Undertaking #021

MPI to revise its response to CAC/MPI-2-12 to use the total corporate staffing forecast levels for 24/25 and 25/26 rather than using normal operations.

RESPONSE:

Please refer to figures 1-8 below:

Figure 1 Maintaining FTEs at 2021-22 Level

Total Corporate FTE	2024/25F 2,127.33	2025/26F 2,069.83
Average Salary	81,302	84,916
Average Compensation	172,956,231	175,762,614
Maintain FTEs at 2021/22 Level	1,879.50	1,879.50
Compensation at 2021/22 Level	152,807,151	159,600,467
Compensation Reduction	20,149,080	16,162,148

Note: The above change results in a -0.54 Rate Indication. Refer to figures 3, 4, 5 for the corresponding Pro-forma statements.

Figure 2 Revised Using Total Corporate FTEs (-0.30 Rate Indication)

Total Corporate FTE	2024/25F 2,127.33	2025/26F 2,069.83
Average Salary	81,302	84,916
Average Compensation	172,956,231	175,762,614
Maintain FTEs at 2022/23 Level	2,005.60	2,005.60
Compensation at 2022/23 Level	163,059,336	170,308,431
Compensation Reduction	9,896,895	5,454,184

Note: The above change results in a -0.30 Rate Indication. Refer to figures 6, 7, 8 for the corresponding Pro-forma statements.

Figure 3
PF-1
Statement of Operations: 2024 GRA Base - 2024/25 Basic rate change of -0.54%
IFRS 17 Forecast with IFRS 4 Presentation

Multi-year - Statement of Operations

BASIC Motor Vehicles Capital Release Provision Drivers Reinsurance Ceded Total Net Premiums Written Net Premiums Earned Motor Vehicles	Reclass Adj. from / (to)	2023A 1,121,811 (57,026) 59,085	IFRS 17 Adj.*	IFRS 17 For 2023A	IFRS 17 the Years E	IFRS 17 Inded March	IFRS 17 31, 2026F	2027F	IFRS 17
BASIC Motor Vehicles Capital Release Provision Drivers Reinsurance Ceded Total Net Premiums Written Net Premiums Earned Motor Vehicles	Adj.	1,121,811 (57,026) 59,085						<u>2027F</u>	202
BASIC Motor Vehicles Capital Release Provision Drivers Reinsurance Ceded Total Net Premiums Written Net Premiums Earned Motor Vehicles	Adj.	1,121,811 (57,026) 59,085		<u>2023A</u>	<u>2024F</u>	<u>2025F</u>	<u>2026F</u>	<u>2027F</u>	202
BASIC Motor Vehicles Capital Release Provision Drivers Reinsurance Ceded Total Net Premiums Written Net Premiums Earned Motor Vehicles	from / (to)	(57,026) 59,085	<u>- 1441.</u>						
Motor Vehicles Capital Release Provision Drivers Reinsurance Ceded Total Net Premiums Written Net Premiums Earned Motor Vehicles		(57,026) 59,085	-						
Capital Release Provision Drivers Reinsurance Ceded Total Net Premiums Written Net Premiums Earned Motor Vehicles		(57,026) 59,085	-						
Drivers Reinsurance Ceded Total Net Premiums Written Net Premiums Earned Motor Vehicles		59,085		1,121,811	1,112,046	1,141,781	1,178,465	1,213,741	1,251,8
Reinsurance Ceded Total Net Premiums Written Net Premiums Earned Motor Vehicles			-	(57,026)	-	-	-	-	
Total Net Premiums Written Net Premiums Earned Motor Vehicles			-	59,085	62,520	64,822	66,634	67,982	70,0
Net Premiums Earned Motor Vehicles		(16,392)	-	(16,392)	(16,386)	(16,878)	(17,384)	(17,906)	(18,4
Motor Vehicles		1,107,478	•	1,107,478	1,158,180	1,189,725	1,227,715	1,263,817	1,303,4
On that Bulletin Burnish		1,103,695	-	1,103,695	1,119,108	1,127,104	1,160,359	1,196,329	1,233,0
Capital Release Provision		(65,568)	-	(65,568)	(28,558)	-	-	-	
Drivers		59,896	-	59,896	61,180	63,693	65,745	67,321	69,
Reinsurance Ceded		(16,392)	-	(16,392)	(16,386)	(16,878)	(17,384)	(17,906)	(18,
Total Net Premiums Earned		1,081,631		1,081,631	1,135,344	1,173,919	1,208,720	1,245,744	1,283,0
Service Fees & Other Revenues	(a)	27,277	(588)	26,689	26,904	27,120	27,705	28,334	28,9
Total Earned Revenues		1,108,908	(588)	1,108,320	1,162,248	1,201,039	1,236,425	1,274,078	1,312,
Claims Incurred	(b)	903,129	57,095	960,224	922,894	969,379	1,002,628	1,038,266	1,074,
DPAC \ Premium Deficiency Adjustment		303,123	37,093	300,224	522,054		1,002,020	1,030,200	1,074,
(a) Claims Incurred - Interest Rate Impact	(b)	(101,437)	(21,018)	(122,455)	7,177	(4,531)	(11,152)	(11,511)	(12,
Total Claims Incurred	(6)	801,692	36,077	837,769	930,071	964,848	991,476	1,026,755	1,062,
01.5		440.005		440.005	455.000	100.000	440.070	440 700	440
Claims Expense		146,265		146,265	155,922	138,026	140,876	140,760	140,
Road Safety/Loss Prevention Total Claims Costs		958,487	36,077	10,530 994,564	14,461 1,100,454	11,941 1,114,815	11,960 1,144,312	12,184 1,179,699	12, 1,215 ,
Total Gallins Costs		930,401	30,077	334,304	1,100,434	1,114,013	1,144,312	1,179,099	1,213,
Expenses									
Operating		86,526	-	86,526	98,357	88,683	91,073	91,441	91,
Commissions	(c)	47,548	935	48,483	50,817	56,019	55,814	56,045	56,
Premium Taxes	(c)	32,941	775	33,716	35,239	36,200	37,355	38,453	39,
Regulatory/Appeal		4,769	-	4,769	4,637	4,191	4,289	4,346	4,
Total Expenses		171,784	1,710	173,494	189,050	185,093	188,531	190,285	191,
Underwriting Income (Loss)	a,b,c	(21,363)	(38,375)	(59,738)	(127,256)	(98,869)	(96,418)	(95,906)	(94,
Investment Income		98.194	_	98.194	125.102	127.257	132.418	138.957	147,
(b) Investment Income - Interest Rate Impa	ıct	(115,602)	-	(115,602)	496	-	-	-	,
Net Investment Income		(17,408)		(17,408)	125,598	127,257	132,418	138,957	147,
Gain (Loss) on Sale of Property		112	-	112	-	-	-	-	,
Net Income (Loss) from Operations		(38,659)	(38,375)	(77,034)	(1,658)	28,388	36,000	43,051	53,
Total net Impact due to interest rate change	(b) - (a)	(14,165)	21,018	6,853	(6,681)	4,531	11,152	11,511	12
Net Income (Loss) from Operations				•	(1,658)	28,388	36,000	42.054	53.
not moone (2000) nom operations									2.5
Adjust for Initiative Expenses (BO 12.1 d)				•	(29,195)	(26,142)	(26,609)	43,051 (10,735)	(3,

Figure 4
PF-2
Statement of Financial Position: 2024 GRA Base- 2024/25 Basic rate change of -0.54%

Multi-year - Statement of Financial Position

	2024 GRA Base - Basic rate change of -0.54%						
Line	g	IFRS 17	IFRS 17	IFRS 17	IFRS 17	IFRS 17	IFRS 17
No.	(C\$ 000s, rounding may affect totals)						
1	,	2023A	2024BF	2025F	2026F	2027F	2028F
2	BASIC						
3	Assets						
4	Cash and cash equivalents	102,396	2,090	4,905	7,897	11,265	15,106
5	Investments	2,786,044	2,918,650	2,983,386	3,089,209	3,241,314	3,411,854
6	Investment property	5,759	5,604	5,449	5,295	5,140	4,985
7	Accounts receivable	-	-	-	-	-	-
8	Reinsurance asset	4,322	-	-	-	-	-
9	Property and Equipment	124,238	133,543	144,396	167,842	168,994	170,146
10	Deferred development costs	28,271	33,972	36,422	34,057	27,862	21,971
11	Total Assets	3,051,030	3,093,859	3,174,558	3,304,300	3,454,575	3,624,062
12	Liabilities						
13	Due to other insurance companies						
14	Accounts payable and accrued liabil	ities 58,748	69,113	62,703	61,877	61,937	61,529
15	Reinsurance Liability	-	320	320	320	320	320
16	Lease obligation	5,308	5,276	5,153	5,031	4,908	4,785
17	Insurance contract liability	2,203,302	2,230,879	2,276,275	2,318,276	2,364,037	2,413,131
18	Provision for employee current bene	efits 19,784	20,670	21,347	22,024	22,701	23,378
19	Provision for employee future benef	ts 328,847	340,182	351,515	362,847	374,180	385,513
20	Total Liabilities	2,615,989	2,666,440	2,717,313	2,770,375	2,828,083	2,888,656
21	Equity						
22	Retained Earnings	378,246	417,467	447,294	523,974	616,541	725,455
23	Accumulated Other Comprehensive	Incor 56,793	9,947	9,947	9,947	9,947	9,947
24	Total Equity	435,039	427,414	457,241	533,921	626,488	735,402
25	Total Liabilities & Equity	3,051,029	3,093,855	3,174,554	3,304,296	3,454,571	3,624,058

^{*} Includes April 1, 2022 and fiscal 2022-23 adjustments

Figure 5
PF-3
Statement of Changes in Equity: 2024 GRA Base - 2024/25 Basic rate change of -0.54%

Multi-year - Statement of Changes in Equity

	2024 GRA Base - Basic rate change of -0.54%	IFRS 4							
Line	(C\$ 000s, except where noted)			IFRS 17	IFRS 17	IFRS 17	IFRS 17	IFRS 17	IFRS 17
No.			IED0 47	For the Years Ended March 31,					
		2023A	IFRS 17 Adj.	2023A	2024F	2025F	2026F	2027F	2028F
	BASIC		<u>Auj.</u>						
1	Total Equity								
2	Retained Earnings								
3	Beginning Balance	359,335		378,246	378,246	417,467	447,294	523,974	616,541
4	Restatement of AOCI on AFS Assets (IFRS 9)				46,845	0	0	0	(0)
5	Restatement of MUSH Assets to FVTPL (IFRS 9)				(5,966)	-	-	-	-
6	Restatement of Claims Discount Rate (IFRS 17)*	-	86,273		-	-	-	-	-
7	Restatement of Risk Adjustment (IFRS 17)*	-	13,345		-	-	-	-	-
8	Restatement of DPAC (IFRS 17)*	-	(37,673)		-	-	-	-	-
9	Net Income (Loss) from Operations	(38,659)	(38,375)		(1,658)	28,388	36,000	43,051	53,277
10	Rebate to Policyholders	-	-		-	-	-	-	-
11	Transfer (to) / from Non-Basic Retained Earnings	34,000	-		-	1,439	40,680	49,516	55,637
12	Total Retained Earnings	354,676	23,570	378,246	417,467	447,294	523,974	616,541	725,455
13	Total Accumulated Other Comprehensive Income								
14	Beginning Balance	51,428		51,428	56,793	9,947	9,947	9,947	9,947
15	Other Comprehensive Income on Available for Sale Assets	(31,291)		(31,291)	(1)	0	0	- (0)	-
16	Restatement of AOCI on AFS Assets (IFRS 9)	20.050		20.050	(46,845)	(0)	(0)	(0)	0
17 18	Change in Remeasurement of Employee Future Benefits	36,656		36,656	9.947	- 0.047	9.947	- 0.047	0.047
18	Total Accumulated Other Comprehensive Income	56,793	-	56,793	9,947	9,947	9,947	9,947	9,947
19	Total Accumulated Other Comprehensive Income Balance								
20	Employee Future Benefits Portfolio								
21	Available for Sale Assets	30.889		30.889	0	0	0	0	0
22	Employee Future Benefits Liabilities	9.946		9.946	9.946	9,946	9.946	9.946	9,946
23	Rate Stabilization Reserve Portfolio	-,		-,	-,	-,	-,	-,	-,
24	Available for Sale Assets	15.957		15.957	0	0	0	0	0
25	Total Accumulated Other Comprehensive Income Balance	56,793		56,793	9,947	9,947	9,947	9,947	9,947
	·								
26	Total Equity Balance	411,469	23,570	435,039	427,414	457,241	533,921	626,488	735,402
	*Restatement calculated as at April 1, 2022								
27	MINIMUM CAPITAL TEST (C\$ 000s)								
28	Total Equity Balance	411,467	23,570	435,037	427,414	457,241	533,921	626,488	735,402
29	Less: Assets Requiring 100% Capital	28,366		28,366	33,972	36,422	34,057	27,862	21,971
30	Capital Available (a)	383,101	23,570	406,671	393,442	420,819	499,864	598,626	713,431
	_								
31	Minimum Capital Required (100% MCT) (b)	345,847	5,526	351,373	430,385	447,835	469,970	492,673	519,025
32	MCT Ratio % (a) / (b)	110.8%	5.0%	115.8%	91.4%	94.0%	106.4%	121.5%	137.5%

Figure 6
PF-1
Statement of Operations: 2024 GRA Base - 2024/25 Basic rate change of -0.30%
IFRS 17 Forecast with IFRS 4 Presentation

Multi-year - Statement of Operations

	2024 GRA Base - Basic rate change of -0.30%		IFRS 4		IFRS 17	IFRS 17	IFRS 17	IFRS 17	IFRS 17	IFRS 17
1	(C\$ 000s, rounding may affect totals)		IFRO 4				inded March		IFKS 11	IFRO II
		Reclass Adj.	2023A	IFRS 17	2023A	2024F	2025F	2026F	2027F	2028
		from / (to)		<u>Adj.*</u>						
	BASIC									
	Motor Vehicles		1,121,811	_	1.121.811	1,112,046	1.144.585	1,181,358	1,216,721	1.254.91
	Capital Release Provision		(57,026)	_	(57,026)	_	_	-	-	_
	Drivers		59,085	_	59,085	62.520	64.822	66.634	67,982	70.0
	Reinsurance Ceded		(16,392)	_	(16,392)	(16,386)	(16,878)	(17,384)	(17,906)	(18,4
	Total Net Premiums Written		1,107,478	-	1,107,478	1,158,180	1,192,529	1,230,608	1,266,797	1,306,5
	Net Premiums Earned									
	Motor Vehicles		1,103,695	_	1,103,695	1,119,108	1,128,524	1,163,208	1,199,267	1,236,0
	Capital Release Provision		(65,568)	_	(65,568)	(28,558)	-	-	-	-,,-
	Drivers		59,896	_	59,896	61,180	63,693	65,745	67,321	69,0
	Reinsurance Ceded		(16,392)	_	(16.392)	(16,386)	(16,878)	(17,384)	(17,906)	(18,4
	Total Net Premiums Earned		1,081,631		1,081,631	1,135,344	1,175,339	1,211,569	1,248,682	1,286,6
	Service Fees & Other Revenues	(a)	27,277	(588)	26,689	26,904	27,120	27,705	28,335	29,0
	Total Earned Revenues	(α)	1,108,908	(588)	1,108,320	1,162,248	1,202,459	1,239,274	1,277,017	1,315,6
	Claims Incurred	(b)	903,129	57,095	960,224	922,894	969,379	1,002,628	1,038,266	1,074,9
		(b)	903,129	57,095	900,224	922,094	909,379	1,002,020	1,030,200	1,074,8
	DPAC \ Premium Deficiency Adjustment	(L)	(404 427)	(04.040)	(400 455)	- 7 177	- (4.524)	(44.450)	(44.544)	(40.4
	(a) Claims Incurred - Interest Rate Impact Total Claims Incurred	(b)	(101,437) 801,692	(21,018) 36,077	(122,455) 837,769	7,177 930,071	(4,531) 964,848	(11,152) 991,476	(11,511) 1,026,755	(12,1 1,062 ,7
	01.50		440.005		440.005	455.000	440.005	445.044	440.700	440.5
	Claims Expense		146,265	-	146,265	155,922	142,305	145,311	140,760	140,5
	Road Safety/Loss Prevention Total Claims Costs		10,530 958,487	36,077	10,530 994,564	14,461 1,100,454	12,036 1,119,189	12,059 1,148,846	12,184 1,179,699	12,3 1,215 ,6
	.									
	Expenses		00.500		00.500	00.057	04.005	00.500	04.444	0.4.6
	Operating	(.)	86,526	-	86,526	98,357	91,085	93,562	91,441	91,2
	Commissions	(c)	47,548	935	48,483	50,817	56,135	55,931	56,164	56,4
	Premium Taxes	(c)	32,941	775	33,716	35,239	36,284	37,441	38,543	39,7
	Regulatory/Appeal Total Expenses		4,769 171,784	1,710	4,769 173,494	4,637 189,050	4,215 187,719	4,315 191,249	4,346 190,494	4,3 191,8
	Underwriting Income (Loss)	a,b,c	(21,363)	(38,375)	(59,738)	(127,256)	(104,449)	(100,821)	(93,176)	(91,8
	Grade writing meetine (2003)	а,о,с	(21,500)	(30,373)	(55,750)		(104,445)	(100,021)	(55,170)	(31,0
	Investment Income		98,194	-	98,194	125,102	127,201	132,114	138,501	147,4
	(b) Investment Income - Interest Rate Impa	ct	(115,602)	-	(115,602)	496	-	-	-	
	Net Investment Income		(17,408)	-	(17,408)	125,598	127,201	132,114	138,501	147,4
	Gain (Loss) on Sale of Property		112	-	112	-	-	-	-	
	Net Income (Loss) from Operations		(38,659)	(38,375)	(77,034)	(1,658)	22,752	31,293	45,325	55,6
	Total net Impact due to interest rate change	(b) - (a)	(14,165)	21,018	6,853	(6,681)	4,531	11,152	11,511	12,
	Net Income (Loss) from Operations					(1,658)	22,752	31,293	45,325	55,6
	Adjust for Initiative Expenses (BO 12.1 d)				•	(29,195)	(26,142)	(26,609)	(10,735)	(3,6
	Net Income (Loss) for for Rate Setting F				•	27,537	48,894	57,902	56,060	59,2

Figure 7
PF-2
Statement of Financial Position: 2024 GRA Base- 2024/25 Basic rate change of -0.30%

Multi-year - Statement of Financial Position

	2024 GRA Base - Basic rate change of -0.30%											
Line	•	IFRS 17	IFRS 17	IFRS 17	IFRS 17	IFRS 17	IFRS 17					
No.	(C\$ 000s, rounding may affect totals)											
1		2023A	2024BF	2025F	2026F	2027F	2028F					
2	BASIC			'								
3	Assets											
4	Cash and cash equivalents	102,396	2,090	4,905	7,894	11,257	15,092					
5	Investments	2,786,044	2,918,650	2,979,155	3,079,616	3,232,268	3,405,171					
6	Investment property	5,759	5,604	5,449	5,295	5,140	4,985					
7	Accounts receivable	-	-	-	-	-	-					
8	Reinsurance asset	4,322	-	-	-	-	-					
9	Property and Equipment	124,238	133,543	144,396	167,842	168,994	170,146					
10	Deferred development costs	28,271	33,972	36,422	34,057	27,862	21,971					
11	Total Assets	3,051,030	3,093,859	3,170,327	3,294,704	3,445,521	3,617,365					
12	Liabilities											
13	Due to other insurance companies											
14	Accounts payable and accrued liabilities	es 58,748	69,113	64,404	63,653	61,937	61,529					
15	Reinsurance Liability	-	320	320	320	320	320					
16	Lease obligation	5,308	5,276	5,153	5,031	4,908	4,785					
17	Insurance contract liability	2,203,302	2,230,879	2,276,703	2,318,718	2,364,492	2,413,601					
18	Provision for employee current benefit	s 19,784	20,670	21,347	22,024	22,701	23,378					
19	Provision for employee future benefits	328,847	340,182	351,515	362,847	374,180	385,513					
20	Total Liabilities	2,615,989	2,666,440	2,719,442	2,772,593	2,828,538	2,889,126					
21	Equity											
22	Retained Earnings	378,246	417,467	440,935	512,159	607,032	718,289					
23	Accumulated Other Comprehensive Ir	con 56,793	9,947	9,947	9,947	9,947	9,947					
24	Total Equity	435,039	427,414	450,882	522,106	616,979	728,236					
25	Total Liabilities & Equity	3,051,029	3,093,855	3,170,325	3,294,699	3,445,517	3,617,362					

^{*} Includes April 1, 2022 and fiscal 2022-23 adjustments

Figure 8
PF-3
Statement of Changes in Equity: 2024 GRA Base - 2024/25 Basic rate change of -0.30%

Multi-year - Statement of Changes in Equity

	2024 GRA Base - Basic rate change of -0.30%	IFRS 4							
Line	(C\$ 000s, except where noted)			IFRS 17	IFRS 17	IFRS 17	IFRS 17	IFRS 17	IFRS 17
No.			IFRS 17		he Years Er				
		2023A	Adj.	2023A	2024F	2025F	2026F	2027F	2028F
	BASIC								
1	Total Equity								
2	Retained Earnings								
3	Beginning Balance	359.335		378,246	378,246	417.467	440,935	512,159	607,032
4	Restatement of AOCI on AFS Assets (IFRS 9)	000,000		0.0,2.0	46,845	0	-	-	-
5	Restatement of MUSH Assets to FVTPL (IFRS 9)				(5,966)				
6	Restatement of Claims Discount Rate (IFRS 17)*	-	86,273		-				
7	Restatement of Risk Adjustment (IFRS 17)*	-	13,345						
8	Restatement of DPAC (IFRS 17)*	-	(37,673)						
9	Net Income (Loss) from Operations	(38,659)	(38,375)		(1,658)	22,752	31,293	45,325	55,618
10	Rebate to Policyholders	-	-		-		-	-	
11	Transfer (to) / from Non-Basic Retained Earnings	34,000	-		-	716	39,931	49,548	55,639
12	Total Retained Earnings	354,676	23,570	378,246	417,467	440,935	512,159	607,032	718,289
13	Total Accumulated Other Comprehensive Income								
14	Beginning Balance	51,428		51,428	56,793	9,947	9,947	9,947	9,947
15	Other Comprehensive Income on Available for Sale Assets	(31,291)		(31,291)	(1)	0	-	-	-
16	Restatement of AOCI on AFS Assets (IFRS 9)				(46,845)	(0)	-	-	-
17	Change in Remeasurement of Employee Future Benefits _	36,656		36,656	-	-	-	-	-
18	Total Accumulated Other Comprehensive Income	56,793	-	56,793	9,947	9,947	9,947	9,947	9,947
19	Total Accumulated Other Comprehensive Income Balance								
20	Employee Future Benefits Portfolio								
21	Available for Sale Assets	30,889		30,889	0	0	0	0	0
22	Employee Future Benefits Liabilities	9,946		9,946	9,946	9,946	9,946	9,946	9,946
23	Rate Stabilization Reserve Portfolio								
24	Available for Sale Assets	15,957		15,957	0	0	0	0	0
25	Total Accumulated Other Comprehensive Income Balance	56,793		56,793	9,947	9,947	9,947	9,947	9,947
26	Total Equity Balance	411,469	23,570	435,039	427,414	450,882	522,106	616,979	728,236
20	*Restatement calculated as at April 1, 2022	411,403	23,370	433,033	421,414	430,002	322,100	010,515	120,230
27	MINIMUM CAPITAL TEST (C\$ 000s)								
28	Total Equity Balance	411,467	23.570	435,037	427,414	450.882	522,106	616,979	728,236
29	Less: Assets Requiring 100% Capital	28,366	23,310	28,366	33,972	36,422	34,057	27,862	21,971
30	Capital Available (a)	383,101	23.570	406,671	393,442	414.460	488,049	589,117	706,265
	- Capital Available (a)	500,101	20,010	700,011	333,772	-717,700	-100,043	505,117	100,200
	Minimum Capital Required (100% MCT) (b)	045.047	F F00	254 272	100.000	110.000	170.001	100.000	519.129
31	Minimum Capital Required (100% MCT) (b)	345.847	5.526	351.373	430.393	448.062	470.384	493.030	519.179