Financial Evaluation of Development Plans (Chapter 11)

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Financial Evaluation Methodology

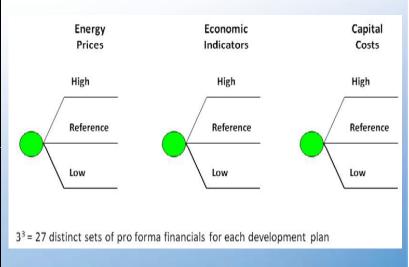
- Analysis focuses on:
 - Comparative impact on future customer rates, and
 - Manitoba Hydro's comparative exposure to financial risk of the various development plans
- Projected pro forma financial statements prepared for each development plan and scenario starting from IFF12
- Evaluates development plans over a 50-year study period



Development Plans Studied

(Appendix 11.4)

| | | Development Plan | | | | |
|-----------|------------------------|------------------|--|--|--|--|
| Pathway | Interconnection | Short Name | | | | |
| Pathway 1 | | 1 All Gas | | | | |
| | No New Interconnection | 7 Gas/C26 | | | | |
| Pathway 2 | | 2 K22/Gas | | | | |
| | | 4 K19/Gas/250 | | | | |
| Pathway 3 | 250 MW Interconnection | 13 K19/C25/250 | | | | |
| | | 12 K19/C31/750 | | | | |
| Pathway 4 | | 6 K19/Gas/750 | | | | |
| Pathway 5 | 750 MW Interconnection | 14 K19/C25/750 | | | | |
| | | Preferred Plan | | | | |



 Projected pro forma financial statements were developed for each of the 27 scenarios under the 8 development plans listed above, resulting in 216 distinct sets of pro forma financial statements

Revisions to Appendix 11.4

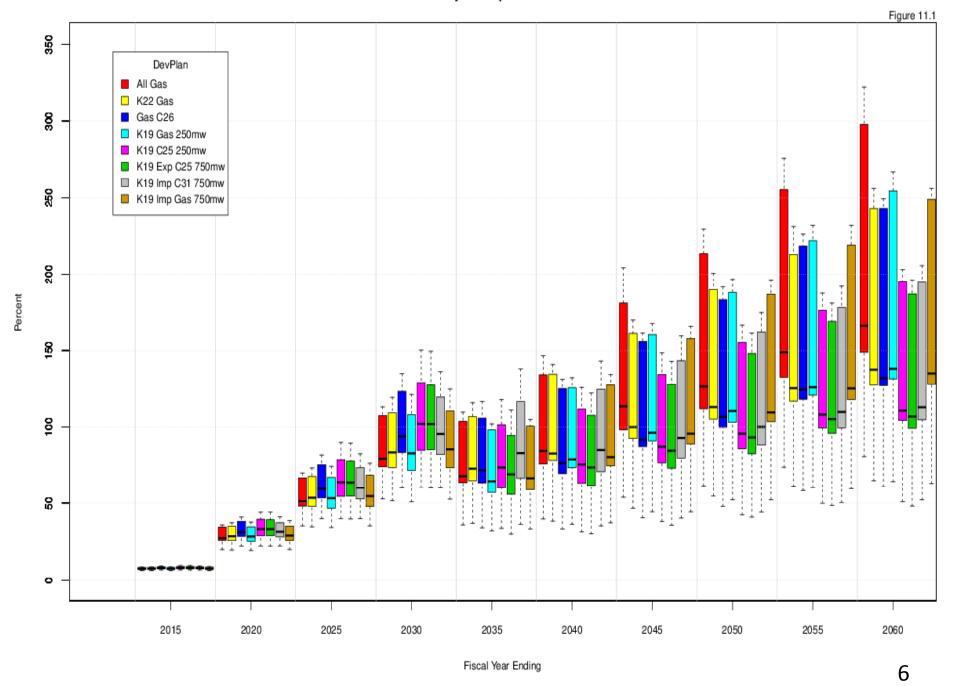
Cash flow statements – Investing Activities – Sinking Fund Payments

| Filed August 16, 2013: | | | | | | | | | | | |
|---|---------|---------|---------|---------|---------|-------|-------|-------|-------|---------|-------|
| INVESTING ACTIVITIES | | | | | | | | | | | |
| Property Plant and Equipment net of contributions | (1 379) | (1914) | (1 752) | (1 340) | (1 078) | (692) | (463) | (401) | (569) | (699) | (625) |
| Other Investing Activities | (17) | (16) | (21) | (20) | (32) | (42) | (28) | (28) | (33) | (38) | (29) |
| Other | (14) | (15) | (15) | (15) | (15) | (16) | (16) | (16) | (17) | (17) | (17) |
| Cash from Investing Activities | (1 503) | (2 138) | (1 897) | (1 547) | (1 267) | (960) | (680) | (645) | (849) | (1 036) | (825) |
| Net Increase (Decrease) in Cash | (225) | 100 | (246) | 140 | (52) | 57 | (18) | (28) | 7 | 129 | 101 |
| Cash at Beginning of Year | 43 | (182) | (83) | (329) | (189) | (241) | (184) | (203) | (230) | (223) | (94) |
| Cash at End of Year | (182) | (83) | (329) | (189) | (241) | (184) | (203) | (230) | (223) | (94) | 6 |
| Filed September 4, 2013: | | | | | | | | | | | |
| INVESTING ACTIVITIES | | | | | | | | | | | |
| Property Plant and Equipment net of contributions | (1 379) | (1914) | (1752) | (1340) | (1078) | (692) | (463) | (401) | (569) | (699) | (625) |
| Sinking Fund Payment | (107) | (208) | (124) | (188) | (157) | (227) | (189) | (215) | (248) | (299) | (172) |
| Other Investing Activities | (17) | (16) | (21) | (20) | (32) | (42) | (28) | (28) | (33) | (38) | (29) |
| Cash from Investing Activities | (1 503) | (2 138) | (1 897) | (1 547) | (1 267) | (960) | (680) | (645) | (849) | (1 036) | (825) |
| Net Increase (Decrease) in Cash | (225) | 100 | (246) | 140 | (52) | 57 | (18) | (28) | 7 | 129 | 101 |
| Cash at Beginning of Year | 43 | (182) | (83) | (329) | (189) | (241) | (184) | (203) | (230) | (223) | (94) |
| Cash at End of Year | (182) | (83) | (329) | (189) | (241) | (184) | (203) | (230) | (223) | (94) | 6 |
| | | | | | | | | | | | |

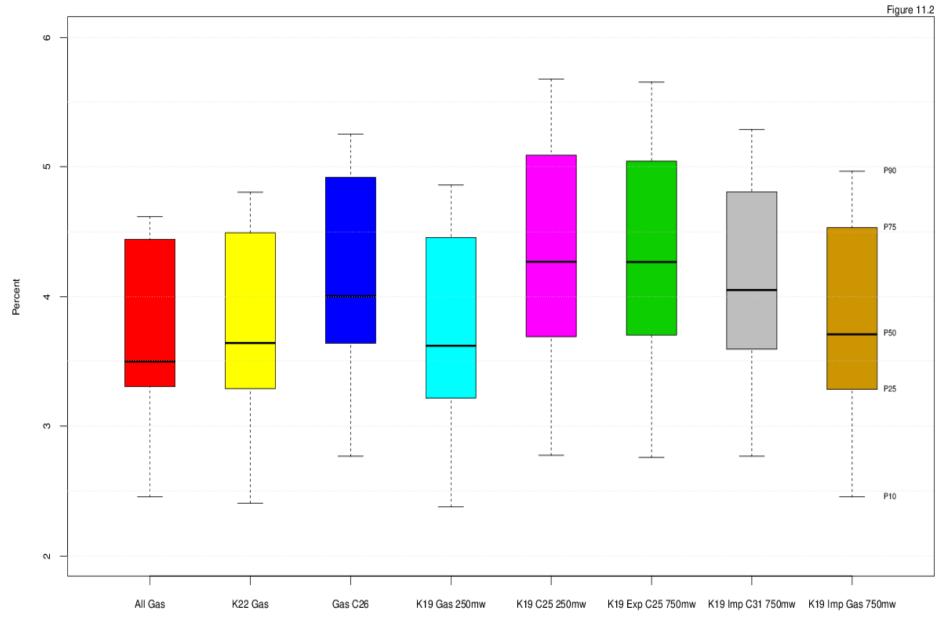


Approach to Comparative Rate Analysis

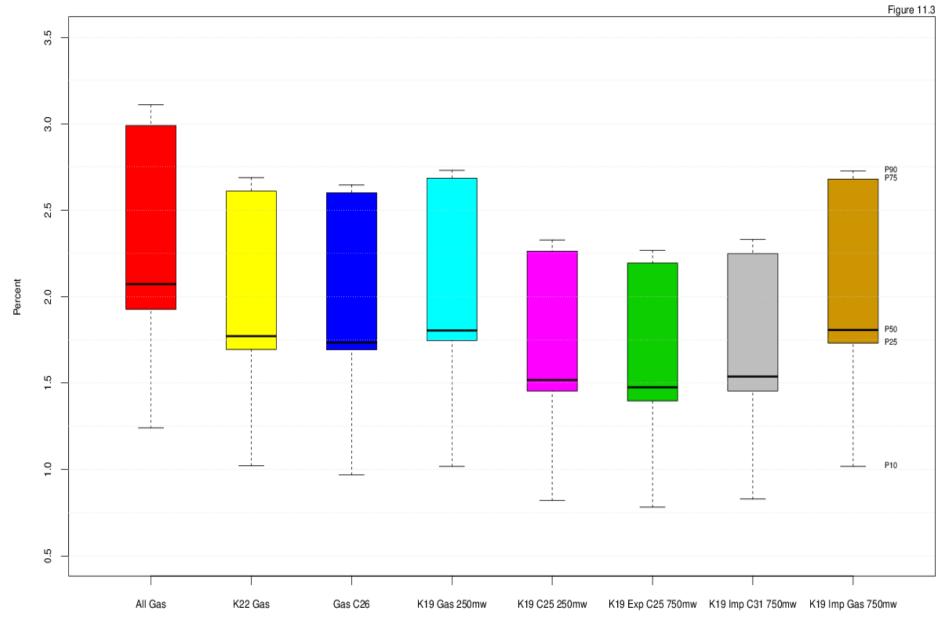
- Manitoba Hydro has a long-standing strategy of gradualism in its approach to developing rate proposals
- Given that a timely return to the targeted 75:25
 debt:equity ratio is prudent, similar to the IFF approach,
 the financial analysis assumes even-annual rate increases
 in order to achieve the targeted debt:equity ratio by the
 end of 2031/32
- Once the debt:equity target is reached, the projected comparative annual rates for the remainder of the 50-year financial forecast period utilize the corporation's interest coverage ratio target of 1.20



Even-Annual Rate Increases for Years 2015–2032



Equivalent Even-Annual Rate Increases for Years 2015-2062



Reference Scenario's key metrics

| Pathway | Interconnection | Development Plan | (A) Cumulative Nominal Rate Increases by 2061/62 - Compared to All Gas | (B) Projected Even- Annual Rate Increases (2014/15 to 2031/32) | (C) Equivalent Even- Annual Rate Increases over the Forecast period (50 Years) | | (E) Net Debt | (F) Retained Earnings Billions of | | (H) Net Debt | (I) Retained Earnings Billions of |
|---------|-----------------------------|----------------------------|--|--|--|--------|--------------------|-----------------------------------|--------|--------------------|-----------------------------------|
| 1 | No New | 1 All Gas | - | 3.43% | 2.07% | \$20.2 | \$14.7 | \$4.8 | \$31.8 | \$15.5 | \$10.7 |
| | Interconnection | 7 Gas C26 | -42% | 3.86% | 1.72% | \$28.1 | \$20.4 | \$6.7 | \$34.4 | \$14.6 | \$13.7 |
| 2 | | 2 K22 Gas | -36% | 3.49% | 1.77% | \$25.3 | \$18.4 | \$6.0 | \$33.9 | \$15.3 | \$12.8 |
| 3 | 3 250 MW Interconnection | 4 K19 Gas 250 MW | -33% | 3.42% | 1.80% | \$24.8 | \$18.1 | \$5.9 | \$34.0 | \$15.6 | \$12.6 |
| 3 | | 13 K19 C25 250 MW | -65% | 3.98% | 1.50% | \$32.7 | \$23.8 | \$7.9 | \$36.7 | \$15.0 | \$15.6 |
| 4 | 12 K19 Imp C31 750 MW | -65% | 3.80% | 1.50% | \$35.2 | \$25.7 | \$8.5 | \$38.6 | \$15.6 | \$16.8 | |
| 4 | 750 MW | 6 K19 Imp Gas 750 MW | -33% | 3.50% | 1.79% | \$25.0 | \$18.2 | \$6.0 | \$33.6 | \$15.2 | \$12.6 |
| 5 | Interconnection | 14 K19 Sales C25 750 MW | -70% | 3.95% | 1.44% | \$32.9 | \$24.0 | \$7.9 | \$36.8 | \$15.1 | \$15.7 |



Drought Risk - Development Plans Studied

| Pathway | Interconnection | Development Plan Short Name | | | |
|-----------|------------------------|--------------------------------|--|--|--|
| Pathway 1 | No New Interconnection | 1 All Gas 7 Gas/C26 | | | |
| Pathway 2 | | 2 K22/Gas | | | |
| | 250.000 | 4 K19/Gas/250 | | | |
| Pathway 3 | 250 MW Interconnection | 13 K19/C25/250 | | | |
| | | 12 K19/C31/750 | | | |
| Pathway 4 | | 6 K19/Gas/750 | | | |
| Pathway 5 | 750 MW Interconnection | 14 K19/C25/750 | | | |
| | | Preferred Plan | | | |

- Analysis was provided for 3 development plans under all 27 scenarios for five-year droughts beginning in:
 - 1. 2014/15 During construction of Keeyask
 - 2021/22 Affecting early revenues from Keeyask and during the construction of Conawapa
 - 3. 2027/28 Affecting early revenues from Conawapa
 - 4. 2032/33 Beyond early revenues from Conawapa



Primary Financial Evaluation Conclusions Future Customer Rates

- Rate increases are required for all evaluated alternatives
- In the long term, development plans with Keeyask & Conawapa are projected to have the lowest cumulative rate increases
- In the medium term, the capital intensive plans are projected to have cumulative rate increases that are generally higher than other alternatives
- The Preferred Development Plan is projected to have the lowest overall rates to Manitoba customers in the long term

Primary Financial Evaluation Conclusions Financial Risk

- In the long term, development plans that include Keeyask and Conawapa have the strongest projected balance sheet
- Net debt levels converge towards the end of the study period for all development plans
- In the medium term, while net debt levels are the highest with development plans that include both Keeyask and Conawapa, they also have the highest fixed assets and retained earnings
- Development plans with both Keeyask and Conawapa are more robust in their ability to absorb adverse financial impacts

 Manitoba

Thank you

