

welcome to brighter

ALM Summary PUB Hearings

MPI Asset Liability Study

20 October 2022 Neil Lloyd, Western Canadian Wealth Leader, Vancouver

Overview of study

Phase 1

- 1. IFRS 9 and 17
- 2. Merits of adding new fixed income asset classes
- Merits of adding non-fixed income asset classes for long tail Basic liabilities
- 4. Interest rate risk management
- 5. Capital market assumptions
- MPI forecasting methodology

Phase 2

- Analysis of inflation and equity risks
- Nominal and real liability benchmarks
- 3. Return and risk parameters
- 4. Evaluation of potential new asset classes
- 5. Scenario analysis
- 6. Normal, maximum, and minimum allocations to asset classes considered
- 7. Recommended asset allocations
- 8. Recommended liability proxies
- 9. Cost of constraints
- 10. Investment Policy review
- 11. Capital market assumptions

Phase 3

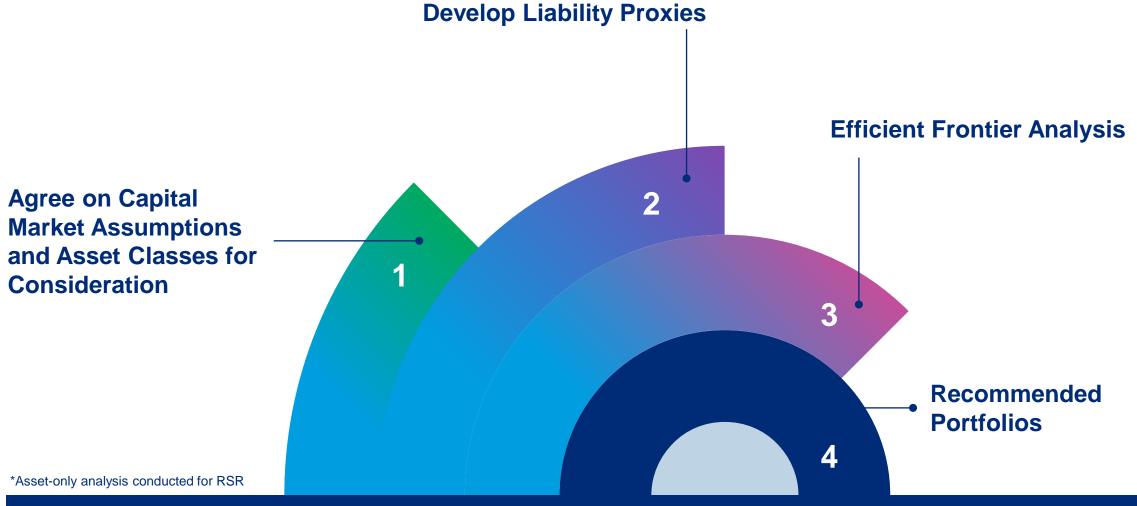
1. Assessment of the mortorcycle line

Question and Response Period

- 1. PUB
- 2. CAC
- 3. CMMG

Mercer

Process for developing potential investment strategies



The analysis was conducted separately for each liability* portfolio: Basic Claims (further split out between short ("Basic Short") and longer-dated ("Basic Long") liabilities), Special Risk Extension ("SRE"), Extension ("EXT")Rate Stabilization Reserve ("RSR") and Employee Future Benefits ("EFB)"

Key differences from the 2017/2018 study

Focus on matching both real and nominal fixed income durations

In 2017/2018 focus was only on nominal fixed income durations

Limited constraints on the type of investments included, and quantified the "cost of constraints"

Deeper review of Basic claims liabilities









Capital market assumptions

Comparison vs 2017/8 study

- Returns updated (typically lower) but same methodology
- Volatility and correlations were unchanged with the exception of real estate

Impact of 2022 volatility:

- Tested 31.12 vs 31.03
- Relative attractiveness of each asset class (from an expected return perspective) did not change materially
- Final check on 30.09.2022



Important Notices

© 2022 Mercer (Canada) Limited. All rights reserved. References to Mercer shall be construed to include Mercer LLC and/or its associated companies.

This contains confidential and proprietary information of Mercer and is intended for the exclusive use of the parties to whom it was provided by Mercer. Its content may not be modified, sold or otherwise provided, in whole or in part, to any other person or entity without Mercer's prior written permission.

Mercer does not provide tax or legal advice. You should contact your tax advisor, accountant and/or attorney before making any decisions with tax or legal implications. This does not constitute an offer to purchase or sell any securities. The findings, ratings and/or opinions expressed herein are the intellectual property of Mercer and are subject to change without notice. They are not intended to convey any guarantees as to the future performance of the investment products, asset classes or capital markets discussed. For Mercer's conflict of interest disclosures, contact your Mercer representative or see www.mercer.com/conflictsofinterest.

This does not contain investment advice relating to your particular circumstances. No investment decision should be made based on this information without first obtaining appropriate professional advice and considering your circumstances.

Information contained herein may have been obtained from a range of third party sources. While the information is believed to be reliable, Mercer has not sought to verify it independently. As such, Mercer makes no representations or warranties as to the accuracy of the third party information presented and takes no responsibility or liability (including for indirect, consequential, or incidental damages) for any error, omission or inaccuracy in the data supplied by any third party.

Investment management services for Canadian investors are provided by Mercer Global Investments Canada Limited. Investment consulting services for Canadian investors are provided by Mercer (Canada) Limited.