## PF-1 Statement of Operations: $\mathbf{- 0 . 1 \%}$ Basic Rate Change Clean

Multi-year - Statement of Operations

| Line No. | 2023/24 Basic AAP Break even rate change of -0.1\% <br> (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 |  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2 | BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| 3 | Motor Vehicles | 1,092,643 | 1,116,144 | 1,156,668 | 1,197,509 | 1,240,473 | 1,284,945 |
| 4 | Capital Release Provision | $(73,275)$ | $(57,857)$ | - | - | - | - |
| 5 | Drivers | 61,511 | 59,444 | 63,390 | 65,996 | 68,165 | 70,094 |
| 6 | Reinsurance Ceded | $(15,659)$ | $(16,386)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| 7 | Total Net Premiums Written | 1,065,220 | 1,101,345 | 1,203,215 | 1,246,157 | 1,290,770 | 1,336,635 |
| 8 | Net Premiums Earned |  |  |  |  |  |  |
| 9 | Motor Vehicles | 1,094,496 | 1,105,705 | 1,136,762 | 1,177,447 | 1,219,369 | 1,263,100 |
| 10 | Capital Release Provision | $(36,176)$ | $(66,536)$ | $(28,420)$ | - | - | - |
| 11 | Drivers | 63,747 | 60,389 | 61,452 | 64,716 | 67,100 | 69,147 |
| 12 | Reinsurance Ceded | $(15,659)$ | $(16,363)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| 13 | Total Net Premiums Earned | 1,106,408 | 1,083,195 | 1,152,951 | 1,224,815 | 1,268,601 | 1,313,843 |
| 14 | Service Fees \& Other Revenues | 24,652 | 28,073 | 27,890 | 27,335 | 27,961 | 28,623 |
| 15 | Total Earned Revenues | 1,131,060 | 1,111,268 | 1,180,841 | 1,252,150 | 1,296,562 | 1,342,466 |
| 16 | Claims Incurred | 838,574 | 923,837 | 938,523 | 987,368 | 1,035,886 | 1,084,509 |
| 17 | DPAC $\backslash$ Premium Deficiency Adjustment | - |  |  | - | - | 6,167 |
| 18 | (a) Claims Incurred - Interest Rate Impact | $(132,765)$ | $(134,263)$ | (400) | $(1,042)$ | $(2,717)$ | 805 |
| 19 | Total Claims Incurred | 705,809 | 789,574 | 938,123 | 986,326 | 1,033,169 | 1,091,481 |
| < 0 |  |  |  |  |  |  |  |
| 20 | Claims Expense | 146,277 | 151,542 | 157,376 | 158,005 | 156,360 | 153,311 |
| 21 | Road Safety/Loss Prevention | 10,337 | 12,469 | 14,975 | 14,054 | 14,403 | 14,813 |
| 22 | Total Claims Costs | 862,423 | 953,585 | 1,110,474 | 1,158,385 | 1,203,932 | 1,259,605 |
| 23 | Expenses |  |  |  |  |  |  |
| 24 | Operating | 75,945 | 89,578 | 107,488 | 108,141 | 107,803 | 106,209 |
| 25 | Commissions | 44,925 | 47,913 | 51,795 | 58,632 | 58,441 | 57,474 |
| 26 | Premium Taxes | 28,966 | 32,988 | 35,095 | 37,267 | 35,286 | 39,969 |
| 27 | Regulatory/Appeal | 4,530 | 4,618 | 4,815 | 4,428 | 4,508 | 4,606 |
| 28 | Total Expenses | 154,366 | 175,097 | 199,193 | 208,468 | 206,038 | 208,258 |
| 29 | Underwriting Income (Loss) | 114,271 | $(17,414)$ | $(128,826)$ | $(114,703)$ | $(113,408)$ | $(125,397)$ |
| 30 | Investment Income | 79,813 | 125,669 | 121,036 | 119,977 | 126,770 | 129,928 |
| 31 | (b) Investment Income - Interest Rate Impact | $(126,997)$ | $(124,386)$ | (346) | (320) | (303) | (294) |
| 32 | Net Investment Income | $(47,184)$ | 1,283 | 120,690 | 119,657 | 126,467 | 129,634 |
| 33 | Gain (Loss) on Sale of Property | 104 | - | - | - | - | - |
| 34 | Net Income (Loss) from Annual Operations | 67,191 | $(16,131)$ | $(8,136)$ | 4,954 | 13,059 | 4,237 |
| 35 | Total net Impact due to interest rate change (b) - (a) | 5,768 | 9,877 | 54 | 722 | 2,414 | $(1,099)$ |

## PF-2 Statement of Financial Position: -0.1\% Basic Rate Change Blackline

## Multi-year - Statement of Financial Position

| Line No. | 2023/24 Basic AAP Break even rate change of $-0.1 \%$ <br> (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 |  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2 | BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| 3 | Assets |  |  |  |  |  |  |
| 4 | Cash and cash equivalents | 153,131 | 262,809 | 154,408 | 147,517 | 137,657 | 125,923 |
| 5 | Investments | 2,750,044 | 2,713,619 | 2,831,375 | 2,946,900 | 3,071,621 | 3,115,866 |
| 6 | Investment property | 5,912 | 5,735 | 5,566 | 5,398 | 5,230 | 5,062 |
| 7 | Due from other insurance companies | 14 | - | - | - | - | - |
| 8 | Accounts receivable | 398,612 | 360,664 | 394,192 | 408,111 | 422,753 | 437,909 |
| 9 | Deferred policy acquisition costs | 37,672 | 37,111 | 41,592 | 43,460 | 43,133 | 37,933 |
| 10 | Reinsurers' share of unearned premiums | - | 23 | 23 | 23 | 23 | 23 |
| 11 | Reinsurers' share of unpaid claims | 2,457 | - | - | - | - | - |
| 12 | Property and equipment | 111,880 | 134,472 | 143,777 | 154,630 | 178,076 | 179,228 |
| 13 | Deferred development costs | 44,687 | 45,258 | 49,415 | 52,467 | 52,085 | 43,686 |
| 14 | Total Assets | 3,504,409 | 3,559,691 | 3,620,348 | 3,758,506 | 3,910,578 | 3,945,630 |
| 15 | Liabilities |  |  |  |  |  |  |
| 16 | Due to other insurance companies | 369 | 325 | 325 | 325 | 325 | 325 |
| 17 | Accounts payable and accrued liabilites | 60,876 | 70,072 | 69,620 | 72,037 | 70,982 | 71,336 |
| 18 | Financing lease obligation | 5,361 | 5,282 | 5,159 | 5,036 | 4,913 | 4,791 |
| 19 | Unearned premiums and fees | 548,725 | 570,352 | 621,981 | 644,794 | 668,551 | 693,056 |
| 20 | Provision for employee current benefits | 19,281 | 19,995 | 20,672 | 21,349 | 22,026 | 22,703 |
| 21 | Provision for employee future benefits | 355,244 | 301,431 | 312,762 | 324,095 | 335,428 | 346,761 |
| 22 | Provision for unpaid claims | 2,103,789 | 2,071,586 | 2,136,074 | 2,192,497 | 2,247,663 | 2,308,005 |
| 23 | Total Liabilities | 3,093,645 | 3,039,043 | 3,166,593 | 3,260,133 | 3,349,888 | 3,446,977 |
| 24 | Equity |  |  |  |  |  |  |
| 25 | Retained Earnings | 359,335 | 458,673 | 394,571 | 438,243 | 498,745 | 432,454 |
| 26 | Accumulated Other Comprehensive Income | 51,429 | 61,976 | 59,184 | 60,129 | 61,944 | 66,202 |
| 27 | Total Equity | 410,764 | 520,649 | 453,755 | 498,372 | 560,689 | 498,656 |
| 28 | Total Liabilities \& Equity | 3,504,409 | 3,559,692 | 3,620,348 | 3,758,505 | 3,910,577 | 3,945,633 |

## PF-2 Statement of Financial Position: -0.1\% Basic Rate Change Clean

Multi-year - Statement of Financial Position

| Line No. | 2023/24 Basic AAP Break even rate change of $-0.1 \%$ <br> (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 |  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2 | BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| 3 | Assets |  |  |  |  |  |  |
| 4 | Cash and cash equivalents | 153,131 | 205,333 | 192,516 | 185,573 | 74,191 | 66,439 |
| 5 | Investments | 2,750,044 | 2,713,813 | 2,828,678 | 2,947,152 | 3,068,643 | 3,243,490 |
| 6 | Investment property | 5,912 | 5,735 | 5,566 | 5,398 | 5,230 | 5,062 |
| 7 | Due from other insurance companies | 14 | - | - | - | - | - |
| 8 | Accounts receivable | 398,612 | 360,664 | 394,192 | 408,111 | 422,753 | 437,909 |
| 9 | Deferred policy acquisition costs | 37,672 | 37,111 | 41,592 | 43,460 | 43,133 | 37,953 |
| 10 | Reinsurers' share of unearned premiums | - | 23 | 23 | 23 | 23 | 23 |
| 11 | Reinsurers' share of unpaid claims | 2,457 | - | - | - | - | - |
| 12 | Property and equipment | 111,880 | 134,472 | 143,777 | 154,630 | 178,076 | 179,228 |
| 13 | Deferred development costs | 44,687 | 45,258 | 49,415 | 52,467 | 52,085 | 43,686 |
| 14 | Total Assets | 3,504,409 | 3,502,409 | 3,655,759 | 3,796,814 | 3,844,134 | 4,013,790 |
| 15 | Liabilities |  |  |  |  |  |  |
| 16 | Due to other insurance companies | 369 | 325 | 325 | 325 | 325 | 325 |
| 17 | Accounts payable and accrued liabilites | 60,876 | 70,072 | 69,620 | 72,037 | 70,982 | 71,336 |
| 18 | Financing lease obligation | 5,361 | 5,282 | 5,159 | 5,036 | 4,913 | 4,791 |
| 19 | Unearned premiums and fees | 548,725 | 570,352 | 621,981 | 644,794 | 668,551 | 693,056 |
| 20 | Provision for employee current benefits | 19,281 | 19,995 | 20,672 | 21,349 | 22,026 | 22,703 |
| 21 | Provision for employee future benefits | 355,244 | 301,431 | 312,762 | 324,095 | 335,428 | 346,761 |
| 22 | Provision for unpaid claims | 2,103,789 | 2,071,586 | 2,136,034 | 2,192,422 | 2,247,625 | 2,307,657 |
| 23 | Total Liabilities | 3,093,645 | 3,039,043 | 3,166,553 | 3,260,058 | 3,349,850 | 3,446,629 |
| 24 | Equity |  |  |  |  |  |  |
| 25 | Retained Earnings | 359,335 | 401,390 | 429,928 | 476,315 | 431,711 | 501,041 |
| 26 | Accumulated Other Comprehensive Income | 51,429 | 61,976 | 59,277 | 60,438 | 62,570 | 66,122 |
| 27 | Total Equity | 410,764 | 463,366 | 489,205 | 536,753 | 494,281 | 567,163 |
| 28 | Total Liabilities \& Equity | 3,504,409 | 3,502,409 | 3,655,758 | 3,796,811 | 3,844,131 | 4,013,792 |

## PF-3 Statement of Changes in Equity: -0.1\% Basic Rate Change Blacklined

Multi-year - Statement of Changes in Equity

| Line No. | 2023/24 Basic AAP Break even rate change of $-0.1 \%$ <br> (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 |  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2 | BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| 3 | Total Equity |  |  |  |  |  |  |
| 4 | Retained Earnings |  |  |  |  |  |  |
| 5 | Beginning Balance | -448,678 | -359,335 | -458,673 | -394,571 | -438,243 | -498,745 |
| 6 | Net Income (Loss) from annual operations | 67,191 | - 41,346 | $(5,176)$ | 2,239 | 7,709 | 7,816 |
| 7 | Rebate to Policyholders | - $(156,534)$ | - | $(95,600)$ | - | - | -(139,200) |
| 8 | Transfer from Extension Retained Earnings |  | -57,992 | -36,674 | -41,433 | 52,793 | -65,093 |
| 9 | Total Retained Earnings | -359,335 | -458,673 | -394,571 | -438,243 | -498,745 | -432,454 |
| 10 | Total Accumulated Other Comprehensive Income |  |  |  |  |  |  |
| 11 | Beginning Balance | $(14,700)$ | -51,429 | -61,976 | -59,184 | -60,129 | -61,944 |
| 12 | Other Comprehensive Income on Available for Sale Assets | 25,485 | - $(51,545)$ | - $(2,792)$ | - 945 | -1,815 | - 4,258 |
| 13 | Change in Remeasurement of Employee Future Benefits | - 40,644 | -62,092 | - |  |  |  |
| 14 | Total Accumulated Other Comprehensive Income | - 51,429 | -61,976 | -59,184 | -60,129 | -61,944 | -66,202 |
| 15 | Total Accumulated Other Comprehensive Income Balance |  |  |  |  |  |  |
| 16 | Employee Future Benefits Portfolio |  |  |  |  |  |  |
| 17 | Available for Sale Assets | 44,591 | 22,983 | 22,856 | 23,179 | -23,936 | 25,063 |
| 18 | Employee Future Benefits Liabilities | $(26,941)$ | -35,382 | - 35,382 | -35,382 | -35,382 | 35,382 |
| 19 | Rate Stabilization Reserve Portfolio |  |  |  |  |  |  |
| 20 | Available for Sale Assets | -33,778 | -3,614 | -946 | 1,568 | -2,626 | -5,757 |
| 21 | Total Accumulated Other Comprehensive Income Balance | - 51,429 | -61,976 | -59,184 | -60,129 | -61,944 | 66,202 |
| 22 | Total Equity Balance | -410,764 | -520,649 | -453,755 | -498,372 | -560,689 | -498,656 |
| 23 | MINIMUM CAPITAL TEST (C\$ 000s) |  |  |  |  |  |  |
| 24 | Total Equity Balance | - 410,761 | -520,649 | -453,755 | -498,372 | -560,689 | -498,656 |
| 25 | Less: Assets Requiring 100\% Capital | - 44,687 | - 45,258 | - 49,415 | - 52,467 | -52,085 | - 43,686 |
| 26 | Capital Available | 366,074 | -475,391 | -404,340 | -445,905 | -508,604 | -454,970 |
| 27 | Minimum Capital Required (100\% MCT) | - 384,411 | -366,105 | -365,866 | 383,486 | -404,430 | -416,799 |
| 28 | MCT Ratio \% (Line 26) / (Line 27) | 95.2\% | 129.9\% | 110.5\% | 116.3\% | 125.8\% | 109.2\% |
| 29 | *MCT Ratio \% - For Rebate Purposes (Excludes AOCI on EFB Liability) | 95.2\% | 119.4\% | 100.0\% | 106.3\% | 116.3\% | 100.0\% |
| 30 | * For the purposes of calculating the potential 120\% rebate threshold, MPI has | removed the | AOCI impact of | f interest rate | remeasurem | ent of |  |
| 31 | unrealized gains on the EFB liability. |  |  |  |  |  |  |

## PF-3 Statement of Changes in Equity: -0.1\% Basic Rate Change Clean

Multi-year - Statement of Changes in Equity

| Line No. | 2023/24 Basic AAP Break even rate change of $-0.1 \%$ <br> (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 |  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2 | BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| 3 | Total Equity |  |  |  |  |  |  |
| 4 | Retained Earnings |  |  |  |  |  |  |
| 5 | Beginning Balance | 448,678 | 359,335 | 401,390 | 429,928 | 476,315 | 431,711 |
| 6 | Net Income (Loss) from annual operations | 67,191 | $(16,131)$ | $(8,136)$ | 4,954 | 13,059 | 4,237 |
| 7 | Rebate to Policyholders | $(156,534)$ | - | - | - | $(110,336)$ | - |
| 8 | Transfer from Extension Retained Earnings | - | 58,186 | 36,674 | 41,433 | 52,673 | 65,093 |
| 9 | Total Retained Earnings | 359,335 | 401,390 | 429,928 | 476,315 | 431,711 | 501,041 |
| 10 | Total Accumulated Other Comprehensive Income |  |  |  |  |  |  |
| 11 | Beginning Balance | $(14,700)$ | 51,429 | 61,976 | 59,277 | 60,438 | 62,570 |
| 12 | Other Comprehensive Income on Available for Sale Assets | 25,485 | $(51,545)$ | $(2,699)$ | 1,161 | 2,132 | 3,552 |
| 13 | Change in Remeasurement of Employee Future Benefits | 40,644 | 62,092 | - | - | - | - |
| 14 | Total Accumulated Other Comprehensive Income | 51,429 | 61,976 | 59,277 | 60,438 | 62,570 | 66,122 |
| 15 | Total Accumulated Other Comprehensive Income Balance |  |  |  |  |  |  |
| 16 | Employee Future Benefits Portfolio |  |  |  |  |  |  |
| 17 | Available for Sale Assets | 44,591 | 22,983 | 22,857 | 23,179 | 23,936 | 25,064 |
| 18 | Employee Future Benefits Liabilities | $(26,941)$ | 35,382 | 35,382 | 35,382 | 35,382 | 35,382 |
| 19 | Rate Stabilization Reserve Portfolio |  |  |  |  |  |  |
| 20 | Available for Sale Assets | 33,778 | 3,611 | 1,039 | 1,877 | 3,253 | 5,677 |
| 21 | Total Accumulated Other Comprehensive Income Balance | 51,429 | 61,976 | 59,277 | 60,438 | 62,570 | 66,123 |
| 22 | Total Equity Balance | 410,764 | 463,366 | 489,205 | 536,753 | 494,281 | 567,163 |
| 23 | MINIMUM CAPITAL TEST ( $\mathbf{C}$ ( 000s) |  |  |  |  |  |  |
| 24 | Total Equity Balance | 410,761 | 463,366 | 489,205 | 536,753 | 494,281 | 567,163 |
| 25 | Less: Assets Requiring 100\% Capital | 44,687 | 45,258 | 49,415 | 52,467 | 52,085 | 43,686 |
| 26 | Capital Available | 366,074 | 418,108 | 439,790 | 484,286 | 442,196 | 523,477 |
| 27 | Minimum Capital Required (100\% MCT) | 384,411 | 366,123 | 366,080 | 383,656 | 403,849 | 429,138 |
| 28 | MCT Ratio \% (Line 26) / (Line 27) | 95.2\% | 114.2\% | 120.1\% | 126.2\% | 109.5\% | 122.0\% |
| 29 | *MCT Ratio \% - For Rebate Purposes (Excludes AOCI on EFB Liability) | 95.2\% | 103.7\% | 109.7\% | 116.2\% | 100.0\% | 113.0\% |
| 30 31 | * For the purposes of calculating the potential 120\% rebate threshold, MPI has unrealized gains on the EFB liability. | moved the A | OCl impact of | interest rate | measurem |  |  |

## PF-5 Statement of Operations - 2022/23 Comparative Blacklined

| Line No. |  | $\begin{array}{r} 2023 \text { GRA } \\ 2022-23 F B \\ \hline \end{array}$ | 2023 GRA Rate Update 2022-23FB | Inc (dec) | Ref. | Increase / (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | ( $C \$ 000 \mathrm{~s}$, except where noted) | \$ | \$ | \$ |  | \% |
| 2 | Net Premiums Written |  |  |  |  |  |
| 3 | Motor Vehicles | -1,061,370 | 1,058,287 | $(3,083)$ |  | (0.3) |
| 4 | Drivers | 59,927 | 59,444 | (483) |  | (0.8) |
| 5 | Reinsurance Ceded | $(16,352)$ | $(16,386)$ | (34) |  | 0.2 |
| 6 | Total Net Premiums Written | 1,104,945 | 1,101,345 | $(3,600)$ | (1) | (0.3) |
| 7 | Net Premiums Earned |  |  |  |  |  |
| 8 | Motor Vehicles | -1,040,737 | 1,039,169 | $(1,568)$ |  | (0.2) |
| 9 | Drivers | 60,635 | 60,389 | (246) |  | (0.4) |
| 10 | Reinsurance Ceded | $(16,352)$ | $(16,363)$ | (11) |  | 0.1 |
| 11 | Total Net Premiums Earned | - 1,085,020 | 1,083,195 | (1,825) |  | (0.2) |
| 12 | Service Fees \& Other Revenues | 27,967 | 28,073 | 106 |  | 0.4 |
| 13 | Total Earned Revenues | 1,112,987 | 1,111,268 | (1,719) |  | (0.2) |
| 14 | Net Claims Incurred | 885,524 | 854,409 | $(31,115)$ |  | (3.5) |
| 15 | DPAC $\backslash$ Premium Deficiency Adjustment |  |  |  |  |  |
| 16 | (a) Claims Incurred - Interest rate impact | (2,545) | $(64,835)$ | $(62,290)$ |  | 2,447.5 |
| 17 | Total Claims Incurred | 882,979 | 789,574 | $(93,405)$ | (2) | (10.6) |
| 18 | Claims Expense | 151,882 | 151,542 | (440) | (4) | (0.3) |
| 19 | Road Safety/Loss Prevention | 12,267 | 12,469 | 202 | (4) | 1.6 |
| 20 | Total Claims Costs | - 1,047,228 | 953,585 | (93,643) |  | (8.9) |
| 21 | Expenses |  |  |  |  |  |
| 22 | Operating | -89,477 | 89,578 | 104 | (4) | 0.1 |
| 23 | Commissions | -47,977 | -47,013 | (64) |  | (0.1) |
| 24 | Premium Taxes | 33,043 | 32,888 | (55) |  | (0.2) |
| 25 | Regulatory/Appeal | 4,620 | 4,618 | (2) | (4) | (0.0) |
| 26 | Total Expenses | 175,117 | 175,097 | (20) |  | (0.0) |
| 27 | Underwriting Income (Loss) | (109,358) | $(17,414)$ | 91,944 |  | (84.1) |
| 28 | Investment Income | 136,097 | 125,669 | $(10,428)$ |  | (7.7) |
| 29 | (b) Investment Income - Interest rate impact |  | $(66,010)$ | $(66,910)$ |  |  |
| 30 | Total Investment Income | 136,097 | 58,760 | $(77,337)$ | (3) | (56.8) |
| 31 | Gain on Sale of Property |  |  |  |  |  |
| 32 | Net Income (Loss) from Annual Operations | 26,739 | 41,346 | 14,607 |  | 54.6 |
| 33 | Allocated Corporate Expenses |  |  |  |  |  |
| 34 | Claims Expense | 151,882 | 151,542 | (440) |  | (0.3) |
| 35 | Road Safety/Loss Prevention | 12,267 | 12,469 | 202 |  | 1.6 |
| 36 | Operating | -89,477 | -89,578 | 101 |  | 0.4 |
| 37 | Regulatory/Appeal | -4,620 | 4,618 | (2) |  | (0.0) |
| 38 | Total Allocated Corporate Expenses | 258,346 | 258,207 | (139) |  | (0.1) |
| 39 | Allocated Corporate Expenses |  |  |  |  |  |
| 40 | Normal Operations | 237,045 | n/a | - | (4) | - |
| 41 | Initiatives Implementation | 21,301 | n/a | - | (4) |  |
| 42 | Initiatives Ongoing |  | n/a | - | (4) |  |
| 43 | Total Allocated Corporate Expenses | 258,346 | 258,207 | (139) |  | (0.1) |
| 44 | *Total net positive impact due to interest rates | 2,545 | (2,075) | (4,620) |  | (181.5) |

## PF-5 Statement of Operations - 2022/23 Comparative Clean

| Line No. |  | $\begin{array}{r} 2023 \text { GRA } \\ 2022-23 F B \\ \hline \end{array}$ | 2023 GRA Rate Update 2022-23FB | Inc (dec) | Ref. | Increase / (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | ( $C \$ 000$ s, except where noted) | \$ | \$ | \$ |  | \% |
| 2 | Net Premiums Written |  |  |  |  |  |
| 3 | Motor Vehicles | 1,061,370 | 1,058,287 | $(3,083)$ |  | (0.3) |
| 4 | Drivers | 59,927 | 59,444 | (483) |  | (0.8) |
| 5 | Reinsurance Ceded | $(16,352)$ | $(16,386)$ | (34) |  | 0.2 |
| 6 | Total Net Premiums Written | 1,104,945 | 1,101,345 | $(3,600)$ | (1) | (0.3) |
| 7 | Net Premiums Earned |  |  |  |  |  |
| 8 | Motor Vehicles | 1,040,737 | 1,039,169 | $(1,568)$ |  | (0.2) |
| 9 | Drivers | 60,635 | 60,389 | (246) |  | (0.4) |
| 10 | Reinsurance Ceded | $(16,352)$ | $(16,363)$ | (11) |  | 0.1 |
| 11 | Total Net Premiums Earned | 1,085,020 | 1,083,195 | $(1,825)$ |  | (0.2) |
| 12 | Service Fees \& Other Revenues | 27,967 | 28,073 | 106 |  | 0.4 |
| 13 | Total Earned Revenues | 1,112,987 | 1,111,268 | $(1,719)$ |  | (0.2) |
| 14 | Net Claims Incurred | 885,524 | 923,837 | 38,313 |  | 4.3 |
| 15 | DPAC $\backslash$ Premium Deficiency Adjustment |  |  | - |  |  |
| 16 | (a) Claims Incurred - Interest rate impact | $(2,545)$ | $(134,263)$ | (131,718) |  | 5,175.6 |
| 17 | Total Claims Incurred | 882,979 | 789,574 | $(93,405)$ | (2) | (10.6) |
| 18 | Claims Expense | 151,982 | 151,542 | (440) | (4) | (0.3) |
| 19 | Road Safety/Loss Prevention | 12,267 | 12,469 | 202 | (4) | 1.6 |
| 20 | Total Claims Costs | 1,047,228 | 953,585 | $(93,643)$ |  | (8.9) |
| 21 | Expenses |  |  |  |  |  |
| 22 | Operating | 89,477 | 89,578 | 101 | (4) | 0.1 |
| 23 | Commissions | 47,977 | 47,913 | (64) |  | (0.1) |
| 24 | Premium Taxes | 33,043 | 32,988 | (55) |  | (0.2) |
| 25 | Regulatory/Appeal | 4,620 | 4,618 | (2) | (4) | (0.0) |
| 26 | Total Expenses | 175,117 | 175,097 | (20) |  | (0.0) |
| 27 | Underwriting Income (Loss) | $(109,358)$ | $(17,414)$ | 91,944 |  | (84.1) |
| 28 | Investment Income | 136,097 | 125,669 | $(10,428)$ |  | (7.7) |
| 29 | (b) Investment Income - Interest rate impact | - | $(124,386)$ | $(124,386)$ |  |  |
| 30 | Total Investment Income | 136,097 | 1,283 | $(134,814)$ | (3) | (99.1) |
| 31 | Gain on Sale of Property |  | - |  |  |  |
| 32 | Net Income (Loss) from Annual Operations | 26,739 | $(16,131)$ | $(42,870)$ |  | (160.3) |
| 33 | Allocated Corporate Expenses |  |  |  |  |  |
| 34 | Claims Expense | 151,982 | 151,542 | (440) |  | (0.3) |
| 35 | Road Safety/Loss Prevention | 12,267 | 12,469 | 202 |  | 1.6 |
| 36 | Operating | 89,477 | 89,578 | 101 |  | 0.1 |
| 37 | Regulatory/Appeal | 4,620 | 4,618 | (2) |  | (0.0) |
| 38 | Total Allocated Corporate Expenses | 258,346 | 258,207 | (139) |  | (0.1) |
| 39 | Allocated Corporate Expenses |  |  |  |  |  |
| 40 | Normal Operations | 237,045 | n/a | - | (4) | - |
| 41 | Initiatives Implementation | 21,301 | n/a | - | (4) | - |
| 42 | Initiatives Ongoing | - | n/a | - | (4) |  |
| 43 | Total Allocated Corporate Expenses | 258,346 | 258,207 | (139) |  | (0.1) |
| 44 | *Total net positive impact due to interest rates | 2,545 | 9,877 | 7,332 |  | 288.1 |

## PF-5 Explanation of Significant Variances - 2022/23 Comparative Blacklined

| Line <br> No. | Ref. | Category | (C\$ 000s) | Explanation |
| :---: | :---: | :---: | :---: | :---: |
| 1 | (1) | Net Premiums Written | 1,104,945 | 2023 GRA |
| 2 |  |  | $(3,083)$ | Lower Motor Vehicle premium |
| 3 |  |  | (483) | Lower Driver premium |
| 4 |  |  | (34) | Higher Reinsurance ceded |
| 5 |  |  | 1,101,345 | 2023 GRA Rate Update |
| 6 | (2) | Net Claims Incurred | 882,979 | 2023 GRA |
| 7 |  |  | $(131,718)$ | Lower than forecasted Interest Rate Impact |
| 8 |  |  | $(48,956)$ | Lower than forecasted Collision claims |
| 9 |  |  | 78,194 | Increased forecasted PIPP and Liability claims |
| 10 |  |  | $(3,014)$ | Lower than forecasted Property Damage claims |
| 11 |  |  | (754) | Lower than forecasted non-proportional ILAE |
| 12 |  |  | 8,238 | Increased forecasted ILAE |
| 13 |  |  | 4,605 | Increased forecasted Comprehensive claims |
| 14 |  |  | 789,574 | 2023 GRA Rate Update |
| 15 | (3) | Investment Income | 136,097 | 2023 GRA |
| 16 |  |  | $(10,428)$ | Lower than gains on direct investment income |
| 17 |  |  | (66,910 | Lower than expected ALM Investment interest rate impacts |
| 18 |  |  | 58,760 | 2023 GRA - Rate Update |
| 19 | (4) | Allocated Corporate Expenses | 258,346 | 2023 GRA |
| 20 |  |  | (139) | Lower than forecast due to small allocated and other changes |
| 21 |  |  | 258,207 | 2023 GRA - Rate Update |

## PF-5 Explanation of Significant Variances - 2022/23 Comparative Clean

| Line No. | Ref. | Category | (C\$ 000s) | Explanation |
| :---: | :---: | :---: | :---: | :---: |
| 1 | (1) | Net Premiums Written | 1,104,945 | 2023 GRA |
| 2 |  |  | $(3,083)$ | Lower Motor Vehicle premium |
| 3 |  |  | (483) | Lower Driver premium |
| 4 |  |  | (34) | Higher Reinsurance ceded |
| 5 |  |  | 1,101,345 | 2023 GRA - Rate Update |
| 6 | (2) | Net Claims Incurred | 882,979 | 2023 GRA |
| 7 |  |  | $(131,718)$ | Lower than forecasted Interest Rate Impact |
| 8 |  |  | $(48,956)$ | Lower than forecasted Collision claims |
| 9 |  |  | 78,194 | Increased forecasted PIPP and Liability claims |
| 10 |  |  | $(3,014)$ | Lower than forecasted Property Damage claims |
| 11 |  |  | (754) | Lower than forecasted non-proportional ILAE |
| 12 |  |  | 8,238 | Increased forecasted ILAE |
| 13 |  |  | 4,605 | Increased forecasted Comprehensive claims |
| 14 |  |  | 789,574 | 2023 GRA - Rate Update |
| 15 | (3) | Investment Income | 136,097 | 2023 GRA |
| 16 |  |  | $(10,428)$ | Lower than expected gains on direct investment income |
| 17 |  |  | $(124,386)$ | Lower than expected ALM Investment interest rate impacts |
| 18 |  |  | 1,283 | 2023 GRA - Rate Update |
| 19 | (4) | Allocated Corporate Expenses | 258,346 | 2023 GRA |
| 20 |  |  | (139) | Lower than forecast due to small allocated and other changes |
| 21 |  |  | 258,207 | 2023 GRA - Rate Update |

## PF-6 Statement of Operations - 2023/24 Comparative Blacklined



## PF-6 Statement of Operations - 2023/24 Comparative Clean

| Line No. |  | $\begin{array}{r} 2023 \text { GRA } \\ 2023-24 F \\ \hline \end{array}$ | $\begin{array}{r} 2023 \text { GRA } \\ \text { Rate Update } \\ 2023-24 F \\ \hline \end{array}$ | Inc (dec) | Ref. | Increase / (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | (C\$ 000s, except where noted) | \$ | \$ | \$ |  | \% |
| 2 | Net Premiums Written |  |  |  |  |  |
| 3 | Motor Vehicles | 1,150,299 | 1,156,668 | 6,369 |  | 0.6 |
| 4 | Drivers | 63,390 | 63,390 | - |  | - |
| 5 | Reinsurance Ceded | $(16,843)$ | $(16,843)$ | - |  | - |
| 6 | Total Net Premiums Written | 1,196,846 | 1,203,215 | 6,369 | (1) | 0.5 |
| 7 | Net Premiums Earned |  |  |  |  |  |
| 8 | Motor Vehicles | 1,106,616 | 1,108,342 | 1,726 |  | 0.2 |
| 9 | Drivers | 61,689 | 61,452 | (237) |  | (0.4) |
| 10 | Reinsurance Ceded | $(16,843)$ | $(16,843)$ | - |  | - |
| 11 | Total Net Premiums Earned | 1,151,462 | 1,152,951 | 1,489 |  | 0.1 |
| 12 | Service Fees \& Other Revenues | 27,483 | 27,890 | 407 |  | 1.5 |
| 13 | Total Earned Revenues | 1,178,945 | 1,180,841 | 1,896 |  | 0.2 |
| 14 | Net Claims Incurred | 927,756 | 938,523 | 10,767 |  | 1.2 |
| 15 | DPAC \Premium Deficiency Adjustment | - | - | - |  |  |
| 16 | (a) Claims Incurred - Interest rate impact | 4,768 | (400) | $(5,168)$ |  | (108.4) |
| 17 | Total Claims Incurred | 932,524 | 938,123 | 5,599 | (2) | 0.6 |
| 18 | Claims Expense | 162,764 | 157,376 | $(5,388)$ | (4) | (3.3) |
| 19 | Road Safety/Loss Prevention | 12,667 | 14,975 | 2,308 | (4) | 18.2 |
| 20 | Total Claims Costs | 1,107,955 | 1,110,474 | 2,519 |  | 0.2 |
| 21 | Expenses |  |  |  |  |  |
| 22 | Operating | 95,966 | 107,488 | 11,522 | (4) | 12.0 |
| 23 | Commissions | 51,674 | 51,795 | 121 |  | 0.2 |
| 24 | Premium Taxes | 35,051 | 35,095 | 44 |  | 0.1 |
| 25 | Regulatory/Appeal | 4,481 | 4,815 | 334 | (4) | 7.5 |
| 26 | Total Expenses | 187,172 | 199,193 | 12,021 |  | 6.4 |
| 27 | Underwriting Income (Loss) | $(116,182)$ | $(128,826)$ | $(12,644)$ |  | 10.9 |
| 28 | Investment Income | 107,515 | 121,036 | 13,521 |  | 12.6 |
| 29 | (b) Investment Income - Interest rate impact | - | (346) | (346) |  |  |
| 30 | Total Investment Income | 107,515 | 120,690 | 13,175 | (3) | 12.3 |
|  |  | - | - |  |  |  |
| 31 | Net Income (Loss) | $(8,667)$ | $(8,136)$ | 531 |  | (6.1) |
| 32 | Allocated Corporate Expenses |  |  |  |  |  |
| 33 | Claims Expense | 162,764 | 157,376 | $(5,388)$ |  | (3.3) |
| 34 | Road Safety/Loss Prevention | 12,667 | 14,975 | 2,308 |  | 18.2 |
| 35 | Operating | 95,966 | 107,488 | 11,522 |  | 12.0 |
| 36 | Regulatory/Appeal | 4,481 | 4,815 | 334 |  | 7.5 |
| 37 | Total Allocated Corporate Expenses | 275,878 | 284,654 | 8,776 |  | 3.2 |
| 38 | Allocated Corporate Expenses |  |  |  |  |  |
| 39 | Normal Operations | 252,042 | 263,076 | 11,034 | (4) | 4.4 |
| 40 | Initiatives Implementation | 17,395 | 21,578 | 4,183 | (4) | 24.0 |
| 41 | Initiatives Ongoing | 6,441 | - | $(6,441)$ | (4) |  |
| 42 | Total Allocated Corporate Expenses | 275,878 | 284,654 | 8,776 |  | 3.2 |
| 43 | *Total impact due to interest rates | $(4,768)$ | 14 | 4,782 |  | (100.3) |

## PF-6 Explanation of Significant Variances - 2023/24 Comparative Blackline

| Line No. | Ref. | Category | (C\$ 000s) | Explanation |
| :---: | :---: | :---: | :---: | :---: |
| 1 | (1) | Net Premiums Written | 1,196,846 | 2023 GRA |
| 2 |  |  | $(3,194)$ | Lower 2022/23 premiums |
| 3 |  |  | 9,563 | 2023 GRA initial vs rate update change (-0.9\% vs -0.1\%) |
| 4 |  |  | 1,203,215 | 2023 GRA - Rate Update |
| 5 | (2) | Net Claims Incurred | 932,524 | 2023 GRA |
| 6 |  |  | $(5,128)$ | Lower than forecasted Interest Rate Impact |
| 7 |  |  | $(1,799)$ | Lower than forecasted ILAE |
| 8 |  |  | (292) | Lower than forecasted Comprehensive claims |
| 9 |  |  | (68) | Lower than forecasted Property Damage claims |
| 10 |  |  | 6,613 | Increased forecasted PIPP and Liability claims |
| 11 |  |  | 5,930 | Increased forecasted Collision claims |
| 12 |  |  | 381 | Increased forecasted non-proportional LAE |
| 13 |  |  | 938,162 | 2023 GRA - Rate Update |
| 14 | (3) | Investment Income | 107,515 | 2023 GRA |
| 15 |  |  | 6,655 | Higher than forecasted Interest Income |
| 16 |  |  | 7,528 | Lower than forecasted Bond Amortization |
| 17 |  |  | $(1,740)$ | Lower than Expected Dividend Income |
| 18 |  |  | 863 | Other |
| 19 |  |  | 120,821 | 2023 GRA - Rate Update |
| 20 | (4) | Allocated Corporate Expenses | 275,878 | 2023 GRA |
| 21 |  |  | $(1,649)$ | Lower than expected special services expense |
| 22 |  |  | $(1,049)$ | Lower than expected data processing expense |
| 23 |  |  | (731) | Lower than expected amortization expense |
| 24 |  |  | (601) | Lower than expected merchant fees |
| 25 |  |  | 8,439 | Higher than expected compensation expense |
| 26 |  |  | 1,936 | Higher than expected loss prevention/road safety expense |
| 27 |  |  | 589 | Higher than expected driver education program expenses |
| 28 |  |  | 569 | Higher than expected travel and vehicle expense |
| 29 |  |  | 1,273 | Other |
| 30 |  |  | 284,654 | 2023 GRA - Rate Update |

## PF-6 Explanation of Significant Variances - 2023/24 Comparative Clean

| Line No. | Ref. | Category | (C\$ 000s) | Explanation |
| :---: | :---: | :---: | :---: | :---: |
| 1 | (1) | Net Premiums Written | 1,196,846 | 2023 GRA |
| 2 |  |  | $(3,194)$ | Lower 2022/23 premiums |
| 3 |  |  | 9,563 | 2023 GRA initial vs rate update change ( $-0.9 \%$ vs $-0.1 \%$ ) |
| 4 |  |  | 1,203,215 | 2023 GRA - Rate Update |
| 5 | (2) | Net Claims Incurred | 932,524 | 2023 GRA |
| 6 |  |  | $(5,167)$ | Lower than forecasted Interest Rate Impact |
| 7 |  |  | $(1,799)$ | Lower than forecasted ILAE |
| 8 |  |  | (292) | Lower than forecasted Comprehensive claims |
| 9 |  |  | (68) | Lower than forecasted Property Damage claims |
| 10 |  |  | 6,613 | Increased forecasted PIPP and Liability claims |
| 11 |  |  | 5,930 | Increased forecasted Collision claims |
| 12 |  |  | 381 | Increased forecasted non-proportional LAE |
| 13 |  |  | 938,123 | 2023 GRA - Rate Update |
| 14 | (3) | Investment Income | 107,515 | 2023 GRA |
| 15 |  |  | 6,655 | Higher than forecasted Interest Income |
| 16 |  |  | 7,528 | Lower than forecasted Bond Amortization |
| 17 |  |  | $(1,740)$ | Lower than Expected Dividend Income |
| 18 |  |  | 843 | Other |
| 19 |  |  | 120,690 | 2023 GRA - Rate Update |
| 20 | (4) | Allocated Corporate Expenses | 275,878 | 2023 GRA |
| 21 |  |  | $(1,649)$ | Lower than expected special services expense |
| 22 |  |  | $(1,049)$ | Lower than expected data processing expense |
| 23 |  |  | (731) | Lower than expected amortization expense |
| 24 |  |  | (601) | Lower than expected merchant fees |
| 25 |  |  | 8,439 | Higher than expected compensation expense |
| 26 |  |  | 1,936 | Higher than expected loss prevention/road safety expense |
| 27 |  |  | 589 | Higher than expected driver education program expenses |
| 28 |  |  | 569 | Higher than expected travel and vehicle expense |
| 29 |  |  | 1,273 | Other |
| 30 |  |  | 284,654 | 2023 GRA - Rate Update |

## PF-7 Statement of Operations - 2024/25 Comparative

| Line No. |  | $\begin{array}{r} 2023 \text { GRA } \\ 2024-25 F \\ \hline \end{array}$ | $\begin{array}{r} 2023 \text { GRA } \\ \text { Rate Update } \\ 2024-25 \mathrm{~F} \\ \hline \end{array}$ | Inc (dec) | Ref. | Increase / (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | (C\$ 000s, except where noted) | \$ | \$ | \$ |  | \% |
| 2 | Net Premiums Written |  |  |  |  |  |
| 3 | Motor Vehicles | 1,190,917 | 1,197,509 | 6,592 |  | 0.6 |
| 4 | Drivers | 65,996 | 65,996 | - |  | - |
| 5 | Reinsurance Ceded | $(17,348)$ | $(17,348)$ | - |  | - |
| 6 | Total Net Premiums Written | 1,239,565 | 1,246,157 | 6,592 | (1) | 0.5 |
| 7 | Net Premiums Earned |  |  |  |  |  |
| 8 | Motor Vehicles | 1,170,965 | 1,177,447 | 6,482 |  | 0.6 |
| 9 | Drivers | 64,716 | 64,716 | - |  | - |
| 10 | Reinsurance Ceded | $(17,348)$ | $(17,348)$ | - |  | - |
| 11 | Total Net Premiums Earned | 1,218,333 | 1,224,815 | 6,482 |  | 0.5 |
| 12 | Service Fees \& Other Revenues | 26,923 | 27,335 | 412 |  | 1.5 |
| 13 | Total Earned Revenues | 1,245,256 | 1,252,150 | 6,894 |  | 0.6 |
| 14 | Net Claims Incurred | 970,720 | 987,368 | 16,648 |  | 1.7 |
| 15 | DPAC \Premium Deficiency Adjustment | - | - | - |  |  |
| 16 | (a) Claims Incurred - Interest rate impact | 4,487 | $(1,042)$ | $(5,529)$ |  | (123.2) |
| 17 | Total Claims Incurred | 975,207 | 986,326 | 11,119 | (2) | 1.1 |
| 18 | Claims Expense | 164,739 | 158,005 | $(6,734)$ | (4) | (4.1) |
| 19 | Road Safety/Loss Prevention | 12,721 | 14,054 | 1,333 | (4) | 10.5 |
| 20 | Total Claims Costs | 1,152,667 | 1,158,385 | 5,718 |  | 0.5 |
| 21 | Expenses |  |  |  |  |  |
| 22 | Operating | 96,292 | 108,141 | 11,849 | (4) | 12.3 |
| 23 | Commissions | 58,274 | 58,632 | 358 |  | 0.6 |
| 24 | Premium Taxes | 37,072 | 37,267 | 195 |  | 0.5 |
| 25 | Regulatory/Appeal | 4,283 | 4,428 | 145 | (4) | 3.4 |
| 26 | Total Expenses | 195,921 | 208,468 | 12,547 |  | 6.4 |
| 27 | Underwriting Income (Loss) | $(103,332)$ | $(114,703)$ | $(11,371)$ |  | 11.0 |
| 28 | Investment Income | 104,271 | 119,977 | 15,706 |  | 15.1 |
| 29 | (b) Investment Income - Interest rate impact | - | (320) | (320) |  |  |
| 30 | Total Investment Income | 104,271 | 119,657 | 15,386 | (3) | 14.8 |
|  |  |  | - |  |  |  |
| 31 | Net Income (Loss) | 939 | 4,954 | 4,015 |  | 427.6 |
| 32 | Allocated Corporate Expenses |  |  |  |  |  |
| 33 | Claims Expense | 164,739 | 158,005 | $(6,734)$ |  | (4.1) |
| 34 | Road Safety/Loss Prevention | 12,721 | 14,054 | 1,333 |  | 10.5 |
| 35 | Operating | 96,292 | 108,141 | 11,849 |  | 12.3 |
| 36 | Regulatory/Appeal | 4,283 | 4,428 | 145 |  | 3.4 |
| 37 | Total Allocated Corporate Expenses | 278,035 | 284,628 | 6,593 |  | 2.4 |
| 38 | Allocated Corporate Expenses |  |  |  |  |  |
| 39 | Normal Operations | 253,749 | 258,899 | 5,150 | (4) | 2.0 |
| 40 | Initiatives Implementation | 18,150 | 22,546 | 4,396 | (4) | 24.2 |
| 41 | Initiatives Ongoing | 6,136 | 3,183 | $(2,953)$ | (4) |  |
| 42 | Total Allocated Corporate Expenses | 278,035 | 284,628 | 6,593 |  | 2.4 |
| 43 | *Total impact due to interest rates | $(4,487)$ | 688 | 5,175 |  | (115.3) |

## PF-7 Explanation of Significant Variances - 2024/25 Comparative

| Line No. | Ref. | Category | (C\$ 000s) | Explanation |
| :---: | :---: | :---: | :---: | :---: |
| 1 | (1) | Net Premiums Written | 1,239,565 | 2023 GRA |
| 2 |  |  | $(3,194)$ | Lower 2022/23 premiums |
| 3 |  |  | 9,786 | 2023 GRA initial vs rate update change ( $-0.9 \%$ vs $-0.1 \%$ ) |
| 4 |  |  | 1,246,157 | 2023 GRA - Rate Update |
| 5 | (2) | Net Claims Incurred | 975,207 | 2023 GRA |
| 6 |  |  | 9,875 | Increased forecasted PIPP and Liability claims |
| 7 |  |  | 5,064 | Increased forecasted Collision claims |
| 8 |  |  | 3,105 | Increased forecasted non-proportional ILAE |
| 9 |  |  | $(5,529)$ | Lower than forecasted Interest Rate Impact |
| 10 |  |  | $(1,341)$ | Lower than forecasted ILAE |
| 11 |  |  | (48) | Lower than forecasted Comprehensive claims |
| 12 |  |  | (8) | Lower than forecasted Property Damage claims |
| 13 |  |  | 986,326 | 2023 GRA - Rate Update |
| 14 | (3) | Investment Income | 104,271 | 2023 GRA |
| 15 |  |  | 9,396 | Higher than forecasted Interest Income |
| 16 |  |  | 7,812 | Lower than forecasted Bond Amortization |
| 17 |  |  | (824) | Lower than forecasted Dividend Income |
| 18 |  |  | (991) | Lower than forecasted Gains/(Loss) on Alternative Investments |
| 19 |  |  | (7) | Other |
| 20 |  |  | 119,657 | 2023 GRA - Rate Update |
| 21 | (4) | Allocated Corporate Expenses | 278,035 | 2023 GRA |
| 22 |  |  | $(2,785)$ | Lower than expected special services expense |
| 23 |  |  | $(1,427)$ | Lower than expected amortization expense |
| 24 |  |  | (957) | Lower than expected building expense |
| 25 |  |  | 5,166 | Higher than expected compensation expense |
| 26 |  |  | 3,023 | Higher than expected loss on dataprocessing expense |
| 27 |  |  | 1,813 | Higher than expected loss prevention/road safety expense |
| 28 |  |  | 524 | Higher than expected driver education program expense |
| 29 |  |  | 496 | Higher than expected corporate training expense |
| 30 |  |  | 493 | Higher than expected travel/vehicle expense |
| 31 |  |  | 247 | Other |
| 32 |  |  | 284,628 | 2023 GRA - Rate Update |

## EPF-1 Extension Statement of Operations: Basic Rate Change of -0.1\% Blackline

Multi-year - Statement of Operations

| 2023/24 Basic AAP Break even rate change of -0.1\% (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| EXTENSION | 2021/22A | 2022123FB | 2023124F | 2024/25F | 2025/26F | 2026/27F |
| Motor Vehicles | 180,476 | 187,902 | 193,228 | 199,874 | 206,808 | 214,031 |
| Reinsurance Ceded | $(1,949)$ | $(2,007)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| Total Net Premiums Written | 178,527 | 185,895 | 191,165 | 197,746 | 204,619 | 211,777 |
| Net Premiums Earned |  |  |  |  |  |  |
| Motor Vehicles | 170,804 | 184,309 | -100,651 | -196,657 | -203,452 | -210,536 |
| Reinsurance Ceded | $(1,949)$ | $(2,004)$ | $(2,063)$ | (2,125) | (2,189) | $(2,254)$ |
| Total Net Premiums Earned | -168,855 | 182,305 | 188,588 | -194,532 | - 201,263 | - 208,282 |
| Service Fees \& Other Revenues | 10,725 | 12,039 | -13,294 | 13,419 | 13,878 | 14,103 |
| Total Earned Revenues | 179,580 | 195,244 | 201,879 | 207,954 | 215,144 | 222,385 |
| Net Claims Incurred | 75,510 | 90,438 | -92,108 | -93,259 | -94,438 | -95,528 |
| (a) Claims Incurred - Interest Rate Impact | $(702)$ | (256) |  |  | - |  |
| Total Claims Incurred | 74,808 | 90,182 | 92,116 | 93,259 | 94,438 | 95,528 |
| Claims Expense | 11,817 | 15,001 | -15,346 | 16,534 | 16,186 | 17,439 |
| Road Safety/Loss Prevention | 872 | 1,199 | 1,526 | 1,325 | 1,399 | 1,402 |
| Total Claims Costs | 87,497 | 106,382 | 108,988 | 111,118 | 112,023 | 114,369 |
| Expenses |  |  |  |  |  |  |
| Operating | 7,979 | 10,565 | -12,142 | -12,908 | -13,268 | -13,733 |
| Commissions | 33,664 | 32,656 | - 34,049 | -34,462 | -33,664 | - 33,137 |
| Premium Taxes | 5,124 | 5,530 | 5,720 | - 5,900 | 6,104 | 6,316 |
| Regulatory/Appeal | 18 | 12 | 13 | 12 | 13 | 13 |
| Total Expenses | 46,785 | 48,763 | 51,924 | 53,282 | 53,049 | 53,199 |
| Underwriting Income (Loss) | 45,298 | -40,099 | 40,967 | -43,554 | 50,069 | -54,817 |
| Investment Income | 4,368 | 10,707 | 6,957 | -6,840 | 7,258 | 7,652 |
| (b) Investment Income - Interest Rate Impact |  | (210) |  |  | 3 | 3 |
| Net Investment Income | 4,292 | 10,498 | 6,967 | 6,844 | 7,261 | 7,655 |
| Gain (Loss) on Sale of Property |  |  |  |  | - |  |
| Net Income (Loss) from Annual Operations | 49,598 | 50,597 | 47,934 | 50,395 | 57,330 | 62,472 |
| Total net Impact due to interest rate change (b) - (a) | - 626 | - 46 | $\longrightarrow 2$ | - 4 | -3 | $\longrightarrow 3$ |

## EPF-1 Extension Statement of Operations: Basic Rate Change of $\mathbf{- 0 . 1 \%}$ Clean

Multi-year - Statement of Operations

| 2023/24 Basic AAP Break even rate change of - $0.1 \%$ (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| EXTENSION | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| Motor Vehicles | 180,476 | 187,902 | 193,228 | 199,871 | 206,808 | 214,031 |
| Reinsurance Ceded | $(1,949)$ | $(2,007)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| Total Net Premiums Written | 178,527 | 185,895 | 191,165 | 197,746 | 204,619 | 211,777 |
| Net Premiums Earned |  |  |  |  |  |  |
| Motor Vehicles | 170,804 | 184,309 | 190,651 | 196,657 | 203,452 | 210,536 |
| Reinsurance Ceded | $(1,949)$ | $(2,004)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| Total Net Premiums Earned | 168,855 | 182,305 | 188,588 | 194,532 | 201,263 | 208,282 |
| Service Fees \& Other Revenues | 10,725 | 12,939 | 13,291 | 13,419 | 13,759 | 14,103 |
| Total Earned Revenues | 179,580 | 195,244 | 201,879 | 207,951 | 215,022 | 222,385 |
| Net Claims Incurred | 75,510 | 90,439 | 92,108 | 93,259 | 94,438 | 95,528 |
| (a) Claims Incurred - Interest Rate Impact | (702) | (257) | 8 | - | - | - |
| Total Claims Incurred | 74,808 | 90,182 | 92,116 | 93,259 | 94,438 | 95,528 |
| Claims Expense | 11,817 | 15,001 | 15,346 | 16,534 | 16,186 | 17,439 |
| Road Safety/Loss Prevention | 872 | 1,199 | 1,526 | 1,325 | 1,399 | 1,402 |
| Total Claims Costs | 87,497 | 106,382 | 108,988 | 111,118 | 112,023 | 114,369 |
| Expenses |  |  |  |  |  |  |
| Operating | 7,979 | 10,565 | 12,142 | 12,908 | 13,268 | 13,733 |
| Commissions | 33,664 | 32,656 | 34,049 | 34,462 | 33,664 | 33,137 |
| Premium Taxes | 5,124 | 5,530 | 5,720 | 5,900 | 6,104 | 6,316 |
| Regulatory/Appeal | 18 | 12 | 13 | 12 | 13 | 13 |
| Total Expenses | 46,785 | 48,763 | 51,924 | 53,282 | 53,049 | 53,199 |
| Underwriting Income (Loss) | 45,298 | 40,099 | 40,967 | 43,551 | 49,950 | 54,817 |
| Investment Income | 4,368 | 10,707 | 6,957 | 6,840 | 7,256 | 7,652 |
| (b) Investment Income - Interest Rate Impact | (76) | (15) | 10 | 4 | 3 | 3 |
| Net Investment Income | 4,292 | 10,692 | 6,967 | 6,844 | 7,259 | 7,655 |
| Gain (Loss) on Sale of Property |  | - | - | . | . | - |
| Net Income (Loss) from Annual Operations | 49,598 | 50,791 | 47,934 | 50,395 | 57,209 | 62,472 |
| Total net Impact due to interest rate change (b) - (a) | 626 | 242 | 2 | 4 | 3 | 3 |

## EPF-3 Extension Statement of Changes in Equity: Basic Rate Change of $\mathbf{- 0 . 1 \%}$ Blackline

Multi-year - Statement of Changes in Equity

2023/24 Basic AAP Break even rate change of -0.1\%
(C\$ 000s, rounding may affect totals)
EXTENSION
Total Equity
Retained Earnings
Beginning Balance
Net Income (Loss) from annual operations
Transfer (to) / from DVA Retained Earnings
Transfer (to) / from Basic Retained Earnings
Total Retained Earnings
Total Accumulated Other Comprehensive Income Beginning Balance
Other Comprehensive Income on Available for Sale Assets
Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income
Total Accumulated Other Comprehensive Income Balance
Employee Future Benefits Portfolio
Available for Sale Assets
Employee Future Benefits Liabilities
Extension Portfolio
Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance

Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available

Minimum Capital Required ( $100 \%$ MCT)
MCT Ratio \% (Line 26) / (Line 27)

| For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| $\begin{array}{r} 86,234 \\ -49,598 \\ -(57,000) \end{array}$ | 78,832 | 71,446 | -82,708 | -91,670 | -96,206 |
|  | -50,605 | - 47,936 | -50,394 | -57,329 | -62,472 |
|  |  | - |  |  |  |
|  | -(57,992) | - 36,674 ) | ( 41,433$)$ | (52,793) | (65,093) |
| 78,832 | -71,445 | -82,708 | -91,669 | -96,206 | -93,585 |


| 10,706 | 15,832 | 9,841 | 9,445 | 9,128 | 9,009 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1,692 | - (11,202) | (396) | (317) | (119) | - 55 |
| 3,434 | 5,210 | - | - | - |  |
| 15,832 | -9,840 | -9,445 | -9,128 | -9,009 | -9,064 |


| 3,768 | 1,929 | 1,918 | 1,945 | 2,009 | 2,103 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $(2,277)$ | -2,969 | -2,969 | -2,969 | - 2,969 | -2,969 |
| 14,340 | 4,943 | 4,558 | 4,214 | 4,031 | 3,991 |
| 15,832 | -9,840 | -9,445 | -9,128 | -9,009 | -9,063 |
| -94,664 | -101,354 | -112,252 | 120,936 | -125,954 | -125,014 |


| 94,664 | 81,287 |  | 92,153 | $-100,797$ | 105,215 | $-102,648$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 3,701 | 10,085 | 18,491 | 24,185 | 25,249 | 10,046 |  |
| 90,963 | 71,202 | $-73,662$ | 76,612 | 79,966 | $-83,602$ |  |
|  |  |  |  |  |  |  |
| $-45,159$ | $-35,601$ | $-36,831$ | $-38,306$ | 39,983 | $-11,801$ |  |
| $201 \%$ | $200 \%$ | $200 \%$ | $200 \%$ | $200 \%$ | $200 \%$ |  |

## EPF-3 Extension Statement of Changes in Equity: Basic Rate Change of $\mathbf{- 0 . 1 \%}$ Clean

Multi-year - Statement of Changes in Equity

| (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| EXTENSION | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| Total Equity |  |  |  |  |  |  |
| Retained Earnings |  |  |  |  |  |  |
| Beginning Balance | 86,234 | 78,832 | 71,446 | 82,708 | 91,670 | 96,206 |
| Net Income (Loss) from annual operations | 49,598 | 50,800 | 47,936 | 50,394 | 57,209 | 62,471 |
| Transfer (to) / from DVA Retained Earnings | $(57,000)$ |  | - |  |  |  |
| Transfer (to) / from Basic Retained Earnings |  | $(58,186)$ | $(36,674)$ | $(41,433)$ | $(52,673)$ | $(65,093)$ |
| Total Retained Earnings | 78,832 | 71,446 | 82,708 | 91,669 | 96,206 | 93,584 |
| Total Accumulated Other Comprehensive Income |  |  |  |  |  |  |
| Beginning Balance | 10,706 | 15,832 | 9,841 | 9,445 | 9,128 | 9,009 |
| Other Comprehensive Income on Available for Sale Assets | 1,692 | $(11,202)$ | (396) | (317) | (119) | 55 |
| Change in Remeasurement of Employee Future Benefits | 3,434 | 5,210 | - | - | - | - |
| Total Accumulated Other Comprehensive Income | 15,832 | 9,840 | 9,445 | 9,128 | 9,009 | 9,064 |
| Total Accumulated Other Comprehensive Income Balance |  |  |  |  |  |  |
| Employee Future Benefits Portfolio |  |  |  |  |  |  |
| Available for Sale Assets | 3,768 | 1,929 | 1,918 | 1,945 | 2,009 | 2,103 |
| Employee Future Benefits Liabilities | $(2,277)$ | 2,969 | 2,969 | 2,969 | 2,969 | 2,969 |
| Extension Portfolio |  |  |  |  |  |  |
| Available for Sale Assets | 14,340 | 4,943 | 4,558 | 4,214 | 4,031 | 3,991 |
| Total Accumulated Other Comprehensive Income Balance | 15,832 | 9,841 | 9,445 | 9,128 | 9,009 | 9,063 |
| Total Equity Balance | 94,664 | 81,287 | 92,153 | 100,797 | 105,215 | 102,648 |
| MINIMUM CAPITAL TEST (C\$ 000s) |  |  |  |  |  |  |
| Total Equity Balance | 94,664 | 81,287 | 92,153 | 100,797 | 105,215 | 102,648 |
| Less: Assets Requiring 100\% Capital | 3,701 | 10,085 | 18,491 | 24,185 | 25,249 | 19,046 |
| Capital Available | 90,963 | 71,202 | 73,662 | 76,612 | 79,966 | 83,602 |
| Minimum Capital Required ( $100 \%$ MCT) | 45,159 | 35,601 | 36,831 | 38,306 | 39,983 | 41,801 |
| MCT Ratio \% (Line 26) / (Line 27) | 201\% | 200\% | 200\% | 200\% | 200\% | 200\% |

# Appendix 1: Blackine PF-1 Statement of Operations 2023 GRA Base with August 30, 2022 + 25 bps interest Rate Forecast 2023/24 Basic AAP break even rate change -0.54\% 

Multi-year - Statement of Operations

```
2023/24 Basic AAP Break even rate change of -0.54\%
```

Line
(C\$ 000s, rounding may affect totals)

## BASIC

Motor Vehicles
Capital Release
Drivers
Reinsurance Ceded
Total Net Premiums Written
Net Premiums Earned
Motor Vehicles
Capital Release
Drivers
Reinsurance Ceded
Total Net Premiums Earned Service Fees \& Other Revenues
Total Earned Revenues
Claims Incurred DPAC $\backslash$ Premium Deficiency Adjustment
(a) Claims Incurred - Interest Rate Impact

Total Claims Incurred
Claims Expense
Road Safety/Loss Prevention
Total Claims Costs
Expenses
Operating
Commissions
Premium Taxes
Regulatory/Appeal
Total Expenses
Underwriting Income (Loss)
Investment Income
(b) Investment Income - Interest Rate Impact

Net Investment Income
Gain (Loss) on Sale of Property
Net Income (Loss) from Annual Operations
Total net Impact due to interest rate change (b) - (a)

For the Years Ended March 31,

| 2022A | 2023FB | 2024F | 2025F | 2026 | 2027F |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| -1,092,643 | 1,116,144 | 1,150,899 | -1,191,537 | -1,234,288 | -1,278,539 |
| (73,275) | $(57,857)$ |  |  |  |  |
| 61,511 | 59,444 | -63,390 | -65,996 | 68,165 | 70,094 |
| - (15,659) | - 16,386$)$ | (16,843) | - $(17,348)$ | $(17,868)$ | $(18,404)$ |
| 1,065,220 | 1,101,345 | 1,197,446 | 1,240,185 | 1,284,58 | ,330,2 |


| -1,094,496 | -1,105,705 | -1,133,827 | -1,171,575 | -1,213,288 | 1,256,802 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $(36,176)$ | - $(66,536)$ | - $(28,420)$ |  |  |  |
| 63,747 | 60,389 | 61,452 | 64,716 | 67,100 | 147 |
| $(15,659)$ | - (16,363) | - 16,843 ) | (17,348) | $(17,868)$ | $(18,404)$ |
| 1,106,408 | 1,083,195 | 1,150,016 | 1,218,943 | 1,262,520 | 1,307,545 |
| 24,652 | 28,073 | 27,793 | 27,831 | 27,856 | 28,514 |
| 1,131,060 | 1,111,268 | 1,177,809 | 1,246,77 | 1,290,376 | 1,336,059 |
| -838,574 | -854,409 | 937,716 | -986,488 | -1,034,934 | 1,083,502 |
|  |  |  |  |  | 6,445 |
| - (132,765) | $(100,382)$ | $(2,594)$ | (2,385) | - (3,895) | (175) |
| -705,809 | -754,027 | 935,122 | 984,103 | 1,031,039 | 1,089,772 |
| 146,277 | -151,542 | -157,376 | -157,770 | -156,115 | -153,073 |
| 10,337 | 12,469 | 14,975 | 14,028 | 14,375 | 14,786 |
| -862,423 | -918,038 | 1,107,473 | 1,155,901 | 1,201,529 | 1,257,631 |


| 75,945 | -89,578 | -107,488 | -107,086 | -107,639 | -106,050 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 44,925 | 47,913 | -51,688 | 58,378 | 58,185 | -57,222 |
| 28,966 | 30,608 | 35,007 | 37,090 | 35,397 | 39,780 |
| 4,530 | 4,618 | 4,815 | 4,428 | 4,508 | 4,606 |
| 154,366 | -172,717 | 198,998 | 207,882 | -205,729 | 207,658 |
| 114,271 | 20,513 | , | $(117,009)$ | $(116,882)$ |  |
| 79,813 | 126,119 | ,955 | 2,220 | 28,441 | 134,066 |
| - $(126,997)$ | $(101,549)$ | (483) | (447) | (436) | (407) |
| - (47,184) | 24,570 | -121,472 | 121,773 | 128,005 | 133,659 |
| 104 |  |  |  |  |  |
| 67,194 | 45,083 | (7,190) | 4,764 | 11,123 | 4,429 |
| 5,768 | $(1,167)$ | 2,111 | 1,938 | 3,45 | $(23$ |

# Appendix 1: Clean <br> PF-1 Statement of Operations 2023 GRA Base with August 30, 2022 + 25 bps interest Rate Forecast 2023/24 Basic AAP break even rate change -0.54\% 

Multi-year - Statement of Operations

## 2023/24 Basic AAP Break even rate change of -0.54\%

| (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| Motor Vehicles | 1,092,643 | 1,116,144 | 1,150,899 | 1,191,537 | 1,234,288 | 1,278,539 |
| Capital Release | $(73,275)$ | $(57,857)$ | - | - | - | - |
| Drivers | 61,511 | 59,444 | 63,390 | 65,996 | 68,165 | 70,094 |
| Reinsurance Ceded | $(15,659)$ | $(16,386)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| Total Net Premiums Written | 1,065,220 | 1,101,345 | 1,197,446 | 1,240,185 | 1,284,585 | 1,330,229 |
| Net Premiums Earned |  |  |  |  |  |  |
| Motor Vehicles | 1,094,496 | 1,105,705 | 1,133,827 | 1,171,575 | 1,213,288 | 1,256,802 |
| Capital Release | $(36,176)$ | $(66,536)$ | $(28,420)$ | - | - |  |
| Drivers | 63,747 | 60,389 | 61,452 | 64,716 | 67,100 | 69,147 |
| Reinsurance Ceded | $(15,659)$ | $(16,363)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| Total Net Premiums Earned | 1,106,408 | 1,083,195 | 1,150,016 | 1,218,943 | 1,262,520 | 1,307,545 |
| Service Fees \& Other Revenues | 24,652 | 28,073 | 27,793 | 27,235 | 27,856 | 28,514 |
| Total Earned Revenues | 1,131,060 | 1,111,268 | 1,177,809 | 1,246,178 | 1,290,376 | 1,336,059 |
| Claims Incurred | 838,574 | 923,837 | 937,716 | 986,486 | 1,034,934 | 1,083,498 |
| DPAC \Premium Deficiency Adjustment | (13276 | (100,84) | 508) | (1)3) | ${ }^{-}$ | 6,438 |
| (a) Claims Incurred - Interest Rate Impact | $(132,765)$ | $(169,842)$ | $(2,598)$ | $(2,383)$ | $(4,006)$ | (130) |
| Total Claims Incurred | 705,809 | 753,995 | 935,118 | 984,103 | 1,030,928 | 1,089,806 |
| Claims Expense | 146,277 | 151,542 | 157,376 | 157,770 | 156,115 | 153,073 |
| Road Safety/Loss Prevention | 10,337 | 12,469 | 14,975 | 14,028 | 14,375 | 14,786 |
| Total Claims Costs | 862,423 | 918,006 | 1,107,469 | 1,155,901 | 1,201,418 | 1,257,665 |
| Expenses |  |  |  |  |  |  |
| Operating | 75,945 | 89,578 | 107,488 | 107,986 | 107,639 | 106,050 |
| Commissions | 44,925 | 47,913 | 51,688 | 58,378 | 58,185 | 57,222 |
| Premium Taxes | 28,966 | 32,988 | 35,007 | 37,090 | 34,763 | 39,780 |
| Regulatory/Appeal | 4,530 | 4,618 | 4,815 | 4,428 | 4,508 | 4,606 |
| Total Expenses | 154,366 | 175,097 | 198,998 | 207,882 | 205,095 | 207,658 |
| Underwriting Income (Loss) | 114,271 | 18,165 | $(128,658)$ | $(117,605)$ | $(116,137)$ | $(129,264)$ |
| Investment Income | 79,813 | 125,669 | 124,311 | 124,421 | 131,517 | 136,667 |
| (b) Investment Income - Interest Rate Impact | $(126,997)$ | $(158,973)$ | (483) | (447) | (436) | (407) |
| Net Investment Income | $(47,184)$ | $(33,304)$ | 123,828 | 123,974 | 131,081 | 136,260 |
| Gain (Loss) on Sale of Property | 104 | - | - | - | - | - |
| Net Income (Loss) from Annual Operations | 67,191 | $(15,139)$ | $(4,830)$ | 6,369 | 14,944 | 6,996 |
| Total net Impact due to interest rate change (b) - (a) | 5,768 | 10,869 | 2,115 | 1,936 | 3,570 | (277) |

## Appendix 1: Blackline <br> PF-2 Statement of Financial Position

## 2023 GRA Base with August 30, 2022 +25 bps interest Rate Forecast 2023/24 Basic AAP break even rate change -0.54\%

Multi-year - Statement of Financial Position

2023/24 Basic AAP Break even rate change of -0.54\%

| Line |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. | (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| 1 |  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2 | BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| 3 | Assets |  |  |  |  |  |  |
| 4 | Cash and cash equivalents | 153,131 | 189,782 | 174,759 | 168,630 | 137,856 | 130,270 |
| 5 | Investments | 2,750,044 | 2,677,146 | 2,791,648 | 2,906,594 | 2,954,450 | 3,125,163 |
| 6 | Investment property | 5,912 | 5,735 | 5,566 | 5,398 | 5,230 | 5,062 |
| 7 | Due from other insurance companies | 44 | - | - | - | - | - |
| 8 | Accounts receivable | 398,612 | 360,664 | 392,226 | 406,076 | 420,645 | 435,726 |
| 9 | Deferred policy acquisition costs | 37,672 | 37,111 | 41,384 | 43,243 | 42,918 | 37,456 |
| 10 | Reinsurers' share of unearned premiums | - | 23 | 23 | 23 | 23 | 23 |
| 11 | Reinsurers' share of unpaid claims | 2,457 | - | - | - | - | - |
| 12 | Property and equipment | 111,880 | 134,472 | 143,777 | 154,630 | 178,076 | 179,228 |
| 13 | Deferred development costs | 44,687 | 45,258 | 49,415 | 52,473 | 52,093 | 43,697 |
| 14 |  | 3,504,409 | 3,450,191 | 3,598,798 | 3,737,067 | 3,791,291 | 3,956,625 |
| 15 | Liabilities |  |  |  |  |  |  |
| 16 | Due to other insurance companies | 369 | 325 | 325 | 325 | 325 | 325 |
| 17 | Accounts payable and accrued liabilites | 60,876 | 70,072 | 69,620 | 72,037 | 70,982 | 71,336 |
| 18 | Financing lease obligation | 5,361 | 5,282 | 5,159 | 5,036 | 4,913 | 4,791 |
| 19 | Unearned premiums and fees | 548,725 | 570,352 | 619,148 | 641,861 | 665,513 | 689,909 |
| 20 | Provision for employee current benefits | 19,281 | 19,995 | 20,672 | 21,349 | 22,026 | 22,703 |
| 21 | Provision for employee future benefits | 355,244 | 287,502 | 298,833 | 310,166 | 321,499 | 332,831 |
| 22 | Provision for unpaid claims | 2,103,789 | 2,036,039 | 2,097,487 | 2,151,652 | 2,204,725 | 2,262,769 |
| 23 |  | 3,093,645 | 2,989,567 | 3,111,244 | 3,202,426 | 3,289,983 | 3,384,664 |
| 24 | Equity |  |  |  |  |  |  |
| 25 | Retained Earnings | 359,335 | 384,720 | 414,224 | 460,376 | 423,506 | 492,898 |
| 26 | Accumulated Other Comprehensive Income | 51,429 | 75,905 | 73,330 | 74,264 | 77,800 | 79,062 |
| 27 | Total Equity | 410,764 | 460,625 | 487,554 | 534,640 | 501,306 | 571,960 |
| 28 | Total Liabilities \& Equity | 3,504,409 | 3,450,192 | 3,598,798 | 3,737,066 | 3,791,289 | 3,956,624 |

## Appendix 1: Clean

PF-2 Statement of Financial Position 2023 GRA Base with August 30, 2022 +25 bps interest Rate Forecast
2023/24 Basic AAP break even rate change -0.54\%

Multi-year - Statement of Financial Position

2023/24 Basic AAP Break even rate change of -0.54\%

| Line |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. | (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| 1 |  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2 | BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| 3 | Assets |  |  |  |  |  |  |
| 4 | Cash and cash equivalents | 153,131 | 210,610 | 198,096 | 191,399 | 79,990 | 72,631 |
| 5 | Investments | 2,750,044 | 2,675,584 | 2,790,010 | 2,907,329 | 3,017,958 | 3,191,870 |
| 6 | Investment property | 5,912 | 5,735 | 5,566 | 5,398 | 5,230 | 5,062 |
| 7 | Due from other insurance companies | 14 | - | - | - | - | - |
| 8 | Accounts receivable | 398,612 | 360,664 | 392,226 | 406,076 | 420,645 | 435,726 |
| 9 | Deferred policy acquisition costs | 37,672 | 37,111 | 41,384 | 43,243 | 42,918 | 37,462 |
| 10 | Reinsurers' share of unearned premiums | - | 23 | 23 | 23 | 23 | 23 |
| 11 | Reinsurers' share of unpaid claims | 2,457 | - | - | - | - | - |
| 12 | Property and equipment | 111,880 | 134,472 | 143,777 | 154,630 | 178,076 | 179,228 |
| 13 | Deferred development costs | 44,687 | 45,258 | 49,415 | 52,473 | 52,093 | 43,697 |
| 14 |  | 3,504,409 | 3,469,457 | 3,620,497 | 3,760,571 | 3,796,933 | 3,965,699 |
| 15 | Liabilities |  |  |  |  |  |  |
| 16 | Due to other insurance companies | 369 | 325 | 325 | 325 | 325 | 325 |
| 17 | Accounts payable and accrued liabilites | 60,876 | 70,072 | 69,620 | 72,037 | 70,982 | 71,336 |
| 18 | Financing lease obligation | 5,361 | 5,282 | 5,159 | 5,036 | 4,913 | 4,791 |
| 19 | Unearned premiums and fees | 548,725 | 570,352 | 619,148 | 641,861 | 665,513 | 689,909 |
| 20 | Provision for employee current benefits | 19,281 | 19,995 | 20,672 | 21,349 | 22,026 | 22,703 |
| 21 | Provision for employee future benefits | 355,244 | 287,502 | 298,833 | 310,166 | 321,499 | 332,831 |
| 22 | Provision for unpaid claims | 2,103,789 | 2,036,007 | 2,097,451 | 2,151,616 | 2,204,578 | 2,262,664 |
| 23 |  | 3,093,645 | 2,989,535 | 3,111,208 | 3,202,390 | 3,289,836 | 3,384,559 |
| 24 | Equity |  |  |  |  |  |  |
| 25 | Retained Earnings | 359,335 | 404,017 | 435,883 | 483,540 | 429,350 | 501,314 |
| 26 | Accumulated Other Comprehensive Income | 51,429 | 75,905 | 73,406 | 74,640 | 77,747 | 79,827 |
| 27 | Total Equity | 410,764 | 479,922 | 509,289 | 558,180 | 507,097 | 581,141 |
| 28 | Total Liabilities \& Equity | 3,504,409 | 3,469,457 | 3,620,497 | 3,760,570 | 3,796,933 | 3,965,700 |

## Appendix 1: Blackline

PF-3 Statement of Changes in Equity

## 2023 GRA Base with August 30, 2022 + 25 bps interest Rate Forecast

 2023/24 Basic AAP break even rate change -0.54\%
## Multi-year - Statement of Changes in Equity

## 2023/24 Basic AAP Break even rate change of -0.54\%

(C\$ 000s, rounding may affect totals)

BASIC
Total Equity
Retained Earnings Beginning Balance
Net Income (Loss) from annual operations
Rebate to Policyholders
Transfer from Extension Retained Earnings
Total Retained Earnings
Total Accumulated Other Comprehensive Income Beginning Balance
Other Comprehensive Income for the Year
Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income
Total Accumulated Other Comprehensive Income Balance
Employee Future Benefits Portfolio Available for Sale Assets Employee Future Benefits Liabilities
Rate Stabilization Reserve Portfolio Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance
Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required ( $100 \%$ MCT)
MCT Ratio \% (Line 25) / (Line 26)
MCT Ratio \% - For Rebate Purposes (Excludes AOCI on EFB Liability)

For the Years Ended March 31,

| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| -448,678 | -359,335 | 384,720 | -414,224 | -460,376 | -423,506 |
| 67,191 | 15,083 | - (7,190) | - 4,764 | 11,123 | - 4,429 |
| - 156,534$)$ | -(79,343) |  | - | $-(100,526)$ |  |
|  | 59,645 | -36,694 | 41,388 | 52,533 | 64,963 |
| 359,335 | 384,720 | -414,224 | -460,376 | -423,506 | -492,898 |
| -(14,700) | -51,429 | -75,005 | -73,330 | -74,264 | -77,800 |
| 25,485 | -(51,545) | - $(2,575)$ | 934 | $-3,536$ | 1,262 |
| - 40,644 | -76,021 | - | $\square$ | - |  |
| 51,429 | 75,005 | 73,330 | 74,264 | 77,800 | 79,0 |


| -44,594 | -22,983 | -22,853 | -23,174 | -23,932 | -25,062 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| - 26,941 ) | -49,314 | -49,311 | -49,311 | - 49,311 | -49,311 |
| -33,778 | 3,611 | -1,165 | 1,779 | 4,557 | 4,689 |
| -51,429 | 75,005 | 73,330 | 74,264 | 77,800 | 79,062 |
| 410,764 | -460,625 | -487,554 | -534,640 | 501,306 | 571,960 |


| $-410,764$ | $-460,625$ | $-487,554$ | $-534,640$ | 501,306 | $-571,060$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $-44,687$ | $-45,258$ | 49,415 | 55,473 | 52,093 | 43,697 |
| $-366,074$ | $-415,367$ | $-438,139$ | $-482,167$ | $-449,213$ | $-528,263$ |
| $-384,411$ | $-361,799$ | $-361,838$ | $-379,393$ | $-395,563$ | $-415,425$ |
| $95.2 \%$ | $114,8 \%$ | $121.1 \%$ | $127.1 \%$ | $113,6 \%$ | $127.2 \%$ |
| $95.2 \%$ | $100.0 \%$ | $106.3 \%$ | $113.0 \%$ | $100.1 \%$ | $114.3 \%$ |

## Appendix 1: Clean <br> PF-3 Statement of Changes in Equity 2023 GRA Base with August 30, 2022 + 25 bps interest Rate Forecast 2023/24 Basic AAP break even rate change -0.54\%

## Multi-year - Statement of Changes in Equity

## 2023/24 Basic AAP Break even rate change of -0.54\%

(C\$ 000s, rounding may affect totals)

## BASIC

Total Equity
Retained Earnings
Beginning Balance
Net Income (Loss) from annual operations
Rebate to Policyholders
Transfer from Extension Retained Earnings
Total Retained Earnings
Total Accumulated Other Comprehensive Income Beginning Balance
Other Comprehensive Income for the Year
Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income
Total Accumulated Other Comprehensive Income Balance
Employee Future Benefits Portfolio
Available for Sale Assets
Employee Future Benefits Liabilities
Rate Stabilization Reserve Portfolio

> Available for Sale Assets

Total Accumulated Other Comprehensive Income Balance

Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required (100\% MCT)
MCT Ratio \% (Line 25) / (Line 26)
MCT Ratio \% - For Rebate Purposes (Excludes AOCI on EFB Liability)

For the Years Ended March 31,

| For the Years Ended March 31, |  |  |  |  |  |  |
| ---: | :---: | :---: | :---: | :---: | ---: | :---: |
| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |  |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |  |
|  |  |  |  |  |  |  |
| 448,678 | 359,335 | 404,017 | 435,883 | 483,540 | 429,350 |  |
| 67,191 | $(15,139)$ | $(4,830)$ | 6,369 | 14,944 | 6,996 |  |
| $(156,534)$ | - | - | - | $(121,670)$ | - |  |
| - | 59,821 | 36,696 | 41,288 | 52,536 | 64,968 |  |
| 359,335 | 404,017 | 435,883 | 483,540 | 429,350 | 501,314 |  |
|  |  |  |  |  |  |  |
| $(14,700)$ | 51,429 | 75,905 | 73,406 | 74,640 | 77,747 |  |
| 25,485 | $(51,545)$ | $(2,499)$ | 1,234 | 3,107 | 2,080 |  |
| 40,644 | 76,021 | - | - | - | - |  |
| 51,429 | 75,905 | 73,406 | 74,640 | 77,747 | 79,827 |  |


| 44,591 | 22,983 | 22,853 | 23,174 | 23,931 | 25,062 |
| :---: | ---: | ---: | ---: | ---: | ---: |
| $(26,941)$ | 49,311 | 49,311 | 49,311 | 49,311 | 49,311 |
|  |  |  |  |  |  |
| 33,778 | 3,611 | 1,242 | 2,154 | 4,504 | 5,453 |
| 51,429 | 75,905 | 73,406 | 74,640 | 77,746 | 79,826 |
|  |  |  |  |  |  |
| 410,764 | $\mathbf{4 7 9 , 9 2 2}$ | $\mathbf{5 0 9 , 2 8 9}$ | $\mathbf{5 5 8 , 1 8 0}$ | $\mathbf{5 0 7 , 0 9 7}$ | $\mathbf{5 8 1 , 1 4 1}$ |


| 410,761 | 479,922 | 509,289 | 558,180 | 507,097 | 581,141 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 44,687 | 45,258 | 49,415 | 52,473 | 52,093 | 43,697 |
| 366,074 | 434,664 | 459,874 | 505,707 | 455,004 | 537,444 |
| 384,411 | 362,032 | 361,815 | 379,655 | 401,456 | 421,737 |
| $95.2 \%$ | $120.1 \%$ | $127.1 \%$ | $133.2 \%$ | $113.3 \%$ | $127.4 \%$ |
| $95.2 \%$ | $105.3 \%$ | $112.3 \%$ | $119.1 \%$ | $100.0 \%$ | $114.8 \%$ |

Appendix 1: Blackline
EPF-1 Extension Statement of Operations
2023 GRA Base with August 30, 2022 + 25 bps interest Rate Forecast 2023/24 Basic AAP break even rate change -0.54\%

Multi-year - Statement of Operations
(C\$ 000s, rounding may affect totals)

## EXTENSION

Motor Vehicles
Reinsurance Ceded
Total Net Premiums Written
Net Premiums Earned
Motor Vehicles
Reinsurance Ceded
Total Net Premiums Earned Service Fees \& Other Revenues
Total Earned Revenues
Net Claims Incurred
(a) Claims Incurred - Interest Rate Impact

Total Claims Incurred
Claims Expense
Road Safety/Loss Prevention
Total Claims Costs
Expenses
Operating
Commissions
Premium Taxes
Regulatory/Appeal
Total Expenses
Underwriting Income (Loss)
Investment Income
(b) Investment Income - Interest Rate Impact

Net Investment Income
Gain (Loss) on Sale of Property
Net Income (Loss) from Operations
Total net Impact due to interest rate change (b) - (a)
$-49,598-50,666-48,009-50,355-57,086-62,354$
$-626-402$

Appendix 1: Clean
EPF-1 Extension Statement of Operations
2023 GRA Base with August 30, 2022 + 25 bps interest Rate Forecast 2023/24 Basic AAP break even rate change -0.54\%

Multi-year - Statement of Operations

| 2023/24 Basic AAP Break even rate change of -0.54\% |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
|  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| EXTENSION | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| Motor Vehicles | 180,476 | 187,902 | 193,228 | 199,871 | 206,808 | 214,031 |
| Reinsurance Ceded | $(1,949)$ | $(2,007)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| Total Net Premiums Written | 178,527 | 185,895 | 191,165 | 197,746 | 204,619 | 211,777 |
| Net Premiums Earned |  |  |  |  |  |  |
| Motor Vehicles | 170,804 | 184,309 | 190,651 | 196,657 | 203,452 | 210,536 |
| Reinsurance Ceded | $(1,949)$ | $(2,004)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| Total Net Premiums Earned | 168,855 | 182,305 | 188,588 | 194,532 | 201,263 | 208,282 |
| Service Fees \& Other Revenues | 10,725 | 12,939 | 13,293 | 13,422 | 13,761 | 14,105 |
| Total Earned Revenues | 179,580 | 195,244 | 201,881 | 207,954 | 215,024 | 222,387 |
| Net Claims Incurred | 75,510 | 90,439 | 92,111 | 93,259 | 94,438 | 95,528 |
| (a) Claims Incurred - Interest Rate Impact | (702) | (320) | 5 | - | - | - |
| Total Claims Incurred | 74,808 | 90,119 | 92,116 | 93,259 | 94,438 | 95,528 |
| Claims Expense | 11,817 | 15,001 | 15,346 | 16,656 | 16,305 | 17,561 |
| Road Safety/Loss Prevention | 872 | 1,199 | 1,526 | 1,337 | 1,411 | 1,414 |
| Total Claims Costs | 87,497 | 106,319 | 108,988 | 111,252 | 112,154 | 114,503 |
| Expenses |  |  |  |  |  |  |
| Operating | 7,979 | 10,565 | 12,142 | 12,981 | 13,341 | 13,807 |
| Commissions | 33,664 | 32,656 | 34,049 | 34,462 | 33,664 | 33,137 |
| Premium Taxes | 5,124 | 5,530 | 5,720 | 5,900 | 6,104 | 6,316 |
| Regulatory/Appeal | 18 | 12 | 13 | 12 | 13 | 13 |
| Total Expenses | 46,785 | 48,763 | 51,924 | 53,355 | 53,122 | 53,273 |
| Underwriting Income (Loss) | 45,298 | 40,162 | 40,969 | 43,347 | 49,748 | 54,611 |
| Investment Income | 4,368 | 10,707 | 7,030 | 6,907 | 7,336 | 7,740 |
| (b) Investment Income - Interest Rate Impact | (76) | (35) | 10 | 4 | 3 | 2 |
| Net Investment Income | 4,292 | 10,672 | 7,040 | 6,911 | 7,339 | 7,742 |
| Gain (Loss) on Sale of Property | 9 | - | - | - | - | - |
| Net Income (Loss) from Operations | 49,598 | 50,834 | 48,009 | 50,258 | 57,087 | 62,353 |
| Total net Impact due to interest rate change (b) - (a) | 626 | 285 | 5 | 4 | 3 | 2 |

## Appendix 1: Blackline

## EPF-3 Extension Statement of Changes in Equity

## 2023 GRA Base with August 30, 2022 + 25 bps interest Rate Forecast 2023/24 Basic AAP break even rate change -0.54\%

Multi-year - Statement of Changes in Equity

2023/24 Basic AAP Break even rate change of -0.54\%
(C\$ 000s, rounding may affect totals)

EXTENSION
Total Equity
Retained Earnings
Beginning Balance
Net Income (Loss) from annual operations
Transfer (to) / from DVA Retained Earnings
Transfer (to) / from Basic Retained Earnings
Total Retained Earnings

Total Accumulated Other Comprehensive Income Beginning Balance
Other Comprehensive Income on Available for Sale Assets
Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income

Total Accumulated Other Comprehensive Income Balance
Employee Future Benefits Portfolio
Available for Sale Assets
Employee Future Benefits Liabilities
Extension Portfolio
Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance

Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required ( $100 \%$ MCT)
MCT Ratio \% (Line 26) / (Line 27)

For the Years Ended March 31,

| For the Years Ended March 31, |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |  |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 86,234 | 78,832 | 69,855 | 81,172 | 90,139 | $-94,693$ |  |
| 49,598 | 50,668 | $-48,014$ | 50,355 | 57,087 | $-62,350$ |  |
| $(57,000)$ | $(59,645)$ | $(36,694)$ | $(41,388)$ | $(52,533)$ | $(64,963)$ |  |
| 78,832 | 69,855 | 81,172 | 90,139 | 94,693 | $-92,080$ |  |


| 10,706 | 15,832 | 11,009 | 10,589 | 10,271 | 10,153 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1,692 | $(11,202)$ | (420) | (318) | - (118) | - 58 |
| 3,434 | 6,379 |  |  |  |  |
| 15.832 | -11,009 | -10,589 | -10.271 | -10,153 | -10,211 |


| 3,768 | 1,929 | 1,918 | 1,945 | 2,008 | 2,103 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $(2,277)$ | -4,138 | -4,138 | -4,138 | -4,138 | -4,138 |
| 14,340 | 4,943 | 4,533 | 4,189 | 4,007 | 3,974 |
| 15,834 | 11,009 | 10,589 | 10,274 | 10,153 | 10,212 |
| -94,664 | -80,865 | -91,764 | -100,414 | -104,847 | 102,294 |


| 94,664 | -80,865 | -91,761 | -100,414 | -104,847 | -102,291 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 3,704 | 10,085 | -18,494 | 24,183 | -25,245 | 19,044 |
| 90,963 | 70,780 | 73,270 | 76,228 | 79,602 | 83,250 |
| - 45,159 | -35,390 | -36,634 | -38,114 | -39,799 | 41,623 |
| 201\% | 200\% | 200\% | 200\% | 200\% |  |

Appendix 1: Clean
EPF-3 Extension Statement of Changes in Equity 2023 GRA Base with August 30, 2022 + 25 bps interest Rate Forecast 2023/24 Basic AAP break even rate change -0.54\%

Multi-year - Statement of Changes in Equity

2023/24 Basic AAP Break even rate change of -0.54\%
(C\$ 000s, rounding may affect totals)

EXTENSION
Total Equity
Retained Earnings
Beginning Balance
Net Income (Loss) from annual operations
Transfer (to) / from DVA Retained Earnings
Transfer (to) / from Basic Retained Earnings
Total Retained Earnings

Total Accumulated Other Comprehensive Income Beginning Balance
Other Comprehensive Income on Available for Sale Assets
Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income

Total Accumulated Other Comprehensive Income Balance
Employee Future Benefits Portfolio
Available for Sale Assets
Employee Future Benefits Liabilities
Extension Portfolio
Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance

Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required ( $100 \%$ MCT)
MCT Ratio \% (Line 26) / (Line 27)

For the Years Ended March 31,

| For the Years Ended March 31, |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 2022A | 2023FB | 2024 F | 2025 F | 2026 F | 2027F |


| $2021 / 22 A$ | $2022 / 23 F B$ | $2023 / 24 F$ | $2024 / 25 F$ | $2025 / 26 F$ | $2026 / 27 F$ |
| :--- | :--- | :--- | :--- | :--- | :--- |


| 86,234 | 78,832 | 69,855 | 81,170 | 90,139 | 94,690 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 49,598 | 50,844 | 48,011 | 50,257 | 57,087 | 62,351 |
| $(57,000)$ | - | - | - | - | - |
|  | $(59,821)$ | $(36,696)$ | $(41,288)$ | $(52,536)$ | $(64,968)$ |
| 78,832 | 69,855 | 81,170 | 90,139 | 94,690 | 92,073 |


| 10,706 | 15,832 | 11,009 | 10,589 | 10,272 | 10,155 |
| ---: | :---: | :---: | :---: | :---: | :---: |
| 1,692 | $(11,202)$ | $(420)$ | $(317)$ | $(118)$ | 58 |
| 3,434 | 6,379 | - | - | - | - |
| 15,832 | 11,009 | 10,589 | 10,272 | 10,154 | 10,213 |


| 3,768 | 1,929 | 1,918 | 1,945 | 2,008 | 2,103 |
| :---: | ---: | ---: | ---: | ---: | ---: |
| $(2,277)$ | 4,138 | 4,138 | 4,138 | 4,138 | 4,138 |
|  |  |  |  |  |  |
| 14,340 | 4,943 | 4,534 | 4,190 | 4,009 | 3,972 |
| 15,831 | 11,009 | 10,589 | 10,272 | 10,155 | 10,213 |
|  |  |  |  |  |  |
| 94,664 | 80,865 | $\mathbf{9 1 , 7 5 9}$ | $\mathbf{1 0 0 , 4 1 1}$ | $\mathbf{1 0 4 , 8 4 4}$ | $\mathbf{1 0 2 , 2 8 6}$ |


| 94,664 | 80,865 | 91,759 | 100,411 | 104,844 | 102,286 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 3,701 | 10,085 | 18,491 | 24,183 | 25,245 | 19,041 |
| 90,963 | 70,780 | 73,268 | 76,228 | 79,599 | 83,245 |
|  |  |  |  |  |  |
| 45,159 | 35,390 | 36,634 | 38,114 | 39,799 | 41,623 |
| $\mathbf{2 0 1 \%}$ | $\mathbf{2 0 0 \%}$ | $\mathbf{2 0 0 \%}$ | $\mathbf{2 0 0 \%}$ | $\mathbf{2 0 0 \%}$ | $\mathbf{2 0 0 \%}$ |

# Appendix 1: Blackline <br> PF-1 Statement of Operations 2023 GRA Base with August 30, 2022 -25 bps interest Rate Forecast 2023/24 Basic AAP break even rate change +0.45\% 

Multi-year - Statement of Operations

| Line No. | (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 |  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2 | BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| 3 | Motor Vehicles | 1,092,643 | 1,116,144 | 1,162,554 | 1,203,602 | 1,246,785 | 1,291,482 |
| 4 | Capital Release | - $(73,275)$ | - $(57,857)$ |  |  |  |  |
| 5 | Drivers | -61,514 | -59,444 | -63,390 | -65,996 | -68,165 | -70,094 |
| 6 | Reinsurance Ceded | - $(15,659)$ | - (16,386) | - (16,843) | - (17,348) | - (17,868) | (18,404) |
| 7 | Total Net Premiums Written | 1,065,220 | 1,101,345 | 1,209,101 | 1,252,250 | 1,297,082 | 1,343,172 |
| 8 | Net Premiums Earned |  |  |  |  |  |  |
| 9 | Motor Vehicles | 1,094,496 | 1,105,705 | 1,139,757 | 1,183,439 | 1,225,573 | -1,269,526 |
| 10 | Capital Release | $(36,176)$ | - $(66,536)$ | - 28,420$)$ |  |  |  |
| 11 | Drivers | -63,747 | -60,389 | -61,452 | -64,716 | -67,100 | -69,147 |
| 12 | Reinsurance Ceded | - $(15,659)$ | (16,363) | - 16,843 ) | - $(17,348)$ | - $(17,868)$ | - 18,404 ) |
| 13 | Total Net Premiums Earned | 1,106,408 | 1,083,195 | 1,155,946 | 1,230,807 | 1,274,805 | 1,320,269 |
| 14 | Service Fees \& Other Revenues | -24,652 | 28,073 | -27,990 | - 27,439 | -28,700 | -28,734 |
| 15 | Total Earned Revenues | 1,131,060 | 1,111,268 | -1,183,936 | 1,258,246 | -1,303,505 | 1,349,003 |
| 16 | Claims Incurred | -838,574 | -854,410 | -939,365 | -988,291 | -1,036,883 | -1,085,567 |
| 17 | DPAC \Premium Deficiency Adjustment |  |  |  |  |  | 5,976 |
| 18 | (a) Claims Incurred - Interest Rate Impact | (132,765) | - 27,615 ) | -1,887 | - 430 | - $(1,452)$ | - 2,271 |
| 19 | Total Claims Incurred | -705,809 | -826,795 | -941,252 | -988,721 | 1,035,431 | 1,093,814 |
| 20 | Claims Expense | 146,277 | -151,542 | -157,376 | -158,252 | -156,608 | -153,549 |
| 21 | Road Safety/Loss Prevention | 10,337 | 12,469 | 14,975 | 14,081 | 14,431 | 14,840 |
| 22 | Total Claims Costs | -862,423 | 990,806 | 1,113,603 | 1,161,054 | 1,206,470 | -1,262,203 |
| 23 | Expenses |  |  |  |  |  |  |
| 24 | Operating | 75,945 | -89,578 | -107,488 | -108,306 | -107,968 | -106,367 |
| 25 | Commissions | 44,825 | - 47,013 | -51,003 | -58,891 | -58,703 | -57,732 |
| 26 | Premium Taxes | 28,966 | -32,888 | -32,619 | -37,446 | -38,782 | -36,226 |
| 27 | Regulatory/Appeal | -4,530 | - 4,618 | - 4,815 | - 4,428 | - 4,508 | - 4,606 |
| 28 | Total Expenses | -154,366 | -175,097 | -196,825 | -209,071 | 209,964 | 204,934 |
| 29 | Underwriting Income (Loss) | -114,274 | (54,635) | (126,492) | (111,879) | (112,926) | $\underline{(118,131)}$ |
| 30 | Investment Income | 79,813 | -125,270 | -117,595 | -112,896 | -118,925 | -123,694 |
| 31 | (b) Investment Income - Interest Rate Impact | -(126,997) | - 30,359 ) | (193) | $-\quad(178)$ | - (174) | - (161) |
| 32 | Net Investment Income | - 47,184$)$ | -94,914 | -117,402 | -112,718 | 118,754 | -123,533 |
| 33 | Gain (Loss) on Sale of Property | 104 | - | - | - | - . | - - |
| 34 | Net Income (Loss) from Annual Operations | -67,191 | -40,276 | $(9,090)$ | 839 | -5,825 | -5,402 |
| 35 | Total net Impact due to interest rate change (b) - (a) | -5,768 | - $(2,744)$ | - $(2,080)$ | (608) | 1,278 | - $(2,432)$ |

Appendix 1: Clean
PF-1 Statement of Operations

## 2023 GRA Base with August 30, 2022 -25 bps interest Rate Forecast 2023/24 Basic AAP break even rate change +0.45\%

Multi-year - Statement of Operations

## 2023/24 Basic AAP Break even rate change of $+0.45 \%$

| (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| Motor Vehicles | 1,092,643 | 1,116,144 | 1,162,554 | 1,203,602 | 1,246,785 | 1,291,482 |
| Capital Release | $(73,275)$ | $(57,857)$ | - | - |  |  |
| Drivers | 61,511 | 59,444 | 63,390 | 65,996 | 68,165 | 70,094 |
| Reinsurance Ceded | $(15,659)$ | $(16,386)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| Total Net Premiums Written | 1,065,220 | 1,101,345 | 1,209,101 | 1,252,250 | 1,297,082 | 1,343,172 |
| Net Premiums Earned |  |  |  |  |  |  |
| Motor Vehicles | 1,094,496 | 1,105,705 | 1,139,757 | 1,183,439 | 1,225,573 | 1,269,526 |
| Capital Release | $(36,176)$ | $(66,536)$ | $(28,420)$ | - | - |  |
| Drivers | 63,747 | 60,389 | 61,452 | 64,716 | 67,100 | 69,147 |
| Reinsurance Ceded | $(15,659)$ | $(16,363)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| Total Net Premiums Earned | 1,106,408 | 1,083,195 | 1,155,946 | 1,230,807 | 1,274,805 | 1,320,269 |
| Service Fees \& Other Revenues | 24,652 | 28,073 | 27,990 | 27,439 | 28,068 | 28,734 |
| Total Earned Revenues | 1,131,060 | 1,111,268 | 1,183,936 | 1,258,246 | 1,302,873 | 1,349,003 |
| Claims Incurred | 838,574 | 923,838 | 939,365 | 988,289 | 1,036,882 | 1,085,567 |
| DPAC $\backslash$ Premium Deficiency Adjustment |  |  |  |  |  | 5,960 |
| (a) Claims Incurred - Interest Rate Impact | $(132,765)$ | $(97,043)$ | 1,837 | 444 | $(1,440)$ | 2,021 |
| Total Claims Incurred | 705,809 | 826,795 | 941,202 | 988,733 | 1,035,442 | 1,093,548 |
| Claims Expense | 146,277 | 151,542 | 157,376 | 158,252 | 156,608 | 153,549 |
| Road Safety/Loss Prevention | 10,337 | 12,469 | 14,975 | 14,081 | 14,431 | 14,840 |
| Total Claims Costs | 862,423 | 990,806 | 1,113,553 | 1,161,066 | 1,206,481 | 1,261,937 |
| Expenses |  |  |  |  |  |  |
| Operating | 75,945 | 89,578 | 107,488 | 108,306 | 107,968 | 106,367 |
| Commissions | 44,925 | 47,913 | 51,903 | 58,891 | 58,703 | 57,732 |
| Premium Taxes | 28,966 | 32,988 | 35,185 | 37,446 | 35,898 | 40,162 |
| Regulatory/Appeal | 4,530 | 4,618 | 4,815 | 4,428 | 4,508 | 4,606 |
| Total Expenses | 154,366 | 175,097 | 199,391 | 209,071 | 207,077 | 208,867 |
| Underwriting Income (Loss) | 114,271 | $(54,635)$ | $(129,008)$ | $(111,891)$ | $(110,685)$ | $(121,801)$ |
| Investment Income | 79,813 | 125,669 | 117,468 | 115,262 | 121,490 | 124,061 |
| (b) Investment Income - Interest Rate Impact | $(126,997)$ | $(87,835)$ | (193) | (178) | (174) | (161) |
| Net Investment Income | $(47,184)$ | 37,834 | 117,275 | 115,084 | 121,316 | 123,900 |
| Gain (Loss) on Sale of Property | 104 | - | - | - | - | - |
| Net Income (Loss) from Annual Operations | 67,191 | $(16,801)$ | $(11,733)$ | 3,193 | 10,631 | 2,099 |
| Total net Impact due to interest rate change (b) - (a) | 5,768 | 9,208 | $(2,030)$ | (622) | 1,266 | $(2,182)$ |

# Appendix 1: Blackline <br> PF-2 Statement of Financial Position 2023 GRA Base with August 30, 2022 -25 bps interest Rate Forecast 2023/24 Basic AAP break even rate change +0.45\% 

Multi-year - Statement of Financial Position

2023/24 Basic AAP Break even rate change of $+0.45 \%$

## Line

(C\$ 000s, rounding may affect totals)

BASIC
Assets
Cash and cash equivalents
Investments
Investment property
Due from other insurance companies
Accounts receivable
Deferred policy acquisition costs
Reinsurers' share of unearned premiums
Reinsurers' share of unpaid claims
Property and equipment
Deferred development costs

| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 2021/22A | 2022/23FB | 2023/24F | $\mathbf{2 0 2 4 / 2 5 F}$ | 2025/26F | 2026/27F |
| 153,131 | 256,934 | 158,292 | 151,398 | 141,687 | 114,947 |
| $2,750,044$ | $2,753,979$ | $2,871,650$ | $2,988,230$ | $3,113,340$ | $3,180,252$ |
| 5,912 | 5,735 | 5,566 | 5,398 | 5,230 | 5,062 |
| 14 | - | - | - | - | - |
| 398,612 | 360,664 | 396,198 | 410,188 | 424,904 | 440,137 |
| 37,672 | 37,111 | 41,803 | 43,681 | 43,352 | 38,369 |
| - | 23 | 23 | 23 | 23 | 23 |
| 2,457 | - | - | - | - | - |
| 111,880 | 134,472 | 143,777 | 154,630 | 178,076 | 179,228 |
| 44,687 | 45,258 | 49,415 | 52,462 | 52,076 | 43,675 |
| $3,504,409$ | $3,594,176$ | $3,666,724$ | $3,806,010$ | $3,958,688$ | $4,001,693$ |

Liabilities
Due to other insurance companies
Accounts payable and accrued liabilites
Financing lease obligation
Unearned premiums and fees
Provision for employee current benefits
Provision for employee future benefits
Provision for unpaid claims

| 369 | 325 | 325 | 325 | 325 | 325 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 60,876 | 70,072 | 69,620 | 72,037 | 70,982 | 71,336 |
| 5,361 | 5,282 | 5,159 | 5,036 | 4,913 | 4,791 |
| 548,725 | 570,352 | 624,873 | 647,788 | 671,651 | 696,267 |
| 19,281 | 19,995 | 20,672 | 21,349 | 22,026 | 22,703 |
| 355,244 | 315,360 | 326,692 | 338,024 | 349,357 | 360,690 |
| $2,103,789$ | $2,108,806$ | $2,176,384$ | $2,235,166$ | $2,292,631$ | $2,355,187$ |
| $3,093,645$ | $3,090,192$ | $3,223,725$ | $3,319,725$ | $3,411,885$ | $3,511,299$ |

Equity
Retained Earnings
Accumulated Other Comprehensive Income
Total Equity
Total Liabilities \& Equity

| 359,335 | 455,937 | 397,962 | 440,408 | 499,169 | 438,621 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 51,429 | 48,047 | 45,039 | 45,877 | 47,635 | 51,776 |
| 410,764 | 503,984 | 443,004 | 486,285 | 546,804 | 490,397 |
|  |  |  |  |  |  |
| $3,504,409$ | $3,594,176$ | $3,666,726$ | $3,806,010$ | $3,958,689$ | $4,001,696$ |

## Appendix 1: Clean

PF-2 Statement of Financial Position

## 2023 GRA Base with August 30, 2022 -25 bps interest Rate Forecast 2023/24 Basic AAP break even rate change +0.45\%

Multi-year - Statement of Financial Position

2023/24 Basic AAP Break even rate change of $+0.45 \%$

| Line |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. | (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| 1 |  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2 | BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| 3 | Assets |  |  |  |  |  |  |
| 4 | Cash and cash equivalents | 153,131 | 199,857 | 186,731 | 179,539 | 73,010 | 65,289 |
| 5 | Investments | 2,750,044 | 2,754,210 | 2,869,299 | 2,988,782 | 3,119,503 | 3,294,528 |
| 6 | Investment property | 5,912 | 5,735 | 5,566 | 5,398 | 5,230 | 5,062 |
| 7 | Due from other insurance companies | 14 | - | - | - | - | - |
| 8 | Accounts receivable | 398,612 | 360,664 | 396,198 | 410,188 | 424,904 | 440,137 |
| 9 | Deferred policy acquisition costs | 37,672 | 37,111 | 41,803 | 43,681 | 43,352 | 38,385 |
| 10 | Reinsurers' share of unearned premiums | - | 23 | 23 | 23 | 23 | 23 |
| 11 | Reinsurers' share of unpaid claims | 2,457 | - | - | - | - | - |
| 12 | Property and equipment | 111,880 | 134,472 | 143,777 | 154,630 | 178,076 | 179,228 |
| 13 | Deferred development costs | 44,687 | 45,258 | 49,415 | 52,462 | 52,076 | 43,675 |
| 14 |  | 3,504,409 | 3,537,330 | 3,692,812 | 3,834,703 | 3,896,174 | 4,066,327 |
| 15 | Liabilities |  |  |  |  |  |  |
| 16 | Due to other insurance companies | 369 | 325 | 325 | 325 | 325 | 325 |
| 17 | Accounts payable and accrued liabilites | 60,876 | 70,072 | 69,620 | 72,037 | 70,982 | 71,336 |
| 18 | Financing lease obligation | 5,361 | 5,282 | 5,159 | 5,036 | 4,913 | 4,791 |
| 19 | Unearned premiums and fees | 548,725 | 570,352 | 624,873 | 647,788 | 671,651 | 696,267 |
| 20 | Provision for employee current benefits | 19,281 | 19,995 | 20,672 | 21,349 | 22,026 | 22,703 |
| 21 | Provision for employee future benefits | 355,244 | 315,360 | 326,692 | 338,024 | 349,357 | 360,690 |
| 22 | Provision for unpaid claims | 2,103,789 | 2,108,806 | 2,176,334 | 2,235,129 | 2,292,605 | 2,354,910 |
| 23 |  | 3,093,645 | 3,090,192 | 3,223,675 | 3,319,688 | 3,411,859 | 3,511,022 |
| 24 | Equity |  |  |  |  |  |  |
| 25 | Retained Earnings | 359,335 | 399,090 | 424,003 | 468,803 | 436,135 | 503,482 |
| 26 | Accumulated Other Comprehensive Income | 51,429 | 48,047 | 45,135 | 46,211 | 48,180 | 51,825 |
| 27 | Total Equity | 410,764 | 447,137 | 469,138 | 515,014 | 484,315 | 555,307 |
| 28 | Total Liabilities \& Equity | 3,504,409 | 3,537,329 | 3,692,813 | 3,834,702 | 3,896,174 | 4,066,329 |

## Appendix 1: Blackline

PF-3 Statement of Changes in Equity

## 2023 GRA Base with August 30, 2022 -25 bps interest Rate Forecast 2023/24 Basic AAP break even rate change +0.45\%

Multi-year - Statement of Changes in Equity

2023/24 Basic AAP Break even rate change of $+0.45 \%$

Line

## (C\$ 000s, rounding may affect totals)

BASIC
Total Equity
Retained Earnings Beginning Balance
Net Income (Loss) from annual operations
Rebate to Policyholders
Transfer from Extension Retained Earnings
Total Retained Earnings
Total Accumulated Other Comprehensive Income Beginning Balance Other Comprehensive Income for the Year
Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income

Total Accumulated Other Comprehensive Income Balance
Employee Future Benefits Portfolio

## Available for Sale Assets

Employee Future Benefits Liabilities
Rate Stabilization Reserve Portfolio Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance

Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required (100\% MCT)
MCT Ratio \% (Line 26) / (Line 27)
MCT Ratio \% - For Rebate Purposes (Excludes AOCI on EFB Liability)

For the Years Ended March 31,

| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| -448,678 | -359,335 | -455,937 | -397,962 | -440,408 | -499,169 |
| 67,191 | - 40,276 | $(9,090)$ | 839 | 5,825 | 5,402 |
| - $(156,534)$ |  | $(85,531)$ |  | - | (131,200) |
|  | -56,326 | - 36,646 | -41,607 | -52,036 | -65,250 |
| -359,335 | -455,937 | 397,962 | -440,408 | -499,169 | -438,621 |


| $(14,700)$ | 51,429 | 48,047 | 45,039 | 45,877 | 47,635 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 25,485 | $(51,545)$ | $(3,008)$ | 838 | 1,758 | 4,141 |
| - 40,644 | -48,163 | - |  |  |  |
| 51,429 | 48,047 | -45,039 | 45,877 | 47,635 | 51,776 |


| $-44,591$ | 22,983 | 22,861 | $-23,185$ | 23,942 | $-25,068$ |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $(26,941)$ | 21,453 | $-21,453$ | 21,453 | 21,453 | $-21,453$ |  |
|  |  |  |  |  |  |  |
| 33,778 | 3,611 | 725 | 1,238 | 2,239 | 5,255 |  |
| $-51,429$ | $-48,047$ | $-45,039$ | $-45,876$ | 47,634 | 51,775 |  |
|  |  |  |  |  |  |  |
| $-410,764$ | 503,984 | $-443,001$ | $-486,285$ | 546,804 | $-490,397$ |  |


| $-410,761$ | 503,984 | $-443,001$ | $-486,285$ | 546,804 | $-490,397$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $-44,687$ | 45,258 | $-49,415$ | 52,462 | 52,076 | 43,675 |
| $-366,074$ | $-458,726$ | $-393,586$ | $-433,822$ | $-494,728$ | $-446,722$ |


| $-384,411$ | 370,280 | 370,323 | 387,746 | $-408,744$ | $-423,535$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $95.2 \%$ | $123.9 \%$ | $106.3 \%$ | $111.9 \%$ | $121.0 \%$ | $105.5 \%$ |
| $95.2 \%$ | $117.6 \%$ | $400.0 \%$ | $105.9 \%$ | $115.3 \%$ | $100.0 \%$ |

Appendix 1: Clean
PF-3 Statement of Changes in Equity 2023 GRA Base with August 30, 2022 -25 bps interest Rate Forecast 2023/24 Basic AAP break even rate change +0.45\%

Multi-year - Statement of Changes in Equity

2023/24 Basic AAP Break even rate change of $+0.45 \%$

Line
(C\$ 000s, rounding may affect totals)

BASIC
Total Equity
Retained Earnings Beginning Balance
Net Income (Loss) from annual operations
Rebate to Policyholders
Transfer from Extension Retained Earnings
Total Retained Earnings
Total Accumulated Other Comprehensive Income Beginning Balance
Other Comprehensive Income for the Year
Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income
Total Accumulated Other Comprehensive Income Balance
Employee Future Benefits Portfolio
Available for Sale Assets
Employee Future Benefits Liabilities
Rate Stabilization Reserve Portfolio Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance

Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required (100\% MCT)
MCT Ratio \% (Line 26) / (Line 27)
MCT Ratio \% - For Rebate Purposes (Excludes AOCI on EFB Liability)

For the Years Ended March 31,

| For the Years Ended March 31, |  |  |  |  |  |
| ---: | :---: | :---: | :---: | :---: | :---: |
| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
|  |  |  |  |  |  |
| 448,678 | 359,335 | 399,090 | 424,003 | 468,803 | 436,135 |
| 67,191 | $(16,801)$ | $(11,733)$ | 3,193 | 10,631 | 2,099 |
| $(156,534)$ | - | - | - | $(96,129)$ | - |
| - | 56,556 | 36,646 | 41,607 | 52,830 | 65,248 |
| 359,335 | 399,090 | 424,003 | 468,803 | 436,135 | 503,482 |
|  |  |  |  |  |  |
| $(14,700)$ | 51,429 | 48,047 | 45,135 | 46,211 | 48,180 |
| 25,485 | $(51,545)$ | $(2,912)$ | 1,076 | 1,969 | 3,645 |
| 40,644 | 48,163 | - | - | - | - |
| 51,429 | 48,047 | 45,135 | 46,211 | 48,180 | 51,825 |


| 44,591 | 22,983 | 22,861 | 23,185 | 23,942 | 25,067 |
| :---: | ---: | ---: | ---: | ---: | ---: |
| $(26,941)$ | 21,453 | 21,453 | 21,453 | 21,453 | 21,453 |
|  |  |  |  |  |  |
| 33,778 | 3,611 | 821 | 1,572 | 2,784 | 5,303 |
| 51,429 | 48,047 | 45,134 | 46,210 | 48,179 | 51,824 |
|  |  |  |  |  |  |
| 410,764 | 447,137 | 469,138 | $\mathbf{5 1 5 , 0 1 4}$ | $\mathbf{4 8 4 , 3 1 5}$ | $\mathbf{5 5 5 , 3 0 7}$ |


| 410,761 | 447,137 | 469,138 | 515,014 | 484,315 | 555,307 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 44,687 | 45,258 | 49,415 | 52,462 | 52,076 | 43,675 |
| 366,074 | 401,879 | 419,723 | 462,552 | 432,239 | 511,632 |
|  |  |  |  |  |  |
| 384,411 | 370,301 | 370,520 | 387,935 | 409,045 | 434,644 |
| $95.2 \%$ | $108.5 \%$ | $113.3 \%$ | $119.2 \%$ | $105.7 \%$ | $117.7 \%$ |
| $95.2 \%$ | $102.2 \%$ | $107.0 \%$ | $113.2 \%$ | $100.0 \%$ | $112.4 \%$ |

Appendix 1: Blackline
EPF-1 Extension Statement of Operations 2023 GRA Base with August 30, 2022-25 bps interest Rate Forecast 2023/24 Basic AAP break even rate change + 0.45\%

Multi-year - Statement of Operations

```
Line
```

(C\$ 000s, rounding may affect totals)

## EXTENSION

Motor Vehicles
Reinsurance Ceded
Total Net Premiums Written
Net Premiums Earned
Motor Vehicles
Reinsurance Ceded
Total Net Premiums Earned Service Fees \& Other Revenues
Total Earned Revenues
Net Claims Incurred
(a) Claims Incurred - Interest Rate Impact

Total Claims Incurred
Claims Expense
Road Safety/Loss Prevention
Total Claims Costs
Expenses
Operating
Commissions
Premium Taxes
Regulatory/Appeal
Total Expenses
Underwriting Income (Loss)
Investment Income
(b) Investment Income - Interest Rate Impact

Net Investment Income
Gain (Loss) on Sale of Property
Net Income (Loss) from Operations
Total net Impact due to interest rate change (b) - (a)

For the Years Ended March 31,

| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| 180,476 | 187,902 | $-193,228$ | 199,871 | 206,808 | 214,031 |
| $(1,949)$ | $(2,007)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| $-178,527$ | $-185,895$ | $-191,165$ | $-197,746$ | 204,619 | $-211,777$ |


| $\begin{array}{r} 170,804 \\ (1,949) \end{array}$ | $\begin{array}{r} 184,309 \\ (2,004) \end{array}$ | $\begin{array}{r} 190,651 \\ (2,063) \end{array}$ | $\begin{array}{r} 196,657 \\ (2,125) \end{array}$ | $\begin{array}{r} 203,452 \\ (2,189) \\ \hline \end{array}$ | $\begin{array}{r} 210,536 \\ (2,254) \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 168,855 | 182,305 | 188,588 | 194,532 | 201,263 | 208,282 |
| 10,725 | 12,939 | 13,289 | 13,417 | 13,863 | 14,101 |
| 179,580 | -195,244 | 201,877 | -207,949 | 215,126 | 222,383 |


| $\begin{array}{r} 75,510 \\ (702) \\ \hline \end{array}$ | $\begin{array}{r} 90,440 \\ \quad(194) \\ \hline \end{array}$ | $\begin{array}{r} 92,104 \\ 13 \\ \hline \end{array}$ | 93,258 | 94,438 | 95,528 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 74,808 | 90,246 | 92,117 | 93,258 | 94,438 | 95,528 |
| 11,817 | 15,001 | 15,346 | 16,401 | 16,052 | 17,303 |
| 872 | 1,199 | 1,526 | 1,312 | 1,385 | 1,388 |
| 87,497 | 106,446 | 108,989 | 110,971 | 111,875 | 114,219 |


| 7,979 | 10,565 | 12,142 | 12,825 | 13,185 | 13,647 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 33,664 | 32,656 | 34,049 | 34,462 | 33,664 | 33,137 |
| 5,124 | 5,530 | 5,720 | 5,900 | 6,104 | 6,316 |
| 18 | 12 | 13 | 12 | 13 | 13 |
| 46,785 | 48,763 | 51,924 | 53,199 | 52,966 | 53,113 |
|  |  |  |  |  |  |
| 45,298 | 40,035 | 40,964 | 43,779 | 50,285 | 55,051 |
| 4,368 | 10,680 | 6,892 | 6,771 | 7,178 | 7,562 |
| (76) | (188) |  |  | 4 | 4 |
| 4,292 | 10,492 | 6,902 | 6,776 | 7,182 | 7,566 |
| 9 | $\square$ | $\longrightarrow$ | $\longrightarrow$ | - | - |
| - 49,598 | - 50,527 | -47,866 | -50,555 | -57,467 | -62,617 |

$626-6-4$

Appendix 1: Clean
EPF-1 Extension Statement of Operations 2023 GRA Base with August 30, 2022 -25 bps interest Rate Forecast
2023/24 Basic AAP break even rate change +0.45\%

Multi-year - Statement of Operations

| 2023/24 Basic AAP Break even rate change of $+0.45 \%$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
|  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| EXTENSION | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| Motor Vehicles | 180,476 | 187,902 | 193,228 | 199,871 | 206,808 | 214,031 |
| Reinsurance Ceded | $(1,949)$ | $(2,007)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| Total Net Premiums Written | 178,527 | 185,895 | 191,165 | 197,746 | 204,619 | 211,777 |
| Net Premiums Earned |  |  |  |  |  |  |
| Motor Vehicles | 170,804 | 184,309 | 190,651 | 196,657 | 203,452 | 210,536 |
| Reinsurance Ceded | $(1,949)$ | $(2,004)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| Total Net Premiums Earned | 168,855 | 182,305 | 188,588 | 194,532 | 201,263 | 208,282 |
| Service Fees \& Other Revenues | 10,725 | 12,939 | 13,289 | 13,417 | 13,757 | 14,101 |
| Total Earned Revenues | 179,580 | 195,244 | 201,877 | 207,949 | 215,020 | 222,383 |
| Net Claims Incurred | 75,510 | 90,440 | 92,104 | 93,258 | 94,438 | 95,528 |
| (a) Claims Incurred - Interest Rate Impact | (702) | (194) | 13 | - | - | - |
| Total Claims Incurred | 74,808 | 90,246 | 92,117 | 93,258 | 94,438 | 95,528 |
| Claims Expense | 11,817 | 15,001 | 15,346 | 16,401 | 16,052 | 17,303 |
| Road Safety/Loss Prevention | 872 | 1,199 | 1,526 | 1,312 | 1,385 | 1,388 |
| Total Claims Costs | 87,497 | 106,446 | 108,989 | 110,971 | 111,875 | 114,219 |
| Expenses |  |  |  |  |  |  |
| Operating | 7,979 | 10,565 | 12,142 | 12,825 | 13,185 | 13,647 |
| Commissions | 33,664 | 32,656 | 34,049 | 34,462 | 33,664 | 33,137 |
| Premium Taxes | 5,124 | 5,530 | 5,720 | 5,900 | 6,104 | 6,316 |
| Regulatory/Appeal | 18 | 12 | 13 | 12 | 13 | 13 |
| Total Expenses | 46,785 | 48,763 | 51,924 | 53,199 | 52,966 | 53,113 |
| Underwriting Income (Loss) | 45,298 | 40,035 | 40,964 | 43,779 | 50,179 | 55,051 |
| Investment Income | 4,368 | 10,707 | 6,892 | 6,771 | 7,177 | 7,562 |
| (b) Investment Income - Interest Rate Impact | (76) | 7 | 10 | 5 | 4 | 4 |
| Net Investment Income | 4,292 | 10,714 | 6,902 | 6,776 | 7,181 | 7,566 |
| Gain (Loss) on Sale of Property | 9 |  | - | . | . | . |
| Net Income (Loss) from Operations | 49,598 | 50,749 | 47,866 | 50,555 | 57,360 | 62,617 |
| Total net Impact due to interest rate change (b) - (a) | 626 | 201 | (3) | 5 | 4 | 4 |

Appendix 1: Blackline
EPF-3 Extension Statement of Changes in Equity 2023 GRA Base with August 30, 2022 -25 bps interest Rate Forecast 2023/24 Basic AAP break even rate change + 0.45\%

Multi-year - Statement of Changes in Equity

2023/24 Basic AAP Break even rate change of $+0.45 \%$
(C\$ 000s, rounding may affect totals)

EXTENSION
Total Equity
Retained Earnings
Beginning Balance
Net Income (Loss) from annual operations
Transfer (to) / from DVA Retained Earnings
Transfer (to) / from Basic Retained Earnings
Total Retained Earnings

Total Accumulated Other Comprehensive Income Beginning Balance
Other Comprehensive Income on Available for Sale Assets Change in Remeasurement of Employee Future Benefits Total Accumulated Other Comprehensive Income

Total Accumulated Other Comprehensive Income Balance Employee Future Benefits Portfolio

Available for Sale Assets
Employee Future Benefits Liabilities
Extension Portfolio
Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance

Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required ( $100 \%$ MCT)
MCT Ratio (\%)

For the Years Ended March 31,

| 2022A | $2023 F B$ | 2024 F | 2025 F | 2026 F | 2027 F |
| :---: | :---: | :---: | :---: | :---: | :---: |


| 2021/22A | $2022 / 23 F B$ | $2023 / 24 F$ | $2024 / 25 F$ | $2025 / 26 F$ | $2026 / 27 F$ |
| :--- | :--- | :--- | :--- | :--- | :--- |


| $\begin{array}{r} 86,234 \\ 49,598 \\ \hline(57,000) \end{array}$ | 78,832 | 73,035 | -84,257 | -93,206 | -97,737 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | -50,529 | - 47,868 | -50,555 | -57,467 | -62,616 |
|  | (56,326) | (36,646) | (41,607) | - 52,936$)$ | - 65,250$)$ |
| 78,832 | -73.035 | -84,257 | - 93,205 | - 97,737 | -95,103 |


| 10,706 | 15,832 | 8,672 | 8,294 | 7,977 | 7,856 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1,692 | $(11,202)$ | (377) | - (318) | - (121) | - 51 |
| 3,434 | 4,041 | - | - | - |  |
| -15,832 | 8,674 | -8,295 | -7,976 | -7,856 | -7,907 |


| 3,768 | 1,929 | 1,918 | 1,946 | 2,009 | 2,103 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $(2,277)$ | 1,800 | 1,800 | 1,800 | 1,800 | 1,800 |
| -14,340 | - 4,943 | -4,576 | - 4,231 | - 4,046 | -4,003 |
| -15,831 | 8,672 | -8,294 | 7,977 | -7,856 | 7,907 |
| -94,664 | -81,707 | -92,554 | 101,182 | 105,593 | 103,010 |


| $\begin{array}{r} 94,664 \\ 3,704 \end{array}$ | $\begin{array}{r} 81,707 \\ -10,085 \\ \hline \end{array}$ | $\begin{array}{r} 92,551 \\ -18,491 \\ \hline \end{array}$ | $\begin{array}{r} 101,182 \\ -24,188 \\ \hline \end{array}$ | $\begin{array}{r} 105,593 \\ -25,253 \\ \hline \end{array}$ | $\begin{array}{r} 103,010 \\ -19,052 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 90,963 | 71,622 | 74,060 | 76,994 | 80,340 | 83,958 |
| 45,159 | 35,811 | 37,030 | 38,497 | 40,170 | 41,979 |
| 01.4 | 200.0 | 200.0 | 200. | 200 | 20 |

Appendix 1: Clean
EPF-3 Extension Statement of Changes in Equity 2023 GRA Base with August 30, 2022 -25 bps interest Rate Forecast 2023/24 Basic AAP break even rate change +0.45\%

Multi-year - Statement of Changes in Equity

## 2023/24 Basic AAP Break even rate change of $+0.45 \%$

(C\$ 000s, rounding may affect totals)

EXTENSION
Total Equity
Retained Earnings
Beginning Balance
Net Income (Loss) from annual operations
Transfer (to) / from DVA Retained Earnings
Transfer (to) / from Basic Retained Earnings
Total Retained Earnings

Total Accumulated Other Comprehensive Income Beginning Balance
Other Comprehensive Income on Available for Sale Assets
Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income

Total Accumulated Other Comprehensive Income Balance
Employee Future Benefits Portfolio
Available for Sale Assets
Employee Future Benefits Liabilities
Extension Portfolio
Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance

Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required ( $100 \%$ MCT)
MCT Ratio (\%)

For the Years Ended March 31,

| 2022A |  |  |  |  | $2023 F B$ |
| :---: | :---: | :---: | :---: | :---: | :---: |


| 2021/22A | $2022 / 23 F B$ | $2023 / 24 F$ | $2024 / 25 F$ | $2025 / 26 F$ | $2026 / 27 F$ |
| :--- | :--- | :--- | :--- | :--- | :--- |


| 86,234 | 78,832 | 73,035 | 84,257 | 93,206 | 97,736 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 49,598 | 50,759 | 47,868 | 50,555 | 57,360 | 62,616 |
| $(57,000)$ | - | - | - | - | - |
|  | $(56,556)$ | $(36,646)$ | $(41,607)$ | $(52,830)$ | $(65,248)$ |
| 78,832 | 73,035 | 84,257 | 93,205 | 97,736 | 95,104 |


| 10,706 | 15,832 | 8,672 | 8,294 | 7,977 | 7,856 |
| ---: | ---: | :---: | :---: | :---: | :---: |
| 1,692 | $(11,202)$ | $(377)$ | $(318)$ | $(121)$ | 51 |
| 3,434 | 4,041 | - | - | - | - |
| $\mathbf{1 5 , 8 3 2}$ | $\mathbf{8 , 6 7 1}$ | $\mathbf{8 , 2 9 5}$ | $\mathbf{7 , 9 7 6}$ | $\mathbf{7 , 8 5 6}$ | $\mathbf{7 , 9 0 7}$ |


| 3,768 | 1,929 | 1,918 | 1,946 | 2,009 | 2,103 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $(2,277)$ | 1,800 | 1,800 | 1,800 | 1,800 | 1,800 |
|  |  |  |  |  |  |
| 14,340 | 4,943 | 4,576 | 4,231 | 4,046 | 4,003 |
| $\mathbf{1 5 , 8 3 1}$ | 8,672 | 8,294 | 7,977 | 7,856 | 7,907 |
|  |  |  |  |  |  |
| 94,664 | 81,707 | 92,551 | 101,182 | 105,591 | $\mathbf{1 0 3 , 0 1 0}$ |
|  |  |  |  |  |  |
| 94,664 | 81,707 | 92,551 | 101,182 | 105,591 | 103,010 |
| 3,701 | 10,085 | 18,491 | 24,188 | 25,253 | 19,052 |
| 90,963 | 71,622 | 74,060 | 76,994 | 80,338 | 83,958 |
|  |  |  |  |  |  |
| 45,159 | 35,811 | 37,030 | 38,497 | 40,169 | 41,979 |
| $\mathbf{2 0 1 . 4 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ |

## Appendix 1: Blackline PF-1 Statement of Operations 2023 GRA Base with August 30, 2022 +50 bps interest Rate Forecast 2023/24 Basic AAP break even rate change -1.01\%

Multi-year - Statement of Operations

## 2023/24 Basic AAP Break even rate change of -1.01\%

(C\$ 000s, rounding may affect totals)

## BASIC

Motor Vehicles
Capital Release
Drivers
Reinsurance Ceded
Total Net Premiums Written
Net Premiums Earned
Motor Vehicles
Capital Release
Drivers
Reinsurance Ceded
Total Net Premiums Earned
Service Fees \& Other Revenues
Total Earned Revenues
Claims Incurred
DPAC \Premium Deficiency Adjustment
(a) Claims Incurred - Interest Rate Impact

Total Claims Incurred
Claims Expense
Road Safety/Loss Prevention
Total Claims Costs
Expenses
Operating
Commissions
Premium Taxes
Regulatory/Appeal
Total Expenses
Underwriting Income (Loss)
Investment Income
(b) Investment Income - Interest Rate Impact

Net Investment Income
Gain (Loss) on Sale of Property
Net Income (Loss) from Annual Operations
Total net Impact due to interest rate change (b) - (a)

For the Years Ended March 31,

| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |  |
| $1,092,643$ | $1,116,144$ | $1,145,365$ | $1,185,809$ | $1,228,355$ | $1,272,394$ |  |
| $(73,275)$ | $(57,857)$ |  |  |  |  |  |
| 61,514 | 59,444 | 63,390 | 65,996 | 68,165 |  | 70,094 |
|  | $(15,659)$ | $(16,386)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| $1,065,220$ | $1,101,345$ | $\mathbf{1 , 1 9 1 , 9 1 2}$ | $\mathbf{1 , 2 3 4 , 4 5 7}$ | $1,278,652$ | $1,324,084$ |  |


| 1,094,496 | 1,105,705 | 1,131,011 | 1,165,943 | 1,207,456 | 1,250,761 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $(36,176)$ | $(66,536)$ | - 288,420$)$ |  |  |  |
| 63,747 | 60,389 | 61,452 | 64,716 | 67,100 | 69,147 |
| $(15,659)$ | $(16,363)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| 1,106,408 | 1,083,195 | 1,147,200 | 1,213,311 | 1,256,688 | 1,301,504 |
| 24,652 | 28,073 | 27,700 | 27,784 | 27,756 | 28,411 |
| 1,131,060 | 1,111,268 | 1,174,900 | 1,241,095 | 1,284,444 | 1,329,915 |


| -838,574 | 854,409 | -936,944 | -985,644 | 1,034,024 | 1,082,538 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 6,688 |
| (132,765) | - $(134,460)$ | $(4,670)$ | $(3,689)$ | $(4,068)$ | $(1,436)$ |
| -705,809 | -719,949 | -932,274 | -981,955 | 1,029,056 | 1,087,790 |


| -146,277 | -151,542 | -157,376 | -157,537 | -155,885 | -152,835 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 10,337 | 12,469 | 14,975 | 14,003 | 14,349 | 14,759 |
| -862,423 | -883,960 | 1,104,625 | 1,153,495 | 1,199,290 | 1,255,384 |


| 75,945 | 89,578 | -107,488 | -107,831 | -107,485 | 105,892 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 44,925 | 47,913 | 51,587 | -58,135 | 57,938 | -56,980 |
| 28,966 | 30,409 | 34,923 | 36,221 | 34,972 | -39,599 |
| 4,530 | 4,618 | 4,815 | 4,427 | 4,507 | 4,606 |
| -154,366 | 172,518 | 198,813 | 207,314 | 204,902 | 207,077 |
| 114,271 | 54,790 | $(128,538)$ | $(119,714)$ | $(119,748)$ | $(132,546)$ |
| 79,813 | 126,474 | 125,067 | -126,678 | 132,993 | 139,326 |
| ( 126,997$)$ | - $(134,179)$ | (616) | (580) | (546) | (527) |
| - (47,184) | $(7,705)$ | 124,454 | -126,098 | 132,447 | 138,799 |
| 104 |  |  |  |  |  |
| -67,194 | 47,085 | (4,087) | 6,384 | -12,699 | 6,253 |
| 5,768 | 281 | - 4,054 | -3,109 | - 4,422 | 909 |

Appendix 1: Clean
PF-1 Statement of Operations

## 2023 GRA Base with August 30, 2022 +50 bps interest Rate Forecast 2023/24 Basic AAP break even rate change -1.01\%

## Multi-year - Statement of Operations

| Line No. | (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 |  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2 | BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| 3 | Motor Vehicles | 1,092,643 | 1,116,144 | 1,145,365 | 1,185,809 | 1,228,355 | 1,272,394 |
| 4 | Capital Release | $(73,275)$ | $(57,857)$ | - | - | - | - |
| 5 | Drivers | 61,511 | 59,444 | 63,390 | 65,996 | 68,165 | 70,094 |
| 6 | Reinsurance Ceded | $(15,659)$ | $(16,386)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| 7 | Total Net Premiums Written | 1,065,220 | 1,101,345 | 1,191,912 | 1,234,457 | 1,278,652 | 1,324,084 |
| 8 | Net Premiums Earned |  |  |  |  |  |  |
| 9 | Motor Vehicles | 1,094,496 | 1,105,705 | 1,131,011 | 1,165,943 | 1,207,456 | 1,250,761 |
| 10 | Capital Release | $(36,176)$ | $(66,536)$ | $(28,420)$ | - | - | - |
| 11 | Drivers | 63,747 | 60,389 | 61,452 | 64,716 | 67,100 | 69,147 |
| 12 | Reinsurance Ceded | $(15,659)$ | $(16,363)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| 13 | Total Net Premiums Earned | 1,106,408 | 1,083,195 | 1,147,200 | 1,213,311 | 1,256,688 | 1,301,504 |
| 14 | Service Fees \& Other Revenues | 24,652 | 28,073 | 27,700 | 27,138 | 27,756 | 29,045 |
| 15 | Total Earned Revenues | 1,131,060 | 1,111,268 | 1,174,900 | 1,240,449 | 1,284,444 | 1,330,549 |
| 16 | Claims Incurred | 838,574 | 923,837 | 936,942 | 985,642 | 1,034,024 | 1,082,532 |
| 17 | DPAC \Premium Deficiency Adjustment |  |  |  |  |  | 6,690 |
| 18 | (a) Claims Incurred - Interest Rate Impact | $(132,765)$ | $(203,946)$ | $(4,681)$ | $(3,623)$ | $(5,209)$ | $(1,149)$ |
| 19 | Total Claims Incurred | 705,809 | 719,891 | 932,261 | 982,019 | 1,028,815 | 1,088,073 |
| 20 | Claims Expense | 146,277 | 151,542 | 157,376 | 157,537 | 155,885 | 152,835 |
| 21 | Road Safety/Loss Prevention | 10,337 | 12,469 | 14,975 | 14,003 | 14,349 | 14,759 |
| 22 | Total Claims Costs | 862,423 | 883,902 | 1,104,612 | 1,153,559 | 1,199,049 | 1,255,667 |
| 23 | Expenses |  |  |  |  |  |  |
| 24 | Operating | 75,945 | 89,578 | 107,488 | 107,831 | 107,485 | 105,892 |
| 25 | Commissions | 44,925 | 47,913 | 51,587 | 58,135 | 57,938 | 56,980 |
| 26 | Premium Taxes | 28,966 | 32,988 | 34,923 | 34,322 | 38,238 | 35,897 |
| 27 | Regulatory/Appeal | 4,530 | 4,618 | 4,815 | 4,427 | 4,507 | 4,606 |
| 28 | Total Expenses | 154,366 | 175,097 | 198,813 | 204,715 | 208,168 | 203,375 |
| 29 | Underwriting Income (Loss) | 114,271 | 52,269 | $(128,525)$ | $(117,825)$ | $(122,773)$ | $(128,493)$ |
| 30 | Investment Income | 79,813 | 125,669 | 127,626 | 129,122 | 134,051 | 141,995 |
| 31 | (b) Investment Income - Interest Rate Impact | $(126,997)$ | $(191,586)$ | (616) | (580) | (546) | (527) |
| 32 | Net Investment Income | $(47,184)$ | $(65,917)$ | 127,010 | 128,542 | 133,505 | 141,468 |
| 33 | Gain (Loss) on Sale of Property | 104 | - | - | - | - | - |
| 34 | Net Income (Loss) from Annual Operations | 67,191 | $(13,648)$ | $(1,515)$ | 10,717 | 10,732 | 12,975 |
| 35 | Total net Impact due to interest rate change (b) - (a) | 5,768 | 12,360 | 4,065 | 3,043 | 4,663 | 622 |

Appendix 1: Blackline
PF-2 Statement of Financial Position 2023 GRA Base with August 30, 2022 +50 bps interest Rate Forecast 2023/24 Basic AAP break even rate change -1.01\%

## Multi-year - Statement of Financial Position

| Line |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. | (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| 1 |  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2 | BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| 3 | Assets |  |  |  |  |  |  |
| 4 | Cash and cash equivalents | 153,131 | 188,861 | 173,931 | 167,893 | 144,184 | 136,707 |
| 5 | Investments | 2,750,044 | 2,641,026 | 2,755,256 | 2,869,485 | 2,901,593 | 3,071,903 |
| 6 | Investment property | 5,912 | 5,735 | 5,566 | 5,398 | 5,230 | 5,062 |
| 7 | Due from other insurance companies | 14 | - | - | - | - | - |
| 8 | Accounts receivable | 398,612 | 360,664 | 390,344 | 404,124 | 418,624 | 433,632 |
| 9 | Deferred policy acquisition costs | 37,672 | 37,114 | 41,185 | 43,035 | 42,714 | 37,001 |
| 10 | Reinsurers' share of unearned premiums | - | 23 | 23 | 23 | 23 | 23 |
| 11 | Reinsurers' share of unpaid claims | 2,457 | - | - | - | - | - |
| 12 | Property and equipment | 111,880 | 134,472 | 143,777 | 154,630 | 178,076 | 179,228 |
| 13 | Deferred development costs | 44,687 | 45,258 | 49,415 | 52,478 | 52,104 | 43,707 |
| 14 |  | 3,504,409 | 3,413,150 | 3,559,494 | 3,697,066 | 3,742,542 | 3,907,263 |
| 15 | Liabilities |  |  |  |  |  |  |
| 16 | Due to other insurance companies | 369 | 325 | 325 | 325 | 325 | 325 |
| 17 | Accounts payable and accrued liabilites | 60,876 | 70,072 | 69,620 | 72,037 | 70,982 | 71,336 |
| 18 | Financing lease obligation | 5,361 | 5,282 | 5,159 | 5,036 | 4,913 | 4,791 |
| 19 | Unearned premiums and fees | 548,725 | 570,352 | 616,429 | 639,047 | 662,598 | 686,890 |
| 20 | Provision for employee current benefits | 19,281 | 19,995 | 20,672 | 21,349 | 22,026 | 22,703 |
| 21 | Provision for employee future benefits | 355,244 | 273,573 | 284,904 | 296,236 | 307,569 | 318,902 |
| 22 | Provision for unpaid claims | 2,103,789 | 2,001,960 | 2,060,560 | 2,112,576 | 2,163,666 | 2,219,486 |
| 23 |  | 3,093,645 | 2,941,559 | 3,057,669 | 3,146,606 | 3,232,079 | 3,324,433 |
| 24 | Equity |  |  |  |  |  |  |
| 25 | Retained Earnings | 359,335 | 381,756 | 414,387 | 461,999 | 418,188 | 489,272 |
| 26 | Accumulated Other Comprehensive Income | 51,429 | 89,835 | 87,435 | 88,459 | 92,274 | 93,559 |
| 27 | Total Equity | 410,764 | 471,594 | 501,822 | 550,458 | 510,462 | 582,834 |
| 28 | Total Liabilities \& Equity | 3,504,409 | 3,413,150 | 3,559,494 | 3,697,064 | 3,742,544 | 3,907,264 |

## Appendix 1: Clean

PF-2 Statement of Financial Position 2023 GRA Base with August 30, 2022 +50 bps interest Rate Forecast 2023/24 Basic AAP break even rate change -1.01\%

## Multi-year - Statement of Financial Position

| 2023/24 Basic AAP Break even rate change of -1.01\% |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Line |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { No. } \\ & 1 \end{aligned}$ | ( $C \$ 000 \mathrm{~s}$, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
|  |  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2 | BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| 3 | Assets |  |  |  |  |  |  |
| 4 | Cash and cash equivalents | 153,131 | 215,908 | 203,700 | 111,706 | 102,374 | 76,525 |
| 5 | Investments | 2,750,044 | 2,639,306 | 2,753,450 | 2,871,591 | 2,995,067 | 3,070,542 |
| 6 | Investment property | 5,912 | 5,735 | 5,566 | 5,398 | 5,230 | 5,062 |
| 7 | Due from other insurance companies | 14 | - | - | - | - | - |
| 8 | Accounts receivable | 398,612 | 360,664 | 390,341 | 404,124 | 418,624 | 433,632 |
| 9 | Deferred policy acquisition costs | 37,672 | 37,111 | 41,185 | 43,035 | 42,711 | 36,999 |
| 10 | Reinsurers' share of unearned premiums | - | 23 | 23 | 23 | 23 | 23 |
| 11 | Reinsurers' share of unpaid claims | 2,457 | - | - | - | - | - |
| 12 | Property and equipment | 111,880 | 134,472 | 143,777 | 154,630 | 178,076 | 179,228 |
| 13 | Deferred development costs | 44,687 | 45,258 | 49,415 | 52,478 | 52,101 | 43,707 |
| 14 |  | 3,504,409 | 3,438,477 | 3,587,457 | 3,642,985 | 3,794,206 | 3,845,718 |
| 15 | Liabilities |  |  |  |  |  |  |
| 16 | Due to other insurance companies | 369 | 325 | 325 | 325 | 325 | 325 |
| 17 | Accounts payable and accrued liabilites | 60,876 | 70,072 | 69,620 | 72,037 | 70,982 | 71,336 |
| 18 | Financing lease obligation | 5,361 | 5,282 | 5,159 | 5,036 | 4,913 | 4,791 |
| 19 | Unearned premiums and fees | 548,725 | 570,352 | 616,429 | 639,047 | 662,598 | 686,890 |
| 20 | Provision for employee current benefits | 19,281 | 19,995 | 20,672 | 21,349 | 22,026 | 22,703 |
| 21 | Provision for employee future benefits | 355,244 | 273,573 | 284,904 | 296,236 | 307,569 | 318,902 |
| 22 | Provision for unpaid claims | 2,103,789 | 2,001,902 | 2,060,489 | 2,112,569 | 2,163,418 | 2,219,519 |
| 23 |  | 3,093,645 | 2,941,501 | 3,057,598 | 3,146,599 | 3,231,831 | 3,324,466 |
| 24 | Equity |  |  |  |  |  |  |
| 25 | Retained Earnings | 359,335 | 407,142 | 442,345 | 407,533 | 470,641 | 425,175 |
| 26 | Accumulated Other Comprehensive Income | 51,429 | 89,835 | 87,513 | 88,852 | 91,735 | 96,079 |
| 27 | Total Equity | 410,764 | 496,977 | 529,858 | 496,385 | 562,376 | 521,254 |
| 28 | Total Liabilities \& Equity | 3,504,409 | 3,438,478 | 3,587,456 | 3,642,984 | 3,794,207 | 3,845,720 |

## Appendix 1: Blackline

PF-3 Statement of Changes in Equity
2023 GRA Base with August 30, 2022 +50 bps interest Rate Forecast
2023/24 Basic AAP break even rate change -1.01\%

Multi-year - Statement of Changes in Equity

2023/24 Basic AAP Break even rate change of -1.01\%
(C\$ 000s, rounding may affect totals)

BASIC
Total Equity

## Retained Earnings

 Beginning BalanceNet Income (Loss) from annual operations
Rebate to Policyholders
Transfer from Extension Retained Earnings
Total Retained Earnings
Total Accumulated Other Comprehensive Income Beginning Balance Other Comprehensive Income for the Year Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income

Total Accumulated Other Comprehensive Income Balance
Employee Future Benefits Portfolio
Available for Sale Assets
Employee Future Benefits Liabilities
Rate Stabilization Reserve Portfolio
Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance

Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required (100\% MCT)
MCT Ratio \% (Line 26) / (Line 27)
MCT Ratio \% - For Rebate Purposes (Excludes AOCI on EFB Liability)

For the Years Ended March 31,

| For |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |  |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |  |
|  |  |  |  |  |  |  |
| 448,678 | 359,335 | 381,756 | 414,387 | 461,999 | 418,188 |  |
| 67,191 | 47,085 | $(4,087)$ | 6,384 | 12,699 | 6,253 |  |
| $(156,534)$ | $(85,967)$ |  |  | $(108,886)$ |  |  |
|  | 61,303 | 36,718 | 41,228 | 52,376 | 64,831 |  |
| 359,335 | 381,756 | $-414,387$ | 461,999 | 418,188 | $-489,272$ |  |


| $(14,700)$ | 51,429 | 89,835 | 87,435 | -88,459 | -92,274 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 25,485 | $(51,545)$ | - $(2,400)$ | 1,024 | -3,815 | 1,285 |
| 40,644 | -89,951 |  |  |  |  |
| 51,429 | -89,835 | -87,435 | -88,459 | -92,274 | 93,559 |


| 44,591 | 22,983 | 22,850 | 23,170 | 23,929 | 25,062 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (26,941) | -63,241 | -63,241 | -63,244 | -63,244 | -63,244 |
| -33,778 | -3,614 | 1,344 | 2,048 | -5,104 | -5,256 |
| - 51,429 | -89,835 | -87,435 | 88,459 | - 92,274 | - 93,559 |
| -410,764 | -471,591 | -501,822 | 550,458 | 510,462 | -582,831 |


| $\begin{array}{r} 410,761 \\ -44,687 \end{array}$ | $\begin{array}{r} 471,591 \\ -\quad 45,258 \end{array}$ | $\begin{array}{r} 501,822 \\ -49,415 \end{array}$ | $\begin{array}{r} 550,458 \\ \hline 52,478 \end{array}$ | $\begin{array}{r} 510,462 \\ \quad 52,101 \end{array}$ | $\begin{array}{r} 582,831 \\ -\quad 43,707 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 366,074 | -426,333 | -452,407 | 497,980 | -458,361 | 539,124 |
| 384,411 | 357,773 | 357,713 | 375,398 | 389,935 | 409,881 |
| 95.2\% | 119.2\% | 126.5\% | 132.7\% | 117.6\% | 131.5\% |
| 95.2\% | 100.0\% | 107.3\% | 114.4\% | 100.0\% | 114.8\% |

## Appendix 1: Clean

PF-3 Statement of Changes in Equity
2023 GRA Base with August 30, 2022 +50 bps interest Rate Forecast
2023/24 Basic AAP break even rate change -1.01\%

Multi-year - Statement of Changes in Equity

2023/24 Basic AAP Break even rate change of -1.01\%
(C\$ 000s, rounding may affect totals)

BASIC
Total Equity

## Retained Earnings



Net Income (Loss) from annual operations
Rebate to Policyholders
Transfer from Extension Retained Earnings
Total Retained Earnings
Total Accumulated Other Comprehensive Income Beginning Balance Other Comprehensive Income for the Year Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income

Total Accumulated Other Comprehensive Income Balance
Employee Future Benefits Portfolio
Available for Sale Assets
Employee Future Benefits Liabilities
Rate Stabilization Reserve Portfolio
Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance

Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required (100\% MCT)
MCT Ratio \% (Line 26) / (Line 27)
MCT Ratio \% - For Rebate Purposes (Excludes AOCI on EFB Liability)

For the Years Ended March 31,

| For the Years Ended March 31, |  |  |  |  |  |  |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |  |
|  |  |  |  |  |  |  |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |  |
|  |  |  |  |  |  |  |
| 448,678 | 359,335 | 407,142 | 442,345 | 407,533 | 470,641 |  |
| 67,191 | $(13,648)$ | $(1,515)$ | 10,717 | 10,732 | 12,975 |  |
| $(156,534)$ | - | - | $(86,653)$ | - | $(123,383)$ |  |
| - | 61,455 | 36,718 | 41,124 | 52,376 | 64,942 |  |
| $\mathbf{3 5 9 , 3 3 5}$ | 407,142 | 442,345 | 407,533 | 470,641 | 425,175 |  |
|  |  |  |  |  |  |  |
| $(14,700)$ | 51,429 | 89,835 | 87,513 | 88,852 | 91,735 |  |
| 25,485 | $(51,545)$ | $(2,322)$ | 1,339 | 2,883 | 4,344 |  |
| 40,644 | 89,951 | - | - | - | - |  |
| 51,429 | 89,835 | 87,513 | 88,852 | 91,735 | 96,079 |  |


| 44,591 | 22,983 | 22,850 | 23,170 | 23,929 | 25,062 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $(26,941)$ | 63,241 | 63,241 | 63,241 | 63,241 | 63,241 |
|  |  |  |  |  |  |
| 33,778 | 3,611 | 1,422 | 2,440 | 4,564 | 7,775 |
| 51,429 | 89,835 | 87,512 | 88,851 | 91,734 | 96,077 |
|  |  |  |  |  |  |
| 410,764 | 496,977 | 529,858 | 496,385 | 562,376 | 521,254 |
|  |  |  |  |  |  |
| 410,761 | 496,977 | 529,858 | 496,385 | 562,376 | 521,254 |
| 44,687 | 45,258 | 49,415 | 52,478 | 52,101 | 43,707 |
| 366,074 | 451,719 | 480,443 | 443,907 | 510,275 | 477,547 |
|  |  |  |  |  |  |
| 384,411 | 358,015 | 357,686 | 375,387 | 398,941 | 409,304 |
| $95.2 \%$ | $126.2 \%$ | $134.3 \%$ | $118.3 \%$ | $127.9 \%$ | $116.7 \%$ |
| $95.2 \%$ | $107.0 \%$ | $115.2 \%$ | $100.0 \%$ | $110.7 \%$ | $99.9 \%$ |

## Appendix 1: Blacklined

## EPF-1 Extension Statement of Operations

## 2023 GRA Base with August 30, 2022 + 50 bps interest Rate Forecast 2023/24 Basic AAP break even rate change -1.01\%

Multi-year - Statement of Operations
(C\$ 000s, rounding may affect totals)

## EXTENSION

Motor Vehicles
Reinsurance Ceded
Total Net Premiums Written
Net Premiums Earned
Motor Vehicles
Reinsurance Ceded
Total Net Premiums Earned Service Fees \& Other Revenues
Total Earned Revenues
Net Claims Incurred
(a) Claims Incurred - Interest Rate Impact

Total Claims Incurred
Claims Expense
Road Safety/Loss Prevention
Total Claims Costs
Expenses
Operating
Commissions
Premium Taxes
Regulatory/Appeal
Total Expenses
Underwriting Income (Loss)
Investment Income
(b) Investment Income - Interest Rate Impact

Net Investment Income
Gain (Loss) on Sale of Property
Net Income (Loss) from Operations
Total net Impact due to interest rate change (b) - (a)
$-49,598-50,735-48,089-50,202-56,938-62,234$
$-626-306$

Appendix 1: Clean
EPF-1 Extension Statement of Operations
2023 GRA Base with August 30, 2022 +50 bps interest Rate Forecast 2023/24 Basic AAP break even rate change -1.01\%

Multi-year - Statement of Operations

| 2023/24 Basic AAP Break even rate change of -1.01\% |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
|  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| EXTENSION | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| Motor Vehicles | 180,476 | 187,902 | 193,228 | 199,871 | 206,808 | 214,031 |
| Reinsurance Ceded | $(1,949)$ | $(2,007)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| Total Net Premiums Written | 178,527 | 185,895 | 191,165 | 197,746 | 204,619 | 211,777 |
| Net Premiums Earned |  |  |  |  |  |  |
| Motor Vehicles | 170,804 | 184,309 | 190,651 | 196,657 | 203,452 | 210,536 |
| Reinsurance Ceded | $(1,949)$ | $(2,004)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| Total Net Premiums Earned | 168,855 | 182,305 | 188,588 | 194,532 | 201,263 | 208,282 |
| Service Fees \& Other Revenues | 10,725 | 12,939 | 13,295 | 13,424 | 13,764 | 14,215 |
| Total Earned Revenues | 179,580 | 195,244 | 201,883 | 207,956 | 215,027 | 222,497 |
| Net Claims Incurred | 75,510 | 90,440 | 92,114 | 93,260 | 94,438 | 95,528 |
| (a) Claims Incurred - Interest Rate Impact | (702) | (385) | 2 | - | - | - |
| Total Claims Incurred | 74,808 | 90,055 | 92,116 | 93,260 | 94,438 | 95,528 |
| Claims Expense | 11,817 | 15,001 | 15,346 | 16,789 | 16,438 | 17,684 |
| Road Safety/Loss Prevention | 872 | 1,199 | 1,526 | 1,351 | 1,425 | 1,427 |
| Total Claims Costs | 87,497 | 106,255 | 108,988 | 111,400 | 112,301 | 114,639 |
| Expenses |  |  |  |  |  |  |
| Operating | 7,979 | 10,565 | 12,142 | 13,064 | 13,424 | 13,882 |
| Commissions | 33,664 | 32,656 | 34,049 | 34,462 | 33,664 | 33,137 |
| Premium Taxes | 5,124 | 5,530 | 5,720 | 5,900 | 6,104 | 6,316 |
| Regulatory/Appeal | 18 | 12 | 13 | 12 | 13 | 13 |
| Total Expenses | 46,785 | 48,763 | 51,924 | 53,438 | 53,205 | 53,348 |
| Underwriting Income (Loss) | 45,298 | 40,226 | 40,971 | 43,118 | 49,521 | 54,510 |
| Investment Income | 4,368 | 10,707 | 7,107 | 6,976 | 7,415 | 7,830 |
| (b) Investment Income - Interest Rate Impact | (76) | (54) | 10 | 3 | 2 | 2 |
| Net Investment Income | 4,292 | 10,653 | 7,117 | 6,979 | 7,417 | 7,832 |
| Gain (Loss) on Sale of Property | 9 | - | - | - | - | - |
| Net Income (Loss) from Operations | 49,598 | 50,879 | 48,088 | 50,097 | 56,938 | 62,342 |
| Total net Impact due to interest rate change (b) - (a) | 626 | 331 | 8 | 3 | 2 | 2 |

Appendix 1: Blackline
EPF-3 Extension Statement of Changes in Equity 2023 GRA Base with August 30, 2022 +50 bps interest Rate Forecast 2023/24 Basic AAP break even rate change -1.01\%

## Multi-year - Statement of Changes in Equity

## 2023/24 Basic AAP Break even rate change of -1.01\%

(C\$ 000s, rounding may affect totals)

## EXTENSION

Total Equity
Retained Earnings
Beginning Balance
Net Income (Loss) from annual operations
Transfer (to) / from DVA Retained Earnings
Transfer (to) / from Basic Retained Earnings
Total Retained Earnings

Total Accumulated Other Comprehensive Income
Beginning Balance
Other Comprehensive Income on Available for Sale Assets
Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income

Total Accumulated Other Comprehensive Income Balance Employee Future Benefits Portfolio

Available for Sale Assets
Employee Future Benefits Liabilities
Extension Portfolio
Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance

Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required ( $100 \%$ MCT)
MCT Ratio (\%)

| 10,706 | 15,832 | 12,178 | 11,726 | 11,408 | 11,291 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1,692 | $(11,202)$ | (452) | (318) | - (117) | -61 |
| 3,434 | 7,548 |  |  |  |  |
| 15,832 | -12,178 | -11,726 | -11,408 | -11,291 | 11,352 |

For the Years Ended March 31,

| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| 86,234 | 78,832 | 68,267 | 79,639 | 88,612 | 93,175 |
| 49,598 | -50,737 | - 48,000 | -50,201 | -56,939 | -62,231 |
|  | (61,303) | - 36,718$)$ | - 41,228$)$ | (52,376) | - 64,831 ) |
| 78,832 | -68,266 | -79,639 | -88,612 | -93,175 | 90,575 |


| 3,768 | 1,929 | 1,917 | 1,944 | 2,008 | 2,103 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $(2,277)$ | 5,307 | 5,307 | 5,307 | 5,307 | 5,307 |
| 14,340 | -4,943 | -4,502 | -4,157 | -3,977 | 3,943 |
| 15,831 | 12,178 | 11,726 | 11,408 | 11,291 | 11,353 |
| -94,664 | -80,445 | -91,365 | -100,020 | -104,466 | -101,928 |


| -94,664 | -80,445 | -91,365 | 100,020 | -104,466 | 101,928 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 3,701 | 10,085 | 18,491 | 24,180 | 25,240 | 19,036 |
| - 90,063 | -70,360 | -72,874 | -75,840 | -79,226 | -82,892 |
|  |  |  |  |  |  |
| 45,159 | - 35,180 | -36,437 | - 37,920 | 39,613 | 41,446 |
| 201.4\% | 200.0\% | 200.0\% | 200.0 | 200.0 | 200 |

Appendix 1: Clean
EPF-3 Extension Statement of Changes in Equity 2023 GRA Base with August 30, 2022 +50 bps interest Rate Forecast 2023/24 Basic AAP break even rate change -1.01\%

## Multi-year - Statement of Changes in Equity

(C\$ 000s, rounding may affect totals)

## EXTENSION

Total Equity
Retained Earnings
Beginning Balance
Net Income (Loss) from annual operations
Transfer (to) / from DVA Retained Earnings
Transfer (to) / from Basic Retained Earnings
Total Retained Earnings

Total Accumulated Other Comprehensive Income
Beginning Balance
Other Comprehensive Income on Available for Sale Assets
Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income

Total Accumulated Other Comprehensive Income Balance Employee Future Benefits Portfolio

Available for Sale Assets
Employee Future Benefits Liabilities
Extension Portfolio
Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance

Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required (100\% MCT)
MCT Ratio (\%)

For the Years Ended March 31,

| For the Years Ended March 31, |  |  |  |  |  |  |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |  |
|  |  |  |  |  |  |  |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |  |
|  |  |  |  |  |  |  |
| 86,234 | 78,832 | 68,267 | 79,639 | 88,610 | 93,173 |  |
| 49,598 | 50,889 | 48,090 | 50,095 | 56,939 | 62,342 |  |
| $(57,000)$ |  |  |  |  |  |  |
|  | $(61,455)$ | $(36,718)$ | $(41,124)$ | $(52,376)$ | $(64,942)$ |  |
| 78,832 | 68,266 | 79,639 | 88,610 | 93,173 | 90,573 |  |


| 10,706 | 15,832 | 12,178 | 11,727 | 11,410 | 11,293 |
| ---: | :---: | :---: | :---: | :---: | :---: |
| 1,692 | $(11,202)$ | $(451)$ | $(317)$ | $(116)$ | 61 |
| 3,434 | 7,548 | - | - | - | - |
| 15,832 | 12,178 | 11,727 | 11,410 | 11,294 | 11,354 |


| 3,768 | 1,929 | 1,917 | 1,944 | 2,008 | 2,103 |
| :---: | ---: | ---: | ---: | ---: | ---: |
| $(2,277)$ | 5,307 | 5,307 | 5,307 | 5,307 | 5,307 |
|  |  |  |  |  |  |
| 14,340 | 4,943 | 4,503 | 4,159 | 3,979 | 3,945 |
| 15,831 | 12,178 | 11,727 | 11,410 | 11,293 | 11,354 |
|  |  |  |  |  |  |
| $\mathbf{9 4 , 6 6 4}$ | $\mathbf{8 0 , 4 4 5}$ | $\mathbf{9 1 , 3 6 5}$ | $\mathbf{1 0 0 , 0 2 0}$ | $\mathbf{1 0 4 , 4 6 6}$ | $\mathbf{1 0 1 , 9 2 8}$ |
| 94,664 | 80,445 | 91,365 | 100,020 | 104,466 | 101,928 |
| 3,701 | 10,085 | 18,491 | $\mathbf{2 4 , 1 8 0}$ | 25,240 | 19,036 |
| 90,963 | $\mathbf{7 0 , 3 6 0}$ | $\mathbf{7 2 , 8 7 4}$ | $\mathbf{7 5 , 8 4 0}$ | $\mathbf{7 9 , 2 2 6}$ | 82,892 |
|  |  |  |  |  |  |
| $\mathbf{4 5 , 1 5 9}$ | $\mathbf{3 5 , 1 8 0}$ | 36,437 | 37,920 | 39,613 | 41,446 |
| $\mathbf{2 0 1 . 4 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ |

## Appendix 1: Blackline PF-1 Statement of Operations 2023 GRA Base with August 30, 2022 -50 bps interest Rate Forecast 2023/24 Basic AAP break even rate change 0.98\%

## Multi-year - Statement of Operations

| Line No. | (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 |  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2 | BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| 3 | Motor Vehicles | 1,092,643 | 1,116,144 | 1,168,794 | 1,210,062 | 1,253,475 | 1,298,412 |
| 4 | Capital Release | - 73,275 ) | - $(57,857)$ |  |  |  |  |
| 5 | Drivers | -61,514 | -59,444 | -63,390 | -65,996 | -68,165 | 70,094 |
| 6 | Reinsurance Ceded | - (15,659) | - $(16,386)$ | - (16,843) | - $(17,348)$ | (17,868) | $(18,404)$ |
| 7 | Total Net Premiums Written | 1,065,220 | 1,101,345 | 1,215,341 | 1,258,710 | 1,303,772 | 1,350,102 |
| 8 | Net Premiums Earned |  |  |  |  |  |  |
| 9 | Motor Vehicles | -1,094,496 | 1,105,705 | 1,142,932 | 1,189,790 | 1,232,150 | 1,276,338 |
| 10 | Capital Release | - 36,176$)$ | - (66,536) | - $(28,420)$ |  |  |  |
| 11 | Drivers | -63,747 | -60,389 | -61,452 | -64,716 | -67,100 | -69,147 |
| 12 | Reinsurance Ceded | - (15,659) | - (16,363) | - $(16,843)$ | - (17,348) | - $(17,868)$ | (18,404) |
| 13 | Total Net Premiums Earned | 1,106,408 | 1,083,195 | 1,159,124 | 1,237,158 | 1,281,382 | 1,327,081 |
| 14 | Service Fees \& Other Revenues | - 24,652 | -28,073 | -28,096 | - 27,548 | -28,740 | -28,852 |
| 15 | Total Earned Revenues | 1,131,060 | 1,111,268 | 1,187,217 | 1,264,706 | 1,310,122 | 1,355,933 |
| 16 | Claims Incurred | -838,574 | -854,409 | -940,243 | -989,253 | -1,037,925 | 1,086,674 |
| 17 | DPAC \Premium Deficiency Adjustment |  |  |  |  |  | -5,704 |
| 18 | (a) Claims Incurred - Interest Rate Impact | - 132,765 ) | -11,208 | -4,309 | - 1,926 | (100) | 3,513 |
| 19 | Total Claims Incurred | -705,809 | 865,617 | 944,552 | -991,179 | 1,037,825 | 1,095,891 |
| 20 | Claims Expense | -146,277 | -151,542 | -157,376 | -158,498 | -156,869 | 153,801 |
| 21 | Road Safety/Loss Prevention | 10,337 | 12,469 | 14,975 | 14,108 | 14,461 | 14,869 |
| 22 | Total Claims Costs | -862,423 | 1,029,628 | 1,116,903 | 1,163,785 | 1,209,155 | 1,264,561 |
| 23 | Expenses |  |  |  |  |  |  |
| 24 | Operating | 75,945 | -89,578 | -107,488 | 108,471 | -108,142 | 106,536 |
| 25 | Commissions | 44,925 | - 47,913 | -52,018 | -59,165 | -58,981 | -58,005 |
| 26 | Premium Taxes | 28,966 | -32,988 | -33,014 | -37,637 | -38,979 | -36,647 |
| 27 | Regulatory/Appeal | - 4,530 | - 4,618 | - 4,815 | - 4,428 | - 4,508 | - 4,607 |
| 28 | Total Expenses | -154,366 | -175,097 | -197,335 | -209,701 | 210,610 | 205,795 |
| 29 | Underwriting Income (Loss) | -114,274 | (93,457) | $(127,021)$ | (108,780) | (109,643) | (114,423) |
| 30 | Investment Income | 79,813 | -124,836 | -114,086 | -108,307 | -113,486 | -117,730 |
| 31 | (b) Investment Income - Interest Rate Impact | -(126,997) | -8,161 | - (37) | $-\quad(24)$ | $\begin{aligned} & (26) \\ & \hline \end{aligned}$ | $\quad(24)$ |
| 32 | Net Investment Income | - (47,184) | -132,997 | -114,049 | -108,283 | -113,460 | -117,706 |
| 33 | Gain (Loss) on Sale of Property | 104 | $\square$ | $\square$ | $\square$ | $\square$ | - |
| 34 | Net Income (Loss) from Annual Operations | -67,191 | -39,540 | (12,972) | (497) | 3,817 | 3,283 |
| 35 | Total net Impact due to interest rate change (b) - (a) | -5,768 | - $(3,047)$ | - $(4,346)$ | (1,950) | 74 | - $(3,537)$ |

## 2023/24 Basic AAP Break even rate change of 0.98\%

```
BASIC
Motor Vehicles
Release
Reinsurance Ceded
Total Net Premiums Written
Net Premiums Earned
Motor Vehicles
Release
Reinsurance Ceded
Total Net Premiums Earned
Service Fees \& Other Revenues
arned Revenues
```

DPAC \Premium Deficiency Adjustment
a) Claims Incurred - Interest Rate Impact

Total Claims Incurred
Claims Expense
Road Safety/Loss Prevention
Total Claims Costs
Expenses
Operating

Premium Taxes
Regulatory/Appeal
Total Expenses
Underwriting Income (Loss)
nvestment Income
(b) Investment Income - Interest Rate Impact

Net investment Income
Gain (Loss) on Sale of Property

Total net Impact due to interest rate change (b) - (a)

## Appendix 1: Clean

PF-1 Statement of Operations

## 2023 GRA Base with August 30, 2022 -50 bps interest Rate Forecast 2023/24 Basic AAP break even rate change 0.98\%

## Multi-year - Statement of Operations

## 2023/24 Basic AAP Break even rate change of 0.98\%

Line

| (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| Motor Vehicles | 1,092,643 | 1,116,144 | 1,168,794 | 1,210,062 | 1,253,475 | 1,298,412 |
| Capital Release | $(73,275)$ | $(57,857)$ | - | - | - | - |
| Drivers | 61,511 | 59,444 | 63,390 | 65,996 | 68,165 | 70,094 |
| Reinsurance Ceded | $(15,659)$ | $(16,386)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| Total Net Premiums Written | 1,065,220 | 1,101,345 | 1,215,341 | 1,258,710 | 1,303,772 | 1,350,102 |
| Net Premiums Earned |  |  |  |  |  |  |
| Motor Vehicles | 1,094,496 | 1,105,705 | 1,142,932 | 1,189,790 | 1,232,150 | 1,276,338 |
| Capital Release | $(36,176)$ | $(66,536)$ | $(28,420)$ | - | - |  |
| Drivers | 63,747 | 60,389 | 61,452 | 64,716 | 67,100 | 69,147 |
| Reinsurance Ceded | $(15,659)$ | $(16,363)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| Total Net Premiums Earned | 1,106,408 | 1,083,195 | 1,159,121 | 1,237,158 | 1,281,382 | 1,327,081 |
| Service Fees \& Other Revenues | 24,652 | 28,073 | 28,096 | 27,548 | 28,181 | 28,852 |
| Total Earned Revenues | 1,131,060 | 1,111,268 | 1,187,217 | 1,264,706 | 1,309,563 | 1,355,933 |
| Claims Incurred | 838,574 | 923,837 | 940,242 | 989,252 | 1,037,923 | 1,086,672 |
| DPAC \Premium Deficiency Adjustment | - |  |  |  |  | 5,694 |
| (a) Claims Incurred - Interest Rate Impact | $(132,765)$ | $(58,220)$ | 4,253 | 1,945 | (102) | 3,404 |
| Total Claims Incurred | 705,809 | 865,617 | 944,495 | 991,197 | 1,037,821 | 1,095,770 |
| Claims Expense | 146,277 | 151,542 | 157,376 | 158,498 | 156,855 | 153,801 |
| Road Safety/Loss Prevention | 10,337 | 12,469 | 14,975 | 14,108 | 14,459 | 14,869 |
| Total Claims Costs | 862,423 | 1,029,628 | 1,116,846 | 1,163,803 | 1,209,135 | 1,264,440 |
| Expenses |  |  |  |  |  |  |
| Operating | 75,945 | 89,578 | 107,488 | 108,471 | 108,132 | 106,536 |
| Commissions | 44,925 | 47,913 | 52,018 | 59,165 | 58,981 | 58,005 |
| Premium Taxes | 28,966 | 32,988 | 35,280 | 37,637 | 38,979 | 36,085 |
| Regulatory/Appeal | 4,530 | 4,618 | 4,815 | 4,428 | 4,508 | 4,607 |
| Total Expenses | 154,366 | 175,097 | 199,601 | 209,701 | 210,600 | 205,233 |
| Underwriting Income (Loss) | 114,271 | $(93,457)$ | $(129,230)$ | $(108,798)$ | $(110,172)$ | (113,740) |
| Investment Income | 79,813 | 125,669 | 113,965 | 110,346 | 115,715 | 120,311 |
| (b) Investment Income - Interest Rate Impact | $(126,997)$ | $(49,315)$ | (37) | (24) | (26) | (24) |
| Net Investment Income | $(47,184)$ | 76,354 | 113,928 | 110,322 | 115,689 | 120,287 |
| Gain (Loss) on Sale of Property | 104 | - | - | - | - | - |
| Net Income (Loss) from Annual Operations | 67,191 | $(17,103)$ | $(15,302)$ | 1,524 | 5,517 | 6,547 |
| Total net Impact due to interest rate change (b) - (a) | 5,768 | 8,905 | $(4,290)$ | $(1,969)$ | 76 | $(3,428)$ |

## Appendix 1: Blackline

## PF-2 Statement of Financial Position

 2023 GRA Base with August 30, 2022 -50 bps interest Rate Forecast2023/24 Basic AAP break even rate change 0.98\%

Multi-year - Statement of Financial Position

## 2023/24 Basic AAP Break even rate change of 0.98\%

(C\$ 000s, rounding may affect totals)
BASIC
Assets
Cash and cash equivalents
Investments
Investment property
Due from other insurance companies
Accounts receivable
Deferred policy acquisition costs
Reinsurers' share of unearned premiums
Reinsurers' share of unpaid claims
Property and equipment
Deferred development costs

| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| 153,131 | 250,947 | 161,976 | 155,083 | 145,509 | 108,188 |
| $2,750,044$ | $2,796,392$ | $2,914,253$ | $3,032,042$ | $3,157,540$ | $3,242,273$ |
| 5,912 | 5,735 | 5,566 | 5,398 | 5,230 | 5,062 |
| 14 | - | - | - | - | - |
| 398,612 | 360,664 | 398,325 | 412,389 | 427,184 | 442,499 |
| 37,672 | 37,111 | 42,028 | 43,915 | 43,585 | 38,879 |
| - | 23 | 23 | 23 | 23 | 23 |
| 2,457 | - | - | - | - | - |
| 111,880 | 134,472 | 143,777 | 154,630 | 178,076 | 179,228 |
| 44,687 | 45,258 | 49,415 | 52,456 | 52,067 | 43,664 |
| $3,504,409$ | $3,630,602$ | $3,715,363$ | $3,855,936$ | $4,009,214$ | $4,059,816$ |

Liabilities

| Due to other insurance companies | 369 | 325 | 325 | 325 | 325 | 325 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Accounts payable and accrued liabilites | 60,876 | 70,072 | 69,620 | 72,037 | 70,982 | 71,336 |
| Financing lease obligation | 5,361 | 5,282 | 5,159 | 5,036 | 4,913 | 4,791 |
| Unearned premiums and fees | 548,725 | 570,352 | 627,938 | 650,960 | 674,938 | 699,671 |
| Provision for employee current benefits | 19,281 | 19,995 | 20,672 | 21,349 | 22,026 | 22,703 |
| Provision for employee future benefits | 355,244 | 329,290 | 340,621 | 351,954 | 363,286 | 374,619 |
| Provision for unpaid claims | $2,103,789$ | $2,147,629$ | $2,218,507$ | $2,279,748$ | $2,339,606$ | $2,404,514$ |
|  | $3,093,645$ | $3,142,945$ | $3,282,842$ | $3,381,409$ | $3,476,076$ | $3,577,956$ |

Equity
Retained Earnings
Accumulated Other Comprehensive Income
Total Equity
Total Liabilities \& Equity

| 359,335 | 453,540 | 401,637 | 442,916 | 499,817 | 444,499 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 51,429 | 34,117 | 30,882 | 31,610 | 33,320 | 37,362 |
| 410,764 | 487,657 | 432,519 | 474,526 | 533,137 | 481,861 |
|  |  |  |  |  |  |
| $3,504,409$ | $3,630,602$ | $3,715,364$ | $3,855,935$ | $4,009,213$ | $4,059,817$ |

## Appendix 1: Clean PF-2 Statement of Financial Position 2023 GRA Base with August 30, 2022 -50 bps interest Rate Forecast 2023/24 Basic AAP break even rate change 0.98\%

## Multi-year - Statement of Financial Position

|  | 2023/24 Basic AAP Break |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Line |  |  |  |  |  |  |  |
| No. | (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| 1 |  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2 | BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| 3 | Assets |  |  |  |  |  |  |
| 4 | Cash and cash equivalents | 153,131 | 194,305 | 180,871 | 173,423 | 161,726 | 52,120 |
| 5 | Investments | 2,750,044 | 2,796,649 | 2,912,233 | 3,032,878 | 3,162,284 | 3,303,702 |
| 6 | Investment property | 5,912 | 5,735 | 5,566 | 5,398 | 5,230 | 5,062 |
| 7 | Due from other insurance companies | 14 | - | - |  |  |  |
| 8 | Accounts receivable | 398,612 | 360,664 | 398,325 | 412,389 | 427,184 | 442,499 |
| 9 | Deferred policy acquisition costs | 37,672 | 37,111 | 42,028 | 43,915 | 43,585 | 38,889 |
| 10 | Reinsurers' share of unearned premiums | - | 23 | 23 | 23 | 23 | 23 |
| 11 | Reinsurers' share of unpaid claims | 2,457 | - | - | - | - | - |
| 12 | Property and equipment | 111,880 | 134,472 | 143,777 | 154,630 | 178,076 | 179,228 |
| 13 | Deferred development costs | 44,687 | 45,258 | 49,415 | 52,456 | 52,067 | 43,664 |
| 14 |  | 3,504,409 | 3,574,217 | 3,732,238 | 3,875,112 | 4,030,175 | 4,065,187 |
| 15 | Liabilities |  |  |  |  |  |  |
| 16 | Due to other insurance companies | 369 | 325 | 325 | 325 | 325 | 325 |
| 17 | Accounts payable and accrued liabilites | 60,876 | 70,072 | 69,620 | 72,037 | 70,982 | 71,336 |
| 18 | Financing lease obligation | 5,361 | 5,282 | 5,159 | 5,036 | 4,913 | 4,791 |
| 19 | Unearned premiums and fees | 548,725 | 570,352 | 627,938 | 650,960 | 674,938 | 699,671 |
| 20 | Provision for employee current benefits | 19,281 | 19,995 | 20,672 | 21,349 | 22,026 | 22,703 |
| 21 | Provision for employee future benefits | 355,244 | 329,290 | 340,621 | 351,954 | 363,286 | 374,619 |
| 22 | Provision for unpaid claims | 2,103,789 | 2,147,629 | 2,218,450 | 2,279,709 | 2,339,564 | 2,404,358 |
| 23 |  | 3,093,645 | 3,142,945 | 3,282,785 | 3,381,370 | 3,476,034 | 3,577,803 |
| 24 | Equity |  |  |  |  |  |  |
| 25 | Retained Earnings | 359,335 | 397,154 | 418,472 | 461,772 | 520,278 | 449,498 |
| 26 | Accumulated Other Comprehensive Income | 51,429 | 34,117 | 30,980 | 31,968 | 33,862 | 37,887 |
| 27 | Total Equity | 410,764 | 431,271 | 449,452 | 493,740 | 554,140 | 487,385 |
| 28 | Total Liabilities \& Equity | 3,504,409 | 3,574,216 | 3,732,237 | 3,875,110 | 4,030,174 | 4,065,188 |

## Appendix 1: Blackline

PF-3 Statement of Changes in Equity 2023 GRA Base with August 30, 2022 -50 bps interest Rate Forecast 2023/24 Basic AAP break even rate change 0.98\%

Multi-year - Statement of Changes in Equity

## 2023/24 Basic AAP Break even rate change of 0.98\%

(C\$ 000s, rounding may affect totals)

BASIC
Total Equity
Retained Earnings
Beginning Balance
Net Income (Loss) from annual operations
Rebate to Policyholders
Transfer from Extension Retained Earnings
Total Retained Earnings
Total Accumulated Other Comprehensive Income Beginning Balance
Other Comprehensive Income for the Year Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income
Total Accumulated Other Comprehensive Income Balance Employee Future Benefits Portfolio Available for Sale Assets Employee Future Benefits Liabilities
Rate Stabilization Reserve Portfolio
Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance
Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required ( $100 \%$ MCT)
MCT Ratio \% (Line 26) / (Line 27)
MCT Ratio \% - For Rebate Purposes (Excludes AOCI on EFB Liability)

| For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| 448,678 | -359,335 | -453,540 | -401,637 | -442,916 | -499,817 |
| 67,191 | -39,540 | - (12,072) | (497) | -3,817 | 3,283 |
| -(156,534) |  | $(75,551)$ |  |  | -(123,980) |
|  | -54,665 | 36,620 | 41,776 | 53,084 | 65,379 |
| 359,335 | 453,540 | 401,637 | 442,916 | 499,817 | 444,49 |


| (14,700) | 51,429 | 34,117 | 30,882 | 31,610 | 33,320 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 25,485 | - (51,545) | - $(3,235)$ | - 728 | - 1,710 | 4,042 |
| 40,644 | - 34,233 |  |  | - |  |
| 51,429 | 34,117 | 30,882 | 31,610 | 33,320 | 37,362 |


| $\begin{gathered} 44,591 \\ -(26,941) \end{gathered}$ | $\begin{array}{r} 22,983 \\ 7,523 \end{array}$ | $\begin{array}{r} 22,866 \\ 7,523 \end{array}$ | $\begin{array}{r} 23,193 \\ \quad 7,523 \end{array}$ | $\begin{array}{r} 23,950 \\ 7,523 \end{array}$ | $\begin{array}{r} 25,074 \\ 7,523 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 33.778 | 3,614 | 493 | - 894 | -1,846 | -4,764 |
| - 51,429 | -34,117 | -30,882 | 31,610 | 33,320 | 37,364 |
|  |  |  |  |  |  |
| 410,764 | 487,657 | 432,519 | 474,526 | 533,137 | 481,861 |


| 410,761 | -487,657 | -432,519 | -474,526 | -533,137 | -481,861 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 44,687 | -45,258 | 49,415 | -52,456 | -52,067 | 43,664 |
| 366,074 | -442,399 | 383,104 | -422,070 | -481,070 | 438,197 |
| 384.414 | 374.540 | 374,948 | 392.170 | 413,273 | 430,006 |
| 95.2\% | 148.1 | 102.2 | 107.6\% | 116.4\% | 01.0\% |
| 95.2\% | 115.9\% | 100.0\% | 105.5 | 114. | 100. |

## Appendix 1: Clean <br> PF-3 Statement of Changes in Equity 2023 GRA Base with August 30, 2022 -50 bps interest Rate Forecast 2023/24 Basic AAP break even rate change 0.98\%

Multi-year - Statement of Changes in Equity

## 2023/24 Basic AAP Break even rate change of 0.98\%

Total Equity
Retained Earnings
Beginning Balance

Net Income (Loss) from annual operations
Rebate to Policyholders
Transfer from Extension Retained Earnings
Total Retained Earnings
Total Accumulated Other Comprehensive Income Beginning Balance
Other Comprehensive Income for the Year Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income

Total Accumulated Other Comprehensive Income Balance Employee Future Benefits Portfolio Available for Sale Assets Employee Future Benefits Liabilities
Rate Stabilization Reserve Portfolio
Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance

Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required (100\% MCT)
MCT Ratio \% (Line 26) / (Line 27)
MCT Ratio \% - For Rebate Purposes (Excludes AOCI on EFB Liability)

| For the Years Ended March 31, |  |  |  |  |  |
| ---: | :---: | :---: | :---: | :---: | ---: |
| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
|  |  |  |  |  |  |
| 448,678 | 359,335 | 397,154 | 418,472 | 461,772 | 520,278 |
| 67,191 | $(17,103)$ | $(15,302)$ | 1,524 | 5,517 | 6,547 |
| $(156,534)$ | - | - | - | - | $(142,706)$ |
| - | 54,922 | 36,620 | 41,776 | 52,989 | 65,379 |
| $\mathbf{3 5 9 , 3 3 5}$ | 397,154 | $\mathbf{4 1 8 , 4 7 2}$ | $\mathbf{4 6 1 , 7 7 2}$ | $\mathbf{5 2 0 , 2 7 8}$ | 449,498 |


| $(14,700)$ | 51,429 | 34,117 | 30,980 | 31,968 | 33,862 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 25,485 | $(51,545)$ | $(3,137)$ | 988 | 1,894 | 4,025 |
| 40,644 | 34,233 | - | - | - | - |
| $\mathbf{5 1 , 4 2 9}$ | 34,117 | $\mathbf{3 0 , 9 8 0}$ | $\mathbf{3 1 , 9 6 8}$ | $\mathbf{3 3 , 8 6 2}$ | $\mathbf{3 7 , 8 8 7}$ |


| 44,591 | 22,983 | 22,866 | 23,193 | 23,950 | 25,074 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $(26,941)$ | 7,523 | 7,523 | 7,523 | 7,523 | 7,523 |
|  |  |  |  |  |  |
| 33,778 | 3,611 | 591 | 1,252 | 2,389 | 5,290 |
| $\mathbf{5 1 , 4 2 9}$ | 34,117 | 30,980 | 31,968 | 33,862 | 37,887 |
|  |  |  |  |  |  |
| $\mathbf{4 1 0 , 7 6 4}$ | 431,271 | 449,452 | 493,740 | $\mathbf{5 5 4 , 1 4 0}$ | $\mathbf{4 8 7 , 3 8 5}$ |


| 410,761 | 431,271 | 449,452 | 493,740 | 554,140 | 487,385 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 44,687 | 45,258 | 49,415 | 52,456 | 52,067 | 43,664 |
| 366,074 | 386,013 | 400,037 | 441,284 | 502,073 | 443,721 |
|  |  |  |  |  |  |
| 384,411 | 374,564 | 375,126 | 392,371 | 413,892 | 435,749 |
| $95.2 \%$ | $103.1 \%$ | $106.6 \%$ | $112.5 \%$ | $121.3 \%$ | $101.8 \%$ |
| $95.2 \%$ | $100.9 \%$ | $104.5 \%$ | $110.4 \%$ | $119.3 \%$ | $100.0 \%$ |

## Appendix 1: Blackline

## EPF-1 Extension Statement of Operations

## 2023 GRA Base with August 30, 2022 -50 bps interest Rate Forecast 2023/24 Basic AAP break even rate change 0.98\%

Multi-year - Statement of Operations

## 2023/24 Basic AAP Break even rate change of 0.98\%

C\$ 000s, rounding may affect totals)

## EXTENSION

Motor Vehicles
Reinsurance Ceded
Total Net Premiums Written
Net Premiums Earned
Motor Vehicles
Reinsurance Ceded
Total Net Premiums Earned Service Fees \& Other Revenues
Total Earned Revenues
Net Claims Incurred
(a) Claims Incurred - Interest Rate Impact

Total Claims Incurred
Claims Expense
Road Safety/Loss Prevention
Total Claims Costs
Expenses
Operating
Commissions
Premium Taxes
Regulatory/Appeal
Total Expenses
Underwriting Income (Loss)
Investment Income
(b) Investment Income - Interest Rate Impact

Net Investment Income
Gain (Loss) on Sale of Property
Net Income (Loss) from Operations
Total net Impact due to interest rate change (b) - (a)

For the Years Ended March 31,

| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |  |
| 180,476 | 187,902 | 193,228 | 199,871 | 206,808 | 214,031 |  |
| $(1,949)$ | $(2,007)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |  |
|  | 178,527 | 185,895 | $-191,165$ | 197,746 | 204,619 | 211,777 |


| $\begin{array}{r} 170,804 \\ \hline \quad(1,949) \\ \hline \end{array}$ | $\begin{array}{r} 184,309 \\ \quad(2,004) \\ \hline \end{array}$ | $\begin{array}{r} 190,651 \\ \quad(2,063) \\ \hline \end{array}$ | $\begin{array}{r} 106,657 \\ \hline \quad(2,125) \\ \hline \end{array}$ | $\begin{array}{r} 203,452 \\ \quad(2,189) \\ \hline \end{array}$ | $\begin{array}{r} 210,536 \\ \quad(2,254) \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 168,855 | 182,305 | -188,588 | 194,532 | 201,263 | 208,282 |
| 10,725 | 12,939 | 13,287 | 13,415 | 13,848 | 14,098 |
| -179,580 | -195,244 | -201,875 | -207,947 | -215,114 | -222,380 |


| $\begin{array}{r} 75,510 \\ \quad(702) \\ \hline \end{array}$ | $\begin{array}{r} 90,439 \\ \quad(131) \\ \hline \end{array}$ | $\begin{array}{r} 92,101 \\ \hline 18 \\ \hline \end{array}$ | 93,257 | 94,438 | 95,528 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 74,808 | 90,308 | 92,119 | 93,257 | 94,438 | 95,528 |
| 11,817 | 15,001 | 15,346 | 16,268 | 15,917 | -17,181 |
| 872 | 1,199 | 1,526 | 1,298 | 1,374 | 1,375 |
| 87,497 | 106,508 | 108,991 | 110,823 | 111,726 | 114,084 |


| 7,979 | 10,565 | 12,142 | 12,742 | 13,103 | 13,573 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 33,664 | 32,656 | 34,049 | 34,462 | 33,664 | 33,137 |
| 5,124 | 5,530 | 5,720 | 5,900 | 6,104 | 6,316 |
| 18 | 12 | 13 | 12 | 12 | 12 |
| 46,785 | 48,763 | 51,924 | 53,116 | 52,883 | 53,038 |
|  |  |  |  |  |  |
| 45,298 | 39,973 | 40,960 | 44,008 | 50,502 | ,258 |
| 368 | -10,653 | 835 | 701 | 7,098 | 7,473 |
|  | (167) |  |  |  | 4 |
| 4,292 | -10,486 | 6,843 | 6,706 | 7,103 | 7,477 |
|  |  |  |  |  |  |
| 49,598 | 50,459 | -47,803 | -50,714 | 57,605 | 62,735 |

$-626-(36)-5$

Appendix 1: Clean
EPF-1 Extension Statement of Operations

## 2023 GRA Base with August 30, 2022 -50 bps interest Rate Forecast 2023/24 Basic AAP break even rate change 0.98\%

Multi-year - Statement of Operations

| 2023/24 Basic AAP Break even rate change of 0.98\% |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
|  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| EXTENSION | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| Motor Vehicles | 180,476 | 187,902 | 193,228 | 199,871 | 206,808 | 214,031 |
| Reinsurance Ceded | $(1,949)$ | $(2,007)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| Total Net Premiums Written | 178,527 | 185,895 | 191,165 | 197,746 | 204,619 | 211,777 |
| Net Premiums Earned |  |  |  |  |  |  |
| Motor Vehicles | 170,804 | 184,309 | 190,651 | 196,657 | 203,452 | 210,536 |
| Reinsurance Ceded | $(1,949)$ | $(2,004)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| Total Net Premiums Earned | 168,855 | 182,305 | 188,588 | 194,532 | 201,263 | 208,282 |
| Service Fees \& Other Revenues | 10,725 | 12,939 | 13,287 | 13,415 | 13,755 | 14,098 |
| Total Earned Revenues | 179,580 | 195,244 | 201,875 | 207,947 | 215,018 | 222,380 |
| Net Claims Incurred | 75,510 | 90,439 | 92,101 | 93,257 | 94,438 | 95,528 |
| (a) Claims Incurred - Interest Rate Impact | (702) | (131) | 18 | - | - | - |
| Total Claims Incurred | 74,808 | 90,308 | 92,119 | 93,257 | 94,438 | 95,528 |
| Claims Expense | 11,817 | 15,001 | 15,346 | 16,268 | 15,917 | 17,181 |
| Road Safety/Loss Prevention | 872 | 1,199 | 1,526 | 1,298 | 1,371 | 1,375 |
| Total Claims Costs | 87,497 | 106,508 | 108,991 | 110,823 | 111,726 | 114,084 |
| Expenses |  |  |  |  |  |  |
| Operating | 7,979 | 10,565 | 12,142 | 12,742 | 13,103 | 13,573 |
| Commissions | 33,664 | 32,656 | 34,049 | 34,462 | 33,664 | 33,137 |
| Premium Taxes | 5,124 | 5,530 | 5,720 | 5,900 | 6,104 | 6,316 |
| Regulatory/Appeal | 18 | 12 | 13 | 12 | 12 | 12 |
| Total Expenses | 46,785 | 48,763 | 51,924 | 53,116 | 52,883 | 53,038 |
| Underwriting Income (Loss) | 45,298 | 39,973 | 40,960 | 44,008 | 50,409 | 55,258 |
| Investment Income | 4,368 | 10,707 | 6,835 | 6,701 | 7,096 | 7,473 |
| (b) Investment Income - Interest Rate Impact | (76) | 28 | 8 | 5 | 5 | 4 |
| Net Investment Income | 4,292 | 10,735 | 6,843 | 6,706 | 7,101 | 7,477 |
| Gain (Loss) on Sale of Property | 9 | - | - | - | - | - |
| Net Income (Loss) from Operations | 49,598 | 50,708 | 47,803 | 50,714 | 57,510 | 62,735 |
| Total net Impact due to interest rate change (b) - (a) | 626 | 159 | (10) | 5 | 5 | 4 |

## Appendix 1: Blackline

## EPF-3 Extension Statement of Changes in Equity

 2023 GRA Base with August 30, 2022 -50 bps interest Rate Forecast 2023/24 Basic AAP break even rate change 0.98\%
## Multi-year - Statement of Changes in Equity

(C\$ 000s, rounding may affect totals)

## EXTENSION

Total Equity
Retained Earnings
Beginning Balance
Net Income (Loss) from annual operations
Transfer (to) / from DVA Retained Earnings
Transfer (to) / from Basic Retained Earnings
Total Retained Earnings

Total Accumulated Other Comprehensive Income
Beginning Balance
Other Comprehensive Income on Available for Sale Assets
Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income

Total Accumulated Other Comprehensive Income Balance Employee Future Benefits Portfolio

Available for Sale Assets
Employee Future Benefits Liabilities
Extension Portfolio
Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance

Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required ( $100 \%$ MCT)
MCT Ratio (\%)


For the Years Ended March 31,

| 2022AFB |  |  |  |  | 2023 FB |
| :--- | :--- | :--- | :--- | :--- | :--- |


| $2021 / 22 A$ | $2022 / 23 F B$ | $2023 / 24 F$ | $2024 / 25 F$ | $2025 / 26 F$ | $2026 / 27 F$ |
| :--- | :--- | :--- | :--- | :--- | :--- |


| $234$ | $\begin{array}{r} 78,832 \\ -\quad 50461 \\ \hline \end{array}$ | $74,628$ | $\begin{array}{r} 85,813 \\ -\quad 50714 \\ \hline \end{array}$ | $\begin{array}{r} 94,751 \\ -\quad 57605 \\ \hline \end{array}$ | $\begin{array}{r} -99,272 \\ -62,734 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (54,665) | $(36,620)$ | $(41,776)$ | $(53,084)$ | $(65,379)$ |
|  | 74.628 | 812 |  | -09272 |  |



| $\begin{array}{r}94,664 \\ \hline 3701 \\ \hline\end{array}$ | $\begin{array}{r}82,131 \\ \hline 1008 \\ \hline\end{array}$ | $\begin{array}{r}92,951 \\ \hline 18,491 \\ \hline\end{array}$ | $\begin{array}{r}101,571 \\ \hline 2141 \\ \hline\end{array}$ | $\begin{array}{r}105,969 \\ \hline 25,257\end{array}$ | $\begin{array}{r}103,371 \\ \hline 10057 \\ \hline\end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 10,085 | -18,491 | -24,191 | $25,257$ | -19,057 |
| 90,963 | 72,046 | 74,460 | 77,380 | -80,712 | 84,314 |
| 45,159 | 36,023 | 37,230 | 38,690 | 40,356 | 42.157 |
| 201.4\% | 200.0\% | 200.0\% | 200.0\% | 200.0\% | 200. |

## Appendix 1: Clean

EPF-3 Extension Statement of Changes in Equity 2023 GRA Base with August 30, 2022 -50 bps interest Rate Forecast 2023/24 Basic AAP break even rate change 0.98\%

## Multi-year - Statement of Changes in Equity

(C\$ 000s, rounding may affect totals)

## EXTENSION

Total Equity
Retained Earnings
Beginning Balance
Net Income (Loss) from annual operations
Transfer (to) / from DVA Retained Earnings
Transfer (to) / from Basic Retained Earnings
Total Retained Earnings

Total Accumulated Other Comprehensive Income
Beginning Balance
Other Comprehensive Income on Available for Sale Assets
Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income

Total Accumulated Other Comprehensive Income Balance Employee Future Benefits Portfolio

Available for Sale Assets
Employee Future Benefits Liabilities
Extension Portfolio
Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance

Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required (100\% MCT)
MCT Ratio (\%)

For the Years Ended March 31,

| For |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2022 A | 2023 FB | 2024 F | 2025 F | 2026 F | 2027 F |


| $2021 / 22 \mathrm{~A}$ | $2022 / 23 F B$ | $2023 / 24 \mathrm{~F}$ | $2024 / 25 \mathrm{~F}$ | $2025 / 26 \mathrm{~F}$ | 2026/27F |
| :--- | :--- | :--- | :--- | :--- | :--- |


| 86,234 | 78,832 | 74,628 | 85,813 | 94,751 | 99,272 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 49,598 | 50,717 | 47,804 | 50,714 | 57,511 | 62,734 |
| $(57,000)$ |  |  |  |  |  |
|  | $(54,922)$ | $(36,620)$ | $(41,776)$ | $(52,989)$ | $(65,379)$ |
| 78,832 | 74,627 | 85,812 | 94,751 | 99,273 | 96,627 |


| 10,706 | 15,832 | 7,503 | 7,139 | 6,821 | 6,697 |
| ---: | :---: | :---: | :---: | :---: | :---: |
| 1,692 | $(11,202)$ | $(364)$ | $(318)$ | $(123)$ | 47 |
| 3,434 | 2,873 | - | - | - | - |
| 15,832 | 7,503 | 7,139 | 6,821 | 6,698 | 6,744 |


| 3,768 | 1,929 | 1,919 | 1,946 | 2,010 | 2,104 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $(2,277)$ | 631 | 631 | 631 | 631 | 631 |
|  |  |  |  |  |  |
| 14,340 | 4,943 | 4,589 | 4,243 | 4,056 | 4,009 |
| 15,831 | 7,503 | 7,139 | 6,821 | 6,697 | 6,744 |
|  |  |  |  |  |  |
| $\mathbf{9 4 , 6 6 4}$ | $\mathbf{8 2 , 1 3 1}$ | $\mathbf{9 2 , 9 5 1}$ | $\mathbf{1 0 1 , 5 7 1}$ | $\mathbf{1 0 5 , 9 6 9}$ | $\mathbf{1 0 3 , 3 7 1}$ |
|  |  |  |  |  |  |
| 94,664 | 82,131 | 92,951 | 101,571 | 105,969 | 103,371 |
| 3,701 | 10,085 | 18,491 | 24,191 | 25,257 | 19,057 |
| 90,963 | 72,046 | 74,460 | 77,380 | 80,712 | 84,314 |
|  |  |  |  |  |  |
| 45,159 | 36,023 | 37,230 | 38,690 | 40,356 | 42,157 |
| $\mathbf{2 0 1 . 4 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ | $\mathbf{2 0 0 . 0 \%}$ |

# Appendix 1: Blackline PF-1 Statement of Operations 2023 GRA Base with August 30, 2022 50/50 interest Rate Forecast 2023/24 Basic AAP break even rate change $0.35 \%$ 

Multi-year - Statement of Operations

2023/24 Basic AAP Break even rate change of 0.35\%
(C\$ 000s, rounding may affect totals)

## BASIC

Motor Vehicles
Capital Release
Drivers
Reinsurance Ceded
Total Net Premiums Written
Net Premiums Earned
Motor Vehicles
Capital Release
Drivers
Reinsurance Ceded
Total Net Premiums Earned
Service Fees \& Other Revenues
Total Earned Revenues
Claims Incurred DPAC \Premium Deficiency Adjustment
(a) Claims Incurred - Interest Rate Impact

Total Claims Incurred

Claims Expense
Road Safety/Loss Prevention
Total Claims Costs

Expenses
Operating
Commissions
Premium Taxes
Regulatory/Appeal
Total Expenses
Underwriting Income (Loss)
Investment Income
(b) Investment Income - Interest Rate Impact

Net Investment Income
Gain (Loss) on Sale of Property
Net Income (Loss) from Annual Operations

Total net Impact due to interest rate change (b) - (a)

For the Years Ended March 31

| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| -1,092,643 | 1,116,144 | 1,161,377 | -1,202,384 | 1,245,523 | -1,290,175 |
| $(73,275)$ | $(57,857)$ | - |  |  |  |
| 61,511 | 59,444 | 63,390 | 65,996 | 68,165 | 70,094 |
| - (15,659) | $(16,386)$ | - (16,843) | - (17,348) | (17,868) | $(18,404)$ |
| 1,065,220 | 1,101,345 | 1,207,924 | 1,251,032 | 1,295,820 | 1,341,865 |


|  | 1,105,705 | 1,139,158 | 1,182,241 | -1,224,332 | -1,268,241 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $(36,176)$ | $(66,536)$ | $(28,420)$ |  |  |  |
| 63,747 | 60,389 | 61,452 | 64,716 | 100 | 17 |
| $(15,659)$ | $(16,363)$ | - $(16,843)$ | $(17,348)$ | $(17,868)$ | + |
| 1,106,408 | 1,083,195 | 1,155,347 | 1,229,609 | -1,273,564 | 1,318,984 |
| 24,652 | 28,073 | 27,969 | 27,998 | 28,047 | 28,712 |
| 131,060 | 1,111,268 | 1,183,316 | 1,257,607 | 1,301,6 | 1,347,696 |


| -838,574 | 854,409 | 938,518 | 988,086 | -1,036,694 | $-1,085,290$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 5,362 |
| - (132,765) | $(65,029)$ | 31,204 | 1,502 | $(4,068)$ | 6,389) |
| 705,809 | 789,380 | -969,722 | 989,588 | -1,031,726 | 1,084,263 |
| 146,277 | 151,542 | 157,376 | 158,003 | -156,547 | -153,515 |
| 10,337 | 12,469 | 14,975 | -14,054 | 14,424 | 14,836 |
| -862,423 | - 953,391 | 1,142,073 | 1,161,645 | -1,202,697 | 1,252,614 |


| 75,945 | 89,578 | -107,488 | -108,141 | -107,927 | 106,346 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 44,925 | 47,913 | 51,881 | -58,839 | 58,651 | 57,681 |
| 28,066 | 30,676 | 35,167 | 37,410 | 35,772 | 40,123 |
| 4,530 | 4,618 | 4,815 | 4,428 | 4,508 | 4,606 |
| -154,366 | 172,785 | -199,351 | -208,818 | -206,858 | 208,756 |
| 114 |  |  |  |  |  |
| 79,813 | -127,825 | -118,831 | -115,488 | -119,718 | -123,735 |
| ( 126,997$)$ | (65,893) | - 31,636 | 1,100 | $(3,753)$ | $(8,195)$ |
| - $(47,184)$ | 61,932 | -150,467 | -116,588 | -115,965 | 115,540 |
| 104 |  | - | - | - |  |
| -67,194 | 47,024 | (7,641) | 3,732 | 8,024 | 1,866 |
| 5,768 | (864) | -432 | (402) | 1,215 | (1,806) |

# Appendix 1: Clean <br> PF-1 Statement of Operations <br> <br> 2023 GRA Base with August 30, 2022 50/50 interest Rate Forecast <br> <br> 2023 GRA Base with August 30, 2022 50/50 interest Rate Forecast 2023/24 Basic AAP break even rate change 0.35\% 

 2023/24 Basic AAP break even rate change 0.35\%}

Multi-year - Statement of Operations

2023/24 Basic AAP Break even rate change of 0.35\%
(C\$ 000s, rounding may affect totals)

BASIC
Motor Vehicles
Capital Release
Drivers
Reinsurance Ceded
Total Net Premiums Written
Net Premiums Earned
Motor Vehicles
Capital Release
Drivers
Reinsurance Ceded
Total Net Premiums Earned
Service Fees \& Other Revenues
Total Earned Revenues
Claims Incurred DPAC \Premium Deficiency Adjustment
(a) Claims Incurred - Interest Rate Impact

Total Claims Incurred
Claims Expense
Road Safety/Loss Prevention
Total Claims Costs
Expenses
Operating
Commissions
Premium Taxes
Regulatory/Appeal
Total Expenses
Underwriting Income (Loss)
Investment Income
(b) Investment Income - Interest Rate Impact

Net Investment Income
Gain (Loss) on Sale of Property
Net Income (Loss) from Annual Operations
Total net Impact due to interest rate change (b) - (a)

For the Years Ended March 31,

| 2022A | 2023FB | 2024F | 2025F | $\mathbf{2 0 2 6 F}$ | $\mathbf{2 0 2 7 F}$ |
| ---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| 2021/22A | 2022/23FB | $\mathbf{2 0 2 3 / 2 4 F}$ | $\mathbf{2 0 2 4 / 2 5 F}$ | $\mathbf{2 0 2 5 / 2 6 F}$ | $\mathbf{2 0 2 6 / 2 7 F}$ |
| $\mathbf{1 , 0 9 2 , 6 4 3}$ | $\mathbf{1 , 1 1 6 , 1 4 4}$ | $1,161,377$ | $1,202,384$ | $1,245,523$ | $1,290,175$ |
| $(73,275)$ | $(57,857)$ | - | - | - | - |
| 61,511 | 59,444 | 63,390 | 65,996 | 68,165 | 70,094 |
| $(15,659)$ | $(16,386)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| $\mathbf{1 , 0 6 5 , 2 2 0}$ | $\mathbf{1 , 1 0 1 , 3 4 5}$ | $\mathbf{1 , 2 0 7 , 9 2 4}$ | $\mathbf{1 , 2 5 1 , 0 3 2}$ | $\mathbf{1 , 2 9 5 , 8 2 0}$ | $\mathbf{1 , 3 4 1 , 8 6 5}$ |


| $1,094,496$ | $1,105,705$ | $1,139,158$ | $1,182,241$ | $1,224,332$ | $1,268,241$ |
| ---: | :---: | ---: | :---: | ---: | ---: |
| $(36,176)$ | $(66,536)$ | $(28,420)$ | - | - | - |
| 63,747 | 60,389 | 61,452 | 64,716 | 67,100 | 69,147 |
| $(15,659)$ | $(16,363)$ | $(16,843)$ | $(17,348)$ | $(17,868)$ | $(18,404)$ |
| $\mathbf{1 , 1 0 6 , 4 0 8}$ | $\mathbf{1 , 0 8 3 , 1 9 5}$ | $\mathbf{1 , 1 5 5 , 3 4 7}$ | $\mathbf{1 , 2 2 9 , 6 0 9}$ | $\mathbf{1 , 2 7 3 , 5 6 4}$ | $1,318,984$ |
| 24,652 | 28,073 | 27,969 | 27,419 | 28,047 | 28,712 |
| $\mathbf{1 , 1 3 1 , 0 6 0}$ | $\mathbf{1 , 1 1 1 , 2 6 8}$ | $\mathbf{1 , 1 8 3 , 3 1 6}$ | $\mathbf{1 , 2 5 7 , 0 2 8}$ | $\mathbf{1 , 3 0 1 , 6 1 1}$ | $\mathbf{1 , 3 4 7 , 6 9 6}$ |
| 838,574 | 923,837 | 938,516 | 988,085 | $1,036,693$ | $1,085,286$ |
| - | - | - | - | - | 5,352 |
| $(132,765)$ | $(134,540)$ | 31,251 | 1,502 | $(5,076)$ | $(6,382)$ |
| $\mathbf{7 0 5 , 8 0 9}$ | $\mathbf{7 8 9 , 2 9 7}$ | 969,767 | 989,587 | $\mathbf{1 , 0 3 1 , 6 1 7}$ | $\mathbf{1 , 0 8 4 , 2 5 6}$ |
|  |  |  |  |  |  |
| 146,277 | 151,542 | 157,376 | 158,003 | 156,547 | 153,501 |
| 10,337 | 12,469 | 14,975 | 14,054 | 14,424 | 14,835 |
| $\mathbf{8 6 2 , 4 2 3}$ | 953,308 | $\mathbf{1 , 1 4 2 , 1 1 8}$ | $\mathbf{1 , 1 6 1 , 6 4 4}$ | $\mathbf{1 , 2 0 2 , 5 8 8}$ | $\mathbf{1 , 2 5 2 , 5 9 2}$ |


| 75,945 | 89,578 | 107,488 | 108,141 | 107,927 | 106,336 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 44,925 | 47,913 | 51,881 | 58,839 | 58,651 | 57,681 |
| 28,966 | 32,988 | 35,167 | 37,410 | 35,271 | 40,123 |
| 4,530 | 4,618 | 4,815 | 4,428 | 4,508 | 4,606 |
| $\mathbf{1 5 4 , 3 6 6}$ | $\mathbf{1 7 5 , 0 9 7}$ | $\mathbf{1 9 9 , 3 5 1}$ | $\mathbf{2 0 8 , 8 1 8}$ | $\mathbf{2 0 6 , 3 5 7}$ | $\mathbf{2 0 8 , 7 4 6}$ |
|  |  |  |  |  |  |
| $\mathbf{1 1 4 , 2 7 1}$ | $\mathbf{( 1 7 , 1 3 7 )}$ | $\mathbf{( 1 5 8 , 1 5 3 )}$ | $\mathbf{( 1 1 3 , 4 3 4 )}$ | $\mathbf{( 1 0 7 , 3 3 4 )}$ | $\mathbf{( 1 1 3 , 6 4 2 )}$ |
| 79,813 | 125,669 | 121,196 | 117,609 | 123,657 | 126,327 |
| $(126,997)$ | $(123,370)$ | 31,627 | 1,100 | $(3,753)$ | $(8,196)$ |
| $(47,184)$ | $\mathbf{2 , 2 9 9}$ | $\mathbf{1 5 2 , 8 2 3}$ | $\mathbf{1 1 8 , 7 0 9}$ | $\mathbf{1 1 9 , 9 0 4}$ | $\mathbf{1 1 8 , 1 3 1}$ |
| $\mathbf{1 0 4}$ | - | - | - | - | - |
| $\mathbf{6 7 , 1 9 1}$ | $\mathbf{( 1 4 , 8 3 8 )}$ | $\mathbf{( 5 , 3 3 0 )}$ | $\mathbf{5 , 2 7 5}$ | $\mathbf{1 2 , 5 7 0}$ | $\mathbf{4 , 4 8 9}$ |
| 5,768 | 11,170 | 376 | $(402)$ | 1,323 | $(1,814)$ |

## Appendix 1: Blackline <br> PF-2 Statement of Financial Position 2023 GRA Base with August 30, 2022 50/50 interest Rate Forecast 2023/24 Basic AAP break even rate change 0.35\%

## Multi-year - Statement of Financial Position

2023/24 Basic AAP Break even rate change of 0.35\%

| Line |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. | (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| 1 |  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2 | BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| 3 | Assets |  |  |  |  |  |  |
| 4 | Cash and cash equivalents | 153,131 | 186,286 | 170,889 | 164,333 | 130,946 | 122,867 |
| 5 | Investments | 2,750,044 | 2,718,558 | 2,873,245 | 2,993,280 | 3,042,582 | 3,206,320 |
| 6 | Investment property | 5,912 | 5,735 | 5,566 | 5,398 | 5,230 | 5,062 |
| 7 | Due from other insurance companies | 44 | - | - | - | - | - |
| 8 | Accounts receivable | 398,612 | 360,664 | 395,797 | 409,772 | 424,474 | 439,692 |
| 9 | Deferred policy acquisition costs | 37,672 | 37,111 | 41,761 | 43,637 | 43,308 | 38,939 |
| 10 | Reinsurers' share of unearned premiums | - | 23 | 23 | 23 | 23 | 23 |
| 11 | Reinsurers' share of unpaid claims | 2,457 | - | - | - | - | - |
| 12 | Property and equipment | 111,880 | 134,472 | 143,777 | 154,630 | 178,076 | 179,228 |
| 13 | Deferred development costs | 44,687 | 45,258 | 49,415 | 52,467 | 52,082 | 43,682 |
| 14 |  | 3,504,409 | 3,488,107 | 3,680,473 | 3,823,540 | 3,876,721 | 4,035,813 |
| 15 | Liabilities |  |  |  |  |  |  |
| 16 | Due to other insurance companies | 369 | 325 | 325 | 325 | 325 | 325 |
| 17 | Accounts payable and accrued liabilites | 60,876 | 70,072 | 69,620 | 72,037 | 70,982 | 71,336 |
| 18 | Financing lease obligation | 5,361 | 5,282 | 5,159 | 5,036 | 4,913 | 4,791 |
| 19 | Unearned premiums and fees | 548,725 | 570,352 | 624,295 | 647,189 | 671,031 | 695,625 |
| 20 | Provision for employee current benefits | 19,281 | 19,995 | 20,672 | 21,349 | 22,026 | 22,703 |
| 21 | Provision for employee future benefits | 355,244 | 301,480 | 322,343 | 334,080 | 344,343 | 353,225 |
| 22 | Provision for unpaid claims | 2,103,789 | 2,071,391 | 2,167,439 | 2,227,089 | 2,280,849 | 2,334,468 |
| 23 |  | 3,093,645 | 3,038,897 | 3,209,853 | 3,307,105 | 3,394,469 | 3,482,473 |
| 24 | Equity |  |  |  |  |  |  |
| 25 | Retained Earnings | 359,335 | 387,282 | 416,242 | 461,448 | 423,182 | 490,291 |
| 26 | Accumulated Other Comprehensive Income | 51,429 | 61,927 | 54,377 | 54,988 | 59,068 | 63,047 |
| 27 | Total Equity | 410,764 | 449,209 | 470,619 | 516,436 | 482,250 | 553,338 |
| 28 | Total Liabilities \& Equity | 3,504,409 | 3,488,106 | 3,680,472 | 3,823,541 | 3,876,719 | 4,035,811 |

## Appendix 1: Clean

PF-2 Statement of Financial Position

## 2023 GRA Base with August 30, 2022 50/50 interest Rate Forecast 2023/24 Basic AAP break even rate change 0.35\%

## Multi-year - Statement of Financial Position

2023/24 Basic AAP Break even rate change of 0.35\%

| Line |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. | (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
| 1 |  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2 | BASIC | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| 3 | Assets |  |  |  |  |  |  |
| 4 | Cash and cash equivalents | 153,131 | 203,145 | 190,188 | 183,002 | 71,375 | 63,534 |
| 5 | Investments | 2,750,044 | 2,717,000 | 2,871,601 | 2,994,019 | 3,107,917 | 3,274,776 |
| 6 | Investment property | 5,912 | 5,735 | 5,566 | 5,398 | 5,230 | 5,062 |
| 7 | Due from other insurance companies | 14 | - | - | - | - | - |
| 8 | Accounts receivable | 398,612 | 360,664 | 395,797 | 409,772 | 424,474 | 439,692 |
| 9 | Deferred policy acquisition costs | 37,672 | 37,111 | 41,761 | 43,637 | 43,308 | 38,948 |
| 10 | Reinsurers' share of unearned premiums | - | 23 | 23 | 23 | 23 | 23 |
| 11 | Reinsurers' share of unpaid claims | 2,457 | - | - | - | - | - |
| 12 | Property and equipment | 111,880 | 134,472 | 143,777 | 154,630 | 178,076 | 179,228 |
| 13 | Deferred development costs | 44,687 | 45,258 | 49,415 | 52,467 | 52,082 | 43,682 |
| 14 |  | 3,504,409 | 3,503,408 | 3,698,128 | 3,842,948 | 3,882,485 | 4,044,945 |
| 15 | Liabilities |  |  |  |  |  |  |
| 16 | Due to other insurance companies | 369 | 325 | 325 | 325 | 325 | 325 |
| 17 | Accounts payable and accrued liabilites | 60,876 | 70,072 | 69,620 | 72,037 | 70,982 | 71,336 |
| 18 | Financing lease obligation | 5,361 | 5,282 | 5,159 | 5,036 | 4,913 | 4,791 |
| 19 | Unearned premiums and fees | 548,725 | 570,352 | 624,295 | 647,189 | 671,031 | 695,625 |
| 20 | Provision for employee current benefits | 19,281 | 19,995 | 20,672 | 21,349 | 22,026 | 22,703 |
| 21 | Provision for employee future benefits | 355,244 | 301,480 | 322,343 | 334,080 | 344,343 | 353,225 |
| 22 | Provision for unpaid claims | 2,103,789 | 2,071,308 | 2,167,401 | 2,227,050 | 2,280,701 | 2,334,323 |
| 23 |  | 3,093,645 | 3,038,814 | 3,209,815 | 3,307,066 | 3,394,321 | 3,482,328 |
| 24 | Equity |  |  |  |  |  |  |
| 25 | Retained Earnings | 359,335 | 402,666 | 433,937 | 480,592 | 430,182 | 499,917 |
| 26 | Accumulated Other Comprehensive Income | 51,429 | 61,927 | 54,376 | 55,290 | 57,980 | 62,698 |
| 27 | Total Equity | 410,764 | 464,593 | 488,313 | 535,882 | 488,162 | 562,615 |
| 28 | Total Liabilities \& Equity | 3,504,409 | 3,503,407 | 3,698,128 | 3,842,948 | 3,882,483 | 4,044,943 |

Appendix 1: Blackline
PF-3 Statement of Changes in Equity

## 2023 GRA Base with August 30, 2022 50/50 interest Rate Forecast

 2023/24 Basic AAP break even rate change 0.35\%Multi-year - Statement of Changes in Equity

## 2023/24 Basic AAP Break even rate change of 0.35\%

(C\$ 000s, rounding may affect totals)

BASIC
Total Equity
Retained Earnings
Beginning Balance
Net Income (Loss) from annual operations
Rebate to Policyholders
Transfer from Extension Retained Earnings
Total Retained Earnings
Total Accumulated Other Comprehensive Income Beginning Balance
Other Comprehensive Income for the Year
Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income
Total Accumulated Other Comprehensive Income Balance Employee Future Benefits Portfolio Available for Sale Assets Employee Future Benefits Liabilities
Rate Stabilization Reserve Portfolio
Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance
Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required ( $100 \%$ MCT)
MCT Ratio \% (Line 26) / (Line 27)
MCT Ratio \% - For Rebate Purposes (Excludes AOCI on EFB Liability)

| For the Years Ended March 31, |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2021/22A | 2022/23FB | 2023/24F | $2024 / 25 \mathrm{~F}$ | $2025 / 26 \mathrm{~F}$ | $2026 / 27 \mathrm{~F}$ |


| 448,678 | 359,335 | -387,282 | -416,242 | -461,448 | -423,182 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 67,194 | 47,024 | - (7,641) | -3,732 | 8,021 | 1,866 |
| $(156,534)$ | $(77,063)$ |  |  | - $(99,101)$ |  |
|  | 57,986 | -36,601 | -41,474 | -52,814 | 65,243 |
| 359,335 | 387,282 | -416,242 | -461,448 | -423,182 | -490,29 |


| (14,700) | 51,429 | -61,927 | -54,377 | -54,988 | -59,068 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 25,485 | $(51,545)$ | 1,982 | 1,015 | -3,010 | 1,529 |
| 40,644 | 62,043 | (0,532) | (404) | -1,070 | 2,450 |
| 51,429 | 61,927 | -54,377 | -54,988 | 59,068 | 63,047 |


| $-44,591$ | 22,983 | 25,861 | 26,307 | 26,726 | 27,088 |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | $(26,941)$ | 35,333 | 25,801 | 25,397 | 26,467 | 28,917 |
|  |  |  |  |  |  |  |
|  | 33,778 | 3,614 | 2,715 | 3,284 | 5,875 | $-7,042$ |
| $-51,429$ | 61,927 | $-54,377$ | $-54,988$ | $-59,068$ | $-63,048$ |  |
|  |  |  |  |  |  |  |
|  | 410,764 | 449,209 | $-470,619$ | $-516,436$ | $-482,250$ | $-553,338$ |


| -410,761 | 449,209 | -470,619 | -516,436 | $-482,250$ | -553,338 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 44,687 | 45,258 | -49,415 | -52,467 | -52,082 | -43,682 |
| -366,074 | 403,951 | -421,204 | -463,969 | -430,168 | -509,656 |
| 384.414 | 365.718 | 370.620 | 388.054 | -401.475 | -425.819 |
| 95.2\% | 110.5\% | 113.7\% | 119.6\% | 107.2\% | 119.7\% |
| 95.2\% | 100.0\% | 106.1\% | 112.5\% | 100.0\% | 112.3\% |

Appendix 1: Clean
PF-3 Statement of Changes in Equity

## 2023 GRA Base with August 30, 2022 50/50 interest Rate Forecast

 2023/24 Basic AAP break even rate change 0.35\%Multi-year - Statement of Changes in Equity

## 2023/24 Basic AAP Break even rate change of 0.35\%

(C\$ 000s, rounding may affect totals)

BASIC
Total Equity
Retained Earnings
Beginning Balance

Net Income (Loss) from annual operations
Rebate to Policyholders
Transfer from Extension Retained Earnings
Total Retained Earnings
Total Accumulated Other Comprehensive Income Beginning Balance
Other Comprehensive Income for the Year Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income
Total Accumulated Other Comprehensive Income Balance Employee Future Benefits Portfolio Available for Sale Assets Employee Future Benefits Liabilities Rate Stabilization Reserve Portfolio Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance
Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required ( $100 \%$ MCT)
MCT Ratio \% (Line 26) / (Line 27)
MCT Ratio \% - For Rebate Purposes (Excludes AOCI on EFB Liability)

| For the Years Ended March 31, |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2021/22A | 2022/23FB | 2023/24F | $2024 / 25 \mathrm{~F}$ | $2025 / 26 \mathrm{~F}$ | $2026 / 27 \mathrm{~F}$ |


| 448,678 | 359,335 | 402,666 | 433,937 | 480,592 | 430,182 |
| ---: | :---: | :---: | ---: | ---: | ---: |
| 67,191 | $(14,838)$ | $(5,330)$ | 5,275 | 12,570 | 4,489 |
| $(156,534)$ | - | - | - | $(115,794)$ | - |
| - | 58,169 | 36,601 | 41,380 | 52,814 | 65,246 |
| 359,335 | 402,666 | 433,937 | $\mathbf{4 8 0 , 5 9 2}$ | $\mathbf{4 3 0 , 1 8 2}$ | $\mathbf{4 9 9 , 9 1 7}$ |


| $(14,700)$ | 51,429 | 61,927 | 54,376 | 55,290 | 57,980 |
| ---: | :---: | ---: | ---: | ---: | ---: |
| 25,485 | $(51,545)$ | 1,981 | 1,318 | 1,620 | 2,268 |
| 40,644 | 62,043 | $(9,532)$ | $(404)$ | 1,070 | 2,450 |
| 51,429 | 61,927 | 54,376 | 55,290 | 57,980 | 62,698 |


| 44,591 | 22,983 | 25,861 | 26,307 | 26,726 | 27,088 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $(26,941)$ | 35,333 | 25,801 | 25,397 | 26,467 | 28,917 |
|  |  |  |  |  |  |
| 33,778 | 3,611 | 2,714 | 3,586 | 4,787 | 6,693 |
| 51,429 | 61,927 | 54,376 | 55,290 | 57,980 | 62,698 |
|  |  |  |  |  |  |
| 410,764 | 464,593 | 488,313 | 535,882 | 488,162 | 562,615 |


| 410,761 | 464,593 | 488,313 | 535,882 | 488,162 | 562,615 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 44,687 | 45,258 | 49,415 | 52,467 | 52,082 | 43,682 |
| 366,074 | 419,335 | 438,898 | 483,415 | 436,080 | 518,933 |
|  |  |  |  |  |  |
| 384,411 | 365,941 | 370,601 | 388,310 | 407,492 | 432,220 |
| $95.2 \%$ | $\mathbf{1 1 4 . 6 \%}$ | $118.4 \%$ | $124.5 \%$ | $\mathbf{1 0 7 . 0 \%}$ | $\mathbf{1 2 0 . 1 \%}$ |
| $95.2 \%$ | $\mathbf{1 0 4 . 1 \%}$ | $\mathbf{1 1 0 . 9 \%}$ | $\mathbf{1 1 7 . 4 \%}$ | $\mathbf{1 0 0 . 0 \%}$ | $\mathbf{1 1 2 . 8 \%}$ |

Appendix 1: Blackline
EPF-1 Extension Statement of Operations

## 2023 GRA Base with August 30, 2022 50/50 interest Rate Forecast 2023/24 Basic AAP break even rate change 0.35\%

Multi-year - Statement of Operations
(C\$ 000s, rounding may affect totals)

## EXTENSION

Motor Vehicles
Reinsurance Ceded
Total Net Premiums Written
Net Premiums Earned
Motor Vehicles
Reinsurance Ceded
Total Net Premiums Earned Service Fees \& Other Revenues
Total Earned Revenues
Net Claims Incurred
(a) Claims Incurred - Interest Rate Impact

Total Claims Incurred
Claims Expense
Road Safety/Loss Prevention
Total Claims Costs
Expenses
Operating
Commissions
Premium Taxes
Regulatory/Appeal
Total Expenses
Underwriting Income (Loss)
Investment Income
(b) Investment Income - Interest Rate Impact

Net Investment Income
Gain (Loss) on Sale of Property
Net Income (Loss) from Operations
Total net Impact due to interest rate change (b) - (a)
$-49,598-50,616-47,858-50,422-57,341-62,617$
$-626-\quad 47-\quad 36)-12$

Appendix 1: Clean
EPF-1 Extension Statement of Operations

## 2023 GRA Base with August 30, 2022 50/50 interest Rate Forecast 2023/24 Basic AAP break even rate change 0.35\%

Multi-year - Statement of Operations

| 2023/24 Basic AAP Break even rate change of 0.35\% |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (C\$ 000s, rounding may affect totals) | For the Years Ended March 31, |  |  |  |  |  |
|  | 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| EXTENSION | 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| Motor Vehicles | 180,476 | 187,902 | 193,228 | 199,871 | 206,808 | 214,031 |
| Reinsurance Ceded | $(1,949)$ | $(2,007)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| Total Net Premiums Written | 178,527 | 185,895 | 191,165 | 197,746 | 204,619 | 211,777 |
| Net Premiums Earned |  |  |  |  |  |  |
| Motor Vehicles | 170,804 | 184,309 | 190,651 | 196,657 | 203,452 | 210,536 |
| Reinsurance Ceded | $(1,949)$ | $(2,004)$ | $(2,063)$ | $(2,125)$ | $(2,189)$ | $(2,254)$ |
| Total Net Premiums Earned | 168,855 | 182,305 | 188,588 | 194,532 | 201,263 | 208,282 |
| Service Fees \& Other Revenues | 10,725 | 12,939 | 13,290 | 13,418 | 13,758 | 14,101 |
| Total Earned Revenues | 179,580 | 195,244 | 201,878 | 207,950 | 215,021 | 222,383 |
| Net Claims Incurred | 75,510 | 90,439 | 92,107 | 93,258 | 94,438 | 95,529 |
| (a) Claims Incurred - Interest Rate Impact | (702) | (256) | 60 | 2 | (5) | (12) |
| Total Claims Incurred | 74,808 | 90,183 | 92,167 | 93,260 | 94,433 | 95,517 |
| Claims Expense | 11,817 | 15,001 | 15,346 | 16,537 | 16,070 | 17,336 |
| Road Safety/Loss Prevention | 872 | 1,199 | 1,526 | 1,325 | 1,386 | 1,391 |
| Total Claims Costs | 87,497 | 106,383 | 109,039 | 111,122 | 111,889 | 114,244 |
| Expenses |  |  |  |  |  |  |
| Operating | 7,979 | 10,565 | 12,142 | 12,908 | 13,196 | 13,669 |
| Commissions | 33,664 | 32,656 | 34,049 | 34,462 | 33,664 | 33,137 |
| Premium Taxes | 5,124 | 5,530 | 5,720 | 5,900 | 6,104 | 6,316 |
| Regulatory/Appeal | 18 | 12 | 13 | 12 | 13 | 13 |
| Total Expenses | 46,785 | 48,763 | 51,924 | 53,282 | 52,977 | 53,135 |
| Underwriting Income (Loss) | 45,298 | 40,098 | 40,915 | 43,546 | 50,155 | 55,004 |
| Investment Income | 4,368 | 10,707 | 6,919 | 6,777 | 7,184 | 7,616 |
| (b) Investment Income - Interest Rate Impact | (76) | (14) | 24 | 4 | 2 | - |
| Net Investment Income | 4,292 | 10,693 | 6,943 | 6,781 | 7,186 | 7,616 |
| Gain (Loss) on Sale of Property | 9 | - | - | - | - | - |
| Net Income (Loss) from Operations | 49,598 | 50,791 | 47,858 | 50,327 | 57,341 | 62,620 |
| Total net Impact due to interest rate change (b) - (a) | 626 | 242 | (36) | 2 | 7 | 12 |

## Appendix 1: Blackline

EPF-3 Extension Statement of Changes in Equity 2023 GRA Base with August 30, 2022 50/50 interest Rate Forecast 2023/24 Basic AAP break even rate change 0.35\%

## Multi-year - Statement of Changes in Equity

## 2023/24 Basic AAP Break even rate change of 0.35\%

(C\$ 000s, rounding may affect totals)

## EXTENSION

Total Equity
Retained Earnings
Beginning Balance
Net Income (Loss) from annual operations
Transfer (to) / from DVA Retained Earnings
Transfer (to) / from Basic Retained Earnings
Total Retained Earnings

Total Accumulated Other Comprehensive Income
Beginning Balance
Other Comprehensive Income on Available for Sale Assets
Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income

Total Accumulated Other Comprehensive Income Balance Employee Future Benefits Portfolio

Available for Sale Assets
Employee Future Benefits Liabilities
Extension Portfolio
Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance

Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required ( $100 \%$ MCT)
MCT Ratio (\%)

| For the Years Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
| $\begin{array}{r} 86,234 \\ -49,598 \\ -(57,000) \end{array}$ | $\begin{array}{r} 78,832 \\ -50,618 \\ -(57,986) \\ \hline \end{array}$ | $\begin{array}{r} 71,464 \\ -47,860 \\ -(36,601) \\ \hline \end{array}$ | $\begin{array}{r} 82,723 \\ -50,422 \\ -(41,474) \\ \hline \end{array}$ | $\begin{array}{r} 91,672 \\ -57,341 \\ -\quad(52,814) \\ \hline \end{array}$ | $\begin{array}{r} 96,198 \\ -62,617 \\ -\quad(65,243) \\ \hline \end{array}$ |
| 78,832 | -71,464 | -82,723 | -91,674 | -96,199 | -93,572 |
| $\begin{array}{r} 10,706 \\ \hline 1,692 \\ \hline 3,434 \\ \hline \end{array}$ | $\begin{array}{r} 15,832 \\ -(11,202) \\ \hline 5,206 \\ \hline \end{array}$ | $\begin{array}{r} 9,836 \\ \hline 710 \\ \hline \quad(800) \\ \hline \end{array}$ | $\begin{array}{r} 9,746 \\ \quad(270) \\ \hline(34) \\ \hline \end{array}$ | $\begin{array}{r} 9,443 \\ \hline \quad(244) \\ \hline \end{array}$ | $\begin{gathered} 9,289 \\ \hline(233) \\ \hline 206 \\ \hline \end{gathered}$ |
| - 15,832 | -9,836 | -9,746 | - 9,442 | -9,289 | -9,262 |


| 3,768 | 1,229 | 2,170 | 2,207 | 2,243 | 2,273 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $(2,277)$ | -2,965 | -2,165 | - 2,134 | - 2,221 | 2,427 |
| 14,340 | - 4,943 | -5,414 | -5,104 | - 4,825 | -4,562 |
| -15,831 | -9,836 | 9,746 | 9,443 | 9,289 | 9,262 |
| -94,664 | 81,304 | -92,469 | 101,114 | 105,487 | 102,834 |


| 94,664 | 81,301 | -92,469 | -101,114 | -105,487 | 102,834 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 3,701 | -10,085 | -18,491 | -24,185 | 25,250 | 19,048 |
| 90,963 | -71,216 | -73,978 | -76,929 | -80,237 | -83,786 |
|  |  |  |  |  |  |
| 45,159 | 35,608 | 36,989 | 38,464 | 40,118 | 41,892 |
| 201.4\% | 200.0\% | 200.0\% | 200.0\% | 200.0\% | 200.0\% |

## Appendix 1: Clean

EPF-3 Extension Statement of Changes in Equity 2023 GRA Base with August 30, 2022 50/50 interest Rate Forecast
2023/24 Basic AAP break even rate change $0.35 \%$

Multi-year - Statement of Changes in Equity

## 2023/24 Basic AAP Break even rate change of 0.35\%

(C\$ 000s, rounding may affect totals)

## EXTENSION

Total Equity
Retained Earnings
Beginning Balance
Net Income (Loss) from annual operations
Transfer (to) / from DVA Retained Earnings
Transfer (to) / from Basic Retained Earnings
Total Retained Earnings

Total Accumulated Other Comprehensive Income Beginning Balance
Other Comprehensive Income on Available for Sale Assets Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income

| For the Years Ended March 31, |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 2022A | 2023FB | 2024F | 2025F | 2026F | 2027F |
|  |  |  |  |  |  |
| 2021/22A | 2022/23FB | 2023/24F | 2024/25F | 2025/26F | 2026/27F |
|  |  |  |  |  |  |
| 86,234 | 78,832 | 71,464 | 82,723 | 91,670 | 96,196 |
| 49,598 | 50,801 | 47,860 | 50,327 | 57,341 | 62,620 |
| $(57,000)$ |  |  |  |  |  |
|  | $(58,169)$ | $(36,601)$ | $(41,380)$ | $(52,814)$ | $(65,246)$ |
| 78,832 | 71,464 | 82,723 | 91,670 | 96,197 | 93,570 |


| 10,706 | 15,832 | 9,836 | 9,746 | 9,443 | 9,290 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 1,692 | $(11,202)$ | 710 | $(269)$ | $(243)$ | $(233)$ |
| 3,434 | 5,206 | $(800)$ | $(34)$ | 90 | 206 |
| 15,832 | 9,836 | 9,746 | 9,443 | 9,290 | 9,263 |

Total Accumulated Other Comprehensive Income Balance Employee Future Benefits Portfolio

Available for Sale Assets

| 3,768 | 1,929 | 2,170 | 2,207 | 2,243 | 2,273 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $(2,277)$ | 2,965 | 2,165 | 2,131 | 2,221 | 2,427 |
| 14,340 | 4,943 | 5,411 | 5,105 | 4,826 | 4,563 |
| 15,831 | 9,836 | 9,746 | 9,443 | 9,290 | 9,262 |
| 94,664 | 81,301 | 92,469 | 101,113 | 105,486 | 102,832 |
| 94,664 | 81,301 | 92,469 | 101,113 | 105,486 | 102,832 |
| 3,701 | 10,085 | 18,491 | 24,185 | 25,250 | 19,048 |
| 90,963 | 71,216 | 73,978 | 76,928 | 80,236 | 83,784 |
| 45,159 | 35,608 | 36,989 | 38,464 | 40,118 | 41,892 |
| 201.4\% | 200.0\% | 200.0\% | 200.0\% | 200.0\% | 200.0\% |

# Appendix 1: Blackline PF-1 Statement of Operations 2023 GRA Base with August 30, 2022 SIRF interest Rate Forecast 2023/24 Basic AAP break even rate change 0.79\% 

Multi-year - Statement of Operations

```
Line
No.
1
ine
(C\$ 000s, rounding may affect totals)

\section*{BASIC}

Motor Vehicles
Capital Release
Drivers
Reinsurance Ceded
Total Net Premiums Written
Net Premiums Earned
Motor Vehicles
Capital Release
Drivers
Reinsurance Ceded
Total Net Premiums Earned Service Fees \& Other Revenues
Total Earned Revenues
Claims Incurred DPAC \(\backslash\) Premium Deficiency Adjustment
(a) Claims Incurred - Interest Rate Impact

Total Claims Incurred
Claims Expense
Road Safety/Loss Prevention
Total Claims Costs

\section*{Expenses}

Operating
Commissions
Premium Taxes
Regulatory/Appeal
Total Expenses
Underwriting Income (Loss)
Investment Income
(b) Investment Income - Interest Rate Impact

Net Investment Income
Gain (Loss) on Sale of Property
Net Income (Loss) from Annual Operations
Total net Impact due to interest rate change (b) - (a)

\section*{2023/24 Basic AAP Break even rate change of 0.79\%}

For the Years Ended March 31,
\begin{tabular}{|c|c|c|c|c|c|}
\hline 2022 & 2023FB & 2024 & 2025F & 202 & 202 \\
\hline 2021/22A & 2022/23FB & 2023/24F & 2024/25F & 2025/26F & 2026/27F \\
\hline -1,092,643 & -1,116,144 & -1,166,557 & -1,207,746 & -1,251,077 & 1,295,927 \\
\hline - (73,275) & - \((57,857)\) & & & & \\
\hline 61,511 & 59,444 & -63,390 & 65,996 & 68,165 & 70,094 \\
\hline - \((15,659)\) & - (16,386) & - (16,843) & \((17,348)\) & (17,868) & \((18,404)\) \\
\hline 1,065,220 & 1,101,345 & 1,213,104 & 1,256,394 & 1,301,37 & 1,347,617 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|}
\hline 1,094,496 & -1,105,705 & 1,141,794 & -1,187,513 & -1,229,792 & 1,273,896 \\
\hline \((36,176)\) & - \((66,536)\) & - \((28,420)\) & & & \\
\hline 63,747 & -60,389 & -61,452 & 64,716 & 67,100 & 69,147 \\
\hline \((15,659)\) & - \((16,363)\) & (16,843) & (17,348) & - 177,868 ) & \((18,404)\) \\
\hline 1,106,408 & 1,083,195 & 1,157,983 & 1,234,881 & 1,279,024 & 1,324,639 \\
\hline 24,652 & 28,073 & 28,056 & 28,089 & 28,142 & 28,811 \\
\hline 1,131,060 & 1,111,268 & 1,186,039 & 1,262,970 & 1,307, & 1,353,450 \\
\hline -838,574 & -854,409 & -938,522 & -988,840 & -1,037,542 & 1,086,101 \\
\hline & & & & & 4,362 \\
\hline (132,765) & (64,848) & 64,005 & - 4,082 & (7,660) & - \((14,031)\) \\
\hline -705,809 & -789,564 & 1,002,527 & -992,922 & 1,029,882 & 1,076,432 \\
\hline 146,277 & -151,542 & -157,376 & 158,005 & -156,745 & 153,707 \\
\hline 10,337 & 12,469 & 14,975 & 14,054 & 14,447 & 14,858 \\
\hline -862,423 & -953,572 & 1,174,878 & 1,164,981 & 1,201,074 & 1,244,997 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|}
\hline 75,945 & -89,578 & -107,488 & -108,141 & -108,060 & -106,473 \\
\hline 44,225 & 47,913 & -51,976 & 59,067 & 58,881 & -57,907 \\
\hline 28,866 & 30,676 & 35,246 & 37,569 & 35,850 & -40,293 \\
\hline 4,530 & 4,618 & 4,815 & 4,428 & 4,508 & 4,607 \\
\hline 154,366 & -172,785 & -199,525 & 209,205 & -207,299 & 209,280 \\
\hline 114,271 & 089 & \((188,364)\) & \((111,216)\) & & \\
\hline 79,8 & 51 & 118,352 & 112,338 & 115,580 & 119,891 \\
\hline ( 126,997\()\) & \((65,810)\) & -64,716 & 2,611 & (7,436) & \((16,565)\) \\
\hline - \((47,184)\) & 62,044 & -183,068 & 114,949 & 108,144 & 103,326 \\
\hline 104 & & & & & \\
\hline 67,191 & 46,952 & \((5,296)\) & 3,733 & 6,937 & 2,499 \\
\hline 5,768 & \((96\) & 71 & (1) & 22 & \((2\) \\
\hline
\end{tabular}

\title{
Appendix 1: Clean \\ PF-1 Statement of Operations \\ 2023 GRA Base with August 30, 2022 SIRF interest Rate Forecast 2023/24 Basic AAP break even rate change 0.79\%
}

Multi-year - Statement of Operations

Line

\section*{2023/24 Basic AAP Break even rate change of 0.79\%}
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{(C\$ 000s, rounding may affect totals)} & \multicolumn{6}{|c|}{For the Years Ended March 31,} \\
\hline & 2022A & 2023FB & 2024F & 2025F & 2026F & 2027F \\
\hline BASIC & 2021/22A & 2022/23FB & 2023/24F & 2024/25F & 2025/26F & 2026/27F \\
\hline Motor Vehicles & 1,092,643 & 1,116,144 & 1,166,557 & 1,207,746 & 1,251,077 & 1,295,927 \\
\hline Capital Release & \((73,275)\) & \((57,857)\) & - & - & - & - \\
\hline Drivers & 61,511 & 59,444 & 63,390 & 65,996 & 68,165 & 70,094 \\
\hline Reinsurance Ceded & \((15,659)\) & \((16,386)\) & \((16,843)\) & \((17,348)\) & \((17,868)\) & \((18,404)\) \\
\hline Total Net Premiums Written & 1,065,220 & 1,101,345 & 1,213,104 & 1,256,394 & 1,301,374 & 1,347,617 \\
\hline \multicolumn{7}{|l|}{Net Premiums Earned} \\
\hline Motor Vehicles & 1,094,496 & 1,105,705 & 1,141,794 & 1,187,513 & 1,229,792 & 1,273,896 \\
\hline Capital Release & \((36,176)\) & \((66,536)\) & \((28,420)\) & - & - & - \\
\hline Drivers & 63,747 & 60,389 & 61,452 & 64,716 & 67,100 & 69,147 \\
\hline Reinsurance Ceded & \((15,659)\) & \((16,363)\) & \((16,843)\) & \((17,348)\) & \((17,868)\) & \((18,404)\) \\
\hline Total Net Premiums Earned & 1,106,408 & 1,083,195 & 1,157,983 & 1,234,881 & 1,279,024 & 1,324,639 \\
\hline Service Fees \& Other Revenues & 24,652 & 28,073 & 28,056 & 27,510 & 28,142 & 28,811 \\
\hline Total Earned Revenues & 1,131,060 & 1,111,268 & 1,186,039 & 1,262,391 & 1,307,166 & 1,353,450 \\
\hline Claims Incurred & 838,574 & 923,837 & 938,520 & 988,839 & 1,037,542 & 1,086,098 \\
\hline DPAC \(\backslash\) Premium Deficiency Adjustment & & & & & & 4,354 \\
\hline (a) Claims Incurred - Interest Rate Impact & \((132,765)\) & \((134,359)\) & 64,052 & 4,079 & \((7,767)\) & \((14,024)\) \\
\hline Total Claims Incurred & 705,809 & 789,478 & 1,002,572 & 992,918 & 1,029,775 & 1,076,428 \\
\hline Claims Expense & 146,277 & 151,542 & 157,376 & 158,005 & 156,745 & 153,707 \\
\hline Road Safety/Loss Prevention & 10,337 & 12,469 & 14,975 & 14,054 & 14,447 & 14,858 \\
\hline Total Claims Costs & 862,423 & 953,489 & 1,174,923 & 1,164,977 & 1,200,967 & 1,244,993 \\
\hline \multicolumn{7}{|l|}{Expenses} \\
\hline Operating & 75,945 & 89,578 & 107,488 & 108,141 & 108,060 & 106,473 \\
\hline Commissions & 44,925 & 47,913 & 51,976 & 59,067 & 58,881 & 57,907 \\
\hline Premium Taxes & 28,966 & 32,988 & 35,246 & 37,569 & 35,350 & 40,293 \\
\hline Regulatory/Appeal & 4,530 & 4,618 & 4,815 & 4,428 & 4,508 & 4,607 \\
\hline Total Expenses & 154,366 & 175,097 & 199,525 & 209,205 & 206,799 & 209,280 \\
\hline Underwriting Income (Loss) & 114,271 & \((17,318)\) & \((188,409)\) & \((111,791)\) & \((100,600)\) & \((100,823)\) \\
\hline Investment Income & 79,813 & 125,669 & 120,982 & 114,407 & 119,494 & 122,418 \\
\hline (b) Investment Income - Interest Rate Impact & \((126,997)\) & \((123,287)\) & 64,699 & 2,610 & \((7,436)\) & \((16,567)\) \\
\hline Net Investment Income & \((47,184)\) & 2,382 & 185,681 & 117,017 & 112,058 & 105,851 \\
\hline Gain (Loss) on Sale of Property & 104 & - & - & - & - & - \\
\hline Net Income (Loss) from Annual Operations & 67,191 & \((14,936)\) & \((2,728)\) & 5,226 & 11,458 & 5,028 \\
\hline Total net Impact due to interest rate change (b) - (a) & 5,768 & 11,072 & 647 & \((1,469)\) & 331 & \((2,543)\) \\
\hline
\end{tabular}

\section*{Appendix 1: Blackline \\ PF-2 Statement of Financial Position 2023 GRA Base with August 30, 2022 SIRF interest Rate Forecast 2023/24 Basic AAP break even rate change 0.79\%}

Multi-year - Statement of Financial Position

2023/24 Basic AAP Break even rate change of 0.79\%
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multicolumn{8}{|l|}{Line} \\
\hline No. & (C\$ 000s, rounding may affect totals) & \multicolumn{6}{|c|}{For the Years Ended March 31,} \\
\hline 1 & & 2022A & 2023FB & 2024F & 2025F & 2026F & 2027F \\
\hline 2 & BASIC & 2021/22A & 2022/23FB & 2023/24F & 2024/25F & 2025/26F & 2026/27F \\
\hline 3 & Assets & & & & & & \\
\hline 4 & Cash and cash equivalents & 153,134 & 186,263 & 170,763 & 164,031 & 130,386 & 122,232 \\
\hline 5 & Investments & 2,750,044 & 2,718,684 & 2,914,002 & 3,037,696 & 3,081,133 & 3,236,758 \\
\hline 6 & Investment property & 5,912 & 5,735 & 5,566 & 5,398 & 5,230 & 5,062 \\
\hline 7 & Due from other insurance companies & 44 & - & - & - & - & - \\
\hline 8 & Accounts receivable & 398,612 & 360,664 & 397,563 & 411,600 & 426,367 & 441,652 \\
\hline 9 & Deferred policy acquisition costs & 37,672 & 37,111 & 41,947 & 43,831 & 43,501 & 40,135 \\
\hline 10 & Reinsurers' share of unearned premiums & - & 23 & 23 & 23 & 23 & 23 \\
\hline 11 & Reinsurers' share of unpaid claims & 2,457 & - & - & - & - & - \\
\hline 12 & Property and equipment & 111,880 & 134,472 & 143,777 & 154,630 & 178,076 & 179,228 \\
\hline 13 & Deferred development costs & 44,687 & 45,258 & 49,415 & 52,467 & 52,080 & 43,677 \\
\hline 14 & & 3,504,409 & 3,488,210 & 3,723,056 & 3,869,676 & 3,916,796 & 4,068,767 \\
\hline 15 & Liabilities & & & & & & \\
\hline 16 & Due to other insurance companies & 369 & 325 & 325 & 325 & 325 & 325 \\
\hline 17 & Accounts payable and accrued liabilites & 60,876 & 70,072 & 69,620 & 72,037 & 70,982 & 71,336 \\
\hline 18 & Financing lease obligation & 5,361 & 5,282 & 5,159 & 5,036 & 4,913 & 4,791 \\
\hline 19 & Unearned premiums and fees & 548,725 & 570,352 & 626,839 & 649,823 & 673,759 & 698,451 \\
\hline 20 & Provision for employee current benefits & 19,281 & 19,995 & 20,672 & 21,349 & 22,026 & 22,703 \\
\hline 21 & Provision for employee future benefits & 355,244 & 301,529 & 331,928 & 344,092 & 353,224 & 359,527 \\
\hline 22 & Provision for unpaid claims & 2,103,789 & 2,071,572 & 2,200,425 & 2,263,409 & 2,315,324 & 2,362,113 \\
\hline 23 & & 3,093,645 & 3,039,127 & 3,254,968 & 3,356,071 & 3,440,550 & 3,519,246 \\
\hline 24 & Equity & & & & & & \\
\hline 25 & Retained Earnings & 359,335 & 387,206 & 418,443 & 463,605 & 421,517 & 489,452 \\
\hline 26 & Accumulated Other Comprehensive Income & 51,429 & 61,878 & 49,646 & 50,000 & 54,728 & 60,074 \\
\hline 27 & Total Equity & 410,764 & 449,084 & 468,089 & 513,605 & 476,245 & 549,526 \\
\hline 28 & Total Liabilities \& Equity & 3,504,409 & 3,488,211 & 3,723,057 & 3,869,676 & 3,916,795 & 4,068,772 \\
\hline
\end{tabular}

\section*{Appendix 1: Clean}

PF-2 Statement of Financial Position 2023 GRA Base with August 30, 2022 SIRF interest Rate Forecast 2023/24 Basic AAP break even rate change 0.79\%

Multi-year - Statement of Financial Position

2023/24 Basic AAP Break even rate change of 0.79\%
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multicolumn{8}{|l|}{Line} \\
\hline No. & (C\$ 000s, rounding may affect totals) & \multicolumn{6}{|c|}{For the Years Ended March 31,} \\
\hline 1 & & 2022A & 2023FB & 2024F & 2025F & 2026F & 2027F \\
\hline 2 & BASIC & 2021/22A & 2022/23FB & 2023/24F & 2024/25F & 2025/26F & 2026/27F \\
\hline 3 & Assets & & & & & & \\
\hline 4 & Cash and cash equivalents & 153,131 & 203,098 & 190,041 & 182,643 & 70,791 & 62,869 \\
\hline 5 & Investments & 2,750,044 & 2,717,125 & 2,912,343 & 3,038,451 & 3,146,484 & 3,305,094 \\
\hline 6 & Investment property & 5,912 & 5,735 & 5,566 & 5,398 & 5,230 & 5,062 \\
\hline 7 & Due from other insurance companies & 14 & - & - & - & - & - \\
\hline 8 & Accounts receivable & 398,612 & 360,664 & 397,563 & 411,600 & 426,367 & 441,652 \\
\hline 9 & Deferred policy acquisition costs & 37,672 & 37,111 & 41,947 & 43,831 & 43,501 & 40,144 \\
\hline 10 & Reinsurers' share of unearned premiums & - & 23 & 23 & 23 & 23 & 23 \\
\hline 11 & Reinsurers' share of unpaid claims & 2,457 & - & - & - & - & - \\
\hline 12 & Property and equipment & 111,880 & 134,472 & 143,777 & 154,630 & 178,076 & 179,228 \\
\hline 13 & Deferred development costs & 44,687 & 45,258 & 49,415 & 52,467 & 52,080 & 43,677 \\
\hline 14 & & 3,504,409 & 3,503,486 & 3,740,675 & 3,889,043 & 3,922,552 & 4,077,749 \\
\hline 15 & Liabilities & & & & & & \\
\hline 16 & Due to other insurance companies & 369 & 325 & 325 & 325 & 325 & 325 \\
\hline 17 & Accounts payable and accrued liabilites & 60,876 & 70,072 & 69,620 & 72,037 & 70,982 & 71,336 \\
\hline 18 & Financing lease obligation & 5,361 & 5,282 & 5,159 & 5,036 & 4,913 & 4,791 \\
\hline 19 & Unearned premiums and fees & 548,725 & 570,352 & 626,839 & 649,823 & 673,759 & 698,451 \\
\hline 20 & Provision for employee current benefits & 19,281 & 19,995 & 20,672 & 21,349 & 22,026 & 22,703 \\
\hline 21 & Provision for employee future benefits & 355,244 & 301,529 & 331,928 & 344,092 & 353,221 & 359,527 \\
\hline 22 & Provision for unpaid claims & 2,103,789 & 2,071,489 & 2,200,387 & 2,263,367 & 2,315,175 & 2,361,967 \\
\hline 23 & & 3,093,645 & 3,039,044 & 3,254,930 & 3,356,029 & 3,440,401 & 3,519,100 \\
\hline 24 & Equity & & & & & & \\
\hline 25 & Retained Earnings & 359,335 & 402,563 & 436,369 & 482,929 & 428,713 & 499,178 \\
\hline 26 & Accumulated Other Comprehensive Income & 51,429 & 61,878 & 49,375 & 50,083 & 53,436 & 59,472 \\
\hline 27 & Total Equity & 410,764 & 464,441 & 485,744 & 533,012 & 482,149 & 558,650 \\
\hline 28 & Total Liabilities \& Equity & 3,504,409 & 3,503,485 & 3,740,674 & 3,889,041 & 3,922,550 & 4,077,750 \\
\hline
\end{tabular}

Appendix 1: Blackline
PF-3 Statement of Changes in Equity 2023 GRA Base with August 30, 2022 SIRF interest Rate Forecast 2023/24 Basic AAP break even rate change 0.79\%

Multi-year - Statement of Changes in Equity

2023/24 Basic AAP Break even rate change of 0.79\%

Line
(C\$ 000s, rounding may affect totals)

BASIC
Total Equity
Retained Earnings Beginning Balance
Net Income (Loss) from annual operations
Rebate to Policyholders
Transfer from Extension Retained Earnings
Total Retained Earnings
Total Accumulated Other Comprehensive Income Beginning Balance
Other Comprehensive Income for the Year
Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income
Total Accumulated Other Comprehensive Income Balance
Employee Future Benefits Portfolio
Available for Sale Assets
Employee Future Benefits Liabilities
Rate Stabilization Reserve Portfolio Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance

Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required (100\% MCT)
MCT Ratio \% (Line 26) / (Line 27)
MCT Ratio \% - For Rebate Purposes (Excludes AOCI on EFB Liability)

For the Years Ended March 31,
\begin{tabular}{|c|c|c|c|c|c|}
\hline 2022A & 2023FB & 2024F & 2025F & 2026F & 2027F \\
\hline 2021/22A & 2022/23FB & 2023/24F & 2024/25F & 2025/26F & 2026/27F \\
\hline \multirow[t]{4}{*}{\[
\begin{array}{r}
-448,678 \\
67,191 \\
-(156,534) \\
\hline
\end{array}
\]} & -359,335 & -387,206 & - 418,443 & -463,605 & - 421,517 \\
\hline & 46,952 & \((5,296)\) & 3,733 & 6,937 & 2,499 \\
\hline & \((77,063)\) & & & \((101,957)\) & \\
\hline & -57,982 & 36,533 & - 41,429 & -52,932 & -65,436 \\
\hline -359,335 & -387,206 & -418,443 & -463,605 & -421,517 & -489,452 \\
\hline \multirow[t]{3}{*}{\[
\begin{array}{r}
(14,700) \\
25,485 \\
-40,644 \\
\hline
\end{array}
\]} & -51,429 & -61,878 & - 49,646 & -50,000 & -54,728 \\
\hline & \((51,546)\) & -6,836 & 1,186 & - 2,524 & - 319 \\
\hline & 61,995 & (19,068) & (832) & - 2,204 & -5,027 \\
\hline - 51,429 & -61,878 & -49,646 & -50,000 & -54,728 & -60,074 \\
\hline
\end{tabular}
\begin{tabular}{rrrrrrr}
\(-44,591\) & \(-22,983\) & \(-28,943\) & \(-29,521\) & 29,585 & \(-29,149\) \\
\hline\((26,941)\) & \(-35,284\) & \(-16,217\) & 15,385 & 17,589 & \(-22,616\) \\
& & & & & & \\
\hline 33,778 & \(-3,611\) & 4,486 & 5,094 & 7,554 & \(-8,309\) \\
\hline\(-51,429\) & \(-61,879\) & \(-49,646\) & 50,000 & 54,728 & \(-60,074\) \\
\hline & & & & & & \\
\hline\(-410,764\) & \(-449,084\) & \(-468,089\) & \(-513,605\) & \(-476,245\) & \(-549,526\) \\
\hline \hline
\end{tabular}
\begin{tabular}{rrrrrrr}
\(-410,761\) & \(-449,084\) & \(-468,089\) & 513,605 & \(-476,245\) & \(-549,526\) \\
\hline 44,687 & 45,258 & \(-49,415\) & 52,467 & 52,080 & 43,677 \\
\hline\(-366,074\) & \(-403,826\) & \(-418,674\) & \(-161,138\) & \(-424,165\) & \(-505,849\) \\
\hline\(-384,411\) & \(-365,737\) & \(-374,964\) & \(-392,491\) & \(-405,102\) & \(-428,817\) \\
\hline \(95.2 \%\) & \(110.4 \%\) & \(111.7 \%\) & \(117.5 \%\) & \(104.7 \%\) & \(118.0 \%\) \\
\(95.2 \%\) & \(100.0 \%\) & \(107.0 \%\) & \(113.2 \%\) & \(100.0 \%\) & \(412.2 \%\)
\end{tabular}

\section*{Appendix 1: Clean \\ PF-3 Statement of Changes in Equity 2023 GRA Base with August 30, 2022 SIRF interest Rate Forecast 2023/24 Basic AAP break even rate change 0.79\%}

Multi-year - Statement of Changes in Equity

2023/24 Basic AAP Break even rate change of 0.79\%
(C\$ 000s, rounding may affect totals)

BASIC
Total Equity
Retained Earnings Beginning Balance
Net Income (Loss) from annual operations
Rebate to Policyholders
Transfer from Extension Retained Earnings
Total Retained Earnings
Total Accumulated Other Comprehensive Income Beginning Balance
Other Comprehensive Income for the Year
Change in Remeasurement of Employee Future Benefits
Total Accumulated Other Comprehensive Income
Total Accumulated Other Comprehensive Income Balance
Employee Future Benefits Portfolio

\section*{Available for Sale Assets}

Employee Future Benefits Liabilities
Rate Stabilization Reserve Portfolio Available for Sale Assets
Total Accumulated Other Comprehensive Income Balance

Total Equity Balance
MINIMUM CAPITAL TEST (C\$ 000s)
Total Equity Balance
Less: Assets Requiring 100\% Capital
Capital Available
Minimum Capital Required (100\% MCT)
MCT Ratio \% (Line 26) / (Line 27)
MCT Ratio \% - For Rebate Purposes (Excludes AOCI on EFB Liability)

For the Years Ended March 31,
\begin{tabular}{rrrrrr}
\multicolumn{7}{c}{ 2022A } & \(2023 F B\) & 2024 F & 2025 F & 2026 F & 2027 F \\
\hline \(2021 / 22 \mathrm{~A}\) & \(2022 / 23 \mathrm{FB}\) & \(2023 / 24 \mathrm{~F}\) & \(2024 / 25 \mathrm{~F}\) & \(2025 / 26 \mathrm{~F}\) & \(2026 / 27 \mathrm{~F}\) \\
\hline
\end{tabular}
\begin{tabular}{ccccrr}
448,678 & 359,335 & 402,563 & 436,369 & 482,929 & 428,713 \\
67,191 & \((14,936)\) & \((2,728)\) & 5,226 & 11,458 & 5,028 \\
\((156,534)\) & - & - & - & \((118,606)\) & - \\
- & 58,164 & 36,534 & 41,334 & 52,932 & 65,437 \\
\hline \(\mathbf{3 5 9 , 3 3 5}\) & 402,563 & \(\mathbf{4 3 6 , 3 6 9}\) & \(\mathbf{4 8 2 , 9 2 9}\) & \(\mathbf{4 2 8 , 7 1 3}\) & \(\mathbf{4 9 9 , 1 7 8}\) \\
\hline
\end{tabular}
\begin{tabular}{ccccrr}
\((14,700)\) & 51,429 & 61,878 & 49,375 & 50,083 & 53,436 \\
25,485 & \((51,546)\) & 6,565 & 1,540 & 1,149 & 1,009 \\
40,644 & 61,995 & \((19,068)\) & \((832)\) & 2,204 & 5,027 \\
\hline 51,429 & 61,878 & 49,375 & 50,083 & 53,436 & 59,472 \\
\hline
\end{tabular}
\begin{tabular}{rrrrrr}
44,591 & 22,983 & 28,943 & 29,521 & 29,584 & 29,149 \\
\((26,941)\) & 35,284 & 16,217 & 15,385 & 17,589 & 22,616 \\
& & & & & \\
33,778 & 3,611 & 4,215 & 5,178 & 6,263 & 7,708 \\
\hline 51,429 & 61,879 & 49,375 & 50,084 & 53,437 & 59,473 \\
\hline & & & & & \\
\hline 410,764 & 464,441 & 485,744 & 533,012 & \(\mathbf{4 8 2 , 1 4 9}\) & \(\mathbf{5 5 8 , 6 5 0}\) \\
\hline \hline
\end{tabular}
\begin{tabular}{rrrrrr}
410,761 & 464,441 & 485,744 & 533,012 & 482,149 & 558,650 \\
44,687 & 45,258 & 49,415 & 52,467 & 52,080 & 43,677 \\
\hline 366,074 & 419,183 & 436,329 & 480,545 & 430,069 & 514,973 \\
\hline 384,411 & 365,962 & 374,942 & 392,749 & 411,117 & 435,206 \\
\hline \(95.2 \%\) & \(114.5 \%\) & \(116.4 \%\) & \(122.4 \%\) & \(104.6 \%\) & \(118.3 \%\) \\
\(95.2 \%\) & \(104.1 \%\) & \(111.7 \%\) & \(118.1 \%\) & \(100.0 \%\) & \(112.7 \%\)
\end{tabular}

\section*{Appendix 1: Blackline}

\section*{EPF-1 Extension Statement of Operations}

\section*{2023 GRA Base with August 30, 2022 SIRF interest Rate Forecast 2023/24 Basic AAP break even rate change 0.79\%}

Multi-year - Statement of Operations

\section*{2023/24 Basic AAP Break even rate change of 0.79\%}
(C\$ 000s, rounding may affect totals)

\section*{EXTENSION}

Motor Vehicles
Reinsurance Ceded
Total Net Premiums Written
Net Premiums Earned
Motor Vehicles
Reinsurance Ceded
Total Net Premiums Earned Service Fees \& Other Revenues
Total Earned Revenues
Net Claims Incurred
(a) Claims Incurred - Interest Rate Impact

Total Claims Incurred
Claims Expense
Road Safety/Loss Prevention
Total Claims Costs
Expenses
Operating
Commissions
Premium Taxes
Regulatory/Appeal
Total Expenses
Underwriting Income (Loss)
Investment Income
(b) Investment Income - Interest Rate Impact

Net Investment Income
Gain (Loss) on Sale of Property
Net Income (Loss) from Operations
Total net Impact due to interest rate change (b) - (a)

For the Years Ended March 31,
\begin{tabular}{rrrrrrr}
\hline 2022A & 2023FB & 2024F & 2025F & 2026F & 2027F \\
\hline 2021/22A & 2022/23FB & 2023/24F & 2024/25F & 2025/26F & 2026/27F \\
\hline 180,476 & 187,902 & 193,228 & 199,871 & 206,808 & 214,031 \\
\hline\((1,949)\) & \((2,007)\) & \((2,063)\) & \((2,125)\) & \((2,189)\) & \((2,254)\) \\
\hline & 178,527 & 185,895 & 191,165 & 197,746 & 204,619 & 211,777 \\
\hline
\end{tabular}

\begin{tabular}{|c|c|c|c|c|c|}
\hline \[
\begin{array}{r}
75,510 \\
(702) \\
\hline
\end{array}
\] & \[
\begin{array}{r}
90,439 \\
\quad(256) \\
\hline
\end{array}
\] & \[
\begin{array}{r}
92,108 \\
\hline \\
\hline
\end{array}
\] & \[
\begin{array}{r}
93,258 \\
\hline
\end{array}
\] & \[
\begin{array}{r}
94,438 \\
\quad(10) \\
\hline
\end{array}
\] & \[
\begin{array}{r}
95,528 \\
\quad(23) \\
\hline
\end{array}
\] \\
\hline 74,808 & 90,183 & 92,219 & 93,262 & 94,428 & 95,505 \\
\hline 11,817 & 15,004 & 15,346 & 16,534 & 15,970 & 17,217 \\
\hline 872 & 1,199 & 1,526 & 1,325 & 1,376 & 1,379 \\
\hline 87,497 & 106,383 & 109,091 & 111,121 & 111,774 & 114,101 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|}
\hline 7,979 & 10,565 & 12,142 & 12,908 & 13,134 & 13,594 \\
\hline 33,664 & 32,656 & 34,049 & 34,462 & 33,664 & 33,137 \\
\hline 5,124 & 5,530 & 5,720 & 5,900 & 6,104 & 6,316 \\
\hline 18 & 12 & 13 & 12 & 12 & 12 \\
\hline 46,785 & 48,763 & 51,924 & 53,282 & 52,914 & 53,059 \\
\hline & & & & & \\
\hline 45,298 & 40,098 & 40,862 & 43,639 & ,331 & 222 \\
\hline 368 & 7 & & 715 & 7,114 & 7,582 \\
\hline & \[
\begin{aligned}
& (200) \\
& \hline
\end{aligned}
\] & & & & (4) \\
\hline 4,292 & -10,518 & 6,919 & 6,720 & 7,114 & 7,578 \\
\hline & & & & & \\
\hline 49,598 & -50,616 & -47,781 & -50,359 & 57,445 & 62,800 \\
\hline
\end{tabular}
\begin{tabular}{l}
626 \\
\hline
\end{tabular}\(\quad 47\) (73) \(\quad 1\)\begin{tabular}{l}
10 \\
\hline
\end{tabular}

\section*{Appendix 1: Clean}

\section*{EPF-1 Extension Statement of Operations}

\section*{2023 GRA Base with August 30, 2022 SIRF interest Rate Forecast 2023/24 Basic AAP break even rate change 0.79\%}

Multi-year - Statement of Operations
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multicolumn{7}{|l|}{2023/24 Basic AAP Break even rate change of 0.79\%} \\
\hline \multirow[t]{2}{*}{(C\$ 000s, rounding may affect totals)} & \multicolumn{6}{|c|}{For the Years Ended March 31,} \\
\hline & 2022A & 2023FB & 2024F & 2025F & 2026F & 2027F \\
\hline EXTENSION & 2021/22A & 2022/23FB & 2023/24F & 2024/25F & 2025/26F & 2026/27F \\
\hline Motor Vehicles & 180,476 & 187,902 & 193,228 & 199,871 & 206,808 & 214,031 \\
\hline Reinsurance Ceded & \((1,949)\) & \((2,007)\) & \((2,063)\) & \((2,125)\) & \((2,189)\) & \((2,254)\) \\
\hline Total Net Premiums Written & 178,527 & 185,895 & 191,165 & 197,746 & 204,619 & 211,777 \\
\hline \multicolumn{7}{|l|}{Net Premiums Earned} \\
\hline Motor Vehicles & 170,804 & 184,309 & 190,651 & 196,657 & 203,452 & 210,536 \\
\hline Reinsurance Ceded & \((1,949)\) & \((2,004)\) & \((2,063)\) & \((2,125)\) & \((2,189)\) & \((2,254)\) \\
\hline Total Net Premiums Earned & 168,855 & 182,305 & 188,588 & 194,532 & 201,263 & 208,282 \\
\hline Service Fees \& Other Revenues & 10,725 & 12,939 & 13,289 & 13,416 & 13,756 & 14,100 \\
\hline Total Earned Revenues & 179,580 & 195,244 & 201,877 & 207,948 & 215,019 & 222,382 \\
\hline Net Claims Incurred & 75,510 & 90,439 & 92,108 & 93,258 & 94,438 & 95,528 \\
\hline (a) Claims Incurred - Interest Rate Impact & (702) & (256) & 111 & 4 & (10) & (23) \\
\hline Total Claims Incurred & 74,808 & 90,183 & 92,219 & 93,262 & 94,428 & 95,505 \\
\hline Claims Expense & 11,817 & 15,001 & 15,346 & 16,534 & 15,970 & 17,217 \\
\hline Road Safety/Loss Prevention & 872 & 1,199 & 1,526 & 1,325 & 1,376 & 1,379 \\
\hline Total Claims Costs & 87,497 & 106,383 & 109,091 & 111,121 & 111,774 & 114,101 \\
\hline \multicolumn{7}{|l|}{Expenses} \\
\hline Operating & 7,979 & 10,565 & 12,142 & 12,908 & 13,134 & 13,594 \\
\hline Commissions & 33,664 & 32,656 & 34,049 & 34,462 & 33,664 & 33,137 \\
\hline Premium Taxes & 5,124 & 5,530 & 5,720 & 5,900 & 6,104 & 6,316 \\
\hline Regulatory/Appeal & 18 & 12 & 13 & 12 & 12 & 12 \\
\hline Total Expenses & 46,785 & 48,763 & 51,924 & 53,282 & 52,914 & 53,059 \\
\hline Underwriting Income (Loss) & 45,298 & 40,098 & 40,862 & 43,545 & 50,331 & 55,222 \\
\hline Investment Income & 4,368 & 10,707 & 6,881 & 6,714 & 7,114 & 7,584 \\
\hline (b) Investment Income - Interest Rate Impact & (76) & (14) & 38 & 5 & - & (4) \\
\hline Net Investment Income & 4,292 & 10,693 & 6,919 & 6,719 & 7,114 & 7,580 \\
\hline Gain (Loss) on Sale of Property & 9 & - & - & - & - & - \\
\hline Net Income (Loss) from Operations & 49,598 & 50,791 & 47,781 & 50,264 & 57,445 & 62,802 \\
\hline Total net Impact due to interest rate change (b) - (a) & 626 & 242 & (73) & 1 & 10 & 19 \\
\hline
\end{tabular}

\title{
Appendix 1: Blackline \\ EPF-3 Extension Statement of Changes in Equity 2023 GRA Base with August 30, 2022 SIRF interest Rate Forecast 2023/24 Basic AAP break even rate change 0.79\%
}

\section*{Multi-year - Statement of Changes in Equity}
Line

\title{
Appendix 1: Clean \\ EPF-3 Extension Statement of Changes in Equity 2023 GRA Base with August 30, 2022 SIRF interest Rate Forecast 2023/24 Basic AAP break even rate change 0.79\%
}

\section*{Multi-year - Statement of Changes in Equity}
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{Line} & \multicolumn{7}{|l|}{2023/24 Basic AAP Break even rate change of 0.79\%} \\
\hline & & & & & & & \\
\hline No. & \multirow[t]{2}{*}{(C\$ 000s, rounding may affect totals)} & \multicolumn{6}{|c|}{For the Years Ended March 31,} \\
\hline 1 & & 2022A & 2023FB & 2024F & 2025F & 2026F & 2027F \\
\hline 2 & EXTENSION & 2021/22A & 2022/23FB & 2023/24F & 2024/25F & 2025/26F & 2026/27F \\
\hline 3 & \multicolumn{7}{|l|}{Total Equity} \\
\hline 4 & \multicolumn{7}{|l|}{Retained Earnings} \\
\hline 5 & Beginning Balance & 86,234 & 78,832 & 71,468 & 82,718 & 91,647 & 96,160 \\
\hline 6 & Net Income (Loss) from annual operations & 49,598 & 50,800 & 47,783 & 50,263 & 57,445 & 62,800 \\
\hline 7 & Transfer (to) / from DVA Retained Earnings & \((57,000)\) & & & & & \\
\hline 8 & Transfer (to) / from Basic Retained Earnings & & \((58,164)\) & \((36,534)\) & \((41,334)\) & \((52,932)\) & \((65,437)\) \\
\hline 9 & Total Retained Earnings & 78,832 & 71,468 & 82,717 & 91,647 & 96,160 & 93,523 \\
\hline 10 & \multicolumn{7}{|l|}{Total Accumulated Other Comprehensive Income} \\
\hline 11 & Beginning Balance & 10,706 & 15,832 & 9,832 & 10,060 & 9,768 & 9,583 \\
\hline 12 & Other Comprehensive Income on Available for Sale Assets & 1,692 & \((11,202)\) & 1,827 & (222) & (370) & (524) \\
\hline 13 & Change in Remeasurement of Employee Future Benefits & 3,434 & 5,202 & \((1,600)\) & (70) & 185 & 422 \\
\hline 14 & Total Accumulated Other Comprehensive Income & 15,832 & 9,832 & 10,059 & 9,768 & 9,583 & 9,481 \\
\hline 15 & \multicolumn{7}{|l|}{Total Accumulated Other Comprehensive Income Balance} \\
\hline 16 & \multicolumn{7}{|l|}{Employee Future Benefits Portfolio} \\
\hline 17 & Available for Sale Assets & 3,768 & 1,929 & 2,429 & 2,477 & 2,483 & 2,446 \\
\hline 18 & Employee Future Benefits Liabilities & \((2,277)\) & 2,961 & 1,361 & 1,291 & 1,476 & 1,898 \\
\hline 19 & \multicolumn{7}{|l|}{Extension Portfolio} \\
\hline 20 & Available for Sale Assets & 14,340 & 4,943 & 6,270 & 6,000 & 5,625 & 5,138 \\
\hline 21 & Total Accumulated Other Comprehensive Income Balance & 15,831 & 9,832 & 10,060 & 9,768 & 9,583 & 9,481 \\
\hline 16 & Total Equity Balance & 94,664 & 81,301 & 92,777 & 101,415 & 105,743 & 103,005 \\
\hline 17 & \multicolumn{7}{|l|}{} \\
\hline 18 & Total Equity Balance & 94,664 & 81,301 & 92,777 & 101,415 & 105,743 & 103,005 \\
\hline 19 & Less: Assets Requiring 100\% Capital & 3,701 & 10,085 & 18,491 & 24,185 & 25,251 & 19,051 \\
\hline 20 & Capital Available & 90,963 & 71,216 & 74,286 & 77,230 & 80,492 & 83,954 \\
\hline 21 & Minimum Capital Required ( \(100 \%\) MCT) & 45,159 & 35,608 & 37,143 & 38,615 & 40,246 & 41,977 \\
\hline 22 & MCT Ratio (\%) & 201.4\% & 200.0\% & 200.0\% & 200.0\% & 200.0\% & 200.0\% \\
\hline
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